

Vendor Discussions

C Spire

Vendor Questions

Jeremy Russell, Mar 18, 2024 11:37 AM CDT

1. Can a supplier pick and choose what services to offer or will suppliers be expected to offer all services listed? **Suppliers may elect to limit their proposals to any category or categories.**
2. Can suppliers designate a certain geographic region(s) for services? **All proposals will be considered; however, the solicitation was issued as a national cooperative contract and the intent is to award as such**
3. Please confirm under what section (Sections 1-6) the "Availability of Services and Pricing (40 points)" section goes. Does this fall under Section 2 in suppliers response? **Yes**
4. What information is needed in supplier price lists? **Refer to Section V EVALUATION**
5. Can prices be a percentage discount off of list price? **Yes**
6. Can supplier opt of out State of New Jersey? Ability to Perform section says to include "Appendix G. New Jersey Business Compliance". **Yes, with the understanding that supplier will not be able to do business in this state.**

Vendor Questions part 2

Jeremy Russell, Mar 19, 2024 3:56 PM CDT

Will this contract be considered an E-Rate eligible contract?

Vendor question part 3

Jeremy Russell, Mar 20, 2024 8:47 AM CDT

Does the minimum projected sales obligate the vendor to pay 3% if the projected volume is not met, or is the 3% fee only applied to actual sales?

The 3% is applied to purchase amount paid to supplier for the actual sale of products and services

International Business Machines

Ask question Enterprise Products and Services Solicitation Number RFP No. 24-S891

Urania Davis, Mar 21, 2024 10:02 AM CDT

1. III. Instructions to Suppliers Response - Will each section of the required proposal format need to be separate PDF's or a singular PDF document? **See proposal format** 2. III. Instructions to Suppliers Response - Deviations and Exceptions. Is there a specific format for submitting deviations or exceptions? **Please redline with proposed modifications for consideration.** 3. IV. Region 14 Terms and Conditions - Product & services additions: Can products and services lists be updated monthly without written permission, when within the existing discount structure? 4. V. Evaluation - Availability of Products and Pricing: In lieu of smaller specific product groups is it acceptable to provide a descriptive statement covering a broad range of products? 5. Appendix B, Exhibit A, Response, 1.2 Marketing Sales and Administrative support - Is the 3% administrative fee negotiable? **Yes, please redline the document as well as Exhibit B with proposed modifications for consideration.** 6. Appendix B, Exhibit A, Response, 1.4 Award Basis - Would OMNIA consider adding section 1.4 Awards Basis as a new order of precedence section to the contract? **No.** 7. Would OMNIA consider adding the RFP and proposal as an appendix to the contract? **No.** 8. Appendix B, Exhibit A, Response, 3.3 Marketing and Sales - Will OMNIA accept a zero sales guarantee since this is a new contract, and prior sales may or may not occur as previously experienced? **Suppliers are not required to guarantee sales.** 9. Appendix B – Exhibit B - Administrative Agreement - Is it acceptable to have edits within the document as redlines or is there a different format for the response? **Yes, please redline with proposed modifications for consideration.** 10. Appendix B – Exhibit C - Master Intergovernmental Cooperative Purchasing Agreement (MICPA). - When an entity agrees to a MICPA, does it include solely the entity, or can a state sign an MICPA allowing local government & education to use its agreement? **This is an example of the terms and conditions agencies agree to prior to piggybacking any of the agreements available through OMNIA Partners. This is provided as an FYI only because it is referenced in the solicitation. There is nothing for Suppliers to do with this document.** 11. To provide a thorough and comprehensive response would OMNIA consider granting a 15-day extension to the current due date of April 4th until April 19th? **Questions & Answers did not result in changes to the RFP. The response deadline remains due on April 4th**



Peak Supply Solutions LLC

RFQ

Marc Collett, Mar 18, 2024 11:17 AM CDT

Where do I see the actual items on the RFQ?

This is a RFP (Request for Proposal). Please refer to Section V. EVALUATION: Availability of Products and Pricing;