



Request for Vendor Contract Update

Pursuant to the terms of your awarded vendor contract, all vendors must notify and receive approval from Region 4/OMNIA Partners, Public Sector when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4. Region 4 reserves the right to accept or reject any request.

ASSA Group dba Enwork hereby provides notice of the following update to
(Vendor Name)

Contract number: R191819 for OMNIA on this date 03/02/2021.
Contract Title

Instructions: Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. Request received without supporting documentation will be returned. Be sure to sign prior to submitting your update for approval. **This form is not intended for use if there is a material change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc. Please contact a member of the OMNIA Partners Contracting Team to request a "Notice of Material Change to Vendor Contract" form.**

Authorized Distributors/Dealers

Addition
 Deletion
 Supporting Documentation

Price Update

YES Supporting Documentation

Products/Services

YES New Addition
 YES Update Only
 YES Supporting Documentation

Discontinued Products/Services

Supporting Documentation

States/Territories

Supporting Documentation

Other

Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary).

On April 1st, 2021 Enwork will be implementing the new V.16 price list. This price list contains new laminate and veneer finishes, new products and product extensions, and removes discontinued and obsolete products. A small price increase of approximately 3% is also included. Enwork has not had a price increase in 18 months.

Submitted By: George Kudwa

Title: Market Manager

Contact Number: R191819

Email Address: gkudaw@enwork.com

Approved Date 3/11/2021 | 8:15 AM PST

Denied Date _____

DocuSigned by:
Robert Engelmann
Region 4 ESC: _____
0B1D33BB0130490...

ENWORK

Robert Zingelmann
Chief Financial Officer
Region 4 Education Service Center
7145 West Tidwell Road
Houston, TX 77092

RE: ASSA Group dba Enwork V.16 Price Increase

Dear Mr. Zingelmann,

On April 1st, 2021 Enwork will be implementing our new V.16 price list. This price list includes new laminate and veneer finishes, new products and product extensions, and removes discontinued and obsolete products. These changes are fully captured in the following pages.

A small price increase of approximately 3% is included with this update. This price adjustment directly ties with the cost increases faced by Enwork since launching its V.15 price list in July of 2019.

- Steel cost increase (outlined in the attached iron/ steel PPI report)
- Transportation cost increase (outlined in the attached transportation PPI report)
- Lumber cost increase (outlined in the attached lumber / wood products PPI report)
- Office furniture manufacturing increase (outlined in the attached PPI report)
- Office furniture manufacturing, except wood increase (outlined in the attached PPI report)
- Office furniture manufacturing, wood increase (outlined in the attached PPI report)

Enwork has not had a price increase in the last 18 months. Enwork is formally requesting a price increase with OMNIA to our new V.16 price list on 04/01/2021.

If you have any questions or concerns, please do not hesitate to contact me directly.

Sincerely,



George Kudwa
Market Manager
gkudwa@enwork.com

FRED Graph Observations
Federal Reserve Economic Data
Link: <https://fred.stlouisfed.org>
Help: <https://fredhelp.stlouisfed.org>
Economic Research Division
Federal Reserve Bank of St. Louis

WPU101 **Producer Price Index by Commodity: Metals and Metal Products: Iron and Steel, Index 1982=100, Monthly, Not Seasonally Adjusted**

Frequency: Monthly

observation_date	WPU101
2019-07-01	216.9
2019-08-01	217.8
2019-09-01	212.3
2019-10-01	206.4
2019-11-01	205.1
2019-12-01	207.3
2020-01-01	212.1
2020-02-01	209.1
2020-03-01	210.6
2020-04-01	204.7
2020-05-01	203.5
2020-06-01	203.5
2020-07-01	200.9
2020-08-01	200.4
2020-09-01	205.2
2020-10-01	206.5
2020-11-01	210.4
2020-12-01	226.6
2021-01-01	245.1

FRED Graph Observations
Federal Reserve Economic Data
Link: <https://fred.stlouisfed.org>
Help: <https://fredhelp.stlouisfed.org>
Economic Research Division
Federal Reserve Bank of St. Louis

WPU3012 **Producer Price Index by Commodity: Transportation Services: Truck Transportation of Freight**

Frequency: Monthly

observation_date	WPU3012
2019-07-01	125.3
2019-08-01	125.3
2019-09-01	125.1
2019-10-01	125.4
2019-11-01	126.0
2019-12-01	125.8
2020-01-01	126.0
2020-02-01	125.6
2020-03-01	124.7
2020-04-01	123.2
2020-05-01	120.6
2020-06-01	121.4
2020-07-01	123.8
2020-08-01	124.5
2020-09-01	124.5
2020-10-01	125.1
2020-11-01	127.1
2020-12-01	128.7
2021-01-01	131.5

FRED Graph Observations
Federal Reserve Economic Data
Link: <https://fred.stlouisfed.org>
Help: <https://fredhelp.stlouisfed.org>
Economic Research Division
Federal Reserve Bank of St. Louis

WPS0811 **Producer Price Index by Commodity: Lumber and Wood Products: Softwood Lumber**

Frequency: Monthly

observation_date	WPS0811
2019-07-01	212.6
2019-08-01	212.4
2019-09-01	218.2
2019-10-01	219.4
2019-11-01	222.5
2019-12-01	226.4
2020-01-01	226.8
2020-02-01	230.2
2020-03-01	237.7
2020-04-01	210.0
2020-05-01	217.8
2020-06-01	243.8
2020-07-01	268.8
2020-08-01	312.1
2020-09-01	395.9
2020-10-01	370.2
2020-11-01	305.3
2020-12-01	344.9
2021-01-01	392.9

FRED Graph Observations
Federal Reserve Economic Data
Link: <https://fred.stlouisfed.org>
Help: <https://fredhelp.stlouisfed.org>
Economic Research Division
Federal Reserve Bank of St. Louis

PCU33723372 **Producer Price Index by Industry: Office Furniture (Including Fixtures) M**

Frequency: Monthly

observation_date	PCU33723372
2019-07-01	152.1
2019-08-01	151.8
2019-09-01	151.9
2019-10-01	152.2
2019-11-01	152.4
2019-12-01	152.8
2020-01-01	152.5
2020-02-01	153.6
2020-03-01	155.3
2020-04-01	155.1
2020-05-01	155.6
2020-06-01	154.8
2020-07-01	156.0
2020-08-01	154.7
2020-09-01	155.9
2020-10-01	155.6
2020-11-01	155.9
2020-12-01	156.2
2021-01-01	156.8

FRED Graph Observations
Federal Reserve Economic Data
Link: <https://fred.stlouisfed.org>
Help: <https://fredhelp.stlouisfed.org>
Economic Research Division
Federal Reserve Bank of St. Louis

PCU337211337211 Producer Price Index by Industry: Wood Office Furniture Manufacturing

Frequency: Monthly

observation_date	PCU337211337211
2019-07-01	217.5
2019-08-01	217.7
2019-09-01	217.8
2019-10-01	217.8
2019-11-01	217.6
2019-12-01	218.0
2020-01-01	219.5
2020-02-01	219.8
2020-03-01	222.0
2020-04-01	222.3
2020-05-01	222.3
2020-06-01	222.3
2020-07-01	222.2
2020-08-01	222.2
2020-09-01	222.2
2020-10-01	222.3
2020-11-01	222.3
2020-12-01	222.5
2021-01-01	225.2

FRED Graph Observations
Federal Reserve Economic Data
Link: <https://fred.stlouisfed.org>
Help: <https://fredhelp.stlouisfed.org>
Economic Research Division
Federal Reserve Bank of St. Louis

PCU337214337214 **Producer Price Index by Industry: Office Furniture, Except Wood, Manufi**

Frequency: Monthly

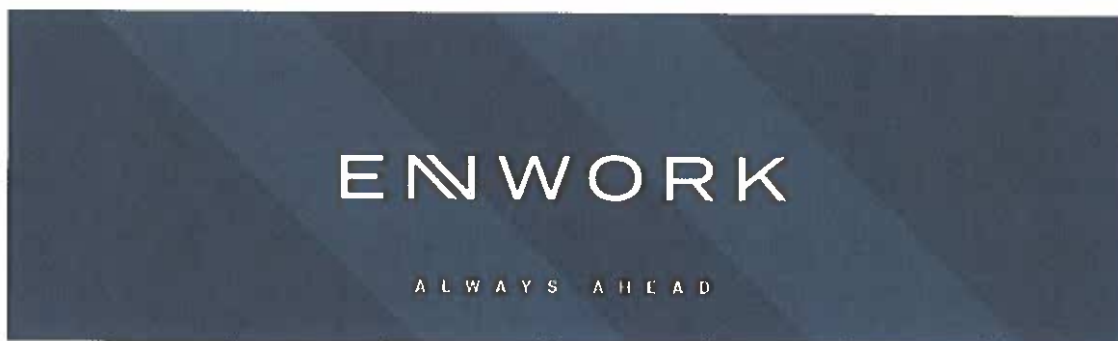
observation_date	PCU337214337214
2019-07-01	315.7
2019-08-01	315.1
2019-09-01	315.0
2019-10-01	313.6
2019-11-01	313.0
2019-12-01	315.1
2020-01-01	312.4
2020-02-01	316.1
2020-03-01	326.3
2020-04-01	325.2
2020-05-01	326.3
2020-06-01	323.0
2020-07-01	330.3
2020-08-01	327.1
2020-09-01	329.4
2020-10-01	327.5
2020-11-01	329.4
2020-12-01	330.3
2021-01-01	328.9

George Kudwa

From: George Kudwa
Sent: Monday, March 8, 2021 2:32 PM
To: George Kudwa
Subject: FW: V16 Price List Is Now Available

From: Enwork Communications [<mailto:communications@enwork.com>]
Sent: Monday, March 1, 2021 12:08 PM
To: Sydney Bennett <sbennett@enwork.com>
Subject: V16 Price List Is Now Available

[View this email in your browser](#)



Enwork Dealers & Sales Representatives:

The new V16 price list is available for download today, and includes new product collections, product extensions, and finishes. This price list is effective on April 1st, 2021.

The Enwork Design Team will begin quoting projects with V16 pricing today, March 1st. Enwork quotes in previous V15 pricing will be valid for 60-days. If a price hold is required, please contact the sales team for consideration.

Sales tools for the new products are in development, and will be shared as soon as possible, likely within the next several weeks.



Copyright (C) 2021 Enwork. All rights reserved.

You are receiving this email because you are an Enwork supporter. Thank you!

Enwork
12900 Christopher Dr
Lowell, MI 49331-9420

[Add us to your address book](#)
[Update Preferences](#) | [Unsubscribe](#)



NEW PRODUCTS:

- Ambition Loop T Leg for beams
- Alkalign Standing Height and Splayed Leg Table Bases
- Ligouri Collection. Product Brochure, website, and sales tools are coming soon!
- Zori Powerlex Tables
- Improved Zori Credenza design with new part numbers

NEW FINISHES:

Laminate

- Kingswood Walnut
- Veranda Teak
- Fawn Cypress
- New Age Oak
- Skyline Walnut
- High Rise

Veneer

- Ash, clear coat
- Ash, light grey stain
- Ash, dark grey stain

Textiles

- Camira Rivet (all surfaces)
- Camira Carlow (vertical surfaces only)

DISCONTINUED PRODUCTS:

- Me!, Reko, Zeppa, and Pixley seating
- Sensation Y and Y Flip bases
- Universal Privacy Screens, model AAF
- Various Ambition components: Credenzas with painted MDF doors, 6-opening credenzas and acoustic boxes, acoustic end panels, modesty panel kits, and acoustic topper screens
- Perimeter marker boards without trays
- Concurrence VS cabinets and monitor walls
- Grid Steel bookcases and box laterals

DISCONTINUED FINISHES:

Laminate

- Crisp Linen
- Field Elm
- Ebony Recon
- Portico Teak
- Neutral Twill
- Bleached Legno
- Select Cherry

Please note: Discontinued laminates will still be available with no upcharge for 6 months, until October 1st, 2021.

Textiles

- Camira Haven
- Camira Chicago

Contact Customer Care or the Sales Team with questions.

[DOWNLOAD PRICE LIST](#)