



To: Board of Directors  
From: Robert Zingelmann  
Date: June 27, 2023  
Subject: Recommendation of Contract Award

Region 4 ESC held an RFP opening on March 2, 2023, for RFP # 23-01 Automated Payables Solutions. There were five (5) proposals submitted:

- Commerce Bank
- Ramp Business Corporation
- cPayPlus, LLC (d/b/a REPAY)
- UMB
- US Bank

After careful review of all proposals, the Evaluation Team has determined that three (3) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

**CONSIDERATION**

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

**RECOMMENDATION**

The Evaluation Team recommends the following companies for award based on their response:

<b>Contract</b>	<b>Vendor</b>	<b>Term of Contract</b>
Automated Payables Solutions	Commerce Bank Ramp Business Corporation cPayPlus, LLC (d/b/a REPAY)	(3) years with option of (2) one-year renewals

Support documentation has been attached for your reference.  
Enclosure: Bid Tab Summary



August 30, 2023

Ms. Amy Sue Bliss  
[amysue.bliss@commercebank.com](mailto:amysue.bliss@commercebank.com)  
VP, Manager National Strategic Partnerships  
Commerce Bank  
1000 Walnut  
Kansas City, MO 64106

Re: Award of Contract #R230101

Dear Ms. Bliss:

Per official action taken by the Board of Directors of Region 4 Education Service Center on June 27, 2023, we are pleased to announce that after successful negotiated terms and conditions, Commerce Bank has been awarded an annual contract for the following, based on the sealed proposal (RFP #23-01) submitted on March 14, 2023:

**Commodity/Service**

**Supplier**

Automated Payable Solutions

Commerce Bank

This contract is effective July 1, 2023, and will expire on June 30, 2026. As indicated above, your contract # is R230101. This contract may be renewed annually for an additional two (2) years if mutually agreed upon by Region 4 ESC/OMNIA Partners, Public Sector and Commerce Bank.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Christine Dorantes, the Contract Manager assigned to your contract, at (615) 431-8182 or [christine.dorantes@omnipartners.com](mailto:christine.dorantes@omnipartners.com).

Sincerely,

DocuSigned by:

  
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Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services

cc: Ms. Elizabeth Wilmoth  
[elizabeth.wilmoth@commercebank.com](mailto:elizabeth.wilmoth@commercebank.com)  
AVP, Strategic Partnerships Account Executive