

APPENDIX A

DRAFT CONTRACT

This Contract ("Contract") is made as of _____, 202X by and between _____ ("Contractor") and Region 4 Education Service Center ("Region 4 ESC") for the purchase of _____ ("the products and services").

RECITALS

WHEREAS, Region 4 ESC issued Request for Proposals Number R_____ for _____ ("RFP"), to which Contractor provided a response ("Proposal"); and

WHEREAS, Region 4 ESC selected Contractor's Proposal and wishes to engage Contractor in providing the services/materials described in the RFP and Proposal;

WHEREAS, both parties agree and understand the following pages will constitute the Contract between the Contractor and Region 4 ESC, having its principal place of business at 7145 West Tidwell Road, Houston, TX 77092.

WHEREAS, Contractor included, in writing, any required exceptions or deviations from these terms, conditions, and specifications; and it is further understood that, if agreed to by Region 4 ESC, said exceptions or deviations are incorporated into the Contract.

WHEREAS, this Contract consists of the provisions set forth below, including provisions of all attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any attachment, the provisions set forth below shall control.

WHEREAS, the Contract will provide that any state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies") may purchase products and services at prices indicated in the Contract upon the Public Agency's registration with OMNIA Partners.

1) Term of agreement. The term of the Contract is for a period of three (3) years unless terminated, canceled or extended as otherwise provided herein. Region 4 ESC shall have the right to renew the Contract for two (2) additional one-year periods or portions thereof. Region 4 ESC shall review the Contract prior to the renewal date and notify the Contractor of Region 4 ESC's intent renew the Contract. Contractor may elect not to renew by providing three hundred sixty-five days' (365) notice to Region 4 ESC. Notwithstanding the expiration of the initial term or any subsequent term or all renewal options, Region 4 ESC and Contractor may mutually agree to extend the term of this Agreement. Contractor acknowledges and understands Region 4 ESC is under no obligation whatsoever to extend the term of this Agreement.

2) The anticipated full term of the contract is five (5) years. The Contractor shall have the right to enter local "service" agreements with Participating Public Agencies accessing the contract through OMNIA Partners, so long as the effective date of such agreement is prior to the expiration of the Contract. All local agreements may have a full potential term (any

CONTRACT

combination of initial and renewal periods) not to exceed five years. Any tasks or project agreements executed against this Master Agreement during the effective term may survive beyond the expiration of the Master Agreement as established and agreed to by both parties.

- 3) Scope: Contractor shall perform all duties, responsibilities and obligations, set forth in this agreement, and described in the RFP, incorporated herein by reference as though fully set forth herein.
- 4) Form of Contract. The form of Contract shall be the RFP, the Offeror's proposal and Best and Final Offer(s).
- 5) Order of Precedence. In the event of a conflict in the provisions of the Contract as accepted by Region 4 ESC, the following order of precedence shall prevail:
 - i. This Contract
 - ii. Offeror's Best and Final Offer
 - iii. Offeror's proposal
 - iv. RFP and any addenda
- 6) Commencement of Work. The Contractor is cautioned not to commence any billable work or provide any material or service under this Contract until Contractor receives a purchase order for such work or is otherwise directed to do so in writing by Region 4 ESC.
- 7) Entire Agreement (Parol evidence). The Contract, as specified above, represents the final written expression of agreement. All agreements are contained herein and no other agreements or representations that materially alter it are acceptable.
- 8) Assignment of Contract. No assignment of Contract may be made without the prior written approval of Region 4 ESC. Contractor is required to notify Region 4 ESC when any material change in operations is made (i.e. bankruptcy, change of ownership, merger, etc.).
- 9) Novation. If Contractor sells or transfers all assets or the entire portion of the assets used to perform this Contract, a successor in interest must guarantee to perform all obligations under this Contract. Region 4 ESC reserves the right to accept or reject any new party. A change of name agreement will not change the contractual obligations of Contractor.
- 10) Contract Alterations. No alterations to the terms of this Contract shall be valid or binding unless authorized and signed by Region 4 ESC.
- 11) Adding Authorized Distributors/Dealers. Contractor is prohibited from authorizing additional distributors or dealers, other than those identified at the time of submitting their proposal, to sell under the Contract without notification and prior written approval from Region 4 ESC. Contractor must notify Region 4 ESC each time it wishes to add an authorized distributor or dealer. Purchase orders and payment can only be made to the Contractor unless otherwise approved by Region 4 ESC. Pricing provided to members by added distributors or dealers must also be less than or equal to the Contractor's pricing.
- 12) TERMINATION OF CONTRACT
 - a) Cancellation for Non-Performance or Contractor Deficiency. Region 4 ESC may terminate the Contract if purchase volume is determined to be low volume in any 12-month period. Region 4 ESC reserves the right to cancel the whole or any part of this Contract due to

failure by Contractor to carry out any obligation, term or condition of the contract. Region 4 ESC may issue a written deficiency notice to Contractor for acting or failing to act in any of the following:

- i. Providing material that does not meet the specifications of the Contract;
- ii. Providing work or material was not awarded under the Contract;
- iii. Failing to adequately perform the services set forth in the scope of work and specifications;
- iv. Failing to complete required work or furnish required materials within a reasonable amount of time;
- v. Failing to make progress in performance of the Contract or giving Region 4 ESC reason to believe Contractor will not or cannot perform the requirements of the Contract; or
- vi. Performing work or providing services under the Contract prior to receiving an authorized purchase order.

Upon receipt of a written deficiency notice, Contractor shall have ten (10) days to provide a satisfactory response to Region 4 ESC. Failure to adequately address all issues of concern may result in Contract cancellation. Upon cancellation under this paragraph, all goods, materials, work, documents, data and reports prepared by Contractor under the Contract shall immediately become the property of Region 4 ESC.

- b) Termination for Cause. If, for any reason, Contractor fails to fulfill its obligation in a timely manner, or Contractor violates any of the covenants, agreements, or stipulations of this Contract Region 4 ESC reserves the right to terminate the Contract immediately and pursue all other applicable remedies afforded by law. Such termination shall be effective by delivery of notice, to the Contractor, specifying the effective date of termination. In such event, all documents, data, studies, surveys, drawings, maps, models and reports prepared by Contractor will become the property of the Region 4 ESC. If such event does occur, Contractor will be entitled to receive just and equitable compensation for the satisfactory work completed on such documents.
- c) Delivery/Service Failures. Failure to deliver goods or services within the time specified, or within a reasonable time period as interpreted by the purchasing agent or failure to make replacements or corrections of rejected articles/services when so requested shall constitute grounds for the Contract to be terminated. In the event Region 4 ESC must purchase in an open market, Contractor agrees to reimburse Region 4 ESC, within a reasonable time period, for all expenses incurred.
- d) Force Majeure. If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and full particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

The term Force Majeure as employed herein, shall mean acts of God, strikes, lockouts, or other industrial disturbances, act of public enemy, orders of any kind of government of the United States or the State of Texas or any civil or military authority; insurrections; riots; epidemics; landslides; lighting; earthquake; fires; hurricanes; storms; floods; washouts; droughts; arrests; restraint of government and people; civil disturbances; explosions, breakage or accidents to machinery, pipelines or canals, or other causes not reasonably within the control of the party claiming such inability. It is understood and agreed that the settlement of strikes and lockouts shall be entirely within the discretion of the party having the difficulty, and that the above requirement that any Force Majeure shall be remedied

with all reasonable dispatch shall not require the settlement of strikes and lockouts by acceding to the demands of the opposing party or parties when such settlement is unfavorable in the judgment of the party having the difficulty.

- e) Standard Cancellation. Region 4 ESC may cancel this Contract in whole or in part by providing written notice. The cancellation will take effect 30 business days after the other party receives the notice of cancellation. After the 30th business day all work will cease following completion of final purchase order.
- 13) Licenses. Contractor shall maintain in current status all federal, state and local licenses, bonds and permits required for the operation of the business conducted by Contractor. Contractor shall remain fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of services under the Contract. Region 4 ESC reserves the right to stop work and/or cancel the Contract if Contractor's license(s) expire, lapse, are suspended or terminated.
- 14) Survival Clause. All applicable software license agreements, warranties or service agreements that are entered into between Contractor and Region 4 ESC under the terms and conditions of the Contract shall survive the expiration or termination of the Contract. All Purchase Orders issued and accepted by Contractor shall survive expiration or termination of the Contract.
- 15) Delivery. Conforming product shall be shipped within 7 days of receipt of Purchase Order. If delivery is not or cannot be made within this time period, the Contractor must receive authorization for the delayed delivery. The order may be canceled if the estimated shipping time is not acceptable. All deliveries shall be freight prepaid, F.O.B. Destination and shall be included in all pricing offered unless otherwise clearly stated in writing.
- 16) Inspection & Acceptance. If defective or incorrect material is delivered, Region 4 ESC may make the determination to return the material to the Contractor at no cost to Region 4 ESC. The Contractor agrees to pay all shipping costs for the return shipment. Contractor shall be responsible for arranging the return of the defective or incorrect material.
- 17) Payments. Payment shall be made after satisfactory performance, in accordance with all provisions thereof, and upon receipt of a properly completed invoice.
- 18) Price Adjustments. Should it become necessary or proper during the term of this Contract to make any change in design or any alterations that will increase price, Region 4 ESC must be notified immediately. Price increases must be approved by Region 4 ESC and no payment for additional materials or services, beyond the amount stipulated in the Contract shall be paid without prior approval. All price increases must be supported by manufacturer documentation, or a formal cost justification letter. Contractor must honor previous prices for thirty (30) days after approval and written notification from Region 4 ESC. It is the Contractor's responsibility to keep all pricing up to date and on file with Region 4 ESC. All price changes must be provided to Region 4 ESC, using the same format as was provided and accepted in the Contractor's proposal.

Price reductions may be offered at any time during Contract. Special, time-limited reductions are permissible under the following conditions: 1) reduction is available to all users equally; 2) reduction is for a specific period, normally not less than thirty (30) days; and 3) original price is not exceeded after the time-limit. Contractor shall offer Region 4 ESC any published price reduction during the Contract term.

- 19) Audit Rights. Contractor shall, at its sole expense, maintain appropriate due diligence of all purchases made by Region 4 ESC and any entity that utilizes this Contract. Region 4 ESC reserves the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of one (1) year from the effective date of termination. Region 4 ESC shall have the authority to conduct random audits of Contractor's pricing at Region 4 ESC's sole cost and expense. Notwithstanding the foregoing, in the event that Region 4 ESC is made aware of any pricing being offered that is materially inconsistent with the pricing under this agreement, Region 4 ESC shall have the ability to conduct an extensive audit of Contractor's pricing at Contractor's sole cost and expense. Region 4 ESC may conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated by Region 4 ESC.
- 20) Discontinued Products. If a product or model is discontinued by the manufacturer, Contractor may substitute a new product or model if the replacement product meets or exceeds the specifications and performance of the discontinued model and if the discount is the same or greater than the discontinued model.
- 21) New Products/Services. New products and/or services that meet the scope of work may be added to the Contract. Pricing shall be equivalent to the percentage discount for other products. Contractor may replace or add product lines if the line is replacing or supplementing products, is equal or superior to the original products, is discounted similarly or greater than the original discount, and if the products meet the requirements of the Contract. No products and/or services may be added to avoid competitive procurement requirements. Region 4 ESC may require additions to be submitted with documentation from Members demonstrating an interest in, or a potential requirement for, the new product or service. Region 4 ESC may reject any additions without cause.
- 22) Options. Optional equipment for products under Contract may be added to the Contract at the time they become available under the following conditions: 1) the option is priced at a discount similar to other options; 2) the option is an enhancement to the unit that improves performance or reliability.
- 23) Warranty Conditions. All supplies, equipment and services shall include manufacturer's minimum standard warranty and one (1) year labor warranty unless otherwise agreed to in writing.
- 24) Site Cleanup. Contractor shall clean up and remove all debris and rubbish resulting from their work as required or directed. Upon completion of the work, the premises shall be left in good repair and an orderly, neat, clean, safe and unobstructed condition.
- 25) Site Preparation. Contractor shall not begin a project for which the site has not been prepared, unless Contractor does the preparation work at no cost, or until Region 4 ESC includes the cost of site preparation in a purchase order. Site preparation includes, but is not limited to: moving furniture, installing wiring for networks or power, and similar pre-installation requirements.
- 26) Registered Sex Offender Restrictions. For work to be performed at schools, Contractor agrees no employee or employee of a subcontractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or are reasonably expected to be present. Contractor agrees a violation of this condition shall be considered a


material breach and may result in the cancellation of the purchase order at Region 4 ESC's discretion. Contractor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge.

- 27) Safety measures. Contractor shall take all reasonable precautions for the safety of employees on the worksite and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Contractor shall post warning signs against all hazards created by its operation and work in progress. Proper precautions shall be taken pursuant to state law and standard practices to protect workers, general public and existing structures from injury or damage.
- 28) Smoking. Persons working under the Contract shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.
- 29) Stored materials. Upon prior written agreement between the Contractor and Region 4 ESC, payment may be made for materials not incorporated in the work but delivered and suitably stored at the site or some other location, for installation at a later date. An inventory of the stored materials must be provided to Region 4 ESC prior to payment. Such materials must be stored and protected in a secure location and be insured for their full value by the Contractor against loss and damage. Contractor agrees to provide proof of coverage and additionally insured upon request. Additionally, if stored offsite, the materials must also be clearly identified as property of Region 4 ESC and be separated from other materials. Region 4 ESC must be allowed reasonable opportunity to inspect and take inventory of stored materials, on or offsite, as necessary. Until final acceptance by Region 4 ESC, it shall be the Contractor's responsibility to protect all materials and equipment. Contractor warrants and guarantees that title for all work, materials and equipment shall pass to Region 4 ESC upon final acceptance.
- 30) Funding Out Clause. A Contract for the acquisition, including lease, of real or personal property is a commitment of Region 4 ESC's current revenue only. Region 4 ESC retains the right to terminate the Contract at the expiration of each budget period during the term of the Contract and is conditioned on a best effort attempt by Region 4 ESC to obtain appropriate funds for payment of the contract.
- 31) Indemnity. Contractor shall protect, indemnify, and hold harmless both Region 4 ESC and its administrators, employees and agents against all claims, damages, losses and expenses arising out of or resulting from the actions of the Contractor, Contractor employees or subcontractors in the preparation of the solicitation and the later execution of the Contract. Any litigation involving either Region 4 ESC, its administrators and employees and agents will be in Harris County, Texas.
- 32) Marketing. Contractor agrees to allow Region 4 ESC to use their name and logo within website, marketing materials and advertisement. Any use of Region 4 ESC name and logo or any form of publicity, inclusive of press releases, regarding this Contract by Contractor must have prior approval from Region 4 ESC.
- 33) Certificates of Insurance. Certificates of insurance shall be delivered to the Region 4 ESC prior to commencement of work. The Contractor shall give Region 4 ESC a minimum of ten (10) days' notice prior to any modifications or cancellation of policies. The Contractor shall require all subcontractors performing any work to maintain coverage as specified.

- 34) Legal Obligations. It is Contractor's responsibility to be aware of and comply with all local, state, and federal laws governing the sale of products/services and shall comply with all laws while fulfilling the Contract. Applicable laws and regulation must be followed even if not specifically identified herein.
- 35) Authorized Distributors/Subs. Should an Awarded Offeror utilize distributors and/or dealers that have been approved, Participating Public Agencies may choose to issue work directly to the distributor and/or dealer if allowed by the Awarded Offeror and Participating Public Agency.

OFFER AND CONTRACT SIGNATURE FORM

The undersigned hereby offers and, if awarded, agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing.

Company Name Daktronics, Inc.
Address 201 Daktronics Drive
City/State/Zip Brookings, SD 57006
Telephone No. (605) 697-0200
Email Address tom.coughlin@daktronics.com
Printed Name Tom Coughlin
Title National Sales Manager
Authorized signature 

Accepted by Region 4 ESC:

Contract No. _____

Initial Contract Term _____ to _____

Region 4 ESC Authorized Board Member

Date

Print Name

Region 4 ESC Authorized Board Member

Date

Print Name

TAB 2: PRODUCTS/PRICING

Products/Pricing

- i. Offerors shall provide pricing based on a discount from a manufacturer's price list or catalog, or fixed price, or a combination of both with indefinite quantities. Prices listed will be used to establish the extent of a manufacturer's product lines, services, warranties, etc. that are available from Offeror and the pricing per item. Multiple percentage discounts are acceptable if, where different percentage discounts apply, they different percentages are specified. Additional pricing and/or discounts may be included. Products and services proposed are to be priced separately with all ineligible items identified. Discounts proposed should remain the same for the first 12 months after the contract award. Offerors may elect to limit their proposals to any category or categories.
- ii. Include an electronic copy of the catalog from which discount, or fixed price, is calculated. Electronic price lists must contain the following: (if applicable)
 - Manufacturer part #
 - Offeror's Part # (if different from manufacturer part #)
 - Description
 - Manufacturers Suggested List Price and Net Price
 - Net price to Region 4 ESC (including freight)Media submitted for price list must include the Offerors' company name, name of the solicitation, and date on a Flash Drive (i.e. Pin or Jump Drives).

Daktronics will offer a 10% discount on standard catalog scoreboards, electronic signs, accessories, and audio products.

All standard catalog products are manufactured in the United States by Daktronics, Inc. Catalog information for reference only; please contact Daktronics sales representative or 1-800-325-8766 to request a specific quotation for your facility.

- iii. Offerors should describe their services, parts, and labor components.

Sales-related services:

- Design-build services for digital scoring and signage projects, including physical installation services
- Structural Engineering for support posts/structures
- Custom and Catalog Content Creation for digital displays
- Sound Pressure analysis and evaluation for custom sound systems
- Design and provision of standard and custom control room equipment and configurations

Services Include:

- Service Agreements: Multi-Year, Parts & Labor Extended Service Agreements
- Control System Upgrades: New projects to upgrade an entire control system
- Sales Service Parts

- iv. Is pricing available for all products and services?

Pricing is available for all products. Pricing is available for Service Agreements, Control System Upgrades and Service Sales Parts. See the price schedule for detailed pricing on service items.

- v. Describe any shipping charges.

TAB 2: PRODUCTS/PRICING

Freight will be quoted on a per project basis according to customer preferences and project conditions. Any travel expense to deliver service or labor on site will be delineated on the quote along with any freight or shipping costs related to the product.

- vi. Provide pricing for warranties on all products and services.

A standard parts warranty is included in the price of products and services. Extended Service Upgrades can be ordered on a project by project basis and the price will be determined by the scope of the project and services included.

- vii. Describe any return and restocking fees.

Most products are made to order and therefore not returnable. Select stock items in original unopened packaging may be returned if agreed upon in writing. A restocking fee of 15% plus freight and handling cost will be applied.

- viii. Describe any additional discounts or rebates available. Additional discounts or rebates may be offered for large quantity orders, single ship to location, growth, annual spend, guaranteed quantity, etc.

Our pricing offered is based on expected quantities and volume and is extended to Omnia's individual members regardless of individual member volume. Periodically during a short period of time (usually 3 months or less) we may offer incentive programs (credit or other) as a marketing method to increase order activity.

- ix. Describe how customers verify they are receiving Contract pricing.

All Omnia orders are tracked as such throughout the quote-order process. Each quote/order has the specific Omnia contract number listed clearly on the documentation. The complete process will be documented in our procedures and the specific process allows for tracking and audit to ensure Omnia members enjoy the benefits of the contract. We have multiple checkpoints through the course of an order from when the customer first quotes a project using Omnia to when the order is booked in our system. Our dedicated team of quote specialists is separate from the team in place that manages the pricelist to ensure accuracy of quoting and ordering.

- x. Describe payment methods offered.

Omnia members can choose to mail in a check, send in a wire transfer or ACH payment. See DF-2115 Payment Options.

- xi. Propose the frequency of updates to the Offeror's pricing structure. Describe any proposed indices to guide price adjustments. If offering a catalog contract with discounts by category, while changes in individual pricing may change, the category discounts should not change over the term of the Contract.

We conduct yearly pricing reviews. Historically, if a price increase incurs, it is on a select product or products and not an across the board increase on all products. Regardless of any future price increase, the category discount remains the same at 10%.

TAB 2: PRODUCTS/PRICING

- xii. Describe how future product introductions will be priced and align with Contract pricing proposed.

Future product will follow the same pricing structure as current product in the pricelist; offering a 10% discount on standard catalog scoreboards, electronic signs, accessories, and audio products.

- xiii. Provide any additional information relevant to this section.

WIRE TRANSFER & ACH INFORMATION

WIRE TRANSFER

Please wire transfer funds to the following bank:

Name Payee: Daktronics, Inc.

Name of Payee's Bank: US Bank

Payee's Bank Street Address: 141 North Main Ave

Payee's Bank City, State, Country: Sioux Falls, South Dakota, USA

Telephone Number of Bank: (605) 335-5450

Payee Bank's ABA Number: 091 408501

Payee's Bank SWIFT Code (International Wires Only): USBKUS44IMT

Exact Name of Payee's Bank Account: Daktronics, Inc.

Payee's Bank Account Number: 175095528907

Please include a reference with your payment (exp. Order no., invoice no., etc.) to enable us to properly credit your account. Thank you.

ACH INFORMATION

For ACH Credits:

Name Payee: Daktronics, Inc.

Name of Payee's Bank: US Bank

Payee's Bank Street Address: 141 North Main Ave

Payee's Bank City, State, Country: Sioux Falls, South Dakota, USA

Telephone Number of Bank: (605) 335-5450

Payee Bank's ABA Number: 021052053

Exact Name of Payee's Bank Account: Daktronics, Inc.

Payee's UPIC Account Number: 20223225

ELECTRONIC PAYMENT

For electronic ACH payments:

Visit Daktronics.com/payonline

PAYMENTS BY CHECK

Remit payments by check to:

Regular Mail

Daktronics, Inc.

SDS-12-2222

PO Box 86

Minneapolis, MN 55486-2222

800-452-2340

Overnight Service

US Bank Lockbox

SDS-12-2222

1200 Energy Park Drive

St. Paul, MN 55108

****Think Green!** Switch to electronic statements by contacting acctsrc@daktronics.com with appropriate email contact information, referencing your Daktronics account number.

A NEW WAY TO PAY FOR DAKTRONICS CUSTOMERS

👉 daktronics.com/payonline

U.S. BANK SECURE SITE

Working with U.S. Bank, we are now offering you, our customer, access to a secure website where you can make direct online payments following a few simple steps. Here's what you need to know:



SAME-DAY PAYMENTS

- Automated Clearing House (ACH) payments only (electronic payments that pull funds directly from your checking account)



PAYMENTS UP TO \$500,000

- Multiple invoices can be paid in one payment



NO FEES



CUSTOMER BENEFITS

- Save time and money compared to mailed checks



CONVENIENT AND FAST

- Designed with security, speed and reliability in mind

If you have questions, please reach out to us at acctsrc@daktronics.com.

DAKTRONICS.COM 800-DAKTRONICS

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SCOREBOARDS
& DISPLAY PRODUCTS

2020

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OUR COMPANY

No matter where you live, work and play, no doubt you've seen our life's work. From the simplest high school scoreboard to the largest video displays in the NFL – and from the message board at your local convenience store to the huge spectacular installations in Times Square, Las Vegas and Dubai – we are passionate about taking care of our customers and making each display look its best for everyone who sees them.

Daktronics was founded in 1968 by two South Dakota State University engineering professors – Aelred Kurtenbach and Duane Sander. They wanted to keep talented university students in the state by providing them with viable, challenging work right here in Brookings. So, they set up shop in Al's garage, found some investors and never looked back.

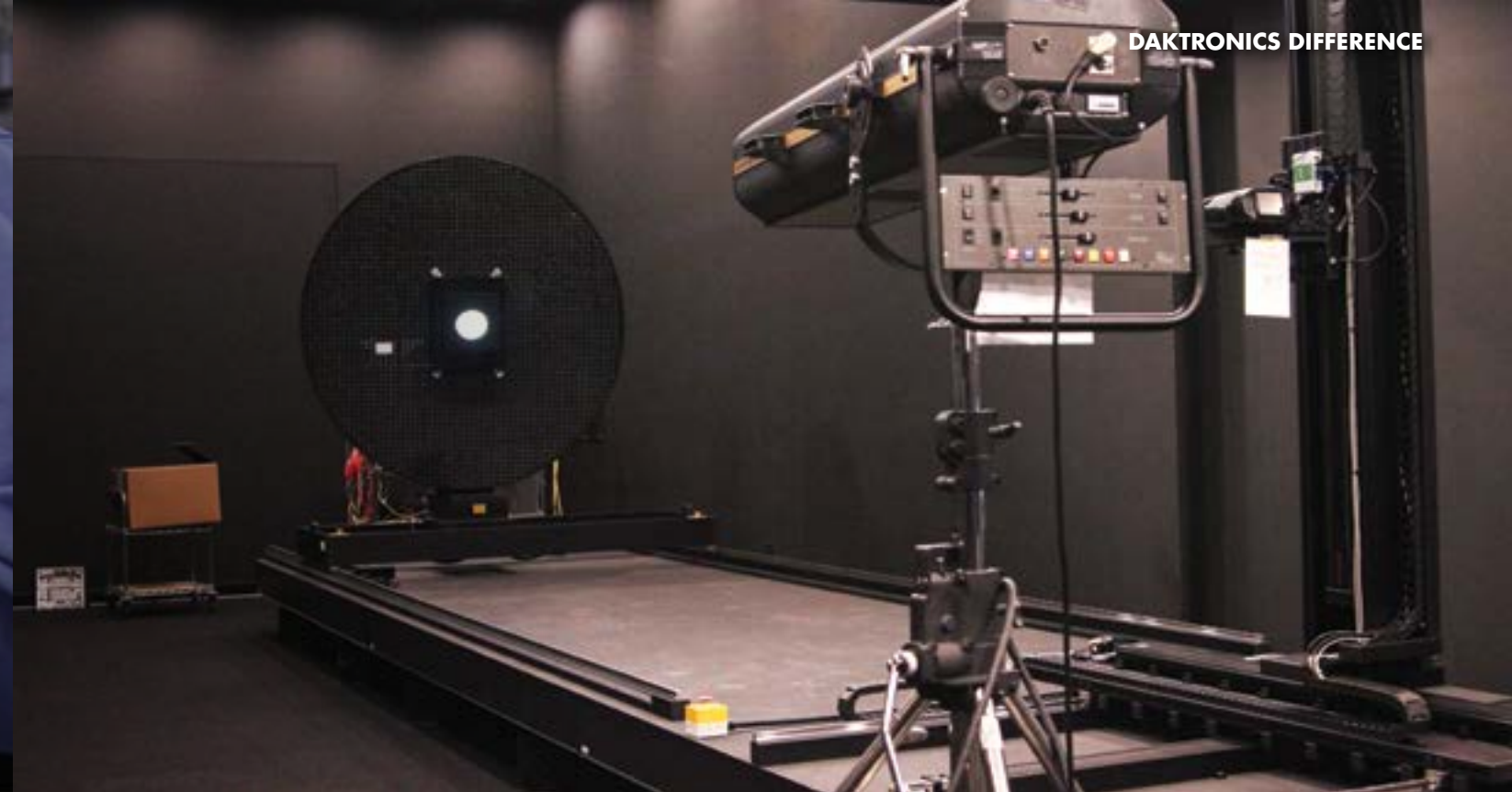




REACH YOUR CAMPUS

Connect your entire campus with video displays, scoreboards, audio systems and message centers to entertain, inform and engage.

-  AQUATICS
-  BASKETBALL
-  VOLLEYBALL
-  WRESTLING
-  HOCKEY
-  DIGITAL NETWORKS
-  BASEBALL & SOFTBALL
-  FOOTBALL
-  TRACK
-  LACROSSE
-  SOCCER
-  MARQUEE



WHY DAKTRONICS

Saving money upfront by purchasing from an LED broker who promises “lower prices” can be tempting. But how do they offer those lower prices? By contracting with multiple overseas manufacturers who in turn use hundreds of component suppliers. That can lead to a subpar digital display, resulting in additional cost, headaches and even lost revenue for you.

When you purchase your digital display directly from Daktronics, you partner with a worldwide leader in digital manufacturing with a commitment to longevity and quality. Whether you purchase a standard or customized display, you can rest assured that it is built with tested, reliable components that will outlast any supplier's parts.

WHO MAKES YOUR DISPLAY COMPONENTS?

FEWER, MORE CONSISTENT SOURCES

When you choose your LED display solution, ask where the product originates. It makes a real difference in the longevity and reliability of your display. Daktronics displays are manufactured in the USA using globally sourced parts. Each step is carefully planned and executed. We vet our component suppliers very carefully, using a very limited number of trusted partners. In fact, our engineers spend a lot of time with each supplier, developing products and ensuring that their quality is up to our standards.

DEDICATION TO RELIABILITY

We are so adamant about the reliability of our displays that we have our own extensive on-site Reliability Lab. The Daktronics Reliability Lab puts every single component through vigorous testing. The industry standard is 17 steps of testing. Daktronics implemented a staggering 63 steps, testing everything from electrical components to plastics to LEDs. You are invited to visit our Reliability Lab at our headquarters in Brookings, SD. Or, watch our lab's testing videos at daktronics.com/lab.

MAKE SURE THE FUTURE REMAINS BRIGHT

COMPONENTS MATTER

The truth is, most digital displays can look good for the first few years. But at Daktronics, we believe your display should look fantastic until you decide to upgrade. When you purchase from a supplier that uses cheaper components, there is no guarantee you'll have access to replacement parts, as they may change their technology with no warning. Your display can end up with varying degrees of brightness and color quality, which reflects poorly on you and your sponsors. That's not acceptable.

FAST, DEPENDABLE SERVICE

If your display ever does need service, you can count on a fast response from Daktronics. More than 90% of our customers in the US have factory-trained Daktronics service people with quick access to repair parts within two hours of their location. You won't be left to fend for yourself.

SAVE MONEY, TIME AND HEADACHES FOR YEARS TO COME

When you purchase your display from Daktronics – the leader in LED technology – you eliminate the unknowns that you deal with when you take the low bid from a broker who uses hundreds of component suppliers. After all, how can a broker slap a 10-year guarantee on a display they may not be able to get parts for? Be sure to ask for references, and read the fine print to really understand what's included in a guarantee.



MORE THAN MEETS THE EYE

When you purchase a scoreboard or video display from Daktronics, you get peace of mind from working with the leader in LED technology:

- › Less time spent on bidding and research
- › Fast, dependable maintenance for less downtime
- › Unparalleled quality
- › Reduced tariffs due to fewer overseas components
- › Equipment manufactured in the US with globally sourced components
- › Longer display life expectancy
- › Added benefits such as Daktronics Sports Marketing and the Daktronics curriculum



MAKE IT YOUR OWN

Daktronics is the only company to provide more than 150 color choices for your display finish – at no extra cost. We provide high-quality, long-lasting finishes to resist fading over time. Plus, all our paints and primers are lead- and chromate-free. For more information request the Daktronics Scoreboard Paint Color brochure.

You can further personalize your display with logo or sponsor graphics, printed on flexible, waterproof vinyl or cut from solid colored vinyl. Daktronics offers more than 700 pre-configured horizontal and vertical sizes, and a huge variety of colors to match your custom logo or design.

While you're considering your options, you can choose to replace the HOME caption on your scoreboard with your mascot or team name. Opt for colored captions to match the striping and school colors (outlined captions are available for an additional fee). With 50+ colors available, you can also add striping to a scoreboard to coordinate with school colors.



Caption & Striping Options

TEAM NAME MESSAGE CENTERS

If you have a multi-school facility or you host tournaments, a TNMC may be right for you. TNMCs are available for most indoor and outdoor models. They feature cost-efficient LED technology and enable operators to display names of home and guest teams.

RECOGNIZE SPONSORS

Give your valued sponsors the attention they deserve with a backlit or non-backlit sponsor panel. Backlit panels are illuminated with cool white LEDs for excellent nighttime viewing. All panels are encased in a durable aluminum cabinet.




Double-stroke



Single-stroke

COLORSMART® COLOR-CHANGING DIGITS

Daktronics' patented ColorSmart® digits respond to the ever-changing events of the game. This indoor LED technology can switch from red to amber to green, according to which team is ahead and whether the game clock is stopped, running or under one minute.

 NOTE: This icon appears next to scoreboards that are upgradeable with ColorSmart digit technology.

UNIVIEW® DIGITS

Our exclusive, patented indoor UniView® digits provide LED technology with a clean, sleek "bar" look. UniView uses a specially designed diffuser to promote a uniform flow, dramatically increasing the viewing angle of the scoreboard.

PANAVIEW® DIGITS

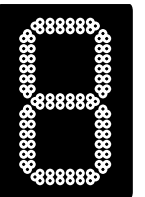
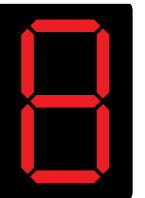
Available for indoor and outdoor scoreboards, PanaView® digits offer all the money-saving advantages of LED technology while providing an outstanding viewing angle.

 NOTE: This icon appears next to scoreboards that are upgradeable with mixed-color digits.

WEATHER TIGHT

Don't let corrosion bring your scoreboard down on game day. Daktronics outdoor scoreboards have weather-sealed digits with a 1/8 inch (3 mm) layer of weather-tight silicone gel applied to the front and back. This gel completely seals out moisture, creating unmatched weather resistance, even in the harshest conditions.

The weather seal significantly increases reliability and product performance. No other LED scoreboard manufacturer offers this kind of protection. The competitors use gaskets or gel on the face of their digits and claim their cabinets are waterproof, but condensation can still corrode their components.



Daktronics Gel Coating vs. Conformal Coating



INDOOR PRODUCTS

Choose the system that's right for your indoor arena. Daktronics has the display, scoreboard and audio options to keep fans on the edge of their seats.

- 11 Indoor Video
- 12 Indoor Control
- 14 Indoor Audio
- 16 Aquatics Scoring
- 18 Basketball Scoring
- 26 Wrestling Scoring
- 27 Hockey Scoring
- 30 Digital Networks
- 32 Indoor Accents

“When we considered the quality, price, and customer service we would get, Daktronics was the perfect fit. The new system has increased the overall event experience for our community.”

—Ben Rolens, Facilities Manager, Katy ISD Merrell Center, Katy, TX.



Defiance High School Defiance, Ohio | 10MN 320 x 576

INDOOR VIDEO DISPLAYS

A video display cranks up the excitement of any event with statistics, interactive prompts and sponsor promotions. Plus, take your display beyond game day! A video display is a great teaching tool for physical education, and it provides a more comprehensive creative outlet for video production classes.

[CLICK TO SEE ONLINE SPECS!](#)

HEIGHT x WIDTH

FEET	METERS
6.56 x 11.48	2 x 3.5
6.56 x 18.04	2 x 5.5
8.2 x 14.76	2.5 x 4.5
8.2 x 19.69	2.5 x 6
9.84 x 16.4	3 x 5
9.84 x 22.97	3 x 7
11.48 x 19.69	3.5 x 6
13.12 x 22.97	4 x 7

5.9MN DVN

ROWS	COLS
336 x 588	
336 x 924	
420 x 756	
420 x 1008	
504 x 840	
504 x 1176	
588 x 1008	
672 x 1176	

3.9MN DVN

ROWS	COLS
512 x 896	
512 x 1408	
640 x 1152	
640 x 1536	
768 x 1280	
768 x 1792	
896 x 1536	
1024 x 1792	

10MN DVN

ROWS	COLS
160 x 224	
160 x 288	
192 x 224	
192 x 288	
224 x 288	
224 x 384	
256 x 352	
256 x 448	
288 x 384	
288 x 512	
320 x 416	
320 x 576	
352 x 480	
352 x 640	
384 x 512	
384 x 672	
416 x 544	
416 x 736	
448 x 608	
448 x 800	

6MN DVN

ROWS	COLS
240 x 336	
240 x 432	
288 x 336	
288 x 432	
336 x 432	
336 x 576	
384 x 528	
384 x 672	
432 x 576	
432 x 768	
480 x 624	
480 x 864	
528 x 720	
528 x 960	
576 x 768	
576 x 1008	
624 x 816	
624 x 1104	
672 x 912	
672 x 1200	

10MN DVNMC

ROWS	COLS
64 x 96	
64 x 160	
64 x 224	
64 x 288	
64 x 416	
96 x 96	
96 x 160	
96 x 224	
96 x 288	
96 x 416	
128 x 224	
128 x 288	
128 x 416	
160 x 416	
192 x 416	

6MN DVNMC

ROWS	COLS
96 x 144	
96 x 240	
96 x 336	
96 x 432	
96 x 624	
144 x 144	
144 x 240	
144 x 336	
144 x 432	
144 x 624	
192 x 336	
192 x 432	
192 x 624	
240 x 624	
288 x 624	

NOTE: When considering video display technology, be sure your content plays seamlessly by comparing the processing capabilities. Daktronics uses a 22-bit distributed processing method with 16 bits dedicated to color processing, ensuring pristine image quality.

LIVE VIDEO



INDOOR VIDEO CONTROL

Working on a Daktronics system in high school gives students a real advantage, because our systems are also common in college and professional stadiums. Give your kids the opportunity to learn a system today that will pay dividends later in life.

SIMPLE. EXPANDABLE. PROVEN.

Daktronics Show Control is the most powerful control system in the industry. Maximize your show and even update it on the fly with our intuitive software. It can be as simple or professional as you want it to be – expand at your own comfort level!

UPGRADE WITH ANY OR ALL OF THESE OPTIONS

Video production system – Add special effects like slow motion, wipes, animated titles and more.

Daktronics statistics software – Easily manage game, season and career statistics at all levels of play. Enter live game statistics with the intuitive play-by-play entry mode, or use box mode for post-game stats entry.

NOTE: Daktronics Scoring-Timing Interface, sold separately, is required to show stats on LED displays.

DakStats Webcast – Broadcast live play-by-play scores and stats of your games for fans who can't be in the stands. DakStats software can also automatically suggest tweets to send, complete with up-to-date game information.

“I think that the software is where all the magic happens, where you create everything, where you generate the results you want.”

–Jason McConnell, Video board operator, Waunakee High School, Waunakee, WI



SHOW CONTROL

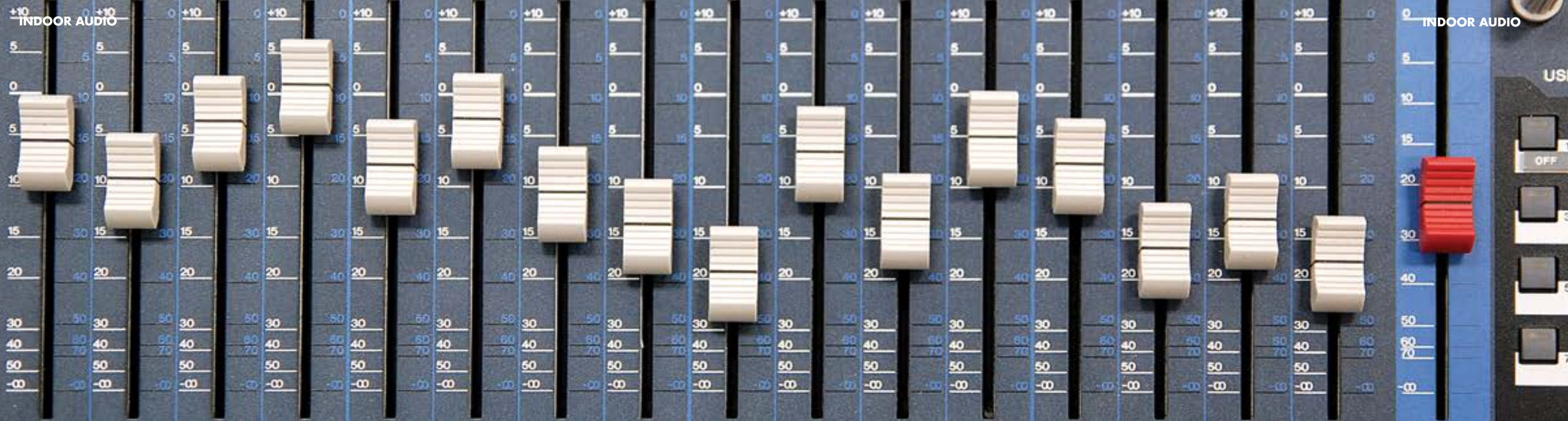
Show Control is a software suite that makes game day easy. It includes Content Studio to create and edit content before and during the game, and Display Studio to play your content and live action with the touch of a button. It's compatible with All Sport® Pro and All Sport® 5000.

STUDIO ONE

Studio One is a powerful laptop that provides true portability for content editing and creation through Show Control. Take it anywhere to prepare and upload content and create buttons to simplify control. Then, plug it in at the venue and put on a great show directly from your laptop.

ALL SPORT® PRO

All Sport Pro is the only software that provides scoring and video control from a single device. Using a laptop or smart tablet, easily integrate with Show Control or Studio One, and expand the functionality to multiple operators. It's perfect for a fixed-digit scoreboard or video display.



INDOOR AUDIO

Make sure the fans can hear every announcement and get the crowds on their feet with a Sportsound® indoor audio system. Choose one of the standard options below, or contact Daktronics to create a custom system to fit your venue.

SSN-250

H: 4'-7" 1397 mm * **W: 3'-4"** 1016 mm **D: 2'-11"** 889 mm

The Sportsound 250 indoor system provides audio for a variety of mid-sized indoor gymnasiums. The single-point system can be mounted directly to the ceiling structure. This system's speakers allow horizontal or vertical adjustment. Positioned in the middle of a gymnasium, this sound system provides even coverage and overcomes crowd noise.

This system is available in either white or black speaker clusters.

NOTE: Dimensions may change depending on speaker adjustment angles.

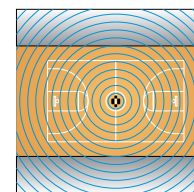
SSN-150

H: 8' 2438 mm **W: 2'** 610 mm **D: 1'-5"** 432 mm

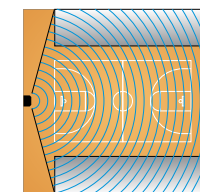
The Sportsound 150 indoor sound system provides audio for a variety of small indoor gymnasiums. The single-point system is permanently wall-mounted with speakers adjusting horizontally and vertically. Durable sound cabinets protect internal speaker components from air-filled sport balls. Providing even coverage throughout the gymnasium, everyone will hear crystal-clear music and announcements.



COVERAGE PATTERNS



SSN-250



SSN-150

"Having a good sound system has made such a difference for our gym. The clear sound quality has enhanced everything we do. Assemblies, guest speakers, graduation, dance/cheer routines and game time PA announcements have all benefited dramatically with the addition of our new Daktronics Sound System."

-Jason McConnell, video board operator, Waunakee High School, Waunakee, WI



lola High School lola, Kansas | SSN-150



DISPLAYS & CONTROL SYSTEMS

Keep fans by the pool entertained with Daktronics LED video displays and keep them up to date with simple timing control.

SCORING & TIMING EQUIPMENT

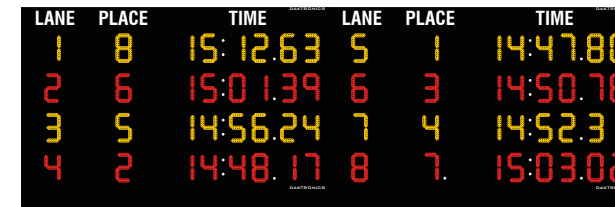
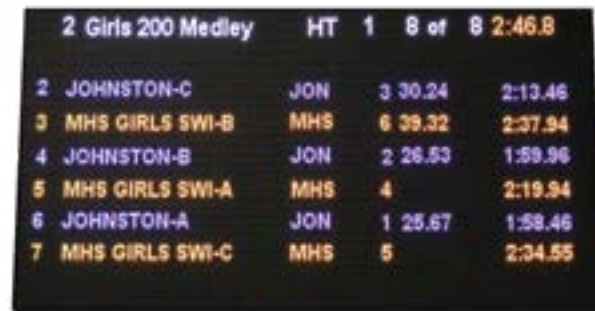
For more information on Daktronics aquatics products, visit daktronics.com/aquaticsbrochure.



[CLICK SCOREBOARDS TO SEE ONLINE SPECS!](#)

VIDEO DISPLAYS

- › Display crisp, clear video with numerous event results configurations
- › Generate revenue through sponsorship
- › Promote future events
- › Fit any budget or facility with a wide range of available models
- › Built to withstand humid environments



SW-2218 swimming mode



SW-2218 water polo mode



SW-2218 diving mode



OMNISPORT® 2000E TIMING CONSOLE

- › Select from 3 timing modes depending on the event: by lane, by place or by non-lane
- › Time up to 10 lanes
- › Print race results with built-in thermal printer
- › Refer to page 73 for more information on the OmniSport® 2000e console



HS-200 Horn Start



T-7000 series touchpads

WEATHER-SEALED DIGITS

Daktronics weather-sealed digits have a 1/8 inch (3mm) layer of weather-tight silicone gel applied to the front and back of the digits. This gel completely seals out moisture, creating an unmatched resistance for indoor and outdoor pool environments.



SW-2218

Digit size: 10" 254mm
H: 5'-10" 1778 mm W: 18' 5486 mm D: 6" 152 mm

- › Time swimming and score diving, water polo and synchronized diving/swimming in your indoor or outdoor facility
- › Select all amber, all red or alternating rows of amber and red digit colors
- › Available for indoor or outdoor use

TIMING EQUIPMENT

HS-200 HORN START

- › Signal start tones and make announcements loudly and clearly
- › New wireless microphone technology increases freedom of movement with reduced interference

T-7000 SERIES TOUCHPADS

- › Record each leg of the race with these highly sensitive yet durable touchpads

PRO SWIMMING SOFTWARE

- › Interfaces with Hy-Tek™ Meet Manager software to request data directly
- › Facilities with multiple events can easily identify which console is connected with Ethernet connectivity





MATRIX DISPLAY CENTERHUNG SCOREBOARDS

Pair a video display with your centerhung scoreboard to create a dynamic focal point in your gymnasium.

Webb City High School Madison, Missouri | 10mm 160 x 288, BB-2146

BB-2146
Digit size: 10" 254 mm, 7" 178 mm
H: 8'-8" 2642 mm **W:** 12'-10" 3912 mm **D:** 12'-10" 3912 mm

- › Show crowd prompts, exciting animations and statistical information
- › Video displays featured on four sides of a centerhung with choice of 6mm or 10mm resolution



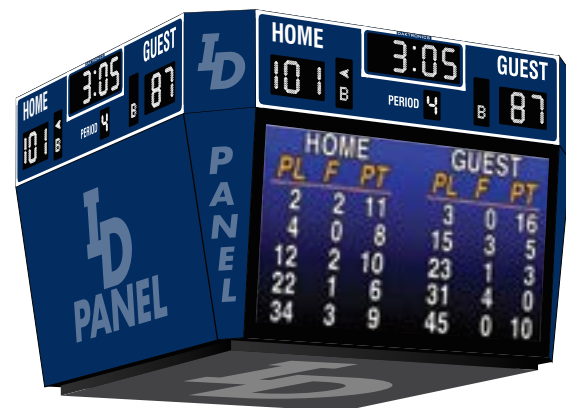
Athlete headshot/stats



Sponsor recognition

BB-2147
Digit size: 10" 254 mm, 7" 178 mm
H: 8'-8" 2642 mm **W:** 12'-10" 3912 mm **D:** 12'-10" 3912 mm

- › Show crowd prompts, exciting animations and statistical information
- › Video displays featured on two sides of a centerhung with choice of 6mm or 10mm resolution



Glencoe High School Glencoe, Minnesota | BB-2155, SD-2102

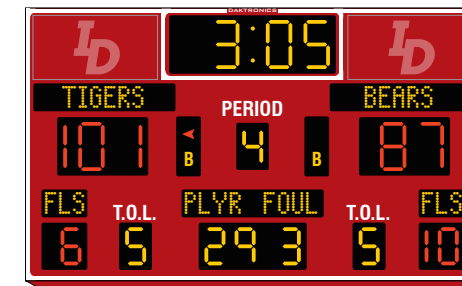
ELECTRONIC CAPTION SCOREBOARDS

Quickly switch between sports with electronic captions. Display team and player fouls for basketball, sets won and match number for volleyball or points and weight class for wrestling.

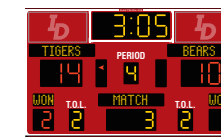
[CLICK SCOREBOARDS TO SEE ONLINE SPECS!](#)

BB-2155 | BB-2156
Digit size: 13" 330 mm, 10" 254 mm
BB-2155: H: 6' 1829 mm **W:** 10' 3048 mm **D:** 6" 152 mm
BB-2156: H: 6'-2" 1880 mm **W:** 12'-10" 3912 mm
D: 12'-10" 3912 mm

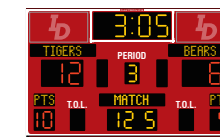
- › Count down the Time Outs Left (T.O.L.)
- › Celebrate team spirit or recognize a valued sponsor on changeable corner panels



Basketball mode—optional TNMCs shown



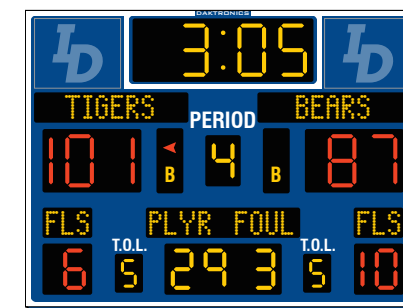
Volleyball mode



Wrestling mode



BB-2156 centerhung model



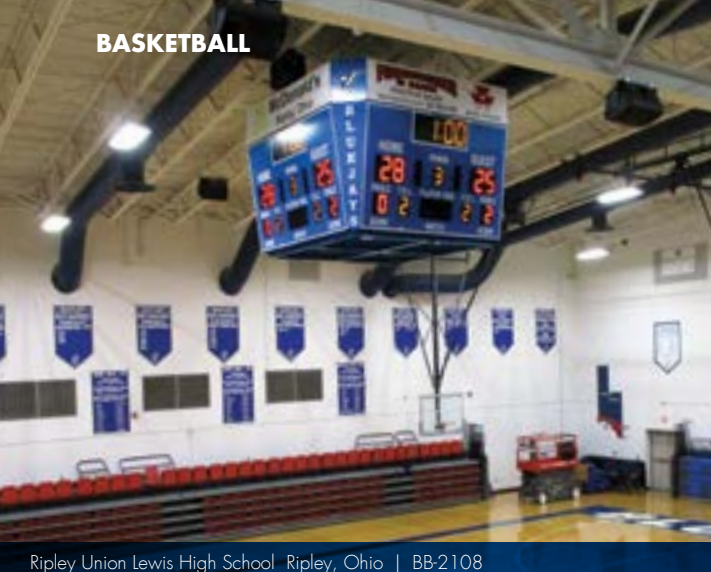
Optional TNMCs and T.O.L. digits shown



BB-2154 centerhung model

BB-2153 | BB-2154
Digit size: 13" 330 mm, 10" 254 mm, 7" 178 mm
BB-2153: H: 6' 1829 mm **W:** 8' 2438 mm **D:** 6" 152 mm
BB-2154: H: 6'-2" 1880 mm **W:** 10'-10" 3302 mm
D: 10'-10" 3302 mm

- › Track T.O.L. with optional 7" digits
- › Celebrate team spirit or recognize a valued sponsor on changeable corner panels



Ripley Union Lewis High School Ripley, Ohio | BB-2108

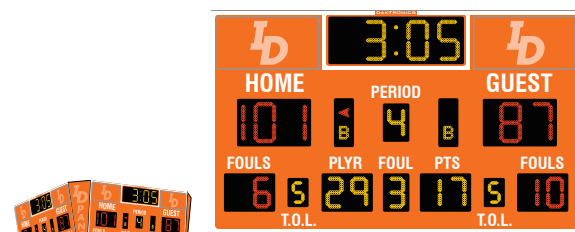
TEAM STATISTICS SCOREBOARDS

Give your fans up-to-date team and player stats. Suspend a four-sided version of your scoreboard above the court for a great view of the action anywhere in the facility.

BB-2123 | BB-2124

Digit size: 13" 330 mm, **10"** 254 mm, **7"** 178 mm
BB-2123: H: 6' 1829 mm **W: 10'** 3048 mm **D: 6"** 152 mm
BB-2124: H: 6'-2" 1880 mm **W: 12'-10"** 3912 mm **D: 12'-10"** 3912 mm

- › Count down the Time Outs Left (T.O.L.)
- › Display individual Player Points along with Fouls
- › Score numerous sports with optional caption kits
- › Celebrate team spirit or recognize a valued sponsor on changeable corner panels

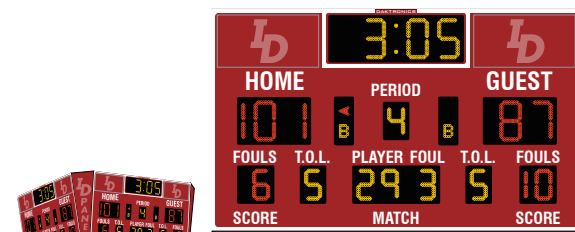


BB-2124 centerhung model

BB-2107 | BB-2108

Digit size: 13" 330 mm, **10"** 254 mm
BB-2107: H: 6' 1829 mm **W: 10'** 3048 mm **D: 6"** 152 mm
BB-2108: H: 6'-2" 1880 mm **W: 12'-10"** 3912 mm **D: 12'-10"** 3912 mm

- › Count down the T.O.L.
- › Score volleyball and wrestling with included Score/Match captions
- › Celebrate team spirit or recognize a valued sponsor on changeable corner panels

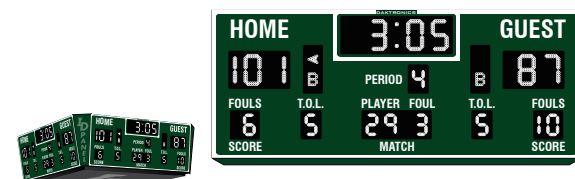


BB-2108 centerhung model

BB-2125 | BB-2126

Digit size: 10" 254 mm, **7"** 178 mm
BB-2125: H: 4' 1219 mm **W: 10'** 3048 mm **D: 6"** 152 mm
BB-2126: H: 4'-2" 1270 mm **W: 12'-10"** 3912 mm **D: 12'-10"** 3912 mm

- › Score volleyball and wrestling with included Score/Match captions
- › Showcase identical information to the BB-2107 in a more compact design

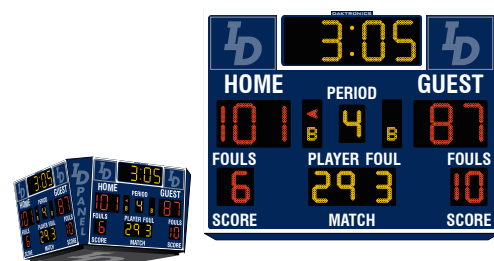


BB-2126 centerhung model

BB-2103 | BB-2104

Digit size: 13" 330 mm, **10"** 254 mm, **7"** 178 mm
BB-2103: H: 6' 1829 mm **W: 8'** 2438 mm **D: 6"** 152 mm
BB-2104: H: 6'-2" 1880 mm **W: 10'-10"** 3302 mm **D: 10'-10"** 3302 mm

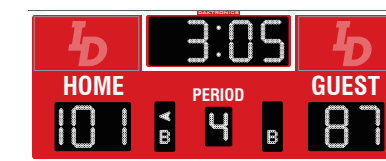
- › Track T.O.L. with optional 7" digits
- › Score volleyball and wrestling with included Score/Match captions
- › Celebrate team spirit or recognize a valued sponsor on changeable corner panels



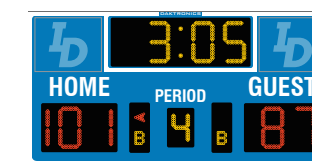
TEAM SCORE SCOREBOARDS

Choose any model below for a great standalone scoreboard or as the perfect companion to a larger team statistics model.

[CLICK SCOREBOARDS TO SEE ONLINE SPECS!](#)



BB-2106 centerhung model



BB-2102 centerhung model

BB-2105 | BB-2106

Digit size: 13" 330 mm, **10"** 254 mm
BB-2105: H: 4' 1219 mm **W: 10'** 3048 mm **D: 6"** 152 mm
BB-2106: H: 4'-2" 1270 mm **W: 12'-10"** 3912 mm **D: 12'-10"** 3912 mm

- › Score up to 199 points
- › Celebrate team spirit or recognize a valued sponsor on changeable corner panels
- › Pair with BB-2123, BB-2107 or BB-2155

BB-2121

Digit size: 10" 254 mm, **7"** 178 mm
H: 2'-6" 762 mm **W: 10'** 3048 mm **D: 6"** 152 mm

- › Score up to 199 points
- › Condensed design for venues with lower ceilings
- › Pair with BB-2125

BB-2101 | BB-2102

Digit size: 13" 330 mm, **10"** 254 mm
BB-2101: H: 4' 1219 mm **W: 8'** 2438 mm **D: 6"** 152 mm
BB-2102: H: 4'-2" 1270 mm **W: 10'-10"** 3302 mm **D: 10'-10"** 3302 mm

- › Score up to 199 points
- › Celebrate team spirit or recognize a valued sponsor on changeable corner panels
- › Pair with BB-2103 or BB-2153

BB-2142

Digit size: 10" 254 mm, **7"** 178 mm
H: 3' 914 mm **W: 6'-6"** 1981 mm **D: 6"** 152 mm

- › Score up to 99 points
- › Celebrate team spirit or recognize a valued sponsor on changeable corner panels



University of the Cumberlands Williamsburg, Kentucky | BB-2105



MODULAR SCOREBOARDS

Decide what stats you want to show and make an impact with a large modular scoreboard.



BB-2116
 Digit size: 18" 457 mm, 13" 330 mm
 H: 4' 1219 mm W: 14' 4267 mm D: 6" 152 mm

- Use as a primary display or combine with either of the below stats modules

BB-2116 & BB-2117

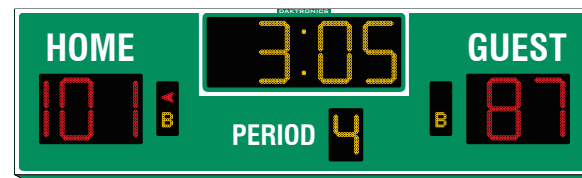
Digit size: 18" 457 mm, 13" 330 mm, 10" 254 mm
 H: 7' 2134 mm W: 14' 4267 mm D: 6" 152 mm

- Count down the Time Outs Left (T.O.L.)
- Display team and player Fouls as well as individual Player Points
- Score numerous sports with optional caption kits

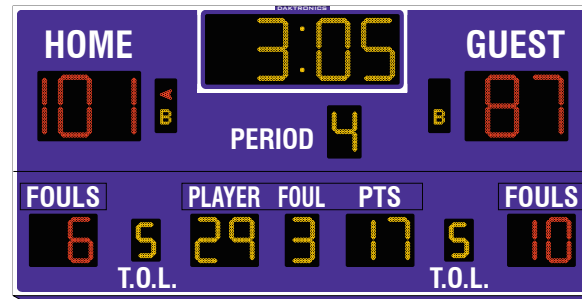
BB-2116 & BB-2119

Digit size: 18" 457 mm, 13" 330 mm
 H: 7' 2134 mm W: 14' 4267 mm D: 6" 152 mm

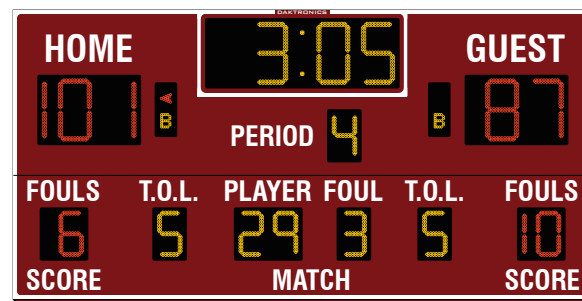
- Count down the T.O.L.
- Display team and player Fouls
- Score volleyball and wrestling with included Score/Match captions



BB-2116



BB-2117



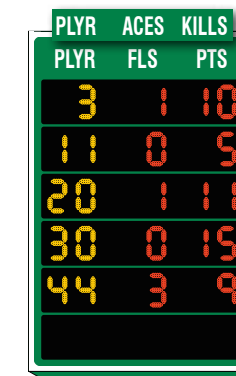
BB-2116

BB-2119

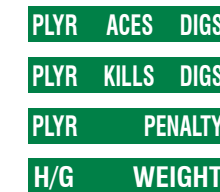
STATISTICS DISPLAYS

Track every player on the court for each team with electronic statistic displays.

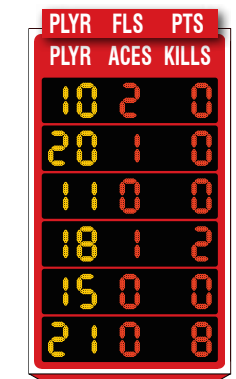
[CLICK SCOREBOARDS TO SEE ONLINE SPECS!](#)



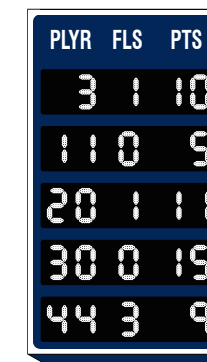
SD-2103



Optional caption panels also available



SD-2102
 Volleyball mode with included volleyball captions shown



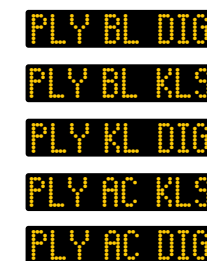
SD-2101



Basketball

Hockey

Wrestling



Volleyball



SD-2103

Digit size: 7" 178 mm
 H: 6' 1829 mm W: 4' 1219 mm D: 6" 152 mm

- Showcase up to 6 players with 6 digits each
- Score volleyball with included reversible caption

SD-2102

Digit size: 7" 178 mm
 H: 6' 1829 mm W: 3'-6" 1067 mm D: 6" 152 mm

- Showcase up to 6 players with 5 digits each
- Score volleyball with included reversible caption

SD-2101

Digit size: 7" 178 mm
 H: 6' 1829 mm W: 3'-6" 1067 mm D: 6" 152 mm

- Showcase up to 5 players with 5 digits each

ELECTRONIC CAPTIONS

Replace the vinyl captions on your statistic displays with optional electronic captions to quickly change between sports.



Brookings High School, Brookings, South Dakota | BB-2115, BB-2135

BB-2115

Digit size: 13" 330 mm, 7" 178 mm
H: 2'-4" 711 mm **W:** 2'-5" 737 mm **D:** 6" 152 mm

- › Display shot time and game time
- › Choose a multi-sided model to increase visibility

BB-2114

Digit size: 13" 330 mm
H: 1'-7" 483 mm **W:** 1'-10" 559 mm **D:** 6" 152 mm

- › Display shot time

TI-2103

Digit size: 7" 178 mm
H: 1' 305 mm **W:** 2'-5" 737 mm **D:** 6" 152 mm

- › Display game time
- › Choose amber PanaView or UniView digits

TI-2031

Digit size: 4" 102 mm
H: 8" 203 mm **W:** 1'-3" 381 mm
Surface mt D: 3.25" 83 mm **Flush mt D:** 1.375" 35 mm

- › Show game time or time-of-day in locker rooms or hallways
- › Select from two mounting options

END-OF-PERIOD LIGHTING

BB-2135

- › Highly visible LED strips light up the backboard

GAME TIMERS AND INDICATORS

Count down every second of shot time, light up the court at the end of the period and more with Daktronics basketball timers.

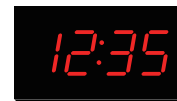


BB-2114

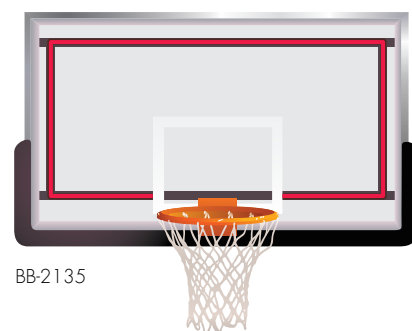
BB-2115
 Two-sided model: BB-2109
 Three-sided model: BB-2111



TI-2103



TI-2031



BB-2135

[BACK TO TABLE OF CONTENTS](#)

DURABLE COURTSIDE DISPLAYS

A powerful promotional and entertainment tool, scorer's tables display video clips, animations and advertisements in 281 trillion colors. For more information on scorer's tables visit daktronics.com/scorerstablebrochure

[CLICK SCOREBOARDS TO SEE ONLINE SPECS!](#)



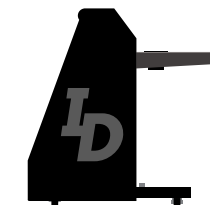
ST-2334 64x288



ST-2373-8



ST-2373-4



Side View



ST-2334 with possession indicator and light strip

[DAKTRONICS.COM](http://daktronics.com) | 1-800-325-8766



Northeast High School, Pasadena, Maryland | 10mm 64 x 288

ST-2334

1 Table: H: 3'-1" 940 mm **W:** 9'-9" 2972 mm **D:** 3'-2" 965 mm
2 Tables: H: 3'-1" 940 mm **W:** 19'-2" 5842 mm **D:** 3'-2" 965 mm
3 Tables: H: 3'-1" 940 mm **W:** 28'-6" 8687 mm **D:** 3'-2" 965 mm
4 Tables: H: 3'-1" 940 mm **W:** 37'-11" 11557 mm **D:** 3'-2" 965 mm

- › Display advertising, scoring and statistics
- › Control with Daktronics Show Control System

PIXEL SPACING	RESOLUTION			
	1 TABLE	2 TABLES	3 TABLES	4 TABLES
10mm	64 x 288	64 x 576	64 x 864	64 x 1152
6mm	96 x 432	96 x 864	96 x 1296	96 x 1728

ADVERTISING SCORER'S TABLES

ST-2373-8: H: 3'-1" 914 mm **W:** 8'-9" 2667 mm **D:** 3'-2" 1016 mm
ST-2373-4: H: 3'-1" 914 mm **W:** 4'-7" 1397 mm **D:** 3'-2" 1016 mm

- › Prominently display backlit team and sponsor graphics right on the court

OPTIONS & ACCESSORIES

POSSESSION INDICATOR

- › Display which team has possession of the next jump ball

END-OF-PERIOD LIGHT STRIP

- › Highly visible light strip indicates end-of-period

SIDE LOGO/SPONSOR AREA

- › Optional logo/sponsor area available on scorer's table's side padding



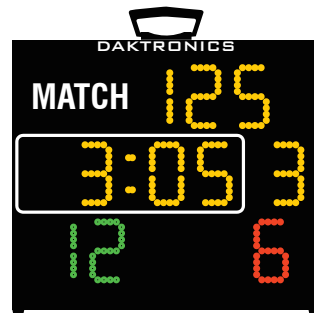
SCOREBOARDS & STATISTICS DISPLAYS

Bring scores to the mat and get the most out of your versatile displays.

WR-2101

Digit size: 5" 127 mm
 WR-2101/WR-2102: H: 1'-9" 533 mm W: 2' 610 mm D: 7" 178 mm
 WR-2103: H: 1'-10" 559 mm W: 2'-3" 686 mm D: 2'-1" 635 mm

- Score basketball, volleyball and gymnastics with included captions
- Provide the best view of the match with single-, double- and triple-sided configurations



One-sided model: WR-2101
 Two-sided model: WR-2102
 Three-sided model: WR-2103



Gymnastics mode
 optional event placards shown

WR-2104

Digit size: 5" 127 mm
 WR-2104/WR-2105: H: 9" 229 mm W: 2' 610 mm D: 7" 178 mm
 WR-2106: H: 10" 254 mm W: 2'-3" 686 mm D: 2'-1" 635 mm

- Add this module to your wrestling scoreboard to display advantage time or team score
- Set on a tabletop or stand right on the mat with optional tripod



Advantage time mode



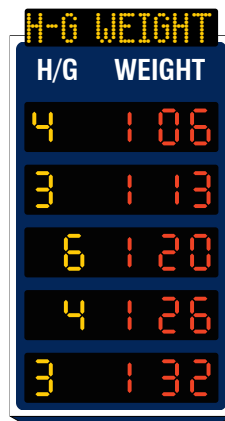
Team score mode



WR-2103 with WR-2106
 on optional tripod

STATISTIC DISPLAYS

- Display winners and points scored for up to 10 weight classes (on SD-2101, shown) or 12 weight classes (on SD-2102, SD-2103)
- Swap the vinyl captions for optional electronic captions to quickly change to different sports

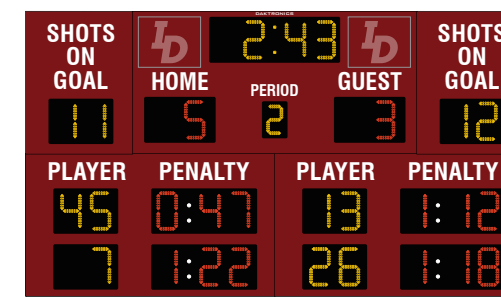
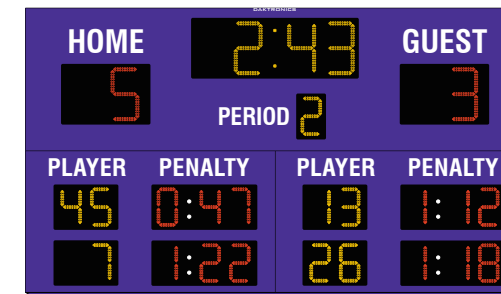


SD-2101
 Optional wrestling captions shown

MODULAR SCOREBOARDS

Mix and match hockey scoreboards and modules to create a custom display that suits your scoring needs.

[CLICK SCOREBOARDS TO SEE ONLINE SPECS!](#)



Red Baron Arena / Marshall, Minnesota | 6mm 624 x 1152, H-2111, H-2102, H-2103

H-2101	
H-2102	H-2102

H-2101 & H-2102

Digit size: 18" 457 mm, 13" 330 mm
 H: 8' 2438 mm W: 14' 4267 mm D: 6" 152 mm

- Showcase up to 2-player penalty times from each team with their jersey numbers on the scoreboard

H-2103	H-2111	H-2103
H-2102	H-2102	

H-2111, H-2102 & H-2103

Digit size: 13" 330 mm, 10" 254 mm
 H: 8' 2438 mm W: 14' 4267 mm D: 6" 152 mm

- Add Shots on Goal to each side of the scoreboard with player penalty times underneath
- Celebrate team spirit or recognize a valued sponsor on the scoreboard face

H-2103	H-2115	H-2111	H-2115	H-2103
--------	--------	--------	--------	--------

H-2111, H-2115 & H-2103

Digit size: 13" 330 mm, 10" 254 mm
 H: 4' 1219 mm W: 22' 6706 mm D: 6" 152 mm

- Add penalty times to each side of the scoreboard with Shots on Goal arranged horizontally for low ceilings
- Celebrate team spirit or recognize a valued sponsor on the scoreboard face



The Blake School Hopkins, Minnesota | H-2104

PLAYER/PENALTY SCOREBOARDS

Track critical game stats as well as up to 4 individual player penalty times. Indicate team penalty with optional LED arrows.

TEAM SCORE SCOREBOARDS

Display the game time, team score and period, or combine with modular scoreboards for added statistical capability and flexibility.



Shakopee Ice Arena Shakopee, Minnesota | H-2101, H-2102, H-2103

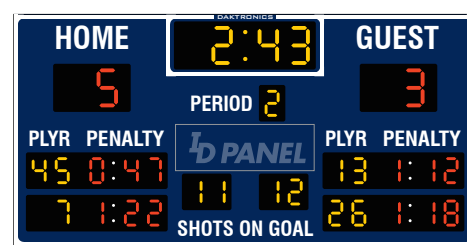
H-2104 | H-2105

Digit size: 10" 254 mm, 7" 178 mm
H-2104: H: 5' 1524 mm W: 10' 3048 mm D: 6" 152 mm
H-2105: H: 5'-2" 1575 mm W: 12'-10" 3912 mm D: 12'-10" 3912 mm

- › Track Shots on Goal for both teams
- › Display player jersey number with penalty times
- › Celebrate team spirit or recognize a valued sponsor on a changeable panel



H-2105 centerhung model



H-2101

Digit size: 18" 457 mm, 13" 330 mm
H: 4' 1219 mm **W:** 14' 4267 mm **D:** 6" 152 mm

- › Large digits ensure every fan has a view of the action

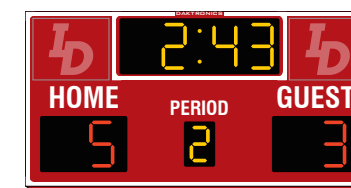
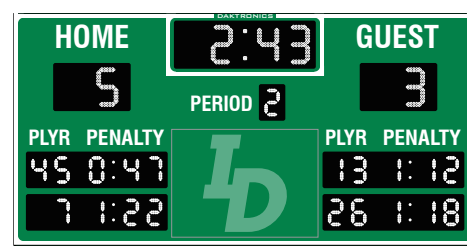
H-2106 | H-2107

Digit size: 10" 254 mm, 7" 178 mm
H-2106: H: 5' 1524 mm W: 10' 3048 mm D: 6" 152 mm
H-2107: H: 5'-2" 1575 mm W: 12'-10" 3912 mm D: 12'-10" 3912 mm

- › Display player jersey number with penalty times
- › Celebrate team spirit or recognize a valued sponsor on a changeable panel



H-2107 centerhung model



H-2112 centerhung model

H-2111 | H-2112

Digit size: 13" 330 mm, 10" 254 mm
H-2111: H: 4' 1219 mm W: 8' 2438 mm D: 6" 152 mm
H-2112: H: 4'-2" 1270 mm W: 10'-10" 3302 mm D: 10'-10" 3302 mm

- › Celebrate team spirit or recognize a valued sponsor on changeable corner panels

GOAL LIGHTS

Goal lights may be mounted to protective glass around the rink or to a 1" (25 mm) pipe (not included). Press the goal judge switch to alert fans of each goal.

PRO MODEL

H: 10" 254 mm W: 2'-6" 762 mm D: 7" 178 mm

- › Signal goals with 2 rotating red beacons and indicate end-of-period with green lamp



Pro model

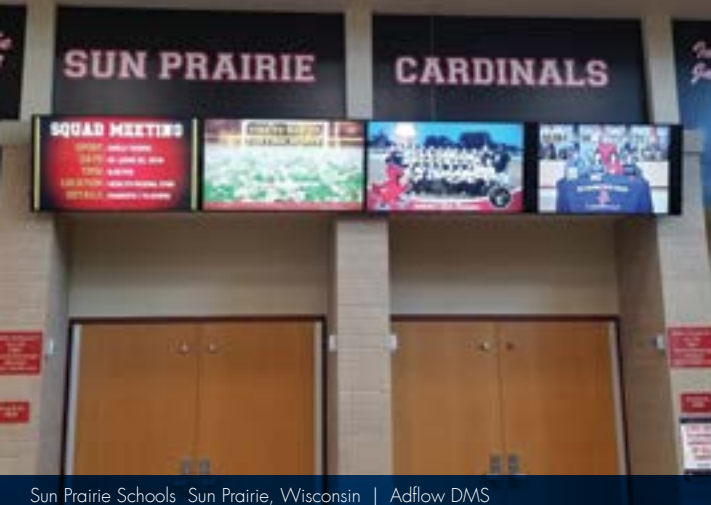


Varsity model

VARSITY MODEL

H: 10" 254 mm W: 2'-6" 762 mm D: 6" 152 mm

- › Signal goals with red lamp and indicate end-of-period with green lamp



INDOOR DIGITAL MEDIA SOLUTIONS

Adflow DMS™ software integrates digital displays seamlessly across an entire system, whether school or district-wide from one source. Manage all your postings with one device, wherever and whenever. Schedule content or update on the fly.

ADFLOW DMS™ SOFTWARE

Daktronics' patented cloud-based approach provides a worry-free, flexible solution that enables you to centrally control your digital network.

- › Upload and schedule content with just a few clicks.
- › Create day-parts for targeted content playback.
- › Customize work flows and approval processes.
- › Receive new software features automatically.
- › Use a powerful, scalable hosted solution.



WHY DIGITAL

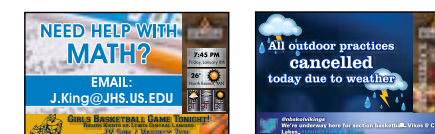
Adflow is the turnkey solution for your school. It includes software, hardware, installation, training and support, so you can focus on the business at hand – zero IT involvement required.

If you want to synchronize and customize LCD communications across your network from one source, Daktronics digital signage is the simple solution to your messaging needs.



LOBBIES & SHARED SPACES

How are you communicating across campus? Did you know 97% of students prefer to receive their information digitally? Catch their eyes with displays that inform and inspire.



PACKAGE 1

› 3 x 1 Video Wall

PACKAGE 2

› 4 x 1 Video Wall

PACKAGE 3

› 2 x 2 Video Wall

PACKAGE 4

› Various bundles of 5 individual displays (43", 50" and 55")



Henderson County High School Henderson, Kentucky | BB-2103, DA-1501

INDOOR TRUSS & PIPING

Lightweight aluminum truss and piping provide yet another way of making a display your own. Vary the number, length and spacing of the decorative elements for endless combinations.



DA-1500

- › Connect displays for a uniform structural appearance
- › Add a flourish above or below the display
- › Choose from a variety of lengths

DA-1501

- › Frame the display or connect multiple pieces with diagonal truss
- › Get more space for team logos and lettering
- › Choose from a variety of lengths

DA-1502

- › Frame the display or connect multiple pieces with cross truss
- › Get more space for team logos and lettering
- › Choose from a variety of lengths

CUSTOM ACCENTS

Customize your look with an accent that features your school name, logo or mascot.



Grand Island HS Grand Island, Nebraska | 6mm 288 x 432, Custom Accent

CUSTOM DOME ACCENT OPTIONS

- › Other designs are often requested. We can create a custom look to make your project stand out.



CONFIGURE YOUR SCOREBOARD

It's easy to build your scoreboard and request a quote. When you find one you're interested in, go to daktronics.com, type the model number of the scoreboard in the search bar (be sure to include the hyphen), and click on the link for product information. Our simple configurator tool will walk you through choosing scoreboard and digit colors, caption style and options like logo panels and audio systems and allow you to request pricing.



OUTDOOR PRODUCTS

From scoreboards and timers to video displays and audio solutions, Daktronics has the right combination to inform and entertain your students, parents and beyond.

- 37 Outdoor Video
- 42 Outdoor Control
- 44 Outdoor Audio
- 46 Baseball Scoring
- 54 Football Scoring
- 60 Track Scoring
- 62 Lacrosse Scoring
- 65 Soccer Scoring
- 68 Marque Displays
- 70 Outdoor Accents

- 72 Control Consoles
- 74 Timing Displays
- 76 Sport Modes
- 84 Scoreboard Index
- 86 Accent Index

“What we have accomplished and the opportunities established through the use of our scoreboards and video boards has not only impacted our school system but our community.

—John Zell, Athletic Director, Lima High School, Lima Ohio.”

OUTDOOR VIDEO DISPLAYS

TRADITIONAL & HD LED TECHNOLOGY

A video display cranks up the excitement of any event, with statistics, interactive prompts and sponsor promotions. Our through-hole LED video display is specially designed to provide excellent image and video quality in moderate to long viewing distances.

The HD pixel layout on the 13mm and 15mm has fewer LEDs than the traditional layout of the 16mm, reducing overlap and creating more black space on the display face. This means the HD layout provides similar lines of resolution with better contrast.

Talk to your Daktronics sales rep about how to determine the right size, resolution and control system for your stadium.

[CLICK TO SEE ONLINE SPECS!](#)



Children's Health Stadium Prosper ISD Prosper, Texas | 13HD 756 x 1316, SSD-2000

HEIGHT x WIDTH

FEET		METERS		16MT LVX		15HD LVX DVX		13HD LVX DVX	
ROWS	COLS	ROWS	COLS	ROWS	COLS	ROWS	COLS	ROWS	COLS
7.2 x 13.2	2.19 x 4.02	132	242	-	-	-	-	-	-
7.2 x 18	2.19 x 5.49	132	242	-	-	-	-	-	-
7.2 x 25	2.19 x 7.62	132	242	-	-	-	-	-	-
7.2 x 32	2.19 x 9.75	132	242	-	-	-	-	-	-
7.2 x 36	2.19 x 10.97	132	242	-	-	-	-	-	-
8.4 x 14.4	2.56 x 4.39	154	264	-	-	-	-	-	-
8.4 x 18	2.56 x 5.49	154	264	-	-	-	-	-	-
8.4 x 25	2.56 x 7.62	154	264	-	-	-	-	-	-
8.4 x 32	2.56 x 9.75	154	264	-	-	-	-	-	-
8.4 x 36	2.56 x 10.97	154	264	-	-	-	-	-	-
9.6 x 16.8	2.93 x 5.12	176	308	-	-	-	-	-	-
9.6 x 18	2.93 x 5.49	176	308	-	-	-	-	-	-
9.6 x 25	2.93 x 7.62	176	308	-	-	-	-	-	-
9.6 x 32	2.93 x 9.75	176	308	-	-	-	-	-	-
9.6 x 36	2.93 x 10.97	176	308	-	-	-	-	-	-
10.8 x 19.2	3.29 x 5.85	198	352	-	-	-	-	-	-
10.8 x 25	3.29 x 7.62	198	352	-	-	-	-	-	-
10.8 x 32	3.29 x 9.75	198	352	-	-	-	-	-	-
10.8 x 36	3.29 x 10.97	198	352	-	-	-	-	-	-
12 x 21.6	3.66 x 6.58	220	396	-	-	-	-	-	-
12 x 25	3.66 x 7.62	220	396	-	-	-	-	-	-
12 x 32	3.66 x 9.75	220	396	-	-	-	-	-	-
12 x 36	3.66 x 10.97	220	396	-	-	-	-	-	-
13.2 x 24	4.02 x 7.32	242	440	264	480	-	-	-	-
13.2 x 25	4.02 x 7.62	242	440	264	480	-	-	-	-
13.2 x 32	4.02 x 9.75	242	440	264	480	-	-	-	-
13.2 x 36	4.02 x 10.97	242	440	264	480	-	-	-	-
14.4 x 25.2	4.39 x 7.68	264	462	288	504	-	-	-	-
14.4 x 32	4.39 x 9.75	264	462	288	504	-	-	-	-
14.4 x 36	4.39 x 10.97	264	462	288	504	-	-	-	-
15.6 x 27.6	4.75 x 8.41	286	506	312	552	-	-	-	-
15.6 x 32	4.75 x 9.75	286	506	312	552	-	-	-	-
15.6 x 36	4.75 x 10.97	286	506	312	552	-	-	-	-
16.8 x 30	5.12 x 9.14	308	550	336	600	-	-	-	-
16.8 x 32	5.12 x 9.75	308	550	336	600	-	-	-	-
16.8 x 36	5.12 x 10.97	308	550	336	600	-	-	-	-
18 x 32.4	5.49 x 9.88	330	594	360	648	-	-	-	-
18 x 36	5.49 x 10.97	330	594	360	648	-	-	-	-
19.2 x 33.6	5.85 x 10.24	352	616	384	672	-	-	-	-
19.2 x 36	5.85 x 10.97	352	616	384	672	-	-	-	-
20.4 x 36	6.22 x 10.97	374	660	408	720	-	-	-	-
21.6 x 38.4	6.58 x 11.7	396	704	432	768	-	-	-	-
22.8 x 40.8	6.95 x 12.44	418	748	456	816	-	-	-	-
24 x 43.2	7.32 x 13.17	440	792	480	864	-	-	-	-
25.2 x 44.4	7.68 x 13.53	462	814	504	888	-	-	-	-
26.4 x 46.8	8.05 x 14.26	484	858	528	936	-	-	-	-
27.93 x 48.33	8.51 x 14.73	-	-	552	960	644	1120	-	-
29.13 x 50.73	8.88 x 15.46	-	-	576	1008	672	1176	-	-
30.33 x 53.13	9.24 x 16.19	-	-	600	1056	700	1232	-	-
31.53 x 55.53	9.61 x 16.92	-	-	624	1104	728	1288	-	-
32.73 x 57.93	9.98 x 17.66	-	-	648	1152	756	1344	-	-

LIVE VIDEO



Deer Creek High School Edmond, Oklahoma | 10SMD 432 x 756

SURFACE MOUNT DISPLAY LED TECHNOLOGY

Surface mount displays (SMDs) bring stunning high-resolution quality to your outdoor stadium. Designed to provide excellent image and video quality both close up and far away, SMDs feature a broad color depth, and the contrast-enhancing louvers trap light to protect the LEDs from intense sunlight. Consider the SMD displays if your minimum viewing distance is less than 120 feet.

Talk to your Daktronics sales rep about how to determine the right size, resolution and control system for your stadium.

[CLICK TO SEE ONLINE SPECS!](#)

HEIGHT x WIDTH		15SMD LVX		10SMD LVX	
FEET	METERS	ROWS	COLS	ROWS	COLS
7.2 x 13.2	2.19 x 4.02	144	x 264	216	x 396
7.2 x 18	2.19 x 5.49	144	x 264	216	x 396
7.2 x 25	2.19 x 7.62	144	x 264	216	x 396
7.2 x 32	2.19 x 9.75	144	x 264	216	x 396
7.2 x 36	2.19 x 10.97	144	x 264	216	x 396
8.4 x 14.4	2.56 x 4.39	168	x 288	252	x 432
8.4 x 18	2.56 x 5.49	168	x 288	252	x 432
8.4 x 25	2.56 x 7.62	168	x 288	252	x 432
8.4 x 32	2.56 x 9.75	168	x 288	252	x 432
8.4 x 36	2.56 x 10.97	168	x 288	252	x 432
9.6 x 16.8	2.93 x 5.12	192	x 336	288	x 504
9.6 x 18	2.93 x 5.49	192	x 336	288	x 504
9.6 x 25	2.93 x 7.62	192	x 336	288	x 504
9.6 x 32	2.93 x 9.75	192	x 336	288	x 504
9.6 x 36	2.93 x 10.97	192	x 336	288	x 504
10.8 x 19.2	3.29 x 5.85	216	x 384	324	x 576
10.8 x 25	3.29 x 7.62	216	x 384	324	x 576
10.8 x 32	3.29 x 9.75	216	x 384	324	x 576
10.8 x 36	3.29 x 10.97	216	x 384	324	x 576
12 x 21.6	3.66 x 6.58	240	x 432	360	x 648
12 x 25	3.66 x 7.62	240	x 432	360	x 648
12 x 32	3.66 x 9.75	240	x 432	360	x 648
12 x 36	3.66 x 10.97	240	x 432	360	x 648
13.2 x 24	4.02 x 7.32	264	x 480	396	x 720
13.2 x 25	4.02 x 7.62	264	x 480	396	x 720
13.2 x 32	4.02 x 9.75	264	x 480	396	x 720
13.2 x 36	4.02 x 10.97	264	x 480	396	x 720
14.4 x 25.2	4.39 x 7.68	288	x 504	432	x 756
14.4 x 32	4.39 x 9.75	288	x 504	432	x 756
14.4 x 36	4.39 x 10.97	288	x 504	432	x 756
15.6 x 27.6	4.75 x 8.41	312	x 552	468	x 828
15.6 x 32	4.75 x 9.75	312	x 552	468	x 828
15.6 x 36	4.75 x 10.97	312	x 552	468	x 828
16.8 x 30	5.12 x 9.14	336	x 600	504	x 900
16.8 x 32	5.12 x 9.75	336	x 600	504	x 900
16.8 x 36	5.12 x 10.97	336	x 600	504	x 900
18 x 32.4	5.49 x 9.88	360	x 648	540	x 972
18 x 36	5.49 x 10.97	360	x 648	540	x 972
19.2 x 33.6	5.85 x 10.24	384	x 672	576	x 1008
19.2 x 36	5.85 x 10.97	384	x 672	576	x 1008
20.4 x 36	6.22 x 10.97	408	x 720	612	x 1080
21.6 x 38.4	6.58 x 11.7	432	x 768	648	x 1152
22.8 x 40.8	6.95 x 12.44	456	x 816	684	x 1224
24 x 43.2	7.32 x 13.17	480	x 864	720	x 1296

LIVE VIDEO

NOTE: When considering video display technology, be sure your content plays seamlessly by comparing the processing capabilities. Daktronics uses a 22-bit distributed processing method with 16 bits dedicated to color processing, ensuring pristine image quality.



Kalkaska High School Kalkaska, Michigan | 16MT 132 x 440, SS-500HD

GO DIGITAL

Our Go Digital Upgrade Package allows you to replace your scoreboard with a cost-effective video solution that enhances entertainment, increases student education and maximizes revenue. Take your school from a traditional scoreboard to a video display with the lowest possible investment.

[CLICK TO SEE ONLINE SPECS!](#)

HEIGHT x WIDTH

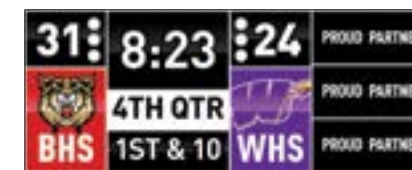
HEIGHT x WIDTH		19.8MT DVXMC		15.85MT DVXMC	
FEET	METERS	ROWS	COLS	ROWS	COLS
3.67 x 9.42	1.12 x 2.87	48 x 140		60 x 175	
3.67 x 10.67	1.12 x 3.25	48 x 160		60 x 200	
4.67 x 8.08	1.42 x 2.46	64 x 120		80 x 150	
4.67 x 10.67	1.42 x 3.25	64 x 160		80 x 200	
4.67 x 13.25	1.42 x 4.04	64 x 200		80 x 250	
5.75 x 9.42	1.75 x 2.87	80 x 140		100 x 175	
5.75 x 10.67	1.75 x 3.25	80 x 160		100 x 200	
5.75 x 13.25	1.75 x 4.04	80 x 200		100 x 250	
5.75 x 15.92	1.75 x 4.85	80 x 240		100 x 300	

		16MT LVX		15SMD LVX		10SMD LVX	
FEET	METERS	ROWS	COLS	ROWS	COLS	ROWS	COLS
7.2 x 18	2.19 x 5.49	132 x 330		144 x 360		216 x 540	
7.2 x 25	2.19 x 7.62	132 x 440		144 x 480		216 x 720	
8.4 x 18	2.56 x 5.49	154 x 330		168 x 360		252 x 540	
8.4 x 25	2.56 x 7.62	154 x 440		168 x 480		252 x 720	
9.6 x 18	2.93 x 5.49	176 x 330		192 x 360		288 x 540	
9.6 x 25	2.93 x 7.62	176 x 440		192 x 480		288 x 720	
12 x 18	3.66 x 5.49	220 x 330		240 x 360		360 x 540	
12 x 25	3.66 x 7.62	220 x 440		240 x 480		360 x 720	

NOTE: The 8 sizes above are specialized to fit an existing scoreboard structure.

LIVE VIDEO

POPULAR LAYOUT EXAMPLES



132 X 330
Active Area: 7.2' X 18'



154 X 330
Active Area: 8.4' X 18'



154 X 440
Active Area: 8.4' X 24'



176 X 440
Active Area: 9.6' X 24'



OUTDOOR VIDEO CONTROL

Working on a Daktronics system in high school gives students a real advantage, because our systems are also common in college and professional stadiums. Give your kids the opportunity to learn a system today that will pay dividends later in life.

SIMPLE. EXPANDABLE. PROVEN.

Daktronics Show Control is the most powerful control system in the industry. Maximize your show and even update it on the fly with our intuitive software. It can be as simple or professional as you want it to be – expand at your own comfort level!

UPGRADE WITH ANY OR ALL OF THESE OPTIONS

Video production system – Add special effects like slow motion, wipes, animated titles and more.

Daktronics statistics software – Easily manage game, season and career statistics at all levels of play. Enter live game statistics with the intuitive play-by-play entry mode, or use box mode for post-game stats entry.

NOTE: Daktronics Scoring-Timing Interface, sold separately, is required to show stats on LED displays.

DakStats Webcast – Broadcast live play-by-play scores and stats of your games for fans who can't be in the stands.

DakStats software can also automatically suggest tweets to send, complete with up-to-date game information.

It takes the games to another level. For the pregame, they have interviews, like with the coach and do voiceovers for ads.

–Chris Watson, Booster Club President,
Chapin High School, Chapin, SC



SHOW CONTROL

Show Control is a software suite that makes game day easy. It includes Content Studio to create and edit content before and during the game, and Display Studio to play your content and live action with the touch of a button. It's compatible with All Sport® Pro and All Sport® 5000.

STUDIO ONE

Studio One is a powerful laptop that provides true portability for content editing and creation through Show Control. Take it anywhere to prepare and upload content and create buttons to simplify control. Then, plug it in at the venue and put on a great show directly from your laptop.

ALL SPORT® PRO

All Sport Pro is the only software that provides scoring and video control from a single device. Using a laptop or smart tablet, easily integrate with Show Control or Studio One, and expand the functionality to multiple operators. It's perfect for a fixed-digit scoreboard or video display.



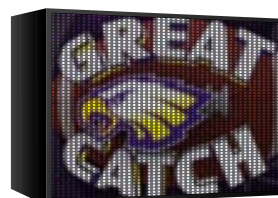
OUTDOOR AUDIO

Scoreboards and displays are vital, but audio quality is also crucial for player and fan experience in your outdoor stadium. Daktronics offers Sportsound® audio systems in many coverage patterns. If you want to take it to the next level, opt for a digital audio façade and stadium sound. Choose the system that fits your arena, or talk to your Daktronics rep about customizing your system.

SSD-1500 | SS-1500HD

H: 6' 1829 mm **W:** 8' 2438 mm **D:** 3'-6" 1067 mm **Matrix Size:** 56 x 96

- › Suitable for facilities with an average maximum capacity of 8,000 fans
- › Broader coverage pattern and higher decibel rating than SS-500HD
- › Provides big sound in smaller venues
- › Ready to install right out of the box
- › SSD-1500 adds next-gen ProPixel® Freeform LED Sticks to the sound system
 - › Displays sponsor information to generate revenue
 - › Crowd prompts increase fan involvement
 - › Retrofit kit available for existing SS-1500HD



SSD-1500



SS-1500HD

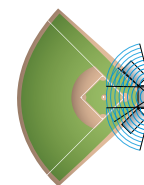
SS-500HD

H: 3' 914 mm **W:** 8' 2438 mm **D:** 3'-6" 1067 mm

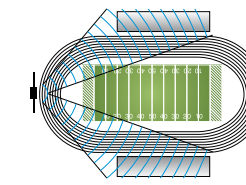
- › Single-point system speakers adjust horizontally
- › Provides even coverage, overcoming crowd noise up to 15 rows high
- › Intelligible speech and full range music for in-game announcements and halftime events
- › Adjustable configurations for installation flexibility
- › Arrives fully assembled for minimal installation time



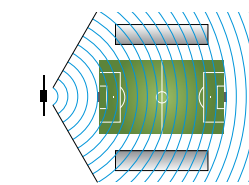
COVERAGE PATTERNS



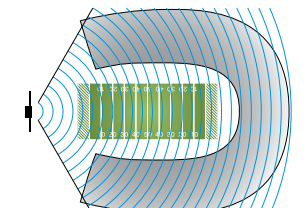
SS-200



SS-500HD



SS-1500HD



SS-2000HD



SSD-2000



SS-2000HD

SSD-2000 | SS-2000HD

H: 6' 1829 mm **W:** 22' 6706 mm **D:** 3'-6" 1067 mm **Matrix Size:** 56 x 272

- › Largest standard sound system available
- › Provides high-impact sound for even coverage in any outdoor facility
- › Capability to overcome crowd noise
- › Single-point system fully assembled for easy installation and permanent placement
- › SSD-2000 adds next-gen ProPixel® Freeform LED Sticks to the sound system
 - › Synchronize audio and video for added excitement and sponsorship opportunities
 - › Able to quickly and easily change content
 - › Sealed element housing protects internal components from harsh conditions

NEW SS-200

H: 18.25" 464 mm **W:** 18.25" 464 mm **D:** 15" 381 mm

- › Bring exceptional audio to even the smallest outdoor venue
- › Adjust horizontally and vertically to direct sound only where you want it
- › Durable cabinet protects speaker from weather, UV radiation and sports balls
- › Designed for use with 1-4 loudspeakers



10-INNING LINE SCORE WITH PITCH SPEED

Track 10 innings worth of action, including total Runs, Hits and Errors for each team, and catch every blazing fastball with a 100+ MPH speed of pitch display.

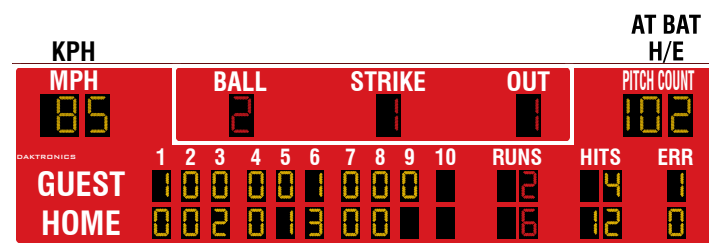


BA-2029
 Digit size: 24" 610 mm, 18" 457 mm
 H: 9'-4" 2845 mm W: 36' 10973 mm D: 8" 203 mm

- › Display Time of Day or game clock along with batter number
- › Experience the most complete baseball scoring solution

BA-2028
 Digit size: 24" 610 mm, 18" 457 mm
 H: 9'-4" 2845 mm W: 36' 10973 mm D: 8" 203 mm

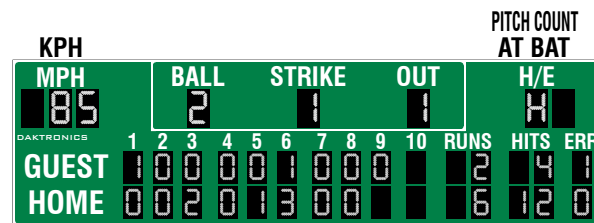
- › Choose At Bat, Hit/Error or Pitch Count caption
- › Track 100+ pitches for Home or Guest team
- › Make your pitcher the star of the show



Pitch Count caption shown

BA-2127
 Digit size: 18" 457 mm, 15" 381 mm
 H: 7' 2134 mm W: 25' 7620 mm D: 8" 203 mm

- › Choose At Bat, Hit/Error or Pitch Count caption
- › Track Home or Guest pitches over 99 with optional 100's digit
- › Display the same stats of the BA-2028 in smaller form



PITCH SPEED

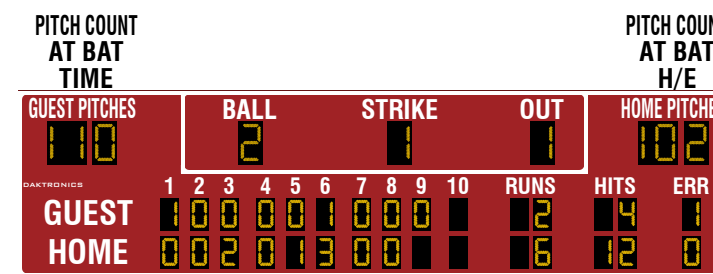
To display pitch speed, you'll need a radar gun system. Required for all scoreboards on this page and smaller pitch speed displays, the system uses a radar gun connected to an All Sport® 5000 controller to offer fans instant, accurate feedback on the speed of every pitch.



10-INNING LINE SCORE

Give a personal touch to your 10-inning scoreboard by selecting from numerous caption combinations to match your preferences.

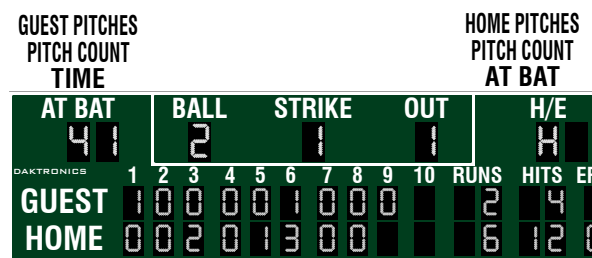
CLICK SCOREBOARDS TO SEE ONLINE SPECS!



Pitch Count captions shown
 If Pitch Count is shown for both teams, Guest is on the left and Home is on the right

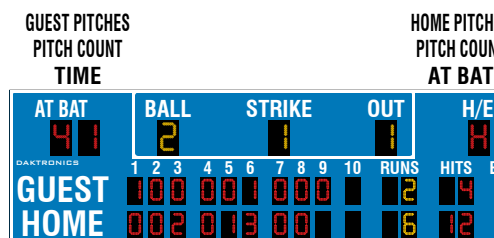
BA-2026
 Digit size: 24" 610 mm, 18" 457 mm
 H: 9'-4" 2845 mm W: 36' 10973 mm D: 8" 203 mm

- › Choose from At Bat, Hit/Error, Pitch Count or Time captions
- › Track 100+ pitches for one or both teams



BA-2125
 Digit size: 18" 457 mm, 15" 381 mm
 H: 7' 2134 mm W: 25' 7620 mm D: 8" 203 mm

- › Choose from At Bat, Hit/Error, Pitch Count or Time captions
- › Track pitches for one or both teams over 99 with optional 100's digit
- › Display the same stats as the BA-2026 in smaller form



BA-2127
 Digit size: 18" 457 mm, 15" 381 mm
 H: 7' 2134 mm W: 25' 7620 mm D: 8" 203 mm

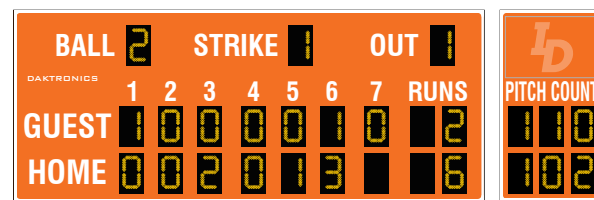
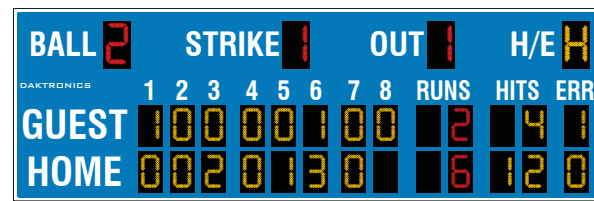
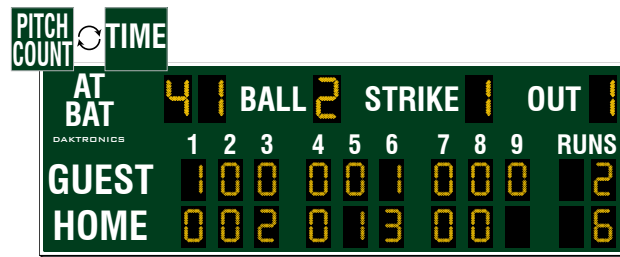
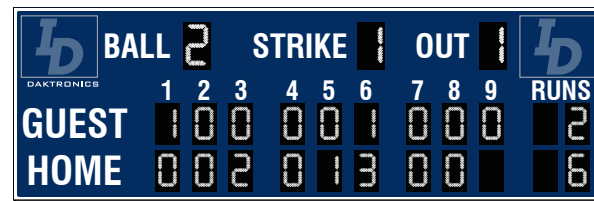
- › Choose from At Bat, Hit/Error, Pitch Count or Time caption
- › Track pitches for one or both teams over 99 with optional 100's digit
- › Get the most game information in the least amount of space

DID YOU KNOW?
 Look for this icon to see if the scoreboard can accommodate mixed digits: Display Ball, Strike, Out and Total Runs in a different LED color.



7-9 INNING LINE SCORE

Choose the number of innings that meets the needs of your league. Track runs for the top and bottom of every inning as well as total team score.



BA-2022

BA-2035

BA-2030

Digit size: 18" 457 mm, 15" 381 mm
H: 6'-6" 1981 mm W: 20' 6096 mm D: 8" 203 mm

- Showcase 9 innings of runs
- Celebrate team spirit or recognize a valued sponsor on the scoreboard face
- Add the BA-2035 to count 100+ pitches for Home and Guest

BA-2005

Digit size: 18" 457 mm, 15" 381 mm
H: 6'-6" 1981 mm W: 20' 6096 mm D: 8" 203 mm

- Showcase 9 innings of runs
- Switch between current batter number, time or pitch count with reversible caption panel
- Add the BA-2035 to count 100+ pitches for Home and Guest

BA-2014

Digit size: 18" 457 mm, 15" 381 mm
H: 6'-6" 1981 mm W: 20' 6096 mm D: 8" 203 mm

- Showcase 8 innings of runs, ideal for softball
- Display cumulative hits and errors for each team
- Add the BA-2035 to count 100+ pitches for Home and Guest

BA-2022

Digit size: 15" 381 mm
H: 6'-6" 1981 mm W: 16' 4877 mm D: 8" 203 mm

- Showcase 7 innings of runs, ideal for softball

BA-2035

Digit size: 15" 381 mm
H: 6'-6" 1981 mm W: 3'-6" 1067 mm D: 8" 203 mm

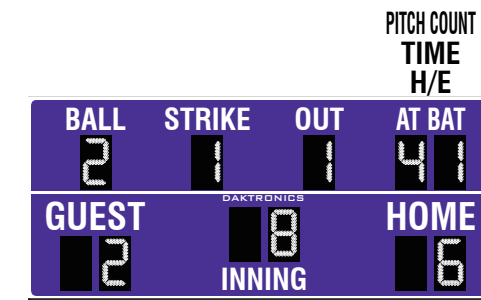
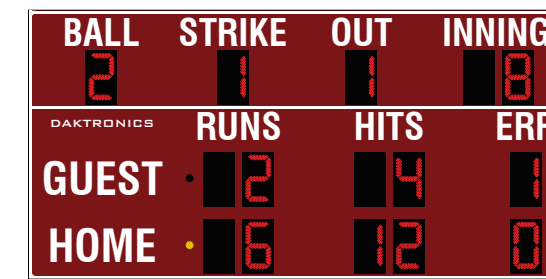
- Add-on pitch count to 100+ for Home and Guest
- Pairs with any scoreboard on this page



TEAM SCORE WITH B/S/O DIGITS

Keep your fans informed of all the action with bold digits for innings, scores, balls, strikes and outs.

[CLICK SCOREBOARDS TO SEE ONLINE SPECS!](#)



BA-1518

Digit size: 18" 457 mm
H: 8' 2438 mm W: 16' 4877 mm D: 8" 203 mm

- Score up to 19 innings
- Record total Runs, Hits and Errors
- Show which team is at the plate with At Bat indicators

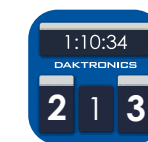
BA-2017

Digit size: 18" 457 mm
H: 6' 1829 mm W: 14' 4267 mm D: 8" 203 mm

- Score up to 19 innings
- Choose from At Bat, Hit/Error, Time or Pitch Count* caption

*Requires AS-1600, AS-5000 or DAK Score

MOBILE SCORING



Look for this icon to see if the scoreboard is compatible with the DAK Score app or refer to the scoreboard index.



Belle Plaine High School Belle Plaine, Minnesota | BA-618

BA-624

Digit size: 24" 610 mm
H: 6' 1829 mm W: 16' 4877 mm D: 8" 203 mm

- › Score up to 19 innings
- › Indicate Hit/Error
- › Ensure a great view from any seat with 24" digits

BA-618

Digit size: 18" 457 mm
H: 5' 1524 mm W: 14' 4267 mm D: 8" 203 mm

- › Score up to 19 innings
- › Indicate Hit/Error
- › Use as a compact alternative to the BA-624

BA-2718

Digit size: 18" 457 mm
H: 5' 1524 mm W: 10' 3048 mm D: 8" 203 mm

- › Score up to 9 innings
- › Keep time with a two-digit clock
- › Choose At Bat, Hit/Error, Time or Pitch Count* caption

*Requires AS-1600, AS-5000 or DAK Score

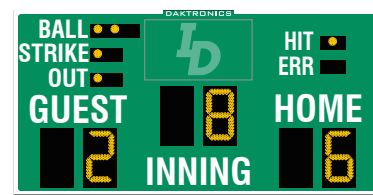
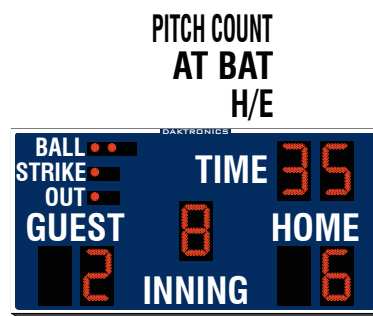
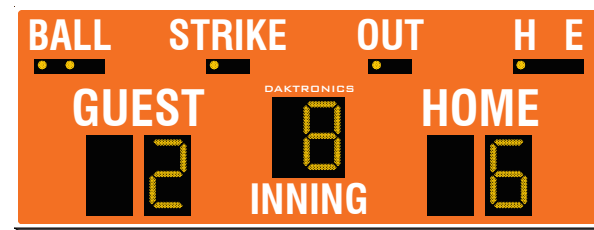
BA-2618

Digit size: 18" 457 mm
H: 5' 1524 mm W: 10' 3048 mm D: 8" 203 mm

- › Score up to 19 innings
- › Indicate Hit/Error
- › Celebrate team spirit or recognize a valued sponsor on the scoreboard face

TEAM SCORE WITH B/S/O INDICATORS

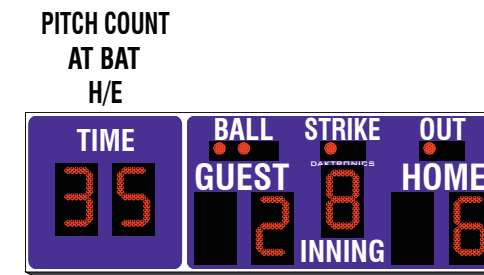
Easily keep track of balls, strikes and outs, so fans and players never lose track of the count.



SIMPLE SCORING SOLUTIONS

Highly visible digits coupled with simple, circular indicators ensure everyone knows the score.

[CLICK SCOREBOARDS TO SEE ONLINE SPECS!](#)



Sumner-Fredericksberg High School Sumner, Iowa | BA-2518

BA-2518

Digit size: 18" 457 mm
H: 4' 1219 mm W: 9' 2743 mm D: 8" 203 mm

- › Score up to 9 innings
- › Showcase essential game information with bold 18" digits

BA-2715

Digit size: 15" 381 mm
H: 3' 914 mm W: 9' 2743 mm D: 8" 203 mm

- › Score up to 9 innings with 15" digits
- › Keep time with a two-digit clock
- › Choose At Bat, Hit/Error, Time or Pitch Count* caption

*Requires AS-1600, AS-5000 or DAK Score

BA-2515

Digit size: 15" 381 mm
H: 3' 914 mm W: 6' 1829 mm D: 8" 203 mm

- › Score up to 9 innings with 15" digits
- › A popular seller for smaller fields

HANDHELD CONTROLLER



The RC-200 places wireless control in the palm of your hand. Instantly update the scoreboard from across the field. Look for this icon to see if the scoreboard is compatible with the RC-200 handheld controller or refer to the scoreboard index.



MULTI-SPORT

Versatility and reliability combine into the best value for facilities hosting multiple sports.

MS-918

Digit size: 18" 457 mm, 15" 381 mm
H: 5' 1524 mm W: 14' 4267 mm D: 8" 203 mm

- › Indicate Ball, Strike, Out and Hit/Error
- › Switch between Inning or Period with reversible caption panel

MS-3918

Digit size: 18" 457 mm
H: 5' 1524 mm W: 10' 3048 mm D: 8" 203 mm

- › Indicate Ball, Strike, Out and Hit/Error
- › Display time-of-day or game clock
- › Switch between Inning or Period with reversible caption panel

MS-915

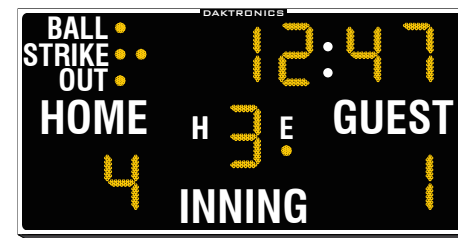
Digit size: 15" 381 mm
H: 4' 1219 mm W: 8' 2438 mm D: 8" 203 mm

- › Display time-of-day or game clock
- › Switch between Inning or Period with reversible caption panel
- › Celebrate team spirit or recognize valued sponsors on the scoreboard face

MS-2113

Digit size: 8" 203 mm
H: 2'-10" 864 mm W: 4'-4" 1321 mm D: 8" 203 mm

- › Score baseball with optional Ball, Strike and Out captions
- › Charge the internal batteries with smart charger for up to 14 hours of game play
- › Experience wireless freedom with RC-200 controller



Optional baseball captions shown



PITCH DISPLAYS

Showcase your pitching talent and complement your scoreboard with Daktronics pitch displays.

[CLICK SCOREBOARDS TO SEE ONLINE SPECS!](#)



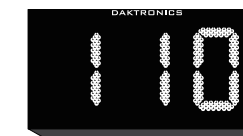
BA-2023



BA-2033



BA-2031



BA-2034



TI-2032



TI-2010

PITCH COUNT

BA-2023

Digit size: 15" 381 mm
H: 2' 610 mm W: 9' 2743 mm D: 8" 203 mm

- › Record total pitches thrown to 99 for both teams
- › A drop-in display with ad panel fillers is also available

BA-2033

Digit size: 15" 381 mm
H: 2' 610 mm W: 9' 2743 mm D: 8" 203 mm

- › Record total pitches thrown to 199 for both teams
- › A drop-in display with ad panel fillers is also available

BA-2031

Digit size: 18" 457 mm
H: 2' 610 mm W: 3' 914 mm D: 8" 203 mm

- › Record total pitches up to 99 for the team currently pitching
- › A drop-in display with ad panel fillers is also available

BA-2034

Digit size: 18" 457 mm
H: 2' 610 mm W: 4' 1219 mm D: 8" 203 mm

- › Record total pitches up to 199 for the team currently pitching
- › A drop-in display with ad panel fillers is also available

PITCH TIME

TI-2032

Digit size: 24" 610 mm
H: 2'-7" 787 mm W: 7' 2134 mm D: 8" 203 mm

- › Count down between two programmable time values for in between pitches or in between innings
- › Select time-of-day mode for added functionality

PITCH SPEED

TI-2010

Digit size: 18" 457 mm
H: 2' 610 mm W: 3' 914 mm D: 8" 203 mm

- › Count down game time with this two-digit clock
- › Display speed of pitch to 99 MPH



Collierville High School | Collierville, Tennessee | 15HD 336 x 600, FB-Modular, SS-1500HD

MODULAR SCOREBOARDS

Build your personalized football scoring system by choosing from more than 80 clock, score and stat modules. Refer to the images below for a small sample of the endless possibilities.

	FB-2501	
FB-2563		FB-2603
18 x 32.4 5.49m x 9.88m		
FB-2614		FB-2615

SPLIT CONFIGURATION

Digit size: 30" 762 mm, 24" 610 mm
H: 30'-3" 9220 mm W: 33'-6" 10211 mm D: 8" 203 mm

- Showcase clock and scores above your video display with game stats below
- Add filler panels on either side of the clock for extra sponsorship opportunity

	FB-2501	
FB-2532		FB-2572
FB-2533	12' x 21.6'	FB-2573
FB-2610	3.66m x 6.58m	FB-2611

CLOCK OVER CONFIGURATION

Digit size: 30" 762 mm, 24" 610 mm
H: 15'-11" 4724 mm W: 30'-3" 9220 mm D: 8" 203 mm

- Complete your scoring system with a game clock on top and scores/stats on the sides of a video display
- Add filler panels on either side of the clock for extra sponsorship opportunity

FB-2532		FB-2572
	9.6' x 16.8'	
FB-2533		FB-2573
	2.93m x 5.12m	
FB-2624	FB-2504	FB-2625

CLOCK UNDER CONFIGURATION

Digit size: 30" 762 mm, 24" 610 mm
H: 15'-11" 4851 mm W: 33'-10" 10312 mm D: 8" 203 mm

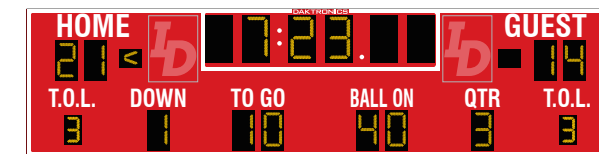
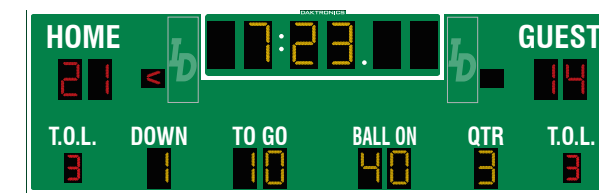
- Keep all the vital game information visible while showing live game footage, stats or sponsors



TRACK TIMING TO 0.01 SECONDS

Provide all the essential game stats for football along with track timing to 1/100 of a second.

CLICK SCOREBOARDS TO SEE ONLINE SPECS!



Hamilton High School | Hamilton, Montana | 20MT 126 x 216, FB-2023, SS-500HD

FB-2027

Digit size: 30" 762 mm, 24" 610 mm, 18" 457 mm
H: 10' 3048 mm W: 32' 9754 mm D: 8" 203 mm

- Count down the Time Outs Left (T.O.L.)
- Celebrate team spirit or recognize a valued sponsor on the scoreboard face

FB-2025

Digit size: 30" 762 mm, 24" 610 mm, 18" 457 mm
H: 8' 2438 mm W: 32' 9754 mm D: 8" 203 mm

- Count down the T.O.L.
- Celebrate team spirit or recognize a valued sponsor on the scoreboard face

FB-2023

Digit size: 30" 762 mm, 24" 610 mm, 18" 457 mm
H: 8' 2438 mm W: 25' 7620 mm D: 8" 203 mm

- Count down the T.O.L.

FB-2020

Digit size: 24" 610 mm, 15" 381 mm
H: 8' 2438 mm W: 18' 5486 mm D: 8" 203 mm

- Display optional 15" T.O.L. digits or colorful team/sponsor graphics on changeable panels



TRACK TIMING TO 0.1 SECONDS

Provide all the essential game stats for football along with track timing to 1/10 of a second.

FB-2022
Digit size: 30" 762 mm, **24"** 610 mm, **18"** 457 mm
H: 8' 2438 mm **W: 25'** 7620 mm **D: 8"** 203 mm

- › Display optional 18" Time Outs Left (T.O.L.) digits or colorful team/sponsor graphics on changeable panels

FB-2019
Digit size: 24" 610 mm, **15"** 381 mm
H: 8' 2438 mm **W: 18'** 5486 mm **D: 8"** 203 mm

- › Display optional 15" T.O.L. digits or colorful team/sponsor graphics on changeable panels

BACKLIT AND ELECTRONIC CAPTIONS

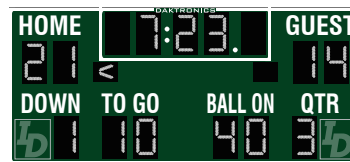
You can swap the vinyl captions for optional backlit or electronic captions on any football, soccer or multisport scoreboard with the following icons:

- › Select backlit captions (B) to increase night viewing
- › Select electronic captions (E) to easily switch between several sport modes

Look for this icon to see if the scoreboard is available with mixed digits. Display scores, possession and Time Outs Left with a different LED color.



Optional logo/sponsor panels shown



Optional logo/sponsor panels shown



Football mode



Soccer mode



Track mode (event/heat)



Baseball mode (with clock)

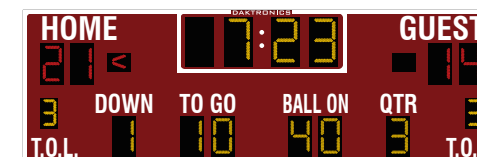
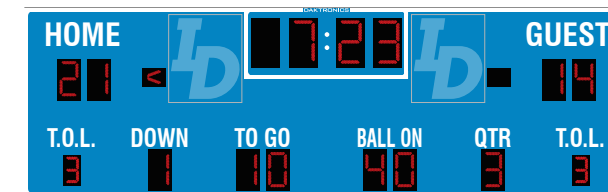


Lacrosse/Field Hockey mode

4-DIGIT CLOCK

Choose any of the scoreboards below for a great addition to fields that do not host track events.

[CLICK SCOREBOARDS TO SEE ONLINE SPECS!](#)



Optional T.O.L. digits shown



Optional logo/sponsor panels shown



FB-2028
Digit size: 36" 914 mm, **24"** 610 mm, **18"** 457 mm
H: 10' 3048 mm **W: 36'** 10973 mm **D: 8"** 203 mm

- › Create the focal point of your field with the largest standard football scoreboard

FB-2026
Digit size: 30" 762 mm, **24"** 610 mm, **18"** 457 mm
H: 10' 3048 mm **W: 32'** 9754 mm **D: 8"** 203 mm

- › Count down the Time Outs Left
- › Celebrate team spirit or recognize a valued sponsor on the scoreboard face

FB-2024
Digit size: 30" 762 mm, **24"** 610 mm, **18"** 457 mm
H: 8' 2438 mm **W: 32'** 9754 mm **D: 8"** 203 mm

- › Count down the Time Outs Left
- › Celebrate team spirit or recognize a valued sponsor on the scoreboard face

FB-2021
Digit size: 30" 762 mm, **24"** 610 mm, **18"** 457 mm
H: 8' 2438 mm **W: 25'** 7620 mm **D: 8"** 203 mm

- › Display optional 18" Time Outs Left (T.O.L.) digits or colorful team/sponsor graphics on changeable panels

FB-2018
Digit size: 24" 610 mm, **15"** 381 mm
H: 8' 2438 mm **W: 18'** 5486 mm **D: 8"** 203 mm

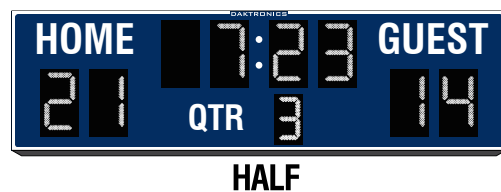
- › Display optional 15" T.O.L. digits or colorful team/sponsor graphics on changeable panels



4-DIGIT CLOCK (CONTINUED)



Optional QTR/HALF caption shown



MS-2006

Digit size: 30" 762 mm, 24" 610 mm
H: 6'-6" 1981 mm W: 25' 7620 mm D: 8" 203 mm

- › Combine with an LED video display for a universal scoring solution on your multi-sport field
- › Add an optional electronic PERIOD caption to easily switch between sports

MS-2002

Digit size: 24" 610 mm, 18" 457 mm
H: 4'-6" 1372 mm W: 16' 4877 mm D: 8" 203 mm

- › Select Quarter, Period or Half caption for the primary sport, and use an optional reversible caption panel to change between 2 other sports
- › Add an optional electronic PERIOD caption to easily switch between sports

FB-824

Digit size: 24" 610 mm
H: 4' 1219 mm W: 14' 4267 mm D: 8" 203 mm

- › Indicate current quarter
- › Expand scoring ability with optional Period/Half reversible caption panel

FB-4005

Digit size: 18" 457 mm
H: 5' 1524 mm W: 10' 3048 mm D: 8" 203 mm

- › Indicate current quarter and down, and display distance to go
- › Score multiple sports with included Period caption panel
- › Sound the internal buzzer horn manually or automatically at the end of the quarter

TIMING AND PORTABLE DISPLAYS

Complement your overall scoring display and conduct practice sessions. Refer to pages 74-75 for additional football timing displays.

[CLICK SCOREBOARDS TO SEE ONLINE SPECS!](#)



TI-2034



TI-2035



TI-2003 | TI-2203



TI-2015 | TI-2215



TI-218



MS-2113

Segment timer mode with optional caption



Montgomery ISD Montgomery, Texas | 1.5HD 480 x 864, SS-2000HD, TI-2003

TI-2034 | TI-2035

Digit size: 30" 762 mm, 15" 381 mm
H: 4'-9" 1448 mm W: 5' 1524 mm D: 8" 203 mm

- › Display Delay of Game, segment time or shot time for lacrosse
- › Upgradeable option for portable use
- › TI-2035 features 24" (610mm) and 10" (254mm) digits

TI-2003 | TI-2203

Digit size: 30" 762 mm
H: 3' 914 mm W: 4' 1219 mm D: 8" 203 mm

- › Display Delay of Game, segment time or shot time for lacrosse
- › Upgradeable option for portable use
- › TI-2203 is the battery-powered model

TI-2015 | TI-2215

Digit size: 24" 610 mm
H: 2'-4" 711 mm W: 3'-4" 1016 mm D: 8" 203 mm

- › Display Delay of Game, segment time or shot time for lacrosse
- › Upgradeable option for portable use
- › TI-2215 is the battery-powered model

TI-218

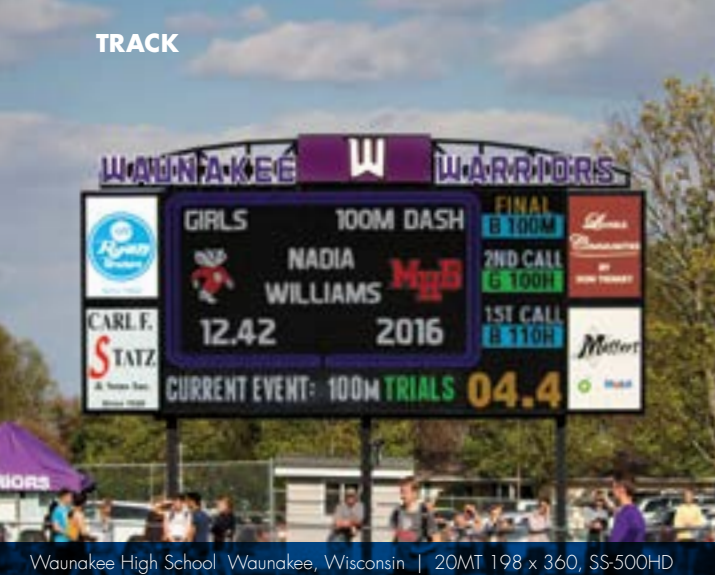
Digit size: 18" 457 mm
H: 2' 610 mm W: 3' 914 mm D: 8" 203 mm

- › Display Delay of Game, segment time or shot time for lacrosse
- › Upgrade power and signal for portable use

MS-2113

Digit size: 8" 203 mm
H: 2'-10" 864 mm W: 4'-4" 1321 mm D: 8" 203 mm

- › Run practice sessions with internal buzzer horn and segment timer mode
- › Charge the internal batteries with smart charger for up to 14 hours of game play
- › Experience wireless freedom with RC-200 controller



DISPLAYS & TIMING SYSTEMS

Keep track and field fans informed and entertained with Daktronics LED video displays and timing systems.

PORTABLE TIMING DISPLAYS

Communicate times from anywhere around the track with a portable timing display.

[CLICK SCOREBOARDS TO SEE ONLINE SPECS!](#)



VIDEO DISPLAYS

- › Showcase live video of each event as well as colorful animations and advertisements
- › Select a size and resolution that complements your scoreboard or makes a complete timing display on its own
- › Refer to pages 37-41 for more information on Daktronics video displays



416 x 736 10 mm



80 x 160 19.8 mm

OMNISPORT® 2000E TIMING CONSOLE

- › Select from 3 timing modes depending on the event: by lane, by place or by non-lane
- › Time up to 8 lanes with the track button interface
- › Print race results with built-in thermal printer
- › Refer to page 73 for more information on the OmniSport® 2000e console

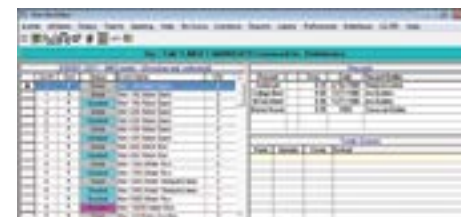


THIRD-PARTY COMPATIBILITY

Integrate your display with FinishLynx®, Omega™ and Flash Timing photo finish timing systems for instant, accurate race results. Show start lists, full competitor names and team affiliations by interfacing with track meet management software.



FinishLynx® System



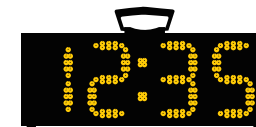
Hy-Tek Meet Manger



Running time



Competitor/Attempt Imperial performance Metric performance



TI-2021

Digit size: 10" 254 mm
H: 1'-6" 457 mm W: 5'-4" 1626 mm D: 6" 152 mm

- › Select from 10 separate timing functions using the built-in controls
- › Display competitor and performance information for field events with optional controller

TI-2020

Digit size: 10" 254 mm
H: 1'-2" 356 mm W: 4'-8" 1422 mm D: 6" 152 mm

- › Select from 10 separate timing functions using the built-in controls

TI-2022

Digit size: 7" 178 mm
H: 9" 229 mm W: 2' 610 mm D: 5" 127 mm

- › Select from 9 separate timing functions using the built-in controls
- › Built-in rechargeable battery lets you take it wherever it's needed
- › Choose an indoor or outdoor model

TRACK CAPTIONS

When you purchase any of the following scoreboards, track captions are included on changeable panels:

FB-2019, FB-2020, FB-2022, FB-2023 (shown), FB-2025, FB-2027, SO-2023



MULTISPORT SCOREBOARDS

Your field can probably handle more than one sport. Make sure your scoreboard can, too.

DISPLAY PENALTY TIMES

Showcase up to 2 player penalty times from each team with their jersey numbers for lacrosse/field hockey.

[CLICK SCOREBOARDS TO SEE ONLINE SPECS!](#)

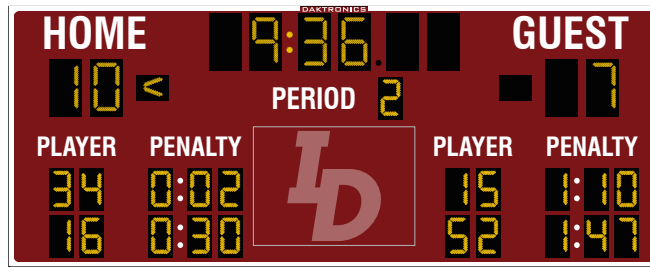


Mattawan High School Mattawan, Michigan | MS-2918

MS-2027

Digit size: 24" 610 mm, 18" 457 mm
H: 10' 3048 mm W: 25' 7620 mm D: 8" 203 mm

- › Show penalty with arrow indicators
- › Celebrate team spirit or recognize a valued sponsor on the scoreboard face
- › Time track events to 1/100 of a second
- › Score football or soccer with optional caption panels
- › Also available as top-half-only, MS-2029



MS-2031

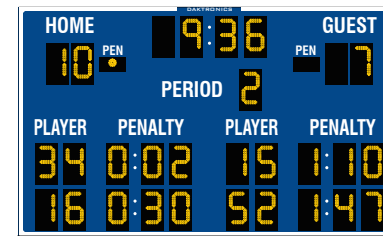
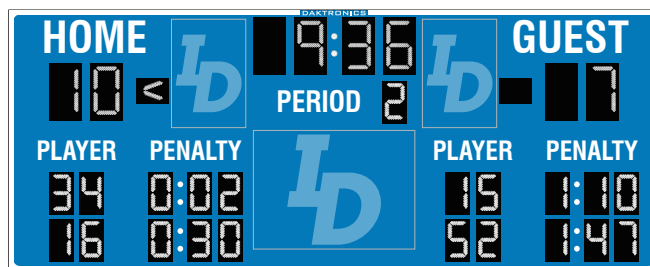
Digit size: 18" 457 mm, 15" 381 mm
H: 9' 2743 mm W: 18' 5486 mm D: 8" 203 mm

- › Show penalty with arrow indicators
- › Increase visibility and functionality with optional backlit or electric captions

MS-2009

Digit size: 24" 610 mm, 18" 457 mm
H: 10' 3048 mm W: 25' 7620 mm D: 8" 203 mm

- › Show penalty with arrow indicators
- › Increase visibility and functionality with optional backlit or electronic captions
- › Celebrate team spirit or recognize a valued sponsor on the scoreboard face
- › Score football or soccer with optional caption panels
- › Also available as top-half-only, MS-2028



MS-2024

Digit size: 10" 254 mm
H: 6' 1829 mm W: 10' 3048 mm D: 8" 203 mm

- › Display the same game and statistical information as scoreboards more than twice the size
- › Show penalty with circular indicators



TEAM STATISTICS SCOREBOARDS (CONTINUED)

TEAM SCORE SCOREBOARDS

Choose any model below to display vital game information with flexibility for multi-sport facilities.

[CLICK SCOREBOARDS TO SEE ONLINE SPECS!](#)

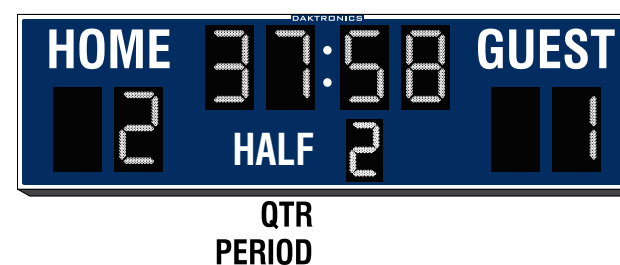
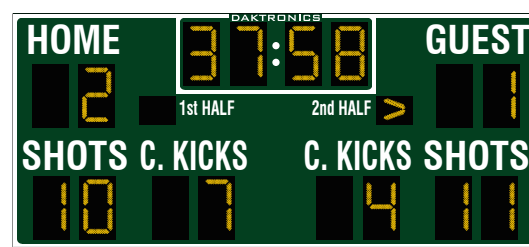


John Hardin High School, Elizabethtown, Kentucky | SO-918

SO-2019

Digit size: 24" 610 mm
H: 8' 2438 mm W: 18' 5486 mm D: 8" 203 mm

- › Display Shots and Corner Kicks (or Saves) for both teams



MS-2002

Digit size: 24" 610 mm, 18" 457 mm
H: 4'-6" 1372 mm W: 16' 4877 mm D: 8" 203 mm

- › Select Half, Period or Quarter caption for the primary sport, and use an optional reversible caption panel to change between 2 other sports

SO-2013

Digit size: 24" 610 mm, 18" 457 mm
H: 6' 1829 mm W: 16' 4877 mm D: 8" 203 mm

- › Display Shots and Corner Kicks (or Saves) for both teams



SO-918

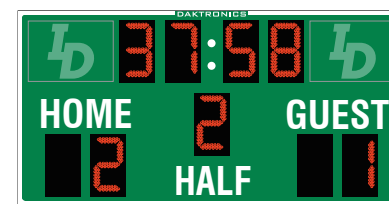
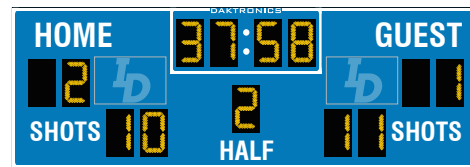
Digit size: 18" 457 mm
H: 4' 1219 mm W: 12' 3658 mm D: 8" 203 mm

- › Score soccer or other sports with optional captions in place of Half

SO-2008

Digit size: 18" 457 mm
H: 5'-6" 1676 mm W: 16' 4877 mm D: 8" 203 mm

- › Display total shots for each team
- › Celebrate team spirit or recognize a valued sponsor on the scoreboard face



SO-2918

Digit size: 18" 457 mm
H: 5' 1524 mm W: 10' 3048 mm D: 8" 203 mm

- › Celebrate team spirit or recognize a valued sponsor on the scoreboard face



Optional HALF/QTR caption shown

MS-915

Digit size: 15" 381 mm
H: 4' 1219 mm W: 8' 2438 mm D: 8" 203 mm

- › Add an optional, reversible Half/QTR caption panel
- › Celebrate team spirit or recognize a valued sponsor on the scoreboard face



Optional HALF/INNING caption shown

MS-2025

Digit size: 10" 254 mm
H: 3'-6" 1067 mm W: 6' 1829 mm D: 8" 203 mm

- › Add an optional, reversible Half/Inning caption panel
- › Celebrate team spirit or recognize a valued sponsor on the scoreboard face



Yamhill-Carlton High School Yamhill, Oregon | eCCB Message Display

GALAXY® DISPLAYS

An LED sign is the most efficient and effective way to reach your school's community. Easily create and schedule new messages for your outdoor sign safely indoors.



GS6



GT6x



eCCB

GS6 & GT6x

- › Choose from a variety of display sizes and 2 cabinet options.
- › Share animations, graphics and messages with the community in full-color or monochrome red or amber.
- › Increase readability with the tightest pixel spacings available in the industry.

ECCB

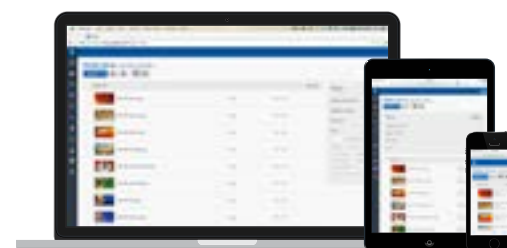
- › 5 standard display sizes, each capable of up to 18 messages.
- › Share text only messages with the community using a pre-determined font, size and color.
- › Create and schedule content within a web browser—no software needed.
- › Read your messages in direct sunlight with a 10-inch minimum character height.



Batesville High School Batesville, Arkansas | 10mm 144 x 288

VENUS® CONTROL SUITE

As soon as we create your account, you can access the software and start creating content. Free, professionally created content comes with the display.



ACCESS ANYWHERE, ANYTIME, FROM ANY DEVICE

Venus® Control Suite is browser based, so users can access the software from any device with an internet connection—smartphones, tablets, laptops and desktops.



TRAINING

Daktronics offers Venus Control Suite training that includes message creation, programming and scheduling. Choose the method that best fits your needs.



SECURITY

Venus Control Suite is hosted on Daktronics secure servers, so we take care of computer software and operating system compatibility. We also ensure that you always have access to the latest software updates.



New Albany High School New Albany, Ohio | DA-1008

DA-1001

- › Create visual interest with arch truss
- › Choose from 9 different lengths
- › Square truss is also available

DA-1006

- › Complement an SS-1500HD audio cabinet with arch truss
- › Choose from 7 different lengths
- › Square truss is also available

DA-1008

- › Complement an SS-500HD audio cabinet with arch truss
- › Choose from 7 different lengths
- › Square truss is also available



DA-1006 with SS-500HD



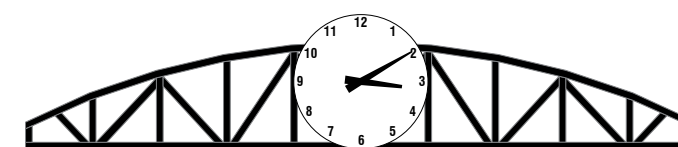
DA-1008 with SS-500HD

OUTDOOR TRUSSES

Enhance the appearance of any outdoor display with a decorative truss. Trusses can be customized with metal graphics and lettering.

CLOCKS AND DOMES

Bring a classic feel to your scoring system with an analog clock, or add a decorative center dome or arch to the top of your scoreboard.



DA-1100 with DA-1004



Oelwein High School Oelwein, Iowa | 16MT 1.54 x 264, DA-1205

DA-1100

- › Add a traditional clock to any display
- › Choose from 3 different clock sizes

DA-1205

- › Get the most space for mascots, images and school/team names
- › Choose from 10 different lengths
- › Smaller domes are available in the accent index

ARCHED ID PANELS

- › Display team, school or facility name, or recognize valued sponsors
- › Choose from 8 different widths to fit popular outdoor scoreboard sizes



All Sport 5000 Control Console

ALL SPORT® CONSOLES

Daktronics All Sport® control consoles feature LCD screens to provide scoreboard operators with visual feedback. With the click of a button, you can change what's on the board without taking your eyes off the game.

ALL SPORT 5000/5500

Weight: 7 lb 3 kg
H: 4.25" 108 mm **W:** 16.25" 413 mm **D:** 9" 229 mm

- › The All Sport 5000 and 5500 series controllers are rugged, versatile units designed for intermediate to large scoring systems.
- › Radio control options are available.



ALL SPORT 1600

Weight: 4 lb 2 kg
H: 4.25" 108 mm **W:** 8.5" 216 mm **D:** 9" 229 mm

- › This series of controllers is designed for basic scoring systems, with commonly used functions and a quick start guide printed right on the face.
- › Radio control options are available.



DAK SCORE

- › The DAK Score app places wireless control in the palm of your hand. Instantly update the scoreboard from across the field.



RC-200

Weight: 0.4 lb 0.2 kg
H: 4.7" 119 mm **W:** 2.7" 69 mm **D:** 1.2" 30 mm

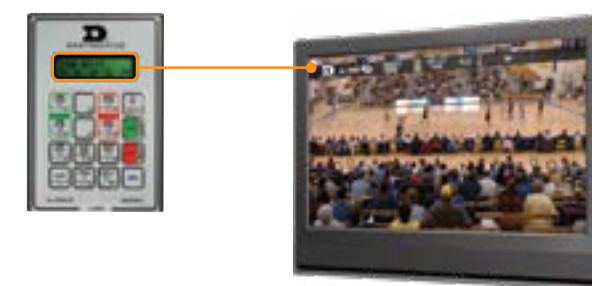
- › The smaller, battery-operated, handheld RC-200 offers complete wireless control for many smaller displays.



SIMPLE, POWERFUL CONTROL

These control consoles include a time-of-day display mode, 1/10 of a second timing, radio control to eliminate the need for signal wire and memory retention in case of power loss.

NOTE: Battery packs and durable carrying cases are available.



Omnisport 2000e Control Console

OMNISPORT® 2000e

Weight: 14 lb 6 kg
H: 4.25" 108 mm **W:** 20.5" 521 mm **D:** 9" 229 mm

- › This aquatic timing console uses ethernet connectivity for simple setup. Multiple modes provide flexibility, and three backlit LCD screen display current race information, lane status and completed lengths for up to 10 lanes. Find out more at daktronics.com/aquaticsbrochure.

REMOTE START/STOP

- › These handheld units provide a convenient and easy way to operate game clocks and horns for various sports.

ALL SPORT CHARACTER GENERATOR (CG)

Weight: 0.4 lb 0.2 kg
H: 6" 152 mm **W:** 4" 102 mm **D:** 1" 25 mm

- › This lightweight portable device allows coaches and athletes to get more from their game film. Real-time scoring data overlays onto game footage, improving game evaluation.

AVAILABLE SPORTS

- › Baseball
- › Basketball
- › Football
- › Hockey
- › Lacrosse
- › Soccer
- › Softball
- › Tennis
- › Volleyball
- › Wrestling

MODEL NUMBER stationary or portable indoor or outdoor	DIMENSIONS feet-inches (mm)	APPLICATION primary other	DIGITS		RADIO (optional)	HORN
			Size inches (mm)	LED Color		
BB-2114 BB-3114 stationary* indoor	H: 1'-7" (483) W: 1'-10" (559) D: 6" (152)	shot clock delay of game segment timer	13" (330)	Red	WiFi	Horn icon
BB-2115 BB-3115 stationary* indoor digit colors are fixed as shown	H: 2'-4" (711) W: 2'-5" (737) D: 6" (152)	shot clock delay of game segment timer	7" (178) 13" (330)	Red + Yellow	WiFi	Horn icon
PC-2001 portable indoor/outdoor battery-powered	H: 9" (229) W: 2' (610) D: 5" (127)	pace clock game clock shot clock time of day	7" (178)	Yellow	WiFi	Horn icon
PC-2002 stationary indoor wall or flush mounted	H: 8.5" (216) W: 2' (610) D: 2.5" (64)	pace clock segment timer game clock shot clock time of day	7" (178)	Yellow		Horn icon
TI-218 stationary* outdoor	H: 2' (610) W: 3' (914) D: 8" (203)	baseball timer speed of pitch delay of game segment timer lacrosse shot timer	18" (457)	Red, Yellow, White	WiFi	
TI-2002 portable indoor	H: 9" (229) W: 1'-8" (508) D: 4" (102)	segment timer locker room time of day	5" (127)	Red, Yellow		
TI-2003 TI-2203 stationary* outdoor battery-powered (TI-2203)	H: 3' (914) W: 4' (1219) D: 8" (203)	delay of game baseball timer speed of pitch segment timer lacrosse shot timer	30" (762)	Red, Yellow, White	WiFi	Horn icon (optional)
TI-2010 portable outdoor	H: 2' (610) W: 3' (914) D: 8" (203)	segment timer baseball timer delay of game speed of pitch	18" (457)	Red, Yellow, White	WiFi	Horn icon
TI-2012 portable outdoor	H: 3'-6" (1067) W: 5' (1524) D: 8" (203)	segment timer	15" (381) 18" (457)	Red, Yellow, White	WiFi	Horn icon
TI-2015 TI-2215 stationary* outdoor battery-powered (TI-2215)	H: 2'-4" (711) W: 3'-4" (1016) D: 8" (203)	segment timer baseball timer speed of pitch delay of game lacrosse shot timer	24" (610)	Red, Yellow, White	WiFi	Horn icon
TI-2019 stationary outdoor	H: 2' (610) W: 6' (1829) D: 8" (203)	pitch time segment timer time of day	18" (457)	Red, Yellow, White	WiFi	Horn icon (optional)

*Upgrade for portable use

HORN	RADIO (optional)	DIGITS		APPLICATION primary other	DIMENSIONS feet-inches (mm)	MODEL NUMBER stationary or portable indoor or outdoor
		Size inches (mm)	LED Color			
Horn icon (optional)	WiFi	10" (254)	Red, Yellow	track timing time of day	H: 1'-2" (356) W: 4'-8" (1422) D: 6" (152)	TI-2020 portable outdoor
Horn icon (optional)	WiFi	10" (254)	Red, Yellow	track timing field event time of day	H: 1'-6" (457) W: 5'-4" (1626) D: 6" (152)	TI-2021 portable outdoor
Horn icon	WiFi	7" (178)	Yellow	pace clock game clock time of day	H: 9" (229) W: 2' (610) D: 5" (127)	TI-2022 portable indoor/outdoor battery-powered
	WiFi	36" (914)	Red, Yellow, White	delay of game speed of pitch	H: 4'-6" (1372) W: 6' (1829) D: 8" (203)	TI-2024 stationary outdoor
Horn icon		18" (457)	Red, Yellow	segment timer delay of game	H: 1'-10" (559) W: 2'-4" (711) D: 8" (203)	TI-2026 portable outdoor
		4" (102)	Red	locker room segment timer time of day	H: 8" (203) W: 1'-3" (381) surface mt D: 3.25" (83) flush mt D: 1.375" (35)	TI-2031 TI-3031 stationary indoor wall or flush mounted
	WiFi	24" (610)	Red, Yellow, White	pitch time segment timer time of day	H: 2'-7" (787) W: 7' (2134) D: 8" (203)	TI-2032 stationary outdoor
Horn icon (optional)	WiFi	30" (762) 15" (381)	Red + Yellow or Red + White	delay of game segment timer	H: 4'-9" (1448) W: 5' (1524) D: 8" (203)	TI-2034 stationary* outdoor
Horn icon (optional)	WiFi	24" (610) 10" (254)	Red + Yellow or Red + White	delay of game segment timer	H: 3'-9" (1143) W: 3'-6" (1067) D: 8" (203)	TI-2035 stationary* outdoor
Horn icon	WiFi	13" (330)	Red, Yellow	segment timer time of day	H: 2' (610) W: 4' (1219) D: 6" (152)	TI-2101 stationary indoor
Horn icon	WiFi	13" (330)	Red, Yellow	time of day	H: 2'-6" (762) W: 5' (1524) D: 6" (152)	TI-2102 stationary indoor
	WiFi	7" (178)	Yellow	game timer	H: 1' (305) W: 2'-5" (737) D: 6" (152)	TI-2103 stationary indoor

*Upgrade for portable use

BASKETBALL

Scoreboards highlighted in gray indicate standard captions (with purchase).

	BB-2116 & BB-2117	BB-2116 & BB-2119	BB-2123, BB-2124*	BB-2107, BB-2108*	BB-2125, BB-2126*	BB-2103, BB-2104*	BB-2101, BB-2102* BB-2105*, BB-2106* BB-2121*	SD-2102, SD-2103*	SD-2101
Basketball Mode									
Football Mode									
Lacrosse Mode/ Hockey Mode									
Soccer Mode									
Tennis Mode									
Volleyball Mode									
Wrestling Mode									

*Model is not shown, but features similar scoring capabilities.

FOOTBALL

Scoreboards highlighted in gray indicate standard captions (with purchase).

	FB-2027, FB-2025*	FB-2026, FB-2024*	FB-2023	FB-2022	FB-2021	FB-2020	FB-2019	FB-2018	FB-824	FB-4005
Baseball Mode (Clock)										
Baseball Mode (Inning/At Bat)										
Football Mode										
Lacrosse/ Field Hockey Mode										
Soccer Mode										
Track Mode (Event – Heat)										
Track Mode (Guest 2 - Guest 3)										

*Model is not shown, but features similar scoring capabilities.

MULTISPORT

Scoreboards highlighted in gray indicate standard captions (with purchase).

	MS-2027	MS-2002, MS-2006*	MS-2028, MS-2029*, MS-2030*, MS-2032*	MS-2031, MS-2009*	MS-918**	MS-2024	MS-3918**	MS-915**	MS-2025
Baseball Mode									
Football Mode									
Lacrosse/Field Hockey Mode									
Soccer Mode									
Track Mode									

* Model is not shown, but features similar scoring capabilities.
 ** Standard captions include INNING and PERIOD on reversible panel.

SOCCER

Scoreboards highlighted in gray indicate standard captions (with purchase).

	SO-2023	SO-2021	SO-2019	SO-2013	SO-2008	SO-918, SO-2918*
Baseball Mode (Clock)						
Baseball Mode (Inning/At Bat)						
Football Mode						
Lacrosse/ Field Hockey Mode						
Soccer Mode						
Track Mode (Event - Heat)						
Track Mode (Guest 2 - Guest 3)						

*Model is not shown, but features similar scoring capabilities.

Model	Watts ¹	Amps ^{1,2} (120 VAC)	Uncrated Weight ¹ lbs (kg)	Base Controller ³	RC-200 (optional) DAK Score (MX-1)	TNMC (optional)	Solar Power ⁴ (optional) Black in the Box Display	Page
BA-618	80	0.7	200 (91)	AS 1600	• •	-	•	50
BA-624	110	1.0	300 (136)	AS 1600	• •	-	•	50
BA-1518	190	1.6	400 (181)	AS 5000	•	8x32		49
BA-2005	260	2.2	600 (272)	AS 5000	•	8x32		48
BA-2014	280	2.4	600 (272)	AS 5000	•	8x32		48
BA-2017	140	1.2	216 (98)	AS 1600	• •	-	•	49
BA-2019	320	2.7	500 (227)	AS 5000	•	8x32		47
BA-2022	190	1.6	525 (238)	AS 5000	•	-		48
BA-2023	40	0.4	50 (23)	AS 1600	•	-		53
BA-2026	510	4.3	1680 (762)	AS 5000	•	8x48		47
BA-2028	510	4.3	1680 (762)	AS 5000	•	8x48		46
BA-2029	570	4.8	1680 (762)	AS 5000		8x48		46
BA-2030	230	2.0	600 (272)	AS 5000	•	8x32		48
BA-2031	30	0.3	16 (7)	AS 1600	•	-		53
BA-2033	50	0.5	50 (23)	AS 1600	•	-		53
BA-2034	40	0.4	25 (11)	AS 1600	•	-		53
BA-2035	50	0.5	115 (52)	AS 5000	•	-		48
BA-2125	360	3.0	875 (397)	AS 5000	•	8x32		47
BA-2127	360	3.0	875 (397)	AS 5000	•	8x32		46
BA-2515	60	0.5	60 (27)	AS 1600	• •	-	• •	51
BA-2518	80	0.7	96 (44)	AS 1600	• •	-	• •	51
BA-2618	80	0.7	115 (52)	AS 1600	• •	-	• •	51
BA-2715	80	0.7	75 (34)	AS 1600	• •	-	•	51
BA-2718	100	0.9	115 (52)	AS 1600	• •	-	•	50
BB-2101	150	1.3	120 (54)	AS 5000	• •	8x48	•	21
BB-2102	570	4.8	780 (354)	AS 5000	• •	8x48		21
BB-2103	210	1.8	180 (82)	AS 5000		8x48	•	20
BB-2104	820	6.9	1020 (463)	AS 5000		8x48		20
BB-2105	150	1.3	150 (68)	AS 5000	• •	8x48		21
BB-2106	570	4.8	900 (408)	AS 5000	• •	8x48		21
BB-2107	220	1.9	260 (118)	AS 5000		8x48		20
BB-2108	880	7.4	1200 (544)	AS 5000		8x48		20
BB-2109	100	0.9	45 (20)	AS 5000		-		24
BB-2111	140	1.2	65 (29)	AS 5000		-		24
BB-2114	30	0.3	15 (7)	AS 1600		-	•	24
BB-2115	50	0.5	30 (14)	AS 5000		-	•	24
BB-2116	190	1.6	210 (95)	AS 1600	•	8x48		22
BB-2117	150	1.3	160 (73)	AS 5000		-		22
BB-2119	100	0.9	160 (73)	AS 5000		-		22
BB-2121	110	1.0	95 (43)	AS 5000	• •	8x48		21
BB-2122	60	0.5	30 (14)	AS 1600	•	-	•	-

* ColorSmart scoreboard or ColorSmart-compatible display




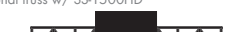








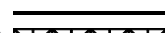


NOTES:

- 1 Power requirements and weights shown are for the base scoreboard model; these values increase with white LEDs and options such as TNMCs and backlit captions.
- 2 240 VAC models are available for most scoreboards – excluding ColorSmart – at half the indicated amperage (International Use Only).
- 3 This represents the minimum controller required for standard operation; upgrades are available on some models (AS 5000 is required for TNMCs).
- 4 Custom solar power systems are available for other scoreboards. Solar power performance will vary by season and location.

Model	Watts ¹	Amps ^{1,2} (120 VAC)	Uncrated Weight ¹ lbs (kg)	Base Controller ³	RC-200 (optional) DAK Score (MX-1)	TNMC (optional)	Solar Power ⁴ (optional) Black in the Box Display	Page
BB-2123	250	2.1	260 (118)	AS 5000		8x48		20
BB-2124	960	8.0	1220 (553)	AS 5000		8x48		20
BB-2125	140	1.2	150 (68)	AS 5000		8x48		20
BB-2126	550	4.6	900 (408)	AS 5000		8x48		20
BB-2142	110	1.0	90 (41)	AS 1600	• •	-		21
BB-2146	8408	70.1	2110 (957)	AS 5000/SCS		8x48		18
BB-2147	4424	36.9	1660 (753)	AS 5000/SCS		8x48		18
BB-2153	260	2.2	195 (88)	AS 5000		8x48		19
BB-2154	1020	8.5	1080 (490)	AS 5000		8x48		19
BB-2155	270	2.3	275 (125)	AS 5000		8x48		19
BB-2156	1080	9.0	1260 (572)	AS 5000		8x48		19
BB-3101	200	1.7	120 (54)	AS 5500		8x48		23*
BB-3102	800	6.7	780 (354)	AS 5500		8x48		21*
BB-3103	200	1.7	180 (82)	AS 5500		8x48		21*
BB-3104	800	6.7	1020 (463)	AS 5500		8x48		20*
BB-3105	200	1.7	150 (68)	AS 5500		8x48		21*
BB-3106	800	6.7	900 (408)	AS 5500		8x48		21*
BB-3107	200	1.7	260 (118)	AS 5500		8x48		20*
BB-3108	800	6.7	1200 (544)	AS 5500		8x48		20*
BB-3114	30	0.3	15 (7)	AS 5500		-		24*
BB-3115	50	0.5	30 (14)	AS 5500		-		24*
BB-3121	200	1.7	95 (43)	AS 5500		8x48		21*
BB-3123	400	3.4	260 (118)	AS 5500		8x48		20*
BB-3124	1600	13.4	1220 (553)	AS 5500		8x48		20*
BB-3125	200	1.7	150 (68)	AS 5500		8x48		20*
BB-3126	800	6.7	900 (408)	AS 5500		8x48		20*
BB-3142	200	1.7	90 (41)	AS 5500		-		21*
BB-3146	8768	73.1	2110 (957)	AS 5500/SCS		8x48		18*
BB-3147	4784	39.9	1660 (753)	AS 5500/SCS		8x48		18*
FB-824	140	1.2	200 (91)	AS 5000	• •	-	•	58
FB-2018	270	2.3	576 (261)	AS 5000	•	8x32		57
FB-2019	290	2.5	576 (261)	AS 5000	•	8x32		56
FB-2020	300	2.5	576 (261)	AS 5000	•	8x32		55
FB-2021	290	2.5	820 (372)	AS 5000	•	8x48		57
FB-2022	320	2.7	820 (372)	AS 5000	•	8x48		56
FB-2023	340	2.9	820 (372)	AS 5000	•	8x48		55
FB-2024	290	2.5	960 (435)	AS 5000	•	8x48		57
FB-2025	340	2.9	960 (435)	AS 5000	•	8x48		55
FB-2026	290	2.5	1200 (544)	AS 5000	•	8x48		57
FB-2027	340	2.9	1200 (544)	AS 5000	•	8x48		55
FB-2028	480	4.0	1460 (662)	AS 5000	•	8x48		57

Model	Watts ¹	Amps ^{1,2} (120 VAC)	Uncrated Weight ¹ lbs (kg)	Base Controller ³	RC-200 (optional) DAK Score (MX-1)	TNMC (optional)	Solar Power ⁴ (optional) Black in the Box Display	Page
FB-4005	140	1.2	115 (52)	AS 5000	• •	-	•	58
H-2101	170	1.5	210 (95)	AS 5000		8x48		28
H-2102	140	1.2	105 (48)	AS 5000		-		27
H-2103	30	0.3	45 (20)	AS 5000		-		27
H-2104	200	1.7	185 (84)	AS 5000		8x48		28
H-2105	780	6.5	1100 (499)	AS 5000		8x48		28
H-2106	180	1.5	185 (84)	AS 5000		8x48		28
H-2107	710	6.0	1100 (499)	AS 5000		8x48		28
H-2111	120	1.0	120 (54)	AS 5000		8x48		29
H-2112	470	4.0	780 (354)	AS 5000		8x48		29
H-2115	90	0.8	60 (27)	AS 5000		-		27
MS-915	80	0.7	88 (40)	AS 1600	• •	-	•	67
MS-918	130	1.1	265 (120)	AS 1600	• •	8x32	•	52
MS-2002	150	1.3	275 (125)	AS 1600	• •	8x32	•	67
MS-2006	190	1.6	560 (254)	AS 1600	• •	8x48	•	58
MS-2009	410	3.5	950 (431)	AS 5000		8x48		62
MS-2024	250	2.1	265 (120)	AS 5000		-		63
MS-2025	80	0.7	70 (32)	AS 1600	• •	-	•	67
MS-2027	450	3.8	950 (431)	AS 5000		8x48		62
MS-2028	170	1.5	427 (194)	AS 5000		8x48		64
MS-2029	200	1.7	427 (194)	AS 5000		8x48		64
MS-2030	170	1.5	308 (140)	AS 5000		8x32		64
MS-2031	300	2.5	616 (279)	AS 5000		8x32		63
MS-2032	200	1.7	660 (299)	AS 5000		8x48		64
MS-2113	300	2.5	150 (68)	RC 200	• •	-	•	52
MS-3918	130	1.1	115 (52)	AS 1600	• •	-	•	52
PC-2001	120	1.0	19 (9)	Internal		-	•	74
PC-2002	30	0.3	10 (5)	JC 100		-		74
SD-2101	110	1.0	80 (36)	AS 5000		8x48		23
SD-2102	130	1.1	90 (41)	AS 5000		8x48		23
SD-2103	150	1.3	100 (45)	AS 5000		8x48		23
SD-3101	120	1.0	80 (36)	AS 5500		8x48		23*
SD-3102	140	1.2	90 (41)	AS 5500		8x48		23*
SD-3103	160	1.4	100 (45)	AS 5500		8x48		23*
SO-918	120	1.0	180 (82)	AS 1600	• •	-	•	67
SO-2008	170	1.5	300 (136)	AS 5000	•	8x32		66
SO-2011	300	2.5	600 (272)	AS 5000		8x48		65
SO-2013	240	2.0	450 (204)	AS 5000	•	-		66
SO-2019	280	2.4	576 (261)	AS 5000	•	8x32		66
SO-2021	330	2.8	820 (372)	AS 5000	•	8x48		65
SO-2023	370	3.1	820 (372)	AS 5000	•	8x48		65

Model	Watts ¹	Amps ^{1,2} (120 VAC)	Uncrated Weight ¹ lbs (kg)	Base Controller ³	RC-200 (optional) DAK Score (MX-1)	TNMC (optional)	Solar Power ⁴ (optional) Black in the Box Display	Page
SO-2043	350	3.0	1000 (454)	AS 5000		8x48		65
SO-2918	120	1.0	115 (52)	AS 1600	• •	-	•	67
SW-2218	490	4.1	400 (181)	OS 2000		-		17
TI-218	30	0.3	16 (7)	AS 1600	•	-	•	59
TI-2002	20	0.2	10 (5)	AS 1600		-		74
TI-2003	50	0.5	65 (29)	AS 1600	•	-	• •	59
TI-2010	30	0.3	30 (14)	AS 1600	•	-	•	61
TI-2012	70	0.6	130 (59)	AS 1600	•	-		80
TI-2015	40	0.4	36 (16)	AS 1600	•	-	•	59
TI-2019	60	0.5	40 (18)	AS 1600	•	-		80
TI-2020	60	0.5	50 (23)	Internal		-		61
TI-2021	70	0.6	60 (27)	AS 1600		-		61
TI-2022	120	1.0	19 (9)	Internal		-		61
TI-2024	90	0.8	140 (64)	AS 1600	•	-		75
TI-2026	30	0.3	30 (14)	AS 100/RC 50		-	•	75
TI-2031	40	0.4	4 (2)	AS 1600		-	•	75
TI-2032	80	0.7	60 (27)	AS 1600	•	-		61
TI-2034	80	0.7	95 (43)	AS 5000	•	-		67
TI-2035	70	0.6	55 (25)	AS 5000	•	-		75
TI-2101	60	0.5	35 (16)	AS 1600	•	-		75
TI-2102	60	0.5	55 (25)	AS 1600	•	-		75
TI-2103	20	0						

	MODEL	HEIGHT FEET(INCHES) (MM)	WIDTH FEET(INCHES) (MM)	DEPTH FEET(INCHES) (MM)	DIAMETER FEET(INCHES) (MM)	WEIGHT LBS (KG)
Diagonal truss 	DA-1000-14	2' (610)	14' (4267)	3" (76)		110 (50)
	DA-1000-16	2' (610)	16' (4877)	3" (76)		130 (59)
	DA-1000-18	2' (610)	18' (5486)	3" (76)		150 (68)
	DA-1000-20	2' (610)	20' (6096)	3" (76)		170 (77)
	DA-1000-25	3' (914)	25' (7620)	3" (76)		315 (143)
	DA-1000-27	2' (610)	27' (8230)	3" (76)		225 (102)
	DA-1000-28	2' (610)	28' (8534)	3" (76)		235 (107)
	DA-1000-32	4' (1219)	32' (9754)	3" (76)		535 (243)
	DA-1000-36	3' (914)	36' (10973)	3" (76)		450 (204)
	Arch truss  	DA-1001/4-12	2' (610)	12' (3658)	3" (76)	
DA-1001/4-14		3' (914)	14' (4267)	3" (76)		170 (77)
DA-1001/4-15		3' (914)	15' (4572)	3" (76)		180 (82)
DA-1001/4-16		3' (914)	16' (4877)	3" (76)		185 (84)
DA-1001/4-18		3' (914)	18' (5486)	3" (76)		225 (102)
DA-1001/4-20		3' (914)	20' (6096)	3" (76)		240 (109)
DA-1001/4-25		4' (1219)	25' (7620)	3" (76)		340 (154)
DA-1001/4-32		5' (1524)	32' (9754)	3" (76)		465 (211)
DA-1001/4-36		5' (1524)	36' (10973)	3" (76)		500 (227)
Diagonal truss w/ SS-1500HD 		DA-1005-25 ¹	4' (1219)	25' (7620)	3" (76)	
	DA-1005-32 ¹	4' (1219)	32' (9754)	3" (76)		400 (181)
	DA-1005-36 ¹	4' (1219)	36' (10973)	3" (76)		450 (204)
Arch truss w/ SS-1500HD 	DA-1006-18 ¹	4' (1219)	18' (5486)	3" (76)		250 (113)
	DA-1006-20 ¹	4' (1219)	20' (6096)	3" (76)		260 (118)
	DA-1006-25 ¹	4' (1219)	25' (7620)	3" (76)		275 (125)
	DA-1006-27 ¹	4' (1219)	27' (8230)	3" (76)		285 (129)
	DA-1006-28 ¹	4' (1219)	28' (8534)	3" (76)		300 (136)
	DA-1006-32 ¹	4' (1219)	32' (9754)	3" (76)		375 (170)
	DA-1006-36 ¹	4' (1219)	36' (10973)	3" (76)		400 (181)
Diagonal truss w/ SS-500HD 	DA-1007-25 ¹	3' (914)	25' (7620)	3" (76)		285 (129)
	DA-1007-27 ¹	3' (914)	27' (8230)	3" (76)		315 (143)
	DA-1007-32 ¹	3' (914)	32' (9754)	3" (76)		375 (170)
	DA-1007-36 ¹	3' (914)	36' (10973)	3" (76)		425 (193)
Arch truss w/ SS-500HD 	DA-1008-16 ¹	3' (914)	16' (4877)	3" (76)		225 (102)
	DA-1008-18 ¹	3' (914)	18' (5486)	3" (76)		240 (109)
	DA-1008-20 ¹	3' (914)	20' (6096)	3" (76)		250 (113)
	DA-1008-25 ¹	3' (914)	25' (7620)	3" (76)		265 (120)
	DA-1008-27 ¹	3' (914)	27' (8230)	3" (76)		275 (125)
	DA-1008-32 ¹	3' (914)	32' (9754)	3" (76)		350 (159)
	DA-1008-36 ¹	3' (914)	36' (10973)	3" (76)		375 (170)
Clock 	DA-1100-4			8" (203)	4' (1219)	150 (68)
	DA-1100-5			8" (203)	5' (1524)	200 (91)
	DA-1100-6			8" (203)	6' (1829)	250 (113)
Edged clock 	DA-1101-3			8" (203)	3' (914)	125 (57)
	DA-1101-5			8" (203)	5' (1524)	210 (95)
Scroll clock 	DA-1102-4			8" (203)	4' (1219)	200 (91)
	DA-1102-6			8" (203)	6' (1829)	325 (147)
Center dome 	DA-1200	1'-6" (457)	8' (2438)	8" (203)	12'-2" (3708)	36 (16)
	DA-1201	2' (610)	6'-6" (1981)	8" (203)	7'-4" (2235)	44 (20)
	DA-1202	2'-8" (813)	8'-10" (2692)	8" (203)	10' (3048)	71 (32)
	DA-1203	4' (1219)	8' (2438)	8" (203)	8' (2438)	96 (44)
	DA-1204	3' (914)	5'-6" (1676)	8" (203)	5'-6" (1676)	50 (23)
	DA-1205-10	1'-6" (457)	10' (3048)	8" (203)		50 (23)
	DA-1205-12	3' (914)	12' (3658)	8" (203)		120 (54)
	DA-1205-14	4' (1219)	14' (4267)	8" (203)		145 (66)
	DA-1205-16	2'-6" (762)	16' (4877)	8" (203)		150 (68)
	DA-1205-18	3' (914)	18' (5486)	8" (203)		162 (73)
Full dome 	DA-1205-20	3' (914)	20' (6096)	8" (203)		180 (82)
	DA-1205-25	4' (1219)	25' (7620)	8" (203)		300 (136)
	DA-1205-27	4' (1219)	27' (8230)	8" (203)		330 (150)
	DA-1205-32	5' (1524)	32' (9754)	8" (203)		480 (218)
	DA-1205-36	5' (1524)	36' (10973)	8" (203)		540 (245)
	12' Arched Panel	Copy: 2' (610) Total: 3'-7" (1092)	12' (3658)	8" (203)		125 (57)
	14' Arched Panel	Copy: 2' (610) Total: 3'-7" (1092)	14' (4267)	8" (203)		140 (64)
	16' Arched Panel	Copy: 2' (610) Total: 3'-7" (1092)	16' (4877)	8" (203)		150 (68)
	18' Arched Panel	Copy: 2' (610) Total: 3'-7" (1092)	18' (5486)	8" (203)		170 (77)
	20' Arched Panel	Copy: 2' (610) Total: 3'-7" (1092)	20' (6096)	8" (203)		185 (84)
25' Arched Panel	Copy: 2'-6" (762) Total: 5' (1524)	25' (7620)	8" (203)		270 (122)	
32' Arched Panel	Copy: 3' (914) Total: 5'-6" (1676)	32' (9754)	8" (203)		425 (193)	
36' Arched Panel	Copy: 3' (914) Total: 5'-6" (1676)	36' (10973)	8" (203)		470 (213)	
Piping 	DA-1500	3" (76)	Up to 18' ²	3" (76)		
	DA-1501	1" (305)	Up to 18' ²	2" (51)		
	DA-1502	1" (305)	Up to 18' ²	2" (51)		
Diagonal Truss 						
Cross Truss 						

¹ Total width includes two truss pieces plus an 8' (2438) Sportsound cabinet. Weight is for two truss pieces.
² The indoor truss and piping are available in 1.25' (381), 2.25' (686), 3' (914), 4' (1219), 5' (1524), 6' (1829), 7' (2134), 8' (2438), 9' (2743), and 10' (3048) lengths. Combine lengths for different sizes.

CUSTOMER SERVICE

Visit daktronics.com/support or call toll-free 877-605-1115 for:

- › Resources to troubleshoot issues
- › Guides on maintenance and preventive care
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TAB 3: PERFORMANCE CAPABILITY

Performance Capability

- i. Include a detailed response to Appendix D, Exhibit A, OMNIA Partners Response for National Cooperative Contract. Responses should highlight experience, demonstrate a strong national presence, describe how Offeror will educate its national sales force about the Contract, describe how products and services will be distributed nationwide, include a plan for marketing the products and services nationwide, and describe how volume will be tracked and reported to OMNIA Partners.

See document Tab 3: Performance Capability – Appendix D, Exhibit A for response.

- ii. The successful Offeror will be required to sign Appendix D, Exhibit B, OMNIA Partners Administration Agreement prior to Contract award. Offerors should have any reviews required to sign the document prior to submitting a response. Offeror's response should include any proposed exceptions to OMNIA Partners Administration Agreement on Appendix B, Terms and Conditions Acceptance Form.

See document Tab 3: Performance Capability – Appendix D, Exhibit B for response.

- iii. Include completed Appendix D, Exhibits F. Federal Funds Certifications and G. New Jersey Business Compliance.

See document Tab 3: Performance Capability – Appendix D, Exhibit F and G for response.

- iv. Describe how Offeror responds to emergency orders.

Manufacturing our products in our SD and MN factories gives us scheduling flexibility to consider short notice or emergency requests. When we get such an inquiry, we use an escalation process from the local salesperson to sales leadership and then to manufacturing scheduling.

- v. What is Offeror's average Fill Rate?

Our fill rate is 100% because we manufacture to order. When a customer places an order with Daktronics, they receive their custom-built product at the current lead time for the factory that is building the display.

- vi. What is Offeror's average on time delivery rate? Describe Offeror's history of meeting the shipping and delivery timelines.

Daktronics has an average on time delivery rate of over 90%. Historically, we can meet this delivery rate by working with the customer on their delivery and installation timelines.

- vii. Describe Offeror's return and restocking policy.

Most products are made to order and therefore not returnable. Select stock items in original unopened packaging may be returned if agreed upon in writing. A restocking fee of 15% plus freight and handling cost will be applied.

- viii. Describe Offeror's ability to meet service and warranty needs.

TAB 3: PERFORMANCE CAPABILITY

Daktronics offers many different service experiences to meet your needs. Our core services include:

Service is through our support channels (Phone) 8 am to 5 pm Monday-Friday in your time zone.

Service is available through our online channels (MySupport) and online resources 24/7/365

- Review the status of a service request
- Check tracking of a part
- Request a scheduled call back during next business hours

On-site service is billable. You can expect someone to be on site from 72 hours of request.

Parts Support: As available Daktronics can support your part needs

- Repair & Return
- Exchange
- Sale

For each service request we will use a quote process: We will provide a quote for the estimated parts & on-site technical service time.

Other experiences are available upon request.

- ix. Describe Offeror's customer service/problem resolution process. Include hours of operation, number of services, etc.

See section viii as well for additional information.

Upon receipt of a new request through one of our channels, Daktronics will process the request.

Status information is provided through alerts and My Support.

Requests for escalation or additional information on a case can be added to a case through MySupport or requested through our phone channel.

- x. Describe Offeror's invoicing process. Include payment terms and acceptable methods of payments. Offerors shall describe any associated fees pertaining to credit cards/p-cards.

Standard payment terms for public entities are Net 30 with a purchase order for projects less than \$100,000. For projects over \$100,000 the terms are negotiable based on progress payments. All other entities payment terms are determined upon review. Acceptable methods of payments are mailing in a check, send in a wire transfer or ACH payment or call in using a credit card. There are no fees associated with credit cards/p-cards.

- xi. Describe Offeror's contract implementation/customer transition plan.

This contract is well known in our sales organization. We will use the renewal as an event to celebrate and generate internal excitement and interest in all sales regions of both K-12 and higher education.

With our last renewal, we put a great deal of focus promoting the contract internal and externally to our public higher education sales team and customers. The growth in sales from this segment over the life our current contract was considerable.

TAB 3: PERFORMANCE CAPABILITY

Now we will continue our current pattern of touch points with our sales staff and resellers: One-on-one conversations with salespeople and supervisors, weekly regional tier meetings focused on sales opportunities, strategies, and monthly division-wide webinars which provide Omnia Partners staff the opportunity to address our sales teams directly. We also have internal communication sites and a CRM system as communication tools.

- xii. Describe the financial condition of Offeror.

Financial information is available at www.daktronics.com on the investors tab.

- xiii. Provide a website link in order to review website ease of use, availability, and capabilities related to ordering, returns and reporting. Describe the website's capabilities and functionality.

Company website: www.daktronics.com

Daktronics' website lists all our products and specification sheets for a customer's initial interaction with our products. Daktronics invests in a local direct sales staff with sales professionals in all regions across the country. Customers can find products of interest to them on our website and be directed to the most local salesperson by the website if a personal relationship is not already established.

- xiv. Describe the Offeror's safety record.

See attached Daktronics Safety and Health Statement.

Following 3 years of injury data:

	2020	2019	2018
EMR (Experience Modification Rate)	0.59	0.55	0.57
TRIR (Total Recordable Incident Rate)	0.95	1.81	2.87
DART (Days Away & Restricted)	0.671	1.432	1.82
Fatality	0	0	0

- xv. Provide any additional information relevant to this section.

DAKTRONICS HEALTH, SAFETY & ENVIRONMENTAL SUMMARY

1.1 Organizational Arrangements

Daktronics understands the long term financial and cultural benefits derived from world class safety and environmental management and leadership. We strive to maintain a proactive health, safety and environmental system that not only meets applicable requirements, but far exceeds them. At Daktronics Inc., we empower our employees to maintain a commitment to health, safety and environmental compliance in everything they do. Safety is an integral part of providing our employees with a productive work environment and ensuring our customers get a quality product. All Daktronics employees have three basic safety and health responsibilities.

1. Daktronics employees are expected not to do anything they think is unsafe or do work or operate equipment they are not trained on that may cause injury or damage property.
2. Daktronics employees are responsible to respectfully approach others that they feel are doing something unsafe or elevate to a supervisor.
3. If a Daktronics employee is approached by someone pointing out something unsafe that they are doing, he/she is responsible to be respectful of that concern.

To maintain an effective management system, Leadership at all levels must provide support. At Daktronics leaders, including supervisors and managers, have the responsibility for maintaining their factory/job site in a safe condition. Leadership, including managers and supervisors have the responsibility for correct any unsafe conditions and correcting unsafe acts. Leadership, including managers and supervisors also play an active role in presenting on-going safety training (training developed by the Health, Safety and Environmental Department). With the assistance of our Team, Leadership in conjunction with employees will help conduct safety and health audits. Conducted audits focus on addressing the behaviors that lead to the identified deficiencies. Leadership at all levels are encouraged to involve their employees in the work place analysis and the development of safety related work instructions.

a.) Complying with legislative responsibilities.

To ensure conformance with applicable, domestic and international obligations, Daktronics maintains a Health, Safety & Environmental Department. The Daktronics team consists of a group of Coordinators (including Job Site and Manufacturing) that have been assembled for the specific purpose of providing education, auditing, training and technical support for Daktronics employees. This team is responsible for maintaining the Manufacturing and Job Site Health, Safety and Environmental programs as well as ensuring these programs and procedures are in compliance with all Local, State, Federal and applicable International

DAKTRONICS HEALTH, SAFETY & ENVIRONMENTAL SUMMARY

Regulations. Daktronics Health, Safety and Environmental coordinators work in the areas of Employee Health (i.e., chemical exposure and evaluation), Industrial/Manufacturing Safety, Construction/Jobsite Safety, Environmental Compliance and Chemical Safety (including chemical evaluation, procurement and spill clean-up).

b.) Auditing Procedures

To verify compliance with applicable Health, Safety and Environmental requirements, ongoing auditing is completed. Formal audits are completed monthly by the Safety staff in conjunction with managers, supervisors and employees. Reference photos are used as part of the auditing process. All factories / job sites are responsible for effectively correcting hazards. Audit results are posted in the area to communicate the identified hazards. Additionally, audit results are discussed during safety committee meetings. Hazards which are common in nature are shared with all job sites and factories. In addition to in-house auditing Daktronics will also use third party organizations to help assess Health, Safety and Environmental compliance in our manufacturing and job-site locations. To help further identify safety and health concerns, job hazard analysis (Risk Assessments) are conducted. Complete JHA's provide a severity rating, which assists with identifying the priority for correction.

c.) Injury Prevention

investigation process. Employees are expected to report any incident regardless of the severity. The incident investigation is completed by the supervisor and or an incident investigation team. Root cause analysis is completed as part of the investigation process. Control methods must be developed to prevent the reoccurrence of similar cases. When applicable investigation information is shared other factories and job sites.

Daktronics goal is to maintain TRIR less than the BLS NAICS code annual value (Daktronics has been less than this value for 6 years running). The completion of on-going audits and the completion of JHA's (with employee involvement) has allowed us to achieve this goal. Additionally, Daktronics continues to maintain our EMR at a value less than 1 (2018: 0.57).

d.) Training and education

To ensure effective safety and health education, Daktronics maintains an employee training program. Health, Safety and Environmental training is provided in multiple methods including, hands on, class room instruction, and on-line interactive. These provided methods allow the employee the ability to ask questions as well as provide feedback with the instructor. Manufacturing and job site employees receive multiple levels of safety

DAKTRONICS HEALTH, SAFETY & ENVIRONMENTAL SUMMARY

training. The first level of training is general orientation training. This level of training sets the safety expectations for all levels of employees. Monthly safety and health training is also provided to Daktronics employees. Monthly training is divided into two divisions, general manufacturing and job site safety. Developed safety topics are designed to meet and or exceed applicable codes as well as cover Daktronics specific requirements. In addition to these methods, role/process specific education is also required. This training is designed to provide education which addresses the equipment and hazards identified with the role/process the employee is expected to completed. Examples of manufacturing based job/process specific training includes, Powered Industrial Truck, Over Head Crane, Authorized Employee LOTO, Job Hazard Analysis, Chemical Handling and OSHA 10 Hour General Industry Training. Job-site based training is structured similarly to manufacturing based training requirements. Formal learning plans which outline these training requirements have been developed. Role based learning plans include safety courses such as: First Aid CPR, Aerial/Scissor Lift, Fall Protection, OSHA 30 Hour, Supervising of Safety, Material Handling, Job Hazard Analysis and Electrical Safety.

To ensure employee training records are up to date and effective, Daktronics maintains a Learning Management System (LMS). This LMS allows Daktronics to track completed training as well as notify users when safety training is due. The LMS also allows Supervisors the ability to directly assign additional safety training when a need is determined.

e.) Environmental Compliance

Daktronics understands that sustainability involves commitment that must reach all levels of a company. It is the intention of Daktronics, Inc. to contribute to the protection and improvement of the environment. We are committed to the fullest extent to comply with all local, state and federal regulations. Daktronics, Inc. attempts to take a proactive status in establishing and maintaining environmental procedures that protect the environment, our employees' health, our customers, suppliers and surrounding neighbors. Whenever possible, Daktronics, Inc. will seek to reduce our *VOC and *HAP emissions by finding lower or no VOC replacement products.

We strive to utilize our products most efficiently in order to reduce waste. We search to find the most effective means to reuse or recycle our waste products. When disposal of waste is necessary, Daktronics, Inc. will take steps to ensure that it is done in accordance with all local, state and federal regulations. Daktronics, Inc. will also seek to conduct business with suppliers and subcontractors that share our concern for the environment. We will not tolerate known violations of environmental laws either by inaction or by actions of our employees, contractors, or suppliers.

1.2 Daktronics Health, Safety and Environmental Management System

To ensure the safety and health of the organization Daktronics maintains a proactive Health, Safety and Environmental managements system. This system relies on the partnership of employees, supervisors and managers at all levels. By encouraging this partnership all employees feel free to communicate safe concerns and therefore allows the organization to be proactive in addressing items prior to them resulting in an accident or incident. In additional to encouraging this partnership, Daktronics has implemented several proactive safety and health elements. These elements include, completion of factory and job site safety and health evaluations, completion of Job Hazard Analysis, and implementation of a job/process specific trackable learning plan.

To help identify areas where additional enhancement is necessary Daktronics maintains a Health and Safety Strategy A3. This strategy document, which is updated quarterly, helps our department and leadership determine where additional improvements will be focused during the quarter (or longer depending on the project). These areas of improvement are then implemented across the organization with the proactive support of upper management. This on-going safety management review has helped the Safety Department raise the bar on safety expectations for the organization.

A major focus of the Health and Safety Strategy A3 is identifying methods to reduce injuries and illnesses in our factories and job sites and improve the effectiveness of our safety management system. While our injury and illness rates have been less than the national average over the last five years, when compared to the national average for Sign Manufacturing, we continue to investigate and implement methods to enhance the effectiveness of our safety management system. These methods have focused on implementation of Precision Leadership, enhanced safety training and employee participation in the safety and health program.

1.3 Health, Safety & Environmental Review and Performance Expectation

a.) Health & Safety Performance

To evaluate the effectiveness of our safety and health programs, Daktronics maintains a monitoring system. This monitoring system focuses on reviewing number of incidents, injuries, illness rates, open hazards and the experience modifier. All injury and illness information is reviewed on an on-going bases for trend analysis. If issues due occur that effect all our factories and or job sites communication and follow-up is made. This communication will focus on removing similar hazards which might be present.

DAKTRONICS HEALTH, SAFETY & ENVIRONMENTAL SUMMARY

In addition to the review of incidents and injuries, Daktronics has implemented a proactive work site evaluations process. Proactive methods for hazard determination include completion of periodic safe audits as well as the completion of risk based job hazard analysis. The purpose of audits and job hazard analysis are to identify hazards and ensure effective controls are implemented to prevent their reoccurrence.

Daktronics maintains a culture of continuous improvement. This mind set has allowed our company to continue to push forward improving safety, production and efficiency. To ensure the Safety Department maintains a high level of effectiveness an on-going review is completed. The fundamentals of this on-going review are outlined in our Strategic Safety and Health A3. All Daktronics Health, Safety and Environmental Programs are reviewed at least annually. Depending on necessity programs and procedures will be updated more frequently to address concerns and considerations. Any program updates are communicated to employees in the way of monthly safety and health training or mass communications. An example of where a recent program enhancement has improved the companies Safety and Health program management system was the implementation of a Behavioral Based Safety.

There are several examples where the mindset of continuous improvement has been used to improve safety and health both within factories and job sites. The implementation of a continuous overhead rail line in our Live Event factory has eliminated multiple risk factors including material handling, falling objects and ergonomics. To reduce risk associated with ladder usage several of our factories now use single person aerial lifts.

To enhance safety on our job sites risk based assessments have been completed. Risk based assessments have helped identify housekeeping conditions, areas where barriers are needed and any other safety and health concerns.

To help identify areas of necessary enhancement and improvement, the Safety Department maintains a strategic Safety and Health plan. The plan outlines goals for enhancement in the area of safety and health as well as communicates the prioritization of safety enhancement.

To develop staff formal safety learning plans have been developed. These learning plans outline the safety training requirements based on the expectation of work for the Daktronics employee. To enhance the skill set of the Daktronics safety staff, a formal learning plan has also been employed.

To enhance the culture of our employees Daktronics has implemented a precision leadership based system. This system focuses on implementing cultural change, performance improvements, and safety and health risk reduction by encouraging participation and communication of employees. The fundamentals of precision leadership are integrated into several of Daktronics safety education programs including Lockout

DAKTRONICS HEALTH, SAFETY & ENVIRONMENTAL SUMMARY

Tagout, Supervising for Safety, Arc Flash safety and Job Hazard Analysis. In addition to further enhance our culture, Daktronics is in the process of rolling out a behavioral based safety program. This program will focus on identified behaviors that we would like to see as habit strength.

Through the scope of work Daktronics may use sub-contractors and service partners to assist with the completion of projects. Prior to section, all sub-contractors must provide proof of appropriate insurance. These insurance requirements are set by the Daktronics Risk department. All contractual agreements clearly define the expectation that sub-contractors and service partners must follow at a minimum safety expectations outlined in the Daktronics Construction Site Safety Handbook (DP-06611). This document outlines the base requirements for contractors including the submittal of a project specific safety plan, self-auditing, incident investigation and training requirements. If a Subcontractor is involved in any incident/accident Daktronics requires an investigation to be completed. Information required to be provided includes incident description, incident root cause and control methods to prevent reoccurrence. All incident information is to be provided to the on-site Daktronics safety representative and the Daktronics safety department.

1.4 Safety Certification

Daktronics currently maintains the following Third-Party certifications and Prequalification's:

- bizSafe Level 3 (Certificate No. E35110) (Expiration: November 24, 2022)
- Cm3 Contractor OHS/WHS Prequalification (Expiration: October 22, 2022)
- Daktronics Australia - Integrated ISO 45001: 2018/14001:2015/9001:2015 Occupational Health and Safety, Quality & Environmental Management System (Expiration: September 13, 2024)
- Daktronics Australia – ISO 14001: 2015 Environmental Management Systems (Expiration: September 13, 2024)
- Daktronics Australia – ISO 45001: 2018 Occupational Health and Safety Management System (Expiration: September 13, 2024)

2.0 Environmental Performance

Daktronics understands that environmental sustainability must be demonstrated by on-going commitment. While, Daktronics utilizes some of the fundamentals found in the ISO 14000 we are currently do not maintain ISO 14000 certification within our Manufacturing facilities.

Daktronics strives to eliminate waste through automation and Lean manufacturing principles

DAKTRONICS HEALTH, SAFETY & ENVIRONMENTAL SUMMARY

such as Five S (Sort, Straighten, Shine, Standardize and Sustain). Elements of 14000 we have implemented include:

- Use of LEAN principles including Plan, Do, Check and Act, to identify areas where improvement and continually review is needed our Environmental Program.
- Maintenance of a Chemical Review Program which restricts the use of chemicals that have environmental concerns.
- Implementation of a general awareness program for factory employees. This general awareness is a component of new hire training.

To improve energy conservation in our facilities we have taken step to minimize our energy usage. Our production facilities including the factory floor, offices, conference rooms, restrooms are equipped with sensors that will shut off the lights after 15 minutes of inactivity. Daktronics utilizes office equipment that maintain an Energy Star Certifications in our United States facilities.

Daktronics have created RoHS-ready products completely devoid of mercury, cadmium hexavalent chromium, polybrominated biphenyls (PBB), polybrominated diphenyl ether (PBDE) and other hazardous materials. Several of the products produced by Daktronics are Lead free including the 1.9 and 2.5 mm Narrow Pixel Pitch (NPP) used in Indoor Applications.

Daktronics will aggressively recycle all eligible office and industrial materials. Materials which are recycled as part of our manufacturing processes include;

- Aluminum
- Steel
- Cardboard
- Plastic
- Glass
- Paint product cans
- Wood
- Paper
- Printed Circuit Boards
- Industrial solvents, such as those used in the manufacturing process.

*Detailed information regarding recycled total can be provided upon request.

Daktronics has established a corporate training which covers environmental responsibility for the handling of hazardous materials during spill response procedures. Currently, all employees responsible for the response and clean-up of chemical spills receive annual

DAKTRONICS HEALTH, SAFETY & ENVIRONMENTAL SUMMARY

training. Additionally, Daktronics is working on the development of an Environmental education training program for all of our factory employees. This training will cover the handling and proper disposal procedures (note, this training is currently in place in a Redwood Falls facility).

Additional initiatives Daktronics uses to reduce environmental impact include:

- A minimum of 10% post-consumer waste content in all resource and marketing materials
- Corrugated materials used as part of the shipping process will utilize materials containing 40 to 80 % post-consumer fiber.
- Compliance with Section 1502 of the Dodd-Frank Wall Street Reform and Consumer Protection Act
- All outer packing materials used for the shipping of these products are free of PVC and are recyclable
- Daktronics does not utilize materials which have been bleached during the manufacturing and or shipping process.
- Daktronics understands that sustainability involves commitment that must reach all levels of a company. Daktronics will work through licensed recycling organizations to recycle older customer systems both Daktronics and non-Daktronics display.

Daktronics has implemented several practices to reduce waste and help Daktronics reach short and long term environmental goals. Detailed documentation regarding the extent of our Environmental program can be provided upon request.

Performance Capability – Appendix D, Exhibit A

Include a detailed response to Appendix D, Exhibit A, OMNIA Partners Response for National Cooperative Contract. Responses should highlight experience, demonstrate a strong national presence, describe how Offeror will educate its national sales force about the Contract, describe how products and services will be distributed nationwide, include a plan for marketing the products and services nationwide, and describe how volume will be tracked and reported to OMNIA Partners.

Appendix D, Exhibit A:

3.1 Company

- A. Brief history and description of Supplier to include experience providing similar products and services.

Daktronics has many customers and prospects that are public agencies. Most are from the different levels of public education. These include K-12 schools, two- and four-year colleges and universities. Daktronics has many products to offer these public agencies for several different applications. We have found much success providing a purchasing solution along with a product solution. If education about a cooperative purchasing program is needed, we have been successful at getting prospects and customers to agree with the validity and value of a program.

- B. Total number and location of salespersons employed by Supplier.

Daktronics employs 156 domestic salespeople.

- C. Number and location of support centers (if applicable) and location of corporate office.

Corporate office: 201 Daktronics Drive, Brookings, SD 57006

Daktronics Support Locations:



- D. Annual sales for the three previous fiscal years.
a. Submit FEIN and Dunn & Bradstreet report.

TAB 3: PERFORMANCE CAPABILITY – APPENDIX D, EXHIBIT A

Annual Sales for previous fiscal years:

2020: \$608,932,000

2019: \$596,704,000

2018: \$610,530,000

D&B Number: 04-952-1511 FEIN: 46-0306862

E. Describe any green or environmental initiatives or policies.

Daktronics, Inc. and its employees are committed to the stewardship of the environment and the community by using reduction techniques, reusing of materials, and recycling methods in all areas of the manufacturing process. Our highest priority is preventing pollution at its source. By successfully doing so, we can achieve cost savings, increase operational efficiencies, improve the quality of our products and services, and maintain a safe and healthy workplace for our employees. Daktronics recycles the following materials: coating product cans, aluminum, steel, cardboard, plastic, 55-gallon barrels, paint product cans, wood, paper, circuit boards, and glass. Please see attachments Daktronics Sustainability and Green LED Technology for more information.

F. Describe any diversity programs or partners supplier does business with and how Participating Agencies may use diverse partners through the Master Agreement. Indicate how, if at all, pricing changes when using the diversity program. If there are any diversity programs, provide a list of diversity alliances and a copy of their certifications.

Since Daktronics is a manufacturing company, on-site labor is primarily composed of subcontracting workforces hired to complete the installation of our products. Local, minority, and female labor participation would come from these subcontractor workforces. Daktronics works with its subcontractors to maximize participation on each project with labor participation goals.

G. Indicate if Supplier holds any of the below certificates in any classified areas and include proof of such certification in the response:

- a. Minority Women Business Enterprise
 - i. No
- b. Small Business Enterprise (SBE) or Disadvantaged Business Enterprise (DBE)
 - i. No
- c. Historically Underutilized Business (HUB)
 - i. No
- d. Historically Underutilized Business Zone Enterprise (HUBZone)
 - i. No
- e. Other recognized diversity certificate holder
 - i. No

H. List any relationships with subcontractors or affiliates intended to be used when providing services and identify if subcontractors meet minority-owned standards. If any, list which certifications subcontractors hold and certifying agency.

Daktronics hires installers and subcontractors on a per project basis, based on availability of local installers. Daktronics confirms and certifies that all installers and subcontractors hired have the necessary trade licenses to perform the installation and support work in the scope of

TAB 3: PERFORMANCE CAPABILITY – APPENDIX D, EXHIBIT A

our contracted projects. They are chosen strategically by location to provide our customers with delivery, installation, and support of all our product lines.

- I. Describe how supplier differentiates itself from its competitors.

We take great care to provide value to our customers during the three phases of their project. First, when they show interest in a scoring and video system, we learn their needs and determine which systems best fits. Second, assisting them during setup and during the first events. Finally, after they're up and running we continue to provide advice on best practices and ways to improve their game. Our goal is to provide exceptional support and services to our customers throughout the entire lifetime of their system.

- J. Describe any present or past litigation, bankruptcy or reorganization involving supplier.

Daktronics is not and has not been involved in any litigated matters which allege material breach of contract related to the provision of equipment and services. As with any company of its size, Daktronics is involved in various litigated matters arising in the ordinary course of business, including without limitation, employment issues and collection of outstanding accounts receivable. There are no currently litigated matters which would impair Daktronics' ability to perform its obligations and duties under any contract or proposed contract.

- K. Felony Conviction Notice: Indicate if the supplier
a. is a publicly held corporation and this reporting requirement is not applicable.
b. is not owned or operated by anyone who has been convicted of a felony; or
c. is owned or operated by and individual(s) who has been convicted of a felony and provide the names and convictions.

Daktronics is a publicly held corporation and this reporting requirement is not applicable.

- L. Describe any debarment or suspension actions taken against supplier

Daktronics has not been involved in any litigated matters which allege material breach of contract related to the equipment and services. As with any company of its size, Daktronics is involved in various litigated matters arising in the ordinary course of business, including without limitation employment issues and collection of outstanding receivables. There are no current legal actions that will impair Daktronics' ability to perform its obligations and duties under any order or proposed order.

3.2 Distribution, Logistics

- A. Each offeror awarded an item under this solicitation may offer their complete product and service offering/a balance of line. Describe the full line of products and services offered by supplier.

Scoreboards for all sports, including:

- Aquatics/Natatorium
- Baseball
- Basketball
- Cricket
- Curling
- Football

TAB 3: PERFORMANCE CAPABILITY – APPENDIX D, EXHIBIT A

Hockey
Lacrosse/Field Hockey
Motor Sports
Multi-Sport
Pari-Mutuel
Rodeo
Soccer
Squash
Tennis
Track
Volleyball
Water Polo
Wrestling

Clocks (Shot Clocks, Pace Clocks, Segment Timer, Delay of Game, Pitch Time, Track Time, Locker Room, Time of Day)
Player Stat Panels
Scorer's Tables

Electronic Signs/Message Boards:

Outdoor Marquee Displays (monochrome and full color)
Digital Street Furniture
Indoor Message Displays (full color)
Digital Signage Networks/Indoor LCD Sign & Software Solutions
Video Walls (Both LED & LCD Technologies)
Video Displays (Full Color Indoor and Outdoor)
Time and Temperature
Digital Billboards

Sound Systems

Full contained for Indoor and Outdoor

Advertisement Panels

Decorative Trusses

Services

Service Agreements: Multi-Year, Parts & Labor Extended Service Agreements
Control System Upgrades: New projects to upgrade an entire control system
Sale Service Parts

- B. Describe how supplier proposes to distribute the products/service nationwide. Include any states where products and services will not be offered under the Master Agreement, including U.S. Territories and Outlying Areas.

Daktronics can fully serve all areas of the United States and Canada. Customers can order directly from Daktronics or through our Sports Equipment Dealers.

- C. Describe how Participating Agencies are ensured they will receive the Master Agreement pricing; include all distribution channels such as direct ordering, retail or in-store locations, through distributors, etc. Describe how Participating Agencies verify and audit pricing to ensure its compliance with the Master Agreement.

All Omnia orders are tracked as such throughout the quote-order process. Each quote/order has the specific Omnia contract number listed clearly on the documentation. The complete process

TAB 3: PERFORMANCE CAPABILITY – APPENDIX D, EXHIBIT A

will be documented in our procedures and the specific process allows for tracking and audit to ensure Omnia members enjoy the benefits of the contract. We have multiple checkpoints through the course of an order from when the customer first quotes a project using Omnia to when the order is booked in our system. Our dedicated team of quote specialists is separate from the team in place that manages the pricelist to ensure accuracy of quoting and ordering.

- D. Identify all other companies that will be involved in processing, handling, or shipping the products/service to the end user.

Daktronics works with authorized dealers throughout the United States:

AIM Electronics, Inc.
Edina, MN
John Grabow (507) 381-7284

Sievert Electric Service and Sales Company
Forest Park, IL
Tom Maloney (708) 771-1600

Institutional Sepcialties, Inc.
Pittsburgh, PA
Jerry Zaleksi Jr. (412) 963-0555

Long Island Gymnasium
Bay Shore, NY
Phil Coccari (631) 433-9271

Toth's Sports
Victor, NY
Mark McAlister (716) 861-3642

Scoreboard Sales and Services Co.
Birmingham, AL
Phil Hillis (205) 942-9121

Scoreboard Enterprises
Mansfield, MA
Mark Hurley (508) 479-5827

Vermont Displays, Inc.
North Ferrisburgh, VT
Deb Rehbein (802) 453-5156

Precise Sign
Phoenix, AZ
Amanda Lauridsen (602) 278-2906

- E. Provide the number, size and location of Supplier's distribution facilities, warehouses, and retail network as applicable.

Daktronics has 3 manufacturing locations:

TAB 3: PERFORMANCE CAPABILITY – APPENDIX D, EXHIBIT A

Redwood Falls: 117,782 sq. ft. of manufacturing space
Sioux Falls: 147,861 sq. ft. of manufacturing space
Brookings: 341,175 sq. ft. of manufacturing space

3.3 Marketing and Sales

- A. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to immediately implement the Master Agreement as supplier's primary go to market strategy for Public Agencies to supplier's teams nationwide, to include, but not limited to:
- i. Executive leadership endorsement and sponsorship of the award as the public sector go-to-market strategy within first 10 days
 - ii. Training and education of Supplier's national sales force with participation from the Supplier's executive leadership, along with the OMNIA Partners team within first 90 days

Since this will be our fourth contract renewal, this contract is well known in our organization. We will use the renewal as an event to celebrate and generate internal excitement and interest in all sales regions.

Each month we host a conference call with our national sales team. We use this call to highlight projects and share successful strategies. Omnia Partners is often celebrated in these project highlights, and we will continue to recognize staff that use this contract.

As we hire new sales staff across the country, our regional leadership will introduce them to the contract as a key value to customers.

- B. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to market the Master Agreement to current Participating Public Agencies, existing Public Agency customers of Supplier, as well as to prospective Public Agencies nationwide immediately upon award, to include, but not limited to:
- i. Creation and distribution of a co-branded press release to trade publications
 - ii. Announcement, Master Agreement details and contact information published on the Supplier's website within first 90 days
 - iii. Design, publication, and distribution of co-branded marketing materials within first 90 days
 - iv. Commitment to attendance and participation with OMNIA Partners at national (i.e. NIGP Annual Forum, NPI Conference, etc.), regional (i.e. Regional NIGP Chapter Meetings, Regional Cooperative Summits, etc.) and supplier-specific trade shows, conferences and meetings throughout the term of the Master Agreement
 - v. Commitment to attend, exhibit and participate at the NIGP Annual Forum in an area reserved by OMNIA Partners for partner suppliers. Booth space will be purchased and staffed by Supplier. In addition, Supplier commits to provide reasonable assistance to the overall promotion and marketing efforts for the NIGP Annual Forum, as directed by OMNIA Partners.
 - vi. Design and publication of national and regional advertising in trade publications throughout the term of the Master Agreement
 - vii. Ongoing marketing and promotion of the Master Agreement throughout its term (case studies, collateral pieces, presentations, promotions, etc.)
 - viii. Dedicated OMNIA Partners internet web-based homepage on Supplier's website with:
 - a. OMNIA Partners standard logo.
 - b. Copy of original Request for Proposal.

TAB 3: PERFORMANCE CAPABILITY – APPENDIX D, EXHIBIT A

- c. Copy of Master Agreement and amendments between Principal Procurement Agency and Supplier.
- d. Summary of Products and pricing.
- e. Marketing Materials
- f. Electronic link to OMNIA Partners' website including the online registration page.
- g. A dedicated toll-free number and email address for OMNIA Partners

If Daktronics is fortunate to be awarded, this will renew a contract that is already in place and has been for some time. A great deal of familiarity already exists with our sales staff and our customer base. We recognize the need to be continually proactive in marketing this service. To that end, Daktronics can perform the following marketing functions in the first ninety days of the award date:

1. Write and distribute a co-branded press release in the first 30 days.
 2. Announce our award on all company approved social media sites.
 3. Produce and distribute email campaigns to target states mutually agreed upon.
 4. Re-design our current co-branded marketing collateral to reflect the contract award.
 5. Daktronics participates in trade shows in nearly every state. We can include marketing elements for this contract at the shows that occur during this 90-day time frame.
 6. Daktronics exhibit/display at the NACDA National Convention in June and the NADC National Athletic Directors Conference in December. This can include printed material and digital content on the Daktronics displays that will be demonstrated as a part of the exhibit. This is the largest convention for the National Association of Collegiate Directors of Athletics.
 7. Omnia Partners and Region 4 ESC Logos on Daktronics website.
 8. Link to Omnia Partners and Region 4 ESC websites on Daktronics.com.
 9. Summary location on Daktronics website that includes a copy of the solicitation, copy of the contract and marketing materials.
 10. Set up training sessions for both our K-12 sales staff and our College/University sales staff which will allow for Omnia Partners staff to directly address our sales staffs across the country. This would affect internal marketing to ensure growth in new contract opportunity generation.
- C. Describe how Supplier will transition any existing Public Agency customers' accounts to the Master Agreement available nationally through OMNIA Partners. Include a list of current cooperative contracts (regional and national) Supplier holds and describe how the Master Agreement will be positioned among the other cooperative agreements.

We have a field staff of 120 across the United States who call on public agencies. We emphasize personal contact with customers to build relationships. We focus on a specific set of discovery questions when starting to work a sales opportunity. Through this we can better inform and persuade use of the contract with prospects and customers.

Current cooperative contracts:

- Association of Educational Purchasing Agencies
- BuyBoard
- The Interlocal Purchasing System (TIPS)
- Sourcewell
- State of Utah

TAB 3: PERFORMANCE CAPABILITY – APPENDIX D, EXHIBIT A

Daktronics has several other cooperative contracts due to the different markets and geographic areas (states) we serve, and because of variability in coops some of our customers prefer. In most cases, customers indicate their preferred cooperative. However, our Omnia contract has historically been preferred by our K-12 and higher education sales staff in that Omnia is widely known and accepted. The long history our company has with the contract also greatly aids in familiarity, trust, and ease of adoption into the sales discussion.

- D. Acknowledge Supplier agrees to provide its logo(s) to OMNIA Partners and agrees to provide permission for reproduction of such logo in marketing communications and promotions. Acknowledge that use of OMNIA Partners logo will require permission for reproduction, as well.

Daktronics agrees to provide company logos and provide permission for reproduction as well as agrees to obtain permission required for reproduction of OMNIA Partners logo.

- E. Confirm Supplier will be proactive in direct sales of Supplier's goods and services to Public Agencies nationwide and the timely follow up to leads established by OMNIA Partners. All sales materials are to use the OMNIA Partners logo. At a minimum, the Supplier's sales initiatives should communicate:
- i. Master Agreement was competitively solicited and publicly awarded by a Principal Procurement Agency
 - ii. Best government pricing
 - iii. No cost to participate
 - iv. Non-exclusive

Opportunity creation is one of the main focuses of our selling activities. During the time span of the current contract, we have invested in the growth of our inside sales team. This team is the front line of response and discovery from all lead generation activities. Our sales teams, both inside and field sales, are trained to be articulate in their sales message to promote Omnia. Our Sales team understands that contract solicitation, award, pricing, no cost participation, and no exclusivity are all talking points that bring value to the customer. These benefits have and will continue to be staples of our marketing message and outreach.

- F. Confirm Supplier will train its national sales force on the Master Agreement. At a minimum, sales training should include:
- i. Key features of Master Agreement
 - ii. Working knowledge of the solicitation process
 - iii. Awareness of the range of Public Agencies that can utilize the Master Agreement through OMNIA Partners
 - iv. Knowledge of benefits of the use of cooperative contracts

The benefits of our experience with Omnia will continue to guide our training on a national level. Our teams understand the contract well and can articulate the benefits to prospects and customers with consistency and effectiveness.

Regionally, sales leaders make the Omnia contract a regular part of training discussions which include one on one individual meetings, weekly regional tier meetings and monthly division wide sales webinars. These meetings provide Omnia Partners staff the opportunity to directly address our sales teams and sales leadership.

TAB 3: PERFORMANCE CAPABILITY – APPENDIX D, EXHIBIT A

G. Provide the name, title, email, and phone number for the person(s), who will be responsible for:

i. Executive Support

Brad Wiemann
Executive Vice President
Brad.wiemann@daktronics.com
(605) 692-0200

ii. Marketing

Jody Huntimer
Marketing for K-12
Jody.huntimer@daktronics.com
(605) 692-0200

Matt Anderson
Marketing for Colleges & Universities
Matt.anderson@daktronics.com
(605) 692-0200

iii. Sales

Tom Coughlin
National Sales Manager
Tom.coughlin@daktronics.com
(605) 692-0200

Darrell Thiner
Regional manager for North Central Region
Darrell.thiner@daktronics.com
(515) 577-4053

Bryan Nagel
Regional manager for Great Lakes and MO/IL in North Central Regions
Bryan.nagel@daktronics.com
(605) 692-0200

Paul Wildeman
Regional manager for South Central Region
Paul.Wildeman@daktronics.com
(210) 602-5995

Matt Lundberg
Regional manager for Southeast Region
Matt.lundberg@daktronics.com
(704) 791-1268

Michael Mayhew
Regional manager for Southern Rocky Mountain and California Regions
Michael.mayhew@daktronics.com
(602) 909-7379

Kyle Williams
Regional manager for Northern Rocky Mountain Region

TAB 3: PERFORMANCE CAPABILITY – APPENDIX D, EXHIBIT A

Kyle.williams@daktronics.com

(605) 692-0200

Mark Meyer

Regional manager for Northeast, Mid-Atlantic and Canada Regions

Mark.meyer@daktronics.com

(605) 692-0200

- iv. Sales Support
 - Lauren Cloud
 - Sales Administration
 - Lauren.cloud@daktronics.com
 - (605) 692-0200
- v. Financial Reporting
 - Lauren Cloud
 - Sales Administration
 - Lauren.cloud@daktronics.com
 - (605) 692-0200
- vi. Accounts Payable
 - Lauren Cloud
 - Sales Administration
 - Lauren.cloud@daktronics.com
 - (605) 692-0200
- vii. Contracts
 - Tom Coughlin
 - National Sales Manager
 - Tom.coughlin@daktronics.com
 - (605) 692-0200

- H. Describe in detail how Supplier's national sales force is structured, including contact information for the highest-level executive in charge of the sales team.

Our national sales team is divided into 8 regions. Each region has a region leader that is tasked with growing their region by ensuring their sales staff is knowledgeable in the markets and territories they serve. Each region has roughly 8-10 field sales staff that cover unique territories. The field sales staff represent Daktronics with knowledge in Daktronics products, purchasing processes, and customer values.

The highest-level executive in charge of the sales team is Tom Coughlin.

- I. Explain in detail how the sales teams will work with the OMNIA Partners team to implement, grow and service the national program.

The monthly meeting between Omnia Partners and Daktronics leadership is where this starts. Consistent execution on all levels will allow us to see growth. As partners, we commit time to discuss and plan broad implementation. We use these monthly meetings to identify topics or areas to target with additional activity. This leads to additional collaboration at the region and sales territory level.

TAB 3: PERFORMANCE CAPABILITY – APPENDIX D, EXHIBIT A

- J. Explain in detail how Supplier will manage the overall national program throughout the term of the Master Agreement, including ongoing coordination of marketing and sales efforts, timely new Participating Public Agency account set-up, timely contract administration, etc.

This contract has a Daktronics team attached to it. We have had and will continue to have a contract administrator who has a tremendous amount of knowledge of the necessary report processes and of the contract itself.

Our marketing team brings this same experience with the contract. This means all components of marketing include the required contract messaging and consistency of message. This team also participates in monthly meetings with Omnia Partners leadership to collaborate on new techniques to foster growth.

Lastly, our sales team is a veteran group including our sales leaders who have literally 300+ years of collective work and service to Daktronics, all of whom have been active in their leadership roles since our initial contract with Omnia.

- K. State the amount of Supplier's Public Agency sales for the previous fiscal year. Provide a list of Supplier's top 10 Public Agency customers, the total purchases for each for the previous fiscal year along with a key contact for each.

Daktronics has done \$122,630,262 in Public Agency Sales for the previous fiscal year. Comprehensive information on individual projects pertinent to this particular project is available upon request. Due to the confidentiality clause of our contracts, dollar amounts cannot be given. A list of references is available upon request, however.

- L. Describe Supplier's information systems capabilities and limitations regarding order management through receipt of payment, including description of multiple platforms that may be used for any of these functions.

Daktronics uses a CRM program to submit orders to the project coordination group to enter into our ERP program. Once the order is entered, the order details are uploaded to a SharePoint site. Our ERP program for order entry helps manage invoice generation and parts for manufacturing. The SharePoint site allows internal teams to view the necessary details of a single order (invoices generated, order paperwork, customer information) along with project communication.

- M. Provide the Contract Sales (as defined in Section 12 of the OMNIA Partners Administration Agreement) that Supplier will guarantee each year under the Master Agreement for the initial three years of the Master Agreement ("Guaranteed Contract Sales").

\$ 5,000,000.00 in year one
\$ 6,000,000.00 in year two
\$ 7,000,000.00 in year three

To the extent Supplier guarantees minimum Contract Sales, the Administrative Fee shall be calculated based on the greater of the actual Contract Sales and the Guaranteed Contract Sales.

- N. Even though it is anticipated many Public Agencies will be able to utilize the Master Agreement without further formal solicitation, there may be circumstances where Public Agencies will issue

TAB 3: PERFORMANCE CAPABILITY – APPENDIX D, EXHIBIT A

their own solicitations. The following options are available when responding to a solicitation for Products covered under the Master Agreement.

- i. Respond with Master Agreement pricing (Contract Sales reported to OMNIA Partners).
- ii. If competitive conditions require pricing lower than the standard Master Agreement not-to-exceed pricing, Supplier may respond with lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales are reported as Contract Sales to OMNIA Partners under the Master Agreement.
- iii. Respond with pricing higher than Master Agreement only in the unlikely event that the Public Agency refuses to utilize Master Agreement (Contract Sales are not reported to OMNIA Partners).
- iv. If alternative or multiple proposals are permitted, respond with pricing higher than Master Agreement, and include Master Agreement as the alternate or additional proposal.

Detail Supplier's strategies under these options when responding to a solicitation.

Sustainability involves much more than just creating an energy-efficient product.

DAKTRONICS CORPORATE SUSTAINABILITY

With more than four decades of ongoing research driving changes in our technology, Daktronics understands that sustainability involves much more than just creating an energy-efficient product—it's an ongoing commitment that must reach all levels of a company, from its manufacturing to its customers, in order to make a true impact.

Whether it's aggressively eliminating corporate waste within our operations or actively educating customers on energy-efficient display management, the Daktronics environmental philosophy entails a multi-faceted approach to sustainability that strives to **optimize our technology, educate our customers, reduce our corporate waste and stay actively involved in our community** to ensure a brighter, **greener tomorrow**.



OUR TECHNOLOGY

- Reducing energy consumption by using the highest quality, most energy-efficient LEDs available.
- Implementing Power Factor Correction (PFC) technology to maximize the efficiency of all display power connections.
- Offering SunWize solar power options on select Daktronics products.
- Creating RoHS-ready products completely devoid of mercury, cadmium, hexavalent chromium (Cr6+), polybrominated biphenyls (PBB), polybrominated diphenyl ether (PBDE) and other hazardous materials.



OUR COMPANY

- Eliminating corporate waste through automation and LEAN manufacturing principles.
- Dedicating staff towards environmental stewardship and compliance.
- Aggressively recycling all eligible office and industrial materials.
- An ongoing commitment to developing energy-efficient, environmentally friendly products.



OUR CUSTOMERS

- Recycling older customer systems (both Daktronics and non-Daktronics) through licensed recycling paths.
- Educating display operators on energy-efficient display management techniques.
- Minimizing local light pollution through advanced LED louver technology.
- Strict compliance with all local, state and federal environmental and safety legislations.



OUR COMMUNITY

- Actively participating in community sustainability efforts and recycling programs.
- Partnering with the United Way to donate money and resources to community charities.
- Cleaning up local highways through a partnership with the Adopt-a-Highway program.
- Building a greener tomorrow by supporting and promoting community green projects.



Sustainability requires
commitment to protecting and
improving the environment.

DAKTRONICS CORPORATE SUSTAINABILITY

According to the United Nations, sustainable development “meets the needs of the present without compromising the ability of future generations to meet their own needs.” Daktronics incorporates sustainable practices into everyday operations. Through constant research and restructuring of processes (both manufacturing and non-manufacturing) Daktronics reduces wastes and recycles excess materials. Sustainability requires commitment. As a company, Daktronics strives to produce quality LED products with as minimal impact on the environment as possible.

ENVIRONMENTAL POLICY

It is the intention of Daktronics, Inc. to contribute to the protection and improvement of the environment. We are committed to the fullest extent to comply with all local, state and federal regulations. We view the *SD DENR as a resource to help us understand and comply with established environmental rules. We will not hesitate to contact them with our questions and concerns. Daktronics, Inc. attempts to take a proactive status in establishing and maintaining environmental procedures that protect the environment, our employees’ health, our customers, suppliers and surrounding neighbors. Whenever possible, Daktronics, Inc. will seek to reduce our *VOC and *HAP emissions by finding lower or no VOC replacement products. We strive to utilize our products most efficiently in order to reduce waste. We search to find the most effective means to reuse or recycle our waste products. When disposal of waste is necessary, Daktronics, Inc. will take steps to ensure that it is done in accordance with all local, state and federal regulations. Daktronics, Inc. will also seek to conduct business with suppliers and subcontractors that share our concern for the environment. We will not tolerate known violations of environmental laws either by inaction or by actions of our employees, contractors, or suppliers.

LEAN & GREEN RECYCLE



- Aluminum
- Steel
- Cardboard
- Plastic
- Glass
- Paint Product Cans
- Wood
- Paper
- Printed Circuit Boards

Daktronics strives to eliminate waste while manufacturing quality products by incorporating Lean principles into everyday practices. Principles such as five S (Sort, Straighten, Shine, Standardize and Sustain) are designed to reduce waste and help Daktronics reach short and long term environmental goals.

PRESERVE

One way that Daktronics contributes to the protection and improvement of the environment is through the Adopt-a-Highway program. Year after year, Daktronics employees volunteer to clean up trash along a four mile stretch of interstate 29 (located just south of corporate headquarters).

CONSERVE

After 15 minutes, sensors shut off lights in offices, conference rooms, and restrooms throughout the company. This move conserves countless amounts of energy.

Daktronics is committed to using the latest green lighting technology.



LED TECHNOLOGY

Daktronics is the world leader in LED technology; which is the most efficient form of lighting commercially available today.

“Daktronics is committed to using the latest green technology; including the most energy-efficient LEDs from top-quality LED suppliers,” said Paul Gilk, head of Commercial Engineering. Here are the qualities that make Daktronics’ LED technology a sustainable and environmentally friendly solution.

- LEDs have a lifeline of up to 100,000 hours.
- Typically, LEDs burn about 10% of their energy as heat and the rest as light; as opposed to their predecessor, the incandescent light bulb, which burns about 98% of their energy as heat and 2% as light.
- LEDs lower monthly power bills and require low maintenance.

SOLAR POWER

Providing an innovative and sustainable solution, Daktronics now offers a solar power option for scoreboards. Upon installation, the scoreboard is ready for use with an operation time of 20 hours, with full sun power, or 15 hours without sunshine. Although it takes five days to completely recharge a dead battery, the display still runs for 3.5 hours every day, ensuring reliable usage for consecutive game days. “Combining Daktronics blue with solar rays we’ve effectively produced a ‘green’ scoreboard for the first time in company history,” said Kurt Kaski, lead designer for the project. “A lot of people like the green factor. Since it’s a renewable energy source they’re doing their part to help the environment.” The solar power option is available for a select number of baseball, football, soccer and multisport scoreboards.



Green LED Technology

Daktronics' Commitment to Green Technology



Going green has never been easier than with Daktronics' light emitting diode (LED) powered digital displays. Sign users are flocking to this energy-efficient, long-lasting, luminous technology. Daktronics' unique pixel layout maximizes today's extra-bright LEDs. Daktronics signs integrate all of the advantages of LED technology:

- Lower monthly power bill and tax cuts
- Less maintenance
- High application efficiency (see page two)
- Environmental friendliness

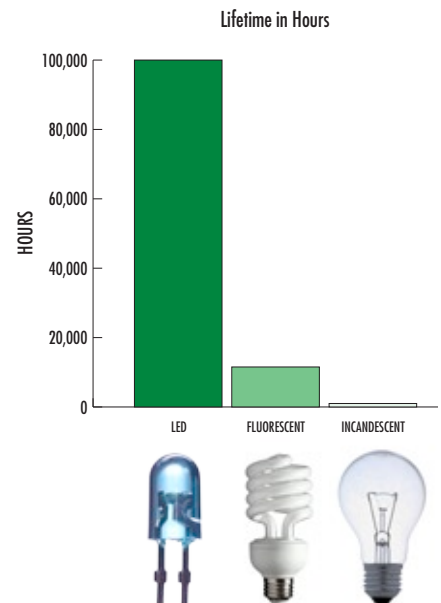
According to Paul Gilk, head of the commercial engineering department at Daktronics, "Daktronics is committed to using the latest green technology, including the most energy-efficient LEDs from top-quality LED suppliers."

LED lighting has been so influential in the world of sustainable technology that the inventor of light emitting diodes was awarded the world's most prestigious technology award, the Millennium Technology Prize in 2006.

Proof in the Numbers

The durability and energy-efficiency of LEDs is great for your wallet as well as your conscience. A lower monthly power bill can add up to significant savings over the life of a display.

- According to Home-Electrical Suite 101.com, "LED bulbs burn very cool, while incandescent bulbs emit 98 percent of their energy as heat!"
- In addition to the increased conservation of energy, LEDs are also longer lasting. While incandescent light bulbs typically last around 1,000 hours and fluorescents are good for roughly 10,000 hours, LED lights can last from 50,000 to 100,000 hours.
- An article titled "Get Green" in Convenience Store News, said "It's estimated that LED bulbs last 10 times as long as compact fluorescents and 133 times longer than incandescent bulbs." These numbers make it easy to see that LED is the most efficient form of lighting technology commercially available today.



Green LED Technology

Daktronics' Commitment to Green Technology

Application Efficiency

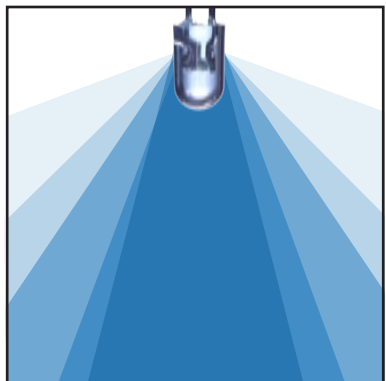
The United States Department of Energy conducted numerous studies comparing the efficiency of LED lighting with other light sources. According to the DOE website, one important aspect of evaluating a light source is the application efficiency.

Application Efficiency:

“The desired luminance level and lighting quality for a given application achieved with the lowest practicable energy input.”

Because LEDs emit light in a specific direction, they have higher application efficiency. The DOE website states, “Fluorescent and standard ‘bulb’ shaped incandescent lamps emit light in all directions. Much of the light produced by the lamp is lost within the fixture, reabsorbed by the lamp, or escapes from the fixture in a direction that is not useful for the intended application.”

This means that LED displays incorporate the ideal amounts of brightness and energy efficiency.



Light emitted in specific direction



Light emitted in all directions

What's Your Green Reputation?

Using green LED technology will not only save money on energy, but increase sales because of consumer demand for environmentally-friendly corporate tactics. The green revolution is a largely consumer-driven effort, marked by activism and dedication from grass-roots organizations. In a survey of over 2,000 adults by the branding and marketing agency BBMG, 7 out of 10 people said a company's environmental practices affected their decision about where to shop. These responses demonstrate the level of importance consumers hold for companies to act in a socially responsible way. Using LED technology to power your sign is a great first step to environmental friendliness.

Exhibit B
Administration Agreement, Example

ADMINISTRATION AGREEMENT

THIS ADMINISTRATION AGREEMENT (this "**Agreement**") is made this ___ day of _____ 20___, between National Intergovernmental Purchasing Alliance Company, a Delaware corporation d/b/a OMNIA Partners, Public Sector ("**OMNIA Partners**"), and _____ ("**Supplier**").

RECITALS

WHEREAS, the _____ (the "**Principal Procurement Agency**") has entered into a Master Agreement effective _____, Agreement No _____, by and between the Principal Procurement Agency and Supplier, (as may be amended from time to time in accordance with the terms thereof, the "**Master Agreement**"), as attached hereto as Exhibit A and incorporated herein by reference as though fully set forth herein, for the purchase of _____ (the "**Product**");

WHEREAS, said Master Agreement provides that any or all public agencies, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (collectively, "**Public Agencies**"), that register (either via registration on the OMNIA Partners website or execution of a Master Intergovernmental Cooperative Purchasing Agreement, attached hereto as Exhibit B) (each, hereinafter referred to as a "**Participating Public Agency**") may purchase Product at prices stated in the Master Agreement;

WHEREAS, Participating Public Agencies may access the Master Agreement which is offered through OMNIA Partners to Public Agencies;

WHEREAS, OMNIA Partners serves as the cooperative contract administrator of the Master Agreement on behalf of Principal Procurement Agency;

WHEREAS, Principal Procurement Agency desires OMNIA Partners to proceed with administration of the Master Agreement; and

WHEREAS, OMNIA Partners and Supplier desire to enter into this Agreement to make available the Master Agreement to Participating Public Agencies and to set forth certain terms and conditions governing the relationship between OMNIA Partners and Supplier.

NOW, THEREFORE, in consideration of the payments to be made hereunder and the mutual covenants contained in this Agreement, OMNIA Partners and Supplier hereby agree as follows:

DEFINITIONS

1. Capitalized terms used in this Agreement and not otherwise defined herein shall have the meanings given to them in the Master Agreement.

TERMS AND CONDITIONS

2. The Master Agreement and the terms and conditions contained therein shall apply to this Agreement except as expressly changed or modified by this Agreement. Supplier acknowledges and agrees that the covenants and agreements of Supplier set forth in the

solicitation and Supplier's response thereto resulting in the Master Agreement are incorporated herein and are an integral part hereof.

3. OMNIA Partners shall be afforded all of the rights, privileges and indemnifications afforded to Principal Procurement Agency by or from Supplier under the Master Agreement, and such rights, privileges and indemnifications shall accrue and apply with equal effect to OMNIA Partners, its agents, employees, directors, and representatives under this Agreement including, but not limited to, Supplier's obligation to obtain appropriate insurance.

4. OMNIA Partners shall perform all of its duties, responsibilities and obligations as the cooperative contract administrator of the Master Agreement on behalf of Principal Procurement Agency as set forth herein, and Supplier hereby acknowledges and agrees that all duties, responsibilities and obligations will be undertaken by OMNIA Partners solely in its capacity as the cooperative contract administrator under the Master Agreement.

5. With respect to any purchases by Principal Procurement Agency or any Participating Public Agency pursuant to the Master Agreement, OMNIA Partners shall not be: (i) construed as a dealer, re-marketer, representative, partner or agent of any type of the Supplier, Principal Procurement Agency or any Participating Public Agency; (ii) obligated, liable or responsible for any order for Product made by Principal Procurement Agency or any Participating Public Agency or any employee thereof under the Master Agreement or for any payment required to be made with respect to such order for Product; and (iii) obligated, liable or responsible for any failure by Principal Procurement Agency or any Participating Public Agency to comply with procedures or requirements of applicable law or the Master Agreement or to obtain the due authorization and approval necessary to purchase under the Master Agreement. OMNIA Partners makes no representation or guaranty with respect to any minimum purchases by Principal Procurement Agency or any Participating Public Agency or any employee thereof under this Agreement or the Master Agreement.

6. OMNIA Partners shall not be responsible for Supplier's performance under the Master Agreement, and Supplier shall hold OMNIA Partners harmless from any liability that may arise from the acts or omissions of Supplier in connection with the Master Agreement.

7. Supplier acknowledges that, in connection with its access to OMNIA Partners confidential information and/or supply of data to OMNIA Partners, it has complied with and shall continue to comply with all laws, regulations and standards that may apply to Supplier, including, without limitation: (a) United States federal and state information security and privacy statutes, regulations and/or best practices, including, without limitation, the Gramm-Leach-Bliley Act, the Massachusetts Data Security Regulations (201 C.M.R. 17.00 et. seq.), the Nevada encryption statute (N.R.S. § 603A), the California data security law (Cal. Civil Code § 1798.80 et. seq.) and California Consumer Privacy Act (Cal. Civil Code § 1798.100 et. seq.); and (b) applicable industry and regulatory standards and best practices (collectively, "**Data Regulations**").

With regard to Personal Information that Supplier collects, receives, or otherwise processes under the Agreement or otherwise in connection with performance of the Agreement, Supplier agrees that it will not: (i) sell, rent, release, disclose, disseminate, make available, transfer, or otherwise communicate orally, in writing, or by electronic or other means, such Personal Information to another business or third party for monetary or other valuable consideration; or (ii) retain, use, or disclose such Personal Information outside of the direct business relationship between Supplier and OMNIA Partners or for any purpose other than for the specific purpose of performance of the Agreement, including retaining, using, or disclosing such Personal Information for a commercial purpose other than for performance of the Agreement. By entering into the Agreement, Supplier certifies that it understands the specific restrictions contained in this Section 7 and will comply with them. For purposes hereof, "**Personal Information**" means information that identifies, relates to, describes, is reasonably capable of

being associated with, or could reasonably be linked, directly or indirectly, with a particular consumer or household, and includes the specific elements of “personal information” as defined under Data Regulations, as defined herein. Supplier will reasonably assist OMNIA Partners in timely responding to any third party “request to know” or “request to delete” (as defined pursuant to Data Regulations) and will promptly provide OMNIA Partners with information reasonably necessary for OMNIA Partners to respond to such requests. Where Supplier collects Personal Information directly from Public Agencies or others on OMNIA Partners’ behalf, Supplier will maintain records and the means necessary to enable OMNIA Partners to respond to such requests to know and requests to delete.

8. WITHOUT LIMITING THE GENERALITY OF THE FOREGOING, OMNIA PARTNERS EXPRESSLY DISCLAIMS ALL EXPRESS OR IMPLIED REPRESENTATIONS AND WARRANTIES REGARDING OMNIA PARTNERS’ PERFORMANCE AS A CONTRACT ADMINISTRATOR OF THE MASTER AGREEMENT. OMNIA PARTNERS SHALL NOT BE LIABLE IN ANY WAY FOR ANY SPECIAL, INCIDENTAL, INDIRECT, CONSEQUENTIAL, EXEMPLARY, PUNITIVE, OR RELIANCE DAMAGES, EVEN IF OMNIA PARTNERS IS ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

TERM OF AGREEMENT; TERMINATION

9. This Agreement shall be in effect so long as the Master Agreement remains in effect, provided, however, that the provisions of Sections 3 – 8 and 11 – 22, hereof and the indemnifications afforded by the Supplier to OMNIA Partners in the Master Agreement, to the extent such provisions survive any expiration or termination of the Master Agreement, shall survive the expiration or termination of this Agreement.

NATIONAL PROMOTION

10. OMNIA Partners and Supplier shall publicize and promote the availability of the Master Agreement’s products and services to Public Agencies and such agencies’ employees. Supplier shall require each Public Agency to register its participation in the OMNIA Partners program by either registering on the OMNIA Partners website (www.omniapartners.com/publicsector) or executing a Master Intergovernmental Cooperative Purchasing Agreement prior to processing the Participating Public Agency’s first sales order. Upon request, Supplier shall make available to interested Public Agencies a copy of the Master Agreement and such price lists or quotes as may be necessary for such Public Agencies to evaluate potential purchases.

11. Supplier shall provide such marketing and administrative support as set forth in the solicitation resulting in the Master Agreement, including assisting in development of marketing materials as reasonably requested by Principal Procurement Agency and OMNIA Partners. Supplier shall be responsible for obtaining permission or license of use and payment of any license fees for all content and images Supplier provides to OMNIA Partners or posts on the OMNIA Partners website. Supplier shall indemnify, defend and hold harmless OMNIA Partners for use of all such content and images including copyright infringement claims. Supplier and OMNIA Partners each hereby grant to the other party a limited, revocable, non-transferable, non-sublicensable right to use such party’s logo (each, the “**Logo**”) solely for use in marketing the Master Agreement. Each party shall provide the other party with the standard terms of use of such party’s Logo, and such party shall comply with such terms in all material respects. Both parties shall obtain approval from the other party prior to use of such party’s Logo. Notwithstanding the foregoing, the parties understand and agree that except as provided herein neither party shall have any right, title or interest in the other party’s Logo. Upon termination of this Agreement, each party shall immediately cease use of the other party’s Logo.

ADMINISTRATIVE FEE, REPORTING & PAYMENT

12. An “Administrative Fee” shall be defined and due to OMNIA Partners from Supplier in the amount of Three percent (3%) (“**Administrative Fee Percentage**”) multiplied by the total purchase amount paid to Supplier, less refunds, credits on returns, rebates and discounts, for the sale of products and/or services to Principal Procurement Agency and Participating Public Agencies pursuant to the Master Agreement (as amended from time to time and including any renewal thereof) (“**Contract Sales**”). From time to time the parties may mutually agree in writing to a lower Administrative Fee Percentage for a specifically identified Participating Public Agency’s Contract Sales.

13. Supplier shall provide OMNIA Partners with an electronic accounting report monthly, in the format prescribed by OMNIA Partners, summarizing all Contract Sales for each calendar month. The Contract Sales reporting format is provided as Exhibit C (“**Contract Sales Report**”), attached hereto and incorporated herein by reference. Contract Sales Reports for each calendar month shall be provided by Supplier to OMNIA Partners by the 10th day of the following month. Failure to provide a Contract Sales Report within the time and manner specified herein shall constitute a material breach of this Agreement and if not cured within thirty (30) days of written notice to Supplier shall be deemed a cause for termination of the Master Agreement, at Principal Procurement Agency’s sole discretion, and/or this Agreement, at OMNIA Partners’ sole discretion.

14. Administrative Fee payments are to be paid by Supplier to OMNIA Partners at the frequency and on the due date stated in Section 13, above, for Supplier’s submission of corresponding Contract Sales Reports. Administrative Fee payments are to be made via Automated Clearing House (ACH) to the OMNIA Partners designated financial institution identified in Exhibit D. Failure to provide a payment of the Administrative Fee within the time and manner specified herein shall constitute a material breach of this Agreement and if not cured within thirty (30) days of written notice to Supplier shall be deemed a cause for termination of the Master Agreement, at Principal Procurement Agency’s sole discretion, and/or this Agreement, at OMNIA Partners’ sole discretion. All Administrative Fees not paid when due shall bear interest at a rate equal to the lesser of one and one-half percent (1 1/2%) per month or the maximum rate permitted by law until paid in full.

15. Supplier shall maintain an accounting of all purchases made by Participating Public Agencies under the Master Agreement. OMNIA Partners, or its designee, in OMNIA Partners’ sole discretion, reserves the right to compare Participating Public Agency records with Contract Sales Reports submitted by Supplier for a period of four (4) years from the date OMNIA Partners receives such report. In addition, OMNIA Partners may engage a third party to conduct an independent audit of Supplier’s monthly reports. In the event of such an audit, Supplier shall provide all materials reasonably requested relating to such audit by OMNIA Partners at the location designated by OMNIA Partners. In the event an underreporting of Contract Sales and a resulting underpayment of Administrative Fees is revealed, OMNIA Partners will notify the Supplier in writing. Supplier will have thirty (30) days from the date of such notice to resolve the discrepancy to OMNIA Partners’ reasonable satisfaction, including payment of any Administrative Fees due and owing, together with interest thereon in accordance with Section 13, and reimbursement of OMNIA Partners’ costs and expenses related to such audit.

GENERAL PROVISIONS

16. This Agreement, the Master Agreement and the exhibits referenced herein supersede any and all other agreements, either oral or in writing, between the parties hereto with respect to the subject matter hereto and no other agreement, statement, or promise relating to the subject matter of this Agreement which is not contained or incorporated herein shall be valid or binding. In the event of any conflict between the provisions of this Agreement and the Master Agreement, as between OMNIA Partners and Supplier, the provisions of this Agreement shall prevail.

17. If any action at law or in equity is brought to enforce or interpret the provisions of this Agreement or to recover any Administrative Fee and accrued interest, the prevailing party shall be entitled to reasonable attorney’s fees and costs in addition to any other relief to which it may be entitled.

18. This Agreement and OMNIA Partners' rights and obligations hereunder may be assigned at OMNIA Partners' sole discretion to an affiliate of OMNIA Partners, any purchaser of any or all or substantially all of the assets of OMNIA Partners, or the successor entity as a result of a merger, reorganization, consolidation, conversion or change of control, whether by operation of law or otherwise. Supplier may not assign its obligations hereunder without the prior written consent of OMNIA Partners.

19. All written communications given hereunder shall be delivered by first-class mail, postage prepaid, or overnight delivery on receipt to the addresses as set forth below.

A. OMNIA Partners:

OMNIA Partners
Attn: President
840 Crescent Centre Drive
Suite 600
Franklin, TN 37067

B. Supplier:

20. If any provision of this Agreement shall be deemed to be, or shall in fact be, illegal, inoperative or unenforceable, the same shall not affect any other provision or provisions herein contained or render the same invalid, inoperative or unenforceable to any extent whatever, and this Agreement will be construed by limiting or invalidating such provision to the minimum extent necessary to make such provision valid, legal and enforceable.

21. This Agreement may not be amended, changed, modified, or altered without the prior written consent of the parties hereto, and no provision of this Agreement may be discharged or waived, except by a writing signed by the parties. A waiver of any particular provision will not be deemed a waiver of any other provision, nor will a waiver given on one occasion be deemed to apply to any other occasion.

22. This Agreement shall inure to the benefit of and shall be binding upon OMNIA Partners, the Supplier and any respective successor and assign thereto; subject, however, to the limitations contained herein.

23. This Agreement will be construed under and governed by the laws of the State of Delaware, excluding its conflicts of law provisions and any action arising out of or related to this Agreement shall be commenced solely and exclusively in the state or federal courts in Williamson County Tennessee.

24. This Agreement may be executed in counterparts, each of which is an original but all of which, together, shall constitute but one and the same instrument. The exchange of copies of this Agreement and of signature pages by facsimile, or by .pdf or similar electronic transmission, will constitute effective execution and delivery of this Agreement as to the parties and may be used in lieu of the original Agreement for all purposes. Signatures of the

parties transmitted by facsimile, or by .pdf or similar electronic transmission, will be deemed to be their original signatures for any purpose whatsoever.

[INSERT SUPPLIER ENTITY NAME]

**NATIONAL
INTERGOVERNMENTAL
PURCHASING ALLIANCE
COMPANY, A DELAWARE
CORPORATION D/B/A OMNIA
PARTNERS, PUBLIC SECTOR**



Signature
Tom Coughlin

Name

National Sales Manager

Title

1/5/22

Date

Signature

Sarah Vavra

Name

Sr. Vice President, Public Sector
Contracting

Title

Date

Exhibit C
Master Intergovernmental Cooperative Purchasing Agreement, Example

MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT

This Master Intergovernmental Cooperative Purchasing Agreement (this “**Agreement**”) is entered into by and between those certain government agencies that execute a Principal Procurement Agency Certificate (“**Principal Procurement Agencies**”) with National Intergovernmental Purchasing Alliance Company, a Delaware corporation d/b/a OMNIA Partners, Public Sector and/or Communities Program Management, LLC, a California limited liability company d/b/a U.S. Communities (collectively, “**OMNIA Partners**”), in its capacity as the cooperative administrator, to be appended and made a part hereof and such other public agencies (“**Participating Public Agencies**”) who register to participate in the cooperative purchasing programs administered by OMNIA Partners and its affiliates and subsidiaries (collectively, the “**OMNIA Partners Parties**”) by either registering on the OMNIA Partners website (www.omniapartners.com/publicsector or any successor website), or by executing a copy of this Agreement.

RECITALS

WHEREAS, after a competitive solicitation and selection process by Principal Procurement Agencies, in compliance with their own policies, procedures, rules and regulations, a number of suppliers have entered into “**Master Agreements**” (herein so called) to provide a variety of goods, products and services (“**Products**”) to the applicable Principal Procurement Agency and the Participating Public Agencies;

WHEREAS, Master Agreements are made available by Principal Procurement Agencies through the OMNIA Partners Parties and provide that Participating Public Agencies may purchase Products on the same terms, conditions and pricing as the Principal Procurement Agency, subject to any applicable federal and/or local purchasing ordinances and the laws of the State of purchase; and

WHEREAS, in addition to Master Agreements, the OMNIA Partners Parties may from time to time offer Participating Public Agencies the opportunity to acquire Products through other group purchasing agreements.

NOW, THEREFORE, in consideration of the mutual promises contained in this Agreement, and of the mutual benefits to result, the parties hereby agree as follows:

1. Each party will facilitate the cooperative procurement of Products.
2. The Participating Public Agencies shall procure Products in accordance with and subject to the relevant federal, state and local statutes, ordinances, rules and regulations that govern Participating Public Agency’s procurement practices. The Participating Public Agencies hereby acknowledge and agree that it is the intent of the parties that all provisions of this Agreement and that Principal Procurement Agencies’ participation in the program described herein comply with all applicable laws, including but not limited to the requirements of 42 C.F.R. § 1001.952(j), as may be amended from time to time. The Participating Public Agencies further acknowledge and agree that they are solely responsible for their compliance with all applicable “safe harbor” regulations, including but not limited to any and all obligations to fully and accurately report discounts and incentives.
3. The Participating Public Agency represents and warrants that the Participating Public

Agency is not a hospital or other healthcare provider and is not purchasing Products on behalf of a hospital or healthcare provider; provided that the foregoing shall not prohibit Participating Public Agency from furnishing health care services so long as the furnishing of healthcare services is not in furtherance of a primary purpose of the Participating Public Agency.

4. The cooperative use of Master Agreements shall be in accordance with the terms and conditions of the Master Agreements, except as modification of those terms and conditions is otherwise required by applicable federal, state or local law, policies or procedures.

5. The Principal Procurement Agencies will make available, upon reasonable request, Master Agreement information which may assist in improving the procurement of Products by the Participating Public Agencies.

6. The Participating Public Agency agrees the OMNIA Partners Parties may provide access to group purchasing organization ("**GPO**") agreements directly or indirectly by enrolling the Participating Public Agency in another GPO's purchasing program, provided that the purchase of Products through the OMNIA Partners Parties or any other GPO shall be at the Participating Public Agency's sole discretion.

7. The Participating Public Agencies (each a "**Procuring Party**") that procure Products through any Master Agreement or GPO Product supply agreement (each a "**GPO Contract**") will make timely payments to the distributor, manufacturer or other vendor (collectively, "**Supplier**") for Products received in accordance with the terms and conditions of the Master Agreement or GPO Contract, as applicable. Payment for Products and inspections and acceptance of Products ordered by the Procuring Party shall be the exclusive obligation of such Procuring Party. Disputes between Procuring Party and any Supplier shall be resolved in accordance with the law and venue rules of the State of purchase unless otherwise agreed to by the Procuring Party and Supplier.

8. The Procuring Party shall not use this Agreement as a method for obtaining additional concessions or reduced prices for purchase of similar products or services outside of the Master Agreement. Master Agreements may be structured with not-to-exceed pricing, in which cases the Supplier may offer the Procuring Party and the Procuring Party may accept lower pricing or additional concessions for purchase of Products through a Master Agreement.

9. The Procuring Party shall be responsible for the ordering of Products under this Agreement. A non-procuring party shall not be liable in any fashion for any violation by a Procuring Party, and, to the extent permitted by applicable law, the Procuring Party shall hold non-procuring party harmless from any liability that may arise from the acts or omissions of the Procuring Party.

10. WITHOUT LIMITING THE GENERALITY OF THE FOREGOING, THE OMNIA PARTNERS PARTIES EXPRESSLY DISCLAIM ALL EXPRESS OR IMPLIED REPRESENTATIONS AND WARRANTIES REGARDING ANY PRODUCT, MASTER AGREEMENT AND GPO CONTRACT. THE OMNIA PARTNERS PARTIES SHALL NOT BE LIABLE IN ANY WAY FOR ANY SPECIAL, INCIDENTAL, INDIRECT, CONSEQUENTIAL, EXEMPLARY, PUNITIVE, OR RELIANCE DAMAGES, EVEN IF THE OMNIA PARTNERS PARTIES ARE ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. FURTHER, THE PROCURING PARTY ACKNOWLEDGES AND AGREES THAT THE OMNIA PARTNERS PARTIES SHALL HAVE NO LIABILITY FOR ANY ACT OR OMISSION BY A SUPPLIER OR OTHER PARTY UNDER A MASTER AGREEMENT OR GPO CONTRACT.

11. This Agreement shall remain in effect until termination by either party giving thirty (30) days' written notice to the other party. The provisions of Paragraphs 6 - 10 hereof shall survive any such termination.

12. This Agreement shall take effect upon (i) execution of the Principal Procurement Agency Certificate, or (ii) registration on the OMNIA Partners website or the execution of this Agreement by a Participating Public Agency, as applicable.

Participating Public Agency:

OMNIA Partners, as the cooperative administrator on behalf of Principal Procurement Agencies:
NATIONAL INTERGOVERNMENTAL PURCHASING ALLIANCE COMPANY COMMUNITIES PROGRAM MANAGEMENT, LLC

Authorized Signature

Name

Title and Agency Name

Date

Signature
Sarah E. Vavra

Name
Sr. Vice President, Public Sector Contracting

Title

Date

Exhibit D
Principal Procurement Agency Certificate, Example

PRINCIPAL PROCUREMENT AGENCY CERTIFICATE

In its capacity as a Principal Procurement Agency (as defined below) for National Intergovernmental Purchasing Alliance Company, a Delaware corporation d/b/a OMNIA Partners, Public Sector ("**OMNIA Partners**"), [NAME OF PPA] agrees to pursue Master Agreements for Products as specified in the attached Exhibits to this Principal Procurement Agency Certificate.

I hereby acknowledge, in my capacity as _____ of and on behalf of [NAME OF PPA] ("**Principal Procurement Agency**"), that I have read and hereby agree to the general terms and conditions set forth in the attached Master Intergovernmental Cooperative Purchasing Agreement regulating the use of the Master Agreements and purchase of Products that from time to time are made available by Principal Procurement Agencies to Participating Public Agencies nationwide through OMNIA Partners.

I understand that the purchase of one or more Products under the provisions of the Master Intergovernmental Cooperative Purchasing Agreement is at the sole and complete discretion of the Participating Public Agency.

Authorized Signature, [PRINCIPAL PROCUREMENT AGENCY]

Signature

Name

Title

Date

Exhibit F
Federal Funds Certifications

FEDERAL CERTIFICATIONS
ADDENDUM FOR AGREEMENT FUNDED BY U.S. FEDERAL GRANT

TO WHOM IT MAY CONCERN:

Participating Agencies may elect to use federal funds to purchase under the Master Agreement. This form should be completed and returned.

DEFINITIONS

Contract means a legal instrument by which a non-Federal entity purchases property or services needed to carry out the project or program under a Federal award. The term as used in this part does not include a legal instrument, even if the non-Federal entity considers it a contract, when the substance of the transaction meets the definition of a Federal award or subaward

Contractor means an entity that receives a contract as defined in Contract.

Cooperative agreement means a legal instrument of financial assistance between a Federal awarding agency or pass-through entity and a non-Federal entity that, consistent with 31 U.S.C. 6302–6305:

- (a) Is used to enter into a relationship the principal purpose of which is to transfer anything of value from the Federal awarding agency or pass-through entity to the non-Federal entity to carry out a public purpose authorized by a law of the United States (see 31 U.S.C. 6101(3)); and not to acquire property or services for the Federal government or pass-through entity's direct benefit or use;
- (b) Is distinguished from a grant in that it provides for substantial involvement between the Federal awarding agency or pass-through entity and the non-Federal entity in carrying out the activity contemplated by the Federal award.
- (c) The term does not include:
 - (1) A cooperative research and development agreement as defined in 15 U.S.C. 3710a; or
 - (2) An agreement that provides only:
 - (i) Direct United States Government cash assistance to an individual;
 - (ii) A subsidy;
 - (iii) A loan;
 - (iv) A loan guarantee; or
 - (v) Insurance.

Federal awarding agency means the Federal agency that provides a Federal award directly to a non-Federal entity

Federal award has the meaning, depending on the context, in either paragraph (a) or (b) of this section:

- (a)(1) The Federal financial assistance that a non-Federal entity receives directly from a Federal awarding agency or indirectly from a pass-through entity, as described in § 200.101 Applicability; or
- (2) The cost-reimbursement contract under the Federal Acquisition Regulations that a non-Federal entity receives directly from a Federal awarding agency or indirectly from a pass-through entity, as described in § 200.101 Applicability.
- (b) The instrument setting forth the terms and conditions. The instrument is the grant agreement, cooperative agreement, other agreement for assistance covered in paragraph (b) of § 200.40 Federal financial assistance, or the cost-reimbursement contract awarded under the Federal Acquisition Regulations.
- (c) Federal award does not include other contracts that a Federal agency uses to buy goods or services from a contractor or a contract to operate Federal government owned, contractor operated facilities (GOCOs).
- (d) See also definitions of Federal financial assistance, grant agreement, and cooperative agreement.

Non-Federal entity means a state, local government, Indian tribe, institution of higher education (IHE), or nonprofit

organization that carries out a Federal award as a recipient or subrecipient.

Nonprofit organization means any corporation, trust, association, cooperative, or other organization, not including IHEs, that:

- (a) Is operated primarily for scientific, educational, service, charitable, or similar purposes in the public interest;
- (b) Is not organized primarily for profit; and
- (c) Uses net proceeds to maintain, improve, or expand the operations of the organization.

Obligations means, when used in connection with a non-Federal entity's utilization of funds under a Federal award, orders placed for property and services, contracts and subawards made, and similar transactions during a given period that require payment by the non-Federal entity during the same or a future period.

Pass-through entity means a non-Federal entity that provides a subaward to a subrecipient to carry out part of a Federal program.

Recipient means a non-Federal entity that receives a Federal award directly from a Federal awarding agency to carry out an activity under a Federal program. The term recipient does not include subrecipients.

Simplified acquisition threshold means the dollar amount below which a non-Federal entity may purchase property or services using small purchase methods. Non-Federal entities adopt small purchase procedures in order to expedite the purchase of items costing less than the simplified acquisition threshold. The simplified acquisition threshold is set by the Federal Acquisition Regulation at 48 CFR Subpart 2.1 (Definitions) and in accordance with 41 U.S.C. 1908. As of the publication of this part, the simplified acquisition threshold is \$250,000, but this threshold is periodically adjusted for inflation. (Also see definition of § 200.67 Micro-purchase.)

Subaward means an award provided by a pass-through entity to a subrecipient for the subrecipient to carry out part of a Federal award received by the pass-through entity. It does not include payments to a contractor or payments to an individual that is a beneficiary of a Federal program. A subaward may be provided through any form of legal agreement, including an agreement that the pass-through entity considers a contract.

Subrecipient means a non-Federal entity that receives a subaward from a pass-through entity to carry out part of a Federal program; but does not include an individual that is a beneficiary of such program. A subrecipient may also be a recipient of other Federal awards directly from a Federal awarding agency.

Termination means the ending of a Federal award, in whole or in part at any time prior to the planned end of period of performance.

The following certifications and provisions may be required and apply when Participating Agency expends federal funds for any purchase resulting from this procurement process. Pursuant to 2 C.F.R. § 200.326, all contracts, including small purchases, awarded by the Participating Agency and the Participating Agency's subcontractors shall contain the procurement provisions of Appendix II to Part 200, as applicable.

APPENDIX II TO 2 CFR PART 200

(A) Contracts for more than the simplified acquisition threshold currently set at \$250,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Pursuant to Federal Rule (A) above, when a Participating Agency expends federal funds, the Participating Agency reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

Does offeror agree? YES _____ TC _____ Initials of Authorized Representative of offeror

(B) Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)

Pursuant to Federal Rule (B) above, when a Participating Agency expends federal funds, the Participating Agency reserves the right to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by Offeror as detailed in the terms of the contract.

Does offeror agree? YES TC Initials of Authorized Representative of offeror

(C) Equal Employment Opportunity. Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 CFR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

Pursuant to Federal Rule (C) above, when a Participating Agency expends federal funds on any federally assisted construction contract, the equal opportunity clause is incorporated by reference herein.

Does offeror agree to abide by the above? YES TC Initials of Authorized Representative of offeror

(D) Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

Pursuant to Federal Rule (D) above, when a Participating Agency expends federal funds during the term of an award for all contracts and subgrants for construction or repair, offeror will be in compliance with all applicable Davis-Bacon Act provisions.

Does offeror agree? YES TC Initials of Authorized Representative of offeror

(E) Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708). Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Pursuant to Federal Rule (E) above, when a Participating Agency expends federal funds, offeror certifies that offeror will be in compliance with all applicable provisions of the Contract Work Hours and Safety Standards Act during the term of an award for all contracts by Participating Agency resulting from this procurement process.

Does offeror agree? YES TC Initials of Authorized Representative of offeror

(F) Rights to Inventions Made Under a Contract or Agreement. If the Federal award meets the definition of “funding agreement” under 37 CFR §401.2 (a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency.

Pursuant to Federal Rule (F) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror agrees to comply with all applicable requirements as referenced in Federal Rule (F) above.

Does offeror agree? YES TC Initials of Authorized Representative of offeror

(G) Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA)

Pursuant to Federal Rule (G) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency member resulting from this procurement process, the offeror agrees to comply with all applicable requirements as referenced in Federal Rule (G) above.

Does offeror agree? YES TC Initials of Authorized Representative of offeror

(H) Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the Executive Office of the President Office of Management and Budget (OMB) guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), “Debarment and Suspension.” SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Pursuant to Federal Rule (H) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency. If at any time during the term of an award the offeror or its principals becomes debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency, the offeror will notify the Participating Agency.

Does offeror agree? YES TC Initials of Authorized Representative of offeror

(I) Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

Pursuant to Federal Rule (l) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term and after the awarded term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that it is in compliance with all applicable provisions of the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352). The undersigned further certifies that:

(1) No Federal appropriated funds have been paid or will be paid for on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.

(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all covered sub-awards exceeding \$100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.

Does offeror agree? YES TC Initials of Authorized Representative of offeror

RECORD RETENTION REQUIREMENTS FOR CONTRACTS INVOLVING FEDERAL FUNDS

When federal funds are expended by Participating Agency for any contract resulting from this procurement process, offeror certifies that it will comply with the record retention requirements detailed in 2 CFR § 200.333. The offeror further certifies that offeror will retain all records as required by 2 CFR § 200.333 for a period of three years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

Does offeror agree? YES TC Initials of Authorized Representative of offeror

CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT

When Participating Agency expends federal funds for any contract resulting from this procurement process, offeror certifies that it will comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18).

Does offeror agree? YES TC Initials of Authorized Representative of offeror

CERTIFICATION OF COMPLIANCE WITH BUY AMERICA PROVISIONS

To the extent purchases are made with Federal Highway Administration, Federal Railroad Administration, or Federal Transit Administration funds, offeror certifies that its products comply with all applicable provisions of the Buy America Act and agrees to provide such certification or applicable waiver with respect to specific products to any Participating Agency upon request. Purchases made in accordance with the Buy America Act must still follow the applicable procurement rules calling for free and open competition.

Does offeror agree? YES TC Initials of Authorized Representative of offeror

CERTIFICATION OF ACCESS TO RECORDS – 2 C.F.R. § 200.336

Offeror agrees that the Inspector General of the Agency or any of their duly authorized representatives shall have access to any documents, papers, or other records of offeror that are pertinent to offeror's discharge of its obligations under the Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to offeror's personnel for the purpose of interview and discussion relating to such documents.

Does offeror agree? YES TC Initials of Authorized Representative of offeror

CERTIFICATION OF APPLICABILITY TO SUBCONTRACTORS

Offeror agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.

Does offeror agree? YES TC Initials of Authorized Representative of offeror

Offeror agrees to comply with all federal, state, and local laws, rules, regulations and ordinances, as applicable. It is further acknowledged that offeror certifies compliance with all provisions, laws, acts, regulations, etc. as specifically noted above.

Offeror's Name: Daktronics, Inc.

Address, City, State, and Zip Code: 201 Daktronics Drive, Brookings, SD 57006

Phone Number: (605) 692-0200 Fax Number: (605) 697-4700

Printed Name and Title of Authorized Representative: Tom Coughlin - National Sales Manager

Email Address: tom.coughlin@daktronics.com

Signature of Authorized Representative:  Date: 1/5/22

Exhibit G
New Jersey Business Compliance

NEW JERSEY BUSINESS COMPLIANCE

Suppliers intending to do business in the State of New Jersey must comply with policies and procedures required under New Jersey statutes. All offerors submitting proposals must complete the following forms specific to the State of New Jersey. Completed forms should be submitted with the offeror's response to the RFP. Failure to complete the New Jersey packet will impact OMNIA Partners' ability to promote the Master Agreement in the State of New Jersey.

- DOC #1 Ownership Disclosure Form
- DOC #2 Non-Collusion Affidavit
- DOC #3 Affirmative Action Affidavit
- DOC #4 Political Contribution Disclosure Form
- DOC #5 Stockholder Disclosure Certification
- DOC #6 Certification of Non-Involvement in Prohibited Activities in Iran
- DOC #7 New Jersey Business Registration Certificate

New Jersey suppliers are required to comply with the following New Jersey statutes when applicable:

- all anti-discrimination laws, including those contained in N.J.S.A. 10:2-1 through N.J.S.A. 10:2-14, N.J.S.A. 10:5-1, and N.J.S.A. 10:5-31 through 10:5-38;
- Prevailing Wage Act, N.J.S.A. 34:11-56.26, for all contracts within the contemplation of the Act;
- Public Works Contractor Registration Act, N.J.S.A. 34:11-56.26; and
- Bid and Performance Security, as required by the applicable municipal or state statutes.

STATEMENT OF OWNERSHIP DISCLOSURE

N.J.S.A. 52:25-24.2 (P.L. 1977, c.33, as amended by P.L. 2016, c.43)

This statement shall be completed, certified to, and included with all bid and proposal submissions. Failure to submit the required information is cause for automatic rejection of the bid or proposal.

Name of

Organization: Daktronics, Inc. _____

Organization

Address: 201 Daktronics Drive, Brookings, SD 57006 _____

Part I Check the box that represents the type of business organization:

- Sole Proprietorship (skip Parts II and III, execute certification in Part IV)
- Non-Profit Corporation (skip Parts II and III, execute certification in Part IV)
- For-Profit Corporation (any type) Limited Liability Company (LLC)
- Partnership Limited Partnership Limited Liability Partnership (LLP)
- Other (be specific): _____

Part II

The list below contains the names and addresses of all stockholders in the corporation who own 10 percent or more of its stock, of any class, or of all individual partners in the partnership who own a 10 percent or greater interest therein, or of all members in the limited liability company who own a 10 percent or greater interest therein, as the case may be. **(COMPLETE THE LIST BELOW IN THIS SECTION)**

OR

No one stockholder in the corporation owns 10 percent or more of its stock, of any class, or no individual partner in the partnership owns a 10 percent or greater interest therein, or no member in the limited liability company owns a 10 percent or greater interest therein, as the case may be. **(SKIP TO PART IV)**

(Please attach additional sheets if more space is needed):

Name of Individual or Business Entity	Home Address (for Individuals) or Business Address

--	--

Part III DISCLOSURE OF 10% OR GREATER OWNERSHIP IN THE STOCKHOLDERS, PARTNERS OR LLC MEMBERS LISTED IN PART II

If a bidder has a direct or indirect parent entity which is publicly traded, and any person holds a 10 percent or greater beneficial interest in the publicly traded parent entity as of the last annual federal Security and Exchange Commission (SEC) or foreign equivalent filing, ownership disclosure can be met by providing links to the website(s) containing the last annual filing(s) with the federal Securities and Exchange Commission (or foreign equivalent) that contain the name and address of each person holding a 10% or greater beneficial interest in the publicly traded parent entity, along with the relevant page numbers of the filing(s) that contain the information on each such person. **Attach additional sheets if more space is needed.**

Website (URL) containing the last annual SEC (or foreign equivalent) filing	Page #'s

Please list the names and addresses of each stockholder, partner or member owning a 10 percent or greater interest in any corresponding corporation, partnership and/or limited liability company (LLC) listed in Part II **other than for any publicly traded parent entities referenced above.** The disclosure shall be continued until names and addresses of every noncorporate stockholder, and individual partner, and member exceeding the 10 percent ownership criteria established pursuant to N.J.S.A. 52:25-24.2 has been listed. **Attach additional sheets if more space is needed.**

Stockholder/Partner/Member and Corresponding Entity Listed in Part II	Home Address (for Individuals) or Business Address

Part IV Certification

I, being duly sworn upon my oath, hereby represent that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I acknowledge: that I am authorized to execute this certification on behalf of the bidder/proposer; that the **<name of contracting unit>** is relying on the information contained herein and that I am under a continuing obligation from the date of this certification through the completion of any contracts with **<type of contracting unit>** to notify the **<type of contracting unit>** in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I am subject to criminal prosecution under the law and that it will constitute a material breach of my agreement(s) with the, permitting the **<type of contracting unit>** to declare any contract(s) resulting from this certification void and unenforceable.

Full Name (Print):	Tom Coughlin	Title:	National Sales Manager
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Signature:		Date:	1/5/22
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DOC #2

NON-COLLUSION AFFIDAVIT

STANDARD BID DOCUMENT REFERENCE	
	Reference: VII-H
Name of Form:	NON-COLLUSION AFFIDAVIT
Statutory Reference:	No specific statutory reference State Statutory Reference N.J.S.A. 52:34-15
Instructions Reference:	Statutory and Other Requirements VII-H
Description:	The Owner's use of this form is optional. It is used to ensure that the bidder has not participated in any collusion with any other bidder or Owner representative or otherwise taken any action in restraint of free and competitive bidding.

NON-COLLUSION AFFIDAVIT

State of ~~New Jersey~~ South Dakota
County of Brookings

ss:

I, Tom Coughlin residing in
Brookings (name of affiant)
(name of municipality)

in the County of Brookings and State of
South Dakota of full age, being duly sworn according to law on my oath depose
and say that:

I am National Sales Manager of the firm of
Daktronics, Inc.
(title or position) (name of firm)

Daktronics, Inc. the bidder making this Proposal for the bid
entitled Scoreboards, Electronic Signs, Installation, Related
Products, and Services, and that I executed the said proposal with
(title of bid proposal)

full authority to do so that said bidder has not, directly or indirectly entered into any
agreement, participated in any collusion, or otherwise taken any action in restraint of free,
competitive bidding in connection with the above named project; and that all statements
contained in said proposal and in this affidavit are true and correct, and made with full
knowledge that the Omnia Partners relies upon the truth of
the statements contained in said Proposal
(name of contracting unit)

and in the statements contained in this affidavit in awarding the contract for the said project.

I further warrant that no person or selling agency has been employed or retained to solicit or
secure such contract upon an agreement or understanding for a commission, percentage,
brokerage, or contingent fee, except bona fide employees or bona fide established
commercial or selling agencies maintained by

_____.

Subscribed and sworn to



before me this day

Signature _____

_____, 2____

(Type or print name of affiant under signature)

Notary public of _____

My Commission expires _____

(Seal)

**AFFIRMATIVE ACTION AFFIDAVIT
(P.L. 1975, C.127)**

Company Name: Daktronics, Inc.
Street: 201 Daktronics Drive
City, State, Zip Code: Brookings, SD 57006

Proposal Certification:

Indicate below company's compliance with New Jersey Affirmative Action regulations. Company's proposal will be accepted even if company is not in compliance at this time. No contract and/or purchase order may be issued, however, until all Affirmative Action requirements are met.

Required Affirmative Action Evidence:

Procurement, Professional & Service Contracts (Exhibit A)

Vendors must submit with proposal:

1. A photo copy of their Federal Letter of Affirmative Action Plan Approval

OR

2. A photo copy of their Certificate of Employee Information Report

OR

3. A complete Affirmative Action Employee Information Report (AA302) _____

Public Work – Over \$50,000 Total Project Cost:

- A. No approved Federal or New Jersey Affirmative Action Plan. We will complete Report Form AA201-A upon receipt from the
- B. Approved Federal or New Jersey Plan – certificate enclosed

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.



National Sales Manager

Authorized Signature and Title

1/5/22

Date

**CERTIFICATE OF EMPLOYEE INFORMATION REPORT
RENEWAL**

This is to certify that the contractor listed below has submitted an Employee Information Report pursuant to N.J.A.C. 17:27-1.1 et. seq. and the State Treasurer has approved said report. This approval will remain in effect for the period of **15-JUL-2021** to **15-JUL-2024**

**DAKTRONICS, INC.
201 DAKTRONICS DRIVE
BROOKINGS SD 57006**



Elizabeth Maher Muoio

ELIZABETH MAHER MUOIO
State Treasurer

P.L. 1995, c. 127 (N.J.A.C. 17:27)
MANDATORY AFFIRMATIVE ACTION LANGUAGE
PROCUREMENT, PROFESSIONAL AND SERVICE
CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. The contractor will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this non-discrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisement for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation.

The contractor or subcontractor, where applicable, will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to attempt in good faith to employ minority and female workers trade consistent with the applicable county employment goal prescribed by N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time or in accordance with a binding determination of the applicable county employment goals determined by the Affirmative Action Office pursuant to N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time.

The contractor or subcontractor agrees to inform in writing appropriate recruitment agencies in the area, including employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of it testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the state of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

The contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and lay-off to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and conform with the applicable employment goals, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor and its subcontractors shall furnish such reports or other documents to the Affirmative Action Office as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Affirmative Action Office for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code (NJAC 17:27).

A handwritten signature in black ink that reads "Tom Coufal". The signature is fluid and cursive, with a large loop at the beginning of the word "Tom".

Signature of Procurement Agent

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Public Agency Instructions

This page provides guidance to public agencies entering into contracts with business entities that are required to file Political Contribution Disclosure forms with the agency. **It is not intended to be provided to contractors.** What follows are instructions on the use of form local units can provide to contractors that are required to disclose political contributions pursuant to N.J.S.A. 19:44A-20.26 (P.L. 2005, c. 271, s.2). Additional information on the process is available in Local Finance Notice 2006-1 (http://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html). Please refer back to these instructions for the appropriate links, as the Local Finance Notices include links that are no longer operational.

1. The disclosure is required for all contracts in excess of \$17,500 that are **not awarded** pursuant to a “fair and open” process (N.J.S.A. 19:44A-20.7).
2. Due to the potential length of some contractor submissions, the public agency should consider allowing data to be submitted in electronic form (i.e., spreadsheet, pdf file, etc.). Submissions must be kept with the contract documents or in an appropriate computer file and be available for public access. **The form is worded to accept this alternate submission.** The text should be amended if electronic submission will not be allowed.
3. The submission must be **received from the contractor and** on file at least 10 days prior to award of the contract. Resolutions of award should reflect that the disclosure has been received and is on file.
4. The contractor must disclose contributions made to candidate and party committees covering a wide range of public agencies, including all public agencies that have elected officials in the county of the public agency, state legislative positions, and various state entities. The Division of Local Government Services recommends that contractors be provided a list of the affected agencies. This will assist contractors in determining the campaign and political committees of the officials and candidates affected by the disclosure.
 - a. The Division has prepared model disclosure forms for each county. They can be downloaded from the “County PCD Forms” link on the Pay-to-Play web site at <http://www.nj.gov/dca/divisions/dlgs/programs/lpcl.html#12>. They will be updated from time-to-time as necessary.
 - b. A public agency using these forms **should edit them to properly reflect the correct legislative district(s)**. As the forms are county-based, **they list all legislative districts** in each county. **Districts that do not represent the public agency should be removed from the lists.**
 - c. Some contractors may find it easier to provide a single list that covers all contributions, regardless of the county. These submissions are appropriate and should be accepted.
 - d. The form may be used “as-is”, subject to edits as described herein.
 - e. The “Contractor Instructions” sheet is intended to be provided with the form. It is recommended that the Instructions and the form be printed on the same piece of paper. The form notes that the Instructions are printed on the back of the form; where that is not the case, the text should be edited accordingly.
 - f. The form is a Word document and can be edited to meet local needs, and posted for download on web sites, used as an e-mail attachment, or provided as a printed document.
5. It is recommended that the contractor also complete a “Stockholder Disclosure Certification.” This will assist the local unit in its obligation to ensure that contractor did not make any prohibited contributions to the committees listed on the Business Entity Disclosure Certification in the 12 months prior to the contract (See Local Finance Notice 2006-7 for additional information on this obligation at http://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html). A sample Certification form is part of this package and the instruction to complete it is included in the Contractor Instructions. NOTE: This section is not applicable to Boards of Education.

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Contractor Instructions

Business entities (contractors) receiving contracts from a public agency that are NOT awarded pursuant to a “fair and open” process (defined at N.J.S.A. 19:44A-20.7) are subject to the provisions of P.L. 2005, c. 271, s.2 (N.J.S.A. 19:44A-20.26). This law provides that 10 days prior to the award of such a contract, the contractor shall disclose contributions to:

- any State, county, or municipal committee of a political party
- any legislative leadership committee*
- any continuing political committee (a.k.a., political action committee)
- any candidate committee of a candidate for, or holder of, an elective office:
 - of the public entity awarding the contract
 - of that county in which that public entity is located
 - of another public entity within that county
 - or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county

The disclosure must list reportable contributions to any of the committees that exceed \$300 per election cycle that were made during the 12 months prior to award of the contract. See N.J.S.A. 19:44A-8 and 19:44A-16 for more details on reportable contributions.

N.J.S.A. 19:44A-20.26 itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

- individuals with an “interest” ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit
- all principals, partners, officers, or directors of the business entity or their spouses
- any subsidiaries directly or indirectly controlled by the business entity
- IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity and filing as continuing political committees, (PACs).

When the business entity is a natural person, “a contribution by that person’s spouse or child, residing therewith, shall be deemed to be a contribution by the business entity.” [N.J.S.A. 19:44A-20.26(b)] The contributor must be listed on the disclosure.

Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by ELEC in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report.

The enclosed list of agencies is provided to assist the contractor in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the contractor’s responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement.

The enclosed form, a content-consistent facsimile, or an electronic data file containing the required details (along with a signed cover sheet) may be used as the contractor’s submission and is disclosable to the public under the Open Public Records Act.

The contractor must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law. **NOTE: This section does not apply to Board of Education contracts.**

* N.J.S.A. 19:44A-3(s): “The term “legislative leadership committee” means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker of the General Assembly or the Minority Leader of the General Assembly pursuant to

section 16 of P.L.1993, c.65 (C.19:44A-10.1) for the purpose of receiving contributions and making expenditures.”

List of Agencies with Elected Officials Required for Political Contribution Disclosure
N.J.S.A. 19:44A-20.26

County Name:

State: Governor, and Legislative Leadership Committees

Legislative District #s:

State Senator and two members of the General Assembly per district.

County:

Freeholders

{County Executive}

County Clerk

Surrogate

Sheriff

Municipalities (Mayor and members of governing body, regardless of title):

**USERS SHOULD CREATE THEIR OWN FORM, OR DOWNLOAD FROM
THE PAY TO PLAY SECTION OF THE DLGS WEBSITE A COUNTY-
BASED, CUSTOMIZABLE FORM.**

STOCKHOLDER DISCLOSURE CERTIFICATION

Name of Business:

I certify that the list below contains the names and home addresses of all stockholders holding 10% or more of the issued and outstanding stock of the undersigned.

OR

I certify that no one stockholder owns 10% or more of the issued and outstanding stock of the undersigned.

Check the box that represents the type of business organization:

Partnership Corporation Sole Proprietorship


Limited Partnership Limited Liability Corporation Limited Liability Partnership

Subchapter S Corporation

Sign and notarize the form below, and, if necessary, complete the stockholder list below.

Stockholders:

Name:	Name:
Home Address:	Home Address:
Name:	Name:
Home Address:	Home Address:
Name:	Name:
Home Address:	Home Address:

Subscribed and sworn before me this ____ day of _____, 2__.	
(Notary Public)	(Affiant)
My Commission expires:	Tom Coughlin - National Sales Manager (Print name & title of affiant)
	(Corporate Seal)

Certification of Non-Involvement in Prohibited Activities in Iran

Pursuant to N.J.S.A. 52:32-58, Offerors must certify that neither the Offeror, nor any of its parents, subsidiaries, and/or affiliates (as defined in N.J.S.A. 52:32 – 56(e) (3)), is listed on the Department of the Treasury's List of Persons or Entities Engaging in Prohibited Investment Activities in Iran and that neither is involved in any of the investment activities set forth in N.J.S.A. 52:32 – 56(f).

Offerors wishing to do business in New Jersey through this contract must fill out the Certification of Non-Involvement in Prohibited Activities in Iran here:

http://www.state.nj.us/humanservices/dfd/info/standard/fdc/disclosure_investmentact.pdf.

Offerors should submit the above form completed with their proposal.

STATE OF NEW JERSEY -- DIVISION OF PURCHASE AND PROPERTY
DISCLOSURE OF INVESTMENT ACTIVITIES IN IRAN

Quote Number: Solicitation Number #22-06 Bidder/Offeror: Daktronics, Inc.

PART 1: CERTIFICATION

BIDDERS MUST COMPLETE PART 1 BY CHECKING EITHER BOX.

FAILURE TO CHECK ONE OF THE BOXES WILL RENDER THE PROPOSAL NON-RESPONSIVE.

Pursuant to Public Law 2012, c. 25, any person or entity that submits a bid or proposal or otherwise proposes to enter into or renew a contract must complete the certification below to attest, under penalty of perjury, that neither the person or entity, nor any of its parents, subsidiaries, or affiliates, is identified on the Department of Treasury's Chapter 25 list as a person or entity engaging in investment activities in Iran. The Chapter 25 list is found on the Division's website at <http://www.state.nj.us/treasury/purchase/pdf/Chapter25List.pdf>. Bidders must review this list prior to completing the below certification. **Failure to complete the certification will render a bidder's proposal non-responsive.** If the Director finds a person or entity to be in violation of law, s/he shall take action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the party

PLEASE CHECK THE APPROPRIATE BOX:



I certify, pursuant to Public Law 2012, c. 25, that neither the bidder listed above nor any of the bidder's parents, subsidiaries, or affiliates is listed on the N.J. Department of the Treasury's list of entities determined to be engaged in prohibited activities in Iran pursuant to P.L. 2012, c. 25 ("Chapter 25 List"). I further certify that I am the person listed above, or I am an officer or representative of the entity listed above and am authorized to make this certification on its behalf. **I will skip Part 2 and sign and complete the Certification below.**

OR



I am unable to certify as above because the bidder and/or one or more of its parents, subsidiaries, or affiliates is listed on the Department's Chapter 25 list. I will provide a detailed, accurate and precise description of the activities in Part 2 below and sign and complete the Certification below. Failure to provide such will result in the proposal being rendered as non-responsive and appropriate penalties, fines and/or sanctions will be assessed as provided by law.

PART 2: PLEASE PROVIDE FURTHER INFORMATION RELATED TO INVESTMENT ACTIVITIES IN IRAN

You must provide a detailed, accurate and precise description of the activities of the bidding person/entity, or one of its parents, subsidiaries or affiliates, engaging in the investment activities in Iran outlined above by completing the boxes below.

EACH BOX WILL PROMPT YOU TO PROVIDE INFORMATION RELATIVE TO THE ABOVE QUESTIONS. PLEASE PROVIDE THOROUGH ANSWERS TO EACH QUESTION. IF YOU NEED TO MAKE ADDITIONAL ENTRIES, CLICK THE "ADD AN ADDITIONAL ACTIVITIES ENTRY" BUTTON.

Name _____	Relationship to Bidder/Offeror _____
Description of Activities _____	

Duration of Engagement _____	Anticipated Cessation Date _____
Bidder/Offeror Contact Name _____	Contact Phone Number _____

ADD AN ADDITIONAL ACTIVITIES ENTRY

Certification: I, being duly sworn upon my oath, hereby represent and state that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I attest that I am authorized to execute this certification on behalf of the above-referenced person or entity. I acknowledge that the State of New Jersey is relying on the information contained herein and thereby acknowledge that I am under a continuing obligation from the date of this certification through the completion of any contracts with the State to notify the State in writing of any changes to the answers of information contained herein. I acknowledge that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I recognize that I am subject to criminal prosecution under the law and that it will also constitute a material breach of my agreement(s) with the State of New Jersey and that the State at its option may declare any contract(s) resulting from this certification void and unenforceable.

Full Name (Print): Tom Coughlin

Signature: 

Title: National Sales Manager

Date: 1/5/22

DOC #7

**NEW JERSEY BUSINESS REGISTRATION CERTIFICATE
(N.J.S.A. 52:32-44)**

Offerors wishing to do business in New Jersey must submit their State Division of Revenue issued Business Registration Certificate with their proposal here. Failure to do so will disqualify the Offeror from offering products or services in New Jersey through any resulting contract.

<https://www.njportal.com/DOR/BusinessRegistration/>



STATE OF NEW JERSEY BUSINESS REGISTRATION CERTIFICATE

Taxpayer Name: DAKTRONICS INC.
Trade Name:
Address: 331 32ND AVENUE
BROOKINGS, SD 57006-4704
Certificate Number: 0098698
Effective Date: August 30, 2000
Date of Issuance: September 21, 2018

For Office Use Only:
20180921113929978

EEOAA EVIDENCE

Equal Employment Opportunity/Affirmative Action
Goods, Professional Services & General Service Projects

EEO/AA Evidence

Vendors are required to submit evidence of compliance with N.J.S.A. 10:5-31 et seq. and N.J.A.C. 17:27 in order to be considered a responsible vendor.

One of the following must be included with submission:


- Copy of Letter of Federal Approval
- Certificate of Employee Information Report
- Fully Executed Form AA302
- Fully Executed EEO-1 Report

See the guidelines at: http://www.state.nj.us/treasury/contract_compliance/pdf/pa.pdf for further information.

I certify that my bid package includes the required evidence per the above list and State website.

Name: Tom Coughlin

Title: National Sales Manager

Signature: 

Date: 1/5/22

DOC #9
MCBRIDE-PRINCIPLES



STATE OF NEW JERSEY DEPARTMENT OF THE TREASURY
DIVISION OF PURCHASE AND PROPERTY

33 WEST STATE STREET, P.O. BOX 230
TRENTON, NEW JERSEY 08625-0230

MACBRIDE PRINCIPALS FORM

BID SOLICITATION #: #22-06

VENDOR/BIDDER: Daktronics, Inc.

**VENDOR'S/BIDDER'S REQUIREMENT
TO PROVIDE A CERTIFICATION IN COMPLIANCE WITH THE MACBRIDE PRINCIPALS
AND NORTHERN IRELAND ACT OF 1989**

Pursuant to Public Law 1995, c. 134, a responsible Vendor/Bidder selected, after public bidding, by the Director of the Division of Purchase and Property, pursuant to N.J.S.A. 52:34-12, must complete the certification below by checking one of the two options listed below and signing where indicated. If a Vendor/Bidder that would otherwise be awarded a purchase, contract or agreement does not complete the certification, then the Director may determine, in accordance with applicable law and rules, that it is in the best interest of the State to award the purchase, contract or agreement to another Vendor/Bidder that has completed the certification and has submitted a bid within five (5) percent of the most advantageous bid. If the Director finds contractors to be in violation of the principals that are the subject of this law, he/she shall take such action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the party.

I, the undersigned, on behalf the Vendor/Bidder, certify pursuant to N.J.S.A. 52:34-12.2 that:

CHECK THE APPROPRIATE BOX



The Vendor/Bidder has no business operations in Northern Ireland; or

OR



The Vendor/Bidder will take lawful steps in good faith to conduct any business operations it has in Northern Ireland in accordance with the MacBride principals of nondiscrimination in employment as set forth in section 2 of P.L. 1987, c. 177 (N.J.S.A. 52:18A-89.5) and in conformance with the United Kingdom's Fair Employment (Northern Ireland) Act of 1989, and permit independent monitoring of its compliance with those principals.

CERTIFICATION

I, the undersigned, certify that I am authorized to execute this certification on behalf of the Vendor/Bidder, that the foregoing information and any attachments hereto, to the best of my knowledge are true and complete. I acknowledge that the State of New Jersey is relying on the information contained herein, and that the Vendor/Bidder is under a continuing obligation from the date of this certification through the completion of any contract(s) with the State to notify the State in writing of any changes to the information contained herein; that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification. If I do so, I will be subject to criminal prosecution under the law, and it will constitute a material breach of **my** agreement(s) with the State, permitting the State to declare any contract(s) resulting from this certification to be void and unenforceable.

1/5/22

Signature

Date

Tom Coughlin - National Sales Manager

Print Name and Title

Exhibit H

TAB 4: QUALIFICATION AND EXPERIENCE

Qualification and Experience

a. References (see vii.)

- i. Provide a brief history of the Offeror, including year it was established and corporate office location.

Daktronics was founded in 1968 by Drs. Aelred Kurtenbach and Duane Sander, professors of electrical engineering at South Dakota State University in Brookings, SD, USA. The company began with the design and manufacture of electronic voting systems for state legislatures. In 1971, Daktronics developed the patented Matside® wrestling scoreboard, which was the first product in the company's growing and evolving line of 'catalog' scoreboards. Since its beginning in 1968, Daktronics has grown from a small company operating out of a garage to a world leader in the display industry. The company employs more than 2,700 people working under more than 1 Million square feet of its manufacturing and office facilities. In 1994, Daktronics, Inc. became a publicly traded company, offering shares under the symbol DAKT on the NASDAQ National Market system.

- ii. Describe Offeror's reputation in the marketplace.

Daktronics is well known in the marketplace and has a local presence in almost all states. We are known to have a consistent presence at state conventions and trade shows. Our staff is often thought of as industry experts and customers rely on our team to provide valuable information.

- iii. Describe Offeror's reputation of products and services in the marketplace.

Our products and services are known for their quality and dependability. Daktronics has made it a mission to maintain "customers for life" through our products and services. Often times when a new customer experiences our products and services they become a loyal Daktronics user.

- iv. Describe the experience and qualification of key employees.

See attached bios for key contract employee qualifications.

Executive VP:

Brad Wiemann

National Sales Manager:

Tom Coughlin

Regional Sales Leaders:

Darrell Thiner

Regional manager for North Central Region

Bryan Nagel

Regional manager for Great Lakes and MO/IL in North Central Regions

Paul Wildeman

Regional manager for South Central Region

Matt Lundberg

Regional manager for Southeast Region

Michael Mayhew

Regional Manager for Southern Rocky Mountain and California

Kyle Williams

TAB 4: QUALIFICATION AND EXPERIENCE

Regional Manager for Northern Rocky Mountain Region

Mark Meyer

Regional Manager for Northeast, Mid-Atlantic, and Canada

Contract Administration:

Lauren Cloud

High School, Parks and Recreation Market Manager:

Kyle Sydow

Strategic Marketing Director:

Jody Huntimer

- v. Describe Offeror's experience working with the government sector.

Daktronics has a long history of supplying products and services to government entities. Types of entities served include public K-12 schools, colleges and universities, Departments of Transportation, and both local (city, county, state) and federal government agencies. The scope involved in these projects ranges from product-supply only to full design-build systems that include installation.

Our product offerings include display and control systems that are designed, developed and built in the United States and comply with the requirements of the Buy American Act.

- vi. Describe past litigation, bankruptcy, reorganization, state investigations of entity or current officers and directors.

Daktronics is not and has not been involved in any litigated matters which allege material breach of contract related to the provision of equipment and services. As with any company of its size, Daktronics is involved in various litigated matters arising in the ordinary course of business, including without limitation, employment issues and collection of outstanding accounts receivable. There are no currently litigated matters which would impair Daktronics' ability to perform its obligations and duties under any contract or proposed contract.

- vii. Provide a minimum of 10 customer references relating to the products and services within this RFP. Include entity name, contact name and title, contact phone and email, city, state, years serviced, description of services and annual volume.

Kern High School District

Chris Kourafas – Assistant Director, Facilities Planning

Bakersfield, CA

(661) 827-1615

Chris_kourafas@kernhigh.org

Serviced: June 2021

Live Video Display, Football Scoreboards, and Team Name Message Centers

Volume: \$266,400

Northern Arizona University

Uri Farkas – Senior Associate Athletic Director

Flagstaff, AZ

(928) 523-3095

Uri.farkas@nau.edu

Serviced: July 2019

Video Displays

TAB 4: QUALIFICATION AND EXPERIENCE

Volume: \$2,685,000

Camelback Spring Training, LLC
Jeff Overton – President and General Manager
Phoenix, AZ
(623) 302-5001

joverton@camelbackranchbaseball.com

Serviced: February 2020

Baseball Scoreboard

Volume: \$20,276

Jefferson County School District
Ben Ferrara – Assistant Purchasing Director
Lakewood, CO
(303) 982-2240

Ben.Ferrara@Jeffco.k12.co.us

Serviced: April 2020 to Current (8 Schools in the District)

Basketball Scoreboard and ID Panels and Electronic Message Centers

Volume: \$220,098

UCLA Tennis Center
Derek Doolittle – Associate AD, Facilities and Capital Projects
Los Angeles, CA
(310) 683-9802

ddoolittle@athletics.ucla.edu

Serviced: August 2021

Galaxy Message Display with Team Name Message Center

Volume: \$70,662

West Ada School District
Jason Warr – District Activities Director
Eagle, ID
(208) 350-5037

Warr.jason@westada.org

Serviced: August 2020 (6 Schools in the District)

LED Live Video Displays, Basketball Scoreboards, ID Panels, Sports Sound

Volume: \$942,063

Lake Washington School District
Rick O'Leary – Athletic Director
Kirkland, WA
(425) 936-1740

roleary@lwsd.org

Serviced: July 2020

Live Video Display and Basketball Scoreboards

Volume: \$276,862

West Ridge High School
Joshua Davis – Principal
Blountville, TN

TAB 4: QUALIFICATION AND EXPERIENCE

(423) 354-1400

Josh.davis@sullivank12.net

Serviced July 2021

Electronic Message Display with Install, Electronic Communication Boards, and LED Video

Volume: \$272,000

University of South Alabama

Dr. Joel Erdmann, AD – Athletic Director

Mobile, AL

(251) 460-6559

jerdmann@southalabama.edu

Serviced September 2019

Video Display, Ribbon Displays, Audio, Locker Room Clocks, Delay of Game Timers and Installation

Volume: \$2,549,605

University of Alabama – C28317

Brandon Sevedge – Director of Athletic Facilities

Tuscaloosa, AL

(205) 348-3573

bsevedge@ja.ua.edu

Serviced December 2018

LED Video Displays, Corner Video Display, Locker Room Clocks

Volume: \$4,308,840

- viii. Experiences with Region 4 ESC and entities that evaluation committee members represent may be taken into consideration when evaluating qualifications and experience.
- ix. Provide any additional information relevant to this section.

BRAD WIEMANN

Brad Wiemann serves as Executive Vice President and is responsible for the Commercial, Transportation, and Schools and Theaters business for Daktronics.

Brad started his employment with Daktronics while attending South Dakota State University. After receiving his bachelor of science degree in electrical engineering from SDSU in 1985, he went to work for Rockwell International where he was involved in flight control systems development. While at Rockwell, he received a master's degree in electrical and computer engineering from the University of Iowa.

In 1993, Brad returned to Daktronics to provide leadership in the engineering area. He has played a key role in the development of sales and service channels along with product lines serving the commercial and transportation business since that time.

Brad was appointed Vice President, Commercial and Transportation business in November 2004 and Executive Vice President in 2012.



TOM COUGHLIN

Tom Coughlin is the National Sales Manager for the Commercial On-Premise, National Accounts, Out of Home, Two-year Colleges, High School park/Recreation (HSPR), and Daktronics Sports Marketing (DSM). He is responsible for the sales efforts of over 125 sales professionals, including regional and territory managers and sales people, retired athletic directors, independent sales representatives, independent dealers, and numerous resellers.

Tom first worked for Daktronics as a student while attending South Dakota State University. He received his bachelor's degree in broadcast journalism and later became a Distinguished Alumnus in 1998. He rejoined the company in 2004 as the North Central Region Manager for DSM. He became the manager of DSM in 2008 and was named HSPR Sales Manager in 2010. He began his current role in 2014.

Prior to joining Daktronics, he spent 12 years in the broadcasting business as General Manager of properties for Radio One Broadcasting, Sorenson Broadcasting, and Waitt Radio. He was also an Account Executive for WCCO radio in Minneapolis.



DARRELL THINER

Darrell Thiner is the High School Park & Recreation (HSPR) Region Sales Manager for North Central, Mid-Atlantic and New England regions.

Thiner received an electronic engineering technician degree from South Dakota State University in Brookings, SD, in 1989. He earned a MBA degree with an emphasis on marketing from Iowa State University in Ames, IA, in 2008. In 1999, Thiner moved to Ankeny, IA, to open a regional office. Previously he worked at the Daktronics corporate headquarters in Commercial market sales, customer service and in HSPR market sales.

Thiner has been involved with the following major projects:

- Indianapolis Motor Speedway, Indianapolis
- Indiana State University, Terre Haute, IN
- Purdue University, West Lafayette, IN
- Hundreds of Indiana and Iowa high school projects
- IUPUI, Indianapolis
- University of Indianapolis, Indianapolis
- University of Iowa, Iowa City
- Iowa State University, Ames
- Prairie Meadow Racetrack & Casino, Altoona, IA
- University of Evansville, Evansville, IN
- Indianapolis Indians, Indianapolis
- Churchill Downs, Louisville, KY
- Ellis Park Race Track, Henderson, KY
- University of Louisville, Louisville, KY
- Kent State University, Kent OH

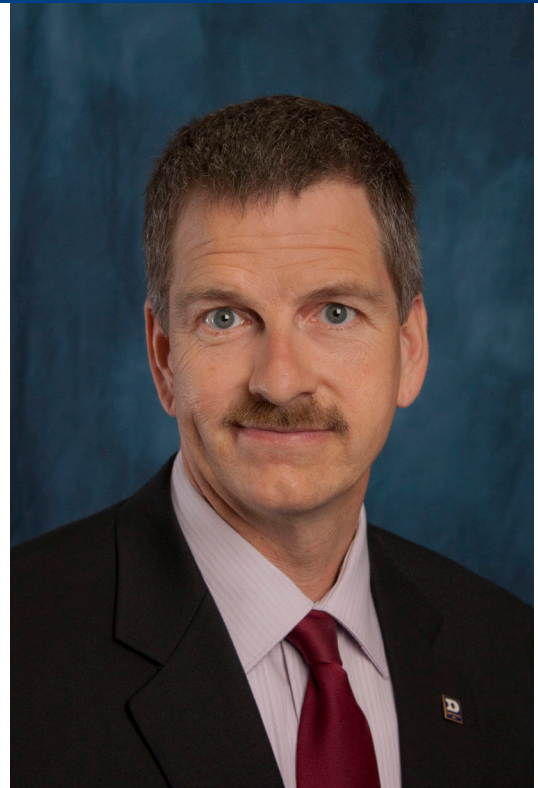


BRYAN NAGEL

Bryan Nagel is the regional manager for the Great Lakes region and MO/IL in the North Central Region. Nagel is responsible for leading the HSPR sales team in six states, working to bring schools the best audio, video and scoring solutions available on the market.

Nagel received an electrical engineering technician degree from South Dakota State University.

When asked what he enjoys most about working at Daktronics, Nagel replied, "I enjoy working with school administrators to explain how Daktronics can create a unique solution for them and see this solutions come to fruition." In his spare time, Nagel enjoys hunting, running and other outdoor activities.



NOTABLE HSPR VIDEO/AUDIO SYSTEM PROJECTS:

- › Perry High School, Massillon, Ohio
- › Calumet New Tech High School, Gary, Indiana
- › Parkway School District, Chesterfield, Missouri
- › Purchasing Coop Co-Manager, Huntsville, Alabama
- › Side Effects Sports Marketing, Franklin, Ohio

PAUL WILDEMAN

Paul Wildeman became the manager of the Daktronics Sales & Service office in San Antonio, TX, in September 1994 after receiving his bachelor of science degree in mechanical engineering from South Dakota State University in Brookings, SD, in 1992. In May 2002, he earned a master of business administration degree from the University of Texas at San Antonio.

Over the years, Wildeman's position continues to evolve with his current role as HSPR Regional Manager of the South Central Region. This region now includes Oklahoma, Louisiana, Arkansas, Mississippi and Texas, where he guides sales experts in finding the best scoring systems for schools in the area.

Since day one on the job, Wildeman continues developing a firm grasp of Daktronics products, becoming instrumental in helping customers in all of Daktronics major market niches.

In his spare time, Wildeman loves watching his four daughters take part in cheerleading, soccer and golf. He also enjoys working out with his wife, traveling and spending time with his family.



NOTABLE HSPR VIDEO/AUDIO SYSTEM PROJECTS:

- › West Monroe HS, Louisiana
- › St. Thomas More HS, Louisiana
- › St. Paul's Catholic HS, Louisiana
- › Jackson Academy, Mississippi
- › Madison Central HS, Mississippi
- › Cabot HS, Arkansas
- › Bentonville HS, Arkansas
- › Springdale HS, Arkansas
- › Union Public Schools
- › Norman Public Schools
- › Jenks Public Schools
- › Weslaco ISD, Texas
- › Harlingen ISD, Texas
- › McAllen ISD, Texas
- › San Antonio ISD, Texas
- › Northside ISD, Texas
- › North East ISD, Texas
- › Corpus Christi ISD, Texas
- › Cypress-Fairbanks ISD, Texas
- › Katy ISD, Texas
- › Crosby ISD, Texas
- › Mesquite ISD, Texas
- › Southlake Carroll, Texas
- › Allen ISD, Texas
- › Plano ISD, Texas
- › Socorro ISD, Texas
- › Ector County ISD, Texas
- › San Angelo ISD, Texas
- › Lubbock ISD, Texas

MATT LUNDBERG

Matt Lundberg, High School Park & Rec (HSPR) Southeast Region Leader since 2000, develops solutions for our customers to ensure they get the perfect equipment for every venue.

Matt's product knowledge is from the ground up. While still a student, Daktronics hired him in 1997 to work on the manufacturing floor. In 1998, he became an intern and then a student worker for the HSPR market. In 2000, Matt earned a bachelor's degree in economics from South Dakota State University and joined Daktronics full time.

He enjoys travelling in remote areas with his wife and three kids to experience different food and cultures. Matt says what he enjoys the most about Daktronics is "working with some of the hardest-working and nicest people I have ever met."



NOTABLE HSPR VIDEO/AUDIO SYSTEM PROJECTS:

- › Buford High School, Buford, Georgia
- › Calhoun High School, Calhoun, Georgia
- › Glynn County Stadium, Brunswick, Georgia
- › Jemison High School, Huntsville, Alabama
- › Opelika High School, Opelika, Alabama
- › Providence High School, Charlotte, North Carolina
- › Anderson County School District, Anderson, South Carolina
- › Dorman High School, Roebuck, South Carolina
- › Science Hill School, Johnson City, Tennessee
- › Houston High School, Germantown, Tennessee

MIKE MAYHEW

Michael Mayhew is the High Consistency Region Manager for the Rocky Mountain and California regions based in Phoenix, Arizona.

Mayhew started his career with Daktronics in 2000 when he opened the Scoreboard Sales & Service office in Arizona. His previous experience managing the Daktronics scoring system for the Senior PGA Tour as a contract employee with Special Event Production, gave him years of technical experience with Daktronics products and services. He has expanded that knowledge over his 20 plus years at Daktronics working with multiple market segments within the company to assist customers from the transportation, gaming, sports, and commercial markets throughout the west coast.

Mayhew continues to enjoy the variety of work his job offers him on a consistent basis. With the advancement and breadth of Daktronics product offerings he has the opportunity to continue learning and growing his knowledge.

Outside of work he enjoys watching his daughter compete in club and high school soccer and working on small home improvement projects on the weekends.



KYLE WILLIAMS

Kyle Williams joined our Daktronics team in Seattle, WA during the summer of 2000. He currently serves as the territory manager for the Northern Rocky Mountain Region and as a sales representative for our High Consistency markets. In this role, Williams and the regional team works with public schools, colleges, parks & recreation departments, businesses, and sign companies on digital display and scoring system projects of all shapes and sizes.

Williams earned a bachelor's degree in Electronic Engineering Technology from Western Washington University in Bellingham, WA, initially joining our team as part of our Sales and Service office in Seattle. While focused on service and installation, he worked with customers across multiple markets and around the world, including:

- 2004 Summer Olympics – Athens Greece
- Vancouver International Airport – British Columbia
- Key Arena/Seattle Sonics & Storm – Seattle, WA
- Washington State University – Pullman, WA

Outside of work, Kyle enjoys spending time with his family and watching his son compete with his club baseball team. He is always up for watching the local sports teams and is proud to call the Pacific Northwest his home.



MARK MEYER

Mark Meyer is a sales executive for Daktronics Commercial market. His primary focus is on national accounts by supporting resellers.

Meyer received a bachelor of science in mathematics from South Dakota State University in Brookings, South Dakota. He also earned a degree in architectural drafting and building construction from Mitchell Area Vocational Technical School in Mitchell, South Dakota.

Meyer began working at Daktronics in the Metal Shop department as a student in 1988. He also worked in Mechanical Design, as a Shipping Manager, Southeast Region Territory Manager, and Northcentral Region Territory Manager until his present assignment.

As an active member of the South Dakota National Guard for sixteen years, Meyer has completed Engineer Officer Basic Course, Engineer Officer Advance Course and the Command and Staff Course. Meyer has also developed his leadership skills and speaking competence through his involvement with Toastmasters International for seven years.

Major projects Meyer has worked on include:

- Mall of the Millenia
- Disney Sports Complex
- ESPN Zone
- EView
- Sea World
- CVS Pharmacies



LAUREN CLOUD

Lauren Cloud graduated from Indiana Wesleyan University in 2010 with a bachelor's degree in exercise science. Cloud then started her work at Daktronics in 2011 as an Assistant Coordinator in the commercial department where she began working as the Crew Leader and then moving into a supervisor role in 2012, supervising the Assistant Coordinator group and students.

A couple of years later in 2014, Cloud moved into her current position at Daktronics as a Sales Administrator, working on special projects for the High School Park & Rec and High Consistency group. In this position, she manages several of the cooperatives that Daktronics takes part in.

Throughout her years at Daktronics, Cloud continues to enjoy the type of work she encounters on a daily basis.

"I enjoy the variety of work that I'm able to be a part of. There is always a new project and challenge," said Cloud.

Outside of work, Cloud and her husband keep busy with their three daughters, spending time outdoors and travelling when they get the chance.

DAKTRONICS BIOGRAPHY

Jody Huntimer

Jody Huntimer started at Daktronics in February 2007. Jody leads the Transportation Marketing and Communications group, which designs and publishes a variety of marketing materials. The Transportation Marketing and Communications group provides communication support for the Aviation, Intelligent Transportation Systems, Mass Transit, Parking and Portable niches in addition to Transportation Engineering and Customer Services.

Jody earned a bachelor's degree in consumer affairs from South Dakota State University in May 2001. She also served as an intern in the Commercial Market from November 2001 to July 2002.

In her spare time, Jody enjoys reading, playing sports and spending time with family and friends.

When asked what she likes about working at Daktronics, Jody said, "I enjoy the opportunity to create support materials for transportation signs and displays that play an important role in travelers' lives. I also like working with a variety of people across the company."



Value Add

- i. Provide any additional information related to products and services Offeror proposes to enhance and add value to the Contract.

Participating agencies will have the benefit of several Value Add services that Daktronics offers. Many of our customers who use this contract are K-12 public school districts. When considering large, complex systems from our company, there can often be budgetary concerns. Daktronics Sports Marketing is a division of Daktronics that assists customers in developing sponsorship and marketing plans to generate revenue to pay for desired systems and to create cash flow for schools. This is a free, unique service that Daktronics provides and is not duplicated in this form in the industry. It allows for projects that wouldn't have otherwise happened due to budget constraints. Please see the attached DSM Document for more information on Sponsorship Support.

Another service Daktronics provides, in an effort to address budgetary constraints, is the ability to pay for our products over time. We offer an attractive leasing program that allows our customers to grow the scope of their purchases and make annual payments. Interest rates are very low for public institutions.

There are many other services that Daktronics offers that are helpful to customers such a digital content creative services and webinar operator training.



DAKTRONICS SPORTS MARKETING

SUCCESS THROUGH PARTNERSHIPS





WE'RE IN YOUR NEIGHBORHOOD

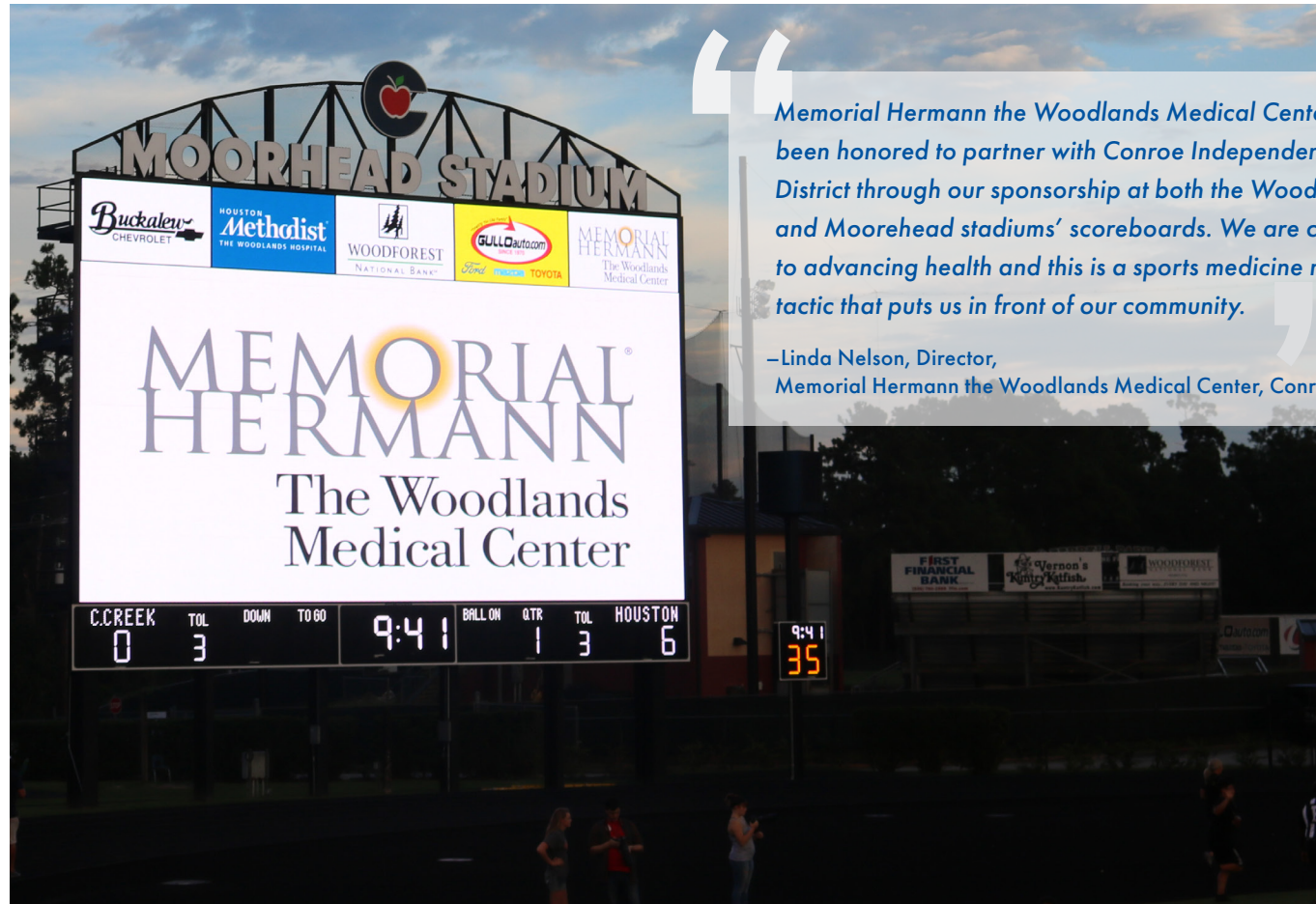
No matter where you are, you have a DSM representative in your region. While our corporate office is in Brookings, South Dakota, our DSM professionals are strategically placed around the United States, so we can provide your school with on-site assistance for your new equipment.

Representative	Phone	Email
Alex Barrett	503-943-0083	Alex.Barrett@daktronics.com
Ben Moen	307-286-1942	Ben.Moen@daktronics.com
Chris Popowski	605-695-9234	Chris.Popowski@daktronics.com
Jerry Sikkink	605-695-8080	Jerry.Sikkink@daktronics.com
James Kowalewski	346-405-9698	James.Kowaleski@daktronics.com
Jody Bronson	605-692-0200 ext. 74386	Jody.Bronson@daktronics.com
Danny Braaten	210-626-1499	Danny.Braaten@daktronics.com
Val Ellens	605-692-0200 ext. 89816	Val.Ellens@daktronics.com
Peter Reifenrath	434-962-5661	Peter.Reifenrath@daktronics.com
Courtney Geiger	843-847-9932	Courtney.Geiger@daktronics.com

TURN GAMEDAY DREAMS INTO A REALITY

Make every home game an exciting experience for the athletes, students and the community with the right scoreboard or video display.

With an engaged local audience, sponsors will see a quick return on their advertising dollars. And if you work with Daktronics Sports Marketing (DSM), getting those advertisers on board is easier for you.



Memorial Hermann the Woodlands Medical Center has been honored to partner with Conroe Independent School District through our sponsorship at both the Woodforest and Moorehead stadiums' scoreboards. We are committed to advancing health and this is a sports medicine marketing tactic that puts us in front of our community.

—Linda Nelson, Director,
Memorial Hermann the Woodlands Medical Center, Conroe, TX



300+
VIDEO DISPLAYS
INSTALLED



800+
SCOREBOARDS
INSTALLED



75 M+
AD REVENUE
RAISED



400+
SPONSORSHIPS
SECURED

DON'T LEAVE MONEY ON THE TABLE

It's easy to get excited about a new scoreboard or video display, and when you work with DSM, you can keep that excitement going, because the price tag just isn't a factor. Most communities have untapped opportunities – businesses and organizations searching for new and effective ways to get their names in front of people. When they can support a school at the same time, that's a big bonus.

You can present your administration or school board with a solution that not only takes care of the price of the display, but also adds money to your budget.

Schools that go digital and partner with DSM bring in an average of \$40,000 in revenue per year.

“Not only will the school and community benefit with the upgraded facilities, but Jessica can teach our students the curriculum in our video editing and graphic design classes to create ads for our sponsors.

It's 150 times worth what the cost is. You're getting so much more than just a board. I don't want to have to pick up the phone and talk to anyone else besides my contact at Daktronics.

–Jenny Wagner, Athletic Director,
Centennial Public Schools, Utica, NE



4 KEYS TO SUCCESS

We've been helping schools bring in sponsorship revenue for more than 15 years. In fact, Daktronics is the only LED company with a dedicated team of more than 10 Sports Marketing professionals at your disposal. Your DSM rep will guide you through every part of the process that makes our approach successful. Each piece plays an important role to make sure you aren't leaving sponsorship revenue on the table.

YOU COMMIT. WE DO THE WORK.

When you partner with Daktronics, our experienced DSM team starts working for you immediately. Then when your display is in place, the revenue starts coming in right away — and keeps adding up year after year.



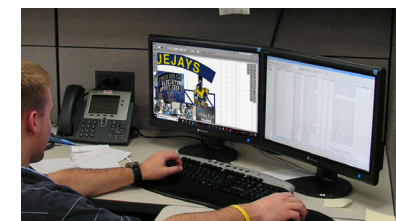
FACILITY ANALYSIS

Your DSM team reviews your existing sponsorship inventory and assesses your facility's revenue potential.



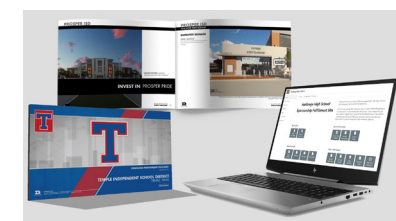
PROJECT DESIGN & INVENTORY PACKAGING

We'll help you create custom video/scoreboard designs for high traffic areas and help develop packages to maximize your revenue potential.



SALES TRAINING & CONSULTATION

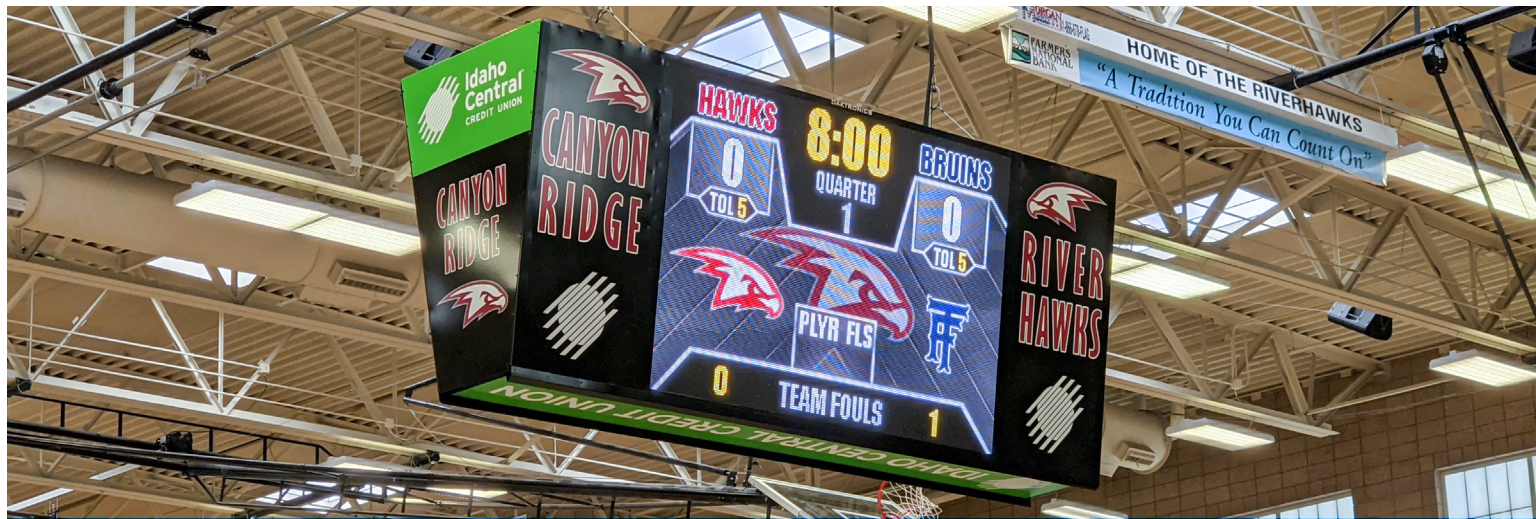
DSM professionals will give you the tools to create a successful marketing campaign — from prospecting to selling. We provide customized marketing materials, including a sponsor prospectus, social media assets and animated design concepts so your sponsors can see the value in their partnership with your school.



SPONSORSHIP SALES & FULFILLMENT

We will assist in sales presentations to help you secure sponsorships. We even have a dedicated specialist to work with your sponsors to collect necessary logos, digital ads and other inventory. We'll also provide a customized website, game scripts and ideas on developing long-lasting partnerships.





INCREASE YOUR SCHOOL REVENUE

Is your current scoreboard working for you? Not just keeping score, but bringing in revenue that your school can use to improve sports programs, enhance your arts curriculum, or even upgrade facilities?

Daktronics Sports Marketing works hard to make sure your scoreboard and video display generates maximum revenue – often enough to pay for itself – and much more. We have professionals in place to help you secure sponsors now and in years to come, at no extra cost to you. **No other sports marketing company offers a complimentary service like this.** We just do it because we're passionate about helping schools be their best.







**LEARN MORE AT
DAKTRONICS.COM/DSM**

201 Daktronics Drive PO Box 5128
Brookings, SD 57006-5128
800-325-8766 605-692-0200
fax 605-697-4746 sales@daktronics.com
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DD3324934 Rev07 070921



Appendix C
ADDITIONAL REQUIRED DOCUMENTS

- DOC #1 Acknowledgment and Acceptance of Region 4 ESC's Open Records Policy
- DOC #2 Antitrust Certification Statements (Tex. Government Code § 2155.005)
- DOC #3 Implementation of House Bill 1295 Certificate of Interested Parties (Form 1295)
- DOC #4 Texas Government Code 2270 Verification Form

ANTITRUST CERTIFICATION STATEMENTS
(Tex. Government Code § 2155.005)
Attorney General Form

I affirm under penalty of perjury of the laws of the State of Texas that:

1. I am duly authorized to execute this Contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;
2. In connection with this proposal, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;
3. In connection with this proposal, neither I nor any representative of the Company has violated any federal antitrust law; and
4. Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this proposal to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

Company

Daktronics, Inc.

Contact



Signature

Tom Coughlin

Printed Name

National Sales Manager

Position with Company

Address

201 Daktronics Drive

Brookings, SD 57006

**Official
Authorizing
Proposal**



Signature

Brad Wiemann

Printed Name

Executive Vice President

Position with Company

Phone

(605) 692-0200

Fax

(605) 697-4700

Implementation of House Bill 1295

Certificate of Interested Parties (Form 1295):

In 2015, the Texas Legislature adopted House Bill 1295, which added section 2252.908 of the Government Code. The law states that a governmental entity or state agency may not enter into certain contracts with a business entity unless the business entity submits a disclosure of interested parties to the governmental entity or state agency at the time the business entity submits the signed contract to the governmental entity or state agency. The law applies only to a contract of a governmental entity or state agency that either (1) requires an action or vote by the governing body of the entity or agency before the contract may be signed or (2) has a value of at least \$1 million. The disclosure requirement applies to a contract entered into on or after January 1, 2016.

The Texas Ethics Commission was required to adopt rules necessary to implement that law, prescribe the disclosure of interested parties form, and post a copy of the form on the commission's website. The commission adopted the Certificate of Interested Parties form (Form 1295) on October 5, 2015. The commission also adopted new rules (Chapter 46) on November 30, 2015, to implement the law. The commission does not have any additional authority to enforce or interpret House Bill 1295.

Filing Process:

Starting on January 1, 2016, the commission made available on its website a new filing application that must be used to file Form 1295. A business entity must use the application to enter the required information on Form 1295 and print a copy of the completed form, which will include a certification of filing that will contain a unique certification number. An authorized agent of the business entity must sign the printed copy of the form. The completed Form 1295 with the certification of filing must be filed with the governmental body or state agency with which the business entity is entering into the contract.

The governmental entity or state agency must notify the commission, using the commission's filing application, of the receipt of the filed Form 1295 with the certification of filing not later than the 30th day after the date the contract binds all parties to the contract. This process is known as acknowledging the certificate. The commission will post the acknowledged Form 1295 to its website within seven business days after receiving notice from the governmental entity or state agency. The posted acknowledged form does not contain the declaration of signature information provided by the business.

A certificate will stay in the pending state until it is acknowledged by the governmental agency. Only acknowledged certificates are posted to the commission's website.

Electronic Filing Application:

https://www.ethics.state.tx.us/whatsnew/elf_info_form1295.htm

Frequently Asked Questions:

https://www.ethics.state.tx.us/resources/FAQs/FAQ_Form1295.php

Changes to Form 1295: <https://www.ethics.state.tx.us/data/filinginfo/1295Changes.pdf>

Texas Government Code 2270 Verification Form

House Bill 89 (85R Legislative Session), which adds Chapter 2270 to the Texas Government Code, provides that a governmental entity may not enter into a contract with a company without verification that the contracting vendor does not and will not boycott Israel during the term of the contract.

Furthermore, Senate Bill 252 (85R Legislative Session), which amends Chapter 2252 of the Texas Government Code to add Subchapter F, prohibits contracting with a company engaged in business with Iran, Sudan or a foreign terrorist organization identified on a list prepared by the Texas Comptroller.

I, Tom Coughlin, as an authorized representative of

Daktronics, Inc., a contractor engaged by

Insert Name of Company

Region 4 Education Service Center, 7145 West Tidwell Road, Houston, TX 77092, verify by this writing that the above-named company affirms that it (1) does not boycott Israel; and (2) will not boycott Israel during the term of this contract, or any contract with the above-named Texas governmental entity in the future.

Also, our company is not listed on and we do not do business with companies that are on the Texas Comptroller of Public Accounts list of Designated Foreign Terrorists Organizations found at <https://comptroller.texas.gov/purchasing/docs/foreign-terrorist.pdf>.

I further affirm that if our company's position on this issue is reversed and this affirmation is no longer valid, that the above-named Texas governmental entity will be notified in writing within one (1) business day and we understand that our company's failure to affirm and comply with the requirements of Texas Government Code 2270 et seq. shall be grounds for immediate contract termination without penalty to the above-named Texas governmental entity.

I swear and affirm that the above is true and correct.



Signature of Named Authorized Company Representative

1/5/22

Date