



## REQUEST FOR VENDOR CONTRACT UPDATE

Pursuant to the terms of your awarded vendor contract, all vendors must notify and receive approval from NCPA when there is an update to the contract. No request will be officially approved without the prior written authorization from NCPA. NCPA reserves the right to accept or reject any request.

Fellowes, Inc. (Vendor Name) hereby provides notice of the following update to NCPA contract number: 07-87 on this date November 3, 2023.

### Instructions:

**Vendors must check all that may apply and provide supporting documentation.** Be sure to sign the signature page with all required signatures, prior to submitting your update for approval.

*This form is not intended for use if there is a change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc.*

### Authorized Affiliates/Dealers/Distributors/Resellers

- Additions
- Deletions

### Products/Services (check all that apply)

- Additions
- Deletions
- Modifications
- Pricing Update

**Other Vendor may include other notes regarding the contract update here: (attach another page if necessary).**

Please add the following products and price lists to contract.  
Tables, Intrinsic, Volo, Trendwall, Pack, Choices, Capture, Trig, Workspace, Elea, AeraMax Pro, Array

Discounts for each product tiers will be listed in the attachments.  
Price lists for all product lines, with the exception of AeraMax Pro and Array (attached in the Air Quality Management price list), can be downloaded at the following link.....

<https://www.fellowes.com/us/en/resources/downloads/pg/listing/f14>

Fellowes, Inc.

Vendor Name

Amy Maxey

Submitted By

DocuSigned by:

*Amy Maxey*

Signature

11/10/2023

Date

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**FOR USE BY NCPA ONLY:**

Sarah Vavra, SVP Public Sector Contracting

DocuSigned by:

*Sarah Vavra*

Signature

11/30/2023 | 8:39 AM CST

Date

## Fellowes Proposed Discounts

Product Series	Tier Range	OMNIA Member Discount
Furniture, Modular Walls, Workspace (can combine products to achieve tiered discounting)	\$1 - \$10,000	53%
	\$10,001 - \$30,000	55%
	\$30,001 - \$150,000	58%
	\$150,001 - \$350,000	62%
	\$350,001 - \$500,000	65%
	\$500,001 +	Negotiable
AeraMax Pro	\$1 - \$100,000	50%
	\$100,001 +	Negotiable
Array	\$1 - \$100,000	30%
	\$100,001 +	Negotiable