



Appendix A - Management Plan

- 1) Provide a brief history and description of your company, including an overview and experience providing similar projects and services relating to the Contract being bid:**

- General Construction

Consolidated Builders of NM has over 26 years of commercial contracting experience. Since 2007 we have worked exclusively on public projects for city, county, state and federal entities. We have completed a wide range of projects from simple patch and paint to new build from the ground up. We currently have on-call contracts with UNM, UNMH, CES and recently awarded an on-call contract with Rio Rancho Public Schools, Sourcewell, and the City of Albuquerque. We have completed several positive projects utilizing these contracts which have aided us in mastering our skills with use of the Gordian software. Consolidated Builders of NM views each contract as a partnership that leads to a long-lasting mutually satisfying working relationship.

- 2) Describe your general understanding of the JOC system to include the joint scope of work, the preparation of price proposals and Job Order proposals, using the Construction Task Catalog®, meeting the contractual deadlines of proposal development, the rapid mobilization and start-up of Job Orders, and the expedient closeout of Job Orders.**

The JOC system is typically used for small to medium sized repair and renovation projects. It provides fixed pricing and fast procurement which enables the owner and contractor to successfully complete a substantial number of individual projects. It helps to create an owner-contractor partnership.

Joint scoping helps to define and outline a detailed scope of work which can eliminate change orders and potential issues. Joint scoping also helps to provide an accurate proposal because all parties have input.

Preparing an accurate price proposal is essential to both the contractor and the owner. This helps to create transparency in an area of construction that prior to JOC was non-existent.

The Task-Catalog is simple to use and provides a thorough selection of materials.

Timeliness in proposal preparation is of greatest importance to keep the projects flowing in an appropriate manner. The simplicity of use of the Task Catalog helps to safeguard the ability to meet contractual deadline for proposal development.

Consolidated Builders of NM understands that the success of the JOC program is contingent on the rapidness to submit proposal, mobilize and complete projects and finalize all closeout paperwork in an expedient manner.

3) Provide a subcontracting plan to include the purchasing of subcontractor services, and work to be accomplished with in-house forces. Identify the amount and type of subcontracting anticipated. Demonstrate in writing your ability to coordinate multiple subcontractors on multiple projects at multiple locations.

Consolidated Builders of NM seeks only the best subcontractors who have proven quality and are team-players. We have a select group of subcontractors that share our vision of going above and beyond for our clients and have an eye for detail. When selecting a new subcontractor, we request references and fully evaluate the feedback we receive prior to purchasing services. On any given project Consolidated Builders of NM hires subcontracts approximately 40-45% of the projects. We subcontract the following trades and specialties: electrical, data, fire sprinkler, fire alarm, mechanical, plumbing, glazing, and roofing. We self-perform framing, drywall, painting, flooring, acoustical ceilings, cement, and stucco. Consolidated Builders of NM believes that communication is the key to all successful projects, so we utilize a variety of communication tools such as project management software, email, telephone, and text. We also seek the input from subcontractors for initial scheduling. In the past, this simple step has strengthened project expectations while eliminated miscommunication. It also creates a team environment where all parties have a buy-in for the same goal. Employing the same subcontractors on projects provides an advantage by streamlining communication over multiple projects at multiple locations.

4) Provide a list of contemplated subcontractors.

[Please see last page of Appendix A for the list of contemplated subcontractors.](#)

5) The Contractor's input during the development of the Detailed Scope of Work is a valued component of any JOC program. Outline and describe the Value-Engineered processes you have employed over the last 5 years identifying what worked best and what did not.

Value Engineering can be applied at any point in a project. However, typically the earlier it is applied the higher the return on the time and effort invested. It forces all parties to think in a creative, organized effort, which analyzes the requirements of a project for the purpose of achieving the essential functions at the lowest total costs (capital, staffing, energy, maintenance) over the life of the project.

We have found over the last five years that when we have had the opportunity to participate in the planning phase of construction that Value Engineering works its best. It also provides a "second look" at the design produced by the architect and engineers to give assurance that all reasonable alternatives have been explored.

- 6) **Demonstrate your firm’s ability to understand the Design and Build environment and how the JOC process can partner with this concept. UNM is seeking a full function contracting relationship that will allow a willing partnership in both design and execution of remodeling projects. Design flexibility will be crucial to our customer base and successful Proposers must be willing to cooperate with this process.**

Consolidated Builders of NM fully understands the design build environment and has worked hand in hand with various architects as well as clients on a wide variety of projects using creative solutions to help achieve the aesthetics desired within a tight budget. Incorporating the JOC process will help to expedite project in addition to designing them within budget. It helps to reduce costs to owner, architect, and contractor by troubleshooting potential design conflicts and current project restrictions and /or conditions which results in fewer change orders which is a cost savings for all. We have a proven reputation with our customers of being flexible during construction. We understand that flexibility during construction is important to building a long-lasting working partnership.

- 7) **Please provide contact information for the person(s) who will be responsible for the following areas. If not applicable, write “Not Applicable”**

Executive Contact:

Contact Person: Samia Apodaca
Title: President
Phone: 505.873.6139 Fax: 505.873.6137
Email: samia.cbnm@comcast.net

Marketing:

Contact Person: Cynthia Chacon
Title: Office Assistant
Phone: 505.873.6139 Fax: 505.873.6137
Email: cindy.cbnm@gmail.com

Accounting Manager/Sales Lead:

Contact Person: Samia Apodaca
Title: President
Phone: 505.873.6139 Fax: 505.873.6137
Email: samia.cbnm@comcast.net

Sales Support:

Contact Person: Manuel Apodaca
Title: Operating Manager
Phone: 505.873.6139 Fax: 505.873.6137
Email: manny.cbnm@comcast.net

Contract Management (if different than sales lead):

Contact Person: Samia Apodaca

Title: President

Phone: 505.873.6139 Fax: 505.873.6137

Email: samia.cbnm@comcast.net

Financial Reporting:

Contact Person: Samia Apodaca

Title: President

Phone: 505.873.6139 Fax: 505.873.6137

Email: samia.cbnm@comcast.net

Appendix A – Management Plan – Contemplated Subcontractors List

Electrical:

United Power Industries
Specialty Electric
B&D Industries

Plumbing:

Ingenuity
Futures Mechanical
Donner

HVAC:

Donner
Futures Mechanical
Comfort Systems

Flooring:

Enchantment Carpet
Rays Flooring

Acoustical Ceiling (if needed):

NM Acoustics

Appendix B – Contractor’s Statement of Qualification

1. ORGANIZATION

Name: Consolidated Builders of NM LLC Address:

Principal Office: 116 Veranda Rd NW, Unit C Albuquerque, NM 87107

Corporation Partnership Sole Proprietorship Joint
Venture
 Other

a. How many years has your organization been in business as a contractor? 26 years

b. How many years has your organization been in business under its present business name?
12 years

c. Under what other or former names has your organization operated? _____
Consolidated Builders as a sole-proprietor

d. Department of Work Force Solutions Contracting Registration # 002548820121019

Effective Dates: 10/26/2022 to 10/27/2023

e. Submit FEIN and Dunn & Bradstreet report.

FEIN: 24-1941612 - Dunn & Bradstreet # 79-479-4854

f. Describe any present or past litigation, bankruptcy or reorganization involving supplier.

N/A

g. Felony Conviction Notice: Indicate if the supplier

- is a publicly held corporation and this reporting requirement is not applicable;
- is not owned or operated by anyone who has been convicted of a felony; or
- is owned or operated by and individual(s) who has been convicted of a felony and provide the names and convictions.

N/A

h. Describe any debarment or suspension actions taken against supplier

N/A

2. LICENSING

a. Name of license holder (or qualifying party) exactly as on file with the State of New Mexico Construction Industries Division:

Consolidated Builders of NM LLC

- b. Pre License Classification: GB License Code: 98
- c. License Number: 059613
- d. Issue Date: 04/01/2013 Expiration Date: 04/01/2024
- e. Is the firm's contractor's license free of ever being suspended or revoked by the CID or by the appropriate licensing agency in any other state?
 Yes [] No (attach explanation)
- f. Does your firm hold all applicable business licenses required by state and local law?
- License Number: COM-2018-352770 Jurisdiction: City of Albuquerque
Name of License Holder, exactly as it appears on file with jurisdictional authorities.
Consolidated Builders of NM LLC
Issue Date: 12/18/2021 Expiration Date: 12/18/2022
 - License Number: ZRBL2017-0049 Jurisdiction: Bernalillo County
Name of License Holder, exactly as it appears on file with jurisdictional authorities.
Consolidated Builders of NM LLC
Issue Date: 02/23/2022 Expiration Date: 02/23/2023
 - License Number: 19-00009420 Jurisdiction: City of Rio Rancho
Name of License Holder, exactly as it appears on file with jurisdictional authorities.
Consolidated Builders
Issue Date: 02/08/2022 Expiration Date: 02/28/2023
- g. Is your firm registered with the State of New Mexico's Purchasing Department with a Resident Preference Number? Yes [] No
Resident Preference Number: L0835558576 Issue Date: 09/11/2022
Name of number holder, exactly as it appears on file with State Purchasing.
Consolidated Builders of NM
- h. Is your firm free from formal debarment from public works, federal, state or local jurisdictions?
 Yes [] No (attach explanation*)

3. CAPACITY AND CAPABILITY TO PERFORM THE WORK

a. Resources.

(1) Total number of current employees:	<u>18</u>
Project Managers	<u>2</u>
Estimators	<u>2</u>

Superintendents	<u>3</u>
Foremen	<u>1</u>
Tradesmen	<u>6</u>
Administration	<u>4</u>
Others	<u>0</u>

(2) Does your firm have the immediate capacity to perform the work required for this project?

Yes

No

(3) What is the number and location of support centers, if applicable, and location of corporate offices?

N/A

(4) What was your annual construction volume over the last three (3) fiscal years?

\$11.5 Million

(5) What are your overall public sector sales, excluding Federal Government, for last three (3) years?

See attached sheet for further explanation

(6) What is your strategy to increase market share in the public sector?

See attached sheet for further explanation

(7) What differentiates your company from competitors in the public sector?

See attached sheet for further explanation

(8) Describe any green or environmental initiatives or policies.

See attached sheet for further explanation

(9) Provide any necessary detail as it relates to standard ordering methods and payment terms.

See attached sheet for further explanation

(10) If Contractor requires additional agreements with Participating Public Agencies, provide a copy of the proposed agreement herein.

See attached sheet for further explanation

4. SURETY

a. Firm's current surety company: Downey and Company

Will this surety be used for the construction contract for this project?

Yes

No (attach explanation*)

Contact Agent: Joe Menicucci Telephone: 505.881.0300

Years utilizing this surety: 10 years Maximum capacity: 5 Million

Aggregate Total of current surety in force: \$350,000.00

b. Is the surety company to be used on this project licensed to do business in the State of New Mexico?

Yes No (attach explanation*)

c. Is your firm free of having any construction contracts taken over by a surety for completion in the past five (5) years?

Yes No (attach explanation*)

d. **Complete Attachment A Provide a letter from your bonding company setting forth your company's available bonding capacity and availability and confirming that, if required, your company could provide labor and material payment bonds and performance bonds for certain projects up to the bonding capacity.**

5. SAFETY

a. Does your firm have a written safety program compliant with current state regulations?
 Yes No (attach explanation*)

(NOTE: Selected contractor will be required to provide a copy of their firm's written safety program at the time of contracting.)

b. Provide the Recordable Incident Rate for the past calendar year: 0

c. Is your firm free of committing serious or willful violations of federal or state safety laws as determined by a final non-appealable decision of a court or government agency?

Yes No (attach explanation*)

d. Provide your safety record, safety rating, EMR and worker's compensation rate where available.

[See attached](#)

6. INSURANCE & CLAIMS HISTORY

a. Is your firm free from any court judgments, pending litigation, arbitration and final agency decisions filed within the last five (5) years in a construction related matter in which the contractor, or any officer, is or was party?

Yes No (attach explanation*)

b. Has your firm during the past five (5) years been free of a determination by a court of competent jurisdiction that it filed a false claim with any federal, state, or local government entity?

Yes No (attach explanation*)

c. Does your firm have the ability to provide the required insurance in the limit stated in the project documents?

Yes No (attach explanation*)

d. **Complete Attachment B** by providing a letter from an insurance carrier stating that the firm is able to obtain insurance in the limits required in the RFP.

[See attached](#)

7. QUALITY ASSURANCE

a. Does your firm have a written Quality Assurance Program?

Yes No (attach explanation*)

b. **Complete Attachment C** by providing a copy of the written Quality Assurance Program.

[See attached](#)

8. PROJECT SCHEDULING

a. Has the firm been involved with a construction project within the past five (5) years, where the schedule was not met?

Yes No
If yes, please explain

▪ Project 1 Name: N/A

Reason for Delay: _____

▪ Project 2 Name: N/A

Reason for Delay: _____

▪ Project 3 Name: N/A

Reason for Delay: _____

b. Has the firm been assessed liquidated damages due to scheduling for any project in the past five (5) years?

Yes No

If yes, please list project(s)

▪ Project 1 Name: N/A

- Project 2 Name: N/A
- Project 3 Name: N/A

9. LABOR CODE VIOLATIONS

- a. Has your firm, during the past five (5) years, been free of any determinations by a court or an administrative agency of repeated or willful violations of laws and/or regulations pertaining to the payment of prevailing wages or employment of apprentices of public works projects?
 Yes No (attach explanation*)
- b. **Complete Attachment D** by providing requested affidavit of non-violation of labor codes.
- c. Is the firm free of all sub-contractor Fair Practices Act violations for the past five (5) years?
 Yes No (attach explanation*)

10. VALUE STATEMENT

UNM places a strong emphasis on diversity, quality management and sustainable efforts and strives to utilize these practices in its everyday activities. **Complete Attachment E** by describing your firm's value system and note how you would demonstrate such practices on this project? [See attached](#)

11. CONTRACTOR'S COMMENTS

- a. ***Complete Attachment F** if you have selected any answers in the qualification statement that require further explanation. Note the question number and proceed with the explanation. This attachment may also be used if necessary to further clarify any of the answers to the above qualification questions, by noting the question number and posting the clarification.
- b. **Complete Attachment G** if you would like to provide additional information about your firm and/or proposal.

[See attached](#)

The undersigned certifies that all of the qualification information submitted with this form is true and correct.

Signature of authorized representative SAMIA APODACA

Printed or typed name Samia Apodaca

Title President

Date 10/25/2022

Company name Consolidated Builders of NM LLC

Address PO BOX 26785

City/State/Zip Albuquerque, NM 87125

Telephone 505.873.6139 Fax 505.873.6137

Email consolidatedbuilders@comcast.net

ATTACHMENTS INCLUDED - 12

Please check all attachments included in the proposal

- A Notarized Declaration of Surety
- B Proof of Insurance
- C Copy of Quality Assurance Program
- D Affidavit of Non-Violation of Labor Codes
- E Copy of Value Statement
- F Clarifications, and Explanations
- G Additional Information (Optional)

----- END OF **PRIMARY CONTRACTOR'S** QUALIFICATION STATEMENT -----



Appendix B – Further Explanation Sheet

3. Capacity and Capability to Perform the work:

(5) What are your overall public sector sales, excluding Federal Government, for last three (3) years?

Our overall public sector sales for the last 3 years have been to the following entities: Rio Rancho Public Schools, City of Rio Rancho, City of Albuquerque, UNM, UNMH, Sierra Vista Hospital, Los Alamos Public Schools, City of Gallup and CNM totaling \$12, 885,000.00 over the past three years.

(6) What is your strategy to increase market share in the public sector?

Consolidated Builders of NM will continue to operate our marketing efforts by utilizing word of mouth which we believe is the strongest form of advertising. This manner has made us successful since 1996. We will continue to expand by providing excellent customer service, quality work while being reasonable to work with.

For the JOC marketing, we will reach out to JOC agencies that we consider a good fit to work for, keeping in mind our expertise and our past contract performance and how that will fit with the agency's goals for construction.

Initially, Samia Apodaca, President or Manuel Apodaca, Operations Manager will reach out to contracting officers in order to work with JOC to mine contacts for partnering possibilities.

Our website will have a page devoted to JOC customers. We can also build a quarterly newsletter to be electronically distributed to our customers and JOC customers.

We have marketed our eZIQC contracts with CES to various entities such as CNM, Los Alamos Public Schools, City of Grants and our UNM contract to various project managers and departments utilizing our long-standing relationship with each agency.

(7) What differentiates your company from competitors in the public sector?

Consolidated Builders of NM has a goal to build lasting relationships with all our customers and we do that by building a reputation of providing quality, affordable services for our customers. We believe that customers who delight in our services will consistently ask for our services and in return refer us to others.

Our company seeks to build that relationship by hiring employees that have the companies best interests in mind and also working with subcontractors who have the same mindset and a proven track record of quality work and team-players. Currently we have a select group of subcontractors that share our vision of going above and beyond for our clients with an excellent eye for detail. At the end of each project, we ask our customer to provide customer feedback so that we can evaluate areas that need improvement or adjustments.

We are excited as recently we added a website that our customers can review and or provide feedback for others to view.

In closing we value each customer as high and seek to honor our word for each customer so that they will trust and believe what we stand by which is, “to do whatever it takes to get the job done”.

(8) Describe any green or environmental initiatives or policies.

Our Commitment to green or environmental initiatives or policies is making sure all our products are made from recycled materials and/or are eco-friendly energy resources. We will consistently review all our products or disposal of products for possible ways to minimize environmental pollution and/or recycle products, to protect our planet and future. Our goal is to seek environmental improvements that foster a sustainable future and lead to environmental improvements in the community we do business with.

(9) Provide any necessary detail as it relates to standard ordering methods and payment terms.

Our standard ordering methods are to order all materials once awarded the project and payment terms are net 30 days.

(10) If Contractor requires additional agreements with Participating Public Agencies, provide a copy of the proposed agreement herein.

Consolidated Builders of NM does not require additional agreement with Participating Public Entities.



Attachment A- Bonding Agent Letter

See attached letter from bonding company Downey & Company

DOWNEY & COMPANY
CONTRACT BONDS AND INSURANCE

November 11th, 2022

RE: Consolidated Builders of NM
Sourcewell

To Whom It May Concern:

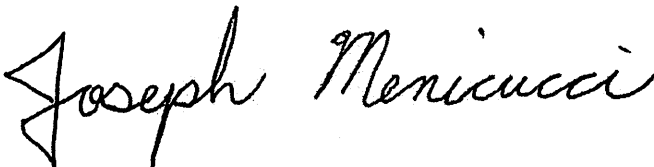
Our office provides bonds for Consolidated Builders of NM, LLC. They enjoy an excellent reputation for quality workmanship and timely completion on their projects.

At the request of Consolidated Builders of NM, LLC we have available a bond line up to \$3,000,000 single job and \$6,000,000 aggregate. Consolidated Builders of NM, LLC is free of having any construction contracts taken over by any bonding company. Currently Consolidated Builders of NM, LLC has approximately 83% of their bonding capacity available.

The execution of bonds would be based on a favorable review of contract documents and underwriting requirements stipulated by the surety company at the time the bonds are requested. This letter is being provided as a reference only and is not intended to be any guarantee to issue any specific bonds or similar type obligation for Consolidated Builders of NM, LLC, but as an indication of our past experience and confidence in them.

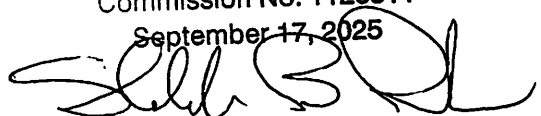
Should you require additional information regarding Consolidated Builders of NM, LLC, please feel free to contact our office.

Sincerely,



Joseph Menicucci

STATE OF NEW MEXICO
NOTARY PUBLIC
Shiloh B Bohman
Commission No. 1128511
September 17, 2025





Attachment B- Insurance Carrier Letter

See attached Certificate of Liability from bonding company Downey & Company



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

11/10/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Downey & Company 6565 Americas Parkway NE Suite 750 Albuquerque NM 87110		CONTACT NAME: Carolyn Nasi PHONE (A/C, No, Ext): (505) 881-0300 E-MAIL ADDRESS: cnasi@downeyandco.com FAX (A/C, No): (505) 881-0908	
		INSURER(S) AFFORDING COVERAGE	
		INSURER A: Westfield Insurance	NAIC # 24112
		INSURER B: Builders Trust of New Mexico	
		INSURER C:	
		INSURER D:	
		INSURER E:	
		INSURER F:	
INSURED Consolidated Builders of NM, LLC PO Box 26785 Albuquerque NM 87125			

COVERAGES

CERTIFICATE NUMBER: 22/23 Multi

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS		
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY			209135J	04/18/2022	04/18/2023	EACH OCCURRENCE	\$ 1,000,000	
	<input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 1,000,000	
	GEN'L AGGREGATE LIMIT APPLIES PER:							MED EXP (Any one person)	\$ 10,000
	<input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC						PERSONAL & ADV INJURY	\$ 1,000,000	
	OTHER:						GENERAL AGGREGATE	\$ 2,000,000	
							PRODUCTS - COMP/OP AGG	\$ 2,000,000	
								\$	
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY			209135J	04/18/2022	04/18/2023	COMBINED SINGLE LIMIT (Ea accident)	\$ 1,000,000	
	<input checked="" type="checkbox"/> ANY AUTO						BODILY INJURY (Per person)	\$	
	<input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS						BODILY INJURY (Per accident)	\$	
	<input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY						PROPERTY DAMAGE (Per accident)	\$	
								\$	
A	<input checked="" type="checkbox"/> UMBRELLA LIAB			209135J	04/18/2022	04/18/2023	EACH OCCURRENCE	\$ 1,000,000	
	<input type="checkbox"/> EXCESS LIAB						AGGREGATE	\$ 1,000,000	
	<input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$ 10,000							\$	
B	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY			6332	01/01/2022	01/01/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER		
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)	Y/N					E.L. EACH ACCIDENT	\$ 2,000,000	
	If yes, describe under DESCRIPTION OF OPERATIONS below	<input type="checkbox"/> Y <input type="checkbox"/> N/A					E.L. DISEASE - EA EMPLOYEE	\$ 2,000,000	
							E.L. DISEASE - POLICY LIMIT	\$ 2,000,000	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

RE: ON-CALL PROJECT

CERTIFICATE HOLDER

UNM

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

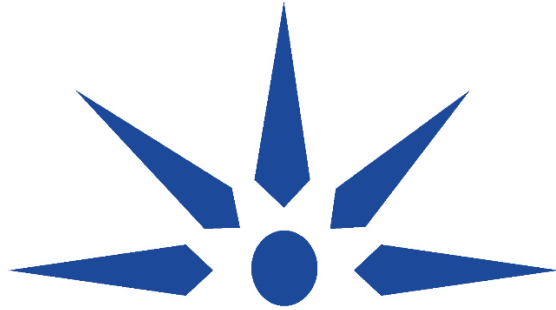
AUTHORIZED REPRESENTATIVE

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Attachment C – Written Quality Assurance Program

[See attached Quality Assurance Plan](#)



CONSOLIDATED BUILDERS

Contractor Quality Control (QC) Plan



Consolidated Builders of NM
PO BOX 26785 Albuquerque, NM 87125
PH: 505.873.6139 Fax: 505.873.6137
consolidatedbuilders@comcast.net



Quality Policy

Consolidated Builders of NM LLC is committed to quality. Our goal is to safely deliver complete construction projects that meet all contract and customer expectations the first time. It is the responsibility of all staff and entities representing Consolidated Builders of NM LLC to aid in the implementation of the Quality Control Plan. The Quality Control Manager, Samia Apodaca handles overseeing the overall implementation of the Quality Control Plan and coordinates all project testing, inspections, and reporting matters directly with the Project Manager. The QCM has the authority to intercede directly and stop unsatisfactory work and control further processing, delivery or installation of non-conforming material. The Quality Control Manager's commitment to quality is displayed as follows:

- Employees are expected and committed to implement and follow the provisions of the QCP
- Quality standards meet or exceed all applicable regulations, codes, industry standards, manufacturers specifications, the customers contractual and individual agreement
- We stand behind our work. Each phase of construction is inspected, if a problem is found it is corrected and resolved.
- Consolidated Builders of NM LLC strives for excellence through regular employee training in efforts to remove quality risks and enhance quality performance.

We adhere to the highest standards of quality control in every phase of the project with respect to our customer and subcontractor partners.

SAMIA APODACA

President

Quality Assurance Plan

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Superintendent Authority

B. Quality Assurance Performance Measure

C. Subcontractor and Supplier Qualifications

D. Project Quality Specification

E. Testing and Verifications

F. Inspections

G. Submittals

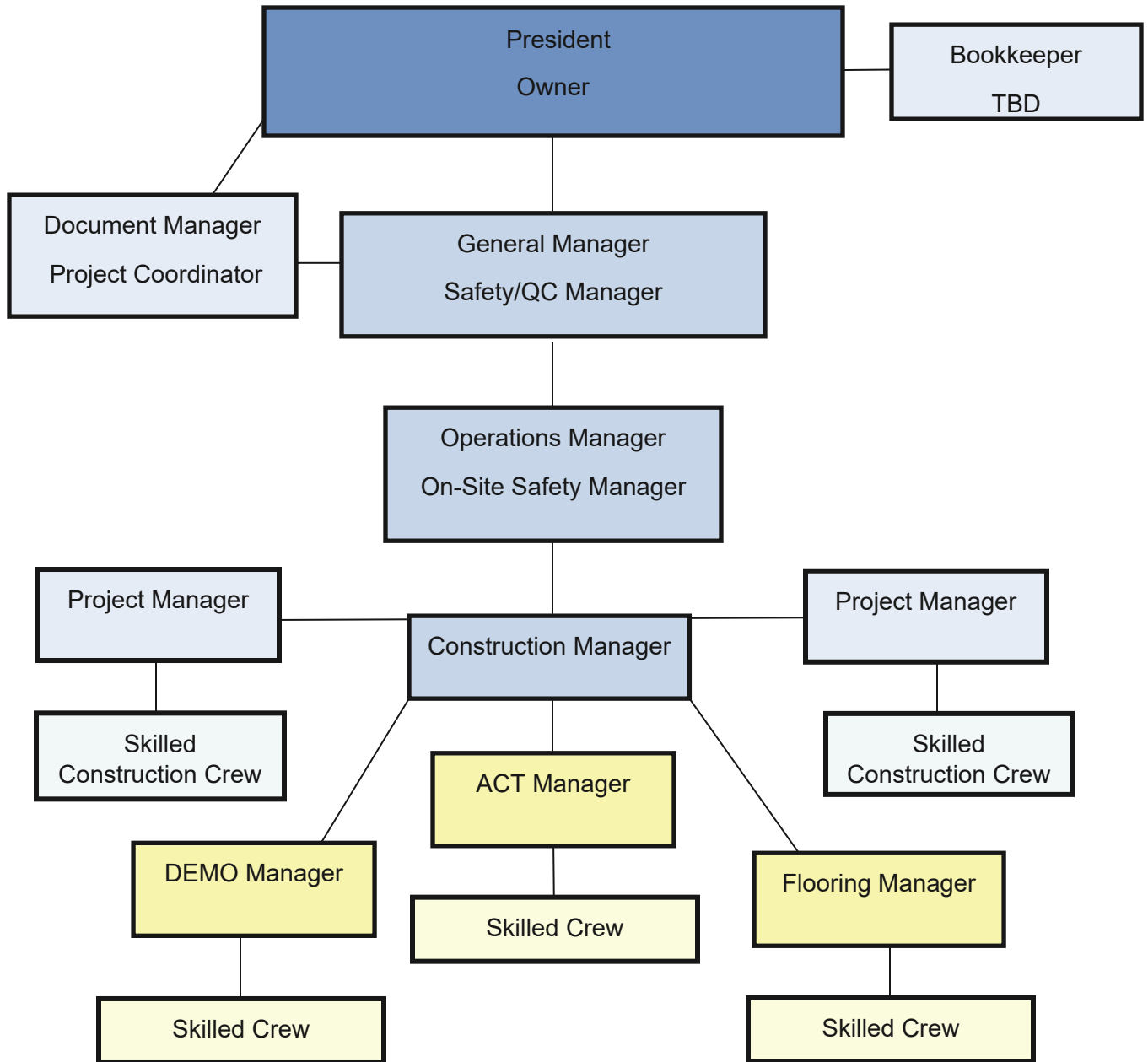
H. Quality Control of Non-Conformance and Punch List Items

Non-Conformances

Punch List

I. Records

Organizational Chart



A. Quality Control Project Personnel

Consolidated Builders of NM LLC requires that the quality control personnel remain independent from the pressures of construction production. We have implemented organizational lines of authority as defined by our company Organizational Chart.

The Operations or Construction Manager will appoint a Project Manager and Site Superintendent assigning each with specific quality responsibilities and authorities of the position.

Personnel Quality Control Responsibilities

Project Quality Assurance/Quality Control (QA/QC) Manager (includes alternate QA/QC Managers) responsibilities and authority per company requirements of Consolidated Builders of NM LL are as follows:

- Preparation, approval, and implementation of the Quality Control Plan
- Planning project quality procedures per contract requirements.
- Verification of materials as per project plans and specifications
- Development of means and methods to store and protect materials
- Maintain documentation of inspection status of materials
- Maintain documentation for material and administrative approvals
- Ensure that all materials and construction are following the requirements for the completeness, accuracy, and constructability following applicable building codes, city and state codes, and tax laws.
- Maintain documentation of inspection of materials and work executed by Consolidated Builders of NM LLC employees and/or subcontractors.
- Communicate all project-specific quality requirements to all involved parties consisting of Owner, architect, subcontractors, and staff.
- Act as the project Quality Control liaison with any party about matters relating to quality.
- Report to senior management team on performance of employees and subcontractors on issues that need improvement.
- Review and approve all project records, inspections, and contract submittals.
- Control and resolve corrective actions and quality non-conformance.

Project QA/QC authority:

- Cease work in the event quality is affected or a defect is seen or seems to be covered up
- Prevent the usage of materials considered to adversely affect quality or cover up a defect

- Remove and replace any non-conforming work or material implemented by Consolidated Builders of NM LLC, a subcontractor, or a supplier.
- Suspend or cease work and/or supply of materials to assure adherence to Quality Control plan by any company employee, subcontractor, or supplier.

Superintendent (includes Alternate Superintendent): responsibilities and authority per company requirements of Consolidated Builders of NM LL are as follows:

- Ensures construction work meets all government regulatory and code requirements, customer and contract requirements, contract technical specification, drawings, submittals and company quality standards and specifications.
- Ensures subcontractors receive a notice to work when conditions are met that will not adversely affect quality and work performed is begun and in accordance with Consolidated Builders of NM policies.
- Ensures and accurately assesses subcontractors work quality and on-time execution.
- Conducts quality inspections, tests and records findings.
- Reviews quality standards are achieved and executed before approving subcontractor and construction crew project completion.

Superintendent (includes Alternate Superintendent) authority:

- Cease work in the advent quality is affected or a defect is seen to be covered up
- Prevent the usage of materials considered to adversely affect quality or cover up a defect
- Remove and replace any non-conforming work or material implemented by Consolidated Builders of NM LLC, a subcontractor or a supplier.
- Suspend or cease work and/or supply of materials to assure adherence to Quality Control plan by any company employee, subcontractor or supplier.

Multiple Superintendents may be assigned to the project.

B. Quality Assurance Performance Measure

Consolidated Builders of NM LLC measures performance in the following areas:

- Task completion: measured by monthly on-time performance assessment.
- Contract administration compliance: measured by monthly administration assessment.
- Safety Plan compliance: measured by safety violations and monthly safety assessment.
- Quality Plan compliance: measured by monthly Quality Plan assessment.
- Customer Satisfaction: measured by customer feedback, surveys, complaints and quality assurance assessment.

Weekly, Consolidated Builders of NM LLC holds a staff performance improvement meeting discussing the key project, reviewing past performance, project quality risks, any potential quality

issues and work of subcontractors. Each action plan that is set in place is reviewed for progress at the next week's meeting.

C. Subcontractor and Supplier Qualifications

Consolidated Builders of NM LLC requires all subcontractors and suppliers can ensure their materials or services will meet the contract requirements. We evaluate the subcontractor and supplier have the capacity and equipment to carry out the contract within scheduling demands before agreements between the two parties are signed.

Subcontractor must meet the same Quality Control standards as Consolidated Builders of NM LLC through either following this Quality Control plan or operating under their similar high standard quality program.

Consolidated Builders of NM LLC monitors the ongoing performance of all subcontractors, the administrative staff verifies the qualifications of all subcontractors and suppliers throughout the project duration.

D. Project Quality Specification

Consolidated Builders of NM LLC ensure that the customer expectations will be fulfilled on every project. We define the requirements for each contract before approval. This is achieved by information in the contract which clearly defines the customer's expectations. We research all the necessary details are provides and then set the requirements for construction.

Compliance to standards-based written specifications is expected by all company personnel and subcontractors. To achieve this, specifications must be clearly defined and reviewed. These specifications include and apply to materials, work procedures, qualified personnel, subcontractors, the safe work rules and environmental conditions.

These put in place specified standards ensure materials, methods and work results are not left to discretionary practices.

E. Testing and Verifications

Consolidated Builders of NM LLC identifies the inspections and tests needed to be performed during the project and the necessary testing procedures are available to perform the tests in a satisfactory manner. Outside or independent laboratories may be required to perform tests or quality inspections. We require proof of certification by a nationally recognized testing accreditation organization as appropriate for the scope of inspection or test to be performed. The QA/QC Manager witnesses the test with the appropriate organization representatives present and/or with the individual(s) qualified to perform the designated test(s).

A test report is completed for each test, these reports are used for monitoring compliance to the plan. Test reports are submitted to the Owner / Architect and are filed and logged with all project documentation. In the event a test is failed, it must be cleared by 1) Retest, if there is any doubt

that the first test was not adequate 2) Rework, re-inspect and re-test 3) Failed Material, remove, replace re-inspect and re-test.

F. Inspections

Consolidated Builders of NM LLC identifies the procedures of quality control during the project which includes: work tasks and production phases. All work tasks are subject to a series of inspections; before, during and after the work is completed by both staff employees or subcontractors. Work tasks and production phases include:

1. Review of applicable specifications plans and shop drawings
2. Review of submittals; ensure all related submittals, shop drawings and materials have been tested (if applicable), submitted and approved.
3. Review of the detailed schedule for the execution of work.
4. Discuss required testing and frequency.
5. Review provisions to ensure controlled inspection and training.
6. Examination of the work area, ensuring all required preliminary work is completed and in compliance with plans and specifications.
7. Examination of related material, review of Receiving Material Inspection Reports and verification that the items received comply with the contract and are properly stored.
8. Review Site Safety Plan ensuring safety precautions are met, and the required safety equipment is available.
9. Work in Progress inspections continuously verify the work conforms to project specifications and workmanship expectations.
10. At the completion of task for the Definable Feature of Work an inspection verifies all work, material and tests have been completed and passed following the company and project quality standards and requirements.

All inspection results are kept digitally as well as hard copied as part of the project files.

G. Submittals

Consolidated Builders of NM LLC ensures submittals are reviewed, certified and managed by the Quality Control Manager. One (1) copy of the completed submittal remains with the Contractor and one (1) copy is returned to the Owner / Architect. Included in the copy is all manufacturer data, cut-sheets, performance characteristics, capacities, wiring diagrams, schedules, operation, LEED information, operation and maintenance manuals and any other pertinent/relevant information.

Submittals are filed according to the specification section and paragraph number. Color and mock-up samples are maintained and kept at the job site in a secure location with a tag or sticker identifying the material. A "Rejected" label is placed on the object and is removed from the job site when requested.

A Submittal Register is maintained by the Project Manager. Revised copies of the Submittal Register are provided to Owner / Architect monthly.

The QA/QC Manager checks and approves all submittals before submission. If found to be in strict conformance with the contract specifications, each item is stamped, signed, and dated. Copies of review comments indicating the action taken are included with each submittal.

H. Quality Control of Non-Conformances and Punch List Items

Non-Conformances

In the event a problem may occur in work quality, Consolidated Builders of NM LLC will contain the issue through clear mark mentation of the item thereby preventing an inadvertent cover-up. We will expedite corrective actions to bring the workmanship or material issue into conformance through repair, replacement, or rework. All previously completed work will be inspected for similar non-conformance issues. Should we not correct the item to meet contract standards, the Owner will be notified, and approval of the corrective measures must be obtained before proceeding.

- The QA/QC Manager is responsible for the control and documentation of nonconforming items.
- The QA/QC Manager prevents non-conforming items from installation.
- The QA/QC Manager records all non-conformances and the corrective actions to be taken which are documented in a “Weekly Report” and a Non-Conformance Report.
- The QA/QC Manager signs and forwards the Non-Conformance Report to the Owner/Architect.
- The Engineer of Record initiates the disposition(s) necessary to clear the item.
- After verification of “Corrective Action” is completed the QA/QC Manager the work will be re-inspected and re-tested.
- Non-Conformance Reports, logs and documents are filed and maintained. The Reports and Records are submitted to Owner/Architect upon completion of project.

Punch List:

Throughout the duration of the project, the QC Report reports any on-going Punch List items and displays all corrected deficiencies done by Consolidated Builders of NM LLC. The Initial Punch List is developed, maintained, updated, and submitted to the Project Manager for corrective actions. Corrective actions will be completed within the given time stated. The QA/QC Manager will perform follow-up inspections to ensure all corrective action has been completed prior to notifying the Owner/Architect. A Pre-Final Punch List is created with the QA/QC Manager and the Owner/Architect. This Pre-final Punch List is formally documented and given an estimated completion date to complete any corrections or deficiencies. The QA/QC Manager will notify the Owner/Architect upon completion of all items in the Pre-Final Punch List days prior to the Final Inspection.

I. Records

The QA/QC Manager and Documentation Manager will maintain all original plans, subcontractor bids, submittals, testing, inspection, and reports both digitally and in a hard copy. All records are maintained and filed, both as a hard copy and digitally in Consolidated Builders of NM LLC's office. All original documents and records will be digitally stored and duplicated. Both the hard and digital copies, as well as the plans will be handed over to the Owner upon completion of the project.



WORKERS COMPENSATION EXPERIENCE RATING

Risk Name: CONSOLIDATED BUILDERS OF NEW MEXI

Risk ID: 300276792

Rating Effective Date: 01/01/2022

Production Date: 01/17/2022

State: NEW MEXICO

30-NEW MEXICO Firm ID: Firm Name: CONSOLIDATED BUILDERS OF NEW MEXI

Carrier: 11266 Policy No. XWA1855524034 Eff Date: 04/27/2017 Exp Date: 04/27/2018

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
5445	2.18	.23	180,187	3,928	903					
8810	.10	.36	26,078	26	9					
9807	EMPLOYERS LIABILITY			0	0					
Policy Total:			206,265	Subject Premium:	10,787	Total Act Inc Losses:			0	

30-NEW MEXICO Firm ID: Firm Name: CONSOLIDATED BUILDERS OF NEW MEXI

Carrier: 31801 Policy No. WC10000063322018A Eff Date: 04/27/2018 Exp Date: 01/01/2019

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
5020	2.17	.24	30,763	668	160					
5445	2.18	.23	190,921	4,162	957					
8810	.10	.36	47,131	47	17					
9037	RATE DEVIATION PRE			0	0					
Policy Total:			268,815	Subject Premium:	16,952	Total Act Inc Losses:			0	

30-NEW MEXICO Firm ID: Firm Name: CONSOLIDATED BUILDERS OF NEW MEXI

Carrier: 31801 Policy No. WC10000063322019A Eff Date: 01/01/2019 Exp Date: 01/01/2020

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
5020	2.17	.24	7,745	168	40					
5221	1.93	.24	14,939	288	69					
5445	2.18	.23	316,261	6,894	1,586					
8810	.10	.36	67,167	67	24					
9037	RATE DEVIATION PRE			0	0					
Policy Total:			406,112	Subject Premium:	24,279	Total Act Inc Losses:			0	

30-NEW MEXICO Firm ID: Firm Name: CONSOLIDATED BUILDERS OF NEW MEXI

Carrier: 31801 Policy No. WC10000063322020A Eff Date: 01/01/2020 Exp Date: 01/01/2021

Code	ELR	D-Ratio	Payroll	Expected Losses	Exp Prim Losses	Claim Data	IJ	OF	Act Inc Losses	Act Prim Losses
5020	2.17	.24	92,137	1,999	480					
5445	2.18	.23	359,682	7,841	1,803					
8810	.10	.36	66,458	66	24					
9037	RATE DEVIATION PRE			0	0					
Policy Total:			518,277	Subject Premium:	35,576	Total Act Inc Losses:			0	

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* Total by Policy Year of all cases \$2000 or less.

D Disease Loss

X Ex-Medical Coverage

U USL&HW

C Catastrophic Loss

E Employers Liability Loss

Limited Loss



WORKERS COMPENSATION EXPERIENCE RATING

Risk Name: CONSOLIDATED BUILDERS OF NEW MEXI

Risk ID: 300276792

Rating Effective Date: 01/01/2022

Production Date: 01/17/2022

State: NEW MEXICO

State	Wt	Exp Excess Losses	Expected Losses	Exp Prim Losses	Act Exc Losses	Ballast	Act Inc Losses	Act Prim Losses
NM	.08	20,082	26,154	6,072	0	29,875	0	0
(A) Wt	(B)	(C) Exp Excess Losses (D - E)	(D) Expected Losses	(E) Exp Prim Losses	(F) Act Exc Losses (H - I)	(G) Ballast	(H) Act Inc Losses	(I) Act Prim Losses
.08		20,082	26,154	6,072	0	29,875	0	0

	Primary Losses	Stabilizing Value	Ratable Excess	Totals	
Actual	(I) 0	$C * (1 - A) + G$ 48,350	(A) * (F) 0	(J) 48,350	
Expected	(E) 6,072	$C * (1 - A) + G$ 48,350	(A) * (C) 1,607	(K) 56,029	
	ARAP	FLARAP	SARAP	MAARAP	Exp Mod
Factors	1.00				(J) / (K) .86

REVISED RATING
 REVISED RATING TO INCLUDE UPDATED DATA FOR: NM, POL. #: WC1000063322020A, EFF.: 01/01/2020

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Attachment D - Affidavit of Non-Violation

See attached Affidavit of Non-Violation of Labor Codes

Attachment D

Affidavit of Non-Violation of Labor Codes

Supplemental to Subcontractor's Statement of Qualifications

Name of Firm: Consolidated Builders of NM LLC

Address: PO BOX 26785 Albuquerque, NM 87125

Project: UNM Job Order Contracting (JOC)

Reference: UNM Job Order Contracting (JOC)

Request for Proposal No: RFP - 2379 - 23

Affidavit of Non-violation of Labor Codes

To: The University of New Mexico

The undersigned officer of Consolidated Builders of NM hereby states that Consolidated Builders of NM has, during the past five years, been free of any determinations by a court or an administrative agency, of repeated or willful violations of laws and/or regulations pertaining to the payment of prevailing wages or employment of apprentices of public works projects.

Samia Apodaca
Signature

10/26/2022
Date

Samia Apodaca

Name

President

Title

NOTARY

State of New Mexico) County of Bernalillo)

Signed or attested before me on 10/26/2022 by Samia Apodaca

STATE OF NEW MEXICO
NOTARY PUBLIC
Cynthia Chacon
Commission No. 1114858
May 04, 2024

seal

Cynthia Chacon

My Commission Expires: 05/04/2024



Attachment E- Value Statement

See attached Consolidated Builders value statement.



Consolidated Builders of NM Statement of Values:

Mission

It is our mission at Consolidated Builders of NM to build the highest quality and most efficient facilities possible for our clients. We are committed to building the best and we stand behind what we do!

“To do whatever it takes to get the job done.”

We believe as each project is successfully completed our expertise continues to grow. With this knowledge base we continue to produce high quality construction projects for our clients. This is all made possible by our team of dedicated and hardworking employees.

We will apply our mission statement to **UNM Job Order Contracting (JOC)** project by going above and beyond the by providing excellent communication between owner, architect, and subcontractors. We will strive to ensure that as questions or issues arise, answers are sought to help alleviate costs of both time and budget. We will ensure the highest quality within a timely manner. We will consistently go above and beyond while maintaining a “whatever-it-takes” attitude.

Core Values

Respectful – *Every person treated with respect.*

We will respect every individual by listening to his/her point of view, show genuine concern for others and attempt to better the lives of our employees, their families, the community, and the people with whom we associate.

Integrity – *Our word is our bond.*

We will conduct business in a manner that demonstrates high standards of moral behavior as individuals and as a company.

Ethical – *We will do the right thing.*

As a company, we will conduct business with a sense of fairness and comply with local, state, and federal laws.

Safety – *The way we work.*

We will provide a safe work environment for our employees and clients through proactive training, focus, and recognition. The health and welfare of our employees is critical to our success.

Accountable – *We will be there for our clients.*

We will be responsive to all clients, owners, architects, and stand behind our work. We will fulfill our commitments to our clients, vendors, and employees.

We will apply our Core Values by respecting the communication between owner/architect/contractor. We will also encourage respectful communication between trades on the job site. We will apply integrity to all that we do whether it is demolition to electrical. We strive to be transparent and open with all involved during the construction process. We will always operate in an ethical manner by consistently making decisions that are fair and follow state industry standards. We will provide our staff with the training required to work in a safe manner as well as the ability to identify potential dangers that may exist or are unique to UNM Clients.



Attachment F: Further Explanation

6.a Is your firm free from any court judgments, pending litigation, arbitration and final agency decisions filed within the last five (5) years in a construction related matter in which the contractor, or any officer, is or was party?

Consolidated Builders of NM LLC was under litigation in 2019 for a building demolition project at 1111 Stanford NE. A law student filed a lawsuit against UNM, CGI, and Consolidated Builders of NM claiming personal injury from exposure to dust and asbestos while walking from UNM Law School to his vehicle. We believe all industry precautions were in place to absolve all parties of negligence and thereby a settlement was agreed upon June of 2020. The project continued throughout the litigation process until completion on March of 2020 without any further instances or complaints.

We are committed to addressing any and all potential risks throughout the life-cycle of all our projects. We are also committed to the completion of each and every project with the utmost care and concern along with all individuals involved.



Attachment G - Additional Information

See attached Business information, Customer Satisfaction Surveys, and Letter of References



CAPABILITIES STATEMENT

Consolidated Builders of NM is a general contractor specializing in commercial construction for private and public clients. The company performs projects ranging in size from \$5000—\$2 million. The locally *Woman-Owned* and operated *Small Business* was founded in 1996. Samia Apodaca, President and CEO, has a degree in Construction Management with more than 20 years experience in commercial and residential construction. She has successfully completed over \$50 million in projects for both the public and private sector.

Contact Information:

Consolidated Builders of NM, LLC.
 Samia Apodaca, President CEO
 PO Box 26785
 Albuquerque, NM 87125
 Office: 505-873-6139
 Fax: 505-873-6137
 Samia.cbnm.comcast.net

License:

New Mexico GB-98-59613

Registration Numbers:

FEIN: 27-1941612
 DUNS: 794794854
 Cage Code: 77MC6
 Public Works: 2236220110429

NAICS Code:

236220-Commercial and Institution Buildings
 The construction of new work, additions, alterations, maintenance, and repairs .

Bonding Capacity:

\$1 million—Single
 \$2 million—Aggregate

Certifications:

OSHA 30

Contracts:

CES Procurement Partner
 Contract # 18-03B-G1046-124
 On-Call: UNM & UNMH

Expertise:

New Construction Tenant Improvements for:

- Healthcare
- Research Facilities
- Higher Education

Completed Projects for Key Clients:

- UNM BMSB 382 Laboratory- \$385,000
- APS Building M Training Center- \$1,500,000
- UNM Cancer Center- \$478,000
- UNMH IR CT Room- \$695,000
- UNMH IR 3- \$365,000
- UNMH OR Waiting Room- \$125,000
- UNMH Children’s Heart- \$150,000

Self Perform Capabilities:

- Demolition
- Thermal/Moisture Protection
- Metal Stud Framing
- Doors and Windows
- Drywall and Finishing
- Acoustical Ceilings
- Painting/Coatings
- Flooring
- Stucco



University of New Mexico– IR CT



University of New Mexico Hospitals– Children’s Heart

Company Biographies



Samia Apodaca, CEO, has 20 plus years of experience as Project Manager and Office Manager in construction, steering business development, operational efficiencies and strategic initiatives for hospital and educational properties. She provides leadership for up to 15 employees and many subcontractors with multi-project responsibility for a variety of construction projects. She executes a “clear vision and voice” to align with high ethical standards and cultures of discipline that value integrity and transparency in the core business.



Leonard Apodaca, COO, is a Construction Manager with a 30 plus year record of success overseeing all phases of multimillion-dollar construction to tenant improvements for government, healthcare, educational and private-sector clients. His experience includes managing crews of up to 150 on various construction and demolition projects. Leonard has a standard of “doing whatever it takes to get the job done” providing a proven history of on-time, on-budget and high-quality project completions.

***Dedicated to deliver the
highest quality and best
value to each customer***

UNMH OR Waiting Room



“The work that was done by their team is so impressive and has made a huge improvement to our Surgical Waiting Room. With the limited space that they had to work with they were able to add a registration office, consultation office, a beautiful reception desk and they were able to accomplish the modern look and design I wanted.”

-Marilyn Kramer Surgical Services

We know how to tackle the unique.

UNM & UNMH On-Call Contracts
CES Contract # 18-03B-G1046-124
FEIN: 27-1941612
DUNS: 794794854
NAICS CODES: 236220 Institutional Bldgs.
Cage Code: 77MC6
Public Works: 2236220110429

We are...

... a General Contractor, locally owned and operated since 1996.

...striving to provide quality work, excellent service with fair pricing.

...delivering hands-on approach with certainty to schedule, cost and quality through in-house specialists who handle all your needs from estimating to equipment procurement through commissioning.

...committed to close collaborations with owners, architects, engineers and the end-user.

...using real world knowledge and technology tools achieving better control over every aspect of your construction project because...

we are a true builder.

Consolidated Builders of NM

PO Box 26785

Albuquerque, NM 87125

505-873-6139

consolidatedbuilders@comcast.net

WE do whatever it takes to get the job done...



UNMH Children's Heart



“We were especially impressed with the care and attention Consolidated Builders gave us during the remodel of our office.”

- UNMH, Pediatric Dept.

Consolidated Builders of NM is known throughout the construction industry for high quality, excellent customer service and a willingness to go above and beyond.



UNMH Main IR 3

Performed by in-house employees working around your schedule including after hours and weekends. We provide tenant improvements to meet any need.

Providing these services:

- Demolition
- Steel-Stud Framing
- Interior Walls: Patching, Painting & Sheetrock
- Flooring: Carpet, Tile and VCT
- Ceilings: Acoustical or Sheetrock
- Stucco

We aim to build a better solution... every time...every day... for all..



Consolidated Builders of NM meets our customer needs, whether large or small, from simple office remodels to complete builds...WE DO IT ALL!

Higher Education: No matter how complex your commercial construction project is, we manage every aspect from preconstruction through completion of your project we ensure faster and safer executions.

Research facilities: Life sciences. Nanotechnology. Pharmaceutical and biopharmaceutical processing. Data centers. High containment labs (BSL-3, BSL-4 and potent compound). Cleanrooms. Agri-business. Biomedical facilities. Research facilities. All are on our resume.

Tenant Improvements: Each project has daunting challenges and precise needs. CBNM brings expertise and resources to solving them without sacrificing quality.

Healthcare: CBNM sets the standard for healthcare facility remodels throughout New Mexico and is recognized for tackling the toughest construction challenges in unique healthcare environments providing uninterrupted patient care, staff and visitor safety.



BBRP West Vestibule

Building Lasting Relationships!

Consolidated Builders of NM

PO BOX 26785
Albuquerque, NM 87125



Consolidated Builders of NM requests your help. Please complete the following Customer Satisfaction Survey based on the project we recently completed for your organization. Thank you for your time.

1. Did the project team deliver the results and quality that were promised?

Less than expected As expected More than expected Consistently more

1a. Were key project deadlines met with a "whatever it takes" attitude?

Less than expected As expected More than expected Consistently more

1b. Was consistent discipline and direction provided on approach, scope, and schedule?

Less than expected As expected More than expected Consistently more

1c. Did the project team guide your staff and project results? Were they "team players"?

Less than expected As expected More than expected Consistently more

2. The project process was ... Was there open and timely communication? Did the project team act as a team?

Less than expected As expected More than expected Consistently more

2a. Were the right personnel consistently assigned throughout the project?

Less than expected As expected More than expected Consistently more

2b. Was the project team creative and flexible in their approach to meeting objectives?

Less than expected As expected More than expected Consistently more

2c. Did the project team listen, learn, and then execute solutions to overcome challenges?

Less than expected As expected More than expected Consistently more

3. The overall service on this project was ...

Less than desirable As expected Better than expected Consistently

Comments/Testimonials:

Please check this box to grant us permission to use your testimonial in our marketing on website and printed material.

Please check this box if you are willing to act as a reference for our company in the future.

Name Sharon Rodgers Title/Dept UNM PDC
 Phone 239-4756 Email srodgers5@unm.edu
 Project Coronado Hall Phase 2

Consolidated Builders of NM

PO BOX 26785
Albuquerque, NM 87125



Consolidated Builders of NM requests your help. Please complete the following Customer Satisfaction Survey based on the project we recently completed for your organization. Thank you for your time.

Customer Name: UNM Project Name: HSSB 105 Project Number: PO158565

Project Manager/ Date: May 13, 2019

Stakeholder:

Ryan Reynolds

1. Did the project team deliver the results and quality that were promised?

Less than expected As expected More than expected Consistently more

1a. Were key project deadlines met with a "whatever it takes" attitude?

Less than expected As expected More than expected Consistently more

1b. Was consistent discipline and direction provided on approach, scope, and schedule?

Less than expected As expected More than expected Consistently more

1c. Did the project team guide your staff and project results? Were they "team players"?

Less than expected As expected More than expected Consistently more

2. The project process was ...

Less than desirable As expected Better than expected Consistently better

2a. Was there open and timely communication? Did the project team act as a team?

Less than expected As expected More than expected Consistently more

2b. Were the right personnel consistently assigned throughout the project?

Less than expected As expected More than expected Consistently more

2c. Was the project team creative and flexible in their approach to meeting objectives?

Less than expected As expected More than expected Consistently more

2d. Did the project team listen, learn, and then execute solutions to overcome challenges?

Less than expected As expected More than expected Consistently more

3. The overall service on this project was ...

Less than desirable As expected Better than expected Consistently better

4. Comments / Testimonial: [Add your comments here.]

Please check this box to grant us permission to use your testimonial on our website or in our future marketing efforts.

Please check this box if you are willing to act as a reference for our company in the future.

Name _____ Vicente

Castillo _____ Title/Dept _____ Architect _____

Phone _____ 505-321-2173 _____ Email _____ vicente@va-architects.com _____

Thank you very much for taking the time to complete this survey. Your feedback is valued and very much appreciated!

Consolidated Builders of NM

PO BOX 26785
Albuquerque, NM 87125



Consolidated Builders of NM requests your help. Please complete the following Customer Satisfaction Survey based on the project we recently completed for your organization. Thank you for your time.

1. Did the project team deliver the results and quality that were promised?

Less than expected As expected More than expected Consistently more

1a. Were key project deadlines met with a "whatever it takes" attitude?

Less than expected As expected More than expected Consistently more

1b. Was consistent discipline and direction provided on approach, scope, and schedule?

Less than expected As expected More than expected Consistently more

1c. Did the project team guide your staff and project results? Were they "team players"?

Less than expected As expected More than expected Consistently more

2. The project process was ... Was there open and timely communication? Did the project team act as a team?

Less than expected As expected More than expected Consistently more

2a. Were the right personnel consistently assigned throughout the project?

Less than expected As expected More than expected Consistently more

2b. Was the project team creative and flexible in their approach to meeting objectives?

Less than expected As expected More than expected Consistently more

2c. Did the project team listen, learn, and then execute solutions to overcome challenges?

Less than expected As expected More than expected Consistently more

3. The overall service on this project was ...

Less than desirable As expected Better than expected Consistently

Comments/Testimonials:

Please check this box to grant us permission to use your testimonial in our marketing on website and printed material.

Please check this box if you are willing to act as a reference for our company in the future.

Name: Del L. Dixon Title: Principal / Architect

Phone: (505) 843-9639 Email: ddixon@studioswarch.com

Project: City of Albuquerque Pino Yards Vehicle Service Maintenance Drive Thru

Consolidated Builders of NM

PO BOX 26785
Albuquerque, NM 87125



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Less than expected As expected More than expected Consistently more

2c. Did the project team listen, learn, and then execute solutions to overcome challenges?

Less than expected As expected More than expected Consistently more

3. The overall service on this project was ...

Less than desirable As expected Better than expected Consistently

Comments/Testimonials: *Very flexible with customer needs and they persevered through COVID.*

Please check this box to grant us permission to use your testimonial in our marketing on website and printed material.

Please check this box if you are willing to act as a reference for our company in the future.

Name Jesse Valdez Title/Dept Project Manager/City of Albuquerque
 Phone 505 697-8075 Email jesse.valdez@cabq.gov
 Project Palo Duro Aerobics

Consolidated Builders of NM

PO BOX 26785
Albuquerque, NM 87125



Consolidated Builders of NM requests your help. Please complete the following Customer Satisfaction Survey based on the project we recently completed for your organization. Thank you for your time.

1. Did the project team deliver the results and quality that were promised?

- Less than expected As expected More than expected Consistently more

1a. Were key project deadlines met with a "whatever it takes" attitude?

- Less than expected As expected More than expected Consistently more

1b. Was consistent discipline and direction provided on approach, scope, and schedule?

- Less than expected As expected More than expected Consistently more

1c. Did the project team guide your staff and project results? Were they "team players"?

- Less than expected As expected More than expected Consistently more

2. The project process was ... Was there open and timely communication? Did the project team act as a team?

- Less than expected As expected More than expected Consistently more

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- Less than expected As expected More than expected Consistently more

2b. Was the project team creative and flexible in their approach to meeting objectives?

- Less than expected As expected More than expected Consistently more

2c. Did the project team listen, learn, and then execute solutions to overcome challenges?

- Less than expected As expected More than expected Consistently more

3. The overall service on this project was ...

- Less than desirable As expected Better than expected Consistently

Comments/Testimonials: *Provided upgraded furnishings for Firefighters!*

Please check this box to grant us permission to use your testimonial in our marketing on website and printed material.

Please check this box if you are willing to act as a reference for our company in the future.

Name Jesse Valdez Title/Dept Project Manager/City of Albuquerque
 Phone 505 697-8075 Email jesse.valdez@cabq.gov
 Project Fire Station 6 Bathroom Reno

July 31, 2018

To Whom It May Concern:

It is with great pleasure that I write this letter of recommendation on behalf of Samia Apodaca and Leonard Apodaca of Consolidated Builders, Inc.


I have worked with Consolidated Builders for the past five years on many projects with University of New Mexico Hospitals, Albuquerque Public Schools and private offices and residences. They are responsive and courteous; and adapt well to various situations and working environments. Samia and Leonard make a conscious effort to complete a project within the scheduled time and to manage the projects costs that are within their control.

They are especially skilled in working within existing, occupied facilities. The occupants of these facilities have really appreciated Consolidated Builders' efforts in minimizing disruption due to construction activities and the staffs courteous and professional attitude.

I give high recommendations for Consolidated Builders, and am confident that they will provide the same high level of service and commitment to you that I have witnessed.

If you have any questions or wish to speak to me further about Consolidated Builders, Samia Apodaca or Leonard Apodaca, please feel free to give me a call at 505 843-7587.

Very truly yours,



Rupal S. Engineer
Managing Member, Design Plus LLC



**Studio Southwest
Architects Inc.**

August 3, 2018

Re: Reference for Consolidated Builders

To Whom This May Concern:

I worked with Consolidated Builders on the UNMH Cancer Center Fourth Floor Admin project. This was a staff-occupied space next to the director's office. Consolidated showed a high level of attention to detail in ensuring the jobsite was always appropriately contained and clean during the project. UNMH has a strict adherence to specific materials used on any project and Consolidated went above and beyond in using those materials. The job was completed on time and within budget.

Sincerely,

A handwritten signature in black ink, appearing to read "Dave Ellin". The signature is fluid and cursive, written over the printed name.

Dave Ellin
Project Manager

File: g:\dave e\reference letters\180803 ltr of reference for consolidated builders.docx

Albuquerque
2101 Mountain Road NW
Albuquerque, NM 87104
T 505.843.9639
F 505.843.9683
mail@studioswarch.com

Santa Fe
P.O. Box 9308
Santa Fe, NM 87504
T 505.982.7191
F 505.992.0585
mail@studioswarch.com

www.studioswarch.com



See attached Business Licenses, Registrations, and Dun & Bradstreet Report

Gary Johnson
Governor

STATE OF NEW MEXICO
REGULATION AND LICENSING DEPARTMENT

Robin Dozier Otten
Superintendent

CONSTRUCTION INDUSTRIES DIVISION

725 St. Michael's Drive
Santa Fe, New Mexico 87501

Anita Lockwood
Director

PERMANENT LICENSE # 59613

This is to certify that:

CONSOLIDATED BUILDERS

Located at:

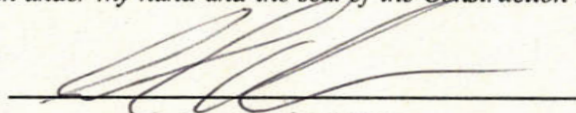
**6125 COORS BLVD. SW
ALBUQUERQUE NM 87121**

has complied with all the requirements of the law and is hereby licensed as a contractor, to operate under the classifications of:

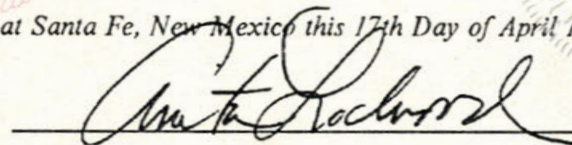
GB98

And to permit or contract projects singly in New Mexico for a dollar value of \$1,000,000-

Given under my hand and the seal of the Construction Industries Division at Santa Fe, New Mexico this 17th Day of April 1997

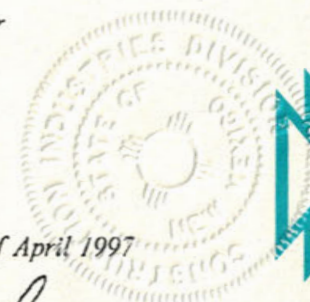


Signature of Contractor



Director

NOTE: This certificate is now and shall remain the property of the CONSTRUCTION INDUSTRIES DIVISION and shall be surrendered at any time upon demand.
This license is not transferable.



STATE OF NEW MEXICO

CONSTRUCTION INDUSTRIES DIVISION

CONSOLIDATED BUILDERS

LICENSE NUMBER

59613

Qualifying Party(S)
APODACA LEONARD

EXPIRES

04/30/2024

CLASSIFICATION(S)

GB96



Alan Bailey
DIRECTOR

This card is the property of the CID and shall be surrendered upon demand



CITY OF ALBUQUERQUE BUSINESS REGISTRATION

CITY OF ALBUQUERQUE
P.O. BOX 1293
ALBUQUERQUE, NM 87102

CONSOLIDATED BUILDERS OF NM, LLC
PO BOX 26785
ALBUQUERQUE NM 87125

CITY OF ALBUQUERQUE

CONSOLIDATED BUILDERS OF NM, LLC (CONSOLIDATED BUILDERS OF NM)
116 VERANDA RD NW
ALBUQUERQUE NM

PERMIT NO: COM-2018-352770

PROGRAM: BUSINESS REGISTRATION

EFFECTIVE FROM: 12/18/2021 THROUGH: 12/17/2022

HAVING COMPLIED WITH THE FEE REQUIREMENTS OF CHAPTER 13 ARTICLE 1 OF THE REVISED ORDINANCES.

REGISTRATION OR LICENSING WITH THE CITY OF ALBUQUERQUE AND PAYMENT OF FEES DOES NOT CONSTITUTE A
WAIVER OF ANY REQUIREMENTS OR PROVISIONS CONTAINED AT ANY LAW.

THE ACTIVITY/BUSINESS PROPOSED TO BE CONDUCTED AT ANY LOCATION WITHIN THE CITY SHALL BE APPROVED BY
THE CITY'S ZONING ENFORCEMENT OFFICER PRIOR TO COMMENCING THE ACTIVITY/BUSINESS.

PLANNING DEPARTMENT - CODE ENFORCEMENT DIVISION

WWW.BIZREG.CABQ.GOV

(505) 924-3890

POST IN A CONSPICUOUS PLACE



Bernalillo County, New Mexico
Business Registration

License #: ZBL2017-0049

Effective Date: 2/23/2022

Expiration Date: 2/23/2023

License Granted to: **Samia Apodaca**

Business Name: **Consolidated Builders of NM LLC**

Business Type: **Contractor**

Located at: **116 Veranda Rd NW A, Albuquerque, NM 87107**

In Witness Whereof, I set my hand and affix the seal of the Board of County Commission, in Albuquerque,
NM this 02/02/2022.

Berna Georgescu

Business Registration Clerk



THE CITY OF VISION

City of Rio Rancho
Office of the City Clerk
3200 Civic Center Circle NE, Suite 150
Rio Rancho, NM 87144
(505) 891-5004



CONSOLIDATED BUILDERS OF NM
P.O. BOX 26785

ALBUQUERQUE NM 87107

OFFICIAL BUSINESS REGISTRATION

Issued to:

CONSOLIDATED BUILDERS OF NM

Located at:

OUT OF CITY
RIO RANCHO NM 87124

License #: 22-00009420

Date Issued: February 02, 2022

Expiration Date: February 28, 2023

Business Type: OUT OF CITY-CONSTRUCTION OF BUILDINGS

POST IN A CONSPICUOUS LOCATION

Certificate of Contractor Registration



This is to certify that

Consolidated Builders Of NM

116 VERANDA RD NW

ALBUQUERQUE, NM, 87107-2253

has registered with the Department of Workforce Solutions

Registration Date: 10/22/2018

Registration Number: 002548820121019

**This certificate does not show the current status of the company.
To see the current status for this company please go to the Public Works
and Apprenticeship Application (PWAA) at
<https://www.dws.state.nm.us/pwaa>**

STATE OF NEW MEXICO

TAXATION AND REVENUE DEPARTMENT

RESIDENT CONTRACTOR CERTIFICATE

Issued to: **CONSOLIDATED BUILDERS OF NM**

DBA: **CONSOLIDATED BUILDERS OF NM**
PO BOX 26785
ALBUQUERQUE, NM 87125-6785

Expires: **13-Sep-2025**

Certificate Number:

L1336627312



Stephanie Schardin Clarke
Cabinet Secretary

THIS CERTIFICATE IS NOT TRANSFERABLE

Update your information with D-U-N-S® Manager

Report as of: 11-10-2022

Affiliate offer

Manage your business with ClientBook from 1-800Accounting. Your first two months are free. Start for Free. 1-800ACCOUNTING

Dun & Bradstreet offer

Transform your information into a more powerful sales tool. D&B Emvantage. Sign up to receive free contacts every month. Sign up now.

Consolidated Builders of NM LLC

Alerts: 0

ACTIVE
SINGLE LOCATION

Address: 116 Veranda Rd NW, Albuquerque, NM, 87107, United States

SCORES AND RATINGS			
<p>PAYDEX® Score ⓘ</p> <div style="text-align: center; font-size: 2em; font-weight: bold; margin: 10px 0;">80</div> <p style="text-align: center; font-weight: bold; font-size: 0.8em;">LOW RISK</p>	<p>Delinquency Predictor Percentile ⓘ</p> <div style="text-align: center; font-size: 2em; font-weight: bold; margin: 10px 0;">97</div> <p style="text-align: center; font-weight: bold; font-size: 0.8em;">LOW RISK</p>	<p>Financial Stress Percentile ⓘ</p> <div style="text-align: center; font-size: 2em; font-weight: bold; margin: 10px 0;">56</div> <p style="text-align: center; font-weight: bold; font-size: 0.8em;">MODERATE RISK</p>	<p>Supplier Evaluation Risk Rating ⓘ</p> <div style="text-align: center; font-size: 2em; font-weight: bold; margin: 10px 0;">2</div> <p style="text-align: center; font-weight: bold; font-size: 0.8em;">LOW RISK</p>

Monitor in Real-time

to Gain Valuable Insights into Your Business Credit

Get alerts when changes occur and have 24/7 access to the information in your Dun & Bradstreet business credit file.

\$39/mo ADD TO CART

CreditMonitor™

Call us at 1-844-940-8170 to discuss which product is right for you.

Monitor & Take Action

to Help Build Your Business Credit File

Potentially build your D&B credit file by submitting Trade References, subject to verification and acceptance,* to Dun & Bradstreet and get alerts when changes are made to your file.

\$149/mo ADD TO CART

plus
CreditBuilder

Call us at 1-844-940-8170 to discuss which product is right for you.

COMPANY PROFILE ➤

<p>D-U-N-S 79-479-4854</p> <p>Business Form Limited Liability Company</p> <p>State of Incorporation NM</p> <p>Ownership Not publicly traded</p>	<p>Mailing Address PO Box 26785 Albuquerque, NM 87125 United States</p> <p>Telephone (505) 873-6139</p>	<p>Annual Sales US\$ 1,816,619</p> <p>Employees ⓘ 16 (16 here)</p> <p>Age (Year Started) 15 (2007)</p> <p>Named Principal SAMIA APODACA, Owner</p> <p>Line of Business Industrial building construction</p>
---	---	--



LEGAL EVENTS ⓘ

Events	Open Count	Last Filed
Bankruptcies	0	-
Judgments	0	-
Liens	0	-
Suits	0	-
UCC	3	09-02-2020

TRADE PAYMENTS ⓘ

Highest Past Due

US\$ 0

Highest Now Owing
US\$ 60,000

Total Trade Experiences
9

Largest High Credit
US\$ 60,000

Average High Credit
US\$ 8,068

OWNERSHIP ⓘ

This company is a **Single Location**.

Total Members in Family Tree - 0

Subsidiaries

Branches

-

-

FINANCIAL OVERVIEW ⓘ

Source: D&B

Key Business Ratios	Ratio for the Business
Current Ratio:	25.34
Quick Ratio:	25.34
Sales Over Net Working Capital:	4.66
Collection Period:	64.73
Assets Over Sales:	0.29
Return On Assets:	0.34
Fixed Assets/Net Worth (%):	44.60
Current Liabilities Over Net Worth:	5.50
Total Liabilities Over Net Worth:	83.40
Profit Margin:	10.10
Return On Net Worth:	62.50
Debt To Equity:	0.83

Key Business Ratios	Ratio for the Business
Working Capital:	854,965.00

INQUIRIES ⓘ	
12 Month Summary	
Total number of Inquiries	Unique Customers
7 ⓘ	0

*Trade References will be added subject to Dun & Bradstreet verification and acceptance. Dun & Bradstreet cannot guarantee that trade references will be accepted or that accepted trade references will impact your business credit file. Please see <https://www.dandb.com/glossary/trade-references/> for eligibility, process and other information regarding Trade References.





Appendix C - Quality Control Plan and Safety

1) Propose a mechanism for addressing the preparation, submittal and re-submittal of proposals, transmittals, reports, drawings, and data.

Consolidated Builders of NM uses a routine with replicable steps in the process for preparing and submitting proposals. We thoroughly review scope of work and details and complete a quantity and material take-off. We request pricing from subcontractors with a due date. Next, we review subcontractors pricing and verify scope of work. Finally, we put all pricing together. We have one last in-house final review prior to ensure we are submitting an accurate proposal prior to it being sent.

Consolidated Builders of NM appreciates the importance of the transmittal/submittal process by providing a final look at the project and has the capability to eliminate potential issues. We fully understand that organization is key to running this process smoothly. Without it, the thousands of documents involved and the many layers that comprise a construction project can quickly become overwhelming. To be sure we have covered all the bases when sending off construction submittals, resubmittal we should follow a routine with replicable steps so that we do the same thing every time which streamlines administrative work and helps to reduce errors and delays.

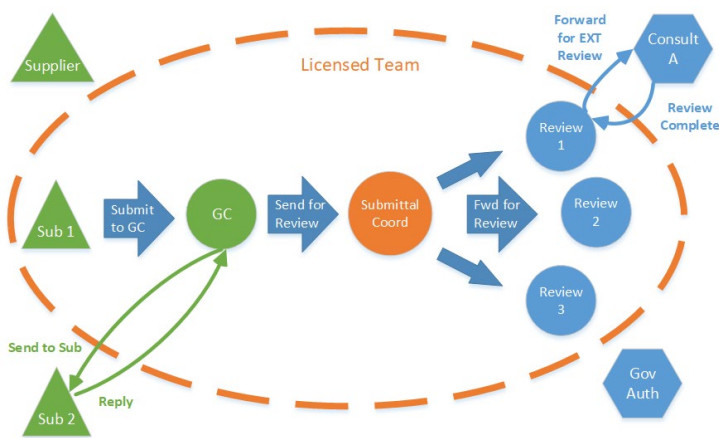
Consolidated Builders of NM uses project management software to help in streamline administrative work. Using software and helps to improve organization with automated workflows. It also provides complete visibility to the entire team by providing access to the needed documents and information while providing advanced tracking so anyone can where the submittal items are in the process, at any time, and know where they need to take action next.

2) Proposed plan for ensuring that the price proposal, submittals, and documents are complete and accurate.

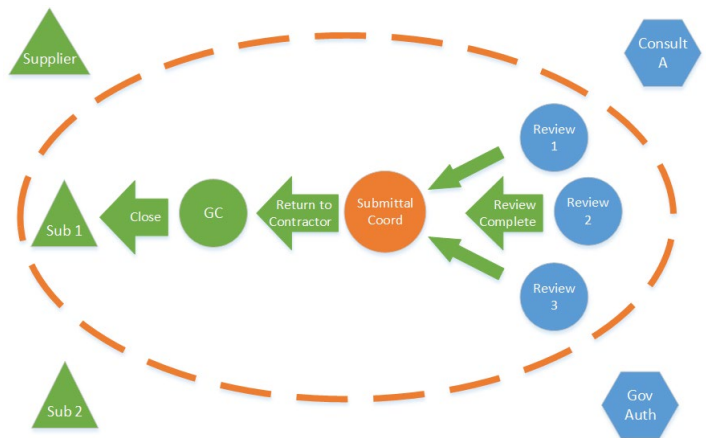
Consolidated Builders of NM follows the same process for each proposal which helps to prevent errors and overlooked items. We also complete a thorough take-off for all trades to verify and ensure quantities and entire scope of work is captured and there is no overlap in cost.

The diagrams below are a high-level view of the submittal and proposal workflow and its key players.

Forward flow of submittals



Return flow of submittals



3. Proposed organizational approach for quality control and procedures to ensure that projects are constructed according to the scope of work, standards and specifications.

Consolidated Builders of NM believes that one of the most critical factors of success for our organization depends on our effectiveness in managing the quality of the products and processes that we produce. We believe that quality is part of an initiative using operational excellence and following a standard set of rules and processes for managing such initiatives, aligning areas of quality, operations, management and others to those high-level rules and processes. The ideology behind this is that quality cannot be managed by a specific group, rather it has to be part of every employee’s responsibility.

Consolidated Builders of NM provides high quality projects at a fair price. We take pride in the company work and ultimately, the finished product. We ensure all projects are built with quality materials at exacting standards by thoroughly reviewing plans and specifications. We also keep field copies of all submittals and ASI’s. We review the plans and specifications daily with our team to guarantee all work is completed precisely per plan.

4) Explain the firm's approach to safety and procedures that will follow to ensure site safety and accident prevention on all jobs.

Consolidated Builders of NM's goal is to ensure the Safety Plan that we have in place protects the health and well-being of employees, subcontractors and customers. We pride ourselves in maintaining an accident free workplace for our employees and customers for the past twenty-six years by closely following our policies as well as OSHA standards. We have created an environment where safety is top priority, where no employee is required to work at a job he or she knows is not safe or healthful.

Our safety program consists of identifying of real and potential safety hazards, the development and practices of safe procedures, safety training, accident investigation and review, and employee safety recognition program and award incentives.

Our approach to on-the-job injury and illness *prevention* depends on proper attitudes in the field for both supervisors as well as employees. Our continued safety objective is to maintain an accident and injury free workplace through our and our employees responsibilities.

Employees Responsibility includes the following:

- All employees are required to complete the OSHA 10 certification.
- All employees are required to wear personal protective equipment as provided.
- Participate in daily job site toolbox talks and weekly safety meetings to discuss any real and potential safety hazards.
- Possess a concern for safety and health as an integral part of every operation during all construction phases.
- Trained in safe work practices and be supervised until is deemed they can perform duties safely.
- Immediately report any accident, injury or illness in addition to any unsafe or hazardous working condition to their supervisor.

Consolidated Builders of NM Safety and Health Program includes:

- Providing all the mechanical and physical safeguards.
- First aid kits and fire extinguishers are provided at all job site and in every vehicle as required by OSHA.
- Properly train all employees in safe work practices.
- Conduct daily toolbox talks and weekly safety meetings.
- Conducting job site inspections to aid in the elimination of unsafe working habits or conditions.
- Providing the necessary personal protective equipment along with its proper instruction of use.
- Creating and developing an environment where health and safety are a top priority.
- Promptly investigating every accident, injury or illness thoroughly to assess the cause of the accident and how it can be prevented in the future.

5) Please describe your company's approach to recycling. (Complete Appendix D See Appendix D

Consolidated Builders of NM is fully committed to compliance with OSHA and state regulations for the health and safety of our employees and customers.



Appendix C – Quality Control and Safety

See below our attached Quality Assurance Plan and Safety



CONSOLIDATED BUILDERS

Contractor Quality Control (QC) Plan



Consolidated Builders of NM
PO BOX 26785 Albuquerque, NM 87125
PH: 505.873.6139 Fax: 505.873.6137
consolidatedbuilders@comcast.net



Quality Policy

Consolidated Builders of NM LLC is committed to quality. Our goal is to safely deliver complete construction projects that meet all contract and customer expectations the first time. It is the responsibility of all staff and entities representing Consolidated Builders of NM LLC to aid in the implementation of the Quality Control Plan. The Quality Control Manager, Samia Apodaca handles overseeing the overall implementation of the Quality Control Plan and coordinates all project testing, inspections, and reporting matters directly with the Project Manager. The QCM has the authority to intercede directly and stop unsatisfactory work and control further processing, delivery or installation of non-conforming material. The Quality Control Manager's commitment to quality is displayed as follows:

- Employees are expected and committed to implement and follow the provisions of the QCP
- Quality standards meet or exceed all applicable regulations, codes, industry standards, manufacturers specifications, the customers contractual and individual agreement
- We stand behind our work. Each phase of construction is inspected, if a problem is found it is corrected and resolved.
- Consolidated Builders of NM LLC strives for excellence through regular employee training in efforts to remove quality risks and enhance quality performance.

We adhere to the highest standards of quality control in every phase of the project with respect to our customer and subcontractor partners.

SAMIA APODACA

President

Quality Assurance Plan

Table of Contents

Organizational Chart

A. Quality Control Project Personnel

Personnel Quality Control Responsibilities

Project QA/QC Authority

Superintendent Quality Responsibilities

Superintendent Authority

B. Quality Assurance Performance Measure

C. Subcontractor and Supplier Qualifications

D. Project Quality Specification

E. Testing and Verifications

F. Inspections

G. Submittals

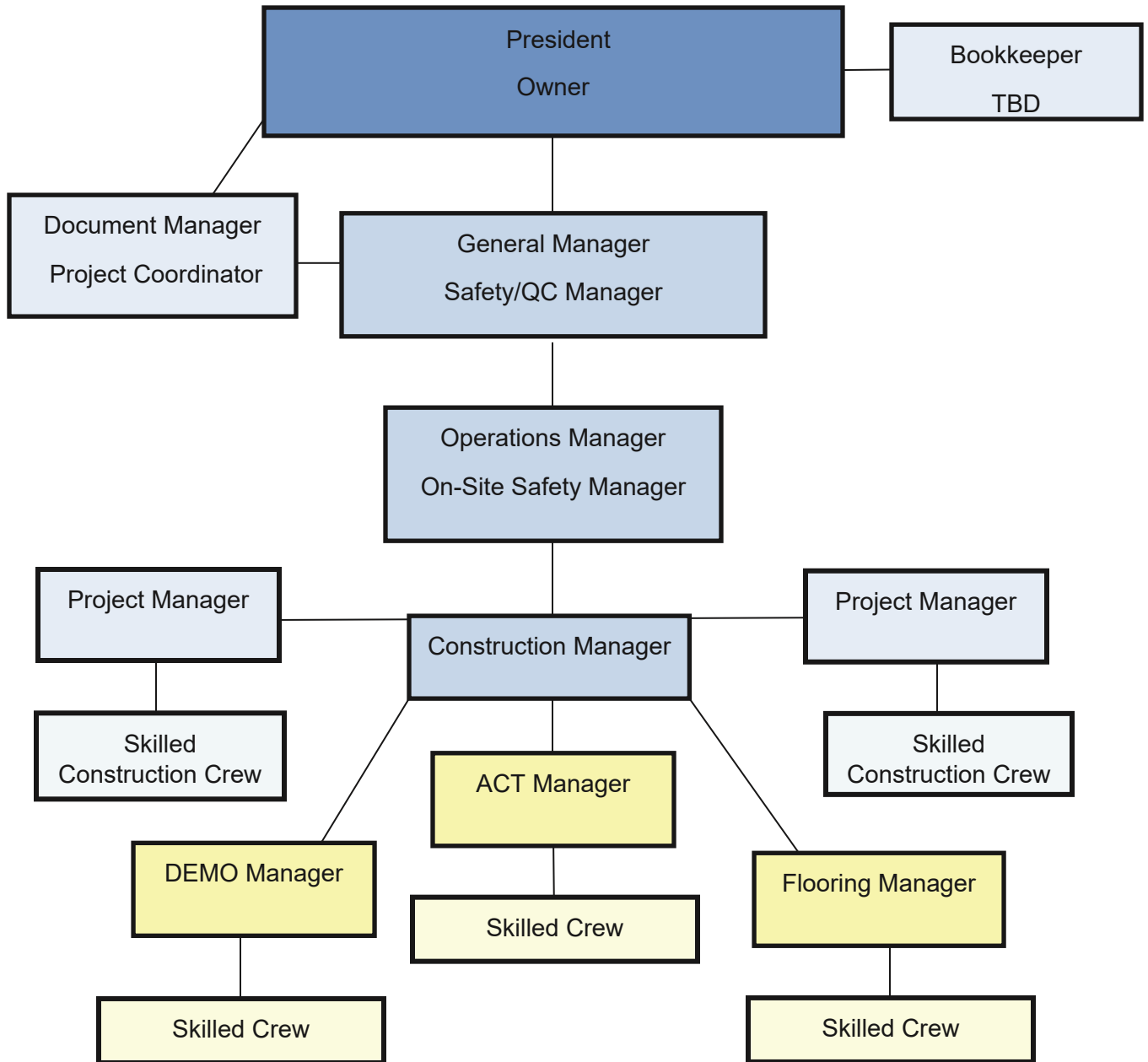
H. Quality Control of Non-Conformance and Punch List Items

Non-Conformances

Punch List

I. Records

Organizational Chart



A. Quality Control Project Personnel

Consolidated Builders of NM LLC requires that the quality control personnel remain independent from the pressures of construction production. We have implemented organizational lines of authority as defined by our company Organizational Chart.

The Operations or Construction Manager will appoint a Project Manager and Site Superintendent assigning each with specific quality responsibilities and authorities of the position.

Personnel Quality Control Responsibilities

Project Quality Assurance/Quality Control (QA/QC) Manager (includes alternate QA/QC Managers) responsibilities and authority per company requirements of Consolidated Builders of NM LL are as follows:

- Preparation, approval, and implementation of the Quality Control Plan
- Planning project quality procedures per contract requirements.
- Verification of materials as per project plans and specifications
- Development of means and methods to store and protect materials
- Maintain documentation of inspection status of materials
- Maintain documentation for material and administrative approvals
- Ensure that all materials and construction are following the requirements for the completeness, accuracy, and constructability following applicable building codes, city and state codes, and tax laws.
- Maintain documentation of inspection of materials and work executed by Consolidated Builders of NM LLC employees and/or subcontractors.
- Communicate all project-specific quality requirements to all involved parties consisting of Owner, architect, subcontractors, and staff.
- Act as the project Quality Control liaison with any party about matters relating to quality.
- Report to senior management team on performance of employees and subcontractors on issues that need improvement.
- Review and approve all project records, inspections, and contract submittals.
- Control and resolve corrective actions and quality non-conformance.

Project QA/QC authority:

- Cease work in the event quality is affected or a defect is seen or seems to be covered up
- Prevent the usage of materials considered to adversely affect quality or cover up a defect

- Remove and replace any non-conforming work or material implemented by Consolidated Builders of NM LLC, a subcontractor, or a supplier.
- Suspend or cease work and/or supply of materials to assure adherence to Quality Control plan by any company employee, subcontractor, or supplier.

Superintendent (includes Alternate Superintendent): responsibilities and authority per company requirements of Consolidated Builders of NM LL are as follows:

- Ensures construction work meets all government regulatory and code requirements, customer and contract requirements, contract technical specification, drawings, submittals and company quality standards and specifications.
- Ensures subcontractors receive a notice to work when conditions are met that will not adversely affect quality and work performed is begun and in accordance with Consolidated Builders of NM policies.
- Ensures and accurately assesses subcontractors work quality and on-time execution.
- Conducts quality inspections, tests and records findings.
- Reviews quality standards are achieved and executed before approving subcontractor and construction crew project completion.

Superintendent (includes Alternate Superintendent) authority:

- Cease work in the advent quality is affected or a defect is seen to be covered up
- Prevent the usage of materials considered to adversely affect quality or cover up a defect
- Remove and replace any non-conforming work or material implemented by Consolidated Builders of NM LLC, a subcontractor or a supplier.
- Suspend or cease work and/or supply of materials to assure adherence to Quality Control plan by any company employee, subcontractor or supplier.

Multiple Superintendents may be assigned to the project.

B. Quality Assurance Performance Measure

Consolidated Builders of NM LLC measures performance in the following areas:

- Task completion: measured by monthly on-time performance assessment.
- Contract administration compliance: measured by monthly administration assessment.
- Safety Plan compliance: measured by safety violations and monthly safety assessment.
- Quality Plan compliance: measured by monthly Quality Plan assessment.
- Customer Satisfaction: measured by customer feedback, surveys, complaints and quality assurance assessment.

Weekly, Consolidated Builders of NM LLC holds a staff performance improvement meeting discussing the key project, reviewing past performance, project quality risks, any potential quality

issues and work of subcontractors. Each action plan that is set in place is reviewed for progress at the next week's meeting.

C. Subcontractor and Supplier Qualifications

Consolidated Builders of NM LLC requires all subcontractors and suppliers can ensure their materials or services will meet the contract requirements. We evaluate the subcontractor and supplier have the capacity and equipment to carry out the contract within scheduling demands before agreements between the two parties are signed.

Subcontractor must meet the same Quality Control standards as Consolidated Builders of NM LLC through either following this Quality Control plan or operating under their similar high standard quality program.

Consolidated Builders of NM LLC monitors the ongoing performance of all subcontractors, the administrative staff verifies the qualifications of all subcontractors and suppliers throughout the project duration.

D. Project Quality Specification

Consolidated Builders of NM LLC ensure that the customer expectations will be fulfilled on every project. We define the requirements for each contract before approval. This is achieved by information in the contract which clearly defines the customer's expectations. We research all the necessary details are provides and then set the requirements for construction.

Compliance to standards-based written specifications is expected by all company personnel and subcontractors. To achieve this, specifications must be clearly defined and reviewed. These specifications include and apply to materials, work procedures, qualified personnel, subcontractors, the safe work rules and environmental conditions.

These put in place specified standards ensure materials, methods and work results are not left to discretionary practices.

E. Testing and Verifications

Consolidated Builders of NM LLC identifies the inspections and tests needed to be performed during the project and the necessary testing procedures are available to perform the tests in a satisfactory manner. Outside or independent laboratories may be required to perform tests or quality inspections. We require proof of certification by a nationally recognized testing accreditation organization as appropriate for the scope of inspection or test to be performed. The QA/QC Manager witnesses the test with the appropriate organization representatives present and/or with the individual(s) qualified to perform the designated test(s).

A test report is completed for each test, these reports are used for monitoring compliance to the plan. Test reports are submitted to the Owner / Architect and are filed and logged with all project documentation. In the event a test is failed, it must be cleared by 1) Retest, if there is any doubt

that the first test was not adequate 2) Rework, re-inspect and re-test 3) Failed Material, remove, replace re-inspect and re-test.

F. Inspections

Consolidated Builders of NM LLC identifies the procedures of quality control during the project which includes: work tasks and production phases. All work tasks are subject to a series of inspections; before, during and after the work is completed by both staff employees or subcontractors. Work tasks and production phases include:

1. Review of applicable specifications plans and shop drawings
2. Review of submittals; ensure all related submittals, shop drawings and materials have been tested (if applicable), submitted and approved.
3. Review of the detailed schedule for the execution of work.
4. Discuss required testing and frequency.
5. Review provisions to ensure controlled inspection and training.
6. Examination of the work area, ensuring all required preliminary work is completed and in compliance with plans and specifications.
7. Examination of related material, review of Receiving Material Inspection Reports and verification that the items received comply with the contract and are properly stored.
8. Review Site Safety Plan ensuring safety precautions are met, and the required safety equipment is available.
9. Work in Progress inspections continuously verify the work conforms to project specifications and workmanship expectations.
10. At the completion of task for the Definable Feature of Work an inspection verifies all work, material and tests have been completed and passed following the company and project quality standards and requirements.

All inspection results are kept digitally as well as hard copied as part of the project files.

G. Submittals

Consolidated Builders of NM LLC ensures submittals are reviewed, certified and managed by the Quality Control Manager. One (1) copy of the completed submittal remains with the Contractor and one (1) copy is returned to the Owner / Architect. Included in the copy is all manufacturer data, cut-sheets, performance characteristics, capacities, wiring diagrams, schedules, operation, LEED information, operation and maintenance manuals and any other pertinent/relevant information.

Submittals are filed according to the specification section and paragraph number. Color and mock-up samples are maintained and kept at the job site in a secure location with a tag or sticker identifying the material. A "Rejected" label is placed on the object and is removed from the job site when requested.

A Submittal Register is maintained by the Project Manager. Revised copies of the Submittal Register are provided to Owner / Architect monthly.

The QA/QC Manager checks and approves all submittals before submission. If found to be in strict conformance with the contract specifications, each item is stamped, signed, and dated. Copies of review comments indicating the action taken are included with each submittal.

H. Quality Control of Non-Conformances and Punch List Items

Non-Conformances

In the event a problem may occur in work quality, Consolidated Builders of NM LLC will contain the issue through clear mark mentation of the item thereby preventing an inadvertent cover-up. We will expedite corrective actions to bring the workmanship or material issue into conformance through repair, replacement, or rework. All previously completed work will be inspected for similar non-conformance issues. Should we not correct the item to meet contract standards, the Owner will be notified, and approval of the corrective measures must be obtained before proceeding.

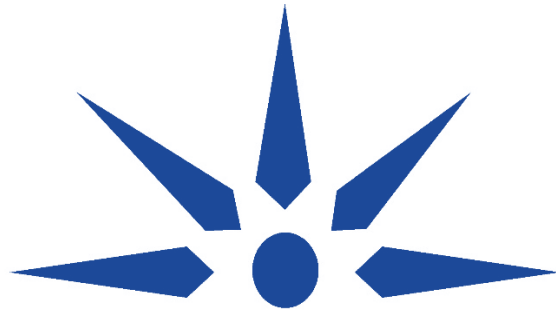
- The QA/QC Manager is responsible for the control and documentation of nonconforming items.
- The QA/QC Manager prevents non-conforming items from installation.
- The QA/QC Manager records all non-conformances and the corrective actions to be taken which are documented in a “Weekly Report” and a Non-Conformance Report.
- The QA/QC Manager signs and forwards the Non-Conformance Report to the Owner/Architect.
- The Engineer of Record initiates the disposition(s) necessary to clear the item.
- After verification of “Corrective Action” is completed the QA/QC Manager the work will be re-inspected and re-tested.
- Non-Conformance Reports, logs and documents are filed and maintained. The Reports and Records are submitted to Owner/Architect upon completion of project.

Punch List:

Throughout the duration of the project, the QC Report reports any on-going Punch List items and displays all corrected deficiencies done by Consolidated Builders of NM LLC. The Initial Punch List is developed, maintained, updated, and submitted to the Project Manager for corrective actions. Corrective actions will be completed within the given time stated. The QA/QC Manager will perform follow-up inspections to ensure all corrective action has been completed prior to notifying the Owner/Architect. A Pre-Final Punch List is created with the QA/QC Manager and the Owner/Architect. This Pre-final Punch List is formally documented and given an estimated completion date to complete any corrections or deficiencies. The QA/QC Manager will notify the Owner/Architect upon completion of all items in the Pre-Final Punch List days prior to the Final Inspection.

I. Records

The QA/QC Manager and Documentation Manager will maintain all original plans, subcontractor bids, submittals, testing, inspection, and reports both digitally and in a hard copy. All records are maintained and filed, both as a hard copy and digitally in Consolidated Builders of NM LLC's office. All original documents and records will be digitally stored and duplicated. Both the hard and digital copies, as well as the plans will be handed over to the Owner upon completion of the project.



CONSOLIDATED BUILDERS

Construction Safety & Health Management System



Consolidated Builders of NM, LLC
PO BOX 26785 Albuquerque, NM 87125
PH: 505.873.6139 Fax: 505.873.6137

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Safety and Health Objective

The Safety Policy of Consolidated Builders of NM LLC is designed to comply with the Standards of the Occupational Safety and Health Administration, and support a safe and injury/illness free workplace. A copy of the OSHA Safety and Health Standards are available for all employees use and reference. These Standards are always available in the home office and will be sent to the jobsite upon request.

Compliance with the following Safety Policy and all items contained therein is mandatory for all Consolidated Builders of NM LLC employees. The authorization and responsibility for enforcement has been given primarily to Leonard Apodaca, Vice President. Leonard Apodaca and Manuel Apodaca, Operations Manager share in this responsibility.

Consolidated Builders of NM LLC Believes that no job or no task is more important than the health and safety of our employee and customers.

Every procedure must be a safe procedure. Shortcuts in any procedures by either foremen or workers will not be tolerated.

If a worker observes any unsafe condition, which may pose a potential threat to their health or safety, it is expected that employees will immediately correct the situation when feasible or inform management. Management has the responsibility to take adequate precautions, comply with NMOSHA standards, and assure the safety and health of our employee and customers.

"If a job cannot be done safely it will not be done." -Samia and Leonard Apodaca

Management will provide visible ongoing commitment resources, and leadership to assure the implementation of the SHMS. All employees will be provided equally high-quality safety and health protection.

We acknowledge the importance of creating a positive safety culture through employee involvement and effective policies and procedures.



SAMIA APODACA

President, Samia Apodaca

Management Commitment and Planning

Safety and Health Policy

It is Consolidated Builders of NM LLC policy that accident prevention be a prime concern for all employees. This includes the safety and well-being of our employees, subcontractors, and customers, as well as the prevention of wasteful, inefficient operations and damage to property and/or equipment. Consolidated Builders of NM LLC conducts workplace safety and health inspections in order to identify, eliminate, or control safety and health hazards as well as unsafe working conditions.

This Safety Policy applies to all employees of Consolidated Builders of NM LLC, regardless of position within the company and is a condition of employment. The Safety Rules contained herein apply to all subcontractors and anyone who is on a company project site.

It is mandatory for each employee to comply with the Safety Policy as well as OSHA Health and Safety Standards.

Designated Safety Coordinator

To achieve worker safety, Consolidated Builders of NM LLC designates Leonard Apodaca as a qualified safety person to coordinate the project. Duties includes:

1. Plan for safety before each job and each new task, using a written Job Safety Analysis.
2. Make regular job site safety inspections and conduct health monitoring.
3. Follow safety procedures and rules.
4. Provide on-going safety training.
5. Enforce safety rules and the use of proper corrective action.

Consolidated Builders of NM LLC designated Safety Coordinator is required to coordinate, implement, and administer the safety and health system. Responsibilities include:

1. Employees are aware and have a full understanding of Consolidated Builders of NM LLC safety policy.
2. Ensure all employees working under their supervision uses the proper protective equipment and suitable tools for the job. Any safety device, tool, or equipment that upon inspection is found defective or unsafe should not be used, but immediately taken out of service.
3. Be on alert for unsafe work practices and unsafe conditions and take corrective action.
4. Conduct or aid with Job Safety Analysis.
5. Assure compliance with NMOSHA construction safety and health standard requirements.
6. Conduct regular job site safety and health inspections.
7. Establish safety and health procedures.
8. Coordinate regular safety and health training.
9. Conduct or aid with Toolbox Talks and Five-Minute Safety Talks.
10. Maintain documentation of training, inspections, injuries and illnesses, and other safety
11. records.
12. Participate in accident investigations and implementation of corrective actions.
13. Involve employees in the implementation of the SHMS
14. Create statistical reports that compare severity and frequency rates against prior records.

Supervisor's Responsibility

Consolidated Builders of NM LLC believes that the supervisor's attitude plays an important part in obtaining or preventing the acceptance of safe and healthful work practices, policies, and procedures. It is the supervisor's responsibility to identify potential hazards, identify methods to control or eliminate the hazards, ensure employees engage in safe and healthful work practices, and ensure employees receive safety and health training. Safety and health performance will be part of our supervisor's evaluations.

Responding to Safety and Health Issues

Our management will take a prompt consistent action when responding to safety and health issues. They will demonstrate our management commitment to addressing safety and health concerns and encourage employee participation. Management will respond to employees reports of hazards or potential hazards and will report to owner all safety or health concerns.



Employee Involvement

Safety and Health Committee

Our management takes an active role in the safety and health of all employees by placing a high value on each employee. Consolidated Builders of NM LLC management meets annually to review, revise and develop written safety and health goals and track monthly progress. These goals are then communicated to all employees.

The purpose of our Safety and Health Committee is to participate in the implementation of the safety and health system of Consolidated Builders of NM LLC.

Our committee will be comprised of management and employee representatives meeting once a month.

The committee will:

- Have defined goals and objectives.

- Address safety and health issues.
- Record and post minutes of the meetings.
- Involve employees in problem solving.
- Document action taken and post on the bulletin boards for all employees to read and comment when necessary.
- Have a formal agenda.

Employee Implementation

This Safety Policy as reviewed by the Safety committee supports six fundamental means of maximum employee involvement:

1. Management commitment to safety.
2. Weekly toolbox safety meetings at all jobsites.
3. Effective job safety training in all categories for all employees.
4. Job hazard analysis provided to all employees.
5. Audio and/or visual safety presentations given at jobsite by the Designated Safety
 - a. Coordinator.
6. Various incentive awards for exemplary safety job performance.

The Safety Committee will meet at least once a month to evaluate all areas of safety and make recommendations to and implement necessary changes.

Safety Inspections

The Safety Policy will be carried out according to the guidelines established and published in this and other related company procedures. Specific instructions and assistance will be provided by the Safety Coordinator as requested. Each manager will be responsible for meeting all the requirements of the Safety Policy, and for maintaining an effective accident prevention effort within his/her area of responsibility. Each supervisor must also ensure that all accidents are thoroughly investigated and reported to the Safety Coordinator on the same day of the incident or occurrence.

Consolidated Builders of NM LLC employees will participate in regular safety and health inspections weekly to help identify potentially hazardous conditions and unsafe actions and initiate corrections. Findings will be presented to Leonard Apodaca, COO and to the Safety and Health Committee for review. Corrective action will be implemented under the direction of Samia Apodaca, President promptly.

Suggestion System

All Consolidated Builders of NM LLC employees are encouraged to make safety and health suggestions to help improve a process, prevent an accident, or to make any improvements in the safety and health system. The suggestion system is implemented by Samia Apodaca, CEO and is responsible for determining priority and the proper means of implementation. Safety suggestions will be shared with the Safety and Health Committee for input. Suggestion forms can be placed in the office suggestion box or given directly to the Safety Coordinator.

Employee Participation

Our employees are given an opportunity to provide input regarding recommendations on safety and health products, procedures, and training, as it pertains to daily work operations. For example, employees may be given some responsibility to test out products or conduct research to substantiate recommendations. Employee input may be communicated through the suggestion system, report of hazards, or through actions the Safety and Health Committee initiates. Employees are encouraged to participate in a variety of ways such as: a training, inspecting and/or problem solving.

Alcohol, Drugs, Intoxicants, and Controlled Substances

The use of intoxicating beverages, controlled substances and/or derivatives by any employee during his/her working hours or while in pay status is strictly prohibited and any violation thereof will be sufficient cause for dismissal. Any supervisor or foreman having reasonable grounds to suspect employee reporting for work under the influence of intoxication or controlled substances shall prohibit the employee from working until satisfactory medical or evidence indicating his/her fitness to perform assigned job tasks has been secured.

Worksite Analysis

Consolidated Builders of LLC conducts a worksite analysis, through systematic actions that provide information as needed to recognize and understand the hazards and potential hazards of our workplace. Listed below are types of worksite analysis actions that can assist with making an inventory of potential hazards in our workplace.

1. Job safety analysis.
2. Comprehensive hazard surveys; insurance inspections, NMOSHA On-site, etc.
3. Hazard analysis of changes in the workplace for employees or management.
4. Regular site safety and health inspections with employees and management.
5. Employee report of hazards or potential hazards
6. Accident and incident investigations with corrective actions and follow-up.
7. Injury and illness trend analysis
8. Personal protective equipment assessment.
9. Ergonomic analysis.
10. Specific identification of confined spaces.

11. Identification of energy sources for specific machines/equipment.

12. Copies of written inspections and surveys by Fire Department, OSHA inspectors, work site analysis as required by safety and health standards: i.e. daily equipment inspections, etc.

Job Safety Analysis

Consolidated Builders of NM LLC will utilize job safety analysis to determine potential hazards and identify methods to reduce exposure to the hazards.

Job Safety Analysis (JSA) is a method of planning for safety and health. There are three parts to the JSA.

1. The first component of a JSA is breaking down a job or task into the specific steps it takes to complete the job. Although this can be done in small detail, typically only the major steps are listed. This often results in five to ten steps. The steps are listed in chronological order, listing the first thing that must be done, and the steps that follow to completion.
2. The second component of a JSA is to list all the hazards that are involved in each step. There may be many hazards that get listed next to some steps and may not be any associated with some steps.
3. The third component is to write down how each hazard will be eliminated or controlled. In other words, describe what needs to be done to perform that task safely.

Sample JSA Form

Job Title:	Page: ___ of	JSA No.	Date:	___ New ___ Revised
Equipment:	Supervisor:	Analysis by:		
Department:	Approved by:			
Required Personal Protective Equipment (PPE)				
Job Steps:	Potential Hazards:	Recommended Safe Job Procedures		
Trainee(s) Name:	Date:			
Trainer(s) Name:	Initials:			
Four-Step Instruction Completed				
Comments:				

Employee Report of Hazards

Our Employees play a key role in identifying, controlling, and reporting hazards that may occur or already exist in the workplace. Employee reports of potential hazards can be an effective tool to trigger a closer look be taken at a piece of equipment, operation, or how work is being performed. Reports of potential hazards can also provide suggestions to eliminate a hazard.

Accident/Incident Investigation

We will investigate all accidents/incidents and near misses. Our primary goal of investigating is to determine the root cause to prevent the risk of future occurrence. Investigation reports can help determine injury and illness trends over time, so that patterns with common causes can be identified and prevented. Investigations are not intended to place blame.

Accidents and near miss incidents will be investigated by an outside source. The reports will be reviewed by owners and safety committee within 2 days of the report of an accident/incident.

In case of an emergency involving any hazard to life, a supervisor, foreman or employee in charge of any work may modify or suspend any of these rules as they may consider temporarily necessary, in order to permit proper handling of the specific emergency, In any such case, the person acting shall be fully accountable for the his/her actions and for any accident or interruption resulting there from.



Hazards Prevention and Control

Our management will develop systems to prevent sand control hazards. These include: the establishment of controls through engineering, work practice, personal protective equipment, and/or administrative actions, plus systems to track hazard correction, preventive maintenance systems, emergency preparations and medical program.

1. Our written system will be implemented to assure guards, housekeeping, and personal protective equipment are provided and being used.
2. A maintenance schedule for all vehicles and equipment will be established by owner(s). Maintenance logs will be kept to document work performed and repairs scheduled or ordered.
3. Required written programs such as: lockout, tagout, respiratory protection, right to know, confined space, asbestos, benzene, lead, and forklift permits will be developed.

Through a team effort all employees at Consolidated Builders of NM, LLC will make safety checks a routine part of work practices.

Job Site Inspections

Consolidated Builders of NM, LLC will conduct daily job site inspections. Hazards will be documented, reviewed, and corrections will be made in a timely manner. More detailed, written inspections will be conducted by owner(s) on a weekly basis. The safety coordinator or other designated safety person will tour each job site and observe potential safety, and/or health hazards, and develop a plan for safeguarding this company's workers which may include the following.

1. Removing the hazard.
2. Guarding against the hazard as required by NMOSHA.
3. Providing personal protective equipment and enforcing its use.
4. Training workers in safe work practices.
5. Coordinating protection of workers through other contractors.

A record of all safety inspections and correctional steps will be kept.

Housekeeping

Maintaining the housekeeping of all work locations contributes to the safety of all employees, contractors, and customers.

- Permanent floors and platforms should be free from dangerous projections and/or projections and should be maintained in good repair, free from oil, grease, and water.

- Stairways, aisles, exits, roadways, walkways, and material storage areas shall be kept clear and free from obstructions, depressions, and debris.
- Material and supplies shall be stored in an orderly manner to prevent their falling, spillage and to eliminate trip hazards.

Scaffold and Ladder Safety

Purpose: The purpose of this safety policy and procedure is to establish guidelines for the protection of Consolidated Builders employees who work on Ladders and scaffold work surfaces.

Fall Protection: This plan is designed to enable employers and employees to recognize the fall hazards on this job and to establish the procedures that are to be followed to prevent falls to lower levels or through holes and openings in walking/working surfaces. Each employee will be trained in these procedures and strictly adhere to them except when doing so would expose the employee to a greater hazard. If, in the employee's opinion this is the case, the employee is to notify the foreman of the concern and the concern addressed before proceeding.

Employees are responsible for continual observational safety checks of their work operations and to enforce the safety policy and procedures. The foreman also is responsible to correct any unsafe acts or conditions immediately. It is the responsibility of the employee to understand and adhere to the procedures of this plan and to follow the instructions of the foreman. It is also the responsibility of the employee to bring to management's attention any unsafe or hazardous conditions or acts that may cause injury to either themselves or any other employees. Any changes to this fall protection plan must be approved by Leonard or Samia Apodaca

Policy: Ladders and Scaffold shall be erected, moved, dismantled, or altered only under the supervision of a competent person and will have guardrails and toe boards installed. When ladders and scaffolding hazards exist that cannot be eliminated, then engineering practices, administrative practices, safe work practices, Personal Protective Equipment (PPE), and proper training regarding Ladders and Scaffolds will be implemented. These measures will be implemented to minimize those hazards to ensure the safety of employees and the public.

Responsibilities: It is the responsibility of each manager, supervisor, and employee to ensure implementation of Consolidated Builders safety policy and procedure regarding the proper use of Scaffolds and Ladders. It is also the responsibility of each employee to report immediately any unsafe act or condition to his or her supervisor.

Ladder Safety:

- Inspect before use for physical defects.
- Do not use ladders for skids, braces, work benches, or any purpose other than climbing.

- When you are ascending, or descending a ladder, do not carry objects that will prevent you from grasping the ladder with both hands.
- Always face the ladder when ascending and descending.
- If you must place a ladder over a doorway, barricade the door to prevent its use and post a warning sign.
- Only one person is allowed on a ladder at a time.
- Do not jump from a ladder when descending.
- All joints between steps rungs and side rails must be tight.
- Safety feet must be in good working order and in place.
- Rungs must be free of grease and/or oil.

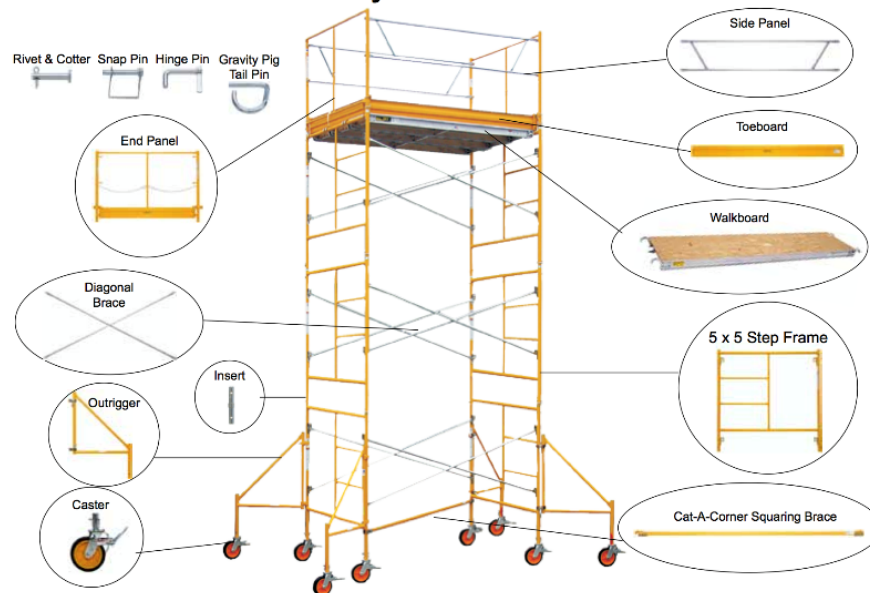


Scaffold Safety Rules:

- Before starting work on a scaffold, inspect it for the following:
 - Are guardrails, toe boards, and planking in place and secure?
 - Are locking pins at each joint in place?
 - Are all wheels on moveable scaffolds locked?
- Do not attempt to gain access to a scaffold by climbing on it, unless it is specifically designed for climbing, otherwise always use a ladder.
- Scaffolds and their components must be able to support four times the maximum intended load.
- Scaffold planks must extend over their end supports no less than 6 inches or more than 12 inches, unless otherwise specifically required.
- Scaffold platforms must be at least 18 inches wide unless otherwise specifically required or exempted.
- Where persons are required to work or pass under the scaffold shall be provided with a screen between the toe board and guardrail, extending along the entire opening. The screen must be made of No. 18 gauge U.S. standard wire, ½ inch mesh or equivalent protection.
- All scaffolds must be erected level and plumb, and on a solid footing.

- Do not change or remove scaffold members unless authorized.
- Do not allow workers to ride on a rolling scaffold when it is being moved. Remove or secure all materials and tools on deck before moving.
- Do not alter any scaffold member by welding, burning, cutting, drilling, or bending.

Know Your Scaffold / Safety / Decals



Traffic and Motor Vehicles Operation

Our vehicles are a familiar site in our community. The customers we serve are the drivers met on the street. Be courteous to both. Policies outlined in this section shall apply whenever an employee is operating a company owned motor vehicle or the employee is being compensated for use of a vehicle on mileage or salary basis by the company.

Knowledge and compliance to laws

- Drivers of company vehicles shall be familiar and obey all State Motor Vehicle Codes, local traffic laws, and all company policies and procedures. Omission of any specific provisions of the State Motor Vehicle Code from stated policies contained here, does not relieve the driver of responsibility for complying with all applicable state motor vehicle code provisions.

License and Permits

- Drivers of Company vehicles must have a valid motor vehicle operator's license, as required by the State Motor Vehicle Code.
- Operator restrictions, as noted on the issued license, will become a matter of record in the employee's personnel file. Consolidated Builders of NM LLC will not overlook such restrictions for any reason.
- Employees will not operate any company vehicle that exceeds the classification or restrictions of the valid motor vehicle operator's license possessed by the employee.

Unauthorized drivers and use of vehicles

- **No person shall be allowed to drive company equipment unless he/she is an employee of Consolidated Builders of NM LLC. The employee must be authorized to operate and utilize the vehicle. Under no circumstances will a family member or friend(s) of employee (unless they themselves are employees of Consolidated Builders of NM LLC.) operate and/or utilize a company vehicle.**

Defensive Driving

- **Employees are to always practice defensive driving. Avoid accidents by predicting the actions of others. Employees operating company vehicles should especially cautious when approaching intersections, should be prepared for the non-use of turn signals by other drivers, and should alert for the signs of a vehicle being operated by an individual who may be impaired regardless of reason.**

Speed Laws

- **Employees operating company motor vehicles shall comply with posted speed limits at all time.**
- **Any traffic violations (tickets) incurred by an employee will be paid by the subject employee. Consolidated Builders of NM LLC may on random review an employee's driving record maintained by the State Motor Vehicle department.**

Seat Belts

- **The use of seat belts is mandatory. If cited under the statues of the State of Motor Vehicle Code, Consolidated Builders of NM LLC places responsibility for citation upon the operator of the company vehicle.**

In case of an Accident

- **The operator of any company vehicle involved in a accident resulting in personnel injury or property damage regardless of how minor, must report the incident immediately to his/her occupational supervisor as soon as possible with 24 hours within the incident. Timely reporting benefits the property owner, other parties involved and Consolidated Builders of NM LLC. The timely reporting also benefits the employee involved in the accident.**

Conclusion

The aim of this Safety and Health Management plan is to identify and evaluate the safety management in construction projects to minimize and control health and safety in the workplace of construction workers. Consolidated Builders of NM LLC gives priority to the health and safety of its workers. If a job poses a threat to the health and safety of workers, this company will make every effort to ensure that the task is done in a safe manner. Safety of procedures is mandatory, and no shortcuts in safe procedures either by workers or supervisors will be tolerated. We expect our employees to immediately report conditions that pose health and safety risks to the management upon observation or correct them whenever possible. It is the responsibility of management to take sufficient precautions, abide by OSHA standards, and ensure the health and safety of all its employees. If a task cannot be done in a safe manner, then it will not be done completely. We the management of Consolidated Builders will offer visible continuous commitment,

leadership, and resources to make sure that its workers remain safe. We recognize the significance of creating a safe work culture through effective procedures and policies, as well as employee involvement.



Appendix D - Company's Approach to Recycling

Consolidated Builders of NM is committed to reducing the demand for new resources by recycling as much material as possible. Consolidated Builders ensures that during demolition of renovations and new construction sites, our crews will separate recyclable materials such as wood, concrete, metal, ferrous metals and carpet from construction sites in order to reuse or take to local recycling facilities. We are committed to aiding in protecting and preserving our environment.

Appendix E – Key Personnel Project Manager

Name: SAMIA APODACA

Name: SAMIA APODACA

Title: President

of Years with the Firm: 10

Experience with the Following Type of Construction Services:

General Construction Mechanical, Electrical, and Plumbing Roofing

of Years as a Project Manager for Type of Construction Services Selected Above: 12 years

Check All Relevant Experience:

Projects for Higher Education Owners Laboratory Renovations Clinical / Medical Environment
 General Construction Roofing Replacement/Repair Mechanical Upgrades Electrical Upgrades

Interior Renovation Asbestos abatement Exterior / Interior painting Boiler Replacement

Bituminous Paving Concrete Masonry Exterior Facade Security Camera Installation

Canopy Replacement/Repair Elevator Repair/Replacement Escalator Repair/Replacement

Overhead Doors Glass Installation Steel Erection Concrete Floor

Duct bank repair / installation Outdoor light installation Fire Suppression System Installation

Landscaping Fencing Earthwork / Site Work Demolition Paintin

ATTACH RESUME Yes

Client Reference #1 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Mary Gauer Title Construction Consultant

Telephone: 505.934.6593 Email Address: mgauer@unm.edu

Client Reference #2 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Marie Shaver-Holloway Title Project Manager, CNM

Telephone: 505.224.4583 Email Address: mshaverholoowa@cnm.edu



SAMIA D.APODACA
CEO/Project Manager

Education:

Central New Mexico Community College, Associates in Construction Management, Albuquerque, NM

Albuquerque Institute of Technology, Certificate in Office Management, Albuquerque, NM

Samia has 20 plus years of experience as Project Manager and Office Manager in construction, steering business development, operational efficiencies, and strategic initiatives for hospital and educational properties. She provides leadership for up to 15 employees and many subcontractors with multi-unit responsibility for a variety of construction projects. Her clear vision and voice align with high ethical standards and cultures a discipline which values integrity and a transparency in the core business.

Skills Summary:

- Project Management
- Scheduling & Calendaring
- Office Organization & Administration
- Spreadsheets & Reports
- Records & Database Management
- Meeting & Event Planning
- OSHA 30 Certified

Experience

2010 – present, Consolidated Builders of NM LLC, Albuquerque, NM

CEO / Project Manager

Samia is responsible for administration, accounts payable, accounts receivable, and customer relations. Achievements include:

- Promotes high-quality work, organizational strengths and exceptional customer service delivery.
- Creator of office project schedules.
- Excels with deadline-intensive environment, ensuring the accurate and on-time completion of all projects.
- Goes above and beyond in troubleshooting and fixing any office and/or project issues.
- Consistently earns “outstanding” ratings on annual reviews.

Performance Highlights:

CEO and Project Manager in leading projects with UNM, UNMH, CNM and APS.

1996 – 2010, Consolidated Builders, Albuquerque, NM

Administrator and Executive Support

Samia prepared reports, spreadsheets and presentations, managed records, and administer database and customer support.

- Ability to learn new organizational processes, workflows, policies and procedure with minimal ramp up time.
- Identified billing errors and recovered \$5,500 in vendor overpayments. Implemented tracking mechanisms to prevent future recurrences.
- Created database and spreadsheets that improved inventory management and reporting accuracy.
- Continual and on-going communication ensuring customer satisfaction.

Platforms:

Microsoft Office, Excel, QuickBooks, Microsoft Project, Bluebeam, RedReam

References:

Marie Shaver-Holloway, CNM
Project Manager 505.2224.4583

Carol Campbell, UNMH
Facilities Planner, 505.385.5598

Mary Gauer, Construction
Consultant 505.934.6593

Appendix F – Key Personnel Lead Superintendent

Name: Jorge Enriquez

Name: Jorge Enriquez

Title: Superintendent

of Years with the Firm: 3.5 years

Experience with the Following Type of Construction Services:

General Construction Electrical Mechanical Roofing

of Years as a Project Manager for Type of Construction Services Selected Above: 25 + years

Check All Relevant Experience:

Projects for Higher Education Owners Laboratory Renovations Clinical / Medical Environment
 General Construction Roofing Replacement/Repair Mechanical Upgrades Electrical Upgrades

Interior Renovation Asbestos abatement Exterior / Interior painting Boiler Replacement

Bituminous Paving Concrete Masonry Exterior Facade Security Camera Installation

Canopy Replacement/Repair Elevator Repair/Replacement Escalator Repair/Replacement

Overhead Doors Glass Installation Steel Erection Concrete Floor

Duct bank repair / installation Outdoor light installation Fire Suppression System Installation

Landscaping Fencing Earthwork / Site Work Demolition Painting

ATTACH RESUME Yes

Client Reference #1 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Carol Campbel Title Facilities Planner

Telephone: 505.385.5598 Email Address: carcampbell@salud.unm.edu

Client Reference #2 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Harold Gilmore Title Owner

Telephone: 505.249.0365 Email Address: comconsvs@aol.com



JORGE ENRIQUEZ

Superintendent

Jorge has 20 years of experience in the construction industry and 12 of those years leading and managing projects and crews. He is skilled at supervising teams coordinating the work and activities associated with multi-million-dollar companies. He is responsible for managing subcontractors and crew on multiple projects. His high standards to excel as a team is a valuable contribution to Consolidated Builders of NM LLC.

Education:

OSHA 30

El Centro High School

Skills Summary:

- Project Management
- Lead and direct crew
- Scheduling and Team Coordination
- Strategic Planning
- Provide creative solutions
- Manage Subcontractors
- CPR Certified
- Environment of Care Certified

Performance Highlights:

Superintendent and Manager in leading projects with Consolidated Builders and Complete Drywall

Platforms:

Microsoft Office, Excel, Microsoft Project, RedTeam

References:

Harold Gilmore, Complete Drywall
Owner
505.249.0365

Carl Gomez, Facility Build
Supervisor 505.610.8549

Experience

2019-present, Consolidated Builders, Albuquerque, NM Construction Manager

Jorge is responsible for field supervision of crew, subcontractor management and project coordination, quality control and customer relations.

- Promotes high-quality supervisory and organizational strengths and exceptional customer service delivery.
- Inspect, monitor and maintain tools and equipment.
- Succeeds in a deadline-intensive project completion, ensuring the accurate and on-time completion of all projects.

2019 – 2008, Complete Drywall, Albuquerque, NM Supervisor

Jorge lead and directed crews at multiple locations.

- Responsible for leading and directing crews.
- Manage subcontractors.
- Quality control.

2008-1985 FacilityBuild, Albuquerque, NM Construction

As a team member, Jorge worked in various areas performing:

- Patch and paint, demolition work, door installation, door hardware, sheet rock, acoustic ceiling, framing, sheetrock, tape and texture.

Appendix G – Key Personnel Safety Manager

Name: Manuel Apodaca

Name: Manuel Apodaca

Title: Operations/Safety Manager

of Years with the Firm: 8 years

Experience with the Following Type of Construction Services:

General Construction Mechanical, Electrical, and Plumbing Roofing

of Years as a Project Manager for Type of Construction Services Selected Above: 2

Check All Relevant Experience:

- Projects for Higher Education Owners Laboratory Renovations Clinical / Medical Environment
- General Construction Roofing Replacement/Repair Mechanical Upgrades Electrical Upgrades
- Interior Renovation Asbestos abatement Exterior / Interior painting Boiler Replacement
- Bituminous Paving Concrete Masonry Exterior Facade Security Camera Installation
- Canopy Replacement/Repair Elevator Repair/Replacement Escalator Repair/Replacement
- Overhead Doors Glass Installation Steel Erection Concrete Floor
- Duct bank repair / installation Outdoor light installation Fire Suppression System Installation
- Landscaping Fencing Earthwork / Site Work Demolition Painting

ATTACH RESUME Yes

Client Reference #1 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Kyle Duran Title UNM Senior Project Manager

Telephone: 505.272.2584 Email Address: kwduran@salud.unm.edu

Client Reference #2 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Augustine Aragon Title Supervisor Construction Facilities

Telephone: 505.277.3390 Email Address: aarago06@unm.edu



MANUEL APODACA
Operations Manager

Education:

AIMS@UNM-2016

OSHA 30- 2018

UNMH EC-2014

Equipment Operators license- 2019

Skills Summary:

- Project Management
- Scheduling and Team Coordination
- Strategic Planning
- Resource Allocation
- Event Planning
- Environment of Care Certified
- Review and interpretation of plans, blueprints, site layouts, specifications

Performance Highlights:

Operations Manager at Consolidated Builders

Platforms:

Microsoft Office, Excel, QuickBooks, Microsoft Project,

References:

HSC Project/Construction Manager:

Kyle Duran 505-469-8030

UNM PDC Project Manager

Jaime Orona 505-321-1143

Architect (Vigil and Associates)

Vicente Castillo 505-321-2173

UNM PPD Area 3 Manager

Dirk Coffman 505-943-3712

Manuel is an adaptable and collaborative Construction Operations Manager with over 5 years of experience providing administrative support to large projects. Proficient at performing the setup and execution of estimates, budgeting, cost allocation and coordination with customers. He is a successful leader with advanced technical, time management, and organization skills. He has a strong knowledge of construction management and renovation projects and high standards to excel as a team is a valuable contribution to Consolidated Builders of NM LLC.

Experience

2014-present, Consolidated Builders, Albuquerque, NM Construction Manager

Manuel is responsible for project leadership, project coordination, crew supervision, and customer relations.

- Promotes high-quality supervisory and organizational strengths and exceptional customer service delivery.
- Inspect, monitor and maintain tools and equipment.
- Succeeds in a deadline-intensive project completion, ensuring the accurate and on-time completion of all projects.
- Maintain daily logs and supplement inspection records with photographs.
- Review and interpret plans, blueprints, site layouts, specifications, or construction methods to ensure compliance to legal requirements and safety regulations.
- Compute estimates of work completed or of needed renovations or upgrades, and approve payment for contractors.
- Evaluate premises for cleanliness, including proper garbage disposal and lack of vermin infestation.
- Manage and direct staff members and the construction, operations, or maintenance activities at project site

Successful Projects Completed: HSSB 3rd Floor , HSSB 105 Build out, Domenici West 3rd floor, Domenici café, UNMH BBRP West Vestibule, Surge EPI Lab Renovation, IR3, Pajarito Complex



Appendix H - Comparable Construction Experience

See attached Comparable Construction Experience for General Construction Projects

Appendix H – Comparable Construction Experience General Construction Projects

Applicable to Firms Submitting a Proposal for General Construction Contracts

Proponent's Name: Consolidated Builders of NM LLC

Agency / Client Name: University of New Mexico

Project Name: HSLIC 3rd Floor Carpet

Project Number: N/A Project Value: \$26,779.23

Achieved or Anticipated Final Acceptance after January 1, 2021 Yes No

Company Role: Sub Contractor Prime / JV Contractor

Agency: Public Private

Location: On a UNM Campus Within State of New Mexico

Estimated Self Performance (%): 100
(Based on actual hours through the working foreperson. **Supervisory hours do NOT apply.**)

Project Type: (The project type should correspond to the applicable Contract the proposal is being submitted for: General Construction, MEP, Roofing)

General Construction Mechanical, Electrical, and Plumbing Roofing Painting

Project Scope: (Briefly describe the scope of work and the trades involved. The project scope should correspond to the applicable trade Contract the proposer is submitting for: General Construction, MEP, Roofing)

Demolish and remove existing carpet, scrape and grind floor as necessary in preparation for new floor, provide and install new pressure sensitive glue (300 Sq yards), provide and install new Interface Flooring as specs require, and install new covebase (650 LF).

Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Jasmine Munoz Title Project/Construction Mgr

Telephone: 505.272.5849 Email Address: jasmunoz@salud.unm.edu

Briefly describe the project: Attached additional page, if necessary.



UNM Health Sciences Library & Informatics Center 3rd Floor Carpet

UNM Contact: Jasmine Munoz
Title: Project/Construction Manager

Architect: N/A
Contact: N/A

Original Contract Amount \$26,779.23
Final Contract Amount after all Change Orders:
\$26,779.23

Project started: 07/15/2022
Estimated completion: 15 days
Project finalized after extensions: 07/30/2022

Consolidated Builders of NM LLC performed all the General Construction and finishes. We provided beautiful new flooring on the 3rd floor of their main common area and corridor.

The project ran into no significant issues and the customer was completely satisfied with the work. We worked closely with UNM staff to continue to allow for the demo during and after hours to limit noise, chemical exposure and dust exposure to staff and patients.



Appendix H – Comparable Construction Experience General Construction Projects

Applicable to Firms Submitting a Proposal for General Construction Contracts

Proponent's Name: Consolidated Builders of NM LLC

Agency / Client Name: Los Alamos Public Schools

Project Name: Pajarito Complex

Project Number: PO20211120 Project Value: \$887,474.38

Achieved or Anticipated Final Acceptance after January 1, 2021 Yes No

Company Role: Sub Contractor Prime / JV Contractor

Agency: Public Private

Location: On a UNM Campus Within State of New Mexico

Estimated Self Performance (%): 60

(Based on actual hours through the working foreperson. **Supervisory hours do NOT apply.**)

Project Type: (The project type should correspond to the applicable Contract the proposal is being submitted for: General Construction, MEP, Roofing)

General Construction Mechanical, Electrical, and Plumbing Roofing Painting

Project Scope: (Briefly describe the scope of work and the trades involved. The project scope should correspond to the applicable trade Contract the proposer is submitting for: General Construction, MEP, Roofing)

Exterior window, wall replacement, new interior finishes (room will be painted and flooring replaced), and life safety lighting and electrical pathways.

Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Susan Fellows Title Strategic Assets Coordinator

Telephone: 505.663.2237 Email Address: s.fellows@laschools.net

Briefly describe the project: Attached additional page, if necessary.

Los Alamos Public Schools - Parajito Complex Exterior Wall Replacement

LAPS Contact: Susan Fellows
Title: Strategic Assets Coordinator

Architect: Stephen Leos, Architect
Contact: 505.618.2329

Original Contract Amount \$827,000.00
Final Contract Amount after all Change Orders:
\$908,883.22

Project started: 04/05/2021
Estimated completion: 63 days
Project finalized after extensions: 07/29/2021

Consolidated Builders of NM LLC performed all the General Construction and finishes for renovation of the Parajito School. We replaced window walls, installed new flooring, and patch & paint.

The project ran very smooth while we finished the project early. We worked closely with Los Alamos Public Schools staff to continue to allow for the demo during after hours to limit noise and dust exposure to staff and students.

We also carefully coordinated with the architect to provide every detail for the header above the door. We worked with subcontractors and suppliers to ensure all details were completed to the customers satisfaction.

Major Subcontractors

- Western Commercial Glass
- Futures
- B&D Industries
- National Roofing



Appendix H – Comparable Construction Experience General Construction Projects

Applicable to Firms Submitting a Proposal for General Construction Contracts

Proponent's Name: Consolidated Builders of NM LLC

Agency / Client Name: City of Rio Racho

Project Name: Fire Station #1

Project Number: PO211605 Project Value: \$54,598.64

Achieved or Anticipated Final Acceptance after January 1, 2021 Yes No

Company Role: Sub Contractor Prime / JV Contractor

Agency: Public Private

Location: On a UNM Campus Within State of New Mexico

Estimated Self Performance (%): 65
(Based on actual hours through the working foreperson. **Supervisory hours do NOT apply.**)

Project Type: (The project type should correspond to the applicable Contract the proposal is being submitted for: General Construction, MEP, Roofing)

General Construction Mechanical, Electrical, and Plumbing Roofing Painting

Project Scope: (Briefly describe the scope of work and the trades involved. The project scope should correspond to the applicable trade Contract the proposer is submitting for: General Construction, MEP, Roofing)

Demo toilet and sink in bathroom 1, install new marble shower pan and tile shower, new sink in bathroom 1, install nw tile on floor, new toilet and sinck in bathroom 2, install LVT, add electrical/data, remove oven cap gas line, install new lockers and bench in bathroom 1, new rubber gym flooring, cut existing slab for new shower.

Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Jeff Wenzel Title Battalion Chief

Telephone: 505.891.5855 Email Address: jwenzel@rrnm.gov

Briefly describe the project: Attached additional page, if necessary.



RR: Fire Station #1

RRPS Contact: Jeff Wenzel

Title: Battalion Chief

Architect: N/A

Original Contract Amount: \$54,503.62

Final Contract Amount after change orders: \$64,733.93

Project Started: 6/01/2021

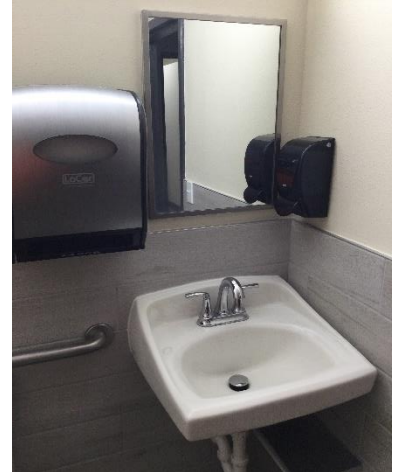
Estimated Completion: 75 days

Project Finalized after extensions: 10/22/2021

Consolidated Builders of NM was asked to perform all the general construction and finishes for this project. We demoed the bathroom and replaced sink, toilet, and tile in the shower. A beautiful space was renovated for our first responders in the City of Rio Rancho.



The project ran smooth despite some degree of difficulty which was mostly due to plumbing and old construction drawings not complying with plans. We completed all the work with complete satisfaction to the owner.



Major Subcontractors

- LCA Plumbing
- United Power

Appendix H – Comparable Construction Experience General Construction Projects

Applicable to Firms Submitting a Proposal for General Construction Contracts

Proponent's Name: Consolidated Builders of NM LLC
Agency / Client Name: Rio Rancho Public Schools
Project Name: Lincoln Middle School Home Economics Room
Project Number: PO22101596 Project Value: \$113,809.38

Achieved or Anticipated Final Acceptance after January 1, 2021 Yes No

Company Role: Sub Contractor Prime / JV Contractor

Agency: Public Private

Location: On a UNM Campus Within State of New Mexico

Estimated Self Performance (%): 65
(Based on actual hours through the working foreperson. **Supervisory hours do NOT apply.**)

Project Type: (The project type should correspond to the applicable Contract the proposal is being submitted for: General Construction, MEP, Roofing)

General Construction Mechanical, Electrical, and Plumbing Roofing Painting

Project Scope: (Briefly describe the scope of work and the trades involved. The project scope should correspond to the applicable trade Contract the proposer is submitting for: General Construction, MEP, Roofing)

Patch and paint all walls, prep and install new VCT, provide and install new GFCI's, provide and install new under mount, new lights in casework, install new exhaust extensions of galvanized steel over ranges, provide and install new stainless sinks, faucets and sink plumbing connections (P-traps/waterlines).

Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Nahum Morales-Diaz Title Maintenance Project Manager

Telephone: 505.514.9862 Email Address: nahum.morales@rrps.net

Briefly describe the project: Attached additional page, if necessary.



RRPS Lincoln Middle School Home Economics

RRPS Contact: Nahum Morales-Diaz

Title: Maintenance Project Manager

Architect: N/A

Original Contract Amount: \$113,455.00

Final Contract Amount after change orders: \$113,809.38

Project Started: 12/16/2021

Estimated Completion: 75 days

Project Finalized after extensions: 04/01/2022



Consolidated Builders of NM was asked to perform all the general construction and finishes for this project. We demoed all casework and counters and replaced with more modern casework, Solid Surface counter tops, and installed new exhaust hoods. The entire room was patched and painted to the desired color.



Major Subcontractors

- Ingenuity
- United Power
- DS Assemblies



Appendix H – Comparable Construction Experience General Construction Projects

Applicable to Firms Submitting a Proposal for General Construction Contracts

Proponent's Name: Consolidated Builders of NM LLC
Agency / Client Name: University of New Mexico
Project Name: IDTC
Project Number: PO193371 Project Value: \$15,787.34

Achieved or Anticipated Final Acceptance after January 1, 2021 Yes No

Company Role: Sub Contractor Prime / JV Contractor

Agency: Public Private

Location: On a UNM Campus Within State of New Mexico

Estimated Self Performance (%): 65
(Based on actual hours through the working foreperson. **Supervisory hours do NOT apply.**)

Project Type: (The project type should correspond to the applicable Contract the proposal is being submitted for: General Construction, MEP, Roofing)

General Construction Mechanical, Electrical, and Plumbing Roofing Painting

Project Scope: (Briefly describe the scope of work and the trades involved. The project scope should correspond to the applicable trade Contract the proposer is submitting for: General Construction, MEP, Roofing)

Provide and install new wall to create new space, patch in floor with matching VCT, patch in ceiling as needed, install new frame with gypsum board, tape and texture, paint to match existing, provide and install new frame and door, and provide electrical.

Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Kyle Duran Title Project Manager

Telephone: 505.272.2584 Email Address: kwduran@salud.unm.edu

Briefly describe the project: Attached additional page, if necessary.



Appendix K - Indefinite Quantity Contract Experience

See below information regarding Consolidated Builders current Indefinite Quantity Contracts

Appendix K – Indefinite Quantity Contract Experience

General

1. Agency Name: University of New Mexico Hospital
2. Contract Number: RFP - 2178 - 20

Reference Information

3. Reference Name, Position: Christina Ward-Lechalk
4. Address: 2211 Loma Blvd NE

5. City, State, Zip Code: Albuquerque, NM 87106
6. Phone Number: 505.410.6542
7. Email Address: cwardlechalk@salud.unm.edu

Contract Time:

8. Potential Maximum Time:* 3 years
9. Award Date: 09/17/2020
10. Expiration/Termination Date(or still active): 08/17/2023

Contract Amounts:

11. Potential Maximum Amount:** _____
12. Total Amount of Work Issued (\$): _____
13. Total Number of Job Orders Issued (#): _____

Key Personnel

14. Name and Position: Samia Apodaca, President
15. Name and Position: Manuel Apodaca, Operations/Safety Manager
16. Name and Position: Jorge Enriquez, Superintendent
17. Name and Position: Gabriel Pineda, Superintendent
18. Yes or No, Did any of the key personnel proposed for this contract work on the contract referenced? Yes

19. If answer to the above question is "Yes" and if those individuals are not listed as key personnel above list the name and position below:
N/A

***Potential Maximum Time** shall mean the entire possible duration of the contract. The Potential Maximum Time is calculated by adding together the base term plus all possible option terms.

****Potential Maximum Amount** shall be the sum of the potential Maximum for the base term and all possible option terms

Appendix K – Indefinite Quantity Contract Experience

General

1. Agency Name: City of Albuquerque
2. Contract Number: 7982923

Reference Information

3. Reference Name, Position: Juanito Serna, Project Manager
4. Address: 1 Civic Plaza

5. City, State, Zip Code: Albuquerque, NM 87102
6. Phone Number: 505.218.2004
7. Email Address: jeserna@cabq.gov

Contract Time:

8. Potential Maximum Time:* 3 years
9. Award Date: 09/09/2022
10. Expiration/Termination Date(or still active): 10/23/2025

Contract Amounts:

11. Potential Maximum Amount:** \$9,473,380.00
12. Total Amount of Work Issued (\$): _____
13. Total Number of Job Orders Issued (#): _____

Key Personnel

14. Name and Position: Samia Apodaca, President
15. Name and Position: Manuel Apodaca, Operations/Safety Manager
16. Name and Position: Jorge Enriquez, Superintendent
17. Name and Position: _____
18. Yes or No, Did any of the key personnel proposed for this contract work on the contract referenced? Yes

19. If answer to the above question is "Yes" and if those individuals are not listed as key personnel above list the name and position below:
N/A

***Potential Maximum Time** shall mean the entire possible duration of the contract. The Potential Maximum Time is calculated by adding together the base term plus all possible option terms.

****Potential Maximum Amount** shall be the sum of the potential Maximum for the base term and all possible option terms

Appendix K – Indefinite Quantity Contract Experience

General

1. Agency Name: Rio Rancho Public Schools

2. Contract Number: 2022-019-FAC

Reference Information

3. Reference Name, Position: Michael Madrid

4. Address: 500 Laser RD

5. City, State, Zip Code: Rio Rancho, NM 87124

6. Phone Number: 505.962.1143

7. Email Address: michael.madrid@rrps.net

Contract Time:

8. Potential Maximum Time:* 3 years

9. Award Date: 07/01/2022

10. Expiration/Termination Date(or still active): 06/30/2025

Contract Amounts:

11. Potential Maximum Amount:** _____

12. Total Amount of Work Issued (\$): _____

13. Total Number of Job Orders Issued (#): _____

Key Personnel

14. Name and Position: Samia Apodaca, President

15. Name and Position: Manuel Apodaca, Operations/Safety Manager

16. Name and Position: Jorge Enriquez, Superintendent

17. Name and Position: _____

18. Yes or No, Did any of the key personnel proposed for this contract work on the contract referenced? Yes

19. If answer to the above question is "Yes" and if those individuals are not listed as key personnel above list the name and position below:

N/A

***Potential Maximum Time** shall mean the entire possible duration of the contract. The Potential Maximum Time is calculated by adding together the base term plus all possible option terms.

****Potential Maximum Amount** shall be the sum of the potential Maximum for the base term and all possible option terms

Appendix K – Indefinite Quantity Contract Experience

General

1. Agency Name: State of New Mexico General Services
2. Contract Number: 00-00000-20-00110 - General Construction Services Statewide

Reference Information

3. Reference Name, Position: Clarke J Fountain
4. Address: 1100 St Francis Dr

5. City, State, Zip Code: Santa Fe, NM 87502
6. Phone Number: 505.827.0472
7. Email Address: clarkej.fountain@state.nm.us

Contract Time:

8. Potential Maximum Time:* 1 year plus 3 additional one year terms
9. Award Date: 07/01/2020
10. Expiration/Termination Date(or still active): 06/30/2023

Contract Amounts:

11. Potential Maximum Amount:** \$4 Million
12. Total Amount of Work Issued (\$): \$2 Million
13. Total Number of Job Orders Issued (#): 5

Key Personnel

14. Name and Position: Samia Apodaca, President
15. Name and Position: Manuel Apodaca, Operations/Safety Manager
16. Name and Position: Jorge Enriquez, Superintendent
17. Name and Position: N/A
18. Yes or No, Did any of the key personnel proposed for this contract work on the contract referenced? Yes
19. If answer to the above question is "Yes" and if those individuals are not listed as key personnel above list the name and position below:
N/A

***Potential Maximum Time** shall mean the entire possible duration of the contract. The Potential Maximum Time is calculated by adding together the base term plus all possible option terms.

****Potential Maximum Amount** shall be the sum of the potential Maximum for the base term and all possible option terms

Appendix K – Indefinite Quantity Contract Experience

General

1. Agency Name: CES
2. Contract Number: 2021-10-G1128-All

Reference Information

3. Reference Name, Position: Gustavo Rossell, Contracting Officer
4. Address: 4216 Balloon Park Road NE

5. City, State, Zip Code: Albuquerque, NM 87109
6. Phone Number: 505.344.5470
7. Email Address: gustavo@ces.org

Contract Time:

8. Potential Maximum Time:* 3 years
9. Award Date: 01/05/2021
10. Expiration/Termination Date(or still active): 01/04/2024

Contract Amounts:

11. Potential Maximum Amount:** _____
12. Total Amount of Work Issued (\$): _____
13. Total Number of Job Orders Issued (#): _____

Key Personnel

14. Name and Position: Samia Apodaca, President
15. Name and Position: Manuel Apodaca, Operations/Safety Manager
16. Name and Position: Jorge Enriquez, Superintendent
17. Name and Position: _____
18. Yes or No, Did any of the key personnel proposed for this contract work on the contract referenced? Yes

19. If answer to the above question is "Yes" and if those individuals are not listed as key personnel above list the name and position below:
N/A

***Potential Maximum Time** shall mean the entire possible duration of the contract. The Potential Maximum Time is calculated by adding together the base term plus all possible option terms.

****Potential Maximum Amount** shall be the sum of the potential Maximum for the base term and all possible option terms

Expressed as a dollar amount.

Appendix L – Price Proposal

University of New Mexico

BID FOR JOB ORDER CONTRACT (PRICE PROPOSAL)

Date of Bid: [11/17/2022](#)

New Mexico State Contractor's License No. [59613](#)

Resident Contractor's Preference Certificate No. [L1336627312](#)

Contractor's New Mexico Gross Receipts Tax No. [27-1941612](#)

Contractor's Federal Employee Identification No. [27-1941612](#)

Dept. Workforce Solutions Registered Contractors Number [002548820121019](#)

UNM [Job Order Contracting \(JOC\)](#)

Request for Proposals No. [2379-23](#)

Bid (Price Proposal) of (company name): [Consolidated Builders of NM LLC](#)
(hereinafter called the "Bidder") organized and existing under the laws of the State of New Mexico, doing business as a Corporation, Partnership or Individual. (Circle correct one).

To: The Regents of The University of New Mexico, Albuquerque, New Mexico
(hereinafter called the "Owner").

The undersigned, as an authorized representative for the Bidder named above, in compliance with the Request For proposals (RFP) for Job Order Contracting services, having examined the Contract Documents, hereby proposes to furnish all labor, materials and supplies, and to construct the project in accordance with the contract documents at the prices stated below. These prices are to cover all expenses incurred in performing the work required under the contract documents, of which this proposal is a part.

Offeror must agree to commence work on a date specified in a written "Notice to Proceed" issued by the Owner. The Offeror must agree to complete the Project within the Job Order Completion Time stipulated date in the "Notice of Proceed". At the sole discretion of the Owner, liquidated damages will be assessed, if at all, on a Job Order-by-Job-Order basis. For each calendar day that the Detailed Scope of Work for a Job Order shall remain incomplete after the Job Order Completion Time, as amended pursuant to this Contract, the amount per calendar will be determined with each Job Order, and that amount will be deducted from any money due the Contractor, not as a penalty but as liquidated damages.

The following information is required for state reporting purposes only, and will not be used in evaluating or awarding the contract.

Is project material offered grown, produced or wholly manufactured in New Mexico? Yes

Business Size / Classification:

Small Business Concern

Disadvantaged Business Concern

Large Business Concern

Women Owned Business Concern

The Contractor shall perform all Work required called for in each individual Job Order issued under this Contract using the Construction Task Catalog[®] and Technical Specifications incorporated herein. Contractor shall perform any or all functions called for in the Contract Documents in the quantities specified in individual Job Orders against this Contract for the Unit Prices specified in the Construction Task Catalog[®] (CTC) multiplied by the Adjustment Factors being proposed.

The Bidder shall set forth Adjustment Factors in clearly legible figures in the respective space provided. Failure to submit Adjustment Factors for all categories may result in the Proposal being deemed non-responsive. **All amounts shall exclude NM Gross Receipts Tax.** The Contractor shall perform the Tasks required by each individual Job Order using the following Adjustment Factors:

The Schedule of Prices is contained in a separate Microsoft Excel document. Complete the Microsoft Excel document and submit as part of this Appendix L. Be sure to enter Adjustment Factors for each campus and trade being proposed.

PART 1: SCHEDULE OF PRICES:

Attach Schedule of Prices from the Microsoft Excel document. On the Microsoft Excel document, be sure to enter Adjustment Factors for each campus and trade being proposed.

Has the Part 1: Schedule of Prices been attached to this Appendix L: Yes No

PART 2: SIGNATURES

The Bidder understands that the contract(s) will be awarded in accordance with the all terms and conditions contained in this RFP and that the Owner reserves the right to reject any or all bids and to waive any formalities in the bidding.

The Bidder agrees that this response will be good and may not be withdrawn for a period of thirty (30) calendar days after the scheduled closing time for receiving bids.

Respectfully Submitted,

By:(Authorized Signature) SAMIA APODACA Date: 11/14/2022

By:(Same Name, Printed or Typed) Samia Apodaca

Title: President

Company: Consolidated Builders of NM LLC

Address: PO Box 26785 Albuquerque, NM

Zip: 87125

Phone: 505.873.6139 Fax: 505.873.6137 Email: consolidatedbuilders@comcast.net

(Affix Corporate Seal if response by Corporation):

Part 1 Schedule of Prices

Attach this schedule of Prices to Appendix L

OFFEROR'S NAME: Consolidated Builders of NM LLC

For the UNM Job Order Contracting Program the Offeror shall complete the cells highlighted grey below. Failure to submit all the Adjustment Factors for the Campus/Contract Type being proposed may result in the bid for that Campus/Contract Type being deemed non-responsive. **The Contractor is to include the administrative fee of 2.98% into their responding adjustment factors.** The Contractor shall perform the Tasks required by each individual Job Order using the following Adjustment Factors:

UNM Job Order Contracting Program		CONTRACT TYPES		
Campus / Region	Adjustment Factor Name	General Construction	Mechanical, Electrical, Plumbing	Roofing
Main Campus (Albuquerque)	Normal Working Hours (60%)	4.33	0	0
	Other Than Normal Working Hours (30%)	4.98	0	0
	Non Pre-Priced (10%)	4.33	0	0
	Award Criteria Figure	4.5250	0.0000	0.0000
Northern New Mexico Branch Campuses	Normal Working Hours (60%)	4.5	0	0
	Other Than Normal Working Hours (30%)	5.18	0	0
	Non Pre-Priced (10%)	4.5	0	0
	Award Criteria Figure	4.7040	0.0000	0.0000
Southern New Mexico Branch Campuses	Normal Working Hours (60%)	4.5	0	0
	Other Than Normal Working Hours (30%)	5.18	0	0
	Non Pre-Priced (10%)	4.5	0	0
	Award Criteria Figure	4.7040	0.0000	0.0000

NOTES TO OFFERERS

1. The Other Than Normal Working Hours Adjustment Factors must be greater than or equal to the Normal Working Hours Adjustment Factors.

2. The Non Pre-Priced Adjustment Factor must be greater than or equal to 1.000

3. The weighted multipliers above are for the purpose of calculating an Award Criteria Figure only. No assurances are made by the owner that Work will be ordered under the Contract in a distribution consistent with the weighted percentages above. The Award Criteria Figure is only used for the purpose of determining the Bid.

4. When submitting Job Order Price Proposals related to specific Job Orders, the Bidder shall utilize one or more of the Adjustment Factors applicable to the Work being Performed.

5. Make sure to attach this Part 1: Schedule of Prices to Appendix L in your proposal

By: Authorized Signature: SAMIA APODACA

By: Same Name and title Printed or typed: Samia Apodaca, President

Date: 11/16/2022

For the UNM Cooperative Purchasing Job Order Contracting Program the Offeror shall complete the cells highlighted grey below. Failure to submit all the Adjustment Factors for the Region/Contract Type being proposed may result in the bid for that Region/Contract Type being deemed non-responsive. A complete map of the regions can be found in the Purpose of this RFP Document. **The Contractor is to include the administrative fee of 7.50% into their responding adjustment factors.** The Contractor shall perform the Tasks required by each individual Job Order using the following Adjustment Factors:

UNM Cooperative Purchasing Job Order Contracting Program		CONTRACT TYPES		
Campus / Region	Adjustment Factor Name	General Construction	Mechanical, Electrical, Plumbing	Roofing
Region #1	Normal Working Hours (60%)	9.02	0	0
	Other Than Normal Working Hours (30%)	10.37	0	0
	Non Pre-Priced (10%)	9.02	0	0
	Award Criteria Figure	9.4250	0.0000	0.0000
Region #2	Normal Working Hours (60%)	8.85	0	0
	Other Than Normal Working Hours (30%)	10.18	0	0
	Non Pre-Priced (10%)	8.85	0	0
	Award Criteria Figure	9.2490	0.0000	0.0000
Region #3	Normal Working Hours (60%)	9.02	0	0
	Other Than Normal Working Hours (30%)	10.37	0	0
	Non Pre-Priced (10%)	9.02	0	0
	Award Criteria Figure	9.4250	0.0000	0.0000
Region #4	Normal Working Hours (60%)	9.22	0	0
	Other Than Normal Working Hours (30%)	10.6	0	0
	Non Pre-Priced (10%)	9.22	0	0
	Award Criteria Figure	9.6340	0.0000	0.0000
Region #5	Normal Working Hours (60%)	9.22	0	0
	Other Than Normal Working Hours (30%)	10.6	0	0
	Non Pre-Priced (10%)	9.22	0	0
	Award Criteria Figure	9.6340	0.0000	0.0000



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

11/10/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Downey & Company 6565 Americas Parkway NE Suite 750 Albuquerque NM 87110	CONTACT NAME: Carolyn Nasi PHONE (A/C, No, Ext): (505) 881-0300 E-MAIL ADDRESS: cnasi@downeyandco.com	FAX (A/C, No): (505) 881-0908	
	INSURER(S) AFFORDING COVERAGE		NAIC #
INSURED Consolidated Builders of NM, LLC PO Box 26785 Albuquerque NM 87125	INSURER A: Westfield Insurance		24112
	INSURER B: Builders Trust of New Mexico		
	INSURER C:		
	INSURER D:		
	INSURER E:		
	INSURER F:		

COVERAGES

CERTIFICATE NUMBER: 22/23 Multi

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			209135J	04/18/2022	04/18/2023	EACH OCCURRENCE	\$ 1,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 1,000,000
							MED EXP (Any one person)	\$ 10,000
							PERSONAL & ADV INJURY	\$ 1,000,000
							GENERAL AGGREGATE	\$ 2,000,000
							PRODUCTS - COMP/OP AGG	\$ 2,000,000
								\$
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			209135J	04/18/2022	04/18/2023	COMBINED SINGLE LIMIT (Ea accident)	\$ 1,000,000
							BODILY INJURY (Per person)	\$
							BODILY INJURY (Per accident)	\$
							PROPERTY DAMAGE (Per accident)	\$
								\$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$ 10,000			209135J	04/18/2022	04/18/2023	EACH OCCURRENCE	\$ 1,000,000
							AGGREGATE	\$ 1,000,000
								\$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N		6332	01/01/2022	01/01/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER	
		Y	N/A				E.L. EACH ACCIDENT	\$ 2,000,000
							E.L. DISEASE - EA EMPLOYEE	\$ 2,000,000
							E.L. DISEASE - POLICY LIMIT	\$ 2,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

RE: ON-CALL PROJECT

CERTIFICATE HOLDER

UNM

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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DIVERSITY VENDOR CERTIFICATION PARTICIPATION

Diversity Vendor Certification Participation - It is the policy of some Members participating in Omnia Partners to involve minority and women business enterprises (M/WBE), small and/or disadvantaged business enterprises, disabled veterans business enterprises, historically utilized businesses (HUB) and other diversity recognized businesses in the purchase of goods and services. Respondents shall indicate below whether or not they hold certification in any of the classified areas and include proof of such certification with their response.

1. Minority Women Business Enterprise

Respondent certifies that this firm is an MWBE Yes No

List certifying agency: U.S. Small Business Administration

2. Small Business Enterprise (SBE) or Disadvantaged Business Enterprise (DBE)

Respondent certifies that this firm is a SBE or DBE Yes No

List certifying agency: U.S. Small Business Administration

3. Disabled Veterans Business Enterprise (DVBE)

Respondent certifies that this firm is an DVBE Yes No

List certifying agency: _____

4. Historically Underutilized Businesses (HUB)

Respondent certifies that this firm is an HUB Yes No

List certifying agency: _____

5. Historically Underutilized Business Zone Enterprise (HUBZone)

Respondent certifies that this firm is an HUBZone Yes No

List certifying agency: _____

6. Other

Respondent certifies that this firm is a recognized diversity certificate holder Yes No

List certifying agency: _____

Nov 23, 2021 10:52 PM UTC Unread from **Donna Peebles**

November 23, 2021

Samia Apodaca, CEO

Consolidated Builders of NM, LLC

6123 Coors Blvd SW

Albuquerque, NM 87121-6708

Dear Ms. Apodaca:

Congratulations! Your firm has been certified as a Participant in the U.S. Small Business Administration's (SBA) 8(a) Business Development (BD) Program. Your nine (9) year program term begins on the date of this letter.

During participation in the 8(a) BD Program, you will receive business development assistance from an assigned Business Opportunity Specialist in the New Mexico District Office. The phone number is (505) 248-8225 and email address newmexico_do@sba.gov We are sending a copy of this certification letter to the SBA New Mexico District Office. That office will contact you to schedule an orientation session. This could take up to 4-6 weeks. In the meantime, there are steps you should take to start your participation in the program.

Next Steps:

- Read and Sign the Participation Agreement: SBA requires the 8(a) Participant's highest-ranking officer, the individual upon whom eligibility is based, to sign the Participation Agreement showing he or she understands

the conditions of the 8(a) BD program participation. Please find the Agreement attached with this letter. Read the Agreement carefully, sign and date it, and make a copy for your records. Once connected with your assigned Business Opportunity Specialist, please provide your signed electronic copy of your Participation Agreement.

-
- Develop Your Business Plan: We encourage you to start developing your business plan. Each newly admitted Participant must submit its business plan to SBA as soon as possible after program admission. Once approved, the business plan will be reviewed annually and may be modified as appropriate. SBA will suspend your firm from receiving 8(a) BD program benefits, to include 8(a) contracts, if you do not submit your business plan to your assigned Business Opportunity Specialist within 60 days after program admission. We offer an optional format for business plans. The optional 8(a) Business Plan, Form 1010C, is located at <https://www.sba.gov/sites/default/files/SBA%201010C.pdf>.

-

Develop Your Strategy for Winning Contracts in Year 1: Though your firm's approved North American Industry Classification System (NAICS) Code is 236220, your firm may be awarded contracts under other NAICS Codes, as long as your firm is determined to be responsible to perform the required service or task. In this regard, please note that contracts awarded under the 8(a) BD Program authority generally result from the self-marketing efforts of participating firms. You must build relationships with potential federal customers, pursue federal prime contractors for subcontracts, and actively pursue prime contract opportunities to grow your business. Successful 8(a) firms regularly respond to competitive small business contracting opportunities posted on beta.sam.gov.

-
- Complete Training: SBA has training courses that will benefit 8(a) Participants. You will learn the different strategies and tactics to win contracts and grow your business, and how to effectively use the 8(a) certification to position your company for sole-source awards and

teaming. For firms in the first 12 months of program participation, five training courses will be offered. The training courses are: 1: How to do Business with the Federal Government, 2: Bids and Proposals, 3: Federal Acquisition Regulation (FAR) and Code of Federal Regulations (CFR) Overview, 4: Market Research in Federal Procurement, and 5: Capabilities: Statement and Briefings. This training is offered via interactive webinars and can be coordinated through your respective District Office Business Opportunity Specialist.

- Utilize Resources: There are valuable FREE resources available to you right now that offer expertise in all areas of business operation including reviewing your business plan and strategy. Three resources that you can utilize today are:
- SBA Resource Partners: I encourage you to locate your nearest Resource Partner at the following link: <https://www.sba.gov/tools/local-assistance>. This link will also provide access to upcoming small business events and the webpage for your District SBA Office.
- 7(j) Management and Technical Assistance: While your firm's acceptance into the 8(a) BD program is not a guarantee for contracts, the SBA will make every effort to assist you in implementing your business plan and strategy. Your success in the program is dependent upon the extent to which you take advantage of SBA's efforts to support you. One of the agency's major tools for your success is the **7(j) Management and Technical Assistance Services Program**. The trainings and classes offered can be an integral part of achieving your business objectives and goals.
- 8(a) Surplus Property: Among the resources that are designed to foster the business growth and development of 8(a) BD program Participants, the Federal Surplus Property program provides a great opportunity for 8(a) firms to access additional equipment and items needed to expand and grow their business. SBA has 45 signed Memorandum of Agreements with General Services Administration and State Agencies for Surplus Property to provide this resource. The Federal Surplus Property program is

available in most states. Please let your Business Opportunity Specialist know if your firm is interested in the Federal Surplus Property program.

- As a certified firm in the 8(a) Business Development Program, **you MAY** use the [SBA 8\(a\) Certified Icon](#) on your business' website, business cards, social media profiles, and in your capability statements and proposal bids. However, **you MAY NOT** use the digital icon to express or imply endorsement of any goods, services, entities, or individuals. Thus, **they may not be used** on a company's letterhead, marketing materials or advertising, whether paid or PSA, traditional or digital.
- Instructions:
 1. Click on the "[SBA 8\(a\) Certified Icon](#)" hyperlink in this letter;
 2. Under General Materials, click on "Decals and Web Icons";
 3. The Icons should download on your computer; select "Open File"; and
 4. Select/use **only** the Icon(s) that reflect the Program(s) in which you are currently certified

Please contact your assigned [SBA District Office](#) if you have any questions. I am excited about your future and welcome you as an 8(a) BD Program Participant. Wishing you much success!

Sincerely,

Dr. Donna L. Peebles,

Associate Administrator

Office of Business Development

U.S. Small Business Administration

8(a) Program - Participation Agreement

STATE OF NEW MEXICO

TAXATION AND REVENUE DEPARTMENT

RESIDENT CONTRACTOR CERTIFICATE

Issued to: **CONSOLIDATED BUILDERS OF NM**

DBA: **CONSOLIDATED BUILDERS OF NM**
PO BOX 26785
ALBUQUERQUE, NM 87125-6785

Expires: **13-Sep-2025**

Certificate Number:

L1336627312



Stephanie Schardin Clarke
Cabinet Secretary

THIS CERTIFICATE IS NOT TRANSFERABLE

STATE OF NEW MEXICO

TAXATION AND REVENUE DEPARTMENT

RESIDENT CONTRACTOR CERTIFICATE

Issued to: **CONSOLIDATED BUILDERS OF NM**

DBA: **CONSOLIDATED BUILDERS OF NM**
PO BOX 26785
ALBUQUERQUE, NM 87125-6785

Expires: **13-Sep-2025**

Certificate Number:

L1336627312



Stephanie Schardin Clarke
Cabinet Secretary

THIS CERTIFICATE IS NOT TRANSFERABLE



Small and Small Disadvantage Business Certification

[See below information](#)

EXHIBIT B

SMALL AND SMALL DISADVANTAGED BUSINESS CERTIFICATION

The University of New Mexico participates in the Government's Small and Small Disadvantaged Business programs. This requires written certification from our suppliers and contractors as to their business status. Please furnish the information requested below.

- 1.0 Small Business – An enterprise independently owned and operated, not dominant in its field and meets employment and/or sales standards developed by the Small Business Administration. See 13 CFR 121.201
- 1.a Small Disadvantaged Business – a Small Business Concern owned and controlled by socially and economically disadvantaged individuals; and
- (1) Which is at least 51% owned by one or more socially and economically disadvantaged individuals; or in the case of any publicly owned business, at least 51% of the stock of which is owned by one or more socially and economically disadvantaged individuals and
 - (2) Whose management of daily operations is controlled by one or more such individuals. The contractor shall presume Black Americans, Hispanic Americans, Native Americans (such as American Indians, Eskimos, Aleuts and Native Hawaiians), Asian-Pacific Americans and other minorities or any other individual found to be disadvantaged by the Administration pursuant to Section 8 (a) of the Small Business Act and
 - (3) Is certified by the SBA as a Small Disadvantaged Business.
- 1.b Women-Owned Business Concern – A business that is at least 51% owned by a woman or women who also control and operate it. Control in this context means exercising the power to make policy decisions. Operate in this context means being actively involved in the day-to-day management.
- 1.c HUBZone Small Business Concern – A business that is located in historically underutilized business zones, in an effort to increase employment opportunities, investment and economic development in those areas as determined by the Small Business Administration's (SBA) List of Qualified HUBZone Small Business Concerns.
- 1.d Veteran-Owned Small Business Concern – A business that is at least 51% owned by one or more veterans; or in the case of any publicly owned business, at least 51% of the stock of which is owned and controlled by one or more veterans and the management and daily business operations of which are controlled by one or more veterans.
- 1.e Service Disabled Veteran-Owned Small Business – A business that is at least 51% owned by one or more service disabled veterans; or in the case of any publicly owned business, at least 51% of the stock of which is owned and controlled by one or more service disabled veterans and the management and daily business operations of which are controlled by one or more service disabled veterans. Service disabled veteran means a veteran as defined in 38 U.S.C. 101(2) with a disability that is service connected as defined in 13 U.S.C. 101(16).

Company Name: Consolidated Builders of NM LLC Telephone: 505.873.6139
Street Address: PO BOX 26785 County: Bernalillo
City: Albuquerque State & Zip: NM 87125
Is this firm a (please check): Division Subsidiary Affiliated? N/A Primary NAICS Code: N/A
If an item above is checked, please provide the name and address of the Parent Company below:
N/A

Check All Categories That Apply:

- 1. Small Business
- 2. Small Disadvantaged Business (**Must be SBA Certified**)
- 3. Woman Owned Small Business
- 4. HUBZone Small Business Concern (**Must be SBA Certified**)
- 5. Veteran Owned Small Business
- 6. Disabled Veteran Owned Small Business
- 7. Historically Black College/University or Minority Institution
- 8. Large Business

Signature and Title of Individual Completing Form:

SAMIA APODACA

President

Date 11/14/2022

Please return this form to:

The University of New Mexico
Purchasing Department
MSC01 1240
Albuquerque, NM 87131
505-277-2036 (voice)
505-277-7774 (fax)

NOTE:

This certification is valid for a one year period. It is your responsibility to notify us if your size or ownership status changes during this period. After one year, you are required to re-certify with us.

THANK YOU FOR YOUR COOPERATION

Notice: In accordance with U.S.C. 645(d), any person who misrepresents a firm's proper size classification shall (1) be punished by imposition of a fine, imprisonment, or both; (2) be subject to administrative remedies; and (3) be ineligible for participation in programs conducted under the authority of the Small Business Act.

If you have difficulty determining your size status, you may contact the Small Business Administration at 1-800-U-ASK-SBA or 202-205-6618. You may also access the SBA website at www.sba.gov/size or you may contact the SBA Government Contracting Office at 817-684-5301. (Rev. 6/2002)