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September 25, 2020

Mr. Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services  
Region 4 Education Service Center  
7145 West Tidwell Road  
Houston, TX 77092

Dear Mr. Zingelmann,

On January 8, 2020 DKI Restoration, LLC dba DKI Commercial Solutions, LLC submitted a proposal in response to RFP 19-16 for Disaster and Non-Disaster Restoration of Operational Services via OMNIA Partners and was awarded.

Per Appendix A, DKI must notify Region 4 ESC each time we wish to add an authorized distributor or dealer to sell under our contract. We are seeking written approval from Region 4 ESC to add Exoban, LLC and Exoban Treatments, LLC (together, "Exoban") to DKI's contract as an approved distributor.

Attached is the Exoban information and pricing that has been included in DKI's price list.

We ask your written approval to add Exoban to DKI's contract as an authorized distributor/dealer.

Sincerely,

Patty Testa  
Director Client Administration and Support Services  
Email: [ptesta@dkiservices.com](mailto:ptesta@dkiservices.com)  
Phone: (312) 502-7965



Contract Holder  
Contracts 47QRAA16D00FW, 47QSWA19D0063

24HR EMERGENCY RESPONSE **866.277.2977**

FOR NON-EMERGENCY CALLS **844.DKI.CALL**  
(844.354.2255)



### Decontamination and Sanitation Pricing

Description	Unit	Unit Cost (U.S. \$)
Single Treatment/Single Visit	Per square foot of treated facility, including 8 (eight) feet up on the walls and all surfaces	\$0.60
One-year commitment to 4 (four) separate treatments to be billed separately on a quarterly basis.	Per square foot of treated facility, including 8 (eight) feet up on the walls and all surfaces	\$0.50
Two-year commitment to 8 (eight) separate treatments to be billed separately on a quarterly basis.	Per square foot of treated facility, including 8 (eight) feet up on the walls and all surfaces	\$0.45
Pre-cleaning	Each	Standard DKI cleaning rates + 10% markup and \$50 per filter treated
Air duct cleaning and treatment	Each	Standard DKI cleaning rates + 10% markup and \$50 per filter treated

\*All costs above are not inclusive of overtime/after-hours charges and will be applied to the invoice per DKI Code Red pricing guidelines.

\*\*Additional travel charge may apply to service locations greater than 90 miles from service provider. These charges will align with the DKI Code Red pricing guidelines. These outliers will be addressed on a case-by-case basis and all approvals will be confirmed prior to work start.



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## PERSISTENT PROTECTION

Exoban's **patent-pending** treatment systems keep workplaces protected long term, whereas sanitizers only kill in the moment they are applied. Expensive daily/weekly disinfections don't address the presence of pathogens in real-time. Think of Exoban workplace treatment as an invisible shield making your surfaces antimicrobially active.

**We work with:** Corporate offices, restaurants, retailers, gyms, manufacturers, assisted living, health care, & so much more.

## BACKED BY OUR GUARANTEE

Guaranteed treatments mean peace of mind for treated surfaces



### OUR PROCESS

1. Baseline testing
2. Install by EXOBAN crew
3. Post treatment testing
4. Marketing



### ROUTINE TESTING

We routinely visit for multi-point testing to ensure our treatments continue to protect.

## DISPLAY PROOF OF TREATMENT #WECARE







# HOW TO DOUBLE DOWN ON WORKPLACE SANITATION

## 2020 GUIDE

## INTRODUCTION

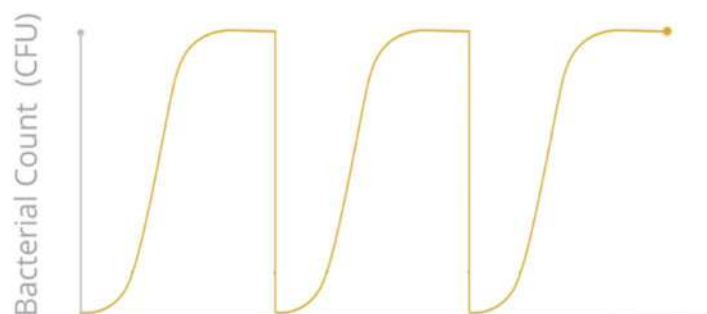
While most businesses reopen and adapt to the new workplace landscape during the COVID-19 pandemic, it's important facility managers not only sanitize and disinfect regularly but additionally take extra steps to prevent virus transmission among building surfaces.

The primary issues facing facility managers regardless of the novel coronavirus pandemic are:

1. Sanitation gaps between cleanings
2. Human error during sanitation/cleaning
3. Coverage issues

## CONSIDER

***How is my maintenance/cleaning staff or hired disinfection company going to address sanitation measures between regular cleanings?***



**Gold line** - Periodic disinfection of an untreated surface



## PROBLEMS

Disinfection is a reactionary measure to dirty surfaces, when what is really required, is a strong preventative solution to close the sanitation gap and protect surfaces persistently.

### SANITATION GAP

1 Sanitizers only kill in the moment they are applied. When a surface is touched just a few moments later, it can become reinfected. The time between sanitation is known as The Sanitation Gap.

### HUMAN ERROR

2 A major flaw with traditional cleaning measures are a lack of coverage. Hand application of disinfectant, while important, lacks 360-degree, error-free application. As a facility manager, you believe and hope your staff is doing the best, error-free job possible but relying on hand application and human judgment can be far from perfect.

## Additional issues facing your facility & workplace:

1. Insufficient cleaning/sanitation budget
2. Limited manpower
3. Scheduling conflicts

## SOLUTION

The solution requires Exoban's® new, patent-pending, antimicrobial coating technology mixed with electrostatic, 360-degree, spraying technology. Think of this facility surface treatment as an invisible, yet protective coating, applied to all surfaces that is antimicrobially active. The "coating" is deadly to pathogens but very safe to humans.



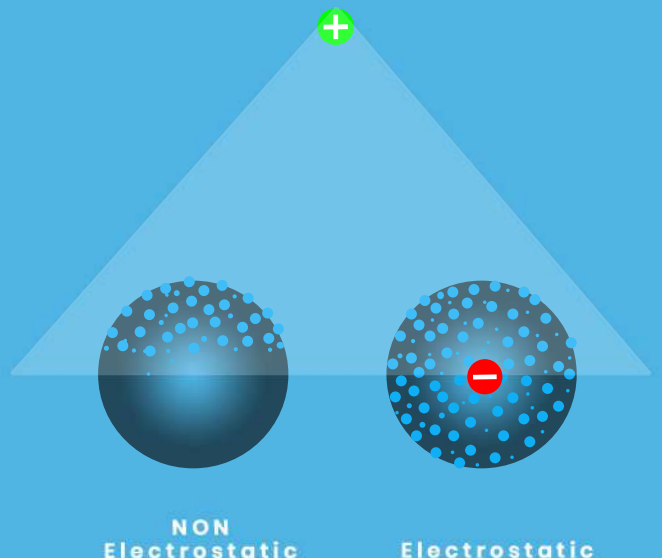
### QUICK KILL ANTIMICROBIALS

New "Quick Kill" antimicrobials on the EPA's N list of approved chemicals are powerful enough to **effectively eliminate COVID-19.** More importantly, the treatment is persistent, meaning it continually kills microbes and bacteria on a variety of surfaces.



### 360-DEGREE ELECTROSTATIC APPLICATION

The second element which makes this so effective is the antimicrobial coating is applied using electrostatic sprayers. Electrostatic sprayers can evenly distribute product to an entire surface by positively charging solution molecules which then actively seek out surfaces. The attraction is so intense that the charged solution can even bend around objects, leaving a 360-degree near-perfect coverage.



## THE COMBINED RESULT

Persistent microbial control that closes the sanitation gap autonomously, behind the scene.



### CONTINUOUS PROTECTION

The result is lasting protection for businesses and workplaces that was once unachievable. Closing the sanitation gap means peace of mind for employers and employees at ease.

- Peace of mind. Year-round persistent protection, monitored quarterly, and covered by our antimicrobial efficiency warranty.
- Extremely safe for humans yet deadly to pathogens. We offer patent-pending treatments using EPA registered solutions.
- Quick professional application. Fast, professionally coordinated treatments translate into virtually no downtime for your operation.



### GUARANTEED PROTECTION

Exoban® antimicrobial workplace treatments are backed by guarantee. The effectiveness of these new powerful antimicrobials is checked quarterly with advanced ATP testing instruments.

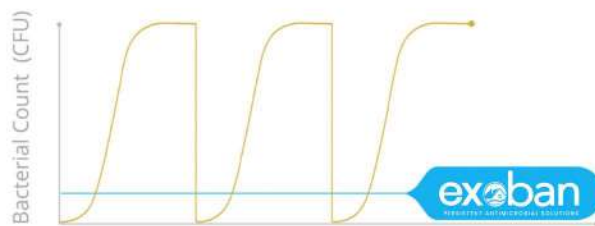


### COST EFFECTIVE

Because Exoban® surface treatments are lasting, the overall cost is significantly less than regular disinfection.

## THE NEW **CLEAN** STANDARD

## CLOSE THE SANITATION GAP

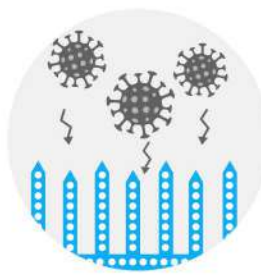


Gold line - Periodic disinfection of an untreated surface

Blue Line - Exoban antimicrobial treated surface



## THE TECHNOLOGY



1. Exoban's invisible shield attracts microbes



2. Microbes make contact with Exoban's positively charged surface



3. Microbes physically rupture on contact

**exoban®**  
PERSISTENT ANTIMICROBIAL SOLUTIONS



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