

Need a cost-effective, reliable POTS alternative?

EPIK – a simple solution for tough POTS replacement challenges

Granite EPIK is a patented POTS replacement solution that fully emulates a central office and is compatible with virtually all existing analog devices. Available nationwide, even at locations no longer served by traditional copper circuits, Granite EPIK provides a code-compliant network handoff (MFVN, NFPA 72) for existing alarm panels and is also compliant with both PCI and HIPAA requirements. Each device can support up to 8 analog lines for flexibility in supporting fax, alarms, blue light boxes, elevators, paging or voice needs; up to 24 analog lines can be provided with an expansion unit. In addition, Granite EPIK can support dual PRI handoff of SIP services for integration with legacy on-premises PBX equipment.

Granite EPIK is available to participating agencies of OMNIA Partners on a competitively solicited and publicly awarded cooperative contract. By leveraging the purchasing power of OMNIA Partners, municipalities, higher education institutions, and K-12 districts can streamline their process to secure a reliable and cost-effective solutions for their communication and existing analog needs.

Compliant with critical safety applications
(Fire, Burglar, Elevator, Door Access)

Supports all traditional analog services
(Fax, Modem, Meters, Voice)

Provides “always up” business continuity,
network connection diversity and redundancy



Are you concerned about **increasing costs or slowing service response** on existing POTS or PRI lines across any or all of your locations?

Is coordination of alarm line **installs and moves a headache** for your team?

Have alarm providers complained to you about **downtime or false alarms** due to phone problems?

How much effort does it take to **manage installation, repairs and billing across multiple carriers**?

About Granite

More than 6,000 corporate clients in over 650,000 locations.

Service 1.75 million voice and data lines with nationwide carrier agreements.

Focus on listening to our customers and exceeding expectations.

The Granite advantage

- **SECURE:** End-to-edge encryption on all calls and faxes
- **RELIABLE:** 24-hour battery backup, optional dual SIMs and intelligent failover to PRI; monitored hourly 24/7 with automatic notification for critical alarm and voice circuits*
- **SIMPLE:** Minimal inside wiring is required, with the option for Granite’s turnkey managed deployment and installation nationwide
- **FLEXIBLE:** Can support value-added features, including auto-attendant, ringdown, voicemail and IVR functionality
- **ECONOMICAL:** Consistent pricing across the US with savings of up to 30%, a stable monthly cost for the life of the contract and no up-front capital expenditure

*Some jurisdictions may require wireline connections for certain applications (Fire/Life Safety), and wireline connections may be necessary to furnish service at some locations.