



Request for Vendor Contract Update

Pursuant to the terms of your awarded vendor contract, all vendors must notify and receive approval from Region 4/OMNIA Partners, Public Sector when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4. Region 4 reserves the right to accept or reject any request.

Accruent LLC hereby provides notice of the following update to
(Vendor Name)

Contract number: R21070 for Facilities Management Software & Services on
this date October 17, 2024.
Contract Title

Instructions: Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. Request received without supporting documentation will be returned. Be sure to sign prior to submitting your update for approval. **This form is not intended for use if there is a material change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc. Please contact a member of the OMNIA Partners Contracting Team to request a "Notice of Material Change to Vendor Contract" form.**

Authorized Distributors/Dealers
____ Addition
____ Deletion
____ Supporting Documentation

Price Update
____ Supporting Documentation

Products/Services
____ New Addition
 Update Only
____ Supporting Documentation

Discontinued Products/Services
____ Supporting Documentation

States/Territories
____ Supporting Documentation

Other _____
____ Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary). On September 4, Accruent submitted a new product following an acquisition, with a list price reduced by 13%. However, upon review of the submitted document dated 9/4/2024, we identified a calculation error in the pricing sheet. We are now resubmitting the pricing sheet with the correct calculations in accordance with our agreement. We appreciate your understanding and consideration in accepting this revision. **Discount unchanged; just calculated correctly.**

DocuSigned by:
Submitted By: Cintia Griffante
AF2F59CBF9B2468...
Title: Manager of Operations

Approved Date 10/23/2024 | 3:25 PM CDT
 Denied Date _____

Contact Number: (512) 861-0726

Region 4 ESC 1st Review: _____

Email Address: louis.patin@accruent.com

Region 4 ESC: Adam Tabar
Signed by initials
A5A9F62707114@ESU
Signature

Redeye Description

Redeye DMS (Digital Management Solution) is a cloud-based platform designed to manage and control engineering data, drawings, and documents. It helps businesses maintain accurate and up-to-date records of their assets, including engineering drawings, models, and other documents, enabling better decision-making and efficient management of physical assets.

Redeye Pricing

RedEye EDMS integrates with existing business infrastructures to power a digital ecosystem that can deliver data and insights for precise decision making and efficient operational management. A RedEye subscription includes unlimited users, and pricing scales depending on an organization’s workflow and artefact needs.

Base Package

	TIER	BASIC	ADVANCED	ENTERPRISE
Basics	Users	unlimited	unlimited	unlimited
	Artefacts	20,000	20,000	20,000
	Workflows	3	9	unlimited
	Storage	1TB	5TB	10TB
Artefact Tools	Markup Drawings	✓	✓	✓+
	Markup Documents	✓	✓	✓+
	Markup Media		✓	✓+
	Group Review		✓	✓+
	Child Artefacts		✓	✓+
Features	Customizable Workflows			✓
	OCR		✓	✓
	SSO	✓	✓	✓
	Dependent Metadata			✓
Integrations	Office 365		✓	✓
	Accruent Integrations	✓	✓	✓
	External Integrations		✓	✓
Reporting	Monthly API Calls	500	50K	500K
	Standard Reports	✓	✓	✓
	Access to Data Lake			✓
Base Annual Price		\$16,000	\$48,000	\$80,000
Omnia Discount Off List		13%	13%	13%
Omnia Net Price		\$13,920	\$41,760	\$69,600

Artefacts >20k charged per artefact. Volume discount based on tiers.

	TIER	BASIC	Omnia Discount Off List	Omnia Net Price	ADVANCED	Omnia Discount Off List	Omnia Net Price	ENTERPRISE	Omnia Discount Off List	Omnia Net Price
Starting 'per Artefact' price	20-100k	\$0.20	13%	\$0.17	\$0.60	13%	\$0.52	\$1.00	13%	\$0.87
Volume discounts for higher tiers...	100-200k	\$0.17	13%	\$0.15	\$0.45	13%	\$0.39	\$0.70	13%	\$0.61
	200-350k	\$0.14	13%	\$0.12	\$0.34	13%	\$0.30	\$0.49	13%	\$0.43
	350-500k	\$0.12	13%	\$0.10	\$0.25	13%	\$0.22	\$0.34	13%	\$0.30
	500k+	\$0.10	13%	\$0.09	\$0.19	13%	\$0.17	\$0.24	13%	\$0.21

Implementation Services

Basic

The Basic RedEye implementation package is best suited for clients that are using RedEye primarily as a back-end storage repository for another system, such as asset management. It may also be offered to clients without prior document management experience as an entry-level option with the ability to expand into the Advanced or Enterprise level options in the future as their usage matures.

Implementation of the Basic bucket configuration is offered as a fixed fee engagement. If more than one bucket is required with no variance in the configuration, secondary bucket(s) can be set up at half of the original price. Data migration of up to 20,000 files may also be included as a fixed fee offering in addition to the Basic Implementation SKU. If data migration of greater than 20,000 files is required, please contact the RedEye Services Architect for an estimate.

Basic Pricing Table

Product Code	Product Name	Addendum	Price	Omnia Discount off List	Omnia Net Price
RED-EDM-BASIC-SVCS-FF	RedEye - Professional Services - Basic Implementation	RedEye Basic SOW - No DM	USD 24,000.00	13%	\$20,880
RED-EDM-BASIC2-SVCS-FF	RedEye - Professional Services - Basic Implementation - Additional Cloned Bucket		USD 12,000.00	13%	\$10,440
RED-EDM-BASIC-DM-FF (pending)	RedEye - Professional Services - Basic Implementation - DM(up to 20,000 files)	RedEye Basic SOW - 20k DM	USD 5,000.00	13%	\$4,350

Advanced

The Advanced RedEye implementation package provides an entry point for customers that don't require customization, but have experience with document management systems. If customization is needed in the future, customers will have the option to expand into the Enterprise level option in the future as their usage matures.

Implementation of the Advanced bucket configuration is offered as a fixed fee engagement. If more than one bucket is required with no variance in the configuration, secondary bucket(s) can be set up at half of the original price. Data migration of up to 20,000 files may also be included as a fixed fee offering in addition to the Advanced Implementation SKU. If data migration of greater than 20,000 files is required, please contact the RedEye Services Architect for an estimate.

Advanced Pricing Table

Product Code	Product Name	Addendum	Price	Omnia Discount off List	Omnia Net Price
RED-EDM-ADV-SVCS-FF	RedEye - Professional Services - Advanced Implementation	RedEye Advanced SOW - No DM	USD 38,400.00	13%	\$33,408
RED-EDM-ADV2-SVCS-FF	RedEye - Professional Services - Advanced Implementation - Additional Cloned Bucket		USD 19,200.00	13%	\$16,704
RED-EDM-ADV-DM-FF (pending)	RedEye - Professional Services - Advanced Implementation - DM(up to 20,000 files)	RedEye Advanced SOW - 20k DM	USD 20,000.00	13%	\$17,400

Enterprise

Please contact the Redeye Services Architect to estimate implementation services for a Redeye Enterprise sale.