



HAZARDOUS AND MEDICAL WASTE
Executive Summary

Lead Agency: University of California

Solicitation: 003101_MAR2023

RFP Issued: April 7, 2023

Pre-Proposal Date: April 19, 2023

Response Due Date: May 12, 2023

Proposals Received: # 4

Awarded to: Clean Harbors Environmental Services, Inc.

The University of California issued RFP 003101_MAR2023 on April 7, 2023, to establish a national cooperative contract for UC Systemwide Hazardous and Medical Waste.

The solicitation included cooperative purchasing language in Section 1.2 OMNIA Partners – National Program:

“The University of California, as the Principal Procurement Agency, defined in Exhibit A, has partnered with OMNIA Partners, Public Sector (“OMNIA Partners”) to make the resultant contract (also known as the “Master Agreement” in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through OMNIA Partners’ cooperative purchasing program. The UC is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a “Participating Public Agency”) and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Cooperative Purchasing Agreement, a form of which is attached hereto as Exhibit C, or as otherwise agreed to. Exhibit A contains additional information about OMNIA Partners and the cooperative purchasing program.”

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- University of California website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino County Sun, CA
- Honolulu Star-Advertiser, HI
- The Herald-News – Will County (IL)
- The Advocate – New Orleans, LA
- The New Jersey Herald, NJ
- Albany Times Union, NY

- Daily Journal of Commerce, OR
- The State, SC
- Deseret News, UT
- Richmond Times-Dispatch, VA
- Seattle Daily Journal of Commerce, WA
- Houston Community Newspapers, TX
- Helena Independent Record, MT
- Las Vegas Review-Journal and/or Las Vegas Sun
- Kennebec Journal/Morning Sentinel, ME

On May 12, 2023 proposals were received from the following offerors:

- Clean Harbors Environmental Services, Inc.
- Daniels Health
- Environmental Logistics Inc
- Stericycle Inc

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with Clean Harbors Environmental Services and proceeding with contract award upon successful completion of negotiations.

The University of California, OMNIA Partners and Clean Harbors Environmental Services successfully negotiated a contract, and the University of California executed the agreement with a contract effective date of December 1, 2023.

Contract includes: Supplier provided federal funds certifications which are available on the OMNIA Partners website for review.

Value Add: Online Services, Waste Tracking

Term:

Initial five (5)-year agreement from December 1, 2023 through December 1, 2028 with the option to renew for five (5) additional one-year periods through December 1, 2033.

Pricing/Discount: Tiered pricing, and percent off Commercial Price List for Safety-Kleen.