



RFP #28-22

Integrated Security Technologies and Safety Systems Products and Services

for



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July 16, 2022
Region 14 Education Service Center
ATTN: Purchasing /Contract Administrator
1850 Highway 351
Abilene, Texas 79601

SUBJECT: RFP #28-22 Integrated Security Technologies and Safety Systems Products and Services

To Whom this may concern:

Thank You for the opportunity to allow ADT Commercial LLC (ADTC) to submit a response to region 14 Education Service Center and: **RFP #28-22 Integrated Security Technologies and Safety Systems Products and Services.**

Our team has read through the solicitation and responded to all the sections listed below and scope.

- TAB 1 - Master Agreement / Signature Form
- TAB 2 - NCPA Administration Agreement
- TAB 3 - Vendor Questionnaire
- TAB 4 - Vendor Profile
- TAB 5 - Products and Services / Scope
- TAB 6 - References
- TAB 7 - Pricing
- TAB 8 - Value Added Products and Services
- TAB 9 - Required Documents

ADT Commercial LLC is excited to share our passion for **Integrated Security Technologies and Safety Systems Products and Services** with REGION 14 and NCPA membership. We look forward to the opportunity to service as a valued partner and help your region achieve its goals now and into the future.

Scott Wulforst
Director, State Local Government Programs
ADT Commercial LLC



Tab -1

Master Agreement General Terms and Conditions



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Tab 1 – Master Agreement

General Terms and Conditions

◆ Customer Support

- The vendor shall provide timely and accurate technical advice and sales support. The vendor shall respond to such requests within one (1) working day after receipt of the request.

ACKNOWLEDGED

◆ Disclosures

- Respondent affirms that he/she has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with this contract.
- The respondent affirms that, to the best of his/her knowledge, the offer has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this contract.

ACKNOWLEDGED

◆ Renewal of Contract

- Unless otherwise stated, all contracts are for a period of three (3) years with an option to renew for up to two (2) additional one-year terms or any combination of time equally not more than 2 years if agreed to by Region 14 ESC and the vendor.

ACKNOWLEDGED

◆ Funding Out Clause

- Any/all contracts exceeding one (1) year shall include a standard “funding out” clause. A contract for the acquisition, including lease, of real or personal property is a commitment of the entity’s current revenue only, provided the contract contains either or both of the following provisions:
- Retains to the entity the continuing right to terminate the contract at the expiration of each budget period during the term of the contract and is conditioned on a best efforts attempt by the entity to obtain appropriate funds for payment of the contract.

ACKNOWLEDGED

◆ Shipments (if applicable)

- The awarded vendor shall ship ordered products within seven (7) working days for goods available and within four (4) to six (6) weeks for specialty items after the receipt of the order unless modified. If a product cannot be shipped within that time, the awarded vendor shall notify the entity placing the order as to why the product has not shipped and shall provide an estimated shipping date. At this point the participating entity may cancel the order if estimated shipping time is not acceptable.

ACKNOWLEDGED

◆ Tax Exempt Status

- Since this is a national contract, knowing the tax laws in each state is the sole responsibility of the vendor.

ACKNOWLEDGED

◆ Payments

- The entity using the contract will make payments directly to the awarded vendor or their affiliates (distributors/business partners/resellers) as long as written request and approval by NCPA is provided to the awarded vendor.

ACKNOWLEDGED

◆ Adding authorized distributors/dealers

- Awarded vendors may submit a list of distributors/partners/resellers to sell under their contract throughout the life of the contract. Vendor must receive written approval from NCPA before such distributors/partners/resellers are considered authorized.
- Purchase orders and payment can only be made to awarded vendor or distributors/business partners/resellers previously approved by NCPA.
- Pricing provided to members by added distributors or dealers must also be less than or equal to the pricing offered by the awarded contract holder.
- All distributors/partners/resellers are required to abide by the Terms and Conditions of the vendor's agreement with NCPA.

ACKNOWLEDGED

◆ Pricing

- All pricing submitted shall include the administrative fee to be remitted to NCPA by the awarded vendor. It is the awarded vendor's responsibility to keep all pricing up to date and on file with NCPA.
- All deliveries shall be freight prepaid, F.O.B. destination and shall be included in all pricing offered unless otherwise clearly stated in writing

ACKNOWLEDGED

◆ Warranty

- Proposal should address the following warranty information:
 - Applicable warranty and/or guarantees of equipment and installations including any conditions and response time for repair and/or replacement of any components during the warranty period.
 - Availability of replacement parts
 - Life expectancy of equipment under normal use
 - Detailed information as to proposed return policy on all equipment

ACKNOWLEDGED

- Products

- Vendor shall provide equipment, materials and products that are new unless otherwise specified, of good quality and free of defects
- Construction
 - Vendor shall perform services in a good and workmanlike manner and in accordance with industry standards for the service provided.

ACKNOWLEDGED

◆ Safety

- Vendors performing services shall comply with occupational safety and health rules and regulations. Also all vendors and subcontractors shall be held responsible for the safety of their employees and any conditions that may cause injury or damage to persons or property.

ACKNOWLEDGED

◆ Permits

- Since this is a national contract, knowing the permit laws in each state is the sole responsibility of the vendor.

ACKNOWLEDGED

◆ Indemnity

- The awarded vendor shall protect, indemnify, and hold harmless Region 14 ESC and its participants, administrators, employees and agents against all claims, damages, losses and expenses arising out of or resulting from the actions of the vendor, vendor employees or vendor subcontractors in the preparation of the solicitation and the later execution of the contract.

ACKNOWLEDGED

◆ Franchise Tax

- The respondent hereby certifies that he/she is not currently delinquent in the payment of any franchise taxes.

ACKNOWLEDGED

◆ Supplemental Agreements

- The entity participating in this contract and awarded vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the participating entity and awarded vendor.

ACKNOWLEDGED

◆ Certificates of Insurance

- Certificates of insurance shall be delivered to the Public Agency prior to commencement of work. The insurance company shall be licensed in the applicable state in which work is being conducted. The awarded vendor shall give the participating entity a minimum of ten (10) days notice prior to any modifications or cancellation of policies. The awarded vendor shall require all subcontractors performing any work to maintain coverage as specified.

ACKNOWLEDGED

◆ Legal Obligations

- It is the Respondent's responsibility to be aware of and comply with all local, state, and federal laws governing the sale of products/services identified in this RFP and any awarded contract and shall comply with all while fulfilling the RFP. Applicable laws and regulation must be followed even if not specifically identified herein.

ACKNOWLEDGED

◆ Protest

- A protest of an award or proposed award must be filed in writing within ten (10) days from the date of the official award notification and must be received by 5:00 pm CST. Protests shall be filed with Region 14 ESC and shall include the following:
 - Name, address and telephone number of protesters
 - Original signature of protester or its representative
 - Identification of the solicitation by RFP number
 - Detailed statement of legal and factual grounds including copies of relevant documents and the form of relief requested
- Any protest review and action shall be considered final with no further formalities being considered.

ACKNOWLEDGED

◆ Force Majeure

- If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and full particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

ACKNOWLEDGED

- The term Force Majeure as employed herein, shall mean acts of God, strikes, lockouts, or other industrial disturbances, act of public enemy, orders and regulation of any kind of government of the United States or any civil or military authority; insurrections; riots;

epidemics; pandemics; landslides; lighting; earthquake; fires; hurricanes; storms; floods; washouts; droughts; arrests; restraint of government and people; civil disturbances; explosions, breakage or accidents to machinery, pipelines or canals, or other causes not reasonably within the control of the party claiming such inability. It is understood and agreed that the settlement of strikes and lockouts shall be entirely within the discretion of the party having the difficulty, and that the above requirement that any Force Majeure shall be remedied with all reasonable dispatch shall not require the settlement of strikes and lockouts by acceding to the demands of the opposing party or parties when such settlement is unfavorable in the judgment of the party having the difficulty

ACKNOWLEDGED

◆ Prevailing Wage

- It shall be the responsibility of the Vendor to comply, when applicable, with the prevailing wage legislation in effect in the jurisdiction of the purchaser. It shall further be the responsibility of the Vendor to monitor the prevailing wage rates as established by the appropriate department of labor for any increase in rates during the term of this contract and adjust wage rates accordingly.

ACKNOWLEDGED

◆ Termination

- Either party may cancel this contract in whole or in part by providing written notice. The cancellation will take effect 30 business days after the other party receives the notice of cancellation. After the 30th business day all work will cease following completion of final purchase order.

ACKNOWLEDGED

◆ Open Records Policy

- Because Region 14 ESC is a governmental entity response submitted are subject to release as public information after contracts are executed. If a vendor believes that its response, or parts of its response, may be exempted from disclosure, the vendor must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt. In addition, the respondent must specify which exception(s) are applicable and provide detailed reasons to substantiate the exception(s).

ACKNOWLEDGED

- The determination of whether information is confidential and not subject to disclosure is the duty of the Office of Attorney General (OAG). Region 14 ESC must provide the OAG sufficient information to render an opinion and therefore, vague and general claims to confidentiality by the respondent are not acceptable. Region 14 ESC must comply with the opinions of the OAG. Region 14 ESC assumes no responsibility for asserting legal arguments on behalf of any vendor. Respondent are advised to consult with their legal counsel concerning disclosure issues resulting from this procurement process and to take precautions to safeguard trade secrets and other proprietary information.

ACKNOWLEDGED

Signature Form

The undersigned hereby proposes and agrees to furnish goods and/or services in strict compliance with the terms, specifications, and conditions at the prices proposed within response unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this bid in collusion with any other Respondent and that the contents of this proposal as to prices, terms, or conditions of said bid have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business before the official opening of this proposal.

Prices are guaranteed: **120 days**

Company name	ADT Commercial, LLC
Address	1501 Yamato Road
City/State/Zip	Boca Raton, FL 33431
Telephone No.	775-287-8110
Fax No.	
Email address	scottwulforst@adt.com
Printed name	Scott Wulforst
Position with company	Director of State Local Government Programs
Authorized signature	



Tab 2

NCPA administration Agreement



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Tab 2 – NCPA Administration Agreement

This Administration Agreement is made as of September 1, 2022, by and between National Cooperative Purchasing Alliance (“NCPA”) and ADT Commercial, LLC (“Vendor”).

Recitals

WHEREAS, Region 14 ESC has entered into a certain Master Agreement dated September 1, 2022, referenced as Contract Number 12-22, by and between Region 14 ESC and Vendor, as may be amended from time to time in accordance with the terms thereof (the “Master Agreement”), for the purchase of Integrated Security Technologies and Safety Systems Products and Services;

WHEREAS, said Master Agreement provides that any state, city, special district, local government, school district, private K-12 school, technical or vocational school, higher education institution, other government agency or nonprofit organization (hereinafter referred to as “public agency” or collectively, “public agencies”) may purchase products and services at the prices indicated in the Master Agreement;

WHEREAS, NCPA has the administrative and legal capacity to administer purchases under the Master Agreement to public agencies;

WHEREAS, NCPA serves as the administrative agent for Region 14 ESC in connection with other master agreements offered by NCPA

WHEREAS, Region 14 ESC desires NCPA to proceed with administration of the Master Agreement;

WHEREAS, NCPA and Vendor desire to enter into this Agreement to make available the Master Agreement to public agencies on a national basis;

NOW, THEREFORE, in consideration of the payments to be made hereunder and the mutual covenants contained in this Agreement, NCPA and Vendor hereby agree as follows:

◆ General Terms and Conditions

- The Master Agreement, attached hereto as Tab 1 and incorporated herein by reference as though fully set forth herein, and the terms and conditions contained therein shall apply to this Agreement except as expressly changed or modified by this Agreement.
- NCPA shall be afforded all of the rights, privileges and indemnifications afforded to Region 14 ESC under the Master Agreement, and such rights, privileges and indemnifications shall accrue and apply with equal effect to NCPA under this Agreement including, but not limited to, the Vendor’s obligation to provide appropriate insurance and certain indemnifications to Region 14 ESC.
- Vendor shall perform all duties, responsibilities and obligations required under the Master Agreement in the time and manner specified by the Master Agreement.
- NCPA shall perform all of its duties, responsibilities, and obligations as administrator of purchases under the Master Agreement as set forth herein, and Vendor acknowledges that NCPA shall act in the capacity of administrator of purchases under the Master Agreement.
- With respect to any purchases made by Region 14 ESC or any Public Agency pursuant to the Master Agreement, NCPA (a) shall not be construed as a dealer, re-marketer, representative, partner, or agent of any type of Vendor, Region 14 ESC, or such Public Agency, (b) shall not be obligated, liable or responsible (i) for any orders made by Region

14 ESC, any Public Agency or any employee of Region 14 ESC or Public Agency under the Master Agreement, or (ii) for any payments required to be made with respect to such order, and (c) shall not be obligated, liable or responsible for any failure by the Public Agency to (i) comply with procedures or requirements of applicable law, or (ii) obtain the due authorization and approval necessary to purchase under the Master Agreement. NCPA makes no representations or guaranties with respect to any minimum purchases required to be made by Region 14 ESC, any Public Agency, or any employee of Region 14 ESC or Public Agency under this Agreement or the Master Agreement.

- The Public Agency participating in the NCPA contract and Vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the Public Agency and Vendor. NCPA, its agents, members and employees shall not be made party to any claim for breach of such agreement.

◆ **Term of Agreement**

- This Agreement shall be in effect so long as the Master Agreement remains in effect, provided, however, that the obligation to pay all amounts owed by Vendor to NCPA through the termination of this Agreement and all indemnifications afforded by Vendor to NCPA shall survive the term of this Agreement.

◆ **Fees and Reporting**

- The awarded vendor shall electronically provide NCPA with a detailed quarterly report showing the dollar volume of all sales under the contract for the previous quarter. Reports are due on the fifteenth (15th) day after the close of the previous quarter. It is the responsibility of the awarded vendor to collect and compile all sales under the contract from participating members and submit one (1) report. The report shall include at least the following information as listed in the example below:

Entity Name	Zip Code	State	PO or Job #	Sale Amount

Total _____

- Each quarter NCPA will invoice the vendor based on the total of sale amount(s) reported. From the invoice the vendor shall pay to NCPA an administrative fee based upon the tiered fee schedule below. Vendor’s annual sales shall be measured on a calendar year basis. Deadline for term of payment will be included in the invoice NCPA provides.

<u>Annual Sales Through Contract</u>	<u>Administrative Fee</u>
0 - \$30,000,000	2%
\$30,000,001 - \$50,000,000	1.5%
\$50,000,001+	1%

- Supplier shall maintain an accounting of all purchases made by Public Agencies under the Master Agreement. NCPA and Region 14 ESC reserve the right to audit the accounting for a period of four (4) years from the date NCPA receives the accounting. In the event of such an audit, the requested materials shall be provided at the location designated by Region 14 ESC or NCPA. In the event such audit reveals an under reporting of Contract Sales and a resulting underpayment of administrative fees, Vendor shall promptly pay NCPA the amount of such underpayment, together with interest on such amount and shall be obligated to reimburse NCPA's costs and expenses for such audit.

◆ General Provisions

- This Agreement supersedes any and all other agreements, either oral or in writing, between the parties hereto with respect to the subject matter hereof, and no other agreement, statement, or promise relating to the subject matter of this Agreement which is not contained herein shall be valid or binding.
- Awarded vendor agrees to allow NCPA to use their name and logo within website, marketing materials and advertisement. Any use of NCPA name and logo or any form of publicity regarding this contract by awarded vendor must have prior approval from NCPA.
- If any action at law or in equity is brought to enforce or interpret the provisions of this Agreement or to recover any administrative fee and accrued interest, the prevailing party shall be entitled to reasonable attorney's fees and costs in addition to any other relief to which such party may be entitled.
- Neither this Agreement nor any rights or obligations hereunder shall be assignable by Vendor without prior written consent of NCPA, provided, however, that the Vendor may, without such written consent, assign this Agreement and its rights and delegate its obligations hereunder in connection with the transfer or sale of all or substantially all of its assets or business related to this Agreement, or in the event of its merger, consolidation, change in control or similar transaction. Any permitted assignee shall assume all assigned obligations of its assignor under this Agreement.
- This Agreement and NCPA's rights and obligations hereunder may be assigned at NCPA's sole discretion, to an existing or newly established legal entity that has the authority and capacity to perform NCPA's obligations hereunder
- All written communications given hereunder shall be delivered to the addresses as set forth below.


National Cooperative Purchasing Alliance:

Name: Matthew Mackel

Title: Director, Business Development

Address: PO Box 701273

Houston, TX 77270

Signature: 

Date: September 1, 2022

Vendor: _____

Name: _____

Title: _____

Address: _____

Signature: _____

Date: _____



Tab-3

Vendor Questionnaire



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Tab 3 – Vendor Questionnaire

Please provide responses to the following questions that address your company’s operations, organization, structure, and processes for providing products and services.

◆ States Covered

- Bidder must indicate any and all states where products and services can be offered.
- Please indicate the price co-efficient for each state if it varies.

States & District of Columbia (Selecting this box is equal to checking all boxes below)

- | | | |
|---|---|---|
| <input type="checkbox"/> Alabama | <input type="checkbox"/> Maryland | <input type="checkbox"/> South Carolina |
| <input type="checkbox"/> Alaska | <input type="checkbox"/> Massachusetts | <input type="checkbox"/> South Dakota |
| <input type="checkbox"/> Arizona | <input type="checkbox"/> Michigan | <input type="checkbox"/> Tennessee |
| <input type="checkbox"/> Arkansas | <input type="checkbox"/> Minnesota | <input type="checkbox"/> Texas |
| <input type="checkbox"/> California | <input type="checkbox"/> Mississippi | <input type="checkbox"/> Utah |
| <input type="checkbox"/> Colorado | <input type="checkbox"/> Missouri | <input type="checkbox"/> Vermont |
| <input type="checkbox"/> Connecticut | <input type="checkbox"/> Montana | <input type="checkbox"/> Virginia |
| <input type="checkbox"/> Delaware | <input type="checkbox"/> Nebraska | <input type="checkbox"/> Washington |
| <input type="checkbox"/> District of Columbia | <input type="checkbox"/> Nevada | <input type="checkbox"/> West Virginia |
| <input type="checkbox"/> Florida | <input type="checkbox"/> New Hampshire | <input type="checkbox"/> Wisconsin |
| <input type="checkbox"/> Georgia | <input type="checkbox"/> New Jersey | <input type="checkbox"/> Wyoming |
| <input type="checkbox"/> Hawaii | <input type="checkbox"/> New Mexico | |
| <input type="checkbox"/> Idaho | <input type="checkbox"/> New York | |
| <input type="checkbox"/> Illinois | <input type="checkbox"/> North Carolina | |
| <input type="checkbox"/> Indiana | <input type="checkbox"/> North Dakota | |
| <input type="checkbox"/> Iowa | <input type="checkbox"/> Ohio | |
| <input type="checkbox"/> Kansas | <input type="checkbox"/> Oklahoma | |
| <input type="checkbox"/> Kentucky | <input type="checkbox"/> Oregon | |
| <input type="checkbox"/> Louisiana | <input type="checkbox"/> Pennsylvania | |
| <input type="checkbox"/> Maine | <input type="checkbox"/> Rhode Island | |

All US Territories and Outlying Areas (Selecting this box is equal to checking all boxes below)

- | | |
|---|--|
| <input type="checkbox"/> American Samoa | <input type="checkbox"/> Northern Marina Islands |
| <input type="checkbox"/> Federated States of Micronesia | <input checked="" type="checkbox"/> Puerto Rico |
| <input checked="" type="checkbox"/> Guam | <input type="checkbox"/> U.S. Virgin Islands |
| <input type="checkbox"/> Midway Islands | |

◆ **Minority** **and Women**
Business Enterprise (MWBE) and (HUB) Participation

- It is the policy of some entities participating in NCPA to involve minority and women business enterprises (MWBE) and historically underutilized businesses (HUB) in the purchase of goods and services. Respondents shall indicate below whether or not they are an M/WBE or HUB certified.
 - **Minority / Women Business Enterprise**
 - Respondent Certifies that this firm is a M/WBE
 - **Historically Underutilized Business**
 - Respondent Certifies that this firm is a HUB

◆ **Residency**

- Responding Company's principal place of business is in the city of Boca Raton,
State of Florida

◆ **Felony Conviction Notice**

- Please Check Applicable Box;
 - A publicly held corporation; therefore, this reporting requirement is not applicable.
 - Is not owned or operated by anyone who has been convicted of a felony.
 - Is owned or operated by the following individual(s) who has/have been convicted of a felony
- If the 3rd box is checked, a detailed explanation of the names and convictions must be attached.

◆ **Distribution Channel**

- Which best describes your company's position in the distribution channel:

Manufacturer Direct	Certified education/government reseller
Authorized Distributor	Manufacturer marketing through reseller
<input checked="" type="checkbox"/> Value-added reseller	Other: _____

◆ **Processing Information**

- Provide company contact information for the following:

- **Sales Reports / Accounts Payable**

Contact Person: Scott Wulforst
Title: Director of State Local Government Programs
Company: ADT Commercial, LLC
Address: 1501 Yamato Road
City: Boca Raton State: FL Zip: 33431
Phone: 775-287-8110 Email: scottwulforst@adt.com

➤ Purchase Orders

Contact Person: Same as above
 Title: _____
 Company: _____
 Address: _____
 City: _____ State: _____ Zip: _____
 Phone: _____ Email: _____

➤ Sales and Marketing

Contact Person: Brittany
 Title: Director of Marketing
 Company: ADT Commercial LLC
 Address: 1501 Yamato Road
 City: Boca Raton State: FL Zip: 33431
 Phone: _____ Email: _____

◆ Pricing Information

- In addition to the current typical unit pricing furnished herein, the Vendor agrees to offer all future product introductions at prices that are proportionate to Contract Pricing.
 - If answer is no, attach a statement detailing how pricing for NCPA participants would be calculated for future product introductions.

Yes No
- Pricing submitted includes the required NCPA administrative fee. The NCPA fee is calculated based on the invoice price to the customer.

Yes No

◆ Cooperatives

- List any other cooperative or state contracts currently held or in the process of securing.

Cooperative/State Agency	Discount Offered	Expires	Annual Sales Volume
NASPO Value Point	12%	2023	1.8M
TIPS-USA	12%	2026	500k



Tab - 4

Vendor Profile



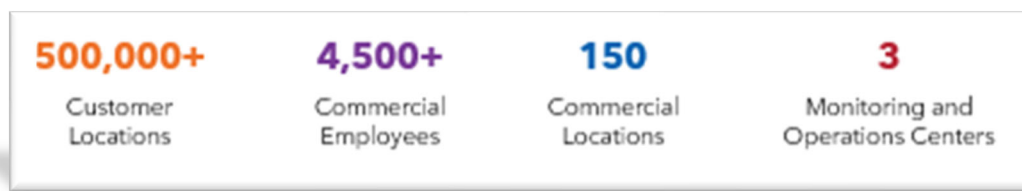
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Executive Summary / Response to scope **Powered by Experience. Driven by Excellence**

ADT Commercial LLC is no stranger to servicing the state, local, and education markets. Our company has a long history dating back over 145+ years and is built on our commitment to customer service excellence. Founded in 1874 and headquartered in Boca Raton Florida ADT Commercial is one of the largest commercial systems integrators in the world specializing in **Security, fire, life safety, and risk consulting**. Our legacy is rooted in core commitments and founded on decades of experience serving our State, Local, Education, and Commercial clients, and has never departed from those commitments.

It is ADT Commercial's pleasure to submit a response to **Region 14 Education Service Center / NCPA – Solicitation # 28-22 Integrated Security Technologies and Safety Systems Products and Services**. Our commercial organization was formed to focus on the disciplines required to help meet the complex needs of our government commercial clientele both local and nationally. Our state and local government teams help to ensure consistent delivery to all agency members. As a single-source provider for security, life safety, and risk consulting solutions, we can help our customers meet all their safety needs.

Our team of professionals, services and watch over our public sector agencies large and small, across all 50 states. This team of over 4500+ employees protect the lives and property of over 500,000 customers nationally. Utilizing our 3 Monitoring and operations centers and over 150 locations.



Powered by Experience - Our local leaders aim to achieve customer goals and develop a strong, long-lasting partnership based on that success through every project and customer interaction. Only trained and qualified technicians are dispatched to service the systems at our customer sites. We have thousands of our technicians with an average tenure of over 11 years to help deliver an exceptional service experience.

Many large security companies employ and contract with outside dealers to represent their interests, ADT Commercial hires our own security sales consultants, technicians, and operational employees to interact with our valued customers. We are a national company with highly trained **local professionals** who provide innovative security products and services, expert installation, and unparalleled customer service.

Driven by Excellence - Your security needs and challenges are our top priority and providing a holistic approach to address them is our mission. You'll benefit from our commercial focus, in-depth industry knowledge, and capabilities that encompass your market and environment. We've grown our commercial technical competency to serve customers in a unique way—with the scale and expertise to help meet our customers' needs throughout the U.S. and local territories. Our commercial teams have a single-minded focus on our commercial customers— Many of them have dedicated their careers to the security, fire, and life safety industries.

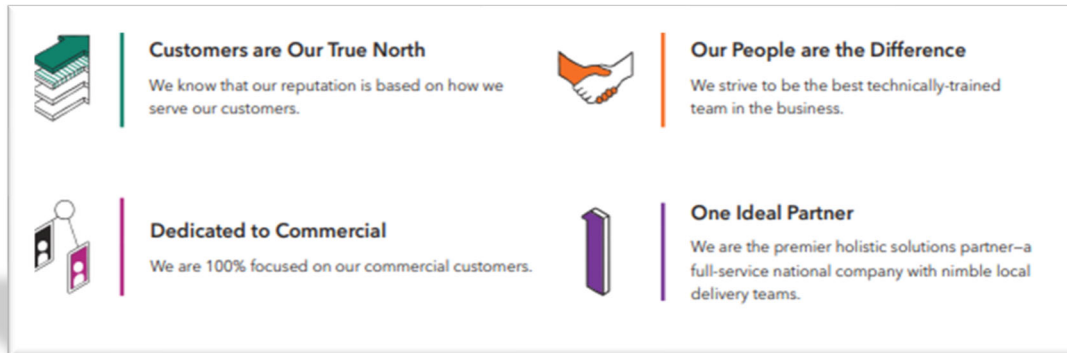


Our employees and their motivation set us apart. We relentlessly focus on the customer experience—delivering what our customers want, when they want it—and keeping our promises.

With deep industry experience comes knowledge on how crucial a solicitation like **Solicitation # 28-22 Integrated Security Technologies and Safety Systems Products and Services** can be to Region 14 and NCPA and its supported agency members. The importance of providing agency members access to vendors such as ADTC, that offer dedicated resources and are committed to providing safety and security to students and faculty in their direct care.

Our mission is to protect your students, staff, and institutions, not only with advanced technology but also with our skilled professionals who understand the investments at stake. We're passionate about delivering excellent customer service and doing what we say we'll do—when we say we'll do it.

OUR GUIDING PRINCIPLES – These guiding principles are the foundation of ADT Commercial. They drive our success as we strive to deliver customer service excellence at every point of interaction, we're focused on



continuing to grow our team of experts, including our critical tech support agents, sales team members, project managers, and the most technically-trained technicians in the industry—and we've made incredible strides. Our teams are 100% focused on our customers in the state, local and education markets. We take a holistic approach to manage our customer's risks and help to ensure all solutions are working together.

Our Technology & Services Offerings - We are committed to delivering the latest in technology while providing our clients with customer service excellence. New technologies provide solutions that can help K-12 schools address their safety concerns, empowering schools to focus on keeping their students, staff, and communities safe. When it comes to the safety and security of schools, you need experts on the job. The ADT Commercial team of professionals brings an unmatched breadth of expertise and years of hands-on experience to every challenge.

Our Education Solutions

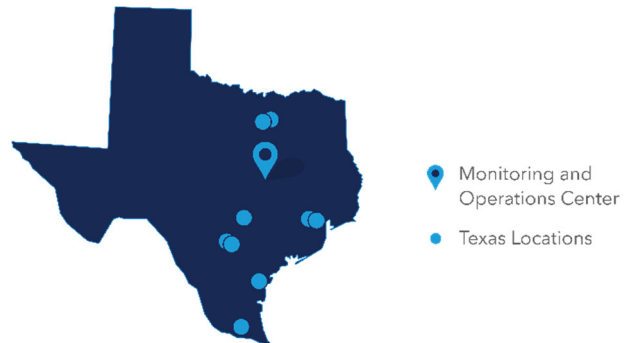
- Access Control
- Fire and Safety
- Monitoring
- Panic Button
- Intercom
- Intrusion Detection
- Video Surveillance
- Remote Guard Tours
- Cyber Security
- Emergency Responder Comms (ERCES)
- Mass Notification
- Fire Sprinkler
- Contact tracing
- Occupancy management
- Traffic flow analysis
- Real-time visitor management
- Access control solutions
- Modernizing fire safety
- Risk Assessment & Management
- Infrastructure as a service (IaaS)



We can help you create a comprehensive security plan, then install, test, inspect, monitor, service and teach your people how to use it. Whether you want to integrate with a legacy system, start from scratch or just add in a video

system, we can help select and implement the latest advanced technologies that are just right for your school or district. One call to ADT Commercial will connect you with a team that can handle all your life safety, fire, and security needs. From customization assistance and installation to maintenance and monitoring, our experienced team is with you every step of the way with hands-on service and local knowledge.

Our Local Texas Team - One call to our ADT Commercial team in Texas, will connect you with over 700 professionals, that can handle all your life safety, fire, and security needs. From customization assistance and installation to maintenance and monitoring, our experienced team is with you every step of the way with hands-on service and local knowledge. We currently partner with over 2200 educational institutions in the State of Texas. Our customers make it our business to understand the unique workings of their facilities. We're big enough to handle the largest challenges with the very latest in technology but local so we can be right there when you need us! Region 4 and its membership can feel confident knowing that ADT Commercial is here 24/7 to support take care of their security and life safety needs.



Security Innovations Lab – (Dallas, TX) - We're dedicated to innovation with a single focus in mind—you, our commercial customers. We're driven to address your needs better, streamline your security operations, prioritize the protection of your people and assets—all while keeping budgets in check. That's why we established our Innovation Lab in Dallas, TX. Our innovation partners, engineers, and project managers on-site every day at our Innovation Lab are specifically looking for revolutionary ways to help advance the commercial security industry and build that path forward through new technology. We're always taking chances, striving to be proactive, to innovate, and expand into emerging markets and technologies—all to continue to be that One Ideal Partner for you.

Our Community Involvement Giving and Charity - ADT Commercial is committed to not only serving communities through quality security and life safety solutions but also to giving back to our local heroes and organizations through volunteerism and philanthropy. During the COVID-19 crisis, ADT Commercial teams across the country have shown unwavering dedication to our mission as one of the strongest, most compassionate, and nimble organizations in the industry. Our people and our broader organization have remained devoted to supporting their communities, despite the challenges posed by a tumultuous year. We have continued to innovate and invest in our communities during these challenging times, building momentum and moving forward to enact positive change within our people's lives, the security industry, and the world.

ADT Commercial partners with our clients and make it our business to understand the unique workings of yours. We're big enough to handle the largest challenges with the very latest in technology but local so we can be right there when you need us. Our teams are ready to support Region 14 / NCPA agencies and member to tackle their unique challenges now and in the future.

Tab 4 – Vendor Profile

Please provide the following information about your company:

- ◆ Company's official registered name.

ADT COMMERCIAL, LLC

- ◆ Brief history of your company, including the year it was established.

Founded in 1874 as the American District Telegraph Company, ADT delivered the most advanced communications technology of the 1800s, the telegraph system. In the 1890s, ADT embraced the call box where specific signals could be transmitted by a watchman to a district office alerting the company to specific needs of a customer.

ADT continued growing and innovating through the decades. During the roaring twenties, ADT made significant additions to its line of burglar, holdup and fire alarm systems through its own research and development. On the eve of World War II, the company developed technologies which would help protect factories making weapons. The 1950s and 1960s saw ADT making tremendous growth, creating the first automated central station.

In February of 2016, ADT was purchased by Apollo Global Management and merged with Protection 1, making it the largest security company. In January 2018, ADT again emerged as a public company, trading on the New York Stock Exchange. The company has continued to build on its commercial capabilities with more than 16 strategic acquisitions in recent years, to ultimately enhance its customer service capabilities, geographic footprint and help to expand its enterprise solutions and technology offerings.

As demand for commercial services and complex security integration grew, ADT Commercial LLC emerged in 2020 as a separate operation from the residential business. ADT Commercial is founded on decades of experience serving commercial and National Accounts clients. It employs more than 4,500+ dedicated commercial associates. ADT Commercial operates more than 150 sales and service locations across the U.S., serving commercial and enterprise-level clients, leveraging our national footprint and local expertise. We've grown our commercial technical competency to serve customers in a unique way—with the scale and expertise to meet the security, fire, life safety and risk management needs of commercial customers throughout the U.S. Our leadership is 100% dedicated to commercial security—having spent most of their careers in the industry. The ADT Commercial vision is to offer a unified approach to the complex security needs of commercial customers across vertical markets.

ADT, a Limited Liability Corporation, is headquartered at 1501 Yamato Road, Boca Raton, FL, 3343, was founded in 1874, and has been providing security, fire, and life safety services since our founding. Our ADT Commercial division includes over 150 branches and 4,500 employees dedicated to serving our commercial clients.

- ◆ Company's Dun & Bradstreet (D&B) number.

017305520

- ◆ Company's organizational chart of those individuals that would be involved in the contract.

ADT Commercial has a dedicated team supporting our State & Local Government programs. Scott Wulforst manages and leads the direction of ADT Commercial's government programs.

PRIMARY CONTACT:

Scott Wulforst

Director of State & Local Government Programs scottwulforst@ADT.com

775-287-8110

NAME	TITLE	EMAIL	PHONE
Executive Support			
Rick Tampier	VP Enterprise Sales	richardtampier@adt.com	708-712-7711
Chris Mores	VP Comm Sales	robertmorse@adt.com	240-614-3887
Marketing			
Brittany Dupree	Dir Marketing	brittanydupree@adt.com	331-302-0087
Stephanie Latimer	Mgr Marketing	StephanieLatimer@adt.com	316-655-3526
Sales			
Greg Mastrosero	Dir NE	gmastroserio@adt.com	347-675-6134
Vicky Lowe	Dir SE	victorialowe@adt.com	201-755-8587
Pat Leek	Dir Central	patleek@adt.com	480-353-0712
Brian Collignon	Dir West	briancollignon@adt.com	702-505-2154
Scott Wulforst	Dir SLED Programs	Scott.wulforst@adt.com	775-287-8110
Sales Support			
Scott Wulforst	Dir SLED Programs	Scott.wulforst@adt.com	775-287-8110
Financial Reporting			
Spring Knickrehm	Operations Analyst	sknickrehm@adt.com	316-352-2628
Accounts Payable			
Spring Knickrehm	Operations Analyst	sknickrehm@adt.com	316-352-2628
Contracts			
Scott Wulforst	Dir State Local Gov Programs	Scott.wulforst@adt.com	775-287-8110

- ◆ Corporate office location.

334313343133431

ADT Commercial's local branch offices are considered the support centers for our local

customers. ADT also has its Headquarters, Central Stations, Service Center & Network Operation centers.

List the number of sales and services offices for states being bid in the solicitation.

<https://www.adt.com/commercial/locations>

<p>Corporate Office: ADT Commercial HQ 1501 Yamato Road Boca Raton, Fl 33431</p>	<p>Service Centers: ADT Commercial Service Center 14221 W John Carpenter FRWY Irving, TX 75063-2924</p>	<p>ADT NOC ADT Commercial Network Operations Center (NOC) 130 Executive Dr, Newark, Delaware 19702</p>
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ADT NATIONAL COVERAGE



ADT Commercial Facilities	Number of locations
<i>Local office locations</i>	150
<i>Service Center</i>	1
<i>Central Monitoring Station</i>	3
<i>Network Operations Center</i>	2

- List the names of key contacts at each with title, address, phone, and e-mail address.

<i>Scott Wulforst – Director or State, Local Government Programs</i>			
<i>Greg Mastrosero</i>	<i>Dir NE</i>	<i>gmastroserio@adt.com</i>	<i>347-675-6134</i>
<i>Chris Mores</i>	<i>Dir Mid Atlantic</i>	<i>robertmorse@adt.com</i>	<i>240-614-3881</i>
<i>Vicky Lowe</i>	<i>Dir SE</i>	<i>victorialowe@adt.com</i>	<i>201-755-8587</i>
<i>Pat Leek</i>	<i>Dir Central</i>	<i>patleek@adt.com</i>	<i>480-353-0712</i>
<i>Brian Collignon</i>	<i>Dir West</i>	<i>briancollignon@adt.com</i>	<i>702-505-2154</i>

- ◆ Define your standard terms of payment.

ADT Accepts the following payments
CHECK
ACH
WIRE TRANSFER
P-CARD
CREDIT CARD (VISA, MASTERCARD, AMERICAN EXPRESS)
NOTE: Additional charges may apply by third party

- ◆ Who is your competition in the marketplace?

ADT Commercial is one of the largest integrators in the marketplace, although we are a national organization made up of regional and local offices of 150 strong. These offices compete with national and local organizations throughout the United States. Because of our size, the number of competitors would be too long to list.

National Competitors:

Johnson Controls, Convergent, Securitas

- ◆ Provide Annual Sales for last 3 years broken out into the following categories:

ADT Commercial recently has data that we can share for the past three years in all categories:

Year	Sales
2019	568M
2020	1,036M
2021	1,046M

- ◆ Provide the revenue that your organization anticipates each year for the first three (3) years of this agreement.

\$ _____ in year one

\$ _____ in year two

\$ _____ in year three

ADT Commercial LLC has been able to aggressively grow our State and Local Government vertical sales consistently year-over-year; we intend to continue to build upon our success through a contract award. Since ADT is a national industry leader in the integrated security and fire, life safety market with a national footprint our teams are committed to building and growing our territories.

ADT Commercial has chosen to not provide a formal response to this section and will not submit a minimum anticipated revenue for years one, two, and three. ADT will be responsible for the administration fees based on the actual contract sales.

◆ **What differentiates your company from competitors?**

ADT Commercial is one of the largest securities, fire & life safety integration organizations in the United States, with over 150+ locations and 4500+ commercial employees caring for over 500,000 customers nationally.

The way we differentiate ourselves from our competitors is through several key principles and leveraging the experience of our people and their talents to deliver exceptional top-line customer care and experience.

Our commitment to customers:

These guiding principles are the foundation of ADT Commercial. They drive our success as we strive to deliver customer service excellence at every point of interaction.

Each of our customers should feel important and valued. Our employees are empowered to make the right decisions to address our customers' needs and concerns with urgency. Our reputation is based on how we serve our customers. We are measured and held accountable daily for customer service excellence and are transparent with our performance.

The ADT Commercial Family, built on the heritage of 15+ commercially focused security companies, is made up of empowered, tenured, and highly technical professionals. We prioritize our employee development and help them create solid career paths. We will create a culture where we attract and retain top-tier talent as we strive to be the best technically trained team in the business.

We are ADT Commercial. We are part of a 145+ year American-based security, fire, and life safety company with a dedicated commercial division. We serve the needs of mid-market, national, and large-scale organizations, addressing the risks our customers face every day. We are 100% focused on our commercial customers.



Customers are Our True North

We know that our reputation is based on how we serve our customers.



Our People are the Difference

We strive to be the best technically-trained team in the business.



Dedicated to Commercial

We are 100% focused on our commercial customers.



One Ideal Partner

We are the premier holistic solutions partner—a full-service national company with nimble local delivery teams.

We are the premier holistic solutions partner—a full-service national company with nimble local delivery teams. We have an advanced suite of end-to-end solutions to help meet our customers' security, fire, and life safety concerns. Every customer's needs are unique, and we provide custom, flexible, and scalable solutions to help manage the specific risks they face.

◆ Describe how your company will market this contract if awarded.

ADT Commercial has a dedicated State & Local government team focused on the growth and success of the SLED vertical. Our team will engage on a scaled cadence (weekly, monthly, and quarterly with an annual review) adoption with our marketing and sales teams. This includes constant nurturing to our new and existing customer base and account acquisition.

The state & local government and education markets are a major strategic focus for ADT Commercial. Our organization has made significant investments to support the growth of the vertical through strategic acquisitions nationally and the implementation of new software to develop contact lists and leads for our national field consultants.

Our team will attend State, Local, Regional, and National Cooperative shows regularly to build and promote brand and contract awareness. Local consultants will be in attendance to build continuity and relationships with state and local agencies.

ADT Commercial's State and Local government team, along with our national sales consultants are committed to building a strong partnership with NCPA and its agency members to build a successful program.

COMMUNICATION

Generate awareness by developing a co-branded press distribution announcing the award of the Master Agreement with a quote from executive leadership endorsing the relationship would be prepared and delivered to appropriate trade publications.

Master Agreement award messaging will also be shared with ADT Commercial employees via internal communications and to external stakeholders via the ADT Commercial social media channels. Continued messaging will be developed as necessary to promote the Master Agreement in national and regional trade publications throughout the term of the award.

DIGITAL

The co-branded press distribution will be published on the ADT Commercial website Resources section,

which features industry news and alerts. A dedicated co-branded landing page will be created on the ADT Commercial website to highlight the Master Agreement award details, including the original Request for Proposal submission, a summary of ADT Commercial products and services, and corresponding marketing materials, and ADT Commercial contact information specific to Master Agreement customers. Content included on the landing page will be updated periodically and website traffic information will be used to inform and optimize updates.

SOLUTIONS

The Master Service agreement will be promoted through the creation of co-branded marketing materials, which could include collateral like brochures and sell sheets, presentation resources, case studies, or training documents. These items will be distributed to ADT Commercial employees, stored on an internal SharePoint website, and included on the co-branded landing page as necessary.

EVENTS

ADT Commercial will identify priority trade shows, conferences, and meetings to attend and participate in throughout the term of the Master Agreement, by establishing COVID-19 protocols. These could include the NIGP Annual Forum, NPI Conference, Regional NIGP Chapter Meetings, and Regional Coop Summits.

- ◆ Describe how you intend to introduce NCPA to your company.

ADT Commercial has a dedicated team of State and Local professionals to run its national Government programs. The teams primary focus is to manage and educate both our internal customers and our external customers on the benefit of using our state and local government and cooperative contracts. We have over 800 commercial consultants nationally.

Our teams' goal is to train our consultants and internal stakeholder on how to assist our state and local government customers how to leverage the contracts by saving time and money, to communicate early and often on the use of the benefits of the contract.

The team is led by a Director of State & Local Government programs, Contracts Administrator, Admin support and Business Analyst.

- ◆ Describe your firm's capabilities and functionality of your on-line catalog / ordering website.

ADT Does not currently support an on-line catalog or a website capable of providing customers the options to order through an online portal.

- ◆ Describe your company's Customer Service Department (hours of operation, number of service centers, etc.)

ADT Commercial Services may be requested 24/7/365 days a year, via phone or through our customer eSuite Web Portal. Calls are dispatched to our techs via their hand-held mobile device. Technicians receive the details of the request along with any special instructions. When a service ticket has been created, customer contacts for that site will receive an email (via Tech Tracker account setup) that a job has been created. When the service call is assigned, a second email with the service technician, name, picture, and qualifications is sent. A third email is sent when the technician is in-route, and a final email is sent when service is completed, and the ticket is closed.

Request for emergency service must be phoned in to the ADT Commercial Operations Center (rather than email or web request), and emergency nature of response relayed to the ADT Commercial associate. When our technician is closing out the service ticket, they will obtain an electronic acceptance signature from the customer site contact on their mobile ticket device. Details of the service ticket and technician notes of work performed are available in real-time on eSuite, along with a copy of signature obtained. ADT Commercial technicians carry an ID card and can present them upon request when arriving at a service job.

Service ticket creation and communication steps:

- *1st email: Information on service ticket creation*
- *2nd email: service technician, name, picture, and qualifications*
- *3rd email: technician is in-route*
- *4th email: Service is completed, and ticket is closed*

Tech TrackerSM

Using our unique Tech Tracker, customers simply identify one person in charge at your location, and we'll send service alerts that include:

- *The date of the service call*
- *The time at which the technician will arrive*
- *The technician's name*
- *The qualifications and certifications of the technician*
- *A picture of your technician*

As an added layer of support, we will send an email when you're next in line for a service call. You'll be prepared to guide your technician to the source of the problem, and you won't waste time waiting around for them.

Each of our technicians strives to be quick, courteous, and qualified. At the end of a service call, you'll be provided with an opportunity to give feedback. We take that feedback seriously, as we want to ensure that all our technicians give the level of service our customers deserve. If something isn't quite right, let us know and we'll address the issue.

At ADT Commercial, we take a unique approach to customer service. We treat our customers the way we would like to be treated. We pride ourselves on outstanding work and doing what we say we're going to do. We are excited to show how our exceptional service can support agency members.

CONTACT US:

STATE AND LOCAL GOVERNMENT SALES:

Scott Wulforst

Director of State Local Government Programs scottwulforst@adt.com

775-287-8110

◆ Green Initiatives (if applicable)

- As our business grows, we want to make sure we minimize our impact on the Earth's climate. We are taking every step we can to implement innovative and responsible environmental practices throughout NCPA to reduce our carbon footprint, reduce waste, energy conservation, ensure efficient computing and much more. To that effort we ask respondents to provide their companies environmental policy and/or green initiative.

ADT Does not currently support an on-line catalog or a website capable of providing customers the options to order through an online portal.

Through the broader ADT organization, ADT Commercial remains committed to helping ADT reduce its impact on the environment, and in the past six years, we have not experienced any reportable spills or releases to the environment throughout our business. At our larger ADT locations, we have invested significant time and resources to reduce greenhouse gases and have focused on efficiency improvements in lighting, air handling, and data operations.



We continue to promote environmental stewardship throughout our business by implementing and executing on our ADT Environmental Absolutes, which applies a focus on complying with environmental requirements, responsibly addressing proper disposal of waste streams, and promoting recycling of materials, including 100% of electronic waste and 100% return of all used batteries. We have a waste recycling/diversion program in place at all of our call centers and office locations. In 2019, 85% of non-hazardous waste materials generated at ADT were recycled, as part of our recycling efforts.

In 2019, we launched a compology initiative in conjunction with our waste broker, New Market Waste. Sensors were placed inside our dumpsters in 53 locations to monitor waste levels and reduce unnecessary trash hauls. We are pleased to announce that this initiative has resulted in more than 3,000 fewer trash hauls and reduced our expense by

\$108,000 in 2019. We will continue to expand this program in 2020 in the quest to reduce our carbon footprint.

2020 SASB INDEX REPORT

ADT Inc. (the "Company") places a strong focus on our environmental impact, social responsibility, and corporate governance. In furtherance of our ESG goals, ADT is aligning its reporting to the Sustainable Accounting Standards Board ("SASB") voluntary framework. The tables below reflect ADT's first year reporting metrics in accordance with the SASB "Professional & Commercial Services" and "Software & IT Services" standards. Unless otherwise specified, the data provided represent the metrics for the 2020 year.

This report has not been externally assured. We have internal control processes in place to manage the collection, verification, and reporting of information and we worked with an outside advisor in the process for defining the report content, including engaging stakeholders to review the reasonableness

and materiality of all metrics reported. We are considering implementing an external assurance process in the future. The data included in these tables may differ from other disclosures to conform to the SASB reporting requirements.

◆ **Anti-Discrimination Policy (if applicable)**

➤ Describe your organizations' anti-discrimination policy.

ADT Does not currently support an on-line catalog or a website capable of providing customers the options to order through an online portal. As an organization, we're continuously striving to employ a workforce that looks more like the communities we serve. We recognize that within our industry, there is a significant lack of diversity—in gender, people of color, and individuals with disabilities. While ADT Commercial does have minority leaders and employees, we know that we—and the entire industry—will benefit from an increase in workforce diversity. ADT Commercial is committed to being an agent of change in this area.

While we've always strived to be an organization focused on inclusion, we're making decisive strides to create that change. First and foremost, we've identified key leaders from our workforce to form a Diversity Committee to work directly with our executive leadership to develop a company-wide diversity strategy. This committee is dedicated to helping us to determine how we at ADT Commercial can best structure our organization and initiatives to be an accountable representative of the company's core values to represent our organization authentically within the communities we serve. We committed to engaging in a more consistent conversation on the topic of diversity—in our hiring practices, in our mentorship programs, and throughout our company culture. But this is just the beginning, we hope to utilize the paths we've laid out through our apprenticeship program, mentorship programs, and opportunities for career progression to develop a more diverse candidate pool and kick off a wave of sustainable change within the industry.



ADT Commercial is committed to diversity and inclusion and strives to create a workplace that provides opportunities for professional development for all our team members.

In 2020, we took a meaningful step towards our commitment by establishing our Inclusive Diversity and Belonging Council, educational and learning opportunities, and Business Employee Resource Groups. Members of the Inclusive Diversity and Belonging Council represent a broad cross section of our organization and are expected to help build enterprise initiatives, by elevating inclusion and diversity as a business priority across the organization, that include measurable goals and accountability.

While ADT is proud of its diversity and inclusion efforts, we aim to have greater gender, racial and ethnic representation throughout the Company, including at the senior leadership levels.

Overall Population Female: 31.3% Racial/Ethnic Representation: 41.4%

ADT Commercial Diversity Subcontractor Program:

To further ADT Commercial's diversity and inclusion mission, we've established our Diversity Subcontractor Program to provide access to subcontracting work to underserved and underutilized minority-owned businesses in the communities we serve.

This program allows us to invest in the future of commercial security by establishing strategic partnerships with diverse contractors that provide expanded solutions and enhanced service capabilities for our customers. With the goal of looking like the communities we serve; ADT Commercial is developing top system integration talent and security partners to provide a holistic approach to the problems we solve.

◆ Vendor Certifications (if applicable)

- Provide a copy of all current licenses, registrations and certifications issued by federal, state and local agencies, and any other licenses, registrations or certifications from any other governmental entity with jurisdiction, allowing respondent to perform the covered services including, but not limited to, licenses, registrations, or certifications. Certifications can include M/WBE, HUB, and manufacturer certifications for sales and service.

ADT Commercial is a publicly traded corporation and cannot participate in these types of certifications.



Tab - 5

Products and Services

ADT[®] Commercial

Powered by Experience. Driven by Excellence.[™]

Tab 5 – Products and Services

- ◆ Respondent shall perform and provide these products and/or services under the terms of this agreement. The supplier shall assist the end user with deciding of their individual needs.

- ◆ Warranty
 - Proposal should address the following warranty information:
 - Applicable warranty and/or guarantees of equipment and installations including any conditions and response time for repair and/or replacement of any components during the warranty period.
 - Availability of replacement parts
 - Life expectancy of equipment under normal use
 - Detailed information as to proposed return policy on all equipment

 - Products
 - Vendor shall provide equipment, materials and products that are new unless otherwise specified, of good quality and free of defects

 - Construction
 - Vendor shall perform services in a good and workmanlike manner and in accordance with industry standards for the service provided.

- ◆ The following is a list of suggested (but not limited to) Integrated Security Technologies and Safety Systems Products and Services categories. List all categories along with manufacturer that you are responding with:
 - Describe your products listed below. Additional products can be described if relevant.

MONITORING

ADT Central Station monitoring services can help to increase your efficiency while mitigating your losses. Through our partnership, you'll know that your company is protected, all while staying within budget.

Monitoring infrastructure

ADT Commercial helps secure our customers with around-the-clock, professional protection. In fact, our monitoring centers across the U.S. are listed by Underwriters Laboratories. We use automated signal load balancing and backup architecture to help your organization's critical intrusion, fire, and life safety alarms receive a response, even during inclement weather or other major emergencies.

In jurisdictions that have adopted ASAP, we can enact the protocol for faster, more accurate, and

two-way communications with dispatching agencies for better response time by authorities.

- *ADT Commercial infrastructure reliability meets or exceeds regulatory requirements.*
- *Our monitoring centers are UL Certified and FM Approved to provide business alarm monitoring, service dispatching, technical assessment, and support services.*
- *Agencies enjoy three layers of business security monitoring that provide protection: through our primary computer system, our on-site backup system, and off-site at our Disaster Recovery Center.*
- *We believe that transparent data delivery and analytics are core services that add value to the customer experience.*
- *We provide multiple data access, reporting, and analytics tools to help our customers use the data we collect to improve their security programs and lower costs.*

FIRE ALARM

ADT Commercial offers everything you need to install a fire alarm system. Our turnkey service is simple and easy to manage—without making endless phone calls to find qualified contractors, juggling schedules, and struggling to keep up with multiple warranties. Professional, in-house veterans will tailor, install, and program a fire alarm system that meets state and local governments unique needs. Additionally, we have great relationships with qualified electrical contractors who we can subcontract to while we provide total project management and oversight to ensure a quality project is delivered.

Fire safety codes

ADT Commercial fire alarm monitoring services help protect your company and employees from the unexpected. We see that the number of communities operating in vulnerable areas is expanding, and fire safety codes have become increasingly complex for business owners to manage.

Maintain compliance

We have the resources, flexibility, and reach to help you deploy and maintain the system your business needs, when you need them, while also helping to ensure your business remains in compliance with local, state, and national fire safety requirements each year.

Your comprehensive fire and life safety plan

Working with ADT Commercial means protecting your investments both in staff and properties. Our comprehensive fire service offerings include everything from installation to sophisticated monitoring services, testing, inspection and maintenance from specially trained and certified technicians.

Advanced technologies

We endeavor to provide the market's most advanced safety technologies and thereby attempt to meet the latest codes to ensure that your business remains in compliance with national, state, and local codes while maintaining a high level of fire and life safety.*

**Source: [NFPA 4: Standard for Integrated Fire Protection and Life Safety System Testing](#)*

Advanced detection platform

Through comprehensive analysis of current fire, safety, and security requirements, we endeavor to provide you and your business access to the most advanced detection platform, which includes:

Switch

The ability to switch from your current fire alarm provider to ADT Commercial fire alarm monitoring services

Equipment

Replacement of your current fire alarm system equipment (in accordance with NFPA 72 and UL 827 standards)

Monitoring

Connection to a network of interconnected ADT-owned customer monitoring centers, strategically located throughout the U.S.

Specialists

Staff of trained specialists to conduct testing and inspection reports, and documentation for the AHJ (Authority Having Jurisdiction)

Backup

Secure network with backup services that endeavor to comply with industry standards

Legacy systems

If you've already invested in a system, we can test and inspect it

Deployment

The ADT Commercial National Fire and Life Safety Team (NFLST) can install and maintain fire systems to help protect commercial facilities of all sizes across a wide range of industries. Before starting any project, we assess your specific needs and then develop an integrated solution that works today—and can expand to help meet your future needs.

Qualified teams

We utilize NICET Certified (National Institute for Certification in Engineering Technologies) technicians, installers and inspectors who understand your business, landscape and risks. Our staff members also enrich their life safety knowledge with other certifications and advanced courses in fire and life safety, and are qualified to deploy systems for businesses of all sizes.

Process

Whether your business has one property or 500, you will receive the most advanced engineering support and complete drawings of your business using the latest CAD technology.

We produce plans that are modular, allowing for custom tailoring and expansion. Throughout the planning, installation, and acceptance testing phases of your fire and life safety program, our experienced team will work closely with you to make sure you're happy with your investment every



*We support and encourage
NICET certification*



step of the way.

Fire detection

We know that fire detection services help to save lives, and we provide everything from a four-zone panel to an extensive networked system for fire, carbon monoxide, smoke, and heat detection.

Customizable fire protection

We also offer high sensitivity and specialty hazard detection, and, in the event of an emergency, color-coded LEDs will help you pinpoint alarms. We offer sensitivity adjustments for environmental factors, too.

Our complete line of passive fire protection services is even customizable. It includes fire and smoke damper inspections, fire damper and smoke damper repairs, fire door inspections, firestop survey and installation, and photoluminescence egress marking systems.

Fire suppression solutions

Fire suppression helps protect our commercial customers in mid- to large facilities in industries such as telecommunications, museums, industrial, data centers, campus, and high-rise buildings.

Our full range of suppression solutions includes fire sprinklers, fire extinguishers, hood suppression, fire pumps and clean agent systems.

We'll help create flexible solutions that are just right for your business including:

- *Wet fire sprinklers*
- *Dry fire sprinklers*
- *Fire pumps and controllers*
- *Pre-action fire sprinklers*
- *Deluge fire sprinklers*
- *Fire extinguishers*
- *Hood suppression systems*
- *FM-200*
- *CO2 low & high pressure*
- *Halon systems replacement/retrofit*
- *Novec 1230*
- *Argonite*
- *Foam Systems*

*Fires continue to represent a significant threat to your business. In one year alone, national estimates for nonresidential building fires and losses were \$2,007,300,000.**

**Source: [FEMA and U.S. Fire Administration, Nonresidential Building Fire Trends, May 2018](#)*

*If your facilities or agencies are located in areas prone to fire, the risk of disaster increases. Since the 1940s, the number of people at risk from wildfires in the western United States alone has grown more than 1,000%.***

***Source: [Spatiotemporal changes in conterminous US wildfire exposure from 1940 to 2010 by Stephen M. Strader; Springer Science+Business Media B.V., part of Springer Nature 2018 \(Feb\)](#)*

INTRUSION ALARM

*When it comes to protecting your business from break-ins, do you have all your risks covered, or are there gaps in your intrusion detection? Protecting your business is vital and setting up a system that addresses your concerns and provides you with the protection you need is an important decision. Working with a partner you can trust, like ADT Commercial, is imperative. *

At ADT Commercial, we've been solely focused on security for over 144 years. When you work with us, you are working with professionals.

Unique intrusion alarm monitoring

We can help you protect your organization with proven, reliable technology. Whether you are on-site or miles away, our state-of-the-art intrusion detection solutions and monitoring services give you peace of mind, so you can focus on your business.

We don't provide a one-size-fits-all solution. We design protection that takes the shape of your organization, helping you choose the most robust intrusion system with the latest technology.

- *Opening and closing reports that provide an audit trail of business hours*
- *The ability to expand, enhance, and customize the system*
- *Integration with fire alarm systems, security system access control, and video surveillance systems*
- *Flexible options, such as motion detectors, photoelectric beams, magnetic contacts, shock and pressure sensors, and glass break detectors*
- *Exit and entry time delay features*

Security audit

We offer a security audit to help you determine if there are gaps in your current protection system, and we offer comprehensive security suggestions based on our expertise and your personal preferences.

Onboarding

Our comprehensive onboarding process connects you with the ADT Commercial team members who will be working with you. We will strive to be sure all of your plans are communicated clearly and help you with the training and support you need as the installation begins. Our professionals strive to perform their detailed work efficiently, installing the system with minimal or no disruption to your business.

Qualified technicians

We dispatch technical personnel trained to service the systems at your sites—they show up on time with the right equipment. We also email you when you are next on the technician's schedule along with their picture, so you know who to expect, and when.

We compensate based on quality

Every call and installation is followed by a customer satisfaction survey, and your opinion is critical. We compensate our employees in part on their ability to provide exceptional customer service. Your satisfaction matters to us.

More than just intrusion

Our system detects motion and intruders, as well as other issues that can impact health and safety. We can monitor your building for sump pump failure, sudden temperature changes, smoke, carbon

monoxide and flooding. All of these issues can be incredibly expensive to your company, and our alerts can help you step in and arrest the damage.

Communications

You'll get comprehensive reporting options that help you evaluate your security to identify problems that need to be addressed.

Mass notification

Our intuitive, responsive system is both sophisticated and easy to use. Should you ever have questions about how it works or what it should do, we'll be available to help.

Full system support

We can integrate our system with other vital building functions, including life and safety functions. If you need more than an intruder alert, we can prepare a package of solutions tailored to you and your business.

VIDEO CLOUD HOSTING

Enhance your security without a large capital investment or costly IT maintenance resources—using cloud computing and IP video.

Secure online environment

Our cloud-based video surveillance solution allows you to record, store, and access video from multiple locations in a secure online environment without the need to manage servers and software. You won't need to make a large upfront investment—just pay for what you need.

Open Platform

Closed systems can be problematic and costly to upgrade or add new technologies. ADT Commercial's open architecture gives you the power to choose from unlimited integrations, giving you the freedom to add new applications as your business needs evolve, ultimately increasing the value of your system. Easily integrate access control, point-of-sale, and license plate recognition to name just a few, for a single view of your operations.

Our open API platform offers:

- *Greater customization*
- *Lower total cost of ownership*
- *Stronger cybersecurity*
- *A future-proofed investment*
- *Speed to market*

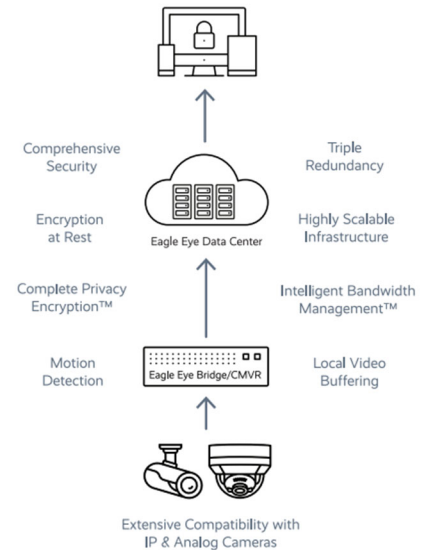
Robust options

Use a system like this to view secure real-time or recorded video of key operational processes. Choose what video to store locally and determine what should be stored in the cloud. Set role-based permission levels to control who can view and/or download video.

Video services Video alarm verification Video alarm verification helps to reduce false alarm fees,

prevent unnecessary police dispatch, and provide more information on actual crimes in progress to first responders.

- *Remote video solutions - We have dedicated commercial and National Account monitoring and operations centers that offer additional interactive remote video services.*
- *Video assistance - helps provide a safer and more secure environment for your employees and customers through a remote video look-in capability and two-way audio.*
- *Video escorts - provided for employees who may have to open or close the property alone.*
- *Video guard tours - help reduce manned guard expenses with remote video tours of your premises.*
- *Advanced video analytics - help distinguish between humans or other activities to ensure proper incident response*



ADDITIONAL PRODUCTS IN THIS CATEGORY:

ADT Commercial had many additional product and service offerings. Video services Video alarm verification Video alarm verification helps to reduce false alarm fees, prevent unnecessary police dispatch, and provide more information on actual crimes in progress to first responders

- | | |
|---|---|
|  ACCESS CONTROL SYSTEMS |  INTRUSION ALARM SYSTEMS |
|  ALARM MONITORING |  NETWORK DEPLOYMENT AND MANAGEMENT |
|  ANALYTICS AND REPORTING |  RISK MANAGEMENT CONSULTING SERVICES |
|  eSUITESM ACCOUNT MANAGEMENT |  SPRINKLER SYSTEMS (IN SELECT MARKETS) |
|  FIRE ALARM SYSTEMS |  STRUCTURED CABLING |
|  HEALTH AND NURSE CALL |  SYSTEM CUSTOMIZATION, INSTALLATION & SUPPORT |
|  HOSTED AND MANAGED SERVICES |  VIDEO SOLUTIONS |
|  INTEGRATED SOLUTIONS | |

ACCESS CONTROL

From the reduction of theft and violence to maintaining the security of facilities, there are multiple reasons for implementing effective access control. Terrorists, disgruntled customers, and dishonest employees pose great risks to organizations of any size in any industry, but access control systems provided and installed by a company you trust can help mitigate these risks.

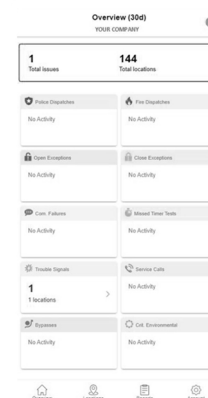
- *Control the entire facility or just specific areas within your building*
- *Limit access to specific parts of your building by date/time or by the cardholder*
- *Control access to parking facilities, elevators, and more*
- *Provide badges with images included*
- *Open doors with a mobile device using cloud access*
- *Use automated system management to save time and manual work*

We understand the importance of identifying each person who enters campus facilities and offers comprehensive reporting to help implement access management. Agencies will receive an audit trail of site access by user, date, and time. With the integration of surveillance cameras, you can watch what is happening in multiple facilities. We can also connect with your intrusion detection system.

eSUITE ACCOUNT MANAGEMENT

We listened to the current and evolving needs of customers, then designed eSuite to address them. This next-generation tool is highly intuitive and provides to-the-minute, actionable insight into your organization.

- *Add and update your contacts and alarm codes*
- *Manage system status*
- *Place systems on test*
- *View video verified alarm events*
- *Verify and update open and close schedules*
- *Pay and view invoices*
- *Manage users and permission roles*
- *Manage permits*
- *Implement dual-factor authentication*
- *Manage keypad codes*



eSuite™ helps businesses of all sizes streamline and manage their security programs with real-time data, using a secure online portal and mobile app.

INTEGRATED SOLUTIONS

For agencies looking to optimize the efficiency of their defenses, ADT Commercial helps to seamlessly merge IT and security teams. When these two departments come together, the entire organization benefits through increased reliability and cost savings.

With consolidation comes sophistication, and not all vendors are prepared to offer an enterprise solution that can help. Our solutions might be right for you if you have high- end integrated solution needs coupled with sophisticated IP networked system requirements. Our industry-leading approach can help you reach peak efficiency by integrating technologies and customizing solutions.

We're a leader in the industry and we hold Cisco Cloud and Managed Services Express Partner Certification. Our Cisco Authorized Technology Partner Certification underscores our expertise in advanced and emerging technology. We are one of the few Cisco CMSP partners in the security industry.

Our dedicated team can also integrate visitor management and access control systems, intercom systems, alarm management, intrusion protection, perimeter security, video surveillance, managed video services, fire alarms, and more. We help agencies unify all of their video, data, and mobile applications for meaningful and cost-effective communications.

Customized systems

We can work with you to craft a system that supports your business. If you're not sure where to start, our auditing and evaluations program might help. We provide a variety of services ranging from risk and vulnerability assessments to full-scale project design packages.

Physical and digital solutions

Your team can surround you with support after the system goes live. The NOC focuses on providing real-time monitoring of IT-sensitive systems, including up/down status and network performance metrics.

If you run a complex business, we're just the partner you're looking for. We meet complex security needs such as those of clients related to energy markets, the pharmaceutical industry, and higher education.

ADT Commercial integrated solutions can offer agencies custom, enterprise-level security platforms and remote managed services to leverage their IT infrastructure to help create additional reliability and potential cost savings.

STRUCTURED CABLING:

We prepare, implement, test, and support highly dependable, scalable, and secure network cabling

and premise low voltage cabling systems that will help meet today's needs and those of the future. We have installed thousands of Category 5e, 6, and 6a cables for hundreds of voice and data networks.

Our services include:

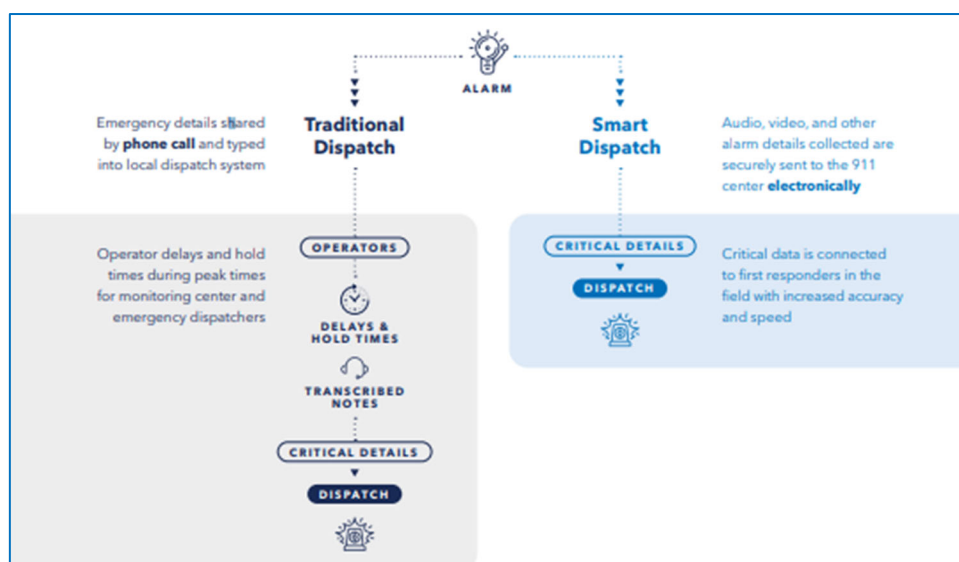
- *Cat 5e, Cat 6, Augmented Cat 6, shielded/unshielded, twisted pair, voice/data*
- *Datacenter specialization/design and cabling*
- *Copper and fiber 10 gig connectivity for campus and data center applications*
- *Fiber optic cabling installation, fusion splicing, buried and overhead/outside plant cabling*
- *Data cabling for wireless networks as well as access point installation and configurations including point-to-point and point-to-multi-point systems*
- *Coaxial cable installation for CCTV, IP over coax, audio, and broadband uses*
- *Aerial/underground fiber-optic design-builds*
- *Fault location*

We offer a suite of front-end and follow-up preparation services. We help to provide consultation, design, installation, and documentation of physical layer infrastructures and network connectivity that are commonly outsourced to multiple organizations. We have an in-house CAD department, and ADT Commercial employs full-time structured cabling technicians. We work to ensure that organizations have the proper submittal packages before integration begins, and we provide as-built drawings and cut-sheets after completion of the work.

- **Provide an example alert path including dispatch to Emergency Responders.**

ADT Commercial is the leader in alarm monitoring innovations and development and has introduced Smart Dispatch across the U.S. to help streamline 911 emergency response capabilities for faster and more accurate alarm dispatch.

As ADT Commercial strives to be the true innovator for the industry, we're transforming our core monitoring capabilities to help ensure the safety and security of our customers' businesses and their assets. ADT Commercial Smart Dispatch is an improved way to send alarm details directly to 911 centers digitally— reducing the need for traditional phone calls from a monitoring agent to an



emergency dispatcher and helping to minimize risks of errors and misrouting of responding agencies.

The transition to ADT Commercial Smart Dispatch is seamless and requires no action from you or your customers as it's activated in key markets across the country.

➤ **Is remote alerting/notification available?**

ADT Commercial has many products and services that can provide "Remote alerting / notifications".

In emergency situations, the safety of building occupants and first responders often depends on the reliable availability of firefighter, EMS and police two-way radio communications. However, the same modern building materials that result in high energy efficiency impede the ubiquitous outdoor wireless signals from entering the building.

ADT Commercial provides complete in-building Emergency Responder Communication Enhancement Systems (ERCES, previously referred to as ERRCS) for emergency responder radio coverage to support public safety-first responders. Our professional team holds FCC General Radiotelephone Operator Licenses (GROL) and includes licensed journeyman electricians, project managers, pre-construction, in-house designers and drafters, and installation personnel. Our tenured team of professionals will work closely with you to identify the scope of the project and help meet your ERCES needs for new construction and retrofits.

Our wireless communications specialists work with contractors, local fire authorities and building owners to create turnkey and robust in-building Emergency Responder Communication Enhancement Systems (often referred to as Public Safety Distributed Antenna Systems or DAS) to meet your local jurisdictions adopted/amended fire codes.

Our services include:

- *Baseline radio coverage assessments*
- *iBwave-based radio coverage design*
- *Permitting and AHJ coordination*
- *Project management and trades coordination*
- *Procurement of all system hardware including FCC and UL approved BDA*
- *System installation and cable sweeping*
- *BDA configuration and FCC registration*
- *Radio coverage certification testing and reporting*
- *Code-mandated annual inspections*

➤ **Do you utilize any drone, robot, or AI technology?**

Over the last few years, [ADT Commercial](#) has emerged as an innovator in commercial security,

striving to be proactively ahead of the curve to address the evolving security needs of its customers across industries. Last year, the organization launched its dedicated Innovation Lab, headquartered out of its National Account Operations Center in Irving, Texas, where the ADT Commercial Emerging Technologies team is focused on exploring and developing new and emerging technologies, fresh security applications and more – all with the goal to serve commercial customers more effectively and efficiently with the most intuitive solutions possible.

*As the ADT Commercial Emerging Technologies team has grown, they've made significant investments in developing solutions in ethical **artificial intelligence**, **humanoid robotics**, **autonomous indoor drones** and more.*

Autonomous Indoor Drones

ADT Commercial is also working to proactively develop innovative, cost-effective solutions that offer greater visibility into the goings-on at customers' facilities. The organization's exploration of autonomous indoor drone technology can be potentially leveraged as an additional layer of 24/7 surveillance in commercial facilities, including offices, warehouses, and datacenters with always-on video feeds, whether the drone is in flight or monitoring from a docking station. Once integrated with existing intrusion systems, the intent is for these indoor drones to be able to respond to an alarm without the presence of a physical patrol officer on site. Future applications may also contribute to providing a faster alarm response inside commercial locations by alerting customers of potential hazards or disturbances – including fire or unauthorized personnel by infrared technology.

Humanoid Robotics

ADT Commercial has invested in a unique opportunity to explore the use of humanoid robotics in physical security applications, establishing the next generation in security guarding for commercial customers. This innovative guard technology is a practical solution to streamline operations and reduce costs, while addressing labor shortages in the guarding market.

The robots are being developed to supplement or replace existing guarding staff, with the ability to autonomously conduct patrols, interact with employees, open doors, operate elevators, and remove hazards or obstructions using fully articulated hands. Human operators can remotely control movements and actions of the robot through a virtual reality system.

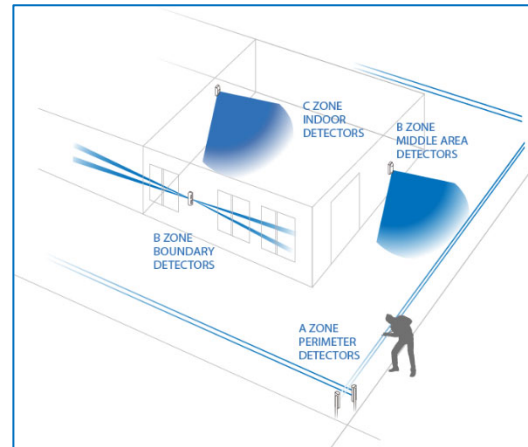
- List any intrusion technology you utilize. Ex. Glass break detectors.

ADT Commercial is the leader in commercial security. Although intrusion technology has evolved through the many years of deployment the methods and product still used to protect life and property are the same.

- Motion Detection
- Proximity Alarm
- Perimeter Fence Detection
- Beam Detection
- Shot Detection
- Glass Break Detection
- Door Contacts
- Photoelectric Detectors

➤ *Fiber-Optic Intrusion*

Detection



➤ Describe reporting.

eSuite eSuite is an online portal that gives customers access to information, video, and hosted service subscriptions and should be included with every system proposal. eSuite offerings include burglary and fire signal account management, reporting and management subscription service available in two levels:

- *Primary – Available to all monitored commercial customers for no additional fee. Includes the ability to manage site contacts and to view site level signal activity.*
- *Premier – Includes open and close signal logging services, ad hoc and scheduled reporting options and functions including daily dashboards.*

PIN Management Service

PIN (Personal Identification Number) Management service is provided on a subscription basis only and must be purchased as an addition to eSuite 1Data Manager Premier level service. PIN Management service allows an authorized customer user to request PIN code changes to their onsite panels via the 1Data Manager Premier portal. PIN Management refers to the ability to request edits to actual site level user panel codes. PIN code edits are then downloaded to the customer site panels as requested as soon as possible. The PIN Management subscription entitles the customer to a maximum of one (1) PIN code change request per month, per subscribed site. Site PIN Management change request maximums may be aggregated across the total number of customer sites, not to exceed the total number of two per.

Permit Management

Allows end users to input location permit numbers and expiration dates for convenient reporting and renewal tracking along with ADT Commercial permit management services where ADT Commercial will track and send notifications when actions need to be taken. Additional charge applies.

- *Supervised open/close schedules*
- *Notification via telephone or IVR*

Automation Services

ADT Commercial is one of the only electronic security providers to offer Panel Code Automation. Panel Code Automation is an optional additional service for customers using our eSuite platform and is compatible with DMP alarm panels communicating via network or cellular. When enabled, Panel Code Automation allows users to edit, add or delete user panel codes via eSuite and be automatically pushed to the alarm panel. In most cases, this means the time between requesting a panel code change and the change being implemented in the panel is within seconds

eSuite Features

eSuite services allow authorized users to manage and see activity at their sites and more, including:

- *Hierarchy can mimic company structure so that individuals see only their sites*
- *Edit call lists and contact information*
- *Request a service call*
- *See status of installations and service calls in real time*
- *Track site alarm permit dates*
- *Put accounts on test*
- *Option to store site and equipment pictures and inspection documents*
- *Optional PIN management allows request of site panel code changes*
- *For sites with IP connected DMP panels, edit user panel codes instantly*
- *This functionality allows add/delete/edit capability to individual site level contacts, their PIN #s, AND their burglar alarm panel code*
- *Option to delete entire contact, including their PIN# and panel code, from one or all sites they have access to with one request*
- *Dozens of on-demand and scheduled reporting and analytics options*
- *Run ad hoc or scheduled reports by site, region or entire portfolio*
- *Signal activity in total or by type*
- *Test signals received • Install and service call status*
- *Police dispatch events*
- *Financial investment*
- *Run inventory report of ADT Commercial installed equipment*
- *Schedule daily dashboard delivery to your email address to get a view of previous day critical activity without logging into eSuite site*
- *Dashboard includes any repeat activity at sites within 30 days • View site activity versus peer National Accounts*

- **Describe your warranty.**

ADT Commercial will provide a one (1) year warranty on products and services that are considered NEW installations. Repairs and Service receive a 90 Day warranty.

- **Describe your repair and testing procedures.**

ADT Commercial has many categories that we provide repair and testing for, some are required by code others are functional service that is requested by the customer.

Inspection services are performed on a scheduled basis and include visual inspection, device

signaling tests, and system operation and communication verification. Fire alarm test and inspection service prices are based on the number of panels and devices on each system, the device types, the frequency of test, labor rate and accessibility of devices to be tested.

INSPECTIONS AND MAINTENANCE

We professionally install your system, perform routine inspections and are standing by for needed repairs. Professionalism, integrity, and courtesy are just a few of our values. These values are brought to life by our highly trained commercial security installation technicians who can offer insightful hands-on technical support often within 24 hours of your call. From resolving service calls in a timely manner to offering the support of knowledgeable people at every point of interaction, we strive to deliver projects efficiently and independently with minimal interruption to you and your business.

Installation

We understand that your time is valuable and so we strive to streamline our installation process to take as little of it as possible. We pay close attention to your needs and are known nationally for our ability to install systems at many locations in a small window of time—with as little disruption to a customer's business as possible.

During the installation process, we keep you informed of the progress we're making. We follow the design documents carefully, and if we see an exception or an anomaly in those drawings, we work with you to correct it right away. In the case you're busy during the time of installation for one reason or another, you can depend on our unique Tech TrackerSM notification service to let you know who is going to be there, and when.

Code compliance

Laws have become increasingly complex for businesses of all types and sizes. Throughout the testing and acceptance phase our goal is to help you ensure that your system adheres to all proper codes, laws, and industry standards. Then we provide you with the documentation you need to help prove compliance later, if necessary.

Our installation team is comprised of certified professionals who strive to work with a minimum amount of disruption to you and your business. Both before and during installation, it is important to us that your business is able to carry on as usual.

As the average tenure of our service technicians is over 11 years, you can rest assured your installer is professional, knowledgeable, and prepared for the job.

Inspection Program

Your system must work around the clock to keep your assets safe. Testing helps to ensure that minor issues are caught and addressed before they have the chance to cause major disruptions. Testing is also a vital part of staying in compliance with local, state, and federal codes.

- *Customized inspections*
- *Archived reporting*

System Maintenance

Whenever you have a question or concern, it's our goal to have a live person available to take your call, not an automated telephone response system. Answer just a few questions, and you'll be ready for same-day or next-day service.

Tech TrackerSM

Using our unique Tech Tracker, simply identify one person in charge at your location, and we'll send service alerts that include:

- *The date of the service call*
- *The time at which the technician will arrive*
- *The technician's name*
- *The qualifications and certifications of the technician*
- *A picture of your technician*

Using our unique Tech Tracker, simply identify one person in charge at your location, and we'll send service alerts that include:

As an added layer of support, we will send an email when you're next in line for a service call. You'll be prepared to guide your technician to the source of the problem, and you won't waste time waiting around for them. Each of our technicians strives to be quick, courteous, and qualified. At the end of a service call, you'll be provided with an opportunity to give feedback. We take that feedback seriously, as we want to ensure that all our technicians give the level of service our customers deserve. If something isn't quite right, let us know and we'll address the issue.

ADT Commercial Maintenance Rewards Plan

All systems require ongoing maintenance. Take the guesswork out of performing proper maintenance—and let us help you avoid big, costly surprises—with the ADT Commercial Maintenance Rewards Plan. You'll even out your costs throughout the year, and we'll credit your funds if the money you invest isn't fully spent. This program is available to enterprise customers with 100 or more sites protected by ADT Commercial.

- **What are your support hours?**

ADT Commercial can be reach 24 hours a day 7 days a week. Our call centers never close and customer will always have the option to be connected to a live dispatcher. Our service call hours include work hours of 8:00am to 5:00pm Monday through Friday, except ADT holidays. Negotiated service call rates include emergency service response required and completed during normal business hours. Emergency service calls required outside of these hours are available 24x4, 365 days per year.

Response required outside of normal workday hours will incur overtime hourly charges at agreed rates. Customer service will facilitate calls to our service dispatch and installation regarding and warranty issues around service or installations.

- **List any subcontractors or affiliates intended to be used for providing products and services under this contract.**

ADT Commercial's operations may at times call on approved subcontractors to perform certain work that our local technicians may not be able to install due to time constraints. The operations team manages a list of hundreds of approved lists of subcontractors and affiliates to provide installation of products and services.

- **List certifications.**

ADT Commercial NOC Certifications:

Cisco - CCENT, CCNA, CCDA, CMNA, & CCNP

Palo Alto - PCNSE, ACE

CompTIA - A+, Network+, Security+, CySA+, PenTest+, Linux+, Project+

Video Management Systems - OpenEye, Arecont Vision, EagleEye, Verint, Avigilon, Exacq, Innotech, Meraki (MV's), i3 International

Access Contol Systems - AMAG Symmetry Essentials v8, Honeywell Pro-Watch Certified, Kantech Entrapass Corporate Certified

STRUCTURED CABLING / NETWORK CERTIFICATION: Panduit Certified Installer

- *Siemen CI Certified Installer*
- *CommScope Certified Installer*

- *Mohawk/CDT Installer*
- *Belden BRIC Belden Registered*
- *Berk-Tek OASIS Contractor*
- *Leviton Certified Cabling Systems Contractor*

ADT Commercial surpasses the industry standard for customer service and attention to detail. To ensure that our customers meet the latest NFPA requirements, our representatives and technicians undergo industry specific training to keep us up to date on new life safety products and procedures, including the testing services below:

*Fire Alarm Systems
 Ventilation Systems
 Sprinkler Systems*

*Automatic Smoke Detection
 Dampers & Detectors
 Certification
 Waterflow and Tamper
 Fire Hydrant
 Fire Hose
 Fire Pump
 Backflow Devices
 Portable Fire Extinguishers
 Kitchen Hood
 Fixed Fire Protection*

*NFPA 72
 NFPA 72 & 90
 NFPA 25
 NFPA 25 & 72
 NFPA 25 & 24
 NFPA 1962
 NFPA 20 & 25
 NFPA 25
 NFPA 10
 NFPA 10 & 17
 NFPA 12 & 12A*

Fire Suppression Systems



CERTIFICATION



Tab-6

References

Tab 6 – References

- ◆ Provide at least ten (10) customer references for products and/or services of similar scope dating within the past three (3) years. Please provide a range of references across all eligible government entity groups including K-12, higher education, city, county, or non-profit entities.

- ◆ All references should include the following information from the entity:
 - Entity Name
 - Contact Name and Title
 - City and State
 - Phone
 - Years Serviced
 - Description of Services
 - Annual Volume

- ◆ NCPA also accepts Procurated review scores to evaluate relationships with their customers. Vendors without a current Procurated score will be rated based solely on the references provided and will not be penalized for lack of Procurated scoring. To find out your company's Procurated score please go to <https://www.procurated.com>.

References

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Tab 7 – Pricing

- ◆ Please submit price list electronically via our online Bonfire portal (pricing can be submitted as Discount off MSRP, cost plus, etc). Products, services, warranties, etc. should be included in price list. Prices submitted will be used to establish the extent of a respondent's products and services (Tab 5) that are available and establish pricing per item.
- ◆ Price lists must contain the following:
 - Product name and part number (include both manufacturer part number and respondent part number if different from manufacturers).
 - Description
 - Vendor's List Price
 - Percent Discount to NCPA participating entities
- ◆ Not To Exceed Pricing
 - NCPA requests pricing be submitted as "not to exceed pricing" for any participating entity.
 - The awarded vendor can adjust submitted pricing lower but cannot exceed original pricing submitted for solicitation.

PRICING MANAGEMENT & FREQUENCY OF UPDATES

ADT Commercial pricing is available for all products and services. Some manufactures have regional and district sales agreements in place through our sourcing team that provides only certain ADT districts the authorization to sell and service products.

ADT Commercials sales estimating tool manages and controls the approved regions that are authorized to offer approved products. If there are questions about a specific product or service in a certain region/territory ADT can quickly determine the eligibility.

Products that are not on or included in initial submitted catalog will need to go through normal procedures to add product to contract.

Sourcing and Consumables:

ADT Commercial sourcing team receives updated pricing several times a week and monitors supplier and market conditions at the same frequency. ADT is offering catalog pricing and does not anticipate the need to update pricing but once every three (6) months. ADT reserves the right, If needed and based on market conditions to update on a pricing on a quarterly basis.

ADT Commercial will provide notice to member agencies who may have already received a system estimate and provide a ninety (90) day grace period. For wire & cable some suppliers use the U.S. copper index which may fluctuate the raw cost, wire and cable will be priced on a cost-plus model.

Note: Our industry is being affected by the current inflation which is causing turbulent swings in pricing. As such ADT Commercial may during this period request pricing evaluations and changes when pricing fluctuates 3-5%.



Tab - 9

Value Added Products and Services

ADT® Commercial

Powered by Experience. Driven by Excellence.™

Tab 8 – Value Added Products and Services

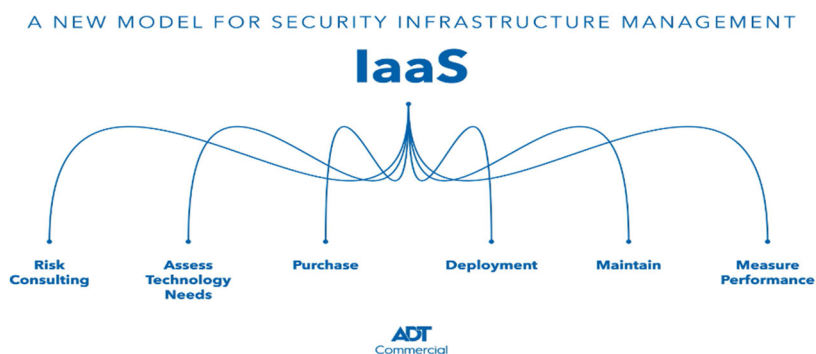
- ◆ Include any additional products and/or services available that vendor currently performs in their normal course of business that is not included in the scope of the solicitation that you think will enhance and add value to this contract for Region 14 ESC and all NCPA participating entities.

Infrastructure as a Service

We provide Infrastructure as a Service (IaaS)—a unified suite of services to build, own, operate, manage, measure and maintain the security technology infrastructure of an organization.

Take a few moments to add up these hidden direct and indirect costs:

- Upgrades and configuration can be time-consuming
- Managing vendors can be a problem
- Systems are more complex
- Resources are limited
- Technology is rapidly evolving



There is a growing organizational trend known as the “utility” model. This model is designed for organizations that no longer find it strategic or viable to own all the technology infrastructure around their cyber or physical security needs. They want to pay for what they need or use under a service model, like a utility or a cable company. This allows them to focus on the risk and business factors that are critical to their programs.

Outsource your security

Our outsourced performance-based subscription service can help by providing you with risk consulting, purchasing, deployment, maintenance and the latest technology to help secure your operations without the need for dedicated internal resources. Security and monitoring is the core of our business. Let us help you build, operate, manage, maintain, and monitor your security technology infrastructure so you can focus on your business.

<https://www.adt.com/commercial/iaas>

Managed services

We help optimize your security programs with interactive remote video solutions and custom-designed monitoring applications for temperature control and network security. Managed services can help your enterprise reduce costs associated with travel expenses, improve business processes, mitigate network security risks, and enhance your physical security.

Designing the system that's right for you

Optimize your security programs without investing in additional personnel, training, equipment, or database management with our managed, hosted and monitored services. Take the hassle out of monitoring, maintaining, and managing your vital security equipment, and know that you're working with a qualified team that emphasizes customer service above all else.

Our ADT Commercial Network Operation Center can help design, implement, commission, manage, and monitor your security application IT network. The team can also help manage broadband connections. Because our engineers hold certifications in both Cisco and Meraki, they have the advanced knowledge required to design and implement the integrated security solution you need.

Your managed services include:

- **Test your equipment.** Remote health checks of IP-enabled devices on the network, such as cameras, DVRs and NVRs, hard drives, sensors, card readers and intercoms, can all be performed by our team.
- **Schedule repairs.** If a problem is discovered, such as a camera dropping off the network or unusual hard drive usage, upon authorization, we'll dispatch a technician to investigate and make repairs.
- **Keep you connected.** We will monitor point-to-point tunnel, local site connectivity, and network up/down status.
- **Alert you.** We'll notify you via email or voice message when potential problems or data breach attempts occur.
- **Protect your data.** Our firewalls and security protocols help keep your data secure. You'll have access to up-to-date firewall and anti-virus software. We monitor for new releases and the latest patches, and we can automatically install them. We also offer comprehensive disaster recovery protocols.

Monitored, managed and up-to-date

Managed services can allow your business to focus on its core competencies, while we help provide peace of mind by helping you keep your security systems and components running as expected—while your system is monitored, your software is updated, and your bandwidth is managed.

Additional monitoring applications to help protect you

While sophisticated security systems allow you to keep an eye on your business from miles away, watching that system around the clock isn't always possible or ideal. Our remote video, alarm, and custom-designed solutions help take the worry and stress out of staying connected.

Video assistance

ADT Commercial helps provide a more safe and secure environment for your employees and customers through a remote video look-in capability and two-way audio. This protection can be crucial, for example, if an employee is working alone late at night we can act as an extra set of eyes and alert authorities if a situation warrants it. Be alerted and have video you can use to assess the situation. We can alert the police, as needed, and we can offer a verbal alert to both employees and customers that the situation is being monitored.

Advanced video analytics

Assist with distinguishing between humans or other activities to ensure proper responses.

Managed or hosted access control

Help lower your costs by eliminating the need for dedicated computers, databases, backup or special software to secure your facilities. We can handle daily administration, or you can manage the system via a secure online portal.

Critical condition monitoring

Help you to keep your premises operational while protecting your employees and equipment with monitored sensor protection against excess levels of water, smoke, carbon monoxide, out of range temperatures, electric and other related conditions.

Monitoring of access control system events

Help detect activities, such as “tailgating,” expired credentials, or door-forced-open situations.

<https://www.adt.com/commercial/managed-services>

Risk assessment and management

We help you prepare for the unexpected so your organization can respond in a time of crisis.

Our Enterprise Security Risk Group (eSRG) helps you identify your risks—and then build programs to help manage them. It is staffed by senior executives with a background in intelligence, business continuity, business process optimization, organizational change, and technology.

Build the system you need

We enable security executives to become trusted advisors to their peers and help prepare you for your role, augmenting services you need to serve your team well. And, more importantly, we help you prepare for the unexpected so your organization can respond in a time of crisis.

This process is guided by the professional discipline, principles, and philosophy of enterprise security risk management.

<https://www.adt.com/commercial/risk-assessment>

Advisory

Inform on critical decisions and strategy

Executive

Align organizational risks and goals

Technology

Maximize investments of critical system components

Performance

Measure and improve organizational strength



Tab - 9

Required Documents

ADT[®] Commercial

Powered by Experience. Driven by Excellence.[™]

Tab 9 – Required Documents

- ◆ Federal Funds Certifications
- ◆ Clean Air and Water Act & Debarment Notice
- ◆ Contractors Requirements
- ◆ Antitrust Certification Statements
- ◆ Required Clauses for Federal Assistance by FTA
- ◆ State Notice Addendum

Federal Funds Certifications

Participating Agencies may elect to use federal funds to purchase under the Master Agreement. The following certifications and provisions may be required and apply when a Participating Agency expends federal funds for any purchase resulting from this procurement process. Pursuant to 2 C.F.R. § 200.326, all contracts, including small purchases, awarded by the Participating Agency and the Participating Agency's subcontractors shall contain the procurement provisions of Appendix II to Part 200, as applicable.

APPENDIX II TO 2 CFR PART 200

(A) Contracts for more than the simplified acquisition threshold currently set at \$250,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

- Pursuant to Federal Rule (A) above, when a Participating Agency expends federal funds, the Participating Agency and Offeror reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

AGREE

(B) Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)

- Pursuant to Federal Rule (B) above, when a Participating Agency expends federal funds, the Participating Agency reserves the right to terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by Offeror as detailed in the terms of the contract

AGREE

(C) Equal Employment Opportunity. Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 CFR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

- Pursuant to Federal Rule (C) above, when a Participating Agency expends federal funds on any

federally assisted construction contract, the equal opportunity clause is incorporated by reference herein.

AGREE

(D) Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

- Pursuant to Federal Rule (D) above, when a Participating Agency expends federal funds during the term of an award for all contracts and subgrants for construction or repair, offeror will be in compliance with all applicable Davis-Bacon Act provisions
- Any Participating Agency will include any current and applicable prevailing wage determination in each issued solicitation and provide Offeror with any required documentation and/or forms that must be completed by Offeror to remain in compliance the applicable Davis-Bacon Act provisions.

AGREE

(E) Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708). Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

- Pursuant to Federal Rule (E) above, when a Participating Agency expends federal funds, offeror certifies that offeror will be in compliance with all applicable provisions of the Contract Work Hours and Safety Standards Act during the term of an award for all contracts by Participating Agency resulting from this procurement process.

AGREE

(F) Rights to Inventions Made Under a Contract or Agreement. If the Federal award meets the definition of “funding agreement” under 37 CFR §401.2 (a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency.

- Pursuant to Federal Rule (F) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror agrees to comply with all applicable requirements as referenced in Federal Rule (F) above

AGREE

(G) Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended— Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non- Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

- Pursuant to Federal Rule (G) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency member resulting from this procurement process, the offeror agrees to comply with all applicable requirements as referenced in Federal Rule (G) above

AGREE

(H) Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), “Debarment and Suspension.” SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

- Pursuant to Federal Rule (H) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency. If at any time during the term of an award the offeror or its principals becomes debarred, suspended, proposed for debarment,

declared ineligible, or voluntarily excluded from participation by any federal department or agency, the offeror will notify the Participating Agency

AGREE

(I) Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

- Pursuant to Federal Rule (I) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term and after the awarded term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that it is in compliance with all applicable provisions of the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352). The undersigned further certifies that:
 - No Federal appropriated funds have been paid or will be paid for on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.
 - If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions.
 - The undersigned shall require that the language of this certification be included in the award documents for all covered sub-awards exceeding \$100,000 in Federal funds at all appropriate tiers and all subrecipients shall certify and disclose accordingly.

AGREE

RECORD RETENTION REQUIREMENTS FOR CONTRACTS INVOLVING FEDERAL FUNDS

When federal funds are expended by Participating Agency for any contract resulting from this procurement process, offeror certifies that it will comply with the record retention requirements detailed in 2 CFR § 200.334. The offeror further certifies that offeror will retain all records as required by 2 CFR § 200.334 for a period of three years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

AGREE

CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT

When Participating Agency expends federal funds for any contract resulting from this procurement process, offeror certifies that it will comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18).

AGREE

CERTIFICATION OF COMPLIANCE WITH BUY AMERICA PROVISIONS

To the extent purchases are made with Federal Highway Administration, Federal Railroad Administration, or Federal Transit Administration funds, offeror certifies that its products comply with all applicable provisions of the Buy America Act and agrees to provide such certification or applicable waiver with respect to specific products to any Participating Agency upon request. Participating Agencies will clearly identify whether Buy America Provisions apply in any issued solicitation. Purchases made in accordance with the Buy America Act must still follow the applicable procurement rules calling for free and open competition.

AGREE

CERTIFICATION OF ACCESS TO RECORDS

Offeror agrees that the Inspector General of the Agency or any of their duly authorized representatives shall have access to any non-financial documents, papers, or other records of offeror that are pertinent to offeror's discharge of its obligations under the Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to offeror's personnel for the purpose of interview and discussion relating to such documents. This right of access will last only as long as the records are retained.

AGREE

CERTIFICATION OF APPLICABILITY TO SUBCONTRACTORS

Offeror agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.

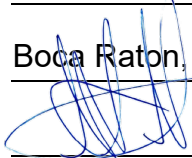
AGREE

Offeror certifies compliance with all provisions, laws, acts, regulations, etc. as specifically noted in the pages above. It is further acknowledged that offeror agrees to comply with all federal, state, and local laws, rules, regulations and ordinances as applicable.

Offeror: ADT Commercial, LLC

Address: 1501 Yamato Road

City, State, Zip: Boca Raton, FL 33431

Authorized Signature: 

Date: 07-16-2022

Clean Air and Water Act & Debarment Notice

I, the Vendor, am in compliance with all applicable standards, orders or regulations issued pursuant to the Clean Air Act of 1970, as Amended (42 U.S. C. 1857 (h), Section 508 of the Clean Water Act, as amended (33 U.S.C. 1368), Executive Order 117389 and Environmental Protection Agency Regulation, 40 CFR Part 15 as required under OMB Circular A-102, Attachment O, Paragraph 14 (1) regarding reporting violations to the grantor agency and to the United States Environment Protection Agency Assistant Administrator for the Enforcement.

I hereby further certify that my company has not been debarred, suspended or otherwise ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension", as described in the Federal Register and Rules and Regulations

Potential Vendor	ADT Commercial, LLC
Print Name	Scott Wulforst
Address	1501 Yamato Road
City, State, Zip	Boca Raton, FL 33431
Authorized signature	
Date	07-16-2022

Contractor Requirements

Contractor Certification Contractor's Employment Eligibility

By entering the contract, Contractor warrants compliance with the Federal Immigration and Nationality Act (FINA), and all other federal and state immigration laws and regulations. The Contractor further warrants that it is in compliance with the various state statutes of the states it is will operate this contract in.

Participating Government Entities including School Districts may request verification of compliance from any Contractor or subcontractor performing work under this Contract. These Entities reserve the right to confirm compliance in accordance with applicable laws.

Should the Participating Entities suspect or find that the Contractor or any of its subcontractors are not in compliance, they may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or debarment of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.

The offeror complies and maintains compliance with the appropriate statutes which requires compliance with federal immigration laws by State employers, State contractors and State subcontractors in accordance with the E-Verify Employee Eligibility Verification Program.

Contractor shall comply with governing board policy of the NCPA Participating entities in which work is being performed

Fingerprint & Background Checks

If required to provide services on school district property at least five (5) times during a month, contractor shall submit a full set of fingerprints to the school district if requested of each person or employee who may provide such service. Alternately, the school district may fingerprint those persons or employees. An exception to this requirement may be made as authorized in Governing Board policy. The district shall conduct a fingerprint check in accordance with the appropriate state and federal laws of all contractors, subcontractors or vendors and their employees for which fingerprints are submitted to the district. Contractor, subcontractors, vendors and their employees shall not provide services on school district properties until authorized by the District.

The offeror shall comply with fingerprinting requirements in accordance with appropriate statutes in the state in which the work is being performed unless otherwise exempted.

Contractor shall comply with governing board policy in the school district or Participating Entity in which work is being performed

Business Operations in Sudan, Iran

In accordance with A.R.S. 35-391 and A.R.S. 35-393, the Contractor hereby certifies that the contractor does not have scrutinized business operations in Sudan and/or Iran.

Solicitation RFP #28-22

Integrated Security Technologies and Safety Systems Products and Services



Authorized signature

A handwritten signature in blue ink, consisting of several overlapping loops and a long horizontal stroke extending to the right.

Date

07-16-2022

Antitrust Certification Statements (Tex. Government Code § 2155.005)

I affirm under penalty of perjury of the laws of the State of Texas that:

- (1) I am duly authorized to execute this contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;
- (2) In connection with this bid, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;
- (3) In connection with this bid, neither I nor any representative of the Company has violated any federal antitrust law; and
- (4) Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this bid to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

Company name	ADT Commercial, LLC
Address	1501 Yamato Road
City/State/Zip	Boca Raton
Telephone No.	775-287-8110
Fax No.	
Email address	scottwulforst@adt.com
Printed name	Scott Wulforst
Position with company	Director of State Local Government Programs
Authorized signature	

Required Clauses for Federal Assistance provided by FTA

ACCESS TO RECORDS AND REPORTS

Contractor agrees to:

- a) Maintain all non-financial books, records, accounts and reports required under this Contract for a period of not less than two (2) years after the date of termination or expiration of this Contract or any extensions thereof except in the event of litigation or settlement of claims arising from the performance of this Contract, in which case Contractor agrees to maintain same until the FTA Administrator, the U.S. DOT Office of the Inspector General, the Comptroller General, or any of their duly authorized representatives, have disposed of all such litigation, appeals, claims or exceptions related thereto.
- b) Permit any of the foregoing parties to inspect all non-financial work, materials, and other data and records that pertain to the Project, and to audit the non-financial books, records, and accounts that pertain to the Project and to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed for the purpose of audit and examination. The right of access detailed in this section continues only as long as the records are retained.

FTA does not require the inclusion of these requirements of Article 1.01 in subcontracts.

CIVIL RIGHTS / TITLE VI REQUIREMENTS

- 1) Non-discrimination. In accordance with Title VI of the Civil Rights Act of 1964, as amended, 42 U.S.C. § 2000d, Section 303 of the Age Discrimination Act of 1975, as amended, 42 U.S.C. § 6102, Section 202 of the Americans with Disabilities Act of 1990, as amended, 42 U.S.C. § 12132, and Federal Transit Law at 49 U.S.C. § 5332, Contractor or subcontractor agrees that it will not discriminate against any employee or applicant for employment because of race, color, creed, national origin, sex, marital status age, or disability. In addition, Contractor agrees to comply with applicable Federal implementing regulations and other applicable implementing requirements FTA may issue that are flowed to Contractor from Awarding Participating Agency.
- 2) Equal Employment Opportunity. The following Equal Employment Opportunity requirements apply to this Contract:
 - a. Race, Color, Creed, National Origin, Sex. In accordance with Title VII of the Civil Rights Act, as amended, 42 U.S.C. § 2000e, and Federal Transit Law at 49 U.S.C. § 5332, the Contractor agrees to comply with all applicable Equal Employment Opportunity requirements of U.S. Dept. of Labor regulations, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor, 41 CFR, Parts 60 et seq., and with any applicable Federal statutes, executive orders, regulations, and Federal policies that may affect construction activities undertaken in the course of this Project. Contractor agrees to take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, creed, national origin, sex, marital status, or age. Such action shall include, but not be limited to, the following: employment, upgrading, demotion or transfer, recruitment or recruitment advertising, layoff or termination, rates of pay or other forms of compensation; and selection for training, including apprenticeship. In addition, Contractor agrees to comply with any implementing requirements FTA may issue that are flowed to Contractor from Awarding Participating Agency.

- b. Age. In accordance with the Age Discrimination in Employment Act (ADEA) of 1967, as amended, 29 U.S.C. Sections 621 through 634, and Equal Employment Opportunity Commission (EEOC)

implementing regulations, "Age Discrimination in Employment Act", 29 CFR Part 1625, prohibit employment discrimination by Contractor against individuals on the basis of age, including present and prospective employees. In addition, Contractor agrees to comply with any implementing requirements FTA may issue that are flowed to Contractor from Awarding Participating Agency.

- c. Disabilities. In accordance with Section 102 of the Americans with Disabilities Act of 1990, as amended (ADA), 42 U.S.C. Sections 12101 *et seq.*, prohibits discrimination against qualified individuals with disabilities in programs, activities, and services, and imposes specific requirements on public and private entities. Contractor agrees that it will comply with the requirements of the Equal Employment Opportunity Commission (EEOC), "Regulations to Implement the Equal Employment Provisions of the Americans with Disabilities Act," 29 CFR, Part 1630, pertaining to employment of persons with disabilities and with their responsibilities under Titles I through V of the ADA in employment, public services, public accommodations, telecommunications, and other provisions.
 - d. Segregated Facilities. Contractor certifies that their company does not and will not maintain or provide for their employees any segregated facilities at any of their establishments, and that they do not and will not permit their employees to perform their services at any location under the Contractor's control where segregated facilities are maintained. As used in this certification the term "segregated facilities" means any waiting rooms, work areas, restrooms and washrooms, restaurants and other eating areas, parking lots, drinking fountains, recreation or entertainment areas, transportation, and housing facilities provided for employees which are segregated by explicit directive or are in fact segregated on the basis of race, color, religion or national origin because of habit, local custom, or otherwise. Contractor agrees that a breach of this certification will be a violation of this Civil Rights clause.
- 3) Solicitations for Subcontracts, Including Procurements of Materials and Equipment. In all solicitations, either by competitive bidding or negotiation, made by Contractor for work to be performed under a subcontract, including procurements of materials or leases of equipment, each potential subcontractor or supplier shall be notified by Contractor of Contractor's obligations under this Contract and the regulations relative to non-discrimination on the grounds of race, color, creed, sex, disability, age or national origin.
 - 4) Sanctions of Non-Compliance. In the event of Contractor's non-compliance with the non-discrimination provisions of this Contract, Public Agency shall impose such Contract sanctions as it or the FTA may determine to be appropriate, including, but not limited to: 1) Withholding of payments to Contractor under the Contract until Contractor complies, and/or; 2) Cancellation, termination or suspension of the Contract, in whole or in part.

Contractor agrees to include the requirements of this clause in each subcontract financed in whole or in part with Federal assistance provided by FTA, modified only if necessary to identify the affected parties.

DISADVANTAGED BUSINESS PARTICIPATION

This Contract is subject to the requirements of Title 49, Code of Federal Regulations, Part 26, "*Participation by Disadvantaged Business Enterprises in Department of Transportation Financial Assistance Programs*", therefore, it is the policy of the Department of Transportation (DOT) to ensure that Disadvantaged Business Enterprises (DBEs), as defined in 49 CFR Part 26, have an equal opportunity to receive and participate in the performance of DOT-assisted

contracts.

- 1) Non-Discrimination Assurances. Contractor or subcontractor shall not discriminate on the basis of race, color, national origin, or sex in the performance of this Contract. Contractor shall carry out all

applicable requirements of 49 CFR Part 26 in the award and administration of DOT-assisted contracts. Failure by Contractor to carry out these requirements is a material breach of this Contract, which may result in the termination of this Contract or other such remedy as public agency deems appropriate. Each subcontract Contractor signs with a subcontractor must include the assurance in this paragraph. (See 49 CFR 26.13(b)).

- 2) **Prompt Payment.** Contractor is required to pay each subcontractor performing Work under this prime Contract for satisfactory performance of that work no later than thirty (30) days after Contractor's receipt of payment for that Work from public agency. In addition, Contractor is required to return any retainage payments to those subcontractors within thirty (30) days after the subcontractor's work related to this Contract is satisfactorily completed and any liens have been secured. Any delay or postponement of payment from the above time frames may occur only for good cause following written approval of public agency. This clause applies to both DBE and non-DBE subcontractors. Contractor must promptly notify public agency whenever a DBE subcontractor performing Work related to this Contract is terminated or fails to complete its Work, and must make good faith efforts to engage another DBE subcontractor to perform at least the same amount of work. Contractor may not terminate any DBE subcontractor and perform that Work through its own forces, or those of an affiliate, without prior written consent of public agency.
- 3) **DBE Program.** In connection with the performance of this Contract, Contractor will cooperate with public agency in meeting its commitments and goals to ensure that DBEs shall have the maximum practicable opportunity to compete for subcontract work, regardless of whether a contract goal is set for this Contract. Contractor agrees to use good faith efforts to carry out a policy in the award of its subcontracts, agent agreements, and procurement contracts which will, to the fullest extent, utilize DBEs consistent with the efficient performance of the Contract.

ENERGY CONSERVATION REQUIREMENTS

Contractor agrees to comply with mandatory standards and policies relating to energy efficiency which are contained in the State energy conservation plans issued under the Energy Policy and Conservation Act, as amended, 42 U.S.C. Sections 6321 *et seq.* and 41 CFR Part 301-10.

FEDERAL CHANGES

Contractor shall at all times comply with all applicable FTA regulations, policies, procedures and directives, listed directly or by reference in the Contract between Public Agency and the FTA, and those applicable regulatory and procedural updates that are communicated to Contractor by Public Agency, as they may be amended or promulgated from time to time during the term of this contract. Contractor's failure to so comply shall constitute a material breach of this Contract.

INCORPORATION OF FEDERAL TRANSIT ADMINISTRATION (FTA) TERMS

The provisions include, in part, certain Standard Terms and Conditions required by the U.S. Department of Transportation (DOT), whether or not expressly set forth in the preceding Contract provisions. All contractual provisions required by the DOT and applicable to the scope of a particular Contract awarded to Contractor by a Public Agency as a result of solicitation, as set forth in the most current FTA Circular 4220.1F, published February 8th, 2016, are hereby incorporated by reference. Anything to the contrary herein notwithstanding, all FTA mandated terms shall be deemed to control in the event of a conflict with other provisions contained in this Contract. Contractor agrees not to knowingly perform any act, knowingly fail to perform any act, or refuse to

comply with any reasonable public agency requests that would directly cause public agency to be in violation of the FTA terms and conditions.

NO FEDERAL GOVERNMENT OBLIGATIONS TO THIRD PARTIES

Agency and Contractor acknowledge and agree that, absent the Federal Government's express written consent and notwithstanding any concurrence by the Federal Government in or approval of the solicitation or award of the underlying Contract, the Federal Government is not a party to this Contract and shall not be subject to any obligations or liabilities to agency, Contractor, or any other party (whether or not a party to that contract) pertaining to any matter resulting from the underlying Contract.

Contractor agrees to include the above clause in each subcontract financed in whole or in part with federal assistance provided by the FTA. It is further agreed that the clause shall not be modified, except to identify the subcontractor who will be subject to its provisions.

PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS

Contractor acknowledges that the provisions of the Program Fraud Civil Remedies Act of 1986, as amended, 31 U.S.C. §§ 3801 et seq. and U.S. DOT regulations, "Program Fraud Civil Remedies," 49 CFR Part 31, apply to its actions pertaining to this Contract. Upon execution of the underlying Contract, Contractor certifies or affirms, to the best of its knowledge, the truthfulness and accuracy of any statement it has made, it makes, it may make, or causes to be made, pertaining to the underlying Contract or the FTA assisted project for which this Contract Work is being performed.

In addition to other penalties that may be applicable, Contractor further acknowledges that if it makes, or causes to be made, a false, fictitious, or fraudulent claim, statement, submission, or certification, the Federal Government reserves the right to impose the penalties of the Program Fraud Civil Remedies Act of 1986 on Contractor to the extent the Federal Government deems appropriate.

Contractor also acknowledges that if it makes, or causes to be made, a false, fictitious, or fraudulent claim, statement, submission, or certification to the Federal Government under a contract connected with a project that is financed in whole or in part with Federal assistance originally awarded by FTA under the authority of 49 U.S.C. § 5307, the Government reserves the right to impose the penalties of 18 U.S.C. § 1001 and 49 U.S.C. § 5307 (n)(1) on the Contractor, to the extent the Federal Government deems appropriate.

Contractor agrees to include the above clauses in each subcontract financed in whole or in part with Federal assistance provided by FTA. It is further agreed that the clauses shall not be modified, except to identify the subcontractor who will be subject to the provisions.

State Notice Addendum

The National Cooperative Purchasing Alliance (NCPA), on behalf of NCPA and its current and potential participants to include all county, city, special district, local government, school district, private K-12 school, higher education institution, state, tribal government, other government agency, healthcare organization, nonprofit organization and all other Public Agencies located nationally in all fifty states, issues this Request for Proposal (RFP) to result in a national contract.

For your reference, the links below include some, but not all, of the entities included in this proposal:

http://www.usa.gov/Agencies/State_and_Territories.shtml

<https://www.usa.gov/local-governments>

Appendix:



***AES-IntelliNet*® Authorized Dealer**

Presented to

ADT Commercial

For your demonstrated commitment to service excellence, network reliability, and uptime assurance. You are hereby recognized as an AES Authorized Dealer whose network installation has been inspected and certified as meeting AES recommended best practices and installation standards.

A handwritten signature in black ink, appearing to read "Jim Burditt", is positioned above the printed name.

Jim Burditt
Vice President of Sales & Marketing

Effective : January 1, 2022



PLATINUM CHANNEL PARTNER

ADT COMMERCIAL
(BEAVERTON, OR)

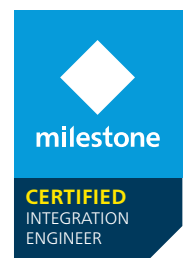
2022



Tim Palmquist
Vice President Americas, Sales

Milestone Platinum reseller

Platinum partners have received the highest level of training and are certified to design, install and configure Milestone solutions. Platinum partners can sell the full product range and have extensive experience with Milestone solutions.





March 4, 2022

RE: ADT Commercial Certification w/Identiv

To whom it may concern,

Please be advised that ADT Commercial is a Certified Gold level dealer for the Identiv product line. This certification assures they have full factory support for deployments, have certified technicians and direct support from Identiv technical support.

ADT Commercial is a direct Identiv integrator in good standing and is a premier Identiv solutions provider across the Federal Market and the US.

Should you have any questions, please contact me.

Best regards,

Michael Taylor

Michael Taylor
Vice President, Global Sales
mtaylor@identiv.com
(770) 597-6988

1900-B Carnegie Ave.
Santa Ana, CA 92705 USA
+1 888.809.8880
identiv.com



This is to certify that

Ryan Speirs
ADT Commercial

has successfully completed

Edwards iO64 & iO1000 Assessment
focusing on the requirements set forth in NFPA
72 2016 Section 10.5.3.5 for Programming
Personnel

Course Hour(s): 6

Date Marked Completed: 12/10/2021

A handwritten signature in black ink that reads 'Amanda S. Payne'.

Director, Edwards Learning Center

Inserted from <<https://myeddie.edwardsfiresafety.com/Resources/TrainingCertificate/52057>>



This is to certify that

Ryan Speirs
ADT Commercial

has successfully completed

**Kidde FX-5 and FX-10 Conventional Panel
Certification Assessment**
focusing on the requirements set forth in NFPA
72 2016 Section 10.5.3.5 for Programming
Personnel

Course Hour(s): 6

Date Marked Completed: 12/10/2021

A handwritten signature in black ink that reads 'Amanda S. Payne'.

Director, Edwards Learning Center

Inserted from <<https://myeddie.edwardsfiresafety.com/Resources/TrainingCertificate/52056>>



PROOF OF MEMBERSHIP

To whom it may concern:

This letter confirms the company listed below is a certified ScanSeries® member of the BuildingReports® network.

Company Name: ADT Commercial LLC - Hawthorne
Membership Commenced: 2014-03-01 00:00:00
Last Annual Renewal: 2021-03-01 00:00:00
Renewed Membership Level: VAR 175,000
Service Subscriptions include:

FireScan - for inspections of fire alarm and life safety systems
SecurityScan - for inspections of access control, video, security, nurse call
SuppressionScan - for inspections of special hazards, kitchen systems, suppression systems
DocDrive - store and access documents, images, files, etc. from online inspections database
Embedded Codes & Standards - full code text for discrepancies
Accounts Manager - administration of multiple property client accounts
Notifications Manager - automated notifications for events like report upload, user login
Scheduling Manager - track inspections and manage workload
Service Manager - real-time field service-dispatch and work-order tracking
TJC Healthcare Reports - includes The Joint Commission report formats and references to The Joint Commission codes and standards for device deficiencies.

Sincerely,

Jason Kronz
BuildingReports.com
President & Chief Technology Officer



November 16, 2021

ADT Commercial
1501 Yamato Road
Boca Raton, FL 33431

To whom it may concern:

Since 1975, DMP has been the most trusted and recognized leader in alarm communication over data networks and is the only privately owned security systems manufacturer that manufactures all products in the United States. DMP provides customer-driven products through listening, anticipating needs, and responding quickly with innovative solutions that work. We insist on the integrity of our products, people and partners.

ADT and DMP have been strategic partners since August 2011. Ever since then, ADT professionals have received formal and informal training on DMP security, fire, access, and network communication products.

We are confident and enthusiastic to recommend ADT as an installation and monitoring partner for our equipment. You can be assured that the partnership of DMP and ADT will be able to satisfy your needs and exceed your expectations for security solutions.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Jamie Brennan', is written over a large, stylized blue scribble that extends across the left side of the page.

Jamie Brennan
Director National Accounts



November 17, 2021

To whom it may concern,

This letter is to verify that ADT Commercial is currently a National Authorized Partner for Resideo equipment in the Commercial space. As such they are fully authorized to sell, service and maintain Resideo equipment pursuant to their National Partner Agreement.

If further clarification or explanation is required, please don't hesitate to contact me.

Sincerely,

Carl Connelly

Carl Connelly
National Account Manager-Resideo



Carl Connelly
National Account Manager
Resideo
Mobile 248 219 3338
Carl.connelly@resideo.com
Website: <https://www.security.honeywellhome.com/>
Customer Service, Tech support 800 645 7492
Tech support email Support3@resideo.com
Customer Service Email: customerservice@resideo.com
Inside Sales 502 297 5700
Alarmnet 800 222 6525



ADT Commercial LLC
1501 Yamato Road
Boca Raton, FL 33431
United States

November 17, 2021

RE: Authorization Letter - LenelS2 Certified Integrator for NetBox Products

To Whom It May Concern:

This letter is being provided to certify that ADT Commercial LLC located at 1501 Yamato Road, Boca Raton, FL 33431, United States is a fully factory trained, certified and authorized dealer of LenelS2's NetBox product line.

As a certified dealer, ADT Commercial LLC is fully authorized to specify, promote, sell, install and service all NetBox products. ADT Commercial LLC has met and maintains all training and certification requirements necessary to provide installation and service on all NetBox products.

Should you have any questions, please do not hesitate to contact me directly.

Sincerely,

A handwritten signature in blue ink that reads 'Jeffrey A. Stanek'. The signature is fluid and cursive, with a large initial 'J' and 'S'.

Jeff Stanek
President, North America
LenelS2

A Carrier Company

1212 Pittsford-Victor Road, Pittsford, NY 14534

November 16th, 2021

ADT Commercial
1501 Yamato Road
Boca Raton, FL 33431

Bosch Security Systems, Inc.
130 Perinton Parkway
Fairport, NY 14450
Telephone 585-678-3751
Fax 585-223-9180
amy.cronin@us.bosch.com
www.boschsecurity.us

Re: Certification – Bosch Security Systems Authorization Letter

To Whom It May Concern:

This letter is to confirm that ADT Commercial , is an authorized North American Bosch Security Systems, Inc. Dealer.

Certification includes:

- Intrusion Systems
- Access Controls Systems
- Fire Systems
- CCTV

If you have any questions or need further assistance, please contact Keith Halstead at 904-295-7513 or keith.halstead@us.bosch.com

Yours sincerely,



Bosch Security Systems, Inc.
Customer Service Supervisor

November 17, 2021

ADT COMMERCIAL
1501 W. Yamato Rd.
Boca Raton, FL 33431

To whom it may concern:

I am writing you to advise that ADT COMMERCIAL is an AMAG Certified Reseller in good standing. They have achieved success installing and servicing our equipment.

The ADT COMMERCIAL Team has experience in design, installation, and maintenance of AMAG Symmetry Security Management systems. They have been certified through the AMAG certification process and have technical and support staff that have successfully completed our AMAG Training program. Our contractual agreement has afforded them the opportunity to procure our products.

If you require further information, please do not hesitate to contact me at 800-889-9138 x 263 or greg.diamond@amag.com.

Best regards,



Greg Diamond
Manager, Sales Operations



November 17, 2021

ADT Commercial
1501 Yamato Rd
Boca Raton, FL 33431

To Whom It May Concern:

Please allow this letter to confirm that **ADT Commercial** with Headquarters in **Boca Raton, FL** is currently a member of the Axis Channel Partner Program and a **Solution Gold** partner in good standing with Axis. Axis Communications Inc. certifies **ADT Commercial** to resell Axis Communications products and solutions.

If you have any questions or need further information, please contact Axis sales at (800) 444-2947 Option 1 or email me at Maryland.Santos-Madrid@axis.com.

Sincerely,
Maryland Santos-Madrid
Data Coordinator
Axis Communications, Inc.



611 Center Ridge Drive
Austin, Texas 78753 USA

FREE +1 800 237 7769
MAIN +1 512 776 9000
FAX +1 512 776 9630

November 17, 2021

Huberto Medina
Manager Sr. Sourcing
ADT Commercial
1501 Yamato Road
Boca Raton, FL 33431-4438

Re: ADT Commercial

By copy of this letter please be advised that:

ADT Commercial is authorized to sell, install, and service the HID Global product line..As an Authorized Dealer, ADT Commercial has access to the HID Global product portfolio and technical support staff. HID Global's primary brands include ActivID®, EasyLobby®, FARGO®, IdenTrust®, Lumidigm®, Quantum Secure and HID®. HID Global is headquartered in Austin, Texas, has over 2,200 employees worldwide and operates international offices that support more than 100 countries.

Please contact the undersigned should you require additional information.

Sincerely,

A handwritten signature in blue ink that reads "Tony Ferguson". The signature is fluid and cursive.

Tony Ferguson
Director, Strategic Integration - North America
512-925-7183
tferguson@hidglobal.com



November 16th, 2021

Huberto Medina
ADT Commercial
1501 Yamato Road
Boca Raton, FL
33487

Johnson Controls is pleased to recognize ADT Commercial as an Authorized Integrator of Software House and American Dynamics.

ADT is qualified to install, service, and maintain the Software House and American Dynamics product lines with trained and certified technicians.

ADT is also currently in good standing with the Sensormatic Electronics, LLC, entity.

Please do not hesitate to contact me with any questions or concerns you may have regarding these matters.

Sincerely,



Joseph Fitzgibbons
Software House/American Dynamics
Program Manager - Sales
6 Technology Park Drive
Westford, MA
01886
joseph.fitzgibbons@jci.com

November 16th, 2021

Huberto Medina
ADT Commercial
1501 Yamato Road
Boca Raton, FL
33487

Exacq Technologies, Inc. is pleased to recognize ADT Commercial as an Authorized Integrator of exacqVision.

ADT is qualified to install, service, and maintain the Exacq product line with trained and certified technicians.

ADT is also currently in good standing with Exacq Technologies entity.

Please do not hesitate to contact me with any questions or concerns you may have regarding these matters.

Sincerely,



Joseph Fitzgibbons
Program Manager
6 Technology Park Drive
Westford, MA
01886
joseph.fitzgibbons@jci.com



November 16, 2021

To whom it may concern,

This letter is to verify that ADT Commercial with its Headquarters at 1501 Yamato Rd, Boca Raton, FL 33486 is currently a Salient Certified Reseller in good standing. As such, ADT Commercial has Salient trained and certified technicians and sales support resources on staff, and it is Salient's understanding that ADT Commercial is committed to maintaining this status in an ongoing manner. Furthermore, Salient is committed to providing manufacturer support through ADT Commercial as long as they maintain their status as a Salient Certified Reseller.

For additional information or if you have any further questions in regard to this, please feel free to contact me directly at Salient Systems Corporation.

Sincerely,

Chris Meiter
President



is pleased to recognize

ADT Commercial

For successfully becoming an

Eagle Eye Networks Certified Reseller

January 1st, 2020

A handwritten signature in black ink, appearing to read "D. Drako", is positioned above a horizontal line.

Dean Drako, CEO



OpenEye[®]

The Cloud Video Platform

Proudly Endorses

ADT Commercial

as a

NATIONAL CERTIFIED PARTNER

Richard Sheppard
Chief Executive Officer

Eric Fullerton
Executive Director

November 16, 2021

LETTER OF AUTHENTICITY:

ADT Commercial is certified as an Authorized Integrator for Honeywell Integrated Security. As an Authorized integrator, ADT Commercial has the full support of Honeywell Integrated Security and has access to our full portfolio of products and solutions.

ADT Commercial comes highly recommended for the installation, configuration and maintenance of Honeywell access control, video surveillance and intrusion detection portfolio(s).



Chris Koetsier

Director of Honeywell Integrated Security
Honeywell | Security and Fire



27 OCTOBER 2021

Subject: ADT Commercial - Edwards National Strategic Partner

Dear Sir or Madam:

At Edwards we believe that the success of a life safety system installation depends on properly trained individuals, from the early bid and application stage, through the life cycle of the product, including retrofit. Properly trained technicians ensure that the project is managed with the highest quality standards and that the site owner is satisfied that the equipment meets his or her needs. Most importantly, properly trained employees ensure that the life safety system operates flawlessly in an emergency and protects the ultimate customer.

As a Factory Authorized Edwards National Strategic Partner, they are authorized and supported by Edwards to sell, order, install, maintain, and service all Edwards Fire & Life Safety products. Also, they have exclusive access to many Edwards services including but not limited to 24/7 technical support, firmware upgrades, and of course factory training to certify and ensure their personnel have the knowledge and resources available to install and maintain an Edwards life/safety system.

This letter is to confirm ADT Commercial is a Factory Authorized Edwards National Strategic Partner serving the following locations for 2021:

Albany, Albuquerque, Biloxi, Boston, Buffalo, Connecticut, Dallas, Denver, Hawthorne, Houston, Katy, Los Angeles, Louisville, New Jersey Metro, New Orleans, New York City, Novi, Oklahoma City, Orlando, Philadelphia Metro, Phoenix, Raleigh, San Antonio, San Diego, San Francisco, Syracuse, Tampa, Safe electronics

Please don't hesitate to contact me if you have any questions or concerns.

Regards,

A handwritten signature in black ink, appearing to read "Wade Gunn", with a long horizontal flourish extending to the right.

Wade Gunn

Western Regional Director / ADT Commercial Account Leader
EST Life Safety & Communications
wade.gunn@carrier.com
303-241-0172



Hanwha Techwin America
Frank W. Burr Blvd., Suite 43
Teaneck, New Jersey 07666
877.213.1222 | Fax: 201.373.0124

November 16, 2021
ADT Commercial
1501 Yamato Rd, Boca Raton, FL 33431
Boca Raton, FL 33486

To Whom It May Concern:

This letter confirms that ADT Commercial holds the status of an authorized Hanwha Techwin America Diamond STEP Dealer Partner. This designation signifies that ADT are qualified to sell, install, program and provide service for the Wisenet/Samsung product line.

We acknowledge that ADT Commercial has our full support with regards to reselling, installing and servicing video surveillance solutions manufactured by Hanwha Techwin America.

Best regards,
Tom Chamard
Director, National Accounts
Hanwha Techwin America
t.chamard@hanwha.com
401-862-2314 Direct



November 16, 2021

Mr. Huberto Medina
ADT
1501 Yamato Road
Boca Raton, FL 33431

This letter is to inform you that ADT is a certified Brivo partner and authorized to sell, install, and service the Brivo product offering.

Please be sure to let me know if you have any questions.

Sincerely,

Dave Williams
VP of Key Accounts
Brivo
7700 Old Georgetown Road
Bethesda, MD 20814