

Appendix L – Price Proposal

University of New Mexico

BID FOR JOB ORDER CONTRACT (PRICE PROPOSAL)

Date of Bid: November 17, 2022

New Mexico State Contractor's License No. 28479

Resident Contractor's Preference Certificate No. L1160761008

Contractor's New Mexico Gross Receipts Tax No. 02-102987-00-3

Contractor's Federal Employee Identification No. 85-0365630

Dept. Workforce Solutions Registered Contractors Number 0013420060701

UNM Job Order Contracting (JOC)

Request for Proposals No. RFP-2379-23

Bid (Price Proposal) of (company name): ESA Construction, Inc.
(hereinafter called the "Bidder") organized and existing under the laws of the State of New Mexico, doing business as a Corporation, Partnership or Individual. (Circle correct one).

To: The Regents of The University of New Mexico, Albuquerque, New Mexico
(hereinafter called the "Owner").

The undersigned, as an authorized representative for the Bidder named above, in compliance with the Request For proposals (RFP) for Job Order Contracting services, having examined the Contract Documents, hereby proposes to furnish all labor, materials and supplies, and to construct the project in accordance with the contract documents at the prices stated below. These prices are to cover all expenses incurred in performing the work required under the contract documents, of which this proposal is a part.

Offeror must agree to commence work on a date specified in a written "Notice to Proceed" issued by the Owner. The Offeror must agree to complete the Project within the Job Order Completion Time stipulated date in the "Notice of Proceed". At the sole discretion of the Owner, liquidated damages will be assessed, if at all, on a Job Order-by-Job-Order basis. For each calendar day that the Detailed Scope of Work for a Job Order shall remain incomplete after the Job Order Completion Time, as amended pursuant to this Contract, the amount per calendar will be determined with each Job Order, and that amount will be deducted from any money due the Contractor, not as a penalty but as liquidated damages.

The following information is required for state reporting purposes only, and will not be used in evaluating or awarding the contract.

Is project material offered grown, produced or wholly manufactured in New Mexico? N/A

Business Size / Classification:

Small Business Concern ___ Disadvantaged Business Concern
___ Large Business Concern ___ Women Owned Business Concern

The Contractor shall perform all Work required called for in each individual Job Order issued under this Contract using the Construction Task Catalog[®] and Technical Specifications incorporated herein. Contractor shall perform any or all functions called for in the Contract Documents in the quantities specified in individual Job Orders against this Contract for the Unit Prices specified in the Construction Task Catalog[®] (CTC) multiplied by the Adjustment Factors being proposed.

The Bidder shall set forth Adjustment Factors in clearly legible figures in the respective space provided. Failure to submit Adjustment Factors for all categories may result in the Proposal being deemed non-responsive. **All amounts shall exclude NM Gross Receipts Tax.** The Contractor shall perform the Tasks required by each individual Job Order using the following Adjustment Factors:

The Schedule of Prices is contained in a separate Microsoft Excel document. Complete the Microsoft Excel document and submit as part of this Appendix L. Be sure to enter Adjustment Factors for each campus and trade being proposed.

PART 1: SCHEDULE OF PRICES:

Attach Schedule of Prices from the Microsoft Excel document. On the Microsoft Excel document, be sure to enter Adjustment Factors for each campus and trade being proposed.

Has the Part 1: Schedule of Prices been attached to this Appendix L: Yes No

PART 2: SIGNATURES

The Bidder understands that the contract(s) will be awarded in accordance with the all terms and conditions contained in this RFP and that the Owner reserves the right to reject any or all bids and to waive any formalities in the bidding.

The Bidder agrees that this response will be good and may not be withdrawn for a period of thirty (30) calendar days after the scheduled closing time for receiving bids.

Respectfully Submitted,

By:(Authorized Signature)  Date: 11/15/22

By:(Same Name, Printed or Typed) Steven C. Pannell

Title: Vice-President

Company: ESA Construction, Inc.

Address: 3435 Girard Blvd. NE, Albuquerque, NM

Zip: 87107

Phone: 505-884-2171 Fax: 505-888-3150 Email: spannell@esaconstruction.com

(Affix Corporate Seal if response by Corporation):



Part 1 Schedule of Prices

Attach this schedule of Prices to Appendix L

OFFEROR'S NAME: ESA Construction, Inc.

For the UNM Job Order Contracting Program the Offeror shall complete the cells highlighted grey below. Failure to submit all the Adjustment Factors for the Campus/Contract Type being proposed may result in the bid for that Campus/Contract Type being deemed non-responsive. **The Contractor is to include the administrative fee of 2.98% into their responding adjustment factors.** The Contractor shall perform the Tasks required by each individual Job Order using the following Adjustment Factors:

| UNM Job Order Contracting Program | | CONTRACT TYPES | | |
|--|---------------------------------------|----------------------|----------------------------------|---------|
| Campus / Region | Adjustment Factor Name | General Construction | Mechanical, Electrical, Plumbing | Roofing |
| Main Campus (Albuquerque) | Normal Working Hours (60%) | 1.37 | | |
| | Other Than Normal Working Hours (30%) | 1.42 | | |
| | Non Pre-Priced (10%) | 1.25 | | |
| | Award Criteria Figure | 1.3730 | 0.0000 | 0.0000 |
| Campus / Region | Adjustment Factor Name | General Construction | Mechanical, Electrical, Plumbing | Roofing |
| Northern New Mexico Branch Campuses | Normal Working Hours (60%) | 1.43 | | |
| | Other Than Normal Working Hours (30%) | 1.48 | | |
| | Non Pre-Priced (10%) | 1.25 | | |
| | Award Criteria Figure | 1.4270 | 0.0000 | 0.0000 |
| Campus / Region | Adjustment Factor Name | General Construction | Mechanical, Electrical, Plumbing | Roofing |
| Southern New Mexico Branch Campuses | Normal Working Hours (60%) | 1.42 | | |
| | Other Than Normal Working Hours (30%) | 1.47 | | |
| | Non Pre-Priced (10%) | 1.25 | | |
| | Award Criteria Figure | 1.4180 | 0.0000 | 0.0000 |

For the UNM Cooperative Purchasing Job Order Contracting Program the Offeror shall complete the cells highlighted grey below. Failure to submit all the Adjustment Factors for the Region/Contract Type being proposed may result in the bid for that Region/Contract Type being deemed non-responsive. A complete map of the regions can be found in the Purpose of this RFP Document. **The Contractor is to include the administrative fee of 7.50% into their responding adjustment factors.** The Contractor shall perform the Tasks required by each individual Job Order using the following Adjustment Factors:

| UNM Cooperative Purchasing Job Order Contracting Program | | CONTRACT TYPES | | |
|--|---------------------------------------|----------------------|----------------------------------|---------|
| Campus / Region | Adjustment Factor Name | General Construction | Mechanical, Electrical, Plumbing | Roofing |
| Region #1 | Normal Working Hours (60%) | 1.46 | | |
| | Other Than Normal Working Hours (30%) | 1.51 | | |
| | Non Pre-Priced (10%) | 1.3 | | |
| | Award Criteria Figure | 1.4590 | 0.0000 | 0.0000 |
| Campus / Region | Adjustment Factor Name | General Construction | Mechanical, Electrical, Plumbing | Roofing |
| Region #2 | Normal Working Hours (60%) | 1.44 | | |
| | Other Than Normal Working Hours (30%) | 1.49 | | |
| | Non Pre-Priced (10%) | 1.3 | | |
| | Award Criteria Figure | 1.4410 | 0.0000 | 0.0000 |
| Campus / Region | Adjustment Factor Name | General Construction | Mechanical, Electrical, Plumbing | Roofing |
| Region #3 | Normal Working Hours (60%) | 1.48 | | |
| | Other Than Normal Working Hours (30%) | 1.53 | | |
| | Non Pre-Priced (10%) | 1.3 | | |
| | Award Criteria Figure | 1.4770 | 0.0000 | 0.0000 |
| Campus / Region | Adjustment Factor Name | General Construction | Mechanical, Electrical, Plumbing | Roofing |
| Region #4 | Normal Working Hours (60%) | 1.44 | | |
| | Other Than Normal Working Hours (30%) | 1.49 | | |
| | Non Pre-Priced (10%) | 1.3 | | |
| | Award Criteria Figure | 1.4410 | 0.0000 | 0.0000 |
| Campus / Region | Adjustment Factor Name | General Construction | Mechanical, Electrical, Plumbing | Roofing |
| Region #5 | Normal Working Hours (60%) | 1.46 | | |
| | Other Than Normal Working Hours (30%) | 1.51 | | |
| | Non Pre-Priced (10%) | 1.3 | | |
| | Award Criteria Figure | 1.4590 | 0.0000 | 0.0000 |

NOTES TO OFFERERS

1. **The Other Than Normal Working Hours Adjustment Factors must be greater than or equal to the Normal Working Hours Adjustment Factors.**
2. **The Non Pre-Priced Adjustment Factor must be greater than or equal to 1.000**
3. The weighted multipliers above are for the purpose of calculating an Award Criteria Figure only. No assurances are made by the owner that Work will be ordered under the Contract in a distribution consistent with the weighted percentages above. The Award Criteria Figure is only used for the purpose of determining the Bid.
4. When submitting Job Order Price Proposals related to specific Job Orders, the Bidder shall utilize one or more of the Adjustment Factors applicable to the Work being Performed.

5. Make sure to attach this Part 1: Schedule of Prices to Appendix L in your proposal

By: Authorized Signature:



By: Same Name and title Printed or typed:

Steven C. Pannell, Vice-President

Date:

17-Nov-22