



**THIS  
IS  
AIS**



MEET  
AIS

Inc.  
Best in  
Business  
2021  
CORPORATE  
CITIZENSHIP  
awards

200+  
MILLION  
DOLLARS  
IN ANNUAL  
SALES

ONE  
MILLION  
SQUARE  
FEET  
OF OPERATING  
SPACE

+  
0  
0  
9  
EMPLOYEES

10,000  
ROOFTOP  
SOLAR  
PANELS  
SUPPLY OVER  
33%  
OF ALL OUR  
ENERGY  
NEEDS

ONE OF THE FASTEST GROWING COMPANIES IN THE INDUSTRY











ENCOUNTER A MORE FLEXIBLE WAY TO WORK



Encounter™ PowerBeam conveniently delivers power and data far beyond the wall, floor, ceiling or column. Create flexible spaces with fixed or height-adjustable tables. Pull up and plug in with PowerBeam.





ENCOUNTER A WORLD  
OF POSSIBILITIES

Encounter PowerBench unites the PowerBeam platform with the ergonomic support of an adjustable-height benching system. Add a light, modern aesthetic with the optional metal H-Leg base, painted in your choice of colors for a subdued or vibrant look.





**ENCOUNTER A PLACE  
WHERE YOU BELONG**

Encounter PowerBench solves space optimization and collaboration needs. The legs can be concealed by an optional enclosed laminate base to provide continuity across the floorplate while giving workers a strong sense of place in an ever-changing workplace.





**OXYGEN® BENCHING SYSTEM**  
**CREATE A LITTLE BREATHING ROOM**

Whether creating touchdown areas or collaborative spaces, Oxygen fixed benching streamlines the design without forfeiting options. Customize the space for users with screens, mobile storage, and more.





**MATRIX™** CHOOSE THE RIGHT FORM  
FOR ANY FUNCTION OR FLOORPLAN



From workstation to private office to team space,  
Matrix doesn't just deal with change. It thrives on it.







**OPEN SPACES MEET DIVI®** OFFERING MANY  
DESIGN CHOICES FOR TODAY'S WORK NEEDS



The clean look of Divi supports every type of work, from heads-down focus to drop-in visits, impromptu chats, or brainstorming sessions.





## CALIBRATE® COMMUNITY GIVE CHANGE A PLACE AT THE TABLE

Some offices get outdated by change. Others simply outsmart it. At AIS, we're always looking for ways to design spaces that can go with the flow, flexing to stay relevant and help people adapt to change.



Forward thinking features like its flip door access panel quickly conceal power cords without inconveniencing users. And its sliding rail for tables encourages people to switch things up whenever the occasion calls for it.



Reconfigure on the fly and shape the space to support each day's changing needs.





**CALIBRATE®  
CASEGOODS**  
LET'S DESIGN  
WHAT SUCCESS  
LOOKS LIKE





**CALIBRATE® CONFERENCE** SET THE AGENDA  
WITH A SMART, SOPHISTICATED MEETING PLACE



A variety of sizes, shapes, finishes and options make Calibrate Conferencing ideal throughout an organization. This beautiful laminate line integrates across the floorplate, making it easy to streamline the interior. Additionally, Calibrate End Panel Tables provide planned or impromptu small team collaboration opportunities.



**PET Wire Manager**  
A Three-in-One Solution.  
Contain Cords. Promote Privacy. Address Acoustics.



NEOCON  
SILVER



**DAY-TO-DAY® TABLES** BOOST PRODUCTIVITY  
WITH TABLES FOR EVERY PERSON, PLACE, AND  
TYPE OF WORK





Chatham Cove™ Work Lounge



Natick™ with headrest



Auburn™



Devens™ Stool, Task and Side

**SEATING  
EVERYWHERE  
FROM THE CAFE  
TO THE CORNER  
OFFICE**



AIS Task Seating: Natick™, Chelsea™, Devens™, Upton™, Bolton™





LB Lounge™ with Volker Cubes and Laptop Tables



LB Lounge™



Stow™ Nester



Pierce™ Stools and Volker™ Cubes

**THERE'S SOMETHING  
FOR EVERY SPACE, FROM  
CASUAL LOUNGES TO  
PRIVATE SPACES.**

Revere™







DEFINE YOUR LOOK  
WITH COLORS, MATERIALS,  
AND FINISHES UPDATED  
TO MEET MARKET NEEDS.

Aimtoo Savatre

Striped Mesh Black

Phantom Ecrú

Tradition C-Zero Peel

Maritime Dune

PET Acoustic Material  
Medium Grey

Phantom Pearl

New England Dixville Notch

Nature Pond

FR701  
Ultramarine

FR701 Dune

Kelly Green

Canter EPU Bordeaux

Channel Saffron

Landmark

Absolute Acajou

Neo Walnut

Nature Jamboree

Field Elm

Outlander Flannel

Alta Mirage Miami

Graduated Mesh Grey

Ruby Red

Nature Cot

Steel Blue

Nature Campfire

Outlander Electric

Surf

Havana Cranberry

Outlander Dark Blue

Leave Likatre

Canter EPU Storm

Nature Smore

Outlander Aquamarine

Trytoo Savatre

Grey Elm



LIKE WHAT YOU SEE? MAKE IT REAL FOR YOUR PROJECT.



**PAGE 2 | Laminate:** Absolute Acajou  
**Custom Reception:** Corian Carrara Lino  
**Upton Seating:** Black Mesh, Polished Aluminum Base **PET:** Tan



**PAGES 4 | Laminate:** Recon Oak  
**Paint:** Satin White **Screen:** New England Dixville Notch **Natick Seating:** Solid Grey Mesh, Alta Mirage Miami Upholstery, Black Frame and Arms, Aluminum Base

**PAGE 5 | Laminate Worksurfaces:** True White **PowerBeam Paint:** Baltic Blue **Pulls and HAT Leg Paint:** Black **PET:** Tan **Deven Seating:** Mayer Fedora Aegean Upholstery

**Laminate:** Aimtoo Savatre  
**PowerBeam and Table Leg Paint:** Dark Tone **Slimline and Spine Screen:** Mirador Pacific **Ped Cushion:** Stamper Atlantic Upholstery



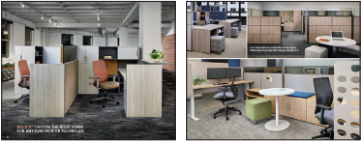
**PAGE 6-7 | Laminates:** True White **Beam and H-Leg bases:** Steel Blue **Height Adjustable Legs:** Metallic Silver **PET:** Light Grey **Chelsea Seating:** Standard Black Mesh & Seat **LB Upholstery:** Gem Stream seat, Mayer Sydney Ocean back and ottomans, **LB Laminate:** NeoWalnut, **Pierce Stool:** Surf **Private Offices:** NeoWalnut



**PAGE 8-9 | Laminates:** Field Elm  
**Reception Stack:** Black **Beam and Height-adjustable Legs:** Satin White **Screens:** Frosted Glass **Bolton Seating:** Mayer Fedora Fawn Upholstery **Bolton Conference Seating and Chatham Cove:** Wellesley Chili Upholstery



**PAGES 10-11 | Laminates:** True White **Paint:** Metallic Silver **Screens:** Frosted Glass **Ped Cushion:** Terrain Bluebird Upholstery **Chelsea Seating:** Standard Black Mesh and Seat



**PAGE 12 | Laminates:** True White, Storm, Nevamar Outer Limits with Storm Edgeband **Paint:** Graphite Sky **Panel:** Mayer Variant Mustard **Bolton Seating:** Maharam Prime Popsicle, Mayer Fedora Mink Seat Upholstery, Grey Frame, Polished Aluminum Base

**Page 13 | Laminate:** Looks Likatre **Paint:** Lite Silver **Panels:** Mayer Fedora Indigo, Mayer Fedora Light Grey, Grey Glass **Natick Seating:** Grey Graduated Striped Mesh, LUUM Navigate Pumice Upholstery **Volker Cubes:** Brentano Dimension Flatland Upholstery

**Laminates:** Looks Likatre, True White **Upmount Screens:** Clear Glass **Volker Cubes:** COM

**Laminates:** Landmark, Markerboard Top **Paint:** Chalk **Panels:** Nature Docks, Grey Glass **Devens Seating:** Black Mesh, Fedora Charcoal Upholstery, Black Frame and Base **Storage Cushion:** CF Stinson Charlotte Lagoon Upholstery **Volker Cube:** Fedora Cactus Upholstery **PET:** Tan



**PAGE 14 | Laminate:** Aimtoo Savatre **Paint:** Satin White **Panels:** Simplicity Blue Smooth **Natick Seating:** Grey Mesh, Camira Honeycomb Honey Upholstery, Black Frame, Polished Aluminum Base

**PAGE 15 | Laminates:** Aimtoo Savatre, True White **Paint:** Light Silver, Metallic Silver, Grey Value **Panels:** Guilford Anchorage Wolf, Frosted Glass **Ped Cushions:** Mayer Fedora Indigo Upholstery **Devens Seating:** Grey Mesh, Designtex Phenomena Mineral Upholstery, Black Frame and Base

**Laminates:** Maritime Dune, True White **Paint:** Satin White, Grey Value **Panels:** Cape Cod Nantucket, Clear Glass **Volker Cubes:** Mirador Navy Blue Upholstery **Devens Seating:** Express Black

**Laminates:** Looks Likatre, True White **Paint:** Metallic Silver, Grey Value, Satin White **Panels:** Engage Denim, Frosted Glass **Modesty:** Nevamar Fiji Upholstery **Volker Cubes:** Camira Blazer Hull Upholstery **Devens Seating:** Grey Mesh, Arc Com Harlequin Ocean 12 Upholstery, Black Frame and Base



**Page 16 | Laminates:** Aimtoo Savatre, True White, Markerboard **Tackboards:** Mirador Navy Blue **Privacy Screens:** Guilford Lido Hermosa **Volker Cubes:** Stamper Atlantic Upholstery **Devens Seating:** Grey Mesh, Altra Frock Yawn Upholstery, Black Frame and Base

**PAGES 17 | Laminates:** Maritime Dune, Chalk **Paint:** Chalk **Volker Cubes:** Stamper Shale Upholstery **Upton Seating:** White-Black Striped Mesh, Zagger Cinnamon Upholstery, Black Frame, Polished Base



**PAGE 18 | Laminate:** Landmark **Paint:** Satin White **Tackboard:** Amaze Flannel **Auburn Seating:** Black

**Laminate:** NeoWalnut **Tackboard:** Cape Cod Harwich **Natick Seating:** Fully Upholstered Wellesley Quarry **Devens Seating:** Black Mesh, Palette Birch Bark

**Laminates:** Maritime Dune and Black **Natick Seating:** Momentum Canter Bordeaux Upholstery

**PAGE 19 | Laminates:** Looks Likatre, Chalk **Paint:** Metallic Silver **Tackboard:** Nature Grill **Bolton and LB Lounge:** Frock Mackinaw Upholstery **Grafton Seating:** Stamper Halo Upholstery

Available through the Calibrate Countdown Quickship Program.



**PAGE 20 | Laminates:** Absolute Acajou, True White **Devens Seating:** Black Mesh, Alta Mirage Sunset Upholstery, Black Frame and Base

**PAGE 21 | Laminates:** Aimtoo Savatre, True White **Paint:** Satin White **Panels:** Guilford Spinel Opal **Screens:** Cape Code Martha's Vineyard **Upton Seating:** White-Black Striped Mesh with Momentum Origin Bayou Upholstery, Black-Black Striped Mesh with Camira Blazer Dartmouth Upholstery, Black Frame and Arms, Polished Aluminum Base

**Laminate:** True White **Upton Seating:** White-Black Striped Mesh, Camira Blazer Dartmouth Upholstery

**Laminates:** True White, Absolute Acajou **Stow Seating:** Mirador Bahamas, Neutral, Rusty Upholstery



**PAGE 22 | Laminate:** Aimtoo Savatre **Paint:** Satin White **PET:** Medium Grey

**Laminate:** Brazilwood **Paint:** Metallic Silver **Stow Seating:** Blue-Black Striped Mesh with Alta Mirage Dynamo Upholstery, White-Black Striped Mesh with Alta Mirage Rush Upholstery, Green-Black Striped Mesh with Alta Mirage Spring Upholstery

**Laminates:** Corporate Walnut, True White **Paint:** Grey Value **LB Lounge:** Palette Chamomile and Palette Sumac Upholstery **Triad Seating:** White

**PAGE 23 | Laminate:** Aimtoo Savatre **Paint:** Metallic Silver **Volker Cubes:** Alta Mirage Sunset, Camira Blazer Plymouth Upholstery **Natick Seating:** Solid Grey Mesh, Camira Blazer Plymouth Upholstery, Grey Frame, Polished Aluminum Base



**PAGE 24 | Laminate:** NeoWalnut **Paint:** Black Seat Cushions: Terrain Bluebird, Nature Cot

**Devens Seating:** Black Mesh, Mirador Pacific Upholstery

**PAGE 25 | Natick Seating:** Wellesley Java Upholstery

**Laminate:** Aimtoo Savatre Paint: Chalk **Auburn Seating:** Ivory

**Natick Seating:** Graduated Grey Mesh, Nettle Spinach Upholstery **Chelsea Seating:** Standard Black Mesh and Seat **Devens Seating:** Black Mesh, Palette Sumac Upholstery **Upton Seating:** Black Mesh **Bolton Seating:** Fully Upholstered Wellesley Luggage



**PAGE 26 | LB Lounge Laminate:** Grey Elm **LB Lounge:** Stinson Square One Fleece Upholstery **Volker Cubes:** Stinson Fleck Cotton Candy Upholstery, Stinson Charlotte Tungsten Upholstery

**PAGE 27 | Laminate:** Aimtoo Savatre **Paint:** Medium Tone **LB Lounge:** Camira Blazer Abertay, Camira Blazer Silverdale Upholstery

**Stow Seating:** Multiple Mesh Options, with and without Arms

**Laminate:** Absolute Acajou **Paint:** Baltic Blue, Cloud **Pierce Stool:** Black, CF Stinson Square One Black & White Upholstery **Volker Cube:** Frock Sweep Upholstery

**Laminate:** Leave Likatre **Paints:** Grey Value **Revere Seating:** Black Mesh, Black Upholstery



**INSIDE BACK PAGE | Laminate:** Aimtoo Savatre with Matching Edgeband **LB Lounge:** HBF Heartfelt Smoke Upholstery **Ottoman:** Architex Sandwashed Sariel Upholstery







#### National Showrooms:

##### **Leominster**

AIS Headquarters  
25 Tucker Drive  
Leominster, MA 01453

##### **Chicago**

The Merchandise Mart  
Suite 391  
Chicago, IL 60654

##### **New York**

AIS New York  
257 Park Avenue South  
New York, NY 10010

##### **Washington, D.C.**

AIS Washington, D.C.  
1501 M Street NW, Suite 230  
Washington, DC 20005

##### **GSA Sales**

GSA Contract 47QSMA20D08Q4 Multiple Award Schedule  
(MAS) Large Category: Furniture & Furnishings  
Subcategories: Office Furniture, Packaged Office Furniture  
and Furniture

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