



Offender Monitoring Solutions Executive Summary

Lead Agency: City of Mesa, Arizona

Solicitation: 2022118

RFP Issued: February 9, 2022

Pre-Proposal Date: February 22, 2022

Response Due Date: March 16, 2022

Proposals Received: # 1

Awarded to:

The City of Mesa, Arizona issued RFP 2022118 on February 9, 2022, to establish a national cooperative contract for Offender Monitoring Solutions.

The solicitation included cooperative purchasing language in the Scope of Work Section, paragraph 2., National Contract (RFP page 12):

NATIONAL CONTRACT: The City of Mesa, as the Principal Procurement Agency, defined in Attachment C, has partnered with OMNIA Partners, Public Sector (“OMNIA Partners”), to make the resultant contract (also known as the “Master Agreement” in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through OMNIA Partners’ cooperative purchasing program. The City of Mesa is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a “Participating Public Agency”) and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Cooperative Purchasing Agreement, a form of which is attached hereto on Attachment C, or as otherwise agreed to. Attachment C contains additional information about OMNIA Partners and the cooperative purchasing program.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- City of Mesa, Arizona website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY

- Daily Journal of Commerce, OR
- The State, SC
- South Carolina website/newsletter (get from Chris White)
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT
- Kennebec ME Journal

On March 16, 2022 proposals were received from the following offerors:

- Bi Incorporated

The proposal was evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with BI Incorporated and proceeding with contract award upon successful completion of negotiations.

Geographic Preferences: No geographic preferences were included in the evaluation of the responses.

The City of Mesa, Arizona, OMNIA Partners and BI Incorporated successfully negotiated a contract, and the City of Mesa, Arizona executed the agreement with a contract effective date of May 4, 2022.

Contract includes: Offender Monitoring System Operation with Central Computer Monitoring including Central Computer Monitoring System Software. Active, Passive and/or Hybrid Global Positioning Satellite Tracking, Radio Frequency Tracking, Video and/or Voice Tracking, Supplemental Support Services, Smartphone Application, Data Analytics Software, Online Monitoring Software, and Related Products, Services and Solutions.

Term:

Initial five (5)-year agreement from May 4, 2022 through May 3, 2027 with the option to renew for two (2) additional one-year periods through May 3 2029.

Pricing/Discount: Pricing discounts for volume orders as detailed in the National Tiered Pricing model.