



To: Christine Dorantes
Contract Manager

From: Robert Zingelmann
Chief Financial Officer, Finance and Operations Services

Date: August 27, 2019

Subject: Approval of Contract Award

Per official action taken by the Board of Directors of Region 4 Education Service Center (ESC) on August 27, 2019, the following contracts were approved as presented:

➤ **Auctioneer Services and Related Products**

- GovDeals, Inc.
- Lemons Auctioneers, LLC & Online Pros
- Lone Star Auctioneers, Inc.

Contracts are effective February 1, 2020. If you have any questions, please let me know.



To: Dr. Pam Wells
Executive Director

From: Robert Zingelmann
Chief Financial Officer, Business/Operations Services

Date: August 27, 2019

Re: Auctioneer Services and Related Products; RFP # 19-06

The Elevation Committee has reviewed the responses and recommend that the following companies be awarded:

- GovDeals, Inc.
- Lemons Auctioneers, LLC & Online Pros
- Lone Star Auctioneers, Inc.
- The Public Group

The recommended vendors submitted offers that were determined to be most advantageous to OMNIA Partners/National IPA members, based upon the bid tabulation. All the recommended respondents were determined to be competitively priced and strong for the specified services outlined in the RFP.

We believe all recommended vendors demonstrate the ability to provide and perform the services requested in the proposal. We will monitor their performance and determine at the end of each year if they are eligible for renewal with each new term.

This multiple award is recommended as most advantageous as it limits contract awards to the least number of suppliers necessary to meet the requirements of OMNIA Partners/National IPA members. In order to serve the entire nation, a multiple award is recommended to provide any governmental agency with complete coverage of commodities, services and any other offering within the scope of proposal.

Please let me know if you have any questions.



September 3, 2019

Mr. Steve Kranzusch
Vice President and General Manager
GovDeals, Inc.
100 Capitol Commerce Blvd., Ste. 110
Montgomery, AL 36117

Re: Award of Contract # R190601

Dear Mr. Kranzusch:

Per official action taken by the Board of Directors of Region 4 Education Service Center, on August 27, 2019, OMNIA Partners, Public Sector is pleased to announce that GovDeals, Inc. has been awarded an annual contract for the following, based on the sealed proposal (RFP #19-06) submitted on June 25, 2019:

<u>Commodity/Service</u>	<u>Supplier</u>
Auctioneer Services and Related Products	GovDeals, Inc.

This contract is effective February 1, 2020 and will expire on January 30, 2023. As indicated above, your Contract # is R190601. This contract may be renewed annually for an additional two (2) years if mutually agreed by Region 4 ESC/OMNIA Partners, Public Sector and GovDeals, Inc.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Christine Dorantes, the Contract Manager assigned to your contract, at (615) 431-8182 or christine.dorantes@omniapartners.com.

Sincerely,

DocuSigned by:

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Robert Zingelmann
Chief Financial Officer, Finance and Operations Services