



## NOTICE TO OFFEROR ADDENDUM NO. 1

RFP # 24-S891

### Competitive Solicitation by Region 14 Education Service Center for Enterprise Products and Services

This Addendum No. 1 amends the Request for Proposals (RFP) for Enterprise Products and Services ("Addendum"). To the extent of any discrepancy between the original RFP and this Addendum, this Addendum shall prevail.

Region 14 ESC on behalf of itself and all states, local governments, school districts, and higher education institutions in the United States of America, and other government agencies and non-profit organizations (herein "Public Agency" or collectively "Public Agencies") is soliciting proposals from qualified vendors to enter into a Master Agreement for a complete line of Enterprise Products and Services

*See Addendum No. 1 Acknowledgement included on the last page.*

Addendum No. 1 is hereby issued as follows:

Questions:

1. Given that the previous contract by the same name only has one holder, will you please confirm that there is intent to be more than one award from this RFP much like those other contracts that Region 4 / OMNIA provides?

***This cannot be confirmed, however, Region 14 reserves the right to award multiple contracts.***

2. Given that the previous contract by the same name is currently held by an OEM, will you please confirm that the intent in this RFP is to secure offerings/responses from just Enterprise OEMs or the diverse resellers (of various OEM's enterprise products)?

***All responsive proposals will be accepted. Region 14 evaluates responses in their entirety, and determine award based on the most advantageous proposal.***

3. In review of the solicitation, we see that there is no mechanism for preference of diversity respondents apart from the inclusion of market partners to the awarded respondents. What is the Region 14 doing to ensure access for public sector end users to procure directly from awarded contract holders of diversity designation and further the success of their targeted spend goals?

***There are no specific diversity requirements for Region 14 under this RFP***

4. III. Instructions to Suppliers Response - Will each section of the required proposal format need to be separate PDF's or a singular PDF document?

***Refer to Required Proposal Format***

5. III. Instructions to Suppliers Response - Deviations and Exceptions. Is there a specific format for submitting deviations or exceptions?

***Please redline document with proposed modifications for consideration***

6. IV. Region 14 Terms and Conditions -Product & services additions: Can products and services lists be updated monthly without written permission, when within the existing discount structure?

***Yes, however it is the awarded supplier's responsibility to ensure that Region 14/OMNIA Partners are provided the most current price schedule***

7. V. Evaluation - Availability of Products and Pricing: In lieu of smaller specific product groups, is it acceptable to provide a descriptive statement covering a broad range of products?

***No, a statement cannot be evaluated effectively***

8. Appendix B, Exhibit A, Response, 1.2 Marketing Sales and Administrative support -Is the 3% administrative fee negotiable?

***Yes, please redline the document as well as Exhibit B with proposed modifications for consideration.***

9. Appendix B, Exhibit A, Response, 1.4 Award Basis -Would OMNIA consider adding section 1.4 Awards Basis as a new order of precedence section to the contract?

***No***

10. Would OMNIA consider adding the RFP and proposal as an appendix to the contract?

***No***

11. Appendix B, Exhibit A, Response, 3.3 Marketing and Sales -Will OMNIA accept a zero sales guarantee since this is a new contract, and prior sales may or may not occur as previously experienced?

***Suppliers are not required to guarantee sales***

12. Appendix B – Exhibit B - Administrative Agreement - Is it acceptable to have edits within the document as redlines or is there a different format for the response?

***Yes, please redline document with proposed modifications for consideration.***

13. Appendix B – Exhibit C - Master Intergovernmental Cooperative Purchasing Agreement (MICPA).  
When an entity agrees to a MICPA, does it include solely the entity, or can a state sign an MICPA allowing local government & education to use its agreement?

***This is an example of the terms and conditions agencies agree to prior to piggybacking any of the agreements available through OMNIA Partners. This is provided as an FYI only because it is referenced in the solicitation. There is nothing for Suppliers to do with this document.***

14. To provide a thorough and comprehensive response would OMNIA consider granting a 15-day extension to the current due date of April 4th until April 19th?

***Due to a strict timeline, the proposal response deadline remains due on April 4<sup>th</sup>***

15. Where do I see the actual items on the RFQ?

***This is an RFP (Request for Proposal) Please refer to Section V. EVALUATION: Availability of Products and Pricing***