

Appendix A – Management Plan

Attach a copy of the firm's management plan for this project. Per the evaluation criteria set forth in the Proposal Evaluation, the management plan shall include the following:

- 1) Provide a brief history and description of your company, including an overview and experience providing similar projects and services relating to the Contract being bid:
 - General Construction
 - Mechanical, Electrical, and Plumbing (MEP)
 - Roofing
- 2) Describe your general understanding of the JOC system to include the joint scoping of work, the preparation of price proposals and Job Order proposals, using the Construction Task Catalog®, meeting the contractual deadlines of proposal development, the rapid mobilization and start-up of Job Orders, and the expedient closeout of Job Orders)
- 3) Provide a subcontracting plan to include the purchasing of subcontractor services, and work to be accomplished with in-house forces. Identify the amount and type of subcontracting anticipated. Demonstrate in writing your ability to coordinate multiple subcontractors on multiple projects at multiple locations.
- 4) Provide a list of contemplated subcontractors.
- 5) The Contractor's input during the development of the Detailed Scope of Work is a valued component of any JOC program. Outline and describe the Value-Engineering processes you have employed over the last 5 years identifying what worked best and what did not.
- 6) Demonstrate your firm's ability to understand the Design and Build environment and how the JOC process can partner with this concept. UNM is seeking a full function contracting relationship that will allow a willing partnership in both design and execution of remodeling projects. Design and flexibility will be crucial to our customer base and successful. Proposers must be willing to cooperate with this process.
- 7) Please provide contact information for the person(s) who will be responsible for the following areas. If not applicable, write "Not Applicable"

Executive Contact:

Contact Person: Jim Ed Baylor Eichhorst

Title: VP, Albuquerque Area Manager

Phone: 505-292-8955 Fax: 505-294-2162

Email: jeichhorst@jbhenderson.com

Marketing:

Contact Person: Melissa Gomez

Title: VP, Corporate Support and Estimating Manager

Phone: 505-292-8955 Fax: 505-294-2162

Email: mgomez@jbhenderson.com

Account Manager/Sales Lead:

Contact Person: Jim Ed Baylor Eichhorst

Title: VP, Albuquerque Area Manager

Phone: 505-292-8955 Fax: 505-294-2162

Email: jeichhorst@jbhenderson.com

Sales Support:

Contact Person: Meilssa Gomez

Title: VP, Corporate Support and Estimating Manager

Phone: 505-292-8955 Fax: 505-294-2162

Email: mgomez@jbhenderson.com

Contract Management (if different than sales lead):

Contact Person: Jim Ed Baylor Eichhorst

Title: VP, Albuquerque Area Manager

Phone: 505-292-8955 Fax: 505-294-2162

Email: jeichhorst@jbhenderson.com

Financial Reporting:

Contact Person: Charlie Watson

Title: VP, Controller

Phone: 505-292-8955 Fax: 505-294-2162

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Overview of Work Experience

JBH has the capacity to perform architectural and mechanical work, supply pipe and sheet metal fabrications and provide Design/Build, Design/Assist and construction management services. We have an award-winning safety program recognized at a national and local level along with a documented quality management program that has successfully passed numerous external audits conducted by our most demanding customers. JB Henderson Construction has the expertise, resources and commitment to execute any project safely, within budget, on schedule and to the most demanding quality standards, utilizing the process-based project management approach detailed in this section. This process will be implemented by our proposed Project Manager **Matt Black** to provide the state with a construction experience that demonstrates JBH knowledge, capability, and commitment to customer service based on communication, trust, and mutual respect.

2.) Describe your general understanding of the JOC system to include the joint scoping of work, the preparation of price proposals and Job Order proposals, using the Construction Task Catalog®, meeting the contractual deadlines of proposal development, the rapid mobilization and start-up of Job Orders, and the expedient closeout of Job Orders.

General Understanding of the JOC System

To manage this contract, JBH will utilize our process-based project management approach coupled with the unique aspects of Job Order Contracting (JOC) to serve UNM by offering a collaborative construction experience, supporting UNM's ultimate goal of student service. This process will be implemented by our proposed Project Manager **Matt Black** to provide the University with a construction experience that demonstrates JBH knowledge, capability, and commitment to customer service based on communication, trust, and mutual respect- key ingredients to the Job Order Process. Our JOC experience with entities including the State of New Mexico and Cooperative Educational Services will be translated to this contract where JBH looks forward to working closely with UNM to support their continuous improvement construction initiatives.

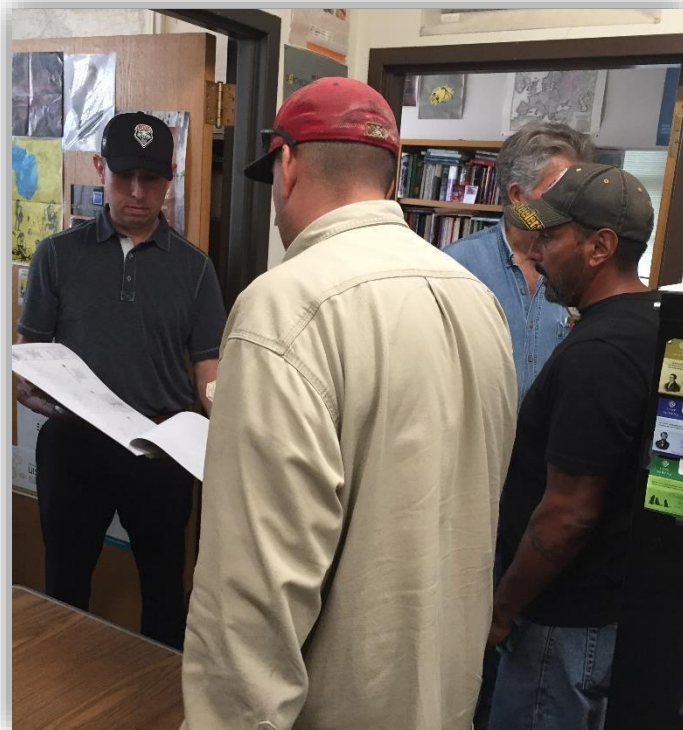
The Job Order Contract Process

Below is a brief synopsis of a streamlined JOC process from identification of construction needs through completion of the project. The JOC structure is attractive to both owner and contractor based on its pre-qualification of contractors, relatively short bidding and procurement cycle, accelerated mobilization potential, and transparent cost data.



Joint Scoping of Work

JBH is currently working under a State of New Mexico Job Order Contract for both Mechanical and General Construction in addition to holding Cooperative Educational Services JOC Contracts for both Mechanical and General Construction. Additionally, JBH has past experience as the General Contractor on several design-build projects and design-assist contracts. JBH is comfortable and capable in contributing to a **Joint Scoping of Work** process, ensuring installation and construction management personnel thoroughly understand the needs of the project and are able to contribute to critical decisions such as equipment choices, routing plans, project sequencing, value-engineering opportunities a other critical project aspects. As a contractor, being involved during this important project-shaping task solidifies our role on the project



JBH is comfortable and confident collaborating with UNM to ensure their construction goals are met.

and contributes to success, leading to a comprehensive build with fewer constructability issues and increased opportunities for direct customer interaction and positive project shaping.

Using the Construction Task Catalog

As a current multi-contract holder for existing Gordian JOC contracts, JBH is experienced using the Gordian pricing catalog to complete bids. JBH already has software licenses and has immediate access to the software. Additionally, Gordian representative **Michael Shiplet** has conducted an on-site training session for the JBH estimating department ensuring their understanding of the system.



Contractual Proposal Development Deadlines

If awarded a contract under this procurement, JBH understands the requirement to submit a unique Price Proposal and Proposal Package at the issuance for a request for new a Job Order including:

1. Price Proposal detailing pre-priced tasks, non-pre-priced tasks, quantities and approved adjustment actors relative to the jointly defined detailed Scope of Work
2. Proposed Construction Schedule if required
3. List of Proposed Subcontractors indicating dollar amounts if used
4. Sketches, drawings, or layouts if necessary
5. Technical data or information on materials and equipment as required

Once awarded, the Price Proposal for the stated JOC will become a firm fixed, lump-sum contract. JBH has a successful track-record of Gordian based proposal-to-work-completed experience on JOC projects.

Rapid Mobilization, Start-up, and Close-Out of Job Orders

JBH has maintained on-call contracts for the last several years at both UNM and UNMH, making UNM one of our core customers with personnel dedicated to construction activities and client satisfaction directly to UNM. Our established presence coupled with the JOC contracting strategy means streamlined mobilization and start-up potential, ensuring that UNM's facility needs are met much quicker than previously possible under the traditional RFP structure, which while necessary on larger projects is not necessary on all projects. Similar to expedited mobilization and start-up, close-out of job orders can follow the same accelerated schedule as JBH has recent experience closing-out out traditional lump-sum UNM contracts and can easily modify that process for the JOC structure.

Ability to Work within Limitations of UNM's Campus'

JBH has continually worked at UNM's campus' for over 20 years, developing active-site protocols to ensure the safety of UNM students, staff, and faculty. The following campus considerations will be utilized as necessary on every project issued under this contract:

- **Signage and barricading** will be used to prominently note all established construction zones alerting all pedestrians of safe zones.
- All **noisy-work** and any **high-risk work** will be done on off hours as needed to limit interference with nearby activities.



- Once awarded a project, the JBH PM will work with UNM personnel to identify a **laydown area** for any needed material storage
- Additionally, immediately post project award, a **site vehicle route** will be established for all site **deliveries** and construction personnel vehicles. A **parking area** will also be identified for JBH construction and subcontractor’s personal vehicles, utilizing shuttling if necessary, to transport personnel to the site if parking area is more than 1 mile away.
- JBH will coordinate all **high impact activities** during times when student and faculty activity on site is lessened and will pre-plan and communicate all **outages** in advance. Additionally, JBH will include UNM’s published school calendar to utilize student-free construction opportunities whenever possible
- **Schedule Adherence:** JBH will initiate expedited submittals and shop drawings on any long-lead equipment, materials, or approvals to ensure that all project schedule goals are met.

JBH is well acquainted with the UNM campus and has established protocols for work to ensure the safety of all students, staff, and faculty

3.) Provide a subcontracting plan to include the purchasing of subcontractor services, and work to be accomplished with in-house forces. Identify the amount and type of subcontracting anticipated. Demonstrate in writing your ability to coordinate multiple subcontractors on multiple projects at multiple locations.

Sub-Contracting Plan

Purchasing of Subcontractor Services

Once our estimating department receives notice to bid a JOC project, only trusted and experienced subcontractors will be asked to bid as applicable to the task scopes and their discipline. For job orders requiring coverage by disciplines not self-performed, JBH will select only qualified subcontractors who we have established relationships with, and those already working at UNM whenever possible. JBH has worked as a general contractor since 1959, developing trusted subcontractor relationships through fair subcontracting practices and responsible project management. In addition to the traditional role of General Contractor, JBH feels it is our duty to coach, advise, and direct our subcontractors as needed on project aspects including quality, safety, customer service, and professionalism.



Only pre-approved trusted subcontractors with a proven track-record of success will be used under this contract

Our personnel are our most valuable resource and ensuring they are working alongside safe reputable organizations is of primary importance to JBH. It is our standard practice to only consider subcontractors with a proven track-record of successful projects, adequate insurance and bonding capabilities and the safety and quality standards necessary to complete quality projects that offer long term customer satisfaction. Subsequently, if a subcontractor cannot provide an acceptable safety or quality plan, they must agree to follow the guidelines of the JBH Safety and Quality Manuals, both of which have been approved on prior projects for private customers and both local and federal government facilities. Once a subcontractor is selected for a scope of work, the detailed JBH subcontract will be issued clearly defining the role of the GC and subcontractor.

In-House Capabilities

JBH generally self-performs the following activities:

Project Management

- | | |
|--|--|
| <ul style="list-style-type: none"> ✓ Process Based Life-Cycle Project Management ✓ BIM <ul style="list-style-type: none"> ○ Laser Scanning ○ Pre-Processing ○ Modeling ✓ Schedule/Budget Development and Management | <ul style="list-style-type: none"> ✓ Construction Safety Management ✓ Nuclear Quality Assurance 2008 (NQA-1) Compliance ✓ DOE 414.1D Quality Compliance ✓ Subcontractor Management ✓ Complete Estimating Services |
|--|--|

General Contracting

- | | |
|---|--|
| <ul style="list-style-type: none"> ✓ Site Prep ✓ Concrete ✓ Carpentry ✓ Excavation ✓ Civil ✓ Steel Erection | <ul style="list-style-type: none"> ✓ Pre-Engineered Building ✓ Rigging ✓ Painting ✓ Demolition ✓ Drywall ✓ Framing |
|---|--|

Mechanical/Piping – Fabrication

Equipment Installation

- ✓ Boilers
- ✓ Chillers
- ✓ Cooling Towers
- ✓ Indoor Air Handling Units
- ✓ CRAC Units
- ✓ Ground Source Heat Pumps
- ✓ Ice Storage
- ✓ Waste Heat Recovery Systems
- ✓ Life Cycle Equipment Replacement
- ✓ High-Tech Process Tools

Piping

- ✓ Process
- ✓ Ultra High Purity
- ✓ PVDF
- ✓ ASME Stamps: S, U, R
- ✓ Carbon Steel
- ✓ Plastics , LP







Sheet Metal

- ✓ HVAC/R
- ✓ Stainless Steel
- ✓ Duct & Hoods
- ✓ FRP Duct

Ability to Coordinate Multiple Subcontractors/Multiple Projects/Multiple Locations

With over 60 years of successful general contracting, JBH has gained vast experience in the management of multiple subcontractors, ensuring UNM a focused owner role allowing complete confidence in JBH's management of their subcontractors. On recent projects, JBH has successfully managed up to 42 individual subcontracts including design, service, and subcontractor. Specific to work at UNM, JBH has managed subcontracts for the following projects to the company's listed for the stated divisions:

UNM
 Anthropology
 Annex HVAC
 Renewal

Consultant Team Companies		
Edit	Consultant Company	Company Role
	B & D Industries Inc	DIV 26 - Electrical
	Kirk Air Co Inc	DIV 23 - HVAC
	Merit Insulation, Inc.	DIV 23 - HVAC
	University of New Mexico	Customers
	National Roofing Co. Inc.	DIV 07 - Therm/Moist Protect
	JB Henderson Construction Co	JB Henderson Construction

UNM Fine Arts Building

Consultant Team Companies		
Edit	Consultant Company	Company Role
	B & D Industries Inc	DIV 26 - Electrical
	Energy Balance & Integration, LLC	DIV 23 - HVAC
	University of New Mexico	Customers
	Summit Construction, Inc	Customers
	University of New Mexico	Customers
	Scott's Fencing Co. Inc.	DIV 32 - Exterior Improvements

4.) Provide a list of contemplated contractors.

JBH may use the following subcontractors for key project scopes:

Electrical	Architectural/Carpentry		Mechanical
B&D Industries	All American	Kenyon Plastering	JBH self-performs most Division 22 and 23 activities. Division 21 Western States Fire Protection Alliance Fire Protection Kirk Air T&B
Del Rio Electric	Roofing	Harrison Contracting	
Broken Arrow	Roofcare	JTC Painting	
Enterprise Electric	Jaynes Structures	Crane Services	
	Western Commercial Glass	Paramount Cabinets	
		ANI Insulation	

Subcontractor Network

JBH is a member of the Associated General Contractors, the Lean Construction Institute, Albuquerque Economic Development, The Better Business Bureau, Mechanical Contractors Association of New Mexico, American Society of Professional Estimators and attends American Subcontractor Association events, which coupled with our direct subcontract helped us develop an established group of ethical, and qualified subcontractors to call on as needed.



experience has



Lean Construction Institute
Transforming Design and Construction

5.) The Contractor’s input during the development of the Detailed Scope of Work is a valued component of any JOC program. Outline and describe the Value-Engineering processes you have employed over the last 5 years identifying what worked best and what did not.

Value Engineering

JBH construction personnel seek opportunities to save money and/or time for the owner, whether we are requested to do so or not. In addition, JBH estimators solicit value-engineering ideas from our subcontractors to offer to UNM. JBH’s estimators routinely take notes on potential VE opportunities while they are estimating. Along with the Project Manager, Superintendent, and Trade Foreman looking for VE possibilities, the PM asks all subcontractors for any VE options that they have seen. Finally, the PM will come up with a list and offer these to the owner and design team for their approval. JBH will continue to offer VE ideas based on scope modifications and current project situations. *If during the Joint Scoping exercise or during the course of the project we can reduce costs or improve processes to reduce project duration, we will share this knowledge with UNM.*

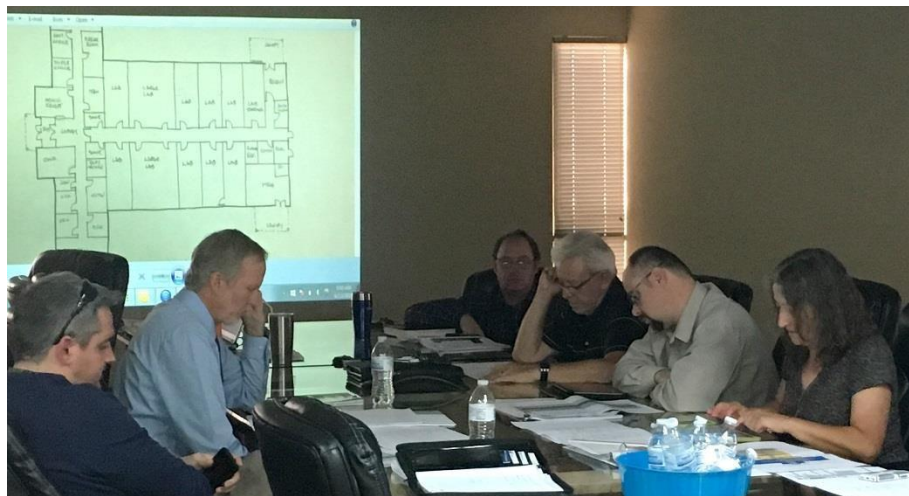


An example of a recent Value Engineering success occurred on the UNM Los Alamos Campus Buildings 5 and 6 Renovation project. After several value-engineering meetings with our estimating team, the architect and UNM, the project was awarded to JBH. After weeks of design modifications and pricing efforts, JBH was able to deduct \$268,946 from our original bid amount and offer UNM a price that was within the allowable funding.

6.) Demonstrate your firm’s ability to understand the Design and Build environment and how the JOC process can partner with this concept. UNM is seeking a full function contracting relationship that will allow a willing partnership in both design and execution of remodeling projects. Design and flexibility will be crucial to our customer base and successful Proposers must be willing to cooperate with this process.

The Design Build Environment

JBH understands that as part of this contract, there is a potential for working with design firms to complete projects for the University. JBH has completed several design build contracts, holding the contract with the owner and contracting design services to architecture and engineering firms. This type of relationship is unique and requires an exceptional partnership based on trust. We firmly believe that earning trust from our customers and colleagues requires that we develop



JBH has completed 8 design-build projects to date, serving as the GC on 6 and the mechanical contractor on 3. Above is a recent team meeting at the JBH Corporate Office, planning for a D/B proposal response to Los Alamos National Laboratory. Pictured are the project architects, MEP, structural, and Civil engineering representatives

trust internally at every level within our company, then extend that trust throughout any potential design/build relationships. Team trust facilitates effective, clear communication that produces solutions.

Our approach to this contract involves using the tools mentioned above and most importantly building on the relationships already established with local architecture and engineering firms. It is our intent to work towards the successful completion of all projects by engaging team members from a proactive position where we can meet the project needs and mitigate negative impacts to UNM's operations. Owner, A/E, General Contractor, and Subcontractor company lines become transparent when members work as partners toward one goal and it has been our experience that this approach is the most successful in meeting customer needs and expectations.

Conclusion

UNM has completed several customer satisfaction surveys offering insight to their view of our work. Each has provided an above average response in the 90% or above range. We count UNM as a core customer, instrumental in the development of our personnel and see our relationship as mutually beneficial as many of our personnel are UNM alumni or have current UNM students in their household and enjoy working on campus. We take great pride in the outcome of each project we perform and it is our goal to attain the highest level of satisfaction from our customers and our team looks forward to making all University owners' representatives happy with service that meets the strictest quality and safety standards at the best possible price. Additionally, we are familiar and comfortable working under the JOC method and appreciate any opportunity to present qualifications in addition to a price component to demonstrate the quality of our staff and company as a whole. JBH is excited to add a Job Order Contract with UNM to our resume.

Appendix A – Management Plan

Attach a copy of the firm's management plan for this project. Per the evaluation criteria set forth in the Proposal Evaluation, the management plan shall include the following:

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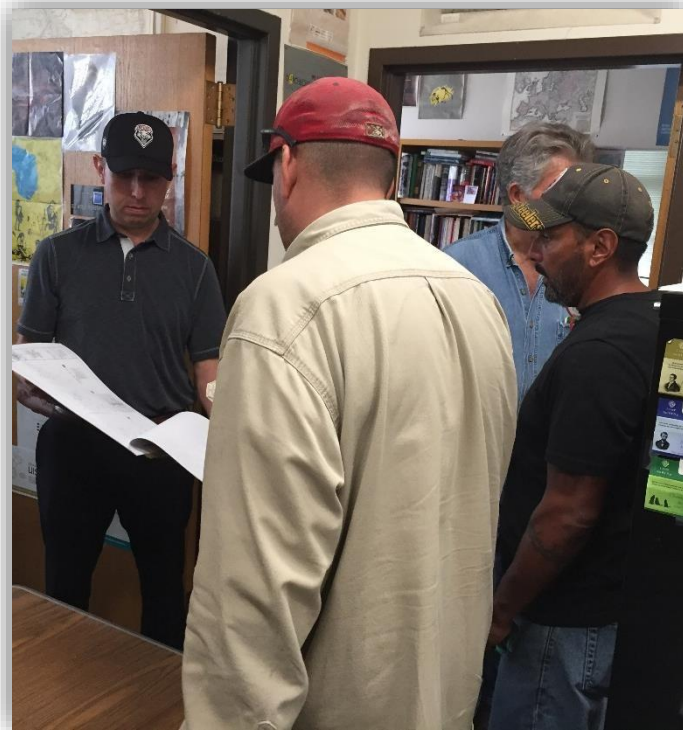
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In-House Capabilities

JBH generally self-performs the following activities:

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- ✓ Process Based Life-Cycle Project Management
- ✓ BIM
 - Laser Scanning
 - Pre-Processing
 - Modeling
- ✓ Schedule/Budget Development and Management

- ✓ Construction Safety Management
- ✓ Nuclear Quality Assurance 2008 (NQA-1) Compliance
- ✓ DOE 414.1D Quality Compliance
- ✓ Subcontractor Management
- ✓ Complete Estimating Services

General Contracting

- ✓ Site Prep
- ✓ Concrete
- ✓ Carpentry
- ✓ Excavation
- ✓ Civil
- ✓ Steel Erection

- ✓ Pre-Engineered Building
- ✓ Rigging
- ✓ Painting
- ✓ Demolition
- ✓ Drywall
- ✓ Framing

Mechanical/Piping – Fabrication

Equipment Installation

- ✓ Boilers
- ✓ Chillers
- ✓ Cooling Towers
- ✓ Indoor Air Handling Units
- ✓ CRAC Units
- ✓ Ground Source Heat Pumps
- ✓ Ice Storage
- ✓ Waste Heat Recovery Systems
- ✓ Life Cycle Equipment Replacement
- ✓ High-Tech Process Tools

Piping

- ✓ Process
- ✓ Ultra High Purity
- ✓ PVDF
- ✓ ASME Stamps: S, U, R
- ✓ Carbon Steel
- ✓ Plastics , LP







Sheet Metal

- ✓ HVAC/R
- ✓ Stainless Steel
- ✓ Duct & Hoods
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Ability to Coordinate Multiple Subcontractors/Multiple Projects/Multiple Locations

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UNM
Anthropology
Annex HVAC
Renewal

Consultant Team Companies		
Edit	Consultant Company	Company Role
	B & D Industries Inc	DIV 26 - Electrical
	Kirk Air Co Inc	DIV 23 - HVAC
	Merit Insulation, Inc.	DIV 23 - HVAC
	University of New Mexico	Customers
	National Roofing Co. Inc.	DIV 07 - Therm/Moist Protect
	JB Henderson Construction Co	JB Henderson Construction

UNM Fine Arts Building

Consultant Team Companies		
Edit	Consultant Company	Company Role
	B & D Industries Inc	DIV 26 - Electrical
	Energy Balance & Integration, LLC	DIV 23 - HVAC
	University of New Mexico	Customers
	Summit Construction, Inc	Customers
	University of New Mexico	Customers
	Scott's Fencing Co. Inc.	DIV 32 - Exterior Improvements

4.) Provide a list of contemplated contractors.

JBH may use the following subcontractors for key project scopes:

Electrical	Architectural/Carpentry		Mechanical
B&D Industries	All American	Kenyon Plastering	JBH self-performs most
Del Rio Electric	Roofing	Harrison Contracting	Division 22 and 23 activities.
Broken Arrow	Roofcare	JTC Painting	Division 21
Enterprise Electric	Jaynes Structures	Crane Services	Western States Fire
	Western	Paramount Cabinets	Protection
	Commercial Glass	ANI Insulation	Alliance Fire Protection
			Kirk Air T&B

Subcontractor Network

JBH is a member of the Associated General Contractors, the Lean Construction Institute, Albuquerque Economic Development, The Better Business Bureau, Mechanical Contractors Association of New Mexico, American Society of Professional Estimators and attends American Subcontractor Association events, which coupled with our direct subcontract helped us develop an established group of ethical, and qualified subcontractors to call on as needed.



experience has



Lean Construction Institute
Transforming Design and Construction

5.) The Contractor’s input during the development of the Detailed Scope of Work is a valued component of any JOC program. Outline and describe the Value-Engineering processes you have employed over the last 5 years identifying what worked best and what did not.

Value Engineering

JBH construction personnel seek opportunities to save money and/or time for the owner, whether we are requested to do so or not. In addition, JBH estimators solicit value-engineering ideas from our subcontractors to offer to UNM. JBH’s estimators routinely take notes on potential VE opportunities while they are estimating. Along with the Project Manager, Superintendent, and Trade Foreman looking for VE possibilities, the PM asks all subcontractors for any VE options that they have seen. Finally, the PM will come up with a list and offer these to the owner and design team for their approval. JBH will continue to offer VE ideas based on scope modifications and current project situations. *If during the Joint Scoping exercise or during the course of the project we can reduce costs or improve processes to reduce project duration, we will share this knowledge with UNM.*

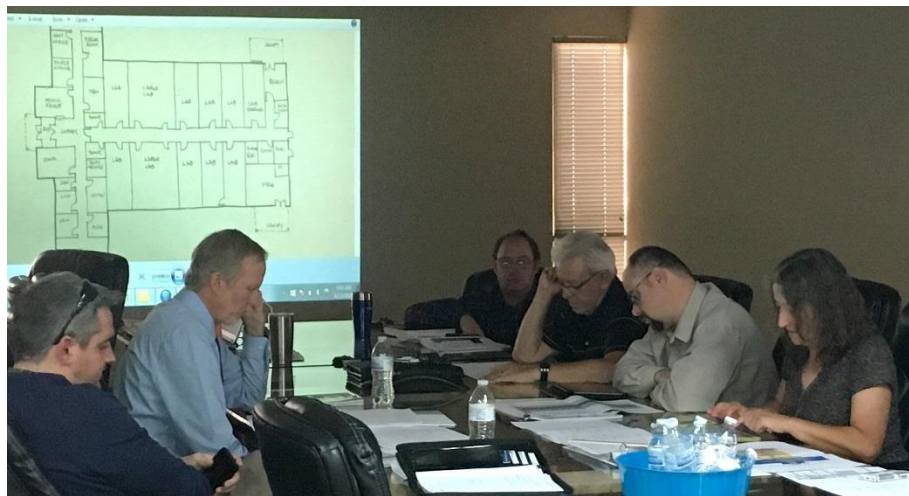


An example of a recent Value Engineering success occurred on the UNM Los Alamos Campus Buildings 5 and 6 Renovation project. After several value-engineering meetings with our estimating team, the architect and UNM, the project was awarded to JBH. After weeks of design modifications and pricing efforts, JBH was able to deduct \$268,946 from our original bid amount and offer UNM a price that was within the allowable funding.

6.) Demonstrate your firm’s ability to understand the Design and Build environment and how the JOC process can partner with this concept. UNM is seeking a full function contracting relationship that will allow a willing partnership in both design and execution of remodeling projects. Design and flexibility will be crucial to our customer base and successful Proposers must be willing to cooperate with this process.

The Design Build Environment

JBH understands that as part of this contract, there is a potential for working with design firms to complete projects for the University. JBH has completed several design build contracts, holding the contract with the owner and contracting design services to architecture and engineering firms. This type of relationship is unique and requires an exceptional partnership based on trust. We firmly believe that earning trust from our customers and colleagues requires that we develop



JBH has completed 8 design-build projects to date, serving as the GC on 6 and the mechanical contractor on 3. Above is a recent team meeting at the JBH Corporate Office, planning for a D/B proposal response to Los Alamos National Laboratory. Pictured are the project architects, MEP, structural, and Civil engineering representatives

trust internally at every level within our company, then extend that trust throughout any potential design/build relationships. Team trust facilitates effective, clear communication that produces solutions.

Our approach to this contract involves using the tools mentioned above and most importantly building on the relationships already established with local architecture and engineering firms. It is our intent to work towards the successful completion of all projects by engaging team members from a proactive position where we can meet the project needs and mitigate negative impacts to UNM's operations. Owner, A/E, General Contractor, and Subcontractor company lines become transparent when members work as partners toward one goal and it has been our experience that this approach is the most successful in meeting customer needs and expectations.

Conclusion

UNM has completed several customer satisfaction surveys offering insight to their view of our work. Each has provided an above average response in the 90% or above range. We count UNM as a core customer, instrumental in the development of our personnel and see our relationship as mutually beneficial as many of our personnel are UNM alumni or have current UNM students in their household and enjoy working on campus. We take great pride in the outcome of each project we perform and it is our goal to attain the highest level of satisfaction from our customers and our team looks forward to making all University owners' representatives happy with service that meets the strictest quality and safety standards at the best possible price. Additionally, we are familiar and comfortable working under the JOC method and appreciate any opportunity to present qualifications in addition to a price component to demonstrate the quality of our staff and company as a whole. JBH is excited to add a Job Order Contract with UNM to our resume.

Appendix B – Contractor’s Statement of Qualification

1. ORGANIZATION

Name: Jack B. Henderson Construction Company Address:

Principal Office:

Corporation Partnership Sole Proprietorship Joint
Venture
 Other

- a. How many years has your organization been in business as a contractor? 63
- b. How many years has your organization been in business under its present business name?
63
- c. Under what other or former names has your organization operated? N/A

- d. Department of Work Force Solutions Contracting Registration # 002235620110429
Effective Dates: _____ to _____
- e. Submit FEIN and Dunn & Bradstreet report. Fein# 85-0200020
See attached D&B report
- f. Describe any present or past litigation, bankruptcy or reorganization involving supplier.
- g. Felony Conviction Notice: Indicate if the supplier
- is a publicly held corporation and this reporting requirement is not applicable;
 - is not owned or operated by anyone who has been convicted of a felony; or
 - is owned or operated by and individual(s) who has been convicted of a felony and provide the names and convictions.
- h. Describe any debarment or suspension actions taken against supplier

2. LICENSING

- a. Name of license holder (or qualifying party) exactly as on file with the State of New Mexico Construction Industries Division:
Jack B Henderson Construction Company, Inc.
- b. License Classification: GA03, GB98, GS04, MM98
- c. License

Number: 7593 License Code: 98,04,03

d. Issue Date: 9-21-1967 Expiration Date: 4-29-2023

e. Is the firm's contractor's license free of ever being suspended or revoked by the CID or by the appropriate licensing agency in any other state?

Yes [] No (attach explanation)

f. Does your firm hold all applicable business licenses required by state and local law?

▪ License Number: ZBL#991287 Jurisdiction: Bernalillo County

Name of License Holder, exactly as it appears on file with jurisdictional authorities.

Issue Date: 9-21-1967 Expiration Date: 6-4-2023

▪ License Number: _____ Jurisdiction: _____

Name of License Holder, exactly as it appears on file with jurisdictional authorities.

Issue Date: _____ Expiration Date: _____

▪ License Number: _____ Jurisdiction: _____

Name of License Holder, exactly as it appears on file with jurisdictional authorities.

Issue Date: _____ Expiration Date: _____

g. Is your firm registered with the State of New Mexico's Purchasing Department with a Resident Preference Number? Yes [] No

Resident Preference Number: L1170245584 Issue Date: 2012

Name of number holder, exactly as it appears on file with State Purchasing.

h. Is your firm free from formal debarment from public works, federal, state or local jurisdictions?

Yes [] No (attach explanation*)

(1) Total number of current employees:	
Project Managers	<u>9</u>
Estimators	<u>6</u>
Superintendents	<u>11</u>
Foremen	<u>83</u>
Tradesmen	<u>605</u>

Administration 120
Others _____

3. CAPACITY AND CAPABILITY TO PERFORM THE WORK

a. Resources.

(2) Does your firm have the immediate capacity to perform the work required for this project?

Yes

No

(3) What is the number and location of support centers, if applicable, and location of corporate offices?

Corporate Office 501 Eubank Blvd. SE, Alb. NM 87123

Albuquerque Office: 10100 Trumbull Ave. SE Alb., NM 87123

(4) What was your annual construction volume over the last three (3) fiscal years?

Average of 151M 2019-2021

(5) What are your overall public sector sales, excluding Federal Government, for last three (3) years?
approximately 15% in local government contracts

(6) What is your strategy to increase market share in the public sector?

Customer service and quality installations leading to repeat business

(7) What differentiates your company from competitors in the public sector?

Process-based project management and regimented Safety and Quality Programs

(8) Describe any green or environmental initiatives or policies.

See section 1.3.2 of this response

(9) Provide any necessary detail as it relates to standard ordering methods and payment terms.

Order Methods- via PO or Contract. Standard Payment Terms are Net 30.

(10) If Contractor requires additional agreements with Participating Public Agencies, provide a copy of the proposed agreement herein.

n/a

4. SURETY

a. Firm's current surety company: CNA Surety

Will this surety be used for the construction contract for this project?

Yes

No (attach explanation*)

Contact Agent: Menicucci Insurance Agency Telephone: 505-883-3683
Years utilizing this surety: over 25 Maximum capacity: 200,000,000.00
Aggregate Total of current surety in force: 10,000,000.00

- b. Is the surety company to be used on this project licensed to do business in the State of New Mexico?
 Yes No (attach explanation*)
- c. Is your firm free of having any construction contracts taken over by a surety for completion in the past five (5) years?
 Yes No (attach explanation*)
- d. **Complete Attachment A (Notarized Declaration of Surety) Provide a letter from your bonding company setting forth your company's available bonding capacity and availability and confirming that, if required, your company could provide labor and material payment bonds and performance bonds for certain projects up to the bonding capacity.**

5. SAFETY

- a. Does your firm have a written safety program compliant with current state regulations?
 Yes No (attach explanation*)
(NOTE: Selected contractor will be required to provide a copy of their firm's written safety program at the time of contracting.)
- b. Provide the Recordable Incident Rate for the past calendar year: 1.51 (2021)
- c. Is your firm free of committing serious or willful violations of federal or state safety laws as determined by a final non-appealable decision of a court or government agency?
 Yes No (attach explanation*)
- d. Provide your safety record, safety rating, EMR and worker's compensation rate where available.

6. INSURANCE & CLAIMS HISTORY

- a. Is your firm free from any court judgments, pending litigation, arbitration and final agency decisions filed within the last five (5) years in a construction related matter in which the contractor, or any officer, is or was party?
 Yes No (attach explanation*)
- b. Has your firm during the past five (5) years been free of a determination by a court of competent jurisdiction that it filed a false claim with any federal, state, or local government entity?

Yes No (attach explanation*)

c. Does your firm have the ability to provide the required insurance in the limit stated in the project documents?

Yes No (attach explanation*)

d. **Complete Attachment B (Proof of Insurance)** by providing a letter from an insurance carrier stating that the firm is able to obtain insurance in the limits required in the RFP.

7. QUALITY ASSURANCE

a. Does your firm have a written Quality Assurance Program?

Yes No (attach explanation*)

b. **Complete Attachment C (Copy of Quality Assurance)** Program by providing a copy of the written Quality Assurance Program.

8. PROJECT SCHEDULING

a. Has the firm been involved with a construction project within the past five (5) years, where the schedule was not met?

Yes No

If yes, please explain

▪ Project 1 Name: _____

Reason for Delay: _____

▪ Project 2 Name: _____

Reason for Delay: _____

▪ Project 3 Name: _____

Reason for Delay: _____

b. Has the firm been assessed liquidated damages due to scheduling for any project in the past five (5) years?

Yes No

If yes, please list project(s)

▪ Project 1 Name: _____

- Project 2 Name: _____
- Project 3 Name: _____

9. LABOR CODE VIOLATIONS

- a. Has your firm, during the past five (5) years, been free of any determinations by a court or an administrative agency of repeated or willful violations of laws and/or regulations pertaining to the payment of prevailing wages or employment of apprentices of public works projects?
 Yes No (attach explanation*)
- b. **Complete Attachment D (Affidavit of Non-Violation of Labor Codes)** by providing requested affidavit of non-violation of labor codes.
- c. Is the firm free of all sub-contractor Fair Practices Act violations for the past five (5) years?
 Yes No (attach explanation*)

10. VALUE STATEMENT

UNM places a strong emphasis on diversity, quality management and sustainable efforts and strives to utilize these practices in its everyday activities. **Complete Attachment E (Copy of Value Statement)** by describing your firm's value system and note how you would demonstrate such practices on this project?

11. CONTRACTOR'S COMMENTS

- a. ***Complete Attachment F (Clarifications, and Explanations)** if you have selected any answers in the qualification statement that require further explanation. Note the question number and proceed with the explanation. This attachment may also be used if necessary to further clarify any of the answers to the above qualification questions, by noting the question number and posting the clarification.
- b. **Complete Attachment G (Additional Information (Optional))** if you would like to provide additional information about your firm and/or proposal.

The undersigned certifies that all of the qualification information submitted with this form is true and correct.

Signature of authorized representative _____

Printed or typed name Jim Ed Baylor Eichhorst

Title VP, Albuquerque Area Manager

Date Jim Ed Baylor - Eichhorst

Company name Jack B Henderson Construction Company Inc.

Address 501 Eubank SE

City/State/Zip Albuquerque, NM 87123

Telephone 505-292-8955 Fax 505-294-2162

Email jeichhorst@jbhenderson.com

ATTACHMENTS INCLUDED - 12

Please check all attachments included in the proposal

- A Notarized Declaration of Surety
- B Proof of Insurance
- C Copy of Quality Assurance Program
- D Affidavit of Non-Violation of Labor Codes
- E Copy of Value Statement
- F Clarifications, and Explanations
- G Additional Information (Optional)

----- END OF **PRIMARY CONTRACTOR'S** QUALIFICATION STATEMENT -----

1. Propose a mechanism for addressing the preparation, submittal and re-submittal of proposals, transmittals, reports, drawings, and data.

JBH demonstrates strong commitment to organizational quality and continuous quality improvement, viewing quality as one of its four core values. JBH utilizes a process-based corporate Quality Management System outlined in our Quality Manual. This quality management system defines Project Management techniques for overall contract management including document control and project filing strategies for both project administration and field personnel, ensuring that contract documents and associated project data are organized and accessible. Housed within the JBH quality management system, are pre-populated and formatted filing labels to encourage document control consistency company-wide, these labels can be printed, or the titles utilized to format electronic filing systems. The labels are organized based on content including;

contract, drawings, reports, permits, time-cards, payment applications, certified payroll information, meeting minute sign-in sheets, transmittals, project photos, purchase orders, quality information, RFI's, safety plans and associated documentation, schedule, look-ahead and storyboard information, and subcontractor documents. Additionally, the PM may add any additional labels they feel are necessary for contract compliance.

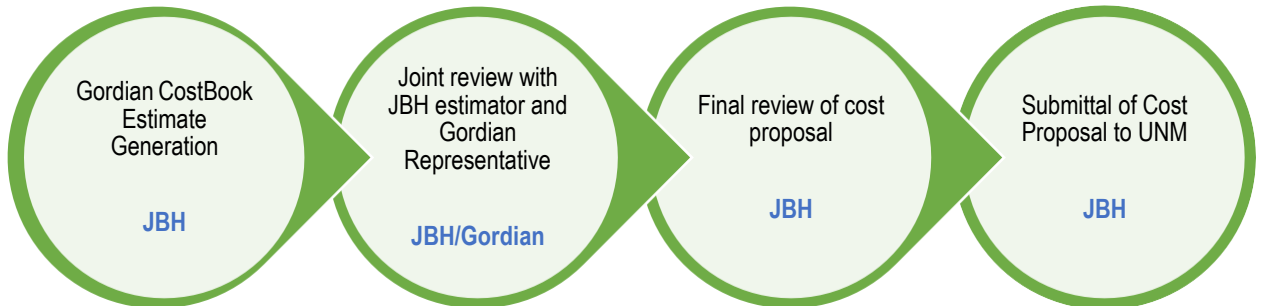
A snapshot of this system is provided below:

Contract ###	CON-01 ***	Notice to Proceed ###	CON-02 ***	Addenda ###	PRO-01 ***	Bid Solicitation Doc's ###	PRO-02 ***
Subcontracting Plan ###	CON-03 ***	Wage Determination ###	CON-04 ***	Quotes ###	PRO-03 ***	Estimate ###	PRO-04 ***
Building Permits ###	FLD-01 ***	Daily Operations Reports ###	FLD-02 ***	Purchase Orders ###	PRO-05 ***	Subcontracts ###	PRO-06 ***
Field Checklists ###	FLD-03 ***	Site Specific Permits/Inspections ###	FLD-04 ***	Rentals/Services ###	PRO-07 ***		
SWPPP ###	FLD-05 ***	Test Reports ###	FLD-06 ***	Project Maintenance Checklist ###	PM-01 ***	PM/Labor Lead Meetings ###	PM-02 ***
Time Cards ###	FLD-07 ***	Weather Reports ###	FLD-08 ***	Performance Indicators ###	PM-03 ***		
Budget Breakdown ###	FIN-01 ***	Change Requests ###	FIN-02 ***	Quality Plan/Work Process Man. ###	QI-01 ***	Audits ###	QI-02 ***
Change Orders/Contract Mod's ###	FIN-03 ***	Voided CO's/Contract Mod's ###	FIN-04 ***	Calibration/Cert. Reports ###	QI-03 ***	Competent Person Information ###	QI-04 ***
Payment Application ###	FIN-05 ***	PORs/PPRs ###	FIN-06 ***	Customer Satisfaction ###	QI-05 ***	Material Certifications ###	QI-06 ***
T&M Authorization ###	FIN-07 ***	Insurance and Bonds ###	FIN-08 ***	Test and Inspection Plan ###	QI-07 ***		
Certified Payroll Information ###	FIN-09 ***			RFI Log	RFI-01	Unanswered RFI's ###	RFI-02

This document control process allows a PM to easily manage and access all contract associated documentation reducing time spent searching for information and increasing the time spent pre-planning and engaged in customer service.

2. Propose a plan for ensuring the price proposal, submittals, and documents are complete and accurate

JBH will utilize the above systems to ensure submittals and documents are complete and accurate. For all Price Proposals, JBH will utilize the Gordian Construction Task Data Catalog in addition to the standard JBH estimating processes. JBH will provide a preliminary project budget estimate price utilizing the Gordian data and apply the adjustment factors provided in Appendix M. These factors have been established as the most competitive we can offer UNM based on our desire to continue working on-campus. Each estimate required during the inaugural portion of this contract will go through the below process



In addition to Quality Control on all price proposals submitted, project submittals and other documents required will be reviewed for completeness and accuracy internally prior to delivering to UNM. This internal quality control step allows a PM, PM assistant, or Superintendent to apply document quality assurance measures before the document leaves JBH possession, controlling the amount of rework that may become necessary with incomplete submittals.

3. Proposed organizational approach for quality control and procedures to ensure that projects are construction according to the scope of work, standards and specifications.

All installations under this JOC contract will follow the processes defined in the JBH Quality Manual. These processes fall under each of the below stated categories:

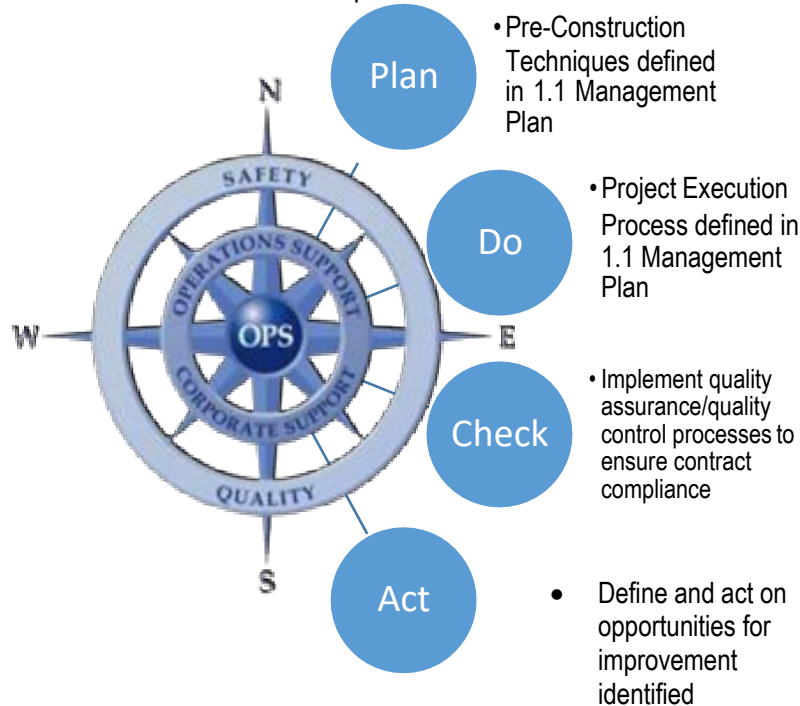
1. QA Program
2. Organization
3. Specifications, Procedures, Drawings and Instructions
4. Control of Purchased Items and Services
5. Inspection
6. Test Control
7. Control of Measuring and Test Equipment
8. Handling Storage and Shipping
9. Control of Non-Conforming Items
10. Records

The JBH Quality Manual exists to describe how JBH will meet client contract requirements

The JBH Quality Manual exists to describes how client contract requirements will be met. All JBH field leaders are trained in quality assurance/quality control measures for the specific needs of each job, and serve as the site’s quality assurance representative, ensuring the

work produced meets all plans and specifications. JBH will utilize the plan, do, check, act cycle to review and reassess all work factors prior to release of area to UNM.

The adjacent compass image is the logo of the JBH Quality Management System, available for reference and use by all JBH employees



4. Explain the firms approach to safety and procedures that you will follow in ensure site safety and accident prevention all jobs.


Experience Modification Rate:

JBH maintains a rate well below the industry average of 1.

2021	2020	2019	2018	2017
.49	.49	.59	.66	.56

**Safety and Health Management System
Jobsite Safety**

Safety is the number one concern on all JBH projects. It is a value at JBH and our Safety Representative will be on site as needed to assist the Project Superintendent ensure all documented safety measures are in compliance. JBH policies require every construction employee to wear hard hats, safety glasses and gloves when on a JBH construction site including our subcontractors. We will provide this personal protection equipment (PPE) to all site visitors as well. In addition, an experienced JBH representative will escort all site visitors. All JBH employees are presented the JBH Safety Manual upon hire, detailing expectations and performance guidelines on the following topics:



JBH crews will complete a Pre-Task Planning Form at the onset of each new task, incorporating all self-performed and subcontracted scopes of work

- ✓ Medical Procedures
- ✓ Personal Protective Equipment
- ✓ Fire Protection
- ✓ Safety Practices
- ✓ Visitors Policy
- ✓ Health Protection
- ✓ Equipment Usage
- ✓ Electrical Safety
- ✓ Permitting
- ✓ Hidden Hazard
- ✓ Penetrations
- ✓ Construction Operation for Trenching
- ✓ Respiratory Protection
- ✓ Hazard Communication Program
- ✓ Equipment
- ✓ Lockout/Tagout Program
- ✓ Hazardous Identification
- ✓ Safety Responsibilities
- ✓ Roof Operations
- ✓ Procedures on the use of Ladders
- ✓ Crane Operations
- ✓ Traffic Controls
- ✓ Hazardous Wastes
- ✓ Confined Space Entry
- ✓ Safety Policy
- ✓ Accident Reporting
- ✓ Safety Meetings
- ✓ Housekeeping
- ✓ Maintenance
- ✓ Demolition
- ✓ Earth Moving Equipment
- ✓ Scaffold
- ✓ Aerial Lifts
- ✓ Eye and Face Protection Policy
- ✓ Fall Protection
- ✓ Steel Erection
- ✓ Concrete Work

In addition, our crews will also use the JBH Pre-Task Plan (PTP) form at the onset of each new task or a change in environment. The required PTP mandates consideration of all potential hazards for every task performed to complete this project. Each crewmember including subcontractor personnel are present during PTP development and will sign off on the plan prior to beginning work for the day. The PTP is completed for every new task on every JBH project and has proven to be an invaluable tool in safety management.

Corporate Safety Management

JBH maintains a comprehensive safety program based on current OSHA for Construction safety mandates, and documented in our corporate Safety Manual and extensively on our quality management system, The Compass. JBH has developed processes, procedures, work instructions and multiple supporting forms and checklists to ensure the safety of all field and administrative personnel. We are Blue level members of OSHA's Chase Program, a Constructsecure Platinum Member, maintain an 'A' rating in the Industrial Safety Network (ISN) safety assessment program, and a Mechanical Contractors of New Mexico SOARS Member at the Eagle level. Each of these is the highest safety accreditation given for each industry and owner safety program.



The preceding graphic depicts JBH safety metrics tracked January- October 2022 supporting our **#1 War- Keep Our People Safe**. This dashboard assigns each metric an easy to read scoreboard image, offering our employees a quick assessment of current safety tracking. The **Recordables** and **Actual Observations by Area** metrics are lagging, while the **Observations**, **PTP Quality**, and **Observation Ratio** are leading metrics. This graphical depiction is updated monthly and communicated at each area’s mass safety meeting to ensure clear communication to each employee regarding current safety trends.

JBH maintains a staff of nine EH&S Representatives supporting operations in NM and AZ. Additionally, each JBH superintendent is trained to OSHA 30 and acts as a safety leader for their crew. JBH executives and area superintendents have all been trained to OSHA 500, ensuring a top-down awareness of construction safety mandates. All JBH employees are empowered to Stop Work if they feel threatened by an unsafe task.

JBH also maintains a comprehensive Safety Observation Program promoting completion of **Near Miss** and **Safety Observation** cards at the field level. The data generated from these sources is compiled using analytical software to derive reports for specific operational areas and company-wide. This information is communicated monthly to all. Each EH&S Representative supported by the JBH Corporate EH&S Manager, is responsible for ensuring safety on their projects including safe work conditions, completion of pre-task plans, PPE use and training audits at a minimum.

Conclusion

Quality and Safety are two of the Wars JBH fights daily. Over 10% of our corporate budget annually is dedicated to safety management and over 8% to quality. JBH values its employees as its greatest resource and their safety and reputation is of the utmost importance. The information presented in this section demonstrates only a few key aspects of our extensive safety and quality programs. JBH EH&S Corporate Manager **James Chapman** and/or Quality Manager **Kim Bergstrom** will be happy to meet with the University to discuss the JBH comprehensive safety and quality culture in further detail if desired.

Copies of the JBH Safety Observation card are carried by all field leader’s daily

‘JBH values its employees as its greatest resource and their safety and reputation is of the utmost importance.’

Appendix D – Recycling

Firm Name: J.B. Henderson Construction Company Incorporated Sustainability is one

of the University's core values. We strive to meet the needs of the present while preserving the well-being of future generations.

Recycling helps protect the environment by diverting recyclable materials from landfills and by ensuring that diverted materials are beneficially reused.



CERTIFICATE OF ENVIRONMENTAL ACCOMPLISHMENT

This is to certify that

J.B. Henderson Construction

participated in the Shred-it™ shredding and recycling program and saved 15.60 trees from destruction in 2014.

Shred-it congratulates staff members on the positive impact this initiative has made towards saving our environment.

Thank you for Your Business.

- A. In the past, have you recycled any of the following materials: broadloom carpet and pad, carpet tile, metal, wood, concrete, cardboard, other.

a. Yes X No _____

- B. If yes, provide the following information about each project:

1. Name of project. Los Alamos National Laboratory Tru-Waste Facility, Operations Support Building- LEED Gold
2. Materials recycled and quantities. – please see attached spreadsheet.
3. Entity that recycled the material (Name and contact information).-

The Construction Waste Management Plan will be implemented and executed as follows:

1. Recyclable materials will be diverted from disposal where feasible.
2. Dumpsters will be provided onsite for the project's duration for trash. Separate recycle bins will be provided on site for comingled construction waste (plastic, paper and cardboard), wood, steel, and sheetrock. Reports will be completed by Roadrunner Waste Services and will be submitted as soon as they are received.
3. Each material will be sorted and transported to the appropriate location by Roadrunner Waste:
 - Trash will be taken to Caja Del Rio Landfill; 149 Wildlife Way, Santa Fe, NM 87506
 - Wood will be taken to Compost Del Rio Grande where it will be chipped and turned into compost; 7400 Access Road NW, Albuquerque, NM 87120
 - Comingle will be taken to Friedman recycling and will be separated for recycle; 5049 Edith Blvd. NE, Albuquerque, NM 87107. Only recyclable materials will be in the comingled bin (no trash). This allows the comingled to be recycled at a rate of 100%.
 - Steel will be taken to Capital Scrap Metals; 1162 Cooks Lane, Santa Fe, NM 87507
 - Sheetrock will be taken to Western Organics; 9000 Bates Road SE, Albuquerque, NM 87105
 - Concrete will be taken to La Farge; 30 Colony Drive, Santa Fe, NM where it will be crushed for reuse.

CONTRACTOR'S COMMENTS

Use this area or an attached sheet to provide further explanation of the answers to any questions asked in this Qualifications Questionnaire.

Below is a list of recently completed energy efficient projects;

Owner	Project Name	Energy Efficiency	Project Value
Confidential Micro-Electronics Manufacturer	Tool Install	LEED Silver	\$28M
Los Alamos National Laboratory	RLUOB Pipe/Vent Installation	LEED Silver	\$11M
Los Alamos National Laboratory	NSSB Office Building	LEED Silver (<i>owner did not pursue certification</i>)	\$7.5M
Tucson Electric Power	Solar Steam Generator Project	Solar/Alternative Energy	\$2.5M
Los Alamos National Laboratory	TRP-Chiller Replacement	Water Reduction	\$2.4M
Sandia National Laboratories	Molten Salt Test Loop	Alternative Energy Research	\$2M
Los Alamos County	Fuller Lodge- Energy Efficiency Upgrades	Retrofit, Historical Building	\$1.7M
Sandia National Laboratories	HVAC and Pneumatic Control System	Retrofit, ageing facility	\$2.3M
Los Alamos National Laboratories	ECM-02- HVAC and Controls Upgrades	Retrofit, ageing facility	\$1.1M
Hyatt Tamaya Resort	Domestic Hot Water System Replacement	Water Reduction	\$500K

Additionally, JBH has the following energy efficient contracts in place:

Owner	Project	Energy Efficiency
Chandler, AZ Micro-Electronics Manufacturing Facility	Energy Conservation Design Assist	Energy Efficient Upgrades-manufacturing Facility
Rio Rancho, NM Micro- Electronics Manufacturing Facility	Site GC Services	Energy Efficient Upgrades based on individual project estimate vs. ROI Calculations
Los Alamos National Laboratory	Tru-Waste Facility	LEED Gold
Arizona State University	Utility Savings Projects and Initiatives	Energy Efficient Upgrades based on individual project estimate vs. ROI Calculations

* Additional project experience available upon request

Administrative: Each JBH office and job trailer contains recycle and shred bin(s) encouraging recycling of qualifying used materials including administrative documents, industry magazines, newspapers, food containers, and office supply boxes and wrappings.

Job Site: JBH includes a line item for waste and recycle receptacles in each project estimate, ensuring these considerations are in place on every job-site. Construction debris is sorted and managed throughout a project from initial arrival on site, through use, and finally discard by the Project Manager or designated representative. The goal on every project is to send less debris to the landfill than to the recycle yard. Additionally, the

JBH Corporate Safety Manual provides guidelines for handling of the following wastes: Construction Debris, Residue Material and Equipment, Empty Containers, Fluorescent Lamps, Light Ballast, Oil Containing Equipment, Chemical Waste/Hazardous Waste, NORM Material, Radioactive Waste, and Mixed Waste.

Case Study: Tru-Waste Project- Los Alamos National Laboratory

Managing this project since February, 2015 the JBH LEED manager has tracked;

Landfill Waste	Recycled Waste in Tons	Total Waste in Tons	Percentage of Recycled Total Waste
31.02	110.17	141.19	78%

- ✓ **14.74%** of the new product costs were spent on recycled materials
- ✓ **11.94%** of new products were manufactured locally or within a five-hundred-mile radius
- ✓ **78%** of all the construction waste on the project was recycled

Please see the following recycled content tracking system example from a recent LEED Gold Project.

Appendix E – Key Personnel Project Manager

Name: Matt Black

Name: _____

Title: Project Manager

of Years with the Firm: 9

Experience with the Following Type of Construction Services:

General Construction Mechanical, Electrical, and Plumbing Roofing

of Years as a Project Manager for Type of Construction Services Selected Above: 21

Check All Relevant Experience:

Projects for Higher Education Owners Laboratory Renovations Clinical / Medical Environment
 General Construction Roofing Replacement/Repair Mechanical Upgrades Electrical Upgrades

Interior Renovation Asbestos abatement Exterior / Interior painting Boiler Replacement

Bituminous Paving Concrete Masonry Exterior Facade Security Camera Installation

Canopy Replacement/Repair Elevator Repair/Replacement Escalator Repair/Replacement

Overhead Doors Glass Installation Steel Erection Concrete Floor

Duct bank repair / installation Outdoor light installation Fire Suppression System Installation

Landscaping Fencing Earthwork / Site Work Demolition Paintin

ATTACH RESUME Yes

Client Reference #1 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Julie Wilson Title Construction Manager, Federal Facility

Telephone: Confidential Email Address: Confidential

Client Reference #2 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Emily Kowalchuck Title Project Manager, Federal Facility

Telephone: Confidential Email Address: Confidential

Matt Black
Project manager
Years of Experience:21



Education

- + Associates Degree in Contract Management - CNM
- + Viewpoint Construction Management
- + Proficient in Gordian Estimating/Cost
- + JB Henderson Contract Management Process Training
- + OSHA 30 Hour
- + First Aid
- + CPR
- + Primavera Sure Trak
- + Lockout/Tagout JOB SPECIFIC
- + PMP Training



Sandia National Laboratories



Summary of Qualifications

Mr. Black is an experienced Project Manager, Scheduler and Quality Control Manger, with over **9 years of contract management experience** in all phases of multi-million-dollar construction, infrastructure, and environmental improvement contracts for government and private sector clients. His experience includes management and oversight of concurrent crews at various sites. Mr. Black's key contract management skills include: schedule and budget development and management, quality management, site safety and OSHA compliance, subcontractor management, preparation of quality and safety plans, and overall contract coordination and communication. As a contract manager for this contract, Mr. Black will be responsible to document and update all tasks encompassing the entire contract cycle from pre-construction to close-out. He will be responsible for providing information and maintaining communication with all team members ensuring continuously accurate contract information supporting contract compliance. He will serve as ASRC Federal's main construction contact, ensuring complete customer satisfaction from pre-construction through close-out on all awarded task orders.

Experience

Mr. Black holds **over 9 years of Contract Management experience** and serves as a Contract Manager for the company's Albuquerque operations inclusive of work in the federal, local government, and private industry construction markets. Mr. Black oversees management of activities to ensure complete contract compliance and customer satisfaction inclusive of contract safety, quality, budget and schedule goals. Mr. Black serves as leader to all field personnel inclusive of subcontractors to ensure the JBH core values of safety, quality, honesty, and integrity are upheld for every contract performed. He has completed contracts for the Department of Energy at Sandia National Laboratories and various local government entities including universities, healthcare, and educational facilities.

Appendix F - Key Personnel Lead Superintendent

Name: Isaac Sedillo

Name: _____

Title: General Contracting Superintendent

of Years with the Firm: 21

Experience with the Following Type of Construction Services:

General Construction Electrical Mechanical Roofing

Experience with the Following Type of Construction Services:

General Construction Mechanical, Electrical, and Plumbing Roofing Painting

of Years as a Project Manager for Type of Construction Services Selected Above: 18

Check All Relevant Experience:

Projects for Higher Education Owners Laboratory Renovations Clinical / Medical Environment

General Construction Roofing Replacement/Repair Mechanical Upgrades Electrical Upgrades

Interior Renovation Asbestos abatement Exterior / Interior painting Boiler Replacement

Bituminous Paving Concrete Masonry Exterior Facade Security Camera Installation

Canopy Replacement/Repair Elevator Repair/Replacement Escalator Repair/Replacement

Overhead Doors Glass Installation Steel Erection Concrete Floor

Duct bank repair / installation Outdoor light installation Fire Suppression System Installation

Landscaping Fencing Earthwork / Site Work Demolition Painting

ATTACH RESUME Yes

Client Reference #1 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name John Dufay, APS **Title** M & O Director

Telephone: 505-848-9412 Email Address: dufay@aps.edu

Client Reference #2 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Beau Dawson, Sandia National Lab **Title** Facilities Building Manager

Telephone: 505-844-3504 Email Address: rcdawson@sandia.gov

Isaac Sedillo
Superintendent
Years of Experience: 19



Education

- + OSHA 30
- + Department of Energy- Gray Badge
- + State of New Mexico Journeyman License
- + Completion of Local Carpenter's Union 4-year apprenticeship
- + RAD-102 GERT Training
- + Associated General Contractors NM Building Branch- Supervisory Training 12.7.16
- + Sandia National Laboratories: SEC 100- Security Training
- + Scaffold Erector Qualification
- + Fall Protection
- + UA 412 Rigging and Signaling Training
- + Aerial Lift Operator Qualification
- + MSDS Refresher
- + Member of JBH Lean Study Action Team Foreman's Group- completed reading; 2-Second Lean, currently reading: 5-Minute Foreman- by Mark Breslin



Successful Project Completions For:



Experience

- + Albuquerque Public Schools GC on-demand
 - + Albuquerque Public Schools plumbing on-demand
 - + University of New Mexico On-Call Contract
 - + UNMH Operating Room Utility Upgrade
 - + Albuquerque Public Schools Data Center
 - + YWCA- Women's Veteran Home
 - + Schott Solar PV Building
 - + Good Samaritan Society NE Wall Repair
 - + Honeywell KAFB B20602 Coil Replacement
 - + American Society of Radiologic Technologists 4-Story Addition
 - + Veteran's Administration Ambulatory Surgery Expansion
 - + General Services Administration Pete Domenici Federal Court House- Cooling Tower Upgrades and Roof Restoration
 - + Sandia National Laboratories- Building 725- Data Center Addition
 - + Multiple projects under the JBH Sandia National Laboratories Partners Multi-Year Contracts
- Additional upon request*



Summary of Qualifications

As the Superintendent for this contract, Mr. Sedillo is responsible to monitor the area field activities of multiple trade groups related to project status, schedule, resources, and safety to support overall project scope and coordination. Mr. Sedillo will work with contracting and owner facilities groups as well as additional project stakeholders to ensure comprehensive project support, offering leadership on all contracting matters to ensure compliance with all applicable specifications and owner needs. Additionally, he will be accountable to ensure complete internal and external customer satisfaction at all times, maintaining authority to represent JBH during field-level decision making in support of project goals. He will attend project status meetings and coordination meetings to encourage open communication throughout each project, supporting completion of all required tasks on schedule and budget, with a constant eye on safety and security management.

Appendix F - Key Personnel Lead Superintendent

Name: Cesar Uriarte

Name: _____

Title: Sheet Metal Superintendent

of Years with the Firm: 18

Experience with the Following Type of Construction Services:

General Construction Electrical Mechanical Roofing

Experience with the Following Type of Construction Services:

General Construction Mechanical, Electrical, and Plumbing Roofing Painting

of Years as a Project Manager for Type of Construction Services Selected Above: 18

Check All Relevant Experience:

Projects for Higher Education Owners Laboratory Renovations Clinical / Medical Environment

General Construction Roofing Replacement/Repair Mechanical Upgrades Electrical Upgrades

Interior Renovation Asbestos abatement Exterior / Interior painting Boiler Replacement

Bituminous Paving Concrete Masonry Exterior Facade Security Camera Installation

Canopy Replacement/Repair Elevator Repair/Replacement Escalator Repair/Replacement

Overhead Doors Glass Installation Steel Erection Concrete Floor

Duct bank repair / installation Outdoor light installation Fire Suppression System Installation

Landscaping Fencing Earthwork / Site Work Demolition Painting

ATTACH RESUME Yes

Client Reference #1 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Richard Montoya,

Agency's contact: Name Rogers Plumbing & Heating **Title** Superintendent

Telephone: 505-730-8467 Email Address: office@rphi.biz

Client Reference #2 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Isaiah Zemke, SMW LU 49 **Title** Business Agent

Telephone: 505-266-5878 Email Address: IZemke@smwlu49.org

Cesar Uriarte
Superintendent
Years of Experience:16



Record of Successful
 Projects Completions
 for Customers
 Including:

Education

- + Sheet Metal Workers Apprenticeship Program 4-years
- + Forklift Safety Class 7
- + OSHA 30 Hour
- + Local #49 Journeyman
- + Aerial Lift - MEWP w/hands-on
- + NM CEU Rigging & Signaling
- + Global Harmonization System (GHS)
- + Basic Word and Excel knowledge
- + Fall Protection Qualified Person
- + CPR
- + First Aid
- + OSHA 30 Hour
- + Respiratory Protection
- + Respirator Medical Evaluation/Spiro
- + Respirator Training/Fit Test: Air Purifying Respirators
- + OSHA 10 Hour Construction-1926
- + Lockout/Tagout JOB SPECIFIC

Experience

- + APS Plumbing Services on Demand- Alb, NM
- + UNMH on-Call Plumbers-Alb, NM
- + Condensate Drains Area 1, Sandia Laboratories, Bldg. 878- Albuquerque, NM
- + Vestibule Air Lock- Sandia National Laboratories, Bldg. 6620- Albuquerque, NM
- + Mechanical Partners Contract- Sandia National Laboratories- Albuquerque, NM
- + State of New Mexico- Scientific Laboratories Tissue Digester Installation
- + UNM BBER Parking Lot Structure-Alb, NM
- + Henderson House- A Veteran's Administration Community Project
- + Restroom Remodel, Sandia National Laboratories, building 961- Albuquerque, NM
- + Exhaust, Building 1090-Sandia National Laboratories- Albuquerque, NM
- + Henderson House – a VA Project
- + Semi-Conductor Manufacturer: Rio Rancho, NM: 1268 & 1269 Base Build, PSSS Projects, Tool Install



Summary of Qualifications

Mr. Uriarte maintains 20 years of industry experience and currently serves as the HVAC superintendent over all mechanical contracts performed for JBH's Albuquerque operations. In this leadership role, Mr. Uriarte is responsible to supervise project site and area field activities of the HVAC trade groups related to project status, schedule, resources, and safety. He is accountable to ensure complete internal and external customer satisfaction and maintain company and owner standards for safety, quality, schedule and budget management. Mr. Uriarte is responsible for determining resource allocations between projects, as required to ensure overall construction schedules, specifications, and budget requirements are achieved. He is also responsible to the assigned project manager to maintain field level detail regarding installation, material, and personnel resources ensuring a successful project.

Appendix F - Key Personnel Lead Superintendent

Name: Kris Gillham

Name: _____

Title: Piping Superintendent

of Years with the Firm: 15

Experience with the Following Type of Construction Services:

General Construction Electrical Mechanical Roofing

Experience with the Following Type of Construction Services:

General Construction Mechanical, Electrical, and Plumbing Roofing Painting

of Years as a Project Manager for Type of Construction Services Selected Above: 18

Check All Relevant Experience:

Projects for Higher Education Owners Laboratory Renovations Clinical / Medical Environment

General Construction Roofing Replacement/Repair Mechanical Upgrades Electrical Upgrades

Interior Renovation Asbestos abatement Exterior / Interior painting Boiler Replacement

Bituminous Paving Concrete Masonry Exterior Facade Security Camera Installation

Canopy Replacement/Repair Elevator Repair/Replacement Escalator Repair/Replacement

Overhead Doors Glass Installation Steel Erection Concrete Floor

Duct bank repair / installation Outdoor light installation Fire Suppression System Installation

Landscaping Fencing Earthwork / Site Work Demolition Painting

ATTACH RESUME Yes

Client Reference #1 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Chris Munoz Title Tempur Sealy

Telephone: 505-259-4998 Email Address: chrismunoz@tempursealy.com

Client Reference #2 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Joseph Cordova Title Project Manager

Telephone: 505-977-3208 Email Address: josephcordova@sanida.gov

Kris Gillham
Estimator, Project Manager, Superintendent
Years of Experience: 16



Education and Training

- + NM-Journeyman Gasfitter
- + NM- Journeyman Plbg/Gas
- + Journeyman Local Union 412
- + LU 412 5-Year plumbing/pipefitting Apprenticeship
- + LU 412 Apprenticeship Contest Winner 2010
- + Confined Space Permitted
- + CPR w/AED
- + Fall Protection Awareness
- + Asbestos Awareness
- + Fire Extinguisher Training 2014 Fire Extinguisher
- + Global Harmonization System
- + Lead Exposure Awareness
- + OSHA 10
- + Confined Space Competent person
- + Rigging & Signaling Training
- + OSHA 2264- Permit Required Confined Space Entry

Record of Successful Projects Completions for Customers Including:

Experience

- + Sandia National Laboratories General Construction and Mechanical Partners Contracts
- + Albuquerque Public Schools- General Construction, Plumbing and HVAC on-call contracts
- + The University of New Mexico-General Construction and Mechanical on-call
- + State of New Mexico General Construction and Mechanical on-call
- + City of Albuquerque HVAC on-call
- + Cooperative Education Services (CES) for both General and Mechanical Construction



Mr. Gillham has served as area piping superintendent on multiple job-orders under each of the above on-call contracts. Prior to his role as Superintendent, Mr. Gillham served as a piping journeyman under these contracts.

Additional Experience Available Upon Request.

Summary of Qualifications

Mr. Gillham serves as the Area Superintendent and is responsible for managing all service work and any new construction, renovation, or equipment upgrades or replacements under active on-call contracts. He will work closely with APS personnel to achieve complete resource availability for all job orders, ensuring all safety, quality, code and licensing requirements are met throughout contract completion. Mr. Gillham will also serve as lead estimator for job order pricing, working with the journeymen assigned to this contract to ensure timely and complete estimates are provided under this contract in compliance with APS work order. Additionally, Mr. Gillham will communicate with the robust JBH accounting department regarding certified payroll and all invoice requirements stated in APS' Terms and Conditions.

Appendix G – Key Personnel Safety Manager

Name: James Chapman

Name: _____

Title: Safety Manager

of Years with the Firm: 13 years

Experience with the Following Type of Construction Services:

General Construction Mechanical, Electrical, and Plumbing Roofing Painting

of Years as a Project Manager for Type of Construction Services Selected Above: _____

Check All Relevant Experience:

Projects for Higher Education Owners Laboratory Renovations Clinical / Medical Environment

General Construction Roofing Replacement/Repair Mechanical Upgrades Electrical Upgrades

Interior Renovation Asbestos abatement Exterior / Interior painting Boiler Replacement

Bituminous Paving Concrete Masonry Exterior Facade Security Camera Installation

Canopy Replacement/Repair Elevator Repair/Replacement Escalator Repair/Replacement

Overhead Doors Glass Installation Steel Erection Concrete Floor

Duct bank repair / installation Outdoor light installation Fire Suppression System Installation

Landscaping Fencing Earthwork / Site Work Demolition Painting

ATTACH RESUME Yes

Client Reference #1 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Sandia Nat'l Labs, Greg Kirsh **Title** EH&S Director- FMO

Telephone: 505-845-9497 Email Address: Confidential

Client Reference #2 for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Sandia Nat'l Labs, Diane Morrel **Title** EH&S – IH

Telephone: 505-284-9289 Email Address: Confidential

James Chapman
Safety Manager
Years of Experience: 12



Record of Successful
 Projects Completions
 for Customers
 Including:

Education

- + OSHA 500 Trainer Course Occupational Safety and Health Standard for the Construction Industry
- + OSHA 510 Standards for Construction
- + OSHA 3110 Fall Protection
- + OSHA 511 General Industry Each of the above courses completed at OSHA Training Institute UTA-OTI
- + Confined Space Training – Attendant, Supervisor, Entrant - Safety Counselling
- + OSHA 521 Industrial Hygiene
- + OSHA 3010 Excavation & Trenching & Soil Mechanical
- + Intermediate Journeyman Plumber – Member UA Local 412
- + Crane and Rigging Certification- Paradise Crane
- + Mobile/Tower Signal Person Certification
- + NFPA 70E – ASSE
- + Lead (Pb) Renovator Training
- + OSHA Recordkeeping – Safety Counselling



Experience

- + APS Plumbing Services on Demand- Alb, NM
- + UNMH on-Call Plumbers-Alb, NM
- + Condensate Drains Area 1, Sandia Laboratories, Bldg. 878- Albuquerque, NM
- + Vestibule Air Lock- Sandia National Laboratories, Bldg. 6620- Albuquerque, NM
- + Mechanical Partners Contract- Sandia National Laboratories- Albuquerque, NM
- + State of New Mexico- Scientific Laboratories Tissue Digester Installation
- + UNM BBER Parking Lot Structure-Alb, NM
- + Henderson House- A Veteran’s Administration Community Project
- + Restroom Remodel, Sandia National Laboratories, building 961- Albuquerque, NM Exhaust, Building 1090-Sandia National Laboratories- Albuquerque, NM
- + Henderson House – a VA Project
- + Semi-Conductor Manufacturer: Rio Rancho, NM: 1268 & 1269 Base Build, PSSS Projects, Tool Install
- + Corp of Engineers Cochiti Dam



Summary of Qualifications

Mr. Chapman has worked for some of the most highly regulated customers in the industry including his most recent assignment as the Safety Manager for the JBH Albuquerque Area including management of sites at Albuquerque Public Schools, the University of New Mexico, University of NM Hospital, State of New Mexico, and Sandia National Laboratories. James has managed the safety of hundreds of JBH employees from new hire orientation to project completion. As Safety Manager for this contract, James is responsible for the implementation and administration of our safety program, staying current on all OSHA mandates for construction safety and communicating this information to every worker in the field. James will conduct daily meetings with the field employees to ensure open lines of communication and conduct audits of sites to ensure the effectiveness of training. James is also responsible for monitoring proper reporting procedures and root cause investigation of all incidents. He maintains safety on the job site by frequent unscheduled visits and up-to-date training for all field employees. James will ensure all construction signage to document work zones are prominent on-site to ensure pedestrian safety at all times within and surrounding any JBH jobsite. He maintains extensive OSHA and owner specific training along with over a decade of on-the-job experience to prepare him for his safety management role. In 2015, Mr. Chapman was recognized in the Associated General Contractors NM Building Branch’s Best People awards, a testament to his safety commitment and jobsite leadership.



Appendix H – Comparable Construction Experience General Construction Projects

Applicable to Firms Submitting a Proposal for General Construction Contracts

Proponent's Name: JB Henderson Construction Co., Inc.

Agency / Client Name: Sandia National Laboratories, Dept. of Energy

Project Name: EPI Tool Install

Project Number: 20037 Project Value: \$2,917,510.00

Achieved or Anticipated Final Acceptance after January 1, 2021 Yes No

Company Role: Sub Contractor Prime / JV Contractor

Agency: Public Private

Location: On a UNM Campus Within State of New Mexico

Estimated Self Performance (%): 75%
(Based on actual hours through the working foreperson. **Supervisory hours do NOT apply.**)

Project Type: (The project type should correspond to the applicable Contract the proposal is being submitted for: General Construction, MEP, Roofing)

General Construction Mechanical, Electrical, and Plumbing Roofing Painting

Project Scope: (Briefly describe the scope of work and the trades involved. The project scope should correspond to the applicable trade Contract the proposer is submitting for: General Construction, MEP, Roofing)

The project's scope of work was to install the owner furnished EPI processing tool and support equipment including affected clean room space. Installation required interface of process gas, exhaust & vacuum, and water distribution systems with ancillary work including raised metal floor and ceiling modifications necessary based on non-standard tool dimensions. Movement of tool from entry point to set point was over 270 feet and completed during non-standard hours. 3-D Modeling was utilized to ensure interconnecting pipe routes met points-of-connection and support off-site manufacturing. Welder qualifications were required based on use of specialized orbital welding machines. JBH Quality Assurance/Quality Control personnel worked closely with the JBH superintendent to ensure constant calibration of equipment and output standards.

Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Rob Lydick Title Construction Manager

Telephone: 505.218.1280 Email Address: rlydick@sandia.gov

Briefly describe the project: Attached additional page, if necessary.

****Offeror has provided names and titles of references for work on federal facilities, applicable to work under proposed contract. Existing contract restricts information sharing including contact information. If specifically required for award, please contact Melissa Gomez at mgomez@jbhenderson.com and she will obtain UNM representative contact information to transfer to owner's representative.**

Appendix H – Comparable Construction Experience General Construction Projects

Applicable to Firms Submitting a Proposal for General Construction Contracts

Proponent's Name: Jack B Henderson Construction Company Inc.
Agency / Client Name: Sandia National Laboratories, Dept. of Energy
Project Name: SNL Water Meter Outlier Buildings
Project Number: 17228 Project Value: \$106,664.54

Achieved or Anticipated Final Acceptance after January 1, 2021 Yes No

Company Role: Sub Contractor Prime / JV Contractor

Agency: Public Private

Location: On a UNM Campus Within State of New Mexico

Estimated Self Performance (%): 90%
(Based on actual hours through the working foreperson. **Supervisory hours do NOT apply.**)

Project Type: (The project type should correspond to the applicable Contract the proposal is being submitted for: General Construction, MEP, Roofing)

General Construction Mechanical, Electrical, and Plumbing Roofing Painting

Project Scope: (Briefly describe the scope of work and the trades involved. The project scope should correspond to the applicable trade Contract the proposer is submitting for: General Construction, MEP, Roofing)

Complexity of work at this facility includes: security badging, extensive safety training for all personnel, compliance with federal engineering mandates, restricted access, 24-hour facility operations, and 100% owner personnel occupation.

SOW: replacement of 3 water meters, each serving independent bldgs. Included replacement of associated piping, backflow preventer, hot box with electric heater, freeze protection heat trace. JBH self performed general construction and piping scope while managing subcontractors for electrical and mechanical insulation.

**Offeror has provided names and titles of references for work on federal facilities, applicable to work under proposed contract. Existing contract restricts information sharing including contact information. If specifically required for award, please contact Melissa Gomez at mgomez@jbhenderson.com and she will obtain UNM contact information to transfer to owner's representative.

Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Julie Wilson Title Construction Manager

Telephone: 505-331-0503 Email Address: julwils@sandia.gov

Briefly describe the project: Attached additional page, if necessary.

Appendix H – Comparable Construction Experience General Construction Projects

Applicable to Firms Submitting a Proposal for General Construction Contracts

Proponent's Name: Jack B. Henderson Construction Company Inc.
Agency / Client Name: University of New Mexico Hospitals
Project Name: UNMH CPC Chimayo Mods
Project Number: 21031 Project Value: \$117,084.00

Achieved or Anticipated Final Acceptance after January 1, 2021 Yes No

Company Role: Sub Contractor Prime / JV Contractor

Agency: Public Private

Location: On a UNM Campus Within State of New Mexico

Estimated Self Performance (%): 64%
(Based on actual hours through the working foreperson. **Supervisory hours do NOT apply.**)

Project Type: (The project type should correspond to the applicable Contract the proposal is being submitted for: General Construction, MEP, Roofing)

General Construction Mechanical, Electrical, and Plumbing Roofing Painting

Project Scope: (Briefly describe the scope of work and the trades involved. The project scope should correspond to the applicable trade Contract the proposer is submitting for: General Construction, MEP, Roofing)

Scope of Work:

Installation of six exhaust fans, installation of five badge in/badge out via electronic hardware (strike plates will not work due to clearance on existing doors and frames).

- 1.Patient Room 116: Removal of wall mounted patient storage with the wall patched and painted.
- 2.Patient Room 116: Removal of floor mounted patient bed, removal of VCT underneath, and patching with LVT.
- 3.Patient Room 116: Reinstall patient mounted storage and bed at time determined by Owner. Use pick-resistant sealant along perimeter of storage unit and bed.
- 4.Patient Room 116: Install Duravision Mirror System
- 5.Furnish and install temporary Don/Doff area made out of temporary containment system

Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Jeremy Jerge Title Director of Planning & Construction UNMH

Telephone: 505.850.8717 Email Address: jjerge@salud.unm.edu

Briefly describe the project: Attached additional page, if necessary.

Appendix H – Comparable Construction Experience General Construction Projects

Applicable to Firms Submitting a Proposal for General Construction Contracts

Proponent's Name: Jack B. Henderson Construction Company Inc.
Agency / Client Name: University of New Mexico Hospitals
Project Name: UNMH Galles Warehouse (awarded under Gordian JOC master contract)
Project Number: 21028 Project Value: \$474,076.26

Achieved or Anticipated Final Acceptance after January 1, 2021 Yes No

Company Role: Sub Contractor Prime / JV Contractor

Agency: Public Private

Location: On a UNM Campus Within State of New Mexico

Estimated Self Performance (%): 80
(Based on actual hours through the working foreperson. **Supervisory hours do NOT apply.**)

Project Type: (The project type should correspond to the applicable Contract the proposal is being submitted for: General Construction, MEP, Roofing)
 General Construction Mechanical, Electrical, and Plumbing Roofing Painting

Project Scope: (Briefly describe the scope of work and the trades involved. The project scope should correspond to the applicable trade Contract the proposer is

Project underway during COVID surges requiring development of new safety protocols. Use of Gordian JOC contracting method required training for administrative and field staff in cost estimates and reporting of actuals. Supply chain delays begin to emerge during project as well, resulting in necessary schedule modifications impacting contractor and owner.

SOW: Renovate existing warehouse space including; New evaporative coolers, New gas fired radiant heaters, New building insulation and metal panels, All new loading dock equipment, levelers and doors, All new lighting, Construct new interconnecting forklift breezeway between 2 warehouses, All new electrical, power and lighting. JBH served as general contractor self-performing architectural, mechanical and plumbing modifications. Electrical scope was subcontracted.

Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Jeremy Jerge Title Director of Planning & Construction UNMH

Telephone: 505.850.8717 Email Address: jjerge@salud.unm.edu

Briefly describe the project: Attached additional page, if necessary.

Appendix H – Comparable Construction Experience General Construction Projects

Applicable to Firms Submitting a Proposal for General Construction Contracts

Proponent's Name: Jack B. Henderson Construction Company Inc.
Agency / Client Name: University of New Mexico Hospitals
Project Name: UNMH OR Shelving Replacement
Project Number: 21027 Project Value: \$117,829.00

Achieved or Anticipated Final Acceptance after January 1, 2021 Yes No

Company Role: Sub Contractor Prime / JV Contractor

Agency: Public Private

Location: On a UNM Campus Within State of New Mexico

Estimated Self Performance (%): 98%
(Based on actual hours through the working foreperson. **Supervisory hours do NOT apply.**)

Project Type: (The project type should correspond to the applicable Contract the proposal is being submitted for: General Construction, MEP, Roofing)

General Construction Mechanical, Electrical, and Plumbing Roofing Painting

Project Scope: (Briefly describe the scope of work and the trades involved. The project scope should correspond to the applicable trade Contract the proposer is submitting for: General Construction, MEP, Roofing)

JBH completed the demo and replacement of shelving units at multiple operating rooms at UNM's main campus. All architectural and general construction was self-performed with minor electrical work subcontracted.



Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Jeremy Jerge Title Director of Planning & Construction UNMH

Telephone: 505.850.8717 Email Address: jjerge@salud.unm.edu

Briefly describe the project: Attached additional page, if necessary.

Appendix I – Comparable Construction Experience Mechanical, Electrical, and Plumbing (MEP) Projects

Applicable to Firms Submitting a Proposal for the Mechanical, Electrical, and Plumbing (MEP) Contract

Proponent's Name: Jack B. Henderson Construction Company Inc.

Agency / Client Name: Bernalillo County

Project Name: Juvenile Justice Center- HVAC Upgrades

Project Number: 21057 Project Value: \$296,576.83

Achieved or Anticipated Final Acceptance after January 1, 2021 Yes No

Company Role: Sub Contractor Prime / JV Contractor

Agency: Public Private

Location: On a UNM Campus Within State of New Mexico

Estimated Self Performance (%): 80
(Based on actual hours through the working foreperson. **Supervisory hours do NOT apply.**)

Project Type: (The project type should correspond to the applicable Contract the proposal is being submitted for: General Construction, MEP, Roofing)
 General Construction Mechanical, Electrical, and Plumbing Roofing Painting

Project Scope: (Briefly describe the scope of work and the trades involved. The project scope should correspond to the applicable trade Contract the proposer is submitting for: General Construction, MEP, Roofing)

Project completed on occupied facility, required non-standard hours for placement of new units. Coordination with owner personnel to ensure construction did not affect daily operations including 24-hour secure living facilities and daily court proceedings.

Replacement of 15 HVAC units supporting county juvenile justice facility including courtrooms, holding areas, administrative spaces and ancillary facilities. JBH managed all work including self-performance of HVAC scope, supporting electrical, controls, and crane work.

Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Adrian Gomez Title Construction Project Manager

Telephone: 505.228.2514 Email Address: agomez@bernco.gov

Briefly describe the project: Attached additional page, if necessary.

Appendix I – Comparable Construction Experience Mechanical, Electrical, and Plumbing (MEP) Projects

Applicable to Firms Submitting a Proposal for the Mechanical, Electrical, and Plumbing (MEP) Contract

Proponent's Name: Jack B Henderson Construction Company Inc.
Agency / Client Name: Klinger Constructors
Project Name: New Data Center, Bureau of Indian Affairs
Project Number: 19048 Project Value: \$2,006,748.00

Achieved or Anticipated Final Acceptance after January 1, 2021 Yes No

Company Role: Sub Contractor Prime / JV Contractor

Agency: Public Private

Location: On a UNM Campus Within State of New Mexico

Estimated Self Performance (%): 90%
(Based on actual hours through the working foreperson. **Supervisory hours do NOT apply.**)

Project Type: (The project type should correspond to the applicable Contract the proposal is being submitted for: General Construction, MEP, Roofing)
 General Construction Mechanical, Electrical, and Plumbing Roofing Painting

Project Scope: (Briefly describe the scope of work and the trades involved. The project scope should correspond to the applicable trade Contract the proposer is submitting for: General Construction, MEP, Roofing)

Complexity of work at this facility includes: 100% BIM interface managed by general contractor, use of new to JBH Victaulic piping system, extensive owner oversight and federal construction mandates.

Installation of new cooling tower, chillers, and CRAC units with connective piping to increase cooling capacity for new data center operations.

Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Jim Werkmeister Title Project Manager

Telephone: 505.980.1452 Email Address: jimw@klingerllc.com

Briefly describe the project: Attached additional page, if necessary.

Appendix I – Comparable Construction Experience Mechanical, Electrical, and Plumbing (MEP) Projects

Applicable to Firms Submitting a Proposal for the Mechanical, Electrical, and Plumbing (MEP) Contract

Proponent's Name: Jack B. Henderson Construction Company Inc.

Agency / Client Name: Bernalillo County

Project Name: JDC/YSC HVAC Pod's C&F & Gym

Project Number: 20082 Project Value: \$295,495.52

Achieved or Anticipated Final Acceptance after January 1, 2021 Yes No

Company Role: Sub Contractor Prime / JV Contractor

Agency: Public Private

Location: On a UNM Campus Within State of New Mexico

Estimated Self Performance (%): 55
(Based on actual hours through the working foreperson. **Supervisory hours do NOT apply.**)

Project Type: (The project type should correspond to the applicable Contract the proposal is being submitted for: General Construction, MEP, Roofing)
 General Construction Mechanical, Electrical, and Plumbing Roofing Painting

Project Scope: (Briefly describe the scope of work and the trades involved. The project scope should correspond to the applicable trade Contract the proposer is submitting for: General Construction, MEP, Roofing)

Installation of 6 new roof top units serving 24/7 operational youth detention center. JBH self-performed all HVAC and Plumbing scope as well as managed subcontractors for: mechanical insulation, electrical, controls, test and balance, roofing, and crane.

Customer Compliment received at project completion: *Matt B. and Caesar provide the great level of care and professionalism the county expects.*

Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Kyra Springer Title Project Manager

Telephone: 505.659.9274 Email Address: kspringer@bernco.gov

Briefly describe the project: Attached additional page, if necessary.

Appendix I – Comparable Construction Experience Mechanical, Electrical, and Plumbing (MEP) Projects

Applicable to Firms Submitting a Proposal for the Mechanical, Electrical, and Plumbing (MEP) Contract

Proponent's Name: Jack B. Henderson Construction Company Inc.

Agency / Client Name: University of New Mexico Hospitals

Project Name: UNMH CHTM Chiller

Project Number: 19163 Project Value: \$274,040.00

Achieved or Anticipated Final Acceptance after January 1, 2021 Yes No

Company Role: Sub Contractor Prime / JV Contractor

Agency: Public Private

Location: On a UNM Campus Within State of New Mexico

Estimated Self Performance (%): 79%
(Based on actual hours through the working foreperson. **Supervisory hours do NOT apply.**)

Project Type: (The project type should correspond to the applicable Contract the proposal is being submitted for: General Construction, MEP, Roofing)

General Construction Mechanical, Electrical, and Plumbing Roofing Painting

Project Scope: (Briefly describe the scope of work and the trades involved. The project scope should correspond to the applicable trade Contract the proposer is submitting for: General Construction, MEP, Roofing)

Installation of 350 ton Daiken cooler including structural support and connective process chilled water piping. JBH self performed all mechanical and structural scopes of work. Electrical and mechanical insulation were subcontracted by JBH to perform a complete installation for customer.

Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Jeremy Jerge Title Director of Planning & Construction UNMH

Telephone: 505.850.8717 Email Address: jjerge@salud.unm.edu

Briefly describe the project: Attached additional page, if necessary.

Appendix I – Comparable Construction Experience Mechanical, Electrical, and Plumbing (MEP) Projects

Applicable to Firms Submitting a Proposal for the Mechanical, Electrical, and Plumbing (MEP) Contract

Proponent's Name: Jack B. Henderson Construction Company Inc.

Agency / Client Name: University of New Mexico Hospitals

Project Name: UNMH 3W AHU Fan Wall Conversion

Project Number: 21037 Project Value: \$394,184.00

Achieved or Anticipated Final Acceptance after January 1, 2021 Yes No

Company Role: Sub Contractor Prime / JV Contractor

Agency: Public Private

Location: On a UNM Campus Within State of New Mexico

Estimated Self Performance (%): 99%
(Based on actual hours through the working foreperson. **Supervisory hours do NOT apply.**)

Project Type: (The project type should correspond to the applicable Contract the proposal is being submitted for: General Construction, MEP, Roofing)

General Construction Mechanical, Electrical, and Plumbing Roofing Painting

Project Scope: (Briefly describe the scope of work and the trades involved. The project scope should correspond to the applicable trade Contract the proposer is submitting for: General Construction, MEP, Roofing)

Installation of 2 return-air fan arrays including modifications to existing duct and plenum. Installation of existing humidifier including fabrication and installation of low-steam piping. Installation of new dynamic air filtration, new supply air fan wall, and re-installation of 3 existing heating coils. Installation of new return air and outside air dampers.

Customer Compliment: *I hold Matt Black (PM) personally responsible for the successful completion of this project. I cannot speak highly enough of his leadership, expertise, and professionalism throughout this entire project. I look forward to working with him again in the future.*

Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Agency's contact: Name Wyatt C. Lewis, PE Title Electrical Engineer, Planning & Construction

Telephone: 631-839-3349 Email Address: wclewis@salud.unm.edu

Briefly describe the project: Attached additional page, if necessary.

Appendix K – Indefinite Quantity Contract Experience

General

1. Agency Name: Bernalillo County HVAC and Plumbing - On-Call

2. Contract Number: Multiple

Reference Information

3. Reference Name, Position: Adrian Gomez, Construction Project Manager

4. Address: correspondence via email preferred

5. City, State, Zip Code: Albuquerque, NM

6. Phone Number: 505.228.2514

7. Email Address: agomez@bernco.com

Contract Time:

8. Potential Maximum Time:* 6-years

9. Award Date: 2018

10. Expiration/Termination Date(or still active): Active

Contract Amounts:

11. Potential Maximum Amount:** unknown

12. Total Amount of Work Issued (\$): \$1.8 M 2020-2021 multiple individual projects

13. Total Number of Job Orders Issued (#): 19 for last two years

Key Personnel

14. Name and Position: Matt Black- Project Manager

15. Name and Position: Isaac Sedillo- Architectural Superintendent

16. Name and Position: Kris Gillham- Piping Superintendent,

17. Name and Position: Cesar Uriarte- HVAC Superintendent

18. Yes or No, Did any of the key personnel proposed for this contract work on the contract referenced? Yes

19. If answer to the above question is "Yes" and if those individuals are not listed as key personnel above list the name and position below:

All listed

***Potential Maximum Time** shall mean the entire possible duration of the contract. The Potential Maximum Time is calculated by adding together the base term plus all possible option terms.

****Potential Maximum Amount** shall be the sum of the potential Maximum for the base term and all possible option terms

Appendix K – Indefinite Quantity Contract Experience

General

1. Agency Name: University of New Mexico Hospital - JOC
2. Contract Number: Multiple

Reference Information

3. Reference Name, Position: Jeremy P Jerge, director design and consruction
4. Address: correspondence via email preferred

5. City, State, Zip Code: Albuquerque, NM
6. Phone Number: 505 850-8717
7. Email Address: jjerge@salud.unm.edu

Contract Time:

8. Potential Maximum Time:* 4-years
9. Award Date: JBH has held subsequent on-call type contracts with customer since 2008
10. Expiration/Termination Date(or still active): Active

Contract Amounts:

11. Potential Maximum Amount:** unknown
12. Total Amount of Work Issued (\$): \$5.2M 2020-2021 multiple individual projects
13. Total Number of Job Orders Issued (#): 10 for last two years

Key Personnel

14. Name and Position: Matt Black- Project Manager
15. Name and Position: Isaac Sedillo- Architectural Superintendent
16. Name and Position: Kris Gillham- Piping Superintendent,
17. Name and Position: Cesar Uriarte- HVAC Superintendent
18. Yes or No, Did any of the key personnel proposed for this contract work on the contract referenced? Yes
19. If answer to the above question is "Yes" and if those individuals are not listed as key personnel above list the name and position below:
All listed

***Potential Maximum Time** shall mean the entire possible duration of the contract. The Potential Maximum Time is calculated by adding together the base term plus all possible option terms.

****Potential Maximum Amount** shall be the sum of the potential Maximum for the base term and all possible option terms

Appendix K – Indefinite Quantity Contract Experience

General

1. Agency Name: Intel Corporation
2. Contract Number: 19021 and 20021

Reference Information

3. Reference Name, Position: Jacqueline Barner , NM Facilities Contract Manager, Multi-Prime Contracts
4. Address: email preferred
5. City, State, Zip Code: Rio Rancho, NM
6. Phone Number: 505.794.9291
7. Email Address: jacqueline.k.barner@intel.com

Contract Time:

8. Potential Maximum Time:* undefined
9. Award Date: 2019-2021
10. Expiration/Termination Date(or still active): Active

Contract Amounts:

11. Potential Maximum Amount:** undefined
12. Total Amount of Work Issued (\$): 5.3M
13. Total Number of Job Orders Issued (#): 132

Key Personnel

14. Name and Position: Jerry Sanchez- Area Manager
15. Name and Position: Nick Castillo- Project Manager
16. Name and Position: Wayland Damon- Project Manager
17. Name and Position: _____
18. Yes or No, Did any of the key personnel proposed for this contract work on the contract referenced? No
19. If answer to the above question is "Yes" and if those individuals are not listed as key personnel above list the name and position below:

***Potential Maximum Time** shall mean the entire possible duration of the contract. The Potential Maximum Time is calculated by adding together the base term plus all possible option terms.

****Potential Maximum Amount** shall be the sum of the potential Maximum for the base term and all possible option terms

Appendix K – Indefinite Quantity Contract Experience

General

1. Agency Name: Meta (formerly Facebook)
2. Contract Number: 20039

Reference Information

3. Reference Name, Position: Greg Naulty, Project Manager, Fortis Construction (site CM)
4. Address: email preferred

5. City, State, Zip Code: Los Lunas, NM
6. Phone Number: 503.709.2078
7. Email Address: Greg.Naulty@fortisconstruction.com

Contract Time:

8. Potential Maximum Time:* unspecified
9. Award Date: 2020
10. Expiration/Termination Date(or still active): Active

Contract Amounts:

11. Potential Maximum Amount:** None
12. Total Amount of Work Issued (\$): \$7.6M
13. Total Number of Job Orders Issued (#): 6-2020/2021

Key Personnel

14. Name and Position: Michael Day- Project Manager
15. Name and Position: Michael Pfeifer- Sheetmetal Superintendent
16. Name and Position: Dale Dureya-Sheetmetal Superintendent,
17. Name and Position: _____
18. Yes or No, Did any of the key personnel proposed for this contract work on the contract referenced? No
19. If answer to the above question is "Yes" and if those individuals are not listed as key personnel above list the name and position below:

*Potential Maximum Time shall mean the entire possible duration of the contract. The Potential Maximum Time is calculated by adding together the base term plus all possible option terms.

**Potential Maximum Amount shall be the sum of the potential Maximum for the base term and all possible option terms

Appendix K – Indefinite Quantity Contract Experience

General

1. Agency Name: Sandia National Laboratories
2. Contract Number: General Construction 1699050, Mechanical Construction 173376

Reference Information

3. Reference Name, Position: Sam Nuzzo, Procurement Manager
4. Address: correspondence via email preferred

5. City, State, Zip Code: Albuquerque, NM
6. Phone Number: 505.284.5745
7. Email Address: sjnuzzo@sandia.gov

Contract Time:

8. Potential Maximum Time:* 7-years
9. Award Date: 2016
10. Expiration/Termination Date(or still active): Active

Contract Amounts:

11. Potential Maximum Amount:** 16M per contract
12. Total Amount of Work Issued (\$): \$30M (approximately, both contracts)
13. Total Number of Job Orders Issued (#): 77- Mechanical, 25 - General

Key Personnel

14. Name and Position: Matt Black- Project Manager
15. Name and Position: Isaac Sedillo- Architectural Superintendent
16. Name and Position: Kris Gillham- Piping Superintendent,
17. Name and Position: Cesar Uriarte- HVAC Superintendent
18. Yes or No, Did any of the key personnel proposed for this contract work on the contract referenced? Yes
19. If answer to the above question is "Yes" and if those individuals are not listed as key personnel above list the name and position below: All listed

***Potential Maximum Time** shall mean the entire possible duration of the contract. The Potential Maximum Time is calculated by adding together the base term plus all possible option terms.

****Potential Maximum Amount** shall be the sum of the potential Maximum for the base term and all possible option terms

Expressed as a dollar amount.

Appendix L – Price Proposal

University of New Mexico

BID FOR JOB ORDER CONTRACT (PRICE PROPOSAL)

Date of Bid:

New Mexico State Contractor's License No.

Resident Contractor's Preference Certificate No.

Contractor's New Mexico Gross Receipts Tax No.

Contractor's Federal Employee Identification No.

Dept. Workforce Solutions Registered Contractors Number

UNM _____

Request for Proposals No. 2379-23

Bid (Price Proposal) of (company name): Jack B Henderson Construction Company Inc. (hereinafter called the "Bidder") organized and existing under the laws of the State of New Mexico, doing business as a Corporation, Partnership or Individual. (Circle correct one).

To: The Regents of The University of New Mexico, Albuquerque, New Mexico (hereinafter called the "Owner").

The undersigned, as an authorized representative for the Bidder named above, in compliance with the Request For proposals (RFP) for Job Order Contracting services, having examined the Contract Documents, hereby proposes to furnish all labor, materials and supplies, and to construct the project in accordance with the contract documents at the prices stated below. These prices are to cover all expenses incurred in performing the work required under the contract documents, of which this proposal is a part.

Offeror must agree to commence work on a date specified in a written "Notice to Proceed" issued by the Owner. The Offeror must agree to complete the Project within the Job Order Completion Time stipulated date in the "Notice of Proceed". At the sole discretion of the Owner, liquidated damages will be assessed, if at all, on a Job Order-by-Job-Order basis. For each calendar day that the Detailed Scope of Work for a Job Order shall remain incomplete after the Job Order Completion Time, as amended pursuant to this Contract, the amount per calendar will be determined with each Job Order, and that amount will be deducted from any money due the Contractor, not as a penalty but as liquidated damages.

The following information is required for state reporting purposes only, and will not be used in evaluating or awarding the contract.

Is project material offered grown, produced or wholly manufactured in New Mexico? Yes

Business Size / Classification:

Small Business Concern

Disadvantaged Business Concern

Large Business Concern

Women Owned Business Concern

The Contractor shall perform all Work required called for in each individual Job Order issued under this Contract using the Construction Task Catalog[®] and Technical Specifications incorporated herein. Contractor shall perform any or all functions called for in the Contract Documents in the quantities specified in individual Job Orders against this Contract for the Unit Prices specified in the Construction Task Catalog[®] (CTC) multiplied by the Adjustment Factors being proposed.

The Bidder shall set forth Adjustment Factors in clearly legible figures in the respective space provided. Failure to submit Adjustment Factors for all categories may result in the Proposal being deemed non-responsive. **All amounts shall exclude NM Gross Receipts Tax.** The Contractor shall perform the Tasks required by each individual Job Order using the following Adjustment Factors:

The Schedule of Prices is contained in a separate Microsoft Excel document. Complete the Microsoft Excel document and submit as part of this Appendix L. Be sure to enter Adjustment Factors for each campus and trade being proposed.

PART 1: SCHEDULE OF PRICES:

Attach Schedule of Prices from the Microsoft Excel document. On the Microsoft Excel document, be sure to enter Adjustment Factors for each campus and trade being proposed.

Has the Part 1: Schedule of Prices been attached to this Appendix L: Yes No

PART 2: SIGNATURES

The Bidder understands that the contract(s) will be awarded in accordance with the all terms and conditions contained in this RFP and that the Owner reserves the right to reject any or all bids and to waive any formalities in the bidding.

The Bidder agrees that this response will be good and may not be withdrawn for a period of thirty (30) calendar days after the scheduled closing time for receiving bids.

Respectfully Submitted,

By:(Authorized Signature) *Jim Ed Baylor - Eichhorst* Date: 11-17-2022

By:(Same Name, Printed or Typed) Jim Ed Baylor Eichhorst

Title: VP, Albuquerque Area Manager

Company: JB Henderson Construction Company, Inc.

Address: 501 Eubank SE, Albuquerque NM

Zip: 87123

Phone: 505-292-8955 Fax: 505-294-2162 Email: jeichhorst@jbhenderson.com

(Affix Corporate Seal if response by Corporation):



Part 1 Schedule of Prices

Attach this schedule of Prices to Appendix L

OFFEROR'S NAME: Jack B Henderson Construction Company, Inc.

For the UNM Job Order Contracting Program the Offeror shall complete the cells highlighted grey below. Failure to submit all the Adjustment Factors for the Campus/Contract Type being proposed may result in the bid for that Campus/Contract Type being deemed non-responsive. **The Contractor is to include the administrative fee of 2.98% into their responding adjustment factors.** The Contractor shall perform the Tasks required by each individual Job Order using the following Adjustment Factors:

UNM Job Order Contracting Program		CONTRACT TYPES		
Campus / Region	Adjustment Factor Name	General Construction	Mechanical, Electrical, Plumbing	Roofing
Main Campus (Albuquerque)	Normal Working Hours (60%)	1.5	1.45	1.7
	Other Than Normal Working Hours (30%)	1.8	1.55	1.85
	Non Pre-Priced (10%)	1.4	1.35	1.55
	Award Criteria Figure	1.5200	1.4700	1.7300
Northern New Mexico Branch Campuses	Normal Working Hours (60%)	1.85	1.82	2.1
	Other Than Normal Working Hours (30%)	1.95	1.92	2.2
	Non Pre-Priced (10%)	1.4	1.35	1.55
	Award Criteria Figure	1.8350	1.8030	2.0750
Southern New Mexico Branch Campuses	Normal Working Hours (60%)	1.55	1.5	1.7
	Other Than Normal Working Hours (30%)	1.65	1.6	1.85
	Non Pre-Priced (10%)	1.4	1.35	1.55
	Award Criteria Figure	1.5650	1.5150	1.7300

For the UNM Cooperative Purchasing Job Order Contracting Program the Offeror shall complete the cells highlighted grey below. Failure to submit all the Adjustment Factors for the Region/Contract Type being proposed may result in the bid for that Region/Contract Type being deemed non-responsive. A complete map of the regions can be found in the Purpose of this RFP Document. **The Contractor is to include the administrative fee of 7.50% into their responding adjustment factors.** The Contractor shall perform the Tasks required by each individual Job Order using the following Adjustment Factors:

NOTES TO OFFERERS

- The Other Than Normal Working Hours Adjustment Factors must be greater than or equal to the Normal Working Hours Adjustment Factors.
- The Non Pre-Priced Adjustment Factor must be greater than or equal to 1.000
- The weighted multipliers above are for the purpose of calculating an Award Criteria Figure only. No assurances are made by the owner that Work will be ordered under the Contract in a distribution consistent with the weighted percentages above. The Award Criteria Figure is only used for the purpose of determining the Bid.
- When submitting Job Order Price Proposals related to specific Job Orders, the Bidder shall utilize one or more of the Adjustment Factors applicable to the Work being Performed.
- Make sure to attach this Part 1: Schedule of Prices to Appendix L in your proposal

By: Authorized Signature:

Jim Ed Baylor Eichhorst

By: Same Name and title Printed or typed:

Jim Ed Baylor Eichhorst

Date:

11/17/2022

UNM Cooperative Purchasing Job Order Contracting Program		CONTRACT TYPES		
Campus / Region	Adjustment Factor Name	General Construction	Mechanical, Electrical, Plumbing	Roofing
Region #1	Normal Working Hours (60%)	1.95	1.92	2.1
	Other Than Normal Working Hours (30%)	2.05	2.02	2.2
	Non Pre-Priced (10%)	1.4	1.35	1.55
	Award Criteria Figure	1.9250	1.8930	2.0750
<hr/>				
Region #2	Normal Working Hours (60%)	1.85	1.82	2.1
	Other Than Normal Working Hours (30%)	1.95	1.92	2.2
	Non Pre-Priced (10%)	1.4	1.35	1.55
	Award Criteria Figure	1.8350	1.8030	2.0750
<hr/>				
Region #3	Normal Working Hours (60%)	1.95	1.92	2.1
	Other Than Normal Working Hours (30%)	2.05	2.02	2.2
	Non Pre-Priced (10%)	1.4	1.35	1.55
	Award Criteria Figure	1.9250	1.8930	2.0750
<hr/>				
Region #4	Normal Working Hours (60%)	2.05	2.02	2.2
	Other Than Normal Working Hours (30%)	2.15	2.12	2.3
	Non Pre-Priced (10%)	1.4	1.35	1.55
	Award Criteria Figure	2.0150	1.9830	2.1650
<hr/>				
Region #5	Normal Working Hours (60%)	2.2	2.17	2.35
	Other Than Normal Working Hours (30%)	2.3	2.27	2.45
	Non Pre-Priced (10%)	1.4	1.35	1.55
	Award Criteria Figure	2.1500	2.1180	2.3000

DIVERSITY VENDOR CERTIFICATION PARTICIPATION

Diversity Vendor Certification Participation - It is the policy of some Members participating in Omnia Partners to involve minority and women business enterprises (M/WBE), small and/or disadvantaged business enterprises, disabled veterans business enterprises, historically utilized businesses (HUB) and other diversity recognized businesses in the purchase of goods and services. Respondents shall indicate below whether or not they hold certification in any of the classified areas and include proof of such certification with their response.

1. Minority Women Business Enterprise

Respondent certifies that this firm is an MWBE Yes No

List certifying agency: _____

2. Small Business Enterprise (SBE) or Disadvantaged Business Enterprise (DBE)

Respondent certifies that this firm is a SBE or DBE Yes No

List certifying agency: _____

3. Disabled Veterans Business Enterprise (DVBE)

Respondent certifies that this firm is an DVBE Yes No

List certifying agency: _____

4. Historically Underutilized Businesses (HUB)

Respondent certifies that this firm is an HUB Yes No

List certifying agency: _____

5. Historically Underutilized Business Zone Enterprise (HUBZone)

Respondent certifies that this firm is an HUBZone Yes No

List certifying agency: _____

6. Other

Respondent certifies that this firm is a recognized diversity certificate holder Yes No

List certifying agency: _____



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

7/27/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Menicucci Insurance Agency LLC 2116 Vista Oeste NW, Bldg 5 Albuquerque, NM 87120	CONTACT NAME: PHONE (A/C, No, Ext): (505) 883-3683	FAX (A/C, No): (505) 883-2827
	E-MAIL ADDRESS:	
	INSURER(S) AFFORDING COVERAGE	
	INSURER A : National Fire Insurance Of Hartford	NAIC # 20478
INSURED Jack B Henderson Construction Co Inc. PO Box 53176 Albuquerque, NM 87153-3176	INSURER B : Continental Insurance Company	35289
	INSURER C : Columbia Casualty Company	31127
	INSURER D : Chubb Indemnity Insurance Company	12777
	INSURER E :	
	INSURER F :	

COVERAGES

CERTIFICATE NUMBER:

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER:	X	X	7015216723	8/1/2022	8/1/2023	EACH OCCURRENCE \$ 1,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000
							MED EXP (Any one person) \$ 5,000
							PERSONAL & ADV INJURY \$ 1,000,000
							GENERAL AGGREGATE \$ 2,000,000
							PRODUCTS - COMP/OP AGG \$ 2,000,000
							\$
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS ONLY	X	X	7015216706	8/1/2022	8/1/2023	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000
							BODILY INJURY (Per person) \$
							BODILY INJURY (Per accident) \$
							PROPERTY DAMAGE (Per accident) \$
							\$
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 10,000	X	X	7015216740	8/1/2022	8/1/2023	EACH OCCURRENCE \$ 10,000,000
							AGGREGATE \$ 10,000,000
							\$
B	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) <input type="checkbox"/> Y/N If yes, describe under DESCRIPTION OF OPERATIONS below	N/A	X	7015216737	8/1/2022	8/1/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER
							E.L. EACH ACCIDENT \$ 1,000,000
							E.L. DISEASE - EA EMPLOYEE \$ 1,000,000
							E.L. DISEASE - POLICY LIMIT \$ 1,000,000
C	Prof. Errors & Omiss			6014445087	9/4/2022	8/1/2023	Per Claim/Aggregate \$ 5,000,000
D	Pollution Liability			G72535819 001	8/1/2021	8/1/2024	\$ 5,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER

CANCELLATION

PROOF OF INSURANCE

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

STATE OF NEW MEXICO

TAXATION AND REVENUE DEPARTMENT

RESIDENT CONTRACTOR CERTIFICATE

Issued to: **JACK B HENDERSON CONSTRUCTION
COMPANY, INC.**

DBA: **J B HENDERSON CONSTRUCTION
PO BOX 53176
ALBUQUERQUE, NM 87153-3176**

Expires: **30-Dec-2023**

Certificate Number:

L1073267120



Stephanie Schardin Clarke
Cabinet Secretary

THIS CERTIFICATE IS NOT TRANSFERABLE

EXHIBIT B

SMALL AND SMALL DISADVANTAGED BUSINESS CERTIFICATION

The University of New Mexico participates in the Government's Small and Small Disadvantaged Business programs. This requires written certification from our suppliers and contractors as to their business status. Please furnish the information requested below.

- 1.0 Small Business – An enterprise independently owned and operated, not dominant in its field and meets employment and/or sales standards developed by the Small Business Administration. See 13 CFR 121.201
- 1.a Small Disadvantaged Business – a Small Business Concern owned and controlled by socially and economically disadvantaged individuals; and
- (1) Which is at least 51% owned by one or more socially and economically disadvantaged individuals; or in the case of any publicly owned business, at least 51% of the stock of which is owned by one or more socially and economically disadvantaged individuals and
 - (2) Whose management of daily operations is controlled by one or more such individuals. The contractor shall presume Black Americans, Hispanic Americans, Native Americans (such as American Indians, Eskimos, Aleuts and Native Hawaiians), Asian-Pacific Americans and other minorities or any other individual found to be disadvantaged by the Administration pursuant to Section 8 (a) of the Small Business Act and
 - (3) Is certified by the SBA as a Small Disadvantaged Business.
- 1.b Women-Owned Business Concern – A business that is at least 51% owned by a woman or women who also control and operate it. Control in this context means exercising the power to make policy decisions. Operate in this context means being actively involved in the day-to-day management.
- 1.c HUBZone Small Business Concern – A business that is located in historically underutilized business zones, in an effort to increase employment opportunities, investment and economic development in those areas as determined by the Small Business Administration's (SBA) List of Qualified HUBZone Small Business Concerns.
- 1.d Veteran-Owned Small Business Concern – A business that is at least 51% owned by one or more veterans; or in the case of any publicly owned business, at least 51% of the stock of which is owned and controlled by one or more veterans and the management and daily business operations of which are controlled by one or more veterans.
- 1.e Service Disabled Veteran-Owned Small Business – A business that is at least 51% owned by one or more service disabled veterans; or in the case of any publicly owned business, at least 51% of the stock of which is owned and controlled by one or more service disabled veterans and the management and daily business operations of which are controlled by one or more service disabled veterans. Service disabled veteran means a veteran as defined in 38 U.S.C. 101(2) with a disability that is service connected as defined in 13 U.S.C. 101(16).

Company Name: JB Henderson Construction Company Inc Telephone: 505-292-8955
Street Address: 501 Eubank SE County: _____
City: Albuquerque State & Zip: New Mexico 87123
Is this firm a (please check): Division Subsidiary Affiliated? Primary NAICS Code: _____
If an item above is checked, please provide the name and address of the Parent Company below:

Check All Categories That Apply:

- 1. Small Business
- 2. Small Disadvantaged Business (**Must be SBA Certified**)
- 3. Woman Owned Small Business
- 4. HUBZone Small Business Concern (**Must be SBA Certified**)
- 5. Veteran Owned Small Business
- 6. Disabled Veteran Owned Small Business
- 7. Historically Black College/University or Minority Institution
- 8. Large Business

Signature and Title of Individual Completing Form:

Cecilia Vance, Estimating Administrator

Date 11-17-22

Please return this form to:

The University of New Mexico
Purchasing Department
MSC01 1240
Albuquerque, NM 87131
505-277-2036 (voice)
505-277-7774 (fax)

NOTE:

This certification is valid for a one year period. It is your responsibility to notify us if your size or ownership status changes during this period. After one year, you are required to re-certify with us.

THANK YOU FOR YOUR COOPERATION

Notice: In accordance with U.S.C. 645(d), any person who misrepresents a firm's proper size classification shall (1) be punished by imposition of a fine, imprisonment, or both; (2) be subject to administrative remedies; and (3) be ineligible for participation in programs conducted under the authority of the Small Business Act.

If you have difficulty determining your size status, you may contact the Small Business Administration at 1-800-U-ASK-SBA or 202-205-6618. You may also access the SBA website at www.sba.gov/size or you may contact the SBA Government Contracting Office at 817-684-5301. (Rev. 6/2002)

**RESIDENT/NATIVE AMERICAN VETERANS RESIDENT PREFERENCE
CERTIFICATION**

N/A

_____ (NAME OF CONTRACTOR) hereby certifies the following in regard to application of the resident veterans' preference to this procurement:

Please check one box only

I declare under penalty of perjury that my business prior year revenue starting January 1 ending December 31 is less than \$6M allowing me the 10% preference discount on this solicitation. I understand that knowingly giving false or misleading information about this fact constitutes a crime.

I agree to submit a report, or reports, to the State Purchasing Division of the General Services Department declaring under penalty of perjury that during the last calendar year starting January 1 and ending on December 31, the following to be true and accurate:

In conjunction with this procurement and the requirements of this business' application for a Resident Veteran Business Preference /Native American resident veteran Contractor Preference under section 13-1-21 or 13-1-22 NMSA 1978, when awarded a contract which was on the basis of having such veteran's preference, I agree to report to the State Purchasing division of the General Services Department the awarded amount involved. I will indicate in the report the award amount as a purchase from a public body or as a public works contract from a public body as the case may be.

I understand that knowingly giving false or misleading information on this report constitutes a crime.

I declare under penalty of perjury that this statement is true to the best of my knowledge. I understand that giving false or misleading statements about material fact regarding this matter constitutes a crime.

(Signature of Business Representative) *

(Date)

*Must be an authorized signatory for the Business.

The representations made in checking the boxes constitutes a material representation by the Business that is subject to protest and may result in denial of an award or unaward of the procurement involved if the statements are proven incorrect.