



To: Board of Directors
From: Robert Zingelmann
Date: February 5, 2019
Subject: Recommendation of Contract Award

Region 4 ESC held a RFP opening on December 6, 2018 for RFP # 19-02 for **Chemistry, Biology, Physics and Anatomy Instructional Supplies & Services**. There were four (4) proposals submitted:

- Educational Innovations, Inc.
- KAMICO Instructional Media, Inc.
- Pocket Nurse Enterprises, Inc. *dba* Pocket Nurse
- School Specialty Inc. *dba* Frey Scientific, LLC

After careful review of all proposals, the Evaluation Team has determined that two (2) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

CONSIDERATION

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

RECOMMENDATION

The Evaluation Team recommends the following companies for award based on their response:

Contract	Vendor	Term of Contract
Chemistry, Biology, Physics and Anatomy Instructional Supplies & Services	Pocket Nurse Enterprise, Inc. <i>dba</i> Pocket Nurse School Specialty Inc. <i>dba</i> Frey Scientific LLC	Two (2) years with option of three (3) one-year renewals

Support documentation has been attached for your reference.

Enclosure: Bid Tab Summary



To: Dr. Pam Wells
Executive Director

From: Robert Zingelmann
Chief Financial Officer, Finance and Operations Services

Date: February 5, 2019

Re: Chemistry, Biology, Physics and Anatomy Instructional Supplies & Services;
RFP # 19-02

The Evaluation Committee has reviewed the responses and recommend that the following companies be awarded:

- School Specialty Inc. dba Frey Scientific
- Pocket Nurse

The recommended vendors submitted offers that were determined to be most advantageous to OMNIA Partners, Public Sector members, based upon the bid tabulation. All the recommended respondents were determined to be competitively priced and strong for the specified services outlined in the RFP.

We believe all recommended vendors demonstrate the ability to provide and perform the services requested in the proposal. We will monitor their performance and determine at the end of each year if they are eligible for renewal with each new term.

This multiple award is recommended as most advantageous as it limits contract awards to the least number of suppliers necessary to meet the requirements of National IPA members. In order to serve the entire nation, a multiple award is recommended to provide any governmental agency with complete coverage of commodities, services and any other offering within the scope of proposal.

Please let me know if you have any questions.



To: Deborah Bushnell
Contract Manager

From: Robert Zingelmann
Chief Financial Officer, Finance and Operations Services

Date: February 27, 2019

Subject: Approval of Contract Award

Per official action taken by the Board of Directors of Region 4 Education Service Center (ESC) on February 26, 2019 the following contract was approved as presented:

- **Chemistry, Biology, Physics and Anatomy Instructional Supplies & Services**
 - Pocket Nurse Enterprises, Inc. dba Pocket Nurse
 - School Specialty Inc. dba Frey Scientific

Contract is effective July 1, 2019. If you have any questions, please let me know.



February 27, 2019

Mr. Joseph Yorio
CEO & President
School Specialty Inc.
DBA: Frey Scientific, LLC
80 Northwest Boulevard
Nashua, NH 03063

Re: Award of Contract # R190202

Dear Mr. Yorio:

Per official action taken by the Board of Directors of Region 4 Education Service Center (ESC), on February 26, 2019, we are pleased to announce that after successful negotiated terms and conditions, School Specialty Inc. DBA: Frey Scientific, LLC has been awarded an annual contract for the following, based on the sealed proposal (RFP# 19-02) submitted on December 6, 2018:

Commodity/Service

Supplier

Chemistry, Biology, Physics and Anatomy
Instructional Supplies & Services


School Specialty Inc.
DBA: Frey Scientific

This contract is effective July 1, 2019 and will expire on June 30, 2021. As indicated above, your Contract # is R190202. This contract may be renewed annually for an additional three (3) years if mutually agreed by Region 4 ESC/National IPA d/b/a/OMNIA Partners Public Sector and School Specialty Inc. DBA: Frey Scientific, LLC.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Tomek Kruszec, Contract Manager assigned to your contract at 615.431.1861 or tomek.kruszec@omniapartners.com.

Sincerely,

DocuSigned by:

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Robert Zingelmann
Chief Financial Officer, Finance and Operations Services

cc: Tomek Kruszec
National IPA d/b/a/ OMNIA Partners Public Sector