



Request for Vendor Contract Update

Pursuant to the terms of your awarded vendor contract, all vendors must notify and receive approval from Region 4/OMNIA Partners, Public Sector when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4. Region 4 reserves the right to accept or reject any request.

BCI Burke Company, LLC hereby provides notice of the following update to
(Vendor Name)

Contract number: R220201 for Playground Systems & Installation on this date 2/15/23.
Contract Title

Instructions: Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. Request received without supporting documentation will be returned. Be sure to sign prior to submitting your update for approval. **This form is not intended for use if there is a material change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc. Please contact a member of the OMNIA Partners Contracting Team to request a "Notice of Material Change to Vendor Contract" form.**

Authorized Distributors/Dealers
____ Addition
____ Deletion
____ Supporting Documentation

Price Update
____ X Supporting Documentation

Products/Services
____ New Addition
____ Update Only
____ Supporting Documentation

Discontinued Products/Services
____ Supporting Documentation

States/Territories
____ Supporting Documentation

Other _____
____ Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary). Attached are BCI Burke's 2023 price lists. We experienced an average increase of 3.3% over 2022 prices. A letter from Burke's CFO is included which provides justification information for the increase.

Submitted By: Marianne Larson

Approved Date 2.21.23

Title: Contracts & Sales Administration Manager

Denied Date N/A

Contact Number: (920) 979-2721

Email Address: mlarson@bciburke.com

DocuSigned by:
Region 4 ES Robert Engelmann
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December 1, 2022

To Whom it may Concern:

Effective January 1, 2023, BCI Burke will have increased prices on our products, with an average weighted increase of 3.3%.

Burke has experienced the same cost pressures as other manufacturers in 2022 related to a continued tight labor market, increased fuel and freight costs, natural gas and utility costs, oil and oil products (including plastic), shipping supplies and overall increases consistent with an 8% increase in the Consumer Price Index.

However, Burke has been successful in finding ways to increase productivity, with investments in technology and manufacturing equipment, reducing waste and controlling our supply chain to minimize the price increase to our customers. These investments and improvements have also allowed us to provide industry best lead times.

Burke's management team, supply chain team and logistics team will continue to work diligently to find opportunities to minimize the price increases to our customers, even in this unprecedented environment related to cost increases. We are committed to providing you with the highest quality playground equipment, industry best service and technical support that delivers peace of mind to our customers.

Thank you for your business.

Sincerely,



Ryan J. Bittner
Chief Financial Officer