



IT Security Tools
Executive Summary

Lead Agency: University of California

Solicitation: # 002197-SEP2020

RFP Issued: October 2, 2020

Pre-Proposal Date: October 13, 2020

Response Due Date: November 23, 2020

Proposals Received: # 6

Awarded to:  **FISCHER IDENTITY**

Agreement No. 2021003140

The University of California, Office of the President (UC) issued RFP # 002197-SEP2020 on October 2, 2020 to establish a national cooperative contract to assist UC and national participating agencies, in obtaining the best, most cost-effective and efficient procurement program for IT Security Tools.

The Regents of the University of California partnered with OMNIA Partners to include a national cooperative purchasing opportunity:

The purpose of this Request for Proposal (the "RFP") is to invite qualified IT security tools suppliers ("Supplier(s)") to prepare and submit proposals to the University of California ("UC") to provide IT security tools and associated products and services ("IT Security Tools") in the six categories described below that will provide maximum value to the UC through enhanced technology, superior customer service, streamlined processes, and lower total cost of ownership ("Goods and Services") all in accordance with Federal and State of California laws and the requirements of the UC as further detailed in this RFP. The UC has partnered with OMNIA Partners to make the resultant agreement a national cooperative agreement which public agencies, across the country will be able to utilize.

The overall objective of this RFP is to select a Supplier, or multiple Suppliers, to assist UC, and national participating agencies, in obtaining the best, most cost-effective and efficient procurement program for Security Tools. In addition, qualified Suppliers are invited to submit proposals, based on the information provided in this RFP with the intent to establish a business alliance with UC and OMNIA Partners, that will maximize the resources of both organizations to most effectively meet national participating agencies' and the UC's, needs.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- CalUSource website
- OMNIA Partners, Public Sector website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, IL
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT
- Las Vegas Review Journal, NV

- The Herald-News, IL

On November 23,2020 proposals were received from the following offerors:

- Saviynt, Inc.
- Fortinet
- CDW-G
- Forcepoint LLC
- Micro Focus
- CipherCloud, Inc.
- Securonix Inc.
- Armis
- Securiti, Inc.
- IBM
- Bitglass Inc.
- Rapid 7
- Carahsoft Technology Corporation
- SHI International, Inc.
- Identity Automation, LP
- One Identity LLC
- FireScope Inc.
- Varonis Systems
- LogRhythm Inc.
- Spirion LLC
- Netskope
- Bedrock Technology Partners
- Tanium Inc.
- SalilPoint, Technologies
- Fischer International Identity, LLC
- Ghangor Cloud Inc.
- BigID Inc.
- Automox Inc.

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee determined that Fischer International Identity, LLC demonstrated the ability to provide the products and services outlined in the solicitation for **Identity Management** (category 3) while offering competitive pricing to members. UC executed a purchasing agreement on September 29, 2021.

Contract Highlights:

Governance model providing control needed to enforce compliance throughout your agency ensuring that staff is aware who has access to what, how they obtained the access and remediation when something is not right

Contract includes:

Identity Management Solutions including:

- Maintenance & Support
- Hosted Identity as a Service Cloud Deployments
- Training Options

Term:

Initial five (5) year agreement from September 29, 2021 through September 28, 2026 with the option to renew for five (5) additional one-year periods through September 28, 2031.

Pricing/Discount:

Not to exceed; refer to national price schedule

OMNIA Partners, Public Sector Web Landing Page:

<https://www.omniapartners.com/publicsector/suppliers/fischer-international-identity/contract-documentation>

