

Ardham Technologies, Inc.

Response to Region 4 ESC RFP 24-03 Software Solutions and Services

Summary of pricing by category.

Categorical discounts are the minimum discount percentages offered; additional discounts will always be provided whenever possible.

Master catalog is located at [www.Ardham.com/catalog](http://www.Ardham.com/catalog).

Category	Discount off list %
Reference / Data	40%
Reference Material	65%
Software	3%
Licensing	3%
Online Support	5%
Ardham Managed Services	15%
Ardham Professional Services	15%
Services/Support CE	12%
Services/Support Computer	3%
Services/Support Networking	3%
Services/Support eInk	15%
Services/Support Other	3%
Services/Support Printers	3%
Services/Support Scanners	3%
Services/Support Software	3%
Services/Support Storage	3%
Software Networking	5%
Third party contractor services	5%
Training Courses	5%
Training Courses (Online)	5%
Conversion	58%
Hardware	3%
Intranet / Web	10%
Apple	1%