



Auction Services

Region 14 Education Service Center, TX

National Cooperative Purchasing Alliance

This proposal is offered in response to the following solicitation:

Request for Proposals #13-22

March 24, 2022

Point of Contact:

Alicia Andrews, Proposal Team Supervisor

Office: 334-274-3846 Email: vendor@govdeals.com

Toll-Free: 1-800-613-0156 Ext. 4470

Liquidity Services Operations LLC

Providing government-exclusive online auction services since 2001

www.GovDeals.com

Toll-Free: 1-800-613-0156 Fax: 334-387-0529

100 Capitol Commerce Blvd., Suite 110, Montgomery, AL 36117

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Region 14 Education Service Center
National Cooperative Purchasing Alliance

March 24, 2022

Reference: Request for Proposals for Auction Services

Dear Evaluation Committee:

GovDeals is pleased to have this opportunity to submit a proposal for Auction Services to Region 14 ESC on behalf of itself and other participating Public Agencies. Having thoroughly read your RFP for Auction Services, we commend Region 14 ESC for understanding the most important aspects of choosing an auction service to dispose of Region 14 ESC and participating Public Agencies' out-of-service assets: proven experience and knowledge resulting in delivering quality service.

All too often we see government agencies large and small that are all too eager to hand over the reins of their surplus liquidation programs to whichever vendor quotes the lowest fee. While evaluating fee structure is always an important element when choosing any service vendor, focusing on fee alone will likely result in contracting with a vendor that isn't willing to invest the time and effort into your surplus program to ensure successful operation and deliver the transparency required in government asset disposition.

More than 16,000 government agencies nationwide have found GovDeals to be the most efficient, effective way to dispose of surplus assets. These public agencies have sold over 2.4 million surplus assets on www.GovDeals.com for total sales exceeding \$3.2 million. This includes nearly 520,500 vehicles and over 92,300 pieces of heavy equipment, as well as computers, furnishings, machinery, specialty equipment, etc.

After 21 years in the government-exclusive online auction business, the staff at GovDeals knows from experience that the vital elements of a thriving surplus disposition program include transparency, efficiency, and reliability. While a basic spreadsheet or invoice may be enough recordkeeping for private businesses selling a few assets here and there, governments the size of Region 14 ESC require more thorough reporting that adds visibility throughout the auction cycle. In the management of your auction program, your team will, at times, need a simple way to see a list of the current bids for all assets you currently have at auction, or a real-time list of which winning bidders have paid and which have not paid. You may have a weekly, monthly, or quarterly need to export a detailed list of all assets sold. Your accounting department may have a reason to look back several months to find the date an asset was paid for. All of this data is easily accessible through the GovDeals platform – because we understand the requirements and inquiries that governments face.

Over a dozen real-time reports are built into the GovDeals seller portal, including the robust, customizable Sold Assets Report, which can detail 59+ data fields during any date range and can be exported to Microsoft Excel. The built-in perpetual audit trail makes accessing sales data a breeze. Region 14 ESC can easily pull up a report that shows which auctions have been paid for but not yet removed by the buyers, and, if past the removal deadline, you can send a reminder from the same screen. You also have the capability and the right to cancel the sale and block the bidder immediately if desired. Details and examples of reporting capabilities are showcased on [Pages 50-58](#).

We also understand that managing Region 14 ESC's surplus asset disposal is probably not your top priority every day. Most of the 16,000 government entities with whom we've worked would likely say the same thing. Since you have more pressing matters to deal with each day, having a partner in GovDeals means that you don't have to be an expert at auction strategy to get the most money for your surplus assets. While our platform is designed for the efficiency of self-service, we have assigned 2 experienced staff members to serve Region 14 ESC and the surrounding area through on-site and remote consultations, 24/7 on-call support by phone and email, hands-on training, and dedicated service.

GovDeals is committed to sharing our strategy knowledge with Region 14 ESC through very interactive and hands-on service. GovDeals will be a true partner with Region 14 ESC to enable effective management of Region 14 ESC's surplus assets. Your local Account Manager will be on-call 24/7, and our Accounting team, Marketing Department, and Client Services Help Desk stand ready to answer questions or provide solutions whenever an issue arises.

GovDeals' online auctions have proven successful for several government agencies cooperatives, including Sourcewell, Omnia, NASPO, and BuyBoard, among many others.

Your local GovDeals team is eager for an opportunity to provide the evaluation committee with an on-site or remote demonstration of the GovDeals system. Our entire organization will work hard to exceed Region 14 ESC and participating Public Agencies' expectations, and to be individually and collectively accountable for making this happen if we are awarded as your Auction Services provider.

Very respectfully submitted,

Mike Williams, Business Development Manager
miwilliams@govdeals.com | Cell: 512-557-2064 | Office: 1-800-613-0156

Tab 1 – Master Agreement / Signature Form

Tab 1 – Master Agreement General Terms and Conditions

- ◆ Customer Support
 - The vendor shall provide timely and accurate technical advice and sales support. The vendor shall respond to such requests within one (1) working day after receipt of the request.

- ◆ Disclosures
 - Respondent affirms that he/she has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with this contract.
 - The respondent affirms that, to the best of his/her knowledge, the offer has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this contract.

- ◆ Renewal of Contract
 - Unless otherwise stated, all contracts are for a period of three (3) years with an option to renew for up to two (2) additional one-year terms or any combination of time equally not more than 2 years if agreed to by Region 14 ESC and the vendor.

- ◆ Funding Out Clause
 - Any/all contracts exceeding one (1) year shall include a standard “funding out” clause. A contract for the acquisition, including lease, of real or personal property is a commitment of the entity’s current revenue only, provided the contract contains either or both of the following provisions:
 - Retains to the entity the continuing right to terminate the contract at the expiration of each budget period during the term of the contract and is conditioned on a best efforts attempt by the entity to obtain appropriate funds for payment of the contract.

- ◆ Shipments (if applicable)
 - The awarded vendor shall ship ordered products within seven (7) working days for goods available and within four (4) to six (6) weeks for specialty items after the receipt of the order unless modified. If a product cannot be shipped within that time, the awarded vendor shall notify the entity placing the order as to why the product has not shipped and shall provide an estimated shipping date. At this point the participating entity may cancel the order if estimated shipping time is not acceptable.

- ◆ Tax Exempt Status
 - Since this is a national contract, knowing the tax laws in each state is the sole responsibility of the vendor.

- ◆ Payments
 - The entity using the contract will make payments directly to the awarded vendor or their affiliates (distributors/business partners/resellers) as long as written request and approval by NCPA is provided to the awarded vendor.
- ◆ Adding authorized distributors/dealers
 - Awarded vendors may submit a list of distributors/partners/resellers to sell under their contract throughout the life of the contract. Vendor must receive written approval from NCPA before such distributors/partners/resellers considered authorized.
 - Purchase orders and payment can only be made to awarded vendor or distributors/business partners/resellers previously approved by NCPA.
 - Pricing provided to members by added distributors or dealers must also be less than or equal to the pricing offered by the awarded contract holder.
 - All distributors/partners/resellers are required to abide by the Terms and Conditions of the vendor's agreement with NCPA.
- ◆ Pricing
 - All pricing submitted shall include the administrative fee to be remitted to NCPA by the awarded vendor. It is the awarded vendor's responsibility to keep all pricing up to date and on file with NCPA.
 - All deliveries shall be freight prepaid, F.O.B. destination and shall be included in all pricing offered unless otherwise clearly stated in writing
- ◆ Warranty
 - Proposal should address the following warranty information:
 - Applicable warranty and/or guarantees of equipment and installations including any conditions and response time for repair and/or replacement of any components during the warranty period.
 - Availability of replacement parts
 - Life expectancy of equipment under normal use
 - Detailed information as to proposed return policy on all equipment
 - Products
 - Vendor shall provide equipment, materials and products that are new unless otherwise specified, of good quality and free of defects
 - Construction
 - Vendor shall perform services in a good and workmanlike manner and in accordance with industry standards for the service provided.
- ◆ Safety
 - Vendors performing services shall comply with occupational safety and health rules and regulations. Also all vendors and subcontractors shall be held responsible for the safety of their employees and any conditions that may cause injury or damage to persons or property.

- ◆ Permits
 - Since this is a national contract, knowing the permit laws in each state is the sole responsibility of the vendor.
- ◆ Indemnity
 - The awarded vendor shall protect, indemnify, and hold harmless Region 14 ESC and its participants, administrators, employees and agents against all claims, damages, losses and expenses arising out of or resulting from the actions of the vendor, vendor employees or vendor subcontractors in the preparation of the solicitation and the later execution of the contract.
- ◆ Franchise Tax
 - The respondent hereby certifies that he/she is not currently delinquent in the payment of any franchise taxes.
- ◆ Supplemental Agreements
 - The entity participating in this contract and awarded vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the participating entity and awarded vendor.
- ◆ Certificates of Insurance
 - Certificates of insurance shall be delivered to the Public Agency prior to commencement of work. The insurance company shall be licensed in the applicable state in which work is being conducted. The awarded vendor shall give the participating entity a minimum of ten (10) days notice prior to any modifications or cancellation of policies. The awarded vendor shall require all subcontractors performing any work to maintain coverage as specified.
- ◆ Legal Obligations
 - It is the Respondent's responsibility to be aware of and comply with all local, state, and federal laws governing the sale of products/services identified in this RFP and any awarded contract and shall comply with all while fulfilling the RFP. Applicable laws and regulation must be followed even if not specifically identified herein.
- ◆ Protest
 - A protest of an award or proposed award must be filed in writing within ten (10) days from the date of the official award notification and must be received by 5:00 pm CST. Protests shall be filed with Region 14 ESC and shall include the following:
 - Name, address and telephone number of protester
 - Original signature of protester or its representative
 - Identification of the solicitation by RFP number
 - Detailed statement of legal and factual grounds including copies of relevant documents and the form of relief requested

- Any protest review and action shall be considered final with no further formalities being considered.

◆ Force Majeure

- If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and full particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.
- The term Force Majeure as employed herein, shall mean acts of God, strikes, lockouts, or other industrial disturbances, act of public enemy, orders and regulation of any kind of government of the United States or any civil or military authority; insurrections; riots; epidemics; landslides; lighting; earthquake; fires; hurricanes; storms; floods; washouts; droughts; arrests; restraint of government and people; civil disturbances; explosions, breakage or accidents to machinery, pipelines or canals, or other causes not reasonably within the control of the party claiming such inability. It is understood and agreed that the settlement of strikes and lockouts shall be entirely within the discretion of the party having the difficulty, and that the above requirement that any Force Majeure shall be remedied with all reasonable dispatch shall not require the settlement of strikes and lockouts by acceding to the demands of the opposing party or parties when such settlement is unfavorable in the judgment of the party having the difficulty

◆ Prevailing Wage

- It shall be the responsibility of the Vendor to comply, when applicable, with the prevailing wage legislation in effect in the jurisdiction of the purchaser. It shall further be the responsibility of the Vendor to monitor the prevailing wage rates as established by the appropriate department of labor for any increase in rates during the term of this contract and adjust wage rates accordingly.

◆ Termination

- Either party may cancel this contract in whole or in part by providing written notice. The cancellation will take effect 30 business days after the other party receives the notice of cancellation. After the 30th business day all work will cease following completion of final purchase order.

◆ Open Records Policy

- Because Region 14 ESC is a governmental entity responses submitted are subject to release as public information after contracts are executed. If a vendor believes that its response, or parts of its response, may be exempted from disclosure, the vendor must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt. In addition,

the respondent must specify which exception(s) are applicable and provide detailed reasons to substantiate the exception(s).

- The determination of whether information is confidential and not subject to disclosure is the duty of the Office of Attorney General (OAG). Region 14 ESC must provide the OAG sufficient information to render an opinion and therefore, vague and general claims to confidentiality by the respondent are not acceptable. Region 14 ESC must comply with the opinions of the OAG. Region 14 ESC assumes no responsibility for asserting legal arguments on behalf of any vendor. Respondent are advised to consult with their legal counsel concerning disclosure issues resulting from this procurement process and to take precautions to safeguard trade secrets and other proprietary information.

Process

Region 14 ESC will evaluate proposals in accordance with, and subject to, the relevant statutes, ordinances, rules, and regulations that govern its procurement practices. NCPA will assist Region 14 ESC in evaluating proposals. Award(s) will be made to the prospective vendor whose response is determined to be the most advantageous to Region 14 ESC, NCPA, and its participating agencies. To qualify for evaluation, response must have been submitted on time, and satisfy all mandatory requirements identified in this document.

- ◆ Contract Administration
 - The contract will be administered by Region 14 ESC. The National Program will be administered by NCPA on behalf of Region 14 ESC.
- ◆ Contract Term
 - The contract term will be for three (3) year starting from the date of the award. The contract may be renewed for up to two (2) additional one-year terms or any combination of time equally not more than 2 years.
 - It should be noted that maintenance/service agreements may be issued for up to (5) years under this contract even if the contract only lasts for the initial term of the contract. NCPA will monitor any maintenance agreements for the term of the agreement provided they are signed prior to the termination or expiration of this contract.
- ◆ Contract Waiver
 - Any waiver of any provision of this contract shall be in writing and shall be signed by the duly authorized agent of Region 14 ESC. The waiver by either party of any term or condition of this contract shall not be deemed to constitute waiver thereof nor a waiver of any further or additional right that such party may hold under this contract.
- ◆ Products and Services additions
 - Products and Services may be added to the resulting contract during the term of the contract by written amendment, to the extent that those products and services are within the scope of this RFP.
- ◆ Competitive Range
 - It may be necessary for Region 14 ESC to establish a competitive range. Responses not in the competitive range are unacceptable and do not receive further award consideration.
- ◆ Deviations and Exceptions
 - Deviations or exceptions stipulated in response may result in disqualification. It is the intent of Region 14 ESC to award a vendor's complete line of products and/or services, when possible.
- ◆ Estimated Quantities
 - The estimated dollar volume of Products and Services purchased under the proposed Master Agreement is \$50 million dollars annually. This estimate is based on the anticipated volume of Region 14 ESC and current sales within the NCPA program. There is no guarantee or commitment of any kind regarding usage of any contracts resulting from this solicitation

- ◆ Evaluation
 - Region 14 ESC will review and evaluate all responses in accordance with, and subject to, the relevant statutes, ordinances, rules and regulations that govern its procurement practices. NCPA will assist the lead agency in evaluating proposals. Recommendations for contract awards will be based on multiple factors, each factor being assigned a point value based on its importance.
- ◆ Formation of Contract
 - A response to this solicitation is an offer to contract with Region 14 ESC based upon the terms, conditions, scope of work, and specifications contained in this request. A solicitation does not become a contract until it is accepted by Region 14 ESC. The prospective vendor must submit a signed Signature Form with the response thus, eliminating the need for a formal signing process. Contract award letter issued by Region 14 ESC is the counter-signature document establishing acceptance of the contract.
- ◆ NCPA Administrative Agreement
 - The vendor will be required to enter and execute the National Cooperative Purchasing Alliance Administration Agreement with NCPA upon award with Region 14 ESC. The agreement establishes the requirements of the vendor with respect to a nationwide contract effort.
- ◆ Clarifications / Discussions
 - Region 14 ESC may request additional information or clarification from any of the respondents after review of the proposals received for the sole purpose of elimination minor irregularities, informalities, or apparent clerical mistakes in the proposal. Clarification does not give respondent an opportunity to revise or modify its proposal, except to the extent that correction of apparent clerical mistakes results in a revision. After the initial receipt of proposals, Region 14 ESC reserves the right to conduct discussions with those respondent's whose proposals are determined to be reasonably susceptible of being selected for award. Discussions occur when oral or written communications between Region 14 ESC and respondent's are conducted for the purpose clarifications involving information essential for determining the acceptability of a proposal or that provides respondent an opportunity to revise or modify its proposal. Region 14 ESC will not assist respondent bring its proposal up to the level of other proposals through discussions. Region 14 ESC will not indicate to respondent a cost or price that it must meet to neither obtain further consideration nor will it provide any information about other respondents' proposals or prices.
- ◆ Multiple Awards
 - Multiple Contracts may be awarded as a result of the solicitation. Multiple Awards will ensure that any ensuing contracts fulfill current and future requirements of the diverse and large number of participating public agencies.
- ◆ Past Performance
 - Past performance is relevant information regarding a vendor's actions under previously awarded contracts; including the administrative aspects of performance; the vendor's

history of reasonable and cooperative behavior and commitment to customer satisfaction; and generally, the vendor's businesslike concern for the interests of the customer.

Evaluation Criteria

- ◆ Pricing (40 points)
 - Electronic Price Lists
 - Products, Services, Warranties, etc. price list
 - Prices listed will be used to establish both the extent of a vendor's product lines, services, warranties, etc. available from a particular bidder and the pricing per item.

- ◆ Ability to Provide and Perform the Required Services for the Contract (25 points)
 - Product Delivery within participating entities specified parameters
 - Number of line items delivered complete within the normal delivery time as a percentage of line items ordered.
 - Vendor's ability to perform towards above requirements and desired specifications.
 - Past Cooperative Program Performance
 - Quantity of line items available that are commonly purchased by the entity.
 - Quality of line items available compared to normal participating entity standards.

- ◆ References and Experience (20 points)
 - A minimum of ten (10) customer references for product and/or services of similar scope dating within past 3 years
 - Respondent Reputation in marketplace
 - Past Experience working with public sector.
 - Exhibited understanding of cooperative purchasing

- ◆ Value Added Products/Services Description, (8 points)
 - Additional Products/Services related to the scope of RFP
 - Marketing and Training
 - Minority and Women Business Enterprise (MWBE) and (HUB) Participation
 - Customer Service

- ◆ Technology for Supporting the Program (7 points)
 - Electronic on-line catalog, order entry use by and suitability for the entity's needs
 - Quality of vendor's on-line resources for NCPA members.
 - Specifications and features offered by respondent's products and/or services

Signature Form

The undersigned hereby proposes and agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this bid in collusion with any other Respondent and that the contents of this proposal as to prices, terms or conditions of said bid have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business prior to the official opening of this proposal.

Prices are guaranteed: **120 days**

Company name	Liquidity Services Operations LLC (GovDeals)
Address	100 Capitol Commerce Blvd., Ste. 110
City/State/Zip	Montgomery, AL 36117
Telephone No.	503-278-6254 - John Littler, Senior Manager, Business Development
Fax No.	334-387-0519
Email address	jlittler@govdeals.com
Printed name	Steve Kranzusch
Position with company	Vice President and General Manager
Authorized signature	

Tab 2 – NCPA Administration Agreement

Tab 2 – NCPA Administration Agreement

This Administration Agreement is made as of April 19, 2022, by and between National Cooperative Purchasing Alliance (“NCPA”) and Liquidity Services Operations LLC (“Vendor”).

Recitals

WHEREAS, Region 14 ESC has entered into a certain Master Agreement dated April 19, 2022, referenced as Contract Number 02-130, by and between Region 14 ESC and Vendor, as may be amended from time to time in accordance with the terms thereof (the “Master Agreement”), for the purchase of Auction Services;

WHEREAS, said Master Agreement provides that any state, city, special district, local government, school district, private K-12 school, technical or vocational school, higher education institution, other government agency or nonprofit organization (hereinafter referred to as “public agency” or collectively, “public agencies”) may purchase products and services at the prices indicated in the Master Agreement;

WHEREAS, NCPA has the administrative and legal capacity to administer purchases under the Master Agreement to public agencies;

WHEREAS, NCPA serves as the administrative agent for Region 14 ESC in connection with other master agreements offered by NCPA

WHEREAS, Region 14 ESC desires NCPA to proceed with administration of the Master Agreement;

WHEREAS, NCPA and Vendor desire to enter into this Agreement to make available the Master Agreement to public agencies on a national basis;

NOW, THEREFORE, in consideration of the payments to be made hereunder and the mutual covenants contained in this Agreement, NCPA and Vendor hereby agree as follows:

- ◆ General Terms and Conditions
 - The Master Agreement, attached hereto as Tab 1 and incorporated herein by reference as though fully set forth herein, and the terms and conditions contained therein shall apply to this Agreement except as expressly changed or modified by this Agreement.
 - NCPA shall be afforded all of the rights, privileges and indemnifications afforded to Region 14 ESC under the Master Agreement, and such rights, privileges and indemnifications shall accrue and apply with equal effect to NCPA under this Agreement including, but not limited to, the Vendor’s obligation to provide appropriate insurance and certain indemnifications to Region 14 ESC.
 - Vendor shall perform all duties, responsibilities and obligations required under the Master Agreement in the time and manner specified by the Master Agreement.
 - NCPA shall perform all of its duties, responsibilities, and obligations as administrator of purchases under the Master Agreement as set forth herein, and Vendor acknowledges that NCPA shall act in the capacity of administrator of purchases under the Master Agreement.
 - With respect to any purchases made by Region 14 ESC or any Public Agency pursuant to the Master Agreement, NCPA (a) shall not be construed as a dealer, re-marketer, representative, partner, or agent of any type of Vendor, Region 14 ESC, or such Public Agency, (b) shall not be obligated, liable or responsible (i) for any orders made by Region

14 ESC, any Public Agency or any employee of Region 14 ESC or Public Agency under the Master Agreement, or (ii) for any payments required to be made with respect to such order, and (c) shall not be obligated, liable or responsible for any failure by the Public Agency to (i) comply with procedures or requirements of applicable law, or (ii) obtain the due authorization and approval necessary to purchase under the Master Agreement. NCPA makes no representations or guaranties with respect to any minimum purchases required to be made by Region 14 ESC, any Public Agency, or any employee of Region 14 ESC or Public Agency under this Agreement or the Master Agreement.

- The Public Agency participating in the NCPA contract and Vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the Public Agency and Vendor. NCPA, its agents, members and employees shall not be made party to any claim for breach of such agreement.

◆ **Term of Agreement**

- This Agreement shall be in effect so long as the Master Agreement remains in effect, provided, however, that the obligation to pay all amounts owed by Vendor to NCPA through the termination of this Agreement and all indemnifications afforded by Vendor to NCPA shall survive the term of this Agreement.

◆ **Fees and Reporting**

- The awarded vendor shall electronically provide NCPA with a detailed quarterly report showing the dollar volume of all sales under the contract for the previous quarter. Reports are due on the fifteenth (15th) day after the close of the previous quarter. It is the responsibility of the awarded vendor to collect and compile all sales under the contract from participating members and submit one (1) report. The report shall include at least the following information as listed in the example below:

Entity Name	Zip Code	State	PO or Job #	Sale Amount

Total _____

- Each quarter NCPA will invoice the vendor based on the total of sale amount(s) reported. From the invoice the vendor shall pay to NCPA an administrative fee based upon the tiered fee schedule below. Vendor’s annual sales shall be measured on a calendar year basis. Deadline for term of payment will be included in the invoice NCPA provides.

<u>Annual Sales Through Contract</u>	<u>Administrative Fee</u>
0 - \$30,000,000	2%
\$30,000,001 - \$50,000,000	1.5%
\$50,000,001+	1%


- Supplier shall maintain an accounting of all purchases made by Public Agencies under the Master Agreement. NCPA and Region 14 ESC reserve the right to audit the accounting for a period of four (4) years from the date NCPA receives the accounting. In the event of such an audit, the requested materials shall be provided at the location designated by Region 14 ESC or NCPA. In the event such audit reveals an under reporting of Contract Sales and a resulting underpayment of administrative fees, Vendor shall promptly pay NCPA the amount of such underpayment, together with interest on such amount and shall be obligated to reimburse NCPA's costs and expenses for such audit.
- ◆ General Provisions
- This Agreement supersedes any and all other agreements, either oral or in writing, between the parties hereto with respect to the subject matter hereof, and no other agreement, statement, or promise relating to the subject matter of this Agreement which is not contained herein shall be valid or binding.
 - Awarded vendor agrees to allow NCPA to use their name and logo within website, marketing materials and advertisement. Any use of NCPA name and logo or any form of publicity regarding this contract by awarded vendor must have prior approval from NCPA.
 - If any action at law or in equity is brought to enforce or interpret the provisions of this Agreement or to recover any administrative fee and accrued interest, the prevailing party shall be entitled to reasonable attorney's fees and costs in addition to any other relief to which such party may be entitled.
 - Neither this Agreement nor any rights or obligations hereunder shall be assignable by Vendor without prior written consent of NCPA, provided, however, that the Vendor may, without such written consent, assign this Agreement and its rights and delegate its obligations hereunder in connection with the transfer or sale of all or substantially all of its assets or business related to this Agreement, or in the event of its merger, consolidation, change in control or similar transaction. Any permitted assignee shall assume all assigned obligations of its assignor under this Agreement.
 - This Agreement and NCPA's rights and obligations hereunder may be assigned at NCPA's sole discretion, to an existing or newly established legal entity that has the authority and capacity to perform NCPA's obligations hereunder
 - All written communications given hereunder shall be delivered to the addresses as set forth below.

National Cooperative Purchasing Alliance:

Name: Matthew Mackel

Title: Director, Business Development

Address: PO Box 701273
Houston, TX 77270

Signature: 

Date: April 19, 2022

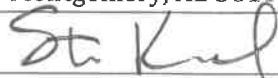
Vendor:

Liquidity Services Operations LLC

Name: Steve Kranzusch

Title: Vice President and General Manager

Address: 100 Capitol Commerce Blvd., Ste. 110
Montgomery, AL 36117

Signature: 

Date: 3/14/2022

Tab 3 – Vendor Questionnaire

Tab 3 – Vendor Questionnaire

Please provide responses to the following questions that address your company's operations, organization, structure, and processes for providing products and services.

◆ States Covered

- Bidder must indicate any and all states where products and services can be offered.
- Please indicate the price co-efficient for each state if it varies.

50 States & District of Columbia (Selecting this box is equal to checking all boxes below)

- | | | |
|---|---|---|
| <input type="checkbox"/> Alabama | <input type="checkbox"/> Maryland | <input type="checkbox"/> South Carolina |
| <input type="checkbox"/> Alaska | <input type="checkbox"/> Massachusetts | <input type="checkbox"/> South Dakota |
| <input type="checkbox"/> Arizona | <input type="checkbox"/> Michigan | <input type="checkbox"/> Tennessee |
| <input type="checkbox"/> Arkansas | <input type="checkbox"/> Minnesota | <input type="checkbox"/> Texas |
| <input type="checkbox"/> California | <input type="checkbox"/> Mississippi | <input type="checkbox"/> Utah |
| <input type="checkbox"/> Colorado | <input type="checkbox"/> Missouri | <input type="checkbox"/> Vermont |
| <input type="checkbox"/> Connecticut | <input type="checkbox"/> Montana | <input type="checkbox"/> Virginia |
| <input type="checkbox"/> Delaware | <input type="checkbox"/> Nebraska | <input type="checkbox"/> Washington |
| <input type="checkbox"/> District of Columbia | <input type="checkbox"/> Nevada | <input type="checkbox"/> West Virginia |
| <input type="checkbox"/> Florida | <input type="checkbox"/> New Hampshire | <input type="checkbox"/> Wisconsin |
| <input type="checkbox"/> Georgia | <input type="checkbox"/> New Jersey | <input type="checkbox"/> Wyoming |
| <input type="checkbox"/> Hawaii | <input type="checkbox"/> New Mexico | |
| <input type="checkbox"/> Idaho | <input type="checkbox"/> New York | |
| <input type="checkbox"/> Illinois | <input type="checkbox"/> North Carolina | |
| <input type="checkbox"/> Indiana | <input type="checkbox"/> North Dakota | |
| <input type="checkbox"/> Iowa | <input type="checkbox"/> Ohio | |
| <input type="checkbox"/> Kansas | <input type="checkbox"/> Oklahoma | |
| <input type="checkbox"/> Kentucky | <input type="checkbox"/> Oregon | |
| <input type="checkbox"/> Louisiana | <input type="checkbox"/> Pennsylvania | |
| <input type="checkbox"/> Maine | <input type="checkbox"/> Rhode Island | |

All US Territories and Outlying Areas (Selecting this box is equal to checking all boxes below)

American Samoa

Northern Marina Islands

Federated States of Micronesia

Puerto Rico

Guam

U.S. Virgin Islands

Midway Islands

◆ **Minority and Women Business Enterprise (MWBE) and (HUB) Participation**

- It is the policy of some entities participating in NCPA to involve minority and women business enterprises (MWBE) and historically underutilized businesses (HUB) in the purchase of goods and services. Respondents shall indicate below whether or not they are an M/WBE or HUB certified.

- **Minority / Women Business Enterprise**

- Respondent Certifies that this firm is a M/WBE

- **Historically Underutilized Business**

- Respondent Certifies that this firm is a HUB

◆ **Residency**

- Responding Company's principal place of business is in the city of Montgomery, State of Alabama

◆ **Felony Conviction Notice**

- Please Check Applicable Box;

A publically held corporation; therefore, this reporting requirement is not applicable.

Is not owned or operated by anyone who has been convicted of a felony.

Is owned or operated by the following individual(s) who has/have been convicted of a felony

- If the 3rd box is checked, a detailed explanation of the names and convictions must be attached.

◆ **Distribution Channel**

- Which best describes your company's position in the distribution channel:

Manufacturer Direct Certified education/government reseller

Authorized Distributor Manufacturer marketing through reseller

Value-added reseller Other: _____

◆ **Processing Information**

- Provide company contact information for the following:

- **Sales Reports / Accounts Payable**

Contact Person: Kristan Roetker

Title: Senior Account Manager

Company: Liquidity Services Operations LLC (GovDeals)

Address: 100 Capitol Commerce Blvd., Ste. 110

City: Montgomery State: Alabama Zip: 36117

Phone: 512-663-3752 Email: kroetker@govdeals.com

- Purchase Orders

Contact Person: Whitney Adair
Title: Assistant Manager, Accounting
Company: Liquidity Services Operations LLC (GovDeals)
Address: 100 Capitol Commerce Blvd., Ste. 110
City: Montgomery State: AL Zip: 36117
Phone: 800-613-0156 Ext. 4 Email: accounting@govdeals.com

- Sales and Marketing

Contact Person: John Littler
Title: Senior Manager, Business Development
Company: Liquidity Services Operations LLC (GovDeals)
Address: 100 Capitol Commerce Blvd., Ste. 110
City: Montgomery State: AL Zip: 36117
Phone: 503-278-6254 Email: jlittler@govdeals.com

- ◆ Pricing Information

- In addition to the current typical unit pricing furnished herein, the Vendor agrees to offer all future product introductions at prices that are proportionate to Contract Pricing.
 - If answer is no, attach a statement detailing how pricing for NCPA participants would be calculated for future product introductions.
 Yes No
- Pricing submitted includes the required NCPA administrative fee. The NCPA fee is calculated based on the invoice price to the customer.
 Yes No

Tab 4 – Vendor Profile

Please provide the following information about your company:

- **Company’s official registered name.**

Liquidity Services Operations, LLC dba GovDeals

- **Brief history of your company, including the year it was established.**

GovDeals was founded in 1999 and was acquired by Liquidity Services, Inc., in 2008. Headquartered in Bethesda, MD, Liquidity Services is a publicly held corporation with stock traded under the call letters LQDT on the NASDAQ stock exchange. Liquidity Services is a debt-free and financially strong corporation that operates several other reverse supply chain online marketplaces in addition to GovDeals. Upon the acquisition, GovDeals quickly became one of Liquidity Services’ flagship marketplaces and also one of its most successful.

At the beginning of 2020 our longtime parent company, Liquidity Services, Inc., completed an internal merger, bringing GovDeals, Inc., under the subsidiary umbrella of Liquidity Services Operations, LLC. Other than the legal name of our company, every aspect of the superior service our clients have come to expect remains the same, including our senior management and dedicated local staff members, as well as the operation of our online auction website, www.GovDeals.com.

With our original management team continuing to run the business, GovDeals now has 100 direct full-time employees, with more than half working remotely from the field in order to best serve clients in their local areas throughout the United States and Canada. In addition to this direct staffing, additional support and substantial resources come from our parent company.

Today, over 16,000 state and local governments have transitioned some or all of their surplus auctions to GovDeals.com, and our company has facilitated the sale of over 2.4 million government-owned assets/lots for total auction sales surpassing \$3.2 billion.

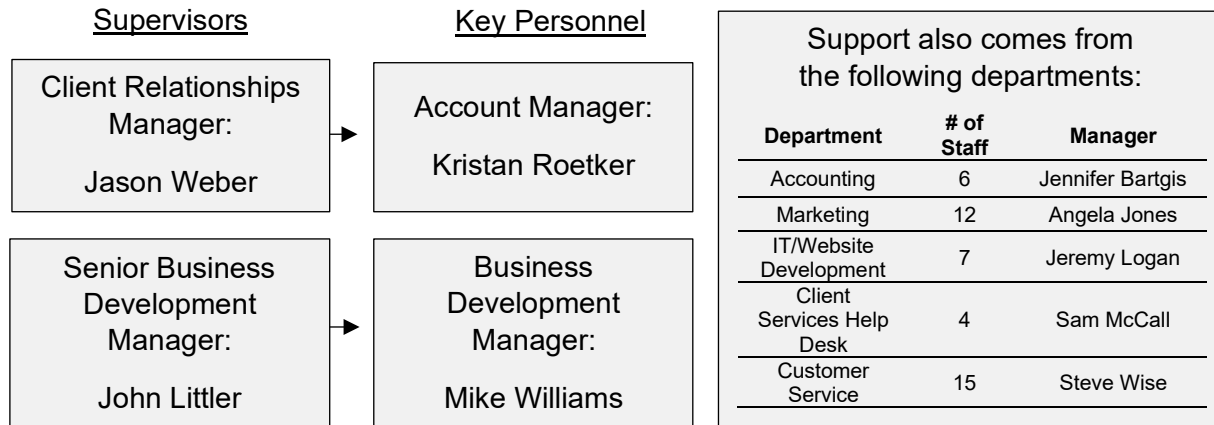
- **Company’s Dun & Bradstreet (D&B) number.**

93-335-1611

- **Company’s organizational chart of those individuals that would be involved in the contract.**

GovDeals’ organizational chart identifying key personnel who will be assigned to deliver the services required is provided below.

Organization Chart for Region 14 ESC’s Account



- **Corporate office location.**

100 Capitol Commerce Blvd, Suite 110, Montgomery, AL 36117

- **List the number of sales and services offices for states being bid in solicitation.**

GovDeals is bidding to provide the proposed services to participating Public Agencies nationwide. At current date, over 16,000 state and local governments have transitioned some or all of their surplus auctions to GovDeals.com, and our company has facilitated the sale of over 2.4 million government-owned assets/lots for total auction sales surpassing \$3.2 billion.

- **List the names of key contacts at each with title, address, phone and e-mail address.**

Key Personnel

Key personnel directly serving Region 14 ESC will be an Account Manager and a regional Business Development Manager. Your Account Manager will provide on-site and remote consultations, 24/7 on-call support by phone and email, hands-on training, and dedicated service to Region 14 ESC.

GovDeals is committed to sharing our strategy knowledge with Region 14 ESC through very interactive and hands-on service. GovDeals will be a true partner with Region 14 ESC to enable effective management of Region 14 ESC’s surplus assets.

In addition to the project team dedicated to Region 14 ESC, we back up this hands-on, local relationship with robust and experienced staffing in all functional departments located at GovDeals’ corporate offices. Region 14 ESC will have direct access to our accounting, marketing, and bidder support teams, as well as to our Client Help Desk and executive management. GovDeals will support Region 14 ESC by phone, email, live chat, webinars, and in-person meetings.

Your local Account Manager will be on-call 24/7, and our Accounting team, Marketing Department, and Client Services Help Desk stand ready to answer questions or provide solutions whenever an issue arises.

Following are professional summaries for each member of Region 14 ESC's account team, as well as other key personnel that will make an impact on the overall success of Region 14 ESC's surplus auctions. All personnel have the mailing address of 100 Capitol Commerce Blvd., Suite 110, Montgomery, AL 36117.

Kristan Roetker, Account Manager**New Braunfels, TX**Cell: 303-532-7335 | Email: kroetker@govdeals.com

As Region 14 ESC's Account Manager, Kristan will train your staff members and will be your primary contact for day-to-day auction operation needs. She will provide support to Region 14 ESC, as well as monitoring Region 14 ESC's auctions for quality assurance. She will also work closely with GovDeals' marketing representatives to curate promotion strategies to ensure competitive bidding for Region 14 ESC's surplus assets. Kristan may be reached by cell phone or email 24 hours a day, 7 days a week. Kristan is armed with in-depth knowledge of the GovDeals online auction system and how to maximize return of value for all asset types, particularly heavy equipment, vehicles, and miscellaneous furniture, technology, and specialty equipment and tools. S/he will be readily available to Region 14 ESC for support by phone, email, and on-site/remote meetings for coordination of auction strategies. Kristan has been providing support to GovDeals' Texas clients since 2016 and has earned a reputation for professional and timely service.

Mike Williams, Business Development Manager**San Marcos, TX**Cell: 512-557-2064 | Email: miwilliams@govdeals.com

Committed to the overall success of Region 14 ESC's liquidation goals, Mike is able to examine an agency's processes and evaluate its needs to recommend strategies to ensure GovDeals meets the demands of its government sellers throughout Texas. Mike works together with the region's Account Manager to reach the goals of each client, while also promoting our service to other government entities, which expands the local bidder database. Mike strives to see all of his clients succeed, continuously going to extra mile to ensure contract terms are met. Mike has in-depth knowledge of the state and region's surplus market. He will be a valuable resource for consultation, data-driven analysis, and specific local knowledge.

Angela Jones, Senior Manager, Digital Marketing**Montgomery, AL**Toll-Free: 1-800-613-0156 Ext. 4515 | Email: ajones@govdeals.com

Responsible for all advertising and promotion of properties being auctioned on GovDeals, Angela Jones supervises a team of 12 full-time marketing specialists and graphic designers. This team places ads, writes press releases, and designs custom marketing plans for our clients' surplus sales. Your Account Manager will work closely with Angela and the Marketing Department to develop and execute marketing campaigns designed to drive targeted bidders to your surplus auctions and increase the selling price of your assets. Angela has been a valuable member of the GovDeals team since 2008.

Sam McCall, Manager, Client Services**Montgomery, AL**Cell: 334-301-9529 | Email: smccall@govdeals.com

Samantha McCall manages GovDeals' Client Services Help Desk and Asset Entry team. The Client Services Help Desk provides on-call support by toll-free phone, live chat, and email. Region 14 ESC can access the Help Desk at any time from within their GovDeals account. This service is helpful if Region 14 ESC needs technical support, auction guidance, etc., at a moment's notice. The Asset Entry team is available to help our clients create auction listings whenever a government agency is short-staffed or otherwise does not have the time to upload their own photos and descriptions. There are no additional charges for use of these services. If

Region 14 ESC wishes to utilize the services of the Asset Entry team, we recommend you reach out to either your Account Manager or contact Sam directly. Sam has worked for GovDeals for 5 years, first as conference coordinator before her promotion to Client Services Supervisor in 2017, and to Manager of Client Services in 2019.

Jason Weber, Manager, Client Relationships

Glendora, CA

Cell: 310-600-3651 | Email: jweber@govdeals.com

Jason Weber provides oversight and management of 8 regionally based Account Managers throughout the Western U.S. Hired in 2011 as the Client Services Representative for Southern California, Jason has worked closely with hundreds government clients to implement and operate the GovDeals platform and increase Return on Investment through auction sales. In 2014, Jason shifted to a Business Development role, in which he helped show government agencies in California and Nevada how their agencies could benefit from utilizing the nation's largest government-focused online auction platform. In both roles, as an Account Manager and Business Development Representative, Jason provided excellent on-site and remote service, auction strategy advice, and on-call consultations for his clients, and this dedication to service resulted in his 2021 promotion to one of two Client Relationships Manager positions, with the goal of guiding his team of Account Managers to provide excellent service to their clients. Jason works with his team daily to help the Account Managers handle current projects and challenges, as well as to develop methods to continually improve the service provided to clients.

- **Define your standard terms of payment.**

Standardly, the winning bidder is informed that they responsible for making payment on GovDeals.com within 5 business days after auction close (this time period may be shortened or lengthened by Region 14 ESC if desired). Upon the buyer's successful payment by credit/debit card (Visa, MasterCard, Discover, and American Express are accepted), PayPal, or wire transfer, Region 14 ESC will receive notification that payment has been made, along with the Bill of Sale. Region 14 ESC will be able to customize the payment terms to suit each individual Public Agency's needs.

- **Who is your competition in the marketplace?**

Since GovDeals innovated the government-exclusive online auction industry over 21 years ago, many other vendors have entered the space, including but not limited to Public Surplus, Municibid, Auctions International, and GovPlanet. Increasingly in recent years, live auctioneers have attempted to compete in the online auction industry by joining third-party platforms so that they may claim capability of online bidding.

- **What differentiates your company from competitors?**

Experience! GovDeals is the first company to offer a completely self-service, secure auction platform focused on arming government agencies with the knowledge and the tools to enable the highest possible net results for their surplus assets. Our most successful clients are the ones who leverage GovDeals' best practices and personal support. While GovDeals has a strong technology infrastructure, our company is a knowledge-based business with a huge commitment to interaction with our Clients for the benefit of simple operation and best net sales results. Only GovDeals overlays its self-service auction platform with knowledge-rich, field-based representatives dedicated to serving Region 14 ESC and the Public Agencies in every region of the U.S. and Canada. GovDeals is uniquely positioned to serve Region 14 ESC and the Public Agencies with an experienced staff and robust service that exactly matches Region 14 ESC's space and the Public Agencies' needs. As GovDeals and Region 14 ESC continue to grow, our company is immediately scalable to continue to serve the Public Agencies in all 50 U.S. states and across Canada without any compromise in service.

New Value-Added Programs -

The following are innovative ways to grow revenues within existing business partners and members.

- **Vendor Auction Program-** Region 14 ESC will now be eligible to post surplus product such as trade-ins or end of lease for sale on GovDeals. Region 14 ESC will enjoy the

added benefit of the standard administrative fee on any vendor sales completed on GovDeals.com.

- **Real Estate-** With the government real estate market estimated at \$1 billion annually, Region 14 ESC and the Public Agencies are eligible to use GovDeals in their sale of surplus and tax lien real estate/real property; members will have access to lower pricing structures and a targeted buyer market. Region 14 ESC continues to enjoy the administrative fees on these sales.

- **Describe how your company will market this contract if awarded.**

A major part of GovDeals' service and ultimate success is the promotion of assets through advertising and marketing. We expend significant effort and funding to maximize competitive bidding for our clients' assets, since competition for surplus assets is directly tied to the revenue the selling governments obtain for these assets. Region 14 ESC will not be charged a fee for any marketing efforts provided by GovDeals. Our marketing team averages nearly 3,000 advertisements, social media, and email promotions each month to support our government sellers' auctions – at no additional cost to them.

Our time-tested and proven approach to marketing government surplus goods for online auction is unparalleled. We know from research and experience how to develop and implement customized marketing plans for our government clients, and our 12-person Marketing Department has the expertise to create effective ads, press releases, mailings, etc., and utilize the right combination of these in order to consistently bring a steady stream of targeted website traffic to our government clients' surplus assets.

As marketing plans are developed for Region 14 ESC's assets, your GovDeals Account Manager and our Marketing Department will communicate regularly with your team to ensure Region 14 ESC is always involved in decision-making, such as approving ads or press releases.

Overview of Marketing Strategies

❖ **Niche Marketing:** Running/valuable vehicles, heavy equipment, unique, and high-value assets that Region 14 ESC wishes to sell on the GovDeals auction website will be advertised or listed on niche websites that will expose your assets to targeted buyers. For example:

- Heavy trucks and highway equipment are advertised in Rock and Dirt and www.MyLittleSalesman.com, as well as other trade publications.
- Cars, trucks, and vans are advertised at www.CarDaddy.com.
- Medical and laboratory items are promoted at www.DotMed.com, www.LabX.com and www.EquipMatching.com.
- Transit and school buses are advertised at www.BusesOnline.com and www.BusNut.com.
- Garbage trucks are advertised at www.TrashTrucksOnline.com, and fire trucks, ambulances, and other rescue equipment are advertised on www.1stResponder.com.

❖ **Marketing Communications Outreach to Entities:** GovDeals' uses marketing technologies like Constant Contact, Hubspot, and PowerBI, to leverage our client and bidder databases in marketing communications programs. With these tools, upon successful renewal of the award, GovDeals will send targeted messages to Region 14 ESC and the Public Agencies with state or regional specific examples informing them of new ways to take

advantage of GovDeals services. For example, we have proven our ability to conduct one-day tax-lien real estate sales traditionally held in-person. With our marketing technologies, we can share these processes with Region 14 ESC and the Public Agencies directly.

- ❖ **Email Marketing to Targeted Bidders:** GovDeals has bidders in all 50 U.S. states and in 160 foreign countries for a total of over 1 million registered and verified bidders. With our parent company's sister marketplaces and shared bidder base included, your auctions will have access to a bidder audience of approximately 4 million potential buyers.

To harness the strength of this extensive bidder base for asset marketing, email blasts (e-Flyers) are sent to previous bidders and buyers of relevant categories. This has repeatedly proven one of our most successful marketing strategies.

- ❖ **Local Marketing:** In order to further make local residents aware of Region 14 ESC's auctions. GovDeals' Marketing Department will implement strategies to inform the public of Region 14 ESC's GovDeals auctions, including preparing press releases and placing ads as needed. Strategic marketing efforts, such as outdoor signage and public access TV ads, may be utilized as needed. GovDeals can also provide outdoor banners for high-traffic areas, as well as flyers for bulletin boards and to pass out to local businesses and residents.

- ❖ **Notifying Your Previous Bidders:** If desired by Region 14 ESC, GovDeals will notify Region 14 ESC's previous auction and/or sealed bid participants that Region 14 ESC is now selling surplus on GovDeals.com. This can be accomplished by postcard or email blast, depending on Region 14 ESC's wishes and the contact methods available to reach past participants.

- ❖ **Real Estate Marketing:** Real property assets that Region 14 ESC wishes to sell on the GovDeals auction website will be advertised or listed on niche websites that will expose your assets to targeted buyers. For example: AdLandPro.com, ClassifiedAds.com, Landwatch.com, Landsofamerica.com, Landandfarm.com, Classifieds.com, Domesticsale.com, and Mylittlesalesman.com.

MLS listings will be utilized for particularly valuable properties. GovDeals will provide yard signs to place on Region 14 ESC-owned parcels to point prospective bidders to the GovDeals website for bidding.

- ❖ **Custom Marketing Plans:** When Region 14 ESC has specialty assets to auction, GovDeals' Marketing Department will develop custom promotion and advertising strategies designed to bring the highest dollar amount possible for each asset. Various types of assets considered unique, high-value, or specialty may be considered for this custom marketing, which involves identification of target audiences and niche media.

Such assets may include, but are not limited to, helicopters and aircraft; classic/custom automobiles; specialty equipment; firearms and accessories; jewelry and collectibles; real estate properties; machinery and industrial equipment; and cost avoidance/demolition projects.

- ❖ **News Coverage:** GovDeals periodically receives local, regional, and national broadcast, online, and print media coverage. This not only results in promotion for specific assets, but also drives bidder sign-up. For example, a news report by MSN Money resulted in a 250% increase in daily registrations.

Examples of recent marketing efforts are provided on the following pages.

2006 Ford F450



- Auction Dates: Aug 5, 2020 - Aug 19, 2020
- Auction began with an opening bid of \$500 and a \$5,000 reserve
- Eight participants placed 57 bids
- Auction page had 1,521 visitors
- 231 visitors came from Rockanddirty.com and 157 came from Classifiedads.com*

**Google Analytics*

Andover, MN
\$12,130.30

Advertised On:



2014 Mack LEU600 Refuse Truck
Side Load



- Auction Dates: Sep 15, 2020 - Sep 30, 2020
- Auction began with an opening bid of \$6,500 and a \$15,000 reserve
- Four participants placed 21 bids
- Auction page had 390 visitors
- 312 visitors came from Trashtruck-online.com and 575 came from Mylittlesalesman.com*

**Google Analytics*

Ann Arbor, MN
\$82,775

Advertised On:



Wood Chipper



Ridgewood Village, NJ
\$23,512.50

- Auction Dates: Sep 15, 2020 - Sep 29, 2020
- Auction began with an opening bid of \$100 and no reserve
- 19 participants placed 104 bids
- Auction page had 1,273 visitors
- 79 visitors came from Rockanddirty.com*

*Google Analytics

Advertised On:



2007 Kobelco SK290LC
Excavator



Solid Waste Authority of
Central Ohio (SWACO), OH
\$26,243.44

- Auction Dates: Oct 28, 2020 - Nov 27, 2020
- Auction began with an opening bid of \$8,000 and no reserve
- 11 participants placed 46 bids
- Auction page had 2,819 visitors
- 1,082 visitors came from MyLittle-Salesman.com and 84 came from Classifiedads.com*

*Google Analytics

Advertised On:



1998 Caterpillar 924F
Wheel Loader



Manasquan Borough, NJ
\$16,265.82

- Auction Dates: May 20, 2019 - May 27, 2019
- Auction began with an opening bid of \$200 and no reserve
- 17 participants placed 159 bids
- Auction page had 1,131 visitors
- 109 visitors came from Rockanddirty.com*

**Google Analytics*

Advertised On:



2007 10' Toro Grounds Master
4100-D



Red Wing, MN
\$8,516.18

- Auction Dates: Feb 27, 2020 - Mar 12, 2020
- Auction began with an opening bid of \$4,100 and a \$6,500 reserve
- Three participants placed 13 bids
- Auction page had 950 visitors
- 202 visitors came from MyLittleSalesman.com and 62 came from Classifiedads.com*

**Google Analytics*

Advertised On:



1999 Ford F-350 SD XL Reg. Cab
2WD DRW



Albany, OR
\$7,205

- Auction Dates: Jul 14, 2020 - Jul 20, 2020
- Auction began with an opening bid of \$2,000 and no reserve
- Six participants placed 15 bids
- Auction page had 1,947 visitors
- 43 visitors came from Firetrader.com*

*Google Analytics

Advertised On:



2002 Cat Front End Loader



Albert Lea, MN
\$26,243.44

- Auction Dates: Jan 30, 2020 - Feb 14, 2020
- Auction began with an opening bid of \$6,900 and a \$34,000 reserve
- 14 participants placed 40 bids
- Auction page had 2,040 visitors
- 75 visitors came from Rockanddirt.com, 21 from CarDaddy and 32 from Classifiedads.com*

*Google Analytics

Advertised On:



- **Describe how you intend to introduce NCPA to your company.**

GovDeals already works with many cooperatives like NCPA, such as Sourcewell and NASPO. GovDeals recognizes the importance and value of cooperative contracts and partner relationships. One of the company's senior managers, Christy Logan, oversees these partnerships. Contract compliance is ensured through quarterly and monthly reports detailing participating agencies' contract activity, as well as timely payment of applicable cooperative fees. We have backend functionality in place to report all sales under the cooperative contract. GovDeals' system functionality also includes a simple way for NCPA to review the cooperative usage of its contract, and each participating Public Agency's sales amount is included in this report, which NCPA may access at any time within its GovDeals account.

GovDeals is uniquely positioned to serve NCPA and its participating Public Agencies with an experienced staff and robust service that matches NCPA's space and participating Public Agencies' needs. As GovDeals and NCPA grow, our company is immediately scalable to serve the participating Public Agencies in all 50 U.S. states and across Canada without any compromise in service.

- **Describe your firm's capabilities and functionality of your on-line catalog / ordering website.**

GovDeals' Capabilities

GovDeals' capability and capacity as an organization to successfully provide our auction platform, personal service, and payment collection and remittance services to Region 14 ESC is underscored and demonstrated daily, as we provide these very services to over 16,000 government entities throughout the U.S. and Canada as our only business. Government is the only market GovDeals serves.

These thousands of government agencies have found GovDeals to be the most efficient, lucrative, and transparent online surplus solution. Underscoring the experience, service, and results we provide is an end-to-end process and system that provides a secure, redundant, and transparent environment to feed real-time and archival data to Region 14 ESC personnel.

GovDeals successfully completed nearly 294,000 auctions during the past 12 months for total sales surpassing \$522 million. This includes over 55,000 vehicles and nearly 11,000 pieces of heavy equipment. Over 7,200 government entities sold surplus on GovDeals during this 12-month timeframe, and over 145,000 unique bidders participated in the auctions, placing over 5.3 million bids.

- GovDeals auctions are conducted in a totally transparent environment with terms and conditions, bid history, and results easily accessible by the public during the auction and for one full year after auction completion.
- Robust reporting and a perpetual audit trail are readily accessible within each GovDeals client's account in perpetuity.
- Our clients have access to consultative service and proven online auction best practices, as well as auction strategies that have been developed and fine-tuned during GovDeals' 21 years in the government-exclusive online auction business.
- GovDeals is a financially strong vendor that remits payments to clients weekly, and GovDeals shoulders liability for chargebacks or fraud that may occur.

- Extensive marketing outreach will be provided to reach targeted bidders at GovDeals' expense. This drives competitive bidding, increasing the final selling price of your auctioned assets. Marketing efforts provided by GovDeals include niche print and online publications, email marketing, local advertising, press releases, and more. Additional information about GovDeals' marketing outreach component is provided on [Pages 25-30](#).

Vitally, GovDeals is built to provide personal, hands-on service to each government client locally through an assigned Account Manager and Regional Business Development Manager, as well as a deep commitment to support from our corporate offices. Your Account Manager will schedule an on-site or remote appointment with Region 14 ESC to train one or more Agency employees how to operate the user-friendly GovDeals platform, including creating auction listings and running reports. Region 14 ESC will be able to monitor its online auctions in real time and answer questions from bidders. Auctions can be withdrawn at any time by Region 14 ESC or by GovDeals at Region 14 ESC's request.

When the auction closes, GovDeals will provide documentation of the sale and will collect payment from buyers. Buyers will then schedule removal appointments directly with Region 14 ESC. Throughout the auction cycle, GovDeals will also provide dedicated service for problem solving and case-by-case strategy recommendations, including marketing, best practices, remittance and recordkeeping services, and technical support.

We back up our hands-on, local relationship with a large and experienced staff in all functional areas located at GovDeals' headquarters. Region 14 ESC will have direct access to our accounting, marketing, and bidder support teams, as well as to our Client Help Desk and executive management. GovDeals will support Region 14 ESC by phone, email, in-person meetings, live chat, and webinars. There will be no additional cost for any of these services.

GovDeals' management team believes in developing skills throughout our organization and not to be reliant on managers alone to resolve time-sensitive questions or infrequent issues. Therefore, your Account Manager is armed with the knowledge and the authority to make most decisions, preventing a delay in service as management is consulted. However, our senior managers are available to Region 14 ESC at any time by phone and email, and we will provide on-site or remote meetings for problem solving and strategy development as needed.

System Features: Maximizing Seller Efficiency & Profitability

Throughout 21 years of conducting online auctions for government entities across the United States and Canada, we have developed features that increase our sellers' efficiency and ease of use for their staff members, as well as to positively impact our government clients' surplus disposition success and ROI. Some of the features that are most popular among our selling agencies are described below.

- **Single Page Load:** Creating an online auction has never been easier! With GovDeals' simple one-page auction creation functionality, all details regarding an asset auction (such as photos and descriptive information) can be entered on a single page, without the hassle of multiple steps and page load delays. The data can be saved and finished later if the item is not yet ready for auction.
- **Responsive Design:** GovDeals' website is designed to be more accessible on all devices, including desktops, laptops, smartphones, and tablets/iPads. This responsive design

enables web pages to render well on any device, orientation, and screen size, making for a better experience for all users.

- **Tax Collection & Remittance:** In full compliance with the recent Marketplace Facilitator regulations, GovDeals will take ownership of the tax calculation and collection process and will remit applicable taxes to appropriate taxing authorities. This process also includes saving documentation/status of buyers' tax exemption.
- **Asset Inspection Forms:** GovDeals will provide a document that can be utilized to collect descriptive information about assets, such as make/model/VIN, condition, unique details, etc. Many of our clients find this form useful to document asset-specific information while on the lot or in the warehouse, and later transcribe the information into an auction creation template. Sample forms are available upon request.
- **VIN Decoder:** A useful tool built into the GovDeals system, this enables users to input the VIN and automatically populate the year, make, and model of each vehicle.
- **Automated Auction Calculator:** This unique, time-saving feature assists Region 14 ESC's staff members in automatically setting the starting price, bid increment, and auction start date and time, as well as the ending date, for each auction. An optional dynamic bid increment feature is also available. If Region 14 ESC doesn't agree with some of the automatically entered data, the employee may override any populated field. Region 14 ESC may also simply bypass the automated calculator and enter the data manually.

Automated Auction Calculator

The screenshot shows a web form titled "Automated Auction Calculator". The form contains the following elements:

- Tier:** A dropdown menu set to "General Public".
- *Sale Type:** A dropdown menu set to "Auction".
- *Start Date:** A date input field followed by a "# Days:" dropdown.
- *End Date:** A date input field.
- *Time:** Two time input fields, both set to "10 : 00" with "AM" and "ET" dropdowns.
- Would you like to auto extend this auction?:** A dropdown menu set to "Yes".
- This asset requires electronic payment.** A text label.
- *Opening:** A text input field.
- Reserve:** A text input field.
- Buy Now:** A text input field.
- Asset Fees:** A dropdown menu.
- I agree to give this asset away at no cost.
- Approve Sale:** A dropdown menu set to "No".

- **Extension of Bid:** Sometimes referred to as "Auction Overtime", this extends auctions by 3 minutes when a bid is placed in the final minutes of an auction's end time. This feature is optional.
- **Security Levels:** Access to the GovDeals system can be tailored to the job duties of your employees. Your Account Manager will discuss ways to best utilize these 5 security levels to fit into Region 14 ESC's existing or desired processes. Security levels include the ability to require approval from a supervisor before auctions may go live, as well as a "view only" setting that is useful for accounting purposes.

- **Second-Chance Offer:** Region 14 ESC may offer an asset to the second-highest bidder with a single click if the highest bidder defaults on completing a sale. This feature is also useful if a reserve price is not met but Region 14 ESC wishes to offer the asset to the highest bidder.
- **Question & Answer:** The Q&A functionality within Region 14 ESC's GovDeals account will allow prospective bidders to submit questions via the auction page, allowing Region 14 ESC to answer either privately by email or publicly on the auction page for all bidders to view.
- **Opening Bid, Bid Increments, and Reserve Pricing:** The City will have full control to determine these factors. If desired, your Account Manager can give advice based on past successes with similar government-owned assets.
- **Dynamic Bid Increment:** This optional feature enables the bid increments to change in proportion to the latest high bid, which prevents participating bidders from placing low bid increments on high dollar items.
- **Departmental Billing:** Region 14 ESC's remittance payment may be sent to individual selling departments or to a general fund. Even if sent to a general fund, data can easily be separated out for auditing purposes using a department code, and all reports are exportable to Excel.
- **Bid Deposits:** Region 14 ESC may require bidders to make a deposit for certain assets if desired. Region 14 ESC will have the authority to determine the bid deposit amount, and prospective buyers must make this deposit before placing a bid on the designated auctions. Once GovDeals receives the bidder's deposit, his/her account will be approved to bid on the asset. The winning bidder's deposit may be applied to the final amount due; unsuccessful bidders will have their deposit returned in full.
- **Bidder Restrictions:** Region 14 ESC may limit the types of bidders who are allowed to place bids on certain assets, but these assets may still be viewed by the general public to maximize the marketing exposure of the auctions. Information on types of restrictions is available upon request.
- **Seller Approval:** The City can choose to approve or reject the final bid price of every sale before a bidder is officially awarded. The highest bidder is notified that they are "the highest bidder pending approval of the Seller" and will receive the Buyer's Certificate link if approved. This feature can be enabled on a per-asset basis.
- **Other Sale Types:** The GovDeals system can also be used for Buy Now, Make Offer (accept/decline), and Sealed Bid sales. These different types are offered under the same fee structure as the standard online auction method.

Q&A Functionality
(As displayed on GovDeals.com)

? Questions and Answers

Q: Why is this a salvage title? (8/16/21 1:23 PM)

A: front end damage (8/16/21 2:11 PM)

Q: Why was it relisted (8/16/21 3:40 PM)

A: mileage discrepancy (8/17/21 6:10 AM)

Q: Can you show pics and explain front end damage? (8/16/21 6:43 PM)

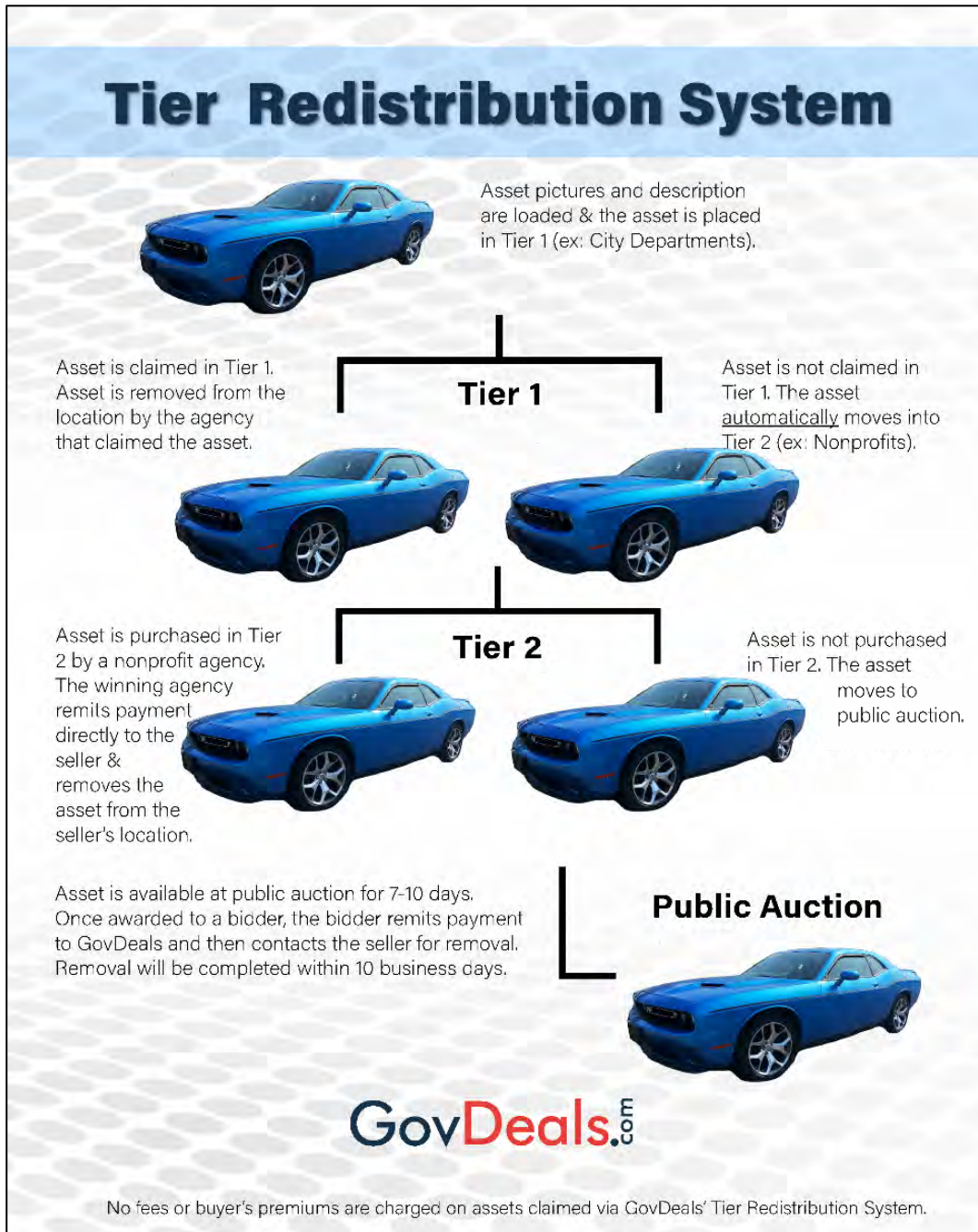
A: front end damaged was repaired i will add pics (8/17/21 6:15 AM)

Redistribution Tiers

GovDeals' patented Tier Redistribution System allows Region 14 ESC to offer its surplus assets between departments, to area schools, to other government entities, or to nonprofit organizations before sending the assets to our regular public auction.

Assets not claimed during the reallocation process may automatically be automatically or manually moved to public auction if desired.

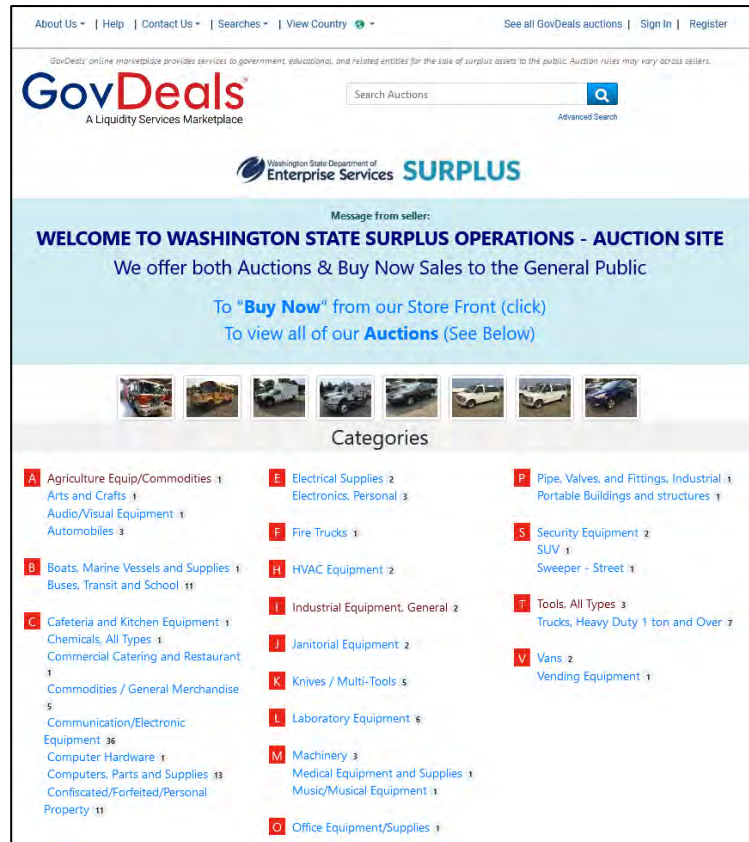
No fee is charged for our clients' use of our reallocation system, with the exception of a Buyer's Premium if GovDeals collects payments.



Custom Site/URL Options

Depending on Region 14 ESC's needs, GovDeals has several landing page/ URL options to best showcase your auctions, all at no additional cost:

- Custom URL:** GovDeals can create an easy-to-use URL (website link) for Region 14 ESC's auctions, such as www.govdeals.com/Region14ESC. This URL will display all of your current auctions. Your logo and custom information can be added to the site, and a link to this URL can be added to Region 14 ESC's website to drive bidder participation for your surplus sales. This option is available to all of our clients.
- Microsite:** Utilization of GovDeals' microsite functionality will enable bidders to browse and search only Region 14 ESC's auctions. The microsite can be hosted on a custom URL as described above, complete with your logo and custom information displayed. The microsite option is most useful if Region 14 ESC consistently has items available at auction.



- Storefront:** The option to utilize GovDeals' storefront feature is designed to supplement or replace an agency's brick-and-mortar Surplus Store. Items can be sold for a flat rate price (Buy Now). For example, Region 14 ESC may have various furniture items, to be sold individually. The storefront can be hosted on a custom URL as described above, complete with your logo and custom information displayed. The storefront option is most useful if Region 14 ESC consistently has items available for sale.

Regardless of whether a microsite, storefront, or custom URL is utilized, Region 14 ESC's item listings will also be available on GovDeals.com without need to navigate to Region 14 ESC's landing page. GovDeals' bidders may find your assets for sale in a variety of ways:

- On any search results or category page, a user may click the shortcut "View by same > Seller" to view all current auctions by that seller.
- On any listing, a user may click "View seller's other assets" to view all current auctions by that seller.
- In Classic Search or Advanced Search, a user may use the "Seller Name" dropdown menu to find the seller and view all of the seller's current auctions.
- If the above methods are not utilized, such as when a user visits the home page and clicks a category, Region 14 ESC's auctions will be integrated with all other current GovDeals auctions. Throughout our 21 years in this industry, GovDeals has found that integrating all assets to the main website facilitates an increase in an individual agency's bidder audience, which will foster an increase in ROI.

- **Describe your company's Customer Service Department (hours of operation, number of service centers, etc.)**

If for any reason, Region 14 ESC's assigned Account is not immediately available by phone or email, Region 14 ESC may contact GovDeals' Client Help Desk, staffed by fully trained representatives who are available for technical support, questions, and training. The Client Help Desk is located at our home office in Montgomery, Alabama and is available by live chat, toll-free phone, and email. Live chat and toll-free phone to the Client Help Desk is available from 7 a.m. to 5 p.m. CT, Monday through Friday. There is no additional cost for any technical support, training, or for use of the Help Desk.

- **Green Initiatives (if applicable)**

- **As our business grows, we want to make sure we minimize our impact on the Earth's climate. We are taking every step we can to implement innovative and responsible environmental practices throughout NCPA to reduce our carbon footprint, reduce waste, energy conservation, ensure efficient computing and much more. To that effort we ask respondents to provide their companies environmental policy and/or green initiative.**

Because the GovDeals online auction solution operates on an "as is, where is" basis, the environmental impact of further vehicle/equipment transportation is eliminated. More importantly, since vehicles and equipment are able to be auctioned constantly and not stored for lengthy periods of time in holding lots, the environmental risks associated with dripping mechanical fluids and mechanical degradation (which can occur rapidly on out-of-service vehicles) are virtually eliminated. An additional benefit is reduction in facility and outdoor space utilization. The GovDeals' continuous, at will, "as is, where is" auction model enables surplus vehicles and heavy equipment to be sold from any location within the Sourcwell Member's jurisdiction. This means there is no need to transport to a holding lot or auction facility, and no need to accumulate vehicles for an auction "event." The quick turnover of surplus property that is achieved through an efficient and short sales cycle has delivered significant space savings to our Client sellers at all levels of government throughout the United States and Canada. GovDeals' terms dictate that Buyers are obligated to pick up their purchases from the current location, and Buyers are responsible for arranging their own removal of the vehicles they have purchased. Numerous GovDeals clients have been able to repurpose their warehouse space, vehicle lots, and other facilities as storage space needs diminished. Thousands of government agencies have realized the comprehensive environmental benefits and increased profitability delivered by GovDeals' self-serve, in-place online auction process far outweigh the risk of cultural change within their internal departments.

- **Anti-Discrimination Policy (if applicable)**

- **Describe your organizations' anti-discrimination policy.**

It is the policy of Liquidity Services to establish, and maintain, a workplace that is free of unlawful discrimination based on race, color, religion, sex, sexual orientation, national origin, age, disability, military status, status as a Vietnam-era or special disabled veteran, or any other characteristic applicable under federal, state, and local laws.

- **Vendor Certifications (if applicable)**

- **Provide a copy of all current licenses, registrations and certifications issued by federal, state and local agencies, and any other licenses, registrations or certifications from any other governmental entity with jurisdiction, allowing respondent to perform the covered services including, but not limited to, licenses, registrations, or certifications. Certifications can include M/WBE, HUB, and manufacturer certifications for sales and service.**

Liquidity Services Operations LLC holds auction business licenses in several states where required by law, including Florida, Georgia, and Louisiana. The company does not hold any M/WBE, HUB, or manufacturer certifications.

Tab 5 – Products and Services / Scope

- **Respondent shall perform and provide these products and/or services under the terms of this agreement. The supplier shall assist the end user with making a determination of their individual needs.**

Executive Summary

Agreed. GovDeals is thoroughly prepared to immediately provide our online auction system and hands-on customer service to Region 14 ESC. Dedicated GovDeals staff members will serve Region 14 ESC on a regular and ongoing basis through on-site and remote service, consultations, marketing planning, and payment collection.

GovDeals will provide Region 14 ESC with a turnkey approach to selling government surplus assets via our web-based auction system, www.GovDeals.com, to include self-service ability to post auctions, respond to inquiries, and creating/accessing detailed reports of auction activities and revenue. Region 14 ESC may have unlimited user accounts, and access to the GovDeals system can be tailored to the job duties of Region 14 ESC employees through the use of five security levels, including the ability to require approval from a supervisor before auctions may go live, as well as a “view only” setting that is useful for accounting staff to access sales and reconciliation reports.

Our specialized auction website allows prospective buyers to view unlimited photographs, videos, and thorough descriptions, ask questions, and enter bids for Region 14 ESC’s surplus property. The items will be auctioned under your Terms and Conditions, including Region 14 ESC-dictated time frames for payment and pickup.

GovDeals’ online auction platform and service includes, at no additional cost:

- Turnkey auction functionality with unlimited user accounts
- Real-time reporting tools within secure account
- 4 million active GovDeals bidders – verified through GovDeals’ multi-layer registration process that includes vetting against the anti-terrorism watch list by E2Open’s global trade management software
- Extensive marketing outreach to targeted bidders at GovDeals’ expense – drives competitive bidding, increasing the final selling price of auctioned assets!
- Hands-on training for as many employees as desired; initial and ongoing training and updates
- Personal service by Region 14 ESC’s locally based Account Manager with 24/7 on-call availability; on-site and remote support will be provided on demand

Commitment to Personal Service

Properly managing the sale of government assets and ensuring maximum ROI requires a great deal of knowledge and expertise. Although our platform is designed for the efficiency of self-service, GovDeals is committed to sharing our strategy knowledge with Region 14 ESC through very interactive and hands-on service. We combine an easy-to-use website, a large and targeted bidder audience, knowledge of auction best practice, a robust marketing program, and a history of compliance with government requirements and regulations, to offer a service that is unequalled by other vendors.

GovDeals will provide easily accessible, highly responsive technical support and customer service to Region 14 ESC. Typical response time is under an hour, and we commit to always respond within 24 hours. Your Account Manager may be reached by cell phone or email 24 hours a day, 7 days a week. If for any reason, your Account Manager is not immediately available, you may contact GovDeals' Client Help Desk. Staffed by fully trained Client Services Representatives, the Help Desk provides technical support and problem-solving by toll-free phone, live chat, and email.

Setting GovDeals apart from the competition, we continue to properly and proactively scale our business so that we may deliver on our promises by hiring and retaining solid, hardworking, and dedicated employees in all regions of the U.S. and Canada that believe in what we do. Our extremely low turnover has allowed GovDeals to create a strong culture of shared success and ownership in the best practices that make us a committed partner in success.

- **Warranty**

- **Proposal should address the following warranty information:**

- **Applicable warranty and/or guarantees of equipment and installations including any conditions and response time for repair and/or replacement of any components during the warranty period.**
- **Availability of replacement parts**
- **Life expectancy of equipment under normal use**
- **Detailed information as to proposed return policy on all equipment**

- **Products**

- **Vendor shall provide equipment, materials and products that are new unless otherwise specified, of good quality and free of defects**

As a service provider, warranty information as expressed in this section is not applicable to GovDeals. GovDeals' auction platform is entirely web-based, and no software will be installed on any Sourcewell Member computer. Region 14 ESC and other public agencies participating in this contract are only required to have reliable internet access to utilize our self-service online auction platform.

System Security & Reliability

GovDeals provides security, antivirus, and firewalls capable of preventing the hacking of any auction information from the servers, and capable of preventing any bidder from learning the identity of another bidder. Since GovDeals' launch in 1999, our website has been up and running over 99% of the time.

Multiple security procedures are in place to provide data security and website reliability for GovDeals' clients. All traffic is encrypted via verified certificate authority (CA) certificate providing HTTP/S tunnels and guarding all customer data in transmission. In addition, all passwords and sensitive data are stored in a well-guarded facility that is staffed 24 hours a day, 7 days a week, providing access to the datacenter only with prior approval, biometric PIN and government-issued identification.

GovDeals employs many systems to ensure that its operations are secure from hacking or other disruption. These security systems include:

- LANDesk integrated with Kaspersky Anti-Virus, providing system patching and antivirus protection
- AlertLogic Log Manager and Threat Manager, providing daily analysis of infrastructure data and intrusion-detection systems backed up by a 24/7 Security Operations Center for constant monitoring
- Nessus and Qualys, providing internal weekly and monthly scans

The GovDeals system and website exist in a fully redundant environment. The site is load-balanced across multiple servers and is a true four-tier architecture. The infrastructure is hosted on the Microsoft Azure cloud platform, ensuring all data is replicated 3 times and there are no single points of failure in the underlying infrastructure. Application and infrastructure testing are done prior to releases in development, test, and stage environments to ensure the stability of the site and the infrastructure.

GovDeals utilizes multiple internal and external notification systems to ensure that the appropriate people are notified if there are any warnings, critical issues, or other matters that need immediate attention 24 hours a day, 7 days a week, and 365 days a year.

As with all software and hardware, maintenance downtime is periodically required to upgrade existing software with new versions and to load new enhancements to the production environment. Also, periodically new hardware is added to enhance the system and stay on the cutting edge of technology. Scheduled maintenance is usually performed on Thursday or Saturday mornings, when traffic to the website is minimal (generally around 6 a.m. ET). Clients will be notified prior to scheduled maintenance.

If a bidder was to log on to the website during the maintenance window, a message would appear explaining that the system is temporarily down for maintenance. All maintenance and upgrades to the GovDeals hardware and software provided over the term of the contract will be made at no additional cost to Region 14 ESC.

In the rare event a website outage occurs that is not scheduled, the GovDeals system has the ability to extend auctions for a given period agreed upon by the selling agency, or to withdraw the assets from auction and repost them if so desired. In either case, automatic system notifications will be emailed to any bidders and watchers of the auctions affected, letting them know the change in auction schedule.

GovDeals' Account Managers are also directly involved in ensuring their clients' auctions are restored and procedure is followed through by the GovDeals system. Your Account Manager will work with you directly as soon as feasibly possible to resolve any issue that may arise from system downtime. It is worth noting that throughout GovDeals' 20-year history, none of our clients have lost any money due to system downtime.

In addition, GovDeals' U.S.-based Bidder Services Help Desk receives all bidder calls, including regarding system availability or technical issues. If the influx of bidder calls causes the Bidder Services Help Desk phone lines to be busy, calls are automatically redirected to our Client Services Help Desk, which is trained to support bidders in these cases, as well. Therefore, in no instance should bidders be required to contact Region 14 ESC due to website disruptions, should such an event occur.

- **Construction**

- **Vendor shall perform services in a good and workmanlike manner and in accordance with industry standards for the service provided.**

Agreed. Setting GovDeals apart from the competition, we continue to properly and proactively scale our business so that we may deliver on our promises by hiring and retaining solid, hardworking, and dedicated employees in all regions of the U.S. and Canada that believe in what we do. Our extremely low turnover has allowed GovDeals to create a strong culture of shared success and ownership in the best practices that make us a committed partner in success.

Your GovDeals Team

GovDeals will provide easily accessible, highly responsive technical support and customer service to Region 14 ESC. Region 14 ESC will be given direct phone numbers and email addresses for each person on the account team. This team is comprised of the following:

- A dedicated Account Manager who will be Region 14 ESC's primary point of contact for any technical questions, advice, training, assistance loading auctions, etc., throughout the duration of the business relationship. Your Account Manager may be reached by cell phone or email 24 hours a day, 7 days a week and will provide on-site and remote support whenever needed.
 - A customer support help desk team to provide additional service and support.
 - A regional Business Development Manager to confirm that the service provided by GovDeals meets Region 14 ESC's specific needs and requirements and to ensure contract compliance.
 - A marketing support team to market Region 14 ESC's assets to targeted bidders to maximize competition and return on investment.
 - Customer Service to help bidders register and ensure they comply with the terms and conditions of Region 14 ESC's auctions.
 - An accounting team to ensure Region 14 ESC's auction sales and proceeds are properly reconciled and remitted weekly.
- **The following is a list of suggested (but not limited to) Auction Services categories. List all categories along with manufacturer that you are responding with:**

GovDeals auctions all possible categories of government surplus with the exception of livestock, pornography, and assets portraying offensive content. A list of the categories currently listed on GovDeals.com is provided on the following page. All various manufacturers of listed assets are accepted for sale on GovDeals.com.

Available Categories on GovDeals.com

Agriculture Equip/Commodities	Confiscated/Forfeited/Personal Property	Industrial Pumps and Compressors	Portable Buildings and structures
Alarm and Fire Protection Systems	Consumer Kitchen	iPads, Tablets, and eReaders	Printing and Binding Equipment
All Terrain Vehicles	Containers – Storage/Shipping	Janitorial Equipment	Public Safety and Control
All Vehicles (Restricted)	Cranes	Jewelry and Watches	Public Utility Equipment
Ambulance/Rescue	Dairy Equipment	Knives / Multi-Tools	Pump
Animal Equipment, Cages and Feed	Dental Equipment and Supplies	Laboratory Equipment	Pump Parts and Accessories
Arts & Crafts	Displays and Exhibit Stands	Laboratory Pumps and Tubing	Rags
Asphalt Equipment	Educational	Laundry Equipment	Rail Equipment and Accessories
Audio/Visual Equipment	Election Equipment	Library Equipment	Real Estate / Land Parcels
Automobiles	Electrical Supplies	Licenses/Permits	Real Estate Tax Liquidations - Pennsylvania
Automobiles (Classic/Custom)	Electronics, Personal	Lighting/Fixtures	Recovered Items
Aviation	Elevators, Parts and Equipment	Liquor Licenses	Recyclable Materials
Bags, All Types	Engineering Equipment and Supplies	Lost/ Abandoned Property	Remediation Equipment
Barber & Beauty Shop Equipment	Equipment, Heavy / Construction	Lumber	Road/Highway/Bridge Supplies
Barrels & Drums	Exercise Equipment	Machinery	Scales and Weighing Apparatus
Batteries, All Types	Fine Art	Mailing Equipment	School Equipment
Bicycles	Fire and Police Equipment	Material Handling Equipment	Security Equipment
Boats & Marine Supplies	Fire Trucks	Medical Equipment and Supplies	Simulators
Books/Manuals	Firearms Accessories	Medication Dispensing and Measuring	Snow Removal Equipment
Builders Supplies	Firearms and Live Ammunition	Metal, Scrap	Sponsorships/Promotions
Buses, Transit and School	First Aid	Metals, Precious	Sporting Equipment
Cafeteria and Kitchen Equipment	Food	Miscellaneous Vehicles	Survey Equipment
Chemicals, All Types	Forklifts	Mortuary Items	SUV
Clocks	Fueling Equipment	Motor Homes / Travel Trailers	Sweeper - Parking Lot/Warehouse
Clothing/Linens	Furniture/Furnishings	Motorcycles	Sweeper - Street
Collectibles	Gambling Machines and Equipment	Mowing Equipment	Tanks
Commercial Catering and Restaurant	Garbage	Music/Musical Equipment	Televisions
Commercial Furnaces	Garbage and Refuse Containers	Networking and Wireless Devices	Tires and Tubes
Commodities / General Merchandise	Garbage Trucks	Nursery/Horticulture/Landscaping	Tools, All Types
Communication/Electronic Equipment	Generators	Office Equipment/Supplies	Towers - Water/Fire/Transmission
Compressor Parts and Accessories	Glass	Oils, Waste	Tractor - Farm
Compressors	Golf Course Equipment	Outdoor Living	Traffic Signals and Controls
Computer Accessories	Grandstands and Bleachers	Paper and Paper Products	Trailers
Computer Hardware	Health and Beauty	Parking Meters	Trucks, Heavy Duty 1 Ton and over
Computer Monitors	Highway Equipment	Permanent Buildings	Trucks, Light Duty under 1 Ton
Computer Printers, Scanners and Copiers	Holiday/Seasonal Items	Photographic Equipment	Vans
Computer Software	HVAC Equipment	Pipe, Valves and Fittings, Industrial	Vehicle Equipment/Parts
Computers, Parts and Supplies	Industrial Compressors	Playground / Amusement Park Equipment	Vending Equipment
Computers: Desktops and All-In-Ones	Industrial Equipment, General	Plumbing Equipment and Supplies	Welding Equipment
Computers: Laptops	Industrial Pumps	Pool Supplies and Equipment	Woodworking Equipment

Tab 7 – Pricing

Our proposed pricing has been electronically submitted as a separate file in the Bonfire portal.

Tab 8 – Value Added Products and Services

- **Include any additional products and/or services available that vendor currently performs in their normal course of business that is not included in the scope of the solicitation that you think will enhance and add value to this contract for Region 14 ESC and all NCPA participating entities.**

Auction Timeline

GovDeals offers a comprehensive, turnkey, live web-based auction platform for Region 14 ESC's surplus sales needs. We will provide online auction services, recordkeeping, server security and auction website reliability, marketing services, payment collection, and hands-on training and support in order to ensure the successful operation of your government's surplus property auctions. The GovDeals auction platform can be used on an ongoing, as-needed basis, and assets are auctioned as-is, where-is, and without warranty.

Although our platform is designed for the efficiency of self-service, GovDeals is committed to sharing our strategy knowledge with Region 14 ESC through very interactive and hands-on service. We combine an easy-to-use website, a large and targeted bidder audience, knowledge of auction best practices, a robust marketing program, and a history of compliance with government requirements and regulations, to offer a service that is unequalled by other vendors.

During auctions, Region 14 ESC will be able to monitor its online auctions and answer questions from bidders. Auctions can be withdrawn at any time by Region 14 ESC or by GovDeals at Region 14 ESC's request.

When the auction closes, GovDeals will provide documentation of the sale and will collect payment from buyers. Buyers will then schedule removal appointments with Region 14 ESC. Throughout the auction cycle, GovDeals will also provide dedicated service for problem solving and case-by-case strategy recommendations, including marketing, best practices, remittance and recordkeeping services, and technical support.

The general timeline of the online auction process is as follows:



After an asset is declared surplus, Region 14 ESC should take photographs and enter descriptive details on an asset inspection form provided by GovDeals.



Region 14 ESC will upload photos and transcribe information from the asset inspection forms into the simple, one-page auction creation template within Region 14 ESC's GovDeals account. GovDeals' auction calculator can recommend starting bid, bid increment, and auction dates for the auctions; these values can also be input manually.



For high-value and particularly specialized assets, a marketing plan will be developed by GovDeals' Marketing Department and, upon request, will be presented to Region 14 ESC for advance review and approval prior to auction. Marketing campaigns will run while the auction is open for online bidding.



The auction(s) will be open for bidding for 7-10 days, in most cases. While the auction is live, Region 14 ESC can monitor progress of its auctions at www.GovDeals.com. Region 14 ESC should answer any bidder questions that may be posted via the GovDeals Q&A system. Region 14 ESC's Account Manager will also monitor auctions for quality assurance.



After the auction has ended, Region 14 ESC will automatically be emailed a Seller's Certificate with details of the sale and contact information for the winning bidder; and the winning bidder will automatically be emailed award notification(s) with a link(s) to the Buyer's Certificate(s) with sale and payment details.



The winning bidder is responsible for making payment on GovDeals.com within 5 business days after auction close (this time period may be shortened or lengthened by Region 14 ESC if desired). Upon the buyer's successful payment by credit/debit card (Visa, MasterCard, Discover, and American Express are accepted), PayPal, or wire transfer, Region 14 ESC will receive notification that payment has been made, along with the Bill of Sale.



The buyer is required to pick up assets within 10 business days after auction close (this time period may also be adjusted by Region 14 ESC if desired). The winning bidder is responsible for scheduling an asset removal appointment with Region 14 ESC. At pickup/removal, the winning bidder must present photo ID and Region 14 ESC should verify the bidder's documentation. After both the buyer and Region 14 ESC representative sign the GovDeals Bill of Sale, the asset may be released to the winning bidder. The signed Bill of Sale, and any other documentation as desired, may be uploaded to the closed auction for recordkeeping purposes.



When Region 14 ESC marks the asset "Picked Up" in the GovDeals system, GovDeals will remit payment for the asset. Assets marked "Picked Up" by Friday will be included in the next week's payment cycle. GovDeals will withhold the agreed-upon fee and will electronically remit the balance to Region 14 ESC. If applicable, GovDeals will also remit taxes to the appropriate taxing authorities.



Region 14 ESC's remittance payment may be sent to multiple accounts as desired, such as individual selling departments. Even if sent to a general fund, data can easily be separated out for auditing purposes using a department code, and all reports are exportable to Excel.



GovDeals accepts responsibility for chargebacks and fraud that may occur, so Region 14 ESC will not be liable for any payment disputes. GovDeals may request a copy of the signed Bill of Sale from Region 14 ESC in the case of a payment dispute after an asset has been removed by the buyer.



Detailed Reporting to Ensure Compliance with Region 14 ESC's Surplus Policy

Just as procurement departments routinely use modern procurement portals for contracts, purchasing, and vendor communication on the front end (and often utilize asset management software while items are in service), procurement officials need transparency and detailed reporting on the back end as they dispose of surplus assets. The use of technology enables procurement officials to operate and monitor the entirety of their purchasing and disposition processes while spending taxpayer dollars efficiently and transparently.

Through GovDeals' robust online platform, your procurement department and end users will have full transparency through secure auditable reporting of surplus sale items, the number of bids received, date and time of each bid, and the names of winning bidders, as well as cumulative data in any date range chosen. These real-time reports will provide purchasing officials with peace of mind that their processes are indeed compliant with their surplus disposition policies. Additionally, the most recent 12 months of GovDeals' online auction results may be viewed by anyone searching at GovDeals.com, providing transparency to the general public.

GovDeals will record all bids and provide real-time reporting and summary reports within your account. Users will have 24/7 access to an array of real-time reports, as well as the ability to view a detailed bid history and audit trail of all Region 14 ESC's auctions at any time during the auction or after its close, without expiration or archiving.

GovDeals' interactive reports are accurate and detailed, enabling Region 14 ESC to track all assets from the time they are loaded into the GovDeals system until they are sold and proceeds are collected. GovDeals' reports can be viewed online, sorted, printed, and/or exported to Microsoft Excel. Many reports can be customized to unique needs Region 14 ESC may have. Whether under contract with GovDeals or not, you will continue to have perpetual access to its GovDeals reports without limitation or expiration – ever.

Invoicing Report

The Invoicing Report, also referred to as the reconciliation statement, details all assets sold each month. This statement is available to the seller to summarize the month's financial transactions. The report, available in PDF and hard copy, displays item description, inventory ID number, date sold, sold amount, fee percentage and amount, seller/buyer certificate ID number, and credit details if any.

Total sold amount for the month is also included on this report, as well as the total fee amount. While the vast majority of selling governments elect GovDeals to withhold our fees and remit the net proceeds, this report also serves as the monthly invoice for sellers that collect their own buyer payments or prefer to receive gross proceeds. In these cases, the Invoicing Report will provide a calculation of total fee amount due to GovDeals with terms of net 30 days.

Asset Description	Inventory ID	Date Sold	Sold \$	Fee %	Fee \$	Certificate ID	Credit Date	Credit \$
Street Broom-Pull Behind / Used / DS16-0251-1	DS16-0251-15 / WKKCC /	1/14/16	\$27.00	0	\$0.00*	199-1114161930-6897	Credit	Reversal
Hunter Wheel Balance Machine / Used / DS17-00	DS17-0088-1 / Bullitt	1/16/17	\$152.00	MIN	\$0.00*	215-0116171930-6897		
2006 EX GO Golf Cart / Usable / Unit 15 / DS1	Unit 15 / DS17-0085-1	1/16/17	\$2,130.00	MIN	\$0.00*	217-0116171954-6897		
Cushman 5th Wheel Top Dresser / Used But Read	DS16-0259-2 / Top Dre	1/19/17	\$750.00	MIN	\$0.00*	214-0119172000-6897		
2004 EZ GO Golf Cart / Usable / Unit 5 / DS17	DS17-0085-2 / Unit 5	1/23/17	\$1,527.00	MIN	\$0.00*	218-0123171939-6897		
Snap-On Tire Changer / Used / Works / DS17-00	DS17-0088-2 / Tire Ch	1/23/17	\$877.00	MIN	\$0.00*	216-0123172000-6897		
2004 EZ GO Golf Cart / Usable / Good / DS17-0	DS17-0085-5 / Unit 38	1/30/17	\$2,070.00	MIN	\$0.00*	219-0130171954-6897		
			\$7,506.00		\$0.00			\$0.00

No money is due; this statement is for your records only. Credit will be applied in the same month they are entered in the GovDeals system. If you have any problems or questions, please contact Accounting at 1-800-813-0156 option 4. Thank you! * denotes fee was withheld by GovDeals		Total Fees: \$0.00 Prior Sales Credits: \$0.00 Current Credits: \$0.00 Fees Withheld: \$0.00
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Invoicing Report: Departmental Option

The Invoicing Report can be departmentalized. Even if proceeds are sent to a general fund, departmental invoicing is available, wherein invoices are separated by department to facilitate efficient reconciliation.

Below are examples of Departmental Billing invoices and reports that many of our large municipal clients find extremely beneficial to centralize their surplus procedure and accounting reconciliation, while maintaining divisional autonomy in the day-to-day operation.

GovDeals		Cedar Rapids, IA City Services - Information Technology 101 1st St SE Cedar Rapids, IA 52401-1205		Agency Contact: Lori Haskell Invoice #: 484-052016 Invoice Date: 5/1/2016-5/31/2016 Due Date: 6/30/2016		
Asset Description	Inventory ID	Date Sold	Sold \$ Fee %	Fee \$ Certificate ID	Credit Date	Credit \$
HP Printers - Lot 194	30-16	5/8/16	\$90.00 MIN	\$5.00* 1750-0506161900-484		
HP Storage Equipment - Lot 1	44-16	5/16/16	\$10.00 MIN	\$5.00* 1764-0516161900-484		
HP 1-U Rack Mount Server - Lot 4	45-16	5/16/16	\$5.00 MIN	\$5.00* 1765-0516161915-484		
HP 2-U Rack Mount Server - Lot 5	46-16	5/16/16	\$5.00 MIN	\$5.00* 1766-0516161930-484		
Lenel 4-U Generic Server / Workstation - Lot	47-16	5/17/16	\$5.00 MIN	\$5.00* 1767-0517161900-484		
HP 1-U Rack Mount Server - Lot 7	48-16	5/17/16	\$8.50 MIN	\$5.00* 1768-0517161915-484		
HP 1-U Rack Mount Server - Lot 8	49-16	5/17/16	\$7.00 MIN	\$5.00* 1769-0517161930-484		
Server Memory (RAM) Lot 9	57-16	5/17/16	\$16.00 MIN	\$5.00* 1777-0517161945-484		
HP Power Supplies - Lot 10	58-16	5/17/16	\$5.00 MIN	\$5.00* 1778-0517162000-484		
NetApp Data Storage Equipment - Lot 2	60-16	5/30/16	\$11.00 MIN	\$5.00* 1780-0530161900-484		
NetApp Data Storage Equipment - Lot 3	61-16	5/30/16	\$11.00 MIN	\$5.00* 1781-0530161915-484		
			\$173.50	\$55.00		\$0.00
No money is due; this statement is for your records only. Credit will be applied in the same month they are entered in the GovDeals system. If you have any problems or questions, please contact Accounting at 1-800-613-0156 option 4. Thank you! * denotes fee was withheld by GovDeals					Total Fees: \$55.00 Prior Sales Credits: \$0.00 Current Credits: \$0.00 Fees Withheld: \$55.00	

GovDeals		Cedar Rapids, IA City Services - Fleet 101 1st St SE Cedar Rapids, IA 52401-1205		Agency Contact: Lori Haskell Invoice #: 484-052016 Invoice Date: 5/1/2016-5/31/2016 Due Date: 6/30/2016		
Asset Description	Inventory ID	Date Sold	Sold \$ Fee %	Fee \$ Certificate ID	Credit Date	Credit \$
1988 GMC TK30903 (Unit 4-1080)	37-16	5/2/16	\$1,407.63 5.00	\$70.38* 1756-0502161900-484		
1992 Ford F350 (Unit 4-1160)	38-16	5/2/16	\$3,350.00 5.00	\$167.50* 1757-0502161915-484		
1995 GMC 7000 Topkick (Unit 1-0340)	39-16	5/2/16	\$3,550.00 5.00	\$177.50* 1758-0502161930-484		
2000 International 4700 (Unit 1-0350)	40-16	5/3/16	\$5,800.00 5.00	\$295.00* 1759-0503161900-484		
John Deere ATV (Unit 4-813)	42-16	5/3/16	\$1,450.00 5.00	\$72.50* 1761-0503161930-484		
1990 Trailking Flatbed Lowboy Trailer (Unit 1	41-16	5/4/16	\$14,000.00 5.00	\$700.00* 1760-0504161137-484		
2000 Taylor Dunn Electric Cart - Unit 2-0700	50-16	5/12/16	\$800.00 5.00	\$40.00* 1770-0512161900-484		
2003 Taylor Dunn Electric Cart - Unit 2-281	51-16	5/12/16	\$1,100.00 5.00	\$55.00* 1771-0512161915-484		
2009 Ford Crown Victoria - Unit 5-0940	52-16	5/12/16	\$725.00 5.00	\$36.25* 1772-0512161930-484		
2007 Ford Crown Victoria - Unit 5-060	54-16	5/13/16	\$500.00 5.00	\$25.00* 1774-0513161900-484		
EZ GO Electric Cart - Unit 2-285	55-16	5/13/16	\$222.50 5.00	\$11.12* 1775-0513161915-484		
2005 Ford Crown Victoria - Unit 5-1220	56-16	5/13/16	\$1,000.00 5.00	\$50.00* 1776-0513161930-484		
Rolomat Trailer Mounted Tree Spraying Unit	59-16	5/18/16	\$205.00 5.00	\$10.25* 1779-0518161900-484		
1999 Dodge Ram Topper - #4-323	53-16	5/31/16	\$20.00 MIN	\$5.00* 1773-0531161900-484		
			\$34,230.13	\$1,715.50		\$0.00
No money is due; this statement is for your records only. Credit will be applied in the same month they are entered in the GovDeals system. If you have any problems or questions, please contact Accounting at 1-800-613-0156 option 4. Thank you! * denotes fee was withheld by GovDeals					Total Fees: \$1,715.50 Prior Sales Credits: \$0.00 Current Credits: \$0.00 Fees Withheld: \$1,715.50	

GovDeals		Cedar Rapids, IA Usher's Ferry 101 1st St SE Cedar Rapids, IA 52401-1205		Agency Contact: Lori Haskell Invoice #: 484-052016 Invoice Date: 5/1/2016-5/31/2016 Due Date: 6/30/2016		
Asset Description	Inventory ID	Date Sold	Sold \$ Fee %	Fee \$ Certificate ID	Credit Date	Credit \$
Lakeside Parlor Pump Organ	43-16	5/4/16	\$108.00 5.00	\$5.40* 1762-0504161900-484		
			\$108.00	\$5.40		\$0.00
No money is due; this statement is for your records only. Credit will be applied in the same month they are entered in the GovDeals system. If you have any problems or questions, please contact Accounting at 1-800-613-0156 option 4. Thank you! * denotes fee was withheld by GovDeals					Total Fees: \$5.40 Prior Sales Credits: \$0.00 Current Credits: \$0.00 Fees Withheld: \$5.40	

Sold Assets Report

Ad hoc reporting options and example report shown

Our clients' most-utilized tool, the Sold Assets Report provides detailed data of all assets sold within any selected date range. With the ability to export to Microsoft Excel with a single click, this report can be easily imported into the seller's other recordkeeping systems, merged with additional inventory data, or filtered by department, category, etc.

More than 59 data fields can be reported with this ad hoc reporting tool, such as:

- ◆ Asset details: description, inventory ID, make/brand, model, VIN, mileage, category, status, tier (internal reallocation), etc.
- ◆ Seller filters: department, name/address of asset's physical location, seller's POC for the asset, etc.
- ◆ Auction data: starting bid, reserve amount, bid increment, number of hits to the auction page, number of bids placed, etc.
- ◆ Buyer info: name, company, city, state, and extended info (buyer's user ID, name for vehicle title, full address)
- ◆ Monetary data: sold amount, fee, net results, buyer's premium amount, tax amount and percentage if applicable, additional fee info (such as shipping/storage fee paid to seller by buyer), remittance payment number; and total sold amount, total fee, total net results, total taxes, etc.
- ◆ Timeline: auction start/end dates and times, buyer payment date, asset pick up date, remittance payment date.

Sold Asset Report

Select any of the items to display the data or [check all items](#).

Asset			
<input type="checkbox"/> Asset ID	<input type="checkbox"/> Asset POC	<input type="checkbox"/> Category	<input type="checkbox"/> Department
<input type="checkbox"/> Description	<input type="checkbox"/> Inventory ID	<input type="checkbox"/> Location Name	<input type="checkbox"/> Dept #
<input type="checkbox"/> Tier	<input type="checkbox"/> Secondary Inventory ID	<input type="checkbox"/> Location Address	<input type="checkbox"/> Status
<input type="checkbox"/> VIN/Serial #	<input type="checkbox"/> Make / Brand	<input type="checkbox"/> Model	<input type="checkbox"/> Miles/Hours
<input type="checkbox"/> Year	<input type="checkbox"/> Long Description	<input type="checkbox"/> Title Restriction	<input type="checkbox"/> Authorized Bid Restriction
<input type="checkbox"/> Weight	<input type="checkbox"/> Weight Type		
Auction			
<input type="checkbox"/> Starting Bid	<input type="checkbox"/> Reserve	<input type="checkbox"/> Bid Increment	<input type="checkbox"/> # of Visitors
<input type="checkbox"/> # of Bids	<input type="checkbox"/> Start Date	<input type="checkbox"/> End Date	<input type="checkbox"/> # of Hits
<input type="checkbox"/> Auction Type	<input type="checkbox"/> Payment Rem Dt	<input type="checkbox"/> Removal Rem Dt	<input type="checkbox"/> Auto Extension
Buyer			
<input type="checkbox"/> Full Name	<input type="checkbox"/> Agency/Company	<input type="checkbox"/> City	<input type="checkbox"/> State/Province
<input type="checkbox"/> Title To	<input type="checkbox"/> Extended Info	<input type="checkbox"/> Country	<input type="checkbox"/> ID #
Monetary			
<input type="checkbox"/> Additional Fees	<input type="checkbox"/> Sold Amount	<input type="checkbox"/> Tax	<input type="checkbox"/> GovDeals Fee
<input type="checkbox"/> Picked Up Date	<input type="checkbox"/> Net Results	<input type="checkbox"/> Tax %	<input type="checkbox"/> Paid Date
<input type="checkbox"/> Credit Reason	<input type="checkbox"/> Check Date	<input type="checkbox"/> Bill of Sale Other \$	<input type="checkbox"/> Credit Date
<input type="checkbox"/> Check #	<input type="checkbox"/> Buyer's Premium	<input type="checkbox"/> Bill of Sale Other \$ Description	<input type="checkbox"/> Seller Payment
<input type="checkbox"/> Admin Fee			
Start Date: <input type="text"/>		End Date: <input type="text"/>	
or <input type="checkbox"/> Check here to get all assets from the beginning.			
or Search by Payment #: <input type="text"/>			
<input type="checkbox"/> Hide credits taken outside of date range			
<input type="checkbox"/> Hide all credits			
<input type="checkbox"/> Export to Excel			
<input type="button" value="Continue"/>			

ID	Description	Category	Buyer	Sold Amount	Bids	Auction Ended	Status
1	2004 Eurocopter (Airbus) AS350B2 Helicopter	Aircraft and Av	Michael	\$818,000.00	3	6/11/15 3:00 PM	PU
38	One Lot of Assorted Video and Photography Equipment.	Photographic Eq	michael	\$615.00	26	6/11/15 6:06 AM	PU
48	One Lot of (8) Kooltronic Air Conditioners Model: KA4C1.5NMVX	Industrial Equi	rafael	\$160.00	7	6/11/15 8:06 PM	PU
49	13-2184/2001 Lanco Law Enforcement Armored Vehicle, Bearcom	Automobiles (Re	Dennis	\$23,500.00	0	6/12/15 3:35 PM	PU
52	Merits Electric Powered Wheel Chair Atlantis 1	Health and Beau	LOUISE	\$265.00	15	6/26/15 8:12 PM	PU
66	Lot of 16 Refrigeration Compressors	Compressors	Ronald	\$210.00	11	6/26/15 8:00 PM	PU
68	One lot of (9) Used Turbo Units	Vehicle Equipme	JOSEPH	\$150.00	1	6/12/15 5:01 PM	PU
74	One lot of dive equipment	Boats and Marin	James	\$120.99	5	6/16/15 11:55 AM	PU
77	One lot of 2 Junkin MC-100 mortuary cots	Mortuary Items	Robert	\$200.00	3	6/26/15 8:00 PM	PU
78	595692/One Peak Beam high intensity searchlight	Sporting Equipm	Eduardo	\$110.01	6	6/26/15 8:00 PM	PU
79	One lot of plastic interlocking paver mats.	Outdoor Living	Charles	\$2,010.00	67	6/26/15 8:24 PM	PU
80	811647/One Hewlett Packard Design jet T610	Computers, Part	roberto	\$100.00	2	6/26/15 8:00 PM	PU
81	586843/ Engle Dental system/dental chair and dental light	Medical/Dental	Aida	\$305.00	8	6/26/15 8:12 PM	PU
82	Generac Centurion 15000 watt electric generator	Generators	Michael	\$1,300.00	26	6/26/15 8:06 PM	PU
84	One lot of metal pipe	Pipe, Valves, a	Mohammed	\$4,475.00	134	6/26/15 8:27 PM	PU
86	701842/ Steam Kettle	Cafeteria and K	Manuel	\$630.00	7	6/26/15 8:03 PM	PU
				\$852,151.00			

Bill of Sale

A Bill of Sale will be automatically populated with the seller's information (including Agency logo/seal if desired); the winning bidder's name; all of the information regarding the asset sold, such as inventory number, VIN, make, model, etc.; sale price, tax amount if applicable; payment date and method; and the date sold. The Bill of Sale can be emailed to the winning bidder or printed and given to the bidder when he/she arrives to pick up the item won at auction.

The Bill of Sale contains a disclaimer: "Asset is sold as is, where is, and without warranty. Once the asset is removed from the seller's premises, there is no refund of monies previously paid." This language may be customized. Region 14 ESC is encouraged to obtain a Bill of Sale for every item picked up in order to retain a document the buyer has signed agreeing that no money will be refunded. The signed Bill of Sale may be uploaded to the completed auction.

[Print](#) | [Email](#) | [Edit](#) | [Close](#)



Raleigh, NC
222 W Hargett St
Raleigh, NC 27601-1316

Bill of Sale Date: 10 Jan 2022		Bill of Sale Number: 1102022	
Asset ID: 3238		Inventory ID: 1108 (Asset# 15499)	

Description of Property	Award Amount
2011 Ford F-250 SD XL Regular Cab 4WD Utility Body Pickup	18840.00

Asset Information			
	Year: 2011	Make/Brand: Ford	Model: F-250 SD VIN/Serial: 1FD7X2B6XBEB33129
Meter: 67456 Miles (Accurate?: Yes)		Title Restriction: Not Applicable	

Sale Information	
Actual Sold Amount: USD \$18,840.00	Paid On: 11 Jan 2022 by Wire Transfer
Other Amount: USD \$0.00	Other Amount Description:
Buyer's Premium: USD \$2,355.00	
Total Amount: USD \$21,195.00	

Baldwin Automotive LLC 680 Old Easley Hwy Greenville, SC 29611 USA Baldwinauto1@aol.com 8642955808	Asset is sold as is, where is and without warranty. Once the asset is removed from the seller's premises there is no refund of monies previously paid. Buyer/Agent Signature: _____ Print Name: _____ Date: _____
---	--

Current Bid Report

The Current Bid Report allows the seller to manage its current live auctions, with visibility of high bid amounts, reserve pricing, number of bids, auction end date and time, website traffic (hits and visitors), and the number of users who have added each auction to their watch lists.

This is an ad hoc report that may be customized and may be exported to Microsoft Excel.

Current Bid Report

Select any of the items to display the data or [check all items](#).

Asset ID Inventory ID Description Location
 Asset POC Reserve Opening Bid Current Bid
 # of Bids Bid Increment End Date # of Visitors
 # of Hits # of Watchers Tier Auto Extension

Include Assets with no Bids
 Export to Excel

2 auctions returned.

ID ↑	Inventory ID	Description	Auction Type	Reserve	Opening Bid	Current Bid	# Bids	Auction End	# Visitors	# Hits	# Watchers
101	4355	2008 Ford Expedition XLT 4WD	Online Auction	\$0.00	\$1,500.00	\$1,775.00	6	30 Dec 2021 01:15 PM ET	2,349	2,788	4
102	4583	2015 Ford Econoline E-350 Super Duty	Online Auction	\$0.00	\$1,500.00	\$1,625.00	4	30 Dec 2021 11:15 AM ET	2,166	2,685	9
				\$0.00		\$3,400.00					

Paid For/Picked Up Reports

Paid For/Picked Up Reports can be generated within a seller’s GovDeals account to display all items sold at auction, separated by status. These reports are exportable to Microsoft Excel.

This three-part “PPU Report” provides real-time status lists of items that have not been paid for; those that have been paid for but have not yet been picked up; and those that have been paid for and have been picked up.

Examples of reports shown are, top to bottom:
“Not Paid,” “Paid, Not Picked Up,” & “Paid & Picked Up”

All of the PPU reports include the asset ID, inventory number, description, auction end date and time, high bid amount, sales taxes, seller-imposed fees to buyer, GovDeals fee amount, and buyer’s total payment amount. Date of payment is also included on the “Paid” and “Paid & Picked Up” reports.”

The “Not Paid” and “Paid, Not Picked Up” reports include a reminder feature that enables the seller to, with a single click, send a notification to the winning bidder reminding him or her that the payment or pick-up deadline has passed. Reminders can be automated or sent manually. These reports also contain a new “Add Note” feature, which allows City’s users to leave notes on the current status of the transaction (i.e., “buyer given additional week to pay”).

The payment reminder email includes payment instructions and a link to the auction won, as well as amount due. All reminder emails also include a direct link to the specific seller’s Terms and Conditions that outline the payment terms and default penalties.

The “Paid & Picked Up” report also indicates the status of the seller’s remittance payment from GovDeals, including the number of the GovDeals payment to the seller.

Paid For & Picked Up Report

Filter by: Not Paid

Asset POC: All | Location: All | Buyer: All

Submit | Export to Excel

ID	Inv ID	Description	Buyer Name	End Date/Time	Type	High Bid	Tax	Add'l Fees	Total	GovDeals Fee	Net Pay	Status	Last Reminder	Reminder	Notes
783	784	Snapper Push Mower (S5)	Vicko Leadin	23 Dec 2021 12:46 PM ET	USD	\$32.00	** \$2.40	\$34.40	\$34.40	-\$5.00	\$27.00	Not Paid	27 Dec 2021 09:01 AM ET	Remind	Add Note
784	785	Snapper Commercial Push Mower (S4)	Vicko Leadin	23 Dec 2021 12:50 PM ET	USD	\$47.00	** \$3.66	\$50.66	\$50.66	-\$5.00	\$42.00	Not Paid	27 Dec 2021 09:01 AM ET	Remind	Add Note
786	787	Snapper Commercial Push Mower (S6)	Vicko Leadin	23 Dec 2021 12:58 PM ET	USD	\$32.00	** \$2.40	\$34.40	\$34.40	-\$5.00	\$27.00	Not Paid	27 Dec 2021 09:01 AM ET	Remind	Add Note
785	788	Steel Flag Pole	Amy Shaw	23 Dec 2021 03:00 PM ET	USD	\$343.00	** \$26.73	\$369.73	\$369.73	\$17.15	\$325.85	Not Paid	27 Dec 2021 09:01 AM ET	Remind	Add Note
\$454.00 \$35.37 \$0.00 \$489.37										\$32.15 \$421.85					

Taxes are applied to the sale price and other related fees.

Paid For & Picked Up Report

Filter by: Paid, Not Picked Up

Asset POC: All | Location: All | Buyer: All

Submit | Export to Excel

ID	Inv ID	Description	Buyer Name	End Date/Time	Type	High Bid	Tax	Add'l Fees	Total	GovDeals Fee	Net Pay	Paid	Status	Last Reminder	Reminder	Notes
781	782	Snapper Lawn Mower (S1)	charles walton	23 Dec 2021 12:34 PM ET	USD	\$20.00	** \$1.56	\$21.56	\$21.56	\$0.00	\$10.00	27 Dec 2021				Remind Add Note
782	783	Craftman Push Mower (S2)	Chris Brewer	23 Dec 2021 12:41 PM ET	USD	\$22.00	** \$1.71	\$23.71	\$23.71	-\$5.00	\$17.00	24 Dec 2021				Remind Add Note
785	786	Snapper Push Mower (S5)	Chris Brewer	21 Dec 2021 12:55 PM ET	USD	\$26.00	** \$2.03	\$28.03	\$28.03	-\$5.00	\$21.00	24 Dec 2021				Remind Add Note
787	788	Cub Cadet Lawn Mower (S7)	DAVIDSON HENNING	23 Dec 2021 01:01 PM ET	USD	\$12.00	** \$0.84	\$12.84	\$12.84	-\$5.00	\$7.00	23 Dec 2021				Remind Add Note
788	789	Toro COC 2000 Snow Blower	Jeff Ford	23 Dec 2021 01:38 PM ET	USD	\$12.00	** \$0.94	\$12.94	\$12.94	-\$5.00	\$7.00	23 Dec 2021				Remind Add Note
781	790	Livestock Falm Gates	Neil Frutley	23 Dec 2021 01:38 PM ET	USD	\$305.00	** \$23.77	\$328.77	\$328.77	-\$15.75	\$286.75	28 Dec 2021				Remind Add Note
780	791	Two electrical enclosures, boxes, wattmeters	Adam Bussey	23 Dec 2021 01:45 PM ET	USD	\$10.00	** \$0.78	\$10.78	\$10.78	-\$5.00	\$0.00	23 Dec 2021				Remind Add Note
781	792	Municipal Swimming Pool Diving Board (D1)	Scott Miller	23 Dec 2021 01:53 PM ET	USD	\$110.00	** \$8.57	\$118.57	\$118.57	-\$5.00	\$104.50	23 Dec 2021				Remind Add Note
780	793	Municipal Swimming Pool Diving Board (D2)	Scott Miller	23 Dec 2021 01:57 PM ET	USD	\$102.00	** \$7.95	\$109.95	\$109.95	-\$5.15	\$98.00	23 Dec 2021				Remind Add Note
781	794	Municipal Swimming Pool Diving Board (D3)	Heath Clavett	23 Dec 2021 01:58 PM ET	USD	\$81.00	** \$6.78	\$87.78	\$87.78	-\$5.00	\$80.00	24 Dec 2021				Remind Add Note
784	795	Distler Fire Hydrant (H13)	Seth Westpac	23 Dec 2021 02:02 PM ET	USD	\$43.00	** \$3.35	\$46.35	\$46.35	-\$5.00	\$36.00	23 Dec 2021				Remind Add Note
786	797	Julin Docks 3025 Pails	charles walton	20 Dec 2021 02:55 PM ET	USD	\$10.00	** \$0.78	\$10.78	\$10.78	-\$5.00	\$0.00	28 Dec 2021				Remind Add Note
786	798	Misc. Tooling, binders	Jim Schulte	28 Dec 2021 03:08 PM ET	USD	\$10.00	** \$0.78	\$10.78	\$10.78	-\$5.00	\$0.00	28 Dec 2021				Remind Add Note
\$789.00 \$69.94 \$0.00 \$858.94										\$76.85 \$883.16						

Taxes are applied to the sale price and other related fees.

Update Assets

Paid For & Picked Up Report

Filter by: Paid, Picked Up

Search by Payment#:

Auction ended between: Start Date: 6/1/2016 | End Date: 6/30/2016

Submit | Export to Excel

ID	Inv ID	Description	Buyer Name	End Date/Time	High Bid	Tax	Add'l Fees	Total	GovDeals Fee	Net Pay	Picked Up	Payment #	Payment Date	
827	827	Alamo Auto Lifts	Jeremiah	6/1/16 11:00 AM	\$1,275.00	\$105.19	\$1,380.19	\$1,380.19	-\$95.02	\$1,284.57	6/20/2016	81098	6/30/16	
828	828	Overhead Doors	Garry	6/1/16 11:30 AM	\$105.00	\$8.66	\$113.66	\$113.66	-\$7.87	\$105.79	6/29/2016	81540	7/7/16	
829	829	Exercise Station	Caesar	6/1/16 12:00 PM	\$600.00	\$54.45	\$654.45	\$654.45	-\$49.50	\$604.95	6/15/2016	80897	6/22/16	
830	830	Weight Rack	Justin	6/1/16 12:30 PM	\$385.00	\$31.76	\$416.76	\$416.76	-\$28.87	\$387.89	6/3/2016	79809	6/9/16	
831	831	Weight Lifting Equipment	Jesus	6/1/16 1:00 PM	\$290.00	\$23.92	\$313.92	\$313.92	-\$21.75	\$292.17	6/9/2016	80231	6/15/16	
832	832	1999 Buick Regal GS	Herbert	6/15/16 10:09 AM	\$550.00	\$0.00	\$550.00	\$550.00	-\$41.25	\$508.75	6/20/2016	81098	6/30/16	
833	833	1990 Nissan Stanza XE	Roberto	6/15/16 10:30 AM	\$70.00	\$0.00	\$70.00	\$70.00	-\$5.25	\$64.75	6/20/2016	81098	6/30/16	
834	834	1999 Ford Escort ZX2	Juan	6/15/16 11:00 AM	\$220.00	\$0.00	\$220.00	\$220.00	-\$16.50	\$203.50	6/29/2016	81540	7/7/16	
835	835	1999 Ford Explorer XL 2WD	cobro	6/15/16 11:30 AM	\$710.00	\$0.00	\$710.00	\$710.00	-\$53.25	\$656.75	6/21/2016	81098	6/30/16	
840	840	Wall Mirrors	Jason	6/29/16 12:00 PM	\$35.00	\$2.89	\$37.89	\$37.89	-\$5.00	\$32.89	6/30/2016	81540	7/7/16	
\$4,300.00 \$228.87 \$0.00 \$4,528.87									\$324.86		\$4,202.01			
Total Received from GovDeals: \$4,202.01														
*Total GovDeals Fees Withheld: \$324.86														

Electronic Payments Owed by GovDeals

ID	Inv ID	Description	Buyer Name	End Date/Time	High Bid	Tax	Add'l Fees	Total	GovDeals Fee	Net to Pay	Picked Up
815	815	Safety Switch boxes	roberto	6/1/16 10:30 AM	\$5.00	\$4.54	\$9.54	\$9.54	-\$5.00	\$4.54	7/6/2016
836	836	Exercise Station	ernesto	6/29/16 10:09 AM	\$600.00	\$54.45	\$654.45	\$654.45	-\$49.50	\$604.95	7/6/2016
\$715.00 \$68.99 \$0.00 \$773.99								\$54.50		\$719.49	
Total Owed by GovDeals: \$719.49											
*Total GovDeals Fees to Withhold: \$54.50											

Status Report

The Status Report provides the ability to quickly display asset auction data according to current status, such as those at auction, items sold, and auctions listed as on hold, as well as auctions that closed with no bids or those that did not meet reserve. These reports are easily exported to Microsoft Excel with a single click.

Asset Statuses

Ready for Auction Continue

Select any of the items to display the data or **check all items**.

Asset			
<input type="checkbox"/> Asset ID	<input type="checkbox"/> Asset POC	<input type="checkbox"/> Category	<input type="checkbox"/> Department
<input type="checkbox"/> Description	<input type="checkbox"/> Inventory ID	<input type="checkbox"/> Location Name	<input type="checkbox"/> Dept. #
<input type="checkbox"/> Tier	<input type="checkbox"/> Secondary Inventory ID	<input type="checkbox"/> Location Address	<input type="checkbox"/> # of Photos
<input type="checkbox"/> VIN/Serial #	<input type="checkbox"/> Make / Brand	<input type="checkbox"/> Model	<input type="checkbox"/> Miles/Hours
<input type="checkbox"/> Year	<input type="checkbox"/> Long Description	<input type="checkbox"/> Title Restriction	<input type="checkbox"/> Authorized Bid Restriction
<input type="checkbox"/> QAL #	<input type="checkbox"/> Asset POC Email	<input type="checkbox"/> Asset POC Phone #	<input type="checkbox"/> Auction Preview URL
<input type="checkbox"/> Last Action Date	<input type="checkbox"/> Status	<input type="checkbox"/> Weight	<input type="checkbox"/> Weight Type
<input type="checkbox"/> Classification	<input type="checkbox"/> SKU	<input type="checkbox"/> NSN	<input type="checkbox"/> ASIN
<input type="checkbox"/> EAN	<input type="checkbox"/> # Watchers	<input type="checkbox"/> Approve Sales	
Auction			
<input type="checkbox"/> Starting Bid	<input type="checkbox"/> Reserve	<input type="checkbox"/> Bid Increment	<input type="checkbox"/> # of Visitors
<input type="checkbox"/> # of Bids	<input type="checkbox"/> Start Date	<input type="checkbox"/> End Date	<input type="checkbox"/> # of Hits
<input type="checkbox"/> # of Bidders	<input type="checkbox"/> Event #	<input type="checkbox"/> Event Name	<input type="checkbox"/> Event Date
	<input type="checkbox"/> Invoice Date	<input type="checkbox"/> Invoice	<input type="checkbox"/> Monetary Type
Buyer			
<input type="checkbox"/> Full Name	<input type="checkbox"/> Agency/Company	<input type="checkbox"/> City	<input type="checkbox"/> State/Province
<input type="checkbox"/> Title To		<input type="checkbox"/> Country	<input type="checkbox"/> ID #
Monetary			
<input type="checkbox"/> Additional Fees	<input type="checkbox"/> Sold Amount	<input type="checkbox"/> Tax	<input type="checkbox"/> GovDeals Fee
<input type="checkbox"/> Credit Reason	<input type="checkbox"/> Net Results	<input type="checkbox"/> Tax %	<input type="checkbox"/> Credit Date
<input type="checkbox"/> Admin Fee	<input type="checkbox"/> Buyer's Premium	<input type="checkbox"/> Bill of Sale Other \$	<input type="checkbox"/> Reason for Inactive
<input type="checkbox"/> High Bid	<input type="checkbox"/> Opening Bid	<input type="checkbox"/> Bill of Sale Other \$ Description	<input type="checkbox"/> Paid Date
<input type="checkbox"/> Picked Up Date	<input type="checkbox"/> Reserve Amount	<input type="checkbox"/> Bid Increment	
<input type="checkbox"/> Seller Payment \$	<input type="checkbox"/> Check Date	<input type="checkbox"/> Check #	

Start Date
End Date

or Check here to get all assets from the beginning.

Export to Excel Remember my selections

Asset Statuses

Ready for Auction Continue

Export results to a tab delimited text file

ID #	Inv ID	# Photos	Description	Action Date	Start Date/Time	End Date/Time	Open	Increment	Reserve/Strike	# Bids	High Bid	Auto Extension
6701	16933	1	2 Skids Misc Clothing #16933 697 LBS ****PICKUP ONLY****	2/6/17 10:46 AM	2/8/17 10:56 AM	2/15/17 10:05 AM	\$50.00	\$2.00	\$0.00	0	\$50.00	
6703	16944	1	Approx 3 LB Gold Tone Jewelry #16944	2/6/17 10:48 AM	2/8/17 10:59 AM	2/15/17 10:15 AM	\$25.00	\$5.00	\$0.00	0	\$25.00	
6704	16841	1	Misc Electronics 8 lbs #16841	2/6/17 10:49 AM	2/8/17 11:00 AM	2/15/17 10:00 AM	\$10.00	\$2.00	\$0.00	0	\$10.00	
6706	16956	1	Approx 13 lbs Assorted Multitools #16956	2/6/17 10:52 AM	2/10/17 11:02 AM	2/17/17 10:10 AM	\$25.00	\$2.00	\$0.00	0	\$25.00	
6708	16894	1	Approx 10 Assorted Leatherman Multitools Approx 5 lbs. 16894	2/6/17 10:55 AM	2/10/17 11:05 AM	2/17/17 10:05 AM	\$25.00	\$5.00	\$0.00	0	\$25.00	
6710	16848	1	Approx 16 lbs Assorted Victorinox Knives #16848	2/6/17 10:57 AM	2/10/17 11:07 AM	2/17/17 10:15 AM	\$25.00	\$5.00	\$0.00	0	\$25.00	

Buyer's and Seller's Certificates

When an auction closes, an email notifying the bidder of award will automatically be sent to the winning bidder with a link(s) to the Buyer's Certificate(s), and a matching Seller's Certificate will be sent to the seller's POC. These certificates contain the bidder's name, company name if applicable, address, telephone number, bidder ID number, item description, asset ID, and sold amount.

This notification of award also includes the seller's terms and conditions. Contact information for the seller is also provided to the buyer, as well as payment and asset removal instructions.

A PDF of the Bill of Sale will be included in the Seller's Certificate email.

Payment Confirmation

After a successful transaction, buyers will receive an email receipt confirming their online payment has been received by GovDeals.

Notification will also be sent to the seller regarding the payment receipt, and the seller may release the asset to the buyer.

From: Accounting@Govdeals.com
 Sent: Wednesday, July 06, 2016 3:44 PM
 To: ***@gmail.com
 Subject: GovDeals.com Payment Received

Your payment has been received for Invoice ID 393765. Promptly contact the seller(s) to discuss times and location for pickup. Please present the certificate(s) to the seller to receive the item(s) purchased. Thank you for using GovDeals.

The following assets are ready for pickup:


Certificate ID: 45-0706161642-8245
 Description: 1999 Ford Taurus
 Sold Amount: \$2,500.00
 Buyer's Premium: \$275.00
 Tax: * \$156.25
 Additional Fees: \$0.00
 Subtotal: \$2,931.25
 Total: \$2,931.25

GovDeals Seller's Certificate: 2-0126151849-7248

Congratulations, Trinity County Health and Human Services, CA has sold another item on the GovDeals Auction Services.

BUYER (#716433)		SELLER (#7248)	
Name	DAVID	Agency	Trinity County Health and Human Services, CA
Company	na	Contact	David
Title To	DAVID	Phone	530-618-1100
Phone	530-618-1100	Fax	530-618-1100
Email	***@trinitycounty.org	Email	***@trinitycounty.org
Address	104 Industrial Pk Way, Weaverville, CA 96093	Address	104 Industrial Pk Way, Weaverville, CA 96093

ITEM INFORMATION FOR ASSET ID: 2

Item	2001 Ford Expedition XLT 4WD		
Pick Up Location	51 Industrial Pk Way, Weaverville, CA 96093		
Inventory ID	2	Account ID	7248
Condition	See Description	Quantity	1 each
Make/Brand	Ford	Model	Expedition
VIN/Serial	1FMRU16W31LB44912	Model Year	2001
Meter	132,438 Miles	Title Restrictions	No

Date	Item	Amount
01/26/2015 6:49 PM	2001 Ford Expedition XLT 4WD	\$1,710.00
	Tax	7.5000% \$128.25
	Buyer's Premium	10.00% \$171.00
	Total	\$2,009.25

Payment Instructions:

Payment methods for this item are Wire Transfer, PayPal, or credit cards (Visa, Mastercard, American Express*, Discover) only. * American Express is not available for buyers on probation. PayPal and credit card purchases are limited to below \$5,000.00 and Bidders residing in the United States, Canada and Mexico Only. If the winning bid plus applicable taxes, if any indicated, plus the buyer's premium equals to \$5,000.00 or more, Wire Transfer must be used. If Wire Transfer is chosen, a Wire Transfer Transaction Summary page will provide payment and account information. The Wire Transfer must be completed within 5 days.

PAYMENT MUST BE MADE ONLINE - To make an online payment, log into your GovDeals account and select [My Bids](#). Please follow the instructions there. Payment in full is due not later than five (5) business days from the time and date of the Buyer's Certificate. Payment must be made electronically through the GovDeals Website. NO CASH, CHECKS, OR MONEY ORDER WILL BE ACCEPTED!

PAYMENT MUST BE MADE ONLINE -- To make online payment, log into your GovDeals account and select [My Bids](#). Please follow the instructions there.

Payment in full is due not later than five (5) business days from the time and date of the Buyer's Certificate. Payment must be made electronically through the GovDeals Website. Payment Methods are listed above.

TAX EXEMPTION: Where taxes are applicable (see the Buyer's Certificate), Tax Exempt documents must be provided to this seller within 24 hours of the auctions close and before payment is made. Please see the contact below for any questions.

Removal Instructions:

Property may be removed by appointment only and appointments must be made at least 24 hours in advance. All items must be removed within ten (10) business days from the time and date of issuance of the Buyer's Certificate.

The Buyer will make all arrangements and perform all work necessary, including packing, loading and transportation of the property. No Assistance will be provided. A daily storage fee of \$10.00 may be charged for any item not removed within the 10 business days allowed and stated on the Buyer's Certificate.

Special Instructions:

NOTICE: If you are the winning bidder and default by failing to adhere to this seller's terms and conditions your account with GovDeals WILL BE LOCKED.

Guaranty Waiver: All property is offered for sale 'AS IS, WHERE IS'. Trinity County Health and Human Services, CA makes no warranty, guaranty or representation of any kind, expressed or implied, as to the merchantability or fitness for any purpose of the property offered for sale. Please note that upon removal of the property, all sales are final.

Description Warranty: Seller warrants to the Buyer that the property offered for sale will conform to its description. Any claim for misdescription must be made prior to removal of the property. If Seller confirms that the property does not conform to the description, Seller will keep the property and refund any money paid. The liability of the seller shall not exceed the actual purchase price of the property.

Description:

2001 Ford Expedition XLT 4WD SPORT UTILITY 4-DR, 4.6L V8 SOHC 16V

Vehicle Starts and Runs

Automatic Transmission, AWMF cassette, Power windows/locks, Cruise Control, 3rd Row Seating

Regularly serviced

No other known mechanical problems.

Minor dings and dents to body consistent with normal use

Faded paint on hood and top of truck. Rust on windshield wipers

Please see photos for more details

Minimizing Bidder Default

After the allotted payment deadline has passed (typically 5 business days from close of auction), if payment has not been made, the winning bidder will be deemed in default. This user's account may be locked so that he or she will not be able to partake in future auctions.

Bidder default prevention has always been a priority at GovDeals, and we use real-time metrics to closely monitor default rates. Given the remarkably dynamic prevalence of credit card fraud and general climate of fraudulent behavior on the Internet and in society, GovDeals continues to innovate and maintain the industry standard regarding a low percentage of defaults. GovDeals' bidder default rate is consistently between 3% and 4%, a figure we have reason to believe to be the lowest in the industry. Our low number of defaults is accomplished through a combination of our Bidder Verification process and enforcement of our stringent default policy, described below.

Terms and Conditions for Default: Before a bidder can place his or her initial bid on an asset being auctioned by Region 14 ESC, the bidder will be required to agree to your Terms and Conditions, which will explain payment and pickup terms, as well as the penalty for not paying and picking up on time.

If a bidder does not pay or pick up on time, Region 14 ESC should immediately offer the asset to the second-highest bidder or repost the asset for auction. Both of these options are built-in functions of the GovDeals platform and can be accomplished in a single click. As soon as a bidder defaults, Region 14 ESC will have the capability to lock the bidder from participating in any future auctions, not only from Region 14 ESC's account but all GovDeals auctions.

Bidder Verification: GovDeals' dedicated 15-member, U.S.-based Bidder Services Department verifies every user who registers to our website, ensuring that the registration information matches a real person to a valid phone number and address. The GovDeals proprietary bidder registration process identifies bidders who have defaulted on previous auctions and locked from our system, preventing them from re-registering to become a bidder. This effectively prevents them from submitting bids on any subsequent GovDeals auctions. This verification function is key to maintaining our low default rate.

Bidder Probation: GovDeals' bidder probation program was implemented in 2012 to limit new buyers during their first 90 days. During the first 30 days of probation, a bidder may only have three transactions open at any one time. As soon as a transaction has been completed, another transaction may be opened. During the second 30-day period, a probationary bidder may have six transactions open; and during the final 30-day period, these bidders may have nine transactions open at one time. Our bidder probation program has been a great success and reduced the number of defaulting buyers by 20% in the first 12 months of the program. If needed, there is a process to allow highly qualified bidders to bypass some or all of the probation process, such as by submitting an appropriate bid deposit.

Aggressive Risk Mitigation: Registering bidders are screened using our company's subscription access to a trade data base that identifies individuals classified by the US government as being potentially high risk in order to mitigate the opportunity for our sellers' assets to be purchased and then used for nefarious purposes.

Bidding Made Simple and Reliable

Since launching the GovDeals online auction service 21 years ago, our bidder database has grown to approximately 4 million people throughout the United States as well as foreign countries. We have incorporated an array of bidder-friendly features that keep our buyers returning to GovDeals again and again.

- **Email Notifications:** GovDeals' bidders may elect to receive email notifications when they have been outbid on an auction, as well as when an asset is posted matching the bidder's selected "favorites" (described below). Winning bidders will always receive automatic email notification of auction award.
- **Favorites:** GovDeals' "favorites" feature allows bidders to be notified by email when new items from any selected category or search criteria are sent to auction. Examples of favorites could include heavy equipment auctioned in Agency State; Ford trucks within 50 miles of Agency City; or all assets auctioned by Region 14 ESC.
- **Proxy Bid (Auto Bid):** The GovDeals online auction system includes an optional proxy bidding (Auto Bid) feature that enables bidders to enter the maximum price they are willing to pay, and the auction system will automatically place incremental bids until the bidder's maximum bid is reached, or until the asset is won. The bidder can choose to receive email notification if outbid.

- **Identity Protection:** GovDeals provides security, antivirus, and firewalls to prevent hacking of any auction information from the servers, and to prevent any bidder from learning the identity of another bidder. Also, GovDeals is PCI-compliant and does not store buyers' payment information.

- **Bidder Support:** GovDeals provides bidder support from a dedicated, U.S.-based service center staffed by 15 experienced GovDeals employees.

Bidder support is available by live chat, email, and toll-free phone, as well as Frequently Asked Questions (FAQ) available on GovDeals.com. The Bidder Services Help Desk receives more than 200 calls, emails, and live chats daily, and this team has a stellar 97% first-call resolution rate. The Bidder Services team endeavors to respond to bidder inquiries immediately, or as quickly as possible (in no more than one business day for non-urgent matters). The Bidder Services Help Desk has employees who are fluent in Spanish, and we have a language service available if we need assistance communicating with a prospective bidder who does not speak English or Spanish.

Auction Page - Bid Box

The screenshot displays the GovDeals auction interface for a lot of firefighting PPE. The main content area includes:

- Item Title:** Firefighting PPE, Helmets, gloves, boots and hoods
- Auction Ends:** 10/20/19 7:15 PM ET
- Remaining:** 2 Days 4 Hrs
- Warning:** This item is subject to an auto extension of the auction end time.
- Refresh Bid & Time:** (Link)
- Buyer's Premium:** 12.50%
- Starting Bid:** \$100.00
- Bids:** 25
- High Bidder:** *****
- Current Bid:** \$3,025.00
- Bid Increment:** \$25.00
- Minimum Bid:** \$3,050.00
- Terms and Conditions:** (Link)
- Bidding Options:** Enter Bid (input field) and Auto-bid (checkbox)
- Email if outbid:** (checkbox)
- Place Bid:** (Button)
- Add to Bid Watch:** (Link)

Example Auction Listing

About Us | Help | Contact Us | Searches | View Country
Sign In | Register

GovDeals online marketplace provides services to government, educational, and related entities for the sale of surplus assets to the public. Auctions exist may vary across sellers.

2001 Ford F-450 SD Regular Cab 2WD DRW

Auction Ends **1/7/22 1:09 PM ET**

Remaining **2 Days 1 Hr**

This item is subject to an auto extension of the auction end time.

[Refresh Bid & Time](#)

[See Payment Instructions](#)

Tax

Buyer's Premium **12.50%**

Starting Bid **\$1,000.00**

Bids **42**

High Bidder **g**x**

Current Bid **\$4,936.96**

Bid Increment **\$50.00**

Minimum Bid **\$4,986.96**

[Terms and Conditions](#)

[Sign in to Place Bid](#)

2,684 visitors

Inspection

Most items offered for sale are used and may contain defects not immediately detectable. Bidders may inspect the property prior to bidding. Inspection is by appointment only.

Payment

Payment methods for this item are Wire Transfer, PayPal, or credit cards (Visa, Mastercard, American Express, Discover) only. PayPal and credit card purchases are limited to below \$5,000.00 and Bidders residing in the United States, Canada and Mexico Only. If the winning bid plus applicable taxes, if any indicated, plus the buyer's premium equals to \$5,000.00 or more, Wire Transfer must be used. Buyers on [level one probation](#) have a PayPal and Credit Card limit of \$1,000. If Wire Transfer is chosen, a Wire Transfer Transaction Summary page will provide payment and account information. The Wire Transfer must be completed within 5 days unless otherwise specified below.

PAYMENT MUST BE MADE ONLINE-- To make online payment, Log into your Liquidity Services account and select "My Bids". Please follow the instructions there.

Payment in full is due not later than five (5) business days from the time and date of the close of the auction. Payment must be made electronically via the payment methods listed below.

TAX CALCULATION & EXEMPTIONS

TAX CALCULATION: Sale Tax, where applicable, will be calculated and added at the end of the auction.

TAX EXEMPTION: Where taxes are applicable (see the Buyer's Certificate), Tax Exempt documents must be provided to Bidder Services at tax@govdeals.com within 24 hours of the auctions close and before payment is made. Bidders are encouraged to submit their Tax Exempt Documentation prior to the Auction's close to expedite this process. Please contact Bidder Services for all tax exemption questions.

Removal

Property may be removed by appointment only and appointments must be made at least 24 hours in advance. All items must be removed within ten (10) business days from the time and date of issuance of the Buyer's Certificate.

The Buyer will make all arrangements and perform all work necessary, including packing, loading and transportation of the property. No Assistance will be provided. A daily storage fee of \$10.00 may be charged for any item not removed within the 10 business days allowed and stated on the Buyer's Certificate.

Media

Special Instructions

NOTICE: If you are the winning bidder and default by failing to adhere to this seller's terms and conditions your account with Liquidity Services WILL BE LOCKED.

Guaranty Waiver: All property is offered for sale "AS IS, WHERE IS". The City of Round Rock, TX makes no warranty, guaranty or representation of any kind, expressed or implied, as to the merchantability or fitness for any purpose of the property offered for sale. Please note that upon removal of the property, all sales are final.

Description Warranty: Seller warrants to the Buyer that the property offered for sale will conform to its description. Any claim for misdescription must be made prior to removal of the property. If Seller confirms that the property does not conform to the description, Seller will keep the property and refund any money paid. The liability of the seller shall not exceed the actual purchase price of the property.

Year	Make/Brand	Model	VIN/Serial	Miles	Title Restrict
2001	Ford	F-450 SD	1FDXF46F51ED00973	180,609	No Title Res

Condition	Category	Inve
Used/See Description	Trucks, Heavy Duty 1 ton and Over	011

2001 Ford F-450 SD Regular Cab 2WD DRW 11 FOOT SERVICE BODY, 7.3L V8 OHV 16V TURBO DIESEL.

This truck starts runs and drives. Glass in not broken or cracked. Tires are in very good shape. Recommend inspection before bid appointment only.

Questions and Answers

Q: Hi there, How are you? May I make an appointment between 28th to 30th? thank you JW (12/20/21 10:26 AM)

A: 28th at 9:00am (12/21/21 8:21 AM)

[Ask a question](#)

Seller Information

Seller Name Round Rock, TX [\[view seller's other assets\]](#)

Asset Contact [Marshall Reynolds](#) (Phone: 512-218-5571)

Asset Location 901 Luther Peterson
Round Rock, Texas 78665
[Map to this location](#)

Quick Asset Lookup (QAL) #: 830-812 (GD)

[f](#) [in](#) [t](#) [v](#) [e](#)

Help Desk Hours: Monday - Friday, 8 am - 7 pm ET.
[Contact us with any questions, comments or concerns.](#)

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GovDeals

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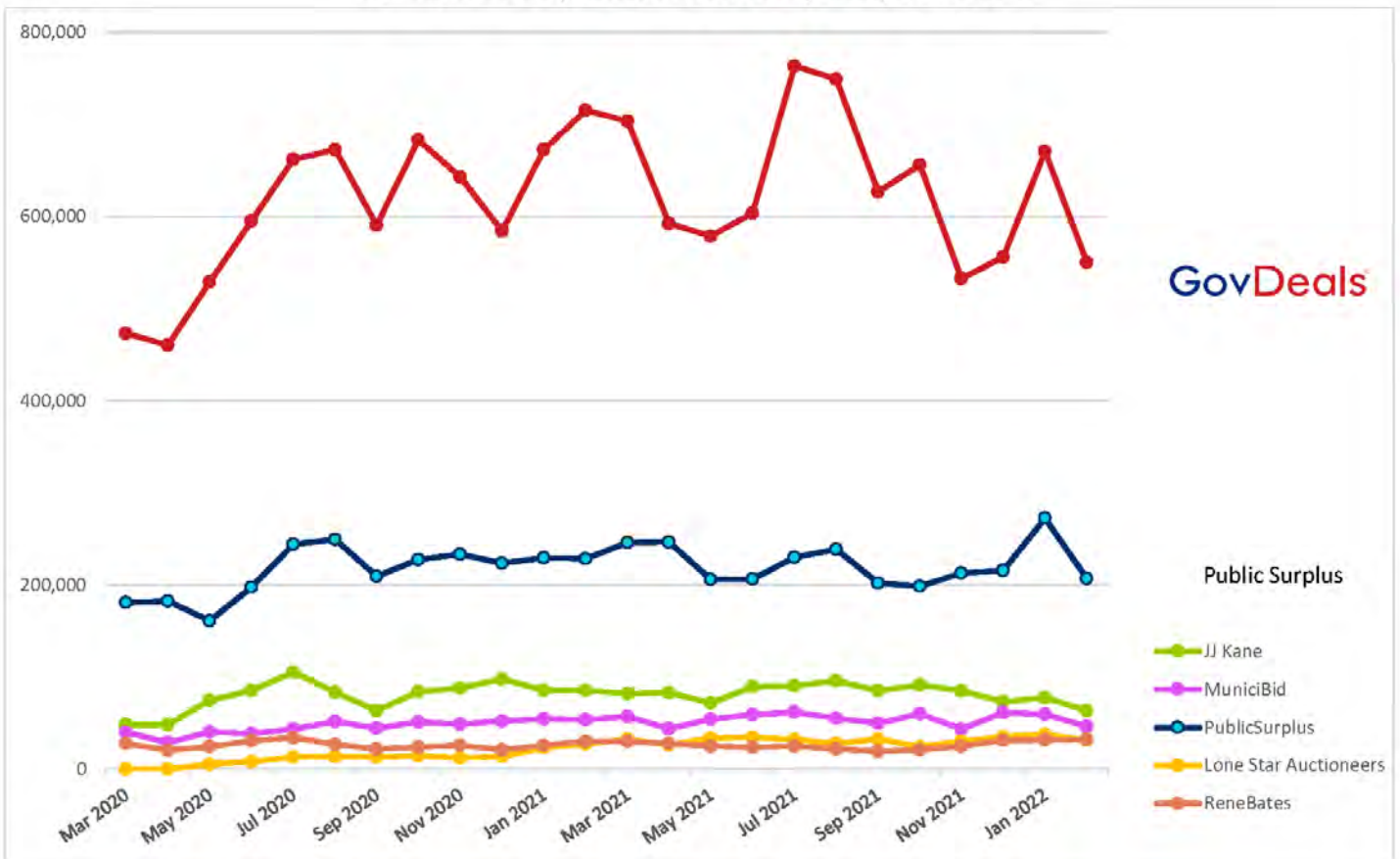
Website Traffic Comparison

According to independent, third-party measurement tools, GovDeals.com consistently has the highest web traffic of any national or regional government online auction provider. We encourage the evaluation committee to review the below data from Similar Web, an independent analysis company, showing web traffic for the past two years for GovDeals.com and our competitors.

Independent Website Traffic Analysis of Online Government Auction Services

Web Traffic Analysis

24-month comparison of monthly unique visitors



The data above, provided by industry-leading website traffic analyst SimilarWeb, indicates website monthly visitors for each of 24 months, from Mar 2020 to Feb 2022, for the websites listed in the chart above. Data shown may not exactly match individual internal traffic measurement tools; however, all websites listed undergo the same evaluation techniques, resulting in fair comparison methods.

Tab 9 – Required Documents

- **Federal Funds Certifications**
- **Clean Air and Water Act & Debarment Notice**
- **Contractors Requirements**
- **Antitrust Certification Statements**
- **Required Clauses for Federal Assistance by FTA**
- **State Notice Addendum**

Federal Funds Certifications

Participating Agencies may elect to use federal funds to purchase under the Master Agreement. The following certifications and provisions may be required and apply when a Participating Agency expends federal funds for any purchase resulting from this procurement process. Pursuant to 2 C.F.R. § 200.326, all contracts, including small purchases, awarded by the Participating Agency and the Participating Agency's subcontractors shall contain the procurement provisions of Appendix II to Part 200, as applicable.

APPENDIX II TO 2 CFR PART 200

(A) Contracts for more than the simplified acquisition threshold currently set at \$250,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

- Pursuant to Federal Rule (A) above, when a Participating Agency expends federal funds, the Participating Agency reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

(B) Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)

- Pursuant to Federal Rule (B) above, when a Participating Agency expends federal funds, the Participating Agency reserves the right to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by Offeror as detailed in the terms of the contract

(C) Equal Employment Opportunity. Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 CFR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

- Pursuant to Federal Rule (C) above, when a Participating Agency expends federal funds on any federally assisted construction contract, the equal opportunity clause is incorporated by reference herein.

(D) Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

- Pursuant to Federal Rule (D) above, when a Participating Agency expends federal funds during the term of an award for all contracts and subgrants for construction or repair, offeror will be in compliance with all applicable Davis-Bacon Act provisions

(E) Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708). Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

- Pursuant to Federal Rule (E) above, when a Participating Agency expends federal funds, offeror certifies that offeror will be in compliance with all applicable provisions of the Contract Work Hours and Safety Standards Act during the term of an award for all contracts by Participating Agency resulting from this procurement process.

(F) Rights to Inventions Made Under a Contract or Agreement. If the Federal award meets the definition of "funding agreement" under 37 CFR §401.2 (a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

- Pursuant to Federal Rule (F) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror agrees to comply with all applicable requirements as referenced in Federal Rule (F) above

(G) Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended— Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non- Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

- Pursuant to Federal Rule (G) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency member resulting from this procurement process, the offeror agrees to comply with all applicable requirements as referenced in Federal Rule (G) above

(H) Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), “Debarment and Suspension.” SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

- Pursuant to Federal Rule (H) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency. If at any time during the term of an award the offeror or its principals becomes debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency, the offeror will notify the Participating Agency

(I) Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

- Pursuant to Federal Rule (I) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term and after the awarded term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that it is in compliance with all applicable provisions of the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352). The undersigned further certifies that:
 - No Federal appropriated funds have been paid or will be paid for on behalf of the undersigned, to any person for influencing or attempting to influence an officer or

employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.

- If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions.
- The undersigned shall require that the language of this certification be included in the award documents for all covered sub-awards exceeding \$100,000 in Federal funds at all appropriate tiers and all subrecipients shall certify and disclose accordingly.

RECORD RETENTION REQUIREMENTS FOR CONTRACTS INVOLVING FEDERAL FUNDS

When federal funds are expended by Participating Agency for any contract resulting from this procurement process, offeror certifies that it will comply with the record retention requirements detailed in 2 CFR § 200.333. The offeror further certifies that offeror will retain all records as required by 2 CFR § 200.333 for a period of three years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT

When Participating Agency expends federal funds for any contract resulting from this procurement process, offeror certifies that it will comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18).

CERTIFICATION OF COMPLIANCE WITH BUY AMERICA PROVISIONS

To the extent purchases are made with Federal Highway Administration, Federal Railroad Administration, or Federal Transit Administration funds, offeror certifies that its products comply with all applicable provisions of the Buy America Act and agrees to provide such certification or applicable waiver with respect to specific products to any Participating Agency upon request. Purchases made in accordance with the Buy America Act must still follow the applicable procurement rules calling for free and open competition.

CERTIFICATION OF ACCESS TO RECORDS

Offeror agrees that the Inspector General of the Agency or any of their duly authorized representatives shall have access to any documents, papers, or other records of offeror that are pertinent to offeror's discharge of its obligations under the Contract for the purpose of making audits, examinations, excerpts,

and transcriptions. The right also includes timely and reasonable access to offeror's personnel for the purpose of interview and discussion relating to such documents

CERTIFICATION OF APPLICABILITY TO SUBCONTRACTORS

Offeror agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.

Offeror certifies compliance with all provisions, laws, acts, regulations, etc. as specifically noted in the pages above. It is further acknowledged that offeror agrees to comply with all federal, state, and local laws, rules, regulations and ordinances as applicable.

Offeror: Liquidity Services Operations LLC (GovDeals)

Address: 100 Capitol Commerce Blvd., Ste. 110

City, State, Zip: Montgomery, AL 36117

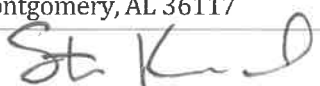
Authorized Signature: 

Date: 3/14/2022

Clean Air and Water Act & Debarment Notice

I, the Vendor, am in compliance with all applicable standards, orders or regulations issued pursuant to the Clean Air Act of 1970, as Amended (42 U.S. C. 1857 (h), Section 508 of the Clean Water Act, as amended (33 U.S.C. 1368), Executive Order 117389 and Environmental Protection Agency Regulation, 40 CFR Part 15 as required under OMB Circular A-102, Attachment O, Paragraph 14 (1) regarding reporting violations to the grantor agency and to the United States Environment Protection Agency Assistant Administrator for the Enforcement.

I hereby further certify that my company has not been debarred, suspended or otherwise ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension", as described in the Federal Register and Rules and Regulations

Potential Vendor	<u>Liquidity Services Operations LLC (GovDeals)</u>
Print Name	<u>Steve Kranzusch, Vice President & General Manager</u>
Address	<u>100 Capitol Commerce Blvd., Ste. 110</u>
City, State, Zip	<u>Montgomery, AL 36117</u>
Authorized signature	<u></u>
Date	<u>3/14/2022</u>

Contractor Requirements

Contractor Certification Contractor's Employment Eligibility

By entering the contract, Contractor warrants compliance with the Federal Immigration and Nationality Act (FINA), and all other federal and state immigration laws and regulations. The Contractor further warrants that it is in compliance with the various state statutes of the states it is will operate this contract in.

Participating Government Entities including School Districts may request verification of compliance from any Contractor or subcontractor performing work under this Contract. These Entities reserve the right to confirm compliance in accordance with applicable laws.

Should the Participating Entities suspect or find that the Contractor or any of its subcontractors are not in compliance, they may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or debarment of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.

The offeror complies and maintains compliance with the appropriate statutes which requires compliance with federal immigration laws by State employers, State contractors and State subcontractors in accordance with the E-Verify Employee Eligibility Verification Program.

Contractor shall comply with governing board policy of the NCPA Participating entities in which work is being performed

Fingerprint & Background Checks

If required to provide services on school district property at least five (5) times during a month, contractor shall submit a full set of fingerprints to the school district if requested of each person or employee who may provide such service. Alternately, the school district may fingerprint those persons or employees. An exception to this requirement may be made as authorized in Governing Board policy. The district shall conduct a fingerprint check in accordance with the appropriate state and federal laws of all contractors, subcontractors or vendors and their employees for which fingerprints are submitted to the district. Contractor, subcontractors, vendors and their employees shall not provide services on school district properties until authorized by the District.

The offeror shall comply with fingerprinting requirements in accordance with appropriate statutes in the state in which the work is being performed unless otherwise exempted.

Contractor shall comply with governing board policy in the school district or Participating Entity in which work is being performed

Business Operations in Sudan, Iran

In accordance with A.R.S. 35-391 and A.R.S. 35-393, the Contractor hereby certifies that the contractor does not have scrutinized business operations in Sudan and/or Iran.

Authorized signature



Date

3/14/2022

Antitrust Certification Statements (Tex. Government Code § 2155.005)

I affirm under penalty of perjury of the laws of the State of Texas that:

(1) I am duly authorized to execute this contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;

(2) In connection with this bid, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;

(3) In connection with this bid, neither I nor any representative of the Company has violated any federal antitrust law; and

(4) Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this bid to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

Company name	Liquidity Services Operations LLC (GovDeals)
Address	100 Capitol Commerce Blvd., Ste. 110
City/State/Zip	Montgomery, AL 36117
Telephone No.	800-613-0156
Fax No.	334-387-0519
Email address	vendor@govdeals.com
Printed name	Steve Kranzusch
Position with company	Vice President & General Manager
Authorized signature	

Required Clauses for Federal Assistance provided by FTA

ACCESS TO RECORDS AND REPORTS

Contractor agrees to:

- a) Maintain all books, records, accounts and reports required under this Contract for a period of not less than three (3) years after the date of termination or expiration of this Contract or any extensions thereof except in the event of litigation or settlement of claims arising from the performance of this Contract, in which case Contractor agrees to maintain same until Public Agency, the FTA Administrator, the Comptroller General, or any of their duly authorized representatives, have disposed of all such litigation, appeals, claims or exceptions related thereto.
- b) Permit any of the foregoing parties to inspect all work, materials, payrolls, and other data and records with regard to the Project, and to audit the books, records, and accounts with regard to the Project and to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed for the purpose of audit and examination.

FTA does not require the inclusion of these requirements of Article 1.01 in subcontracts. Reference 49 CFR 18.39 (i)(11).

CIVIL RIGHTS / TITLE VI REQUIREMENTS

- 1) Non-discrimination. In accordance with Title VI of the Civil Rights Act of 1964, as amended, 42 U.S.C. § 2000d, Section 303 of the Age Discrimination Act of 1975, as amended, 42 U.S.C. § 6102, Section 202 of the Americans with Disabilities Act of 1990, as amended, 42 U.S.C. § 12132, and Federal Transit Law at 49 U.S.C. § 5332, Contractor or subcontractor agrees that it will not discriminate against any employee or applicant for employment because of race, color, creed, national origin, sex, marital status age, or disability. In addition, Contractor agrees to comply with applicable Federal implementing regulations and other implementing requirements FTA may issue.
- 2) Equal Employment Opportunity. The following Equal Employment Opportunity requirements apply to this Contract:
 - a. Race, Color, Creed, National Origin, Sex. In accordance with Title VII of the Civil Rights Act, as amended, 42 U.S.C. § 2000e, and Federal Transit Law at 49 U.S.C. § 5332, the Contractor agrees to comply with all applicable Equal Employment Opportunity requirements of U.S. Dept. of Labor regulations, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor, 41 CFR, Parts 60 et seq., and with any applicable Federal statutes, executive orders, regulations, and Federal policies that may in the future affect construction activities undertaken in the course of this Project. Contractor agrees to take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, creed, national origin, sex, marital status, or age. Such action shall include, but not be limited to, the following: employment, upgrading, demotion or transfer, recruitment or recruitment advertising, layoff or termination, rates of pay or other forms of compensation; and selection for training, including apprenticeship. In addition, Contractor agrees to comply with any implementing requirements FTA may issue.
 - b. Age. In accordance with the Age Discrimination in Employment Act (ADEA) of 1967, as amended, 29 U.S.C. Sections 621 through 634, and Equal Employment Opportunity Commission (EEOC) implementing regulations, "Age Discrimination in Employment Act", 29 CFR Part 1625, prohibit employment discrimination by Contractor against individuals on the basis of age, including present

and prospective employees. In addition, Contractor agrees to comply with any implementing requirements FTA may issue.

- c. Disabilities. In accordance with Section 102 of the Americans with Disabilities Act of 1990, as amended (ADA), 42 U.S.C. Sections 12101 *et seq.*, prohibits discrimination against qualified individuals with disabilities in programs, activities, and services, and imposes specific requirements on public and private entities. Contractor agrees that it will comply with the requirements of the Equal Employment Opportunity Commission (EEOC), "Regulations to Implement the Equal Employment Provisions of the Americans with Disabilities Act," 29 CFR, Part 1630, pertaining to employment of persons with disabilities and with their responsibilities under Titles I through V of the ADA in employment, public services, public accommodations, telecommunications, and other provisions.
 - d. Segregated Facilities. Contractor certifies that their company does not and will not maintain or provide for their employees any segregated facilities at any of their establishments, and that they do not and will not permit their employees to perform their services at any location under the Contractor's control where segregated facilities are maintained. As used in this certification the term "segregated facilities" means any waiting rooms, work areas, restrooms and washrooms, restaurants and other eating areas, parking lots, drinking fountains, recreation or entertainment areas, transportation, and housing facilities provided for employees which are segregated by explicit directive or are in fact segregated on the basis of race, color, religion or national origin because of habit, local custom, or otherwise. Contractor agrees that a breach of this certification will be a violation of this Civil Rights clause.
- 3) Solicitations for Subcontracts, Including Procurements of Materials and Equipment. In all solicitations, either by competitive bidding or negotiation, made by Contractor for work to be performed under a subcontract, including procurements of materials or leases of equipment, each potential subcontractor or supplier shall be notified by Contractor of Contractor's obligations under this Contract and the regulations relative to non-discrimination on the grounds of race, color, creed, sex, disability, age or national origin.
 - 4) Sanctions of Non-Compliance. In the event of Contractor's non-compliance with the non-discrimination provisions of this Contract, Public Agency shall impose such Contract sanctions as it or the FTA may determine to be appropriate, including, but not limited to: 1) Withholding of payments to Contractor under the Contract until Contractor complies, and/or; 2) Cancellation, termination or suspension of the Contract, in whole or in part.

Contractor agrees to include the requirements of this clause in each subcontract financed in whole or in part with Federal assistance provided by FTA, modified only if necessary to identify the affected parties.

DISADVANTAGED BUSINESS PARTICIPATION

This Contract is subject to the requirements of Title 49, Code of Federal Regulations, Part 26, "*Participation by Disadvantaged Business Enterprises in Department of Transportation Financial Assistance Programs*", therefore, it is the policy of the Department of Transportation (DOT) to ensure that Disadvantaged Business Enterprises (DBEs), as defined in 49 CFR Part 26, have an equal opportunity to receive and participate in the performance of DOT-assisted contracts.

- 1) Non-Discrimination Assurances. Contractor or subcontractor shall not discriminate on the basis of race, color, national origin, or sex in the performance of this Contract. Contractor shall carry out all applicable requirements of 49 CFR Part 26 in the award and administration of DOT-assisted contracts. Failure by Contractor to carry out these requirements is a material breach of this Contract, which may

result in the termination of this Contract or other such remedy as public agency deems appropriate. Each subcontract Contractor signs with a subcontractor must include the assurance in this paragraph. (See 49 CFR 26.13(b)).

- 2) **Prompt Payment.** Contractor is required to pay each subcontractor performing Work under this prime Contract for satisfactory performance of that work no later than thirty (30) days after Contractor's receipt of payment for that Work from public agency. In addition, Contractor is required to return any retainage payments to those subcontractors within thirty (30) days after the subcontractor's work related to this Contract is satisfactorily completed and any liens have been secured. Any delay or postponement of payment from the above time frames may occur only for good cause following written approval of public agency. This clause applies to both DBE and non-DBE subcontractors. Contractor must promptly notify public agency whenever a DBE subcontractor performing Work related to this Contract is terminated or fails to complete its Work, and must make good faith efforts to engage another DBE subcontractor to perform at least the same amount of work. Contractor may not terminate any DBE subcontractor and perform that Work through its own forces, or those of an affiliate, without prior written consent of public agency.
- 3) **DBE Program.** In connection with the performance of this Contract, Contractor will cooperate with public agency in meeting its commitments and goals to ensure that DBEs shall have the maximum practicable opportunity to compete for subcontract work, regardless of whether a contract goal is set for this Contract. Contractor agrees to use good faith efforts to carry out a policy in the award of its subcontracts, agent agreements, and procurement contracts which will, to the fullest extent, utilize DBEs consistent with the efficient performance of the Contract.

ENERGY CONSERVATION REQUIREMENTS

Contractor agrees to comply with mandatory standards and policies relating to energy efficiency which are contained in the State energy conservation plans issued under the Energy Policy and Conservation Act, as amended, 42 U.S.C. Sections 6321 *et seq.* and 41 CFR Part 301-10.

FEDERAL CHANGES

Contractor shall at all times comply with all applicable FTA regulations, policies, procedures and directives, including without limitation those listed directly or by reference in the Contract between public agency and the FTA, as they may be amended or promulgated from time to time during the term of this contract. Contractor's failure to so comply shall constitute a material breach of this Contract.

INCORPORATION OF FEDERAL TRANSIT ADMINISTRATION (FTA) TERMS

The provisions include, in part, certain Standard Terms and Conditions required by the U.S. Department of Transportation (DOT), whether or not expressly set forth in the preceding Contract provisions. All contractual provisions required by the DOT, as set forth in the most current FTA Circular 4220.1F, dated November 1, 2008, are hereby incorporated by reference. Anything to the contrary herein notwithstanding, all FTA mandated terms shall be deemed to control in the event of a conflict with other provisions contained in this Contract. Contractor agrees not to perform any act, fail to perform any act, or refuse to comply with any public agency requests that would cause public agency to be in violation of the FTA terms and conditions.

NO FEDERAL GOVERNMENT OBLIGATIONS TO THIRD PARTIES

Agency and Contractor acknowledge and agree that, absent the Federal Government's express written consent and notwithstanding any concurrence by the Federal Government in or approval of the solicitation or award of the underlying Contract, the Federal Government is not a party to this Contract and shall not be subject to any

obligations or liabilities to agency, Contractor, or any other party (whether or not a party to that contract) pertaining to any matter resulting from the underlying Contract.

Contractor agrees to include the above clause in each subcontract financed in whole or in part with federal assistance provided by the FTA. It is further agreed that the clause shall not be modified, except to identify the subcontractor who will be subject to its provisions.

PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS

Contractor acknowledges that the provisions of the Program Fraud Civil Remedies Act of 1986, as amended, 31 U.S.C. §§ 3801 et seq. and U.S. DOT regulations, "Program Fraud Civil Remedies," 49 CFR Part 31, apply to its actions pertaining to this Contract. Upon execution of the underlying Contract, Contractor certifies or affirms the truthfulness and accuracy of any statement it has made, it makes, it may make, or causes to be made, pertaining to the underlying Contract or the FTA assisted project for which this Contract Work is being performed.

In addition to other penalties that may be applicable, Contractor further acknowledges that if it makes, or causes to be made, a false, fictitious, or fraudulent claim, statement, submission, or certification, the Federal Government reserves the right to impose the penalties of the Program Fraud Civil Remedies Act of 1986 on Contractor to the extent the Federal Government deems appropriate.

Contractor also acknowledges that if it makes, or causes to be made, a false, fictitious, or fraudulent claim, statement, submission, or certification to the Federal Government under a contract connected with a project that is financed in whole or in part with Federal assistance originally awarded by FTA under the authority of 49 U.S.C. § 5307, the Government reserves the right to impose the penalties of 18 U.S.C. § 1001 and 49 U.S.C. § 5307 (n)(1) on the Contractor, to the extent the Federal Government deems appropriate.

Contractor agrees to include the above clauses in each subcontract financed in whole or in part with Federal assistance provided by FTA. It is further agreed that the clauses shall not be modified, except to identify the subcontractor who will be subject to the provisions.

State Notice Addendum

The National Cooperative Purchasing Alliance (NCPA), on behalf of NCPA and its current and potential participants to include all county, city, special district, local government, school district, private K-12 school, higher education institution, state, tribal government, other government agency, healthcare organization, nonprofit organization and all other Public Agencies located nationally in all fifty states, issues this Request for Proposal (RFP) to result in a national contract.

For your reference, the links below include some, but not all, of the entities included in this proposal:

http://www.usa.gov/Agencies/State_and_Territories.shtml

<https://www.usa.gov/local-governments>