

HARFORD COUNTY PUBLIC SCHOOLS
102 South Hickory Avenue
Bel Air, MD 21014

CONTRACT

RFP #23-JH-022

Job Order Contracting Services in the State of Maryland and Washington DC

THIS AGREEMENT, made this 13th day of June, 2023, by and between the Board of Education of Harford County, acting herein through its Superintendent, hereafter called "Owner" and **Nichols Contracting, Inc.**, a corporation located at 9190 Red Branch Road, Suite 200, Columbia, Maryland 21045, hereinafter called "Contractor".

WITNESSETH: That for and in consideration of the payments and agreements hereinafter mentioned, to be made and performed by the OWNER, the CONTRACTOR, hereby agrees with the OWNER to commence and to furnish and deliver in accordance with the accompanying specifications, for the prices listed on the Cost Proposal.

The initial term of the Contract shall be for two (2) years and shall begin on or about July 1, 2023 and end June 30, 2025. HCPS reserves the right, if mutually agreed upon, to extend this Contract for up to two (2) additional, two (2) year periods.

Hereinafter called the contract, **for the information submitted on the Cost Proposal Forms**, and all related work in connection therewith, under the terms as stated in the General and Special Conditions of the RFP Document and all related documents; and at their own proper cost and expense to furnish all the materials, supplies, machinery, equipment, tools, superintendence, labor, insurance and other accessories and services necessary to complete the said project in accordance with the conditions and prices stated in **RFP #23-JH-022**, and printed or written explanatory matter thereof, the specifications and contract documents therefore as prepared by the Board of Education of Harford County, and as enumerated in the General Conditions, all of which are made a part hereof and collectively evidence and constitute the Contract.

I/WE certify that this RFP is made without any previous understanding, agreement, or connection with any other person, firm, or corporation making an RFP for the same supplies, and, in all respects, is fair and without collusion or fraud.

In compliance with the above and subject to all terms and conditions thereof, the undersigned offers and agrees, if the RFP be awarded, to furnish items at the prices indicated within the time specified.

IN WITNESS WHEREOF, the parties to these presents have executed this Contract in two (2) counterparts, each of which shall be deemed an original.

Seal in Signature

Teresa Schmid

Board of Education of Harford County Witness

06-13-2023

Date

Board of Education of Harford County

Sean W. Bulson

Sean W. Bulson, Ed.D., Superintendent of Schools

Carol Muller

Board of Education of Harford County – Board President

Seal in Signature

[Signature]
Authorized Contractor Signature *Vice President*

[Signature]
Contractor Witness *Estimator*

Nichols Contracting, Inc.

Company Name

9190 Red Branch Road, Suite 200

Street Address

Columbia, MD 21045

City, State, Zip

Supplier's Response



**Price Proposal for
Job Order Contracting (JOC) Services in
the State of Maryland and Washington DC
RFP 23-JH-022**

Due: March 24, 2023, 12:00pm

Harford County Public Schools

102 S. Hickory Avenue,
Bel Air, Maryland 21014

Nichols Contracting, Inc.
9190 Red Branch Road,
Suite 200
Columbia, MD 20145

Fred A. Nichols
President
sales@nicholscontracting.com
301-924-5258

COST PROPOSAL FORM 3: THE ADJUSTMENT FACTORS MARYLAND REGION 2

CONTRACT CATEGORY:

- General Construction** **Mechanical, Electrical, and Plumbing** **Civil / Site Construction**

CONTRACTOR NAME: Nichols Contracting, Inc.

GEOGRAPHIC REGION: Region 2

The Contractor shall perform the Tasks and pay all Administrative Fees required by each individual Purchase Order issued pursuant to this using the following Adjustment Factors:

7. Normal Working Hours Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

7.A Adjustment Factor With Administrative Fees:

1	.	1	8	1	2	
---	---	---	---	---	---	--

(Specify to four decimal places)

8. Other Than Normal Working Hours Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

8.A Adjustment Factor With Administrative Fees:

1	.	2	5	0	2	
---	---	---	---	---	---	--

(Specify to four decimal places)

9. Normal Working Hours Non-Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

9.A Adjustment Factor With Administrative Fees:

1	.	1	6	2	0	
---	---	---	---	---	---	--

(Specify to four decimal places)

10. Other Than Normal Working Hours Non-Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

10.A Adjustment Factor With Administrative Fees:

1	.	2	2	0	4	
---	---	---	---	---	---	--

(Specify to four decimal places)

11. Non-Pre-priced Adjustment Factor: To be applied to Work deemed not to be included in the CTC but within the general scope of the work:

11.A Adjustment Factor With Administrative Fees:

1	.	3	0	0	0	
---	---	---	---	---	---	--

12. Combined Adjustment Factor: (From Line 11 Proposal Form 2)

1	.	1	9	6	2	
---	---	---	---	---	---	--

(See Proposal Form 2 for calculation procedure)

NOTICE - The attention of Proposers is particularly called to the fact that, unless the Proposal is made in strict conformity with the directions given, it may be considered non-responsive and may be rejected. The Proposer must fill in all boxes and blanks.

Before submitting this proposal, the Proposer is directed to the Construction Task Catalog to review the explanation of the costs included in the Unit Prices and in the Adjustment Factors. Except for a Non Pre-priced Task, the only compensation to be paid to a Contractor will be the total of the Unit Prices multiplied by the quantities multiplied by the Adjustment Factor. No additional payments of any kind whatsoever will be made. All costs not included in the Unit Prices must be part of the Adjustment Factors.

- **The Other Than Normal Working Hours Adjustment Factors must be equal to or higher than the Normal Working Hours Adjustment Factors.**
- **The Offeror must include an Administrative Fee in calculating the Offeror's Adjustment Factors. The Administrative Fee will be calculated at the rate of 7.5% of the total Purchase Order Price.**

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COST PROPOSAL FORM 4: CALCULATION OF THE COMBINED ADJUSTMENT FACTOR MARYLAND REGION 2

CONTRACT CATEGORY:

General Construction **Mechanical, Electrical, and Plumbing** **Civil / Site Construction**

CONTRACTOR NAME: Nichols Contracting, Inc.

GEOGRAPHIC REGION: Region 2

The following formula has been developed for the sole purpose of evaluating proposals and awarding.

Each Proposer must complete the following calculation.

Line 1.	Normal Working Hours Prevailing Wage (1.A)	1.1812
Line 2.	Multiply Line 1 by .30	<u>0.3544</u>
Line 3.	Other Than Normal Working Hours Prevailing Wage (2.A)	1.2502
Line 4.	Multiply Line 3 by .10	<u>0.1250</u>
Line 5.	Normal Working Hours Non-Prevailing Wage (3.A)	1.1620
Line 6.	Multiply Line 5 by .40	<u>0.4648</u>
Line 7.	Other Than Normal Working Hours Non-Prevailing Wage (4.A)	1.2204
Line 8.	Multiply Line 7 by .10	<u>0.12204</u>
Line 9.	Adjustment Factor for Non Pre-priced Tasks (5.A)	1.3000
Line 10.	Multiply Line 5 by .10	<u>0.1300</u>
Line 11:	Summation of lines 2, 4, 6, 8 and 10)	1.1962
	(Combined Adjustment Factor)	

Transfer the number on line 11 to the space provided in line 6 for the Combined Adjustment Factor on Proposal Form 1.

Instructions To Proposer: Specify lines 1 through 11 to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).

Note To Proposer: The weights in lines 2, 4, 6, 8 and 10 above are for the purpose of calculating a Combined Adjustment Factor only. No assurances are made by HCPS that Work will be ordered under the Agreement in a distribution consistent with the weighted percentages above. The Combined Adjustment Factor is only used for the purpose of determining the lowest Proposer.

COST PROPOSAL FORM 5: THE ADJUSTMENT FACTORS MARYLAND REGION 3

CONTRACT CATEGORY:

General Construction Mechanical, Electrical, and Plumbing Civil / Site Construction

CONTRACTOR NAME: Nichols Contracting, Inc.

GEOGRAPHIC REGION: Region 3

The Contractor shall perform the Tasks and pay all Administrative Fees required by each individual Purchase Order issued pursuant to this using the following Adjustment Factors:

13. Normal Working Hours Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

13.A Adjustment Factor With
Administrative Fees:

1	.	1	8	1	2	
---	---	---	---	---	---	--

(Specify to four decimal places)

14. Other Than Normal Working Hours Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

14.A Adjustment Factor With
Administrative Fees:

1	.	2	5	0	2	
---	---	---	---	---	---	--

(Specify to four decimal places)

15. Normal Working Hours Non-Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

15.A Adjustment Factor With
Administrative Fees:

1	.	1	6	2	0	
---	---	---	---	---	---	--

(Specify to four decimal places)

16. Other Than Normal Working Hours Non-Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

16.A Adjustment Factor With Administrative Fees:

1	.	2	2	0	4	
---	---	---	---	---	---	--

(Specify to four decimal places)

17. Non-Pre-priced Adjustment Factor: To be applied to Work deemed not to be included in the CTC but within the general scope of the work:

17.A Adjustment Factor With Administrative Fees:

1	.	3	0	0	0	
---	---	---	---	---	---	--

18. Combined Adjustment Factor: (From Line 11 Proposal Form 2)

1	.	1	9	6	2	
---	---	---	---	---	---	--

(See Proposal Form 2 for calculation procedure)

NOTICE - The attention of Proposers is particularly called to the fact that, unless the Proposal is made in strict conformity with the directions given, it may be considered non-responsive and may be rejected. The Proposer must fill in all boxes and blanks.

Before submitting this proposal, the Proposer is directed to the Construction Task Catalog to review the explanation of the costs included in the Unit Prices and in the Adjustment Factors. Except for a Non Pre-priced Task, the only compensation to be paid to a Contractor will be the total of the Unit Prices multiplied by the quantities multiplied by the Adjustment Factor. No additional payments of any kind whatsoever will be made. All costs not included in the Unit Prices must be part of the Adjustment Factors.

- **The Other Than Normal Working Hours Adjustment Factors must be equal to or higher than the Normal Working Hours Adjustment Factors.**
- **The Offeror must include an Administrative Fee in calculating the Offeror's Adjustment Factors. The Administrative Fee will be calculated at the rate of 7.5% of the total Purchase Order Price.**

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COST PROPOSAL FORM 6: CALCULATION OF THE COMBINED ADJUSTMENT FACTOR MARYLAND REGION 3

CONTRACT CATEGORY:

General Construction **Mechanical, Electrical, and Plumbing** **Civil / Site Construction**

CONTRACTOR NAME: Nichols Contracting, Inc.

GEOGRAPHIC REGION: Region 3

The following formula has been developed for the sole purpose of evaluating proposals and awarding.

Each Proposer must complete the following calculation.

Line 1.	Normal Working Hours Prevailing Wage (1.A)	1.1812
		0.3544
Line 2.	Multiply Line 1 by .30	
		1.2502
Line 3.	Other Than Normal Working Hours Prevailing Wage (2.A)	
		0.1250
Line 4.	Multiply Line 3 by .10	
		1.1620
Line 5.	Normal Working Hours Non-Prevailing Wage (3.A)	
		0.4648
Line 6.	Multiply Line 5 by .40	
		1.2204
Line 7.	Other Than Normal Working Hours Non-Prevailing Wage (4.A)	
		0.12204
Line 8.	Multiply Line 7 by .10	
		1.3000
Line 9.	Adjustment Factor for Non Pre-priced Tasks (5.A)	
		0.1300
Line 10.	Multiply Line 5 by .10	
		1.1962
Line 11:	Summation of lines 2, 4, 6, 8 and 10)	
	(Combined Adjustment Factor)	

Transfer the number on line 11 to the space provided in line 6 for the Combined Adjustment Factor on Proposal Form 1.

Instructions To Proposer: Specify lines 1 through 11 to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).

Note To Proposer: The weights in lines 2, 4, 6, 8 and 10 above are for the purpose of calculating a Combined Adjustment Factor only. No assurances are made by HCPS that Work will be ordered under the Agreement in a distribution consistent with the weighted percentages above. The Combined Adjustment Factor is only used for the purpose of determining the lowest Proposer.

COST PROPOSAL FORM 7: THE ADJUSTMENT FACTORS MARYLAND REGION 4

CONTRACT CATEGORY:

General Construction Mechanical, Electrical, and Plumbing Civil / Site Construction

CONTRACTOR NAME: Nichols Contracting, Inc.

GEOGRAPHIC REGION: Region 4

The Contractor shall perform the Tasks and pay all Administrative Fees required by each individual Purchase Order issued pursuant to this using the following Adjustment Factors:

19. Normal Working Hours Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

19.A Adjustment Factor With
Administrative Fees:

1	.	1	8	1	2	
---	---	---	---	---	---	--

(Specify to four decimal places)

20. Other Than Normal Working Hours Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

20.A Adjustment Factor With
Administrative Fees:

1	.	2	5	0	2	
---	---	---	---	---	---	--

(Specify to four decimal places)

21. Normal Working Hours Non-Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

21.A Adjustment Factor With
Administrative Fees:

1	.	1	6	2	0	
---	---	---	---	---	---	--

(Specify to four decimal places)

22. Other Than Normal Working Hours Non-Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

22.A Adjustment Factor With Administrative Fees:

1	.	2	2	0	4	
---	---	---	---	---	---	--

(Specify to four decimal places)

23. Non-Pre-priced Adjustment Factor: To be applied to Work deemed not to be included in the CTC but within the general scope of the work:

23.A Adjustment Factor With Administrative Fees:

1	.	3	0	0	0	
---	---	---	---	---	---	--

24. Combined Adjustment Factor: (From Line 11 Proposal Form 2)

1	.	1	9	6	2	
---	---	---	---	---	---	--

(See Proposal Form 2 for calculation procedure)

NOTICE - The attention of Proposers is particularly called to the fact that, unless the Proposal is made in strict conformity with the directions given, it may be considered non-responsive and may be rejected. The Proposer must fill in all boxes and blanks.

Before submitting this proposal, the Proposer is directed to the Construction Task Catalog to review the explanation of the costs included in the Unit Prices and in the Adjustment Factors. Except for a Non Pre-priced Task, the only compensation to be paid to a Contractor will be the total of the Unit Prices multiplied by the quantities multiplied by the Adjustment Factor. No additional payments of any kind whatsoever will be made. All costs not included in the Unit Prices must be part of the Adjustment Factors.

- **The Other Than Normal Working Hours Adjustment Factors must be equal to or higher than the Normal Working Hours Adjustment Factors.**
- **The Offeror must include an Administrative Fee in calculating the Offeror's Adjustment Factors. The Administrative Fee will be calculated at the rate of 7.5% of the total Purchase Order Price.**

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COST PROPOSAL FORM 8: CALCULATION OF THE COMBINED ADJUSTMENT FACTOR MARYLAND REGION 4

CONTRACT CATEGORY:

General Construction **Mechanical, Electrical, and Plumbing** **Civil / Site Construction**

CONTRACTOR NAME: Nichols Contracting, Inc.

GEOGRAPHIC REGION: Region 4

The following formula has been developed for the sole purpose of evaluating proposals and awarding.

Each Proposer must complete the following calculation.

Line 1.	Normal Working Hours Prevailing Wage (1.A)	<u>1.1812</u>
Line 2.	Multiply Line 1 by .30	<u>0.3544</u>
Line 3.	Other Than Normal Working Hours Prevailing Wage (2.A)	<u>1.2502</u>
Line 4.	Multiply Line 3 by .10	<u>0.1250</u>
Line 5.	Normal Working Hours Non-Prevailing Wage (3.A)	<u>1.1620</u>
Line 6.	Multiply Line 5 by .40	<u>0.4648</u>
Line 7.	Other Than Normal Working Hours Non-Prevailing Wage (4.A)	<u>1.2204</u>
Line 8.	Multiply Line 7 by .10	<u>0.12204</u>
Line 9.	Adjustment Factor for Non Pre-priced Tasks (5.A)	<u>1.3000</u>
Line 10.	Multiply Line 5 by .10	<u>0.1300</u>
Line 11:	Summation of lines 2, 4, 6, 8 and 10)	<u>1.1962</u>
	(Combined Adjustment Factor)	

Transfer the number on line 11 to the space provided in line 6 for the Combined Adjustment Factor on Proposal Form 1.

Instructions To Proposer: Specify lines 1 through 11 to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).

Note To Proposer: The weights in lines 2, 4, 6, 8 and 10 above are for the purpose of calculating a Combined Adjustment Factor only. No assurances are made by HCPS that Work will be ordered under the Agreement in a distribution consistent with the weighted percentages above. The Combined Adjustment Factor is only used for the purpose of determining the lowest Proposer.

COST PROPOSAL FORM 9: THE ADJUSTMENT FACTORS MARYLAND REGION 5

CONTRACT CATEGORY:

General Construction Mechanical, Electrical, and Plumbing Civil / Site Construction

CONTRACTOR NAME: Nichols Contracting, Inc.

GEOGRAPHIC REGION: Region 5

The Contractor shall perform the Tasks and pay all Administrative Fees required by each individual Purchase Order issued pursuant to this using the following Adjustment Factors:

25. Normal Working Hours Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

25.A Adjustment Factor With Administrative Fees:

1	.	1	8	1	2	
---	---	---	---	---	---	--

(Specify to four decimal places)

26. Other Than Normal Working Hours Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

26.A Adjustment Factor With Administrative Fees:

1	.	2	5	0	2	
---	---	---	---	---	---	--

(Specify to four decimal places)

27. Normal Working Hours Non-Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

27.A Adjustment Factor With Administrative Fees:

1	.	1	6	2	0	
---	---	---	---	---	---	--

(Specify to four decimal places)

28. Other Than Normal Working Hours Non-Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

28.A Adjustment Factor With Administrative Fees:

1	.	2	2	0	4	
---	---	---	---	---	---	--

(Specify to four decimal places)

29. Non-Pre-priced Adjustment Factor: To be applied to Work deemed not to be included in the CTC but within the general scope of the work:

29.A Adjustment Factor With Administrative Fees:

1	.	3	0	0	0	
---	---	---	---	---	---	--

30. Combined Adjustment Factor: (From Line 11 Proposal Form 2)

1	.	1	9	6	2	
---	---	---	---	---	---	--

(See Proposal Form 2 for calculation procedure)

NOTICE - The attention of Proposers is particularly called to the fact that, unless the Proposal is made in strict conformity with the directions given, it may be considered non-responsive and may be rejected. The Proposer must fill in all boxes and blanks.

Before submitting this proposal, the Proposer is directed to the Construction Task Catalog to review the explanation of the costs included in the Unit Prices and in the Adjustment Factors. Except for a Non Pre-priced Task, the only compensation to be paid to a Contractor will be the total of the Unit Prices multiplied by the quantities multiplied by the Adjustment Factor. No additional payments of any kind whatsoever will be made. All costs not included in the Unit Prices must be part of the Adjustment Factors.

- **The Other Than Normal Working Hours Adjustment Factors must be equal to or higher than the Normal Working Hours Adjustment Factors.**
- **The Offeror must include an Administrative Fee in calculating the Offeror's Adjustment Factors. The Administrative Fee will be calculated at the rate of 7.5% of the total Purchase Order Price.**

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COST PROPOSAL FORM 10: CALCULATION OF THE COMBINED ADJUSTMENT FACTOR MARYLAND REGION 5

CONTRACT CATEGORY:

General Construction **Mechanical, Electrical, and Plumbing** **Civil / Site Construction**

CONTRACTOR NAME: Nichols Contracting, Inc.

GEOGRAPHIC REGION: Region 5

The following formula has been developed for the sole purpose of evaluating proposals and awarding.

Each Proposer must complete the following calculation.

Line 1.	Normal Working Hours Prevailing Wage (1.A)	1.1812
Line 2.	Multiply Line 1 by .30	0.3544
Line 3.	Other Than Normal Working Hours Prevailing Wage (2.A)	1.2502
Line 4.	Multiply Line 3 by .10	0.1250
Line 5.	Normal Working Hours Non-Prevailing Wage (3.A)	1.1620
Line 6.	Multiply Line 5 by .40	0.4648
Line 7.	Other Than Normal Working Hours Non-Prevailing Wage (4.A)	1.2204
Line 8.	Multiply Line 7 by .10	0.12204
Line 9.	Adjustment Factor for Non Pre-priced Tasks (5.A)	1.3000
Line 10.	Multiply Line 5 by .10	0.1300
Line 11:	Summation of lines 2, 4, 6, 8 and 10)	1.1962
	(Combined Adjustment Factor)	

Transfer the number on line 11 to the space provided in line 6 for the Combined Adjustment Factor on Proposal Form 1.

Instructions To Proposer: Specify lines 1 through 11 to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).

Note To Proposer: The weights in lines 2, 4, 6, 8 and 10 above are for the purpose of calculating a Combined Adjustment Factor only. No assurances are made by HCPS that Work will be ordered under the Agreement in a distribution consistent with the weighted percentages above. The Combined Adjustment Factor is only used for the purpose of determining the lowest Proposer.

COST PROPOSAL FORM 13: THE ADJUSTMENT FACTORS WASHINGTON DC

CONTRACT CATEGORY:

General Construction **Mechanical, Electrical, and Plumbing** **Civil / Site Construction**

CONTRACTOR NAME: Nichols Contracting, Inc.

GEOGRAPHIC REGION: Washington DC

The Contractor shall perform the Tasks and pay all Administrative Fees required by each individual Purchase Order issued pursuant to this using the following Adjustment Factors:

37. Normal Working Hours Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

37.A Adjustment Factor With Administrative Fees:

1	.	1	8	1	2	
---	---	---	---	---	---	--

(Specify to four decimal places)

38. Other Than Normal Working Hours Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

38.A Adjustment Factor With Administrative Fees:

1	.	2	5	0	2	
---	---	---	---	---	---	--

(Specify to four decimal places)

39. Normal Working Hours Non-Prevailing Wage: 7:00am to 4:00pm Monday to Friday, except holidays. Contractor shall perform Tasks during Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

39.A Adjustment Factor With Administrative Fees:

1	.	1	6	2	0	
---	---	---	---	---	---	--

(Specify to four decimal places)

40. Other Than Normal Working Hours Non-Prevailing Wage: 4:00pm to 7:00am Monday to Friday, and any time Saturday, Sunday and Holidays. Contractor shall perform Tasks during Other Than Normal Working Hours for the Unit Price set forth in the CTC multiplied by the Adjustment Factor of:

40.A Adjustment Factor With Administrative Fees:

1	.	2	2	0	4	
---	---	---	---	---	---	--

(Specify to four decimal places)

41. Non-Pre-priced Adjustment Factor: To be applied to Work deemed not to be included in the CTC but within the general scope of the work:

41.A Adjustment Factor With Administrative Fees:

1	.	3	0	0	0	
---	---	---	---	---	---	--

42. Combined Adjustment Factor: (From Line 11 Proposal Form 2)

1	.	1	9	6	2	
---	---	---	---	---	---	--

(See Proposal Form 2 for calculation procedure)

NOTICE - The attention of Proposers is particularly called to the fact that, unless the Proposal is made in strict conformity with the directions given, it may be considered non-responsive and may be rejected. The Proposer must fill in all boxes and blanks.

Before submitting this proposal, the Proposer is directed to the Construction Task Catalog to review the explanation of the costs included in the Unit Prices and in the Adjustment Factors. Except for a Non Pre-priced Task, the only compensation to be paid to a Contractor will be the total of the Unit Prices multiplied by the quantities multiplied by the Adjustment Factor. No additional payments of any kind whatsoever will be made. All costs not included in the Unit Prices must be part of the Adjustment Factors.

- **The Other Than Normal Working Hours Adjustment Factors must be equal to or higher than the Normal Working Hours Adjustment Factors.**
- **The Offeror must include an Administrative Fee in calculating the Offeror's Adjustment Factors. The Administrative Fee will be calculated at the rate of 7.5% of the total Purchase Order Price.**

(The rest of this page is intentionally left blank)

COST PROPOSAL FORM 14: CALCULATION OF THE COMBINED ADJUSTMENT FACTOR WASHINGTON DC

CONTRACT CATEGORY:

General Construction **Mechanical, Electrical, and Plumbing** **Civil / Site Construction**

CONTRACTOR NAME: Nichols Contracting, Inc.

GEOGRAPHIC REGION: Washington DC

The following formula has been developed for the sole purpose of evaluating proposals and awarding.

Each Proposer must complete the following calculation.

Line 1.	Normal Working Hours Prevailing Wage (1.A)	<u>1.1812</u>
Line 2.	Multiply Line 1 by .30	<u>0.3544</u>
Line 3.	Other Than Normal Working Hours Prevailing Wage (2.A)	<u>1.2502</u>
Line 4.	Multiply Line 3 by .10	<u>0.1250</u>
Line 5.	Normal Working Hours Non-Prevailing Wage (3.A)	<u>1.1620</u>
Line 6.	Multiply Line 5 by .40	<u>0.4648</u>
Line 7.	Other Than Normal Working Hours Non-Prevailing Wage (4.A)	<u>1.2204</u>
Line 8.	Multiply Line 7 by .10	<u>0.12204</u>
Line 9.	Adjustment Factor for Non Pre-priced Tasks (5.A)	<u>1.3000</u>
Line 10.	Multiply Line 5 by .10	<u>0.1300</u>
Line 11:	Summation of lines 2, 4, 6, 8 and 10)	<u>1.1962</u>
	(Combined Adjustment Factor)	

Transfer the number on line 11 to the space provided in line 6 for the Combined Adjustment Factor on Proposal Form 1.

Instructions To Proposer: Specify lines 1 through 11 to four (4) decimal places. Use conventional rounding methodology (i.e., if the number in the 5th decimal place is 0-4, the number in the 4th decimal remains unchanged; if the number in the 5th decimal place is 5-9, the number in the 4th decimal is rounded upward).

Note To Proposer: The weights in lines 2, 4, 6, 8 and 10 above are for the purpose of calculating a Combined Adjustment Factor only. No assurances are made by HCPS that Work will be ordered under the Agreement in a distribution consistent with the weighted percentages above. The Combined Adjustment Factor is only used for the purpose of determining the lowest Proposer.