



OMNIA Partners & Batteries Plus

CASE STUDY: PRIVATE SECTOR | CORPORATE & ENTERPRISE

Powell Industries was evaluating the potential energy savings by converting to LED lighting alternatives across their operations. Batteries Plus was introduced as a possible supplier that could help with their LED project. Batteries Plus consulted with Powell's operations team and provided in depth onsite assessments and samples prior to launch of the project. This included Alternative Product with Savings, Increased Output Evaluations, Energy Savings, and Increased ROI. Batteries Plus partnered with local electricians to ensure the project was installed correctly, under budget, and ahead of schedule.

Results

"Jason and Batteries Plus made Powell's sourcing activity for LED replacement of our shop lighting so very easy. They exceeded expectations during the quoting process and met all our requirements for purchase of lights and installation schedule which required replacing our plant lighting in small sections over time on the weekends. Batteries Plus' relationship with OMNIA Partners, which includes prenegotiated T&C's, expedited contract negotiations and allowed us to meet our installation schedule."

- Cindy Santoro, Powell Industries

About Batteries Plus

Batteries Plus is the nation's largest and fastest-growing battery, light bulb, key fob and tablet/cell phone repair retailer, with a nationwide network of stores.

- Save up to 75% off Regular Retail Pricing on approximately 185 core items
- An assortment of over 60,000 quality batteries, light bulbs, accessories, etc. at discounts up to 40% off retail pricing
- Device Repair services
- Recycling services for your spent batteries & bulbs
- Facility Lighting Site-Walks to help identify energy company rebate programs