



## Request for Vendor Contract Update

Pursuant to the terms of your awarded vendor contract, all vendors must notify and receive approval from NCPA when there is an update to the contract. No request will be officially approved without the prior written authorization from NCPA. NCPA reserves the right to accept or reject any request.

FlashParking, Inc. (Vendor name) hereby provides notice of the following update to NCPA contract number: 05-60 on this date 01/13/2022.

**Instructions: Vendors must check all that may apply and provide supporting documentation.** Be sure to sign the signature page with all required signatures, prior to submitting your update for approval.

*This form is not intended for use if there is a change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc.*

### Authorized Dealers/Distributors/Resellers

- Additions
- Deletions

### Products/Services (check all that apply)

- Additions
- Deletions
- Modifications
- Pricing Update

**Other** Vendor may include other notes regarding the contract update here: *(attach another page if necessary)*. FlashParking acquired Parkonect

and would like to add their cloud based Parking Access and Rand Revenue Control equipment  
to our offering. We have added the products and pricing for Parkonect to our current  
Price Sheet, which is attached.

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Vendor Name: FlashParking, Inc.

Submitted By: Sam Goodner

Signature: *Sam Goodner*

Date: 01/14/2022

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**For Use by NCPA Only:**

Vendor Manager: Mike Muscara

Signature: *Michael Muscara*

Date: 01/14/2022

Contract Manager Name: Micaela Flores

Signature: *Micaela Flores*

Date: 01/14/2022

## Document History

SignNow E-Signature Audit Log

All dates expressed in MM/DD/YYYY (US)

**Document name:** NCPA Request for Vendor Contract Update Multi Signature Muscara  
**Document created:** 01/03/2022 16:36:32  
**Document pages:** 2  
**Document ID:** 0b8470d0bce6496088791df1ff21e6b03728c547  
**Document Sent:** 01/03/2022 16:37:41 UTC  
**Document Status:** Signed  
 01/14/2022 19:08:45UTC

**Sender:** contracts@ncpa.us  
**Signers:** mmuscara@ncpa.us, contracts@ncpa.us, james.dufon@flashparking.com  
**CC:** james.dufon@flashparking.com

Client	Event	By	Server Time	Client Time	IP Address
SignNow Web Application	Uploaded the Document	contracts@ncpa.us	01/03/2022 16:36:32 pm UTC		174.26.209.150
SignNow Web Application	Copied from Template	contracts@ncpa.us	01/03/2022 16:36:33 pm UTC		174.26.209.150
SignNow Web Application	Signing link clicked		01/03/2022 16:36:33 pm UTC		174.26.209.150
SignNow Web Application	Signing link user reported: james.dufon@flashparking.com	contracts@ncpa.us	01/03/2022 16:37:41 pm UTC	01/03/2022 16:37:40 pm UTC	52.70.6.176
SignNow Web Application	Viewed the Document	guest_signer_122786060748@no.repl y	01/03/2022 16:37:45 pm UTC	01/03/2022 16:37:45 pm UTC	174.26.209.150
SignNow Web Application	Viewed the Document	james.dufon@flashparking.com	01/13/2022 22:42:30 pm UTC	01/13/2022 22:42:29 pm UTC	98.182.166.4
SignNow Web Application	Unfinished Document	james.dufon@flashparking.com	01/13/2022 22:54:15 pm UTC	01/13/2022 22:54:14 pm UTC	34.231.156.12
SignNow Web Application	Viewed the Document	james.dufon@flashparking.com	01/13/2022 22:56:32 pm UTC	01/13/2022 22:56:32 pm UTC	98.182.166.4
SignNow Web Application	Viewed the Document	james.dufon@flashparking.com	01/14/2022 18:55:52 pm UTC	01/14/2022 18:55:54 pm UTC	136.49.11.45
SignNow Web Application	Signed the Document	james.dufon@flashparking.com	01/14/2022 18:56:34 pm UTC	01/14/2022 18:56:35 pm UTC	136.49.11.45
SignNow Web Application	Added a Checkbox	james.dufon@flashparking.com	01/14/2022 18:56:34 pm UTC	01/14/2022 18:56:35 pm UTC	136.49.11.45
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SignNow Web Application	Added an Attachment	james.dufon@flashparking.com	01/14/2022 18:56:34 pm UTC	01/14/2022 18:56:35 pm UTC	136.49.11.45
SignNow Web Application	Document Saved	james.dufon@flashparking.com	01/14/2022 18:56:34 pm UTC	01/14/2022 18:56:35 pm UTC	136.49.11.45
SignNow Web Application	Viewed the Document	mmuscara@ncpa.us	01/14/2022 19:07:21 pm UTC	01/14/2022 19:07:22 pm UTC	72.194.251.199
SignNow Web Application	Signed the Document	mmuscara@ncpa.us	01/14/2022 19:08:45 pm UTC	01/14/2022 19:08:46 pm UTC	72.194.251.199
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SignNow Web Application	Viewed the Document	contracts@ncpa.us	01/14/2022 21:30:58 pm UTC	01/14/2022 21:30:58 pm UTC	69.110.128.8
SignNow Web Application	Signed the Document	contracts@ncpa.us	01/14/2022 21:31:42 pm UTC	01/14/2022 21:31:42 pm UTC	69.110.128.8
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SignNow Web Application	Added a Text	contracts@ncpa.us	01/14/2022 21:31:42 pm UTC	01/14/2022 21:31:42 pm UTC	69.110.128.8
SignNow Web Application	Document Saved	contracts@ncpa.us	01/14/2022 21:31:42 pm UTC	01/14/2022 21:31:42 pm UTC	69.110.128.8



## REQUEST FOR VENDOR CONTRACT UPDATE

Pursuant to the terms of your awarded vendor contract, all vendors must notify and receive approval from NCPA when there is an update to the contract. No request will be officially approved without the prior written authorization from NCPA. NCPA reserves the right to accept or reject any request.

FlashParking (Vendor Name) hereby provides notice of the following update to NCPA contract number: 05-60 on this date 11/01/2022.

### Instructions:

**Vendors must check all that may apply and provide supporting documentation.** Be sure to sign the signature page with all required signatures, prior to submitting your update for approval.

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### Authorized Affiliates/Dealers/Distributors/Resellers

- Additions
- Deletions

### Products/Services (check all that apply)

- Additions
- Deletions
- Modifications
- Pricing Update

**Other Vendor may include other notes regarding the contract update here: (attach another page if necessary).**

FLASH has added Scan to Pay, which can be done at a sign (sample below) and we would like to add it to our NCPA offering. Scan to Pay can be in conjunction with our Parking Access and Revenue Control (PARCS) equipment, FlashVision or independently. Since it is transactional, how would we compensate the NCPA? The City of Maitland, FL would like to purchase the solution through the NCPA for a parking lot.

FlashParking  
Vendor Name

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James DuFon  
Submitted By

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*James DuFon*  
Signature

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11/01/2022  
Date

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**FOR USE BY NCPA ONLY:**

Madison Huemmer  
Vendor Manager

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*Madison Huemmer*  
Signature

---

11/01/2022  
Date

---

Micaela Flores  
Contract Manager Name

---

*Micaela Flores*  
Signature

---

11/01/2022  
Date

---

## Document History

SignNow E-Signature Audit Log

All dates expressed in MM/DD/YYYY (US)

**Document name:** FLASH Scan to Pay  
**Document created:** 11/01/2022 16:52:46  
**Document pages:** 2  
**Document ID:** db528902cd9649f2a0b0717fe727f71cec277e78  
**Document Sent:** 11/01/2022 16:53:26 UTC  
**Document Status:** Signed  
 11/01/2022 16:56:42UTC

**Sender:** contracts@ncpa.us  
**Signers:** guest\_signer\_732160658696@no.reply, mhuemmer@ncpa.us, contracts@ncpa.us  
**CC:** james.dufon@flashparking.com

Client	Event	By	Server Time	Client Time	IP Address
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SignNow Web Application	Signing link clicked	contracts@ncpa.us	11/01/2022 16:52:47 pm UTC		72.107.18.83
SignNow Web Application	Invite Sent to: guest_signer_732160658696@no.reply	contracts@ncpa.us	11/01/2022 16:53:27 pm UTC	11/01/2022 16:53:25 pm UTC	72.107.18.83
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SignNow Web Application	Viewed the Document	contracts@ncpa.us	11/01/2022 17:38:27 pm UTC	11/01/2022 17:38:27 pm UTC	69.110.128.8
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SignNow Web Application	Document Saved	contracts@ncpa.us	11/01/2022 17:40:10 pm UTC	11/01/2022 17:40:10 pm UTC	69.110.128.8



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FlashParking, Inc \_\_\_\_\_ (Vendor Name) hereby provides notice of the following update to NCPA contract number: 05-60 on this date 02/21/2023.

### Instructions:

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### Authorized Affiliates/Dealers/Distributors/Resellers

- Additions
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- Additions
- Deletions
- Modifications
- Pricing Update

**Other** Vendor may include other notes regarding the contract update here: (attach another page if necessary).

Updating FlashValet offer and pricing

FlashParking, Inc  
Vendor Name

---

james dufon  
Submitted By

---

*james dufon*  
Signature

---

02/21/2023  
Date

---

-----  
**FOR USE BY NCPA ONLY:**

Madison Huemmer  
Vendor Manager

---

*Madison Huemmer*  
Signature

---

02/24/2023  
Date

---

Micaela Flores  
Contract Manager Name

---

*Micaela Flores*  
Signature

---

02/28/2023  
Date

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## Document History

SignNow E-Signature Audit Log

All dates expressed in MM/DD/YYYY (US)

**Document name:** FlashValetSolution.pdf  
**Document created:** 02/21/2023 21:18:42  
**Document pages:** 2  
**Document ID:** 27925aacbfd94920b257d4405599d7c11018405e  
**Document Sent:** 02/21/2023 21:22:39 UTC  
**Document Status:** Signed  
 02/22/2023 01:19:47UTC

**Sender:** contracts@ncpa.us  
**Signers:** guest\_signer\_701455934967@no.reply, mhuemmer@ncpa.us, contracts@ncpa.us  
**CC:** James.dufon@flashparking.com

Client	Event	By	Server Time	Client Time	IP Address
SignNow Web Application	Uploaded the Document	contracts@ncpa.us	02/21/2023 21:18:42 pm UTC		34.203.94.4
SignNow Web Application	Signing link clicked	contracts@ncpa.us	02/21/2023 21:18:42 pm UTC		174.205.163.176
SignNow Web Application	Copied from Template	contracts@ncpa.us	02/21/2023 21:18:42 pm UTC		34.203.94.4
SignNow Web Application	Invite Sent to: guest_signer_701455934967@no.reply	contracts@ncpa.us	02/21/2023 21:22:40 pm UTC	02/21/2023 21:22:47 pm UTC	174.205.163.176
SignNow Web Application	Signing link user reported: James.dufon@flashparking.com	James.dufon@flashparking.com	02/21/2023 21:22:40 pm UTC	02/21/2023 21:22:47 pm UTC	174.205.163.176
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SignNow Web Application	Viewed the Document	guest_signer_701455934967@no.reply	02/22/2023 01:13:05 am UTC	02/22/2023 01:13:14 am UTC	75.223.28.58
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SignNow Web Application	Added a Checkbox	guest_signer_701455934967@no.reply	02/22/2023 01:19:47 am UTC	02/22/2023 01:19:56 am UTC	75.223.28.58
SignNow Web Application	Added a Text	guest_signer_701455934967@no.reply	02/22/2023 01:19:47 am UTC	02/22/2023 01:19:56 am UTC	75.223.28.58
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SignNow Web Application	Added an Attachment	guest_signer_701455934967@no.reply	02/22/2023 01:19:47 am UTC	02/22/2023 01:19:56 am UTC	75.223.28.58
SignNow Web Application	Document Saved	guest_signer_701455934967@no.reply	02/22/2023 01:19:47 am UTC	02/22/2023 01:19:56 am UTC	75.223.28.58
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SignNow Web Application	Viewed the Document	mhuemmer@ncpa.us	02/24/2023 22:06:53 pm UTC	02/24/2023 22:06:53 pm UTC	107.207.228.237
SignNow Web Application	Invite Sent to: contracts@ncpa.us	contracts@ncpa.us	02/24/2023 22:09:56 pm UTC		107.207.228.237
SignNow Web Application	Signed the Document	mhuemmer@ncpa.us	02/24/2023 22:09:56 pm UTC	02/24/2023 22:09:56 pm UTC	107.207.228.237
SignNow Web Application	Added a Text	mhuemmer@ncpa.us	02/24/2023 22:09:56 pm UTC	02/24/2023 22:09:56 pm UTC	107.207.228.237
SignNow Web Application	Added a Text	mhuemmer@ncpa.us	02/24/2023 22:09:56 pm UTC	02/24/2023 22:09:56 pm UTC	107.207.228.237
SignNow Web Application	Document Saved	mhuemmer@ncpa.us	02/24/2023 22:09:56 pm UTC	02/24/2023 22:09:56 pm UTC	107.207.228.237
SignNow Web Application	Viewed the Document	contracts@ncpa.us	02/28/2023 22:37:54 pm UTC	02/28/2023 22:37:54 pm UTC	174.238.165.153
SignNow Web Application	Signed the Document	contracts@ncpa.us	02/28/2023 22:39:14 pm UTC	02/28/2023 22:39:13 pm UTC	174.238.165.153
SignNow Web Application	Added a Text	contracts@ncpa.us	02/28/2023 22:39:14 pm UTC	02/28/2023 22:39:13 pm UTC	174.238.165.153

SignNow Web Application	Added a Text	contracts@ncpa.us	02/28/2023 22:39:14 pm UTC	02/28/2023 22:39:13 pm UTC	174.238.165.153
SignNow Web Application	Document Saved	contracts@ncpa.us	02/28/2023 22:39:14 pm UTC	02/28/2023 22:39:13 pm UTC	174.238.165.153



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FlashParking, Inc. (Vendor Name) hereby provides notice of the following update to NCPA contract number: 05-60 on this date Nov. 3, 2023.

### Instructions:

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Flash has not adjusted our pricing since we were originally awarded the NCPA contract. We experienced cost increases due to economic and supply chain challenges, therefore we are submitting an updated price form. Additionally, we have added EV chargers to our offering and have added pricing.

FlashParking, Inc.

Vendor Name

Jim DuFon

Submitted By

X *James DuFon*

Signature

11/3/23

Date

-----

**FOR USE BY NCPA ONLY:**

Sarah Vavra, SVP Public Sector Contracting

DocuSigned by:  
*Sarah Vavra*

Signature

November 28, 2023

Date



HaaS Price Sheet

Hardware (Monthly)						
Product Name	Product Description	Part Number	2023 MSRP Pricing Haas	Discount	2023 Omnia Haas Pricing	
Access Control Kit	Smart Stations	DVC-ACCESSNTRL	\$180	9%	\$164	
Axis DVR	Cameras	CAM-AXIS-DVR	\$60	0%	\$60	
Axis Security Camera	Cameras	CAM-AXIS	\$90	0%	\$90	
Cash Machine Recycler Module-spare	Cash Accept	CASH-EXT-SPARE	\$35	0%	\$35	
Caution Vehicle Exiting w/ Audio Alert (12-24VDC) : Single Faced : 14" H x 28" W	Signage	SIGN-CAUTION-12/24ALERT	\$1,950	0%	\$1,950	
Green Arrow, Red X Sign-Down Arrow, 12x12 Sign, 12-24 VDC	Signage	SIGN-DIRECT-4	\$40	0%	\$40	
Hotel Overnight Tablet Kit	Handhelds	HOTEL-OVRNIGHT	\$120	0%	\$120	
HTS License Plate Recognition Kit	LPR	LPR-HTS	\$260	0%	\$260	
LR-6 Microwave Tagmaster Kit	AVI	AVI-TGM-LR6	\$310	0%	\$310	
Magnetic Gate Column	Gates	99-1510	\$180	20%	\$144	
OPEN   FULL (120-277 VAC) : Single-faced : 9" H x 28" W	Signage	SIGN-O/PSNGL120/277-09X28X2.5	\$45	0%	\$45	
Smart Station (RFID+Barcode+MSR)	Smart Stations	SS-MSR-FPGR	\$660	20%	\$528	
Smart Station (RFID+Barcode+EMV)	Smart Stations	SS-EMV-FPGR	\$740	19%	\$602	
Smart Station Bank Note Recycler (BNR) FP Grey	Cash Accept	CASH-BNR-FPGR	\$900	0%	\$900	
Smart Station Mini (Barcode) L2	Smart Stations	SS-L2-CAP-FPGR	\$320	20%	\$256	
Smart Station Mini (RFID) L3	Smart Stations	SS-L3-CAP-FPGR	\$300	20%	\$240	
Smart Station Mini (RFID+Barcode+MSR) L3	Smart Stations	SS-L3-CAP-FPGR	\$450	20%	\$360	
Smart Station Wall Mount (RFID+Barcode+MSR)	Smart Stations	WM-MSR-FPGR	\$660	20%	\$528	
Smart Station Wall Mount (RFID+Barcode+EMV)	Smart Stations	WM-EMV-FPGR	\$740	19%	\$602	
Parkoneet Gen2 Terminal (MSR CC Readers, Barcode Reader, VOIP Intercom)	Smart Stations	PK-G2CPT-HAAS	\$660	17%	\$548	
Parkoneet - T14 Add on Tower	Smart Stations	PK-T14-HAAS	\$240	17%	\$201	
Parkoneet - T24 Add on Tower	Smart Stations	PK-T24-HAAS	\$240	15%	\$204	
Parkoneet - Cash Acceptance / Recycler Add ON	Smart Stations	PK-GEN2-CASH-HAAS	\$900	0%	\$900	
Scanner- Validator - PK	Validations	PK-VALID-HAAS	\$100	24%	\$76	

Installation					
Product Name	Product Description	Part Number	Haas Price		
Automatic Vehicle Identification (AVI) Installation	Installation	INSTALL-AVI	Included in Haas Pricing		Included in Haas Pricing
Axis Cameras Installation	Installation	INSTALL-CAM-AXIS	Included in Haas Pricing		Included in Haas Pricing
Gate Installation	Installation	INSTALL-GATE	Included in Haas Pricing		Included in Haas Pricing
Shipping and Handling	Other	PSHIP-Temp	Included in Haas Pricing		Included in Haas Pricing
Smart Station Installation	Installation	INSTALL-STDSAAS	Included in Haas Pricing		Included in Haas Pricing

Services					
Product Name	Product Description	Part Number	Haas Price		
eParking Reservations Setup Fee (per location)	Setup	SETUP-EPARK	\$500		\$500
Travel & Expenses	Services	TRAVEL-EXPENSES	Included in Haas Pricing		Included in Haas Pricing
Zephire Monthly Mgmt Setup Fee (per location)	Setup	SETUP-ZEPHIRE	\$900		\$900

Software License					
Product Name	Product Description	Part Number	Haas Price		
Full Base System Software- Flash	SAAS	SAAS-FULLSYS-FLASH	Included in Haas Pricing		
Full System - Device Software License- Flash	SAAS	SAAS-FULLSYS-DVC-FLASH	Included in Haas Pricing		
Full System Base Software - PK	SAAS	SAAS-FULLSYS-PK	Included in Haas Pricing		
Full System - Device Software License- PK	SAAS	SAAS-FULLSYS-DVC-PK	Included in Haas Pricing		

Optional Software Modules (Monthly)					
Product Name	Product Description	Part Number	Haas Price		
Access via Credit Card and Mobile Number	SaaS	SAAS-COMOBILE	\$150	20%	Included in Haas Pricing
Advance Portal for Customer Support Module	SaaS	SAAS-ADVPORTAL	Included in Haas Pricing		Included in Haas Pricing
AVI Module	SaaS	SAAS-DVC-AVI	\$100	20%	\$80
Cash Acceptance Module	SaaS	SAAS-CASHACCEPT	Included in Haas Pricing		Included in Haas Pricing
eParking Reservations (Includes three integrations: +\$15/integration for additional)	Integrations	SAAS-INT-EPARK	\$100	20%	\$80
FlashAccess Bluetooth-Module	SaaS	SAAS-BLUETOOTH	Included in Haas Pricing		Included in Haas Pricing
FlashVision Signature	SaaS	FLASH-VISION-SIG	\$150	30%	\$105
Monthly Parks Access via Mobile Phone (IVR)	SaaS	SAAS-IVR	Included in Haas Pricing		Included in Haas Pricing
Multi-Lingual Module	SaaS	SAAS-MULTILING	Included in Haas Pricing		Included in Haas Pricing
Onscreen Kiosk Banner Advertising	SaaS	SAAS-BANNERAD	\$50	40%	\$30
Transient Pay on Entry Module	SaaS	SAAS-TRANSPOE	\$100	20%	\$80
Validation Module	SaaS	SAAS-VALIDATION	\$100	20%	\$100
Zephire Monthly Mgmt Integration (per location)	Integrations	SAAS-INT-ZEPHIRE	\$100	0%	\$100
Parkoneet Paris Monthly Mgmt Integration (per location)	Integrations	PK-OK-PARIS-Haas	\$100	17%	\$83
Parkoneet - Hotel Self Park Portal	SaaS	PK-SW-HOTEL-Haas	\$150	30%	\$105
Parkoneet - Valet Tracker Portal	SaaS	PK-SW-VALET-Haas	\$20	30%	\$14
Parkoneet - Residential eCoupon Portal	SaaS	PK-SW-ECOU-PHaas	\$50	30%	\$35
Parkoneet - Fixed Event Module (Pre-Pay on Entry)	SaaS	PK-SW-FEM-Haas	\$100	30%	\$70
Parkoneet - Validation Scanner (per Unit)	SaaS	PK-SW-V-Haas	\$25	0%	\$25



CapEx Price Sheet

Hardware					
Product Name	Product Description	Part Number	2023 List Price	Discount	Omnia Discounted Price
Access Control Kit	Smart Stations	DVC-ACCESSCNTRL	\$3,200	9%	\$2,912
Articulating Gate Arm Care Kit	Gates	GATE-CAREKIT	\$1,300	0%	\$1,300
Axis DVR	Cameras	CAM-AXIS-DVR	\$1,040	0%	\$1,040
Axis Security Camera	Cameras	CAM-AXIS	\$1,640	0%	\$1,640
Cash Machine Recycler Module-spare	Cash Accept	CASH-EXT-SPARE	\$1,870	0%	\$1,870
Caution Vehicle Exiting w/ Audio Alert (12-24VDC) : Single Faced : 14" H x 18" W	Signage	SIGN-CAUTION-12/24ALERT	\$1,340	0%	\$1,340
EMV CC reader and Apple Pay	Readers/Receivers	TEMP-027	\$1,800	0%	\$1,800
Flash Care Kit for Touch Screen Kiosk-EMV	Care Kit	CARE-TOUCH-EMV	\$8,250	0%	\$8,250
Green Arrow, Red X Sign-Down Arrow, 12x12 Sign, 12-24 VDC	Signage	SIGN-DIRECT-4	\$980	0%	\$980
Hotel Overnight Tablet Kit	Handhelds	HOTEL-OVRNGHT	\$1,800	0%	\$1,800
HTS License Plate Recognition Kit	LPR	LPR-HTS	\$11,920	0%	\$11,920
LR-6 Microwave Tagmaster Kit	AVI	AVI-TGM-LR6	\$4,800	0%	\$4,800
Magnetic Gate Column	Gates	99-1510	\$4,320	20%	\$3,456
Network Kit	Devices	KIT-NETWORK	\$2,500	20%	\$2,000
OPEN   FULL (120-277 VAC) : Single-faced : 9" H x 26" W	Signage	SIGN-O/FSNGL120/277-09X26X2.5	\$825	0%	\$825
Smart Station (RFID+Barcode+MSR)	Smart Stations	SS-MSR-FPGR	\$15,900	20%	\$12,720
Smart Station (RFID+Barcode+EMV)	Smart Stations	SS-EMV-FPGR	\$17,490	19%	\$14,220
Smart Station Bank Note Recycler (BNR) FP Grey	Cash Accept	CASH-BNR-FPGR	\$20,440	0%	\$20,440
Smart Station Mini (Barcode)	Smart Stations	SS-L2-CAP-FPGR	\$4,200	20%	\$3,360
Smart Station Mini (RFID)	Smart Stations	SS-L1-CAP-FPGR	\$3,640	20%	\$2,912
Smart Station Mini (RFID+Barcode+MSR)	Smart Stations	SS-L3-CAP-FPGR	\$8,480	20%	\$6,784
Smart Station Wall Mount (RFID+Barcode+MSR)	Smart Stations	WM-MSR-FPGR	\$15,900	20%	\$12,720
Smart Station Wall Mount (RFID+Barcode+EMV)	Smart Stations	WW-EMV-FPGR	\$17,490	19%	\$14,220
Straight Gate Arm Care Kit	Gates	GATE-CAREKIT-STRAIGHT	\$550	0%	\$550
Parkonect Gen2 Terminal (MSR CC Readers, Barcode Reader, VOIP Intercom)	Smart Stations	PK-G2CCPT	\$15,900	17%	\$13,197
Parkonect - HID Reader Add On (Entry, Exit, POF, Tower)	Smart Stations	PK-HID-UCG	\$1,500	0%	\$1,500
Parkonect - EMV Reader Upgrade	Smart Stations	PK-ID-VP5300	\$1,800	0%	\$1,800
Parkonect - T14 Add on Tower	Smart Stations	PK-T14	\$3,610	12%	\$3,177
Parkonect - T24 Add on Tower	Smart Stations	PK-T24	\$3,610	15%	\$3,069
Parkonect - Cash Acceptance / Recycler Add ON	Smart Stations	PK-GEN2-CASH	\$18,750	0%	\$18,750
Parkonect - Pedestrian Door Scanner	Door Reader	PK-DOOR	\$3,180	10%	\$2,862
Parkonect - Pedestrian Door Scanner with Intercom Enclosure	Door Reader	PK-DOOR-INT	\$3,180	8%	\$2,926
Scanner Validator	Validations	SCANNER-VALIDATOR-PK	\$1,400	24%	\$1,064

Installation					
Product Name	Product Description	Part Number	2023 List Price	Discount	Discounted Price
Automatic Vehicle Identification (AVI) Installation	Installation	INSTALL-AVI	\$450	0%	\$450
Axis Cameras Installation	Installation	INSTALL-CAM-AXIS	\$650	0%	\$650
Gate Installation	Installation	INSTALL-GATE	\$2,200	0%	\$2,200
Shipping and Handling	Other	FPSHIP-Temp	\$250	20%	\$200
Smart Station Installation	Installation	INSTALL-SDSAAS	\$2,250	0%	\$2,250

Services					
Product Name	Product Description	Part Number	2023 List Price	Discount	Discounted Price
eParking Reservations Setup Fee	Setup	SETUP-EPARK	\$500	0%	\$500
Setup & On-boarding (Valet)	Setup	SETUP-ONBOARDING	\$199	0%	\$199
Travel & Expenses	Services	TRAVEL-EXPENSES	\$1,250	0%	\$1,250
Zephyre Monthly Mgmtt Setup Fee (per location)	Setup	SETUP-ZEPHIRE	\$900	0%	\$900
Software Suite and Configuration for FULL system - Flash	Setup	SETUP-FULLSYS-FLASH	\$2,950	0%	\$2,950
Software Suite and Configuration for FULL system -PK	Setup	SETUP-FULLSYS-PK	\$2,950	0%	\$2,950
Setup and Configuration - ADD ON	Setup	SETUP-TOWER-SITE-PK	\$1,100	0%	\$1,100

Software License (Annual)					
Product Name	Product Description	Part Number	2023 List Price	Discount	Discounted Price
Full Base System Software- Flash	SaaS	SAAS-FULLSYS-FLASH	\$3,600	20%	\$2,880
Full System - Device Software License- Flash	SaaS	SAAS-FULLSYS-DVC-FLASH	\$600	20%	\$480
Full System Base Software - PK	SaaS	SAAS-FULLSYS-PK	\$3,000	20%	\$2,400
Full System - Device Software License- PK	SaaS	SAAS-FULLSYS-DVC-PK	\$600	20%	\$480

per device (each lane of equipment)

per device (each lane of equipment)

Optional Software Modules (Annual)					
Product Name	Product Description	Part Number	2023 List Price	Discount	Discounted Price
Access via Credit Card and Mobile Number	SaaS	SAAS-CCMOBILE	\$1,800	20%	\$1,440
Advance Portal for Customer Support Module	SaaS	SAAS-ADVPORTAL	\$1,200	100%	\$0
AVI Support Module	SaaS	SAAS-DVC-AVI	\$1,200	20%	\$960
Cash Acceptance Module	SaaS	SAAS-CASHACCEPT	\$1,200	100%	\$0
eParking Reservations (Includes three integrations; +\$15/integration for additional)	Integrations	SAAS-INT-EPARK	\$1,200	20%	\$960
FlashAccess Bluetooth-Module	SaaS	SAAS-BLUETOOTH	\$1,800	100%	\$0
License Plate Recognition (LPR) Module (per lane)	SaaS	SAAS-LPR	\$1,800	30%	\$1,260
Monthly Parkers Access via Mobile Phone (IVR)	SaaS	SAAS-IVR	\$1,200	100%	\$0
Multi-Lingual Module	SaaS	SAAS-MULTILING	\$1,200	100%	\$0
Onscreen Kiosk Banner Advertising	SaaS	SAAS-BANNERAD	\$600	40%	\$360
Transient Pay on Entry Module	SaaS	SAAS-TRANSPOE	\$1,200	20%	\$960
Validation Module	SaaS	SAAS-VALIDATION	\$1,800	20%	\$1,440
Zephyre Monthly Mgmtt Integration (per location)	Integrations	SAAS-INT-ZEPHIRE	\$1,200	0%	\$1,200
Parkonect Paris Monthly Mgmtt Integration (per location)	Integrations	PK-OK-PARIS	\$1,200	17%	\$996
Parkonect - Hotel Self Park Portal	SaaS	PK-SW-HOTEL	\$1,800	30%	\$1,260
Parkonect - Valet Tracker Portal	SaaS	PK-SW-VALET	\$360	30%	\$252
Parkonect - Residential eCoupon Portal	SaaS	PK-SW-ECOUP	\$600	30%	\$420
Parkonect - Fixed Event Module (Pre-Pay on Entry)	SaaS	PK-SW-FEM	\$1,200	30%	\$840
Arrive-Scan to Pay	SaaS	AR-STP			
FlashValet PRO Package	SaaS	SAAS-VLT-PRO	\$3,588	17%	\$2,978
FlashValet STANDARD Package	SaaS	SAAS-VLT-STD	\$1,188	17%	\$996
FlashValet Unlimited Mobile Payments	SaaS	SAAS-VLT-MBL	\$828	0%	\$828
FlashValet Additional Valet Stand	SaaS	SAAS-VLT-STAND	\$588	0%	\$588
FlashValet Transactions over 5K	SaaS	SAAS-VLT-TRANS	\$49/5K		\$49/5K
FlashValet Ticketless	SaaS	SAAS-VLT-TKTLSS			.05/transaction

User pays the fee





**Rip/ Replace Grant Pricing**

Pricing does not include signage, station protection or modification of electrical infrastructure to fit our chargers

Materials	Model ID	Quantity	FLASH Cost	MSRP	FLASH MSRP	Price	Discount	Discounted
<b>Cable Retractors, 5 Year Warranty, Super SIM card,</b>	AXLU111001D1P1-RW	1	\$3,077.75	\$3,611.41	\$5,150.00	\$8,678.57	5%	\$8,454.65
card, charger provisioning and commissioning, 5 year	AXLU111001D1P1-RW	2	\$1,792.00	\$2,560.00				
Twilio Super SIM card	SUP-TRI-CON-V1145706A2	2	\$3.00	\$4.28				
Dual Pedestal	KITP0UMAXPH01-RW	1	\$226.00	\$322.85				
Dual Cable Management Top	KITCONMAXPH01-RW	1	\$507.00	\$724.28				
Charger Provisioning	PROV-01	2	\$70.00					
Extended Warranty 3 years	Charger	2	\$340.48		\$486.40			
Extended Warranty 3 years	Pedestal	1	\$42.94		\$61.34			
Extended Warranty 3 years	Cable Management	1	\$96.33		\$137.61			
Extended Warranty 3 years	Labor	1	\$570.00		\$814.29			
Shield Warranty (5 years) - per port	Customer Support	2			\$2,100	\$4,200		
Commissioning (testing and startup)	Set up and Testing	2	\$50		\$71.43	\$142.86		
Software Pricing (5 years) - per port	SaaS per port, 5 years	2				\$5,520.00		
bolt down of new charger)	Labor	1				\$2,000.00		
Shipping						\$405.00		
<b>Cable Retractor, 5 Year Warranty, Super SIM card,</b>	AXLU111001D1P1-RW	1	\$1,707.26	\$2,007.85	\$3,250.00	\$4,607.14	5%	\$4,481.79
card, charger provisioning and commissioning)	AXLU111001D1P1-RW	1	\$896.00	\$1,280.00				
Twilio Super SIM card	SUP-TRI-CON-V1145706A2	1	\$1.50	\$2.14				
Single Pedestal	KITP0USAXPH01-RW	1	\$228.00	\$325.71				
Single Cable Management Top	KITCONSAXPH01-RW	1	\$280.00	\$400.00				
Charger Provisioning	PROV-01	1	\$35.00					
Extended Warranty 3 years	Charger	1	\$170.24		\$243.20			
Extended Warranty 3 years	Pedestal	1	\$43.32		\$61.89			
Extended Warranty 3 years	Cable Management	1	\$53.20		\$76.00			
Extended Warranty 3 years	Labor	1	\$570.00		\$814.29			
Shield Warranty (5 years) - per port	Customer Support	1			\$2,100	\$2,100		
Commissioning (testing and startup)	Set up and Testing	1	\$50		\$71.43	\$71.43		
Software Pricing (5 years) - per port	SaaS per port, 5 years	1				\$2,760.00		
bolt down of new charger)	Labor	1				\$2,000.00		
Shipping						\$285.00		
<b>Mount, Cable Retractor, 5 Year Warranty, Super</b>	AXLU111001D1P1-RW	1	\$1,178.14	\$1,374.99	\$2,450.00	\$3,807.14	5%	\$3,721.79
card, charger provisioning and commissioning)	AXLU111001D1P1-RW	1	\$896.00	\$1,280.00				
Twilio Super SIM card	SUP-TRI-CON-V1145706A2	1	\$1.50	\$2.14				
Single Cable Retractor Wall	08-11-2006	1	\$65.00	\$92.85				



Charger Provisioning	PROV-01	1	\$35.00					
Extended Warranty 3 years	Charger	1	\$170.24		\$243.20			
Warranty 5 years	Cable Management	1	\$10.40		\$14.86			
Extended Warranty 3 years	Labor	1	\$570.00		\$814.29			
Shield Warranty (5 years) - per port	Customer Support	1			\$2,100	\$2,100		
Commissioning (testing and startup)	Set up and Testing	1	\$50		\$71.43	\$71.43		
Software Pricing (5 years) - per port	SaaS per port, 5 years	1				\$2,760.00		
bolt down of new charger)	Labor	1				\$1,500.00		
Shipping						\$85.00		



## REQUEST FOR VENDOR CONTRACT UPDATE

Pursuant to the terms of your awarded vendor contract, all vendors must notify and receive approval from NCPA when there is an update to the contract. No request will be officially approved without the prior written authorization from NCPA. NCPA reserves the right to accept or reject any request.

FlashParking, Inc. (Vendor Name) hereby provides notice of the following update to NCPA contract number 05-60 for Parking Access Revenue Control Systems on this date 03/22/2024.  
Contract Number Contract Title

### Instructions:

**Vendors must check all that may apply and provide supporting documentation.** Be sure to sign the signature page with all required signatures, prior to submitting your update for approval.

*This form is not intended for use if there is a change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc.*

### Authorized Affiliates/Dealers/Distributors/Resellers

- Additions
- Deletions

### Products/Services (check all that apply)

- Additions
- Deletions
- Modifications
- Pricing Update

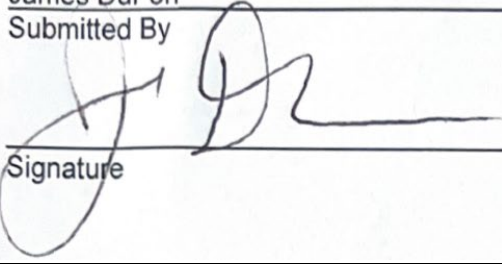
**Other Vendor may include other notes regarding the contract update here: (attach another page if necessary).**

1. Addition of the following products, as RFDI cards are used for access and the other items are for point-to-point communication for the kiosks:
  - Long Range Outdoor Wireless Bridge Kit - \$1400
  - TP-Link 5 port POE Switch - \$440
  - Universal mounting pole - \$1240
  - NEMA Box - 16x16 Enclosure - \$600
  - 3MILLID RFID Card (Box of 100) - \$858

2. Installation is considered "custom" work and needs to be quoted using local contractors. It will be quoted using prevailing wage or union labor rates, if required.

FlashParking  
Vendor Name

James DuFon  
Submitted By

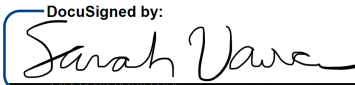


Signature

03-22-2024  
Date

-----  
**FOR USE BY NCPA ONLY:**

Sarah Vavra, SVP Public Sector Contracting

DocuSigned by:  
  
Signature

March 22, 2024 | 5:03 PM CDT  
Date