



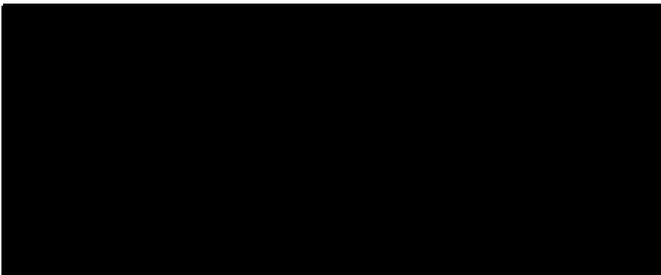
# MEMO

**To:** Evaluation Committee Members: RFP #23-JH-022 Job Order Contracting Services in the State of Maryland and Washington DC  
**From:** Jenn Horner, Supervisor of Procurement - Procurement Department  
**Date:** 5/11/23  
**Re:** Consensus Decision

Based on the results of the scoring, the Consensus Evaluation Committee is recommending award of this contract to the following Suppliers:

- Adrian L. Merton, Inc.
- Brown & Root
- F.H. Paschen, SN Nielsen
- Nichols Contracting
- TMG Construction

If you agree, please sign the line next to your name for our department to proceed with award.



\_\_\_\_\_ Date May 15, 2023

\_\_\_\_\_ Date May 15, 2023

\_\_\_\_\_ Date May 11, 2023

If you have any comments or concerns, please list them below:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Attachments: RFP Final Scoring Results

**Paige Industrial**

<b>Evaluation Criteria</b>	<b>Max Points</b>	<b>Consensus</b>
Management Plan and Technical Organization Capabilities	25	15
Key Personnel Assigned to the Contract	20	16
Comparable Construction and Past Indefinite Quantity Contract Experience	25	15
<b>TOTAL TECHNICAL SCORE</b>	<b>70</b>	<b>46</b>

**RSC Electrical & Mechanical Contractors**

<b>Evaluation Criteria</b>	<b>Max Points</b>	<b>Consensus</b>
Management Plan and Technical Organization Capabilities	25	15
Key Personnel Assigned to the Contract	20	8
Comparable Construction and Past Indefinite Quantity Contract Experience	25	10
<b>TOTAL TECHNICAL SCORE</b>	<b>70</b>	<b>33</b>

**TMG Construction**

<b>Evaluation Criteria</b>	<b>Max Points</b>	<b>Consensus</b>
Management Plan and Technical Organization Capabilities	25	20
Key Personnel Assigned to the Contract	20	20
Comparable Construction and Past Indefinite Quantity Contract Experience	25	25
<b>TOTAL TECHNICAL SCORE</b>	<b>70</b>	<b>65</b>

<b>Summary</b>	<b>Technical Score</b>	<b>Cost Proposal</b>	<b>Total Score</b>
Adrian L. Merton Inc	56	29	<b>85</b>
Brown & Root	66	28	<b>94</b>
F.H. Paschen, SN Nielsen	66	27	<b>93</b>
Greenway USA	37		
Hot & Cold Corp	42		
LG Construction	42		
Maltech Corp	42		
Nichols Contracting	56	26	<b>82</b>
Paige Industrial	46		
RSC Electrical & Mechanical	33		
TMG Construction	65	30	<b>95</b>

**Hot & Cold Corporation**

<b>Evaluation Criteria</b>	<b>Max Points</b>	<b>Consensus</b>
Management Plan and Technical Organization Capabilities	25	15
Key Personnel Assigned to the Contract	20	12
Comparable Construction and Past Indefinite Quantity Contract Experience	25	15
<b>TOTAL TECHNICAL SCORE</b>	<b>70</b>	<b>42</b>

**LG Construction**

<b>Evaluation Criteria</b>	<b>Max Points</b>	<b>Consensus</b>
Management Plan and Technical Organization Capabilities	25	15
Key Personnel Assigned to the Contract	20	12
Comparable Construction and Past Indefinite Quantity Contract Experience	25	15
<b>TOTAL TECHNICAL SCORE</b>	<b>70</b>	<b>42</b>

**Maltech Corporation, Inc.**

<b>Evaluation Criteria</b>	<b>Max Points</b>	<b>Consensus</b>
Management Plan and Technical Organization Capabilities	25	15
Key Personnel Assigned to the Contract	20	12
Comparable Construction and Past Indefinite Quantity Contract Experience	25	15
<b>TOTAL TECHNICAL SCORE</b>	<b>70</b>	<b>42</b>

**Nichols Contracting, Inc.**

<b>Evaluation Criteria</b>	<b>Max Points</b>	<b>Consensus</b>
Management Plan and Technical Organization Capabilities	25	20
Key Personnel Assigned to the Contract	20	16
Comparable Construction and Past Indefinite Quantity Contract Experience	25	20
<b>TOTAL TECHNICAL SCORE</b>	<b>70</b>	<b>56</b>

**RFP #23-JH-022 Job Order Contracting Services in the State of Maryland and Washington D.C.**

**Adrian L. Merton Incorporated**

<b>Evaluation Criteria</b>	<b>Max Points</b>	<b>Consensus</b>
Management Plan and Technical Organization Capabilities	25	20
Key Personnel Assigned to the Contract	20	16
Comparable Construction and Past Indefinite Quantity Contract Experience	25	20
<b>TOTAL TECHNICAL SCORE</b>	<b>70</b>	<b>56</b>

**Brown & Root**

<b>Evaluation Criteria</b>	<b>Max Points</b>	<b>Consensus</b>
Management Plan and Technical Organization Capabilities	25	25
Key Personnel Assigned to the Contract	20	16
Comparable Construction and Past Indefinite Quantity Contract Experience	25	25
<b>TOTAL TECHNICAL SCORE</b>	<b>70</b>	<b>66</b>

**F.H. Paschen, S.N Nieslen & Associates LLC**

<b>Evaluation Criteria</b>	<b>Max Points</b>	<b>Consensus</b>
Management Plan and Technical Organization Capabilities	25	25
Key Personnel Assigned to the Contract	20	16
Comparable Construction and Past Indefinite Quantity Contract Experience	25	25
<b>TOTAL TECHNICAL SCORE</b>	<b>70</b>	<b>66</b>

**Greenway USA, LLC**

<b>Evaluation Criteria</b>	<b>Max Points</b>	<b>Consensus</b>
Management Plan and Technical Organization Capabilities	25	15
Key Personnel Assigned to the Contract	20	12
Comparable Construction and Past Indefinite Quantity Contract Experience	25	10
<b>TOTAL TECHNICAL SCORE</b>	<b>70</b>	<b>37</b>