



Pricing Schedule for Region 4 ESC & OMNIA Partners

Effective January 1, 2026

Software Tier Pricing (Annual Fee)					
Fee per User	<2,000	2,000-5,000	5,001-10,000	10,000-15,000	15,000+
Brightspace Core: Higher Education (FTE)	\$15.00	\$14.73	\$14.42	\$13.07	Call D2L
Brightspace Core: Higher Education (Active User PD or Non-Credit/Continuing Ed)	\$10.50	\$10.30	\$10.09	\$9.16	Call D2L
Software Add-Ons (Annual Fee)					
Fee per User	<2,000	2,000-5,000	5,001-10,000	10,000-15,000	15,000+
Performance + ¹	30% of Brightspace Core Fee				
Creator + (with H5P) ^{1,2,3}	\$6.20	\$5.78	\$4.52	\$4.10	Call D2L
Lumi Pro ^{1,3,4}	\$4.02	\$3.31	\$2.84	\$2.60	Call D2L
¹ Requires a minimum of Plus Administrator Support.					
² Promotional pricing on new Creator + (with H5P) package available on Orders executed by July 31, 2025. Creator + (with H5P) includes 7.5 AI Generations per licensed user annually. Additionally, H5P includes a set volume of Smart Import generations, to be defined in an Order.					
³ Additional AI Generations for Creator + (with H5P) and/or for Lumi Pro may be purchased for \$0.10 per additional AI Generations.					
⁴ Lumi Pro has a \$4,000 annual minimum fee. Lumi Pro includes 30 AI Generations per licensed user annually.					
Flat Fee for Maximum User Volume	Up to 1,999	Up to 4,999	Up to 9,999	Up to 19,999	20,000+
Achievement +	\$8,500	\$14,200	\$21,300	\$29,800	Call D2L
Administrator Support Options (Annual Fee)					
Basic Administrator Support	Included				
Select Administrator Support	8% of Software Fees (minimum \$2,000 per year)				
Plus Administrator Support	15% of Software Fees (minimum \$3,000 per year)				
Platinum Administrator Support	30% of Software Fees (minimum \$45,000 per year)				
Brightspace Implementation Packages⁵ (One-Time Fee)					
Migrate Implementation for Higher Education	\$23,600				
Enhance Implementation for Higher Education	\$42,500				
Innovate Implementation for Higher Education	\$113,400				
⁵ New D2L customers must purchase a Brightspace implementation package.					
Software Add-On Implementation Packages					
Description	Fee			Type	
Performance + Implementation Options					
Brightspace Insights Dashboard Implementation	\$1,400			One-time	
Learning Analytics – Getting Started with Brightspace Analytics Builder	\$5,200			One-time	
Brightspace Student Success System Implementation	\$7,400			One-time	
Brightspace LeaP Implementation	\$8,400			One-time	
Two Additional Analytics Builder Authors	\$2,100			Annual	
Achievement + Implementation Options					
Achievement + Implementation	\$25,600			One-time	

Training Add-Ons

The following training is included in the Brightspace Implementation packages:

- **Migrate Implementation** includes Brightspace Guided Training, 2 seats in the Brightspace Certificate Program, 2 hours of training consultation and 10 hours of private training.
- **Enhance Implementation** includes Brightspace Guided Training, 2 seats in the Brightspace Certificate Program, 2 hours of training consultation, 2 hours Q&A and 18 hours of private training.
- **Innovate Implementation** includes Brightspace Guided Training, 4 seats in the Brightspace Certificate Program, 4 hours of training consultation, 2 hours Q&A and 30 hours of private training.

Description	Fee	Type
Brightspace Guided Training Premium – EDU (up to 500 users)	\$4,100	Annual
Additional Private Training – One Block	\$1,100	One-time
Additional Private Training – Two Blocks	\$1,900	One-time
Additional Private Training – Three Blocks	\$2,600	One-time
Learning Analytics – Getting Started with Brightspace Data Sets (for Core)	\$5,200	One-time

Support Add-Ons

Description	Fee	Type
End User Support		
End User Support Lite	\$1.30 per User (minimum \$2,000)	Annual
Basic End User Support	\$2.35 per User (minimum \$3,000)	Annual
Standard End User Support	\$3.40 per User (minimum \$15,000)	Annual
Branded End User Support ⁶	\$4.45 per User (minimum \$45,000)	Annual
Additional Approved Support Contact (ASC)	\$1,300 per ASC	Annual

⁶Minimum of Plus Administrator Support is required when Branded End User Support is purchased.

Technical Account Manager (TAM)

Technical Account Manager – Select Support	\$31,500	Annual
Technical Account Manager – Plus Support	\$63,000	Annual
Technical Account Manager – Premium Support	\$131,300	Annual
Technical Account Manager – Dedicated Support	\$262,500	Annual

Learning Administration Manager (LAM)

Learning Administration Manager Select – Multi Year	\$29,900	Annual
Learning Administration Manager Select – Single Year	\$34,700	One-time
Learning Administration Manager Plus – Multi Year	\$49,900	Annual
Learning Administration Manager Plus – Single Year	\$65,100	One-time
Learning Administration Manager Premium – Multi Year	\$141,800	Annual
Learning Administration Manager Premium – Single Year	\$157,500	One-time

Learning Services Add-Ons

Description	Fee	Type
Learning and Creative Services	\$175 per hour	One-time
Course Uplift	\$14,700	One-time
Courseware Accessibility Audit	\$10,500	One-time
HTML Templates	\$5,300	One-time
Homepage Widget Expansion Pack – 1 Widget ⁷	\$2,100	Annual
Language Pack	\$2,700	Annual

⁷50% discount provided on purchases of three or more widgets.

Additional Add-Ons		
Description	Fee	Type
Additional Org		
Additional Org Implementation	\$4,200	One-time
Additional Org Annual Maintenance	\$600	Annual
Additional Non-Production Environment		
Additional Non-Production Environment Implementation	\$3,700	One-time
Additional Non-Production Environment – Cloud Services	\$5,300	Annual
Additional Non-Production Environment – Annual Maintenance	\$4,700	Annual
Additional Business Unit – Standard Consulting Services (Optional)	\$10,500	One-time
Integrations		
Premium SIS Integration Implementation	\$19,500	One-time
Premium SIS Integration Maintenance	\$6,900	Annual
Authentication (LDAP, SSO, SAML) Implementation	\$2,600	One-time
Authentication (LDAP, SSO, SAML) Annual Maintenance	\$600	Annual
Course Merchant		
Course Merchant Standard Implementation	\$7,600	One-time
Course Merchant Lite Implementation	\$3,800	One-time
Course Merchant Design Template	\$4,800	One-time
Course Merchant Full Day Training	\$1,300	One-time
Course Merchant Work Pack	\$5,300	One-time
1,500 Orders Annually	\$4,900	Annual
5,000 Orders Annually	\$8,000	Annual
10,000 Orders Annually	\$11,200	Annual
25,000 Orders Annually	\$20,600	Annual
100,000 Orders Annually	\$54,500	Annual
Over 100,000 Orders Annually	Call D2L	Annual
Advisory/Consulting & Customization Add-Ons		
Description	Fee	Type
Advisory & Consulting Services	\$200 per hour	One-time
Data Solutions Consulting	\$275 per hour	One-time
Data Solutions Consulting (1 Month)	\$8,900	One-time
Data Solutions Consulting (3 Months)	\$25,700	One-time
Data Solutions Consulting (6 Months)	\$46,200	One-time
Data Solutions Consulting (12 Months)	\$86,100	One-time
Data Solutions Consulting – Data Analyst Subscription Select	\$42,000	One-time
Data Solutions Consulting – Data Analyst Subscription Premium	\$75,600	One-time
Custom Data Report – Select (1 report)	\$5,300	One-time
Custom Data Report – Plus (5 reports)	\$24,900	One-time
Custom Data Report – Premium (10 reports)	\$47,200	One-time
One-Day Data Consulting	\$1,600 per day	One-time
Services Customization Level 1	\$175 per hour	One-time
Services Customization Level 2	\$200 per hour	One-time
Services Customization Level 3	\$290 per hour	One-time

Additional Pricing Terms

- D2L is pleased to offer new customers our Performance + and/or Achievement + solutions with no annual license fees for the first year of the initial contract term. A one-time implementation fee will apply for Performance + (listed under Software Add-On Implementation Packages above), and Performance + requires either Plus Administrator Support or Platinum Administrator Support (as detailed under Software Add-Ons (Annual Fee) above).
- Contract duration options:
 - 5-year contract with 3% annual increase during initial contract term, with 50% transition discount for new D2L customers on Annual Fees in Year 1; **OR**
 - 3-year contract with 5% annual increase during initial contract term, with 25% transition discount for new D2L customers on Annual Fees in Year 1
- Existing D2L clients can switch to Region 4 ESC & OMNIA Partners pricing at the end of their current agreement with D2L. For existing D2L customers switching to Region 4 ESC & OMNIA Partners pricing from their previous D2L contract, the maximum allowed cost reduction will be 10% of the customer's previous annual fees. Customers may add additional products and services to reach this cost threshold.
- Pricing tiers are based on the total number of FTEs and/or Active Users within a single institution or purchase.
- Minimum annual Brightspace Core license fees are set at \$20,000 per institution.