



**University of California San Diego
Request for Proposal #2103RA
MATTRESSES, RELATED PRODUCTS, AND SERVICES
Addendum #1: Issued April 1, 2021**

Addendum #1 is issued to formally incorporate the questions and answers submitted through the CalUSource Discussion Forum during the allotted Q&A period. This information is listed in a Q&A format to assist all respondents in developing a submission for #2103RA.

Question 1:

Will each mattress specification/construction be scored separately? Two different awards?

UC Response:

This solicitation requires the supplier to be able to provide both types of mattresses. They will not be scored separately.

Question 2:

Can a vendor bid on one mattress and not the other?

UC Response:

This solicitation requires the supplier to be able to provide both types of mattresses. Suppliers may not bid on one mattress type and not the other.

Question 3:

Under Delivery, Installation, Removal and Recycle – Just confirming that the expectation is that the vendor is responsible for all freight costs to each campus and/or national public contract user?

UC Response:

Shipping/freight costs will be as quoted by the supplier on the Pricing Form in the Questionnaire section of CalUSource.

Question 4:

Can you provide an example of when/why mattress removal would not occur on the same day as mattress delivery? Sending trucks on two different dates (up to 30 days apart) can add considerable costs.

UC Response:

In some instances, delivery and removal may be different dates. For example, a campus may elect to receive new mattresses at a single location, install new/remove old utilizing campus staff, and then call the supplier for removal from a single location.

Question 5:

Is there some sort of financial “relief” available due to uncontrollable circumstances? Example – foam prices are climbing extensively due to many market conditions, COVID related, weather and capacity issues. It will be very hard to commit to 3 years of firm pricing with so many unknowns in the foam supply chain.

UC Response:

Per the RFP, prices quoted will not increase during the base three (3) year period of the Agreement. In some instances, the University may entertain discussions of price increases during the base period due to extenuating circumstances but any decision for an increase would be at the discretion of the University.

Question 6:

Innerspring Specs In the introduction A, is says “Suppliers are encouraged to identify products that are made of recycled products, that use environmentally friendly production methods, or that can be recycled at the end of their service life.”; yet you clearly specify each component required in your innerspring mattresses. How are we to propose more sustainable construction or newer recyclable mattress componentry/materials when the spec. is so clearly written?

UC Response:

Supplier may propose an alternative so long as the alternative has similar dimensions and equal or better performance and safety.

Question 7:

Under #6 & #7 – Just confirming that the 2 oz. Enduralotor pad mentioned in #6 is the same component mentioned in the first line of #7 ... 2 oz. per Sq.Ft. bonded polyester pad. Want to make sure the spec isn’t doubling up with two separate 2 oz. pads.

RFP Reference:

6) Enduralotor

Mattresses shall have 2oz endurolator pad

7) Upholstery

Each side of the innerspring unit is to be covered with a 2 oz. per square foot bonded polyester pad measuring 36” x 81”. Batts pre-compressed of fire-retardant cotton felt consisting of one-unit size batt per side shall be placed over the polyester pad. A 1” x 40” x 84” co-polymer foam topper shall be placed over the cotton felt on each side.

UC Response:

Correct. They are the same.

Question 8:

Under #6 Enduralotor -- The Enduralotor pad is older technology in mattress construction. Are we able to use a newer polyester pad technology that serves the same purpose and performs the same or better?

UC Response:

Supplier may propose an alternative so long as the alternative has equal or better performance and safety.

Question 9:

Under #7 Upholstery – there is newer mattress technology available that can serve both purposes of the bonded polyester pad and the cotton batting (combining two solutions into one). Are we allowed to utilize that newer material developments such as this?

UC Response:

Supplier may propose an alternative so long as the alternative has equal or better performance and safety.

Question 10:

Under #10 Ticking – As for the request for vented mattresses, does UC San Diego have a preferred 3rd party in California that you'd recommend to perform the bed bug testing?

RFP Reference:

Mattresses will be vented (optional) with a filter fiber that has been 3rd party tested to ensure bed bugs, bed nymphs, and bed bug eggs cannot pass through. * must be able to provide a vented product.*

UC Response:

The University does not have a preferred 3rd party.

Question 11:

Foam Specs In the introduction A, is says “Suppliers are encouraged to identify products that are made of recycled products, that use environmentally friendly production methods, or that can be recycled at the end of their service life.”; yet you clearly specify each component required in your foam mattresses. How are we to propose more sustainable construction or newer recyclable mattress componentry/materials when the spec. is so clearly written?

UC Response:

Supplier may propose an alternative so long as the alternative has similar dimensions and equal or better performance and safety.

Question 12:

#7 Packing Requirements A) It states that mattresses will be wrapped individually; compressed and rolled into a carton for shipping and storage. Rolled mattresses have a shelf life (a time frame in which once it's surpassed, it may not bounce back or fully recover from being rolled – typically 90 days to 120 days. Question: How long might be the longest time you'll keep rolled mattresses in storage? B) Will the campuses understand and accept a potential warranty denial if it is found that the mattress had been left rolled for a significant amount of time beyond the standard rolled shelf life?

UC Response:

Rolled mattress storage would not exceed the 90-120 day shelf life therefore the warranty would not be affected.

Question 13:

The innerspring and foam mattress covers call for different specifications and require different manufacturing processes and equipment. Would using the same cover processes on both models be an option?

UC Response:

Supplier may propose an alternative so long as the alternative has equal or better performance and safety.

Question 14:

Since individually rolling and cartoning of foam mattresses adds considerable cost per unit as well as creating more waste materials, is it an imperative or can they be packaged in the same manner as the innerspring mattresses used by many of the campuses.

UC Response:

Suppliers may propose alternative delivery options including non-rolled/non-cartoned options. Alternative options, including alternative delivery pricing (if any), should be included in the supplier response to Q1 in the Sustainability section.

Question 15:

The hyperlink to Omnia Partners Exhibit D referred to in the Word Document "Request for Proposal #2103RA" on page 4 does not work for either of the collaborators from our company. We see, under "Guidelines" on the CalUSource event page, Omnia Exhibits D, E, H, but not A, B, F, G which require responses from us. Please advise

UC Response:

Omnia Exhibits D, E, and H are located in the 'Guidelines' section of the CalUSource event. Omnia Exhibits A, B, F, and G are located in the 'Questionnaires' section in the 'Qualifications-National' section (Q8 - Q11) of the CalUSource event.

Question 16:

Regarding the 3% Omnia admin fee: Are sales taxes and mandatory CA recycle charges excluded from the "total invoice" submission to Omnia?

UC Response:

See Exhibit B (example), Administrative Fee, Reporting & Payment, #12. If sales tax and mandatory CA recycle are applicable to the total purchase amount paid then "yes".