



## REQUEST FOR CONTRACT UPDATE # \_\_\_\_\_

Pursuant to the terms of your awarded contract, all Contractors must notify and receive approval from Region 14 Education Service Center ("Region 14 ESC") when there is an update to the contract. No request will be officially approved without the prior written authorization from Region 14 ESC. Region 14 ESC reserves the right to accept or reject any request.

BOSS DESIGN (Contractor Name) hereby provides notice of the following update to Region 14 ESC contract number 07-69 for PRIVACY PODS FURNITURE BOOTHS (Contract Title) on this date 9-3-24.

### Instructions:

**Vendors must check all that may apply and provide supporting documentation.** Be sure to sign the signature page with all required signatures, prior to submitting your update for approval.

*This form is not intended for use if there is a change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc.*

### Authorized Affiliates/Dealers/Distributors/Resellers

- Additions
- Deletions

### Products/Services (check all that apply)

- Additions
- Deletions
- Modifications
- Pricing Update

**Other Vendor may include other notes regarding the contract update here: (attach another page if necessary).**

*Boss Design is requesting an average price increase of 5% that would be effective on 10/1/24. We are honoring all outstanding quotes for 60 days. Please let me know if you have any questions or need need any other information.  
<https://www.bosssdesign.com/us/us-pricelist>. This price list link will automatically update.*

Jack Cartwright, Inc. (A Wholly Owned Subsidiary of Boss Design US)

Vendor Name

Cami Bond

Submitted By

*Cami Bond*

9-3-24

Signature

Date

**FOR USE BY Region 14 ESC ONLY:**

Emily Jeffrey, Chief Financial Officer

DocuSigned by:

*Emily Jeffrey, Region 14 ESC*

Signature

9/5/2024 | 2:37 PM PDT

Date

**Boss Design**

2014 Chestnut Street  
High Point  
North Carolina  
NC 27262

Tel: 1-844-353-7834  
Fax: 1-336-884-2278  
sales@bossdesign.com



August 27, 2024

Region-14 ESC  
Emily Jeffrey  
Chief Financial Officer  
Abilene, TX 79601

Re: Boss Design 2024 Price Increase

Dear Ms. Jeffrey,

Unfortunately, due to continued increases in costs, particularly foam, stainless steel, labor and transportation, we had to implement a 5% average price increase effective 10/1/24.

We will honor any outstanding quotes for 60 days, and if there are any outstanding projects that do not meet this timeline, we will review them on a case-by-case basis.

Please let me know if you have any questions or need any other information.

Sincerely,

*Cami Bond*

Cami Bond  
Sales Support Manager  
Boss Design

**From:** [Todd Fuentes](#)  
**Subject:** Price increase  
**Date:** Tuesday, July 16, 2024 2:15:31 PM

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Hello Toddwood Customer.

As you know, material prices and labor costs have been going up and I can't absorb any more and stay in business to be your supplier. Plus, I have not increase prices in 3 years. I have to have an across the board price increase of 6%. This increase is effective for all new orders starting today.

Please pass this to all those that need to know in you business.

Regards,  
Todd

[www.toddwoodmfg.com](http://www.toddwoodmfg.com)

## Cameron Bond

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**From:** Katie Angel  
**Sent:** Monday, October 16, 2023 4:45 PM  
**To:** Alison Godsey  
**Subject:** FW: Marsh Armfield Price List  
**Attachments:** MA\_Boss\_PriceList\_231016.xlsx

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**From:** matt@marsharmfield.com <matt@marsharmfield.com>  
**Sent:** Monday, October 16, 2023 4:32 PM  
**To:** Katie Angel <kangel@bossdesign.com>  
**Subject:** Marsh Armfield Price List

Katie,

I have finally finished the calculations for the new Boss price list. These prices were calculated from current raw material and labor rates. Please keep in mind that foam prices rose as sharply as 80-90% and labor costs on average \$3-5 more per hour these days. We are looking to implement on all orders shipped on or after 11/15. Does that work for Boss?

This list is based off order history from Boss over the last 18 months. I can provide prices for more items if needed. If there was no order history, it was not included in this price list.

Matt Jones  
Marsh Armfield, Inc.

partID	Part No.	Old Price	New Price	% Diff	TOTAL_QTY_ORD	TOTAL_TIMES_ORD	TOTAL_VALUE
		\$22.46	\$32.38	44.2%	3970	13	76326.68
		\$21.42	\$32.89	53.5%	1252	29	26817.84
		\$57.03	\$73.36	28.6%	327	11	19973.16
		\$23.14	\$33.32	44.0%	672	3	15550.08
		\$14.82	\$26.75	80.5%	564	18	8358.48
		\$45.74	\$60.03	31.2%	146	15	7105.82
		\$38.38	\$46.93	22.3%	162	18	6217.56
		\$70.98	\$89.94	26.7%	73	11	5181.54
		\$96.96	\$101.31	4.5%	46	11	4460.16
		\$38.95	\$47.49	21.9%	110	14	4284.5
		\$95.69	\$94.71	-1.0%	36	1	3729.96
		\$44.59	\$69.21	55.2%	82	5	3656.38
		\$97.21	\$98.66	1.5%	35	11	3402.35
		\$289.72	\$346.80	19.7%	8	5	2536.32
		\$18.27	\$28.27	54.7%	130	5	2375.1
		\$54.38	\$95.48	75.6%	40	4	1988
		\$3.18	\$5.43	70.8%	602	12	1914.36
		\$3.39	\$5.08	49.9%	536	8	1817.04
		\$70.95	\$98.12	38.3%	25	4	1773.75
		\$55.35	\$66.54	20.2%	28	7	1549.8
		\$19.11	\$44.07	130.6%	80	8	1528.8
		\$55.97	\$73.84	31.9%	28	3	1355.48
		\$2.96	\$2.43	-17.9%	440	12	1302.4
		\$55.08	\$64.81	17.7%	20	1	1101.6
		\$44.13	\$50.99	15.5%	24	8	1059.12
		\$27.34	\$27.47	0.5%	36	1	984.24
		\$189.42	\$159.53	-15.8%	5	1	947.1
		\$101.55	\$131.59	29.6%	8	2	880.48
		\$77.55	\$85.83	10.7%	10	1	775.5
		\$3.47	\$3.36	-3.2%	192	23	666.24
		\$12.91	\$19.76	53.1%	50	5	645.5
		\$106.37	\$128.74	21.0%	6	6	638.22
		\$37.33	\$43.23	15.8%	17	6	609.11
		\$71.49	\$87.14	21.9%	8	3	571.92
		\$139.36	\$164.72	18.2%	4	2	551.44
		\$22.56	\$32.38	43.5%	24	4	504.74
		\$67.76	\$75.71	11.7%	7	3	474.32
		\$10.28	\$16.27	58.3%	46	8	472.88
		\$101.43	\$110.25	8.7%	6	2	462.36
		\$92.45	\$76.52	-17.2%	5	1	462.25
		\$2.86	\$3.61	26.2%	161	15	460.46
		\$1.62	\$1.54	-4.9%	269	13	435.78
		\$2.74	\$4.18	52.6%	146	6	400.04
		\$1.50	\$1.40	-6.7%	247	12	370.5
		\$162.40	\$127.63	-21.4%	2	1	324.8
		\$80.62	\$93.36	15.8%	4	3	322.48

		\$31.23	\$34.26	9.7%	10	1	312.3
		\$59.06	\$74.77	26.6%	4	2	253.28
		\$6.55	\$8.26	26.1%	38	3	248.9
		\$19.08	\$27.52	44.2%	14	4	246.12
		\$76.91	\$83.19	8.2%	3	2	236.13
		\$15.34	\$22.66	47.7%	13	2	199.42
		\$49.75	\$40.68	-18.2%	3	1	149.25
		\$71.07	\$78.25	10.1%	2	1	139.14
		\$68.88	\$58.07	-15.7%	2	1	137.76
		\$20.19	\$21.53	6.6%	5	1	100.95
		\$47.48	\$62.39	31.4%	2	1	94.96
		\$17.90	\$19.23	7.4%	5	1	89.5
		\$62.51	\$62.83	0.5%	1	1	62.51
		\$56.59	\$72.76	28.6%	1	1	56.59
		\$8.30	\$10.04	21.0%	5	4	41.5
		\$5.32	\$7.18	35.0%	5	1	26.6
		\$15.97	\$20.31	27.2%	1	1	15.97

**Average % Increase: 15.3%**