

## Tab 5 – Value Add



## Schedule, Track, and Report with EMS

### Room and Resource Scheduling Software

EMS Software is the only enterprise-class resource and space management platform that fully integrates across enterprise systems, providing the visibility, control, and insights needed to drive value for the flexible workplace.

The EMS platform provides efficient, reliable workflows and multiple points of access for mobile, desktop, and administrative users. EMS seamlessly integrates with existing hardware and software applications and serves as a single source of record for all scheduling and resource management reporting and analysis.

For the everyday user, EMS supports self-service through a growing number of easy-to-use points of access, including web, mobile, kiosk, room sign, desk sign, and Microsoft Outlook. Expert users have more configurability, scalability, open access and security. Organizations can integrate EMS with most hardware and software infrastructures through EMS Platform Services, our middle-tier RESTful API.

EMS connects people to the right spaces, resources and technology for the most efficient and effective workspaces

**Over 2,000  
customers**

including 75% of top-ranked schools

**Over 75  
countries**

200m video conference bookings annually

**98% customer  
retention**

customers retain their own top talent as well

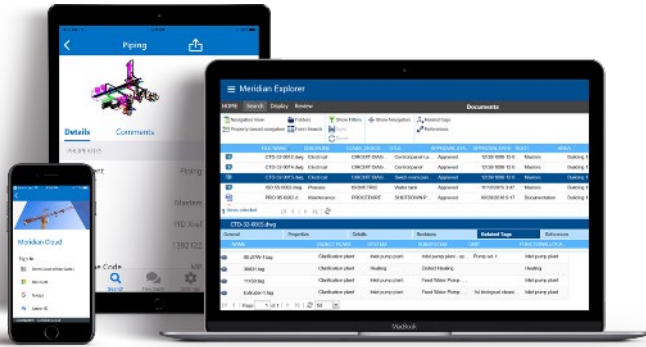
**Used by  
Fortune 500**

a quarter of F500 companies use EMS

### Hosted the Way You Want

EMS is available for installation on your servers and behind your firewall. As part of this service, we provide you with regular updates for download through our secure, online customer portal.

EMS is also available as a subscription-based cloud service hosted on a top-tier cloud provider. Our Cloud Services for EMS include more than just hosting; it's a complete service with provisioning, high availability, data and system security, and ongoing support by our experienced team. It's one less solution that your IT team has to manage and maintain. For one predictable annual fee, EMS Cloud Services will keep your workspace operations up and running, regardless of changes in your priorities or personnel.



## Meridian Provides a Single Source of Truth

### Enterprise Engineering Document Management Software

Accruent's engineering document management solution, Meridian, establishes a centralized, secure, scalable, and highly accessible repository for all engineering documentation. With more than 30 years of manufacturing industry expertise, Accruent

help organizations run their plants efficiently, safely, sustainably, and profitably. Our solution enables compliance with global, local, and industry-specific regulations.

By replacing outdated or disparate systems, Meridian can centralize an organization's relevant documents and drawings while automating key processes. This gives engineers and other relevant personnel access to up-to-date, complete, and actionable asset and facilities information, which can ultimately improve collaboration, safety, and compliance while streamlining your engineering drawing management and control.

A loss caused by information incidents is equivalent to 1.5% of annual sales.

**350,000  
users**

at over 1,000 sites

**Over 50  
countries**

house our solution

**More than 30  
years**

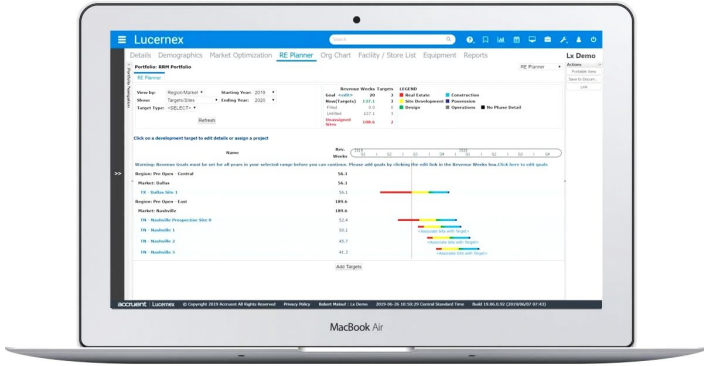
of industry experience

**CAD-ready  
software**

and many more integrations

## Manage All Mission-Critical Document Types

Engineering document management is the process of effectively searching for, finding, and managing the complex engineering documents – including CAD files, drawings, designs, technical documents, and communication documents. Meridian offers a comprehensive, CAD-software agnostic solution for engineering drawing management where users can easily store, manage, render, and visualize both 2D and 3D content from any major CAD system. Organizations can keep their master data up to date while organizing their change processes in isolated work areas using workflows and data validation. They can also provide a full audit trail for regulatory compliance. Users can manage Microsoft Office documents, PDFs, scanned images, and hybrid files, allowing Meridian to be the ultimate repository for consolidating all legacy and project-related engineering information.



## Make Informed Decisions with Lucernex Lease Administration and Accounting Software for Real Estate and Equipment

Lucernex is a cloud-based software platform for real estate and equipment leases. With Lucernex you can automate your lease administration and accounting for real estate and equipment, creating a data repository and a single source of truth. This provides transparency into your entire lease portfolio allowing you to make better decisions faster.

Focus on driving your organization with the comprehensive functionalities of Lucernex, such as easily calculating your lease and expense obligations. Our software increases your visibility into your entire real estate and equipment lease portfolio, and lets you track and manage everything efficiently through automation, processes, and workflows. Lucernex adapts to your organization, supporting global ventures at scale with multilingual and multi-currency features, as well as the ability to integrate your lease data into ERP solutions.

Our customers are currently managing  
**100K+** locations in more than **73** countries

### True cloud solution

Multi-tenant and high performance

### Full lifestyle product

manage your SLM from concept to disposition

### 99% customer retention

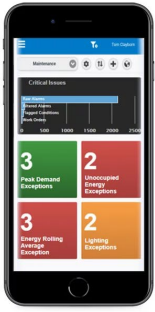
zero failed implementations

### Highly configurable

single platform and code base scaling

## FASB and IASB Compliance

Publicly traded companies are estimated to have \$3.3 trillion of lease commitments, more than 85% of which are not reflected on balance sheets today. New regulations address the issue and Lucernex is set up to help you gather the required data to meet the financial reporting requirements under ASC 842 & IFRS 16. Using the FASB ASC 842 test, you can accurately classify your leases as operating or finance. When you generate accounting schedules from our software, you can be assured that our solution has been verified by an independent third-party accounting firm.



## Implement Predictive Maintenance with vx Observe

### IoT Remote Monitoring Solutions

IoT remote monitoring with vx Observe not only improves your asset performance, but it streamlines your equipment maintenance by filtering out nuisance alarms, monitoring performance patterns, detecting anomalies, and predicting critical failures before they

occur. Our IoT platform seamlessly integrates with your CMMS to speed up improve problem reporting, generate automated notifications to site managers and automatically open CMMS work orders.

### Monitor All Your Mission-Critical Equipment in One Place

vx Observe displays the status of equipment alarms, asset performance data, and repair work orders on a single, mobile-friendly interface. Its interface can combine assets from different classes, locations, and manufacturers for convenient and timely visibility.

Green tiles show metrics that are well within specified parameters, yellow tiles indicate that an item should be watched, while red tiles give immediate indication that a particular item is outside of your specified limits. Each person in your organization can configure their dashboard for their own areas of responsibility for at-a-glance visibility into facility and asset performance at any time.

Remote monitoring of business assets can decrease equipment maintenance cost by 40%

**Up to 14-day prediction**

of equipment failure

**50% reduction**

in asset downtime

**3-5% extension**

of equipment life

**95% reduction**

in nuisance alarms

### vx Observe Integrates with Nearly Any Software, Asset, and Device

Unlike proprietary manufacturer systems, vx Observe was built to monitor, collect data, and integrate workflow for nearly any asset class, from elevators, HVAC, and lighting to fuel pumps, balers, compactors, refrigerators, and chillers. In addition, it can gather data from multiple machines by interfacing with data hubs from Dell and other manufacturers. Our mobile-optimized management dashboard can be easily viewed on any personal computer, tablet, or mobile device.