



To: Board of Directors  
From: Robert Zingelmann  
Date: June 28, 2022  
Subject: Recommendation of Contract Award

Region 4 ESC held a RFP opening on May 3, 2022 for RFP # 22-08 for Total Cloud Solutions and Services. There were (9) proposals submitted:

- CDW Government LLC
- Crayon Software Experts LLC
- DLT Solutions, LLC
- DLZP Group LLC
- Ingram Micro Public Sector LLC
- Mythics Emergent Group, Inc.
- Presidio Networked Solutions LLC
- SHI Government Solutions
- Strategic Communications LLC

After careful review of all proposals, the Evaluation Team has determined that (4) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

**CONSIDERATION**

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

**RECOMMENDATION**

The Evaluation Team recommends the following companies for award based on their response:

<b>Contract</b>	<b>Vendor</b>	<b>Term of Contract</b>
Total Cloud Solutions and Services	CDW Government LLC Ingram Micro Public Sector LLC Mythics Emergent Group, Inc. SHI Government Solutions	(3) years with option of (2) one-year renewals

Support documentation has been attached for your reference.

Enclosure: Bid Tab Summary



**Bid Tab Summary**

**RFP # 22-08 Total Cloud Solutions and Services**

Description	Total Weighted Value	CDW Government LLC	Crayon Software Experts LLC	DLT Solutions, LLC	DLZP Group LLC
Products/Pricing	40	38	31	32	32
Performance Capability	30	28	23	23	22
Qualification & Experience	20	19	15	15	15
Value Add	10	10	5	6	5
<b>Total</b>	<b>100</b>	<b>95</b>	<b>74</b>	<b>76</b>	<b>74</b>

It is recommended that the following contract award be made:

**Contract**

*Total Cloud Solutions and Services*

**Award**

*CDW Government LLC*

*Ingram Micro Public Sector LLC*

*Mythics Emergent Group, Inc.*

*SHI Government Solutions*



## Bid Tab Summary

### RFP # 22-08 Total Cloud Solutions and Services

Description	Total Weighted Value	Ingram Micro Public Sector LLC	Mythics Emergent Group, Inc.	Presidio Networked Solutions LLC	SHI Government Solutions
Products/Pricing	40	36	37	30	35
Performance Capability	30	25	25	24	26
Qualification & Experience	20	16	18	17	16
Value Add	10	7	7	5	6
<b>Total</b>	<b>100</b>	<b>84</b>	<b>87</b>	<b>76</b>	<b>83</b>

It is recommended that the following contract award be made:

Contract

*Total Cloud Solutions and Services*

Award

*CDW Government LLC*

*Ingram Micro Public Sector LLC*

*Mythics Emergent Group, Inc.*

*SHI Government Solutions*



## Bid Tab Summary

### RFP # 22-08 Total Cloud Solutions and Services

Description	Total Weighted Value	Strategic Communications LLC
Products/Pricing	40	33
Performance Capability	30	22
Qualification & Experience	20	14
Value Add	10	6
Total	100	75

It is recommended that the following contract award be made:

Contract

*Total Cloud Solutions and Services*

Award

*CDW Government LLC*

*Ingram Micro Public Sector LLC*

*Mythics Emergent Group, Inc.*

*SHI Government Solutions*