

Appendix D – Approach to Recycling

Complete Appendix D by describing your company's approach to recycling.

Floor Tech Contracting will employ the use of marked containers for the purpose of recycling new and demolished materials. Our Site Superintendent will be responsible for ensuring that all recyclable materials are placed in the proper containers during construction. These containers will then be taken either to local recyclers, or to UNM recycling. Included in this process will be logs recording the amount of each recycled material taken from the project. These logs will be presented to the owner at the completion of the project as part of the closeout documentation. In addition, Floor Tech Contracting is the only contractor in the state to recycle carpet that is removed during a project. This material is loaded into a semi trailer and, when full, is shipped to a recycler in Georgia

Appendix H – Comparable Construction Experience General Construction Projects

Applicable to Firms Submitting a Proposal for General Construction Contracts

Proponent's Name: Nathan Martinez
Agency / Client Name: City of Albuquerque
Project Name: City County Building
Project Number: 1 Project Value: \$432,406.23

Achieved or Anticipated Final Acceptance after January 1, 2018 Yes No

Company Role: Sub Contractor Prime / JV Contractor

Agency: Public Private

Location: On a UNM Campus Within State of New Mexico

Estimated Self Performance (%): 100
(Based on actual hours through the working foreperson. **Supervisory hours do NOT apply.**)

Project Type: (The project type should correspond to the applicable Contract the proposal is being submitted for: General Construction, MEP, Roofing)

General Construction Mechanical, Electrical, and Plumbing Roofing Painting

Project Scope: (Briefly describe the scope of work and the trades involved. The project scope should correspond to the applicable trade Contract the proposer is submitting for: General Construction, MEP, Roofing.)

Demo and disposal of existing flooring, including abatement on ground floor, provide and install new flooring which included carpet, LVT flooring, wall base etc.

trades involved were Flooring, asbestos abatement, painting.

Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Nathan Martinez Title Construction manager

Telephone: 505-239-2401 Email Address: nate5199@hotmail.com

Briefly describe the project: Attached additional page, if necessary.

Appendix H – Comparable Construction Experience General Construction Projects

Applicable to Firms Submitting a Proposal for General Construction Contracts

Proponent's Name: Freddie Martinez

Agency / Client Name: HIGHLANDS UNIVERSITY

Project Name: CONNOR HALL A&B

Project Number: 1 **Project Value:** \$85,844.00

Achieved or Anticipated Final Acceptance after January 1, 2018 Yes No

Company Role: Sub Contractor Prime / JV Contractor

Agency: Public Private

Location: On a UNM Campus Within State of New Mexico

Estimated Self Performance (%): 100
(Based on actual hours through the working foreperson. **Supervisory hours do NOT apply.**)

Project Type: (The project type should correspond to the applicable Contract the proposal is being submitted for: General Construction, MEP, Roofing)

General Construction Mechanical, Electrical, and Plumbing Roofing Painting

Project Scope: (Briefly describe the scope of work and the trades involved. The project scope should correspond to the applicable trade Contract the proposer is submitting for: General Construction, MEP, Roofing.)

remove and disposal of flooring, prep concrete floors, install new flooring and wall base.

trades involved were Flooring

Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Freddie Martinez **Title** Construction manager

Telephone: 505-429-9270 **Email Address:** fomartinez@nmhu.edu

Briefly describe the project: Attached additional page, if necessary.

Appendix H – Comparable Construction Experience General Construction Projects

Applicable to Firms Submitting a Proposal for General Construction Contracts

Proponent's Name: Vicente Martinez
Agency / Client Name: City of Albuquerque
Project Name: Gibson Building
Project Number: 1 Project Value: \$213,001.82

Achieved or Anticipated Final Acceptance after January 1, 2018 Yes No

Company Role: Sub Contractor Prime / JV Contractor

Agency: Public Private

Location: On a UNM Campus Within State of New Mexico

Estimated Self Performance (%): 100
(Based on actual hours through the working foreperson. **Supervisory hours do NOT apply.**)

Project Type: (The project type should correspond to the applicable Contract the proposal is being submitted for: General Construction, MEP, Roofing)

General Construction Mechanical, Electrical, and Plumbing Roofing Painting

Project Scope: (Briefly describe the scope of work and the trades involved. The project scope should correspond to the applicable trade Contract the proposer is submitting for: General Construction, MEP, Roofing.)

Demo and disposal of existing flooring, including abatement on ground floor, provide and install new flooring which included carpet, LVT flooring, wall base etc.

trades involved were Flooring, asbestos abatement

Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Vicente Martinez Title Construction manager

Telephone: 505-933-2842 Email Address: vmart@cabq.gov

Briefly describe the project: Attached additional page, if necessary.

Appendix H – Comparable Construction Experience General Construction Projects

Applicable to Firms Submitting a Proposal for General Construction Contracts

Proponent's Name: Vicente Martinez
Agency / Client Name: City of Albuquerque
Project Name: Gibson Building
Project Number: 1 Project Value: \$213,001.82

Achieved or Anticipated Final Acceptance after January 1, 2018 Yes No

Company Role: Sub Contractor Prime / JV Contractor

Agency: Public Private

Location: On a UNM Campus Within State of New Mexico

Estimated Self Performance (%): 100
(Based on actual hours through the working foreperson. **Supervisory hours do NOT apply.**)

Project Type: (The project type should correspond to the applicable Contract the proposal is being submitted for: General Construction, MEP, Roofing)

General Construction Mechanical, Electrical, and Plumbing Roofing Painting

Project Scope: (Briefly describe the scope of work and the trades involved. The project scope should correspond to the applicable trade Contract the proposer is submitting for: General Construction, MEP, Roofing.)

Demo and disposal of existing flooring, including abatement on ground floor, provide and install new flooring which included carpet, LVT flooring, wall base etc.

trades involved were Flooring, asbestos abatement

Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Vicente Martinez Title Construction manager

Telephone: 505-933-2842 Email Address: vmart@cabq.gov

Briefly describe the project: Attached additional page, if necessary.

Appendix H – Comparable Construction Experience General Construction Projects

Applicable to Firms Submitting a Proposal for General Construction Contracts

Proponent's Name: Charley Salas Ramos
Agency / Client Name: City of Albuquerque
Project Name: Gibson Main Lobby
Project Number: 1 Project Value: \$56,096.42

Achieved or Anticipated Final Acceptance after January 1, 2018 Yes No

Company Role: Sub Contractor Prime / JV Contractor

Agency: Public Private

Location: On a UNM Campus Within State of New Mexico

Estimated Self Performance (%): 100
(Based on actual hours through the working foreperson. **Supervisory hours do NOT apply.**)

Project Type: (The project type should correspond to the applicable Contract the proposal is being submitted for: General Construction, MEP, Roofing)

General Construction Mechanical, Electrical, and Plumbing Roofing Painting

Project Scope: (Briefly describe the scope of work and the trades involved. The project scope should correspond to the applicable trade Contract the proposer is submitting for: General Construction, MEP, Roofing.)

Mechanically remove existing tile flooring, remodel lobby by providing and installing new ceramic tile, tile base and accessories.

Trades involved were demolition, tile setters and clean up crews.

Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Charley Salas Title Construction manager

Telephone: 505-615-3808 Email Address: csalas@cabq.gov

Briefly describe the project: Attached additional page, if necessary.

Appendix H – Comparable Construction Experience General Construction Projects

Applicable to Firms Submitting a Proposal for General Construction Contracts

Proponent's Name: Brycon Corporation
Agency / Client Name: Jemez Pueblo
Project Name: Jemez CHC
Project Number: 1 Project Value: \$319,354.40

Achieved or Anticipated Final Acceptance after January 1, 2018 Yes No

Company Role: Sub Contractor Prime / JV Contractor

Agency: Public Private

Location: On a UNM Campus Within State of New Mexico

Estimated Self Performance (%): 100
(Based on actual hours through the working foreperson. **Supervisory hours do NOT apply.**)

Project Type: (The project type should correspond to the applicable Contract the proposal is being submitted for: General Construction, MEP, Roofing)

General Construction Mechanical, Electrical, and Plumbing Roofing Painting

Project Scope: (Briefly describe the scope of work and the trades involved. The project scope should correspond to the applicable trade Contract the proposer is submitting for: General Construction, MEP, Roofing.)

Provide and install sheet rubber flooring, including self coving, install wall base,

Trades involved were demolition, tile setters and sheet rubber installers clean up crews.

Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Bill Glasgow Title Construction manager

Telephone: 505-506-7660 Email Address: bglasgow@brycon.com

Briefly describe the project: Attached additional page, if necessary.

Appendix E - Key Personnel Project Manager

Name: David

Name: Lujan

Title: President

of Years with the Firm: 8

Experience with the Following Type of Construction Services:

General Construction Mechanical, Electrical, and Plumbing Roofing Painting

of Years as a Project Manager for Type of Construction Services Selected Above: 23

Check All Relevant Experience:

Projects for Higher Education Owners Laboratory Renovations Clinical / Medical Environment

General Construction Roofing Replacement/Repair Mechanical Upgrades Electrical Upgrades

Interior Renovation Asbestos abatement Exterior / Interior painting Boiler Replacement

Bituminous Paving Concrete Masonry Exterior Facade Security Camera Installation

Canopy Replacement/Repair Elevator Repair/Replacement Escalator Repair/Replacement

Overhead Doors Glass Installation Steel Erection Concrete Floor

Duct bank repair / installation Outdoor light installation Fire Suppression System Installation

Landscaping Fencing Earthwork / Site Work Demolition Painting

ATTACH RESUME

Yes

Client Reference #1 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Damian Chimenti Title Owner

Telephone: 505-888-7927 Email Address: damian@insightnm.com

Client Reference #2 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Rick Henrard Title Project Manager

Telephone: 505-249-2106 Email Address: rickenrard@gmail.com

David A. Lujan

3832 Ophelia Ave. NW Albuquerque, New Mexico 87120 (505) 410-4585

david.floortech@outlook.com

PROFILE

I'm a highly motivated project manager with award winning track record of achieving and exceeding company goals while following the strictest of safety standards and company protocol.

- Over 24 years of high level management, project management and technical experience
- Expert project and site manager; strong problem solving ability, resourcefulness, tenacity, communications skills, drive, customer relations skills, and ability to multitask
- High-level leadership, team-building, negotiation skills, safety-minded and reliable
- Detailed thinker, able to pinpoint needs, troubleshoot and develop effective, efficient solutions
- Team player with high level relationship building skills, putting customer needs first
- Strong PM acumen; by managing flooring crews and sales staff and IT/software team to deliver a quality equipment /tool to customers on time, on budget, with zero defect
- Ability to forecast, budget and overcome challenges with both a sense of urgency and patience
- Manage subcontractor schedules and performance while coordinating with the skilled tra

PERFORMANCE

Harrison Contracting 2000 to 2012

Project and Estimator / Multiple Site Manager (previous: Site Manager, Service Coordinator, Site Lead, Shift Crew Chief, and Field Service Engineer)

BCH Construction 2012 to 2014

- Introduce and start up a Flooring division to BCH for periods of 2 years negotiate contracts between company and large manufacturers.
- Bid multiple jobs and responsible for ordering and execution of multiple contracts and schedule installations and customer satisfaction.

Floor Tech Contracting President 2015-Present

- Oversee and start up new business from the ground up and facilitate manufacturers purchasing agreements and pricing standards
 - Hire, train, supervise, schedule, shadow and evaluate employees, with an eye for hiring talented team members and uncanny ability to motivate those employees to work effectively and efficiently, which ensures positive outcomes for our projects
 - Manage & report on 40 FSEs provided annual reviews/disciplinary corrective action plans
 - Utilize problem solving skills and technical knowledge to troubleshoot and overcome challenges, and ensure prompt and efficient attention each day to meet production demands
 - Meet with customer daily to ensure goals are met and expectations exceeded and safety procedures are followed
 - Act as liaison between various departments, coordinating with sales, engineering and teams
 - Manage projects' RFQ, Change Orders (CO), and Purchase Orders (PO) utilizing SAP program and MS project
 - Responsible for all sales and company growth
 - Finished multiple projects efficiently and on time, at below budget over past 6 years on various projects
-

- Purchased franchise in 2008, built revenues from nothing to over \$400,000 annually
- Build out of franchise location, orchestrated project, designed space
- Hired employees and ran day to day functions of business
- Created business and marketing plan; executed plan and exceeded revenue goals while maintaining cost budgets
- Trained and hired new employees, oversaw customer relations and interactions
- Maintained positive, enthusiastic, safe and professional working environment
- Sold franchise in 2015, with revenues exceeding expectations

- EDUCATION

Hemet High School 1985

TRAINING & PROFICIENCIES

OSHA30 Certification 10/1/2016; American Red Cross Adult First Aid /CPR/AED Certification 02/2018; Trained in SAP Data project cost summary reports to managed project budget.

SPECIALIZED TRAINING FSE III / IV Certification. Proficient in Microsoft Office Suite including PowerPoint, Word, Excel, Access, Outlook, MS Project

References furnished upon request.

Appendix A – Management Plan

Attach a copy of the firm's management plan for this project. Per the evaluation criteria set forth in the Proposal Evaluation, the management plan shall include the following:

- 1) Provide a brief history and description of your company, including an overview and experience providing similar projects and services relating to the Contract being bid:
 - General Construction
 - Mechanical, Electrical, and Plumbing (MEP)
 - Roofing

- 2) Describe your general understanding of the JOC system to include the joint scoping of work, the preparation of price proposals and Job Order proposals, using the Construction Task Catalog®, meeting the contractual deadlines of proposal development, the rapid mobilization and start-up of Job Orders, and the expedient closeout of Job Orders)

- 3) Provide a subcontracting plan to include the purchasing of subcontractor services, and work to be accomplished with in-house forces. Identify the amount and type of subcontracting anticipated. Demonstrate in writing your ability to coordinate multiple subcontractors on multiple projects at multiple locations.

- 4) Provide a list of contemplated subcontractors.

- 5) The Contractor's input during the development of the Detailed Scope of Work is a valued component of any JOC program. Outline and describe the Value-Engineering processes you have employed over the last 5 years identifying what worked best and what did not.

- 6) Demonstrate your firm's ability to understand the Design and Build environment and how the JOC process can partner with this concept. UNM is seeking a full function contracting relationship that will allow a willing partnership in both design and execution of remodeling projects. Design and flexibility will be crucial to our customer base and successful Proposers must be willing to cooperate with this process.

- 7) Please provide contact information for the person(s) who will be responsible for the following areas. If not applicable, write "Not Applicable"

Executive Contact:

Contact Person: David Lujan

Title: President

Phone: 505-410-4585

Fax: N/A

Email: david.floortech@outlook.com

Marketing:

Contact Person: David Lujan

Title: President

Phone: 505-410-4585 Fax: N/A

Email: david.floortech@outlook.com

Account Manager/Sales Lead:

Contact Person: David Lujan

Title: President

Phone: 505-410-4585 Fax: N/A

Email: david.floortech@outlook.com

Sales Support:

Contact Person: Mylene Mahon

Title: Project Manager

Phone: 903-949-7711 Fax: N/A

Email: mylene@floortechcontracting.com

Contract Management (if different than sales lead):

Contact Person: Ian Wilson

Title: Superintendent

Phone: 773-879-0459 Fax: N/A

Email: ian.floortech@outlook.com

Financial Reporting:

Contact Person: Gloria Lujan

Title: Vice President

Phone: 505-410-4804 Fax: N/A

Email: dluj@msn.com

Appendix A – Management Plan

Attach a copy of the firm's management plan for this project. Per the evaluation criteria set forth in the Proposal Evaluation, the management plan shall include the following:

- 1) Provide an overview of your experience working in projects relating to the Contract being bid:
 - General Construction
 - Mechanical, Electrical, and Plumbing (MEP)
 - Roofing

Floor Tech Contracting recently obtained our general contractor's license and is approaching this proposal with a team concept to take advantage of the extensive knowledge and experience available in the local industry. We have over 23 years experience in the flooring industry. Our proposed project manager has over 26 years experience in construction and project management, while our proposed superintendent has been in the industry since 1996. With this team approach we are confident that we can give the University the best management practices possible.

- 2) Describe your general understanding of the JOC system to include the joint scoping of work, the preparation of price proposals and Job Order proposals, using the Construction Task Catalog®, meeting the contractual deadlines of proposal development, the rapid mobilization and start-up of Job Orders, and the expedient closeout of Job Orders)

Floor Tech Contracting has participated in the JOC program at UNM for the past 4 years. During this time we have worked closely with members of PDC on the scoping of work packages that included flooring. We work expediently to produce price proposals in a timely manner and are well versed in the use of the construction task catalog. Re-scoping of projects after the initial proposal is presented, is common at the university, and we take pride in working quickly with the owner to bring a project into budget. During this time we have met all contractual deadlines and are extremely familiar with the rapid mobilization required by UNM. In addition, our project manager has worked with the various JOC contracts in his career.

- 2) Provide a subcontracting plan to include the purchasing of subcontractor services, and work to be accomplished with in-house forces. Identify the amount and type of subcontracting anticipated. Demonstrate in writing your ability to coordinate multiple subcontractors on multiple projects at multiple locations.

Although **Floor Tech Contracting** will strive to use as many in-house resources as possible, we will be utilizing the services of subcontractors in specialized areas of a project. We work closely with these subcontractors to develop our price proposals and will contract with those that can meet the project budget and schedule to give the university the best value possible. Because each project is different in scope and size, it is difficult to anticipate the amount of subcontracting needed. On average,

approximately 50 to 75% of the project may be subcontracted. These subcontractors will probably include electrical, mechanical, plumbing, casework, framing and drywall, painting, concrete and sitework. Our project manager has years of experience coordinating multiple subcontractors on multiple projects. As a former employee of UNM PDC, he managed the in-house contracting group PDC-GC, and held one of the general contractor's licenses for the university. This in-house group regularly contracted directly with multiple subcontractors utilizing the university's On-Call contracts and performed work in multiple locations across UNM simultaneously.

- 3) Provide a list of contemplated subcontractors.

See Attached List

- 4) The Contractor's input during the development of the Detailed Scope of Work is a valued component of any JOC program. Outline and describe the Value-Engineering processes you have employed over the last 5 years identifying what worked best and what did not.

During any value engineering session with an owner, we have found that working with the proposed subcontracting team to come up with VE ideas has worked the best. Although we as the general contractor can provide suggestions that we come up with during a VE session, having the intimate knowledge provided by the subcontractors allows many more ideas to come forth. These can then be reviewed by the owner to determine which items will benefit the project the most.

- 5) Demonstrate your firm's ability to understand the Design and Build environment and how the JOC process can partner with this concept. UNM is seeking a full function contracting relationship that will allow a willing partnership in both design and execution of remodeling projects. Design and flexibility will be crucial to our customer base and successful Proposers must be willing to cooperate with this process.

We understand that the JOC process is much like the Design/Build approach to a project. By jointly developing the scope with the owner, providing expertise in constructability and providing them with timely proposals a project can move forward quickly. Our approach to this process will involve continuous communication with the owner to ensure all information is received by all necessary parties involved, not only during the proposal stage, but also during construction. We are a firm believer in the partnering process and have worked with UNM in this manner for many years.

Appendix L – Price Proposal

University of New Mexico

BID FOR JOB ORDER CONTRACT (PRICE PROPOSAL)

Date of Bid: 11/17/22

New Mexico State Contractor's License No. 400827

Resident Contractor's Preference Certificate No.

Contractor's New Mexico Gross Receipts Tax No. 03-308256-00-1

Contractor's Federal Employee Identification No. 472206308

Dept. Workforce Solutions Registered Contractors Number 1757620150630

UNM Vendor ID 101713696

Request for Proposals No. RFP-2379-23

Bid (Price Proposal) of (company name): Floor Tech Contracting LLC
(hereinafter called the "Bidder") organized and existing under the laws of the State of New Mexico, doing business as a Corporation, Partnership or Individual. (Circle correct one).

To: The Regents of The University of New Mexico, Albuquerque, New Mexico
(hereinafter called the "Owner").

The undersigned, as an authorized representative for the Bidder named above, in compliance with the Request For proposals (RFP) for Job Order Contracting services, having examined the Contract Documents, hereby proposes to furnish all labor, materials and supplies, and to construct the project in accordance with the contract documents at the prices stated below. These prices are to cover all expenses incurred in performing the work required under the contract documents, of which this proposal is a part.

Offeror must agree to commence work on a date specified in a written "Notice to Proceed" issued by the Owner. The Offeror must agree to complete the Project within the Job Order Completion Time stipulated date in the "Notice of Proceed". At the sole discretion of the Owner, liquidated damages will be assessed, if at all, on a Job Order-by-Job-Order basis. For each calendar day that the Detailed Scope of Work for a Job Order shall remain incomplete after the Job Order Completion Time, as amended pursuant to this Contract, the amount per calendar will be determined with each Job Order, and that amount will be deducted from any money due the Contractor, not as a penalty but as liquidated damages.

The following information is required for state reporting purposes only, and will not be used in evaluating or awarding the contract.

Is project material offered grown, produced or wholly manufactured in New Mexico? no

Business Size / Classification:

Small Business Concern
 Large Business Concern

Disadvantaged Business Concern
 Women Owned Business Concern

The Contractor shall perform all Work required called for in each individual Job Order issued under this Contract using the Construction Task Catalog[®] and Technical Specifications incorporated herein. Contractor shall perform any or all functions called for in the Contract Documents in the quantities specified in individual Job Orders against this Contract for the Unit Prices specified in the Construction Task Catalog[®] (CTC) multiplied by the Adjustment Factors being proposed.

The Bidder shall set forth Adjustment Factors in clearly legible figures in the respective space provided. Failure to submit Adjustment Factors for all categories may result in the Proposal being deemed non-responsive. **All amounts shall exclude NM Gross Receipts Tax.** The Contractor shall perform the Tasks required by each individual Job Order using the following Adjustment Factors:

The Schedule of Prices is contained in a separate Microsoft Excel document. Complete the Microsoft Excel document and submit as part of this Appendix L. Be sure to enter Adjustment Factors for each campus and trade being proposed.

PART 1: SCHEDULE OF PRICES:

Attach Schedule of Prices from the Microsoft Excel document. On the Microsoft Excel document, be sure to enter Adjustment Factors for each campus and trade being proposed.

Has the Part 1: Schedule of Prices been attached to this Appendix L: Yes No

PART 2: SIGNATURES

The Bidder understands that the contract(s) will be awarded in accordance with the all terms and conditions contained in this RFP and that the Owner reserves the right to reject any or all bids and to waive any formalities in the bidding.

The Bidder agrees that this response will be good and may not be withdrawn for a period of thirty (30) calendar days after the scheduled closing time for receiving bids.

Respectfully Submitted,

By:(Authorized Signature) David Lujan Date: 11/14/22

By:(Same Name, Printed or Typed) David Lujan

Title: President

Company: Floor Tech Contracting LLC

Address: 3832 Ophelia Ave. NW, Albuquerque, NM

Zip: 87120

Phone: 505-410-4585 Fax: _____ Email: david.floortech@outlook.com

(Affix Corporate Seal if response by Corporation):

Part 1 Schedule of Prices

Attach this schedule of Prices to Appendix I

OFFEROR'S NAME: Floor Tech Contracting

For the UNM Job Order Contracting Program the Offeror shall complete the cells highlighted grey below. Failure to submit all the Adjustment Factors for the Campus/Contract Type being proposed may result in the bid for that Campus/Contract Type being deemed non-responsive. **The Contractor is to include the administrative fee of 2.98% into their responding adjustment factors.** The Contractor shall perform the Tasks required by each individual Job Order using the following Adjustment Factors:

UNM Job Order Contracting Program		CONTRACT TYPES		
Campus / Region	Adjustment Factor Name	General Construction	Mechanical, Electrical, Plumbing	Roofing
Main Campus (Albuquerque)	Normal Working Hours (60%)	1.17		
	Other Than Normal Working Hours (30%)	1.2		
	Non Pre-Priced (10%)	1.21		
	Award Criteria Figure	1.1830	0.0000	0.0000
Northern New Mexico Branch Campuses	Normal Working Hours (60%)	1.2		
	Other Than Normal Working Hours (30%)	1.22		
	Non Pre-Priced (10%)	1.22		
	Award Criteria Figure	1.2080	0.0000	0.0000
Southern New Mexico Branch Campuses	Normal Working Hours (60%)	1.2		
	Other Than Normal Working Hours (30%)	1.22		
	Non Pre-Priced (10%)	1.22		
	Award Criteria Figure	1.2080	0.0000	0.0000

For the UNM Cooperative Purchasing Job Order Contracting Program the Offeror shall complete the cells highlighted grey below. Failure to submit all the Adjustment Factors for the Region/Contract Type being proposed may result in the bid for that Region/Contract Type being deemed non-responsive. A complete map of the regions can be found in the Purpose of this RFP Document. **The Contractor is to include the administrative fee of 7.50% into their responding adjustment factors.** The Contractor shall perform the Tasks required by each individual Job Order using the following Adjustment Factors:

UNM Cooperative Purchasing Job Order Contracting Program		CONTRACT TYPES		
Campus / Region	Adjustment Factor Name	General Construction	Mechanical, Electrical, Plumbing	Roofing
Region #1	Normal Working Hours (60%)	1.2		
	Other Than Normal Working Hours (30%)	1.22		
	Non Pre-Priced (10%)	1.22		
	Award Criteria Figure	1.2080	0.0000	0.0000
Region #2	Normal Working Hours (60%)	1.2		
	Other Than Normal Working Hours (30%)	1.22		
	Non Pre-Priced (10%)	1.22		
	Award Criteria Figure	1.2080	0.0000	0.0000
Region #3	Normal Working Hours (60%)	1.2		
	Other Than Normal Working Hours (30%)	1.22		
	Non Pre-Priced (10%)	1.22		
	Award Criteria Figure	1.2080	0.0000	0.0000
Region #4	Normal Working Hours (60%)	1.2		
	Other Than Normal Working Hours (30%)	1.22		
	Non Pre-Priced (10%)	1.22		
	Award Criteria Figure	1.2080	0.0000	0.0000
Region #5	Normal Working Hours (60%)	1.2		
	Other Than Normal Working Hours (30%)	1.22		
	Non Pre-Priced (10%)	1.22		
	Award Criteria Figure	1.2080	0.0000	0.0000

NOTES TO OFFERERS

- The Other Than Normal Working Hours Adjustment Factors must be greater than or equal to the Normal Working Hours Adjustment Factors.
- The Non Pre-Priced Adjustment Factor must be greater than or equal to 1.000
- The weighted multipliers above are for the purpose of calculating an Award Criteria Figure only. No assurances are made by the owner that Work will be ordered under the Contract in a distribution consistent with the weighted percentages above. The Award Criteria Figure is only used for the purpose of determining the Bid.
- When submitting Job Order Price Proposals related to specific Job Orders, the Bidder shall utilize one or more of the Adjustment Factors applicable to the Work being Performed.
- Make sure to attach this Part 1: Schedule of Prices to Appendix I in your proposal

By: Authorized Signature: *David Lujan*

By: Same Name and title Printed or typed: David Lujan President

Date: 11/14/2022

Appendix G – Key Personnel Safety Manager

Name: David

Name: Lujan

Title: President

of Years with the Firm: 8

Experience with the Following Type of Construction Services:

General Construction Mechanical, Electrical, and Plumbing Roofing Painting

of Years as a Project Manager for Type of Construction Services Selected Above: 8

Check All Relevant Experience:

Projects for Higher Education Owners Laboratory Renovations Clinical / Medical Environment

General Construction Roofing Replacement/Repair Mechanical Upgrades Electrical Upgrades

Interior Renovation Asbestos abatement Exterior / Interior painting Boiler Replacement

Bituminous Paving Concrete Masonry Exterior Facade Security Camera Installation

Canopy Replacement/Repair Elevator Repair/Replacement Escalator Repair/Replacement

Overhead Doors Glass Installation Steel Erection Concrete Floor

Duct bank repair / installation Outdoor light installation Fire Suppression System Installation

Landscaping Fencing Earthwork / Site Work Demolition Painting

ATTACH RESUME Yes

Client Reference #1 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Rick Henrard Title Architect

Telephone: 505-249-2106 Email Address: rhenrard@gmail.com

Client Reference #2 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Meshach Alvarado Title owner

Telephone: 505-235-7953 Email Address: meshach@ritecon.com

Appendix B – Contractor’s Statement of Qualification

1. ORGANIZATION

Name: Floor Tech Contracting LLC Address: _____

Principal Office: _____

Corporation Partnership Sole Proprietorship Joint
Venture
 Other

a. How many years has your organization been in business as a contractor? 8 years

b. How many years has your organization been in business under its present business name?
8 years

c. Under what other or former names has your organization operated? N/A

d. Department of Work Force Solutions Contracting Registration # 1757620150630
Effective Dates: 6/3/2022 to 6/3/2023

e. Submit FEIN and Dunn & Bradstreet report.

f. Describe any present or past litigation, bankruptcy or reorganization involving supplier.

g. Felony Conviction Notice: Indicate if the supplier

- is a publicly held corporation and this reporting requirement is not applicable;
- is not owned or operated by anyone who has been convicted of a felony; or
- is owned or operated by and individual(s) who has been convicted of a felony and provide the names and convictions.

h. Describe any debarment or suspension actions taken against supplier

2. LICENSING

a. Name of license holder (or qualifying party) exactly as on file with the State of New Mexico Construction Industries Division:
David Anthony Lujan

b. License Classification: General Construction License Code: GB98

c. License Number: 386866

d. Issue Date: 12/9/19 Expiration Date: 1/5/2023

e. Is the firm's contractor's license free of ever being suspended or revoked by the CID or by the appropriate licensing agency in any other state?

Yes
explanation)

[] No (attach

f. Does your firm hold all applicable business licenses required by state and local law?

▪ License Number: 03-308256-00-1 Jurisdiction: Bernalillo County

Name of License Holder, exactly as it appears on file with jurisdictional authorities.

David Anthony Lujan

Issue Date: 1/5/2015 Expiration Date: _____

▪ License Number: _____ Jurisdiction: _____

Name of License Holder, exactly as it appears on file with jurisdictional authorities.

Issue Date: _____ Expiration Date: _____

▪ License Number: _____ Jurisdiction: _____

Name of License Holder, exactly as it appears on file with jurisdictional authorities.

Issue Date: _____ Expiration Date: _____

g. Is your firm registered with the State of New Mexico's Purchasing Department with a Resident Preference Number? [] Yes No

Resident Preference Number: _____ Issue Date: _____

Name of number holder, exactly as it appears on file with State Purchasing.

h. Is your firm free from formal debarment from public works, federal, state or local jurisdictions?

Yes

[] No (attach explanation*)

3. CAPACITY AND CAPABILITY TO PERFORM THE WORK

a. Resources.

(1) Total number of current employees:

Project Managers

3

Estimators

3

Superintendents	<u>3</u>
Foremen	<u>1</u>
Tradesmen	<u>18</u>
Administration	<u>4</u>
Others	<u> </u>

(2) Does your firm have the immediate capacity to perform the work required for this project?

Yes No

(3) What is the number and location of support centers, if applicable, and location of corporate offices?

4604 Columbine Ave. NE , Albuquerque, NM 87113

(4) What was your annual construction volume over the last three (3) fiscal years?

\$3,600,000.00

(5) What are your overall public sector sales, excluding Federal Government, for last three (3) years?

\$2,000,500.00

(6) What is your strategy to increase market share in the public sector?

Continue with JOC contracting, meet with all State agencies

(7) What differentiates your company from competitors in the public sector?

The quality of our installation and attention to detail

(8) Describe any green or environmental initiatives or policies.

We are currently recycling carpet tile when removed from building

(9) Provide any necessary detail as it relates to standard ordering methods and payment terms.

Net 30

(10) If Contractor requires additional agreements with Participating Public Agencies, provide a copy of the proposed agreement herein.

4. SURETY

a. Firm's current surety company: Old Republic

Will this surety be used for the construction contract for this project?

Yes
 No (attach explanation*)

Contact Agent: Christine Telephone: _____

Years utilizing this surety: 8 years Maximum capacity: \$1,000,000.00

Aggregate Total of current surety in force: \$120,000.00

b. Is the surety company to be used on this project licensed to do business in the State of New Mexico?

Yes No (attach explanation*)

c. Is your firm free of having any construction contracts taken over by a surety for completion in the past five (5) years?

Yes No (attach explanation*)

d. **Complete Attachment A Provide a letter from your bonding company setting forth your company's available bonding capacity and availability and confirming that, if required, your company could provide labor and material payment bonds and performance bonds for certain projects up to the bonding capacity.**

5. SAFETY

a. Does your firm have a written safety program compliant with current state regulations?

Yes No (attach explanation*)

(NOTE: Selected contractor will be required to provide a copy of their firm's written safety program at the time of contracting.)

b. Provide the Recordable Incident Rate for the past calendar year: 0

c. Is your firm free of committing serious or willful violations of federal or state safety laws as determined by a final non-appealable decision of a court or government agency?

Yes No (attach explanation*)

d. Provide your safety record, safety rating, EMR and worker's compensation rate where available.

6. INSURANCE & CLAIMS HISTORY

a. Is your firm free from any court judgments, pending litigation, arbitration and final agency decisions filed within the last five (5) years in a construction related matter in which the contractor, or any officer, is or was party?

Yes No (attach explanation*)

b. Has your firm during the past five (5) years been free of a determination by a court of competent jurisdiction that it filed a false claim with any federal, state, or local government entity?

Yes No (attach explanation*)

c. Does your firm have the ability to provide the required insurance in the limit stated in the project documents?

Yes No (attach explanation*)

d. **Complete Attachment B** by providing a letter from an insurance carrier stating that the firm is able to obtain insurance in the limits required in the RFP.

7. QUALITY ASSURANCE

a. Does your firm have a written Quality Assurance Program?

Yes No (attach explanation*)

b. **Complete Attachment C** by providing a copy of the written Quality Assurance Program.

8. PROJECT SCHEDULING

a. Has the firm been involved with a construction project within the past five (5) years, where the schedule was not met?

Yes No

If yes, please explain

▪ Project 1 Name: _____

Reason for Delay: _____

▪ Project 2 Name: _____

Reason for Delay: _____

▪ Project 3 Name: _____

Reason for Delay: _____

b. Has the firm been assessed liquidated damages due to scheduling for any project in the past five (5) years?

Yes No

If yes, please list project(s)

▪ Project 1 Name: _____

- Project 2 Name: _____
- Project 3 Name: _____

9. LABOR CODE VIOLATIONS

- a. Has your firm, during the past five (5) years, been free of any determinations by a court or an administrative agency of repeated or willful violations of laws and/or regulations pertaining to the payment of prevailing wages or employment of apprentices of public works projects?
 Yes No (attach explanation*)
- b. **Complete Attachment D** by providing requested affidavit of non-violation of labor codes.
- c. Is the firm free of all sub-contractor Fair Practices Act violations for the past five (5) years?
 Yes No (attach explanation*)

10. VALUE STATEMENT

UNM places a strong emphasis on diversity, quality management and sustainable efforts and strives to utilize these practices in its everyday activities. **Complete Attachment E** by describing your firm's value system and note how you would demonstrate such practices on this project?

11. CONTRACTOR'S COMMENTS

- a. ***Complete Attachment F** if you have selected any answers in the qualification statement that require further explanation. Note the question number and proceed with the explanation. This attachment may also be used if necessary to further clarify any of the answers to the above qualification questions, by noting the question number and posting the clarification.
- b. **Complete Attachment G** if you would like to provide additional information about your firm and/or proposal.

The undersigned certifies that all of the qualification information submitted with this form is true and correct.

Signature of authorized representative David Lujan

Printed or typed name David Lujan

Title President

Date 11/13/22

Company name Floor Tech Contracting LLC

Address 3832 Ophelia Ave. NW

City/State/Zip Albuquerque, NM 87120

Telephone 505-890-8870 Fax N/A

Email david.floortech@outlook.com

ATTACHMENTS INCLUDED - 12

Please check all attachments included in the proposal Notarized Declaration of Surety

- B Proof of Insurance
- C Copy of Quality Assurance Program
- D Affidavit of Non-Violation of Labor Codes
- E Copy of Value Statement
- F Clarifications, and Explanations
- G Additional Information (Optional)

----- END OF **PRIMARY CONTRACTOR'S** QUALIFICATION STATEMENT -----



OLD REPUBLIC SURETY COMPANY

515 W Landscape Place, Suite 102, Sioux Falls, SD 57108

T: 605-340-1639

www.orsurety.com

November 15, 2022

Floor Tech Contracting
3832 Ophelia Ave NW
Albuquerque, NM 87120

Re: Bondability and Pre-Qualification for Exceptional Excavating

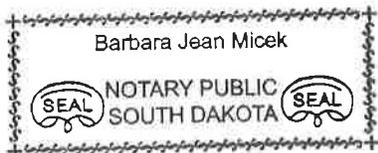
We are pleased to advise that Exceptional Excavating has been preapproved by Old Republic Surety Company for bonding up to \$750,000 single/\$1,000,000 aggregate limits.

The writing of any specific bond is subject to underwriting review, which among other things, includes examination of contract terms and confirmation that project financing is in place. Our consideration and issuance of bonds is a matter solely between principal and surety. This prequalification letter is not a commitment to any party to issue any bonds.

Sincerely,

Justin Vinzant

Attorney-in-Fact for Old Republic Surety Company



my commission expires: 2/3/26



OLD REPUBLIC INSURANCE GROUP

Business Information Report Snapshot

FLOOR TECH CONTRACTING, LLC

D-U-N-S: 07-972-6596

ADDRESS: 3832 Ophelia Ave Nw, Albuquerque, NM, 87120, United States

Date: 11/15/2022

RISK ASSESSMENT

SCORES AND RATINGS				
Max. Credit Recommendation	PAYDEX® SCORE	Delinquency Predictor Percentile	Financial Stress Percentile	Supplier Evaluation Risk Rating
US\$ 4,500	80 LOW RISK	81 LOW-MODERATE RISK	55 MODERATE RISK	3 LOW RISK

MAXIMUM CREDIT RECOMMENDATION

Overall Business Risk

LOW

LOW-MODERATE

MODERATE

MODERATE-HIGH

HIGH

Maximum Credit Recommendation

US\$ 4,500

The recommended limit is based on a low-moderate probability of severe delinquency.

Dun & Bradstreet Thinks...

- Overall assessment of this organization over the next 12 months: STABLE CONDITION
- Based on the predicted risk of business discontinuation: LIKELIHOOD OF CONTINUED OPERATIONS
- Based on the predicted risk of severely delinquent payments: LOW POTENTIAL FOR SEVERELY DELINQUENT PAYMENTS

PAYDEX® SUMMARY

3 Months

80

Low Risk (100) High Risk (1)

When weighted by dollar amount, payments to suppliers on average, are on time. Value is based on payments collected over the last **3 months**.

24 Months

80

Low Risk (100) High Risk (1)

80
Low Risk (100) High Risk (1)

Risk of Slow Pay **LOW**

Payment Behavior Pays On Time

Based on a D&B PAYDEX® of <



DELINQUENCY PREDICTOR SCORE

81
Low Risk (100) High Risk (1)

Based on a D&B Delinquency Predictor Percentile of H

- Limited time under present management control
- Higher risk industry based on delinquency rates for this industry
- Recent high balance past due

Level of Risk LOW-MODERATE	Raw Score 552	Probability of Delinquency 2.47%	Compared to Businesses in D&B 10.2%
--------------------------------------	------------------	-------------------------------------	--

FINANCIAL STRESS SCORE

55
Low Risk (100) High Risk (1)

Based on a D&B Financial Stress Percentile of M

- Low proportion of satisfactory payment experiences to total payment experiences
- UCC Filings reported
- Limited time in business

Level of Risk MODERATE	Raw Score 1484	Probability of Failure 0.21%	Compared to Businesses in D&B 0.48%
----------------------------------	-------------------	---------------------------------	--

SUPPLIER EVALUATION RISK RATING

3
Low Risk (1) High Risk (9)

Based on a Supplier Evaluation Risk Rating of -

Factors Affecting Your Score

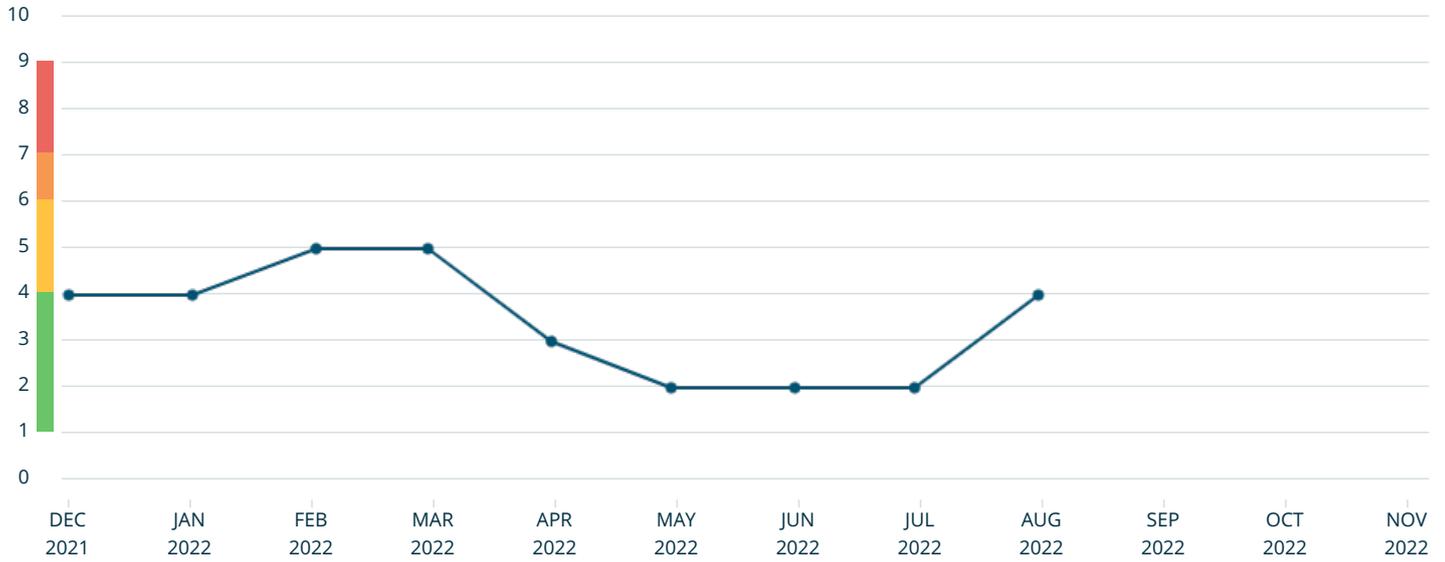
Limited business activity signals reported in the past 12 months

Business belongs to an industry with above average risk of ceasing operations or becoming inactive

Business and Industry Trends

9999 - Nonclassified establishment

Supplier Evaluation Score



D&B RATING

Current Rating as of 02-13-2015

Employee Size

ERN: Not Available

TRADE PAYMENTS

TRADE PAYMENTS SUMMARY		Based on 24 months of data
Overall Payment Behavior 0 Days Beyond Terms Highest Now Owing: US\$ 20,000	% of Trade Within Terms 100% Total Trade Experiences: 9 Largest High Credit: US\$ 90,000 Average High Credit: US\$ 45,025	Highest Past Due US\$ 0 Total Unfavorable Comments : 0 Largest High Credit: US\$ 0 Total Placed in Collections: 0 Largest High Credit: US\$ 0

TRADE PAYMENTS BY CREDIT EXTENDED			
\$ CREDIT EXTENDED	% OF PAYMENTS WITHIN TERMS	# PAYMENT EXPERIENCES	TOTAL & DOLLAR AMOUNT
OVER 100,000	0%	0	\$0
50,000 - 100,000	100%	2	\$140,000
15,000 - 49,999	100%	1	\$40,000
5,000 - 14,999	0%	0	\$0
1,000 - 4,999	0%	0	\$0
UNDER 1,000	100%	1	\$100

TRADE PAYMENTS BY INDUSTRY			
Collapse All Expand All			
Industry Category	Number of Payment Experiences	Largest High Credit (US\$)	% Within Terms (Expand to View)
↘57 - Home Furniture Furnishings And Equipment Stores	1	90,000	
5713 - Ret Floor Covering	1	90,000	100
↘22 - Textile Mill Products	1	50,000	
2273 - Mfg Carpets/rugs	1	50,000	100
↘50 - Wholesale Trade - Durable Goods	1	40,000	
5023 - Whol Homefurnishings	1	40,000	100

▼60 - Depository Institutions	1	100	
6021 - Natnl Commercial Bank	1	100	100

TRADE LINES

Date of Experience ▼	Payment Status	Selling Terms	High Credit (US\$)	Now Owes (US\$)	Past Due (US\$)	Months Since Last Sale
10/2022	Prompt	-	90,000	20,000	0	1 Month
10/2022	Prompt	-	50,000	5,000	0	1 Month
10/2022	Prompt	-	40,000	500	0	1 Month
10/2022	Prompt	-	100	50	0	1 Month
10/2022	-	-	5,000	0	0	Between 2 and 3 Months
04/2022	-	Cash Account	500	0	0	Between 4 and 5 Months
01/2022	-	Cash Account	250	-	-	1 Month
01/2022	-	Cash Account	50	-	-	1 Month
01/2022	-	Cash Account	50	-	-	1 Month

EVENTS

LEGAL EVENTS

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

SUITS		JUDGEMENTS		LIENS		UCC FILINGS	
TOTAL	0	TOTAL	0	TOTAL	0	TOTAL	1
LAST FILING DATE	-	LAST FILING DATE	-	LAST FILING DATE	-	LAST FILING DATE	02/26/2019

General: The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this was reported. This information may not be reproduced in whole or in part by any means of reproduction.

UCC Filings: There may be additional UCC Filings in the D&B file on this company which are available by contacting 1-800-234-3867.

Suits, Liens, Judgements: There may be additional suits, liens, or judgements in D&B's file on this company available in the U.S. Public Records Database that are also covered under your contract. If you would like more information on this database, please contact the Customer Resource Center at 1-800-234-3867.

Lien: A lien holder can file the same lien in more than one filing location. The appearance of multiple liens filed by the same lien holder against a debtor may be indicative of such an occurrence.

EVENTS

UCC Filing - Original

Filing Date	2019-02-26
Filing Number	20190074060B
Received Date	2019-03-12
Collateral	All Inventory - All Account(s) - All General intangibles(s) - All Equipment - All Chattel paper
Secured Party	BOKF, NA DBA BANK OF ALBUQUERQUE, TULSA, OK
Debtors	FLOOR TECH CONTRACTING, LLC
Filing Office	SECRETARY OF STATE/OPERATIONS BUREAU/UCC DIVISION, SANTA FE, NM

COMPANY EVENTS

The following information was reported on: 02-13-2015

The New Mexico Secretary of State's business registrations file showed that Floor Tech Contracting, LLC was registered as a Limited Liability Company on December 1, 2014.

Business started 2014.

GLORIA LUJAN born 1968. 2014 - Present active here.

SPECIAL EVENTS

12-12-2020

FLOOR TECH CONTRACTING was reported by the SBA as a recipient of a loan for \$35,600 from BOKE, National Association on 07/10/2020 under the Paycheck Protection Program as authorized under the CARES Act of 2020.

Financials

D&B currently has no financial information on file for this company.

COMPANY PROFILE

COMPANY OVERVIEW

D-U-N-S

07-972-6596

Mailing Address

3832 Ophelia Ave Nw, Albuquerque
NM 87120, US

Annual Sales

-

Business Form

Corporation (US)

Telephone

(505) 410-4804

Employees

-

Date Incorporated

-

Fax

-

Age (Year Started)

8 years (2014)

State of Incorporation

New Mexico

Website

-

Named Principal

GLORIA LUJAN, MNG MBR

Ownership

-

Line of Business

Nonclassified establishment

SIC

9999

OWNERSHIP

This business is not currently a part of a family tree.

Appendix E - Key Personnel Project Manager

Name: Ian

Name: Wilson

Title: Project Manager

of Years with the Firm: 1

Experience with the Following Type of Construction Services:

General Construction Mechanical, Electrical, and Plumbing Roofing Painting

of Years as a Project Manager for Type of Construction Services Selected Above: _____

Check All Relevant Experience:

- Projects for Higher Education Owners Laboratory Renovations Clinical / Medical Environment
- General Construction Roofing Replacement/Repair Mechanical Upgrades Electrical Upgrades
- Interior Renovation Asbestos abatement Exterior / Interior painting Boiler Replacement
- Bituminous Paving Concrete Masonry Exterior Facade Security Camera Installation
- Canopy Replacement/Repair Elevator Repair/Replacement Escalator Repair/Replacement
- Overhead Doors Glass Installation Steel Erection Concrete Floor
- Duct bank repair / installation Outdoor light installation Fire Suppression System Installation
- Landscaping Fencing Earthwork / Site Work Demolition Painting

ATTACH RESUME

Yes

Client Reference #1 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Shane Armstrong Title owner

Telephone: 505-307-5275 Email Address: shane@sladevelopment.com

Client Reference #2 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Rich Chess Title owner

Telephone: 505-220-9447 Email Address: richline@comcast.net

Ian T. Wilson
2929 Ortiz Dr. NE
Albuquerque, NM 87110
ianwilson1@gmail.com
(773) 879-0459

Project Manager/Estimator

Accomplished carpenter with more than fifteen years of relevant experience in the field. Has a background in residential and commercial project management.

Professional Experience

Floor Tech Contracting, Albuquerque, NM January 2022- Present

Estimator/Project Manager

•

Twelve Stones, Albuquerque, NM July 2021- December 2021

Lead Carpenter/Project Manager

- Responsible for general and finish carpentry, customer contact, supervision of employees, procuring materials, and managing the job site for projects including office space, additions, kitchen, bathroom and basement remodels
- Coordinate deliveries of necessary materials and appliances with vendors and coworkers
- Work with subcontractors in electrical, plumbing, hvac, tile, drywall, and painting
- Manage employees to complete paint, drywall, flooring

SLA Development LLC., Albuquerque, NM September 2014-June 2021

Estimator/Project Manager September 2017-June 2021

- Residential
 - Meeting with customers to attain project scope and design goals
 - Project and design development
 - Coordination with designers and Architects
 - Design review
 - Detailed estimates
 - Scheduling
 - Management of field employees and subcontractors
 - Quality control and final customer walkthroughs
- Commercial
 - Meeting with customers to attain project scope and design goals
 - Initial project and design development
 - Coordination with Designers and Architects

- Initial plan review, correction, cost saving evaluation, and final review.
- Detailed estimates
- Job scheduling
- Evaluation and issuing of change orders
- Management of subcontractors
- Quality control and final customer walkthroughs

Lead Carpenter

September 2014-September 2017

- Responsible for general and finish carpentry, customer contact, supervision of employees, procuring materials, and managing the job site for projects including office space, kitchen, bathroom and basement remodels
- Coordinate deliveries of necessary materials and appliances with vendors and coworkers
- Manage employees to complete electrical, plumbing, tile, drywall, and painting, paint, drywall, and flooring

Twenty9, Inc., Highland Park, IL

May 2013 - September 2014

Project Leader

- Responsible for general and finish carpentry, customer contact, supervision of employees, procuring materials, and managing the job site for projects including office space, additions, kitchen, bathroom and basement remodels
- Coordinate deliveries of necessary materials and appliances with vendors and coworkers
- Work with subcontractors in electrical,plumbing,hvac, tile, drywall, and painting
- Manage employees to complete paint, drywall, flooring

Lappin General Contracting, Riverside, IL

1996 – May 2013

Lead Carpenter

2001 – May 2013

- As one of two lead carpenters, was able to work on all aspects of each job from start to finish including demolition,carpentry, flooring, tiling, drywall and painting
- Worked with general contractor to bring plans to completion
- Coordinated with subcontractors
- Management of carpentry assistants and helpers
- Customer relations
- Completed and maintained NARI Certified Lead Carpenter training through continuing education.

Carpenter Apprentice

1996 – 2001

- Responsible for demolition, organizing and keeping the job site tidy
- Assisting carpenters
- Transportation and movement of materials
- Light carpentry

Appendix K – Indefinite Quantity Contract Experience

General

- 1 Agency Name: UNM Gordian Contract
- 2 Contract #: UNM JOC Contract number: PRO-JOCA-3041-20

Reference Information

- 3 Reference Name, Position: Bruce Cherrin Head of purchasing
- 4 Address: 1700 Lomas Blvd NE
- 5 City, State Zip Code: Albuquerque, NM 87106
- 6 Phone Number: 505-277-2036
- 7 E-mail Address: purch@unm.edu

Contract Time:

- 8 Potential Maximum Time:* 4 years
- 9 Award Date: 7/7/2020
- 10 Expiration / Termination Date (Or Still Active): 7/7/2023

Contract Amounts:

- 11 Potential Maximum Amount:** \$12,500,000.00
- 12 Total Amount of Work Issued (\$): \$2,000,000.00
- 13 Total Number of Job Orders Issued (#): 90

Key Personnel

- 14 Name and Position: David Lujan President
- 15 Name and Position: Gloria Lujan Business Manager
- 16 Name and Position: Mylene Mahon sales associate
- 17 Name and Position: Ian Wilson project manager
- 18 Yes or No, Did Any of the Key Personnel Proposed for the Naperville Contract Work on this Contract? no
- 19 If Answer to Above Question is "Yes," and if Those Individuals are NOT Listed as a Key Personnel Above, List the Name and Position Below:
- _____
- _____
- _____

* Potential Maximum Time shall mean the the entire possible duration of the Contract. The Potential Maximum Time is calculated by adding together the base term plus all possible option terms.

** Potential Maximum Amount shall be the sum of the Potential Maximum for the base term and ALL possible option terms. Expressed as a Dollar Amount.

Floor Tech Contracting

F. QUALITY ASSURANCE, WARRANTY, AND CUSTOMER SATISFACTION

Provide a narrative of your company's policies, procedures, and strategies to ensure quality and excellent customer service.

1. Describe your company quality assurance and control processes for services (and products, as applicable) that will be provided to CES Members and participating entities under this solicitation. **We employ daily project inspections, many of them with our entire project management team. We will have a checklist that must be signed off daily by at least our project superintendent and will include project documentation photos. By utilizing this checklist, we can ensure the owner that all construction meets the project scope, standards and specifications. These checklists will then be reviewed with customer on a weekly basis and kept in our data repository for review at any time.**
2. How does your firm manage problems and how does it correct it? **We review the installation daily and do job walks frequently with the customer and our installers. If any unsatisfactory issues are brought up we correct them immediately before we continue the installation.**
3. Explain your firm's customer support pre / during /post sale of services (and products, as applicable). **We will have in place a system of checks and sign-offs that will be required from every member of our management team to ensure accuracy and completeness. Once a document has been reviewed and signed off by the team to insure the customer is getting the products and services they deserve and are paying for.**
4. Describe your training programs, including a description of the type of documentation that will be provided, how training will be conducted and how various shifts could be accommodated. **Installers are trained and certified on materials we install and certified by Manufacturer's. Certifications available upon request.**

. Floor Tech is dedicated to the highest training and sources to our staff.

EXHIBIT B

SMALL AND SMALL DISADVANTAGED BUSINESS CERTIFICATION

The University of New Mexico participates in the Government's Small and Small Disadvantaged Business programs. This requires written certification from our suppliers and contractors as to their business status. Please furnish the information requested below.

- 1.0 Small Business – An enterprise independently owned and operated, not dominant in its field and meets employment and/or sales standards developed by the Small Business Administration. See 13 CFR 121.201
- 1.a Small Disadvantaged Business – a Small Business Concern owned and controlled by socially and economically disadvantaged individuals; and
- (1) Which is at least 51% owned by one or more socially and economically disadvantaged individuals; or in the case of any publicly owned business, at least 51% of the stock of which is owned by one or more socially and economically disadvantaged individuals and
 - (2) Whose management of daily operations is controlled by one or more such individuals. The contractor shall presume Black Americans, Hispanic Americans, Native Americans (such as American Indians, Eskimos, Aleuts and Native Hawaiians), Asian-Pacific Americans and other minorities or any other individual found to be disadvantaged by the Administration pursuant to Section 8 (a) of the Small Business Act and
 - (3) Is certified by the SBA as a Small Disadvantaged Business.
- 1.b Women-Owned Business Concern – A business that is at least 51% owned by a woman or women who also control and operate it. Control in this context means exercising the power to make policy decisions. Operate in this context means being actively involved in the day-to-day management.
- 1.c HUBZone Small Business Concern – A business that is located in historically underutilized business zones, in an effort to increase employment opportunities, investment and economic development in those areas as determined by the Small Business Administration's (SBA) List of Qualified HUBZone Small Business Concerns.
- 1.d Veteran-Owned Small Business Concern – A business that is at least 51% owned by one or more veterans; or in the case of any publicly owned business, at least 51% of the stock of which is owned and controlled by one or more veterans and the management and daily business operations of which are controlled by one or more veterans.
- 1.e Service Disabled Veteran-Owned Small Business – A business that is at least 51% owned by one or more service disabled veterans; or in the case of any publicly owned business, at least 51% of the stock of which is owned and controlled by one or more service disabled veterans and the management and daily business operations of which are controlled by one or more service disabled veterans. Service disabled veteran means a veteran as defined in 38 U.S.C. 101(2) with a disability that is service connected as defined in 13 U.S.C. 101(16).

Company Name: Floor Tech Contracting LLC Telephone: 505-890-8870
Street Address: 3832 Ophelia Ave. NW County: Bernalillo County
City: Albuquerque State & Zip: NM 87120
Is this firm a (please check): Division Subsidiary Affiliated? Primary NAICS Code:
If an item above is checked, please provide the name and address of the Parent Company below:

Check All Categories That Apply:

- 1. Small Business
- 2. Small Disadvantaged Business (Must be SBA Certified)
- 3. Woman Owned Small Business
- 4. HUBZone Small Business Concern (Must be SBA Certified)
- 5. Veteran Owned Small Business
- 6. Disabled Veteran Owned Small Business
- 7. Historically Black College/University or Minority Institution
- 8. Large Business

Signature and Title of Individual Completing Form:

David Lujan

Date 11/15/22

Please return this form to:
The University of New Mexico
Purchasing Department
MSC01 1240
Albuquerque, NM 87131
505-277-2036 (voice)
505-277-7774 (fax)

NOTE:

This certification is valid for a one year period. It is your responsibility to notify us if your size or ownership status changes during this period. After one year, you are required to re-certify with us.

THANK YOU FOR YOUR COOPERATION

Notice: In accordance with U.S.C. 645(d), any person who misrepresents a firm's proper size classification shall (1) be punished by imposition of a fine, imprisonment, or both; (2) be subject to administrative remedies; and (3) be ineligible for participation in programs conducted under the authority of the Small Business Act.

If you have difficulty determining your size status, you may contact the Small Business Administration at 1-800-U-ASK-SBA or 202-205-6618. You may also access the SBA website at www.sba.gov/size or you may contact the SBA Government Contracting Office at 817-684-5301. (Rev. 6/2002)