

To: Board of Directors
From: Jorgannie Carter
Date: December 17, 2024
Subject: Recommendation of Contract Award

Region 4 ESC held an RFP opening on June 6, 2024, for RFP # 24-01 Furniture, Installation, and Related Services. There were sixty-three (63) proposals submitted:

- Affordable Interior Systems, Inc. (AIS)
- Agati, Inc.
- Allseating Corporation
- Allsteel LLC
- Alumni Classroom Furniture Inc.
- Appalachian University Systems
- BioFit Engineered Products
- Cabot Wrenn (Hancock & Moore, LLC)
- CEF-Custom Educational Furnishings
- Clear Design (Evoque Group LLC)
- Continental Flooring Company
- CorpDesign (Imagine Furniture Inc.)
- Diversified Woodcrafts
- EDmarketplace Inc.
- Educational Environments
- Elontec
- Enwork
- ERG International
- Exemplis
- Flexxform Designs Inc.
- Fomcore, LLC
- Framery, Inc.
- FurnitureLab (Rapp Productions, Inc.)
- FYRN
- Global Furniture Group
- GMi Companies
- Greene Manufacturing, Inc.
- Gressco LTD
- Groupe Lacasse LLC
- HiTouch Furniture
- Human Active Technology

- Identity Group Holdings Corp.
- INDEAL Inc.
- Irwin Seating Company
- Jasper Seating Company, Inc. dba JSI
- JMJS Inc.
- Kaplan Early Learning Company
- Kay-Twelve, LLC
- Kimball International Brands, Inc.
- Krueger International, Inc.
- Lakeshore Learning Materials, LLC
- Learning Environments LLC
- Meteor Education, LLC
- National Public Seating (NPS)
- Natural Pod (Natural Pod Services, Inc.)
- Neutral Posture, Inc.
- Nevers Industries, Inc.
- ODP Business Solutions
- OFCO Studio
- OFS Brands Inc.
- OM Seating (Office Master, Inc.)
- Paragon Furniture Inc.
- Safco Products Co.
- School Outfitters
- School Specialty LLC
- Special-T, LLC
- Teknion LLC
- The HON Company LLC
- Vari Sales Corporation
- VS America, Inc.
- WB Manufacturing, LLC
- Wenger Corporation
- Zilenzio AB

After careful review of all proposals, the Evaluation Team has determined that twenty (20) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

CONSIDERATION

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

RECOMMENDATION

The Evaluation Team recommends the following companies for award based on their response:

Contract	Vendor	Term of Contract
Furniture, Installation, and Related Services	Affordable Interior Systems, Inc. (AIS) Allsteel LLC Enwork Exemplis LLC Identity Group Irwin Seating Company Jasper Seating Company, Inc. dba JSI Kimball International Brands, Inc. Krueger International, Inc. Lakeshore Learning Materials, LLC Meteor Education, LLC ODP Business Solutions OFS Brands Inc. Safco Products Co. School Specialty, LLC Teknion LLC The HON Company LLC VS America, Inc. WB Manufacturing, LLC Wenger Corporation	Three (3) years with the option of two (2) one-year renewals

Support documentation has been attached for your reference.
Enclosure: Bid Tab Summary

24-01 Furniture, Installation, and Related Services

Supplier	Score	Price	Performance Capability	Qualification and Experience	Any addition information related to products and services Offeror proposes to enhance and add value
	100	40.00	30.00	20.00	10.00
ODP Business Solutions	99.00	40.00	30.00	19.50	9.50
The HON Company LLC	97.50	38.50	30.00	20.00	9.00
Teknion LLC	93.50	37.50	29.00	20.00	7.00
Krueger International, Inc.	93.00	37.50	27.50	20.00	8.00
Allsteel LLC	92.50	37.50	29.00	20.00	6.00
Lakeshore Learning Materials, LLC	92.50	35.50	29.00	19.00	9.00
Kimball International Brands, Inc.	92.00	38.50	26.00	19.50	8.00
Meteor Education, LLC	92.00	37.00	27.00	18.50	9.50
Irwin Seating Company	89.50	37.50	27.50	18.50	6.00
OFS Brands Inc.	88.50	35.00	27.00	17.50	9.00
Affordable Interior Systems, Inc. (AIS)	88.00	37.00	25.50	20.00	5.50
Safco Products Co.	87.50	36.50	28.00	17.50	5.50
Identity Group	87.00	35.50	27.00	17.50	7.00
Jasper Seating Company, Inc. dba JSI	87.00	37.50	27.50	18.00	4.00
School Specialty LLC	87.00	36.00	26.00	20.00	5.00
Exemplis LLC	85.00	35.50	27.50	17.50	4.50
Wenger Corporation	85.00	32.50	26.50	19.00	7.00
VS America, Inc.	84.00	35.50	25.50	17.50	5.50
Enwork	82.00	34.50	27.50	16.50	3.50
WB Manufacturing, LLC	81.50	34.50	25.50	16.00	5.50
National Public Seating (NPS)	78.00	33.00	22.00	19.00	4.00
BioFit Engineered Products	77.50	34.50	26.50	16.50	0.00
School Outfitters	77.50	29.50	27.00	17.00	4.00
Vari Sales Corporation	76.50	31.00	22.50	16.50	6.50

24-01 Furniture, Installation, and Related Services

Supplier	Score	Price	Performance Capability	Qualification and Experience	Any addition information related to products and services Offeror proposes to enhance and add value
	100	40.00	30.00	20.00	10.00
Cabot Wrenn(Hancock & Moore, LLC)	76.00	37.00	21.00	17.50	0.50
Elontec	76.00	34.50	23.00	12.50	6.00
Global Furniture Group	76.00	35.50	19.00	18.00	3.50
Kaplan Early Learning Company	76.00	35.00	20.00	18.00	3.00
Allseating Corporation	75.50	33.50	21.00	15.50	5.50
OM Seating (Office Master, Inc.)	75.50	34.00	23.00	18.50	0.00
Continental Flooring Company	75.00	35.00	24.50	10.00	5.50
Kay-Twelve, LLC	74.00	31.00	20.00	17.50	5.50
Special-T, LLC	74.00	34.50	22.00	17.50	0.00
Groupe Lacasse LLC	73.50	36.00	20.50	15.50	1.50
Human Active Technology	73.50	32.00	23.00	15.50	3.00
Learning Environments LLC	73.50	35.00	20.00	15.00	3.50
Greene Manufacturing, INC.	73.00	31.00	24.50	15.50	2.00
HiTouch Furniture	73.00	25.00	24.00	18.00	6.00
Fomcore, LLC	72.50	33.50	21.00	15.50	2.50
FurnitureLab (Rapp Productions, Inc.)	72.50	31.00	22.50	16.50	2.50
INDEAL Inc.	72.50	34.50	25.50	11.00	1.50
Diversified Woodcrafts	72.00	37.50	17.50	14.50	2.50
Neutral Posture, Inc.	72.00	34.50	25.50	11.00	1.00
Nevers Industries, Inc	72.00	33.00	22.00	17.00	0.00
Flexxform Designs Inc.	71.50	31.00	25.50	15.00	0.00
Gressco LTD	71.00	30.50	21.00	16.50	3.00
Agati, Inc.	70.00	25.00	24.00	15.00	6.00

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Supplier	Score	Price	Performance Capability	Qualification and Experience	Any addition information related to products and services Offeror proposes to enhance and add value
	100	40.00	30.00	20.00	10.00
CEF-Custom Educational Furnishings	69.50	34.50	21.50	12.00	1.50
Educational Environments	69.50	32.50	19.00	14.50	3.50
GMi Companies	69.50	31.00	21.00	17.50	0.00
ERG International	69.00	31.00	17.50	18.00	2.50
CorpDesign (Imagine Furniture Inc.)	68.00	33.50	18.50	11.00	5.00
Natural Pod	66.00	26.00	25.50	13.50	1.00
Appalachian University Systems	64.00	21.50	25.00	15.00	2.50
Framery, Inc	62.00	28.50	20.00	13.50	0.00
OFGO STUDIO	60.00	21.50	17.50	14.00	7.00
Paragon Furniture Inc.	58.00	23.00	21.00	13.00	1.00
JMJS Inc.	54.50	25.00	20.00	9.50	0.00
Zilenzio AB	54.00	25.00	17.50	11.00	0.50
Alumni Classroom Furniture Inc.	53.00	21.50	17.50	11.50	2.50
Clear Design (Evoque Group LLC)	52.00	25.00	15.00	12.00	0.00
EDmarketplace Inc.	50.50	24.00	17.50	9.00	0.00
FYRN	50.50	19.00	18.50	13.00	0.00