



Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
Fax2Mail - Inbound & Outbound	Fax2Mail, offered as Standard version and available in a HIPAA/PCI compliant version, is a digital fax service with password encryption that supports high-volume and long-form faxing. Users can easily exchange faxes within email applications. All charges are per line. This package includes inbound and outbound faxing, with a monthly allowance of 75 pages.	EA - MRC	\$ 7.99	1.50%	\$ 7.87
Fax2Mail - Outbound Only	Fax2Mail, offered as Standard version and available in a HIPAA/PCI compliant version, is a digital fax service with password encryption that supports high-volume and long-form faxing. Users can easily exchange faxes within email applications. All charges are per line. This package includes outbound faxing only, with a monthly allowance of 75 pages.	EA - MRC	\$ 4.99	1.50%	\$ 4.92
Fax2Mail - Set-Up Fee	One-time set-up fee per user	EA- NRC Purchase Price	\$ 4.00	1.50%	\$ 3.94
Fax2Mail - Overage Allowance (Per Page)	Per-page overage rate for Granite's Fax2Mail service.	EA - Usage	\$ 0.08	1.50%	\$ 0.08
Audio Conferencing	Standalone audio-conferencing solution for up to 300 attendees with toll and toll-free number provided. Includes call my phone, Global HD audio across 160 point of presence and 60+ countries, and Host portal.	Per Minute	\$ 0.049	1.50%	\$ 0.048
Domestic toll-free dial-in Transport	A telephone number that is billed for arriving calls instead of charging the originating telephone subscriber.	Per Minute	\$ 0.049	1.50%	\$ 0.048
Canada toll free dial-in Transport	A telephone number that is billed for arriving calls instead of charging the originating telephone subscriber.	Per Minute	\$ 0.049	1.50%	\$ 0.048
Hosted PBX	A hosted private branch exchange is a telephone exchange system built, delivered and managed by a third-party service provider. Hosted PBX is an IP- based telephony solution provisioned and accessed entirely through the Internet. Hosted PBX is offered in three different seat options - base, business and executive and are differentiated by the amount of features.	EA	\$ 15.25	1.50%	\$ 15.02
Base Seat	The base level is the introductory seat of the Hosted PBX. The standard base seat features are: Call Forwarding, Call Waiting, Call Transfer, Call Pickup Groups, Speed Dials, Short Codes, Intercom Dialing, 3-Way Calling, Call Park, Paging via an IP Phone, Line State Monitoring, Directed Call Pick up, CommPortal access, Call Screening Features, SimRing and Music on Hold.	EA	\$ 13.22	1.50%	\$ 13.02
Business Seat	The business seat is the next level of the Hosted PBX. The Business features include all features included in the base seat as well as the following: Voicemail, Incoming Call Manager, Find Me Follow Me, Voicemail with Fax, Accession Communicator and Music on Hold.	EA	\$ 16.26	1.50%	\$ 16.02
Executive Seat	The executive seat is the highest level of seats for Hosted PBX. The Executive Seat features all base seat features as well as the following: Incoming Call Manager, Find Me Follow Me, Accession Communicator and Music on Hold.	EA	\$ 25.42	1.50%	\$ 25.04
Soft Seat	The Soft Seat is an option for those who would like to use the Hosted PBX platform but do not want the hardware associated typically with HPBX. Soft Seat features include: Call Forwarding, Call Waiting, Call Transfer, Call Pick up Groups, Speed Dials, Short Codes, Intercom Dialing, 3 - Way Calling, access to the CommPortal, Call Screening features, SimRing, and Voicemail with Fax.	EA	\$ 14.22	1.50%	\$ 14.01
Executive Meeting Seat	This option includes Executive seat features as well as audio/video conferencing.	EA	\$ 50.85	1.50%	\$ 50.09
Soft Meeting Seat	This option includes the Soft seat feature as well as audio/video conferencing.	EA	\$ 40.68	1.50%	\$ 40.07
Call Path	A logical connection over IP that allows a SIP based VOIP call (inbound or outbound) to be established with Granite's MetaSwitch. Can be ordered individually starting at one. For each active call, a call path is deducted from the configured amount of call paths allowed until that call is disconnected	EA	\$ 5.09	1.50%	\$ 5.01
Hot Desking	Allows logging in and out of a desktop phone for agent-based features and extension mobility within a facility.	EA	\$ 5.08	1.50%	\$ 5.00
Voicemail Transcription	Enables voicemail messages to be transcribed and sent as an email and/ or viewable in Commportal.	EA	\$ 5.09	1.50%	\$ 5.01
Voicemail (Stand Alone)	A voicemail box that is not tied to a user's extension. Typically assigned to a main number as a general mailbox for inbound calls.	EA	\$ 17.28	1.50%	\$ 17.02
Easy Auto Attendant (Stand Alone)	A single level call tree that allows advanced routing features and initial call servicing to inbound callers by pressing 0- 9 on their phone. Also allows agencies to define separate menus to be played during and outside of normal business hours.	EA	\$ 15.77	1.50%	\$ 15.53
Premium Auto Attendant (Stand Alone)	A multi-level call tree that allows advanced routing features and initial call servicing to inbound callers by pressing 0- 9 on their phone with multiple submenus for each option. Also allows more control over scheduling by providing more advanced time options over during and outside of business hours with a configurable option to transfer directly to voicemail.	EA	\$ 27.98	1.50%	\$ 27.56
Easy Auto Attendant	A single level call tree that allows advanced routing features and initial call servicing to inbound callers by pressing 0- 9 on their phone. Also allows agencies to define separate menus to be played during and outside of normal business hours.	EA	\$ 8.14	1.50%	\$ 8.02
Premium Auto Attendant	A multi-level call tree that allows advanced routing features and initial call servicing to inbound callers by pressing 0- 9 on their phone with multiple submenus for each option. Also allows more control over scheduling by providing more advanced time options over during and outside of business hours with a configurable option to transfer directly to voicemail.	EA	\$ 20.35	1.50%	\$ 20.04
Pilot TN for MLHG	A main DID that routes calls to a predetermined list of extensions configured in a multi-line hunt group.	EA	\$ 7.63	1.50%	\$ 7.52
Directory Assistance (per call)	Operator assisted service used to find a telephone number.	EA	\$ 6.09	1.50%	\$ 6.00
Basic Call Recording (per seat)	The ability to record inbound calls on an individual extension to off-site cloud storage. Storage priced separately.	EA	\$ 15.26	1.50%	\$ 15.03
Compliance Call Recording (per seat)	The ability to record inbound calls on an individual extension to off-site cloud storage that adheres to compliance standards, such as HIPAA. Storage priced separately.	EA	\$ 35.60	1.50%	\$ 35.07
Monitored Call Recording (per seat)	The ability to record inbound calls on an individual extension to off-site cloud storage with additional features such as speech analytics, screen recording, live monitoring, and agent evaluation. Storage priced separately.	EA	\$ 55.95	1.50%	\$ 55.11
Call Recording 100 MB Storage	Call Recording Storage for Granite's Call Recording services (Basic Call Recording, Compliance Call Recording, and Monitored Call Recording). Storage is built at the business group level and pooled across all locations/ departments.	Monthly	\$3.00	1.67%	\$2.95
Call Recording 300 MB Storage	Call Recording Storage for Granite's Call Recording services (Basic Call Recording, Compliance Call Recording, and Monitored Call Recording). Storage is built at the business group level and pooled across all locations/ departments.	Monthly	\$5.00	1.02%	\$4.91
Call Recording 500 MB Storage	Call Recording Storage for Granite's Call Recording services (Basic Call Recording, Compliance Call Recording, and Monitored Call Recording). Storage is built at the business group level and pooled across all locations/ departments.	Monthly	\$7.00	1.71%	\$6.88
Call Recording 1 GB Storage	Call Recording Storage for Granite's Call Recording services (Basic Call Recording, Compliance Call Recording, and Monitored Call Recording). Storage is built at the business group level and pooled across all locations/ departments.	Monthly	\$10.00	1.80%	\$9.82
Call Recording 10 GB Storage	Call Recording Storage for Granite's Call Recording services (Basic Call Recording, Compliance Call Recording, and Monitored Call Recording). Storage is built at the business group level and pooled across all locations/ departments.	Monthly	\$15.00	1.76%	\$14.74
Call Recording 50 GB Storage	Call Recording Storage for Granite's Call Recording services (Basic Call Recording, Compliance Call Recording, and Monitored Call Recording). Storage is built at the business group level and pooled across all locations/ departments.	Monthly	\$25.00	1.76%	\$24.56
Phone Set up Installation	Installation of Hosted PBX from Granite by a trained professional technician for additional phones.	EA	\$ 25.43	1.50%	\$ 25.05
Hosted PBX Installation	Installation of Hosted PBX from Granite by a trained professional technician. Install and test one Granite provided router, switch or Integrated Access Device (IAD) with the installation of 4 digital IP Phones. The technician will arrive at the designated site, make contact and confirm arrival with the LCON. The technician will then locate the designated work area and the Customer Premise Equipment (CPE) and any additional peripherals is required for completion of the installation. The technician will also conduct a visual inspection of the CPE and peripherals to ensure compatibility and serviceability of all required items. The technician will then install and test one Granite provided and preconfigured router and/or switch in the designated location or demarcation point (D-marc) or Minimum Point of Entry (MPOE). If the D- marc needs to be extended or any additional work is required, the work will be billed at the established Time & Materials rates. Standard rate includes only an hour of labor. After the first hour, an additional fee of \$125 per hour in 30- minute increments will be charged. Ranges from standard handset installation at user desks to router and PoE switch installation and cabling, if needed. Cabling and router/switch install are ICB.	HR	\$ 303.16	1.50%	\$ 298.61



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SIP Call Paths	SIP Call Paths are the logical connectivity for an individual call, either inbound or outbound, to be established with an end user of a Session Initiated Protocol Voice over Internet Protocol service provider and the calling/called party across the Public Switched Telephone Network. These can be requested in quantities of one with no predetermined maximum limit. When ordered to a single customer and configured on the customer's IP PBX, it is known as a SIP Trunk with the quantity SIP Call Paths, also known as Concurrent Call Paths, configured for that individual customer. **Includes local calling.	EA	\$ 10.13	1.50%	\$ 9.98
Line Initiation Charge	Line Initiation Charge is a one-time fee charged for establishing a SIP Trunk between a customer and Granite.	EA	\$ 25.43	1.50%	\$ 25.05
DID	Direct Inward Dial numbers are telephone numbers that can be assigned to end users on a Private Branch Exchange of a customer that subscribes to a trunking service to access the PSTN. These numbers are globally unique and allow inbound calling to be delivered to users of a PBX individually or as a primary pilot number within the PBX to reach a hunt group or an auto attendant. DID numbers can be ordered individually but are usually ordered in blocks of 20 or 100.	EA	\$ 0.30	1.50%	\$ 0.30
Additional E911 Registration	An additional E911 registration for customers needing additional dispatchable locations assigned to individual DIDs on their Granite Business SIP Trunk or Hosted PBX service to be registered for e911. This can include additional location information such as floor, room, campus building, area of building/floor (cafeteria, gym, northeast corner), etc. Line(s) to be registered and address(es) that the line(s) should be registered to should be included when requesting additional registrations.	EA	\$ 1.50	1.50%	\$ 1.48
SIP CommPortal	Granite's SIP Portal is an online tool that can be accessed from a web browser by a SIP Trunking customer, usually a telephony system administrator, for DID configuration and routing and call analytics on the SIP Trunking service.	EA	\$ 4.07	1.50%	\$ 4.01
SIP Bursting	A Burstable Call Path is the same as a regular call path in the sense that it provides a Granite SIP Trunking customer access to the PSTN over a SIP based VoIP connection. The difference is Bursting allows a customer to temporarily use more than the predetermined base number of concurrent call paths (CCP), at a rate up to 50% more. For example, if a customer subscribes to 10 CCPs, the 11th call, inbound or outbound, will receive a busy tone. When a customer subscribes to bursting they are billed for the base quantity of 10 unless they have an event of higher than normal call volume. That 11th call, and up to 50% more than the base for a total of 15 CCPs, will be connected without the need for Granite's intervention. The amount of call paths that burst above the base number will be billed for the month in which they are used (in the example above a total of 11 will be billed) and return to the normally billed amount the following month.	EA	\$ 10.17	1.50%	\$ 10.02
Trunk Roll Setup Fee	A Trunk Roll Fee is a one-time fee charged to install any necessary hardware needed to terminate the Granite provided SIP Trunking service. This fee is optional and only needed when a customer requests a dedicated access circuit for the bandwidth needed for SIP trunking service.	EA	\$ 20.35	1.50%	\$ 20.04
Direct Trunk Overflow	Direct Trunk Overflow is a feature of Granite's SIP trunking service that allows multiple customer PBX's the ability to act as primary and backup, load balanced pairs or separate individual objects with DID failover capabilities. DTO will allow the total number of call paths across all PBXs that have a configured SIP Trunk to be available to a single customer PBX if one should fail or lose access to the PSTN. Also, if one PBX fails or loses access to the PSTN, DID failover to the customer's other PBX is automatic without any intervention from Granite or the customer.	EA	\$ 34.94	1.50%	\$ 34.42
Microsoft Teams Direct Routing	Employing Granite's Business SIP trunking, Direct Routing (DR) allows interconnection of the PSTN with your Microsoft cloud-based phone system, facilitating calls between Teams users and mobile or fixed line telephone subscribers anywhere in the world. Teams DR is recommended for customers with over 25 end users and the ability to maintain the Phone System add-on feature.	EA	\$ 11.99	1.50%	\$ 11.81
Intralata Long Distance (per minute)	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	\$ 0.02	1.50%	\$ 0.02
Interstate Long Distance (per minute)	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	\$ 0.05	1.50%	\$ 0.05
Long Distance (LD) Package - 500 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	\$ 16.27	1.50%	\$ 16.03
Long Distance (LD) Package - 1000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	\$ 30.52	1.50%	\$ 30.06
Long Distance (LD) Package - 2,500 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	\$ 71.22	1.50%	\$ 70.15
Long Distance (LD) Package - 5,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	\$ 127.17	1.50%	\$ 125.26
Long Distance (LD) Package - 10,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	\$ 244.16	1.50%	\$ 240.49
Long Distance (LD) Package - 20,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	\$ 406.92	1.50%	\$ 400.81
Long Distance (LD) Package - 50,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	\$ 864.70	1.50%	\$ 851.71
Long Distance (LD) Package - 75,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	\$ 1,144.45	1.50%	\$ 1,127.26
Long Distance (LD) Package - 100,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	\$ 1,322.48	1.50%	\$ 1,302.62
Long Distance (LD) Package - 150,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	\$ 1,780.26	1.50%	\$ 1,753.52
Long Distance (LD) Package - 200,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	\$ 2,187.18	1.50%	\$ 2,154.33



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Long Distance (LD) Package – Overages (per minute)	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	\$ 0.04	1.50%	\$ 0.04
IP Block - /30	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /30, the end-user will have 2 usable IP addresses in the block.	EA	N/A	N/A	N/A
IP Block - /29	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /29, the end-user will have 6 usable IP addresses in the block.	EA	\$ 25.43	1.50%	\$ 25.05
IP Block - /28	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /28, the end-user will have 14 usable IP addresses in the block.	EA	\$ 35.60	1.50%	\$ 35.07
IP Block - /27	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /27, the end-user will have 30 usable IP addresses in the block.	EA	\$ 50.86	1.50%	\$ 50.10
IP Block - /26	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /26, the end-user will have 62 usable IP addresses in the block.	EA	\$ 76.30	1.50%	\$ 75.15
IP Block - /25	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /25, the end-user will have 126 usable IP addresses in the block.	EA	\$ 101.73	1.50%	\$ 100.20
IP Block - /24	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /24, the end-user will have 254 usable IP addresses in the block.	EA	\$ 167.85	1.50%	\$ 165.33
MPLS Access Activation Fee	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name. MPLS supports a range of access technologies, including T1/E1, ATM, Frame Relay, and DSL.	EA	\$ 2,543.24	1.50%	\$ 2,505.04
MPLS Access 5 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name. MPLS supports a range of access technologies, including T1/E1, ATM, Frame Relay, and DSL.	EA	\$ 817.18	1.50%	\$ 804.91
MPLS Access 10 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name. MPLS supports a range of access technologies, including T1/E1, ATM, Frame Relay, and DSL.	EA	\$ 1,101.69	1.50%	\$ 1,085.14
MPLS Access 20 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name. MPLS supports a range of access technologies, including T1/E1, ATM, Frame Relay, and DSL.	EA	\$ 1,405.57	1.50%	\$ 1,384.46
MPLS Access 50 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name. MPLS supports a range of access technologies, including T1/E1, ATM, Frame Relay, and DSL.	EA	\$ 2,101.71	1.50%	\$ 2,070.14
MPLS Access 100 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name. MPLS supports a range of access technologies, including T1/E1, ATM, Frame Relay, and DSL.	EA	\$ 2,891.76	1.50%	\$ 2,848.32
MPLS Access 200 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name. MPLS supports a range of access technologies, including T1/E1, ATM, Frame Relay, and DSL.	EA	\$ 5,317.89	1.50%	\$ 5,238.01
MPLS Access 500 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name. MPLS supports a range of access technologies, including T1/E1, ATM, Frame Relay, and DSL.	EA	\$ 7,309.87	1.50%	\$ 7,200.07
MPLS Access 1 Gbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name. MPLS supports a range of access technologies, including T1/E1, ATM, Frame Relay, and DSL.	EA	\$ 12,345.99	1.50%	\$ 12,160.54
BRI Access Activation Fee	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$ 106.81	1.50%	\$ 105.21
BRI Access Location - AK	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$ 4,838.85	1.50%	\$ 4,766.17
BRI Access Location - AL	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$ 1,029.68	1.50%	\$ 1,014.21





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BRI Access Location - NJ	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$ 195.05	1.50%	\$ 192.12
BRI Access Location - NM	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$ 1,055.71	1.50%	\$ 1,039.85
BRI Access Location - NV	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$ 814.51	1.50%	\$ 802.28
BRI Access Location - NY	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$ 611.20	1.50%	\$ 602.02
BRI Access Location - OH	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$ 635.55	1.50%	\$ 626.00
BRI Access Location - OK	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$ 1,395.14	1.50%	\$ 1,374.18
BRI Access Location - OR	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$ 667.32	1.50%	\$ 657.30
BRI Access Location - PA	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$ 824.16	1.50%	\$ 811.78
BRI Access Location - PR	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$ 373.58	1.50%	\$ 367.97
BRI Access Location - RI	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$ 191.81	1.50%	\$ 188.93
BRI Access Location - SC	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$ 553.46	1.50%	\$ 545.15
BRI Access Location - SD	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$ 368.54	1.50%	\$ 363.00
BRI Access Location - TN	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$ 666.29	1.50%	\$ 656.28
BRI Access Location - TX	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$ 855.29	1.50%	\$ 842.44
BRI Access Location - UT	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$ 930.43	1.50%	\$ 916.45
BRI Access Location - VA	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$ 512.57	1.50%	\$ 504.87
BRI Access Location - VT	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$ 262.46	1.50%	\$ 258.52
BRI Access Location - WA	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$ 547.76	1.50%	\$ 539.53
BRI Access Location - WI	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$ 771.19	1.50%	\$ 759.61
BRI Access Location - WV	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$ 278.27	1.50%	\$ 274.09
BRI Access Location - WY	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	\$ 286.88	1.50%	\$ 282.57

Service Name	Service Description	Service Charge	Service Area	Service Term	List Price	Percent Public Discount	Proposed Public Price
Nationwide Internet Tier 1 Minimum Download Speed = 3Mbps Minimum Upload Speed = 500 Kbps	Nationwide Internet Tier 1 Minimum Download Speed = 3Mbps Minimum Upload Speed = 500 Kbps	Monthly	Nationwide	12 Months	\$ 86.32	1.50%	\$ 85.02
Nationwide Internet Tier 2 Minimum Download Speed = 10Mbps Minimum Upload Speed = 3Mbps	Nationwide Internet Tier 2 Minimum Download Speed = 10Mbps Minimum Upload Speed = 3Mbps	Monthly	Nationwide	12 Months	\$ 115.55	1.50%	\$ 113.81
Nationwide Internet Tier 3 Minimum Download Speed = 15Mbps Minimum Upload Speed = 5Mbps	Nationwide Internet Tier 3 Minimum Download Speed = 15Mbps Minimum Upload Speed = 5Mbps	Monthly	Nationwide	12 Months	\$ 138.04	1.50%	\$ 135.97
Nationwide Internet Tier 4 Minimum Download Speed = 25Mbps Minimum Upload Speed = 10Mbps	Nationwide Internet Tier 4 Minimum Download Speed = 25Mbps Minimum Upload Speed = 10Mbps	Monthly	Nationwide	12 Months	\$ 189.16	1.50%	\$ 186.32
Nationwide Internet Tier 5 Minimum Download Speed = 50Mbps Minimum Upload Speed = 10Mbps	Nationwide Internet Tier 5 Minimum Download Speed = 50Mbps Minimum Upload Speed = 10Mbps	Monthly	Nationwide	12 Months	\$ 192.23	1.50%	\$ 189.34
Nationwide Internet Tier 6 Minimum Download Speed = 100Mbps Minimum Upload Speed = 10 Mbps	Nationwide Internet Tier 6 Minimum Download Speed = 100Mbps Minimum Upload Speed = 10 Mbps	Monthly	Nationwide	12 Months	\$ 256.66	1.50%	\$ 252.80
Nationwide Internet Tier 7 Minimum Download Speed = 200Mbps Minimum Upload Speed = 10Mbps	Nationwide Internet Tier 7 Minimum Download Speed = 200Mbps Minimum Upload Speed = 10Mbps	Monthly	Nationwide	12 months	\$ 239.99	1.50%	\$ 236.39
Nationwide Internet Tier 8 Minimum Download Speed = 500Mbps Minimum Upload Speed = 20Mbps	Nationwide Internet Tier 8 Minimum Download Speed = 500Mbps Minimum Upload Speed = 20Mbps	Monthly	Nationwide	12 months	\$ 359.99	1.50%	\$ 354.59
Nationwide Internet Tier 10 Minimum Download Speed = 1000Mbps Minimum Upload Speed = 35Mbps	Nationwide Internet Tier 10 Minimum Download Speed = 1000Mbps Minimum Upload Speed = 35Mbps	Monthly	Nationwide	12 months	\$ 509.99	1.50%	\$ 502.34
Service Relocation Non- Recurring Charge (No more than 50 miles)	Service Relocation Non- Recurring Charge (No more than 50 miles)	Each	Nationwide	One Time	\$ 186.87	1.50%	\$ 184.06
Service Activation Fee	Service Activation Fee	Each	Nationwide	One Time	\$ 186.87	1.50%	\$ 184.06
Equipment- Modem (Model Varies by Carrier)	Equipment- Modem (Model Varies by Carrier)	Each	Nationwide	One Time	\$ 92.97	1.50%	\$ 91.57



Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price	
100/100Mbps Symmetrical Broadband	100/100Mbps Symmetrical Broadband	Monthly	Nationwide	12 months	\$ 334.90	1.50%
200/200Mbps Symmetrical Broadband	200/200Mbps Symmetrical Broadband	Monthly	Nationwide	12 months	\$ 379.23	1.50%
300/300Mbps Symmetrical Broadband	300/300Mbps Symmetrical Broadband	Monthly	Nationwide	12 months	\$ 418.63	1.50%
500/500Mbps Symmetrical Broadband	500/500Mbps Symmetrical Broadband	Monthly	Nationwide	12 months	\$ 566.38	1.50%
1000/1000Mbps Symmetrical Broadband	1000/1000Mbps Symmetrical Broadband	Monthly	Nationwide	12 months	\$ 645.18	1.50%
2000/2000Mbps Symmetrical Broadband	2000/2000Mbps Symmetrical Broadband	Monthly	Nationwide	12 months	\$ 723.98	1.50%
Long Distance Only PRIs/EPRIs	Long Distance Only PRIs/EPRIs	Monthly	Lower 48 States	12 Months	\$ 303.62	1.50%
Long Distance Only PRIs/EPRIs	Long Distance Only PRIs/EPRIs	Monthly	Lower 48 States	36 Months	\$ 302.06	1.50%
Per PRI/EPRI - DID	Per PRI/EPRI - DID	Monthly	Lower 48 States	12 Months	\$ 0.29	1.50%
Per PRI/EPRI - DID	Per PRI/EPRI - DID	Monthly	Lower 48 States	36 Months	\$ 0.28	1.50%
Point To Point Circuits - 50mb	Point To Point Circuits - 50mb	Monthly	Lower 48 States	12 Months	\$ 475.69	1.50%
Point To Point Circuits - 1.5mb	Point To Point Circuits - 1.5mb	Monthly	Lower 48 States	12 Months	\$ 2,752.86	1.50%
PRI/EPRI	PRI/EPRI	Monthly	Lower 48 States	12 Months	\$ 396.74	1.50%
PRI/EPRI	PRI/EPRI	Monthly	Lower 48 States	36 Months	\$ 392.68	1.50%
DIA Ethernet 10A	10 Mbps – AT&T Service Area	Monthly	Nationwide	12 Months	\$ 1,472.34	1.50%
DIA Ethernet 10C	10 Mbps – CenturyLink Service Area	Monthly	Nationwide	12 Months	\$ 1,097.93	1.50%
DIA Ethernet 10F	10 Mbps – Frontier Service Area	Monthly	Nationwide	12 Months	\$ 1,282.58	1.50%
DIA Ethernet 10V	10 Mbps – Verizon Service Area	Monthly	Nationwide	12 Months	\$ 1,119.04	1.50%
DIA Ethernet 10X	10 Mbps – Other Service Area	Monthly	Nationwide	12 Months	\$ 1,741.82	1.50%
DIA Ethernet 20A	20 Mbps – AT&T Service Area	Monthly	Nationwide	12 Months	\$ 1,834.12	1.50%
DIA Ethernet 20C	20 Mbps – CenturyLink Service Area	Monthly	Nationwide	12 Months	\$ 1,655.97	1.50%
DIA Ethernet 20F	20 Mbps – Frontier Service Area	Monthly	Nationwide	12 Months	\$ 1,640.25	1.50%
DIA Ethernet 20V	20 Mbps – Verizon Service Area	Monthly	Nationwide	12 Months	\$ 1,393.85	1.50%
DIA Ethernet 20X	20 Mbps – Other Service Area	Monthly	Nationwide	12 Months	\$ 2,299.96	1.50%
DIA Ethernet 30A	30 Mbps – AT&T Service Area	Monthly	Nationwide	12 Months	\$ 2,170.97	1.50%
DIA Ethernet 30C	30 Mbps – CenturyLink Service Area	Monthly	Nationwide	12 Months	\$ 1,821.32	1.50%
DIA Ethernet 30F	30 Mbps – Frontier Service Area	Monthly	Nationwide	12 Months	\$ 1,967.00	1.50%
DIA Ethernet 30V	30 Mbps – Verizon Service Area	Monthly	Nationwide	12 Months	\$ 1,617.74	1.50%
DIA Ethernet 30X	30 Mbps – Other Service Area	Monthly	Nationwide	12 Months	\$ 2,812.26	1.50%
DIA Ethernet 50A	50 Mbps – AT&T Service Area	Monthly	Nationwide	12 Months	\$ 2,512.75	1.50%
DIA Ethernet 50C	50 Mbps – CenturyLink Service Area	Monthly	Nationwide	12 Months	\$ 1,991.19	1.50%
DIA Ethernet 50F	50 Mbps – Frontier Service Area	Monthly	Nationwide	12 Months	\$ 2,688.44	1.50%
DIA Ethernet 50V	50 Mbps – Verizon Service Area	Monthly	Nationwide	12 Months	\$ 2,145.45	1.50%
DIA Ethernet 50X	50 Mbps – Other Service Area	Monthly	Nationwide	12 Months	\$ 4,367.30	1.50%
DIA Ethernet 100A	100 Mbps – AT&T Service Area	Monthly	Nationwide	12 Months	\$ 3,016.07	1.50%
DIA Ethernet 100C	100 Mbps – CenturyLink Service Area	Monthly	Nationwide	12 Months	\$ 2,592.20	1.50%
DIA Ethernet 100F	100 Mbps – Frontier Service Area	Monthly	Nationwide	12 Months	\$ 3,340.01	1.50%
DIA Ethernet 100V	100 Mbps – Verizon Service Area	Monthly	Nationwide	12 Months	\$ 2,953.23	1.50%
DIA Ethernet 100X	100 Mbps – Other Service Area	Monthly	Nationwide	12 Months	\$ 4,366.82	1.50%
DIA Ethernet 1000A	1 Gbps – AT&T Service Area	Monthly	Nationwide	12 Months	\$ 7,983.88	1.50%
DIA Ethernet 1000C	1 Gbps – CenturyLink Service Area	Monthly	Nationwide	12 Months	\$ 8,681.04	1.50%
DIA Ethernet 1000F	1 Gbps – Frontier Service Area	Monthly	Nationwide	12 Months	\$ 8,328.49	1.50%
DIA Ethernet 1000V	1 Gbps – Verizon Service Area	Monthly	Nationwide	12 Months	\$ 9,119.59	1.50%
DIA Ethernet 1000X	1 Gbps – Other Service Area	Monthly	Nationwide	12 Months	\$ 9,058.63	1.50%
Ethernet Activation	Ethernet Service Activation Fee	One-time Charge	Nationwide	N/A	\$ 1,304.15	1.50%
T-1 (1.5mb)	T-1 Service- All Service areas (mileage rates may apply)	Monthly	Nationwide	12 Months	\$ 417.47	1.50%
T-1 mileage	Monthly Per Mile Charge	Monthly	Nationwide	12 Months	\$ 5.21	1.50%
DIA Ethernet 10A	10 Mbps – AT&T Service Area	Monthly	Nationwide	36 Months	\$ 818.23	1.50%
DIA Ethernet 10C	10 Mbps – CenturyLink Service Area	Monthly	Nationwide	36 Months	\$ 608.92	1.50%
DIA Ethernet 10F	10 Mbps – Frontier Service Area	Monthly	Nationwide	36 Months	\$ 660.76	1.50%
DIA Ethernet 10V	10 Mbps – Verizon Service Area	Monthly	Nationwide	36 Months	\$ 836.17	1.50%
DIA Ethernet 10X	10 Mbps – Other Service Area	Monthly	Nationwide	36 Months	\$ 967.68	1.50%
DIA Ethernet 20A	20 Mbps – AT&T Service Area	Monthly	Nationwide	36 Months	\$ 1,018.96	1.50%
DIA Ethernet 20C	20 Mbps – CenturyLink Service Area	Monthly	Nationwide	36 Months	\$ 825.87	1.50%
DIA Ethernet 20F	20 Mbps – Frontier Service Area	Monthly	Nationwide	36 Months	\$ 876.01	1.50%
DIA Ethernet 20V	20 Mbps – Verizon Service Area	Monthly	Nationwide	36 Months	\$ 1,009.50	1.50%
DIA Ethernet 20X	20 Mbps – Other Service Area	Monthly	Nationwide	36 Months	\$ 1,277.54	1.50%
DIA Ethernet 30A	30 Mbps – AT&T Service Area	Monthly	Nationwide	36 Months	\$ 1,206.96	1.50%
DIA Ethernet 30C	30 Mbps – CenturyLink Service Area	Monthly	Nationwide	36 Months	\$ 963.69	1.50%
DIA Ethernet 30F	30 Mbps – Frontier Service Area	Monthly	Nationwide	36 Months	\$ 1,067.82	1.50%
DIA Ethernet 30V	30 Mbps – Verizon Service Area	Monthly	Nationwide	36 Months	\$ 1,015.82	1.50%
DIA Ethernet 30X	30 Mbps – Other Service Area	Monthly	Nationwide	36 Months	\$ 1,562.37	1.50%
DIA Ethernet 50A	50 Mbps – AT&T Service Area	Monthly	Nationwide	36 Months	\$ 1,396.98	1.50%
DIA Ethernet 50C	50 Mbps – CenturyLink Service Area	Monthly	Nationwide	36 Months	\$ 1,109.30	1.50%
DIA Ethernet 50F	50 Mbps – Frontier Service Area	Monthly	Nationwide	36 Months	\$ 1,432.48	1.50%
DIA Ethernet 50V	50 Mbps – Verizon Service Area	Monthly	Nationwide	36 Months	\$ 1,202.81	1.50%
DIA Ethernet 50X	50 Mbps – Other Service Area	Monthly	Nationwide	36 Months	\$ 2,031.86	1.50%
DIA Ethernet 100A	100 Mbps – AT&T Service Area	Monthly	Nationwide	36 Months	\$ 1,676.59	1.50%
DIA Ethernet 100C	100 Mbps – CenturyLink Service Area	Monthly	Nationwide	36 Months	\$ 1,441.83	1.50%
DIA Ethernet 100F	100 Mbps – Frontier Service Area	Monthly	Nationwide	36 Months	\$ 1,904.97	1.50%
DIA Ethernet 100V	100 Mbps – Verizon Service Area	Monthly	Nationwide	36 Months	\$ 1,550.71	1.50%
DIA Ethernet 100X	100 Mbps – Other Service Area	Monthly	Nationwide	36 Months	\$ 2,426.24	1.50%
DIA Ethernet 1000A	1 Gbps – AT&T Service Area	Monthly	Nationwide	36 Months	\$ 4,435.01	1.50%
DIA Ethernet 1000C	1 Gbps – CenturyLink Service Area	Monthly	Nationwide	36 Months	\$ 6,620.76	1.50%
DIA Ethernet 1000F	1 Gbps – Frontier Service Area	Monthly	Nationwide	36 Months	\$ 6,370.05	1.50%
DIA Ethernet 1000V	1 Gbps – Verizon Service Area	Monthly	Nationwide	36 Months	\$ 4,262.49	1.50%
DIA Ethernet 1000X	1 Gbps – Other Service Area	Monthly	Nationwide	36 Months	\$ 5,032.45	1.50%
DIA Ethernet 10000V	10 Gbps – Verizon Service Area	Monthly	Nationwide	36 Months	\$ 8,920.90	1.50%
DIA Ethernet 10000X	10 Gbps – Other Service Area	Monthly	Nationwide	36 Months	\$ 22,500.00	1.50%

**Nationwide Services Notes:**

- Prices are subject to pre-qualification of sites to determine service availability.
- Internet Service will be delivered via Digital Subscriber Line (DSL), Cable Broadband, or FTTH.
- The following minimum requirements for quantity and coverage area apply to be eligible to order the Nationwide Service.
  - Minimum order quantity: 200 Circuits
  - Minimum coverage area: 11 States
  - Minimum contract term is 1 year.
- Maximum allowable service relocations within 12 months shall be limited to 10% of total inventory.
- Symmetrical Broadband is not available for all Carriers. Speed availabilities are not guaranteed, even when in the Broadband footprint. A prequalification must be run for every location to determine availability.

**Additional Notes:**

- Speeds are listed by download speed / upload speed
- Prices are subject to change if construction is necessary to deliver the requested service.
- Granite will waive its Carrier Surcharge Recovery Fee for all to all Hi-CAP circuits/services delivered by Covad, Verizon, AT&T or CenturyLink.
- Prices exclude modem and router costs, which vary based on customer specifications and models.
- Prices exclude applicable taxes, fees and surcharges in accordance with applicable law, tariff or regulatory provisions.

**Terms and Conditions:**

Prices are subject to pre-qualification of sites to determine service availability. If applicable, T-1 Mileage shall be the total miles between the service location and the serving central office.  
 CableVision FootPrint - Colorado, Connecticut, Montana, New Jersey, New York, Utah, Wisconsin  
 Charter FootPrint - Alabama, California, Connecticut, Georgia, Illinois, Louisiana, Michigan, Minnesota, Missouri, Nebraska, Nevada, New Hampshire, North Carolina, Oregon, South Carolina, Tennessee, Texas, Vermont, Virginia, Washington, Wisconsin.

Comcast FootPrint - Alabama, Alaska, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, Ohio, Oregon, Pennsylvania, South Carolina, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin.

Cox FootPrint - Arizona, Arkansas, California, Connecticut, Florida, Georgia, Idaho, Iowa, Kansas, Louisiana, Massachusetts, Nebraska, Nevada, Ohio, Oklahoma, Rhode Island, Virginia  
 TimeWarner FootPrint - Kentucky, Maine, New York, North Carolina, Ohio, South Carolina, Texas, Wisconsin  
 AT&T Ethernet CLLI's  
 Verizon Ethernet CLLI's  
 Covad Service Area

**Definitions and Abbreviations:**

- "DIA" - Dedicated Internet Access
- "DID" - Direct Inward Dialing, ability of a caller outside of company to call an extension directly
- "Dynamic" - Internet Protocol address that changes each time you connect to the Internet
- "PRI" - Primary Rate Interface, ISDN version of a T1
- "Static" - Internet Protocol address that does not change and that is unique to the user
- "TDM" - Time-division multiplexing



Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
	An SD- WAN solution with a max bandwidth of 30 Mbps per location. Included: Cloud-Delivered; Velocloud Dynamic Multi-Path Optimization (DMPO); cloud VPN; Velocloud Multisource Inbound Quality of Service; stateful firewall; multiple WAN connections with load sharing; application optimization. Software- defined WAN (SD- WAN) is a suite of features designed to allow the network to dynamically adjust to changing WAN conditions without the need for manual intervention by the network administrator. By providing granular control over how certain traffic types respond to changes in WAN availability and performance, SD-WAN can ensure optimal performance for critical applications and help to avoid disruptions of highly performance- sensitive traffic, such as VoIP. SD- WAN is divided into bandwidth tiers with max speed mbps per location and facilitates multiple WAN paths to achieve the desired features of the end user.	EA	\$ 116.99	1.50%	\$ 115.23
SD-WAN Velocloud - Medium Branch	An SD- WAN solution with a max bandwidth of 50 Mbps per location. Included: Cloud-Delivered; Velocloud Dynamic Multi-Path Optimization (DMPO); cloud VPN; Velocloud Multisource Inbound Quality of Service; stateful firewall; multiple WAN connections with load sharing; application optimization. Software- defined WAN (SD- WAN) is a suite of features designed to allow the network to dynamically adjust to changing WAN conditions without the need for manual intervention by the network administrator. By providing granular control over how certain traffic types respond to changes in WAN availability and performance, SD-WAN can ensure optimal performance for critical applications and help to avoid disruptions of highly performance- sensitive traffic, such as VoIP. SD- WAN is divided into bandwidth tiers with max speed mbps per location and facilitates multiple WAN paths to achieve the desired features of the end user.	EA	\$ 127.17	1.50%	\$ 125.26
SD-WAN Velocloud- Large Branch	An SD- WAN solution with a max bandwidth of 100 Mbps per location. Included: Cloud-Delivered; Velocloud Dynamic Multi-Path Optimization (DMPO); cloud VPN; Velocloud Multisource Inbound Quality of Service; stateful firewall; multiple WAN connections with load sharing; application optimization. Software- defined WAN (SD- WAN) is a suite of features designed to allow the network to dynamically adjust to changing WAN conditions without the need for manual intervention by the network administrator. By providing granular control over how certain traffic types respond to changes in WAN availability and performance, SD-WAN can ensure optimal performance for critical applications and help to avoid disruptions of highly performance- sensitive traffic, such as VoIP. SD- WAN is divided into bandwidth tiers with max speed mbps per location and facilitates multiple WAN paths to achieve the desired features of the end user.	EA	\$ 254.32	1.50%	\$ 250.50
SD-WAN Velocloud - XL Branch	An SD- WAN solution with a max bandwidth of 200 Mbps per location. Included: Cloud-Delivered; Velocloud Dynamic Multi-Path Optimization (DMPO); cloud VPN; Velocloud Multisource Inbound Quality of Service; stateful firewall; multiple WAN connections with load sharing; application optimization. Software-defined WAN (SD- WAN) is a suite of features designed to allow the network to dynamically adjust to changing WAN conditions without the need for manual intervention by the network administrator. By providing granular control over how certain traffic types respond to changes in WAN availability and performance, SD-WAN can ensure optimal performance for critical applications and help to avoid disruptions of highly performance- sensitive traffic, such as VoIP. SD- WAN is divided into bandwidth tiers with max speed mbps per location and facilitates multiple WAN paths to achieve the desired features of the end user.	EA	\$ 518.82	1.50%	\$ 511.03
SD-WAN Velocloud- HQ	An SD- WAN solution with a max bandwidth of 400 Mbps per location. Included: Cloud-Delivered; Velocloud Dynamic Multi-Path Optimization (DMPO); cloud VPN; Velocloud Multisource Inbound Quality of Service; stateful firewall; multiple WAN connections with load sharing; application optimization. Software- defined WAN (SD- WAN) is a suite of features designed to allow the network to dynamically adjust to changing WAN conditions without the need for manual intervention by the network administrator. By providing granular control over how certain traffic types respond to changes in WAN availability and performance, SD-WAN can ensure optimal performance for critical applications and help to avoid disruptions of highly performance- sensitive traffic, such as VoIP. SD- WAN is divided into bandwidth tiers with max speed mbps per location and facilitates multiple WAN paths to achieve the desired features of the end user.	EA	\$ 539.16	1.50%	\$ 531.06
SD-WAN Velocloud - Data Center	An SD- WAN solution with a max bandwidth of 1000 Mbps per location. Included: Cloud-Delivered; Velocloud Dynamic Multi-Path Optimization (DMPO); cloud VPN; Velocloud Multisource Inbound Quality of Service; stateful firewall; multiple WAN connections with load sharing; application optimization. Software- defined WAN (SD- WAN) is a suite of features designed to allow the network to dynamically adjust to changing WAN conditions without the need for manual intervention by the network administrator. By providing granular control over how certain traffic types respond to changes in WAN availability and performance, SD-WAN can ensure optimal performance for critical applications and help to avoid disruptions of highly performance- sensitive traffic, such as VoIP. SD- WAN is divided into bandwidth tiers with max speed mbps per location and facilitates multiple WAN paths to achieve the desired features of the end user.	EA	\$ 793.50	1.50%	\$ 781.58
SD-WAN Velocloud - Large Data Center	An SD- WAN solution with a max bandwidth of 2000 Mbps per location. Included: Cloud-Delivered; Velocloud Dynamic Multi-Path Optimization (DMPO); cloud VPN; Velocloud Multisource Inbound Quality of Service; stateful firewall; multiple WAN connections with load sharing; application optimization. Software- defined WAN (SD- WAN) is a suite of features designed to allow the network to dynamically adjust to changing WAN conditions without the need for manual intervention by the network administrator. By providing granular control over how certain traffic types respond to changes in WAN availability and performance, SD-WAN can ensure optimal performance for critical applications and help to avoid disruptions of highly performance- sensitive traffic, such as VoIP. SD- WAN is divided into bandwidth tiers with max speed mbps per location and facilitates multiple WAN paths to achieve the desired features of the end user.	EA	\$ 1,332.66	1.50%	\$ 1,312.64
Meraki Enterprise- Small Branch	An SD- WAN solution with a max bandwidth of 200 Mbps per location.**Please note, Granite will only offer the SD-Wan service at this time and will not supply the associated equipment.	EA	\$ 61.03	1.50%	\$ 60.11
Meraki Enterprise- Midsize branch	An SD- WAN solution with a max bandwidth of 250 Mbps per location.**Please note, Granite will only offer the SD-Wan service at this time and will not supply the associated equipment.	EA	\$ 81.37	1.50%	\$ 80.15
Meraki Enterprise- Medium Branch	An SD- WAN solution with a max bandwidth of 300 Mbps per location.**Please note, Granite will only offer the SD-Wan service at this time and will not supply the associated equipment.	EA	\$ 101.72	1.50%	\$ 100.19
Meraki Enterprise- Large Branch	An SD- WAN solution with a max bandwidth of 500 Mbps per location.**Please note, Granite will only offer the SD-Wan service at this time and will not supply the associated equipment.	EA	\$ 223.79	1.50%	\$ 220.43
Meraki Enterprise- HQ	An SD- WAN solution with a max bandwidth of 1000 Mbps per location.**Please note, Granite will only offer the SD-Wan service at this time and will not supply the associated	EA	\$ 457.79	1.50%	\$ 450.91
Meraki Enterprise- Data Center	An SD- WAN solution with a max bandwidth of 2000 Mbps per location.**Please note, Granite will only offer the SD-Wan service at this time and will not supply the associated	EA	\$ 925.74	1.50%	\$ 911.83
Meraki Advanced Security - Small Branch	An SD- WAN solution with a max bandwidth of 200 Mbps per location. Advanced Security also includes intrusion detection/prevention, anti-virus and anti- phishing, advanced content and web- search filtering, geographical based firewall rules and advanced malware protection. **Please note, Granite will only offer the SD-Wan service at this time and will not supply the associated equipment.	EA	\$ 122.05	1.50%	\$ 120.22
Meraki Advanced Security - Midsize Branch	An SD- WAN solution with a max bandwidth of 250 Mbps per location. Advanced Security also includes intrusion detection/prevention, anti-virus and anti- phishing, advanced content and web- search filtering, geographical based firewall rules and advanced malware protection.**Please note, Granite will only offer the SD-Wan service at this time and will not supply the associated equipment.	EA	\$ 142.40	1.50%	\$ 140.26



Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
Meraki Advanced Security - Medium Branch	An SD- WAN solution with a max bandwidth of 300 Mbps per location. Advanced Security also includes intrusion detection/prevention, anti-virus and anti-phishing, advanced content and web-search filtering, geographical based firewall rules and advanced malware protection. **Please note, Granite will only offer the SD-Wan service at this time and will not supply the associated equipment.	EA	\$ 203.45	1.50%	\$ 200.39
Meraki Advanced Security - Large Branch	An SD- WAN solution with a max bandwidth of 500 Mbps per location. Advanced Security also includes intrusion detection/prevention, anti-virus and anti-phishing, advanced content and web-search filtering, geographical based firewall rules and advanced malware protection. **Please note, Granite will only offer the SD-Wan service at this time and will not supply the associated equipment.	EA	\$ 447.59	1.50%	\$ 440.87
Meraki Advanced Security - HQ	An SD- WAN solution with a max bandwidth of 1000 Mbps per location. Advanced Security also includes intrusion detection/prevention, anti-virus and anti-phishing, advanced content and web-search filtering, geographical based firewall rules and advanced malware protection. **Please note, Granite will only offer the SD-Wan service at this time and will not supply the associated equipment.	EA	\$ 996.92	1.50%	\$ 981.95
Meraki Advanced Security - Data Center	An SD- WAN solution with a max bandwidth of 2000 Mbps per location. Advanced Security also includes intrusion detection/prevention, anti-virus and anti-phishing, advanced content and web-search filtering, geographical based firewall rules and advanced malware protection. **Please note, Granite will only offer the SD-Wan service at this time and will not supply the associated equipment.	EA	\$ 2,014.23	1.50%	\$ 1,983.97
IP Block -/30	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /30, the end-user will have 2 usable IP addresses in the block.	EA	N/A	N/A	N/A
IP Block -/29	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /29, the end-user will have 6 usable IP addresses in the block.	EA	\$ 25.43	1.50%	\$ 25.05
IP Block -/28	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /28, the end-user will have 14 usable IP addresses in the block.	EA	\$ 35.60	1.50%	\$ 35.07
IP Block -/27	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /27, the end-user will have 30 usable IP addresses in the block.	EA	\$ 50.86	1.50%	\$ 50.10
IP Block -/26	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /26, the end-user will have 62 usable IP addresses in the block.	EA	\$ 76.30	1.50%	\$ 75.15
IP Block -/25	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /25, the end-user will have 126 usable IP addresses in the block.	EA	\$ 101.73	1.50%	\$ 100.20
IP Block -/24	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /24, the end-user will have 254 usable IP addresses in the block.	EA	\$ 167.85	1.50%	\$ 165.33

**Wireless Plans**

Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
AT&T Wireless Broadband 25Mbps - 300GB (Non-Throttled)	The 25Mbps plan comes with 300GB of speed-restricted data for fixed wireless router applications within AT&T's Cellular Footprint.	EA - MRC	\$ 99.00	1.50%	\$ 97.52
AT&T Wireless Broadband 50Mbps - 300GB (Non-Throttled)	The 50Mbps plan comes with 300GB of speed-restricted data for fixed wireless router applications within AT&T's Cellular Footprint.	EA - MRC	\$ 125.00	1.50%	\$ 123.13
AT&T Wireless Broadband 100Mbps - 300GB (Non-Throttled)	The 100Mbps plan comes with 300GB of speed-restricted data for fixed wireless router applications within AT&T's Cellular Footprint.	EA - MRC	\$ 140.00	1.50%	\$ 137.90
Verizon 300GB Fixed Wireless Plan at 25Mbps	The 25Mbps plan comes with 300GB of speed-restricted data for fixed wireless router applications within Verizon's 4G/LTE Cellular Footprint.	EA - MRC	\$ 99.00	1.50%	\$ 97.52
Verizon 300GB Fixed Wireless Plan at 50Mbps	The 50Mbps plan comes with 300GB of speed-restricted data for fixed wireless router applications within Verizon's 4G/LTE Cellular Footprint.	EA - MRC	\$ 130.00	1.50%	\$ 128.05
Verizon Unlimited 5G Fixed Wireless Plan at 100Mbps	The 100Mbps Plan offers unlimited data usage for fixed wireless router applications within Verizon's 5G Cellular Footprint. This plan requires 5G Verizon Ultrawideband availability as well as a certified, compatible router.	EA - MRC	\$ 99.00	1.50%	\$ 97.52
Verizon Unlimited 5G Fixed Wireless Plan at 200Mbps	The 200Mbps Plan offers unlimited data usage for fixed wireless router applications within Verizon's 5G Cellular Footprint. This plan requires 5G Verizon Ultrawideband availability as well as a certified, compatible router.	EA - MRC	\$ 130.00	1.50%	\$ 128.05
T-Mobile 100GB Mobile Broadband Plan (\$4.99/GB after 100GB)	The 100GB High-Bandwidth plan comes with 100GB of cellular data for fixed wireless router applications on T-Mobile's Cellular Footprint.	EA - MRC	\$ 260.00	1.50%	\$ 256.10
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 100MB Pooled Data Plan	The 100MB Cross Carrier Pooled plan comes with 100MB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	\$ 5.00	1.50%	\$ 4.93
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 250MB Pooled Data Plan	The 250MB Cross Carrier Pooled plan comes with 250MB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	\$ 7.00	1.50%	\$ 6.90
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 500MB Pooled Data Plan	The 500MB Cross Carrier Pooled plan comes with 500MB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	\$ 9.00	1.50%	\$ 8.87
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 1GB Pooled Data Plan	The 1GB Cross Carrier Pooled plan comes with 1GB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	\$ 15.00	1.50%	\$ 14.78
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 2GB Pooled Data Plan	The 2GB Cross Carrier Pooled plan comes with 2GB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	\$ 23.00	1.50%	\$ 22.66
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 3GB Pooled Data Plan	The 3GB Cross Carrier Pooled plan comes with 3GB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	\$ 30.00	1.50%	\$ 29.55
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 5GB Pooled Data Plan	The 5GB Cross Carrier Pooled plan comes with 5GB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	\$ 40.00	1.50%	\$ 39.40
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 10GB Pooled Data Plan	The 10GB Cross Carrier Pooled plan comes with 10GB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	\$ 70.00	1.50%	\$ 68.95
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 20GB Pooled Data Plan	The 20GB Cross Carrier Pooled plan comes with 20GB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	\$ 110.00	1.50%	\$ 108.35
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 40GB Pooled Data Plan	The 40GB Cross Carrier Pooled plan comes with 40GB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	\$ 170.00	1.50%	\$ 167.45
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 50GB Pooled Data Plan	The 50GB Cross Carrier Pooled plan comes with 50GB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	\$ 190.00	1.50%	\$ 187.15



Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 60GB Pooled Data Plan	The 60GB Cross Carrier Pooled plan comes with 60GB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	\$ 220.00	1.50%	\$ 216.70
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 80GB Pooled Data Plan	The 80GB Cross Carrier Pooled plan comes with 80GB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	\$ 280.00	1.50%	\$ 275.80
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 100GB Pooled Data Plan	The 100GB Cross Carrier Pooled plan comes with 100GB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	\$ 350.00	1.50%	\$ 344.75
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 200GB Pooled Data Plan	The 200GB Cross Carrier Pooled plan comes with 200GB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	\$ 650.00	1.50%	\$ 640.25
Cross Carrier (Choice of: Verizon, AT&T, T-Mobile) 300GB Pooled Data Plan	The 300GB Cross Carrier Pooled plan comes with 300GB of cellular data for tablets, hotspots, routers, and other data only applications.	EA - MRC	\$ 1,000.00	1.50%	\$ 985.00
Basic Phone Plan Granite Wireless (Choice of: Verizon, AT&T)	The Basic Phone plan includes unlimited talk and text for basic phones. Basic Phone Plan offers a choice of Verizon or AT&T.	EA - MRC	\$ 30.00	1.50%	\$ 29.55
3GB Granite Wireless VzW Smartphone Pooled	The 3GB Smartphone plan includes 3GB of cellular data in addition to unlimited talk and text for smartphones or basic phones.	EA - MRC	\$ 50.00	1.50%	\$ 49.25
5GB Granite Wireless VzW Smartphone Pooled	The 5GB Smartphone plan includes 5GB of cellular data in addition to unlimited talk and text for smartphones or basic phones.	EA - MRC	\$ 55.00	1.50%	\$ 54.18
Unlimited Smartphone Plan Granite Wireless VzW	The Unlimited Smartphone plan includes up to 22GB of high-speed data while mitigating the possibility of overages at a fixed rate. In addition to the data the Unlimited Smartphone plan includes unlimited talk and text.	EA - MRC	\$ 95.00	1.50%	\$ 93.58
1 Gb Mobile Select AT&T Pooled Smartphone Plan	The 1GB Smartphone plan includes 1GB of cellular data in addition to unlimited talk and text for smartphones or basic phones.	EA - MRC	\$ 30.00	1.50%	\$ 29.55
2 Gb Mobile Select AT&T Pooled Smartphone Plan	The 2GB Smartphone plan includes 2GB of cellular data in addition to unlimited talk and text for smartphones or basic phones.	EA - MRC	\$ 40.00	1.50%	\$ 39.40
3 Gb Mobile Select AT&T Pooled Smartphone Plan	The 3GB Smartphone plan includes 3GB of cellular data in addition to unlimited talk and text for smartphones or basic phones.	EA - MRC	\$ 45.00	1.50%	\$ 44.33
4 Gb Mobile Select AT&T Pooled Smartphone Plan	The 4GB Smartphone plan includes 4GB of cellular data in addition to unlimited talk and text for smartphones or basic phones.	EA - MRC	\$ 50.00	1.50%	\$ 49.25
5 Gb Mobile Select AT&T Pooled Smartphone Plan	The 5GB Smartphone plan includes 5GB of cellular data in addition to unlimited talk and text for smartphones or basic phones.	EA - MRC	\$ 60.00	1.50%	\$ 59.10
Unlimited AT&T Smartphone Plan	The Unlimited Smartphone plan includes 15GB of high-speed data while mitigating the possibility of overages at a fixed rate. In addition to the data the Unlimited Smartphone plan includes unlimited talk and text.	EA - MRC	\$ 70.00	1.50%	\$ 68.95
Mobility Static IP	A Static IP address is a permanent address configured to a device before it connects to a network, which allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. Once assigned to a device, the Static IP address does not change.	EA - MRC	\$ 2.99	1.50%	\$ 2.95
Mobility Overage Protection Plan (NOverage)	NOverage allows customers to have Granite automatically upgrade their plans to avoid overage charges, subject to the following conditions: 1. Granite Telecommunications, LLC ("Granite") will monitor data usage for the purpose of implementing plan revisions to accommodate increased usage and optimize Customer's cost. Customer agrees to pay a monthly recurring charge of \$1.95 per Mobility Service plan, per month for enrollment in the Overage Protection Plan. 2. Customer's Mobility Services plans will be revised, by Granite, to increase data allowance and avoid overages. Enrollment within the Overage Protection Plan requires inclusion of all of Customer's Mobility Services. 3. Customer will not incur a Service Order Charge for plan revisions made in accordance with the Overage Protection Plan. 4. Customer fully accepts payment obligations associated with all Mobility Services and plan revisions in accordance with the Overage Protection Plan.	EA - MRC	\$ 1.98	1.50%	\$ 1.95

**Wireless Services Terms and Conditions**

- Granite's price includes a dedicated Premier support team, advanced online portals for management and reporting, as well as optional TEM services.
- Granite's Cross Carrier Pooled plans offer the choice of Verizon, AT&T, or T-Mobile to provide coverage flexibility while retaining the simplicity of a single management interface and bill.
- For services outside of Granite's service area, Granite may re-bill and manage the line at cost, with an added monthly fee of \$17.95 per paper invoice.
- Minimum service term commitments may apply
- Prices do not include overage charges, SIM card or any equipment, which will be separately assessed. Additional devices not itemized in Granite's price list are available at MSRP.
- Phase 1 conversion may take up to 3 months to complete
- Applicable taxes, fees, shipping and delivery are not included.
- International Day Pass will be activated for \$10 per day when traveling internationally
- No Granite Wireless VzW Domestic Roaming or International Services.

**Wireless Broadband Terms and Conditions**

- AT&T may slow speeds, after 75GB of 12Mbps data usage, 125GB of 50Mbps data usage and or 175GB of 100Mbps data usage. After 300GB usage overage of \$3.50/GB.
- Verizon 100x100Mbps requires 5G connectivity, if there is no 5G in the area then Verizon reserves the right to bump the plan to the 10x10Mbps 25x25Mbps plan.
- Verizon plans deprioritize at 25GB for 10x10Mbps plan, 50GB for 25x25Mbps Plan. After 300GB usage overage of \$3.50/GB.

**POTS**

State	List Price	Percent Public Discount	Proposed Public Price
AL	\$ 47.69	1.50%	\$ 46.97
AR	\$ 47.15	1.50%	\$ 46.44
AZ	\$ 21.03	1.50%	\$ 20.71
CA	\$ 40.04	1.50%	\$ 39.44
CO	\$ 61.76	1.50%	\$ 60.84
CT	\$ 39.83	1.50%	\$ 39.23
DC	\$ 21.42	1.50%	\$ 21.10
DE	\$ 26.47	1.50%	\$ 26.07
FL	\$ 58.26	1.50%	\$ 57.40
GA	\$ 46.55	1.50%	\$ 45.85
HI	\$ 51.99	1.50%	\$ 51.21
IA	\$ 24.74	1.50%	\$ 24.37
ID	\$ 36.98	1.50%	\$ 36.42
IL	\$ 44.39	1.50%	\$ 43.72
IN	\$ 44.54	1.50%	\$ 43.87
KS	\$ 42.40	1.50%	\$ 41.76
KY	\$ 50.77	1.50%	\$ 50.01
LA	\$ 45.04	1.50%	\$ 44.36
MA	\$ 28.28	1.50%	\$ 27.86
MD	\$ 24.51	1.50%	\$ 24.14
ME	\$ 22.74	1.50%	\$ 22.40
MI	\$ 44.08	1.50%	\$ 43.42
MN	\$ 28.41	1.50%	\$ 27.98
MO	\$ 58.26	1.50%	\$ 57.40
MS	\$ 43.94	1.50%	\$ 43.28



Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
MT		38.61	1.50%	\$ 38.03	
NC		62.52	1.50%	\$ 61.60	
ND		26.10	1.50%	\$ 25.71	
NE		33.92	1.50%	\$ 33.41	
NH		22.63	1.50%	\$ 22.29	
NJ		24.61	1.50%	\$ 24.24	
NM		32.34	1.50%	\$ 31.85	
NV		40.40	1.50%	\$ 39.79	
NY		28.17	1.50%	\$ 27.75	
OH		48.95	1.50%	\$ 48.21	
OK		45.85	1.50%	\$ 45.16	
OR		55.42	1.50%	\$ 54.60	
PA		32.25	1.50%	\$ 31.77	
RI		58.57	1.50%	\$ 28.14	
SC		44.44	1.50%	\$ 43.77	
SD		30.12	1.50%	\$ 29.67	
TN		48.75	1.50%	\$ 48.02	
TX		44.88	1.50%	\$ 44.21	
UT		56.84	1.50%	\$ 56.00	
VA		62.52	1.50%	\$ 61.60	
VT		20.88	1.50%	\$ 20.57	
WA		62.52	1.50%	\$ 61.60	
WI		62.52	1.50%	\$ 61.60	
WV		42.78	1.50%	\$ 42.14	
WY		37.40	1.50%	\$ 36.84	

UNLIMITED LONG-DISTANCE PACKAGE \$7.00 per month

**POTS Install**

POTS Installation	List Price	Percent Public Discount	Proposed Public Price
1-3 Lines	\$ 183.37	1.5%	\$ 180.62
4-10 Lines	\$ 396.49	1.5%	\$ 390.53
11+Lines	\$ 693.85	1.5%	\$ 683.43

**POTS SERVICE TERMS AND CONDITIONS**

- Locations are subject to pre-qualification to determine service availability.
- Prices do not include Taxes, Fees, and Surcharges.
- Prices assume Plain Old Telephone Service (POTS) on Granite's wholesale platform and include all standard features (i.e., Anonymous Call Rejection, Billed Number Screening, International Call Blocking, Busy Line/Call Transfer, Call Blocking, Call Forwarding, Call Return/Repeat Dial, Call Selector, Call Trace, Call Waiting, Caller ID, Caller ID Name delivery, Hunting, Repeat Dialing, Three-way Calling, Touchtone, Unlimited \*66 Repeat Dialing).
- Non-published or additional listings may be added for an additional monthly recurring charge of \$4.50 per line.
- Voicemail may be added for an additional monthly recurring charge of \$7.00 per line.
- For services in resale or remote areas, additional surcharges in an amount of \$9.99 each may apply.
- For Centrex Service, additional surcharges in an amount of \$8.99 each may apply.
- Volume and location discounts may apply and shall be determined on an individual case basis (ICB).
- For services outside of Granite's service area, Granite may re-bill and manage the line at a monthly fee of \$9.95 per line.

Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
Toll Free Service	A toll-free telephone number is a telephone number with distinct three-digit codes that is billed for all arriving calls instead of incurring charges to the originating telephone subscriber.	Monthly	\$ 12.74	1.50%	\$ 12.73
Remote Redundancy - 4 Month CLIN	Granite's exclusive managed offering that enables work from home capabilities and simplifies business communications for remote workers. This is the most basic Remote Redundancy package and includes all 4 major carriers, Cradlepoint IBR600 and a 250 mb wireless plan. You can also upgrade the wireless plan and equipment.	Monthly	\$ 78.60	1.50%	\$ 78.59
Remote Redundancy - 12 Month CLIN	Granite's exclusive managed offering that enables work from home capabilities and simplifies business communications for remote workers. This is the most basic Remote Redundancy package and includes all 4 major carriers, Cradlepoint IBR600 and a 250 mb wireless plan. You can also upgrade the wireless plan and equipment.	Monthly	\$ 53.06	1.50%	\$ 53.05
Remote Redundancy - 24 Month CLIN	Granite's exclusive managed offering that enables work from home capabilities and simplifies business communications for remote workers. This is the most basic Remote Redundancy package and includes all 4 major carriers, Cradlepoint IBR600 and a 250 mb wireless plan. You can also upgrade the wireless plan and equipment.	Monthly	\$ 38.32	1.50%	\$ 38.31
Essential Redundancy - 12 Month CLIN	Granite's exclusive managed offering that enables work from home capabilities and simplifies business communications for remote workers. This is the second tier of the Remote Redundancy package and includes 4 major mobile carriers available for choice, Cradlepoint IBR600, 250 mb wireless plan and a Granite provided 25 MB down dynamic broadband	Monthly	\$ 132.63	1.50%	\$ 132.62
Essential Redundancy - 24 Month CLIN	Granite's exclusive managed offering that enables work from home capabilities and simplifies business communications for remote workers. This is the second tier of the Remote Redundancy package and includes 4 major mobile carriers available for choice, Cradlepoint IBR600, 250 mb wireless plan and a Granite provided 25 MB down dynamic broadband	Monthly	\$ 117.89	1.50%	\$ 117.88
Executive Redundancy - 12 Month CLIN	Granite's exclusive managed offering that enables work from home capabilities and simplifies business communications for remote workers. This is the highest tier of the Remote Redundancy package and includes a Cradlepoint IBR 600, 1G Wireless Plan, 100 MB down dynamic BB circuit, 1 Granite Soft Seat (includes Voice, SMS, Desktop, Mobile application, free local calling, 1000 minutes of free LD) and Granite Guardian.	Monthly	\$ 186.66	1.50%	\$ 186.65
Executive Redundancy - 24 Month CLIN	Granite's exclusive managed offering that enables work from home capabilities and simplifies business communications for remote workers. This is the highest tier of the Remote	Monthly	\$ 171.92	1.50%	\$ 171.91
Upgrade Option	Wireless Access - 25/5 - 100/10 speed. Access - The Wireless Access has the ability to upgrade speed requirements.	Monthly	\$ 33.41	1.50%	\$ 33.40
Upgrade Option	Wireless Access - 250 mb - 1 GB. Access - The Wireless Access has the ability to upgrade speed requirements.	Monthly	\$ 6.89	1.50%	\$ 6.88
Upgrade Option	On Premise Firewalls - Meraki - 100% Cloud Managed Security and SD-WAN, with LTE, Zero-touch, self-provisioning deployments, Recommended maximum clients: 50, Stateful Firewall throughput - 450 Mbps, Auto VPN™ self-configuring site-to-site VPN, 3G / 4G failover via CAT 6 LTE or USB modem, Layer 7 application	Monthly	\$ 62.88	1.50%	\$ 62.87
Upgrade Option	On Premise Firewalls - Fortinet Fortigate - Excellent network security solution, Easy setup and configuration, Firewall throughput 950 Mbps, 4 switch ports, Dynamic Cloud Security that protects and controls cloud infrastructures and application, Designed for small	Monthly	\$ 80.56	1.50%	\$ 80.55
Add - On Option	Proactive NOC Monitoring - Granite's Network Operations Center provides monitoring of all broadband, router or complex configurations. Granite's NOC will maintain its full visibility into the managed network at all times, reducing network downtime. Real time alerts of any issues	Monthly	\$ 9.84	1.50%	\$ 9.83
Add - On Option	Add - On Option - VoIP handset - corded	One- Time Fee	\$ 5.90	1.50%	\$ 5.89
Add - On Option	Add - On Option - VoIP handset - wireless	One- Time Fee	\$ 7.87	1.50%	\$ 7.86
Add - On Option	Add - On Option - Same Day Soft Seat	Monthly	\$ 19.66	1.50%	\$ 19.65
Add - On Option	Add - On Option - Soft Meeting Light	Monthly	\$ 26.53	1.50%	\$ 26.52
Add - On Option	Add - On Option - 1 Hour On Site NI set up	One- Time Fee	\$ 147.37	1.50%	\$ 147.36
Add - On Option	Add - On Option - Additional Call Path	Monthly	\$ 4.93	1.50%	\$ 4.92



Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
Granite Guardian - Access Remediation - Proactive Ticketing - IP Device	Customer is proactively alerted and a ticket is opened in the event a network edge alert is triggered by IP PING (ICMP) monitoring 24/7 *Hardware and licensing sold separately	Monthly	\$ 10.00	1.50%	\$ 9.85
Granite Guardian - Access Remediation - Advanced Monitoring - Wireless Broadband and IoT	Proactive alerting & ticketing in the event of a network edge event is triggered via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics *Hardware and licensing sold separately	Monthly	\$ 25.00	1.50%	\$ 24.63
Granite Guardian - Access Remediation - Advanced Monitoring - Access Circuit	Proactive alerting & ticketing in the event of a network edge event is triggered via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics *Hardware and licensing sold separately	Monthly	\$ 30.00	1.50%	\$ 29.55
Granite Guardian - Access Remediation - Advanced Monitoring - Access Circuit and Customer Premises Equipment	Proactive alerting & ticketing in the event of a network edge event is triggered via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics *Hardware and licensing sold separately	Monthly	\$ 40.00	1.50%	\$ 39.40
Granite Guardian - LAN Services - Proactive Ticketing General (non-Granite provided LAN equipment monitoring)	Proactive alerting & ticketing in the event of a network edge via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics and vendor/change management. Devices include any customer network device that is not a switch or access point inside the customer LAN.	Monthly	\$ 10.00	1.50%	\$ 9.85
Granite Guardian - LAN Services - Advanced Monitoring - VoIP	Proactive alerting & ticketing in the event of a network edge via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics and vendor/change management. Devices include customer or Granite provided VOIP endpoints inside the customer LAN that are capable of "SIP-PUBLISH" messaging.	Monthly	\$ 1.50	1.50%	\$ 1.48
Granite Guardian - LAN Services - managed - Switch 8 Port	Proactive alerting & ticketing in the event of a network edge via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics and vendor/change management. Devices include customer or Granite provided network switches inside the customer LAN.	Monthly	\$ 15.00	1.50%	\$ 14.78
Granite Guardian - LAN Services - managed - Switch 24 Port	Proactive alerting & ticketing in the event of a network edge via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics and vendor/change management. Devices include customer or Granite provided network switches inside the customer LAN.	Monthly	\$ 25.00	1.50%	\$ 24.63
Granite Guardian - LAN Services - managed - Switch 48 Port	Proactive alerting & ticketing in the event of a network edge via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics and vendor/change management. Devices include customer or Granite provided network switches inside the customer LAN.	Monthly	\$ 35.00	1.50%	\$ 34.48
Granite Guardian - LAN Services - Managed WiFi (first Device)	Proactive alerting & ticketing in the event of a network edge via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics and vendor/change management. Devices include customer or Granite provided access points inside the customer LAN.	Monthly	\$ 20.00	1.50%	\$ 19.70
Granite Guardian - LAN Services - Managed WiFi (additional Devices after first)	Proactive alerting & ticketing in the event of a network edge via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics and vendor/change management. Devices include customer or Granite provided access points inside the customer LAN.	Monthly	\$ 10.00	1.50%	\$ 9.85
Granite Guardian - WAN Services - Advanced Monitoring - SD-WAN	Proactive alerting & ticketing in the event of a network edge alert is triggered via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics *Hardware and licensing sold separately	Monthly	\$ 40.00	1.50%	\$ 39.40
Granite Guardian - WAN Services - Managed WAN - SD WAN Branch	Proactive alerting & ticketing in the event of a network edge alert is triggered via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics and vendor/change management *Hardware and licensing sold separately	Monthly	\$ 65.00	1.50%	\$ 64.03
Granite Guardian - WAN Services - Managed WAN - SD WAN Branch High Availability Option	Proactive alerting & ticketing in the event of a network edge alert is triggered via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics and vendor/change management for additional SD-WAN appliance in high availability configuration *Hardware and licensing sold separately	Monthly	\$ 35.00	1.50%	\$ 34.48
Granite Guardian - WAN Services - Managed WAN - SD WAN HQ Location	Proactive alerting & ticketing in the event of a network edge alert is triggered via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics and vendor/change management *Hardware and licensing sold separately	Monthly	\$ 200.00	1.50%	\$ 197.00
Granite Guardian - WAN Services - Managed WAN - SD WAN HQ Location High Availability Option	Proactive alerting & ticketing in the event of a network edge alert is triggered via SNMP/API 24/7 monitoring with access to a real time dashboard for analytics and vendor/change management for additional SD-WAN appliance in high availability configuration *Hardware and licensing sold separately	Monthly	\$ 100.00	1.50%	\$ 98.50
Granite Guardian - Security Services - VPN Client	Granite provided and managed Client VPN using Fortinet hardware and client software. Granite provided managed Firewall (listed above) is sold separately.	Monthly	\$ 15.00	1.50%	\$ 14.78
Granite Guardian - Value-Add Services - Tech Dispatch (2nd Business Day)	A Granite Tech Dispatch subscription through Granite Guardian that gives automated approval for a Granite tech to dispatch in the event of a service issue. Tech dispatches are to provide onsite troubleshooting services to configure devices such as routers, switches, firewalls, wireless controllers, access points, and other network hardware and troubleshoot network failures of Granite provided services.	Monthly	\$ 40.00	1.50%	\$ 39.40
Granite Guardian - Value-Add Services - Tech Dispatch (Next Business Day)	A Granite Tech Dispatch subscription through Granite Guardian that gives automated approval for a Granite tech to dispatch in the event of a service issue. Tech dispatches are to provide onsite troubleshooting services to configure devices such as routers, switches, firewalls, wireless controllers, access points, and other network hardware and troubleshoot network failures of Granite provided services.	Monthly	\$ 65.00	1.50%	\$ 64.03
Granite Guardian - Ticket Integration	Integration with customer management software, such as SolarWinds, to provide system to system updates for all monitored and managed options under the Guardian product suite. One time charge includes working with customer to write the proper API for integration with customer's system.	One Time Charge	\$ 3,500.00	1.50%	\$ 3,447.50

**POTS Replacement Service**

A Plain Old Telephone Service replacement. Granite can provide a comprehensive package to replace out-of-date landlines with an LTE device to make and receive telephone calls using standard analog telephones. Utilizing Verizon's extensive 4G LTE network, the EPIK device delivers an analog signal to break free from aging networks and rising costs. Save money and upgrade technology with an all-inclusive package and an EPIK device.

Complete Solution:

- Life safety - Enables alarms and elevator phones to fully communicate, even if power or Internet goes down.
- Disaster avoidance - Reliable, self-contained connections for a cost-effective "always up" alternative to copper
- Faxing - Reliably, send and receive faxes without the challenges. Complies with HIPPA regulations.
- Business Continuity - Enjoy robust 4G Internet failover as back-up for primary Internet connection. EPIK is 5G ready

\*Minimum order of 3 lines required

Service:	Service Charge:	Term:	List Price:	Percent Discount:	Proposed Price:
EPIK Voice Pricing - 1 Line	EA. Includes: *1 GB LTE Plan *Granite Guardian – Wireless Managed Service *Access Fee	36 months	\$ 79.99	1.76%	\$ 78.58
Standard Installation Fee	Per Location, Install includes 1.5 hours installation time, cross connect w/ wiring may incur additional expense. Customer can elect to self-install pre-activated units.	one time	\$ 199.99	1.77%	\$ 196.46



Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
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**Emulated POTS Solution (ePOTS)**

Service:	Service Charge:	Service Charge	List Price:	Percent Discount:	Proposed Price:
Emulated POTS Solution (ePOTS)	Granite's Emulated POTS, part of the Granite Merged Voice product suite, is a hosted service that delivers digital voice to an analog terminal adapter for POTS devices, reducing and eliminating infrastructure change. Granite Merged Voice services are scalable for businesses with multiple sites or businesses with a large concentration of employees at a central location. As a managed voice service, Granite Merged Voice can be easily integrated with all types of communication systems and help streamline your business operations. Includes the following features: Local and Long Distance, Caller ID, Call Waiting and Forwarding, Directory Listing, Operator Assistance, Facsimile (Fax).	Monthly	\$ 12.99	1.50%	\$ 12.80
ePOTS Activation – 1 YR	Activation fee for Emulated POTS ordered on a 1 year term.	One Time	\$ 200.00	1.50%	\$ 197.00
ePOTS Activation – 2 YR	Activation fee for Emulated POTS ordered on a 2 year term.	One Time	\$ 100.00	1.50%	\$ 98.50
ePOTS Pay Per Use Calling - LOC1	Per-minute usage rate for LOC1 calling. Billed on a 60-60 increment.	Per Minute	\$ 0.01	1.50%	\$ 0.01
ePOTS Pay Per Use Calling - LOC2	Per-minute usage rate for LOC2 calling. Billed on a 30-30 increment.	Per Minute	\$ 0.12	1.50%	\$ 0.12
ePOTS Pay Per Use Calling - Intrastate (IA)	Per-minute usage rate for IA calling. Billed on a 30-30 increment.	Per Minute	\$ 0.05	1.50%	\$ 0.05
ePOTS Pay Per Use Calling - Interstate (IE)	Per-minute usage rate for IE calling. Billed on a 30-30 increment.	Per Minute	\$ 0.02	1.50%	\$ 0.02
ePOTS Unlimited Local Usage Bundle	Unlimited usage bundle for ePOTS; includes LOC1 usage. Each subscriber "line" will be billed individually for the applicable bundle.	Monthly	\$ 2.50	1.50%	\$ 2.46
ePOTS Unlimited Long Distance Usage Bundle	Unlimited usage bundle for ePOTS; includes LOC2, IA and IE usage. Each subscriber "line" will be billed individually for the applicable bundle.	Monthly	\$ 4.00	1.50%	\$ 3.94
ePOTS Unlimited Domestic Usage Bundle	Unlimited usage bundle for ePOTS; includes LOC1, LOC2, IA and IE usage. Each subscriber "line" will be billed individually for the applicable bundle.	Monthly	\$ 6.00	1.50%	\$ 5.91

**ePOTS SERVICE TERMS AND CONDITIONS**

- A cancellation of a scheduled appointment/installation or activation may result in a fee of \$100 if cancelled prior to the service start date or \$200 if cancelled with less than 24 hours' notice.
- Hotline fees may apply
- A customer must purchase a usage package for all lines in their solution; customers cannot mix packages.
- Prices exclude required Analog Telephone Adapters (ATAs) costs, which vary based on customer specifications and models.

**POTS OVER THE INTERNET (VOC)**

Granite's Voice over Cable (VOC) service, part of the Granite Merged Voice product suite, delivers digital voice to an Embedded Media Terminal Adaptor (eMTA) for POTS devices, reducing and eliminating infrastructure change. Includes unlimited local and LD calling usage; international usage not included. VOC offers a multitude of calling features and can present significant cost savings versus traditional POTS lines. VOC is delivered over a broadband circuit providing a robust solution that works with your existing phone equipment. Includes the following features: Supports ported in telephone numbers, Unlimited local and long distance, Call forwarding, Call transfer, Directory Listing, Caller ID, Hunting

Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
VOC Line Charge	Granite's Voice over Cable (VOC) service, part of the Granite Merged Voice product suite, delivers digital voice to an Embedded Media Terminal Adaptor (eMTA) for POTS devices, reducing and eliminating infrastructure change. Includes unlimited local and LD calling usage; international usage not included. Sold on a 12-month, 24-month, or 36-month term.	Monthly	\$ 39.99	1.50%	\$ 39.39
VOC Installation - 12 months	One-time installation charge for installing Voice Over Cable	One-time charge	\$ 199.99	1.50%	\$ 196.99
VOC Installation - 24 months	One-time installation charge for installing Voice Over Cable	One-time charge	\$ 99.99	1.50%	\$ 98.49
VOC Installation - 36 months	One-time installation charge for installing Voice Over Cable	One-time charge	\$ -	1.50%	\$ -

**VOC Service Notes:**

- Prequal required to determine availability of service and features. Additional features may be available based on location.
- Additional fees, surcharges and Regulatory fees may apply.

**Granite edgeboot™**

Granite edgeboot™ is a managed Power Distribution Unit (PDU) that uses network performance monitoring to facilitate automatic power cycling and has remote monitoring and control capabilities. It includes a customizable algorithm that can accurately detect when there is an issue with a connected modem or network edge device based on performance monitoring to internal and external resources. edgeboot™ can monitor the overall network status, identify issues, and takes necessary actions, such as power cycle unresponsive AC loads remotely - all without employee intervention to keep your business running smoothly.

Service Name	Description	UOM	Charge Frequency	List Price	Percent Public Discount	Proposed Public Price
Granite edgeboot™	Granite edgeboot™ is a managed Power Distribution Unit (PDU) that offers remote power cycling, monitoring, and control capabilities. Pricing includes: • Granite edgeboot™ Managed Service • Granite edgeboot™ Equipment • LTE Data Plan for remote monitoring and management	Per port	Monthly	\$34.95	1.50%	\$34.43
Granite edgeboot+™	edgeboot+™ is an expansion module that adds 4 additional ports to the edgeboot™ solution. Up to two expansion modules can be added for a total of 9 ports per unit (1 base + 4 exp + 4 exp). Each port can be individually configured and controlled.	Per port	Monthly	\$5.95	1.50%	\$5.86
Granite-Provided edgeboot™ Installation	One-time flat fee installation for edgeboot™. Customer may elect to self-install.	Per location	One-Time	\$199	1.50%	\$196.02

**edgeboot™ Pricing Terms and Assumptions:**

- edgeboot™ requires a minimum order term of 36 months.
- Customer is responsible to return equipment for terminated service within 30 days of termination; failure to do so will result in a penalty fee of \$599.
- A cancellation fee of \$300.00 will apply to a Customer's requested cancellation of any portion of a service order after ordering service, but prior to service installation date.
- Pricing assumes standard 2-day shipping.
- Granite-provided installation does not include a site survey; a fee of \$199 applies for site surveys.
- Pricing does not include taxes/fees/surcharges, which will be charged assessed as applicable.
- edgeboot™ comes ready to wall mount or desktop/shelf mount; a rack mount may be ordered separately.

**Telecommunications Inventory Discovery and Analysis Service**

Service Name:	Description:	Service Charge:	List Price:	Percent Discount:	Proposed Price:
Telecommunications Inventory Discovery and Analysis Service	Granite will review and analyze the customer's invoices, providing suggestions where applicable, and provide an inventory of all voice and data services from the documents provided.	One-time charge (Per invoice reviewed)	\$ 50.00	1.5%	\$ 49.25

**Terms and Conditions: Telecommunications Inventory Discovery and Analysis Service**

- \*The rates described above do not include all applicable taxes, surcharges, regulatory fees, etc. The pricing above is in \$USD.
- \*The above rates and charges assume that all work will be performed remotely.
- \*Granite's analysts will extract all information regarding voice and data services (television if requested separately). Any services outside of voice and data (e.g., electrical utilities, maintenance, etc.) are outside of Granite's area of expertise. Granite recommends that the customer engage the appropriate industry professionals with expertise in these areas.

**In-Building Cellular Solution**



Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
Service Name:	Description:	Service Charge:	List Price:	Percent Discount:	Proposed Price:
In-building Cellular Solution: Base Package (QUATRA 4000) <sup>1</sup>	Base package for the installation of the Cel-Fi QUATRA in-building enterprise cellular coverage system (Model Family: QUATRA 4000). Package includes the following: · Project Labor (up to 46 Hours) <sup>2</sup> · Nextivity Cel-Fi QUATRA 4000 Networked Smart Booster NU- Bands 4/5/12/13/25 (Qty 1) · Nextivity Cel-Fi QUATRA 4000 Networked Smart Booster CU- Bands 4/5/12/13/25 (Qty 1) · Minimum Equipment to support the Quatra 4000 installation <sup>3</sup>	EA	\$ 19,149.46	5%	\$ 18,237.58

The following assumptions apply to the "In-building Cellular Solution: Base Package (QUATRA 4000)" pricing:

1. Base Package represents the minimum purchase needed for any Quatra 4000 solution; the additional equipment and services needed will vary by site. To ensure a complete solution purchase, please contact Granite for a quote before ordering.
2. Additional Project Labor for the installation and configuration of the in-building cellular solution will be quoted at the rate of \$75 an hour; an initial minimum purchase of the base package is required.
  - a. Pricing assumes non-union labor
  - b. Customer is solely responsible for all applicable permits, taxes, tariffs and other governmental fees
  - c. Any non-standard travel must be preapproved by customer and will be billable at the actual costs incurred by Granite
  - d. Out of business hours (OBH) will be charged at 1.5x of the hourly rate
  - e. Weekend (WKND) rates will be charged at 2x of the hourly rate
  - f. Holiday (HLDY) rates will be custom quoted
  - g. OBH/WKND/HLDY Charges and minimums may fluctuate based on local laws, customs and Granite policies
    - h. Idle time incurred by Granite due to the absence of required escorts, clearances, permits, inability to enter workplace or other factors beyond our control will be billed at \$99/hr. per technician plus travel time and related expenses.
3. "Minimum Equipment to support the Quatra 4000 installation" consists of the following:
  - a. Quad Shield R-6 Coaxial Cable (Qty 1) – Pricing assumes the use of Superior Part #78-14C-91
  - b. CAT 5e/6 Male Plug (Qty 2) – Pricing assumes the use of Panduit Part # FP6X88MTG
  - c. APC Rack Mount 10-Outlet 15A [15R] Surge Pro Power Strip (Qty 1) – Pricing assumes the use of APC Part #AP9652
  - d. Nextivity Cel-Fi Wideband Directional Antenna (Qty 3) – Pricing assumes the use of Nextivity Part # 591NA82G4050CV44
  - e. Nextivity Cel-Fi Indoor Omni Antenna (Qty 1) – Pricing assumes the use of Nextivity Part # 591NA71FC6C62H53
  - f. Antenna Mount (Qty 2) – Pricing assumes the use of Tescos Part # FRM225
  - g. ROHN Matting for Non-penetrating roof mount (Qty 2) – Pricing assumes the use of Tescos Part # FRMMAT
  - h. 108" (3 Meter) LMR-195 N Male to N Male Coaxial Jumper (Qty 3) – Pricing assumes the use of Nextivity Part # GW195-108-NM-NM
  - i. Commscope CNT-400 Outdoor Cable (Qty 300) – Pricing assumes the use of Tescos Part # CNT-400
  - j. Commscope CNT-400 Plenum White Cable (Qty 100) – Pricing assumes the use of Tescos Part # CNT-400-P-1000
  - k. N Male Crimp Connector - LMR-400, RG-8/U (Qty 8) – Pricing assumes the use of Tescos Part # RFN-1006-3I
  - l. PolyPhaser RF Coaxial Surge Protector Bulkhead Mount - 698 MHz - 2.7 GHz - N F to N F (Qty 3) – Pricing assumes the use of Part # TSX-NFF
  - m. Bent Ground Bar (Qty 1) – Pricing assumes the use of Part # BGB18413.25TEL
  - n. 3/4" J-HOOK (Qty 24) – Pricing assumes the use of ERICO Part # CAT12
  - o. BEAM CLAMP - UP TO 1/2" FLANGE (Qty 24) – Pricing assumes the use of B-LINE Part # BC1
  - p. FIRE STOP CAULK [TUBE] (Qty 1) – Pricing assumes the use of HILTI Part # FS-ONE



Manufacturer	Model	ProductName	PartNumber	Description	List Price (One-Time Purchase)	Proposed Public Discount	Percent Public Price (One-Time Purchase)	Proposed Price: MRC/Rental Option
Algo	8301	Algo8301	02-122997	Pager	\$ 320.00	8.00%	\$ 293.00	\$ 13.78
Adtran	Bluesocket	BSAP INDOOR 1YR	1100M S PH200 11 2	License	\$ 125.00	37.00%	\$ 79.00	\$ 6.54
Adtran	Bluesocket	BSAP INDOOR 3YR	1100M S PH200 13 6	License	\$ 250.00	35.00%	\$ 163.00	\$ 6.80
Adtran	Bluesocket	BSAP INDOOR 5YR	1100M S PH200 16 0	License	\$ 375.00	38.00%	\$ 234.00	\$ 5.36
Adtran	Bluesocket	BSAP OUTDOOR 1YR	1100M S PH210 11 2	License	\$ 129.00	26.00%	\$ 95.00	\$ 8.40
Adtran	Bluesocket	BSAP OUTDOOR 3YR	1100M S PH210 13 6	License	\$ 367.00	46.00%	\$ 197.00	\$ 7.78
Adtran	Bluesocket	BSAP OUTDOOR 5YR	1100M S PH210 16 0	License	\$ 413.00	26.00%	\$ 304.00	\$ 6.96
Adtran	SFP	MOD LX	12004810	Card	\$ 516.00	46.00%	\$ 278.00	\$ 10.83
Adtran	Adtran	MOD LX	1.20E+07	Card	\$ 417.00	33.00%	\$ 278.00	\$ 10.83
Adtran	Netvanta	3448.B	1200821E1 + 1202862 L1	Router	\$ 865.00	13.00%	\$ 756.00	\$ 28.56
Adtran	Netvanta	3448.C	1200821E1 +1202872L1	Router	\$ 1,295.00	27.00%	\$ 951.00	\$ 35.45
Cisco	Netvanta	3430	1202820F1	Router	\$ 895.00	46.00%	\$ 486.00	\$ 19.69
Adtran	NIM	T-1 NIM	1202862L1	Card	\$ 300.00	44.00%	\$ 169.00	\$ 6.89
Adtran	NIM	Dual T-1 NIM	1202872L1	Card	\$ 645.00	44.00%	\$ 363.00	\$ 13.78
Adtran	Netvanta	644	1700144G1	Router	\$ 4,495.00	45.00%	\$ 2,473.00	\$ 129.03
Adtran	Netvanta	3140	1700341F1	Router	\$ 845.00	56.00%	\$ 371.00	\$ 32.50
Adtran	Netvanta	Rack 1531	1700511F1	Rack	\$ 45.00	62.00%	\$ 17.00	\$ 0.98
Adtran	Netvanta	1531P	1700571F1	Switch	\$ 559.00	46.00%	\$ 301.00	\$ 11.81
Adtran	Bluesocket	PWR OUTDOOR	1700923F1	Power WiFi	\$ 155.00	6.00%	\$ 145.00	\$ 5.90
Adtran	Bluesocket	PWR INDOOR	1700926F1	Power WiFi	\$ 85.00	4.00%	\$ 82.00	\$ 3.93
Adtran	Bluesocket	ANT 1940	1700930F1	Antenna	\$ 85.00	6.00%	\$ 80.00	\$ 2.95
Adtran	Bluesocket	ANT 1935	1700931F1	Antenna	\$ 50.00	10.00%	\$ 45.00	\$ 1.96
Adtran	Bluesocket	ANT 1925	1700932F1	Antenna	\$ 35.00	9.00%	\$ 32.00	\$ 1.96
Adtran	Bluesocket	BSAP 2030	1700948F1	Wireless Access Point	\$ 299.00	4.00%	\$ 288.00	\$ 10.83
Adtran	Bluesocket	BSAP 1930	1700950F1	Wireless Access Point	\$ 945.00	29.00%	\$ 672.00	\$ 25.60
Adtran	Bluesocket	BSAP 1930	1700950F1	Wireless Access Point	\$ 945.00	35.00%	\$ 618.00	\$ 25.60
Adtran	Bluesocket	BSAP 1920	1700954F1	Wireless Access Point	\$ 595.00	70.00%	\$ 178.00	\$ 6.89
Adtran	Bluesocket	BSAP 1920	1700954F1	Wireless Access Point	\$ 595.00	71.00%	\$ 173.00	\$ 6.89
Adtran	Bluesocket	ANT 2035	1700957F1	Antenna	\$ 95.00	9.00%	\$ 86.00	\$ 3.93
Adtran	Bluesocket	ANT 2135	1700980F1	Antenna	\$ 295.00	6.00%	\$ 276.00	\$ 10.83
Adtran	Netvanta	1534	1702590G1	Switch	\$ 1,245.00	46.00%	\$ 670.00	\$ 26.59
Adtran	Netvanta	1550.B	17101524F1	Switch	\$ 1,499.00	42.00%	\$ 872.00	\$ 34.47
Adtran	Netvanta	1550.A	17101524PF1	Switch	\$ 2,099.00	39.00%	\$ 1,271.00	\$ 52.20
Adtran	Netvanta	1550.D	17101548F1	Switch	\$ 2,699.00	42.00%	\$ 1,573.00	\$ 56.14
Adtran	Netvanta	1550.C	17101548PF1	Switch	\$ 3,899.00	44.00%	\$ 2,200.00	\$ 50.23
Adtran	TA	Amp10ft	1800001L1	Cable	\$ 130.00	6.00%	\$ 122.00	\$ 4.92
Adtran	TA	Amp6ft	1800002L1	Cable	\$ 145.00	6.00%	\$ 136.00	\$ 9.84
Adtran	Bluesocket	BSAP WiFiLicense	1951901G1	WiFi License	\$ 225.00	14.00%	\$ 193.00	\$ 17.07
Polycom	VVX	VVX Handset Replacement	2200-17680-001	Accessory	\$ 90.00	82.00%	\$ 16.00	\$ 0.98
Polycom	VVX	VVX 1500	2200-18061-025	Phone	\$ 1,099.00	37.00%	\$ 688.00	\$ 25.60
Polycom	SoundStation	IP 7000 EXT	2200-40040-001	Accessory	\$ 309.00	48.00%	\$ 160.00	\$ 9.84
Polycom	SoundStation	IP 7000Power	2200-40110-001	Power VoIP	\$ 109.00	27.00%	\$ 80.00	\$ 2.95
Polycom	SoundStation	IP 7000Power	2200-40110-001	Power VoIP	\$ 109.00	27.00%	\$ 80.00	\$ 2.95
Polycom	SoundStation	IP 7000Power	2200-40110-001	Power VoIP	\$ 109.00	21.00%	\$ 86.00	\$ 2.95
Polycom	VVX	VVX Stand Replacement	2200-44405-025	Accessory	\$ 40.00	83.00%	\$ 7.00	\$ 0.98
Polycom	VVX	VVX Stand Replacement	2200-44405-025	Accessory	\$ 40.00	83.00%	\$ 7.00	\$ 0.98
Polycom	VVX	VVXPower	2200-46170-001	Power VoIP	\$ 25.00	16.00%	\$ 21.00	\$ 1.96
Polycom	VVX	VVX Exp Paper	2200-46300-025	Accessory	\$ 105.00	27.00%	\$ 77.00	\$ 3.93
Polycom	VVX	VVX Exp Color	2200-46350-025	Accessory	\$ 225.00	15.00%	\$ 192.00	\$ 7.87
Polycom	VVX	VVX 301	2200-48300-001	Phone	\$ 209.00	37.00%	\$ 131.00	\$ 5.90
Polycom	VVX	VVX 311	2200-48350-001	Phone	\$ 249.00	37.00%	\$ 156.00	\$ 5.90
Polycom	VVX	VVX 411	2200-48450-001	Phone	\$ 329.00	37.00%	\$ 207.00	\$ 9.84
Polycom	VVX	VVX 501	2200-48500-001	Phone	\$ 409.00	37.00%	\$ 257.00	\$ 8.86
Polycom	VVX	VVX 601	2200-48600-001	Phone	\$ 509.00	37.00%	\$ 319.00	\$ 10.83
Polycom	VoxBox	Bluetooth Speaker	2200-49000-025	VOIPSpeaker	\$ 263.71	21.00%	\$ 208.00	\$ 7.87
Obihai	Obi	OBi504	2200-49550-001	ATA	\$ 389.00	42.00%	\$ 223.99	\$ 7.87
Obihai	Obi	OBi508	2200-49552-001	ATA	\$ 499.00	42.00%	\$ 289.99	\$ 9.84
Polycom	Trio	IP 8800	2200-66070-001	Phone	\$ 1,599.00	44.00%	\$ 896.00	\$ 19.69
Polycom	Trio	IP 8500	2200-66700-001	Phone	\$ 1,238.00	41.00%	\$ 726.00	\$ 16.74
Polycom	OBIHAI	OBi Power Supply	2465-49540-001	Power VoIP	\$ 15.00	13.00%	\$ 13.00	\$ 0.98
Netgear	USB	340U	340U	Air Card	\$ 99.00	28.00%	\$ 71.50	\$ 2.95
Sierra Wireless	USB	341U	341U	Air Card	\$ 115.00	14.00%	\$ 99.00	\$ 3.93
Adtran	Netvanta	3448P.B	4200821F11 + 1202862L1	Router	\$ 1,595.00	34.00%	\$ 1,058.00	\$ 39.39
Adtran	Netvanta	3448P.C	4200821F11 + 1202872 L1	Router	\$ 1,895.00	34.00%	\$ 1,253.00	\$ 46.29
Adtran	Netvanta	3448P.D	4200821F12	Router	\$ 1,985.00	44.00%	\$ 1,110.00	\$ 46.29
Adtran	Netvanta	3448P.E	4200821F12 + 1202862 L1	Router	\$ 1,399.00	21.00%	\$ 1,110.00	\$ 41.36
Adtran	Netvanta	3448P.F	4200821F12 + 1202872 L1	Router	\$ 1,699.00	13.00%	\$ 1,474.00	\$ 54.17
Adtran	Netvanta	3448.X	4200821F12#1 20	Router	\$ 1,440.00	23.00%	\$ 1,114.00	\$ 41.36
Adtran	Netvanta	3448P EFP	4200821G12#1 20	Router	\$ 1,499.00	26.00%	\$ 1,114.00	\$ 41.36
Adtran	Netvanta	3448 SBC	4200821G35BC	Router	\$ 1,540.00	42.00%	\$ 896.99	\$ 61.06
Adtran	Netvanta	4305Octal	42008930	Router	\$ 3,295.00	32.00%	\$ 2,243.00	\$ 90.61
Adtran	Netvanta	904.A	4212904L1	Router	\$ 1,025.00	48.00%	\$ 538.00	\$ 8.86
Adtran	Netvanta	904.B	4212904L1 +	Router	\$ 999.00	28.00%	\$ 722.00	\$ 26.59
Adtran	Netvanta	908.C	4212908L1 +1800001 L1	Router	\$ 1,049.00	18.00%	\$ 856.00	\$ 31.51
Adtran	Netvanta	924.C	4212924L1	Router	\$ 1,825.00	36.00%	\$ 1,164.00	\$ 43.33
Adtran	Netvanta	924	4242924L2	Router	\$ 2,295.00	9.00%	\$ 2,096.00	\$ 77.81
Adtran	Netvanta	924	4242924L2	Router	\$ 2,295.00	47.00%	\$ 1,226.00	\$ 77.81
Adtran	Netvanta	908.B	4243908F1 + 1800001 L1	Router	\$ 1,650.00	14.00%	\$ 1,416.00	\$ 52.20
Adtran	Netvanta	908	4243908F2	Router	\$ 2,320.00	33.00%	\$ 1,551.00	\$ 59.09
Adtran	Netvanta	916.A	4243916F1	Router	\$ 2,720.00	41.00%	\$ 1,614.00	\$ 74.85
Adtran	Netvanta	916.B	4243916F1 + 1800001 L1	Router	\$ 2,149.00	19.00%	\$ 1,738.00	\$ 64.02
Adtran	Netvanta	924.A	4243924F1	Router	\$ 2,970.00	40.00%	\$ 1,793.00	\$ 78.79
Adtran	Netvanta	924.B	4243924F1 +	Router	\$ 2,025.00	5.00%	\$ 1,918.00	\$ 70.91
Adtran	Netvanta	6250.F	4700252F1	Router	\$ 3,300.00	46.00%	\$ 1,776.00	\$ 65.99
Adtran	Netvanta	6250.G	4700252F2	Router	\$ 3,325.00	46.00%	\$ 1,789.00	\$ 65.99
Adtran	Netvanta	4305Octal	42008930	Router	\$ 3,295.00	20.00%	\$ 2,626.00	\$ 90.61
Adtran	Netvanta	6250.A	4700254F1	Router	\$ 3,900.00	46.00%	\$ 2,098.00	\$ 77.81
Adtran	Netvanta	6250.C	4700254F2	Router	\$ 3,925.00	46.00%	\$ 2,112.00	\$ 77.81
Adtran	Netvanta	6250.E	4700256F1	Router	\$ 4,250.00	46.00%	\$ 2,287.00	\$ 84.70
Adtran	Netvanta	6250.D	4700256F2	Router	\$ 4,275.00	46.00%	\$ 2,300.00	\$ 84.70
Adtran	Netvanta	6250.B	4700256F3	Router	\$ 4,500.00	46.00%	\$ 2,421.00	\$ 89.63
Adtran	Netvanta	3140 50SBC	4700341F2#50	Router	\$ 1,395.00	40.00%	\$ 832.00	\$ 29.54
Zhone	Modem	6511	6511- A1- NA	Broadband Repairs	\$ 39.00	31.00%	\$ 27.00	\$ 0.98
Cisco	ASR	ASR 900Console CBL	A900- CONS- KIT-U=	Accessory	\$ 55.00	76.00%	\$ 13.00	\$ 0.98
Cisco	ASR	920 Serial CNSL Kit	A920- CONS- KIT-S=	Cable	\$ 93.00	77.00%	\$ 21.00	\$ 0.98
Cisco	ASR	920 RCKMTKit 19	A920- RCKMT- 19=	Rack	\$ 237.00	78.00%	\$ 52.00	\$ 2.95
Cisco	ISR	Rack D	ACS- 1900- RM-19	Rack	\$ 200.00	81.00%	\$ 38.50	\$ 1.96
Cisco	ISR	Rack E	ACS- 2900- RM-19	Rack	\$ 100.00	62.00%	\$ 38.50	\$ 1.96
Cisco	ISR	Rack D	ACS- 1900- RM-19	Rack	\$ 200.00	62.00%	\$ 77.00	\$ 1.96



Manufacturer	Model	ProductName	PartNumber	Description	List Price (One-Time Purchase)	Proposed Public Discount	Percent Public Price (One-Time Purchase)	Proposed Price: MRC/Rental Option
Cisco	ISR	Rack E	ACS- 2900- RM-19	Rack	\$ 100.00	62.00%	\$ 38.50	\$ 1.96
Cisco	ISR	Rack D	ACS- 1900- RM-19	Rack	\$ 200.00	62.00%	\$ 77.00	\$ 1.96
Cisco	ISR	4221 RackMount 19	ACS- 4220- RM- 19=	Rack	\$ 143.00	61.00%	\$ 56.00	\$ 2.95
Cisco	ISR	Rack 4321	ACS- 4320- RM- 19=	Rack	\$ 127.00	61.00%	\$ 49.00	\$ 1.96
Cisco	ISR	Rack 4321	ACS- 4320- RM- 19=	Rack	\$ 127.00	61.00%	\$ 49.00	\$ 1.96
Cisco	ISR	Rack E	ACS- 2900- RM-19	Rack	\$ 100.00	23.00%	\$ 77.00	\$ 1.96
Cisco	ISR	Rack 4321	ACS- 4320- RM- 19=	Rack	\$ 127.00	61.00%	\$ 49.00	\$ 1.96
Cisco	ISR	Rack 443023	ACS- 4430- RM- 23=	Rack	\$ 210.00	63.00%	\$ 77.00	\$ 2.95
Cisco	ISR	Rack 4321	ACS- 4320- RM- 19=	Rack	\$ 127.00	61.00%	\$ 49.00	\$ 1.96
Aerohive	Aerohive	AH150	AH-AP- 150W- AC-FCC	Wireless Access Point	\$ 280.00	10.00%	\$ 252.00	\$ 8.86
Cisco	ASR	920 12CZ	ASR- 920-12CZ-A	Router	\$ 4,000.00	62.00%	\$ 1,540.00	\$ 127.06
Cisco	ASR	920 12CZ	ASR- 920-12CZ-A	Router	\$ 4,000.00	70.00%	\$ 1,210.00	\$ 127.06
Cisco	ASR	920 12CZ	ASR- 920-12CZ-A	Router	\$ 4,000.00	62.00%	\$ 1,540.00	\$ 127.06
Cisco	ASR	920 12CZ	ASR- 920-12CZ-A	Router	\$ 4,000.00	70.00%	\$ 1,210.00	\$ 127.06
Cisco	ASR	ASR1001X	ASR10 01-X=	Router	\$ 21,420.00	65.00%	\$ 7,527.00	\$ 1,138.65
Cisco	ASR	ASR 1002	ASR10 02-5G- VPN/K 9	Router	\$ 60,000.00	62.00%	\$23,100.0 0	\$ 849.06
Cisco	ASR	Rack A	ASR10 02-ACS	Rack	\$ 90.00	36.00%	\$ 57.75	\$ 2.95
Cisco	ASR	Rack B	ASR10 02-FIPS- KIT=	Rack	\$ 1,150.00	67.00%	\$ 385.00	\$ 14.77
Cisco	ASR	ASR 1002X	ASR10 02 X-5G- VPNK9	Router	\$ 55,500.00	60.00%	\$22,260.0 0	\$ 1,777.92
Cisco	ASR	Rack C	ASR10 02 X- ACS=	Rack	\$ 185.00	69.00%	\$ 57.75	\$ 5.90
Cisco	ASR	920-S-AMetro IP LIC	ASR92 0- S-A	Router License	\$ 3,000.00	62.00%	\$ 1,155.00	\$ 120.19
APC	UPS	600VA	be600 m1	Power ADS	\$ 75.00	16.00%	\$ 63.28	\$ 2.95
Cisco	ISR	891	C891F- K9	Router	\$ 1,470.00	61.00%	\$ 566.00	\$ 5.90
Cisco	ISR	C5 AC PWR	CAB- AC- C5=	Power ADS	\$ 62.00	61.00%	\$ 24.00	\$ 0.98
Cisco	ISR	C5 AC PWR	CAB- AC- C5=	Power ADS	\$ 62.00	61.00%	\$ 24.00	\$ 0.98
Netgear	Modem	D6400	D6400- 100NA S	Broadband Repairs	\$ 299.00	25.00%	\$ 225.00	\$ 8.86
Viking	E-30	Handsfree Speaker	E-30- EWP	VOIPSpeaker	\$ 412.99	19.00%	\$ 335.00	\$ 16.74
Cisco	HWIC	ADD ON K	EHWIC- 1GE- SFP- CU=	Card	\$ 1,200.00	71.00%	\$ 354.00	\$ 32.50
Netgear	ProSafe	FS105	FS105 N A	Switch	\$ 39.00	38.00%	\$ 24.00	\$ 0.98
Netgear	ProSafe	FS116	FS116 N A	Switch	\$ 89.00	24.00%	\$ 68.00	\$ 2.95
Viking	2943601	FXI-1	FXI-1	Pager	\$ 199.00	22.00%	\$ 155.00	\$ 5.90
Actiontec	Modem	GT784WN	GT784 W N- NF	Broadband Repairs	\$ 99.00	22.00%	\$ 77.00	\$ 2.95
Cisco	ISR	809	IR809G- LTE- GA- K9	Router	\$ 2,020.00	53.00%	\$ 940.50	\$ 35.45
Cisco	ISR	4221/SEC	ISR422 1- SEC/K9	Router	\$ 2,555.05	61.00%	\$ 984.00	\$ 36.44
Cisco	ISR	4221	ISR422 1/ K9	Router	\$ 1,632.61	61.00%	\$ 629.00	\$ 30.53
Cisco	ISR	4321/AX	ISR432 1- AX/K9	Router	\$ 3,957.00	61.00%	\$ 1,524.00	\$ 123.12
Cisco	ISR	4321-AXV BDL	ISR432 1- AXV/K 9	Router	\$ 5,040.23	60.00%	\$ 1,996.00	\$ 158.58
Cisco	ISR	4321/SEC	ISR432 1- SEC/K9	Router	\$ 3,482.00	61.00%	\$ 1,341.00	\$ 110.31
Cisco	ISR	4321-V BDL	ISR432 1- V/K9	Router	\$ 3,620.00	61.00%	\$ 1,394.00	\$ 114.25
Cisco	ISR	4321- VSEC BDL	ISR432 1- VSEC/K 9	Router	\$ 4,695.00	61.00%	\$ 1,808.00	\$ 144.79
Cisco	ISR	4321	ISR432 1/ K9	Router	\$ 2,370.00	61.00%	\$ 913.00	\$ 41.36
Cisco	ISR	4331/AX	ISR433 1- AX/K9	Router	\$ 6,111.89	67.00%	\$ 2,040.50	\$ 86.67
Cisco	ISR	4331/SEC	ISR433 1- SEC/K9	Router	\$ 5,162.00	61.00%	\$ 1,988.00	\$ 65.00
Cisco	ISR	4331	ISR433 1/ K9	Router	\$ 3,837.00	61.00%	\$ 1,478.00	\$ 73.87
Cisco	ISR	4351/AX	ISR435 1- AX/K9	Router	\$ 13,412.00	61.00%	\$ 5,164.00	\$ 170.40
Cisco	ISR	4351/SEC	ISR435 1- SEC/K9	Router	\$ 10,500.00	63.00%	\$ 3,850.50	\$ 85.69
Cisco	ISR	4351	ISR435 1/ K9	Router	\$ 9,100.00	61.00%	\$ 3,504.00	\$ 41.36
Cisco	ISR	4431/AX	ISR443 1- AX/K9	Router	\$ 19,458.87	66.00%	\$ 6,545.50	\$ 241.32
Cisco	ISR	4431/SEC	ISR443 1- SEC/K9	Router	\$ 15,717.86	66.00%	\$ 5,390.50	\$ 200.93
Cisco	ISR	4431/SEC- PERF	ISR443 1- SEC/K9	Router	\$ 19,317.86	65.00%	\$ 6,776.50	\$ 200.93
Cisco	ISR	4431	ISR443 1/ K9	Router	\$ 12,331.00	61.00%	\$ 4,748.00	\$ 131.98
Cisco	ISR	4451/AX	ISR445 1- AX/K9	Router	\$ 26,762.68	65.00%	\$ 9,240.50	\$ 827.39
Cisco	ISR	4451/SEC	ISR445 1- SEC/K9	Router	\$ 23,350.01	65.00%	\$ 8,085.50	\$ 730.86
Cisco	ISR	4451/SEC	ISR445 1- SEC/K9	Router	\$ 23,350.01	61.00%	\$ 8,990.00	\$ 730.86
Cisco	ISR	4451	ISR445 1- X/K9	Router	\$ 20,506.00	61.00%	\$ 7,895.00	\$ 105.39
Aruba	Aruba	303H	JY680A	Wireless Access Point	\$ 382.00	0.00%	\$ 382.00	\$ 14.77
Aruba	Aruba	USBConsole CBL	JY728A	Accessory	\$ 30.00	20.00%	\$ 24.00	\$ 0.98
Panasonic	KX	KXRepeater	KX- A406	Accessory	\$ 199.00	23.00%	\$ 153.00	\$ 7.87
Panasonic	KX	KX Bundle	KX- TGP60 0	Phone	\$ 199.00	23.00%	\$ 154.00	\$ 6.89
Panasonic	KX	KX Base	KX- TGP60 0 G	Phone	\$ 129.00	7.00%	\$ 120.00	\$ 4.92
Panasonic	KX	KXHandset	KX- TPA60	Phone	\$ 109.00	23.00%	\$ 84.00	\$ 3.93
Panasonic	KX	KXDeskto p	KX- TPA65	Phone	\$ 159.00	23.00%	\$ 122.50	\$ 4.92
Panasonic	KX	KX Slim	KX- UDT12 1	Phone	\$ 239.00	21.00%	\$ 189.00	\$ 7.87
Panasonic	KX	KX Rugged	KX- UDT13 1	Phone	\$ 379.00	23.00%	\$ 292.00	\$ 15.75
Cisco	ASR	920 LIC	L- ASR92 0-10G-2	Router License	\$ 1,500.00	61.00%	\$ 578.00	\$ 103.03
Cisco	Meraki	MR ENT 1YR	LIC- ENT- 1YR	WiFi License	\$ 150.00	34.00%	\$ 99.00	\$ 10.35
Cisco	Meraki	MR ENT 3YR	LIC- ENT- 3YR	WiFi License	\$ 300.00	34.00%	\$ 198.00	\$ 7.88
Cisco	Meraki	MR ENT 5YR	LIC- ENT- 5YR	WiFi License	\$ 450.00	34.00%	\$ 297.00	\$ 8.05
Cisco	Meraki	MI LIC 3YR	LIC-MI- S-3YR	Premise Firewall License	\$ 800.00	34.00%	\$ 528.00	\$ 17.84
Cisco	Meraki	MS120-24 1YR	LIC- MS120- 24- 1YR	Managed Switch License	\$ 90.00	33.00%	\$ 60.00	\$ 6.20
Cisco	Meraki	MS120-24 3YR	LIC- MS120- 24- 3YR	Managed Switch License	\$ 185.00	34.00%	\$ 122.00	\$ 4.85
Cisco	Meraki	MS120-24 5YR	LIC- MS120- 24- 5YR	Managed Switch License	\$ 275.00	34.00%	\$ 182.00	\$ 4.91
Cisco	Meraki	MS120- 24P 1YR	LIC- MS120- 24P- 1YR	Managed Switch License	\$ 145.00	34.00%	\$ 96.00	\$ 10.00
Cisco	Meraki	MS120- 24P 3YR	LIC- MS120- 24P- 3YR	Managed Switch License	\$ 285.00	34.00%	\$ 188.00	\$ 7.48
Cisco	Meraki	MS120- 24P 5YR	LIC- MS120- 24P- 5YR	Managed Switch License	\$ 430.00	34.00%	\$ 284.00	\$ 7.67
Cisco	Meraki	MS120-48 1YR	LIC- MS120- 48- 1YR	Managed Switch License	\$ 165.00	34.00%	\$ 109.00	\$ 11.41
Cisco	Meraki	MS120-48 3YR	LIC- MS120- 48- 3YR	Managed Switch License	\$ 330.00	34.00%	\$ 218.00	\$ 8.65
Cisco	Meraki	MS120-48 5YR	LIC- MS120- 48- 5YR	Managed Switch License	\$ 485.00	33.00%	\$ 327.00	\$ 8.85
Cisco	Meraki	MS120 48FP 1YR	LIC- MS120- 48FP- 1YR	Managed Switch License	\$ 265.00	34.00%	\$ 175.00	\$ 18.31
Cisco	Meraki	MS120 48FP 3YR	LIC- MS120- 48FP- 3YR	Managed Switch License	\$ 530.00	34.00%	\$ 350.00	\$ 13.91
Cisco	Meraki	MS120 48FP 5YR	LIC- MS120- 48FP- 5YR	Managed Switch License	\$ 790.00	34.00%	\$ 522.00	\$ 14.12
Cisco	Meraki	MS120- 48LP 1YR	LIC- MS120- 48LP- 1YR	Managed Switch License	\$ 220.00	34.00%	\$ 145.00	\$ 15.21
Cisco	Meraki	MS120- 48LP 3YR	LIC- MS120- 48LP- 3YR	Managed Switch License	\$ 445.00	34.00%	\$ 294.00	\$ 11.68
Cisco	Meraki	MS120- 48LP 5YR	LIC- MS120- 48LP- 5YR	Managed Switch License	\$ 665.00	34.00%	\$ 439.00	\$ 11.87
Cisco	Meraki	MS120-8 1YR	LIC- MS120- 8-1YR	Managed Switch License	\$ 40.00	33.00%	\$ 27.00	\$ 2.74
Cisco	Meraki	MS120-8 3YR	LIC- MS120- 8-3YR	Managed Switch License	\$ 80.00	34.00%	\$ 53.00	\$ 2.09
Cisco	Meraki	MS120-8 5YR	LIC- MS120- 8-5YR	Managed Switch License	\$ 115.00	34.00%	\$ 76.00	\$ 2.06
Cisco	Meraki	MS120- 8FP 1YR	LIC- MS120- 8FP- 1YR	Managed Switch License	\$ 65.00	34.00%	\$ 43.00	\$ 4.51
Cisco	Meraki	MS120- 8FP 3YR	LIC- MS120- 8FP- 3YR	Managed Switch License	\$ 130.00	34.00%	\$ 86.00	\$ 3.40
Cisco	Meraki	MS120- 8FP 5YR	LIC- MS120- 8FP- 5YR	Managed Switch License	\$ 195.00	34.00%	\$ 129.00	\$ 3.49
Cisco	Meraki	MS210-24 1YR	LIC- MS210- 24- 1YR	Managed Switch License	\$ 170.00	34.00%	\$ 112.00	\$ 11.76
Cisco	Meraki	MS210-24 3YR	LIC- MS210- 24- 3YR	Managed Switch License	\$ 340.00	34.00%	\$ 224.00	\$ 8.92
Cisco	Meraki	MS210-24 5YR	LIC- MS210- 24- 5YR	Managed Switch License	\$ 505.00	34.00%	\$ 333.00	\$ 9.03
Cisco	Meraki	MS210- 24P 1YR	LIC- MS210- 24P- 1YR	Managed Switch License	\$ 210.00	34.00%	\$ 139.00	\$ 14.51
Cisco	Meraki	MS210- 24P 3YR	LIC- MS210- 24P- 3YR	Managed Switch License	\$ 420.00	34.00%	\$ 277.00	\$ 11.01
Cisco	Meraki	MS210- 24P 5YR	LIC- MS210- 24P- 5YR	Managed Switch License	\$ 625.00	34.00%	\$ 412.00	\$ 11.16
Cisco	Meraki	MS210-48 1YR	LIC- MS210- 48- 1YR	Managed Switch License	\$ 260.00	34.00%	\$ 172.00	\$ 17.96
Cisco	Meraki	MS210-48 3YR	LIC- MS210- 48- 3YR	Managed Switch License	\$ 515.00	34.00%	\$ 340.00	\$ 13.50
Cisco	Meraki	MS210-48 5YR	LIC- MS210- 48- 5YR	Managed Switch License	\$ 770.00	34.00%	\$ 508.00	\$ 13.75



Manufacturer	Model	ProductName	PartNumber	Description	List Price (One-Time Purchase)	Proposed Public Discount	Percent Public Price (One-Time Purchase)	Proposed Price: MRC/Rental Option
Cisco	Meraki	MS210- 48FP 1YR	LIC- MS210- 48FP- 1YR	Managed Switch License	\$ 370.00	34.00%	\$ 244.00	\$ 25.47
Cisco	Meraki	MS210- 48FP 3YR	LIC- MS210- 48FP- 3YR	Managed Switch License	\$ 745.00	34.00%	\$ 492.00	\$ 19.56
Cisco	Meraki	MS210- 48FP 5YR	LIC- MS210- 48FP- 5YR	Managed Switch License	\$ 1,115.00	34.00%	\$ 736.00	\$ 19.92
Cisco	Meraki	MS220-8 1YR	LIC- MS220- 8-1YR	Managed Switch License	\$ 55.00	34.00%	\$ 36.30	\$ 3.80
Cisco	Meraki	MS220-8 3YR	LIC- MS220- 8-3YR	Managed Switch License	\$ 110.00	54.00%	\$ 51.00	\$ 2.90
Cisco	Meraki	MS120-48 1YR	LIC- MS120- 48- 1YR	Managed Switch License	\$ 165.00	34.00%	\$ 108.90	\$ 11.41
Cisco	Meraki	MS220-8P 1YR	LIC- MS220- 8P- 1YR	Managed Switch License	\$ 70.00	34.00%	\$ 46.20	\$ 4.87
Cisco	Meraki	MS220-8P 3YR	LIC- MS220- 8P- 3YR	Managed Switch License	\$ 140.00	34.00%	\$ 92.40	\$ 3.67
Cisco	Meraki	MS210- 24P 1YR	LIC- MS210- 24P- 1YR	Managed Switch License	\$ 210.00	34.00%	\$ 138.60	\$ 14.51
Cisco	Meraki	MS225- 24P 1YR	LIC- MS225- 24P- 1YR	Managed Switch License	\$ 290.00	34.00%	\$ 191.00	\$ 19.99
Cisco	Meraki	MS225- 24P 3YR	LIC- MS225- 24P- 3YR	Managed Switch License	\$ 535.00	34.00%	\$ 353.00	\$ 14.04
Cisco	Meraki	MS225- 24P 5YR	LIC- MS225- 24P- 5YR	Managed Switch License	\$ 825.00	34.00%	\$ 544.00	\$ 14.74
Cisco	Meraki	MS225-48 1YR	LIC- MS225- 48- 1YR	Managed Switch License	\$ 345.00	34.00%	\$ 227.00	\$ 23.79
Cisco	Meraki	MS225-48 3YR	LIC- MS225- 48- 3YR	Managed Switch License	\$ 630.00	34.00%	\$ 415.00	\$ 16.53
Cisco	Meraki	MS225-48 5YR	LIC- MS225- 48- 5YR	Managed Switch License	\$ 970.00	34.00%	\$ 640.00	\$ 17.33
Cisco	Meraki	MS225- 48FP 1YR	LIC- MS225- 48FP- 1YR	Managed Switch License	\$ 465.00	34.00%	\$ 306.00	\$ 32.01
Cisco	Meraki	MS225- 48FP 3YR	LIC- MS225- 48FP- 3YR	Managed Switch License	\$ 855.00	32.00%	\$ 584.00	\$ 24.77
Cisco	Meraki	MS225- 48FP 5YR	LIC- MS225- 48FP- 5YR	Managed Switch License	\$ 1,320.00	34.00%	\$ 871.00	\$ 23.58
Cisco	Meraki	MS225- 48LP 3YR	LIC- MS225- 48LP- 3YR	Managed Switch License	\$ 760.00	34.00%	\$ 502.00	\$ 19.93
Cisco	Meraki	MS250-24 1YR	LIC- MS250- 24- 1YR	Managed Switch License	\$ 360.00	49.00%	\$ 182.00	\$ 24.85
Cisco	Meraki	MS250-24 3YR	LIC- MS250- 24- 3YR	Managed Switch License	\$ 655.00	45.00%	\$ 363.00	\$ 17.20
Cisco	Meraki	MS250-24 5YR	LIC- MS250- 24- 5YR	Managed Switch License	\$ 1,015.00	46.00%	\$ 545.00	\$ 18.13
Cisco	Meraki	MS250- 24P 1YR	LIC- MS250- 24P- 1YR	Managed Switch License	\$ 390.00	49.00%	\$ 200.00	\$ 26.89
Cisco	Meraki	MS250- 24P 3YR	LIC- MS250- 24P- 3YR	Managed Switch License	\$ 715.00	44.00%	\$ 399.00	\$ 18.75
Cisco	Meraki	MS250- 24P 5YR	LIC- MS250- 24P- 5YR	Managed Switch License	\$ 1,105.00	45.00%	\$ 603.00	\$ 19.73
Cisco	Meraki	MS250-48 1YR	LIC- MS250- 48- 1YR	Managed Switch License	\$ 500.00	46.00%	\$ 268.00	\$ 34.49
Cisco	Meraki	MS250-48 3YR	LIC- MS250- 48- 3YR	Managed Switch License	\$ 920.00	42.00%	\$ 537.00	\$ 24.14
Cisco	Meraki	MS250-48 5YR	LIC- MS250- 48- 5YR	Managed Switch License	\$ 1,420.00	43.00%	\$ 806.00	\$ 25.37
Cisco	Meraki	MS210- 24P 5YR	LIC- MS210- 24P- 5YR	Managed Switch License	\$ 625.00	50.00%	\$ 310.00	\$ 11.16
Cisco	Meraki	MS250- 48FP 3YR	LIC- MS250- 48FP- 3YR	Managed Switch License	\$ 1,145.00	46.00%	\$ 624.00	\$ 30.06
Cisco	Meraki	MS250- 48FP 5YR	LIC- MS250- 48FP- 5YR	Managed Switch License	\$ 1,770.00	47.00%	\$ 934.00	\$ 31.63
Cisco	Meraki	MS120-48 3YR	LIC- MS120- 48- 3YR	Managed Switch License	\$ 330.00	34.00%	\$ 218.00	\$ 8.65
Cisco	Meraki	MS350-24 3YR	LIC- MS350- 24- 3YR	Managed Switch License	\$ 670.00	34.00%	\$ 442.00	\$ 17.57
Cisco	Meraki	MS350-24 5YR	LIC- MS350- 24- 5YR	Managed Switch License	\$ 1,000.00	34.00%	\$ 660.00	\$ 17.88
Cisco	Meraki	MS350- 24P 1YR	LIC- MS350- 24P- 1YR	Managed Switch License	\$ 380.00	34.00%	\$ 251.00	\$ 26.18
Cisco	Meraki	MS350- 24P 3YR	LIC- MS350- 24P- 3YR	Managed Switch License	\$ 760.00	34.00%	\$ 502.00	\$ 19.93
Cisco	Meraki	MS350- 24P 5YR	LIC- MS350- 24P- 5YR	Managed Switch License	\$ 1,140.00	34.00%	\$ 752.00	\$ 20.38
Cisco	Meraki	MS350- 24X 1YR	LIC- MS350- 24X- 1YR	Managed Switch License	\$ 450.00	34.00%	\$ 297.00	\$ 31.05
Cisco	Meraki	MS350- 24X 3YR	LIC- MS350- 24X- 3YR	Managed Switch License	\$ 900.00	34.00%	\$ 594.00	\$ 23.63
Cisco	Meraki	MS350- 24X 5YR	LIC- MS350- 24X- 5YR	Managed Switch License	\$ 1,350.00	34.00%	\$ 891.00	\$ 24.11
Cisco	Meraki	MS350-48 1YR	LIC- MS350- 48- 1YR	Managed Switch License	\$ 540.00	34.00%	\$ 356.00	\$ 37.23
Cisco	Meraki	MS350-48 3YR	LIC- MS350- 48- 3YR	Managed Switch License	\$ 1,080.00	34.00%	\$ 713.00	\$ 28.35
Cisco	Meraki	MS350-48 5YR	LIC- MS350- 48- 5YR	Managed Switch License	\$ 1,620.00	34.00%	\$ 1,069.00	\$ 28.95
Cisco	Meraki	MS350- 48FP 1YR	LIC- MS350- 48FP- 1YR	Managed Switch License	\$ 685.00	34.00%	\$ 452.00	\$ 47.23
Cisco	Meraki	MS350- 48FP 3YR	LIC- MS350- 48FP- 3YR	Managed Switch License	\$ 1,370.00	34.00%	\$ 904.00	\$ 35.95
Cisco	Meraki	MS350- 48FP 5YR	LIC- MS350- 48FP- 5YR	Managed Switch License	\$ 2,055.00	34.00%	\$ 1,356.00	\$ 36.72
Cisco	Meraki	MS425-16 1YR	LIC- MS425- 16- 1YR	Managed Switch License	\$ 825.00	34.00%	\$ 545.00	\$ 56.86
Cisco	Meraki	MS425-16 3YR	LIC- MS425- 16- 3YR	Managed Switch License	\$ 1,650.00	34.00%	\$ 1,089.00	\$ 48.30
Cisco	Meraki	MS425-16 5YR	LIC- MS425- 16- 5YR	Managed Switch License	\$ 2,470.00	34.00%	\$ 1,630.00	\$ 44.12
Cisco	Meraki	MS425-32 3YR	LIC- MS425- 32- 3YR	Managed Switch License	\$ 2,590.00	34.00%	\$ 1,710.00	\$ 67.97
Cisco	Meraki	MX100 ENT 1YR	LIC- MX100- ENT- 1YR	License	\$ 2,500.00	34.00%	\$ 1,650.00	\$ 161.05
Cisco	Meraki	MX100 ENT 3YR	LIC- MX100- ENT- 3YR	License	\$ 5,000.00	34.00%	\$ 3,300.00	\$ 122.64
Cisco	Meraki	MX100 ENT 5YR	LIC- MX100- ENT- 5YR	License	\$ 7,500.00	34.00%	\$ 4,950.00	\$ 125.23
Cisco	Meraki	MX100 ENT 3YR	LIC- MX100- ENT- 3YR	License	\$ 5,000.00	34.00%	\$ 3,300.00	\$ 122.64
Cisco	Meraki	MX100 SEC 3YR	LIC- MX100- SEC- 3YR	License	\$ 10,000.00	34.00%	\$ 6,600.00	\$ 245.25
Cisco	Meraki	MX100 SEC 5YR	LIC- MX100- SEC- 5YR	License	\$ 15,000.00	34.00%	\$ 9,900.00	\$ 250.47
Cisco	Meraki	MX250 ENT 1YR	LIC- MX250- ENT- 1YR	Premise Firewall License	\$ 5,000.00	34.00%	\$ 3,300.00	\$ 322.18
Cisco	Meraki	MX250 ENT 3YR	LIC- MX250- ENT- 3YR	Premise Firewall License	\$ 10,000.00	34.00%	\$ 6,600.00	\$ 245.25
Cisco	Meraki	MX250 ENT 5YR	LIC- MX250- ENT- 5YR	Premise Firewall License	\$ 15,000.00	34.00%	\$ 9,900.00	\$ 250.47
Cisco	Meraki	MX250 ENT 3YR	LIC- MX250- ENT- 3YR	Premise Firewall License	\$ 10,000.00	34.00%	\$ 6,600.00	\$ 245.25
Cisco	Meraki	MX250 SEC 3YR	LIC- MX250- SEC- 3YR	Premise Firewall License	\$ 20,000.00	34.00%	\$13,200.0 0	\$ 490.53
Cisco	Meraki	MX250 SEC 5YR	LIC- MX250- SEC- 5YR	Premise Firewall License	\$ 30,000.00	34.00%	\$19,800.0 0	\$ 500.92
Cisco	Meraki	MX250 ENT 3YR	LIC- MX250- ENT- 3YR	Premise Firewall License	\$ 10,000.00	34.00%	\$ 6,600.00	\$ 245.25
Cisco	Meraki	MX250 SEC 3YR	LIC- MX250- SEC- 3YR	Premise Firewall License	\$ 20,000.00	34.00%	\$13,200.0 0	\$ 490.53
Cisco	Meraki	MX250 SEC 5YR	LIC- MX250- SEC- 5YR	Premise Firewall License	\$ 30,000.00	34.00%	\$19,800.0 0	\$ 500.92
Cisco	Meraki	MX250 SEC 3YR	LIC- MX250- SEC- 3YR	Premise Firewall License	\$ 20,000.00	34.00%	\$13,200.0 0	\$ 490.53
Cisco	Meraki	MX450 SEC 3YR	LIC- MX450- SEC- 3YR	Premise Firewall License	\$ 40,000.00	34.00%	\$26,400.0 0	\$ 981.06
Cisco	Meraki	MX450 SEC 5YR	LIC- MX450-SEC- 5YR	Premise Firewall License	\$ 60,000.00	34.00%	\$39,600.0 0	\$ 1,001.84
Cisco	Meraki	MX64 ENT 1YR	LIC- MX64- ENT- 1YR	License	\$ 300.00	34.00%	\$ 198.00	\$ 19.37
Cisco	Meraki	MX64 ENT 3YR	LIC- MX64- ENT- 3YR	License	\$ 600.00	67.00%	\$ 198.00	\$ 14.72
Cisco	Meraki	MX64 ENT 5YR	LIC- MX64- ENT- 5YR	License	\$ 900.00	34.00%	\$ 594.00	\$ 15.03
Cisco	Meraki	MX64 ENT 3YR	LIC- MX64- ENT- 3YR	License	\$ 600.00	34.00%	\$ 396.00	\$ 14.72
Cisco	Meraki	MX64 SEC 3YR	LIC- MX64- SEC- 3YR	License	\$ 1,200.00	34.00%	\$ 792.00	\$ 29.42
Cisco	Meraki	MX64 SEC 5YR	LIC- MX64- SEC- 5YR	License	\$ 1,800.00	34.00%	\$ 1,188.00	\$ 30.04
Cisco	Meraki	MX64W ENT 1YR	LIC- MX64 W- ENT- 1YR	License	\$ 325.00	34.00%	\$ 215.00	\$ 20.96
Cisco	Meraki	MX64W ENT 3YR	LIC- MX64 W- ENT- 3YR	License	\$ 650.00	34.00%	\$ 429.00	\$ 15.96
Cisco	Meraki	MX64W ENT 5YR	LIC- MX64 W- ENT- 5YR	License	\$ 975.00	34.00%	\$ 644.00	\$ 16.27
Cisco	Meraki	MX64W ENT 3YR	LIC- MX64 W- ENT- 3YR	License	\$ 650.00	34.00%	\$ 429.00	\$ 15.96
Cisco	Meraki	MX64W SEC 3YR	LIC- MX64 W- SEC- 3YR	License	\$ 1,300.00	34.00%	\$ 858.00	\$ 31.88
Cisco	Meraki	MX64W SEC 5YR	LIC- MX64 W- SEC- 5YR	License	\$ 1,950.00	34.00%	\$ 1,288.00	\$ 32.56
Cisco	Meraki	MX64W ENT 1YR	LIC- MX64 W- ENT- 1YR	License	\$ 325.00	34.00%	\$ 215.00	\$ 20.96
Cisco	Meraki	MX64W ENT 3YR	LIC- MX64 W- ENT- 3YR	License	\$ 650.00	34.00%	\$ 429.00	\$ 15.96
Cisco	Meraki	MX64W ENT 5YR	LIC- MX64 W- ENT- 5YR	License	\$ 975.00	34.00%	\$ 644.00	\$ 16.27
Cisco	Meraki	MX64W ENT 3YR	LIC- MX64 W- ENT- 3YR	License	\$ 650.00	34.00%	\$ 429.00	\$ 15.96
Cisco	Meraki	MX64W SEC 3YR	LIC- MX64 W- SEC- 3YR	License	\$ 1,300.00	34.00%	\$ 858.00	\$ 31.88
Cisco	Meraki	MX64W SEC 5YR	LIC- MX64 W- SEC- 5YR	License	\$ 1,950.00	34.00%	\$ 1,288.00	\$ 32.56
Cisco	Meraki	MX65W ENT 1YR	LIC- MX65 W- ENT- 1YR	License	\$ 400.00	34.00%	\$ 264.00	\$ 25.74
Cisco	Meraki	MX65W ENT 3YR	LIC- MX65 W- ENT- 3YR	License	\$ 800.00	34.00%	\$ 528.00	\$ 19.63
Cisco	Meraki	MX64 SEC 3YR	LIC- MX64- SEC- 3YR	License	\$ 1,200.00	34.00%	\$ 792.00	\$ 29.42
Cisco	Meraki	MX65W ENT 3YR	LIC- MX65 W- ENT- 3YR	License	\$ 800.00	34.00%	\$ 528.00	\$ 19.63
Cisco	Meraki	MX65W SEC 3YR	LIC- MX65 W- SEC- 3YR	License	\$ 1,600.00	34.00%	\$ 1,056.00	\$ 39.25
Cisco	Meraki	MX65W SEC 5YR	LIC- MX65 W- SEC- 5YR	License	\$ 2,400.00	34.00%	\$ 1,584.00	\$ 40.06
Cisco	Meraki	MX67 ENT 1YR	LIC- MX67- ENT- 1YR	Premise Firewall License	\$ 350.00	34.00%	\$ 231.00	\$ 22.56
Cisco	Meraki	MX67 ENT 3YR	LIC- MX67- ENT- 3YR	Premise Firewall License	\$ 700.00	34.00%	\$ 462.00	\$ 17.17
Cisco	Meraki	MX67 ENT 5YR	LIC- MX67- ENT- 5YR	Premise Firewall License	\$ 1,050.00	34.00%	\$ 693.00	\$ 17.53
Cisco	Meraki	MX67 ENT 3YR	LIC- MX67- ENT- 3YR	Premise Firewall License	\$ 700.00	34.00%	\$ 462.00	\$ 17.17
Cisco	Meraki	MX67 SEC 3YR	LIC- MX67- SEC- 3YR	Premise Firewall License	\$ 1,400.00	34.00%	\$ 924.00	\$ 34.34
Cisco	Meraki	MX67 SEC 5YR	LIC- MX67- SEC- 5YR	Premise Firewall License	\$ 2,100.00	34.00%	\$ 1,386.00	\$ 35.07
Cisco	Meraki	MX67C ENT 1YR	LIC- MX67C- ENT- 1YR	Premise Firewall License	\$ 425.00	34.00%	\$ 281.00	\$ 27.41



Manufacturer	Model	ProductName	PartNumber	Description	List Price (One-Time Purchase)	Proposed Public Discount	Percent Public Price (One-Time Purchase)	Proposed Price: MRC/Rental Option
Cisco	Meraki	MX67C ENT 3YR	LIC- MX67C- ENT- 3YR	Premise Firewall License	\$ 850.00	34.00%	\$ 561.00	\$ 20.84
Cisco	Meraki	MX67C ENT 5YR	LIC- MX67C- ENT- 5YR	Premise Firewall License	\$ 1,275.00	34.00%	\$ 842.00	\$ 21.30
Cisco	Meraki	MX67C ENT 3YR	LIC- MX67C- ENT- 3YR	Premise Firewall License	\$ 850.00	34.00%	\$ 561.00	\$ 20.84
Cisco	Meraki	MX67C SEC 3YR	LIC- MX67C- SEC- 3YR	Premise Firewall License	\$ 1,700.00	34.00%	\$ 1,122.00	\$ 41.71
Cisco	Meraki	MX67C SEC 5YR	LIC- MX67C- SEC- 5YR	Premise Firewall License	\$ 2,550.00	34.00%	\$ 1,683.00	\$ 42.58
Cisco	Meraki	MX67W ENT 1YR	LIC- MX67 W- ENT- 1YR	Premise Firewall License	\$ 375.00	34.00%	\$ 248.00	\$ 24.14
Cisco	Meraki	MX67W ENT 3YR	LIC- MX67 W- ENT- 3YR	Premise Firewall License	\$ 750.00	34.00%	\$ 495.00	\$ 18.38
Cisco	Meraki	MX67W ENT 5YR	LIC- MX67 W- ENT- 5YR	Premise Firewall License	\$ 1,125.00	34.00%	\$ 743.00	\$ 18.79
Cisco	Meraki	MX67W ENT 3YR	LIC- MX67 W- ENT- 3YR	Premise Firewall License	\$ 750.00	34.00%	\$ 495.00	\$ 18.38
Cisco	Meraki	MX67W SEC 3YR	LIC- MX67 W- SEC- 3YR	Premise Firewall License	\$ 1,500.00	34.00%	\$ 990.00	\$ 36.80
Cisco	Meraki	MX67W SEC 5YR	LIC- MX67 W- SEC- 5YR	Premise Firewall License	\$ 2,250.00	34.00%	\$ 1,485.00	\$ 37.57
Cisco	Meraki	MX67W ENT 1YR	LIC- MX67 W- ENT- 1YR	Premise Firewall License	\$ 375.00	34.00%	\$ 248.00	\$ 24.14
Cisco	Meraki	MX67W ENT 3YR	LIC- MX67 W- ENT- 3YR	Premise Firewall License	\$ 750.00	34.00%	\$ 495.00	\$ 18.38
Cisco	Meraki	MX67W ENT 5YR	LIC- MX67 W- ENT- 5YR	Premise Firewall License	\$ 1,125.00	34.00%	\$ 743.00	\$ 18.79
Cisco	Meraki	MX67W ENT 3YR	LIC- MX67 W- ENT- 3YR	Premise Firewall License	\$ 750.00	34.00%	\$ 495.00	\$ 18.38
Cisco	Meraki	MX67W SEC 3YR	LIC- MX67 W- SEC- 3YR	Premise Firewall License	\$ 1,500.00	34.00%	\$ 990.00	\$ 36.80
Cisco	Meraki	MX67W SEC 5YR	LIC- MX67 W- SEC- 5YR	Premise Firewall License	\$ 2,250.00	34.00%	\$ 1,485.00	\$ 37.57
Cisco	Meraki	MX67 ENT 5YR	LIC- MX67- ENT- 5YR	Premise Firewall License	\$ 1,050.00	34.00%	\$ 693.00	\$ 17.53
Cisco	Meraki	MX67 SEC 5YR	LIC- MX67- SEC- 5YR	Premise Firewall License	\$ 2,100.00	34.00%	\$ 1,386.00	\$ 35.07
Cisco	Meraki	MX68CW SEC 5YR	LIC- MX68C W	Premise Firewall License	\$ 3,150.00	34.00%	\$ 2,079.00	\$ 52.60
Cisco	Meraki	MX68CW ENT 1YR	LIC- MX68C W-ENT- 1YR	Premise Firewall License	\$ 525.00	34.00%	\$ 347.00	\$ 33.79
Cisco	Meraki	MX67 ENT 5YR	LIC- MX67- ENT- 5YR	Premise Firewall License	\$ 1,050.00	34.00%	\$ 693.00	\$ 17.53
Cisco	Meraki	MX68CW ENT 5YR	LIC- MX68C W-ENT- 5YR	Premise Firewall License	\$ 1,575.00	34.00%	\$ 1,040.00	\$ 26.29
Cisco	Meraki	MX68W ENT 1YR	LIC- MX68 W- ENT- 1YR	Premise Firewall License	\$ 450.00	34.00%	\$ 297.00	\$ 29.01
Cisco	Meraki	MX68W ENT 3YR	LIC- MX68 W- ENT- 3YR	Premise Firewall License	\$ 900.00	34.00%	\$ 594.00	\$ 22.08
Cisco	Meraki	MX68W ENT 5YR	LIC- MX68 W- ENT- 5YR	Premise Firewall License	\$ 1,350.00	34.00%	\$ 891.00	\$ 22.56
Cisco	Meraki	MX68W ENT 3YR	LIC- MX68 W- ENT- 3YR	Premise Firewall License	\$ 900.00	34.00%	\$ 594.00	\$ 22.08
Cisco	Meraki	MX68W SEC 3YR	LIC- MX68 W- SEC- 3YR	Premise Firewall License	\$ 1,800.00	34.00%	\$ 1,188.00	\$ 44.14
Cisco	Meraki	MX68W SEC 5YR	LIC- MX68 W- SEC- 5YR	Premise Firewall License	\$ 2,700.00	34.00%	\$ 1,782.00	\$ 45.08
Cisco	Meraki	MX84 ENT 1YR	LIC- MX84- ENT- 1YR	License	\$ 1,000.00	34.00%	\$ 660.00	\$ 64.47
Cisco	Meraki	MX84 ENT 3YR	LIC- MX84- ENT- 3YR	License	\$ 2,000.00	34.00%	\$ 1,320.00	\$ 49.05
Cisco	Meraki	MX84 ENT 5YR	LIC- MX84- ENT- 5YR	License	\$ 3,000.00	34.00%	\$ 1,980.00	\$ 50.10
Cisco	Meraki	MX84 ENT 3YR	LIC- MX84- ENT- 3YR	License	\$ 2,000.00	34.00%	\$ 1,320.00	\$ 49.05
Cisco	Meraki	MX84 SEC 3YR	LIC- MX84- SEC- 3YR	License	\$ 4,000.00	34.00%	\$ 2,640.00	\$ 98.10
Cisco	Meraki	MX84 SEC 5YR	LIC- MX84- SEC- 5YR	License	\$ 6,000.00	34.00%	\$ 3,960.00	\$ 100.18
Cisco	Meraki	VMX100 1YR	LIC- VMX100- 1YR	Virtual Appliance	\$ 2,500.00	34.00%	\$ 1,650.00	\$ 144.69
Cisco	Meraki	Z1 LIC 1YR	LIC-Z1- ENT- 1YR	Teleworker Gateway License	\$ 50.00	34.00%	\$ 33.00	\$ 3.18
Cisco	Meraki	Z1 LIC 3YR	LIC-Z1- ENT- 3YR	Teleworker Gateway License	\$ 100.00	34.00%	\$ 66.00	\$ 2.45
Cisco	Meraki	Z3 LIC 1YR	LIC-Z3- ENT- 1YR	Teleworker Gateway License	\$ 150.00	34.00%	\$ 99.00	\$ 9.64
Cisco	Meraki	Z3 LIC 3YR	LIC-Z3- ENT- 3YR	Teleworker Gateway License	\$ 300.00	34.00%	\$ 198.00	\$ 7.37
Cisco	Meraki	Z3C ENT 1YR	LIC- Z3C- ENT- 1YR	Teleworker Gateway License	\$ 225.00	34.00%	\$ 148.50	\$ 14.51
Cisco	Meraki	Z3C ENT 3YR	LIC- Z3C- ENT- 3YR	Teleworker Gateway License	\$ 450.00	34.00%	\$ 297.00	\$ 10.44
Cisco	Meraki	MR ANT	MA- ANT- 20	Antenna	\$ 199.00	34.00%	\$ 131.34	\$ 5.90
Cisco	Meraki	MR ANT	MA- ANT- 20	Antenna	\$ 199.00	22.00%	\$ 155.00	\$ 5.90
Cisco	Meraki	MX ANT	MA- ANT- MX	Premise Firewall Antenna	\$ 25.00	32.00%	\$ 17.00	\$ 0.98
Cisco	Meraki	QCable 1m	MA- CBL- 40G-1M	SFP	\$ 200.00	34.00%	\$ 132.00	\$ 6.89
Cisco	Meraki	QCable.5m	MA- CBL- 40G-50CM	SFP	\$ 100.00	34.00%	\$ 66.00	\$ 3.93
Cisco	Meraki	QCable.5m	MA- CBL- 40G-50CM	SFP	\$ 100.00	34.00%	\$ 66.00	\$ 3.93
Cisco	Meraki	Cable 3m	MA- CBL- TA-3M	SFP	\$ 150.00	34.00%	\$ 99.00	\$ 4.92
Cisco	Meraki	MR PWR	MA- INJ- 4- US	Power WiFi	\$ 149.00	34.00%	\$ 98.00	\$ 3.93
Cisco	Meraki	MS PWR 1025	MA- PWR- 1025W A C	Switch PWR	\$ 1,450.00	34.00%	\$ 957.00	\$ 52.20
Cisco	Meraki	30W AC	MA- PWR- 30W- US	Power WiFi	\$ 29.00	34.00%	\$ 19.00	\$ 1.96
Cisco	Meraki	MX65 PWR	MA- PWR- 90WA C	Power WiFi	\$ 160.00	34.00%	\$ 106.00	\$ 5.90
Cisco	Meraki	SFP 10G LRF	MA- SFP- 10GB- LR	SFP	\$ 3,995.00	59.00%	\$ 1,649.34	\$ 115.24
Cisco	Meraki	SFP 10G LRMMF	MA- SFP- 10GB- LRM	SFP	\$ 995.00	14.00%	\$ 854.70	\$ 28.56
Cisco	Meraki	SFP 10G LRMMF	MA- SFP- 10GB- LRM	SFP	\$ 995.00	34.00%	\$ 659.34	\$ 28.56
Cisco	Meraki	SFP 10G LRMMF	MA- SFP- 10GB- LRM	SFP	\$ 995.00	60.00%	\$ 395.34	\$ 28.56
Cisco	Meraki	SFP 1G SX	MA- SFP- 1GB-SX	SFP	\$ 500.00	34.00%	\$ 330.00	\$ 14.77
Cisco	Meraki	SFP 1G TX	MA- SFP- 1GB- TX	SFP	\$ 395.00	34.00%	\$ 260.70	\$ 12.80
Cisco	Meraki	MR20	MR20- HW	Wireless Access Point	\$ 299.00	28.00%	\$ 216.00	\$ 8.86
Cisco	Meraki	MR30H	MR30 H- HW	Wireless Access Point	\$ 599.00	28.00%	\$ 432.00	\$ 17.72
Cisco	Meraki	MR42	MR42- HW	Wireless Access Point	\$ 1,099.00	28.00%	\$ 792.00	\$ 21.66
Cisco	Meraki	MR42	MR42- HW	Wireless Access Point	\$ 1,099.00	28.00%	\$ 792.00	\$ 21.66
Cisco	Meraki	MR55	MR55- HW	Wireless Access Point	\$ 1,849.00	28.00%	\$ 1,332.00	\$ 45.30
Cisco	Meraki	MR42	MR42- HW	Wireless Access Point	\$ 1,099.00	28.00%	\$ 792.00	\$ 21.66
Cisco	Meraki	MS120-24	MS120- 24- HW	Managed Switch	\$ 1,620.00	34.00%	\$ 1,069.00	\$ 56.14
Cisco	Meraki	MS120- 24P	MS120- 24P- HW	Managed Switch	\$ 2,515.00	34.00%	\$ 1,660.00	\$ 87.66
Cisco	Meraki	MS120-48	MS120- 48- HW	Managed Switch	\$ 2,900.00	11.00%	\$ 2,574.00	\$ 87.66
Cisco	Meraki	MS120 48FP	MS120- 48FP- HW	Managed Switch	\$ 4,635.00	34.00%	\$ 3,060.00	\$ 160.55
Cisco	Meraki	MS120- 48LP	MS120- 48LP- HW	Managed Switch	\$ 3,925.00	34.00%	\$ 2,591.00	\$ 118.19
Cisco	Meraki	MS120-8	MS120- 8-HW	Managed Switch	\$ 680.00	34.00%	\$ 449.00	\$ 23.63
Cisco	Meraki	MS120- 8FP	MS120- 8FP- HW	Managed Switch	\$ 1,150.00	34.00%	\$ 759.00	\$ 40.38
Cisco	Meraki	MS210-24	MS210- 24- HW	Managed Switch	\$ 2,985.00	34.00%	\$ 1,970.00	\$ 107.36
Cisco	Meraki	MS210- 24P	MS210- 24P- HW	Managed Switch	\$ 3,665.00	34.00%	\$ 2,419.00	\$ 114.25
Cisco	Meraki	MS210-48	MS210- 48- HW	Managed Switch	\$ 4,520.00	34.00%	\$ 2,983.00	\$ 141.83
Cisco	Meraki	MS210- 48FP	MS210- 48FP- HW	Managed Switch	\$ 6,570.00	34.00%	\$ 4,336.00	\$ 236.39
Cisco	Meraki	LIC- MS225- 24- 3YR	MS225- 24 3YR	Managed Switch License	\$ 460.00	34.00%	\$ 303.00	\$ 12.46
Cisco	Meraki	LIC- MS225- 24- 5YR	MS225- 24 5YR	Managed Switch License	\$ 710.00	34.00%	\$ 468.00	\$ 12.68
Cisco	Meraki	MS225-24	MS225- 24- HW	Managed Switch	\$ 4,180.00	34.00%	\$ 2,758.00	\$ 134.94
Cisco	Meraki	MS225- 24P	MS225- 24P- HW	Managed Switch	\$ 4,865.00	34.00%	\$ 3,210.00	\$ 156.61
Cisco	Meraki	MS225- 48FP	MS225- 48FP- HW	Managed Switch	\$ 7,770.00	51.00%	\$ 3,775.00	\$ 250.18
Cisco	Meraki	MS225- 48FLP	MS225- 48LP- HW	Managed Switch	\$ 6,915.00	34.00%	\$ 4,564.00	\$ 222.60
Cisco	Meraki	MS250-24	MS250- 24- HW	Managed Switch	\$ 5,975.00	34.00%	\$ 3,943.00	\$ 192.07
Cisco	Meraki	MS250-48	MS250- 48- HW	Managed Switch	\$ 8,365.00	34.00%	\$ 5,520.00	\$ 268.90
Cisco	Meraki	MS250- 48FP	MS250- 48FP- HW	Managed Switch	\$ 10,420.00	34.00%	\$ 6,877.00	\$ 334.89
Cisco	Meraki	MS350-24	MS350- 24- HW	Managed Switch	\$ 5,675.00	13.00%	\$ 4,946.00	\$ 183.20
Cisco	Meraki	MS350- 24P	MS350- 24P- HW	Managed Switch	\$ 6,455.00	34.00%	\$ 4,260.00	\$ 207.83
Cisco	Meraki	MS350- 24X	MS350- 24X- HW	Managed Switch	\$ 7,495.00	34.00%	\$ 4,946.00	\$ 241.32
Cisco	Meraki	MS350-48	MS350- 48- HW	Managed Switch	\$ 9,195.00	34.00%	\$ 6,068.00	\$ 295.49
Cisco	Meraki	MS350- 48FP	MS350- 48FP- HW	Managed Switch	\$ 11,635.00	34.00%	\$ 7,679.00	\$ 374.29
Cisco	Meraki	MS425-16	MS425- 16- HW	Managed Switch	\$ 14,000.00	34.00%	\$ 9,240.00	\$ 450.14
Cisco	Meraki	MS425-32	MS425- 32- HW	Managed Switch	\$ 22,000.00	34.00%	\$ 14,520.00	\$ 707.22
Cisco	Meraki	MX100	MX100- HW	Premise Firewall	\$ 4,995.00	34.00%	\$ 3,296.70	\$ 120.16
Cisco	Meraki	MX250	MX250- HW	Premise Firewall	\$ 9,995.00	34.00%	\$ 6,596.70	\$ 319.13
Cisco	Meraki	MX450	MX450- HW	Premise Firewall	\$ 19,995.00	34.00%	\$ 13,196.70	\$ 637.29
Cisco	Meraki	MX67	MX67- HW	Premise Firewall	\$ 695.00	34.00%	\$ 458.70	\$ 20.68
Cisco	Meraki	MX67C	MX67C- HW	Premise Firewall	\$ 1,295.00	34.00%	\$ 854.70	\$ 40.38
Cisco	Meraki	MX67W	MX67 W- HW	Premise Firewall	\$ 995.00	34.00%	\$ 656.70	\$ 31.51
Cisco	Meraki	MX67W	MX67 W- HW	Premise Firewall	\$ 995.00	34.00%	\$ 656.70	\$ 31.51



Manufacturer	Model	ProductName	PartNumber	Description	List Price (One-Time Purchase)	Proposed Public Discount	Percent Public Price (One-Time Purchase)	Proposed Price: MRC/Rental Option
Cisco	Meraki	MX68CW	MX68C W-HW	Premise Firewall	\$ 1,795.00	34.00%	\$ 1,184.70	\$ 56.14
Cisco	Meraki	MX68W	MX68 W- HW	Premise Firewall	\$ 1,295.00	34.00%	\$ 854.70	\$ 40.38
Cisco	Meraki	MX84	MX84- HW	Premise Firewall	\$ 1,995.00	34.00%	\$ 1,316.70	\$ 48.26
Cisco	NIM	NIM/1CE1 T1	NIM- 1CE1T1- PRI	Card	\$ 2,400.00	62.00%	\$ 924.00	\$ 34.47
Cisco	NIM	NIM/PRI	NIM- 1CE1T1- PRI+= PVDM 4- 64	Card	\$ 6,572.00	63.00%	\$ 2,426.50	\$ 82.73
Cisco	NIM	NIM/T1	NIM- 1MFT- T1/E1=	Card	\$ 1,505.00	63.00%	\$ 550.50	\$ 25.60
Cisco	NIM	NIM/2CE1 T1	NIM- 2CE1T1- PRI	Card	\$ 4,000.00	62.00%	\$ 1,540.00	\$ 57.12
Cisco	NIM	NIM/2PRI	NIM- 2CE1T1- PRI+= PVDM 4- 64	Card	\$ 8,172.00	63.00%	\$ 3,045.50	\$ 105.39
Cisco	NIM	NIM/2GE	NIM- 2GE- CU- SFP=	Card	\$ 2,155.00	63.00%	\$ 793.00	\$ 36.44
Cisco	NIM	NIM/1MF T	NIM- 2MFT- T1/E1=	Card	\$ 2,305.00	63.00%	\$ 847.00	\$ 25.60
Cisco	NIM	NIM/ATT- 4G	NIM- 4G- LTE-NA	Card	\$ 1,450.00	58.00%	\$ 614.00	\$ 17.72
Cisco	NIM	NIM/ATT- 4G	NIM- 4G- LTE-NA	Card	\$ 1,450.00	66.00%	\$ 491.00	\$ 17.72
Cisco	NIM	NIM/4T1	NIM- 4MFT- T1/E1	Card	\$ 4,400.00	62.00%	\$ 1,694.00	\$ 63.03
Cisco	NIM	NIM/8SW	NIM- ES2-8- P=	Card	\$ 1,155.00	64.00%	\$ 419.50	\$ 16.74
Cisco	NIM	4k LTE NIM	NIM- LTEA- EA	Card	\$ 1,475.00	61.00%	\$ 568.00	\$ 21.66
Zyxel	Modem	P660-HN	P- 660HN	Broadband Repairs	\$ 89.00	33.00%	\$ 60.00	\$ 2.95
Cisco	Module	MOD 32C	PVDM 4- 32	Card	\$ 1,700.00	62.00%	\$ 654.50	\$ 24.62
Cisco	Module	MOD 64C	PVDM 4- 64	Card	\$ 3,400.00	56.00%	\$ 1,505.35	\$ 56.14
Cisco	ISR	3900 PWR	PWR- 3900- AC=	Power ADS	\$ 855.65	72.00%	\$ 237.00	\$ 8.86
Cisco	ISR	4220 PWR	PWR- 4220- AC=	Power ADS	\$ 310.00	61.00%	\$ 120.00	\$ 5.90
Cisco	ISR	4320 PWR	PWR- 4320- AC=	Power ADS	\$ 322.00	61.00%	\$ 124.00	\$ 9.84
Cisco	ISR	4451 PWR	PWR- 4450- AC/2	Power ADS	\$ 800.00	62.00%	\$ 308.00	\$ 16.74
Cisco	ISR	4450 PWR	PWR- 4450- AC=	Power ADS	\$ 1,312.00	61.00%	\$ 506.00	\$ 41.36
Cisco	SFP	ADD ON T	SFP- 10GLR- 31	Accessory	\$ 3,995.00	99.00%	\$ 36.00	\$ 1.96
Cisco	SFP	ADD ON U	SFP- 10GSR- 85	Accessory	\$ 995.00	98.00%	\$ 17.00	\$ 0.98
Cisco	ISR	1G Copper SFP	SFP- GB- GE-T	Card	\$ 450.00	95.00%	\$ 22.00	\$ 1.96
Cisco	SFP	ADD ON M	SFP1G- LX-31	Card	\$ 995.00	99.00%	\$ 7.00	\$ 0.98
Cisco	SFP	ADD ON L	SFP1G- SX-85	Card	\$ 500.00	99.00%	\$ 6.00	\$ 0.98
Cisco	ISR	4350AppX LIC	SL- 4350- APP- K9=	Router License	\$ 2,300.00	61.00%	\$ 886.00	\$ 92.51
Cisco	ISR	4400AppX LIC	SL-44- APP- K9=	Router License	\$ 3,600.00	62.00%	\$ 1,386.00	\$ 122.57
Cisco	IOS	IOS IP	SL-44- IPB-K9	Router License	\$ 4,000.00	62.00%	\$ 1,528.42	\$ 136.20
Cisco	ISR	4400 SEC LIC	SL-44- SEC- K9=	Router License	\$ 4,600.00	62.00%	\$ 1,771.00	\$ 156.62
Cisco	IOS	IOS UC	SL-44- UC-K9	Router License	\$ 2,000.00	62.00%	\$ 770.00	\$ 68.10
Cisco	HWIC	ADD ON S	SM-X- 1T3/E3=	Card	\$ 11,242.04	61.00%	\$ 4,329.00	\$ 159.56
Cisco	VIC	4FXO	VIC2- 4FXO=	Card	\$ 1,275.12	70.00%	\$ 385.00	\$ 14.77
Bogen	MWT	WMT1A	WMT1 A	Pager	\$ 50.00	20.00%	\$ 40.00	\$ 1.96
Cisco	CTLS	2960.24P	WS- C2960 X- 24PS-L	Switch	\$ 3,354.75	61.00%	\$ 1,292.00	\$ 19.69
Cisco	CTLS	2960.24	WS- C2960 X- 24TS-L	Switch	\$ 2,630.25	61.00%	\$ 1,013.00	\$ 27.57
Cisco	CTLS	2960.48P	WS- C2960 X- 48FPS- L	Switch	\$ 7,192.00	61.00%	\$ 2,770.00	\$ 206.84
Cisco	CTLS	2960.48P48LPD-L	WS- C2960 X- 48LPD- L	Switch	\$ 7,623.00	61.00%	\$ 2,935.00	\$ 276.78
Cisco	CTLS	2960.48P48LPS-L	WS- C2960 X- 48LPS- L	Switch	\$ 6,105.75	61.00%	\$ 2,351.00	\$ 86.67
Cisco	CTLS	2960.48	WS- C2960 X- 48TS-L	Switch	\$ 4,360.00	63.00%	\$ 1,615.08	\$ 166.46
Cisco	CTLS	3650.24P	WS- C3650- 24TS-E	Switch	\$ 8,255.00	64.00%	\$ 3,003.00	\$ 210.78
Cisco	CTLS	3650.24	WS- C3650- 24TS-S	Switch	\$ 4,600.00	64.00%	\$ 1,655.50	\$ 61.06
Cisco	CTLS	3650.48P	WS- C3650- 48TS-E	Switch	\$ 152,000.00	96.00%	\$ 5,736.50	\$ 123.12
Cisco	CTLS	3650.48	WS- C3650- 48TS-S	Switch	\$ 8,060.00	62.00%	\$ 3,041.50	\$ 112.28
Cisco	Meraki	Z3C	Z3C- HW- NA	Teleworker Gateway	\$ 845.00	34.00%	\$ 557.70	\$ 26.59
Polycom	Obi	ObiWiFi5G Wireless-AC USB Adapter	1517-49585-001	Accessory	\$ 30.00	27%	\$ 22.00	\$ 0.99
Polycom	VVX	Wall Mount Bracket Kit for all VVX Expansion Modules	2200-46320-001	Accessory	\$ 35.00	34%	\$ 23.00	\$ 0.99
Polycom	VVX	Universal Power Supply for the Polycom, TAA compliant	2200-48560-001	Power VoIP	\$ 40.00	35%	\$ 26.00	\$ 0.99
Polycom	VVX	VVX 250	2200-48820-001	Phone	\$ 189.00	26%	\$ 140.00	\$ 4.99
Polycom	VVX	VVX 150/250 Wall Mount Bracket	2200-48823-001	Accessory	\$ 20.00	5%	\$ 19.00	\$ 0.99
Polycom	VVX	VVX 350	2200-48830-001	Phone	\$ 249.00	31%	\$ 172.00	\$ 5.99
Polycom	VVX	VVX 350 Wall Mount Bracket	2200-48833-001	Accessory	\$ 20.00	5%	\$ 19.00	\$ 0.99
Polycom	VVX	VVX 450	2200-48840-001	Phone	\$ 289.00	31%	\$ 200.00	\$ 6.99
Polycom	VVX	VVX 450 Wall Mount Bracket	2200-48843-001	Accessory	\$ 20.00	-25%	\$ 25.00	\$ 0.99
Polycom	VVX	VVX 150, 250, 350, 450 Universal Power Supply	2200-48872-001	Power VoIP	\$ 18.00	44%	\$ 10.00	\$ 0.99
Polycom	VVX	VVX EM50 Exp Module	2200-48890-025	Accessory	\$ 290.00	12%	\$ 256.00	\$ 7.99
Polycom	VVX	Polycom VVX D230	2200-49230-001	Phone	\$ 209.00	18%	\$ 172.00	\$ 5.99
Polycom	Conference	USB 2.0 - 4 ft/1.2m Cable for RealPresence Trio 8500 and VoxBox	2200-49307-002	Cable	\$ 20.00	15%	\$ 17.00	\$ 0.99
Polycom	CCX	CCX 400	2200-49700-019	Phone	\$ 309.00	30%	\$ 217.00	\$ 6.99
Polycom	CCX	CCX 500 Phone without handset	2200-49710-019	Phone	\$ 419.00	37%	\$ 262.00	\$ 8.99
Polycom	CCX	CCX 500 Phone and Handset	2200-49720-019	Phone	\$ 439.00	37%	\$ 275.00	\$ 9.99
Polycom	CCX	CCX 500/600/700 Universal Power Supply	2200-49760-001	Power VoIP	\$ 30.00	13%	\$ 26.00	\$ 0.99
Polycom	CCX	Polycom - CCX 600 Business Media Phone without handset. Microsoft Teams. PoE. Ships without power supply (for Microsoft Teams)	2200-49770-019	Phone	\$ 539.00	37%	\$ 338.00	\$ 10.99
Polycom	CCX	Polycom - CCX 600 Business Media Phone. Microsoft Teams/SFB. PoE. Ships without power supply (for Microsoft Teams)	2200-49780-019	Phone	\$ 569.00	37%	\$ 356.00	\$ 11.99
Polycom	Trio	Polycom Power Kit for RealPresence Trio 8500 and Trio Visual+	2200-66740-001	Poly Conference ADS PWR	\$ 139.00	21%	\$ 110.00	\$ 3.99
Polycom	Trio	Polycom RealPresence Trio 8300 IP Conference Phone	2200-66800-001	Phone	\$ 649.00	40%	\$ 390.00	\$ 12.99
Polycom	Trio	Polycom Power Kit for RealPresence Trio 8800 and Trio Visual+	7200-23490-001	Poly Conference ADS PWR	\$ 139.00	14%	\$ 119.00	\$ 3.99
Polycom	VVX	Polycom VVX 311 6-line Desktop Phone Gigabit Ethernet with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply, TAA compliant	G2200-48350-025	Phone	\$ 263.00	33%	\$ 175.00	\$ 5.99
Polycom	Trio	IP 8500	2200-66700-001	Phone	\$ 1,238.00	64%	\$ 445.00	\$ 13.99
Grandstream	Grandstream	GRP2614 - VoIP phone	GRP2614	Phone	\$ 175.00	38%	\$ 113.00	\$ 4.92
Grandstream	Grandstream	GRP2615 - VoIP phone	GRP2615	Phone	\$ 175.00	38%	\$ 113.00	\$ 4.92
Grandstream	Grandstream	GRP2616 - VoIP phone	GRP2616	Phone	\$ 189.00	40%	\$ 113.00	\$ 4.92
Poly	Home Office	Polycom Poly EagleEye Video Conferencing Camera - 30 fps - USB 2.0 - 1920 x 1080 Video - CMOS Sensor - Auto-focus Compatible Zoom & SRS	7230-60896-001	Accessory	\$ 1,100.00	5%	\$ 1,043.00	\$ 33.99



Manufacturer	Model	ProductName	PartNumber	Description	List Price (One-Time Purchase)	Proposed Public Discount	Percent Public Price (One-Time Purchase)	Proposed Price: MRC/Rental Option
Grandstream	Grandstream	HT812 ATA	HT812	HT812 – Grandstream 2 port ATA	\$ 55.28	33%	\$ 37.00	\$ 1.96
Grandstream	Grandstream	HT814 ATA	HT814	HT814 – Grandstream 4 port ATA	\$ 120.43	32%	\$ 82.00	\$ 3.93
Grandstream	Grandstream	HT818 ATA	HT818	HT818 – Grandstream 8 port ATA	\$ 174.81	35%	\$ 114.00	\$ 4.92
Grandstream	Grandstream	HT818 ATA Power Supply	12V/1.5A PSU	HT818 – Grandstream 8 port ATA Power Supply	\$ 19.00	32%	\$ 13.00	\$ 0.98
Grandstream	Grandstream	HT814 ATA Power Supply	12V/1A PSU	HT814 – Grandstream 4 port ATA Power Supply	\$ 19.00	32%	\$ 13.00	\$ 0.98
Grandstream	Grandstream	HT812 ATA Power Supply	12V/500mA PSU	HT812 – Grandstream 2 port ATA Power Supply	\$ 15.00	40%	\$ 9.00	\$ 0.98