





## Why AVI-SPL?

AVI-SPL partners with your organization to deploy technology that keeps employees, teachers and administrators connected.

## Box sales: (K12 / Higher Ed / Local / Corporate

Have a dedicated, knowledgeable inside sales group (territory based) focused on solutioning and sourcing everything AV and UC and providing ongoing support. Strong communication with regional offices to make sure reps are aligned on customer strategy

- Displays & Projection
- Interactive Displays
- Non/Self-integration solutions (stand-alone video bars)
- Licensing
- Presentation Solutions

## Integration: (higher ed/ local)

- Regional offices spread across the United States
- Design, Systems Integration
- Meeting room solutions (video, audio)
- Hybrid Learning
- Lecture Capture
- STEM labs
- Video Walls
- Experience Centers
- Control Rooms / Courtroomt



## **Key Partners:**













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