

**Questions and Answers for RFP 20-11 (Athletic, Physical Education Supplies, and Team Uniforms):**

1. Question: Can you tell me how this contract, once awarded, impacts the following existing contracts:

-Region 4 ESC Contract: R160701 – Athletic and Physical Education Supplies and Team Uniforms (I'm assuming RFP 20-11 is the formal replacement for this contract, expiring 9/30/20?)

-Harford County Public Schools Contract 16-SRD-010 Athletic Supplies and P.E. Equipment (I'm assuming no change to this existing Omnia agreement)

*Answer: At this time, it is anticipated that R160701 will be not re-solicited later due to this RFP (20-11). It is also anticipated that there will be no change to 16-SRD-010 as it is held by another lead agency.*

2. Question: Section IV-2 Product pricing. Please clarify products/services being used in emergency situations. Is a separate price list needed if pricing is the same for normal and emergency situations?

*Answer: Any products/services under this contract may be eligible for federal funds in an emergency situation; an example being if there was a disaster that destroyed a Participating Public Agency's athletic supplies, replacement supplies may be eligible for FEMA funds. A separate price list is not needed for an emergency situation unless an Offeror's pricing structure is based on cost plus a percentage or based on time and materials; FEMA does not allow these pricing structures so an alternative structure would need to be provided for Participating Public Agency's to utilize the contract in that situation.*

3. Question: You're asking for net pricing including freight but section ix is asking for shipping charges. This is contradictory. Please clarify if you want delivered cost on the cost sheet or net (without shipping) and additional shipping charge as stated in section ix- Or if this is at the discretion of the Offeror.

*Answer: This is at the discretion of the Offeror.*

4. Question: Are there any rebates or incentives offered to public agencies on purchases through this contract funded by Omnia Partners?

*Answer: The administrative fee is 3%. If an Offeror has any contract exceptions, they should be included in their response.*

5. Question: Are there any rebates or incentives offered to public agencies on purchases through this contract funded by Omnia Partners?

*Answer: Any rebates or incentives offered to Public Participating Agencies is at the discretion of the Offeror and should be included in the Offeror's response.*

6. Question: 'Is completing Exhibit G New Jersey Business Compliance required? Can we still be accepted as a vendor if we accept that we will not do any business with OMNIA Partners in Jew Jersey?

*Answer: The New Jersey Business Compliance is not required however Offeror's should indicate why the New Jersey Business Compliance documents were not completed.*

7. Question: <Company> is a leading manufacture of LED Video Screens and we specialize in providing LED Video Scoreboards to High Schools and Universities nationwide. Does our products qualify us to respond to the above referenced RFP?

*Answer: Yes, any Offeror may submit a response related to the Scope of Work. Offeror should submit with their full product offering if available.*

8. Question: RFP page 11 2a) first sentence reads: "Include and electronic copy of the catalog from which ....." . Second sentence reads "Electronic price lists must contain the following...." Is ESC4 requesting a true electronic copy of a printed catalog, which would include images, copy, etc., or are you just interested in a spreadsheet with the pricing (following the bullet points in that same section)

*Answer: ESC4 is most interested in the spreadsheet with pricing but if the full printed catalog is submitted with the hard copy response, it should also be included in the electronic response. Offeror's should submit their full balance of line to include any product offerings available.*

9. Question: Upon reviewing the RFP our legal department is "red-lining" items in the document. Their preference would be to submit the red-lined agreement to Region IV from the RFP document as opposed to the "Terms and Conditions Acceptance Form." Are you willing to accept that?

*Answer: If red-lining the agreement, in the Terms and Conditions Acceptance Form please write "See Red-Line on page X of the Response".*