



Alternative Student/Customer Transportation  
Executive Summary

**Lead Agency:** Region 4 Education Service Center

**Solicitation:** RFP #19-04

**RFP Issued:** January 23, 2019

**Pre-Proposal Date:** February 5, 2019

**Response Due Date:** February 26, 2019

**Proposals Received:** 2

**Awarded to: ALC Schools, LLC**

The Region 4 ESC Procurement Office issued RFP 19-04 on January 23, 2019, to establish a national cooperative contract for Alternative Student/Customer Transportation.

The solicitation included cooperative purchasing language in Section I - Scope of Work and Exhibit A.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Region 4 ESC website
- OMNIA Partners, Public Sector website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT

On February 26, 2019 proposals were received from the following offerors:

- Adroit
- ALC Schools, LLC

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee selected ALC Schools, LLC and proceeding with a contract award.

Region 4 ESC, OMNIA Partners, Public Sector and ALC Schools., LLC successfully negotiated a contract, and Region 4 ESC executed the agreement with a contract effective date of January 1, 2020.

Contract includes:

- Comprehensive range of vehicles from sedans to large buses with options for side ramps and rear lift gates
- 24-hour live centralized dispatch
- Nationwide coverage
- Customized/flexible solutions
- GPS routing and accountability
- Twenty (20) years of experience
- Focused on safety and customer service

Term:

Initial three-year agreement from January 1, 2020 through December 31, 2022 with the option to renew for two (2) additional one-year periods through December 31, 2024.

Pricing/Discount:

- Customized billing options
- Proration of trips
- See pricing details for more information

OMNIA Partners, Public Sector Web Landing Pages:

<https://www.omniapartners.com/publicsector/contracts/supplier-contracts/american-logistics-company-llc>