



To: Board of Directors
From: Robert Zingelmann
Date: October 24, 2023
Subject: Recommendation of Contract Award

Region 4 ESC held an RFP opening on August 29, 2023, for RFP # 23-06 Marine Equipment and Supplies. There were three (3) proposals submitted:

- All Hands Fire Equipment LLC
- Chesapeake Marine, LLC
- West Marine Products, Inc.

After careful review of all proposals, the Evaluation Team has determined that two (2) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

CONSIDERATION

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

RECOMMENDATION

The Evaluation Team recommends the following companies for award based on their response:

Contract	Vendor	Term of Contract
Marine Equipment and Supplies	Chesapeake Marine, LLC West Marine Products, Inc.	(3) years with option of (2) one-year renewals

Support documentation has been attached for your reference.
Enclosure: Bid Tab Summary



October 26, 2023

Mr. Michael Miceli
mmiceli@mdboatsales.com
President
Chesapeake Marine, LLC
2426 Holly Neck Road
Essex, Maryland 21221

Re: Award of Contract #R230601

Dear Mr. Miceli:

Per official action taken by the Board of Directors of Region 4 Education Service Center on October 24, 2023, we are pleased to announce that Chesapeake Marine, LLC has been awarded an annual contract for the following, based on the sealed proposal (RFP#23-06) submitted on August 29, 2023:

Commodity/Service

Supplier

Marine Equipment and Supplies

Chesapeake Marine, LLC

This contract is effective November 1, 2023, and will expire on October 31, 2026. As indicated above, your contract # is R230601. This contract may be renewed annually for an additional two (2) years if mutually agreed upon by Region 4 ESC/OMNIA Partners, Public Sector and Chesapeake Marine, LLC.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Melissa Williams, the Contract Manager assigned to your contract, at (810) 666-0972 or melissa.williams@omniapartners.com.

Sincerely,

DocuSigned by:

Robert Zingelmann

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Robert Zingelmann
Chief Financial Officer, Finance and Operations Services