



REQUEST FOR VENDOR CONTRACT UPDATE

Pursuant to the terms of your awarded vendor contract, all vendors must notify and receive approval from NCPA when there is an update to the contract. No request will be officially approved without the prior written authorization from NCPA. NCPA reserves the right to accept or reject any request.

Carpets for Kids (Vendor Name) hereby provides notice of the following update to NCPA contract number: 07-65 on this date 12/29/2023.

Instructions:

Vendors must check all that may apply and provide supporting documentation. Be sure to sign the signature page with all required signatures, prior to submitting your update for approval.

This form is not intended for use if there is a change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc.

Authorized Affiliates/Dealers/Distributors/Resellers

- Additions
- Deletions

Products/Services (check all that apply)

- Additions
- Deletions
- Modifications
- Pricing Update

Other Vendor may include other notes regarding the contract update here: (attach another page if necessary).

See attached pricing doc and letter of justification for increases to pricing on some collections.
Price increases on the following collections (KID\$Value Rugs, KID\$Value PLUS, and Mt. St. Helens Solids are due to the following improvements: increased warranty, improved fiber source, & better material content, Average increase of 15.37%

Carpets for Kids

Vendor Name

Kelli McPhee

Submitted By

Kelli A. McPhee
Signature

12/29/23

Date

FOR USE BY NCPA ONLY:

Sarah Vavra, SVP Public Sector Contracting

DocuSigned by:
Sarah Vavra
Signature

1/3/2024 | 1:34 PM CST

Date



October 11, 2023

Dear Authorized Dealer;

Here at Carpets for Kids we have been busy sourcing and implementing product improvements in an effort to keep your assortment competitive and relevant to today's customer trends in color, quality, and pricing. So, what's new?...

Tranquil Colors and Nature Colors are now available in KID\$Value Rugs™ and KID\$Value™ PLUS. We're answering the demand for neutral and calming colors in the classroom with quality at a value price which has required some changes to our nylon supply in the USA. Cost adjustments will partner with increased SRP to help build margin while providing the best value rug at an entry level price point for your assortment. Available today for quick ship 9 new designs in multiple colors and sizes. That is **over 65 new skus!** Here are some additional improvements to our Value Collections:

KID\$Value Rugs™

New fiber source from virgin nylon, USA made.

Increased 3-Year to 5-Year Limited Wear Warranty.

Improved color depth and clarity. New Decorative Collection added in Nature and Tranquil colors.

SkidResist backing system thickened and improved for greater stability.

KID\$Value™ PLUS Rugs

New fiber source from virgin nylon, USA made.

Increase 5-Year to 8-Year Limited Wear Warranty.

Improved color depth and clarity. New Decorative Collection added in Nature and Tranquil colors.

Our **Pixel Perfect Collection™** has, unfortunately, taken the brunt of rising production costs in this last year. We have worked hard in the last three years to mitigate these costs; however, this year will require an adjustment. Our commitment to Quality, Lifetime Limited Wear Warranty, and Advanced Stain Protection will remain unrivaled in our marketplace. Increases will go into effect on January 1, 2024.

We're excited about our launch of the **New Mt St Helens Solids Collection, available today** for immediate fulfillment. Upgraded from Good to Better Quality, with the same great color selection, backing system, and wear warranty with upgrades to overall look and feel making this the best value solid rug in the market at an increased cost effective on January 1st. Here are some improvements to this solids collection:

Mt St Helens Solids Collection

25% More Rug Content

Over 25% heavier fiber content with FHA compliance.

100% PET Polyester

Contains 25% Post-Consumer Content.

10-Year Limited Wear Warranty

No Fault Edge Warranty

KIDply Backing System

Limited Lifetime Stain Warranty*

Maintains Class 1 Fire Code rating.

**see included New Mt St Helen GCC for more details and information*



Have you seen the additions to our **Premium and KIDSoft™ Collections... 10 New Designs** that continue our efforts to stay in line with today's trends in classroom decoration. Themes such as rainbows in kid-like art and decorative rugs providing more home-like comfort. Available today in multiple colors and sizes. That is **over 50 new skus!**

Last, but not least, our **new Recyclable Shrink Film Program** was tested and rolled out this spring making a smooth transition to meet the rigorous demands of shipping carpets. Our commitment to quality extends beyond vibrant and amazing designs to the clear shipping film too! Made in the USA, this exceptionally durable recyclable film provides another way for us to help improve the environment.

Our SRP updates and cost adjustments in KID\$Value Rugs™, KID\$Value™ PLUS Rugs, Mt St Helens Solids Collection, and Pixel Perfect Collection™ will begin automatically on January 1, 2024. Please see the pricing schedules included here. All new additions are stocked and available to you and your customers today.

We appreciate your continued support of Carpets for Kids products and look forward to our continued partnership through 2024 and beyond.