



Ambulance, Emergency Vehicles, Fire Apparatus and Specialty Vehicles, Equipment and Accessories and Related Equipment, Supplies and Services

Executive Summary

Lead Agency: Port of Portland

Solicitation: 2022-9961

RFP Issued: November 29, 2023

Pre-Proposal Date: December 14, 2023

Response Due Date: January 31, 2024

Proposals Received: # 3

Awarded to: Farber Specialty Vehicles

The Port of Portland Department of Procurement issued RFP 2022-9961 on November 29, 2023, to establish a national cooperative contract for Ambulance, Emergency Vehicles, Fire Apparatus and Specialty Vehicles, Equipment and Accessories and Related Equipment, Supplies and Services.

The solicitation included cooperative purchasing language in Section 1.2:

The Port, as the Principal Procurement Agency (as defined in Attachment A), has partnered with OMNIA Partners to make the contract that results from this RFP (also known as the "Master Agreement" in materials distributed by OMNIA Partners) available to other Participating Public Agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit, through OMNIA Partners' cooperative purchasing program. The Port is acting as the Principal Procurement Agency for any other Participating Public Agency that elects to utilize the Master Agreement. Use of the Master Agreement by any Participating Public Agency is preceded by their registration with OMNIA Partners and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Cooperative Purchasing Agreement, a form of which is attached hereto within Attachment A, or as otherwise agreed to. Attachment A contains Solicitation Number 2022-9961 additional information about OMNIA Partners and the cooperative purchasing program.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Port of Portland website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino County Sun, CA
- The Herald-News – Will County (IL)

- The Advocate – New Orleans, LA
- The New Jersey Herald, NJ
- Albany Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Deseret News, UT
- Richmond Times-Dispatch, VA
- Seattle Daily Journal of Commerce, WA
- Houston Community Newspapers, TX
- Helena Independent Record, MT
- Las Vegas Review-Journal

On January 31, 2024 proposals were received from the following offerors:

- Farber Specialty Vehicles
- LDV Inc.
- Matthews Specialty Vehicles

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with Farber Specialty Vehicles and proceeding with contract award(s) upon successful completion of negotiations.

The Port of Portland, OMNIA Partners and Farber Specialty Vehicles successfully negotiated a contract, and the Port executed the agreement with a contract effective date of July 26, 2024.

Contract includes: Products and Services under Category C – Specialty Vehicles, Equipment and Accessories, and Category D – Related Equipment Supplies and Services, including mobile command, centers, hazmat vehicles, bomb response units, SWAT vehicles, crime scene vehicles, prisoner transport, mobile classrooms, mobile medical units, mobile dental units, mammography units, bloodmobiles, mobile audiology units, mobile ophthalmology units, mobile veterinary units, mobile laboratory units, book mobiles, and any other specialty vehicles. The supplier provided federal funds certifications which are available on the OMNIA Partners website for review.

Term:

Initial five (5) year agreement from 7/26/2024 through 7/25/2029 with the option to renew for two (2) additional one-year periods through 7/25/2031.

Pricing/Discount: Pricing is available upon request.