### **Region 4 Education Service Center (ESC)**

**Contract # R191301** 

for

Pre-Employment Background Screening, Related Products and Services

with

**Accurate Background, LLC** 

Effective: January 1, 2020

The following documents comprise the executed contract between the Region 4 Education Service Center and Accurate Background, LLC, effective January 1, 2020:

- I. Vendor Contract and Signature Form
- II. Supplier's Response to the RFP, incorporated by reference

#### APPENDIX A

#### **DRAFT CONTRACT**

This Contract ("Contract") is made as of October 22, 2019 by and between <u>Accurate Background, LLC</u> ("Contractor") and Region 4 Education Service Center ("Region 4 ESC") for the purchase of pre-employment background screening, related products and services ("the products and services").

#### **RECITALS**

WHEREAS, Region 4 ESC issued Request for Proposals Number RFP #19-13 for Pre-Employment Background Screening, Related Products and Services ("RFP"), to which Contractor provided a response ("Proposal"); and

WHEREAS, Region 4 ESC selected Contractor's Proposal and wishes to engage Contractor in providing the services/materials described in the RFP and Proposal;

WHEREAS, both parties agree and understand the following pages will constitute the Contract between the Contractor, having its principal place of business at 7515 Irvine Center Drive, Irvine CA 92618 and Region 4 ESC, having its principal place of business at 7145 West Tidwell Road, Houston, TX 77092.

WHEREAS, Contractor included, in writing, any required exceptions or deviations from these terms, conditions, and specifications; and it is further understood that, if agreed to by Region 4 ESC, said exceptions or deviations are incorporated into the Contract.

WHEREAS, this Contract consists of the provisions set forth below, including provisions of all attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any attachment, the provisions set forth below shall control.

WHEREAS, the Contract will provide that any state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies") may purchase products and services at prices indicated in the Contract upon the Public Agency's registration with OMNIA Partners.

- 1) Term of agreement. The Contract is for a period of three (3) years. Region 4 ESC shall have the right to renew the Contract for two (2) additional one-year periods or portions thereof. Region 4 ESC shall review the Contract prior to the renewal date and notify the Contractor of Region 4 ESC's intent renew the Contract. Contractor may elect not to renew by providing three hundred sixty-five days' notice to Region 4 ESC.
- 2) <u>Scope</u>: Contractor shall perform all duties, responsibilities and obligations, set forth in this agreement, and described in the RFP, incorporated herein by reference as though fully set forth herein.
- 3) <u>Form of Contract</u>. The form of Contract shall be the RFP, the Offeror's proposal and Best and Final Offer(s).
- 4) Order of Precedence. In the event of a conflict in the provisions of the Contract as accepted by Region 4 ESC, the following order of precedence shall prevail:
  - i. This Contract
  - ii. Offeror's Best and Final Offer
  - iii. Offeror's proposal

- iv. RFP and any addenda
- 5) <u>Commencement of Work</u>. The Contractor is cautioned not to commence any billable work or provide any material or service under this Contract until Contractor receives a purchase order for such work or is otherwise directed to do so in writing by Region 4 ESC.
- 6) <u>Entire Agreement (Parol evidence)</u>. The Contract, as specified above, represents the final written expression of agreement. All agreements are contained herein and no other agreements or representations that materially alter it are acceptable.
- 7) <u>Assignment of Contract</u>. No assignment of Contract may be made without the prior written approval of Region 4 ESC. Contractor is required to notify Region 4 ESC when any material change in operations is made (i.e. bankruptcy, change of ownership, merger, etc.).
- 8) Novation. If Contractor sells or transfers all assets or the entire portion of the assets used to perform this Contract, a successor in interest must guarantee to perform all obligations under this Contract. Region 4 ESC reserves the right to accept or reject any new party. A change of name agreement will not change the contractual obligations of Contractor.
- 9) <u>Contract Alterations</u>. No alterations to the terms of this Contract shall be valid or binding unless authorized and signed by both parties.
- 10) Adding Authorized Distributors/Dealers. Contractor is prohibited from authorizing additional distributors or dealers, other than those identified at the time of submitting their proposal, to sell under the Contract without notification and prior written approval from Region 4 ESC. Contractor must notify Region 4 ESC each time it wishes to add an authorized distributor or dealer. Purchase orders and payment can only be made to the Contractor unless otherwise approved by Region 4 ESC. Pricing provided to members by added distributors or dealers must also be less than or equal to the Contractor's pricing.

#### 11) TERMINATION OF CONTRACT

- a) Cancellation for Non-Performance or Contractor Deficiency. Region 4 ESC may terminate the Contract if purchase volume is determined to be low volume in any 12-month period. Region 4 ESC reserves the right to cancel the whole or any part of this Contract due to failure by Contractor to carry out any obligation, term or condition of the contract. Region 4 ESC may issue a written deficiency notice to Contractor for acting or failing to act in any of the following:
  - i. Providing material that does not meet the specifications of the Contract;
  - ii. Providing work or material was not awarded under the Contract;
  - iii. Failing to adequately perform the services set forth in the scope of work and specifications;
  - iv. Failing to complete required work or furnish required materials within a reasonable amount of time;
  - v. Failing to make progress in performance of the Contract or giving Region 4 ESC reason to believe Contractor will not or cannot perform the requirements of the Contract; or
  - vi. Performing work or providing services under the Contract prior to receiving an authorized purchase order.

Upon receipt of a written deficiency notice, Contractor shall have ten (10) days to provide a satisfactory response to Region 4 ESC or other time period as mutually agreed depending on the deficiency. Failure to adequately address all issues of concern may result in Contract cancellation. Upon cancellation under this paragraph, all goods, materials, work, documents, data and reports prepared by Contractor under the Contract shall immediately become the property of Region 4 ESC.

b) <u>Termination for Cause</u>. If, for any reason, Contractor fails,to fulfill its obligation in a timely manner, or Contractor violates any of the covenants, agreements, or stipulations of this Contract Region 4 ESC reserves the right to terminate the Contract immediately and pursue

all other applicable remedies afforded by law, if Contractor fails to cure such default within thirty days after notice. Such termination shall be effective by delivery of notice, to the Contractor, specifying the effective date of termination. In such event, all documents, data, studies, surveys, drawings, maps, models and reports prepared by Contractor will become the property of the Region 4 ESC. If such event does occur, Contractor will be entitled to receive just and equitable compensation for the satisfactory work completed on such documents.

- c) <u>Delivery/Service Failures</u>. Failure to deliver goods or services within the time specified, or within a reasonable time period as interpreted by the purchasing agent or failure to make replacements or corrections of rejected articles/services when so requested shall constitute grounds for the Contract to be terminated.
- d) Force Majeure. If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and full particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

The term Force Majeure as employed herein, shall mean acts of God, strikes, lockouts, or other industrial disturbances, act of public enemy, orders of any kind of government of the United States or the State of Texas or any civil or military authority; insurrections; riots; epidemics; landslides; lighting; earthquake; fires; hurricanes; storms; floods; washouts; droughts; arrests; restraint of government and people; civil disturbances; explosions, breakage or accidents to machinery, pipelines or canals, or other causes not reasonably within the control of the party claiming such inability. It is understood and agreed that the settlement of strikes and lockouts shall be entirely within the discretion of the party having the difficulty, and that the above requirement that any Force Majeure shall be remedied with all reasonable dispatch shall not require the settlement of strikes and lockouts by acceding to the demands of the opposing party or parties when such settlement is unfavorable in the judgment of the party having the difficulty.

- e) <u>Standard Cancellation</u>. Region 4 ESC may cancel this Contract in whole or in part by providing written notice. The cancellation will take effect 30 business days after the other party receives the notice of cancellation. After the 30th business day all work will cease following completion of final purchase order.
- 12) <u>Licenses</u>. Contractor shall maintain in current status all federal, state and local licenses, bonds and permits required for the operation of the business conducted by Contractor. Contractor shall remain fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of services under the Contract. Region 4 ESC reserves the right to stop work and/or cancel the Contract if Contractor's license(s) expire, lapse, are suspended or terminated.
- 13) <u>Survival Clause</u>. All applicable software license agreements, warranties or service agreements that are entered into between Contractor and Region 4 ESC under the terms and conditions of the Contract shall survive the expiration or termination of the Contract. All Purchase Orders issued and accepted by Contractor shall survive expiration or termination of the Contract.
- 14) <u>Delivery</u>. Conforming product shall be shipped within 7 days of receipt of Purchase Order. If delivery is not or cannot be made within this time period, the Contractor must receive authorization for the delayed delivery. The order may be canceled if the estimated shipping time is not acceptable. All deliveries shall be freight prepaid, F.O.B. Destination and shall be included in all pricing offered unless otherwise clearly stated in writing.
- 15) <u>Inspection & Acceptance</u>. If defective or incorrect material is delivered, Region 4 ESC may make the determination to return the material to the Contractor at no cost to Region 4 ESC. The Contractor agrees to pay all shipping costs for the return shipment. Contractor shall be responsible for arranging the return of the defective or incorrect material.

- 16) <u>Payments</u>. Payment shall be made after satisfactory performance, in accordance with all provisions thereof, and upon receipt of a properly completed invoice.
- 17) Price Adjustments. Should it become necessary or proper during the term of this Contract to make any change in design or any alterations that will increase price, Region 4 ESC must be notified immediately. Price increases must be approved by Region 4 ESC and no payment for additional materials or services, beyond the amount stipulated in the Contract shall be paid without prior approval. All price increases must be supported by manufacturer documentation, or a formal cost justification letter. Contractor must honor previous prices for thirty (30) days after approval and written notification from Region 4 ESC. It is the Contractor's responsibility to keep all pricing up to date and on file with Region 4 ESC. All price changes must be provided to Region 4 ESC, using the same format as was provided and accepted in the Contractor's proposal.

Price reductions may be offered at any time during Contract. Special, time-limited reductions are permissible under the following conditions: 1) reduction is available to all users equally; 2) reduction is for a specific period, normally not less than thirty (30) days; and 3) original price is not exceeded after the time-limit. Contractor shall offer Region 4 ESC any published price reduction during the Contract term.

- 18) Audit Rights. Contractor shall, at its sole expense, maintain appropriate due diligence of all purchases made by Region 4 ESC and any entity that utilizes this Contract. Region 4 ESC reserves the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of one (1) year from the effective date of termination. Region 4 ESC shall have the authority to conduct random audits of Contractor's pricing at Region 4 ESC's sole cost and expense. Notwithstanding the foregoing, in the event that Region 4 ESC is made aware of any pricing being offered that is materially inconsistent with the pricing under this agreement, Region 4 ESC shall have the ability to conduct an extensive audit of Contractor's pricing at Contractor's sole cost and expense. Region 4 ESC may conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated by Region 4 ESC.
- 19) <u>Discontinued Products</u>. If a product or model is discontinued by the manufacturer, Contractor may substitute a new product or model if the replacement product meets or exceeds the specifications and performance of the discontinued model and if the discount is the same or greater than the discontinued model.
- 20) New Products/Services. New products and/or services that meet the scope of work may be added to the Contract. Pricing shall be equivalent to the percentage discount for other products. Contractor may replace or add product lines if the line is replacing or supplementing products, is equal or superior to the original products, is discounted similarly or greater than the original discount, and if the products meet the requirements of the Contract. No products and/or services may be added to avoid competitive procurement requirements. Region 4 ESC may require additions to be submitted with documentation from Members demonstrating an interest in, or a potential requirement for, the new product or service. Region 4 ESC may reject any additions without cause.
- 21) Options. Optional equipment for products under Contract may be added to the Contract at the time they become available under the following conditions: 1) the option is priced at a discount similar to other options; 2) the option is an enhancement to the unit that improves performance or reliability.
- 22) <u>Warranty Conditions</u>. All supplies, equipment and services shall include manufacturer's minimum standard warranty and one (1) year labor warranty unless otherwise agreed to in writing.

- 23) <u>Site Cleanup</u>. Contractor shall clean up and remove all debris and rubbish resulting from their work as required or directed. Upon completion of the work, the premises shall be left in good repair and an orderly, neat, clean, safe and unobstructed condition.
- 24) <u>Site Preparation.</u> Contractor shall not begin a project for which the site has not been prepared, unless Contractor does the preparation work at no cost, or until Region 4 ESC includes the cost of site preparation in a purchase order. Site preparation includes, but is not limited to: moving furniture, installing wiring for networks or power, and similar pre-installation requirements.
- 25) Registered Sex Offender Restrictions. For work to be performed at schools, Contractor agrees no employee or employee of a subcontractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or are reasonably expected to be present. Contractor agrees a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at Region 4 ESC's discretion. Contractor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge.
- 26) <u>Safety measures.</u> Contractor shall take all reasonable precautions for the safety of employees on the worksite and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Contractor shall post warning signs against all hazards created by its operation and work in progress. Proper precautions shall be taken pursuant to state law and standard practices to protect workers, general public and existing structures from injury or damage.
- 27) <u>Smoking</u>. Persons working under the Contract shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.
- 28) Stored materials. Upon prior written agreement between the Contractor and Region 4 ESC, payment may be made for materials not incorporated in the work but delivered and suitably stored at the site or some other location, for installation at a later date. An inventory of the stored materials must be provided to Region 4 ESC prior to payment. Such materials must be stored and protected in a secure location and be insured for their full value by the Contractor against loss and damage. Contractor agrees to provide proof of coverage and additionally insured upon request. Additionally, if stored offsite, the materials must also be clearly identified as property of Region 4 ESC and be separated from other materials. Region 4 ESC must be allowed reasonable opportunity to inspect and take inventory of stored materials, on or offsite, as necessary. Until final acceptance by Region 4 ESC, it shall be the Contractor's responsibility to protect all materials and equipment. Contractor warrants and guarantees that title for all work, materials and equipment shall pass to Region 4 ESC upon final acceptance.
- 29) <u>Funding Out Clause.</u> A Contract for the acquisition, including lease, of real or personal property is a commitment of Region 4 ESC's current revenue only. Region 4 ESC retains the right to terminate the Contract at the expiration of each budget period during the term of the Contract and is conditioned on a best effort attempt by Region 4 ESC to obtain appropriate funds for payment of the contract.
- 30) <u>Indemnity</u>. Contractor shall protect, indemnify, and hold harmless both Region 4 ESC and its administrators, employees and agents against all third party claims, damages, losses and expenses to the extent such damages, losses and expense arise out of or result from the actions of the Contractor, Contractor employees or subcontractors in the preparation of the solicitation and the later execution of the Contract. Any litigation involving either Region 4 ESC, its administrators and employees and agents will be in Harris County, Texas.
- 31) Marketing. Contractor agrees to allow Region 4 ESC to use their name and logo within website, marketing materials and advertisement. Any use of Region 4 ESC name and logo or any form of publicity, inclusive of press releases, regarding this Contract by Contractor must have prior approval from Region 4 ESC.

- 32) <u>Certificates of Insurance</u>. Certificates of insurance shall be delivered to the Region 4 ESC prior to commencement of work. The Contractor shall give Region 4 ESC a minimum of ten (10) days' notice prior to any modifications or cancellation of policies. The Contractor shall require all subcontractors performing any work to maintain coverage that Contractor deems appropriate for the type of services the subcontractor is performing and/or providing.
- 33) <u>Legal Obligations</u>. It is Contractor's responsibility to be aware of and comply with all local, state, and federal laws governing the sale of products/services and shall comply with all laws while fulfilling the Contract. Applicable laws and regulation must be followed even if not specifically identified herein.

#### OFFER AND CONTRACT SIGNATURE FORM

The undersigned hereby offers and, if awarded, agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing.

Company Name	Accurate Background, LLC	
Address	7515 Irvine Center Drive	
City/State/Zip	Irvine CA 92618	
Telephone No.	800.784.3911	
Email Address	twillis@accurate.com	
Printed Name	Tiffany Willis	
Title	Corporate Counsel	
Authorized signature	Tiffany Willis	
Accepted by Region 4 ESC:		
Contract No. R191301	_	
	1, 2020 to December 31, 2022	
Fave D. Bryant Print Name	rd Member Date	
Linda J. Simum Region 4 ESC Authorized Boar Linda F. Tinnerma	rd Member Date	
Print Name		



Prepared exclusively for:

### **Region 4 Education Service Center**

### **Response to Proposal**

Pre-Employment Background Screening, Related Products and Services

Solicitation Number 19-13

John Lazarczyk
Partner Alliance Manager
949.242.6551
jlazarczyk@accurate.com
7515 Irvine Center Drive
Irvine, CA 92618
accurate.com



August 15, 2019

Crystal Wallace Region 4 ESC 7145 West Tidwell Road Houston, TX 77092

Hello:

Thank you for inviting Accurate to participate in your Request for Proposal for candidate screening services. Our response is enclosed.

Accurate is the premier partner to companies such as the California State University System, Amazon, and Union Bank to streamline the screening experience through intelligent technology and passionate people. We are industry leaders providing the accuracy you demand and the personalized customer support you deserve.

#### Service and technology for a better screening experience:

- Speed is critical to your ability to make a hiring decision and our technology is designed to deliver the best possible turnaround times. Most reports are delivered in less than 2 business days.
- Our quality is consistent with an accuracy rate greater than 99.994%. Quality control
  and best practices are embedded in every facet of our organization from our people to
  our technology.
- ✓ We tailor your program to your unique workflow and business needs. Our pre-built integration with leading ATS providers keeps the candidate onboarding process consolidated and streamlined.
- ✓ Our dedication to customer service is reflected in our 97%+ client satisfactory ratings and our US-based customer and candidate support.
- ✓ We offer a global presence. We employ a consultative approach to help clients create
  global screening programs that recognizes the diversity of the candidate pool and fulfills
  regional regulations.
- Our intuitive technology offers automated compliance forms management to fulfill best practices throughout the process and present required forms to candidates based on geography.

Additionally, Accurate is a nationally recognized and certified minority-owned corporation. Spend with our company will count towards your diversity goals.

I look forward to speaking with you on how a partnership with Accurate can bring value to your organization and its candidate screening program.

Warm regards,

John Lazarczyk Partner Alliance Manager



#### a) Products/Pricing

#### i. Respond to APPENDIX D, Price Proposal.

Pricing is provided below in Appendix D.

ii. Describe products, service and background screening service packages. Will a participating agency be able to create a background screening service package(s) based on their needs? Detail your response. We offer an array of innovative, technologically advanced solutions that are both customizable and scalable, and include domestic & international background screening, verifications, drug testing and health screening, electronic I-9 and E-Verify, and ATS integration. Additionally, we can help with regulatory services, compliance guidance, and adjudication. We consistently exceed clients' expectations by providing highly customizable, scalable solutions, and unbeatable hands-on service. We make continual improvements to our already easy to use, extremely user-centric webbased system making Accurate the most advanced background screening company in the industry.

Region 4 ESC and any participating agency is able to customize an unlimited number of packages based on organizational needs and the position type. The components contained within each package can depend on their relevancy to perform job functions and the level of influence each role carries. Higher positions can be tied to more comprehensive background check packages, which can include a spectrum of criminal searches and verification searches. Accurate will work with Region 4 ESC to establish packages that meet the needs of each position type while remaining cost-effective.

iii. Describe any additional discounts or rebates available. Additional discounts or rebates may be offered for large quantity orders, single ship to location, growth, annual spend, guaranteed quantity, etc.

Accurate will work with Region 4 ESC to provide the best possible, aggressive rate our organization can offer throughout the life of the partnership. We offer tiered pricing based on volume and we encourage our clients to utilize the background screening process for contractors and third party providers which will provide further volume discounts.

iv. Describe how customers verify they are receiving Contract pricing.

As a premiere account for Accurate, Region 4 ESC would be assigned Executive Sponsorship. Executive sponsored, premier clients are aggressively priced and provided with the best possible rate our organization can offer throughout the life of the partnership. We offer Quarterly Business Reviews as an interactive forum to determine both parties' perspective on how to further improve the relationship and introduce continual cost-savings. Because of these standard practices, Accurate has retained virtually every premier account and has extremely high client retention percentages. As our economy ebbs and flows, Accurate continuously works with our clients to provide and price services that fit within their budget spectrum.

Accurate believes in true partnerships with our clients and we're happy to break down package costs at the individual component level. There will be complete transparency in all pass-thru and statutory fees in every product and service we offer.



#### v. Describe payment methods offered.

Accurate's preferred method of payment is by check or ACH direct deposit however we accept multiple methods of payment including credit card transactions or P Cards. We also accept payment with multiple credit cards from different cardholders.

vi. Propose the frequency of updates to the Offeror's pric ing structure. Describe any proposed indices to guide price adjustments. If offering a catalog contract with discounts by category, while changes in individual pricing may change, the category discounts should not change over the term of the Contract.

Business Reviews (BRs) are assembled and presented by your Account Manager to address program/account management, performance reporting, and ensure Region 4 ESC's standards of service are being met. These BRs consist of statistical data and qualitative analysis addressing overall performance, turnaround times, and fees. We review the key areas which will further streamline Region 4 ESC's overall background screening processes and potentially reduce costs. We also will introduce new products and services that can further improve your needs in a changing industry. The details that are presented to clients include a cohesive outline of business unit financial impact, identify areas of improvement, and can be customized to meet Region 4 ESC's specific required metrics. All aspects of the customer experience are analyzed to provide information for meaningful dialogue concerning Accurate Background's performance and employment screening trends for your organization.

As a result of the BR process and our focus on process improvements, we have consistently shown significant cost savings and operational improvement.

# vii. Describe how future product introductions will be priced and align with Contract pricing proposed.

The pricing of future product/service introductions will align with your proposed pricing structure.

#### viii. Provide any additional information relevant to this section.

Accurate would recommend a "Waste Walk" by our Six-Sigma certified Solutions Consultants to better understand Region 4 ESC' current employment screening program in full detail. This will help us to determine where there may be redundancy or unneeded products/services that Siemens may be currently employing unnecessarily. Based on contract terms, Accurate is happy to offer this service free of charge and part of the discovery and subsequent implementation of our screening services.

Additionally, many other supporting services are included in our per usage price:

- Training
- Project management
- Account management
- Service support

- Custom reports
- ATS Integrations
- Document uploads
- System Maintenance

We continue to create back-office efficiencies and leverage technology for automation to keep driving our cost down to offer the best price in the market.



### **Appendix D**

RFP 19-13

Pre-Employment Background Screening, Related Products and Services

#### PRICE PROPOSAL

#### A. BACKGROUND SCREENING SERVICE PACKAGES

 New General Employee Package. Provide package and pricing related to screening a new general employee. Following items: Form I-9/E-Verify; SSN Trace; criminal check; national sex offender check; and national security watch list (OFAC) check.
 \$10.66

\*Does not include I-9/E-Verify - tiered pricing is below in B. UNBUNDLED BACKGROUND SCREENING SERVICES

2. New Management Employee Package. Provide package and pricing related to screening a new management-level employee. Following items: Form I-9/E- Verify; SSN trace; employment credit report; criminal check; national sex offender check; driver license check; national security watch list (OFAC) check; and education verification. \$19.36

\*Does not include I-9/E-Verify - tiered pricing is below in B. UNBUNDLED BACKGROUND SCREENING SERVICES

- Existing General Employee Package. Provide package and pricing related to screening an existing general employee. Following items: SSN trace; criminal check; national sex offender check; and national security watch list (OFAC) check.
   \$10.66
- Existing Management Employee Package. Provide package and pricing related to screening an existing management-level employee. Following items: SSN trace; criminal check; national sex offender check; and national security watch list (OFAC) check; and education verification.

\$15.86

 International Package. Provide package and pricing related to screening international potential and existing employee. Following items: Form I-9/E- Verify; SSN trace; employment credit report; criminal check; national sex offender check; driver license check; national security watch list (OFAC) check; and education verification. \$18.61

\*Does not include I-9/E-Verify - tiered pricing is below in B. UNBUNDLED BACKGROUND SCREENING SERVICES



#### **B. UNBUNDLED BACKGROUND SCREENING SERVICES**

Service	Unit Price (Employee	Unit Price (Other)	Average Turnaround Time	Notes
Social Security Number Trace & Locator	\$0.75		0.00 business days	
Criminal Database (National)	\$2.50		0.28 business days	
Criminal History	\$5.00		Less than 1 business day	
Federal Criminal Records	\$2.50		0.26 business days	
U.S. Criminal Records History	\$6.60		Less than 1 business day	
Consumer Credit History	\$2.50		0.46 business days	
Professional License Verification	\$5.00		1.32 business days	
Education Verification	\$5.20		2.50 business days	
Employment Verification	\$5.14		3.01 business days	
Motor Vehicle/Driving Record	\$1.00		0.34 business days	
State Sex Offender Search	\$1.75		0.15 business days	
National Sex Offender Search	\$1.75		0.15 business days	
Adverse Action (Letter Service)	\$1.45		Varies	
National Security Watch List (OFAC)	\$1.56		0.29 business days	
SSN Trace	\$0.75		0.00 business days	
County Criminal Search (7years)	\$5.00		Less than 1 business day	
State Criminal Search	\$4.20		0.86 business days	
County Civil Search	\$6.03		1.80 business days	



Social Media Screening	\$37.00	1-2 business
Department of Transportation (DOT) Employment Verification	\$18.40	days 2.56 business days
Rescreening/ Continuous Monitoring Services	n/a	Varies (Please see below)
Fair Chance Initiative (Letter Service)	\$1.45	N/A
Department of Justice (DOJ) Verification	\$5.00	N/A
Others (List below):		
I-9/E-Verify Set-up fee	\$495.00	Varies based on how it takes the employer/candi date to complete
I-9/E-Verify Tier 1 <100	\$7.15	
I-9/E-Verify Tier 2 101-499	\$6.10	
I-9/E-Verify Tier 3 500-999	\$4.95	
I-9/E-Verify Tier 4 1000-1999	\$3.60	
I-9/E-Verify Tier 5 2000-4999	\$2.50	



I-9/E-Verify Tier 6 5000-9999	\$2.20		
I-9/E-Verify Tier 7 >20000	\$2.05		
I-9/E-Verify Tier 8 >20000	\$1.85		

**Rescreening/ Continuous Monitoring Services** 

Total Drivers Monitored	Pricing per person per month
1-25k	\$3.33
25,001-100,000	\$2.70
100,000+	\$2.18

Total Monitored	Pricing per person per month
100k/month	\$0.44
10/month	\$0.90
1mm/month (lowest tier)	\$0.09



#### C. IN-PROCESSING/ONBOARDING SERVICES

1. What is the fee for in-processing/onboarding services and how is the fee charged (e.g. per hire, per item processed)?

Accurate does not charge a fee for in-processing/onboarding services.

2. Are there any implementation fees? If not implemented upon contract execution, would there be future implementation fees? If so, please list those fees below.

Accurate does not charge implementation or integration fees.

3. Are there any conversion fees, retention fees, web service fees, training fees, marketing material fees, or other fees associated with providing inprocessing/onboarding services? If so, please list below.

Accurate does not charge fees for these services.

- 1. Are there any implementation fees? If so, please list below. Accurate does not charge any implementation fees.
- 2. Are there any conversion fees, retention fees, web service fees, training fees, marketing material fees, or other fees associated for providing background screening services? If so, please list below.

  Accurate does not charge fees for these services.
- 3. Are there Compliance Consulting Services? If so, detail the services and fees?

Yes - Accurate offers Compliance Consulting Services at no additional cost.

We believe that keeping clients aware of current industry trends, significant issues, and program enhancements is a high priority. We will work with Region 4 ESC diligently to ensure compliance. We are proactive with notifications, compliance consultation, and education for all of our clients:

- Changes with FCRA and state specific guidelines are communicated through email notifications, posted on our company website, in our quarterly newsletter, through free webinars, on Twitter and Facebook, and/or through your dedicated Account Manager.
- Any new products, services, or trends related to such changes are communicated through email and/or your Account Manager.
- Accurate, along with our legal partners have presented multiple webinars and best practices presentations to provide a comprehensive analysis of "Ban-the-Box", "Fair Chance Ordinances", and the EEOC's guidance and steps that employers can take to mitigate their risk of challenges under Title VII.In addition, we regularly host complimentary client dinners across the country that include educational seminars on the ever-evolving background screening industry. These presentations are pre-approved for two hours of general Human Resources Certification Institute (HRCI) credits and allow an open forum for dialogue and questions.
- Accurate's Automated Adjudication is an automated rules engine that provides the business intelligence to correctly adjudicate each background search based on client defined guidelines and state or local compliance requirements. We will assist you in developing guidelines that both meet your threshold for risk and comply with local, state and Federal laws regarding employment decision.



#### E. FORM I-9/E-VERIFY SERVICES

1. What is the per unit fee for E-Verify services?

E-Verify/I-9 costs are based on tiered pricing – please refer to the pricing table in B. UNBUNDLED BACKGROUND SCREENING SERVICES.

2. What is the per unit fee for Form I-9 services?

E-Verify/I-9 costs are based on tiered pricing – please refer to the pricing table in B. UNBUNDLED BACKGROUND SCREENING SERVICES.

3. Can these fees be included as part of a packaged price for background screening services? If so, please include a copy of the packaged pricing options.

Please refer to the pricing table in B. UNBUNDLED BACKGROUND SCREENING SERVICES.

4. Are there any implementation fees? If so, please list below.

Accurate does not charge implementation fees.

5. Are there any fees for requesting audit copies and/or any fees for expert audit consultation? If so, please list below.

There are no fees for requesting audit copies or audit consultation.

6. Are there any conversion fees, retention fees, web service fees, training fees, marketing material fees, or other fees associated with providing Form I-9 verification services? If so, please list below.

Accurate I-9 provides electronic conversion and correction of historic Form I-9s. Your digitized forms are securely stored for easy retrieval. Additional fees apply.

#### F. Department of Justice (DOJ) Verification

1. Would your firm have the ability to register with any State DOJ for the purposes of fingerprint background check that requires it? Describe the process by which you would apply for such registration.

While Accurate has partners to help facilitate the fingerprint collection, we do not channel the request to the FBI or integrate the fingerprinting collection due to restrictions at the federal level and the government limiting the number of approved FBI channeling agents. Our role is typically to verify FBI criminal results provided to your organization as we don't have access to those results directly. While Accurate can verify the results of the FBI check, our role in doing so may subsequently prolong your current turnaround times. Most often we find that any results provided on the FBI criminal check have already been run through our system based on where the candidate has lived as part of the standard county and/or statewide criminal check.

Accurate is continually reviewing the needs of our clients and the landscape of our industry; we adjust and increase our service offering to ensure we are providing industry-leading solutions that are efficient and valuable to our clients' screening programs and our operations. We are willing to explore options with Region 4 ESC throughout the life of the partnership to see how we can best meet your needs.



2. What are the per unit fee(s) for DOJ services?

Not applicable - Accurate does not provide DOJ services, such as fingerprinting.

3. Can these fees be included as part of a packaged price for background screening services? If so, please include a copy of the packaged pricing options.

Not applicable - Accurate does not provide DOJ services, such as fingerprinting.

4. Are there any implementation fees? If so, please list below.

Not applicable - Accurate does not provide DOJ services, such as fingerprinting.

5. Are there any fees for requesting audit copies and/or any fees for expert audit consultation? If so, please list below.

Not applicable - Accurate does not provide DOJ services, such as fingerprinting.

6. Are there any conversion fees, retention fees, web service fees, training fees, marketing material fees, or other fees associated with providing DOJ verification services? If so, please list below.

Not applicable - Accurate does not provide DOJ services, such as fingerprinting.

- G. Are there any discount programs? Is so, please describe discounted fee schedule based on projected volume in your cost proposal. If volume exceeds this number, state what the additional discount fee would be.

  Accurate will work with Region 4 ESC to provide the best possible, aggressive rate our organization can offer throughout the life of the partnership. We offer tiered pricing that goes down as your business grows and your demand goes up.
- H. Do you offer adverse action letter fulfillment/solutions to clients? If yes, please describe the available resources and procedures involved. Please indicate in your cost proposal if there any additional fees for this option. Please provide the procedure utilized by your firm and sample action notices.

Accurate manages the electronic distribution of state required subject notification letters, pre-adverse action letters, and adverse action letters (including the required report copy and Summary of Rights to the consumer). Samples of all federal and state compliance required documents and forms are available at no extra cost.

The general procedure is as follows:

- The applicable state and federal notifications are sent electronically based on Region 4 ESC's hiring guidelines pre-configured in Accurate's proprietary Automated Adjudication.
- If our Automated Adjudication delivers a "doesn't meet requirements" determination based on Region 4 ESC's hiring guidelines, Accurate will automatically release the pre-adverse action letter.
- At this time the candidate can contact Accurate directly to dispute the report and we will assist the candidate with any questions at that time.



 If during the 5-business-day period the candidate does not contact our offices, the adverse action letter will be emailed out.

Our system features email tracking to ensure delivery of all electronic notices. If we do not receive successful confirmation of the electronic delivery within the allotted time-frame, Accurate prints and mails each notice. Notification delivery status and details are viewable through the client portal at any time.

Please refer to the cost proposal for this service fee.

#### I. Does your organization provide guidance or subject matter expertise in the form of a compliance professional, in-house counsel, etc.? Indicate any additional fees for this option.

Yes, Accurate provides guidance and subject matter expertise through an inhouse Compliance Team, legal counsel, and legal partners. There are no additional fees for guidance or subject matter expertise.

We are compliance specialists with an in-house team dedicated to researching the ever-evolving compliance landscape and educating our clients and staff on Federal and local changes in laws that impact the background screening industry. Accurate works closely with five law firms that specialize in employment/labor law, compliance, and regulatory matters to ensure compliance with the FCRA. Through our partnership with our retained counsel (Latham & Watkins LLP, Arnall Golden Gregory LLP, Seyfarth Shaw LLP, Hudson Cook LLP, and Troutman Sanders LLP), Accurate has access to over 400 legal representatives and remains current on FCRA, FCRA state analogues, and changes in laws that impact the screening process.

Every facet of our company reflects the best practices of our industry – from our processes to our technology.

#### **Automated Tools to Keep You in Compliance**

Our system is equipped with triggers and geography tracking to fulfill best practices under the FCRA and Federal, State, and local regulations. Automated procedures include electronic Disclosure & Authorization, special jurisdiction and Fair Chance Ordinance forms, automated results scoring (adjudication) powered by business intelligence, and electronic Pre/Post-Adverse Action notification delivery with email tracking. Our system's intuitive geography tracking and dynamic rules engine presents the necessary documents to candidates based on several factors: Position Location, Candidate's Location, Package Components, Custom Configurations, and more.

#### **Proactive Education & Consultation**

We make keeping clients aware of current industry trends, significant issues, and program enhancements a high priority.

- Changes with FCRA and state specific guidelines are communicated through email notifications, posted on our company website, in our quarterly newsletter, through free webinars, on Twitter and Facebook, and/or through your dedicated Account Manager.
- Accurate, along with our legal partners have presented multiple webinars and best practices presentations to provide a comprehensive analysis of "Ban-the-Box", "Fair Chance Ordinances", and the EEOC's



- guidance and steps that employers can take to mitigate their risk of challenges under Title VII.
- In addition, we regularly host complimentary client dinners across the country that include educational seminars on the ever-evolving background screening industry. These presentations are pre-approved for two hours of general Human Resources Certification Institute (HRCI) credits and allow an open forum for dialogue and questions.



#### b) Performance Capability

iv. Provide a complete description of technology and security. Include integration, infrastructure, data and reporting.

 List technology or software requirements needed to use your system (i.e., browser versions, etc).
 Accurate services are provided via a secure web-based interface, so there are no hardware or system requirements in place. All that is required is a

are no hardware or system requirements in place. All that is required is a computer with Internet access and an Internet browser application. We have designed our applications to work best for the users of the three latest versions of Microsoft Internet Explorer and the current versions of Firefox™, Chrome, and Safari. For optimal viewing, we recommend our clients to set their screen resolution to at least 1024x768 and have JavaScript enabled.

 How are services ordered? Provide a description of your ordering process. Include any demo codes, if these are available. Is your on-line site available 24/7, 365days?

Accurate's user-centric, web-based system automates the process of requesting, collecting, and managing all types of background information; we successfully interface the "human factor" with the most advanced web-based order, tracking, and retrieval system. The only system requirement to utilize Accurate's online solutions is a standard web browser. Our technology provides the opportunity to streamline internal processes and create consistency across all divisions. We have the flexibility to customize solutions to address your unique needs – as well as the needs of each of your regions, divisions, locations and individual users.

Options for submitting background check orders include:

- **JSON API Integration** Through our JSON REST API, Accurate offers a greater level of flexibility to your organization and reduces the amount of customization and development time needed to create new technology interfaces across web and mobile applications.
- ATS Integration Accurate can integrate with Region 4 ESC's ATS, HRIS, or other system to obtain the data required for the background check. We can also send the background check status and results back into the ATS/HRIS system.
- Hybrid ATS Integration/Candidate Entry For required information not collected or passed through your ATS, Accurate will send an invitation to the candidate to login and complete the remaining required information. This hybrid solution also enables Accurate to manage and fulfill consent and compliance forms electronically.
- Candidate Portal An email request is sent to the candidate, who
  enters the remainder of the information for their background check
  online. Electronic Disclosure & Authorization and geography-intuitive
  compliance forms are executed through our secure website. This
  solution is fully mobile optimized for candidates to submit profile
  information, upload photos of essential documents, contact us via
  LiveChat, and sign their consent with the touch of their finger.
- Recruiter Portal Online entry of requests and candidate information by Region 4 ESC's users.
- Batch File Transmission Transfer of bulk data for background checks through a secure transmission method.



Yes, Accurate's online technology is available 24/7 to submit requests. Real-time results will be returned 24/7, while other results such as county criminal searches and employment verifications are only returned during core business hours.

#### Describe your security policies.

Highly-Protected Infrastructure - We have a primary data center hosted on the CenturyLink Tier 3 facility in Irvine, California; and Disaster Recovery sites at TierPoint facilities in Chicago, Illinois and Charlotte, North Carolina. Each data center employs multiple security measures to enhance physical security. Security guards at each nondescript, unmarked building assist in physical access controls. Badge-only access, man-trap entry, and/or biometric readers, as well as ongoing video surveillance. Our data center is designed to monitor the environmental infrastructure and provide early-warning notifications. Monitoring the mechanical, electrical and other critical systems ensures high availability and timely response to events.

Intrusion Prevention - There are Intrusion Prevention Systems (IPS) placed at Accurate's firewalls to prevent unauthorized access, and Intrusion Detection Systems (IDS) set up at the network and host levels to block and alert us to any unusual activities. We utilize Symantec Endpoint Protection; our host-based intrusion prevention system (HIPS) uses TruScan proactive threat scanning to prevent zero-day attacks and at the same time locks down the desktop so that only authorized applications can run.

Highest Level of Encryption - Our database is encrypted and fields are masked, including all personal identification information. We have layered authorizations on internal employees' permissions. Their permissions are controlled by Windows authentication, user-level roles and rules. Our database and production application is hosted at an off-site data center so that the information is physically separated from the processing center. Access points to the data are all behind Windows or web-based authentication. Accurate's web-based interface utilizes AES 256-bit TLS encryption for authentication.

Vulnerability Scanning /Testing - Accurate's Security Team routinely performs a full system test and scans for any vulnerabilities. Accurate has hardened every server according to its use, and set up regular scans to check for any type of vulnerability and detect weaknesses. There are systems in place that scan and update the servers with the latest patches on a weekly basis or whenever a critical patch needs to be installed.

#### What is the password policy (specific password requirements, frequency of password changes, procedure for lost user ID and password)?

Yes. Our password management policy is as follows:

- Password must be at least 8 characters long.
- Password must contain 3 of the following an uppercase character, a lower case character, a number and/or a special character [!@#\$%^&\*()] to comply with the password complexity domain policy.
- Password cannot contain user's full name or account.
- New password must not be similar to current password



- Reuse of the previous 6 passwords is not allowed.
- The maximum number of time a password can be attempted is three.
   After the threshold has been violated, the user's password or ID will be suspended.
- Passwords will be required to change after 60 days. The password must be used at least 10 days before it can be changed.
- Passwords should not be recorded where they may be easily obtained.
- Passwords must be changed immediately if it is suspected that they may have become known.

Accurate supports Salted Secure Hashing Algorithm (SSHA512) and up to AES 256-bit secure access and password protection, the highest level of encryption available. Access points to the data are all behind Windows or web-based authentication. Strong password formatting is required and the user is automatically required to change their password every 90 days. For clients, we offer the configurable options to enforce strong password requirements and password expiration policies. For instance, Accurate can force passwords to expire at given intervals desired by the client. User IDs and passwords are revoked after a configurable number of incorrect password attempts (the standard is three attempts). For privacy purposes, clear text representation of the password is suppressed upon entry.

#### What are the policies regarding the proper maintenance and disposal of personally identifiable information?

Accurate is required under the FCRA to store data. We have a complex Record Retention Policy that is fully compliant with the requirements set forth by the Fair Credit Reporting Act and General Data Protection Regulation. We retain all records for at least 5 years for audit, compliance, and reference purposes.

Data covered by our Record Retention Policy includes but is not limited to:

- Electronic communications
- Business and client correspondence
- Documents
- Spreadsheets
- Databases
- Customer records
- Employee records
- Client and partner information
- Transactional data
- Contracts
- Sales, invoice and billing information
- Accounting, banking, finance, earnings and tax data
- Other data produced and collected in fulfilling business activities

After searches are complete, Region 4 ESC may request that Accurate purge all candidate information from the Accurate active database (email, SSN, DOB, and address) for any searches completed prior to a certain date. For example, Region 4 ESC could contact Accurate to have them purge all requests that occurred prior to a date 90 days earlier from today's date.

The IT Department will be held responsible for the coordination and completion of the disposal process for back-up data and tapes. The disposal



will be documented. We check the IT asset for any vital information contained in it or for any use the asset may have for testing purposes.

After a thorough examination, the asset will be purged. Data will be purged in accordance with local regulations. Depending on the usefulness, the asset will be reused in a testing environment or disposed of at a recycling facility.

#### Explain your retention and disposal policy. Describe your data recovery/backup system.

Accurate has a complex Record Retention Policy that is fully compliant with the requirements set forth by the FCRA and General Data Protection Regulation. We retain all records for at least 5 years for audit, compliance and reference purposes. There is no limit to the amount of data we can store. Current and former clients may contact our Client Resolutions Team to retrieve archived data on an approved media of their choice at no additional cost.

The backup strategy at Accurate is the Grandfather/Father/Son solution. The Grandfather/Father/Son rotation scheme uses a combination of full and differential or incremental backups for a daily, a weekly and a monthly backup. Backups are performed nightly.

Accurate maintains documented policies regarding business continuity and disaster recovery. The Disaster Recovery plan is used to protect corporate resources and employees in the event of a natural disaster. We safeguard the organization's vital records and critical applications to ensure the continued availability of essential Accurate services. The Plan documents a set of procedures to initiate a sufficient recovery response time to a disaster involving data center recovery and human resource allocation. This process includes restore of operations in critical servers within 8 hours. The Plan is reviewed and tested on a yearly basis. This is handled by the Vice President of Infrastructure and the SysAdmin team.

• Who maintains the application? Where is your application hosted? Our application is maintained by Accurate's in-house technology team. We have three Centers of Excellence in Irvine, California, Southern Pines, North Carolina, and Bangalore, India. We have three data centers hosted on the Cyxtera facilities in Irvine, California, Chicago, Illinois and Raleigh, North Carolina for redundancy and disaster recovery. Our data centers deliver world-class infrastructure and managed services through Tier-1 backbones with the diverse path connectivity and fully redundant power and environmental systems. Formal monitoring, logging, and event management processes are employed in the Technical Support Center to maintain advanced tiers of technical support across our nationwide data centers.

Our data centers have successfully completed external SSAE 18 and ISO 27001 audits, certifying that Accurate follows defined policies and business procedures recognized as best practices for providing a secure, stable data center environment.

Each data center employs multiple security measures to enhance physical security. Security guards at each nondescript, unmarked building assist in physical access controls. Badge only access, man-trap entry, and/or biometric readers, as well as ongoing video surveillance, assure that only



authorized, verified personnel access secured areas. Each data center is equipped with redundant power components to assure continuous power availability. Uninterruptible power supply systems (UPS) and diesel powered generators provide the necessary power during utility interruptions, such as weather-related events or transmission system failures. An ample supply of on-site diesel fuel assures sufficient backup power during extended interruptions.

Our data centers are designed to monitor the environmental infrastructure and provide early-warning notifications. Monitoring the mechanical, electrical and other critical systems ensures high availability and timely response to events. Early detection of controls such as temperature and humidity further enhances our delivery. Highly sensitive smoke and heat detectors, along with automated moisture detectors, constantly monitor equipment areas, alerting of changes beyond precise tolerances.

How do you isolate the information from one client to the other? Accurate's data is only accessible via our front-end customized applications, which reside on their own demilitarized zone and include security mechanisms to control who has access to the data according to each client's requirements.

When background check result reports are opened, user role and permissions are confirmed. Accurate will only display the result report if the user has the proper permission levels to view it. Sets of security layers, roles, and permissions are in place to logically segregate the data between clients.

#### How is access controlled?

Accurate's database is encrypted and fields are masked, including all personally identifiable information. We have layered authorizations on internal employees' and verification spcialists' permissions. Their permissions are controlled by windows authentication and user-level roles and rules. Our database and production application is hosted at an off-site data center so that the information is physically separated from the processing center. Access points to the data are all behind Windows or web-based authentication.

The encryption method is provided by a third-party application that encrypts all databases and backups currently hosted at the servers. Accurate uses AES 256-bit encryption on every database in the system.

Are all the activities of your employees logged and traceable?
 For each transaction, Accurate's system logs every change in status a request may go through such as: requested and pending, awaiting applicant input, in Quality Control, completed, etc.

For network logging and auditing, all activity and access is logged to ensure no breaches of security, including intrusion detection at both the network and host levels.



 What notifications do you provide throughout the background screen process? Do you provide notification if a search result is delayed and if so provide details? Describe process of individual to questions the accuracy of the report, including the response time to the individual.
 Accurate follows a well-documented, standardized process for reporting status of a background check.

#### **Recruiter notifications**

Notification and timing preference are customizable:

- Request Submitted Successfully
- Candidate Declined Invitation
- Reminder email (candidates who have not submitted their information)
- Compliance Letters sent (Pre-Adverse and Adverse Action letters)
- Background report needs further review
- Carbon copy emails
  - Background report completed
  - Adjudication results for reports
  - Drug Results for both Negative and Positive results
- Other Information Needed
- Release Needed
- Request Expiration

In addition to receiving the notifications listed above, Region 4 ESCrequestors can check the status of an order at any point through our intuitive online technology. Client email notifications will be customized to meet Region 4 ESC's unique process requirements during implementation. Known court delays are posted within your Accurate account and online using social media. When tracking a request that is delayed more than 72 hours, Accurate will contact the specific researcher or verification affiliate to investigate the nature of the delay and advise Region 4 ESC through online activity notes available for your review on a real time basis within your online account.

#### **Candidate notifications**

Email notifications and text alerts to the candidate and their timing preference are customizable. Examples of such notifications include:

- Invitation to submit information to initiate their background check
- Reminder to those candidates who have not yet entered their information
- Invitation expiration
- Confirmation of information submitted successfully
- Other information needed
- Release needed
- How do you protect the confidentiality of the information?

Accurate's internal security and management of data is vital due to the sensitive nature of data collected. Policies, procedures and processes are in place to ensure supreme security. Accurate's facilities are secured and restricted to authorized personnel, who use a sophisticated electronically controlled access system.



Additionally, our security measures include:

- TLS encryption for secure data
- Certificate of Authority with 256-bit encryption
- Intrusion Detection and Database Encryption employed
- Advanced firewall and virus detection technologies in place

Accurate has a highly-protected infrastructure to ensure the confidentiality of data received. Each data center employs multiple security measures to enhance physical security. Our data centers have completed successful SSAE 18 SOC1 and SOC 2 Audits. These provide assurance that Accurate follows defined policies and business procedures recognized as best practices for providing a secure, stable data center environment. Upon contract award, we are pleased to share the conclusions of the report with Region 4 ESC.

Accurate has certified that it adheres to the Privacy Shield Principles of Notice, Choice, Accountability for Onward Transfer, Security, Data Integrity and Purpose Limitation, Access, and Recourse, Enforcement and Liability.

#### v. Describe how Offeror responds to emergency orders.

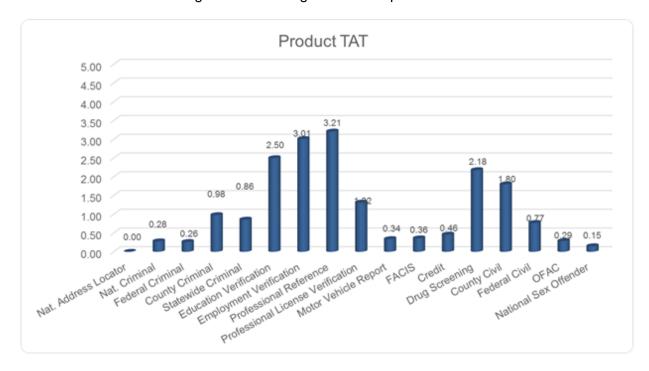
To deliver the quickest turnaround possible, Accurate begins to process all components of the package immediately after the candidate information is submitted. We make every effort to provide the fastest available turnaround in all situations. When certain searches are requested to be expedited we do add additional attention and monitoring to the process. When expedited service is requested, it is our goal to make sure constant communication exist between the Accurate Account Manager and the Key contact at Region 4 ESC. Your Account Manager will assess the situation and do everything in our control to process the background as quickly as possible. The information reported by Accurate comes from third parties and each background check is different, so the cost, turnaround and success rate for expedited searches varies.

## vi. What is Offeror's a verage on time delivery rate? Describe Offeror's history of meeting timelines.

Turnaround times vary based on the comprehensiveness of the package required by Region 4 ESC. The average turnaround time for packages requiring criminal background checks is less than 1 business day. The average turnaround time for packages requiring verification of education and employment is less than 3 business days.



The following are Accurate Background's current average turnaround times for some of our core background screening service components:



#### vii. Describe Offeror's a bility to meet service and warranty needs.

Accurate prides itself on quick turnaround, exceptional data integrity, and high-touch support. We are willing to commit to a Service Level Agreement (SLA) based on average performance metrics. The following is an example of a SLA that will be negotiated based on overall package components and turnaround times at the point of contract award.

- Package Search Results x% within 3 business days
- Accuracy Rate 99.994%
- Issues Response Time 1 hour (i.e., critical issues that have been escalated to the Account Manager)
- System Uptime 99.5% availability

### viii. Describe your quality control procedures you follow to ensure accuracy in reporting results.

Accurate has strong quality control and audit techniques in place to minimize reporting mistakes and ensure the accuracy of our results. Quality assurance disciplines are embedded in our procedures throughout the fulfillment process. We closely monitor accuracy and the quality of our results, including carefully tracked metrics on any background checks that are disputed by the consumer. As a result of the quality management procedures we have in place, we consistently maintain an accuracy rate greater than 99.994%.

- We pride ourselves on the completeness of the searches conducted.
   Researchers are trained to conduct comprehensive reviews of the court records. For example, an candidate name submitted as Smith, John A. would provide matches of Smith, John A.; Smith, John Alex; and Smith, John. Many other companies return only exact name matches. Additionally, all criminal hits must be identified by at least two identifiers (Name, Date of Birth, Social Security Number, or Address.)
- Every criminal record goes through a quality and compliance review before the final report is presented to the client. This review evaluates the



- completeness of the results and verifies that the details being reported are in compliance with FCRA, federal, state and local laws and regulations.
- For the most up-to-date, accurate data, Accurate goes directly to the source of information. We leverage automation through our proprietary CourtAxis technology to pull criminal records directly from the courthouse where electronically available.
- Due to the inaccuracies in databases, we do not lead with a database search; instead, we use them as a tips and leads tool to identify potential records where candidates may not have lived and verify all hits at the original source of information.
- Accurate has a quality assurance department to monitor data integrity as well as the accuracy of the reports provided.
- Field validation exists for standard fields such as date fields, SSN fields, Driver License numbers and address fields.
- Accountability for quality also rests with each individual that touches your order. Accurate conducts random audits of researcher work by sending requests known to have "hits" (unbeknownst to the researcher/verifier) and comparing results with what we know to be validated. Our random sampling and testing technique ensures consistent and compliant reporting and results.
- Our commitment to quality and consistency is formalized by our NAPBS Accreditation. This recognition is the industry "seal" and governed by professional standards and strict guidelines regarding operational procedures and search result dissemination. Recertification occurs every two years pending an organization-wide audit.
- Describe your methodology to ensure turnaround time reports

# a. Are you able to generate turnaround time reports for each order placed and for each search conducted?

We realize your organization's need to make rapid, informed decisions and our technology provides our partners with increased efficiency and improved automated workflows:

- Our CourtAxis<sup>™</sup> technology pulls information from the courts electronically as if we were physically in the courthouse. 86% of these searches auto-close with no manual intervention. With many courts still using onsite terminals or antiquated clerk-assisted processes, Accurate has a multi-layered network of researchers to obtain the court information.
- We have invested in load-balancing technology to further improve turnaround times and further diversify volume distribution.
- Searches are processed simultaneously.
- Forward-thinking we are partnering with other large customers to lobby courts to progress their antiquated processes to the widespread use of electronic records. We are also leveraging historical metrics to engage machine-learning for criminal record process optimization.
- Our criminal researchers are continually audited and tested on turnaround time and quality.
- Field validation exists to ensure the quality of information submitted through Accurate's web portal.



Yes. Turnaround time reports are available for each order that is placed and each search conducted. Turnaround time can be reported through our AccurateInsights dashboard and broken down by city, state, and/or location.

#### b. Do you notify customer if there is a delay?

Yes. Background check requestors can receive email notifications at several different points in the process including: upon receipt/initiation of the background check, status of additional information required in order to complete the search, information regarding delayed searches, and upon completion of the package.

When tracking a request that is delayed more than 72 hours, Accurate will contact the specific researcher or verification affiliate to investigate the nature of the delay and advise Region 4 ESC through online activity notes available for your review on a real time basis within your online account. Turnaround time is tracked from the date and time a request is received. Should this solution be integrated, results can be fed directly into your ATS.

#### ix. Describe customer service and ongoing success.

#### **Dedicated Account Manager**

Region 4 ESC's account will be serviced by your dedicated Account Manager. This Account Manager will handle issue escalation, account monitoring, and any procedural, technical, or training questions. This screening professional will have the authority to address any situation that may arise and has access to various departments for quick issue resolution.

#### **Account Representative Team**

Additionally, a team of Account Representatives will be available for layered backup support and to provide on-demand statistical reporting on Region 4 ESC's program metrics.

#### **US-Based Client Resolutions Team**

Our award-winning, 100% US-based Client Resolutions Team delivers unparalleled service in our industry and is available to you and your candidates 24 hours per day via LiveChat, telephone, and email. All members of the team are trained in handling any technical, report, procedural, status, or training questions, and have a proven 90% success rate of resolving all inquiries on the first call.

#### **Executive Sponsor**

Accurate will assign an Executive Sponsor to ensure there is direct involvement from a senior level Accurate representative who has authority to make decisions on behalf of the company and to make sure there is hands-on involvement for escalation purposes. We find it beneficial and important to have executive involvement so we can better understand our clients' needs today and in the future.

#### **Business Reviews & Program Monitoring**

Throughout the life of the partnership, we will introduce additional program efficiencies and cost savings by facilitating monthly/quarterly Business Reviews and conducting qualitative analysis addressing performance, turnaround times, and fees. We will leverage program management, business intelligence, and data analytics to lower the total cost of ownership and convert background check data into business insights to help Region 4 ESC with its operational strategy. We will



also introduce new products and services that can further improve your needs in a changing industry. All aspects of the customer experience are analyzed to provide information for meaningful dialogue concerning Accurate's performance and employment screening trends for your organization.

#### **Proactive Education**

Keeping clients aware of current industry trends, changing laws and legislation, and program enhancements is a high priority in our partnerships. We offer ongoing compliance updates and proactive education through various platforms, educational webinars, and regional user dinners. We believe in evolving with our clients and the direction of their companies to help fulfill their ambitions.

- Please describe how your organization will respond to instances. What is your customer service/problem resolution process? Include hours of operation, protocol, number of services, etc.
   Once an inquiry or issue is sent to Accurate via phone, LiveChat, or email it is logged in our sophisticated CRM to monitor the case from start to finish. Our award-winning, 100% US-based Client Resolutions Team delivers unparalleled service in our industry and is available to you and your candidates 24 hours per day via LiveChat, telephone, and email. All members of the team are thoroughly trained and have a proven 90% success rate in first-call resolution.
- x. Explain your firm's conflict resolution philosophy. What is your approach to resolving conflicts? How do you handle client escalations? How do you respond to customer complaints and services issues? Do you offer business reviews?

The process for resolution escalation is detailed below:

- If the issue cannot be resolved by the Client Resolutions Team Representative who discovers it, it is escalated to the Client Resolutions Team Lead.
- If the issue cannot be resolved by the Client Resolutions Team Lead, it is escalated to your Account Manager, who will then work directly with the Operations or Technical Teams to resolve the issue.
- If the issue cannot be resolved by the Operations or Technical Teams, the
  issue is elevated to a Review Team comprised of various department leads,
  your Account Manager, and your Executive Sponsor. The Executive
  Management Team will meet to discuss and analyze resolutions that will
  meet the objectives of your organization and make sure all efforts are put in
  place to address the matter.
- A solution is presented to the client to resolve the issue and root cause analysis is deployed to confirm the problem has been resolved to your satisfaction and will not be encountered again. Once a resolution is found, the case is closed and the record remains in our CRM tool and attached to the Account Record for future reporting on trends identified to prevent similar cases from occurring in the future.

Accurate provides customer satisfaction surveys after initial implementation and then on an annual basis to solicit client feedback. Additionally, your dedicated Account Manager will conduct user group conference calls to ensure on-going training needs are met and to provide a forum for your associates to ask any questions they may have and provide feedback.



Your Account Manager will conduct Business Reviews (BRs) to ensure Region 4 ESC's standards of service are being met. These BRs consist of statistical data and qualitative analysis addressing overall performance, turnaround times, and fees. We review the key areas which will further streamline Region 4 ESC's overall background screening processes and potentially reduce costs. We will introduce new products and services that further improve your needs in a changing industry. The details on the BRs typically include a cohesive outline of business unit financial impact and identify areas of improvement. Customer experience is analyzed for meaningful dialogue concerning our performance and employment screening trends for your organization. As a result of the BR process and our focus on process improvements, we have consistently shown significant cost savings and operational improvement.

Our commitment to excellence in both service and product fulfillment is unsurpassed and unrivaled in today's background screening industry as reflected in our 97% client satisfactory rating.

#### xi. Describe Offeror's i nvoicing process.

Accurate utilizes electronic billing invoices and attaches itemized searches in a summary report format. Clients are only invoiced for completed searches and our electronic invoices provide a variety of sorting features.

Accurate offers consolidated billing for all service components customized to capture and sort by specific requirements (i.e. billing codes, division, recruiter, or location). Custom, user-defined fields to track company code, cost center, and PO number for each request are available. These fields are captured in the monthly billing statement and charges are segregated accordingly. Consolidated email invoicing to each business unit is performed monthly and invoices are housed directly in your online account.

#### xii. Describe Offeror's c ontract implementation/customer transition plan.

## • Describe your firm's account set -up and implementation procedure and timelines.

Accurate believes in flexibility; time-frames, task sequence, key project milestones, or modules can always be customized and altered. A significant contributing factor to the success of our made to order screening programs is maintaining efficient communication with our clients. Accurate's Implementation Manager is Six Sigma certified and has developed our implementation methodology utilizing the Six Sigma standard, DMADV, which stands for Define, Measure, Analyze, Design, and Verify. We use each of the steps in the standard to ensure quality throughout the implementation process.

An Implementation Project Manager and dedicated Account Manager will be assigned to assist Region 4 ESC identify current business processes and define any system or workflow customizations. Based on our discovery meeting, we will recommend best practice processes and conduct gap fit analysis to identify any recommended or required changes.

The transition plan will include detail project, integration and transition plans. We will conduct user-specific training on the live system reflecting the Region 4 ESCconfiguration and settings and provide custom training materials.



Our plan for set-up and implementation of Region 4 ESC's background screening program would consist of the following steps:

- Hold initial fact-finding session to discuss Region 4 ESC's existing procedures for conducting background checks and provide recommendations for streamlining the process.
- 2. Clearly define all program components.
- 3. Determine and outline specific search requirements for each job position.
- 4. Identify specific locations requiring access, the system users for each location, and specific access requirements for each user. Any specific administrative requirements regarding invoicing, and email notifications, etc. will be determined at this time.
- Assign a dedicated Implementation Project Manager, who will work to respond to user questions as implementation of the program progresses.
- The dedicated Implementation Project Manager holds fact-finding session to discuss Region 4 ESC's existing procedures for conducting background checks and provide recommendations for streamlining the process.
- Outline the appropriate contacts within each area and jointly determine a reasonable timeline to accomplish each component of the project.
- 8. Determine integration requirements and coordinate with ATS provider to implement integration based on client's needs.
- Determine an appropriate training schedule via either one-to-one, group training sessions, and/or train-the-trainer sessions to complete training within the timeline established for implementation. Accurate will provide any training materials to facilitate training of system users.
- 10. Roll out training as established in step "9", above

Your dedicated Account Manager, in conjunction with the Implementation Department, will conduct thorough system and process training for each and every requestor and/or overseeing manager. Requestors will be trained on how to request searches, check status, retrieve results, report analysis, best practices, and who to contact with questions. Supporting documentation and training materials are also provided free of charge. Accurate does not charge a fee for training or any required ongoing training. We are dedicated to ensuring our clients have a positive experience utilizing our application.

A typical implementation including system integration with your ATS takes on average 6-8 weeks depending on the full system requirements. Accurate can develop a tiered implementation timeline that will allow Region 4 ESC to begin ordering using Accurate's online Recruiter and Candidate Portals within 2-3 weeks after the contract is signed. Integration requirements gathering and development with your ATS will be done concurrently. Completion of implementation and training is subject to Region 4 ESC's desired time frame and a schedule that meets Region 4 ESC's requirements will be established.

• Can a participating agency customize a screening program?

Yes, a participating agencies have the option to create a customized screening program based on their unique needs and process flows.



#### xiii. Describe your process for training employees.

The cornerstone of our training and on-boarding process is maintaining consistency and quality in service fulfillment. Quality management is embedded in our roadmap for training and retraining our management, employees and affiliates on procedures and core values. Accurate provides formal records and information management training to our employees, which covers the following topics:

- Quality Management Training
- Standardized Document Change Request (DCR) Training
- Background Screening 101 & Product Overview
- Fair Credit Reporting Act (FCRA)

While certain training is given to all employees, a lot of the training is based on the specific job duties and requirements. These are pre-established training regimens and they are constant allowing for consistent development of job knowledge and an elite understanding of job requirements. For instance, all of our Account Managers go through an internal certification process that provides them with the skills and knowledge to manage all aspects of each account assigned to them.

Prior to utilizing any new researcher, Accurate provides extensive training on our procedures, search methodologies, and quality service expectations. They are provided with all the tools necessary and a support hierarchy to make sure that all questions are answered. Once trained, they are tested on turnaround time and accuracy before being sent any search requests. Once they are assigned searches, they are placed in an observational probationary period to make sure their performance is up to Accurate's quality standards. We also reinforce our training regularly with updates and performance evaluations.

#### xiv. Describe the financial condition of Offeror.

Our average growth rate is 31% for the past 5 years. Our expected revenue growth for the next couple of years is at least 25%.

Accurate is one of the top five providers in the background screening industry. We are the fastest growing company in our industry, with double-digit growth rates year-over-year. Unlike our competitors, our revenue growth is not the product of mergers and acquisitions - our company growth is driven organically through client referrals and an outstanding reputation as a hands-on provider with trustworthy results. We retain and grow our client base by consistently providing personalized support while offering industry-leading technology and innovative solutions. Accurate has a large enterprise offering with small company values.

# xv. Provide a website link in order to review website ease of use, availability, and capabilities related to ordering, returns and reporting. Describe the website's capabilities and functionality.

Accurate's user interface is a robust web-based platform that automates the process of requesting, collecting, tracking, and reporting on all types of background information. The only system requirement to utilize Accurate Background's online solutions is a standard web browser.

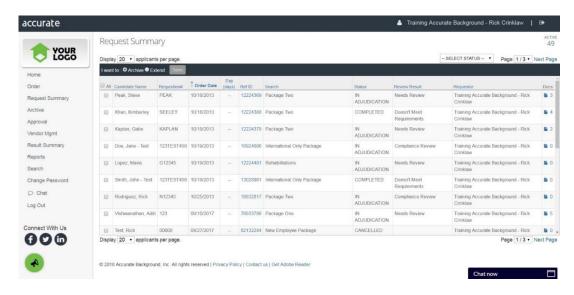
From essentially 4 simple screens, the user can input their requests for background information, track pending searches, retrieve completed results and archive information.



#### **Client Portal**

Our Client Portal features robust self-service functionality:

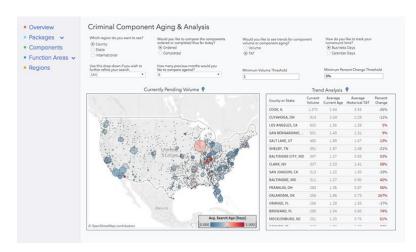
- Real-Time Status: Users can view the real-time status of pending requests and a summary of detailed results. The Summary Screen of our online web platform will provide the status of all the searches you have requested—
  - Pending: The background check search is being processed.
  - Other Information Needed: additional information is required from the recruiter to continue the search.
  - Completed: The background check is complete

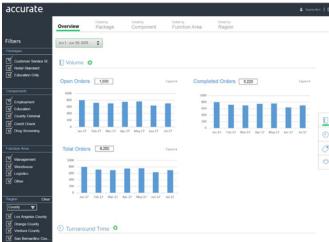


- Self-Service Dashboard: The Request Summary dashboard displays the number of days until a background check invitation expires and allows you to either archive an order or extend the expiration date of an order, which simultaneously triggers a reminder email to the candidate. Column headings are sortable according to preference.
- Change Tracker Alerts: This technology enhancement offers visibility into changes candidates make when submitting their background information versus what they've already provided to the employer. Change Tracker Alerts displays a visual flag for each changed component and details of the changes (what was changed, date of change, original entry, deletions).
- Two-Person Automatic Report Scoring: Region 4 ESC can set-up an additional compliance reviewer on all packages requiring report scoring to allow for quick escalation of hiring decisions. A drop-down will be preconfigured during implementation to include Region 4 ESC requested decision-making personnel.
- User Access Levels: Accurate's system will be configured with different
  access rights based on the user's job title and/or login. This robust User
  Management technology was designed specifically for the support of our
  large global clients who have multiple users worldwide. With our technology,
  Region 4 ESC has the flexibility to customize your locations and users
  based on your needs. The number of users our technology can support is
  endless. User permissions are controlled by the login username and
  password; once a user logs into the system, the pages and menus
  displayed are based on the functions specifically assigned to that user.
- AccurateInsights (Advanced reporting dashboard): Our advanced business analytics tool, powered by next-generation business intelligence Tableau, offers our clients self-service reporting with compelling visual



analytics and multiple dashboards containing in-depth insight into real-time data.





#### **Candidate Portal**

We understand candidates want insight into the status of their background checks from any device. With the user experience always on the forefront of our technology roadmap, Accurate has designed our services to be mobile optimized and device agnostic for candidates to submit their background information, sign their consent with the touch of their finger, receive specific disclosure forms, access the status of their background check, contact us via LiveChat, and upload essential documents, all from their mobile phone or tablet.

- Social Media & Gmail Login: This feature helps candidates avoid an extra step in the process and enables quick registration without the hassle of forgetting login credentials.
- **Intuitive Navigation:** Our simplistic platform leads candidates through the screening process step-by-step and allows them to save what they completed and pick up where they left off.
- Robust Data Validation: Errors and false data are ruled out through fieldlevel validations, ensuring all necessary information is collected from the start.
- Compliance Forms Triggers: Dynamic rules engine presents the necessary documents to candidates based on several factors: Position Location, Candidate's Location, Package Components, Custom Configurations, and more.
- **Electronic Touch Signature:** Allows candidates to sign their consent with their computer mouse, stylus, or finger, eliminating the need to print forms.
- Document Upload: Candidates may log in to upload official documents to keep the background check progressing. The documents will be automatically tied to the order for viewing.
- Status Transparency: Candidates may log in to check the status of their background check, reducing the amount of inquiries received regarding updates.
- SMS Text Updates: Mobile notifications provide real-time status updates or requests for additional information.
- **Multi-Language Platform:** Our platform offers several language preferences to candidates.



- Real-Time ID Verification: Candidates may upload one of 6,000+ supported documents from around the globe and forensic checks are applied to validate the document. Data is pulled off the validated document, speeding up the user experience. Facial Recognition uses the candidate's self-portrait to match against the valid document provided.
- **LiveChat across all devices:** The portal includes 24/5 access to our helpful multilingual team based out of our U.S. office.

### xvi. Describe the Offeror 's safety record .

Accurate has policies outlined on employee health and safety in our Employee Handbook, which is regularly updated and made available to all employees.

xvii. Provide any additional information relevant to this section.

• Describe your measures to ensure legal compliance pertaining to employment screening (i.e. FCRA, EEOC, etc.)

We are compliance specialists with an in-house team dedicated to researching the ever-evolving compliance landscape and educating our clients and staff on Federal and local changes in laws that impact the background screening industry. Accurate works closely with five law firms that specialize in employment/labor law, compliance, and regulatory matters to ensure compliance with the FCRA. Through our partnership with our retained counsel (Latham & Watkins LLP, Arnall Golden Gregory LLP, Seyfarth Shaw LLP, Hudson Cook LLP, and Troutman Sanders LLP), Accurate has access to over 400 legal representatives and remains current on FCRA, FCRA state analogues, and changes in laws that impact the screening process.

Every facet of our company reflects the best practices of our industry – from our processes to our technology.

### **Automated Tools to Keep You in Compliance**

Our system is equipped with triggers and geography tracking to fulfill best practices under the FCRA and Federal, State, and local regulations. Automated procedures include electronic Disclosure & Authorization, special jurisdiction and Fair Chance Ordinance forms, automated results scoring (adjudication) powered by business intelligence, and electronic Pre/Post-Adverse Action notification delivery with email tracking. Our system's intuitive geography tracking and dynamic rules engine presents the necessary documents to candidates based on several factors: Position Location, Candidate's Location, Package Components, Custom Configurations, and more.

### **Proactive Education & Consultation**

We make keeping clients aware of current industry trends, significant issues, and program enhancements a high priority.

- Changes with FCRA and state specific guidelines are communicated through email notifications, posted on our company website, in our quarterly newsletter, through free webinars, on Twitter and Facebook, and/or through your dedicated Account Manager.
- Accurate, along with our legal partners have presented multiple webinars and best practices presentations to provide a comprehensive analysis of "Ban-the-Box", "Fair Chance



- Ordinances", and the EEOC's guidance and steps that employers can take to mitigate their risk of challenges under Title VII.
- In addition, we regularly host complimentary client dinners across
  the country that include educational seminars on the ever-evolving
  background screening industry. These presentations are preapproved for two hours of general Human Resources Certification
  Institute (HRCI) credits and allow an open forum for dialogue and
  questions.
- What notifications do you provide throughout the background screening process? Do you provide notification if a search result is delayed? If so, provide details.

Accurate follows a well-documented, standardized process for reporting status of a background check.

### **Recruiter notifications**

Notification and timing preference are customizable:

- Request Submitted Successfully
- Candidate Declined Invitation
- Reminder email (candidates who have not submitted their information)
- Compliance Letters sent (Pre-Adverse and Adverse Action letters)
- Background report needs further review
- Carbon copy emails
  - Background report completed
  - Adjudication results for reports
  - Drug Results for both Negative and Positive results
- Other Information Needed
- Release Needed
- Request Expiration

In addition to receiving the notifications listed above, Region 4 ESCrequestors can check the status of an order at any point through our intuitive online technology. Client email notifications will be customized to meet Region 4 ESC's unique process requirements during implementation. Known court delays are posted within your Accurate account and online using social media. When tracking a request that is delayed more than 72 hours, Accurate will contact the specific researcher or verification affiliate to investigate the nature of the delay and advise Region 4 ESC through online activity notes available for your review on a real time basis within your online account.

### **Candidate notifications**

Email notifications and text alerts to the candidate and their timing preference are customizable. Examples of such notifications include:

- Invitation to submit information to initiate their background check
- Reminder to those candidates who have not yet entered their information
- Invitation expiration
- Confirmation of information submitted successfully
- Other information needed
- Release needed



What is your company's process for resolving consumer disputes?
 Please include descriptions of dispute documentation, document storage and retrieval, timeliness, internal resources, and any other applicable details.

Disputes can be initiated online or via phone or email by the candidate. Instructions will be provided during the Pre/Post-Adverse Action process.

As a Consumer Reporting Agency, we are required under the FCRA to reinvestigate and resolve any disputed information by the candidate. We take this requirement very seriously and any inquiry by a candidate is handled with the utmost urgency and care. In addition, our Consumer Dispute Coordinator is certified by the NAPBS as an FCRA expert. The disputed information will be re-investigated at no charge to Region 4 ESC, and both the candidate and Region 4 ESC will be notified of the results of the investigation.

We closely monitor accuracy and the quality of our results, including carefully tracked metrics on any background checks that are disputed by the consumer. As a result of the quality management procedures we have in place, we consistently maintain an accuracy rate greater than 99.994%.

Accurate has a complex Record Retention Policy that is fully compliant with the requirements set forth by the FCRA and General Data Protection Regulation. We retain all records for at least 5 years for audit, compliance and reference purposes. There is no limit to the amount of data we can store. Current and former clients may contact our Client Resolutions Team to retrieve archived data on an approved media of their choice at no additional cost.

 Describe your process for conducting onsite inspection for potential clients.

As a Federal/State Agency, there are no onsite inspections required. If your organization is utilizing Credit Reports as part of your screening package, you will be asked to send Accurate Background a Letter of Intent listing the nature of your business and why there is a need for credit reports.

 How will your company assist in staying abreast of legal requirements on the federal and state levels? The offeror must certify that criminal records, credit reports, sex offender status, etc. can be obtained for each state.

We believe that keeping clients aware of current industry trends, significant issues, and program enhancements is a high priority. We will work with Region 4 ESC diligently to ensure compliance. We are proactive with notifications, compliance consultation, and education for all of our clients:

- Changes with FCRA and state specific guidelines are communicated through email notifications, posted on our company website, in our quarterly newsletter, on Twitter and Facebook, through free webinars, and/or through your dedicated Account Manager.
- Any new products, services, or trends related to such changes are communicated through email and/or your Account Manager.
- Accurate, along with our legal partners regularly presents webinars and best practices presentations to provide a comprehensive analysis of "Ban-the-Box", "Fair Chance Ordinances", and EEOC guidance, including steps employers can take to mitigate their risk of challenges under FCRA, federal, state, and local regulations.



- In addition, we regularly host complimentary client dinners across
  the country that include educational seminars on the ever-evolving
  background screening industry. These presentations are preapproved for two hours of general Human Resources Certification
  Institute (HRCI) credits and allow an open forum for dialogue and
  questions.
- Please provide a list of countries where you have no access to certain types of background information.

When a country is classified as "no third party access to criminal records," it often means that the government is under no obligation to provide a third party with information. In these situations, records are best obtained directly by the candidate.

For many of these countries, Accurate offers a "Post Only" option. The Post Only process requires that the candidate retrieve their record and submit it to either the client or Accurate. Once received, the information will be noted within the International Criminal component of the package.

Countries may have variances among their legal systems which could include, but are not limited to, the following: privacy laws, procedures for obtaining information, and types of clearance documents and records. For example, some countries offer Police Clearance Certificates whereas others offer Certificates of Good Standing. The type of certificate and the agency where the candidate may apply to obtain a certificate vary depending on the country.

Some countries offer a verification process themselves (e.g., an official stamp) to confirm the authenticity of the certificate. Currently Accurate translates the document provided to us and looks for special indicators within the document to validate it. In many cases, we suggest that the candidate provide the certificate to the client, who will then send Accurate a copy rather than having the candidate email or mail it to us.

Please refer to the attachment Global Capabilities\_Accurate in Tab 6.

 Please describe how you fulfill county searches where electronic records are not available and define the frame in which these requests will be processed.

As a standard practice in the background screening industry, independent subcontractors are used to gain primary access to courts throughout the country with antiquated processes for record keeping. Only 14% of searches require manual retrieval from the courts, while the majority of searches are completed utilizing our proprietary online access tool CourtAxis™. This tool electronically links to 2,500+ federal, state and local courthouses, greatly improving efficiency and turnaround time.

Independent Researchers are managed by our dedicated Vendor Relations Department through rigorous testing, auditing, and close communication. Accurate conducts quarterly audits on internal and external researchers by sending searches that are seeded with known hits. Based upon the results of these audits, an evaluation and analysis of turnaround time as well as the integrity of the data is conducted.



 Please describe the process and timeline for international employment and education screenings.

We employ a hybrid staffing model for non-US verification, with a foundation of internal researchers for stability and domain expertise and an international affiliate network for easy scalability. For non-US verification, Accurate will request degree and mark sheets directly from the candidate. Accurate Background will use these documents to facilitate the verification with the school. If the verification is not completed successfully, Accurate will send a soft copy of the degree and mark sheets to the appropriate Region 4 ESC Manager. When international schools require a fee for processing verification, Accurate will convert U.S. dollars to foreign currency as needed. Accurate utilizes a combination of phone, email, and fax to process verification as quickly as possible. Only when required by the employer or school, do we utilize ground mail to submit requests.

 Does your firm outsource any parts of the screening process? If so describe how personally identifiable information is protected? Are any services "off - shore" explain in detail.

Accurate uses many methods to vet new clients for compliance with the FCRA. Background screening services are only provided if the client is using them for a 'permissible purpose' under the FCRA such as employment purposes. All clients are required to sign an agreement stating they are using the background screening information solely for a permissible purpose under the FCRA and both the client and Accurate must certify within the agreement that both parties will comply with all aspects of the FCRA. In addition to the joint agreement, new clients are vetted using a combination of a D-U-N-S number verification, an onsite inspection (as required for clients requesting credit reports), and a verification of the business' existence through available online tools.

Additionally, Accurate does not use home-based workers to who have access to PII about an applicant.



### 3.0 SUPPLIER RESPONSE

### 3.1 Company

### A. Brief history and description of Supplier.

Accurate has been providing background screening services since 1997.

The company was originally founded on a unique and efficient information gathering process to primarily provide court record information to other employment screening companies. We were in essence the back-office engine collecting data for other screening providers. This unique information collection process is the cornerstone of our solution and service offering.

Shortly after inception, we were approached by a Fortune 100 retail organization in need of a screening company capable of handling high volumes of searches. Since then, Accurate has incorporated additional services into our comprehensive background screening solution giving us the ability to offer indepth information directly to the business community, including many Fortune 100 and Fortune 500 companies.

Today, we are a top background screening provider in the market and the premier strategic partner to many Fortune 1000 U.S. and International clients who need precise, timely background screening solutions that they can trust. We offer an array of innovative, industry-leading solutions that are both customizable and scalable, including domestic & international background screening, verifications, drug testing & health screening, electronic I-9 & E-Verify, and ATS integrations. Additionally, we offer compliance services, best practices guidance, and candidate results scoring. Our mission is to make talent screening simple, efficient, and trustworthy through robust technical innovation, personalized support, and strategic partnerships with our clients.

### **B.** Total number and location of sales persons employed by Supplier. Accurate has more than 30 sales persons across the U.S.

### C. Number and location of support centers (if applicable) and location of corporate office.

Our operations and customer support are headquartered in the U.S. between our West Coast office in Irvine, California and our East Coast office in Southern Pines, North Carolina.

### D. Annual sales for the three previous fiscal years.

2018: \$110MM 2017: \$118MM 2016: \$87.5MM

### E. Submit FEIN and Dunn & Bradstreet report.

Federal ID Number: 33-0796904

Accurate's Dunn & Bradstreet report has been provided as an attachment in Tab 6.

### F. Describe any green or environmental initiatives or policies.

Accurate has a formal program in place to reduce our impact on the environment. Our company prides itself on contributing to a global "green



society". Accurate is committed to executing a program that continuously minimizes our impact on the environment. We also encourage our business partners, clients and suppliers, to do their part and reduce their ecological thumbprint. We continue to work with all of our partners to promote awareness of environmental issues. Accurate's environmental policy covers: recycling computers and other electronic equipment, office utilities, printing/paper usage, and online invoicing.

### **Our Environment Impact**

As reported by Shred-It, the recycling service we currently use, our practice of recycling paper products made a positive impact by saving:

• Trees: 70.53

Reams of paper: 1,657Gallons of water: 28,988

Cubic Yards of Landfill Space: 12

• Kw/Hrs of electricity: 16,998

Pounds of air pollution avoided: 249

• Gallons of oil: 1,904

Total tonnage recycled (in pounds): 8,294

As an organization, Accurate has moved away from unnecessary printing of paperwork, reports, etc. and therefore we have less paper to recycle each year.

## G. Describe any diversity programs or partners supplier does business with and how Participating Agencies may use diverse partners through the Master Agreement. Indicate how, if at all, pricing changes when using the diversity program.

Accurate has an informal program to survey potential vendors on their minority status. We are committed to offering a fair and representative opportunity for Minority and Women Business Enterprise's (M/WBE) to participate in contract opportunities with us. We welcome further discussion with Region 4 ESC in regards to how we can help you meet your expectations in this area. Additionally, Accurate is a certified minority-owned corporation and has officially been recognized on the National Central Contractor Registration (CCR) and is a member of the National Minority Supplier Development Council (NMSDC). Spending with our company will count towards your diversity goals.

# H. Describe any historically underutilized business certifications supplier holds and the certifying agency. This may include business enterprises such as minority and women owned, small or disadvantaged, disable veterans, etc.

Accurate is a certified minority-owned corporation and has officially been recognized on the National Central Contractor Registration (CCR) and is a member of the National Minority Supplier Development Council (NMSDC). Spending with our company will count towards your diversity goals.

# I. Describe how supplier differentiates itself from its competitors. Accurate is the only top background screening provider that does not outsource our customer/candidate support team. Our 100% U.S.-domestic, in-house support team is available 24 hours per day to offer live, personalized service to clients and candidates. We continually look for innovative ways to streamline the background screening experience. Our support team is available via mobile optimized LiveChat,



phone, and email. These highly trained and knowledgeable resources have a proven capability of resolving 90% of questions on the first call.

We have an exceptional employee retention rate on our support and account management teams, allowing us to provide superior and personalized service and account management to our clients. We offer high-touch escalation procedures including executive leadership involvement to ensure your needs are being met. We continually maintain a client retention rate of 98.5%, reflecting our commitment to establishing and maintaining long-term relationships with all of our clients.

A tenured leader in the background screening industry, we are constantly growing our knowledge of emerging best practices and provincial nuances across the globe. We are compliance specialists with an in-house team dedicated to researching the ever-evolving compliance landscape and educating our staff and clients on federal and local changes in laws impacting the background screening industry. With our in-depth focus on compliance research, we bring a consultative and educational approach as your partner to develop a background program that fulfills your unique needs and executes current best practices.

We believe our clients make us better. We proactively monitor your account to ensure your needs and requirements are being met and solicit satisfaction measurements and new product ideas on a regular basis to explore how we can further benefit our clients and provide best-of-breed service.

### J. Describe any present or past litigation, bankruptcy or reorganization involving supplier.

Accurate has not experienced any judgments, bankruptcies, or reorganizations.

K. Felony Conviction Notice: Indicate if the supplier a. is a publicly held corporation and this reporting requirement is not applicable; b. is not owned or operated by anyone who has been convicted of a felony; or c. is owned or operated by and individual(s) who has been convicted of a felony and provide the names and convictions.

b. Accurate is not owned or operated by anyone who has been convicted of a felony.

*L. Describe any debarment or suspension actions taken against supplier*There have been no debarment or suspension actions taken against Accurate.

### 3.2 Distribution, Logistics

### A. Describe the full line of products and services offered by supplier.

Accurate offers an array of innovative, technologically advanced solutions that are both customizable and scalable, including domestic & international background screening, verifications, drug testing and health screening, electronic I-9 and E-Verify, and ATS integration. Additionally, we offer compliance services, best practice guidance, and candidate results scoring.

Accurate provides the following background screening services:

- Full Compliance Services
  - Compliance Forms Management



- Electronic Disclosure & Authorization
- Automated Report Scoring (Adjudication)
- Pre/Post-Adverse Action Notifications Distribution
- Integration with ATS and HRIS Technology
- User Management Reporting & Business Analytics
- Accurate I-9 & E-Verify Integration Electronic Storage, Collection and Verification
- Vendor Management
- National SSN/Address Locator
- SSN Verification
- County Criminal Search
- Statewide Criminal Search
- Federal Criminal Search
- National Criminal Database Search
- National Sex Offender Registry Search
- International Criminal Searches in more than 240 countries and territories
- International & Domestic Education Verification
- International & Domestic Employment Verification
- International & Domestic Consumer Credit Report
- International & Domestic Motor Vehicle Report
- International & Domestic Civil Search
- Drug Screening DOT & non-DOT
- Global Watch (OFAC/Terrorist Searches)
- Professional Reference Verification
- Personal Reference Verification
- Professional License Verification
- County & Federal Civil Search
- FACIS Fraud and Abuse Control Information System
- FINRA Financial Industry Regulatory Authority (formerly NASD)
- Abuse Registry Search
- Social Media Scanning
- Criminal Monitoring

# B. Describe how supplier proposes to distribute the products/service nationwide. Include any states where products and services will not be offered under the Master Agreement, including U.S. Territories and Outlying Areas.

Accurate provides comprehensive pre-employment screening services in more than 240 countries and territories across the Americas, Europe, Asia, the Middle East, Africa, and Oceania. We provide employment screening services nationwide across the U.S., in all 50 states and U.S. territories.

We electronically link to more than 2500 Federal, State and local courthouses via our proprietary CourtAxis™ system. This is not a database; rather it is an access tool to obtain the identical information, as if you physically were present in the court house. 86% of searches auto-close using our technology without manual intervention. As a standard practice in the background screening industry, independent subcontractors are used to gain primary access to courts throughout the country with antiquated processes for record keeping. We have



assembled a nationwide network of researchers to obtain coverage in all U.S. counties.

### C. Identify all other companies that will be involved in processing, handling or shipping the products/service to the end user.

As a standard practice in the background screening industry, independent subcontractors are used to gain primary access to courts throughout the country with antiquated processes for record keeping. Only 14% of searches require manual retrieval from the courts, while the majority of searches are completed utilizing our proprietary online access tool CourtAxis™. This tool electronically links to 2,500+ federal, state and local courthouses, greatly improving efficiency and turnaround time.

We maintain quality in our managed network of researchers via regular vetting and auditing. All vendors are vetted through an extensive Request for Proposal (RFP) process. A weighted scorecard is applied for selection of the most favorable vendor including, but not limited to, quality control processes, cost, data security, services and past performance. As part of the RFP process, an extensive Data Security Audit is performed.

### D. Provide the number, size and location of Supplier's distribution facilities, warehouses and retail network as applicable. Accurate has 600 full-time employees.

Our operations and customer support are headquartered in the U.S. between our West Coast office in Irvine, California and our East Coast office in Southern Pines, North Carolina.

Additional field offices for sales, account management, and international operations are located in Alabama, Arizona, California, Colorado, Connecticut, Florida, Georgia, Illinois, Indiana, Kansas, Kentucky, Massachusetts, Michigan, Minnesota, North Carolina, Nebraska, New Jersey, Ohio, Oregon, South Carolina, Texas, the United Kingdom, and Honduras.

Accurate delivers a global footprint in more than 240 countries and territories worldwide through a hybrid method utilizing the world's largest in-country screening partners as well as in-house resources. We have a development team in Bangalore, India with the majority of development completed in our Irvine, CA headquarters. As the largest background screening provider in the United Kingdom, we have account support for our U.K. clients located incountry.



### 3.3 Marketing and Sales

A. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to immediately implement the Master Agreement as supplier's primary go to market strategy for Public Agencies to supplier's teams nationwi de, to include, but not limited to: i. Executive leadership endorsement and sponsorship of the award as the public sector go-to-market strategy within first 10 days ii. Training and education of Supplier's national sales force with participation from the Supplier 's executive leadership, along with the OMNIA Partners team within first 90 days

Accurate's Go-To-Market Strategy will include four important elements – internal-facing activities, sales activities, marketing activities, and metrics.

### Internal Facing Activities (~Day 1 - ~Day 15)

This first phase will be focused on training, preparation, and internal communications.

Within the first 10 days after the Master Agreement has been signed, Tim Dowd, Accurate's President and Chief Operating Officer, will ensure that the Agreement is discussed in detail during the weekly Executive Leadership Team (ELT) meeting with other ELT members. In addition, Dowd will work with Human Resources and Marketing to create and distribute an email and Accurate intranet communication(s) that summarizes the agreement with OMNIA Partners.

Damian Villegas, Accurate's Chief Sales Officer, will lead and sponsor the training of relevant sales team training and education. A presentation deck will be created and the training will be videotaped. In addition, a FAQ document will be created and placed in the company's shared drive.

### Sales Activities (~Day 16 - ~Day 90)

In this phase, current Accurate public sector customers and potential prospects will be targeted for Account Executive outreach. Account Executive's will be aided by the collateral and material created as part of the Marketing Plan (see detail in next section).

### Marketing Activities (~Day 21 - ~Day 90)

A variety of deliverables that support the multiple stages of the buying process – awareness, demand generation, and loyalty will be created to support the GTM team (Marketing and Sales). See details in next section.



### Metrics (~Day 1 - ~Day 90)

Key performance indicators will be developed for all elements of the GTM Strategy. These include attendance and pass/fail rates at trainings, existing client transition goals, new sales pipeline, email open and click-through rates, target account leads generated, and shares/likes of content.

### **GTM** Calendar (may be adjusted as necessary)

	Day 1 – Day 15	Day 16 – Day 30	Day 31 – Day 45	Day 46 – Day 60	Day 61 – Day 75	Day 75 – Day 90
	ELT Meeting					
Internal	Accurate					
Training,	Intranet and/or					
Prep &	Email					
Comms	Communication					
	Sales Tra	ining				
Sales		Accurate customer outreach Prospect outreach				
Plan						
Marketing Plan		Marketing Plan Execution				
Metrics		Metric identification and measurement / reporting				



- B. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to market the Master Agreement to current Participating Public Agencies, existing Public Agency customers of Supplier, as well as to prospective Public Agencies nationwide immediately upon award, to include, but not limited to: i. Creation and distribution of a co-branded press release to trade publications
- ii. Announcement, contract details and contact information published on the Supplier's website within first 90 days
- iii. Design, publication and distribution of co-branded marketing materials within first 90 days
- iv. Commitment to attendance and participation with OMNIA Partners at national (i.e. NIGP Annual Forum, NPI Conference, etc.), regional (i.e. Regional NIGP Chapter Meetings, Regional Cooperative Summits, etc.) and supplier-specific trade shows, conferences and meetings throughout the term of the Master Agreement
- v. Commitment to attend, exhibit and participate at the NIGP Annual Forum in an area reserved by OMNIA Partners for partner suppliers. Booth space will be purchased and staffed by Supplier. In addition, Supplier commits to provide reasonable assistance to the overall promotion and marketing efforts for the NIGP Annual Forum, as directed by OMNIA Partners.
- vi. Design and publication of national and regional advertising in trade publications throughout the term of the Master Agreement vii. Ongoing marketing and promotion of the Master Agreement throughout its term (case studies, collateral pieces, presentations, promotions, etc.)
- viii. Dedicated OMNIA Partners internet web- based homepage on Supplier's website with:
- OMNIA Partners standard logo;
- · Copy of original Request for Proposal;
- Copy of contract and amendments between Principal Procurement Agency and Supplier;
- Summary of Products and pricing;
- Marketing Materials
- Electronic link to OMNIA Partners' website including the online registration page;
- A dedicated toll-free number and email address for OMNIA Partners

Accurate will adopt a phased approach to the development and execution of the Marketing Plan with OMNIA Partners. The three phases will be completed within the first 90 days after execution of the Master Agreement.

### Phase 1: Strategy, Audit and Plan (~Day 1 - ~Day 20)

To ensure that there is a collective understanding of the communications opportunity, Accurate will kick off the process with a strategic planning audit. We will work with you to map out the specific objectives. During this phase we will:

- Review plan goals
- Understand the target public agencies and personas
- Learn from OMNIA Partners about historical marketing efforts, successes, and challenges
- Audit communication channels to determine ideal ways to reach the target audience



From this strategic planning audit, we will develop a recap that sums up our learnings, expectations, and actions. Next, we will work together with OMNIA Partners on the Marketing Plan. This collaborative process provides multiple opportunities to refine and influence the Plan so that it meets and exceeds objectives. The result is a document that includes:

- Strategic Planning Audit Executive Summary What did we learn?
   Where do we go from here?
- Marketing Plan Overview Armed with best practices, we will map out our learnings and layer in the strategy.
- Detailed schedule including deliverables, audience and key messaging
- Metrics and reporting to ensure we are working towards our joint goals

The end result is an agreed-upon Marketing Plan that is ready to execute.

### Phase II: Marketing Plan Execution (~Day 21 - ~Day 90)

Accurate will work closely with OMINA Partners to execute the Marketing Plan. This may involve regularly occurring meetings.

The Accurate team is experienced with concepting, copywriting, designing, and producing campaigns and marketing materials – be it print, digital, or field marketing related. Accurate will work with OMNIA Partners to participate in the development of campaign briefs to ensure internal alignment.

Accurate understands that promoting the partnership with OMNIA Partners across multiple channels is important. The following tactics will be considered:

- Joint press release and social media campaigns that generate awareness
- Webinars (including audience acquisition) with speakers from both Accurate and OMINA Partners
- Blog post(s) highlighting partnership
- Emails that contain information about partnership and/or campaigns that drive demand
- Co-branded content on Accurate's website
- Co-branded collateral
- Accurate tradeshow participation and promotion: SHRM, HR Tech, etc.
- OMNIA Partner event participation and promotion: NIGP Annual Forum, NPI Conference, Regional NIGP Chapter Meetings, Regional Cooperative Summits, etc.
- Trade advertising print and digital
- Presentation Material for inclusion in Accurate's sales decks

### Phase III: Test and Measure (~Day 60 - ~Day 90)

In partnership with OMNIA Partners, Accurate will analyze engagement rates to identify the most effective communications mix. This could include page view data, email open and click -through rates, and A/B testing to identify which visuals and messages get the best response rates.



### **Marketing Plan Summary**

Accurate believes it is not enough to communicate the partnership with OMNIA Partners just once. Simple, relevant, and repeated messages will be the most successful.

### Marketing Plan Calendar (may be adjusted as necessary)

	Day 1 – Day 20	Day 21 – Day 90	Day 60 – Day 90	
	Review plan goals Understand the target public agencies and personas			
Strategy,	Learn from OMNIA Partners about historical marketing efforts, successes, and challenges			
Audit, & Plan Development	Audit communication channels to determine ideal ways to reach the target audience			
	Accurate Intranet and/or Email Communication			
	Marketing Plan Development			
		Joint press release and social media campaigns		
		Webinars development and execution  Blog post(s)		
Marketing		Promotional email campaign		
Plan		Co-branded website content		
Execution		Co-branded collateral		
		Accurate and OMNIA Partner Tradeshow and Event		
		Participation/Sponsorship/Attendance Trade advertising		
Test & Measure		Develop metrics, measure and report		

C. Describe how Supplier will transition any existing Public Agency customers' accounts to the Master Agreement available nationally through OMNIA Partners. Include a list of current cooperative contracts (regional and national) Supplier holds and describe how the Master Agreement will be positioned among the other cooperative agreements. Accurate can create a plan for bringing over existing Public Agency customers's to the new contract once we've had access to OMNIA Partners' cooperative contracts list.



- D. Acknowledge Supplier agrees to provide its logo(s) to OMNIA Partners and agrees to provide permission for reproduction of such logo in marketing communications and promotions. Acknowledge that use of OMNIA Partners logo will require permission for reproduction, as well. Accurate agrees to this.
- E. Confirm Supplier will be proactive in direct sales of Supplier's goods and services to Public Agencies nationwide and the timely follow up to leads established by OMNIA Partners. All sales materials are to use the OMNIA Partners logo. At a minimum, the Supplier's sales initiatives should communicate: i. Master Agreement was competitively solicited and publicly awarded by a Principal Procurement Agency ii. Best government pricing iii. No cost to participate iv. Non-exclusive contract Accurate agrees to this.
- F. Confirm Supplier will train its national sales force on the Master Agreement. At a minimum, sales training should include: i. Key features of Master Agreement ii. Working knowledge of the solicitation process iii. Awareness of the range of Public Agencies that can utilize the Master Agreement through OMNIA Partners iv. Knowledge of benefits of the use of cooperative contracts

Accurate agrees to train our national sales force on the Master Agreement, including:

- Key features of Master Agreement
- Working knowledge of the solicitation process
- Awareness of the range of Public Agencies that can utilize the Master Agreement through OMNIA Partners
- Knowledge of benefits of the use of cooperative contracts
- G. Provide the name, title, email and phone number for the person(s), who will be responsible for: i. Executive Support ii. Marketing iii. Sales iv. Sales Support v. Financial Reporting vi. Accounts Payable vii. Contracts i. Executive Support

Damian Villegas, Chief Sales Officer dvillegas@accurate.com 805.729.0548

#### ii. Marketing

Laura Trotter, Chief Marketing Officer ltrotter@accurate.com 619.890.0343

#### iii. Sales

John Lazarczyk, Partner Alliance Manager jLazarczyk@accurate.com 949.242.6551

### iv. Sales Support

Amanda Long, Director of Sales Operations along@accurate.com 949.609.2237



### v. Financial Reporting

Anthony Tran, Sr. Financial Analyst atran@accurate.com 949.609.2250

### vi. Accounts Payable

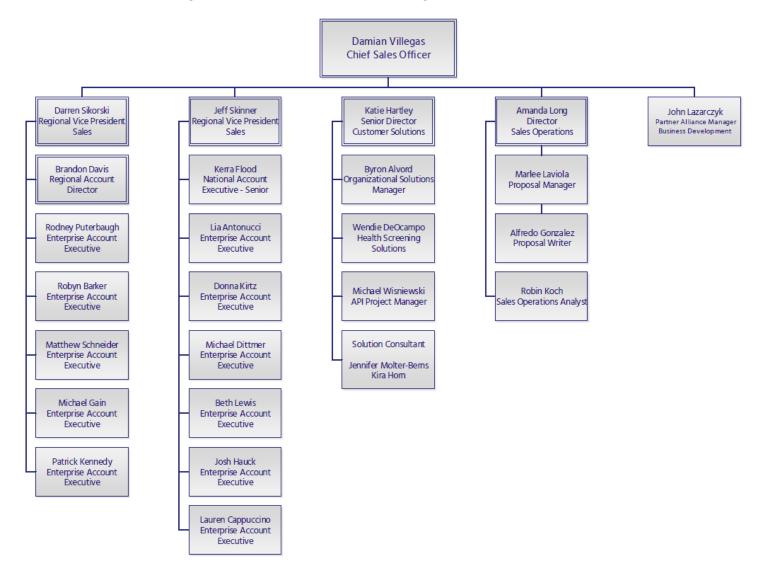
Estera Rosca. Accounting Manager erosca@accurate.com 949.242.6522

#### vii. Contracts

Tiffany Willis, Legal Counsel twillis@accurate.com 910.693.1764

H. Describe in detail how Supplier's national sales force is structured, including contact information for the highest-level executive in charge of the sales team.

### SALES, BUSINESS DEVELOPMENT, CUSTOMER SOLUTIONS





### I. Explain in detail how the sales teams will work with the OMNIA Partners team to implement, grow and service the national program.

Accurate will train our national sales force on the OMNIA-Accurate partnership and key features of the program:

- Working knowledge of the solicitation process
- Awareness of the range of Public Agencies that can utilize the Master Agreement through OMNIA Partners
- Knowledge of benefits of the use of cooperative contracts

Accurate's Partner Alliance Manager would manage the partnership between Omnia and Accurate, including ongoing coordination of marketing and sales efforts nationwide. Various channels for promoting the national program include:

- Joint webinar with OMNIA to educate Accurate's sales team and collaborate on strategy
- Hosting speakerships or exhibit space at Omnia's regional summits and lunch and learns, including its annual event, Connections
- Including co-branded slides for our sales deck that reference partnership, benefits, etc.
- Brand positioning via social media

# J. Explain in detail how Supplier will manage the overall national program throughout the term of the Master Agreement, including ongoing coordination of marketing and sales efforts, timely new Participating Public Agency account set-up, timely contract administration, etc.

Accurate's Partner Alliance Manager would manage the partnership between Omnia and Accurate, including ongoing coordination of marketing and sales efforts nationwide. Various channels for promoting the national program include:

- Joint webinar with OMNIA to educate Accurate's sales team and collaborate on strategy
- Hosting speakerships or exhibit space at Omnia's regional summits and lunch and learns, including its annual event, Connections
- Including co-branded slides for our sales deck that reference partnership, benefits, etc.

### **Account Set-Up**

Accurate has an in-house Implementation Team with resources dedicated to managing the implementation of Accurate's solutions and services to the satisfaction of the Public Agency personnel.

An Implementation Project Manager and dedicated Account Manager will be assigned to assist the Public Agency identify current business processes and define any system or workflow customizations. Based on our discovery meeting, we will recommend best practice processes and conduct gap fit analysis to identify any recommended or required changes. Timely contract administration will be fulfilled concurrently.

The transition plan will include detail project, integration and transition plans. We will conduct user-specific training on the live system reflecting the Public Agency's configuration and settings and provide custom training materials.



K. State the amount of Supplier's Public Agency sales for the previous fiscal year. Provide a list of Supplier's top 10 Public Agency customers, the total purchases for each for the previous fiscal year along with a key contact for each.

Based on volume, Accurate's top 10 Public Agency customers include the below:

- State of Georgia
- California State University
- Utah Valley University
- · County of Riverside
- Florida International University
- Florida State University
- Town of Cary
- City of Chicago
- City of Round Rock
- Denver Public Schools

The combined revenue for the above clients is greater than \$1.3 million.

# L. Describe Supplier's information systems capabilities and limitations regarding order management through receipt of payment, including description of multiple platforms that may be used for any of these functions.

Accurate's user-centric, web-based system automates the process of requesting, collecting, and managing all types of background information. The only system requirement to utilize Accurate's online solutions is a standard web browser. Our technology provides the opportunity to streamline internal processes and create consistency across all divisions. We have the flexibility to customize solutions to address your unique needs – as well as the needs of each of your regions, divisions, locations and individual users.

Options for submitting background check orders include:

- Candidate Portal An email request is sent to the candidate, who
  enters the remainder of the information for their background check
  online. Electronic Disclosure & Authorization and geography-intuitive
  compliance forms are executed through our secure website. This
  solution is fully mobile optimized for candidates to submit profile
  information, upload photos of essential documents, contact us via
  LiveChat, and sign their consent with the touch of their finger.
- **Recruiter Portal** Online entry of requests and candidate information by Region 4 ESC's users.
- ATS Integration Accurate can integrate with Region 4 ESC's ATS, HRIS, or other system to obtain the data required for the background check. We can also send the background check status and results back into the ATS/HRIS system.
- Hybrid ATS Integration/Candidate Entry For required information not collected or passed through your ATS, Accurate will send an invitation to the candidate to login and complete the remaining required information. This hybrid solution also enables Accurate to manage and fulfill consent and compliance forms electronically.
- **JSON API Integration** Through our JSON REST API, Accurate offers a greater level of flexibility to your organization and reduces the amount



- of customization and development time needed to create new technology interfaces across web and mobile applications.
- **Batch File Transmission** Transfer of bulk data for background checks through a secure transmission method.

### **Online Invoicing**

Consolidated email invoicing to each business unit is performed monthly and invoices are housed directly in your online account. Accurate offers consolidated billing for all service components customized to capture and sort by specific requirements (i.e. billing codes, division, recruiter, or location). Custom, user-defined fields to track company code, cost center, and PO number for each request are available. These fields are captured in the monthly billing statement and charges are segregated accordingly.

M. Provide the Contract Sales (as defined in Section 10 of the National Intergovernmental Purchasing Alliance Company Administration Agreement) that Supplier will guarantee each year under the Master Agreement for the initial three years of the Master Agreement
("Guaranteed Contract Sales"). \$00 in year one \$00 in year two \$00 in year three To the extent Supplier guarantees minimum Contract Sales, the administration fee shall be calculated based
on the greater of the actual Contract Sales and the Guaranteed Contract Sales.  Not applicable.



### c) Qualification and Experience

### i. Provide a brief history of the Offeror, including year it was established and corporate office location.

Accurate has been providing background screening services for 22 years, since 1997. The company was originally founded on a unique and efficient information gathering process to primarily provide court record information to other employment screening companies. We were in essence the back-office engine collecting data for other screening providers. This unique information collection process is the cornerstone of our solution and service offering. Shortly after inception, we were approached by a Fortune 100 retail organization in need of a screening company capable of handling high volumes of searches. Since then, Accurate has incorporated additional services into our comprehensive background screening solution giving us the ability to offer in-depth information directly to the business community, including many Fortune 100 and Fortune 500 companies. We offer an array of innovative, technologically advanced solutions that are both customizable and scalable, including domestic & international background screening, verifications, drug testing and health screening, electronic I-9 and E-Verify, and ATS integration. Additionally, we offer regulatory services, compliance guidance, and candidate results scoring. We consistently exceed clients' expectations by providing highly customizable, scalable solutions, and unbeatable hands-on service. Our mission is to make talent screening simple, efficient and trustworthy through technical innovation, personalized, hands-on support, and strategic partnerships with our clients.

Our operations and customer support are headquartered in the U.S. between our West Coast office in Irvine, California and our East Coast office in Southern Pines, North Carolina.

Additional field offices for sales, account management, and international operations are located in Alabama, Arizona, California, Colorado, Connecticut, Florida, Georgia, Illinois, Indiana, Kansas, Kentucky, Massachusetts, Michigan, Minnesota, North Carolina, Nebraska, New Jersey, Ohio, Oregon, South Carolina, Texas, the United Kingdom, and Honduras.

Accurate delivers a global footprint in more than 240 countries and territories worldwide through a hybrid method utilizing the world's largest in-country screening partners as well as in-house resources. We have a development team in Bangalore, India with the majority of development completed in our Irvine, CA headquarters. As the largest background screening provider in the United Kingdom, we have account support for our U.K. clients located incountry.

### ii. Describe Offeror's reputation in the marketplace.

Accurate is one of the top five providers in the background screening industry, and we are the fastest growing company in our industry. Unlike our competitors, our revenue growth is not the product of mergers and acquisitions - our company growth is driven organically through client referrals and an outstanding reputation as a hands-on provider with trustworthy results. We retain and grow our client base by consistently providing personalized support while offering industry-leading technology and innovative solutions. Accurate has a large enterprise offering with small company values.



### iii. Describe what differentiates you from your competitors.

The main differentiator that sets us apart from other background screening companies is our flexibility to deliver tailored solutions and industry-leading technology to our clients while providing an award-winning customer experience.

### **Unparalleled High-Touch Support**

Our industry-leading technology adds automation to a complex screening process, while our U.S.-domestic client and candidate support offers personalized service to all of our clients and their candidates. We believe in growing with our clients and strive to establish long-term, strategic partnerships. As a result, we deliver our competitive advantage to our clients with highly customized integrations and screening solutions and high-touch, hands-on support including executive sponsorship and proactive account management.

### **Automated Tools to Keep You in Compliance**

Our system is equipped with triggers and geography tracking to fulfill best practices under the FCRA and federal, state, and local regulations. Automated procedures include electronic Disclosure & Authorization, special jurisdiction and Fair Chance Ordinance forms, automated results scoring (adjudication) powered by business intelligence, and electronic Pre/Post-Adverse Action notification delivery with email tracking. Our system's intuitive geography tracking and dynamic rules engine presents the necessary documents to candidates based on several factors: Position Location, Candidate's Location, Package Components, Custom Configurations, and more.

### **Technology That Drives Quality and Faster Results**

Strong quality control and audit techniques are in place to ensure the accuracy of our results. We consistently achieve an accuracy rate greater than 99.994%. We offer more comprehensive, flexible technology to provide scalable, innovative solutions to Region 4 ESC. We electronically link to more than 2,500 federal, state, and local courthouses to obtain identical court information, maximizing the quality of our results and producing industry-leading turnaround times. Our systems are flexible and designed for high-volume processing and elastic demands.

### **Industry Tenure & Compliance Expertise**

As a tenured leader in the background screening industry, Accurate maintains extensive knowledge of existing and emerging best practices and provincial nuances across the globe. We are compliance specialists, with an in-house team dedicated to researching the ever-evolving compliance landscape and educating our staff and clients on federal and local changes in laws that impact the background screening industry. Every facet of our company reflects the best practices of our industry – from our processes to our technology.

### **Enterprise Offering with Small Company Values**

We are a privately held company with a comprehensive offering, the most advanced technology in the industry, and small company values. Accurate's initiative has always been to uphold our company's integrity and standards for quality service while growing successfully through our business model and methodologies. Unlike our competitors, our revenue growth is not the product of mergers and acquisitions - our company growth is driven organically through client referrals and an outstanding reputation as a hands-on provider with trustworthy results. We consistently achieve an average client retention rate of



98.8% and have highly referenceable clients in every market, reflecting our commitment to establish and maintain long-term relationships with all our clients.

### **An Enhanced Candidate Experience**

Accurate believes your candidates are our clients, too. Our 100% U.S.-domestic support team is available 24 hours per day to offer live, personalized service to candidates. We are continually looking for innovative ways to streamline and automate the background screening process, making it virtually painless for candidates and client users alike. Our mobile optimized services allow candidates to submit their background information, sign their consent with the touch of their finger, receive special jurisdiction forms, access the status of their background check, contact us via LiveChat, and upload essential documents, all from their mobile phone or tablet. Our live, in-house support team is available via mobile optimized LiveChat, phone, and email. These highly trained and knowledgeable resources with a proven capability of resolving 90% of questions on the first call.

### iv. Describe Offeror's r eputation of products and services in the marketplace.

Accurate's technology suite is shaped by user demand, optimized efficiencies, and evolving industry trends. Client vision and satisfaction are the blueprint for our technology roadmap. Our industry-leading technology offers your organization ongoing cost reductions and greater efficiencies. With Accurate, your organization will have several tools at your disposal that will immediately streamline and simplify the screening process for you and your candidates.

- Automated Compliance Tools Our system is equipped with triggers and geography tracking to fulfill best practices under the FCRA and federal, state, and local regulations. Automated procedures include electronic Disclosure & Authorization, special jurisdiction and Fair Chance Ordinance forms, automated results scoring (adjudication) powered by business intelligence, and electronic Pre/Post-Adverse Action notification delivery with email tracking.
- Real-Time ID Verification Candidates may upload one of 6,000+ supported documents from around the globe and forensic checks are applied to validate the document. Data is pulled off the validated document, speeding up the user experience. Facial Recognition uses the candidate's self-portrait to match against the valid document provided.
- Mobile Optimized Candidate Portal Clients want a faster hiring
  process and candidates want insight into the status of their background
  checks from any device. With the user experience always on the
  forefront of our technology roadmap, Accurate has designed our
  services to be mobile optimized for candidates to submit their
  background information, sign their consent with the touch of their finger,
  receive special jurisdiction forms, access the status of their background
  check, contact us via LiveChat, upload essential documents, and
  receive SMS notifications, all from their mobile phone or tablet.
- Business Analytics Dashboard AccurateInsights is our analytics
  dashboard powered by advanced business intelligence to provide
  Region 4 ESC with a dynamic and visual snapshot of your
  organization's background screening program with the flexibility of
  drilling down to details and ad-hoc reporting on metrics per package,
  component, region, or billing code.



- Change Tracker Alerts This technology enhancement offers
  visibility into changes candidates make when submitting their
  background information versus what they have already provided to
  the employer. Change Tracker Alerts displays a visual flag for each
  changed component and details of the changes (what was changed,
  date of change, original entry, deletions).
- Drug Screening Integration Through our partnership with leading drug screen providers, we can offer our clients revolutionary instant drug test results nationwide through the network of more than 2,500+ clinics. The entire pre-employment program is managed (by the employer/hiring manager) from one easy-to-use, web-based application integrated with Accurate.
- Donor Self-Scheduling Our Candidate Portal features mobile
   optimized Donor Self-Scheduling, through which candidates may select
   the collection site nearest them and retrieve an electronic COC via email
   or SMS.
- CourtAxis<sup>™</sup> Accurate electronically links to more than 2,500 federal, state, and local courthouses via a court interface, maximizing the quality of our results and producing industry-leading turnaround times.
- Automated Adjudication Utilization of our Automated Adjudication greatly streamlines the process and reduces the amount of time needed for reviewing completed background reports. This tool ensures consistent hiring decisions are being made at all Region 4 ESC locations that are in compliance with federal and industry specific regulations.
- Two-Person Automatic Report Scoring Region 4 ESC can setup an additional compliance reviewer on all packages requiring report scoring to allow for quick escalation of hiring decisions. A drop-down will be pre-configured during implementation to include Region 4 ESC requested decision-making personnel.
- Two-Pass Integration Accurate's integration technology makes a second pass to collect required candidate information such as Social Security Number and Date of Birth not typically collected in the ATS platform. This hybrid integration allows Accurate to electronically collect the candidate's consent, house their signature, and distribute the appropriate compliance forms per special jurisdiction.
- API Integration Our API's modern REST and JSON architecture supports minimal development time to get clients up and running quickly with FCRA compliant background checks.
- Third Party Verification Integrations Accurate's verification process is integrated with The Work Number and the National Student Clearinghouse, reducing the turnaround time for employment verifications by 25% and education verifications by 55%. Accuracy is greatly improved by eliminating manual data entry for any results returned.
- Multi-Language Platform Our platform supports multiple languages for global screening and our call system possesses inherent language intelligence that recognizes calls from country of origin to service callers in their native language.
- Kiosk Functionality As part of the Candidate Experience, our Kiosk Functionality presents a streamlined and secure way for our clients to offer the background check ordering process in a public



setting. The configuration involves the generation of the secure link, authentication token, and optionally, one or many billing codes.

### v. Describe the experience and qualification of key employees.

An Implementation Project Manager and dedicated Account Manager will be assigned to assist Region 4 ESC identify current business processes and define any system or workflow customizations. Based on our discovery meeting, we will recommend best practice processes and conduct gap fit analysis to identify any recommended or required changes.

Should Accurate be selected as a finalist in the next stage of this process, we will be happy to provide the name and resume of your designated Account Manager and Implementation Project Manager.

The **Implementation Project Manager** has experience carrying out the following responsibilities:

- Managing and leading the project team
- Utilizing implementation methodology utilizing the Six Sigma standards
- Managing co-ordination of the partners and working groups engaged in project work
- Developing and maintaining a detailed project plan
- Managing project deliverables in line with the project plan or action items list
- Recording and managing project issues and escalating where necessary
- Monitoring project progress and performance
- Providing status reports to the project sponsor and Region 4 ESC
- Managing project training.
- Liaison with, and updates progress to project team (Accurate and Region 4 ESC)
- Managing project evaluation and dissemination activities
- Working closely with Region 4 ESC to ensure the project meets business needs

Our **Account Management Team** has excellent employee tenure and experience carrying out the following responsibilities:

- Functioning as the 'client's advocate' in all matters
- Introducing new products/processes as they become available
- Meeting regularly with clients to ensure your needs and requirements are met
- Coordinating setup and training of new users
- Providing statistical usage analysis
- Presenting Business Reviews addressing overall performance and introducing new efficiencies to reduce costs

### vi. Describe Offeror's experience working with the government sector.

Accurate currently services more than 13,000 clients spanning every industry. We have a long history catering to the nuances of the government sector and serving the following clients in this sector:

- State of Georgia
- City of Chicago
- State of Nebraska
- The County of Salem
- County of Riverside



### California State University System

We understand the best practices for maintaining compliance with all federal and state regulations as and we are equipped to help our clients build an effective and compliant screening program for their candidate and employee pool. We work closely with our clients to customize a screening program that will mitigate their challenges and address their unique needs while offering the best possible cost efficiency.

### vii. Describe past litigation, bankruptcy, reorganization, state investigations of entity or current officers and directors.

Accurate has not had any judgments against it. There have been complaints made by consumers that are consistent with those made against consumer reporting agencies, in general. We have been successful in getting these complaints dismissed, but also recognize that there may be opportunities to engage in litigation based on the nature of any future complaint or the change in course of any current filing. We are fully prepared from a legal and compliance standpoint to address any legal matter with expert counsel and both in-house and outside staff should we need to engage.

Unfortunately, lawyers have been successful in identifying consumers who are willing to attack consumer reporting agencies and end-users of consumer reports for technical violations where there is no real harm. We address these issues head-on and follow trends in this type of litigation very closely through our relationships with the NAPBS, Consumer Data Industry Association and expert staff. While it is our goal to evade any litigation by having the most compliant background screening solutions, we believe in being fully prepared for the unexpected.

viii. Provide a minimum of 5 customer references relating to the products and services within this RFP. Include entity name, contact name and title, contact phone and email, city, state, years serviced, description of services and annual volume.

### **California State University**

Long Beach, CA

Contact: Stephanie Wright, Director, HR Programs (Chancellors Office)

Email: swright@calstate.edu

Phone: 562-951-4253 Years Serviced: 5

Services Provided: Pre-employment screening and verification services \*Accurate does not disclose client volume out of respect for our relationship.

### **Cherry Creek School**

Greenwood Village, CO

Contact: Jennifer Squire, Director, Human Resources

Email: jsquire@CherryCreekSchools.org

Phone: 720.554.4282 Years Serviced: 5

Services Provided: Pre-employment screening and verification services \*Accurate does not disclose client volume out of respect for our relationship.

### **Child Mind Institute Inc.**

New York, NY

Contact: Elizabeth Jacob, HR Generalist



Email: Elizabeth.Jacob@childmind.org

Phone: 646.625.4287 Years Serviced: 1

Services Provided: Pre-employment screening and verification services \*Accurate does not disclose client volume out of respect for our relationship.

### **YMCA Greater Twin Cities**

Minneapolis, MN

Contact: Jacqui Thompson, HRIS & Payroll Manager

Email: Jacqui.Thompson@ymcamn.org

Phone: (612) 330-3080 Years Serviced: 3

Services Provided: Pre-employment screening and verification services \*Accurate does not disclose client volume out of respect for our relationship.

### Florida State University

Tallahassee, FL

Contact: Andrew Kapec, Sr. HR Specialist

Email: akapec@fsu.edu Phone: (850) 644-7938 Years Serviced: 3

Services Provided: Pre-employment screening and verification services \*Accurate does not disclose client volume out of respect for our relationship.

ix. Provide any additional information relevant to this section.

Our award-winning, 100% US-based Client Resolutions Team delivers unparalleled service in our industry and offers live support to you and your candidates 24 hours per day via LiveChat, telephone, and email.

**Acknowledgment Time** – Average hold time is less than 1 minute. Response time for voicemails and emails is guaranteed within 4 hours

**Issue Resolution Time** – All members of the team are trained in handling any technical, report, procedural, status, or training questions, and have a proven 90% success rate of resolving all inquiries on the first call.

### **Client Service Satisfaction Levels: 97%**



To fully realize satisfaction for our clients, we feel it is very important to elicit feedback on a regular basis. Clients are surveyed and met with to discuss expectations, how they are being met and areas of potential improvement. Our commitment to excellence in both service and product fulfillment is unsurpassed, proven in our 97%+ consistent Client Service rating.

Accurate's representatives are fully dedicated to resolving all potential issues that may arise.



### d) Value Add



### **Vendor Management Program**

Accurate's Vendor Management Program assists our clients in ensuring consistent background checks are conducted not only on their employees, but on any third party who has access to their facilities, customer data, customer homes, or company assets. We will work with your staffing vendors, janitorial service providers or any other third party to create a screening program consistent with your own program. The many benefits of providing this service to our clients are:

- Reduces liability by screening everybody who represents your organization (contractors, subcontractors).
- Creates a consistent screening program ensuring there is consistency between your internal hiring guidelines and the hiring decisions made by your vendors
- Allows you to implement your defined adjudication requirements through our proprietary Automated Adjudication, ensuring that the same standards are met with third party vendors.
- Third party vendors attain favorable pricing through consolidated volume discounts.
- Allows you to monitor your third-party vendors directly from your online account and ensure all contracted staff has completed the required background check.



### **Drug Screening**

Accurate is a full-service screening provider and we are partnered with many labs to provide a range of drug screening solutions including:

- Urine Test (Lab Testing or Administered Onsite)
- Oral Fluid (Lab Testing or Administered Onsite)
- Hair Testing
- Breath Alcohol Testing
- Random Drug and Alcohol Testing
- Post-Accident and Reasonable Suspicion Support
- DOT Testing Programs



### **Automated Adjudication**

Our Automated Adjudication is an automated rules engine that provides the business intelligence to correctly adjudicate each background search based on client defined guidelines and state or local compliance requirements. Automated adjudication offers many benefits:

- Application of corporate-wide hiring standards
- Reduced liability associated with subjective hiring decisions
- Special thresholds by category of crime
- Compliance with contrasting state regulations
- Consistent decision-making

We will assist you in developing guidelines that both meet your threshold for risk and comply with local, state and Federal laws regarding employment decision.



Automated Adjudication accurately reviews the results of the completed background search and assesses a "Meets" or "Needs Review" recommendation based upon the hiring guidelines a client has developed.



### **Integrated Solutions**

To facilitate and consolidate the ordering and retrieval of background reports, Accurate integrates seamlessly with Candidate Tracking Systems (ATS), Human Resource Management Systems (HRMS), online applications, and other proprietary internal system.

- Accurate is a member of the HR Open Standards Consortium and our technology is certified enabling rapid implementation.
- We have valued formal partnerships with leading ATS providers and extensive experience integrating complex accounts with a range of solutions.





### **Summary**

Order Reference: usdemo.adv@dnb.com | Report as of: 08-07-2018 7:02 PM | using Currency as USD

### **ACCURATE BACKGROUND, LLC**

Tradestyle(s): SELECTFORCE

ACTIVE SINGLE LOCATION

Address: 7515 Irvine Center Dr, Irvine, CA, 92618, UNITED STATES

**Phone:** (800) 784-3911 **D-U-N-S:** 17-647-7016

In Portfolio: No

Delinquency Score	Failure Score	PAYDEX ®	Employees
87	71	70	360
			315 (here)

### **Company Profile**

D-U-N-S

17-647-7016

Legal Form

Corporation (US)

History Record

i ii 3 toi y

Clear

Date Incorporated

10-10-2014

State of Incorporation

California

Ownership

Not publicly traded

**Mailing Address** 

**United States** 

Telephone

(800) 784-3911

Fax

(800) 784-3593

Website

www.accuratebackground.c...

**Present Control Succeeded** 

1998

Annual Sales

US\$ 44.858.000

Employees

360 (315 here)

Age (Year Started)

20 years (1998)

Named Principal

David C Dickerson, MBR-CEO

**Line of Business** 

Information retrieval services

### Risk Assessment

### **Overall Business Risk**



MODERATE

MODERATE-HIGH

HIGH

### Maximum Credit Recommendation

US\$ 1,230,000

The recommended limit is based on a low probability of severe delinquency.

#### Dun & Bradstreet Thinks...

- Overall assessment of this organization over the next 12 months: STABLE CONDITION
- Based on the predicted risk of business discontinuation: HIGH LIKELIHOOD OF CONTINUED OPERATIONS
- Based on the predicted risk of severely delinquent payments: LOW POTENTIAL FOR SEVERELY DELINQUENT PAYMENTS

### **D&B Viability Rating**

#### Portfolio Comparison Score

2

Low Risk (1) High Risk (9)

Company's risk level is: Low

Probability that a company will go out of business, become dormant/inactive, or file for bankruptcy/insolvency within the

Past 12 Months

next 12 months: 3.00 %

### Failure Score Formerly Financial Stress Score

7

Low Risk (100)

Company's risk level is: LOW-MODERATE

High Risk (1)

Low

High

Probability of failure over the next 12 months: 0.13 %

### **Delinquency Score** Formerly Commercial Credit Score

87

Low Risk (100)

Company's risk level is: LOW-MODERATE

High Risk (1)

Past 12 Months

Past 24 Months

High

Probability of delinquency over the next 12 months: 1.86 %

### **PAYDEX** ®

70

Low Risk (100)

Days Beyond Terms : 15

High Risk (0)

Low

### **D&B** Rating

Current Rating as of 11-09-2016

Previous Rating

Employee Size

Risk Indicator

1R: 10 employees and over

Employee Size

Risk Indicator

4 : Higher than Average Risk

1R: 10 employees and over

3 : Moderate Risk

### SMALL BUSINESS RISK INSIGHT (SBRI) PAYMENTS

**Number of Open Accounts** 

**Total Exposure** 

Number of Charge-offs

US\$ 2,332,457

**Total Open Ended Credit Utilization** 

High Risk (0)

**Legal Events** 

UCC

### **SBRI Origination Lease Score**

871

Low Risk (999)

Moderate Risk of serious delinquency over the next 12 months.

#### Commentaries

- Industry classification
- Recency of delinquencies
- Number of inquiries last 6 months

### **SBRI Origination Card Score**

862

High Risk (0) Low Risk (999)

Moderate Risk of serious delinquency over the next 12 months.

### Commentaries

- Industry classification
- Proportion of satisfactory payment experiences
- Proportion of revolving account balances to revolving limits

### **SBRI Origination Loan Score**

866 Low Risk (999) High Risk (0)

Moderate Risk of serious delinquency over the next 12 months.

#### Commentaries

- Length of time trade lines have been established
- Industry classification
- Delinquent past or present credit obligation(s)

#### **Events Occurrences** Last Filed Bankruptcies 0 Judgements 0 Liens 0 Suits 07-22-2015

01-19-2017

17

Trade Payments			
Highest Past Due			
US\$ 500			
Highest Now Owing US\$ 50,000	Total Trade Experiences 37		
Largest High Credit US\$ 250,000	Average High Credit US\$ 15,157		

### Ownership

This company is a Single Location

#### **Financial Overview**

This company does not have a Financial Summary.

### Country / Region Insight

### **United States**



### **Risk Category**

LOW MODERATE HIGH

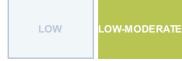
Low Risk High Risk

Domestic expansion continues despite the ongoing trade skirmishes.

### **Risk Assessment**

### **D&B Risk Assessment**

### **Overall Business Risk**



MODERATE

MODERATE-HIGH

HIGH

### Maximum Credit Recommendation

US\$ 1,230,000

The recommended limit is based on a low probability of severe delinquency.

### Dun & Bradstreet Thinks...

- Overall assessment of this organization over the next 12 months: STABLE CONDITION
- Based on the predicted risk of business discontinuation: HIGH LIKELIHOOD OF CONTINUED OPERATIONS
- Based on the predicted risk of severely delinquent payments: LOW POTENTIAL FOR SEVERELY DELINQUENT PAYMENTS

### D&B Viability Rating

#### Portfolio Comparison Score

2

Low Risk (1)

High Risk (9)

Level of Risk

Low

Rating Confidence Level

Robust Predictions

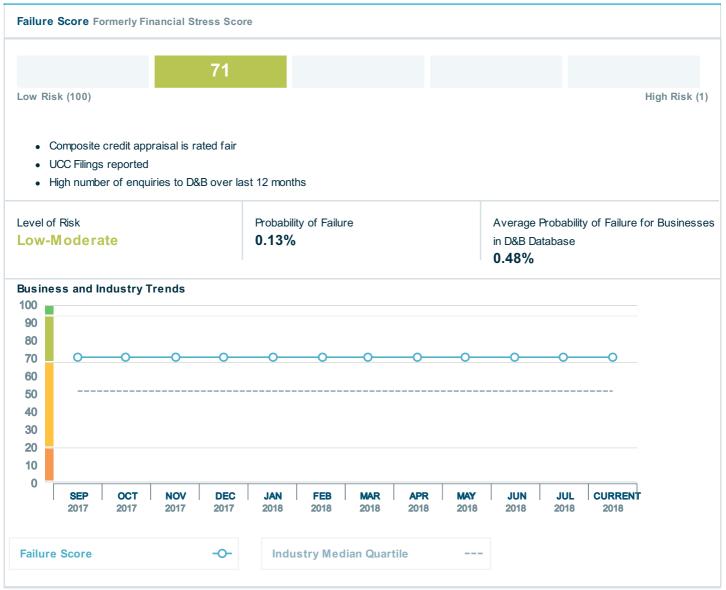
Probability of becoming no longer viable 3.00%

Percentage of businesses ranked with this score

16.00%

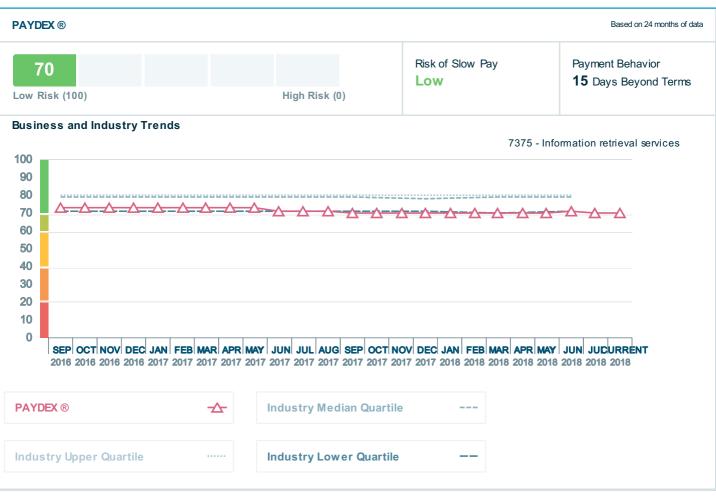
Average probability of becoming no longer viable

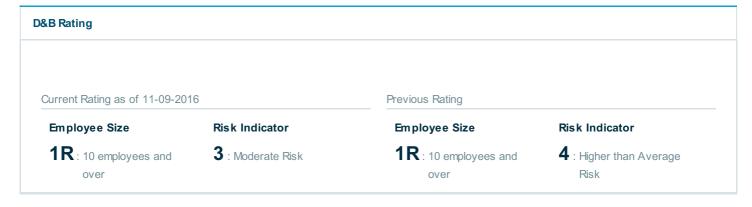
5.00%











SBRI Payment Summary

Total Open Ended Credit Utilization

51%

Percent of All Dollar Obligations in Cycle 2+

0%

Total Exposure

US\$ 2,332,457

Trade Payment Summary

Largest High Credit

**US\$ 250,000** 

Payment Behavior

15

Days Beyond Terms

#### **SBRI Attributes**

Total Balance:

Lease Balance:

US\$ 2,283,147

**Credit Card Balance:** US\$ 50,729

Loan Balance: US\$ 2,014,901

Line of Credit Balance: US\$ 0 Number of Open Accounts:

16

Number of SBRI Accounts Opened in the last 12 months:

Maximum Age of All Open 13 Years, Accounts: 11 Months Time Since Most Recent Cycle

## 1 Years, 8 **Months**

**Worst Delinquent All** Accounts:

Past 1 - 3 Months: 1 Cycle Past 1 - 12 Months: 1 Cycle

## **SBRI Origination Lease Score**

High Risk (0) Low Risk (999)

US\$ 265,199

Moderate Risk of serious delinquency over the next 12 months.

#### Commentaries

- Industry classification
- Recency of delinquencies
- Number of inquiries last 6 months

## **SBRI Origination Card Score**

862 High Risk (0) Low Risk (999)

Moderate Risk of serious delinquency over the next 12 months.

#### Commentaries

- Industry classification
- Proportion of satisfactory payment experiences
- Proportion of revolving account balances to revolving limits

## **SBRI Origination Loan Score**

866

High Risk (0)

Moderate Risk of serious delinquency over the next 12 months.

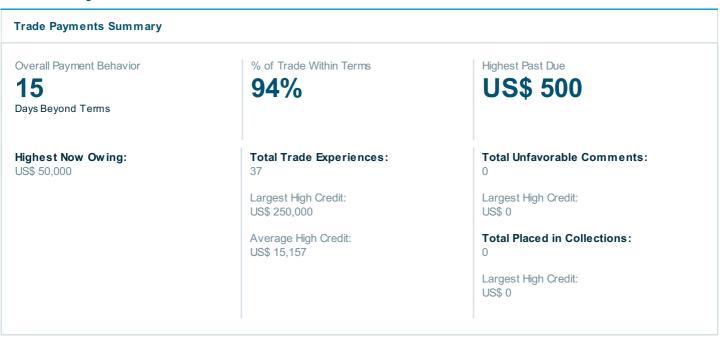
Low Risk (999)

## Commentaries

- Length of time trade lines have been established
- Industry classification
- Delinquent past or present credit obligation(s)

Type <del>^</del>	Lender	Date Reported	Open Date	Close Date	Current Balance (US\$)	Secured / Unsecured	Total Past Due (US\$)	Past Due cycle 1 (US\$)	Past Due cycle 2 (US\$)	Past Due cycle 3 (US\$)	Past Due cycle 4 (US\$)	Pas Dud cyc 5 (US
redit ard	-	06-30-2018	05-08- 2015	07-24- 2017	0	No	0	0	0	0	0	0
redit ard	-	06-30-2018	08-26- 2004	-	0	No	0	0	0	0	0	0
redit ard	-	06-30-2018	07-24- 2014	-	0	No	0	0	0	0	0	0
redit ard	-	06-30-2018	08-26- 2004	-	0	No	0	0	0	0	0	0
redit ard	-	06-30-2018	04-25- 2000	09-08- 2016	0	No	0	0	0	0	0	0
redit Card	-	01-31-2018	11-16- 2011	-	0	No	0	0	0	0	0	0
redit Card	-	11-30-2017	05-08- 2015	07-24- 2017	0	No	0	0	0	0	0	0
redit Card	-	11-30-2017	08-26- 2004	07-24- 2017	0	No	0	0	0	0	0	0
redit ard	-	11-30-2017	08-26- 2004	07-25- 2017	0	No	0	0	0	0	0	0
redit ard	-	11-30-2017	07-24- 2014	07-24- 2017	0	No	0	0	0	0	0	0
otals					US\$ 0		US\$ 0	US\$ 0	US\$ 0	US\$ 0	US\$ 0	US\$

## **Trade Payments**



Range of Credit Extended (US\$)	Number of Payment Experiences	Total Value	% Within Terms
100,000 & over	1	US\$ 250,000	50
50,000 - 99,999	1	US\$ 50,000	100
15,000 - 49,999	2	US\$ 45,000	100
5,000 - 14,999	4	US\$ 25,000	100
1,000 - 4,999	12	US\$ 21,000	98
Less than 1,000	6	US\$ 3,100	84

Trade Payments By Industry	
----------------------------	--

Industry Category	Number of Payment Experiences	Largest High Credit (US\$)	% Within Terms (Expand to View)	1 - 30 Days Late (%)	31 - 60 Days Late (%)	61 - 90 Days Late (%)	91 + Days Late (%)
<ul><li>48 - Communications</li></ul>	8	10,000					
4812 - Radiotelephone commun	2	2,500	100	0	0	0	0
4813 - Telephone communictns	6	10,000	100	0	0	0	0
▼ 50 - Wholesale Trade - Durable Goods	2	250,000					
5044 - Whol office equipment	1	5,000	100	0	0	0	0
5045 - Whol computers/softwr	1	250,000	50	50	0	0	0
<ul> <li>60 - Depository Institutions</li> </ul>	1	50,000					
6022 - State commercial bank	1	50,000	100	0	0	0	0
<ul> <li>61 - Nondepository Credit Institutions</li> </ul>	2	0					
6159 - Misc business credit	2	0	91	9	0	0	0
<ul> <li>62 - Security and Commodity Brokers Dealers Exchanges and Services</li> </ul>	2	2,500					
6211 - Security broker/deal	2	2,500	100	0	0	0	0
<ul><li>73 - Business Services</li></ul>	4	20,000					
7389 - Misc business service	4	20,000	100	0	0	0	0
<ul> <li>87 - Engineering Accounting Research Management and Related Services</li> </ul>	1	25,000					
8741 - Management services	1	25,000	100	0	0	0	0
<ul> <li>96 - Administration of Economic Programs</li> </ul>	1	100					
9651 - Reg misc coml sector	1	100	100	0	0	0	0
<ul> <li>99 - Nonclassifiable Establishments</li> </ul>	5	2,500					
9999 - Nonclassified	5	2,500	94	6	0	0	0

Trade Lin	nes
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Date of Experience	▼ Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
07/18	Pays Promptly	-	25,000	0	0	Betw een 6 and 12 Months

07/18	Pays Promptly	N30	500	500	0	
)7/18	-	Cash account	1,000	0	0	Betw een 6 and Mont
06/18	Pays Promptly	-	-	5,000	0	
06/18	Pays Promptly	-	20,000	7,500	0	
06/18	Pays Promptly	-	10,000	0	0	
06/18	Pays Promptly	-	5,000	5,000	0	
06/18	Pays Promptly	-	2,500	2,500	0	
06/18	Pays Promptly	-	2,500	0	0	
6/18	Pays Promptly	N30	2,500	2,500	0	
06/18	Pays Promptly	-	2,500	0	0	Betw een 6 and Mont
06/18	Pays Promptly	N30	1,000	0	0	Betw een 6 and Mont
6/18	Pays Promptly	-	1,000	0	0	
6/18	Pays Promptly	-	1,000	0	0	
6/18	Pays Promptly	-	750	750	0	
6/18	Pays Promptly	-	500	0	0	
6/18	Pays Prompt to Slow 30+	N30	250,000	50,000	0	
6/18	Pays Slow 30+	-	-	500	500	
5/18	-	Cash account	100	-	-	
5/18	-	Cash account	50	-	-	
4/18	Pays Promptly	-	2,500	2,500	0	
4/18	Pays Promptly	-	2,500	2,500	0	
4/18	Pays Promptly	-	1,000	1,000	0	
4/18	Pays Promptly	-	1,000	1,000	0	
4/18	Pays Prompt to Slow 15+	-	1,000	750	0	
4/18	-	Cash account	50	-	-	
4/18	-	Cash account	50	-	-	
1/18	-	Cash account	50	-	-	
0/17	-	Cash account	50	-	-	
8/17	cash own option	Cash account	500	-	-	
6/17	-	-	5,000	0	0	Betw een 6 and Mont
5/17	Pays Promptly	-	50,000	0	0	Betw een 6 and Mont
3/17	-	Cash account	100	-	-	
1/16	Pays Promptly	-	5,000	0	0	Betw een 6 and Mont
1/16	Pays Promptly	-	750	0	0	Betw een 6 and Mont
0/16	satisfactory	-	100	-	-	
07/16	-	Cash account	50	-	_	

## **Legal Events**

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Judgements	Liens	Suits	UCC Filings
0	0	1	17
Latest Filing: -	Latest Filing: -	Latest Filing: 07-22-2015	Latest Filing: 01-19-2017

Events	
Suit -	
Filing Date	07-22-2015
Filing Number	2015800293CJC
Status	Pending
Date Status Attained	07-22-2015
Received Date	08-07-2015
Amount	US\$ 5,000
Plaintiffs	MALIK AZHAR
Defendant	ACCURATE BACHGROUND LLC
Defendant	AND OTHERS
Court	ORANGE COUNTY SMALL CLAIMS COURT/SANTA ANA, SANTA ANA, CA
JCC Filing - Original	
Filing Date	01-19-2017
Filing Number	177567169281
Received Date	02-10-2017
Collateral	All Assets and proceeds
Secured Party	BRIGHTWOOD LOAN SERVICES LLC, AS ADMINISTRATIVE AGENT AND AS COLLATERAL AGENT, NEW YORK, NY
Debtors	ACCURATE BACKGROUND, LLC
Filing Office	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA
UCC Filing - Original	
Filing Date	01-19-2017
Filing Number	177567169160
Received Date	02-10-2017
Collateral	All Assets and proceeds
Secured Party	BRIGHTWOOD LOAN SERVICES LLC, AS ADMINISTRATIVE AGENT AND AS COLLATERAL AGENT, NEW YORK, NY
Debtors	ACCURATE BACKGROUND HOLDINGS, LLC
Filing Office	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA
UCC Filing - Original	
Filing Date	04-14-2016
Filing Number	167519873805
Received Date	04-29-2016
Collateral	Leased Computer equipment and proceeds
Secured Party	DELL FINANCIAL SERVICES L.L.C., ROUND ROCK, TX
Debtors	ACCURATE BACKGROUND, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

Filing Date	04-12-2016
Filing Number	167519439469
Received Date	04-29-2016
Collateral	Equipment and proceeds
Secured Party	U.S. BANK EQUIPMENT FINANCE, A DIVISION OF U.S. BANK NATIONAL ASSOCIATION, MARSHALL, MN
Debtors	ACCURATE BACKGROUND, LLC
Filing Office	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA
UCC Filing - Original	
Filing Date	08-20-2015
Filing Number	157481189529
Received Date	09-04-2015
Collateral	Equipment including proceeds and products
Secured Party	LENOVO FINANCIAL SERVICES, JACKSONVILLE, FL
Debtors	ACCURATE BACKGROUND, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA
UCC Filing - Assignment	
Filing Date	08-19-2014
Filing Number	1474250140
Received Date	09-05-2014
Original Filing Date	07-24-2014
Original Filing Number	147421511187
Secured Party	TECHNOLOGY FINANCE CORPORATION, SCOTTSDALE, AZ
Secured Party	U.S. BANK EQUIPMENT FINANCE, MARSHALL, MN
Debtors	A CCURATE BA CKGROUND, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA
UCC Filing - Original	
Filing Date	07-30-2014
Filing Number	147422508770
Received Date	08-15-2014
Collateral	Leased Computer equipment and proceeds
Secured Party	DELL FINANCIAL SERVICES L.L.C., ROUND ROCK, TX
	ACCURATE BACKGROUND, INC.
Debtors	, toda, triz b, taka tadib, ira
Debtors Filing Office	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA
Filing Office	
Filing Office	
Filing Office  UCC Filing - Original	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA
Filing Office  UCC Filing - Original  Filing Date	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA 07-24-2014
Filing Office  UCC Filing - Original  Filing Date  Filing Number	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA 07-24-2014 147421511187
Filing Office  UCC Filing - Original  Filing Date  Filing Number  Received Date	07-24-2014 147421511187 08-12-2014
Filing Office  UCC Filing - Original  Filing Date  Filing Number  Received Date  Collateral	07-24-2014 147421511187 08-12-2014 Leased Equipment

	00.00.0044
Filing Date	03-28-2014
Filing Number	147405221632
Received Date	04-11-2014
Collateral	Leased Computer equipment and proceeds
Secured Party	DELL FINANCIAL SERVICES L.L.C., ROUND ROCK, TX
Debtors	ACCURATE BACKGROUND, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA
UCC Filing - Original	
Filing Date	09-16-2013
Filing Number	137377926489
Received Date	09-26-2013
Collateral	Equipment and proceeds
Secured Party	U.S. BANK EQUIPMENT FINANCE, A DIVISION OF U.S. BANK NATIONAL ASSOCIATION, MARSHALL, MN
Debtors	ACCURATE BACKGROUND, INC.
Filing Office	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA
UCC Filing - Original	
Filing Date	01-31-2008
Filing Number	087145718324
Received Date	02-11-2008
Collateral	Computer equipment
Secured Party	SYNERGY RESOURCES, MINNEAPOLIS, MN
Debtors	ACCURATE BACKGROUND INC
Filing Office	SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

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There may be additional UCC Filings in D&B's file on this company available by contacting 1-800-234-3867.

There may be additional suits, liens, or judgements in D&B's file on this company available in the U.S. Public Records Database, also covered under your contract. If you would like more information on this database, please contact the Customer Resource Center at 1-800-234-3867.

If it is indicated that there are defendants other than the report subject, the law suit may be an action to clear title to property and does not necessarily imply a claim for money against the subject.

## **Special Events**

08-30-2017

WORK FORCE CHANGES: According to published reports, Accurate Background announced that they have expanded their offices to include an additional facility. The expansion consists of an additional 40,000 square feet within their Irvine headquarters office complex.

## **Company Profile**

### **Company Overview**

D-U-N-S

17-647-7016

**Legal Form** 

Corporation (US)

**History Record** 

Clear

Date Incorporated

10-10-2014

State of Incorporation

California

Ownership

Not publicly traded

**Mailing Address** 

**United States** 

Telephone

(800) 784-3911

Fax

(800) 784-3593

Website

www.accuratebackground.com/contact-

us.php?sec=13

**Present Control Succeeded** 

1998

**Annual Sales** 

US\$ 44,858,000

**Employees** 

360 (315 here)

Age (Year Started)

20 years (1998)

Named Principal

David C Dickerson, MBR-CEO

Line of Business

Information retrieval services

### **Business Registration**

Corporate and business registrations reported by the secretary of state or other official source as of: 07-27-2018

This data is for informational purposes only, certification can only be obtained through the Office of the Secretary of State.

Registered Name ACCURATE BACKGROUND, LLC

Corporation Type Corporation (US)

Business Commenced On 1998

State of Incorporation CALIFORNIA

Registration ID 201428610203

Registration Status ACTIVE

**Filing Date** 10-10-2014

Where Filed BUSINESS PROGRAMS DIVISION

### Registered Agent

Name C T CORPORATION SYSTEM (C0168406)

Address CA

### Registered Principal

Name PIERO BROCCARDO

Title

Address 7515 IRV INE CENTER DR, IRV INE, CA, 926180000

Name DAVID C DICKERSON

Title -

Address 7515 IRVINE CENTER DR, IRVINE, CA, 926180000

### **Principals**

#### Officers

DAVID C DICKERSON, MBR-CEO
TIM DOWD, MBR-PRES
AARON CHARBONNET, MBR-SR V PRES OF SALES
PIERO BROCCARDO, MBR-CFO

#### **Directors**

DIRECTOR(S): THE OFFICER(S)

#### **Company Events**

### The following information was reported on: 05-09-2018

The California Secretary of States business registrations files showed that Accurate Background, LLC was registered as a Limited Liability Company on October 10, 2014, under the file registration number 201428610203.

Business started 1998. 100% of capital stock is owned by David C Dickerson.

#### RECENT EVENT:.

On May 9, 2018, sources stated that Accurate Background, LLC, Irvine, CA announced that they have expanded their offices to include an additional 40,000 square feet within their Irvine headquarters office complex on August 29, 2017. Further details are unavailable.

DAVID C DICKERSON. 1997-present active here.

TIM DOWD. Antecedents are unknown.

AARON CHARBONNET. Antecedents are unknown.

PIERO BROCCARDO. Antecedents are unknown. .

Business address has changed from 20988 Bake Pkw y #104, Lake Forest, CA, 92630 to 6 Orchard Ste 200, Lake Forest, CA, 92630.

Business address has changed from 6 Orchard Ste 200, Lake Forest, CA, 92630 to 7515 Irvine Center Dr, Irvine, CA, 92618.

### **Business Activities And Employees**

### The following information was reported on: 05-09-2018

#### **Business Information**

Trade Names	SELECTFORCE
Description	Provides information retrieval services, specializing in on-line data base information (100%).
	Has 1100 account(s). Terms are cash and Net 30 days. Sells to commercial concerns. Territory: International.
Employees	360 w hich includes officer(s) and 2 part-time. 315 employed here.
Financing Status	Secured
Facilities	Leases 58,649 sq. ft. on both floor of a two story concrete block building.
Location	Industrial section on side street.

## SIC/NAICS Information

SIC Codes	SIC Description	Percentage of Business
7375	Information retrieval services	-

73759902	On-line data base information retrieval -	
NAICS Codes	NAICS Description	
519190	All Other Information Services	

overnment Activity			
Activity Summary			
Borrower(Dir/Guar)	No		
Administrative Debt	No		
Contractor	No		
Grantee	No		
Party excluded from federal program(s)	No		

Source: D&B | Currency: All figures shown in USD unless otherwise stated

## **Financials**

## **Key Business Ratios**

Statement date

12-31-2014

Based on Number of Establishments

38

	Ratio for the business	Industry Median	Industry Quartile
Profitability			
Return On Assets	0.5	1.7	3
Return on Net Worth	9.7	6.2	2
Return on Sales	0.4	3.5	3
Short Term Solvency			
Current Liabilities to Inventory	-	376.7	-
Current Liabilities Over Net Worth	999.9	34.2	1
Current Ratio	1.1	1.8	3
Quick Ratio	1.1	1.0	2
Efficiency			
Accounts Payable to Sales	13.1	5.8	1
Assets Over Sales	75.6	139.0	1
Collection Period	99.5	48.9	1
Sales to Inventory	-	19.9	-
Sales Over Net Working Capital	20.4	2.7	1
Utilization			
Total Liabilities Over Net Worth	999.9	60.7	1

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accurate.

Global Screening Service Offerings

Country	ID Verification	Expanded Sanctions	Criminal	Crim Level	Education	Employment	Professional Credential	Reference	Civil Litigation	Credit	Directorship	Driving License
Afghanistan	X	Х	X	N	Х	Х	Х	Х	X	Χ	X	Х
Aland Islands	X	X			Х	Х	Х	Х				
Albania	X	Х	X	N	Х	X	X	Х	X	Х	X	Χ
Algeria	X	Х	X	L	Х	X	X	Х	X	Х	X	Χ
American Samoa	X	Х	X	L	Х	X	X	Х				X
Andorra	Х	Х	Х	N	Х	Х	Х	Х	Х	Х	Х	
Angola	X	Х	Х	N	Х	Х	Х	Х	Х	Х	X	Х
Anguilla	X	Х	Х	N	Х	Х	Х	Х	Х	Х		
Antigua & Barbuda	X	Х	Х	L	Х	Х	Х	Х	Х	Х		
Argentina	X	Х	Х	Р	Х	Х	Х	Х	Х	Х	X	Х
Armenia	X	Х	X	N	X	Х	Х	X	Х	Х	X	X
Aruba	Х	Х	Х	L	X	Х	X	Х	Х	Х		
Australia <sup>1</sup>	Х	Х	Х	N	Х	Х	Х	Х	Х	Х	Х	Х
Austria	X	X	X	Р	X	X	X	X	X	X	X	X
Azerbaijan	Х	Х	Х	L	Х	Х	Х	Х	Х	Х	Х	-
Bahamas	Х	Х	Х	N	Х	Х	Х	Х	Х	Х		Х
Bahrain, Kingdom of	Х	Х	Х	L	Х	Х	Х	Х	Х	Х	Х	Х
Bangladesh	X	X	X	N	X	X	X	X	X	X		
Barbados	X	X	X	L	X	X	X	X	X	X		Х
Belarus	Х	Х	Х	Р	Х	Х	Х	Х	Х	Х	Х	Х
Belgium	Х	Х	Х	N	Х	Х	Х	Х	Х	Х	Х	Х
Belize	Х	Х	Х	L	Х	Х	Х	Х	Х	Х		Х
Benin	Х	Х	Х	N	Х	Х	Х	Х	Х	Х	Х	Х
Bermuda	Х	Х	Х	N	Х	Х	Х	Х	Х	Х	Х	Х
Bhutan	Х	Х	Х	N	Х	Х	Х	Х	Х	Х		-
Bolivia	Х	Х	Х	L	Х	Х	Х	Х	Х	Х		Х
Bosnia & Herzegovina	Х	Х	Х	N	Х	Х	Х	Х	Х	Х	Х	-
Botswana	Х	Х	Х	N	Х	Х	Х	Х	Х	Х	Х	Х
Bouvet Island	Х	Х	Х	N	Х	Х	Х	Х				-
Brazil	Х	Х	Х	L	Х	Х	Х	Х	Х	Х	Х	Х
British Indian Ocean Territory	Х	Х	Х	N	Х	Х	Х	Х	Х			-
Brunei	Х	Х	Х	N	Х	Х	Х	Х	Х	Х	Х	Х
Bulgaria	Х	Х	Х	Р	Х	Х	Х	Х	Х	Х	Х	Х
Burkina Faso	Х	Х	Х	N	Х	Х	Х	Х	Х	Х	X	
Burundi	Х	Х	Х	N	Х	Х	Х	Х	Х	Х	Х	-
Cambodia	Х	Х	Х	N	Х	Х	Х	Х	Х			-
Cameroon	Х	Х	Х	N	Х	Х	Х	Х	Х	Х	Х	Х
Canada <sup>2</sup>	Х	Х	Х	N	Х	Х	Х	Х		Х	Х	Х
Cape Verde	X	X	X	N	X	X	X	X	Х	X	X	
Caribbean Netherlands(Bonaire, Saba, Sint Eus		X	X	i i	X	X	X	X				
Cayman Islands	X	X	X	L	X	X	X	X	Х	X	X	Х
Central African Republic	X	X	X	N	X	X	X	X	X	X	X	
Chad	X	X	X	N	X	X	X	X	X	X	X	
Channel Islands, Guernsey	X	X	X		X	X	X	X	X	X	X	

Channel Islands, Jersey Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Chile Χ Χ Χ Ν Χ Χ Χ Χ Χ Χ Χ Χ Ν China Χ Χ Χ Χ Χ Χ Χ Χ Χ Х Х Christmas Island, Australia Χ Χ L Χ Χ Χ Χ Χ Χ Χ Cocos (Keeling Islands) Χ Χ Χ Χ Χ Χ Χ Х Χ Χ Colombia Χ Ν Χ Χ Χ Χ Χ Χ Χ Х Ν Χ Χ Χ Comoros Χ Χ Χ Χ Χ Congo Χ Χ Χ Ν Χ Χ Χ Χ Χ Χ Χ Χ Χ Ν Χ Χ Χ Χ Χ Χ Χ Congo, Dem. Rep. of Χ Χ Ν Χ Χ Χ Χ Cook Islands Χ Χ Χ Costa Rica Χ Χ Χ Ν Χ Χ Χ Χ Χ Χ Χ Χ Cote d'Ivoire (Ivory Coast) Χ Χ Χ L Χ Χ Χ Χ Χ Х Χ Χ Croatia Χ Χ Ν Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Cuba Curacao Χ Χ Χ L Χ Χ Χ Χ Cyprus, Republic of Χ Х Χ L Χ Χ Χ Х Χ Χ Χ Χ Czech Republic Χ Χ Χ Р Χ Χ Χ Χ Χ Х Χ Χ Р Χ Χ Χ Χ Χ Χ Χ Χ Χ Denmark Χ Χ Djibouti Χ Χ Χ Ν Χ Χ Χ Χ Χ Χ Χ Ν Dominica Χ Х Χ Χ Χ Χ Χ Χ Χ Ν Dominican Republic Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Ν Χ Χ Χ Χ Χ Χ Χ Ecuador Х Egypt Χ Χ Χ Р Χ Χ Χ Χ Χ Χ Χ Χ El Salvador Χ Χ Χ Ν Χ Χ Χ Х Χ Χ **Equatorial Guinea** Χ Χ Χ L Χ Χ Χ Χ Χ Χ Χ Eritrea Χ Х Χ Ν Χ Χ Χ Χ Χ Χ Χ Χ Χ Ν Χ Χ Estonia Χ Χ Χ Χ Χ Χ Χ Ethiopia Χ Χ Χ Ν Χ Χ Χ Χ Χ Χ Χ Falkland Islands (Islas Malvinas) Χ Χ Χ Χ Χ Χ Χ Χ L Χ Faroe Islands Χ Χ Χ Χ Χ Χ Χ Χ Χ Fiji Χ Χ Χ L Χ Χ Χ Χ Χ Χ Х Χ Р Χ Χ Χ Χ Finland Χ Χ Х Χ France Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Ν Χ Χ Χ Χ Χ French Guiana Χ Ν French Polynesia Χ Χ Χ Χ Χ Х Χ Χ Χ French southern territories Χ Χ Χ Χ Χ Χ Gabon Χ Х Χ Ν Χ Χ Χ Χ Χ Х Χ Ν Gambia Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Ν Χ Χ Χ Χ Χ Χ Georgia Χ Χ Р Germany Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Р Ghana Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Ν Χ Χ Χ Χ Χ Х Gibraltar Χ Р Greece Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Greenland Χ Χ Χ Ν Χ Χ Χ Χ Χ Χ Χ Grenada Х Χ L Χ Χ Χ Χ Χ Χ Χ Guadeloupe Χ Χ Χ Ν Χ Χ Χ Χ Χ Ν Χ Guam Χ Х Χ Χ Χ Х Χ Χ Guatemala Χ Χ Χ Ν Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Χ Guinea, Republic of L Χ Χ

Guinea-Bissau	Х	Х	Х	N	Х	Х	Х	Х		Х	Х	
Guyana	X	X	X	N	X	X	X	X	Х	X		Х
Haiti	Х	Х	Х	N	Х	Х	Х	Х	Х			
Heard Island and McDonald Islands	Х	Х	Х	N	Х	Х	Х	Х				
Honduras	Х	Х	Х	L	Х	Х	Х	Х	Х	Х		
Hong Kong	Х	Х			Х	Х	Х	Х	Х	Х	Х	X
Hungary	Х	Х	Х	Р	Х	Х	Х	Х	Х	Х	Х	X
Iceland	Х	Х	Х	L	Х	Х	Х	Х	Х	Х	Х	X
India	X	Х	Х	L	Х	Х	Х	Х	Х	Х	X	X
Indonesia	Х	Х	Х	N	Х	Х	Х	Х	X	Х		Х
Iran	Х	Х			Х	Х	Х	Х				
Iraq	X	Х	X	L	X	Х	Х	Х	Х	X	Х	X
Ireland, Republic of	X	Х			Х	Х	Х	Х	X	Х	X	X
Isle of Man	X	Х	X	L	X	Х	Х	Х	X	Х	X	
Israel	X	Х	X	L	X	Х	Х	Х	X		X	X
Italy	X	Х	X	Р	Х	Х	Х	Х	X	Х	Х	X
Jamaica	X	Х	X	N	Х	Х	Х	Х	Х	Х		X
Japan	Х	Х			Х	Х	Х	Х	X		Х	X
Jordan	X	Х	X	N	Х	Х	Х	Х	Х	Х	Х	X
Kazakhstan	X	Х	X	N	X	Х	Х	Х	X	Х	X	X
Kenya	X	Х	X	N	X	Х	Х	Х	X	Х	X	X
Kiribati		Х	X	N	X	Х	Х	Х	X	Х		
Korea, North [Democratic People's Republic Of]	X	Х			Х	Х	Х	Х				
Korea, South	Х	Х			Х	Х	Х	Х	X	Х	Х	Х
Kosovo	X	Х	X	N	X	Х	Х	Х	X	Х	X	
Kuwait	X	Х	X	L	X	Х	Х	Х	X	Х	X	X
Kyrgyzstan	X	Х	X	N	X	X	Х	Х	X	Х	X	
Laos	X	Х	X	L	X	Х	Х	Х	Х	Х		
Latvia	X	Х	X	Р	Х	Х	Х	Х	Х	Х	Х	X
Lebanon	X	Х	X	L	X	Х	Х	Х	X	Х	X	X
Lesotho	Х	Х	Х	N	Х	Х	Х	Х	Х	Х	Х	
Liberia	Х	X	Х	N	Х	Х	Х	Х	Х	Х	Х	
Libya	Х	Х	Х	N	Х	Х	Х	Х	Х	Х	Х	
Liechtenstein	Х	Х	Х	N	Х	Х	Х	Х	Х	Х	Х	
Lithuania	Х	Х	Х	Р	Х	Х	Х	Х	Х	Х	Х	Х
Luxembourg	X	X	X	N	Х	Х	Χ	Χ	Х	X	Χ	X
Macau	Х	Х	Х	L	Х	Х	Х	Х	Х	Х		
Macedonia	X	X	X	N	Х	Х	Χ	Χ	Х	X	Χ	
Madagascar	X	X	X	N	Х	Х	Χ	Χ	Х	X	Χ	
Malawi	X	X	X	L	Х	Х	Χ	Χ	Х	X	Χ	
Malaysia	Х	Х	Х	N	Х	Х	Х	Х	Х	Х	Х	X
Maldives	X	X	X	N	Х	Х	Χ	Χ	Х	X	Χ	
Mali	Х	X	Х	L	Х	Х	Х	Х	Х	Х	Х	
Malta	X	Х	Х	N	Х	X	Х	Х	X	X	Х	
Marshall Islands	Х	Х	Х	N	Х	Х	Х	Х	X			
Martinique	X	Х	Х	N	Х	X	Х	Х	X			
Mauritania	X	Х	Х	N	Х	X	Х	Х	X	X	Х	
Mauritius	X	Х	Х	N	Х	X	Х	Х	X	X	Х	
Mayotte	X	X	X	N	X	Х	Χ	Χ			X	

Mexico	Х	Х	X	N	Х	Х	Х	Х	Х	Х	Х	Х
Micronesia, Fed. States of	Х	Х	Х	L	Х	Х	Х	Х				Х
Moldova	X	X	X	N	X	X	X	X	Х	Х	Х	X
Monaco	X	X	X	N	X	X	X	X	X	X	X	X
Mongolia	X	X	X	i	X	X	X	X	X	X	X	X
Montenegro	X	X	X	N	X	X	X	X	X	X	X	,
Montserrat	X	X	X	N	X	X	X	X	X	X	^	
Morocco	X	X	X	N	X	X	X	X	X	X	Х	
Mozambique	X	X	X	N	X	X	X	X	X	X	X	Х
Myanmar	X	X	X	L	X	X	X	X	X	X	^	^
Namibia	X	X	X	N	X	X	X	X	X	X	Х	
Nauru	X	X	X	N	X	X	X	X	Λ	Α	Λ	
Nepal	X	X	X	L	X	X	X	X	Х	X		X
Netherlands	X	X	X	N	X	X	X	X	X	X	Х	X
Netherlands Antilles	X	X		IN			^		X	Λ		
New Caledonia	X	X	Х	N	Х	X	X	X	X	X	X	
New Zealand	X	X	X	N	X	X	X	X	X	X	X	X
	X	X	X	I	X	X	X	X	X	X	^	^
Nicaragua				N							V	
Niger	X	X	X		X	X	X	X	X	X	X	V
Nigeria	X	X	X	N	X	X	X	X	Х	Х	Х	Х
Niue	X	X	Х	L	X	X	X	X				
Norfolk Islands		X		<b>.</b> .	X	X	X	X				
Northern Mariana Islands	X	X	X	L	X	X	X	X	X	X	X	X
Norway	X	X	X	L L	X	X	X	X	X	X	X	X
Oman	X	X	X	L	X	X	X	X	X	X	X	X
Pakistan	X	X	X	L	X	X	X	X	Х	X	X	Х
Palau	X	X	X	N	X	X	X	X		X	Х	
Palestine	X	X	X	N	X	X	X	X	.,	X		
Panama	X	X	X	L L	X	X	X	X	X	X	X	Х
Papua New Guinea	X	X	X	L	X	X	X	X	X	X	Х	
Paraguay	X	X	X	N	X	X	X	X	X	X		X
Peru	Х	Х	Х	Р	Х	Х	X	X	X	Х	Х	Х
Philippines	Х	Х	X	N	Х	Х	X	X	X	Х	Х	Х
Pitcairn Islands	Х	Х			Х	Х	X	X				
Poland	Х	Х	Х	Р	Х	Х	X	X	X	Х	Х	Х
Portugal	Х	Х	Х	L	Х	Х	X	X	X	Х	Х	Х
Puerto Rico	Х	Х	Х	L	Х	Х	X	X	X			Х
Qatar	Х	Х	X	Р	Х	Х	X	X	X	Х	Х	Х
Reunion	Χ	Х	Χ	L	Х	X	X	X	X	X		
Romania	X	X	X	Р	Х	X	X	X	X	X	X	X
Russia	X	Х	X	N	Х	X	X	X	X	X	X	X
Rwanda	X	X	X	N	X	X	X	X	X	X	X	
Saint Barthelemy (St. Barts)	X	X	X	N	X	X	X	X			X	X
Saint Helena	Χ	Χ	Χ	N	Χ	Χ	X	Χ		X	X	
Saint Kitts & Nevis	Х	Χ	Х	N	Х	Х	X	X	X	X	Х	
Saint Lucia	Х	Х	Х	N	Х	Х	X	X	X	Х	Х	
Saint Martin	Х	Х	Х	N	Х	Х	Х	Х	Х		Х	Х
				1								
Saint Pierre and Miquelon	X	X	X	N N	X	X	X	X	X	X	X	

Samoa	Х	Х	Х	N	Х	Х	Х	Х	Х	Х		
San Marino	Х	X	Х	N	X	Х	X	X	Х	Х	Х	
Sao Tome and Principe	X	Х	X	N	Х	Х	Х	Х	Х	Х	Х	
Saudi Arabia	X	X	Х	Р	X	X	Х	X	X	Х	Х	X
Senegal	X	X	X	N	X	X	Х	X	X	Х	Х	
Serbia	X	X	X	N	X	X	Х	X	X	Х	Х	X
Seychelles	X	X	Х	N	X	Х	Х	X	X	Х	Х	
Sierra Leone	X	X	Х	L	X	Х	X	X	Х	Х	Х	Х
Singapore	X	X			X	Х	X	X	Х	Х	Х	Х
Slovakia	X	X	Х	Р	X	Х	X	X	Х	Х	Х	Х
Slovenia	X	X	Х	N	X	Х	X	Х	Х	Х	Х	Х
Solomon Islands	X	X	Х	L	X	Х	X	X	X	Х	Х	
Somalia	X	X	X	N	X	X	Х	X	X	Х	Х	
South Africa	Х	X	Х	Р	X	Х	Х	X	Х	Х	Х	X
South Georgia and South Sandwich Islands	Х	X			X	Х	Х	X				
South Sudan	X	X			X	X	Х	X				
Spain	Х	X			X	Х	Х	X	Х	Х	Х	X
Sri Lanka	Х	Х	Х	L	X	X	Х	Х	Х	Х		X
St Maarten	Х	X	Х	L	X	X	Х	X				
Sudan	Х	X	Х	N	Х	X	Х	X	Х	Х	Х	
Suriname	Х	Х	Х	N	Х	X	Х	X	Х	Х		
Svalbard and Jan Mayen Islands	Х	Х	Х	N	Х	Х	Х	Х			Х	
Swaziland	Х	Х	Х	N	Х	Х	Х	Х	Х	Х	Х	
Sweden	Х	X	Х	Р	X	Х	Х	X	Х	Х	Х	Х
Switzerland	Х	Х	Х	Р	X	X	Х	Х	Х	Х	Х	Х
Syria	Х	X			X	X	Х	X				
Taiwan	Х	Х			X	Х	Х	Х	Х	X		Х
Tajikistan	Х	X	Х	N	X	X	Х	X	X	Х	Х	X
Tanzania	X	X	X	N	X	X	Х	X	X	Х	Х	X
Thailand	Х	X	Х	L	X	Х	Х	X	Х	Х	Х	X
Timor-Leste (East Timor)	X	X	Х	L	X	Х	X	X	Х	Х		
Togo	X	X	Х	N	X	Х	X	X		Х	Х	X
Tokelau	X	X	X	N	X	X	Х	X				
Tonga	X	X	X	L	X	X	Х	X	X	Х		
Trinidad & Tobago	X	X	Х	N	X	Х	X	X	Х	Х		X
Tunisia	X	Х	Х	L	Х	Х	Х	Х	Х	Х	Х	
Turkey	X	X	Х	L	X	Х	X	X	Х	Х	Х	Х
Turkmenistan	Х	X	Х	N	X	Х	X	X	Х	Х		
Turks and Caicos Islands	Х	X	Х	L	X	Х	X	X	Х	Х		
Tuvalu		X	Х	N	X	Х	X	X	Х	Х		
Uganda	X	X	Х	N	X	Х	X	X	X	Х	Х	X
Ukraine	Х	X	X	Р	X	X	Х	X	X	Х	Х	X
United Arab Emirates	Х	Х	Х	Р	Х	Х	Х	Х	Х	Х	Х	Х
United Kingdom	Х	X	Х	N	X	X	Х	X	Х	Х	Х	X
Uruguay	Х	Х	Х	N	Х	Х	Х	Х	Х	Х		Х
Uzbekistan	Х	Х	Х	N	Х	Х	Х	Х	Х	Х	Х	
Vanuatu	Х	Х	Х	N	Х	Х	Х	Х	Х	Х		
Vatican City		Х			Х	Х	Х	Х				
Venezuela	Х	X	Х	N	X	X	Х	X	Х	Х	Х	Х

Vietnam
Virgin Islands (British)
Virgin Islands (US)
Wallis and Futuna
Western Sahara
Yemen
Zambia, Republic of
Zimbabwe

Х	Х			Х	Х	Х	Х	Х	Х		Х
X	X	Х	N	X	X	X	X	Х	X		X
X	X	X	N	X	X	X	X	X			X
X	Χ	X	L	X	Χ	X	X		Χ	X	
X	Χ			X	Χ	Χ	X	X	Χ		
X	X	X	Ν	X	X	X	X	X	X	X	X
X	X	X	N	X	X	Х	X	X	Х	Х	Х
X	Χ	X	N	X	Χ	Χ	X	X	Χ	X	X

N = National L = Local

P = Post Only

Appendix C, Doc #1

# ACKNOWLEDGMENT AND ACCEPTANCE OF REGION 4 ESC's OPEN RECORDS POLICY

### **OPEN RECORDS POLICY**

All proposals, information and documents submitted are subject to the Public Information Act requirements governed by the State of Texas once a Contract(s) is executed. If an Offeror believes its response, or parts of its response, may be exempted from disclosure, the Offeror must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt and include detailed reasons to substantiate the exemption. Price is not confidential and will not be withheld. Any unmarked information will be considered public information and released, if requested under the Public Information Act.

The determination of whether information is confidential and not subject to disclosure is the duty of the Office of Attorney General (OAG). Region 4 ESC must provide the OAG sufficient information to render an opinion and therefore, vague and general claims to confidentiality by the Offeror are not acceptable. Region 4 ESC must comply with the opinions of the OAG. Region 4 ESC assumes no responsibility for asserting legal arguments on behalf of any Offeror. Offeror is advised to consult with their legal counsel concerning disclosure issues resulting from this procurement process and to take precautions to safeguard trade secrets and other proprietary information.

Signature below certifies complete acceptance of Region 4 ESC's Open Records Policy, except as noted below (additional pages may be attached, if necessary).

Check one of the following responses to the Acknowledgment and Acceptance of Region 4 ESC's Open Records Policy below:

- We acknowledge Region 4 ESC's Open Records Policy and declare that no information submitted with this proposal, or any part of our proposal, is exempt from disclosure under the Public Information Act.
- We declare the following information to be a trade secret or proprietary and exempt from disclosure under the Public Information Act.

(Note: Offeror must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt. In addition, Offeror must include detailed reasons to substantiate the exemption(s). Price is not confident and will not be withheld. All information believed to be a trade secret or proprietary must be listed. It is further understood that failure to identify such information, in strict accordance with the instructions, will result in that information being considered public information and released, if requested under the Public Information Act.)

	8/14/2019   2:44:28 PM PDT	Docusigned by:  Tiffany Willis  F3808760FD9146C	Corporate Couns	el
Date		Authorized Signature & Title		

Appendix C, Doc #2

# ANTITRUST CERTIFICATION STATEMENTS (Tex. Government Code § 2155.005)

Attorney General Form

I affirm under penalty of perjury of the laws of the State of Texas that:

- 1. I am duly authorized to execute this Contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;
- 2. In connection with this proposal, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;
- 3. In connection with this proposal, neither I nor any representative of the Company has violated any federal antitrust law; and
- 4. Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this proposal to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

Company	Accurate Background, LLC	Contact	
			Signature
			Printed Name
	7515 Irvine Center Drive		
Address			Position with Company
	Irvine CA 92618		
		Official Authorizing Proposal	Docusigned by: Tiffary Willis F3808760FD9146C
			Signature
			Tiffany Willis
			Printed Name
Phone	800.784.3911		Counsel
Fax	800.784.3593		Position with Company

Appendix C, DOC #3

## Implementation of House Bill 1295

## **Certificate of Interested Parties (Form 1295):**

In 2015, the Texas Legislature adopted House Bill 1295, which added section 2252.908 of the Government Code. The law states that a governmental entity or state agency may not enter into certain contracts with a business entity unless the business entity submits a disclosure of interested parties to the governmental entity or state agency at the time the business entity submits the signed contract to the governmental entity or state agency. The law applies only to a contract of a governmental entity or state agency that either (1) requires an action or vote by the governing body of the entity or agency before the contract may be signed or (2) has a value of at least \$1 million. The disclosure requirement applies to a contract entered into on or after January 1, 2016.

The Texas Ethics Commission was required to adopt rules necessary to implement that law, prescribe the disclosure of interested parties form, and post a copy of the form on the commission's website. The commission adopted the Certificate of Interested Parties form (Form 1295) on October 5, 2015. The commission also adopted new rules (Chapter 46) on November 30, 2015, to implement the law. The commission does not have any additional authority to enforce or interpret House Bill 1295.

## Filing Process:

Staring on January 1, 2016, the commission will make available on its website a new filing application that must be used to file Form 1295. A business entity must use the application to enter the required information on Form 1295 and print a copy of the completed form, which will include a certification of filing that will contain a unique certification number. An authorized agent of the business entity must sign the printed copy of the form and have the form notarized. The completed Form 1295 with the certification of filing must be filed with the governmental body or state agency with which the business entity is entering into the contract.

The governmental entity or state agency must notify the commission, using the commission's filing application, of the receipt of the filed Form 1295 with the certification of filing not later than the 30th day after the date the contract binds all parties to the contract. The commission will post the completed Form 1295 to its website within seven business days after receiving notice from the governmental entity or state agency.

Information regarding how to use the filing application will be available on this site starting on January 1, 2016.

https://www.ethics.state.tx.us/whatsnew/elf\_info\_form1295.htm

Last Revision: February 16, 2016

Appendix C, DOC # 4

## **Texas Government Code 2270 Verification Form**

House Bill 89 (85R Legislative Session), which adds Chapter 2270 to the Texas Government Code, provides that a governmental entity may not enter into a contract with a company without verification that the contracting vendor does not and will not boycott Israel during the term of the contract.

Furthermore, Senate	Bill 252 (85R Legislative	e Session), which	amends Chapte	er 2252 of the
Texas Government Co	ode to add Subchapter F	, prohibits contracti	ing with a compa	ny engaged in
business with Iran, Su	udan or a foreign terroris	t organization iden	ntified on a list pr	epared by the
Texas Comptroller.	-	-		

I,Tiffany Willis	,	as	an	authorized
representative of				
Accurate Background, LLC		,	а	contractor
engaged by				
Insert Name of Company				

Region 4 Education Service Center, 7145 West Tidwell Road, Houston, TX 77092, verify by this writing that the above-named company affirms that it (1) does not boycott Israel; and (2) will not boycott Israel during the term of this contract, or any contract with the above-named Texas governmental entity in the future.

Also, our company is not listed on and we do not do business with companies that are on the Texas Comptroller of Public Accounts list of Designated Foreign Terrorists Organizations found at <a href="https://comptroller.texas.gov/purchasing/docs/foreign-terrorist.pdf">https://comptroller.texas.gov/purchasing/docs/foreign-terrorist.pdf</a>.

I further affirm that if our company's position on this issue is reversed and this affirmation is no longer valid, that the above-named Texas governmental entity will be notified in writing within one (1) business day and we understand that our company's failure to affirm and comply with the requirements of Texas Government Code 2270 et seq. shall be grounds for immediate contract termination without penalty to the above-named Texas governmental entity.

I swear and affirm that the above is true and correct.

Docusigned by:  Tiffary Willis  E3808760ED9146C	8/14/2019   2:44:28 PM PDT
Signature of Named Authorized Company Representative	Date

**DOC #1** 

# OWNERSHIP DISCLOSURE FORM (N.J.S. 52:25-24.2)

Pursuant to the requirements of P.L. 1999, Chapter 440 effective April 17, 2000 (Local Public Contracts Law), the offeror shall complete the form attached to these specifications listing the persons owning 10 percent (10%) or more of the firm presenting the proposal.

1	, certify that I am the, that there are no partners	sole owner of and the business is
incorporated, and the provis	sions of N.J.S. 52:25-24.2 do not apply.	
1	OR:	
in	, a partner , do hereby certify that the following greater interest therein. I further certify that	is a list of all individu
partners who own a 10% or	greater interest therein. I further certify that	if one (1) or more of t
	on or partnership, there is also set forth the r % or more of that corporation's stock or the	
owning 10% or greater inter		individuai pariners
R-DO R LIAN	OR:	
PETER B. HAR	OR: , an authorized repre-	sentative of
PETER B. HAR WRATE BACKGRAND,	OR: , an authorized representation, do hereby certify that the following stockholders in the corporation who own 10	sentative of lowing is a list of the 19% or more of its stoc
names and addresses of all any class. I further certify the	stockholders in the corporation who own 10 at if one (1) or more of such stockholders is	% or more of its stoc itself a corporation or
names and addresses of all any class. I further certify the partnership, that there is als	stockholders in the corporation who own 10 at if one (1) or more of such stockholders is so set forth the names and addresses of the	% or more of its stoc itself a corporation or stockholders holding
names and addresses of all any class. I further certify the partnership, that there is als 10% or more of the corporat	stockholders in the corporation who own 10 at if one (1) or more of such stockholders is	% or more of its stoc itself a corporation or stockholders holding
names and addresses of all any class. I further certify the partnership, that there is als 10% or more of the corporat interest in that partnership.	stockholders in the corporation who own 10 at if one (1) or more of such stockholders is so set forth the names and addresses of the tion's stock or the individual partners owning	% or more of its stoc itself a corporation or stockholders holding a 10% or greater
names and addresses of all any class. I further certify the partnership, that there is als 10% or more of the corporatinterest in that partnership.  (Note: If there are no partnership.)	stockholders in the corporation who own 10 at if one (1) or more of such stockholders is to set forth the names and addresses of the tion's stock or the individual partners owning ers or stockholders owning 10% or more in	% or more of its stoc itself a corporation or stockholders holding a 10% or greater nterest, indicate no
names and addresses of all any class. I further certify the partnership, that there is als 10% or more of the corporat interest in that partnership. (Note: If there are no partnership)	stockholders in the corporation who own 10 at if one (1) or more of such stockholders is so set forth the names and addresses of the tion's stock or the individual partners owning ers or stockholders owning 10% or more in Address	% or more of its stoc itself a corporation or stockholders holding a a 10% or greater nterest, indicate no Interest
names and addresses of all any class. I further certify the partnership, that there is als 10% or more of the corporat interest in that partnership. (Note: If there are no partnership)	stockholders in the corporation who own 10 at if one (1) or more of such stockholders is so set forth the names and addresses of the tion's stock or the individual partners owning ers or stockholders owning 10% or more in Address	% or more of its stoc itself a corporation or stockholders holding a a 10% or greater nterest, indicate no Interest
names and addresses of all any class. I further certify the partnership, that there is als 10% or more of the corporat interest in that partnership. (Note: If there are no partnership)	stockholders in the corporation who own 10 at if one (1) or more of such stockholders is to set forth the names and addresses of the tion's stock or the individual partners owning ers or stockholders owning 10% or more in	% or more of its stoc itself a corporation or stockholders holding a a 10% or greater nterest, indicate no Interest
names and addresses of all any class. I further certify the partnership, that there is als 10% or more of the corporat interest in that partnership. (Note: If there are no partnership)	stockholders in the corporation who own 10 at if one (1) or more of such stockholders is so set forth the names and addresses of the tion's stock or the individual partners owning ers or stockholders owning 10% or more in Address	% or more of its stoc itself a corporation or stockholders holding a a 10% or greater nterest, indicate no Interest

DOC #2

## **NON-COLLUSION AFFIDAVIT**

Company Name:Accurate Background, LLC
Street: 7515 Irvine Center Drive
City, State, Zip Code: Irvine, CA 92618
State ofCALIFORNIA
County of OPANGE
1, PETER B. HARKER of the Prince
in the County of State of CALL FORM A  of full age, being duly sworn according to law on my oath depose and say that:
I am the of the firm of Company Name Company Name
the Offeror making the Proposal for the goods, services or public work specified under the attached proposal and that I executed the said proposal with full authority to do so; that said Offeror has not directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free competitive bidding in connection with the above proposal, and that all statements contained in said proposal and in this affidavit are true and correct, and made with full knowledge that relies upon the truth of the statements contained in said proposal and in the statements contained in this affidavit in awarding the contract for the said goods, services or public work.
I further warrant that no person or selling agency has been employed or retained to solicit or secure such contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee except bona fide employees or bona fide established commercial or selling agencies maintained by Company Name  Authorized Signature & Title
Subscribed and sworn before me
this

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.
State of California
County of Ovange
Subscribed and sworn to (or affirmed) before me on this 8th day of August, 20 19, by Reter Harker
proved to me on the basis of satisfactory evidence to be the person(s) who appeared before me.
NICOLE DAWNIKA MARTIN COMM. #2200609 Notary Public - California Orange County My Comm. Expires June 8, 2021 Signature

DOC #5

## STOCKHOLDER DISCLOSURE CERTIFICATION

Name of Business:	
I certify that the list below contains the names more of the issued and outstanding stock of the OR	and home addresses of all stockholders holding 10% or e undersigned.
I certify that no one stockholder owns 10% or rundersigned.	more of the issued and outstanding stock of the
Check the box that represents the type of busi	ness organization:
Partnership	Sole Proprietorship
Limited Partnership Limited Liability Corp	poration Limited Liability Partnership
Subchapter S Corporation	
Sign and notarize the form below, and, if necess	ary, complete the stockholder list below.
Stockholders:	
Name: DAVE DICKERSON	Name:
Name: DAVE DICKERSON  Home Address: 7515 Runk CTP. DRIVE IRVINE, CA 92614	Home Address:
Name:	Name:
Home Address:	Home Address:
Name:	Name:
Home Address:	Home Address:
	$\sim$
Subscribed and sworn before me this 8th day of August, 2019  (Notary Public)  My Commission expires: 6821	(Affiant) PERB. HAPKER CFO (Print name & title of affiant)
my continuation expires. WI OICI	(Corporate Seal)

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.
State of California County of <u>Overge</u>
Subscribed and sworn to (or affirmed) before me on this 8th day of August, 2019 by Refer Havker
proved to me on the basis of satisfactory evidence to be the person(s) who appeared before me.
NICOLE DAWNIKA MARTIN COMM. #2200609 Notary Public - California Orange County My Comm. Expires June 8, 2021
(Seal) Signature // //

## **Appendix B**

## **TERMS & CONDITIONS ACCEPTANCE FORM**

Signature on the Offer and Contract Signature form certifies complete acceptance of the terms and conditions in this solicitation and draft Contract except as noted below with proposed substitute language (additional pages may be attached, if necessary). The provisions of the RFP cannot be modified without the express written approval of Region 4 ESC. If a proposal is returned with modifications to the draft Contract provisions that are not expressly approved in writing by Region 4 ESC, the Contract provisions contained in the RFP shall prevail.

## Check one of the following responses:

✓ Offeror takes the following exceptions to the RFP and draft Contract. All exceptions must be clearly explained, reference the corresponding term to which Offeror is taking exception and clearly state any proposed modified language, proposed additional terms to the RFP and draft Contract must be included:

(Note: Unacceptable exceptions may remove Offeror's proposal from consideration for award. Region 4 ESC shall be the sole judge on the acceptance of exceptions and modifications and the decision shall be final.

If an offer is made with modifications to the contract provisions that are not expressly approved in writing, the contract provisions contained in the RFP shall prevail.)

Section/Page	Term, Condition or Specification	Exception/Proposed Modification	Accepted For Region 4 ESC's use)
1. Draft Contract pg. 1	Term of Agreement	Request that Contractor may elect not to renew by providing	
		one hundred eighty days' notice	
		to Region 4 ESC.	
6. Entire Agreement/	Entire Agreement	Request the following:	
Draft Contract pg. 2	(Parol evidence)	All agreements are contained	
		herein and no other agreements	
		or representations that	
		materially alter it are acceptable,	
		unless reduced to writing and	
		signed by both parties.	
9. Contract Alterations	Contract Alteration	Request that any contract	
/ Draft Contract Pg. 2		alteration not only be authorized	
		and signed by Region 4 ESC, but	
		by Contractor as well.	
11. Termination of	(a) Cancelation for non-	We respectfully request more	
Contract / Draft	performance	than 10 days to provide a	
Contract pg. 3		satisfactory response. Depending	
		on the concern, it may take more	

		T	
		than 10 days to adequately	
		provide a response. We will	
		cooperate with good faith to	
		immediately address any	
		concerns, but would like this to	
		be modified – Contractor shall	
		have ten (10) days to provide a	
		satisfactory response to Region 4	
		ESC, or as otherwise agreed	
		between the parties.	
	(b) Termination for	We would respectfully request	
	Cause	the opportunity to cure any	
		defaults or other issues that may	
		arise prior to termination. We	
		request at least 30days to cure.	
	(c) Delivery Service	We are happy to terminate but	
	Failure		
	i allul e	do not agree to such damages.	
		We request the deletion of the	
		following sentence: <u>In the event</u>	
		Region 4 ESC must purchase in an	
		open market, Contractor agrees	
		to reimburse Region 4 ESC, within	
		a reasonable time period, for all	
		expenses incurred.	
17. Contract Price	Price Adjustment	We request an exception to this	
Adjustment / Draft		price adjustment. In the	
Contract pg. 4		background screening industry,	
		third party fees from verification	
		lines, educational institutions,	
		state fees, motor vehicle fees,	
		drug testing fees, international	
		processing fees, and other third	
		party fees are passed through	
		and are not part of the	
		"standard" price. Due to the fact	
		the fee is a third party fee and is	
		subject to change by the	
		requisite source, we request the	
		opportunity to clarify that pass	
		through fees may be adjusted	
		based upon the source of the fee.	
30. Indemnity / Draft	Indemnity	We request the following	
Contract pg.	aciminey	language instead:	
contract pg.		ianguage mateua.	
		Contractor shall protect,	
		· · · · · · · · · · · · · · · · · · ·	
		indemnify, and hold harmless	
1		both Region 4 ESC and its	
		administrators, employees and	

		and and all third and	1
		agents against all third party	
		claims, damages, losses and	
		expenses arising out of or	
		resulting from the <i>negligent</i>	
		actions of the Contractor,	
		Contractor employees or	
		subcontractors in the preparation	
		of the solicitation and the later	
		execution of the Contract. Any	
		litigation involving either Region	
		4 ESC, its administrators and	
		employees and agents will be in	
		Harris County, Texas.	
22 Incurance/ Draft of	Certificate of Insurance		
32. Insurance/ Draft of	certificate of insurance	With regard to subcontractor's	
Contract pg. 6		performing any work and the	
		coverage we respectfully request	
		that any insurance requirements	
		for our subcontractors be in the	
		amount and type deemed	
		appropriate for the type of	
		services the subcontractor is	
		performing.	
Appendix B / Terms	Pg. 24 of the RFP	We cannot agree to the	
and Conditions		following:	
Acceptance form		_	
· ·		If an offer is made with	
		modifications to the contract	
		provisions that are not expressly	
		approved in writing, the contract	
		provisions contained in the RFP	
		-	
		shall prevail.	
		If	
		If we made exceptions to the	
		contract and they are not	
		approved, then our offer is not	
		accepted. Therefore, we do not	
		have a valid contract. So, we	
		request the opportunity to	
		discuss any contract provisions.	
RFP pg. 9 – 7.		If an Offeror requires	
Additional Agreement		additional agreements, a copy	
		of the proposed agreement	
		must be included with the	
		proposal - We have attached	
		our standard agreement.	
i			

Omnia Administrative Agreement  If we are fortunate enough to be chosen as a Supplier for the National Cooperative Contract, we request the opportunity to negotiate the Administration Agreement with OMNIA Partners directly.  Pg. 12 (National Cooperative Contract) No. 12  Administrative Fee Cooperative Contract) No. 12  We request that it a perceived which excludes any taxes, drug testing fees, MVR fees, pass through fees or other statutory third party fees.  In addition we request the opportunity to negotiate the fee				
Pg. 12 (National Cooperative Contract) No. 12  Administrative Fee  clarified to state that it a percentage of the Net Fee received which excludes any taxes, drug testing fees, MVR fees, pass through fees or other statutory third party fees.  In addition we request the			chosen as a Supplier for the National Cooperative Contract, we request the opportunity to negotiate the Administration Agreement with OMNIA Partners	
opportunity to negotiate the fee	Cooperative Contract)	Administrative Fee	We request that the fee be clarified to state that it a percentage of the Net Fee received which excludes any taxes, drug testing fees, MVR fees, pass through fees or other statutory third party fees.  In addition we request the	
			opportunity to negotiate the fee	

**DOC #1** 

# OWNERSHIP DISCLOSURE FORM (N.J.S. 52:25-24.2)

Pursuant to the requirements of P.L. 1999, Chapter 440 effective April 17, 2000 (Local Public Contracts Law), the offeror shall complete the form attached to these specifications listing the persons owning 10 percent (10%) or more of the firm presenting the proposal.

1	, certify that I am the, that there are no partners	sole owner of and the business is
incorporated, and the provis	sions of N.J.S. 52:25-24.2 do not apply.	
1	OR:	
in	, a partner , do hereby certify that the following greater interest therein. I further certify that	is a list of all individu
partners who own a 10% or	greater interest therein. I further certify that	if one (1) or more of t
	on or partnership, there is also set forth the r % or more of that corporation's stock or the	
owning 10% or greater inter		individuai pariners
R-DO R LIAN	OR:	
PETER B. HAR	OR: , an authorized repre-	sentative of
PETER B. HAR WRATE BACKGRAND,	OR: , an authorized representation, do hereby certify that the following stockholders in the corporation who own 10	sentative of lowing is a list of the 19% or more of its stoc
names and addresses of all any class. I further certify the	stockholders in the corporation who own 10 at if one (1) or more of such stockholders is	% or more of its stoc itself a corporation or
names and addresses of all any class. I further certify the partnership, that there is als	stockholders in the corporation who own 10 at if one (1) or more of such stockholders is so set forth the names and addresses of the	% or more of its stoc itself a corporation or stockholders holding
names and addresses of all any class. I further certify the partnership, that there is als 10% or more of the corporat	stockholders in the corporation who own 10 at if one (1) or more of such stockholders is	% or more of its stoc itself a corporation or stockholders holding
names and addresses of all any class. I further certify the partnership, that there is als 10% or more of the corporat interest in that partnership.	stockholders in the corporation who own 10 at if one (1) or more of such stockholders is so set forth the names and addresses of the tion's stock or the individual partners owning	% or more of its stoc itself a corporation or stockholders holding a 10% or greater
names and addresses of all any class. I further certify the partnership, that there is als 10% or more of the corporatinterest in that partnership.  (Note: If there are no partnership.)	stockholders in the corporation who own 10 at if one (1) or more of such stockholders is to set forth the names and addresses of the tion's stock or the individual partners owning ers or stockholders owning 10% or more in	% or more of its stoc itself a corporation or stockholders holding a 10% or greater nterest, indicate no
names and addresses of all any class. I further certify the partnership, that there is als 10% or more of the corporat interest in that partnership. (Note: If there are no partnership)	stockholders in the corporation who own 10 at if one (1) or more of such stockholders is so set forth the names and addresses of the tion's stock or the individual partners owning ers or stockholders owning 10% or more in Address	% or more of its stoc itself a corporation or stockholders holding a a 10% or greater nterest, indicate no Interest
names and addresses of all any class. I further certify the partnership, that there is als 10% or more of the corporat interest in that partnership. (Note: If there are no partnership)	stockholders in the corporation who own 10 at if one (1) or more of such stockholders is so set forth the names and addresses of the tion's stock or the individual partners owning ers or stockholders owning 10% or more in Address	% or more of its stoc itself a corporation or stockholders holding a a 10% or greater nterest, indicate no Interest
names and addresses of all any class. I further certify the partnership, that there is als 10% or more of the corporat interest in that partnership. (Note: If there are no partnership)	stockholders in the corporation who own 10 at if one (1) or more of such stockholders is to set forth the names and addresses of the tion's stock or the individual partners owning ers or stockholders owning 10% or more in	% or more of its stoc itself a corporation or stockholders holding a a 10% or greater nterest, indicate no Interest
names and addresses of all any class. I further certify the partnership, that there is als 10% or more of the corporat interest in that partnership. (Note: If there are no partnership)	stockholders in the corporation who own 10 at if one (1) or more of such stockholders is so set forth the names and addresses of the tion's stock or the individual partners owning ers or stockholders owning 10% or more in Address	% or more of its stoc itself a corporation or stockholders holding a a 10% or greater nterest, indicate no Interest

DOC #2

## **NON-COLLUSION AFFIDAVIT**

Company Name:Accurate Background, LLC
Street: 7515 Irvine Center Drive
City, State, Zip Code: Irvine, CA 92618
State ofCALIFORNIA
County of OPANGE
1, PETER B. HARKER of the Prince
in the County of State of CALL FORM A  of full age, being duly sworn according to law on my oath depose and say that:
I am the of the firm of Company Name Company Name
the Offeror making the Proposal for the goods, services or public work specified under the attached proposal and that I executed the said proposal with full authority to do so; that said Offeror has not directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free competitive bidding in connection with the above proposal, and that all statements contained in said proposal and in this affidavit are true and correct, and made with full knowledge that relies upon the truth of the statements contained in said proposal and in the statements contained in this affidavit in awarding the contract for the said goods, services or public work.
I further warrant that no person or selling agency has been employed or retained to solicit or secure such contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee except bona fide employees or bona fide established commercial or selling agencies maintained by Company Name  Authorized Signature & Title
Subscribed and sworn before me
this

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.		
State of California		
County of Ovange		
Subscribed and sworn to (or affirmed) before me on this 8th day of August, 20 19, by Reter Harker		
proved to me on the basis of satisfactory evidence to be the person(s) who appeared before me.		
NICOLE DAWNIKA MARTIN COMM. #2200609 Notary Public · California Orange County My Comm. Expires June 8, 2021 Signature		

DOC #5

## STOCKHOLDER DISCLOSURE CERTIFICATION

Name of Business:	
I certify that the list below contains the names more of the issued and outstanding stock of the OR	and home addresses of all stockholders holding 10% or e undersigned.
I certify that no one stockholder owns 10% or rundersigned.	more of the issued and outstanding stock of the
Check the box that represents the type of busi	ness organization:
Partnership	Sole Proprietorship
Limited Partnership Limited Liability Corp	poration Limited Liability Partnership
Subchapter S Corporation	
Sign and notarize the form below, and, if necess	ary, complete the stockholder list below.
Stockholders:	
Name: DAVE DICKERSON	Name:
Name: DAVE DICKERSON  Home Address: 7515 Runk CTP. DRIVE IRVINE, CA 92614	Home Address:
Name:	Name:
Home Address:	Home Address:
Name:	Name:
Home Address:	Home Address:
	$\sim$
Subscribed and sworn before me this 8th day of August, 2019  (Notary Public)  My Commission expires: 6821	(Affiant) PERB. HAPKER CFO (Print name & title of affiant)
my continuation expires. WI OICI	(Corporate Seal)

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate			
is attached, and not the truthfulness, accuracy, or validity of that document.			
State of California County of Overale			
Subscribed and sworn to (or affirmed) before me on this 8 <sup>+1</sup> day of August, 20 12 by Refer Harker			
proved to me on the basis of satisfactory evidence to be the person(s) who appeared before me.			
NICOLE DAWNIKA MARTIN COMM. #2200609 Notary Public - California Orange County My Comm. Expires June 8, 2021			
(Seal) Signature ///			