

PNI-Arizona Business Gazette

**AFFIDAVIT OF PUBLICATION**

**PHASE:3**  
**109 WESTPARK DRIVE, SUITE 360**  
**BRENTWOOD, TN 37027**

**Order #** 0003993392 **# of Affidavits** 1

**P.O #**

**Published Date(s):**

01/16/20

**STATE OF WISCONSIN**  
**COUNTY OF BROWN** } **SS.**

I, being first duly sworn, upon oath  
deposes and says: That I am the legal  
clerk of the Arizona Republic, a newspaper  
of general circulation in the counties of  
Maricopa, Coconino, Pima and Pinal, in  
the State of Arizona, published weekly at  
Phoenix, Arizona, and that the copy hereto  
attached is a true copy of the  
advertisement published in the said paper  
on the dates indicated.



Sworn to before me this

16 TH day of  
JANUARY 2020

  
Notary Public  
My Commission expires: 9-16-21



The State of Utah is requesting proposals from qualified and experienced firms to provide an Online Marketplace (RFP No. MG20-81). In order to be considered, the Offeror must complete and submit a proposal to The State of Utah through SciQuest in accordance with the solicitation documentation available at <https://bids.sciquest.com/apps/Router/PublicEvent?CustomerOrg=StateOfUtah>.  
**PRE-PROPOSAL CONFERENCE:**  
Wednesday, January 22, 2020, 1:30 pm, local time, via Webinar Google Meeting ([meet.google.com/axf-ayyz-wmcl](https://meet.google.com/axf-ayyz-wmcl)).  
**PROPOSAL DUE DATE:**  
February 12, 2020, BEFORE 2:00 PM LOCAL TIME. **CONTACT:** Michael Glenn, State Contact Analyst, 801-538-1287 or [michaelglenn@utah.gov](mailto:michaelglenn@utah.gov).  
Pub. Jan 16, 2020

4770 S. 5600 W.  
WEST VALLEY CITY, UTAH 84118  
FED.TAX I.D.# 87-0217663  
801-204-6910

Deseret News

Utah  
Media  
Group

The Salt Lake Tribune

**PROOF OF PUBLICATION CUSTOMER'S COPY**

CUSTOMER NAME AND ADDRESS		ACCOUNT NUMBER
PHASE 3, ACCOUNTS PAYABLE 109 WESTPARK DR STE 360  BRENTWOOD TN 37027		9001501174  DATE 1/13/2020
ACCOUNT NAME		
PHASE 3,		
TELEPHONE	ORDER # / INVOICE NUMBER	
6155674070	0001279327 /	
PUBLICATION SCHEDULE		
START 01/13/2020 END 01/13/2020		
CUSTOMER REFERENCE NUMBER		
RFP #MG20-81		
CAPTION		
REQUEST FOR PROPOSALS The State of Utah is requesting proposals from qualified a		
SIZE		
35 LINES	1 COLUMN(S)	
TIMES	TOTAL COST	
2	60.30	

**REQUEST FOR PROPOSALS**

The State of Utah is requesting proposals from qualified and experienced firms to provide an Online Marketplace (RFP No. MG20-81). In order to be considered, the Offeror must complete and submit a proposal to The State of Utah through SciQuest in accordance with the solicitation documentation available at <https://bids.sciquest.com/apps/Router/PublicEvent?CustomerOrg=StateOfUtah>

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**AFFIDAVIT OF PUBLICATION**

AS NEWSPAPER AGENCY COMPANY, LLC dba UTAH MEDIA GROUP LEGAL BOOKER, I CERTIFY THAT THE ATTACHED ADVERTISEMENT OF **REQUEST FOR PROPOSALS The State of Utah is requesting proposals from qualified and experienced firms to provide an Online Marketplace (RFP No. MG20-81). In or** FOR **PHASE 3**, WAS PUBLISHED BY THE NEWSPAPER AGENCY COMPANY, LLC dba UTAH MEDIA GROUP, AGENT FOR DESERET NEWS AND THE SALT LAKE TRIBUNE, DAILY NEWSPAPERS PRINTED IN THE ENGLISH LANGUAGE WITH GENERAL CIRCULATION IN UTAH, AND PUBLISHED IN SALT LAKE CITY, SALT LAKE COUNTY IN THE STATE OF UTAH. NOTICE IS ALSO POSTED ON UTAHLEGALS.COM ON THE SAME DAY AS THE FIRST NEWSPAPER PUBLICATION DATE AND REMAINS ON UTAHLEGALS.COM INDEFINITELY. COMPLIES WITH UTAH DIGITAL SIGNATURE ACT UTAH CODE 46-2-101; 46-3-104.

PUBLISHED ON Start 01/13/2020 End 01/13/2020

DATE 1/13/2020

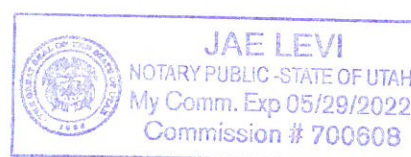
SIGNATURE 


STATE OF UTAH )

COUNTY OF SALT LAKE )

SUBSCRIBED AND SWORN TO BEFORE ME ON THIS 13TH DAY OF JANUARY IN THE YEAR 2020

BY LORAIN GUDMUNDSON.



  
NOTARY PUBLIC SIGNATURE

AFFIDAVIT OF PUBLICATION

# DJC



921 S.W. Washington St. Suite 210 / Portland, OR 97205-2810  
(503) 226-1311

STATE OF OREGON, COUNTY OF MULTNOMAH--ss.

I, **Nick Bjork**, being first duly sworn, depose and say that I am a **Publisher** of the **Daily Journal of Commerce**, a newspaper of general circulation in the counties of CLACKAMAS, MULTNOMAH, and WASHINGTON as defined by ORS 193.010 and 193.020; published at Portland in the aforesaid County and State; that I know from my personal knowledge that the Goods and Services notice described as

**Case Number: NOT PROVIDED**

**ONLINE MARKET PLACE**

**State of Utah; Bid Location Brentwood, TN, Williamson County; Due 02/12/2020 at 02:00 PM**

a printed copy of which is hereto annexed, was published in the entire issue of said newspaper for 1 time(s) in the following issues:

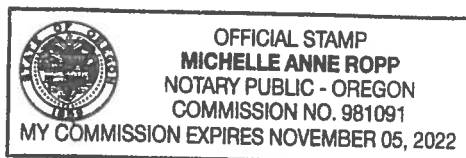
1/13/2020

State of Oregon  
County of Multnomah

SIGNED OR ATTESTED BEFORE ME  
ON THE 13th DAY OF January, 2020

Nick Bjork

Notary Public-State of Oregon



**Sydney Rubin**  
**National Ipa**  
109 Westpark Dr Ste 360  
Brentwood, TN 37027-5062

Order No.: 11835780  
Client Reference No:

Order Number :  
 PO Number :  
 Customer :  
 Contact :  
 Address1 :  
 Address2 :  
 City St Zip :  
 Phone :  
 Fax :

20466252  
 Sydney Rubin  
 60036285 Phase 3 Marketing & Commun  
 Sydney Rubin  
 109 Westpark Drive  
 Suite 360  
 Brentwood TN 37027

Printed By :  
 Entered By :  
 Keywords :  
 Notes :  
 Zones :

Billie Jo Williams  
 Billie Jo Williams

The State of Utah is requesting proposals from qua

11027175

Legal - Legals - Helena  
 Independent Record  
 Class Section  
 Legal  
 9999 Legals  
 01/13/2020-01/13/2020  
 1  
 2 x 1.67, 15 lines  
 88  
 Legal Line  
 57.70  
 0.00  
 57.70

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January 13, 2020 **MNAXLP**

**AFFIDAVIT OF PUBLICATION**  
**STATE OF MONTANA,**  
**County of Lewis & Clark**

Cathvann Christian

Being duly sworn, deposes and says;

That she is the principal clerk of the Independent Record, a newspaper of general circulation published daily in the City of Helena, in the County of Lewis & Clark, State of Montana, and has charge of the advertisement thereof:

That the Legal Notice

a true copy of which is hereto annexed, was published in said newspaper on the following dates: viz.:

January 13, 2020

making in all \_1\_ publication(s)

*Cathvann Christian*

Subscribed and sworn to me this 13\_\_ day of January\_\_ 2020.

*Billie Jo Williams*

Notary Public for the State of Montana

Printed Name: Billie Jo Williams

Residing at Clancy, Montana 59634

My commission expires August 31, 2022

(Notary Seal)



**BILLIE JO WILLIAMS**  
**NOTARY PUBLIC for the**  
**State of Montana**  
 Residing at Clancy, Montana  
 My Commission Expires  
 August 31, 2022

Certificate of the Publisher

The Herald-News

Description: RFP #MG20-81  
1741312

RFP #MG20-81

PHASE 3 MARKETING & COMMUNICATIONS  
P O BOX 680758  
MARIETTA GA 30068

Shaw Media certifies that it is the publisher of The Herald-News. The Herald-News is a secular newspaper, has been continuously published daily for more than fifty (50) weeks prior to the first publication of the attached notice, is published in the City of Joliet, County of Will, State of Illinois, is of general circulation throughout that county and surrounding area, and is a newspaper as defined by 715 ILCS 5/5.

A notice, a true copy of which is attached, was published 1 time(s) in The Herald-News, namely one time per week for one successive week(s). Publication of the notice was made in the newspaper, dated and published on 01/13/2020

This notice was also placed on a statewide public notice website as required by 5 ILCS 5/2.1.

In witness, Shaw Media has signed this certificate by J. Tom Shaw, its publisher, at Joliet, Illinois, on 13th day of January, A.D. 2020

Shaw Media By:



J. Tom Shaw, Publisher

Account Number 10174037

Amount \$78.14

**PUBLIC NOTICE**  
The State of Utah is requesting proposals from qualified and experienced firms to provide an Online Marketplace (RFP No. MG20-81). In order to be considered, the Offeror must complete and submit a proposal to The State of Utah through SciQuest in accordance with the solicitation documentation available at <https://bids.sciquest.com/apps/Router/PublicEvent?CustomerOrg=StateOfUtah>.  
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**PROPOSAL DUE DATE:** February 12, 2020, BEFORE 2:00 PM LOCAL TIME.  
**CONTACT:** Michael Glenn, State Contract Analyst, 801-538-1287 or [michaeglenn@utah.gov](mailto:michaeglenn@utah.gov).  
(Published in Herald-News January 13, 2020)  
1741312

AFFIDAVIT OF PUBLICATION

IN THE MATTER OF  
(RFP No. MG20-81) Online Marketplace

STATE OF HAWAII  
City and County of Honolulu

}  
} SS.  
}

Doc. Date: JAN 13 2020 # Pages: 1  
Notary Name: Patricia K. Reese  
Doc. Description: Affidavit of  
Publication  
Notary Signature: [Signature] Date: JAN 13 2020

First Judicial Circuit



Gwyn Pang being duly sworn, deposes and says that she is a clerk, duly authorized to execute this affidavit of Oahu Publications, Inc. publisher of The Honolulu Star-Advertiser, MidWeek, The Garden Island, West Hawaii Today, and Hawaii Tribune-Herald, that said newspapers are newspapers of general circulation in the State of Hawaii, and that the attached notice is true notice as was published in the

Honolulu Star-Advertiser 1 times on:  
01/13/2020  
MidWeek 0 times on:  
The Garden Island 0 times on:  
Hawaii Tribune-Herald 0 times on:  
West Hawaii Today 0 times on:  
Other Publications: 0 times on:

And that affiant is not a party to or in any way interested in the above entitled matter.

Gwyn Pang  
Subscribed to and sworn before me this 13 day of January A.D. 2020  
[Signature]  
Patricia K. Reese, Notary Public of the First Judicial Circuit, State of Hawaii  
My commission expires: Oct 07, 2022  
Ad # 0001257702



ICSP.NO.:

The State of Utah is requesting proposals from qualified and experienced firms to provide an Online Marketplace (RFP No. MG20-81). In order to be considered, the Offeror must complete and submit a proposal to The State of Utah through SciQuest in accordance with the solicitation documentation available at <https://bids.sciquest.com/apps/Router/PublicEvent?CustomerOrg-StateOfUtah>.  
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CONTACT: Michael Glenn, State Contract Analyst, 801-538-1287 or [michaelglenn@utah.gov](mailto:michaelglenn@utah.gov).  
(SA1257702 1/13/20)



AFFIDAVIT OF PUBLICATION

STATE OF TEXAS:

Before me, the undersigned authority, a Notary Public in and for the State of Texas, on this day personally appeared, the Newspaper Representative at the HOUSTON CHRONICLE, a daily newspaper published in Harris County, Texas, and generally circulated in the Counties of: HARRIS, TRINITY, WALKER, GRIMES, POLK, SAN JACINTO, WASHINGTON, MONTGOMERY, LIBERTY, AUSTIN, WALLER, CHAMBERS, COLORADO, BRAZORIA, FORT BEND, GALVESTON, WHARTON, JACKSON, and MATAGORDA and that the publication, of which the annexed herein, or attached to, is a true and correct copy, was published to-wit:

PHASE 3 MARKETING COMMUNICAT      0000208916      HC085601320

RAN A LEGAL NOTICE

SIZE BEING: 2 x13 L

Product	Date	Class	Page
CNCY-Cypress Creek Mirror (Cypress/Cy-F;	Jan 15 2020	Legal Notices	
CNCH-Cypress Creek Mirror (Champions/KI	Jan 15 2020	Legal Notices	
CNPM-Magnolia Potpourri	Jan 15 2020	Legal Notices	
CNPO-Tomball Potpourri	Jan 15 2020	Legal Notices	
CNCY-Cypress Creek Mirror (Cypress/Cy-F;	Jan 22 2020	Legal Notices	
CNCH-Cypress Creek Mirror (Champions/KI	Jan 22 2020	Legal Notices	
CNPM-Magnolia Potpourri	Jan 22 2020	Legal Notices	



Product  
CNPO-Tomball Potpourri

Date  
Jan 22 2020

Class  
Legal Notices

Page

Victoria Bond \* KR Clark  
NEWSPAPER REPRESENTATIVE

Sworn and subscribed to before me, this 28th Day of January A.D. 2020



[Signature]  
Notary Public in and for the State of Texas



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Giem, State Contract Analyst, 801-538-1287 or [michaelgiem@utah.gov](mailto:michaelgiem@utah.gov).

**AFFIDAVIT OF PUBLICATION**

STATE OF NEVADA)  
COUNTY OF CLARK) SS:

**PHASE 3 MARKETING & COMM  
SUITE 360  
109 WESTPARK DRIVE  
BRENTWOOD TN 37027**

**Account # 170430  
Ad Number 0001087043**

Leslie McCormick, being 1st duly sworn, deposes and says: That she is the Legal Clerk for the Las Vegas Review-Journal and the Las Vegas Sun, daily newspapers regularly issued, published and circulated in the City of Las Vegas, County of Clark, State of Nevada, and that the advertisement, a true copy attached for, was continuously published in said Las Vegas Review-Journal and / or Las Vegas Sun in 1 edition(s) of said newspaper issued from 01/13/2020 to 01/13/2020, on the following days:

**01 / 13 / 20**

**REQUEST FOR PROPOSAL**

The State of Utah is requesting proposals from qualified and experienced firms to provide an Online Marketplace (RFP No. MG20-81). In order to be considered, the Offeror must complete and submit a proposal to The State of Utah through SciQuest in accordance with the solicitation documentation available at <https://bids.sciquest.com/apps/Router/PublicEvent?CustomerOrg=StateOfUtah>.

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1:30 pm, local time, via  
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([meet.google.com/axf-avqz-wmc](https://meet.google.com/axf-avqz-wmc)).

**PROPOSAL DUE DATE:**  
February 12, 2020, BEFORE  
2:00 PM LOCAL TIME.

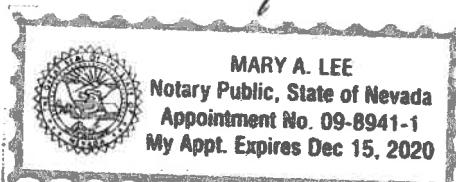
**CONTACT:** Michael Glenn,  
State Contact Analyst, 801-538-  
1287 or  
[michaelglenn@utah.gov](mailto:michaelglenn@utah.gov).

**PUB: January 13, 2020**  
**LV Review-Journal**

  
\_\_\_\_\_  
LEGAL ADVERTISEMENT REPRESENTATIVE

Subscribed and sworn to before me on this 13<sup>th</sup> day of January, 2020

Notary 



**PHASE 3 MARKETING AND COMMUNICATIONS**  
**109 WESTPARK DRIVE, SUITE 360**  
**BRENTWOOD, TN 37027**

Acct Number	65600
Ad Number	0000870551
Insertions	1
Total	\$18.60

**AFFIDAVIT OF PUBLICATION,**  
**NEW JERSEY, SUSSEX COUNTY, SS**

John Kopeck, of full age being duly sworn, did depose and say that the notice hereto attached was published in THE NEW JERSEY HERALD and/or NEW JERSEY SUNDAY HERALD a newspaper printed and circulated in said county on:

ADNUMBER	Publication	Page	Date
0000870551-01	NJH Herald	B5	01/13/2020

John M. Kopeck

Subscribed and sworn to me before this date: 01/13/2020

Brittany L Weiss  
 Notary: Date: 01/13/2020



**NOTICE**  
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 Jan. 13, 2020 pfs\$11.10  
 0000870551 NJH

# Richmond Times-Dispatch

## Advertising Affidavit

OMNIA  
109 WESTPARK DRIVE  
SUITE 360  
BRENTWOOD, TN 37027

300 E. Franklin Street  
Richmond, Virginia 23219  
(804) 649-6208

Account Number  
6067881

Date  
January 13, 2020

Date	Category	Description	Ad Size	Total Cost
01/22/2020	Propos-Sld Bids-RFP	The State of Utah is requesting proposals from qualified and ex	2 x 12 L	100.00

The State of Utah is requesting proposals from qualified and experienced firms to provide an Online Marketplace (RFP No. M230801). In order to be considered, the Offeror must complete and submit a proposal to The State of Utah through Solicist in accordance with the solicitation documentation available at <https://bids.solicist.com/apps/Router/PublicEvent/CustomerOrg-StateofUtah>.

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### Publisher of the Richmond Times-Dispatch

This is to certify that the attached The State of Utah is requ was published by the Richmond Times-Dispatch, Inc. in the City of Richmond, State of Virginia, on the following dates:

01/13/2020

The First insertion being given ... 01/13/2020

Newspaper reference: 0001049070

Sworn to and subscribed before me this Monday, January 13, 2020

Kimberly B. Harris  
Notary Public  
Billing Representative

Kimberly B. Harris  
NOTARY PUBLIC  
Commonwealth of Virginia  
Notary Registration Number 356763  
Commission Expires January 31, 2021

State of Virginia  
City of Richmond  
My Commission expires \_\_\_\_\_

THIS IS NOT A BILL. PLEASE PAY FROM INVOICE. THANK YOU

**SAN BERNARDINO COUNTY SUN**

This space for filing stamp only

473 E CARNEGIE DR #200, SAN BERNARDINO, CA 92408  
Telephone (909) 889-9666 / Fax (909) 884-2536

SYDNEY RUBIN  
PHASE 3 MARKETING & COMMUNICATIONS/NIPA  
109 WESTPARK DRIVE SUITE 360  
BRENTWOOD, TN - 37027

SB #: 3330847

The State of Utah is requesting proposals from qualified and experienced firms to provide an Online Marketplace (RFP No. MG20-81). In order to be considered, the Offeror must complete and submit a proposal to The State of Utah through SciQuest in accordance with the solicitation documentation available at <https://bids.sciquest.com/apps/Router/PublicEvent?CustomerOrg=StateOfUtah>.

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**SBS-3330847#**

**PROOF OF PUBLICATION**

(2015.5 C.C.P.)

State of California )  
County of SAN BERNARDINO ) ss

Notice Type: RFP - REQUEST FOR PROPOSALS

Ad Description:

RFP No. MG20-81

I am a citizen of the United States and a resident of the State of California; I am over the age of eighteen years, and not a party to or interested in the above entitled matter. I am the principal clerk of the printer and publisher of the SAN BERNARDINO COUNTY SUN, a newspaper published in the English language in the city of SAN BERNARDINO, county of SAN BERNARDINO, and adjudged a newspaper of general circulation as defined by the laws of the State of California by the Superior Court of the County of SAN BERNARDINO, State of California, under date 06/27/1952, Case No. 73081. That the notice, of which the annexed is a printed copy, has been published in each regular and entire issue of said newspaper and not in any supplement thereof on the following dates, to-wit:

01/13/2020

Executed on: 01/13/2020  
At Riverside, California

I certify (or declare) under penalty of perjury that the foregoing is true and correct.



Signature



Email

\* A 0 0 0 0 0 5 3 2 9 5 4 1 \*

---

STATE OF WASHINGTON -- KING COUNTY

--SS.

---

380939

No.

PHASE 3 MARKETING & COMM.

**Affidavit of Publication**

The undersigned, on oath states that he is an authorized representative of The Daily Journal of Commerce, a daily newspaper, which newspaper is a legal newspaper of general circulation and it is now and has been for more than six months prior to the date of publication hereinafter referred to, published in the English language continuously as a daily newspaper in Seattle, King County, Washington, and it is now and during all of said time was printed in an office maintained at the aforesaid place of publication of this newspaper. The Daily Journal of Commerce was on the 12<sup>th</sup> day of June, 1941, approved as a legal newspaper by the Superior Court of King County.

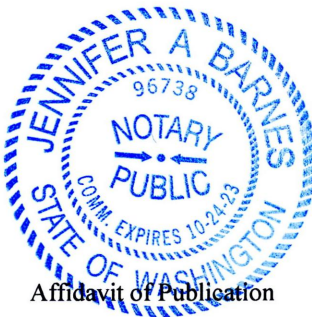
The notice in the exact form annexed, was published in regular issues of The Daily Journal of Commerce, which was regularly distributed to its subscribers during the below stated period. The annexed notice, a

BCSB:ONLINE MARKETPLACE

was published on

01/13/20

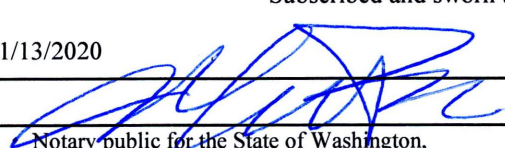
The amount of the fee charged for the foregoing publication is the sum of \$69.60.



Affidavit of Publication

  
Subscribed and sworn to before me on

01/13/2020

  
Notary public for the State of Washington,  
residing in Seattle

# State of Washington, King County

## **State of Utah Online Marketplace Proposals Due: Feb. 12**

---

The State of Utah is requesting proposals from qualified and experienced firms to provide an Online Marketplace (RFP No. MG20-81). In order to be considered, the Offeror must complete and submit a proposal to The State of Utah through SciQuest in accordance with the solicitation documentation available at <https://bids.sciquest.com/apps/Router/PublicEvent?CustomerOrg=StateOfUtah>.

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Date of publication in the Seattle Daily Journal of Commerce, January 13, 2020.

**1/13(380939)**



CAPITAL CITY PRESS

Publisher of  
THE ADVOCATE

PROOF OF PUBLICATION

The hereto attached notice was published in  
THE ADVOCATE, a daily newspaper of  
general circulation published in Baton Rouge,  
Louisiana, and the Official Journal of the  
State of Louisiana, City of Baton Rouge, and  
Parish of East Baton Rouge or published daily in  
THE TIMES-PICAYUNE/

THE NEW ORLEANS ADVOCATE, in  
New Orleans Louisiana, or published daily in  
THE ACADIANA ADVOCATE in

01/13/2020

M. Singletary  
, Public Notices Representative

Sworn and subscribed before me by the person  
whose signature appears above

1/15/2020

M. Monica McChristian

M. Monica McChristian,  
Notary Public ID# 88293  
State of Louisiana

My Commission Expires: Indefinite



PHASE 3 MARKETING & COMM	410905-01
SYDNEY RUBIN	
109 WESTPARK DR STE 360	
BRENTWOOD, TN 37027	

**PUBLIC NOTICE**

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The State of Utah is requesting proposals from qualified and experienced firms to provide an Online Marketplace (RFP No. MG20-81). In order to be considered, the Offeror must complete and submit a proposal to the State of Utah through Request in accordance with the information documentation available at

<https://bids.sciquest.com/apps/Router/PublicEvent?CustomerOrg=StateOfUtah>.

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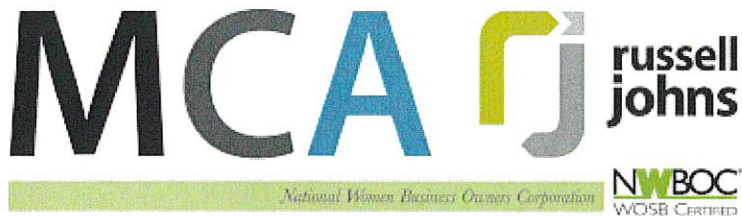
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February, 5th 2020

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# Titans seem unstoppable after latest upset



**Gentry Estes**  
Columnist  
The (Nashville) Tennessean  
USA TODAY NETWORK

BALTIMORE – Before this playoff run, a preseason rallying cry from Derrick Henry had started to take hold with the Titans.

Why not us?  
Now you have to wonder: Who is going to stop them?

These underachievers turned over-achievers, the ones who’ve seemingly fought uphill all season, wearing a lack of respect on their sleeves, have proved doubters wrong all the way to becoming legitimate Super Bowl contenders.

Ending the Patriots’ dynasty at its most vulnerable, impressive as that was, was one thing.

Saturday night’s 28-12 victory over the AFC’s top-seeded Ravens was another.

This was the stage where failure would have been expected, even understandable. In this roaring purple place, against these Ravens, winners of 12 in a row and owners of the most prolific rushing offense in NFL history, everything was lined up against the visitors from Nashville, Tennessee.

Instead, it became the biggest statement yet by these Titans. They’ve managed to make something special out of a season with so many earlier lows that the highs can’t help but be astounding.

It’s real, though. These Titans really are capable of beating anyone anywhere. We didn’t really know that until Saturday night. We do now.

The Titans were somehow able to control a game in which they were out-



Titans running back Derrick Henry passes to wide receiver Corey Davis for a touchdown during the third quarter. ANDREW NELLES/TENNESSEAN.COM

gained 530 yards to 300 and in which quarterback Ryan Tannehill threw for only 88 yards compared with Henry’s 195 on 30 carries.

They did it by being more clutch than the Ravens – scoring three touchdowns on third down, forcing turnovers, making two critical defensive stops on fourth-and-short – and continuing to ride the tireless Henry and a steady rushing attack that is proving tortuous for all defenses in its path.

You could say it’s winning ugly, but there is no such thing at this point in a season.

The Titans earned this AFC Champi-

onship Game trip.

For as much excitement as they’ve provided in recent months, nothing has been easy. This rarely looked like a dominant team, more so a gritty, well-coached, hardworking one. That was the identity, and as much as you respect it, you also had to wonder about the upside when the competition increased.

And there was no NFL team as dominant this season as the Ravens. The playoffs, as they should be, are built to reward worthy regular seasons. The Ravens had all of the advantages. They had a raucous home crowd ready for a Super Bowl run. They were rested and

seemingly more than ready to tackle a Titans team that had been fighting for its postseason life the past two weeks.

Instead, the Titans pounced first, and an early 14-0 lead was mammoth in a matchup of two teams eager to run the football. Before intermission, the Titans intercepted a Lamar Jackson pass to kill an early drive, setting up one touch-down, and then stopped him on fourth down to set up another.

It was the perfect blend of complementary football the Titans had been seeking all season while rarely finding. After each fourth-and-short stop, the offense took advantage immediately, with Tannehill hitting a long touchdown pass in the first half and Henry breaking a long run in the third quarter.

The Titans’ offense kept making plays when needed while the defensive plan couldn’t have been much better. The Titans mostly kept Jackson in front of them. They didn’t let the league’s presumptive MVP beat them with his feet. They made him do it with his arm, beginning in the first half when the Ravens fell behind by two touchdowns.

Jackson made some plays. He broke some runs. He hit some throws. But it wasn’t enough.

The game script was perfect for the Titans, though. They beat the Ravens at their own game, and in the end, it wasn’t the Titans who looked tired. It was the Ravens as Henry continued to run through and around them, their season gradually slipping away and their fans leaving early for the exits.

Next week will bring a new road challenge, of course, but there’s one lesson to take from Baltimore.

If the Titans can do this to the Ravens, they can do it to anybody.

# Ravens’ dream season astonishingly crumbles

**Tom Schad**  
USA TODAY

BALTIMORE – The Ravens’ locker room was quiet Saturday night, save for the shuffling of reporters’ feet and the occasional expletive echoing from around the corner. Earl Thomas draped a towel over his head. Matthew Judon likened the night to a car crash. Michael Pierce turned away from reporters, rested his head on a shelf in his locker and stood motionless for several seconds.

“Damn, man,” he said quietly.

Baltimore’s 2019 season wasn’t supposed to end like this, in a 28-12 shellacking at the hands of the sixth-seeded Titans. For months, the Ravens had spoken cautiously but confidently about their Super Bowl aspirations. They had the presumptive MVP at quarterback in Lamar Jackson. They had 12 Pro Bowlers. Home-field advantage. A 12-game winning streak. The stage was set perfectly.

And then?  
“(Expletive), we got our ass whooped today,” running back Mark Ingram said. “For real.”

Ravens players spent the moments after the game in something of a daze, frustrated by their performance and befuddled by how their dream season unraveled so quickly. Cornerback Marlon Humphrey said it didn’t feel real.

“Even down to the clock hitting zero, I was still like, ‘Is this really happening?’”

he said. “One of the guys was like, ‘This is a dream. I’m going to wake up tomorrow and it’s going to be Saturday and it’s going to be game day.’ That’s kind of what it felt like, honestly, as crazy as that sounds.”

For Baltimore, it wasn’t just that Saturday night happened, but how. Tennessee not only managed to clamp down on the Ravens’ strengths but also use their own identity against them.

The Ravens led the league in fourth-down conversion rate (70.8%) during the regular season, but they went 0-for-4 on fourth downs against Tennessee. They also led the league in rushing and had the league’s No. 5 rushing defense. But the Titans held Baltimore running backs to 42 yards on just nine carries, while Derrick Henry bulldozed his way to a 195-yard performance.

“We just got out of our element a little too fast, you know, trying to beat them to the punch,” said Jackson, who finished with 143 rushing yards on 20 carries.

Ravens players admitted it was a bit strange to be playing from behind after falling to a 14-0 deficit early in the second quarter, as they had grown accustomed to jumping out to comfortable leads. They also hadn’t played a truly meaningful game in three weeks after resting many of their veterans and stars, including Jackson, in Week 17 – a stark contrast to the Titans, who have been fighting to prolong their season for near-



Ravens wide receiver Willie Snead IV reacts in the fourth quarter of Saturday’s loss. EVAN HABEEB/USA TODAY SPORTS

ly a month now.

That dichotomy, and a host of dropped passes and uncharacteristic penalties, prompted questions about rust. Is it possible Baltimore’s reward for a 14-2 season ultimately contributed to its downfall? Did the Ravens get too much rest?

“I don’t have that answer. It’s unanswerable,” coach John Harbaugh said. “Our guys practiced really hard and did the best they could, but we didn’t play a sharp football game, for sure. What should you attribute that to? I guess you can theorize a lot of different things.”

The Ravens will have a long offseason in which to contemplate that question, and otherwise wonder how they let this opportunity slip away. Humphrey said they’ll also need to confront what he

called “the hard truth” about who they’ve become.

“I think this team’s identity right now is get in the playoffs and choke,” he said. “It is what it is.”

Of course, the Ravens also still have plenty to be proud of, and much to look forward to. Their star quarterback is only days removed from his 23rd birthday, and he has a strong young core around him. Five of Baltimore’s 12 Pro Bowl honorees are 25 or younger, not counting other promising pieces like wide receiver Marquise Brown and offensive tackle Orlando Brown Jr.

There’s also consistency at head coach with Harbaugh, and in the front office, with general manager Eric DeCosta. And the Ravens figure to bring back both offensive coordinator Greg Roman and defensive coordinator Wink Martindale, who each interviewed for head coaching jobs.

“Once the Super Bowl ends, everyone is 0-0 again,” Orlando Brown Jr. said.

In time, the Ravens will likely come to view their 2019 season in a more complete way, to take the positive of the regular season hand-in-hand with the disappointment of Saturday night. But for now, it’s still fresh. It will take time for the shock to wear off.

“You don’t ever expect to get into a car crash until you get into a car crash, and I feel like that’s what it is,” Judon said. “We were riding. We were rolling hot. And it hit us.”

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Proposals to be opened upon submission due date. Evaluation criteria to include cost, product specifications and financial stability. Refer to proposal terms and conditions for complete list. Proposal awarded on best value.

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