## BCI Burke Company, LLC Burke Equipment Volume Pricing

#### **OMNIA Partners Contract #R220201**

Playground Systems, Installation, Service and Related Items

Burke will offer OMNIA Partners members the following volume based discounts on all Burke equipment. Volume discount does not pertain to Burke Turf, Burke Tiles or services such as installation.

List Price Range	Discount
\$1-\$49,999	7%
\$50,000-\$99,999	10%
\$100,000 and above	15%



#### OMNIA PARTNERS

#### Contract R220201

#### Playground Systems, Installation, Service and Related Items 2023 BURKE EQUIPMENT INSTALLATION RATES

	*INICTALLATION DATE NOT TO EVOLED
STATE	*INSTALLATION RATE NOT TO EXCEED % OF
STATE	EQUIPMENT LIST PRICE
Alabama	40%
Arizona	40%
Arkansas	40%
California	45%
Colorado	30%
Connecticut	35%
Delaware	45%
District of Columbia	45%
Florida	40%
Georgia	35%
Idaho	35%
Illinois	40%
Indiana	40%
lowa	40%
Kansas	35%
Kentucky	35%
Louisiana	40%
Maine	35%
Maryland	45%
Massachusetts	35%
Michigan	40%
Minnesota	35%
Mississippi	40%
Missouri	35%
Montana	40%
Nebraska	35%
Nevada	35%
	35%
New Hampshire New Jersey	40%
New Mexico	40%
	40%
New York North Carolina	
	35%
North Dakota	40%
Ohio	40%
Oklahoma	35%
Oregon	35%
Pennsylvania	45%
Rhode Island	35%



South Carolina	35%
South Dakota	40%
Tennessee	35%
Texas	35%
Utah	40%
Vermont	35%
Virginia	40%
Washington	40%
West Virginia	45%
Wisconsin	40%
Wyoming	35%
Canada - All provinces	40%

#### \*Notes

Installation rates listed above are "not to exceed" percentages.

Installation costs are quoted as a percentage of the equipment list price (before contracted discount).

Prices are based on minimum equipment purchases of at least \$5,000

Specific job requirements may dictate a variance of +/- 3% to the above installation charges.

Jobs that require Prevailing Wage will be quoted on a separate basis and will not fall under the above table.

Customer is responsible for providing a clear, level site for installation.

If existing subsurface is concrete or asphalt additional charges may apply.

Customer is responsible for unknown conditions such as any underground obstructions or utilities but not limited to them.

Customer is responsible for obtaining any required permits.

The above discounts are for Burke equipment installation only and exclude site work and landscaping, removal of existing equipment, dumpster for trash reoval, storage of goods prior to installation, safety surfacing and borders.



#### OMNIA PARTNERS Contract R220201

### Playground Systems, Installation, Service and Related Items 2023 BURKE TILE INSTALLATION RATES

STATE	Per Tile*
Alabama	\$14.00
Arizona	\$14.00
Arkansas	\$14.00
California	\$14.00
Colorado	\$14.00
Connecticut	\$14.00
Delaware	\$14.00
District of Columbia	\$14.00
Florida	\$14.00
Georgia	\$14.00
Idaho	\$16.00
Illinois	\$14.00
Indiana	\$14.00
lowa	\$14.00
Kansas	\$14.00
Kentucky	\$14.00
Louisiana	\$14.00
Maine	\$14.00
Maryland	\$14.00
Massachusetts	\$14.00
Michigan	\$14.00
Minnesota	\$14.00
Mississippi	\$14.00
Missouri	\$14.00
Montana	\$14.00
Nebraska	\$14.00
Nevada	\$16.00
New Hampshire	\$14.00
New Jersey	\$14.00
New Mexico	\$14.00
New York	\$14.00
North Carolina	\$14.00
North Dakota	\$14.00
Ohio	\$14.00
Oklahoma	\$14.00
Oregon	\$16.00
Pennsylvania	\$14.00
Rhode Island	\$14.00
South Carolina	\$14.00
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2023 Tile Installation Rates 1 of 2



South Dakota	\$14.00
Tennessee	\$14.00
Texas	\$14.00
Utah	\$16.00
Vermont	\$14.00
Virginia	\$14.00
Washington	\$16.00
West Virginia	\$14.00
Wisconsin	\$14.00
Wyoming	\$14.00
Canada - All provinces	\$16.00

#### \*NOTES

Installation rates listed above are "not to exceed" rates.

Rates above apply to the installation of tiles and edge components (inside corners, outside corners, bevel edges, ADA ramps)

Specific job requirements may dictate a variance of +/- 3% to the above installation charges.

Jobs that require Prevailing Wage will be quoted on a separate basis and will not fall under the above table.

Customer is responsible for providing a clear, level site for installation per Mfg. Installation Instructions.

Customer is responsible for obtaining any required permits.

The above prices are for installation of Burke Tiles only and exclude site work and landscaping, removal of existing equipment, dumpster for trash removal and storage of goods prior to installation

2023 Tile Installation Rates 2 of 2



# OMNIA PARTNERS Contract R220201 Playground Systems, Installation, Service and Related Items 2023 BURKE TURF INSTALLATION RATES

Burke Turf Installation - <1,000 Square Ft. (Minimum: \$ 14,000.00)	\$14,000.00*
Burke Turf Installation - 1,000 to 1,500 Square Ft.	\$13.25/sq. ft.*
Burke Turf Installation - 1,500 to 2,000 Square Ft.	\$12.50/sq. ft.*
Burke Turf Installation - >2,000 Square Ft.	\$12.00/sq. ft.*

#### \*Notes

Installation rates listed above are "not to exceed" rates.

Specific job requirements may dictate a variance of +/- 3% to the above installation charges.

Jobs that require Prevailing Wage will be quoted on a separate basis and will not fall under the above table.

Customer is responsible for providing a clear, level site for installation per Mfg. Installation Instructions.

Customer is responsible for obtaining any required permits.

The above prices are for installation of Burke Turf only and exclude site work and landscaping, removal of existing equipment, dumpster for trash removal and storage of goods prior to installation