

# 7145 West Tidwell Road ~ Houston, Texas 77092 (713)-462-7708 www.esc4.net

## NOTICE TO OFFEROR

#### ADDENDUM NO. 1

Solicitation Number 20-12

Request for Proposal ("RFP") by

Region 4 Education Service Center ("ESC")
for
Audio Visual Equipment, Accessories and Service

SUBMITTAL DEADLINE: Tuesday, December 15, 2020 @ 10:00 AM CST

This Addendum No. 1 amends the Request for Proposals (RFP) for Audio Visual Equipment, Accessories and Services 20-12 ("Addendum"). To the extent of any discrepancy between the original RFP and this Addendum, this Addendum shall prevail.

This Addendum No. 1 is hereby issued to address the following:

- Submittal Deadline: The submittal deadline for this RFP is hereby changed from Thursday, December 10, 2020 @ 10:00 AM CST and extended as indicated below and above:
  - Tuesday, December 15, 2020 @ 10:00 AM CST

# 2) Questions Deadline:

Submission for questions deadline is hereby changed from December 11, 2020 and extended to December 2, 2020

# 3) APPENDIX E - Market Basket:

> The market basket is hereby replaced in its entirety. Please see separate excel file name; RFP # 20-12\_Audio Visual Market Basket

All other details remain unchanged.

# RECEIPT OF ADDENDUM NO. 1 ACKNOWLEDGEMENT

Offeror shall acknowledge this addendum by signing below and include in their proposal response.

Company Name B2H Foto and Electronics Corp

Contact Person Israel Waynann

Signature Date De-. 8th 2020

Crystal Wallace Region 4 Education Service Center Business Operations Specialist



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#### NOTICE TO OFFEROR

## ADDENDUM NO. 2

Solicitation Number 20-12

Request for Proposal ("RFP") by

Region 4 Education Service Center ("ESC")
for
Audio Visual Equipment, Accessories and Service

SUBMITTAL DEADLINE: Tuesday, December 15, 2020 @ 10:00 AM CST

This Addendum No. 2 amends the Request for Proposals (RFP) for Audio Visual Equipment, Accessories and Services 20-12 ("Addendum"). To the extent of any discrepancy between the original RFP and this Addendum, this Addendum shall prevail.

This Addendum No. 2 is hereby issued to address the following:

#### 1) Questions Deadline:

Submission for questions deadline is hereby changed from December 1, 2020 and extended to December 2, 2020

# RECEIPT OF ADDENDUM NO. 2 ACKNOWLEDGEMENT

Offeror shall acknowledge this addendum by signing below and include in their proposal response.

Company	Name	BZH	4 of	an	Electronics	Corr	
Contact P	erson _	Israel	Man	۱۹۹۸			
Signature		Min	7				
Date	Dec.	8th	2020				

Crystal Wallace Region 4 Education Service Center Business Operations Specialist

#### APPENDIX A

#### DRAFT CONTRACT

This Contract ("Contract") is made as of February 23, 2021 by and between B&H foto and Electronics dba B&H ("Contractor") and Region 4 Education Service Center ("Region 4 ESC") for the purchase of Audio Visual Equipment, Accessories & Services ("the products and services").

#### RECITALS

WHEREAS, Region 4 ESC issued Request for Proposal ("RFP") Number 20-14, to which Contractor provided a response ("Proposal"); and

WHEREAS, Region 4 ESC selected Contractor's Proposal and wishes to engage Contractor in providing the services/materials described in the RFP and Proposal;

WHEREAS, both parties agree and understand the following pages will constitute the Contract between the Contractor and Region 4 ESC, having its principal place of business at 7145 West Tidwell Road, Houston, TX 77092.

WHEREAS, Contractor included, in writing, any required exceptions or deviations from these terms, conditions, and specifications; and it is further understood that, if agreed to by Region 4 ESC, said exceptions or deviations are incorporated into the Contract.

WHEREAS, this Contract consists of the provisions set forth below, including provisions of all attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any attachment, the provisions set forth below shall control.

WHEREAS, the Contract will provide that any state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies") may purchase products and services at prices indicated in the Contract upon the Public Agency's registration with OMNIA Partners.

- 1) Term of agreement. The term of the Contract is for a period of three (3) years unless terminated, canceled or extended as otherwise provided herein. Region 4 ESC shall have the right to renew the Contract for two (2) additional one-year periods or portions thereof. Region 4 ESC shall review the Contract prior to the renewal date and notify the Contractor of Region 4 ESC's intent renew the Contract. Contractor may elect not to renew by providing three hundred sixty-five days' (365) notice to Region 4 ESC. Notwithstanding the expiration of the initial term or any subsequent term or all renewal options, Region 4 ESC and Contractor may mutually agree to extend the term of this Agreement. Contractor acknowledges and understands Region 4 ESC is under no obligation whatsoever to extend the term of this Agreement.
- Scope: Contractor shall perform all duties, responsibilities and obligations, set forth in this
  agreement, and described in the RFP, incorporated herein by reference as though fully set
  forth herein.
- Form of Contract. The form of Contract shall be the RFP, the Offeror's proposal and Best and Final Offer(s).

- 4) Order of Precedence. In the event of a conflict in the provisions of the Contract as accepted by Region 4 ESC, the following order of precedence shall prevail:
  - This Contract
  - ii. Offeror's Best and Final Offer
  - iii. Offeror's proposal
  - iv. RFP and any addenda
- 5) Commencement of Work. The Contractor is cautioned not to commence any billable work or provide any material or service under this Contract until Contractor receives a purchase order for such work or is otherwise directed to do so in writing by Region 4 ESC.
- 6) Entire Agreement (Parol evidence). The Contract, as specified above, represents the final written expression of agreement. All agreements are contained herein and no other agreements or representations that materially alter it are acceptable.
- 7) <u>Assignment of Contract</u>. No assignment of Contract may be made without the prior written approval of Region 4 ESC. Contractor is required to notify Region 4 ESC when any material change in operations is made (i.e. bankruptcy, change of ownership, merger, etc.).
- 8) Novation. If Contractor sells or transfers all assets or the entire portion of the assets used to perform this Contract, a successor in interest must guarantee to perform all obligations under this Contract. Region 4 ESC reserves the right to accept or reject any new party. A change of name agreement will not change the contractual obligations of Contractor.
- Contract Alterations. No alterations to the terms of this Contract shall be valid or binding unless authorized and signed by Region 4 ESC.
- 10) Adding Authorized Distributors/Dealers. Contractor is prohibited from authorizing additional distributors or dealers, other than those identified at the time of submitting their proposal, to sell under the Contract without notification and prior written approval from Region 4 ESC. Contractor must notify Region 4 ESC each time it wishes to add an authorized distributor or dealer. Purchase orders and payment can only be made to the Contractor unless otherwise approved by Region 4 ESC. Pricing provided to members by added distributors or dealers must also be less than or equal to the Contractor's pricing.

#### 11) TERMINATION OF CONTRACT

- a) Cancellation for Non-Performance or Contractor Deficiency. Region 4 ESC may terminate the Contract if purchase volume is determined to be low volume in any 12-month period. Region 4 ESC reserves the right to cancel the whole or any part of this Contract due to failure by Contractor to carry out any obligation, term or condition of the contract. Region 4 ESC may issue a written deficiency notice to Contractor for acting or failing to act in any of the following:
  - i. Providing material that does not meet the specifications of the Contract;
  - ii. Providing work or material was not awarded under the Contract;
  - iii. Failing to adequately perform the services set forth in the scope of work and specifications;
  - iv. Failing to complete required work or furnish required materials within a reasonable amount of time;

v. Failing to make progress in performance of the Contract or giving Region 4 ESC reason to believe Contractor will not or cannot perform the requirements of the

vi. Performing work or providing services under the Contract prior to receiving an

authorized purchase order.

Upon receipt of a written deficiency notice, Contractor shall have ten (10) days to provide a satisfactory response to Region 4 ESC. Failure to adequately address all issues of concern may result in Contract cancellation. Upon cancellation under this paragraph, all goods, materials, work, documents, data and reports prepared by Contractor under the Contract shall immediately become the property of Region 4 ESC.

- b) Termination for Cause. If, for any reason, Contractor fails to fulfill its obligation in a timely manner, or Contractor violates any of the covenants, agreements, or stipulations of this Contract Region 4 ESC reserves the right to terminate the Contract immediately and pursue all other applicable remedies afforded by law. Such termination shall be effective by delivery of notice, to the Contractor, specifying the effective date of termination. In such event, all documents, data, studies, surveys, drawings, maps, models and reports prepared by Contractor will become the property of the Region 4 ESC. If such event does occur, Contractor will be entitled to receive just and equitable compensation for the satisfactory work completed on such documents.
- c) <u>Delivery/Service Failures</u>. Failure to deliver goods or services within the time specified, or within a reasonable time period as interpreted by the purchasing agent or failure to make replacements or corrections of rejected articles/services when so requested shall constitute grounds for the Contract to be terminated. In the event Region 4 ESC must purchase in an open market, Contractor agrees to reimburse Region 4 ESC, within a reasonable time period, for all expenses incurred.
- d) Force Majeure. If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and full particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

The term Force Majeure as employed herein, shall mean acts of God, strikes, lockouts, or other industrial disturbances, act of public enemy, orders of any kind of government of the United States or the State of Texas or any civil or military authority; insurrections; riots; epidemics; landslides; lighting; earthquake; fires; hurricanes; storms; floods; washouts; droughts; arrests; restraint of government and people; civil disturbances; explosions, breakage or accidents to machinery, pipelines or canals, or other causes not reasonably within the control of the party claiming such inability. It is understood and agreed that the settlement of strikes and lockouts shall be entirely within the discretion of the party having the difficulty, and that the above requirement that any Force Majeure shall be remedied with all reasonable dispatch shall not require the settlement of strikes and lockouts by acceding to the demands of the opposing party or parties when such settlement is unfavorable in the judgment of the party having the difficulty.

- e) Standard Cancellation. Region 4 ESC may cancel this Contract in whole or in part by providing written notice. The cancellation will take effect 30 business days after the other party receives the notice of cancellation. After the 30th business day all work will cease following completion of final purchase order.
- 12) Licenses. Contractor shall maintain in current status all federal, state and local licenses, bonds and permits required for the operation of the business conducted by Contractor. Contractor

shall remain fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of services under the Contract. Region 4 ESC reserves the right to stop work and/or cancel the Contract if Contractor's license(s) expire, lapse, are suspended or terminated.

- 13) <u>Survival Clause</u>. All applicable software license agreements, warranties or service agreements that are entered into between Contractor and Region 4 ESC under the terms and conditions of the Contract shall survive the expiration or termination of the Contract. All Purchase Orders issued and accepted by Contractor shall survive expiration or termination of the Contract.
- 14) <u>Delivery</u>. Conforming product shall be shipped within 7 days of receipt of Purchase Order. If delivery is not or cannot be made within this time period, the Contractor must receive authorization for the delayed delivery. The order may be canceled if the estimated shipping time is not acceptable. All deliveries shall be freight prepaid, F.O.B. Destination and shall be included in all pricing offered unless otherwise clearly stated in writing.
- 15) <u>Inspection & Acceptance</u>. If defective or incorrect material is delivered, Region 4 ESC may make the determination to return the material to the Contractor at no cost to Region 4 ESC. The Contractor agrees to pay all shipping costs for the return shipment. Contractor shall be responsible for arranging the return of the defective or incorrect material.
- 16) <u>Payments</u>. Payment shall be made after satisfactory performance, in accordance with all provisions thereof, and upon receipt of a properly completed invoice.
- 17) <a href="Price Adjustments">Price Adjustments</a>. Should it become necessary or proper during the term of this Contract to make any change in design or any alterations that will increase price, Region 4 ESC must be notified immediately. Price increases must be approved by Region 4 ESC and no payment for additional materials or services, beyond the amount stipulated in the Contract shall be paid without prior approval. All price increases must be supported by manufacturer documentation, or a formal cost justification letter. Contractor must honor previous prices for thirty (30) days after approval and written notification from Region 4 ESC. It is the Contractor's responsibility to keep all pricing up to date and on file with Region 4 ESC. All price changes must be provided to Region 4 ESC, using the same format as was provided and accepted in the Contractor's proposal.

Price reductions may be offered at any time during Contract. Special, time-limited reductions are permissible under the following conditions: 1) reduction is available to all users equally; 2) reduction is for a specific period, normally not less than thirty (30) days; and 3) original price is not exceeded after the time-limit. Contractor shall offer Region 4 ESC any published price reduction during the Contract term.

18) Audit Rights. Contractor shall, at its sole expense, maintain appropriate due diligence of all purchases made by Region 4 ESC and any entity that utilizes this Contract. Region 4 ESC reserves the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of one (1) year from the effective date of termination. Region 4 ESC shall have the authority to conduct random audits of Contractor's pricing at Region 4 ESC's sole cost and expense. Notwithstanding the foregoing, in the event that Region 4 ESC is made aware of any pricing being offered that is materially inconsistent with the pricing under this agreement, Region 4 ESC shall have the ability to conduct an extensive audit of Contractor's pricing at Contractor's

- sole cost and expense. Region 4 ESC may conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated by Region 4 ESC.
- 19) <u>Discontinued Products</u>. If a product or model is discontinued by the manufacturer, Contractor may substitute a new product or model if the replacement product meets or exceeds the specifications and performance of the discontinued model and if the discount is the same or greater than the discontinued model.
- 20) New Products/Services. New products and/or services that meet the scope of work may be added to the Contract. Pricing shall be equivalent to the percentage discount for other products. Contractor may replace or add product lines if the line is replacing or supplementing products, is equal or superior to the original products, is discounted similarly or greater than the original discount, and if the products meet the requirements of the Contract. No products and/or services may be added to avoid competitive procurement requirements. Region 4 ESC may require additions to be submitted with documentation from Members demonstrating an interest in, or a potential requirement for, the new product or service. Region 4 ESC may reject any additions without cause.
- 21) Options. Optional equipment for products under Contract may be added to the Contract at the time they become available under the following conditions: 1) the option is priced at a discount similar to other options; 2) the option is an enhancement to the unit that improves performance or reliability.
- 22) Warranty Conditions. All supplies, equipment and services shall include manufacturer's minimum standard warranty and one (1) year labor warranty unless otherwise agreed to in writing.
- 23) <u>Site Cleanup</u>. Contractor shall clean up and remove all debris and rubbish resulting from their work as required or directed. Upon completion of the work, the premises shall be left in good repair and an orderly, neat, clean, safe and unobstructed condition.
- 24) <u>Site Preparation.</u> Contractor shall not begin a project for which the site has not been prepared, unless Contractor does the preparation work at no cost, or until Region 4 ESC includes the cost of site preparation in a purchase order. Site preparation includes, but is not limited to: moving furniture, installing wiring for networks or power, and similar pre-installation requirements.
- 25) Registered Sex Offender Restrictions. For work to be performed at schools, Contractor agrees no employee or employee of a subcontractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or are reasonably expected to be present. Contractor agrees a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at Region 4 ESC's discretion. Contractor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge.
- 26) <u>Safety measures.</u> Contractor shall take all reasonable precautions for the safety of employees on the worksite and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Contractor shall post warning signs against all hazards created by its operation and work in progress. Proper precautions shall be taken pursuant to state law

- and standard practices to protect workers, general public and existing structures from injury or damage.
- 27) <u>Smoking</u>. Persons working under the Contract shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.
- 28) Stored materials. Upon prior written agreement between the Contractor and Region 4 ESC, payment may be made for materials not incorporated in the work but delivered and suitably stored at the site or some other location, for installation at a later date. An inventory of the stored materials must be provided to Region 4 ESC prior to payment. Such materials must be stored and protected in a secure location and be insured for their full value by the Contractor against loss and damage. Contractor agrees to provide proof of coverage and additionally insured upon request. Additionally, if stored offsite, the materials must also be clearly identified as property of Region 4 ESC and be separated from other materials. Region 4 ESC must be allowed reasonable opportunity to inspect and take inventory of stored materials, on or offsite, as necessary. Until final acceptance by Region 4 ESC, it shall be the Contractor's responsibility to protect all materials and equipment. Contractor warrants and guarantees that title for all work, materials and equipment shall pass to Region 4 ESC upon final acceptance.
- 29) Funding Out Clause. A Contract for the acquisition, including lease, of real or personal property is a commitment of Region 4 ESC's current revenue only. Region 4 ESC retains the right to terminate the Contract at the expiration of each budget period during the term of the Contract and is conditioned on a best effort attempt by Region 4 ESC to obtain appropriate funds for payment of the contract.
- 30) Indemnity. Contractor shall protect, indemnify, and hold harmless both Region 4 ESC and its administrators, employees and agents against all claims, damages, losses and expenses arising out of or resulting from the actions of the Contractor, Contractor employees or subcontractors in the preparation of the solicitation and the later execution of the Contract. Any litigation involving either Region 4 ESC, its administrators and employees and agents will be in Harris County, Texas.
- 31) Marketing. Contractor agrees to allow Region 4 ESC to use their name and logo within website, marketing materials and advertisement. Any use of Region 4 ESC name and logo or any form of publicity, inclusive of press releases, regarding this Contract by Contractor must have prior approval from Region 4 ESC.
- 32) Certificates of Insurance. Certificates of insurance shall be delivered to the Region 4 ESC prior to commencement of work. The Contractor shall give Region 4 ESC a minimum of ten (10) days' notice prior to any modifications or cancellation of policies. The Contractor shall require all subcontractors performing any work to maintain coverage as specified.
- 33) <u>Legal Obligations</u>. It is Contractor's responsibility to be aware of and comply with all local, state, and federal laws governing the sale of products/services and shall comply with all laws while fulfilling the Contract. Applicable laws and regulation must be followed even if not specifically identified herein.

# OFFER AND CONTRACT SIGNATURE FORM

The undersigned hereby offers and, if awarded, agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing.

Company Name	B&H Foto and Electronics DBA B&H	
Address	420 Ninth Ave	
City/State/Zip	New York, NY, 10001	
Telephone No.	212-239-7500	
Email Address	israelm@bhphoto.com	
Printed Name	Israel Mamann	
Title	Manager- B2B Contracts	
Authorized signature	College	
Accepted by Region 4 ESC	:	
Contract No. R201202	_	
nitial Contract Term_April 1, 2	2021 to March 31, 2024	-
Magast Region 4 ESC Authorized B	oard Member	2/23/2021 Date
Margaret S. Bass		
Print Name Luida In	inerman	2/23/2021
Region 4 ESC Authorized Bo	ard Member	Date
Linda Tinnerman		
Print Name		

#### Appendix B

# TERMS & CONDITIONS ACCEPTANCE FORM

Signature on the Offer and Contract Signature form certifies complete acceptance of the terms and conditions in this solicitation and draft Contract except as noted below with proposed substitute language (additional pages may be attached, if necessary). The provisions of the RFP cannot be modified without the express written approval of Region 4 ESC. If a proposal is returned with modifications to the draft Contract provisions that are not expressly approved in writing by Region 4 ESC, the Contract provisions contained in the RFP shall prevail.

# Check one of the following responses:

<b>V</b>	Offeror takes no exceptions to the terms and condition	s of the RFP and draft Contract.
	(Note: If none are listed below, it is understood that no	exceptions/deviations are taken.)

	Offeror takes the following exceptions to the RFP and draft Contract. All exceptions mus be clearly explained, reference the corresponding term to which Offeror is taking exception and clearly state any proposed modified language, proposed additional terms to the RFF and draft Contract must be included:
--	--

(Note: Unacceptable exceptions may remove Offeror's proposal from consideration for award. Region 4 ESC shall be the sole judge on the acceptance of exceptions and modifications and the decision shall be final.

If an offer is made with modifications to the contract provisions that are not expressly approved in writing, the contract provisions contained in the RFP shall prevail.)

Section/Page	Term, Condition, or Specification	Exception/Proposed Modification	Accepted (For Region 4 ESC's use)

400 Cedar Lane Florence, NJ 08518



B2bContracts@Bhphoto.com 212-239-7500 www.Bhphoto.com/b2b

#### ТНЕ ROFESSIONAL

IV. Evaluation Process and Criteria- Response

2.

#### a) Products/ Pricing

i. B&H is offering a range discount of 0.5-25% off retail pricing. Discounts vary by brand and product but will remain within the discount range with an average discount of 12.5% off our retail pricing. Manufacturers unilateral priced items will remain at price set forth by the manufacturer. Where a quote is over \$5000, the B&H pricing team will review the price to ensure the best discount is given.

ii. An electronic copy of the retail catalog can be found at www.bhphoto.com. B&H will provide a discounted portal where discounts will be verifiable. A catalog is also attached on a flash drive labeled "catalog."

iii. The B&H catalog represents over 500,000 products. B&H is extending making pricing available for all products and services in our catalog.

iv. B&H works with Hampton Ridge Financial for leasing programs. Contact Leasing@bhphoto.com for more information.

https://www.bhphotovideo.com/find/leasing.jsp

v. B&H will offer free shipping FOB destination for this contract. Items weighing more than 70 lbs or requiring truck delivery due to their size or weight may be charged reasonable shipping.

vi. B&H includes all standard manufactured warranties with our products. Please reference the warranty section of our site.

https://www.bhphotovideo.com/find/HelpCenter/Policies.jsp#warranties B&H also sells additional protection plans that will be made available to the contract members.

vii. If you are dissatisfied with your purchase for any reason, you may return it to B&H within 30 days of the purchase date, subject to the conditions and exclusions found https://www.bhphotovideo.com/find/HelpCenter/ReturnExchange.jsp?origSearch=retur ns

viii. On top of the significant savings this contract will generate, B&H's pricing team will review any quote over \$5000.00 to ensure the OMNIA member is getting the greatest discount possible.

400 Cedar Lane Florence, NJ 08518



B2bContracts@Bhphoto.com 212-239-7500 www.Bhphoto.com/b2b

# THE PROFESSIONAL'S SOURCE

ix. A portal will be made available for the contract users to generate quotes, checkout and verify contract pricing. All discounts will be displayed underneath the price.



Add to Compare

Olympus Barrel Style Lens Case for m.Zuiko Digital Lenses (Extra Small, Black)

B&H # OLCLBES MFR # 260347

★★★★ 18 Reviews

#### **Key Features**

- Holds Select Extra Small m. Zuiko Lenses
- Zipper Closure
- Hard Shell and Polyester Construction

See All Details >

Available in other Styles, Configurations & Kits

\$5<sup>99 Reg. \$7,99</sup> You Save \$2.00 (25%)

#### Add to Cart

Add to Wish List \*

In Stock

Free Shipping (USA)

Express Store Pickup in 30 mins

x. As long as the contract is referenced, B&H's highly trained sales team will apply contract pricing to the order. Within the B&H ordering system there are many procedures in place to ensure the customer will obtain contract pricing. This system is accessible in our one retail store. All payment methods are accepted including P-card, NET terms and financing.

xi. The range discount will remain steady throughout the term of the contract. B&H adds products to our catalog and updates pricing daily on various items across our catalog (usually the pricing goes down due to the nature of the commodity).

xii. Future products will be automatically included into the catalog and will therefore be offered on this contract at the discounted rate.

xiii. B&H has held this contract for the last 5 years saving public agencies millions of dollars due to this pricing structure. B&H looks forward to offering our catalog to public agencies with these incredible discounts for many years to come. B&H understands that the contract is a "not to exceed contract" price model and where we are able to offer a larger discount, we will.

# Appendix E

# **Market Basket**

Click the Paper Clip Icon Below

9

# Audio Visual Equipment, Accessories & Services RFP # 20-12

Offeror Company Name: B&H

- Propose a national minumum discount off list price by category on the Category Discount tab that will be offered to Participating Agencies. The intent of the Contract is the supplier's full product
  - and service lines will be available to participating agencies at the minimum discounts stated.

    Using the category discounts offered, identify the price for the items indicated on the Market Basket tab. Offerors are encouraged to provide pricing on as many items as possible
    - Offeror must respond with manufacuter indicated ۵ ن <u>ه</u>
- Products shall not be altered, if not offering same or equal, leave blank

Audio Visual Equipment, Accessories & Services RFP # 20-12 Offeror Company Name : B&H

O 5-35% off retail mining	OUTSTAND OF THE ABOUT THE MEN WEIGHING THE PART TO III'S OF FRONTIFIED FILES FAILURED ALLE MEN HE FRANCES FRANCISHED FRANCISH FRANCISHED FRANCISH	Free Shipping (Fob destination) items weighing more than 17 hos or requiring more to their weight or size may be charged a simpliming.	Maufacturers unilateral priced products will be sold at the unilateral price															
Manufacturer Name	Dour Full Catalog	B&H FUII Catalog	B&H Full Catalog															
Category	1 B&H Full Catalog	B&H Full Catalog	1 B&H Full Catalog															
Item No.		1																

Audio Visual Equipment, Accessories & Services RFP # 20-12 Offeror Company Name : B&H

		Market Basket								
and a	Maniethertree	Manufacturer Model Number	Item Decription	Category	Manufacturer	Manufacturer #	Unit of Measure	retail website List Price	Discount	Net Price
nem N	1	26465	26465 Model B Manual Drojection Screen (57 5 v 92")	_			each	ı	21.01% \$	178.83
1 6	הפגרוכ נייייי	02770	ICO DYATO Divisal Moice Becorder with LICE				each	63.00	18.41% \$	51.40
4 6	Sony	TM-2771		Audio Visual Presentation			each		25.00% \$	59.96
0 4	AVer	VISIONUSO	US0 USB FlexArm Document Camera	Audio Visual Presentation					14.99% \$	161.51
ı	Califone	3068AV-10L	3068AV Switchable Stereo/Mono Headphones (Classrd Audio Visual Presentation	Audio Visual Presentation			each	\$ 95.99	13.07% \$	83.44
9	Olympus	V415131BU000	WS-853 Digital Voice Recorder (Black)	Audio Visual Presentation					10.32% \$	
7	Owl tabs	MTW200-1000	Meeting OWL Pro 360 Degree 1080p Smart Video Conf Audio Visual Presentation	Audio Visual Presentation			each	\$ 999.00	17.52% \$	823.94
00	Califone	2800-BLT	2800-BLT Headset (3.5mm To Go Plug, Blue)	Audio Visual Presentation			each	\$ 15.59	24.12% \$	11.83
6	Olympius	V415121SU000	WS-852 Digital Voice Recorder (Silver)	Audio Visual Presentation			each	\$ 53.00	12.43% \$	46.41
10	SanDisk	SDSQXA2-064G-GN6MA	64GB Extreme UHS-I microSDXC Memory Card with SD Photography	Photography			each	\$ 13.99	13.01% \$	12.17
1	Ilford	1858477	Multigrade IV RC DeLuxe Paper and HPS Plus Film Valu Photography	Photography				\$ 32.99	22.49% \$	
12	SanDisk	SDSDXNE-016G-GNCIN	16GB Extreme UHS-I SDHC Memory Card	Photography			each		8.23% \$	8.25
13	Ilford	1574577	HPS Plus Black and White Negative Film (35mm Roll FI Photography	Photography				\$ 5.99	4.34% \$	5.73
14	Arista	190244	EDU Ultra 400 Black and White Negative Film (35mm Photography	Photography						
15	SanDisk	SDSDUNC-016G-GN6IN	16GB Ultra UHS-I SDHC Memory Card (Class 10)	Photography					4.93% \$	
16	ProTapes	001UPCG355MBLA	Pro Gaffer Tape (3" x 55 yd, Black)	Production & Lighting					24.89% \$	
17	Impact	LS-96HABI	Heavy-Duty Air-Cushioned Light Stand (Black, 9.5')	Production & Lighting			each			
18	Impact	15-68	Light Stand, Black (6")	Production & Lighting					24.97% \$	
19	Impact	SBF-B-15	Filled Saddle Sandbag (15 lb, Black)	Production & Lighting			each	\$ 21.94	24.98% \$	16.46
20	ProTapes	001UPCG255MBLA	Pro Gaffer Tape (2" x 55 yd, Black)	Production & Lighting					10.94% \$	
21	Panasonic	WJ-NX300/6000T6	i-Pro Extreme WJ-NX300 16-Channel NVR with 6TB HD Surveillance	Surveillance			each	\$ 2,799.00	18.01% \$	2,294.86
22	Panasonic	WV-52550L	iPro Extreme WV-52550L 5MP Outdoor Network Dome Surveillance	Surveillance			each		23.18% \$	
23	Panasonic	WV-X4571L	WV-X4571L 9MP Outdoor 360 Network Dome Camera Surveillance	Surveillance			each	\$ 1,199.00	13.85% \$	1,032.94
24	Brinno	BCC2000	BCC2000 Construction Trio Bundle Pack	Surveillance			each		21.16% \$	464.38
25	Panasonic	WV-S1531LN	i-Pro Extreme iA WV-S1531LN 3MP Network Camera w Surveillance	Surveillance					10.58% \$	
26	Hikvision	DS-2CD2185FWD-I-2.8MM	DS-2CD2185FWD-I 8MP Outdoor Network Dome Came Surveillance	Surveillance	Hikvision	DS-2CD2185FWD-IS 2.8MM-each				
27	Panasonic	WV-S3131L	WV-S3131L 1080p Network Dome Camera with Night Surveillance	Surveillance						
28	Digital Watchdog	DW-SPECTRUMLSC001	Single DW Spectrum License	Surveillance			T		5.75% \$	
59	Samsung	UN7STU7000FXZA	TU7000 75" Class HDR 4K UHD Smart LED TV	TVs & Entertainment			T			
30	Samsung	UN75RU7100FXZA	RU7100 75" Class HDR 4K UHD Smart LED TV	TVs & Entertainment	91	75UN7070PUC				
31	Oculus	301-00171-01	Quest All-in-One VR Gaming System (128GB)	Computers	Oculus	301-00351-01			0.00%	
32	Samsung	UN65TU7000FXZA	TU7000 65" Class HDR 4K UHD Smart LED TV		Samsung	UN65TU8000FXZA	T			
33	li6	75UM6970PUB	UM6970PUB 75" Class HDR 4K UHD Smart IPS LED TV	-	5	75UNBS 70PUC	each	\$ 996.99	4.96% \$	947.51
34	Samsung	UNBSRU7100FXZA	CASE ASI Class HDR 4K UHD Smart LED IV	Tyle & Entertainment	Sunsmis	NAVIOUS LOGICO IN	T			
35	ICL	1433423 DANE-G9	D-Series 40" Class Full HD Smart IED TV	TVs & Entertainment			T			
27	Olive	FDRAY53/R	FDR-AX53 4K Ultra HD Handweam Camcorder	Camcorders			each	\$ 998.00	12.76% \$	870.63
38	Sonv	HDRCX675/B	HDR-CX675 Full HD Handycam Camcorder with 32GB I Camcorders	Camcorders			each	\$ 498.00	1.95%	
39	Meco	MV3-018-BL	Start Live Streaming Camera	Camcorders				\$ 399.00	18.42% \$	325.49
40	Ruggard	VSY-135B	Onyx 35 Camera/Camcorder Shoulder Bag	Camcorders			each	\$ 17.90	24.80% \$	13,46
41	Sony	DVM60PRR	DVM-60PRR 60-Minute Premium Mini DV Cassette	Camcorders	Sony	DVM60PRL4PCWM	each	\$ 9.99	23.22% \$	
42	Ruggard	VSY-145B	Onyx 45 Camera/Camcorder Shoulder Bag	Camcorders			each			
43	Manfrotto	MVK502055XPRO3	502AH Video Head & MT055XPRO3 Aluminum Tripod (Professional Video	Professional Video			each	7	17.89% \$	
44	StarTech	HD2VGAE2	HDMI to VGA Converter	Professional Video			each		13.79% \$	25.82
45	Manfrotto	MVKS00AM	MVH500A Fluid Drag Video Head with MVT502AM Trig Professional Video	Professional Video			each	7		
46	Magnus	VT-350	VT-350 Video Tripod with Fluid Head	Professional Video				\$ 79.95	25.00% \$	
47	Blackmagic Design	CONVCMIC/SH/WPSU	Micro Converter SDI to HDMI with Power Supply	Professional Video	Blackmagic Design	CONVCMIC/SH03G/WPSU				
48	Canon	2218C002	XA11 Compact Full HD Camcorder with HDMI and Com Professional Video	Professional Video			each	1,2	11.64% \$	1,1
49	Watson	B-4206	NP-F975 Lithium-Ion Battery Pack (7.4V, 7800mAh)	Professional Video			each	59.99	25.00%	44.99
20	Watson	8-4205	NP-F770 Lithium-Ion Battery Pack (7.4V, 4400mAh)	Professional Video			each	39.38	24.95%	33.71
51	Magnus	VI-100	VI 4000 Trinod System with Claid Head	Professional Video			each		25.00%	119.96
52	Magnus	NI-4000	UDS2000 High-Darformance Studio Headphones	Andio - Headohones			each		20.06% \$	15.18
55	Behringer	HPSSOOO	APSSOUD Right remonitative studio resemblished	Audio meaupirones						

Audio Visual Equipment, Accessories & Services RFP # 20-12

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Item No.	Manufacturer	Manufacturer Model Number	Item Description	Category	Manufacturer	Manufacturer#	Unit of	retail website List	Diecocint	Mass Delas
		0000		Category	Manuacturer	Manufacturer #	Measure		DISCOUNT	Net Price
Т	Auray	DETECHN	Mis-5130 Round Base Microphone Stand	Audio - Studio Recording			each	\$ 23.98	24.98% \$	17.99
Т	ode	WIRELESS GO	Wireless GO Compact Digital Wireless Microphone Sys Audio - Wireless Mic Systems	Audio - Wireless Mic Systems			each	\$ 199.00	20.01% \$	159.19
	Auray	MS-5230F	MS-5230F Tripod Microphone Stand with Fixed Boom   Audio - Studio Recording	Audio - Studio Recording			each	\$ 23.98	24,98% \$	17.99
	Auray	DUSM-1	DUSM-1 Universal Shockmount for Camera Shoes and Audio - Audio for Video	Audio - Audio for Video			each	\$ 28.94	24.98% \$	21.71
58 Sor	Sony	MDR-7506	MDR-7506 Headphones	Audio - Headphones			each	\$ 89.99	2.82% \$	87.45
59 Au	Audio-Technica	AT2005USB	AT2005USB Cardioid Dynamic USB/XLR Microphone	Audio - Studio Recording			each		-	64 02
60 Ko	Kopul	M4010	Studio Elite 4000 Series XLR M to XLR F Microphone Ca Audio - Cables & Adapters	Audio - Cables & Adapters			each			15.74
61 Koy	Kopul	M4006	Studio Elite 4000 Series XLR M to XLR F Microphone Ca Audio - Cables & Adapters	Audio - Cables & Adapters			each			14 99
62 Ko	Kopul	M3025	Premium Performance 3000 Series XLR Male to XLR Fe Audio - Cables & Adapters	Audio - Cables & Adapters			each			12 37
63 Log	Logitech	960-001087	C922 Pro Stream Webcam	Computer Peripherals			each			17 60
64 Xce	Xcellon	C-HDMI-43	lapter	essories	Xcellon	C-HDMI-46	each			17 99
65 Pea	Pearstone	USB-AB15	USB 2.0 Type-A Male to Type-B Male Cable (15 ft)				each		-	90.5
66 Ke	Kensington	K64673AM		Notebook Accessores						10 80
67 Pea	Pearstone	USB3-3CA06	USB 3.0 Type-C to USB Type-A Adapter (6")	Computer Cables & Adapters					_	6.74
68 Bel	Belkin	BE108230-12	8-Outlet Home/Office Surge Protector	Power Accessories				3.5		72.61
69 Pea	Pearstone	USB-AMIB6	Male Cable (Blac	Cables & Adapters						200
20 16			GP65NB60 Portable USB External DVD Burner and Drives & Storage	Drives & Storage						27.07
71 Wa	Wacom	CTL6100WLK0	Intuos Bluetooth Creative Pen Tablet (Medium. Black) Computer Peripherals	Computer Peripherals			T			33 641
72 Rus	Ruggard	RU-1008	Ultra-Thin Neonrene Sleeve with Handles for 12-13" LaTablet Japton Committee Cases	Tablet Japton Committee Cases			T			113.30
	Wacom	PTH660	Intuos Pro Creative Pen Tablet (Medium)	Comouter Peripherals					2 0000	230 50
	Pearstone	535		Drives & Storage						320.30
75 Cyt	Cyber Acoustics	AC-5008	A Connector	Computer Peripherals					8 10%	10.37
76 Xce	Xcellon	HDWC-WA10	Т	Computer Peripherals						37.08
77 Cyt	Cyber Acoustics	AC-5002	AC-5002 Stereo Headset with 3.5mm Plug	Computer Peripherals						14 20
78 Wa	Wacom	CTL4100WLK0	Intuos Bluetooth Creative Pen Tablet (Small, Black)	Computer Peripherals					13.20% \$	86.76
79 Cyt	Cyber Acoustics		AC-204 Stereo Headset and Boom Mic	Networking						11.24
80 Wa	Wacom	CTL4100	Intuos Creative Pen Tablet (Small, Black)	Computer Peripherals					13.20% \$	69.40
81 Xce	Xcellon	HDWC-WA101	HDWC-WA101 Full HD Wide-Angle Webcam	Computer Peripherals			each	\$ 59.99	25.00% \$	44.99
	Epson		PowerLite X39 3500-Lumen XGA 3LCD Projector	Projectors	Epson	V11HA03020	each		\$ %60.5	492.59
	Epson	38220		Projectors	Epson	V11H982020	each	\$ 419.00	4.96% \$	398.20
	Da-Lite	36465	ection Screen (57.5 x 92")	Projection Screens			each	\$ 226.40	21.01% \$	178.83
	Elmo		PX-10E Document Camera	Video Presenters			each	\$ 39.00	25.00% \$	29.25
	Huddly	-	ng Brack	Video Conferencing Solutions			each	\$ 917.99	15.88% \$	772.25
	HuddleCamHD		3X Gen2 USB 2.0 Conferencing Camera (Black)	Video Conferencing Solutions			each		4.86% \$	322.51
	Logitech	960-001101	n with 120 FOV L	Video Conferencing Solutions			each	\$ 899.99	21.93% \$	702.59
89 AVer	er.	VISIONUSO	USO USB FlexArm Document Camera	Video Presenters			each	\$ 189.99	14.99% \$	161.51
	Owl Labs	MTW200-1000	Meeting OWL Pro 360 Degree 1080p Smart Video Con Video Conferencing Solutions	Video Conferencing Solutions			each	\$ 999.00	13.19% \$	867.19
	Apple		y)	Laptops			each	\$ 2,199.00	2.53% \$	2,143.37
	Lenavo		15.6" IdeaPad 5 Laptop (Graphite Gray)	Laptops			each	00'669 \$	3.61% \$	673.77
		BA	11.6" 32GB Chromebook x360 11 G2 EE Multi-Touch 2 Laptops		HP	1A767UT#ABA	each	\$ 299.00	4.68% \$	285.00
	Microsoft	001	12.3" Multi-Touch Surface Pro 7 Platinum Bundle with Ipads & Tablet	pads & Tablet			each	\$ 799.00	5.03% \$	758.85
	ure		wer	Wireless			each	\$ 5,015.00	20.41% \$	3,991.27
	Allen & Health		Mixer with 16+1	Audio-Studio Recording			each	\$ 2,999.00	21.70% \$	2,348.19
97 Shure	ure	QXLD14	Bodypack Wireless System	Wireless			each	\$ 973.00	13.24% \$	844.13
П	ان		50 Degree Enhanced Definition Source Four Lens Tube Photography	Photography			each	\$ 350.00	21.88% \$	273.42
	ure	8	Duakdyne Dynamic Handheld Vocal Microphone	Wireless			each	\$ 399.00	4.82% \$	379.75
100 Pea	Pearstone	HDA-106	HDA-106 High-Speed HDMI Cable with Ethernet (Black Cables & Accessories	Tables & Accessories			- Trans	13.00	A MACE AC	-

# Audio Visual Equipment, Accessories & Services RFP # 20-12

Offeror Company Name: B&H

Item No.	Service	Standard Hourly Rate	Discount from Stanard Rate
NA	Marie I South Marie III		

# Audio Visual Equipment, Accessories & Services RFP # 20-12

Offeror Company Name: B&H

Offeror's please include additional products/services not identified

Item No.			
NA			

РНОТО - УТОМО - РИО АЦВИО

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#### b) Performance Capability

- i. Please see detailed response "Appendix D Exhibit A OMNIA partners response".
- ii. Please see signed acceptance form.
- iii. Please see signed forms
- iv. B&H takes pride in its award winning customer service. During the pandemic, all emergency orders were placed on priority to ensure all public agencies received their products in a timely manner. B&H hopes to never use these priority procedures again but if required, we are prepared to offer top of the line emergency ordering again.
- v. B&H aims to have a 100% fill rate as we continue to alert customers of in stock items to ensure timely deliveries. Our current fill rate is above 95%.
- vi. B&H is known for its in stock availability and timely deliveries. B&H takes on time deliveries very seriously and customers are always provided with an accurate delivery date at the time of order. If an item goes out of stock, B&H immediately alerts the customer and offers an alternative so they can meet their project requirements on time.
- vii. If you are dissatisfied with your purchase for any reason, you may return it to B&H within 30 days of the purchase date, subject to the conditions and exclusions found <a href="https://www.bhphotovideo.com/find/HelpCenter/ReturnExchange.jsp?origSearch=returns">https://www.bhphotovideo.com/find/HelpCenter/ReturnExchange.jsp?origSearch=returns</a>
- viii. B&H includes all standard manufactured warranties with our products. Please reference the warranty section of our site.
- https://www.bhphotovideo.com/find/HelpCenter/Policies.jsp#warranties B&H also sells additional protection plans that will be made available to the contract members. B&H will help the customer access their warranty through the manufacturer.
- ix. B&H organizational sales team consists of Inbound reps, outbound reps, business development reps, contract managers, pricing reps, supervisors and managers. An order starts with our inbound sales team and if there is an issue they escalate it to a supervisor or business development representative who will ensure the issue is resolved.

We are open weekdays from 9:00 AM to 6:00 PM EST and Fridays from 9:00 AM to 2:00 PM EST. Our warehouse is open Sunday as well.

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The inside sales team can be reached at: 1 800-947-8003

Omnia@bhphoto.com

x. B&H offers multiple invoicing options to fit our customers needs. From manual invoicing to XML invoicing, B&H likely has an invoicing option that works for each member individually. Standard payment terms are NET 30 and credit card is accepted at the time of purchase. Credit card fees may apply at time of purchase.

xi. B&H currently holds the Region 4 ESC Audio Visual contract and has met all requirements to implement this contract. We see this as a seamless transition to the new contract with minimal training required to implement.

xii. As a multibillion-dollar corporation, B&H is in good financial standing. We have tens of millions of dollars of untapped credit lines that can be used if needed and we have weathered many financial crises. We are A plus rated with the Better Business Bureau and have great relationships with our banking partners.

xiii. www.bhphoto.com/omnia

Our highly-rated website and apps offer shopping at your leisure. Our industry experts prepare the comprehensive product information you will find on our site, and within a minute of selecting Live Chat they will be available as personal guides. Your purchasing and product inquiries can be made by email as well. We combine the personability of a storefront with the convenience of a web retailer. Our site moves fast, our staff moves even more quickly when responding to you, and our same-day shipping policies move your order out the door with immediacy.

B&H offers customized E-quote, PO Punch-Out and Procurement Card Check-Out Portals for Institutions and their faculty as well as EDI and cXML processing.

B&H is dedicated to being a leader in e-procurement and have an internal team that manages the contract and e-procurement enablements. Our website offers tiered wishlist/favorites functionality, email/chat services for 1-on-1 technical help and a plethora of information, reviews, and recommended accessories for each product. xiv. B&H views employee safety with upmost importance and ensures employees are always safe.

The B&H website is tested and certified daily to pass the HACKER SAFE Security Scan. Our customers can be assured that the HACKER SAFE mark only appears on those sites which meet the rigorous HACKER SAFE standards. Through the judicious use of HACKER SAFE, B&H Photo-Video can prevent over 99% of hacker crime on our site.

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 $xv.\ B\&H$  looks forward to continuing our relationship with region 4 ESC for many years to come.

#### APPENDIX D



# REQUIREMENTS FOR NATIONAL COOPERATIVE CONTRACT TO BE ADMINISTERED BY OMNIA PARTNERS

The following documents are used in evaluating and administering national cooperative contracts and are included for Supplier's review and response.

Exhibit A – RESPONSE FOR NATIONAL COOPERATIVE CONTRACT

Exhibit B - ADMINISTRATION AGREEMENT, EXAMPLE

Exhibit C – MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT, EXAMPLE

Exhibit D - PRINCIPAL PROCUREMENT AGENCY CERTIFICATE, EXAMPLE

Exhibit E - CONTRACT SALES REPORTING TEMPLATE

Exhibit F – FEDERAL FUNDS CERTIFICATIONS

Exhibit G – NEW JERSEY BUSINESS COMPLIANCE

Exhibit H – ADVERTISING COMPLIANCE REQUIREMENT

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#### 3.0 Supplier Response

#### 3.1 Company

A. Once a neighborhood mom-and-pop camera store in New York City, B&H has grown to be a world-class source for creative technology products serving the Corporate, Government and Education markets as well as our high-tech consumer customers.

Starting as a two-person family owned business in 1973 serving the professional photographer, B&H now employs over 1800 people and is home to a two story, city block long Superstore and 600,000+ square foot of state-of-the-art warehouse in Florence, NJ.

B&H's well-known reputation is based on our product knowledge, customer service, large selection, standard discounted pricing, in-stock availability and extensive e-procurement capabilities.

B&H has a large selection of creative technology supplies and equipment, featuring over 500,000 products. Our business began in the photography industry selling cameras and film, but as the digital age of photography and the convergence of technology became the standard, we have expanded our line to include all products related to our core. We employ in-house experts, up to engineer level, in all areas of technology. We pride ourselves on our ability to convey that expertise to our customers, to ensure they are purchasing the best product for their needs.

The B2B division is now comprised of over 100 sales and customer service representatives whose sole purpose is serving the education, government, and non-profit sectors, including representatives in the field participating in tradeshows and visiting and training customers.

- B. B&H has 1800 employees based in New York city and Florence New Jersey.
- C. The B&H corporate office is located at:

440 Ninth Ave New York, NY 10001

- D. B&H is a multibillion-dollar corporation doing over \$2.5 billion+ in each of the past 3 years.
  - a. Federal EIN: 132768071 D&B: 116012659

E. B&H is committed to supporting the US government Go Green initiatives and offering our customers a wide variety of Green compliant products. We work with major certifications such New York, NY 10001

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as Energy Star, EPEAT, RohS and others to allow customers to search for these products. We have also created a Go Green products showcase on our website that can be found at:

http://www.bhphotovideo.com/c/browse/green-products/ci/29817/N/3708116854

B&H future Go- Green initiatives:

- 1. Energy Star Products to be increased to comprise more than 40% of our inventory
- 2. To use environmental packaging material that is recyclable.
- 3. Re-using manufacturer's packaging.
- Instituting a complete recycling program on supplies and waste.

F. B&H supports the growth of historically underrepresented businesses. Our diversity supplier program generates business opportunities that position diverse suppliers for economic sustainability, yield competitive advantages for both diverse suppliers and deliver exceptional technology experiences for our customers. We recognize that teaming up with certified diverse partners who can deliver goods, support, and services creates significant competitive advantages for our diverse partners and the customer. Diversity partners have access to our entire catalog and special pricing, our customer service and our in-stock availability.

G. N/A

H. N/A

- I. B&H stands out from its competitors with our award-winning customer service, in stock availability, fast delivery, great pricing and the breadth of our catalog. B&H is there with the customer every step of the way.
- J. As in the case in any large corporation, B&H has been involved in various commercial litigation matters in the past. Currently, we are involved in an action brought by the NYAG regarding the collection of sales tax on items featuring instant savings. The results of this case will not affect the financial standing of B&H in any way.
- K. B&H is not owned or operated by anyone who has been convicted of a felony.

L. N/A

#### 3.2 Distribution and Logistics

B&H carries over 500,000 products in our catalog in technology equipment and accessories.

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#### Categories include:

- Photography
- Computers
- Pro Video
- Lighting
- Pro Audio
- Mobile
- TVs and Entertainment
- Camcorders
- Surveillance
- Optics
- Audio Visual
- Accessories

B. B&H currently ships and operates in all 50 states and will offer our entire catalog on the OMNIA contact nationwide.

C. Ordering agencies will be able to request a savings report from B&H to verify their savings on the OMNIA contract regardless of how they order. Internal audits are performed periodically to ensure the contract pricing is correctly applied to the customers orders. An OMNIA purchasing portal will immediately be available for contract users to generate quotes, checkout and verify contract pricing. All discounts will be displayed right next to the price to contract price.



Add to Compare

Olympus Barrel Style Lens Case for m.Zuiko Digital Lenses (Extra Small, Black)

B&H # OLCLBES MFR # 260347

\*\* \* \* 18 Reviews

#### **Key Features**

- Holds Select Extra Small m. Zuiko Lenses
- Zipper Closure
- Hard Shell and Polyester Construction

See All Details >

Available in other Styles, Configurations & Kits

\$5<sup>99 Reg. 37-99</sup> You Save \$2.00 (25%)

Add to Cart

Add to Wish List \*

In Stock

Free Shipping (USA)

Express Store Pickup in 30 mins

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E. B&H has a 600,000 sq. foot warehouse located in Florence NJ. The warehouse address is: 400 Cedar Lane Florence, NJ 08518

#### 3.3 Marketing and Sales

A. Upon award, B&H will train our sales representatives and customer service reps on the details of the award, the key features of the master agreement and the benefits of using a cooperative contract. We will train them how to apply the correct pricing, methods of ordering, the benefits of this contract and how to market this contract correctly. B&H has the endorsement of its executives to market this contract.

- B. On the first day of the contract B&H will:
- Provide a dedicated portal that will have access to contract pricing and B&H's B2B interface
- Provide a dedicated account management team to help implement this contract effectively
- Update marketing peripherals accordingly to be used at relevant trade shows and events
- Provide an OMNIA landing page that will direct customers to the contract

B&H will position this contract as our preferred offering to public agencies nationwide and will continue to work with OMNIA to communicate to customers about the OMNIA contract. B&H will provide OMNIA with its logo for use in its marketing materials or website. B&H already attends and exhibits at the NIGP forum annually in the area reserved for OMNIA partners. B&H looks forward to working with the OMNIA marketing team for many years to come to ensure that this contract is properly marketed and utilized.

- C. B&H has already transitioned many of its existing public agency customers to our OMNIA contract and will use the same strategy going forward. B&H holds numerous cooperative contracts across public procurement and will continue to position the OMNIA contract our preferred offering for public agencies.
- D. B&H agrees to provide logos to OMNIA partners so they can successfully use it in their marketing material. We understand that the OMNIA partners logo will require permission for reproduction.
- E. B&H understands and confirms this requirement.

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B2B

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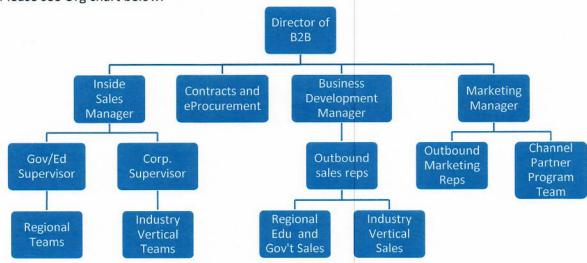
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F. B&H already has a highly trained salesforce in place that understands the key features of our current OMNIA contract and will communicate and train staff on the new award as well.

G.

- i. Barry Eisenberg barrye@bhphoto.com, Tiffani Barton-tiffanib@bhphoto.com
- ii. Jerry Zorek- jerryz@bhphoto.com , Jaclyn Mehl- jaclynm@bhphoto.com
- iii. Jerry Zorek- jerryz@bhphoto.com , Jaclyn Mehl- jaclynm@bhphoto.com
- iv. Jerry Zorek- jerryz@bhphoto.com , Jaclyn Mehl- jaclynm@bhphoto.com
- v. Benjamin Steinmetz bens@bhphoto.com
- vi. Isaac Rosenberg isaacr@bhphoto.com
- viii. Israel Mamann Israelm@bhphoto.com

H. Please see Org chart below:



#### Key Personnel include:

Sarah Bialo- Inside Sales Manager

Jerry Zorek- Business Development Manager, Government and Education

Israel Mamann- B2B Contracts

Barry Eisenberg- Manager, B2B Contracts

Tiffani Barton- Assistant manager, B2B Contracts

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Our government and education outbound sales reps are each assigned to a geographic location and are highly trained on the nuances of the OMNIA contract. They attend many shows, work with our manufacturers to stay up to date with the latest technology and ensure our customers are always taken care of.

J. B&H currently does \$75,000,000 a year annually with public agencies.

A list of some key accounts:

Agency Name	State	2020 sales
NYC DOE	NY	\$1,029,374
HOUSTON ISD	TX	\$565,441
LAKEWOOD BOARD OF ED.	NJ	\$536,774
TEXAS STATE UNIV SAN MARCOS	TX	\$531,946
PROSPER ISD	TX	\$521,296
LOS ANGELES USD	CA	\$482,809
CHICAGO PUBLIC SCHOOLS	IL	\$440,158
WASHINGTON CO PUBLIC SCHOOL	MD	\$416,365
K-12INDIANA	IN	\$380,113
SAN BERNARDINO CITY USD	CA	\$373,523

K. B&H offers customized E-quote, Punch-Out and Check-Out Portals for Institutions and their faculty as well as EDI and cXML PO and invoicing.

B&H is dedicated to being a leader in e-procurement and have an internal team that manages the contract and e-procurement enablements. Our website offers tiered wishlist/favorites functionality, email/chat services for 1-on-1 technical help and a plethora of information, reviews, and recommended accessories for each product.

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# THE PROFESSIONAL'S SOURCE

M. B&H prefers to respond to solicitations with our OMNIA Partners contract, where applicable. Any contract awarded with an OMNIA response will be reported to OMNIA as a contract sale.

# EXHIBIT B ADMINISTRATION AGREEMENT, EXAMPLE

# ADMINISTRATION AGREEMENT

	TENT.
THIS ADMINISTRATION AGREEMENT (this "Agreed 20_, between National Intergovernmental Purchasi corporation d/b/a OMNIA Partners, Public Sector ("OMNIA" ("Supplier").	no Alliance Company a Delaware
RECITALS	
WHEREAS, the (the "Prine entered into a Master Agreement effective between the Principal Procurement Agency and Supplier, (as maccordance with the terms thereof, the "Master Agreement"), incorporated herein by reference as though fully set for (the "Product");	as attached hereto as Exhibit A and
WHEREAS, said Master Agreement provides that any cand local governmental entities, public and private primary, seconon-profit entities, and agencies for the public benefit (collective (either via registration on the OMNIA Partners website or exec Cooperative Purchasing Agreement, attached hereto as <a href="Exhibit">Exhibit</a> "Participating Public Agency") may purchase Product at price	ondary and higher education entities, ely, "Public Agencies"), that register ution of a Master Intergovernmental B) (each, hereinafter referred to as a
WHEREAS, Participating Public Agencies may acce offered through OMNIA Partners to Public Agencies;	ss the Master Agreement which is
WHEREAS, OMNIA Partners serves as the contract ad on behalf of Principal Procurement Agency;	ministrator of the Master Agreement
WHEREAS, Principal Procurement Agency desires administration of the Master Agreement; and	OMNIA Partners to proceed with
WHEREAS, OMNIA Partners and Supplier desire to available the Master Agreement to Participating Public Agencie conditions governing the relationship between OMNIA Partners	es and to set forth certain terms and
NOW, THEREFORE, in consideration of the payments covenants contained in this Agreement, OMNIA Partners and Su	to be made hereunder and the mutual applier hereby agree as follows:
DEFINITIONS	
Capitalized terms used in this Agreement and not the meanings given to them in the Master Agreement.	otherwise defined herein shall have

## TERMS AND CONDITIONS

- 2. The Master Agreement and the terms and conditions contained therein shall apply to this Agreement except as expressly changed or modified by this Agreement. Supplier acknowledges and agrees that the covenants and agreements of Supplier set forth in the solicitation and Supplier's response thereto resulting in the Master Agreement are incorporated herein and are an integral part hereof.
- 3. OMNIA Partners shall be afforded all of the rights, privileges and indemnifications afforded to Principal Procurement Agency by or from Supplier under the Master Agreement, and such rights, privileges and indemnifications shall accrue and apply with equal effect to OMNIA Partners, its agents, employees, directors, and representatives under this Agreement including, but not limited to, Supplier's obligation to obtain appropriate insurance.
- 4. OMNIA Partners shall perform all of its duties, responsibilities and obligations as contract administrator of the Master Agreement on behalf of Principal Procurement Agency as set forth herein, and Supplier hereby acknowledges and agrees that all duties, responsibilities and obligations will be undertaken by OMNIA Partners solely in its capacity as the contract administrator under the Master Agreement.
- Public Agency pursuant to the Master Agreement, OMNIA Partners shall not be: (i) construed as a dealer, re-marketer, representative, partner or agent of any type of the Supplier, Principal Procurement Agency or any Participating Public Agency; (ii) obligated, liable or responsible for any order for Product made by Principal Procurement Agency or any Participating Public Agency or any employee thereof under the Master Agreement or for any payment required to be made with respect to such order for Product; and (iii) obligated, liable or responsible for any failure by Principal Procurement Agency or any Participating Public Agency to comply with procedures or requirements of applicable law or the Master Agreement or to obtain the due authorization and approval necessary to purchase under the Master Agreement. OMNIA Partners makes no representation or guaranty with respect to any minimum purchases by Principal Procurement Agency or any Participating Public Agency or any employee thereof under this Agreement or the Master Agreement.
- 6. OMNIA Partners shall not be responsible for Supplier's performance under the Master Agreement, and Supplier shall hold OMNIA Partners harmless from any liability that may arise from the acts or omissions of Supplier in connection with the Master Agreement.
- 7. Supplier acknowledges that, in connection with its access to OMNIA Partners confidential information and/or supply of data to OMNIA Partners, it has complied with and shall continue to comply with all laws, regulations and standards that may apply to Supplier, including, without limitation: (a) United States federal and state information security and privacy statutes, regulations and/or best practices, including, without limitation, the Gramm-Leach-Bliley Act, the Massachusetts Data Security Regulations (201 C.M.R. 17.00 et. seq.), the Nevada encryption statute (N.R.S. § 603A), the California data security law (Cal. Civil Code § 1798.80 et. seq.) and California Consumer Privacy Act (Cal. Civil Code § 1798.100 et. seq.); and (b) applicable industry and regulatory standards and best practices (collectively, "Data Regulations").

With regard to Personal Information that Supplier collects, receives, or otherwise processes under the Agreement or otherwise in connection with performance of the Agreement, Supplier agrees that it will not: (i) sell, rent, release, disclose, disseminate, make available, transfer, or otherwise

communicate orally, in writing, or by electronic or other means, such Personal Information to another business or third party for monetary or other valuable consideration; or (ii) retain, use, or disclose such Personal Information outside of the direct business relationship between Supplier and OMNIA Partners or for any purpose other than for the specific purpose of performance of the Agreement, including retaining, using, or disclosing such Personal Information for a commercial purpose other than for performance of the Agreement. By entering into the Agreement, Supplier certifies that it understands the specific restrictions contained in this Section 7 and will comply with them. For purposes hereof, "Personal Information" means information that identifies, relates to, describes, is reasonably capable of being associated with, or could reasonably be linked, directly or indirectly, with a particular consumer or household, and includes the specific elements of "personal information" as defined under Data Regulations, as defined herein. Supplier will reasonably assist OMNIA Partners in timely responding to any third party "request to know" or "request to delete" (as defined pursuant to Data Regulations) and will promptly provide OMNIA Partners with information reasonably necessary for OMNIA Partners to respond to such requests. Where Supplier collects Personal Information directly from Public Agencies or others on OMNIA Partners' behalf, Supplier will maintain records and the means necessary to enable OMNIA Partners to respond to such requests to know and requests to delete.

8. WITHOUT LIMITING THE GENERALITY OF THE FOREGOING, OMNIA PARTNERS EXPRESSLY DISCLAIMS ALL EXPRESS OR IMPLIED REPRESENTATIONS AND WARRANTIES REGARDING OMNIA PARTNERS' PERFORMANCE AS A CONTRACT ADMINISTRATOR OF THE MASTER AGREEMENT. OMNIA PARTNERS SHALL NOT BE LIABLE IN ANY WAY FOR ANY SPECIAL, INCIDENTAL, INDIRECT, CONSEQUENTIAL, EXEMPLARY, PUNITIVE, OR RELIANCE DAMAGES, EVEN IF OMNIA PARTNERS IS ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

# TERM OF AGREEMENT; TERMINATION

9. This Agreement shall be in effect so long as the Master Agreement remains in effect, provided, however, that the provisions of Sections 3-8 and 11-22, hereof and the indemnifications afforded by the Supplier to OMNIA Partners in the Master Agreement, to the extent such provisions survive any expiration or termination of the Master Agreement, shall survive the expiration or termination of this Agreement.

#### NATIONAL PROMOTION

- 10. OMNIA Partners and Supplier shall publicize and promote the availability of the Master Agreement's products and services to Public Agencies and such agencies' employees. Supplier shall require each Public Agency to register its participation in the OMNIA Partners program by either registering on the OMNIA Partners website (<a href="www.omniapartners.com/publicsector">www.omniapartners.com/publicsector</a>), or executing a Master Intergovernmental Cooperative Purchasing Agreement prior to processing the Participating Public Agency's first sales order. Upon request, Supplier shall make available to interested Public Agencies a copy of the Master Agreement and such price lists or quotes as may be necessary for such Public Agencies to evaluate potential purchases.
- 11. Supplier shall provide such marketing and administrative support as set forth in the solicitation resulting in the Master Agreement, including assisting in development of marketing materials as reasonably requested by Principal Procurement Agency and OMNIA Partners. Supplier shall be responsible for obtaining permission or license of use and payment of any license fees for all content and images Supplier provides to OMNIA Partners or posts on the OMNIA Partners website.

Version September 29, 2020

Supplier shall indemnify, defend and hold harmless OMNIA Partners for use of all such content and images including copyright infringement claims. Supplier and OMNIA Partners each hereby grant to the other party a limited, revocable, non-transferable, non-sublicensable right to use such party's logo (each, the "Logo") solely for use in marketing the Master Agreement. Each party shall provide the other party with the standard terms of use of such party's Logo, and such party shall comply with such terms in all material respects. Both parties shall obtain approval from the other party prior to use of such party's Logo. Notwithstanding the foregoing, the parties understand and agree that except as provided herein neither party shall have any right, title or interest in the other party's Logo. Upon termination of this Agreement, each party shall immediately cease use of the other party's Logo.

#### ADMINISTRATIVE FEE, REPORTING & PAYMENT

- 12. An "Administrative Fee" shall be defined and due to OMNIA Partners from Supplier in the amount of \_\_ percent (\_\_%) ("Administrative Fee Percentage") multiplied by the total purchase amount paid to Supplier, less refunds, credits on returns, rebates and discounts, for the sale of products and/or services to Principal Procurement Agency and Participating Public Agencies pursuant to the Master Agreement (as amended from time to time and including any renewal thereof) ("Contract Sales"). From time to time the parties may mutually agree in writing to a lower Administrative Fee Percentage for a specifically identified Participating Public Agency's Contract Sales.
- 13. Supplier shall provide OMNIA Partners with an electronic accounting report monthly, in the format prescribed by OMNIA Partners, summarizing all Contract Sales for each calendar month. The Contract Sales reporting format is provided as <a href="Exhibit C">Exhibit C</a> ("Contract Sales Report"), attached hereto and incorporated herein by reference. Contract Sales Reports for each calendar month shall be provided by Supplier to OMNIA Partners by the 10<sup>th</sup> day of the following month. Failure to provide a Contract Sales Report within the time and manner specified herein shall constitute a material breach of this Agreement and if not cured within thirty (30) days of written notice to Supplier shall be deemed a cause for termination of the Master Agreement, at Principal Procurement Agency's sole discretion, and/or this Agreement, at OMNIA Partners' sole discretion.
- 14. Administrative Fee payments are to be paid by Supplier to OMNIA Partners at the frequency and on the due date stated in Section 12, above, for Supplier's submission of corresponding Contract Sales Reports. Administrative Fee payments are to be made via Automated Clearing House (ACH) to the OMNIA Partners designated financial institution identified in <a href="Exhibit D">Exhibit D</a>. Failure to provide a payment of the Administrative Fee within the time constitute a material breach of this Agreement and if not cured within thirty (30) days of written notice to Supplier shall be deemed a cause for termination of the Master Agreement, at Principal Procurement Agency's sole discretion, and/or this Agreement, at OMNIA Partners' sole discretion. All Administrative Fees not paid when due shall bear interest at a rate equal to the lesser of one and one-half percent (1 1/2%) per month or the maximum rate permitted by law until paid in full.
- 15. Supplier shall maintain an accounting of all purchases made by Participating Public Agencies under the Master Agreement. OMNIA Partners, or its designee, in OMNIA Partners' sole discretion, reserves the right to compare Participating Public Agency records with Contract Sales Reports submitted by Supplier for a period of four (4) years from the date OMNIA Partners receives such report. In addition, OMNIA Partners may engage a third party to conduct an independent audit of Supplier's monthly reports. In the event of such an audit, Supplier shall provide all materials reasonably requested relating to such audit by OMNIA Partners at the location designated by OMNIA Partners. In the event an underreporting of Contract Sales and a resulting underpayment of

Administrative Fees is revealed, OMNIA Partners will notify the Supplier in writing. Supplier will have thirty (30) days from the date of such notice to resolve the discrepancy to OMNIA Partners' reasonable satisfaction, including payment of any Administrative Fees due and owing, together with interest thereon in accordance with Section 13, and reimbursement of OMNIA Partners' costs and expenses related to such audit.

#### **GENERAL PROVISIONS**

- 16. This Agreement, the Master Agreement and the exhibits referenced herein supersede any and all other agreements, either oral or in writing, between the parties hereto with respect to the subject matter hereto and no other agreement, statement, or promise relating to the subject matter of this Agreement which is not contained or incorporated herein shall be valid or binding. In the event of any conflict between the provisions of this Agreement and the Master Agreement, as between OMNIA Partners and Supplier, the provisions of this Agreement shall prevail.
- 17. If any action at law or in equity is brought to enforce or interpret the provisions of this Agreement or to recover any Administrative Fee and accrued interest, the prevailing party shall be entitled to reasonable attorney's fees and costs in addition to any other relief to which it may be entitled.
- 18. This Agreement and OMNIA Partners' rights and obligations hereunder may be assigned at OMNIA Partners' sole discretion to an affiliate of OMNIA Partners, any purchaser of any or all or substantially all of the assets of OMNIA Partners, or the successor entity as a result of a merger, reorganization, consolidation, conversion or change of control, whether by operation of law or otherwise. Supplier may not assign its obligations hereunder without the prior written consent of OMNIA Partners.
- 19. All written communications given hereunder shall be delivered by first-class mail, postage prepaid, or overnight delivery on receipt to the addresses as set forth below.

#### A. OMNIA Partners:

OMNIA Partners Attn: President 840 Crescent Centre Drive Suite 600 Franklin, TN 37067

B.	Sup	plier:	

20. If any provision of this Agreement shall be deemed to be, or shall in fact be, illegal, inoperative or unenforceable, the same shall not affect any other provision or provisions herein contained or render the same invalid, inoperative or unenforceable to any extent whatever, and this Agreement will be construed by limiting or invalidating such provision to the minimum extent necessary to make such provision valid, legal and enforceable.

- 21. This Agreement may not be amended, changed, modified, or altered without the prior written consent of the parties hereto, and no provision of this Agreement may be discharged or waived, except by a writing signed by the parties. A waiver of any particular provision will not be deemed a waiver of any other provision, nor will a waiver given on one occasion be deemed to apply to any other occasion.
- 22. This Agreement shall inure to the benefit of and shall be binding upon OMNIA Partners, the Supplier and any respective successor and assign thereto; subject, however, to the limitations contained herein.
- 23. This Agreement will be construed under and governed by the laws of the State of Delaware, excluding its conflicts of law provisions and any action arising out of or related to this Agreement shall be commenced solely and exclusively in the state or federal courts in Williamson County Tennessee.
- 24. This Agreement may be executed in counterparts, each of which is an original but all of which, together, shall constitute but one and the same instrument. The exchange of copies of this Agreement and of signature pages by facsimile, or by .pdf or similar electronic transmission, will constitute effective execution and delivery of this Agreement as to the parties and may be used in lieu of the original Agreement for all purposes. Signatures of the parties transmitted by facsimile, or by .pdf or similar electronic transmission, will be deemed to be their original signatures for any purpose whatsoever.

[INSERT SUPPLIER ENTITY NAME]	NATIONAL INTERGOVERNMENTAL PURCHASING ALLIANCE COMPANY, A DELAWARE CORPORATION D/B/A OMNIA PARTNERS, PUBLIC SECTOR
Signature	Signature Sarah Vayra
Name	Name Sr. Vice President, Public Sector Contracting
Title	Title
Date	Date

# EXHIBIT C MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT, EXAMPLE

## MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT

This Master Intergovernmental Cooperative Purchasing Agreement (this "Agreement") is entered into by and between those certain government agencies that execute a Principal Procurement Agency Certificate ("Principal Procurement Agencies") with National Intergovernmental Purchasing Alliance Company, a Delaware corporation d/b/a OMNIA Partners, Public Sector and/or Communities Program Management, LLC, a California limited liability company d/b/a U.S. Communities (collectively, "OMNIA Partners") to be appended and made a part hereof and such other public agencies ("Participating Public Agencies") who register to participate in the cooperative purchasing programs administered by OMNIA Partners and its affiliates and subsidiaries (collectively, the "OMNIA Partners Parties") by either registering on the OMNIA Partners website (www.omniapartners.com/publicsector\_or any successor website), or by executing a copy of this Agreement.

#### RECITALS

WHEREAS, after a competitive solicitation and selection process by Principal Procurement Agencies, in compliance with their own policies, procedures, rules and regulations, a number of suppliers have entered into "Master Agreements" (herein so called) to provide a variety of goods, products and services ("Products") to the applicable Principal Procurement Agency and the Participating Public Agencies;

WHEREAS, Master Agreements are made available by Principal Procurement Agencies through the OMNIA Partners Parties and provide that Participating Public Agencies may purchase Products on the same terms, conditions and pricing as the Principal Procurement Agency, subject to any applicable federal and/or local purchasing ordinances and the laws of the State of purchase; and

WHEREAS, in addition to Master Agreements, the OMNIA Partners Parties may from time to time offer Participating Public Agencies the opportunity to acquire Products through other group purchasing agreements.

**NOW, THEREFORE**, in consideration of the mutual promises contained in this Agreement, and of the mutual benefits to result, the parties hereby agree as follows:

- 1. Each party will facilitate the cooperative procurement of Products.
- 2. The Participating Public Agencies shall procure Products in accordance with and subject to the relevant federal, state and local statutes, ordinances, rules and regulations that govern Participating Public Agency's procurement practices. The Participating Public Agencies hereby acknowledge and agree that it is the intent of the parties that all provisions of this Agreement and that Principal Procurement Agencies' participation in the program described herein comply with all applicable laws, including but not limited to the requirements of 42 C.F.R. § 1001.952(j), as may be amended from time to time. The Participating Public Agencies further acknowledge and agree that they are solely responsible for their compliance with all applicable "safe harbor" regulations,

including but not limited to any and all obligations to fully and accurately report discounts and incentives.

- 3. The Participating Public Agency represents and warrants that the Participating Public Agency is not a hospital or other healthcare provider and is not purchasing Products on behalf of a hospital or healthcare provider.
- 4. The cooperative use of Master Agreements shall be in accordance with the terms and conditions of the Master Agreements, except as modification of those terms and conditions is otherwise required by applicable federal, state or local law, policies or procedures.
- 5. The Principal Procurement Agencies will make available, upon reasonable request, Master Agreement information which may assist in improving the procurement of Products by the Participating Public Agencies.
- 6. The Participating Public Agency agrees the OMNIA Partners Parties may provide access to group purchasing organization ("GPO") agreements directly or indirectly by enrolling the Participating Public Agency in another GPO's purchasing program provided the purchase of Products through the OMNIA Partners Parties or any other GPO shall be at the Participating Public Agency's sole discretion.
- 7. The Participating Public Agencies (each a "Procuring Party") that procure Products through any Master Agreement or GPO Product supply agreement (each a "GPO Contract") will make timely payments to the distributor, manufacturer or other vendor (collectively, "Supplier") for Products received in accordance with the terms and conditions of the Master Agreement or GPO Contract, as applicable. Payment for Products and inspections and acceptance of Products ordered by the Procuring Party shall be the exclusive obligation of such Procuring Party. Disputes between Procuring Party and any Supplier shall be resolved in accordance with the law and venue rules of the State of purchase unless otherwise agreed to by the Procuring Party and Supplier.
- 8. The Procuring Party shall not use this Agreement as a method for obtaining additional concessions or reduced prices for purchase of similar products or services outside of the Master Agreement. Master Agreements may be structured with not-to-exceed pricing, in which cases the Supplier may offer the Procuring Party and the Procuring Party may accept lower pricing or additional concessions for purchase of Products through a Master Agreement.
- 9. The Procuring Party shall be responsible for the ordering of Products under this Agreement. A non-procuring party shall not be liable in any fashion for any violation by a Procuring Party, and, to the extent permitted by applicable law, the Procuring Party shall hold non-procuring party harmless from any liability that may arise from the acts or omissions of the Procuring Party.
- WITHOUT LIMITING THE GENERALITY OF THE FOREGOING, THE OMNIA 10. **PARTNERS PARTIES** EXPRESSLY DISCLAIM ALL **EXPRESS** OR **IMPLIED** REPRESENTATIONS AND WARRANTIES REGARDING ANY PRODUCT, MASTER AGREEMENT AND GPO CONTRACT. THE OMNIA PARTNERS PARTIES SHALL NOT BE LIABLE IN ANY WAY FOR ANY SPECIAL, INCIDENTAL, INDIRECT, CONSEQUENTIAL, EXEMPLARY, PUNITIVE, OR RELIANCE DAMAGES, EVEN IF THE OMNIA PARTNERS PARTIES ARE ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. FURTHER, THE PROCURING PARTY ACKNOWLEDGES AND AGREES THAT THE OMNIA PARTNERS PARTIES SHALL HAVE NO LIABILITY FOR ANY ACT OR OMISSION BY A SUPPLIER OR

### OTHER PARTY UNDER A MASTER AGREEMENT OR GPO CONTRACT.

- 11. This Agreement shall remain in effect until termination by either party giving thirty (30) days' written notice to the other party. The provisions of Paragraphs 6 10 hereof shall survive any such termination.
- 12. This Agreement shall take effect upon (i) execution of the Principal Procurement Agency Certificate, or (ii) registration on the OMNIA Partners website or the execution of this Agreement by a Participating Public Agency, as applicable.

NATIONAL INTERGOVERNMENTAL PURCHASING ALLIANCE COMPANY, A DELAWARE CORPORATION D/B/A OMNIA PARTNERS, PUBLIC SECTOR AND/OR COMMUNITIES PROGRAM MANAGEMENT, LLC, A CALIFORNIA LIMITED LIABILITY COMPANY D/B/A U.S. COMMUNITIES

Authorized Signature	Signature Sarah E. Vavra		
Name	Name Sr. Vice President, Public Sector Contracting		
Title and Agency Name	Title		
Date	Date		

# EXHIBIT D PRINCIPAL PROCUREMENT AGENCY CERTIFICATE, EXAMPLE

## PRINCIPAL PROCUREMENT AGENCY CERTIFICATE

In its capacity as a Principal Procurement Agency (as defined below) for National Intergovernmental Purchasing Alliance Company, a Delaware corporation d/b/a OMNIA Partners, Public Sector ("OMNIA Partners"), [NAME OF PPA] agrees to pursue Master Agreements for Products as specified in the attached Exhibits to this Principal Procurement Agency Certificate.
I hereby acknowledge, in my capacity as of and on behalf of [NAME OF PPA] ("Principal Procurement Agency"), that I have read and hereby agree to the general terms and conditions set forth in the attached Master Intergovernmental Cooperative Purchasing Agreement regulating the use of the Master Agreements and purchase of Products that from time to time are made available by Principal Procurement Agencies to Participating Public Agencies nationwide through OMNIA Partners.
I understand that the purchase of one or more Products under the provisions of the Master Intergovernmental Cooperative Purchasing Agreement is at the sole and complete discretion of the Participating Public Agency.
Authorized Signature, [PRINCIPAL PROCUREMENT AGENCY]
Signature
Name
Title
Date

## EXHIBIT E CONTRACT SALES REPORTING TEMPLATE

Contract Sales Report submitted electronically in Microsoft Excel:

Ç	MN ARTNE	IA°	Supplier Name: Contract Number		Total Sales Admin Fee %											
			Reporting Period:		Total Admin Fee	\$0.00							FC	R OM	NIA USE	ONLY
iupplier Internal IO	Ю	Name	Street Address	Street Address 2	City	State	Postal Code	Transaction Date	Sales Amount	Admin Fee %	Admin Fee	Notes				
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#### **EXHIBIT F** FEDERAL FUNDS CERTIFICATIONS

### FEDERAL CERTIFICATIONS ADDENDUM FOR AGREEMENT FUNDED BY U.S. FEDERAL GRANT

#### TO WHOM IT MAY CONCERN:

Participating Agencies may elect to use federal funds to purchase under the Master Agreement. This form should be completed and returned.

#### **DEFINITIONS**

Contract means a legal instrument by which a non-Federal entity purchases property or services needed to carry out the project or program under a Federal award. The term as used in this part does not include a legal instrument, even if the non-Federal entity considers it a contract, when the substance of the transaction meets the definition of a Federal award or subaward

Contractor means an entity that receives a contract as defined in Contract.

Cooperative agreement means a legal instrument of financial assistance between a Federal awarding agency or pass-through entity and a non-Federal entity that, consistent with 31 U.S.C. 6302-6305:

(a) Is used to enter into a relationship the principal purpose of which is to transfer anything of value from the Federal awarding agency or pass-through entity to the non-Federal entity to carry out a public purpose authorized by a law of the United States (see 31 U.S.C. 6101(3)); and not to acquire property or services for the Federal government or pass-through entity's direct benefit or use;

(b) Is distinguished from a grant in that it provides for substantial involvement between the Federal awarding agency or pass-through entity and the non-Federal entity in carrying out the activity contemplated by the Federal award.

(c) The term does not include:

(1) A cooperative research and development agreement as defined in 15 U.S.C. 3710a; or

(2) An agreement that provides only:

- (i) Direct United States Government cash assistance to an individual;
- (ii) A subsidy;
- (iii) A loan;
- (iv) A loan guarantee; or
- (v) Insurance.

Federal awarding agency means the Federal agency that provides a Federal award directly to a non-Federal entity

Federal award has the meaning, depending on the context, in either paragraph (a) or (b) of this section:

(a)(1) The Federal financial assistance that a non-Federal entity receives directly from a Federal awarding agency or indirectly from a pass-through entity, as described in § 200.101 Applicability; or

(2) The cost-reimbursement contract under the Federal Acquisition Regulations that a non-Federal entity receives directly from a Federal awarding agency or indirectly from a pass-through entity, as described in § 200.101 Applicability.

(b) The instrument setting forth the terms and conditions. The instrument is the grant agreement, cooperative agreement, other agreement for assistance covered in paragraph (b) of § 200.40 Federal financial assistance, or the costreimbursement contract awarded under the Federal Acquisition Regulations.

(c) Federal award does not include other contracts that a Federal agency uses to buy goods or services from a contractor or a contract to operate Federal government owned, contractor operated facilities (GOCOs).

(d) See also definitions of Federal financial assistance, grant agreement, and cooperative agreement.

Non-Federal entity means a state, local government, Indian tribe, institution of higher education (IHE), or nonprofit organization that carries out a Federal award as a recipient or subrecipient.

Nonprofit organization means any corporation, trust, association, cooperative, or other organization, not including IHEs, that:

(a) Is operated primarily for scientific, educational, service, charitable, or similar purposes in the public interest;

(b) Is not organized primarily for profit; and

(c) Uses net proceeds to maintain, improve, or expand the operations of the organization.

**Obligations** means, when used in connection with a non–Federal entity's utilization of funds under a Federal award, orders placed for property and services, contracts and subawards made, and similar transactions the non–Federal entity during the same or a future period.

Pass-through entity means a non-Federal entity that provides a subaward to a subrecipient to carry out part of a Federal program.

**Recipient** means a non-Federal entity that receives a Federal award directly from a Federal awarding agency to carry out an activity under a Federal program. The term recipient does not include subrecipients.

Simplified acquisition threshold means the dollar amount below which a non–Federal entity may purchase property or services using small purchase methods. Non–Federal entities adopt small purchase procedures in order to expedite the purchase of items costing less than the simplified acquisition threshold. The simplified acquisition threshold is set by the Federal Acquisition Regulation at 48 CFR Subpart 2.1 (Definitions) and in accordance with 41 U.S.C. 1908. As of the publication of this part, the simplified acquisition threshold is \$250,000, but this threshold is periodically adjusted for inflation. (Also see definition of § 200.67 Micropurchase.)

**Subaward** means an award provided by a pass-through entity to a subrecipient for the subrecipient to carry out part of a Federal award received by the pass-through entity. It does not include payments to a contractor or payments to an individual that is a beneficiary of a Federal program. A subaward may be provided through any form of legal agreement, including an agreement that the pass-through entity considers a contract.

**Subrecipient** means a non–Federal entity that receives a subaward from a pass-through entity to carry out part of a Federal program; but does not include an individual that is a beneficiary of such program. A subrecipient may also be a recipient of other Federal awards directly from a Federal awarding agency.

Termination means the ending of a Federal award, in whole or in part at any time prior to the planned end of period of performance.

The following certifications and provisions may be required and apply when Participating Agency expends federal funds for any purchase resulting from this procurement process. Pursuant to 2 C.F.R. § 200.326, all contracts, including small purchases, awarded by the Participating Agency and the Participating Agency's subcontractors shall contain the procurement provisions of Appendix II to Part 200, as applicable.

#### **APPENDIX II TO 2 CFR PART 200**

**VEM** 

(A) Contracts for more than the simplified acquisition threshold currently set at \$250,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Pursuant to Federal Rule (A) above, when a Participating Agency expends federal funds, the Participating Agency reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

Does offeror agree? YES VEM	Initials of Authorized Representative of offeror
(B) Termination for cause and for convenience by the grantee or effected and the basis for settlement. (All contracts in excess of \$10,	subgrantee including the manner by which it will be
Pursuant to Federal Rule (B) above, when a Participating Agency expends to immediately terminate any agreement in excess of \$10,000 resulting fidefault of the agreement by Offeror as detailed in the terms of the contract	rom this procurement process in the event of a breach o

(C) Equal Employment Opportunity. Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 CFR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

Initials of Authorized Representative of offeror

Does offeror agree? YES

Pursuant to Federal Rule (C) above, when a Participating Agency expends federal funds on any federally assisted construction contract, the equal opportunity clause is incorporated by reference herein.
Does offeror agree to abide by the above? YES VEMInitials of Authorized Representative of offeror
(D) Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.  Pursuant to Federal Rule (D) above, when a Participating Agency expands foderal funds during the unit of the compensation to Federal awarding agency.
contracts and subgrants for construction or repair, offeror will be in compliance with all applicable Davis-Bacon Act provisions.  Does offeror agree? YES VEM  Initials of Authorized Representative of offeror
(E) Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708). Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.  Pursuant to Federal Rule (E) above, when a Participating Agency expends federal funds, offeror certifies that offeror will be in compliance with all applicable provisions of the Contract World Hours and O. (1) and the provisions of the Contract World Hours and O. (1) and the provisions of the Contract World Hours and O. (1) and the provisions of the Contract World Hours and O. (1) and the provisions of the Contract World Hours and O. (1) and the provisions of the Contract World Hours and O. (1) and the provisions of the Contract World Hours and O. (1) and the provisions of the Contract World Hours and O. (1) and the provisions of the Contract World Hours and O. (1) and the provisions of the Contract World Hours and O. (1) and the provisions of the Contract World Hours and O. (1) and the provisions of the Contract World Hours and O. (1) and the provisions of the Contract
contracts by Participating Agency resulting from this procurement process.
Does offeror agree? YES VEM Initials of Authorized Representative of offeror
(F) Rights to Inventions Made Under a Contract or Agreement. If the Federal award meets the definition of "funding agreement" under 37 CFR §401.2 (a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.
Pursuant to Federal Rule (F) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror agrees to comply with all applicable requirements as referenced in Federal Rule (F) above.
Does offeror agree? YES VEM Initials of Authorized Representative of offeror
(G) Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA)

term of an award for all contracts by Participating Agency member resulting from to comply with all applicable requirements as referenced in Federal Rule (G) above.
Does offeror agree? YES VEM Initials of Authorized Representative of offeror
(H) Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the Executive Office of the President Office of Management and Budget (OMB) guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.
Pursuant to Federal Rule (H) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency. If at any time during the term of an award the offeror or its principals becomes debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency, the offeror will notify the Participating Agency.
Does offeror agree? YES VEM Initials of Authorized Representative of offeror
(I) Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.
Pursuant to Federal Rule (I) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term and after the awarded term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that it is in compliance with all applicable provisions of the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352). The undersigned further certifies that:  (1) No Federal appropriated funds have been paid or will be paid for on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.  (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions.  (3) The undersigned shall require that the language of this certification be included in the award documents for all covered subawards exceeding \$100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.  Does offeror agree? YES
RECORD RETENTION REQUIREMENTS FOR CONTRACTS INVOLVING FEDERAL FUNDS
When federal funds are expended by Participating Agency for any contract resulting from this procurement process, offeror certifies that it will comply with the record retention requirements detailed in 2 CFR § 200.333. The offeror further certifies that offeror will retain all records as required by 2 CFR § 200.333 for a period of three years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.
Does offeror agree? YES VEM Initials of Authorized Representative of offeror
CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT
When Participating Agency expends federal funds for any contract resulting from this procurement process, offeror certifies that it will comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18).

Version September 29, 2020

Does offeror agree? YES	VEM		Initials of Authorized Representative of offeror
	CERTIFICATION OF COM	IPLIANCE WITH BUY A	MERICA PROVISIONS
To the extent purchases are n Administration funds, offeror of provide such certification or a	nade with Federal Highway ertifies that its products co	Administration, Federal I	Railroad Administration, or Federal Transit rovisions of the Buy America Act and agrees to any Participating Agency upon request.  Ilicable procurement rules calling for free and
Does offeror agree? YES	VEM		Initials of Authorized Representative of offeror
	CERTIFICATION OF A	CCESS TO RECORDS -	- 2 C.F.R. 6 200 336
accamonto, papers, or other	caminations, excerpts, and discuted the Medical Medica	d transcriptions. The rig	_Initials of Authorized Representative of offeror
Offeror agrees that all contract			
Does offeror agree? YES		Contract shall be bound	by the foregoing terms and conditionsInitials of Authorized Representative of offeror
Offeror agrees to comply wit further acknowledged that of noted above.  Offeror's Name: B&H For	teror certifies compliand	e with all provisions, la	ons and ordinances, as applicable. It is ws, acts, regulations, etc. as specifically
Address, City, State, and Zip C			NY 10001
Phone Number: 212-239-7			212-239-7509

Printed Name and Title of Authorized Representative: V. Elizabeth Mejia / Compliance Specialist

Signature of Authorized Representative: *U. Elizabeth Mejia* Date: 12/7/2020

Email Address: Registrations@bhphoto.com

#### FEMA SPECIAL CONDITIONS

Awarded Supplier(s) may need to respond to events and losses where products and services are needed for the immediate and initial response to emergency situations such as, but not limited to, water damage, fire damage, vandalism cleanup, biohazard cleanup, sewage decontamination, deodorization, and/or wind damage during a disaster or emergency situation. By submitting a proposal, the Supplier is accepted these FEMA Special Conditions required by the Federal Emergency Management Agency (FEMA).

"Contract" in the below pages under FEMA SPECIAL CONDITIONS is also referred to and defined as the "Master Agreement".

"Contractor" in the below pages under FEMA SPECIAL CONDITIONS is also referred to and defined as "Supplier" or "Awarded Supplier".

#### Conflicts of Interest

No employee, officer, or agent may participate in the selection, award, or administration of a contract supported by a FEMA award if he or she has a real or apparent conflict of interest. Such a conflict would arise when the employee, officer, or agent, any member of his or her immediate family, his or her partner, or an organization which employs or is about to employ any of these parties, has a financial or other interest in or a tangible personal benefit from a firm considered for award. 2 C.F.R. § 200.318(c)(1); See also Standard Form 424D, ¶ 7; Standard Form 424B, ¶ 3. i. FEMA considers a "financial interest" to be the potential for gain or loss to the employee, officer, or agent, any member of his or her immediate family, his or her partner, or an organization which employs or is about to employ any of these parties as a result of the particular procurement. The prohibited financial interest may arise from ownership of certain financial instruments or investments such as stock, bonds, or real estate, or from a salary, indebtedness, job offer, or similar interest that might be affected by the particular procurement. ii. FEMA considers an "apparent" conflict of interest to exist where an actual conflict does not exist, but where a reasonable person with knowledge of the relevant facts would question the impartiality of the employee, officer, or agent participating in the procurement. c. Gifts. The officers, employees, and agents of the Participating Public Agency nor the Participating Public Agency ("NFE") must neither solicit nor accept gratuities, favors, or anything of monetary value from contractors or parties to subcontracts. However, NFE's may set standards for situations in which the financial interest is de minimus, not substantial, or the gift is an unsolicited item of nominal value. 2 C.F.R. § 200.318(c)(1). d. Violations. The NFE's written standards of conduct must provide for disciplinary actions to be applied for violations of such standards by officers, employees, or agents of the NFE. 2 C.F.R. § 200.318(c)(1). For example, the penalty for a NFE's employee may be dismissal, and the penalty for a contractor might be the termination of the contract.

#### Contractor Integrity

A contractor must have a satisfactory record of integrity and business ethics. Contractors that are debarred or suspended as described in Chapter III, ¶ 6.d must be rejected and cannot receive contract awards at any level.

A contractor must comply with the public policies of the Federal Government and state, local government, or tribal government. This includes, among other things, past and current compliance with the: a. Equal opportunity and nondiscrimination laws

b. Five affirmative steps described at 2 C.F.R. § 200.321(b) for all subcontracting under contracts supported by FEMA financial assistance; and FEMA Procurement Guidance June 21, 2016 Page IV-7

c. Applicable prevailing wage laws, regulations, and executive orders

#### **Affirmative Steps**

For any subcontracting opportunities, Contractor must take the following Affirmative steps:

- 1. Placing qualified small and minority businesses and women's business enterprises on solicitation lists;
- 2. Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;
- 3. Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;
- 4. Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises; and

Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce.

Prevailing Wage Requirements

When applicable, the awarded Contractor (s) and any and all subcontractor(s) agree to comply with all laws regarding prevailing wage rates including the Davis-Bacon Act, applicable to this solicitation and/or Participating Public Agencies. The Participating Public Agency shall notify the Contractor of the applicable pricing/prevailing wage rates and must apply any local wage rates requested. The Contractor and any subcontractor(s) shall comply with the prevailing wage rates set by the Participating Public Agency.

#### Federal Requirements

If products and services are issued in response to an emergency or disaster recovery the items below, located in this FEMA Special Conditions section of the Federal Funds Certifications, are activated and required when federal funding may be utilized.

#### 2 C.F.R. § 200.326 and 2 C.F.R. Part 200, Appendix II, Required Contract Clauses

#### Termination for Convenience:

The right to terminate this Contract for the convenience of the Participating Public Agency is retained by the Participating Public Agency. In the event of a termination for convenience by the Participating Public Agency, the Participating Public Agency shall, at least ten (10) calendar days in advance, deliver written notice of the termination for convenience to Contractor. Upon Contractor's receipt of such written notice, Contractor immediately shall cease the performance of the Work and shall take reasonable and appropriate action to secure and protect the Work then in place. Contractor shall then be paid by the Participating Public Agency, in accordance with the terms and provisions of the Contract Documents, an amount not to exceed the actual labor costs incurred, the actual cost of all materials installed and the actual cost of all materials stored at the project site or away from the project site, as approved in writing by the Participating Public Agency but not yet paid for and which cannot be returned, and actual, reasonable and documented demobilization costs, if any, paid by Contractor and approved by the Participating Public Agency in connection with the Scope of Work in place which is completed as of the date of termination by the Participating Public Agency and that is in conformance with the Contract Documents, less all amounts previously paid for the Work. No amount ever shall be owed or paid to Contractor for lost or anticipated profits on any part of the Scope of Work not performed or for consequential damages of any kind.

#### Equal Employment Opportunity:

The Participating Public Agency highly encourages Contractors to implement Affirmative Action practices in their employment programs. This means Contractor should not discriminate against any employee or applicant for employment because of race, color, religion, sex, pregnancy, sexual orientation, political belief or affiliation, age, disability or genetic information.

During the performance of this contract, the contractor agrees as follows:

- (1) The contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, sexual orientation, gender identity, or national origin. The contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, religion, sex, sexual orientation, gender identity, or national origin. Such action shall include, but not be limited to the following: Employment, upgrading, demotion, or transfer, recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the contracting officer setting forth the provisions of this nondiscrimination clause.
- (2) The contractor will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, or national origin.

- (3) The contractor will not discharge or in any other manner discriminate against any employee or applicant for employment because such employee or applicant has inquired about, discussed, or disclosed the compensation of the employee or applicant or another employee or applicant. This provision shall not apply to instances in which an employee who has access to the compensation information of other employees or applicants as a part of such employee's essential job functions discloses the compensation of such other employees or applicants to individuals who do not otherwise have access to such information, unless such disclosure is in response to a formal complaint or charge, in furtherance of an investigation, proceeding, hearing, or action, including an investigation conducted by the employer, or is consistent with the contractor's legal duty to furnish information.
- (4) The contractor will send to each labor union or representative of bargaining agreement or other contract or understanding, a notice to officer, advising the labor union or workers' representative of the contractor's commitments under section 202 of Executive Order 11246 of September 24, 1965, and shall post copies of the notice in conspicuous places available to employees and applicants for employment.
- (5) The contractor will comply with all provisions of Executive Order 11246 of September 24, 1965, and of the rules, regulations, and relevant orders of the Secretary of Labor.
- (6) The contractor will furnish all information and reports required by Executive Order 11246 of September 24, 1965, and by the rules, regulations, and orders of the Secretary of Labor, or pursuant thereto, and will permit access to his books, records, and accounts by the contracting agency and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations, and orders.
- (7) In the event of the contractor's non-compliance with the nondiscrimination clauses of this contract or with any of such rules, regulations, or orders, this contract may be canceled, terminated or suspended in whole or in part and the contractor may be declared ineligible for further Government contracts in accordance with procedures authorized in Executive Order 11246 of September 24, 1965, and such other sanctions may be imposed and remedies invoked as provided in Executive Order 11246 of September 24, 1965, or by rule, regulation, or order of the Secretary of Labor, or as otherwise provided by law.
- (8) The contractor will include the provisions of paragraphs (1) through (8) in every subcontract or purchase order unless exempted by rules, regulations, or orders of the Secretary of Labor issued pursuant to section 204 of Executive Order 11246 of September 24, 1965, so that such provisions will be binding upon each subcontractor or vendor. The contractor will take such action with respect to any subcontract or purchase order as may be directed by the Secretary of Labor as a means of enforcing such provisions including sanctions for noncompliance: *Provided*, however, that in the event the contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction, the contractor may request the United States to enter into such litigation to protect the interests of the United States.
- 3. "During the performance of this contract, the contractor agrees as follows:
  - (1) The contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, or national origin. The contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment without regard to their race, color, religion, sex, or national origin. Such action shall include, but not be limited to the following: Employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided setting forth the provisions of this nondiscrimination clause.
  - (2) The contractor will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive considerations for employment without regard to race, color, religion, sex, or national origin.
  - (3) The contractor will send to each labor union or representative of workers with which he has a collective bargaining agreement or other contract or understanding, a notice to be provided advising the said labor union or workers' representatives of the

- contractor's commitments under this section, and shall post copies of the notice in conspicuous places available to employees and applicants for employment.
- (4) The contractor will comply with all provisions of Executive Order 11246 of September 24, 1965, and of the rules, regulations, and relevant orders of the Secretary of Labor.
- (5) The contractor will furnish all information and reports required by Executive Order 11246 of September 24, 1965, and by rules, regulations, and orders of the Secretary of Labor, or pursuant thereto, and will permit access to his books, records, and accounts by the administering agency and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations, and orders.
- (6) In the event of the contractor's noncompliance with the nondiscrimination clauses of this contract or with any of the said rules, regulations, or orders, this contract may be canceled, terminated, or suspended in whole or in part and the contractor may be declared ineligible for further Government contracts or federally assisted construction contracts in accordance with procedures authorized in Executive Order 11246 of September 24, 1965, and such other sanctions as may be imposed and remedies invoked as provided in Executive Order 11246 of September 24, 1965, or by rule, regulation, or order of the Secretary of Labor, or as otherwise provided by law.
- (7) The contractor will include the portion of the sentence immediately preceding paragraph (1) and the provisions of paragraphs (1) through (7) in every subcontract or purchase order unless exempted by rules, regulations, or orders of the Secretary of Labor issued pursuant to section 204 of Executive Order 11246 of September 24, 1965, so that such provisions will be binding upon each subcontractor or vendor. The contractor will take such action with respect to any subcontract or purchase order as the administering agency may direct as a means of enforcing such provisions, including sanctions for noncompliance: Provided, however, That in the event a contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the administering agency the contractor may request the United States to enter into such litigation to protect the interests of the United States."

#### 4. Davis Bacon Act and Copeland Anti-KickbackAct.

- a. Applicability of Davis-Bacon Act. The Davis-Bacon Act only applies to the emergency Management Preparedness Grant Program, Homeland Security Grant Program, Nonprofit Security Grant Program, Tribal Homeland Security Grant Program, Port Security Grant Program, and Transit Security Grant Program. It does not apply to other FEMA grant and cooperative agreement programs, including the Public Assistance Program.
- b. All prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. §§ 3141-3144 and 3146-3148) as supplemented by Department of Labor regulations at 29 C.F.R. Part 5 (Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction)). See 2 C.F.R. Part 200, Appendix II, ¶ D.
- c. In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once aweek.
- d. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

- e. In contracts subject to the Davis-Bacon Act, the contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations at 29 C.F.R. Part 3 (Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States). The Copeland Anti- Kickback Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to FEMA.
- f. The regulation at 29 C.F.R. § 5.5(a) does provide the required contract clause that applies to compliance with both the Davis-Bacon and Copeland Acts. However, as discussed in the previous subsection, the Davis-Bacon Act does not apply to Public Assistance recipients and subrecipients. In situations where the Davis-Bacon Act does not apply, neither does the Copeland "Anti-Kickback Act." However, for purposes of grant programs where both clauses do apply, FEMA requires the following contract clause:

#### "Compliance with the Copeland "Anti-Kickback" Act.

- (1) Contractor. The contractor shall comply with the requirements of 29 C.F.R. pt. 3 as may be applicable, which are incorporated by reference into this contract.
- (2) Subcontracts. The contractor or subcontractor shall insert in any subcontracts the clause above and such other clauses as the FEMA may by appropriate instructions require, and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime contractor shall be responsible for the compliance by any subcontractor or lower tier subcontractor with all of these contract clauses
- (3) Breach. A breach of the contract clauses above may be grounds for termination of the contract, and for debarment as a contractor and subcontractor as provided in 29 C.F.R. § 5.12."

#### 5. Contract Work Hours and Safety Standards Act.

- a. <u>Applicability</u>: This requirement applies to all FEMA grant and cooperative agreement programs.
- b. Where applicable (see 40 U.S.C. § 3701), all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations at 29 C.F.R. Part 5. See 2 C.F.R. Part 200, Appendix II, ¶ E.
- c. Under 40 U.S.C. § 3702, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek.
- d. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.
- e. The regulation at 29 C.F.R. § 5.5(b) provides the required contract clause concerning compliance with the Contract Work Hours and Safety Standards Act:

### "Compliance with the Contract Work Hours and Safety Standards Act.

- (1) Overtime requirements. No contractor or subcontractor contracting for any part of the contract work which may require or involve the employment of laborers or mechanics shall require or permit any such laborer or mechanic in any workweek in which he or she is employed on such work to work in excess of forty hours in such workweek unless such laborer or mechanic receives compensation at a rate not less than one and one-half times the basic rate of pay for all hours worked in excess of forty hours in such workweek.
- Violation; liability for unpaid wages; liquidated damages. In the event of any violation of the clause set forth in paragraph (1) of this section the contractor and any subcontractor responsible therefor shall be liable for the unpaid wages. In addition, such contractor and subcontractor shall be liable to the United States (in the case of work done under contract for the District of Columbia or a territory, to such District or to such territory), for liquidated damages. Such liquidated damages shall be computed with respect to each individual laborer or mechanic, including watchmen and guards, employed in violation of the clause set forth in paragraph (1) of this section, in the sum of \$10 for each calendar day on which such individual was required or permitted to work in excess of the standard workweek of forty hours without payment of the overtime wages required by the clause set forth in paragraph (1) of this section.
- (3) Withholding for unpaid wages and liquidated damages. The (write in the name of the Federal agency or the loan or grant recipient) shall upon its own action or upon written request of an authorized representative of the Department of Labor withhold or cause to be withheld, from any moneys payable on account of work performed by the contractor or subcontractor under any such contract or any other Federal contract with the same prime contractor, or any other federally-assisted contract subject to the Contract Work Hours and Safety Standards Act, which is held by the same prime contractor, such sums as may be determined to be necessary to satisfy any liabilities of such contractor or subcontractor for unpaid wages and liquidated damages as provided in the clause set forth in paragraph (2) of this section.
- (4) <u>Subcontracts</u>. The contractor or subcontractor shall insert in any subcontracts the clauses set forth in paragraph (1) through (4) of this section and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime contractor shall be responsible for compliance by any subcontractor or lower tier subcontractor with the clauses set forth in paragraphs (1) through (4) of this section."

#### 6. Rights to Inventions Made Under a Contract or Agreement.

Stafford Act Disaster Grants. This requirement does not apply to the Public Assistance,
Hazard Mitigation Grant Program, Fire Management
Counseling Assistance and Training Grant Program,
Disaster Case Management Grant
Program, and Federal Assistance to Individuals and Households – Other Needs Assistance
Grant Program, as

FEMA awards under these programs do not meet the definition of "funding agreement."

b. If the FEMA award meets the definition of "funding agreement" under 37 C.F.R.§ 401.2(a) and the non-Federal entity wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the non-Federal entity must comply with the requirements of 37 C.F.R. Part 401 (Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements), and any implementing regulations issued by FEMA. See 2 C.F.R. Part 200, Appendix II, ¶ F.

- c. The regulation at 37 C.F.R. § 401.2(a) currently defines "funding agreement" as any contract, grant, or cooperative agreement entered into between any Federal agency, other than the Tennessee Valley Authority, and any contractor for the performance of experimental, developmental, or research work funded in whole or in part by the Federal government. This term also includes any assignment, substitution of parties, or subcontract of any type entered into for the performance of experimental, developmental, or research work under a funding agreement as defined in the first sentence of this paragraph.
- 7. Clean Air Act and the Federal Water Pollution Control Act. Contracts of amounts in excess of \$150,000 must contain a provision that requires the contractor to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C.§§ 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C.§§ 1251-1387). Violations must be reported to FEMA and the Regional Office of the Environmental Protection Agency. See 2 C.F.R. Part 200, Appendix II, ¶ G.
  - The following provides a sample contract clause concerning compliance for contracts of amounts in excess of \$150,000:

#### "Clean Air Act

- (1) The contractor agrees to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act, as amended, 42 U.S.C.§ 7401 et seq.
- (2) The contractor agrees to report each violation to the (name of the state agency or local or Indian tribal government) and understands and agrees that the (name of the state agency or local or Indian tribal government) will, in turn, report each violation as required to assure notification to the (name of recipient), Federal Emergency Management Agency, and the appropriate Environmental Protection Agency Regional Office.
- (3) The contractor agrees to include these requirements in each subcontract exceeding \$150,000 financed in whole or in part with Federal assistance provided by FEMA.

#### Federal Water Pollution Control Act

- (1) The contractor agrees to comply with all applicable standards, orders or regulations issued pursuant to the Federal Water Pollution Control Act, as amended, 33 U.S.C. 1251 et seq.
- (2) The contractor agrees to report each violation to the (name of the state agency or local or Indian tribal government) and understands and agrees that the (name of the state agency or local or Indian tribal government) will, in turn, report each violation as required to assure notification to the (name of recipient), Federal Emergency Management Agency, and the appropriate Environmental Protection Agency Regional Office.
- (3) The contractor agrees to include these requirements in each subcontract exceeding \$150,000 financed in whole or in partwith Federal assistance provided by FEMA."

#### Debarment and Suspension.

- a. <u>Applicability:</u> This requirement applies to all FEMA grant and cooperative agreement programs.
- b. Non-federal entities and contractors are subject to the debarment and suspension regulations implementing Executive Order 12549, *Debarment and Suspension* (1986) and Executive Order 12689, *Debarment and Suspension* (1989) at 2 C.F.R. Part 180 and the Department of Homeland Security's regulations at 2 C.F.R. Part 3000 (Non procurement Debarment and Suspension).

- c. These regulations restrict awards, subawards, and contracts with certain parties that are debarred, suspended, or otherwise excluded from or ineligible for participation in Federal assistance programs and activities. See 2 C.F.R. Part 200, Appendix II, ¶ H; and Procurement Guidance for Recipients and Subrecipients Under 2 C.F.R. Part 200 (Uniform Rules): Supplement to the Public Assistance Procurement Disaster Assistance Team (PDAT) Field Manual Chapter IV, ¶ 6.d, and Appendix C, ¶ 2 [hereinafter PDAT Supplement]. A contract award must not be made to parties listed in the SAM Exclusions. SAM Exclusions is the list maintained by the General Services Administration that contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. SAM exclusions can be accessed at <a href="https://www.sam.gov">www.sam.gov</a>. See 2 C.F.R. § 180.530; PDAT Supplement, Chapter IV, ¶ 6.d and Appendix C, ¶ 2.
- d. In general, an "excluded" party cannot receive a Federal grant award or a contract within the meaning of a "covered transaction," to include subawards and subcontracts. This includes parties that receive Federal funding indirectly, such as contractors to recipients and subrecipients. The key to the exclusion is whether there is a "covered transaction," which is any non-procurement transaction (unless excepted) at either a "primary" or "secondary" tier. Although "covered transactions" do not include contracts awarded by the Federal Government for purposes of the non-procurement common rule and DHS's implementing regulations, it does include some contracts awarded by recipients and subrecipient.
- e. Specifically, a covered transaction includes the following contracts for goods or services:
  - (1) The contract is awarded by a recipient or subrecipient in the amount of at least \$25,000.
  - (2) The contract requires the approval of FEMA, regardless of amount.
  - (3) The contract is for federally required audit services.
  - (4) A subcontract is also a covered transaction if recipient or subrecipient and requires either the \$25,000.
  - d. The following provides a debarment and suspension clause. It incorporates an optional method of verifying that contractors are not excluded or disqualified:

#### "Suspension and Debarment

- (1) This contract is a covered transaction for purposes of 2 C.F.R. pt. 180 and 2 C.F.R. pt. 3000. As such the contractor is required to verify that none of the contractor, its principals (defined at 2 C.F.R. § 180.995), or its affiliates (defined at 2 C.F.R. § 180.905) are excluded (defined at 2 C.F.R.§ 180.940) or disqualified (defined at 2 C.F.R. § 180.935).
- (2) The contractor must comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C and must include a requirement to comply with these regulations in any lower tier covered transaction it enters into.
- (3) This certification is a material representation of fact relied upon by (insert name of subrecipient). If it is later determined that the contractor did not comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C, in addition to remedies available to (name of state agency serving as recipient and name of subrecipient), the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment.
- (4) The bidder or proposer agrees to comply with the requirements of 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C while this offer is valid and throughout the

period of any contract that may arise from this offer. The bidder or proposer further agrees to include a provision requiring such compliance in its lower tier covered transactions."

#### 9. Byrd Anti-Lobbying Amendment.

- a. Applicability: This requirement applies to all FEMA grant and cooperative agreement programs.
- b. Contractors that apply or bid for an award of \$100,000 or more must file the required certification. <u>See 2</u> C.F.R. Part 200, Appendix II, ¶ I; 44 C.F.R. Part 18; *PDAT Supplement*, Chapter IV, 6.c; Appendix C, ¶ 4.
- c. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. § 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award. See PDAT Supplement, Chapter IV, ¶ 6.c and Appendix C, ¶ 4.
- d. The following provides a Byrd Anti-Lobbying contract clause:

#### "Byrd Anti-Lobbying Amendment, 31 U.S.C. § 1352 (as amended)

Contractors who apply or bid for an award of \$100,000 or more shall file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Each tier shall also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the recipient."

#### APPENDIX A, 44 C.F.R. PART 18 - CERTIFICATION REGARDING LOBBYING

Certification for Contracts, Grants, Loans, and Cooperative Agreements (To be submitted with each bid or offer exceeding \$100,000)

The undersigned [Contractor] certifies, to the best of his or her knowledge, that:

- 1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, Federal contract, grant, loan, or cooperative agreement.
- 2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form- LLL, "Disclosure Form to Report

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Lobbying," in accordance with its instructions.

3. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by 31, U.S.C. § 1352 (as amended by the Lobbying Disclosure Act of 1995). Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The Contractor, B&H Foto & Electronics Corp , certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Contractor understands and agrees that the provisions of 31 U.S.C. § 3801 et seq., apply to this certification and disclosure, if any.

<u>V. Elizabeth Mejia</u> Signature of Contractor's Authorized Official

V. Elizabeth Mejia / Compliance Specialist

Name and Title of Contractor's Authorized Official

12/7/2020		
	Dato"	

#### 10. Procurement of Recovered Materials.

- a. <u>Applicability</u>: This requirement applies to all FEMA grant and cooperative agreement programs.
- b. A non-Federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, Pub. L. No. 89-272 (1965) (codified as amended by the Resource Conservation and Recovery Act at 42 U.S.C. § 6962). See 2 C.F.R. Part 200, Appendix II, ¶ J; 2 C.F.R. § 200.322; PDAT Supplement, Chapter V, ¶ 7.
- c. The requirements of Section 6002 include procuring only items designated in guidelines of the EPA at 40 C.F.R. Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired by the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.
- d. The following provides the clause that a state agency or agency of a political subdivision of a state and its contractors can include in contracts meeting the above contract thresholds:
  - "(1) In the performance of this contract, the Contractor shall make maximum use of products containing recovered materials that are EPA- designated items unless the product cannot be acquired—
    - (i) Competitively within a timeframe providing for compliance with the

#### contract performance schedule;

- (ii) Meetingcontract performance requirements; or
- (iii) At a reasonable price.
- (2) Information about this requirement, along with the list of EPA- designate items, is available at EPA's Comprehensive Procurement Guidelines web site, <a href="https://www.epa.gov/smm/comprehensive-procurement-guideline-cpg-program.">https://www.epa.gov/smm/comprehensive-procurement-guideline-cpg-program.</a>"

#### 11. Additional FEMA Requirements.

a. The Uniform Rules authorize FEMA to require additional provisions for non- Federal entity contracts. FEMA, pursuant to this authority, requires or recommends the following:

#### b. Changes.

To be eligible for FEMA assistance under the non-Federal entity's FEMA grant or cooperative agreement, the cost of the change, modification, change order, or constructive change must be allowable, allocable, within the scope of its grant or cooperative agreement, and reasonable for the completion of project scope. FEMA recommends, therefore, that a non-Federal entity include a changes clause in its contract that describes how, if at all, changes can be made by either party to alter the method, price, or schedule of the work without breaching the contract. The language of the clause may differ depending on the nature of the contract and the end-item procured.

#### c. Access to Records.

All non-Federal entities must place into their contracts a provision that all contractors and their successors, transferees, assignees, and subcontractors acknowledge and agree to comply with applicable provisions governing Department and FEMA access to records, accounts, documents, information, facilities, and staff. See DHS Standard Terms and Conditions, v 3.0, ¶ XXVI (2013).

d. The following provides a contract clause regarding access to records:

#### "Access to Records. The following access to records requirements apply to this contract:

- (1) The contractor agrees to provide (insert name of state agency or local or Indian tribal government), (insert name of recipient), the FEMA Administrator, the Comptroller General of the United States, or any of their authorized representatives access to any books, documents, papers, and records of the Contractor which are directly pertinent to this contract for the purposes of making audits, examinations, excerpts, and transcriptions.
- (2) The Contractor agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.
- (3) The contractor agrees to provide the FEMA Administrator or his authorized representatives access to construction or other work sites pertaining to the work being completed under the contract."

- a. All non-Federal entities must place in their contracts a provision that a contractor shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval. <u>See DHS</u> Standard Terms and Conditions, v 3.0, ¶ XXV (2013).
- b. The following provides a contract clause regarding DHS Seal, Logo, and Flags: "The contractor shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre- approval."

#### 13. Compliance with Federal Law, Regulations, and Executive Orders.

- a. All non-Federal entities must place into their contracts an acknowledgement that FEMA financial assistance will be used to fund the contract along with the requirement that the contractor will comply with all applicable federal law, regulations, executive orders, and FEMA policies, procedures, and directives.
- b. The following provides a contract clause regarding Compliance with Federal Law, Regulations, and Executive Orders: "This is an acknowledgement that FEMA financial assistance will be used to fund the contract only. The contractor will comply will all applicable federal law, regulations, executive orders, FEMA policies, procedures, and directives."

#### 14. No Obligation by Federal Government.

- a. The non-Federal entity must include a provision in its contract that states that the Federal Government is not a party to the contract and is not subject to any obligations or liabilities to the non-Federal entity, contractor, or any other party pertaining to any matter resulting from the contract.
- b. The following provides a contract clause regarding no obligation by the Federal Government: "The Federal Government is not a party to this contract and is not subject to any obligations or liabilities to the non-Federal entity, contractor, or any other party pertaining to any matter resulting from the contract."

#### 15. Program Fraud and False or Fraudulent Statements or Related Acts.

- a. The non-Federal entity must include a provision in its contract that the contractor acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to its actions pertaining to the contract.
- b. The following provides a contract clause regarding Fraud and False or Fraudulent or Related Acts: "The contractor acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to the contractor's actions pertaining to this contract."

### Additional contract clauses per 2 C.F.R. § 200.325

For applicable construction/reconstruction/renovation and related services: A payment and performance bond are both required for 100 percent of the contract price. A "performance bond" is one executed in connection with a contract to secure fulfillment of all the contractor's obligations under such contract. A "payment bond" is one executed in connection with a contract to assure payment as required by law of all persons supplying labor and material in the execution of the work provided in the contract.

Offeror agrees to comply with all terms and conditions outlined in the FEMA Special Conditions section of this solicitation.

Offeror's Name: B&H Foto and Electronics	
Address, City, State, and Zip Code: 420 Ninth Ave, New York NY 10001	
Phone Number: 212-239-7500	
Fax Number: _212-239-7509	
Printed Name and Title of Authorized Representative: Israel Mamann- B2B Contracts	
Email Address: israelm@bhphoto.com	
Signature of Authorized Representative:	
Date: Dec. 8th 2020	

#### EXHIBIT G NEW JERSEY BUSINESS COMPLIANCE

#### NEW JERSEY BUSINESS COMPLIANCE

Suppliers intending to do business in the State of New Jersey must comply with policies and procedures required under New Jersey statues. All offerors submitting proposals must complete the following forms specific to the State of New Jersey. Completed forms should be submitted with the offeror's response to the RFP. Failure to complete the New Jersey packet will impact OMNIA Partners' ability to promote the Master Agreement in the State of New Jersey.

DOC #1	Statement of Ownership Disclosure
DOC #2	Non-Collusion Affidavit
DOC #3	Affirmative Action Affidavit
DOC #4	Political Contribution Disclosure Form
DOC #5	Stockholder Disclosure Certification
DOC #6	Certification of Non-Involvement in Prohibited Activities in Iran
DOC #7	New Jersey Business Registration Certificate
DOC #8	EEOAA Evidence
DOC #9	McBride-Principles

New Jersey suppliers are required to comply with the following New Jersey statutes when applicable:

- all anti-discrimination laws, including those contained in N.J.S.A. 10:2-1 through N.J.S.A. 10:2-14, N.J.S.A. 10:5-1, and N.J.S.A. 10:5-31 through 10:5-38;
- Prevailing Wage Act, N.J.S.A. 34:11-56.26, for all contracts within the contemplation of the Act;
- Public Works Contractor Registration Act, N.J.S.A. 34:11-56.26; and
- Bid and Performance Security, as required by the applicable municipal or state statutes.

STATEMENT OF OWNERSHIP DISCLOSURE
N.J.S.A. 52:25-24.2 (P.L. 1977, c.33, as amended by P.L. 2016, c.43)

This statement shall be completed, certified to, and included with all bid and proposal submissions. Failure to submit the required information is cause for automatic rejection of the bid or proposal.

Name of Organization: B&H Foto &	Electronics Corp	
Organization Address: 420 Ninth A	venue, New York, NY	10001
Part I Check the box that represe	nts the type of busine	ss organization:
Sole Proprietorship (skip Parts II a	and III, execute certifica	tion in Part IV)
Non-Profit Corporation (skip Parts		
For-Profit Corporation (any type)		
The state of the s		Liability Partnership (LLP)
	lership <b>L</b> imited	Liability Partnership (LLP)
Other (be specific):		
Part II		
partners in the partnership wh members in the limited liability	ent or more of its stock no own a 10 percent or y company who own a	f all stockholders in the c, of any class, or of all individual greater interest therein, or of all 10 percent or greater interest T BELOW IN THIS SECTION)
OF	२	
class, or no individual partner	in the partnership owr r in the limited liability	company owns a 10 percent or
(Please attach additional sheets if more spa	ace is needed):	
Name of Individual or Business Entity	Home Address (f	for Individuals) or Business Address
Herman Schreiber	420 Ninth Avenue, Ne	ew York, NY 10001
Sam Goldstein	420 Ninth Avenue, Ne	ew York, NY 10001

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## <u>Part III</u> DISCLOSURE OF 10% OR GREATER OWNERSHIP IN THE STOCKHOLDERS, PARTNERS OR LLC MEMBERS LISTED IN PART II

If a bidder has a direct or indirect parent entity which is publicly traded, and any person holds a 10 percent or greater beneficial interest in the publicly traded parent entity as of the last annual federal Security and Exchange Commission (SEC) or foreign equivalent filing, ownership disclosure can be met by providing links to the website(s) containing the last annual filing(s) with the federal Securities and Exchange Commission (or foreign equivalent) that contain the name and address of each person holding a 10% or greater beneficial interest in the publicly traded parent entity, along with the relevant page numbers of the filing(s) that contain the information on each such person. Attach additional sheets if more space is needed.

Please list the names and addresses of each stockholder, partner or member owning a 10 percent or greater interest in any corresponding corporation, partnership and/or limited liability company (LLC) listed in Part II other than for any publicly traded parent entities referenced above. The disclosure shall be continued until names and addresses of every noncorporate stockholder, and individual partner, and member exceeding the 10 percent ownership criteria established pursuant to N.J.S.A. 52:25-24.2 has been listed. Attach additional sheets if more space is needed.

Stockholder/Partner/Member and Corresponding Entity Listed in Part II	Home Address (for Individuals) or Business Address	

#### Part IV Certification

I, being duly sworn upon my oath, hereby represent that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I acknowledge: that I am authorized to execute this certification on behalf of the bidder/proposer; that the <name of contracting unit> is relying on the information contained herein and that I am under a continuing obligation from the date of this certification through the completion of any contracts with <type of contracting unit> to notify the <type of contracting unit> in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I am subject to criminal prosecution under the law and that it will constitute a material breach of my agreement(s) with the, permitting the <type of contracting unit> to declare any contract(s) resulting from this certification void and unenforceable.

Full Name (Print):	V. Elizabeth Mejia	Title:	Compliance Specialist	
Signature:	V. Elizabeth Mejia	Date:	12/7/2020	

#### DOC #2

## NON-COLLUSION AFFIDAVIT

STANDARD BID DOCUMENT REFERENCE			
	Reference: VII-H		
Name of Form:	NON-COLLUSION AFFIDAVIT		
Statutory Reference:	No specific statutory reference State Statutory Reference N.J.S.A. 52:34-15		
Instructions Reference:	Statutory and Other Requirements VII-H		
Description:	The Owner's use of this form is optional. It is used to ensure that the bidder has not participated in any collusion with any other bidder or Owner representative or otherwise taken any action in restraint of free and competitive bidding.		

### NON-COLLUSION AFFIDAVIT

State of New Jersey New York County of New York	ss:	
I, V. Elizabeth Mejia	_ residing in _ New York	
in the County of New York	and State of New York	of full
age, being duly sworn according to law of	on my oath depose and say that:	
I am Compliance Specialist	of the firm of B&H Foto & Electro	onics Corp
(title or position)	(name o	of firm)
	the bidder making this Proposal for the bid	d
entitled 20-12 Audio Visual Equipment Services (title of bid proposal)	, and that I executed the said proposal with	
full authority to do so that said bidder ha	s not, directly or indirectly entered into any agre	
	se taken any action in restraint of free, competitive; and that all statements contained in said propo	
affidavit are true and correct, and made v		out and in this
relies upo	on the truth of the statements contained in said Pr	roposal
(name of contracting unit) and in the statements contained in this af	fidavit in awarding the contract for the said proje	ect.
contract upon an agreement or understan	g agency has been employed or retained to solicinding for a commission, percentage, brokerage, of fide established commercial or selling agencies	r contingent
Subscribed and sworn to		
before me this day	O. Sepalar & Poplar	
before the this day	Signature	
December 7 , 2020	V. Elizabeth Mejia	
(4)	(Type or print name of affiant under signature	ure)
Notary public of New York		
My Commission expires $3/16/23$		
(Seal) All		
MAN MARCUS		
No. 02 MAG321002	44	
No. 02 MA6321002 Exp. 3/16/23	11	
(Seal) RYAN MARCUS No. 02 MA6321002 EXP. 3/16/23 KINGS COUNT, NY	11	

#### DOC #3

## AFFIRMATIVE ACTION AFFIDAVIT (P.L. 1975, C.127)

#### DOC #3, continued

#### P.L. 1995, c. 127 (N.J.A.C. 17:27) MANDATORY AFFIRMATIVE ACTION LANGUAGE

## PROCUREMENT, PROFESSIONAL AND SERVICE CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. The contractor will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this non-discrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisement for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation.

The contractor or subcontractor, where applicable, will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to attempt in good faith to employ minority and female workers trade consistent with the applicable county employment goal prescribed by N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time or in accordance with a binding determination of the applicable county employment goals determined by the Affirmative Action Office pursuant to N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time.

The contractor or subcontractor agrees to inform in writing appropriate recruitment agencies in the area, including employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of it testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the state of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

The contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and lay-off to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and conform with the applicable employment goals, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor and its subcontractors shall furnish such reports or other documents to the Affirmative Action Office as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Affirmative Action Office for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code (NJAC 17:27).

V. Elizabeth Mejia
Signature of Procurement Agent

#### C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

#### **Public Agency Instructions**

This page provides guidance to public agencies entering into contracts with business entities that are required to file Political Contribution Disclosure forms with the agency. It is not intended to be provided to contractors. What follows are instructions on the use of form local units can provide to contractors that are required to disclose political contributions pursuant to N.J.S.A. 19:44A-20.26 (P.L. 2005, c. 271, s.2). Additional information on the process is available in Local Finance Notice 2006-1 (<a href="http://www.nj.gov/dca/divisions/dlgs/resources/lfns">http://www.nj.gov/dca/divisions/dlgs/resources/lfns</a> 2006.html). Please refer back to these instructions for the appropriate links, as the Local Finance Notices include links that are no longer operational.

- The disclosure is required for all contracts in excess of \$17,500 that are not awarded pursuant to a "fair and open" process (N.J.S.A. 19:44A-20.7).
- 2. Due to the potential length of some contractor submissions, the public agency should consider allowing data to be submitted in electronic form (i.e., spreadsheet, pdf file, etc.). Submissions must be kept with the contract documents or in an appropriate computer file and be available for public access. The form is worded to accept this alternate submission. The text should be amended if electronic submission will not be allowed.
- 3. The submission must be **received from the contractor and** on file at least 10 days prior to award of the contract. Resolutions of award should reflect that the disclosure has been received and is on file.
- 4. The contractor must disclose contributions made to candidate and party committees covering a wide range of public agencies, including all public agencies that have elected officials in the county of the public agency, state legislative positions, and various state entities. The Division of Local Government Services recommends that contractors be provided a list of the affected agencies. This will assist contractors in determining the campaign and political committees of the officials and candidates affected by the disclosure.
  - a. The Division has prepared model disclosure forms for each county. They can be downloaded from the "County PCD Forms" link on the Pay-to-Play web site at <a href="http://www.nj.gov/dca/divisions/dlgs/programs/lpcl.html#12">http://www.nj.gov/dca/divisions/dlgs/programs/lpcl.html#12</a>. They will be updated from time-to-time as necessary.
  - b. A public agency using these forms should edit them to properly reflect the correct legislative district(s). As the forms are county-based, they list all legislative districts in each county. Districts that do not represent the public agency should be removed from the lists.
  - c. Some contractors may find it easier to provide a single list that covers all contributions, regardless of the county. These submissions are appropriate and should be accepted.
  - d. The form may be used "as-is", subject to edits as described herein.
  - e. The "Contractor Instructions" sheet is intended to be provided with the form. It is recommended that the Instructions and the form be printed on the same piece of paper. The form notes that the Instructions are printed on the back of the form; where that is not the case, the text should be edited accordingly.
  - f. The form is a Word document and can be edited to meet local needs, and posted for download on web sites, used as an e-mail attachment, or provided as a printed document.
- 5. It is recommended that the contractor also complete a "Stockholder Disclosure Certification." This will assist the local unit in its obligation to ensure that contractor did not make any prohibited contributions to the committees listed on the Business Entity Disclosure Certification in the 12 months prior to the contract (See Local Finance Notice 2006-7 for additional information on this obligation at <a href="http://www.nj.gov/dca/divisions/dlgs/resources/lfns\_2006.html">http://www.nj.gov/dca/divisions/dlgs/resources/lfns\_2006.html</a>). A sample Certification form is part of this package and the instruction to complete it is included in the Contractor Instructions. NOTE: This section is not applicable to Boards of Education.

## C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

#### **Contractor Instructions**

Business entities (contractors) receiving contracts from a public agency that are NOT awarded pursuant to a "fair and open" process (defined at N.J.S.A. 19:44A-20.7) are subject to the provisions of P.L. 2005, c. 271, s.2 (N.J.S.A. 19:44A-20.26). This law provides that 10 days prior to the award of such a contract, the contractor shall disclose contributions to:

- · any State, county, or municipal committee of a political party
- any legislative leadership committee\*
- any continuing political committee (a.k.a., political action committee)
- any candidate committee of a candidate for, or holder of, an elective office:
  - of the public entity awarding the contract
  - o of that county in which that public entity is located
  - o of another public entity within that county
  - or of a legislative district in which that public entity is located or, when the public entity is a county, of
    any legislative district which includes all or part of the county

The disclosure must list reportable contributions to any of the committees that exceed \$300 per election cycle that were made during the 12 months prior to award of the contract. See N.J.S.A. 19:44A-8 and 19:44A-16 for more details on reportable contributions.

N.J.S.A. 19:44A-20.26 itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

- individuals with an "interest" ownership or control of more than 10% of the profits or assets of a business entity
  or 10% of the stock in the case of a business entity that is a corporation for profit
- · all principals, partners, officers, or directors of the business entity or their spouses
- · any subsidiaries directly or indirectly controlled by the business entity
- IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity
  and filing as continuing political committees, (PACs).

When the business entity is a natural person, "a contribution by that person's spouse or child, residing therewith, shall be deemed to be a contribution by the business entity." [N.J.S.A. 19:44A-20.26(b)] The contributor must be listed on the disclosure.

Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by ELEC in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report.

The enclosed list of agencies is provided to assist the contractor in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the contractor's responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement.

The enclosed form, a content-consistent facsimile, or an electronic data file containing the required details (along with a signed cover sheet) may be used as the contractor's submission and is disclosable to the public under the Open Public Records Act.

The contractor must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law. **NOTE: This section does not apply to Board of Education contracts.** 

\* N.J.S.A. 19:44A-3(s): "The term "legislative leadership committee" means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker of the General Assembly or the Minority Leader of the General Assembly pursuant to section 16 of P.L.1993, c.65 (C.19:44A-10.1) for the purpose of receiving contributions and making expenditures."

## DOC #4, continued

## C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Required Pursuant to N.J.S.A. 19:44A-20.26

This form or its permitted facsimile must be submitted to the local unit no later than 10 days prior to the award of the contract.

Part I – Vendor Information Vendor Name: R&H	ation I Foto & Electronics Corp			
Dai	h Avenue	)		
City: New York	State: NY	Zip: 10001		
The undersigned being authorompliance with the provision occompanying this form.  One Elizabeth Mejia	orized to certify, hereby certificans of N.J.S.A. 19:44A-20.26	and as represented	by the In	nstructions
ignature	V. Elizabeth Mejia Printed Name	Compliance Title	Special	ist
Par	rt II - Contribu	tion Discl	sure	
he committees of the gov	Pursuant to N.J.S.A. 19:44A ore than \$300 per election of the ernment entities listed on the is provided in electronic form	cycle) over the 12 in a form provided by	months .	mion to submission t
Contributor Name	Recipient Na	me	Date	Dollar Amount
Vone				\$
Check hara if the inf				
Check here if the informa	ation is continued on subseque	ent page(s)		

#### DOC #4, continued

## List of Agencies with Elected Officials Required for Political Contribution Disclosure N.J.S.A. 19:44A-20.26

**County Name:** 

State: Governor, and Legislative Leadership Committees

Legislative District #s:

State Senator and two members of the General Assembly per district.

County:

Freeholders

County Clerk

Sheriff

{County Executive}

Surrogate

Municipalities (Mayor and members of governing body, regardless of title):

USERS SHOULD CREATE THEIR OWN FORM, OR DOWNLOAD FROM THE PAY TO PLAY SECTION OF THE DLGS WEBSITE A COUNTY-BASED, CUSTOMIZABLE FORM.

### DOC #5

### STOCKHOLDER DISCLOSURE CERTIFICATION

Name of Business:	
I certify that the list below contains the holding 10% or more of the issued are OR	he names and home addresses of all stockholders and outstanding stock of the undersigned.
I certify that no one stockholder owns the undersigned.	s 10% or more of the issued and outstanding stock of
Check the box that represents the type of	business organization:
Partnership Corporation	
Limited Partnership Limited Liab	bility Corporation Limited Liability Partnership
Subchapter S Corporation	
ign and notarize the form below and if no	ecessary, complete the stockholder list below.
	ccessary, complete the stockholder list below.
tockholders:	
The state of the s	
The state of the s	Name: Sam Goldstein
Name: Herman Schreiber	Name: Sam Goldstein  Home Address: 6 Vincent Drive Spring Valley, NY 10977
Name: Herman Schreiber  Home Address: 1418 54th Street  Brooklyn, NY 11219	Home Address: 6 Vincent Drive
Name: Herman Schreiber  Home Address: 1418 54th Street Brooklyn, NY 11219  Name:	Home Address: 6 Vincent Drive Spring Valley, NY 10977
Name: Herman Schreiber  Home Address: 1418 54th Street Brooklyn, NY 11219  Name:  Home Address:	Home Address: 6 Vincent Drive Spring Valley, NY 10977 Name:
Name: Herman Schreiber Home Address: 1418 54th Street	Home Address: 6 Vincent Drive Spring Valley, NY 10977 Name: Home Address:
Name: Herman Schreiber  Home Address: 1418 54th Street Brooklyn, NY 11219  Name:  Home Address:  Name:  Jome Address:	Home Address: 6 Vincent Drive Spring Valley, NY 10977  Name: Home Address:
Name: Herman Schreiber  Home Address: 1418 54th Street Brooklyn, NY 11219  Name:  Home Address:  Name:  Home Address:	Home Address: 6 Vincent Drive Spring Valley, NY 10977  Name: Home Address: Name:
Name: Herman Schreiber  Home Address: 1418 54th Street Brooklyn, NY 11219  Name:  Home Address:  Name:  Home Address:  One Address:	Home Address: 6 Vincent Drive Spring Valley, NY 10977  Name: Home Address:  Name: Home Address:
Name: Herman Schreiber  Home Address: 1418 54th Street Brooklyn, NY 11219  Name:  Home Address:  Name:  Home Address:  Jone Ad	Home Address: 6 Vincent Drive Spring Valley, NY 10977  Name: Home Address:  Name: Home Address:

### STATE OF NEW JERSEY -- DIVISION OF PURCHASE AND PROPERTY DISCLOSURE OF INVESTMENT ACTIVITIES IN IRAN

**Quote Number:** 

20-12

Bidder/Offeror: B&H Foto and Electronics Corp.

BIDDERS MUST CO	DMPLETE PART 1 BY CHECKING EITHER BOX.
THE OTHER ONE OF THE	BOXES WILL RENDER THE PROPOSAL NON-RESPONSIVE.
Pursuant to Public Law 2012, c. 25, any person or contract must complete the certification below to atto subsidiaries, or affiliates, is identified on the Department in Iran. The Chapter 25 list is found on the Division must review this list prior to completing the below connerces possible. If the Director finds a person or contract the prior to complete the prior to complete the person or contract the prior to complete the prior to complete the person or contract the prior to complete the prior to co	entity that submits a bid or proposal or otherwise proposes to enter into or renew a est, under penalty of perjury, that neither the person or entity, nor any of its parents, ent of Treasury's Chapter 25 list as a person or entity engaging in investment activities it's website at <a href="http://www.state.nj.us/treasury/purchase/pdf/Chapter25List.pdf">http://www.state.nj.us/treasury/purchase/pdf/Chapter25List.pdf</a> . Bidders certification. Failure to complete the certification will render a bidder's proposal ity to be in violation of law, s/he shall take action as may be appropriate and provided imposing constitute.
PLEASE CHECK THE APPROPRIATE BOX:	
activities in Iran pursuant to P.L. 2012, c. 25 (" or representative of the entity listed above and complete the Certification below.	25, that neither the bidder listed above nor any of the bidder's parents, Department of the Treasury"s list of entities determined to be engaged in prohibited Chapter 25 List"). I further certify that I am the person listed above, or I am an officer am authorized to make this certification on its behalf. I will skip Part 2 and sign and
OR	
and sign and complete the Certification b	bidder and/or one or more of its parents, subsidiaries, or affiliates is listed on ide a detailed, accurate and precise description of the activities in Part 2 below elow. Failure to provide such will result in the proposal being rendered as non-/or sanctions will be assessed as provided by law.
EACH BOX WILL PROMPT YOU TO PROVIDE I THOROUGH ANSWERS TO EACH QUESTION. IF Y	vestment activities in Iran outlined above by completing the boxes below.  NFORMATION RELATIVE TO THE ABOVE QUESTIONS. PLEASE PROVIDE OU NEED TO MAKE ADDITIONAL ENTRIES, CLICK THE "ADD AN ADDITIONAL ACTIVITIES ENTRY" BUTTON.  Relationship to Bidder/Offeror
Description of Activities	Treationship to Bidder/Offeror
-	
Duration of Engagement	Anticipated Cessation Date
Bidder/Offeror Contact Name	
ADD AN ADDITIONAL ACTIVITIES ENTRY	
ertification: I being duly sworn uncomment.	
cknowledge that the State of New Jersey is relying on the oligation from the date of this certification through the com- newers of information contained herein. I acknowledge that is certification, and if I do so. I recognize that I am cubicate	resent and state that the foregoing information and any attachments thereto to the best of horized to execute this certification on behalf of the above-referenced person or entity. It is information contained herein and thereby acknowledge that I am under a continuing appletion of any contracts with the State to notify the State in writing of any changes to the till am aware that it is a criminal offense to make a false statement or misrepresentation in to criminal prosecution under the law and that it will also constitute a material breach of State at its option may declare any contract(s) resulting from this certification void and
	Signature:
itle: B2B Contracts	Date: 12/08/2020

DPP Standard Forms Packet 11/2013

#### DOC #7

## NEW JERSEY BUSINESS REGISTRATION CERTIFICATE (N.J.S.A. 52:32-44)

Offerors wishing to do business in New Jersey must submit their State Division of Revenue issued Business Registration Certificate with their proposal here. Failure to do so will disqualify the Offeror from offering products or services in New Jersey through any resulting contract.

https://www.njportal.com/DOR/BusinessRegistration/

02/02/17

Taxpayer Identification# 132-768-071/000

Dear Business Representative:

Congratulations! You are now registered with the New Jersey Division of Revenue.

Use the Taxpayer Identification Number listed above on all correspondence with the Divisions of Revenue and Taxation, as well as with the Department of Labor (if the business is subject to unemployment withholdings). Your tax returns and payments will be filed under this number, and you will be able to access information about your account by referencing it.

Additionally, please note that State law requires all contractors and subcontractors with Public agencies to provide proof of their registration with the Division of Revenue. The law also amended Section 92 of the Casino Control Act, which deals with the casino service industry.

We have attached a Proof of Registration Certificate for your use. To comply with the law, if you are currently under contract or entering into a contract with a State agency, you must provide a copy of the certificate to the contracting agency.

If you have any questions or require more information, feel free to call our Registration Hotline at (609)292-9292.

I wish you continued success in your business endeavors.

Sincerely,

James J. Fruscione

Director

New Jersey Division of Revenue

STATE OF NEW JERSEY
BUSINESS REGISTRATION CERTIFICATE

DEPARTMENT OF TREASURY/ DIVISION OF REVENUE PO BOX 252 TRENTON, N J 08646-0252

TAXPAYER NAME:

B & H FOTO & ELECTRONICS CORP

ADDRESS:

420 9TH AVENUE NEW YORK NY 10001 EFFECTIVE DATE:

02/02/17

TRADE NAME:

SEQUENCE NUMBER:

2108463

ISSUANCE DATE:

02/02/17

New Jersey Division of Revenue

(04-08). D205846V

S NAVE OF STREET AS A SECOND

#### DOC#8

#### EEOAA EVIDENCE

Equal Employment Opportunity/Affirmative Action Goods, Professional Services & General Service Projects

#### **EEO/AA Evidence**

Vendors are required to submit evidence of compliance with N.J.S.A. 10:5-31 et seq. and N.J.A.C. 17:27 in order to be considered a responsible vendor.

One of the following must be included with submission:

- Copy of Letter of Federal Approval
- Certificate of Employee Information Report
- Fully Executed Form AA302
- Fully Executed EEO-1 Report

See the guidelines at: <a href="http://www.state.nj.us/treasury/contract">http://www.state.nj.us/treasury/contract</a> compliance/pdf/pa.pdf for further information.

I certify that my bid package includes the required evidence per the above list and State website.

Name: V. Elizabeth Mejia	_ litle:	Compliance Specialis		
Signature: <i>U. Elizabeth Mejia</i>	_ Date:	12/7/2020		

co = DV, /3u = HC98538

EQUAL EMPLOYME. SPPORTUNITY
2018 EMPLOYER INFORMATION REPORT
INDIVIDUAL ESTABLISHMENT REPORT - TYPE 4

SECTION B - COMPANY IDENTIFICATION

1. B & H FOTO & ELECTRONICS CORP. 420 9TH AVENUE

NEW YORK, NY 10011

2.a. FLORENCE WAREHOUSE 400 CEDAR LANE

FLORENCE, NJ 08518 BURLINGTON COUNTY c. Y

SECTION C - TEST FOR FILING REQUIREMENT

1-Y 2-N 3-Y DUNS NO.:116012659 EIN :132768071

SECTION E - ESTABLISHMENT INFORMATION NAICS: 443142 Electronics Stores

SECTION D - EMPLOYMENT DATA

SECTION F - REMARKS

#### DOC #9 MCBRIDE-PRINCIPLES



Version September 29, 2020

## STATE OF NEW JERSEY DEPARTMENT OF THE TREASURY DIVISION OF PURCHASE AND PROPERTY

33 WEST STATE STREET, P.O. BOX 230 TRENTON, NEW JERSEY 08625-0230

#### MACBRIDE PRINCIPALS FORM

BID SOLICITATION #: 882889366

VENDOR/BIDDER:

B&H Foto & Electronics Corp

# VENDOR'S/BIDDER'S REQUIREMENT TO PROVIDE A CERTIFICATION IN COMPLIANCE WITH THE MACBRIDE PRINCIPALS AND NORTHERN IRELAND ACT OF 1989

Pursuant to Public Law 1995, c. 134, a responsible Vendor/Bidder selected, after public bidding, by the Director of the Division of Purchase and Property, pursuant to N.J.S.A. 52:34-12, must complete the certification below by checking one of the two options listed below and signing where indicated. If a Vendor/Bidder that would otherwise be awarded a purchase, contract or agreement does not complete the certification, then the Director may determine, in accordance with applicable law and rules, that it is in the best interest of the State to award the purchase, contract or agreement to another Vendor/Bidder that has completed the certification and has submitted a bid within five (5) percent of the most advantageous bid. If the Director finds contractors to be in violation of the principals that are the subject of this law, he/she shall take such action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the party.

default and seeking debarment or suspension of the party.	compliance, recovering damages, declaring the party i	n	
I, the undersigned, on behalf the Vendor/Bidder, certify pu	ursuant to N.J.S.A. 52:34-12.2 that:		
CHECK THE AP	PPROPRIATE BOX		
The Vendor/Bidder has no business operations in Northern	rn Ireland; or		
The Vendor/Bidder will take lawful steps in good faith to conduct any business operations it has in Northern Ireland in accordance with the MacBride principals of nondiscrimination in employment as set forth in section 2 of P.L. 1987, c. 177 (N.J.S.A. 52:18A-89.5) and in conformance with the United Kingdom's Fair Employment (Northern Ireland) Act of 1989, and permit independent monitoring of its compliance with those principals.			
CERTIFIC	CATION		
I, the undersigned, certify that I am authorized to execute this certification on behalf of the Vendor/Bidder, that the foregoing information and any attachments hereto, to the best of my knowledge are true and complete. I acknowledge that the State of New Jersey is relying on the information contained herein, and that the Vendor/Bidder is under a continuing obligation from the date of this certification through the completion of any contract(s) with the State to notify the State in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification. If I do so, I will be subject to criminal prosecution under the law, and it will constitute a material breach of my agreement(s) with the State, permitting the State to declare any contract(s) resulting from this certification to be void and unenforceable.			
V. Elizabeth Mejia	12/7/2020		
Signature	Date	- /	
V. Elizabeth Mejia / Compliance Specialist			
Print Name and Title			

#### AMENDMENT#1

#### TO

#### ADMINISTRATION AGREEMENT

This Amendment # 1 to Administration Agreement (this "Amendment") is effective as of the 19th day of September 2019 (the "Amendment Effective Date"), by and between B&H Foto & Electronics Corp. ("Supplier") and National Intergovernmental Purchasing Alliance Company, a Delaware corporation d/b/a OMNIA Partners, Public Sector ("National IPA").

WHEREAS, National IPA and Supplier entered into that certain Administration Agreement, dated as of October 26, 2018 (the "Agreement") with respect to the Master Agreement No. R160901, effective October 1, 2016, as a result of Request for Proposal Number 16-09, by and between Region 4 Education Service Center ("Region 4") and Supplier; and

WHEREAS, the parties desire to amend the Agreement and the parties hereto agree the Agreement is amended as stated herein and this Amendment shall be incorporated into the Agreement and made a part thereof.

NOW, THEREFORE, in consideration of the mutual covenants set forth herein, the parties hereby amend the Agreement and agree as follows:

- 1. <u>Administrative Fees</u>. Section 12 of the Agreement is hereby amended by deleting Section 12 in its entirety and replacing it with the following new Section 12 as follows:
  - "12. An "Administrative Fee" shall be defined and due to National IPA from Supplier in amount as set forth in subsections (a) through (c) below based on the total purchased amount paid to Supplier, less refunds, credits on returns, rebates and discounts, for the sale of products and/or services to Principal Procurement Agency and Participating Public Agencies pursuant to the Master Agreement, as amended from time to time and including any renewal thereof (such sales, the "Contract Sales").

(a)

(1

From time to time, the parties may mutually agree in writing to a lower Administrative Fee Percentage with respect to a specifically identified Participating Public Agency's Contract Sales.

- 2. Except as amended by this Amendment, the Agreement is not otherwise amended, and the Agreement remains in full force and effect, as amended hereby, and is hereby ratified by the parties. In the event of a conflict between the terms of this Amendment and the terms of the Agreement, the terms of this Amendment shall control. Any provision of the Agreement not specifically modified by this Amendment shall remain in full force and effect.
- 3. Capitalized terms not otherwise defined in this Amendment shall have the same meaning as set forth in the Agreement. This Amendment may be executed in any number of multiple counterparts, each of which shall be deemed an original, but all of which together constitute one and the same instrument. Each party represents and warrants that the individual signing below on its behalf has full legal authority to execute this Amendment on such party's behalf and this Amendment has been duly authorized by such party.

[ Signature page follows.]

## **B&H FOTO & ELECTRONICS CORP.**

Signature<sub>E521F2882E14B3...</sub>
Manny Steigman
Name
VP of Marketing
Title
10/10/2019
Date

## NATIONAL INTERGOVERNMENTAL PURCHASING ALLIANCE COMPANY

Sarah Vama

Signature 1477449FA80746A... Sarah E. Vavra

Name

Sr. Vice President, Public Sector Contracting

Title

10/11/2019

Date

PHOTO - VIDNO - PRO AUDIO

B2bContracts@Bhphoto.com 212-239-7500 www.Bhphoto.com/b2b

400 Cedar Lane Florence, NJ 08518

#### THE PROFESSIONAL'S SOURCE

#### c) Qualifications and Experience

i. Once a neighborhood mom-and-pop camera store in New York City, B&H has grown to be a world-class source for creative technology products serving the Corporate, Government and Education markets as well as our high-tech consumer customers.

Starting as a two-person family owned business in 1973 serving the professional photographer, B&H now employs over 1800 people and is home to a two story, city block long Superstore and 600,000+ square foot of state-of-the-art warehouse in Florence, NJ.

B&H's well-known reputation is based on our product knowledge, customer service, large selection, standard discounted pricing, in-stock availability and extensive e-procurement capabilities.

B&H has a large selection of creative technology supplies and equipment, featuring over 500,000 products. Our business began in the photography industry selling cameras and film, but as the digital age of photography and the convergence of technology became the standard, we have expanded our line to include all products related to our core. We employ in-house experts, up to engineer level, in all areas of technology. We pride ourselves on our ability to convey that expertise to our customers, to ensure they are purchasing the best product for their needs.

The B2B division is now comprised of over 100 sales and customer service representatives whose sole purpose is serving the education, government, and non-profit sectors, including representatives in the field participating in tradeshows and visiting and training customers.

We have preferred vendor status and contracts with nearly 1000 Universities, Colleges, School Districts, and Fortune 500 companies as well as federal, state, local governments. Our success is based on a simple philosophy of service, knowledge, honesty and an unsurpassed level of in stock items.

B&H is located at: 420 Ninth Ave New York NY 10001

ii. B&H has an extremely loyal customer base in the United States with more than 500,000 customers. B&H has an extensive list of accounts where our relationship has been developed over years into long-standing clients. B&H is the leader in this industry when it comes to customer service, in stock availability, vast product offering and on time shipments.

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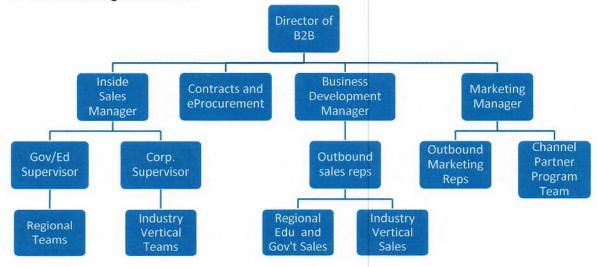
400 Cedar Lane Florence, NJ 08518

#### THE PROFESSIONAL'S SOURCE

iii. B&H is known as one of the largest suppliers of creative technology, equipment, and accessories in the U.S. We carry over 500,000 items from more than 5,500 brands in a wide range of technology products, including Computer Hardware and Software, IT networking equipment and accessories, Printers, Mobile technology, TV's, Peripherals, Projectors and more. Most of our products are in stock in our New Jersey warehouse and ready to ship, allowing for quick delivery.

Our slogan, "The Professional's Source," did not only come out of our vast stock and shipping capabilities, it came from knowing our product and our customer, and the ability to match the two. We design our website, sales, customer service and marketing all towards developing the customer's experience to perfection.

iv. Please see Org chart below:



#### Key Personnel include:

Sarah Bialo- Inside Sales Manager

Jaclyn Mehl- Business Development Manager, Government and Education

Israel Mamann- Manager, B2B Contracts

Barry Eisenberg- Customer Relationship Manager

Tiffani Barton- Customer Success Manager

Jerry Zorek- Business Intelligence Manager

Our government and education outbound sales reps are each assigned to a geographic location and are highly trained on the nuances of the Region 4 contract. They attend many shows, work

**B&H** 420 Ninth Avenue New York, NY 10001



B2bContracts@Bhphoto.com 212-239-7500 www.Bhphoto.com/b2b

400 Cedar Lane Florence, NJ 08518

#### THE PROFESSIONAL'S SOURCE

with our manufactures to stay up to date with the latest technology and ensure our customers are always taken care of.

v. B&H has been working with government clients for over 20 years and understands the technicalities that come with a public sector customer. We make sure our staff understands the importance of government procurement requirements and train staff to understand the requirements in their assigned geographic location. We work with our public sector customers to make sure all their needs are met.

vi. As in the case in any large corporation, B&H has been involved in various commercial litigation matters in the past. Currently, we are involved in an action brought by the NYAG regarding the collection of sales tax on items featuring instant savings. The results of this case will not affect the financial standing of B&H in any way.

vii. Please see attached sheet titled "References"

viii. B&H is highly qualified to service a contract of this size and hopes to do so with Region 4 ESC and OMNIA for many years to come.

400 Cedar Lane Florence, NJ 08518



B2bContracts@Bhphoto.com 212-239-7500 www.Bhphoto.com/b2b

### THE PROFESSIONAL'S SOURCE

#### d) Value Add

i. B&H adds tremendous value to an Audio-Visual contract. Because of the size of our corporation, we buy hundreds of millions of dollars in stock from our manufacturers. This in turn allows us to get the greatest discounts possible from our manufacturers which B&H passes on to our customers.

Further, because B&H has held this contract for the past 5 years, we understand the nuances of this contract and already have the platform in place to make this contract highly successful. The B&H OMNIA website is already built, and a few quick changes will allow for the contract to be utilized on day one.

Aside from the extremely competitive discount we offered in this solicitation, B&H has a price review system, that is offered y no other reseller. With a quick click in the web portal, a public agency customer can have their quote reviewed to make sure they are receiving the best discount.

B&H has A vast base of information on our website with technical specifications, customer reviews and recommended accessories on all products. B&H also has the quickest delivery in the industry with average delivery time being three business days across the United States. Orders placed before 4:00 PM EST are shipped out the same day.

B&H has earned multiple awards for our excellence in customer service, 24/7 online order tracking and pre and post sales support. Our sales staff is trained in all categories to ensure our customers get the correct product.

B&H is world renowned and prides itself on having the most knowledgeable staff. Many of our employees are accomplished experts having worked in their professions for years before joining us. We have recruited photography, pro audio and pro video specialists, many of whom continue their involvement in industry groups through B&H and on their own. We place them at your disposal to offer advice based on years of working in their specific fields.

The B&H catalog hosts over 500,000 products from 5000 different brands with the highest in stock availability in the industry. Our warehouse is over 600,000 square feet and carries the latest warehouse technology to ensure orders are shipped out in an efficient manner.

**B&H** 420 Ninth Avenue New York, NY 10001

400 Cedar Lane Florence, NJ 08518



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### THE PROFESSIONAL'S SOURCE

B&H is committed to supporting the US government Go Green initiatives and offering our customers a wide variety of Green compliant products. We work with major certifications such as Energy Star, EPEAT, RohS and others to allow customers to search for these products. We have also created a Go Green products showcase on our website that can be found at: <a href="http://www.bhphotovideo.com/c/browse/green-products/ci/29817/N/3708116854">http://www.bhphotovideo.com/c/browse/green-products/ci/29817/N/3708116854</a>

### Appendix C

#### ADDITIONAL REQUIRED DOCUMENTS

DOC #1	Acknowledgment and Acceptance of Region 4 ESC's Open Records Policy
DOC #2	Antitrust Certification Statements (Tex. Government Code § 2155.005)
DOC #3	Implementation of House Bill 1295 Certificate of Interested Parties (Form 1295)
DOC #4	Texas Government Code 2270 Verification Form

## ACKNOWLEDGMENT AND ACCEPTANCE OF REGION 4 ESC's OPEN RECORDS POLICY

#### OPEN RECORDS POLICY

All proposals, information and documents submitted are subject to the Public Information Act requirements governed by the State of Texas once a Contract(s) is executed. If an Offeror believes its response, or parts of its response, may be exempted from disclosure, the Offeror must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt and include detailed reasons to substantiate the exemption. Price is not confidential and will not be withheld. Any unmarked information will be considered public information and released, if requested under the Public Information Act.

The determination of whether information is confidential and not subject to disclosure is the duty of the Office of Attorney General (OAG). Region 4 ESC must provide the OAG sufficient information to render an opinion and therefore, vague and general claims to confidentiality by the Offeror are not acceptable. Region 4 ESC must comply with the opinions of the OAG. Region 4 ESC assumes no responsibility for asserting legal arguments on behalf of any Offeror. Offeror is advised to consult with their legal counsel concerning disclosure issues resulting from this procurement process and to take precautions to safeguard trade secrets and other proprietary information.

Signature below certifies complete acceptance of Region 4 ESC's Open Records Policy, except as noted below (additional pages may be attached, if necessary).

Check one of the following responses to the Acknowledgment and Acceptance of Region 4 ESC's Open Records Policy below:

- □ We acknowledge Region 4 ESC's Open Records Policy and declare that no information submitted with this proposal, or any part of our proposal, is exempt from disclosure under the Public Information Act.
- We declare the following information to be a trade secret or proprietary and exempt from disclosure under the Public Information Act.

(Note: Offeror must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt. In addition, Offeror must include detailed reasons to substantiate the exemption(s). Price is not confident and will not be withheld. All information believed to be a trade secret or proprietary must be listed. It is further understood that failure to identify such information, in strict accordance with the instructions, will result in that information being considered public information and released, if requested under the Public Information Act.)

B&H is requesting our "references" sheet be kept confidential.

Date Sth 2323

Authorized Signature & Title

## ANTITRUST CERTIFICATION STATEMENTS (Tex. Government Code § 2155.005)

Attorney General Form

I affirm under penalty of perjury of the laws of the State of Texas that:

- 1. I am duly authorized to execute this Contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;
- In connection with this proposal, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;
- 3. In connection with this proposal, neither I nor any representative of the Company has violated any federal antitrust law; and
- 4. Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this proposal to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

Company	,	Contact	
	<b>B&amp;H Foto &amp; Electronics Corp</b>	)	V. Elizabeth Mejia
			Signature
			V. Elizabeth Mejia
			Printed Name
	420 Ninth Avenue		Compliance Specialist
Address			Position with Company
	New York, NY 10001		
		Official	
		Authorizing	Aut
		Proposal	Viller
			Signature
			Scool Wayaan
		n	Printed Name
Phone	212-239-7500	03	2B Contracts
			Position with Company
Fax	212-239-7509		

#### Implementation of House Bill 1295

#### Certificate of Interested Parties (Form 1295):

In 2015, the Texas Legislature adopted House Bill 1295, which added section 2252.908 of the Government Code. The law states that a governmental entity or state agency may not enter into certain contracts with a business entity unless the business entity submits a disclosure of interested parties to the governmental entity or state agency at the time the business entity submits the signed contract to the governmental entity or state agency. The law applies only to a contract of a governmental entity or state agency that either (1) requires an action or vote by the governing body of the entity or agency before the contract may be signed or (2) has a value of at least \$1 million. The disclosure requirement applies to a contract entered into on or after January 1, 2016.

The Texas Ethics Commission was required to adopt rules necessary to implement that law, prescribe the disclosure of interested parties form, and post a copy of the form on the commission's website. The commission adopted the Certificate of Interested Parties form (Form 1295) on October 5, 2015. The commission also adopted new rules (Chapter 46) on November 30, 2015, to implement the law. The commission does not have any additional authority to enforce or interpret House Bill 1295.

#### Filing Process:

Staring on January 1, 2016, the commission made available on its website a new filing application that must be used to file Form 1295. A business entity must use the application to enter the required information on Form 1295 and print a copy of the completed form, which will include a certification of filing that will contain a unique certification number. An authorized agent of the business entity must sign the printed copy of the form. The completed Form 1295 with the certification of filing must be filed with the governmental body or state agency with which the business entity is entering into the contract.

The governmental entity or state agency must notify the commission, using the commission's filing application, of the receipt of the filed Form 1295 with the certification of filing not later than the 30th day after the date the contract binds all parties to the contract. This process is known as acknowledging the certificate. The commission will post the acknowledged Form 1295 to its website within seven business days after receiving notice from the governmental entity or state agency. The posted acknowledged form does not contain the declaration of signature information provided by the business.

A certificate will stay in the pending state until it is acknowledged by the governmental agency. Only acknowledged certificates are posted to the commission's website.

#### **Electronic Filing Application:**

https://www.ethics.state.tx.us/whatsnew/elf\_info\_form1295.htm

#### Frequently Asked Questions:

https://www.ethics.state.tx.us/resources/FAQs/FAQ Form1295.php

Changes to Form 1295: https://www.ethics.state.tx.us/data/filinginfo/1295Changes.pdf

### **CERTIFICATE OF INTERESTED PARTIES**

FORM 1295

Complete Nos. 1 - 4 and 6 if there are interested parties.  Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.				OFFICE USE ONLY CERTIFICATION OF FILING			
1	Name of business entity filing form, and the city, state and country of the business entity's place of business.			Certificate Number: 2020-696169			
	B&H Foto & Electronics Corp New York, NY United States						
2	Name of governmental entity or state agency that is a party to the	contract for which the		Date Filed: 12/07/2020			
	being filed. Region One Education Service Center			Date Acknowledged:			
	<b>2</b>						
3	Provide the identification number used by the governmental entit description of the services, goods, or other property to be provided.	y or state agency to tra ed under the contract.	ck or identify the	he contract, and p	rovide a		
	20-12						
	Audio Visual Equipment, Accessories & Services						
4	Name of Interested Party	City, State, Country (p	loss of husines	Nature of interest ness) (check applicable)			
	ivalie of interested Party	City, State, Country (p	nace of busines	Controlling			
					+		
5	Check only if there is NO Interested Party.						
6	UNSWORN DECLARATION				12 1		
	My name is _V. Elizabeth Mejia, and my date of birth			rth is			
	420 Ninth Avenue	New York		10001	US		
	My address is 420 Ninth Avenue (street)	(city)	, NY (state		(country)		
					, .		
	I declare under penalty of perjury that the foregoing is true and correct			_			
	Executed in New York County	, State of NY	, on the	7 day of Dec (mont	h) (year)		
		01	21: 1 11 11	W			
V. Elizabeta Signature of authorized agent of co							
			Declarant)	9			

#### Texas Government Code 2270 Verification Form

House Bill 89 (85R Legislative Session), which adds Chapter 2270 to the Texas Government Code, provides that a governmental entity may not enter into a contract with a company without verification that the contracting vendor does not and will not boycott Israel during the term of the contract.

Furthermore. Senate Bill 252 (85R Legislative Session), which amends Chapter 2252 of the е

Texas Government Code to add Subchapter F, prohibits contract business with Iran, Sudan or a foreign terrorist organization ide Texas Comptroller.	cting wit	h a co	mpany	engaged in
I, V. Elizabeth Mejia representative of	,	as	an	authorized
B&H Foto & Electronics Corp engaged by Insert Name of Company		,	а	contracto
Region 4 Education Service Center, 7145 West Tidwell Road, I writing that the above-named company affirms that it (1) does n boycott Israel during the term of this contract, or any contract governmental entity in the future.	ot boyc	ott Isra	el: and	d (2) will no
Also, our company is not listed on and we do not do business Texas Comptroller of Public Accounts list of Designated Foreig at <a href="https://comptroller.texas.gov/purchasing/docs/foreign-terrorist">https://comptroller.texas.gov/purchasing/docs/foreign-terrorist</a>	n Terroi	mpani rists O	es tha	t are on the
I further affirm that if our company's position on this issue is relonger valid, that the above-named Texas governmental entity w (1) business day and we understand that our company's failur requirements of Texas Government Code 2270 et seq. shall be termination without penalty to the above-named Texas government	ill be no e to aff ground	tified ir irm an Is for ir	writing	g within one
I swear and affirm that the above is true and correct.				
V. Elizabeth Mejia			12/7/	/2020
Signature of Named Authorized Company Representative				Date