

Group 1: Ruggedized Laptop Product Line						
ITEM NO.	PRODUCT CATEGORIES	PROPOSED MANUFACTURER	PROPOSED MODEL #	UNIT PRICE	PERCENT DISCOUNT OFF SRP	EXTENDED PRICING
1.a.	Ultra-Rugged	Getac	X500/X600		20.0%	0
1.b.	Accessories	Getac			10.0%	0
1.c.	Fully-Rugged	Getac	B360/V110		20.0%	0
1.d.	Accessories	Getac			10.0%	0
1.e.	Semi or Business-Rugged	Getac	S410		15.0%	0
1.f.	Accessories	Getac			10.0%	0
Group 2: Ruggedized Tablet Product Line						
ITEM NO.	PRODUCT CATEGORIES	PROPOSED MANUFACTURER	PROPOSED MODEL #	UNIT PRICE	PERCENT DISCOUNT OFF SRP	EXTENDED PRICING
2.a.	Ultra-Rugged	N/A	N/A	N/A	N/A	#VALUE!
2.b.	Accessories	N/A	N/A	N/A	N/A	#VALUE!
2.c.1	Fully-Rugged	Getac	A140		15.0%	
2.c.2	Fully-Rugged	Getac	F110		15.0%	0
2.c.3	Fully-Rugged	Getac	K120		15.0%	0
2.c.4	Fully-Rugged	Getac	UX10		15.0%	0
2.c.5	Fully-Rugged	Getac	T800		15.0%	
2.c.6	Fully-Rugged	Getac	ZX10		15.0%	0
2.c.7	Fully-Rugged	Getac	ZX70		15.0%	0
2.d.	Accessories	Getac			10.0%	0
2.e.	Semi or Business-Rugged	N/A				0
2.f.	Accessories	N/A				0
Group 3: Laptop and Tablet Accessories						
PROPOSED MANUFACTURER		PERCENT DISCOUNT OFF SRP				
Getac - Warranty		10.0%				
Getac - Carry Tools		10.0%				
Getac - Keyboards		10.0%				
Getac - Power		10.0%				
Getac - Freight		5.0%				
<i>(add additional lines as necessary)</i>						
Group 4: Ancillary Products						
PROPOSED MANUFACTURER		PERCENT DISCOUNT OFF SRP				
Gamber-Johnson		10.0%				
Havis		10.0%				
Lind		10.0%				
Brother		10.0%				
<i>(add additional lines as necessary)</i>						
Group 5: Other Technology Products						
PROPOSED MANUFACTURER		PERCENT DISCOUNT OFF SRP				
Getac Video Solutions		10.0%				
Keywedge BCR Utility SW		\$199 per unit for 3 Years				
Keep Your HD Retention		\$99 per unit for 3 years				
<i>(add additional lines as necessary)</i>						
Group 6: Services						
PROPOSED SERVICE OFFERING		PRICE				
Disk Image Validation		\$2,000				
Disk Image Consulting		\$2,200 per Day				
Mobile Device Management - Cloud		\$53 per unit for 1 Year				
<i>(add additional lines as necessary)</i>						