region 4®

Request for Vendor Contract Update

Pursuant to the terms of your awarded vendor contract, all vendors must notify and receive approval from Region 4/OMNIA Partners, Public Sector when there is an update in the contract. <u>No request will be officially approved without the prior authorization of Region 4</u>.   Region 4 reserves the right to accept or reject any request.

Granite Telecommunications, LLC hereby provides notice of the following update to

(Vendor Name)

Contract number: R200901 for Unified Communications as a Service (UCaaS) on this date 09/20/2022 .

Contract Title

Instructions: Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. <u>Request received without supporting documentation will be returned.</u> Be sure to sign prior to submitting your update for approval. <mark>**This form is not intended for use if there is a material change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc. Please contact a member of the OMNIA Partners Contracting Team to request a "*Notice of Material Change to Vendor Contract*" form.**</mark>

☐ **Authorized Distributors/Dealers**
_____ Addition
_____ Deletion
_____ Supporting Documentation

☐ **Price Update**
_____ Supporting Documentation

☑ **Products/Services**
✓ New Addition
_____ Update Only
✓ Supporting Documentation

☐ **Discontinued Products/Services**
_____ Supporting Documentation

☐ **States/Territories**
_____ Supporting Documentation

☐ **Other** _____
_____ Supporting Documentation

Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary).
Addition of four new services to Granite's price list:

• Nationwide Internet: Tiers 7, 8 and 10	• POTS Services: Hawaii
• Audio Conferencing	• PRI/ePRI

Submitted By: Anastasia Foerschner

Title: Government Contracts SLED Team Lead

Contact Number: 571-570-4275

Email Address: GovtContracts@Granitenet.com

☐ **Approved Date** 9/23/2022 | 2:31 PM CDT

☐ **Denied Date** _____

Region 4 ESC: Robert Zingelmann
DocuSigned by:
0B1D33BB0130490...

Granite Telecommunications, LLC
100 Newport Avenue Ext.
Quincy, MA 02171
www.granitenet.com
Customer Service: 866-847-5500

Re: Granite Telecommunications, LLC. OMNIA Partners Contract #R200901

Dear Region 4 ESC and OMNIA Partners team,

Granite Telecommunications, LLC ("Granite") has recently updated its General Services Administration (GSA) Schedule contract (#GS-35F-208BA) to include additional telecommunications services that meet the scope of our Unified Communications as a Service (UCaaS) contract.

To ensure that OMNIA members have access to these same services and pricing, Granite requests the addition of four new services to our OMNIA Partners Public Sector (OMNIA) contract (#R200901).

Granite is proposing to add the following new services to our price list:

- Nationwide Internet: Tiers 7, 8 and 10
- Audio Conferencing
- POTS Services: Hawaii
- PRI/ePRI

These changes are based on Granite's most recent GSA Schedule price list, dated February 10, 2022. Supporting service information and price support documentation are enclosed.

Please direct all correspondence concerning this modification request to Anastasia Foerschner at afoerschner@granitenet.com / govtcontracts@granitenet.com, or via telephone at 571-570-4275.

Sincerely,

Ryan M. Goldrick
Sr. Director, Contracts & Proposals
Granite Telecommunications, LLC

Enclosures:

Attachment 1: Proposed Pricing and Service Descriptions

Attachment 2: Pricing Support Documentation

Attachment 1: Proposed Pricing and Service Descriptions

Nationwide Internet

Granite is proposing to add three new tiers of nationwide internet to supplement the list of speeds already available through our price list.

Service Description	Service Charge	Service Area	Service Term	List Price	Percent Public Discount	Proposed Public Price
Nationwide Internet Tier 7 Minimum Download Speed = 200Mbps Minimum Upload Speed = 10Mbps	Monthly	Nationwide	12 months	$239.99	1.50%	$236.39
Nationwide Internet Tier 8 Minimum Download Speed = 500Mbps Minimum Upload Speed = 20Mbps	Monthly	Nationwide	12 months	$359.99	1.50%	$354.59
Nationwide Internet Tier 10 Minimum Download Speed = 1000Mbps Minimum Upload Speed = 35Mbps	Monthly	Nationwide	12 months	$509.99	1.50%	$502.34

POTS Services

Granite is proposing to add POTS Services for Hawaii, to supplement the existing list of states with POTS Services.

State	List Price	Percent Public Discount	Proposed Public Price
HI	$51.99	1.50%	$51.21

Audio Conferencing

GlobalMeet Audio Conferencing is a customer-focused solution built on user testing and iterative customer feedback to deliver the best user experience.

Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
Audio Conferencing	Standalone audio-conferencing solution for up to 300 attendees with toll and toll-free number provided. Includes call my phone, Global HD audio across 160 points of presence and 60+ countries, and Host portal.	Per minute	$0.049	1.50%	$0.048
Domestic toll-free dial-in Transport	A telephone number that is billed for arriving calls instead of charging the originating telephone subscriber.	Per minute	$0.049	1.50%	$0.048

Service Name	Description	Service Charge	List Price	Percent Public Discount	Proposed Public Price
Canada toll free dial-in Transport	A telephone number that is billed for arriving calls instead of charging the originating telephone subscriber.	Per minute	$0.049	1.50%	$0.048

Integrated Services Digital Network (ISDN) Primary Rate Interface (PRI) / Emulated Primary Rate Interface (EPRI)

Granite's ISDN PRI/EPRI is an all-digital networking service that provides a high-speed, intelligent connection to the network. Granite's EPRI is a PRI connection that is functionally equivalent to traditional Time Division Multiplexing (TDM) PRI circuits.

Granite is proposing to add PRI/EPRI services, to replace the TDM-only PRI services that were previously on Granite's price list.

Service Name	Service Description	Service Charge	Service Area	Service Term	List Price	Percent Public Discount	Proposed Public Price
Long Distance Only PRIs/EPRIs	Long Distance Only PRIs/EPRIs	Monthly	Lower 48 States	12 Months	$303.62	1.50%	$299.06
Long Distance Only PRIs/EPRIs	Long Distance Only PRIs/EPRIs	Monthly	Lower 48 States	36 Months	$302.06	1.50%	$297.52
Per PRI/EPRI - DID	Per PRI/EPRI - DID	Monthly	Lower 48 States	12 Months	$0.29	1.50%	$0.29
Per PRI/EPRI - DID	Per PRI/EPRI - DID	Monthly	Lower 48 States	36 Months	$0.28	1.50%	$0.28
PRI/EPRI	PRI/EPRI	Monthly	Lower 48 States	12 Months	$396.74	1.50%	$390.78
PRI/EPRI	PRI/EPRI	Monthly	Lower 48 States	36 Months	$392.68	1.50%	$386.78

Attachment 2: Pricing Support Documentation

Granite has provided the most recent copy of our GSA price list for the purpose of price verification; please find this enclosed, beginning on the following page.

GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST

MULTIPLE AWARD SCHEDULE
INFORMATION TECHNOLOGY CATEGORY

SIN 33411 - PURCHASING OF NEW ELECTRONIC EQUIPMENT

SIN 54151ECOM - ELECTRONIC COMMERCE & SUBSCRIPTION SERVICES

FPDS Code D304 Value Added Network Services (VANs) FPDS Code D304 E-Mail Services
FPDS Code D304 Internet Access Services FPDS Code D304 Navigation Services
FPDS Code D399 Other Data Transmission Services, Not Elsewhere Classified - Except "Voice" and Pager Services

Granite Telecommunications, LLC
100 Newport Avenue Ext
Quincy, MA 02171-1734
Phone: 866-847-1500 / 617-745-5168
Fax: 617-328-0312
Website: http://www.granitenet.com/
Email: gsasales@granitenet.com

Contract Number: **GS-35F-208BA**

Period Covered by Contract: **February 10, 2014 – February 9, 2024**

General Services Administration Federal Acquisition Service

Pricelist current through Modification #PS-0052, dated February 10, 2022.

CUSTOMER INFORMATION:

1a.   Table of Awarded Special Item Numbers (SINs)

SIN	Description
SIN 33411/STLOC	Purchasing of New Electronic Equipment
SIN 54151ECOM/STLOC	Electronic Commerce & Subscription Services
OLM/STLOC	Order Level Materials (OLM)

1b.   Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. Not Applicable.

1c.   If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. See attached pricelist.

2.   Maximum Order*: $500,000

Note to Ordering Activities: *If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contactor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3.   Minimum Order: $100

4.   Geographic Coverage: Domestic

5.   Point(s) of Production: Quincy, MA

6.   Discount From List Prices: Government net prices. Discounts already deducted.

7.   Quantity Discount(s): Additional 1% on orders over $200,000

8.   Prompt Payment Terms: Net 30 Days

9.   Foreign Items: None

10a.   Time of Delivery: SIN 33411 - 30 Days ARO, SIN51451ECOM – Per task order.

10b.   Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this pricelist." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor.

10c.   Overnight and 2-day delivery. The Contactor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor.

10d.   Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery: Contact Contractor.

11.   FOB Point: Destination

12a.   Ordering Address: Same as contractor

12b.   Ordering Procedures: Ordering activities shall use the ordering procedures described in Federal Acquisition Regulation 8.405-3 when placing an order or establishing a BPA for supplies or services. The ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule Homepage (fss.gsa.gov/schedules).

13.   Payment Address: Same as contractor

14.   Warranty Provision: Standard Commercial Warranty

15.   Export Packing Charges (if applicable): N/A

16.   Terms and conditions of rental, maintenance and repair (if applicable): N/A

17.   Terms and conditions of installation (if applicable): N/A

18a.   Terms and conditions of repair parts indicating date of parts price list and any discounts from list prices (if applicable): N/A

18b.   Terms and conditions for any other services (if applicable): N/A

19.   List of service and distribution points (if applicable): N/A

20.   List of participating dealers (if applicable): N/A

21.   Preventive maintenance (if applicable): N/A

22a.   Special attributes such as environmental attributes, (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A

22b.   If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's web-site or other location.) The EIT standards can be found at: www.Sections508.gov/. N/A

23.   Data Universal Numbering System (DUNS) number: 111777939

24.   Notification regarding registration in the System for Award Management (SAM) database: Registered.

DESCRIPTION OF SERVICES

Remote Redundancy
- Remote Redundancy is Granite's exclusive managed offering that enables work from home capabilities and simplifies business communications for remote workers. Through industry leading development and integration, our offering is designed to offer three unique solutions:
- Wireless broadband for backup to remote workers' existing internet
- Expedited installation of new broadband services with wireless backup included.
- Higher bandwidth and larger cellular data cap of the above service with a Softphone included for added voice communications.

All of the services are designed with easy self-installation options or professional installation. Additional security, SD-WAN and upgrade choices coupled with the inclusion of Unified Communications options makes Granite's Remote Redundancy the best option for all remote worker applications.

Granite's Remote Redundancy product was created in response to the immediate needs of the Government to begin large scale Teleworking rollouts.
- This flexible and scalable product was designed to allow Government employees the ability to stay connected to voice and data in times of high demand and location changes.
- The unified approach of access, voice and security helps Government IT staff incorporate remote users quickly.
- Our Same Day Soft Seat allows Granite to deliver a unified voice system within hours of being requested ensuring all Government workers stay connect whether at home, in the office or on the move with our soft client.

Granite's bundled solution puts the most needed services for the current market needs in one place for the Government.

Internet Access Solutions
Granite offers Dedicated Internet Access ("DIA") utilizing a broad range of technologies and solutions offering scalable bandwidth options.

Granite offers these services over the following networking technologies:
- Cable
- Ethernet
- T1 / DS1

Cable Access
Granite's cable service provides customers with a fast, reliable, always-on high-speed access. The cable service is a type of network bridge and modem that provides bi-directional data communication via radio frequency (RF) channels on a hybrid fiber coaxial (HFC) or radio frequency over glass (RFoG) infrastructure. Cable services are used to deliver Internet access, taking advantage of the high bandwidth of a HFC and RF networks.

Ethernet
Ethernet is the standard for high-speed internet allowing for fast, reliable and plug-and-play access to the Internet. Ethernet provides this standard over fiber optic cable or existing copper facilities.

T1 / DS1
Digital Signal 1 (DS1, sometimes DS-1) is a T-carrier signaling scheme. DS1 is a widely used standard in telecommunications in North America to transmit data between devices. DS1 is the logical bit pattern used over a physical T1 line. A DS1 circuit is made up of twenty-four 8-bit channels (also known as

timeslots or DS0s), each channel being a 64 Kbps DS0 multiplexed carrier circuit. A DS1 is also a full-duplex circuit, which means the circuit transmits and receives 1.544 Mbps concurrently. A total of 1.536 Mbps of bandwidth is achieved by sampling each of the twenty-four 8-bit DS0s 8000 times per second. This sampling is referred to as 8-kHz sampling. An additional 8 Kbps of overhead is obtained from the placement of one framing bit, for a total of 1.544 Mbps.

Voice Services - Integrated Services Digital Network (ISDN) Primary Rate Interface (PRI) Emulated Primary Rate Interface (EPRI)

Granite's ISDN PRI/EPRI is an all-digital networking service that provides a high-speed, intelligent connection to the network. Granite's EPRI is a PRI connection that is functionally equivalent to traditional Time Division Multiplexing (TDM) PRI circuits. Granite delivers EPRI in two ways: over Granite provided private Layer 3 circuits to a customer premises, or, over the top of public internet access delivered by Granite or another provider.

If private connectivity is used, Granite ensures that end to end QoS is enabled for voice quality assurance. In either installation method, Granite will deliver a VoIP gateway that offers up to 4 PRI interfaces on a single IP uplink.

Dedicated Local T-1/PRI/EPRI consists of dedicated digital loop access between the local switching facility and your premise using Local Access transport facilities. There are multiple trunk configurations available and all include local dial tone and unlimited local calling, and where facilities permit, calling party number identification is provided on outbound calls.

ISDN PRIs/EPRIs provide exceptional voice and data communications service without the additional expense of multiple dedicated circuits with benefits that include:
• High-speed, high-capacity digital connectivity
• Intelligent call handling and caller ID functionality
• Exceptionally clear voice communications
• Fully compatible with today's PBX systems.
• Allocate channels to improve network efficiency on a per-call basis as needed.
• Multi-State ISDN PRI/EPRI for customers with locations in multiple states and offers a simplified rate structure.

Other Services and Benefits

As part of Granite's value proposition customers receive the following ancillary services at no additional charge.

Premier Support:

Granite will assign a dedicated Premier Account Team to each customer. Each member of the Premier Account Team has considerable experience and will effectively serve the customer in their designated area of expertise.

The team will generally consist of the following members: (1) Premier Account Manager - single point of contact for all support issues; (2) Provisioning Manager - coordinate and manage the transfer or installation of services to Granite's platform; (3) MAC Manager - complete all orders for new service, moves or changes; (4) Customer Service Manager - assists to manage repair issues on services; (5) Billing Analyst - available to review and resolve any problems that may arise with customer billing; and (6) National Account Sales Executive - initial point of contact with Granite.

Online Portal and Services:
Granite provides its customers with unlimited, free access to customer information through Rock Reports, Granite's proprietary web-based software system. Rock Reports can be accessed 24 hours per day, 7 days per week through Granite's website (www.granitenet.com), except during scheduled maintenance.
Granite will provide a web demo and training in the use of the website to download billing and run reports, at no additional cost.
Customers can use Rock Reports to access the following types of information: (1) invoices in multiple formats; (2) payment history; (3) services inventory; (4) charges (including features, regulatory fees, etc.); (5) usage reports (if applicable); and (6) trouble, repair and move/add/change tickets. Granite will also provide any and all customized reports based on customer requests.

Project Management:
Granite utilizes best practices project management processes to ensure a smooth installation, migration and transition to Granite's services. Best practices include complete installation and testing of the service elements well in advance of any scheduled cut-over to the new services provided by Granite. The actual activation of service is a coordinate event in which Granite enlists the project team of the current provider to facilitate the migration of services. Should there be a failure to resolve, that portion of the solution will revert back to the original temporarily, until such time that total resolution can be achieved.

GSA Pricelist

Mfr	Product No / Name	Product Description	UOI	GSA Price
AdTran	1700341F1 NetVanta 3140	Fixed Port Secure Access Ethernet Router Rackmount	Ea	$368.20

Service Name	Service Description	Service Charge	UOI	GSA Price
Government Unlimited Tablet Data Plan	The Unlimited Tablet Data Plan includes unlimited cellular data on tablet devices per month. Granite's Tablet Plan offers all 4 major US and multiple Canadian/International Mobile Operators available on one platform. Granite's price includes its dedicated Premier support team that helps our customers manage their data usage through Cross Carrier Pooling, Proactive alerts, and the ability to customize billing and provide customized reports.	Monthly	EA	$29.46
Toll Free Service	A toll-free telephone number is a telephone number with distinct three-digit codes that is billed for all arriving calls instead of incurring charges to the originating telephone subscriber.	Monthly	EA	$12.72
Remote Redundancy - 4 Month CLIN	Granite's exclusive managed offering that enables work from home capabilities and simplifies business communications for remote workers. This is the most basic Remote Redundancy package and includes all 4 major carriers, Cradlepoint IBR600 and a 250 mb wireless plan. You can also upgrade the wireless plan and equipment.	Monthly	EA	$78.58
Remote Redundancy - 12 Month CLIN	Granite's exclusive managed offering that enables work from home capabilities and simplifies business communications for remote workers. This is the most basic Remote Redundancy package and includes all 4 major carriers, Cradlepoint IBR600 and a 250 mb wireless plan. You can also upgrade the wireless plan and equipment.	Monthly	EA	$53.04
Remote Redundancy - 24 Month CLIN	Granite's exclusive managed offering that enables work from home capabilities and simplifies business communications for remote workers. This is the most basic Remote Redundancy package and includes all 4 major carriers, Cradlepoint IBR600 and a 250 mb wireless plan. You can also upgrade the wireless plan and equipment.	Monthly	EA	$38.30
Essential Redundancy - 12 Month CLIN	Granite's exclusive managed offering that enables work from home capabilities and simplifies business communications for remote workers. This is the second tier of the Remote Redundancy package and includes 4 major mobile carriers available for choice, Cradlepoint IBR600, 250 mb wireless plan and a Granite provided 25 MB down dynamic broadband circuit.	Monthly	EA	$132.61
Essential Redundancy - 24 Month CLIN	Granite's exclusive managed offering that enables work from home capabilities and simplifies business communications for remote workers. This is the second tier of the Remote Redundancy package and includes 4 major mobile carriers available for choice, Cradlepoint IBR600, 250 mb wireless plan and a Granite provided 25 MB down dynamic broadband circuit.	Monthly	EA	$117.87
Executive Redundancy - 12 Month CLIN	Granite's exclusive managed offering that enables work from home capabilities and simplifies business communications for remote workers. This is the highest tier of the Remote Redundancy package and includes a Cradlepoint IBR 600, 1G Wireless Plan, 100 MB down dynamic BB circuit, 1 Granite Soft Seat (includes Voice, SMS, Desktop, Mobile application, free local calling, 1000 minutes of free LD) and Granite Guardian.	Monthly	EA	$186.64

Service Name	Service Description	Service Charge	UOI	GSA Price
Executive Redundancy - 24 Month CLIN	Granite's exclusive managed offering that enables work from home capabilities and simplifies business communications for remote workers. This is the highest tier of the Remote Redundancy package and includes a Cradlepoint IBR 600, 1G Wireless Plan, 100 MB down dynamic BB circuit, 1 Granite Soft Seat (includes Voice, SMS, Desktop, Mobile application, free local calling, 1000 minutes of free LD) and Granite Guardian.	Monthly	EA	$171.90
Upgrade Option	Wireless Access - 25/5 - 100/10 speed. Access - The Wireless Access has the ability to upgrade speed requirements.	Monthly	EA	$33.39
Upgrade Option	Wireless Access - 250 mb - 1 GB. Access - The Wireless Access has the ability to upgrade speed requirements.	Monthly	EA	$6.87
Upgrade Option	On Premise Firewalls - Meraki - 100% Cloud Managed Security and SD-WAN, with LTE, Zero-touch, self-provisioning deployments, Recommended maximum clients: 50, Stateful Firewall throughput - 450 Mbps, Auto VPN™ self-configuring site-to-site VPN, 3G / 4G failover via CAT 6 LTE or USB modem, Layer 7 application visibility and traffic shaping	Monthly	EA	$62.86
Upgrade Option	On Premise Firewalls - Fortinet Fortigate - Excellent network security solution, Easy setup and configuration, Firewall throughput 950 Mbps, 4 switch ports, Dynamic Cloud Security that protects and controls cloud infrastructures and application, Designed for small environments	Monthly	EA	$80.54
Add - On Option	Proactive NOC Monitoring - Granite's Network Operations Center provides monitoring of all broadband, router or complex configurations. Granite's NOC will maintain its full visibility into the managed network at all times, reducing network downtime. Real time alerts of any issues with the network.	Monthly	EA	$9.82
Add - On Option	Granite Guardian - Granite's own advanced monitoring and another firewall option.	Monthly	EA	$29.47
Add - On Option	Add - On Option - VoIP handset - corded	One-Time Fee	EA	$5.88
Add - On Option	Add - On Option - VoIP handset - wireless	One-Time Fee	EA	$7.85
Add - On Option	Add - On Option - Same Day Soft Seat	Monthly	EA	$19.64
Add - On Option	Add - On Option - Soft Meeting Light	Monthly	EA	$26.51
Add - On Option	Add - On Option - 1 Hour On Site NI set up	One-Time Fee	EA	$147.35
Add - On Option	Add - On Option - Additional Call Path	Monthly	EA	$4.91

Service	Service Description	Svc Charge	UOI	Annual GSA Price	Monthly GSA Price
Granite SD-WAN: Cloud-based Premium Application Performance Small Branch	An SD-WAN solution with a max bandwidth of 30 Mbps per location. Accelerated performance on SaaS applications and dynamic path optimization included. Solution fully managed by Granite Guardian, powered by Velocloud.	Monthly/ Annual	EA	$1,543.30	$137.18
Granite SD-WAN: Cloud-based Premium Application Performance Small Branch Imbedded LTE	An SD-WAN solution with a max bandwidth of 30 Mbps per location. Accelerated performance on SaaS applications and dynamic path optimization included. Solution fully managed by Granite Guardian, powered by Velocloud.	Monthly/ Annual	EA	$1,782.02	$159.24
Granite SD-WAN: Cloud-based Premium Application Performance Medium Branch	An SD-WAN solution with a max bandwidth of 50 Mbps per location. Accelerated performance on SaaS applications and dynamic path optimization included. Solution fully managed by Granite Guardian, powered by Velocloud.	Monthly/ Annual	EA	$1,853.73	$165.56
Granite SD-WAN: Cloud-based Premium Application Performance XL Branch	An SD-WAN solution with a max bandwidth of 100 Mbps per location. Accelerated performance on SaaS applications and dynamic path optimization included. Solution fully managed by Granite Guardian, powered by Velocloud.	Monthly/ Annual	EA	$2,324.28	$208.56
Granite SD-WAN: Cloud-based Premium Application Performance Large Branch Imbedded Cellular	An SD-WAN solution with a max bandwidth of 200 Mbps per location. Accelerated performance on SaaS applications and dynamic path optimization included. Solution fully managed by Granite Guardian, powered by Velocloud.	Monthly/ Annual	EA	$3,231.01	$295.31
Granite SD-WAN: Cloud-based Premium Application Performance Large Branch	An SD-WAN solution with a max bandwidth of 200 Mbps per location. Accelerated performance on SaaS applications and dynamic path optimization included. Solution fully managed by Granite Guardian, powered by Velocloud.	Monthly/ Annual	EA	$3,172.07	$286.05
Granite SD-WAN: Cloud-based Premium Application Performance HQ	An SD-WAN solution with a max bandwidth of 500 Mbps per location. Accelerated performance on SaaS applications and dynamic path optimization included. Solution fully managed by Granite Guardian, powered by Velocloud.	Monthly/ Annual	EA	$5,980.65	$535.01
Granite SD-WAN: Cloud-based Premium Application Performance Large HQ	An SD-WAN solution with a max bandwidth of 750 Mbps per location. Accelerated performance on SaaS applications and dynamic path optimization included. Solution fully managed by Granite Guardian, powered by Velocloud.	Monthly/ Annual	EA	$9,113.43	$832.96
Granite SD-WAN: Cloud-based Premium Application Performance Data Center	An SD-WAN solution with a max bandwidth of 1000 Mbps per location. Accelerated performance on SaaS applications and dynamic path optimization included. Solution fully managed by Granite Guardian, powered by Velocloud.	Monthly/ Annual	EA	$8,509.27	$766.12

Service	Service Description	Svc Charge	UOI	Annual GSA Price	Monthly GSA Price
Granite SD-WAN: Cloud-based Premium Application Performance Large DC	An SD-WAN solution with a max bandwidth of 2000 Mbps per location. Accelerated performance on SaaS applications and dynamic path optimization included. Solution fully managed by Granite Guardian, powered by Velocloud.	Monthly/ Annual	EA	$13,620.53	$1,233.28
Granite SD-WAN: Premise-based Unified Security Small Branch	An SD-WAN solution with a max bandwidth of 200 Mbps per location. Unified threat management security service included. Solution fully managed by Granite Guardian, powered by Fortinet.	Monthly/ Annual	EA	$1,400.86	$124.16
Granite SD-WAN: Premise-based Unified Security Medium Branch	An SD-WAN solution with a max bandwidth of 500 Mbps per location. Unified threat management security service included. Solution fully managed by Granite Guardian, powered by Fortinet.	Monthly/ Annual	EA	$1,252.52	$110.61
Granite SD-WAN: Premise-based Unified Security XL Branch	An SD-WAN solution with a max bandwidth of 700 Mbps per location. Unified threat management security service included. Solution fully managed by Granite Guardian, powered by Fortinet.	Monthly/ Annual	EA	$1,519.72	$135.03
Granite SD-WAN: Premise-based Unified Security Large Branch	An SD-WAN solution with a max bandwidth of 1000 Mbps per location. Unified threat management security service included. Solution fully managed by Granite Guardian, powered by Fortinet.	Monthly/ Annual	EA	$4,084.69	$369.46
Granite SD-WAN: Premise-based Unified Security HQ	An SD-WAN solution with a max bandwidth of 1500 Mbps per location. Unified threat management security service included. Solution fully managed by Granite Guardian, powered by Fortinet.	Monthly/ Annual	EA	$6,261.61	$560.69
Granite SD-WAN: Premise-based Unified Security Data Center	An SD-WAN solution with a max bandwidth of 3000 Mbps per location. Unified threat management security service included. Solution fully managed by Granite Guardian, powered by Fortinet.	Monthly/ Annual	EA	$11,316.88	$1,022.73
Granite SD-WAN: Premise-based Unified Security Large DC	An SD-WAN solution with a max bandwidth of 5000 Mbps per location. Unified threat management security service included. Solution fully managed by Granite Guardian, powered by Fortinet.	Monthly/ Annual	EA	$10,201.89	$920.82
Granite SD-WAN: Cloud-based Rapid Deployment Small Branch	An SD-WAN solution with a max bandwidth of 100 Mbps per location. Content filtering and auto-vpn technology included. Solution fully managed by Granite Guardian, powered by Cisco Meraki.	Monthly/ Annual	EA	$1,494.18	$132.69
Granite SD-WAN: Cloud-based Rapid	An SD-WAN solution with a max bandwidth of 200 Mbps per location. Content filtering and auto-vpn technology included. Solution fully	Monthly/ Annual	EA	$1,721.11	$153.43

Service	Service Description	Svc Charge	UOI	Annual GSA Price	Monthly GSA Price
Deployment Medium Branch	managed by Granite Guardian, powered by Cisco Meraki.				
Granite SD-WAN: Cloud-based Rapid Deployment XL Branch	An SD-WAN solution with a max bandwidth of 300 Mbps per location. Content filtering and auto-vpn technology included. Solution fully managed by Granite Guardian, powered by Cisco Meraki.	Monthly/ Annual	EA	$2,434.31	$218.62
Granite SD-WAN: Cloud-based Rapid Deployment Large Branch	An SD-WAN solution with a max bandwidth of 320 Mbps per location. Content filtering and auto-vpn technology included. Solution fully managed by Granite Guardian, powered by Cisco Meraki.	Monthly/ Annual	EA	$3,179.92	$286.77
Granite SD-WAN: Cloud-based Rapid Deployment HQ	An SD-WAN solution with a max bandwidth of 650 Mbps per location. Content filtering and auto-vpn technology included. Solution fully managed by Granite Guardian, powered by Cisco Meraki.	Monthly/ Annual	EA	$8,248.94	$742.33
Granite SD-WAN: Cloud-based Rapid Deployment Data Center	An SD-WAN solution with a max bandwidth of 2000 Mbps per location. Content filtering and auto-vpn technology included. Solution fully managed by Granite Guardian, powered by Cisco Meraki.	Monthly/ Annual	EA	$14,732.57	$1,334.92
Granite SD-WAN: Cloud-based Rapid Deployment Large DC	An SD-WAN solution with a max bandwidth of 4000 Mbps per location. Content filtering and auto-vpn technology included. Solution fully managed by Granite Guardian, powered by Cisco Meraki.	Monthly/ Annual	EA	$27,699.82	$2,520.11
Granite SD-WAN: Cloud-based Switching 8 Port	A cloud- based switching port that has 8 LAN ports available to provide Layer 2 access.	Monthly/ Annual	EA	$585.49	$52.74
Granite SD-WAN: Cloud-based Switching 8 Port POE	A cloud - based switching port that has 8 LAN ports available and is powered by ethernet cables to deliver data transmission.	Monthly/ Annual	EA	$905.74	$82.01
Granite SD-WAN: Cloud-based Switching 24 Port	A cloud- based switching port that has 24 LAN ports available to provide Layer 2 access.	Monthly/ Annual	EA	$1,344.86	$121.37
Granite SD-WAN: Cloud-based Switching 24 Port POE	A cloud - based switching port that has 24 LAN ports available and is powered by ethernet cables to deliver data transmission.	Monthly/ Annual	EA	$1,960.81	$177.67
Granite SD-WAN: Cloud-based Switching 48 Port	A cloud- based switching port that has 48 LAN ports available to provide Layer 2 access.	Monthly/ Annual	EA	$2,282.04	$206.63
Granite SD-WAN: Cloud-based Switching 48 Port POE	A cloud - based switching port that has 48 LAN ports available and is powered by ethernet cables to deliver data transmission.	Monthly/ Annual	EA	$3,471.69	$315.37

Service	Service Description	UOI	GSA Price
IP Block - /30	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /30, the end-user will have 2 usable IP addresses in the block.	EA	$0.00
IP Block - /29	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /29, the end-user will have 6 usable IP addresses in the block.	EA	$24.56
IP Block - /28	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /28, the end-user will have 14 usable IP addresses in the block.	EA	$34.38
IP Block - /27	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /27, the end-user will have 30 usable IP addresses in the block.	EA	$49.12
IP Block - /26	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /26, the end-user will have 62 usable IP addresses in the block.	EA	$73.68
IP Block - /25	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /25, the end-user will have 126 usable IP addresses in the block.	EA	$98.24
IP Block - /24	A device's IP address allows the device to interact with, receive information from, and otherwise contact other devices and networks on the internet. In a /24, the end-user will have 254 usable IP addresses in the block.	EA	$162.09
MPLS Access Activation Fee	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name. MPLS supports a range of access technologies, including T1/E1, ATM, Frame Relay, and DSL.	EA	$2,455.92
MPLS Access 5 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name. MPLS supports a range of access technologies, including T1/E1, ATM, Frame Relay, and DSL.	EA	$789.13
MPLS Access 10 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name. MPLS supports a range of access technologies, including T1/E1, ATM, Frame Relay, and DSL.	EA	$1,063.86
MPLS Access 20 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than	EA	$1,357.31

Service	Service Description	UOI	GSA Price
	endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name. MPLS supports a range of access technologies, including T1/E1, ATM, Frame Relay, and DSL.		
MPLS Access 50 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name. MPLS supports a range of access technologies, including T1/E1, ATM, Frame Relay, and DSL.	EA	$2,029.55
MPLS Access 100 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name. MPLS supports a range of access technologies, including T1/E1, ATM, Frame Relay, and DSL.	EA	$2,792.47
MPLS Access 200 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name. MPLS supports a range of access technologies, including T1/E1, ATM, Frame Relay, and DSL.	EA	$5,135.30
MPLS Access 500 Mbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name. MPLS supports a range of access technologies, including T1/E1, ATM, Frame Relay, and DSL.	EA	$7,058.89
MPLS Access 1 Gbps	Multiprotocol Label Switching (MPLS) is a scalable and protocol-independent routing technique in telecommunications networks that directs data from one node to the next based on short path labels rather than long network addresses, thus avoiding complex lookups in a routing table and speeding traffic flows. The labels identify virtual links (paths) between distant nodes rather than endpoints. MPLS can encapsulate packets of various network protocols, hence the "multiprotocol" reference on its name. MPLS supports a range of access technologies, including T1/E1, ATM, Frame Relay, and DSL.	EA	$11,922.10
BRI Access Activation Fee	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$103.15
BRI Access Location - AK	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to	EA	$4,672.72

Service	Service Description	UOI	GSA Price
	those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.		
BRI Access Location - AL	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$994.32
BRI Access Location - AR	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$1,055.88
BRI Access Location - AZ	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$818.44
BRI Access Location - CA	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$1,248.42
BRI Access Location - CO	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$355.88
BRI Access Location - CT	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$225.07
BRI Access Location - DC	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$90.33
BRI Access Location - DE	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$326.83
BRI Access Location - FL	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$552.32
BRI Access Location - GA	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to	EA	$778.85

Service	Service Description	UOI	GSA Price
	those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.		
BRI Access Location - HI	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$1,217.15
BRI Access Location - IA	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$731.99
BRI Access Location - ID	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$686.68
BRI Access Location - IL	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$620.50
BRI Access Location - IN	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$787.29
BRI Access Location - KS	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$1,046.22
BRI Access Location - KY	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$688.91
BRI Access Location - LA	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$534.46
BRI Access Location - MA	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$379.91
BRI Access Location - MD	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to	EA	$180.66

Service	Service Description	UOI	GSA Price
	those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.		
BRI Access Location - ME	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$253.45
BRI Access Location - MI	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$1,066.85
BRI Access Location - MN	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$536.48
BRI Access Location - MO	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$1,066.03
BRI Access Location - MS	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$643.41
BRI Access Location - MT	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$512.02
BRI Access Location - NC	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$1,043.80
BRI Access Location - ND	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$576.57
BRI Access Location - NE	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$1,313.16
BRI Access Location - NH	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to	EA	$253.45

Service	Service Description	UOI	GSA Price
	those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.		
BRI Access Location - NJ	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$188.35
BRI Access Location - NM	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$1,019.46
BRI Access Location - NV	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$786.55
BRI Access Location - NY	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$590.22
BRI Access Location - OH	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$613.73
BRI Access Location - OK	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$1,347.24
BRI Access Location - OR	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$644.41
BRI Access Location - PA	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$795.86
BRI Access Location - PR	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$360.75
BRI Access Location - RI	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to	EA	$185.23

Service	Service Description	UOI	GSA Price
	those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.		
BRI Access Location - SC	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$534.46
BRI Access Location - SD	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$355.88
BRI Access Location - TN	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$643.41
BRI Access Location - TX	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$825.92
BRI Access Location - UT	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$898.48
BRI Access Location - VA	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$494.97
BRI Access Location - VT	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$253.45
BRI Access Location - WA	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$528.95
BRI Access Location - WI	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$744.72
BRI Access Location - WV	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to	EA	$268.72

Service	Service Description	UOI	GSA Price
	those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.		
BRI Access Location - WY	Basic Rate Interface (BRI, 2B+D) is an Integrated Services Digital Network (ISDN) configuration intended primarily for use in subscriber lines similar to those that have long been used for voice-grade telephone service. As such, an ISDN BRI connection can use the existing telephone infrastructure at a business.	EA	$277.03

Service	Service Description	UOI	GSA Price
Audio Conferencing	Standalone audio-conferencing solution for up to 300 attendees with toll and toll-free number provided. Includes call my phone, Global HD audio across 160 point of presence and 60+ countries, and Host portal. (Per minute)	EA	$.048
Domestic toll-free dial-in Transport	A telephone number that is billed for arriving calls instead of charging the originating telephone subscriber. (Per minute)	EA	$.048
Canada toll-free dial-in Transport	A telephone number that is billed for arriving calls instead of charging the originating telephone subscriber. (Per minute)	EA	$.048
Hosted PBX	A hosted private branch exchange is a telephone exchange system built, delivered and managed by a third-party service provider. Hosted PBX is an IP-based telephony solution provisioned and accessed entirely through the Internet. Hosted PBX is offered in three different seat options - base, business and executive and are differentiated by the number of features.	EA	$14.73
Base Seat	The base level is the introductory seat of the Hosted PBX. The standard base seat features are: Call Forwarding, Call Waiting, Call Transfer, Call Pickup Groups, Speed Dials, Short Codes, Intercom Dialing, 3-Way Calling, Call Park, Paging via an IP Phone, Line State Monitoring, Directed Call Pick up, CommPortal access, Call Screening Features, SimRing and Music on Hold.	EA	$12.76
Business Seat	The business seat is the next level of the Hosted PBX. The Business features include all features included in the base seat as well as the following: Voicemail, Incoming Call Manager, Find Me Follow Me, Voicemail with Fax, Accession Communicator, and Music on Hold.	EA	$15.71
Executive Seat	The executive seat is the highest level of seats for Hosted PBX. The Executive Seat features all base seat features as well as the following: Incoming Call Manager, Find Me Follow Me, Accession Communicator and Music on Hold.	EA	$24.55
Call Path	A logical connection over IP that allows a SIP based VOIP call (inbound or outbound) to be established with Granite's MetaSwitch. Can be ordered individually starting at one. For each active call, a call path is deducted from the configured amount of call paths allowed until that call is disconnected	EA	$4.91
Hot Desking	Allows logging in and out of a desktop phone for agent-based features and extension mobility within a facility.	EA	$4.90
Call Recording 100 MB Storage	Call Recording 100 MB Storage for Granite's Call Recording services (Basic Call Recording, Compliance Call Recording, and Monitored Call Recording). Storage is built at the business group level and pooled across all locations/ departments. Purchase of a Call Recording Service is contingent upon the purchase of a HPBX service from Granite.	Monthly	$2.95

Service	Service Description	UOI	GSA Price
Call Recording 300 MB Storage	Call Recording 300 MB Storage for Granite's Call Recording services (Basic Call Recording, Compliance Call Recording, and Monitored Call Recording). Storage is built at the business group level and pooled across all locations/ departments. Purchase of a Call Recording Service is contingent upon the purchase of a HPBX service from Granite.	Monthly	$4.91
Call Recording 500 MB Storage	Call Recording 500 MB Storage for Granite's Call Recording services (Basic Call Recording, Compliance Call Recording, and Monitored Call Recording). Storage is built at the business group level and pooled across all locations/ departments. Purchase of a Call Recording Service is contingent upon the purchase of a HPBX service from Granite.	Monthly	$6.88
Call Recording 1 GB Storage	Call Recording 1 GB Storage for Granite's Call Recording services (Basic Call Recording, Compliance Call Recording, and Monitored Call Recording). Storage is built at the business group level and pooled across all locations/ departments. Purchase of a Call Recording Service is contingent upon the purchase of a HPBX service from Granite.	Monthly	$9.82
Call Recording 10 GB Storage	Call Recording 10 GB Storage Granite's Call Recording services (Basic Call Recording, Compliance Call Recording, and Monitored Call Recording). Storage is built at the business group level and pooled across all locations/ departments. Purchase of a Call Recording Service is contingent upon the purchase of a HPBX service from Granite.	Monthly	$14.74
Call Recording 50 GB Storage	Call Recording 50GB Storage for Granite's Call Recording services (Basic Call Recording, Compliance Call Recording, and Monitored Call Recording). Storage is built at the business group level and pooled across all locations/ departments. Purchase of a Call Recording Service is contingent upon the purchase of a HPBX service from Granite.	Monthly	$24.56
Voicemail Transcription	Enables voicemail messages to be transcribed and sent as an email and/ or viewable in Commportal.	EA	$4.91
Voicemail (Stand Alone)	A voicemail box that is not tied to a user's extension. Typically assigned to a main number as a general mailbox for inbound calls.	EA	$16.69
Easy Auto Attendant (Stand Alone)	A single level call tree that allows advanced routing features and initial call servicing to inbound callers by pressing 0-9 on their phone. Also allows agencies to define separate menus to be played during and outside of normal business hours.	EA	$15.23
Premium Auto Attendant (Stand Alone)	A multi-level call tree that allows advanced routing features and initial call servicing to inbound callers by pressing 0-9 on their phone with multiple submenus for each option. Also allows more control over scheduling by providing more advanced time options over during and outside of business hours with a configurable option to transfer directly to voicemail.	EA	$27.02
Easy Auto Attendant	A single level call tree that allows advanced routing features and initial call servicing to inbound callers by pressing 0-9 on their phone. Also allows agencies to define separate menus to be played during and outside of normal business hours.	EA	$7.86
Premium Auto Attendant	A multi-level call tree that allows advanced routing features and initial call servicing to inbound callers by pressing 0-9 on their phone with multiple submenus for each option. Also allows more control over scheduling by providing more advanced time options over during and outside of business hours with a configurable option to transfer directly to voicemail.	EA	$19.65

Service	Service Description	UOI	GSA Price
Pilot TN for MLHG	A main DID that routes calls to a predetermined list of extensions configured in a multi-line hunt group.	EA	$7.37
Directory Assistance	Operator assisted service used to find a telephone number. (per call)	EA	$5.88
Basic Call Recording (per seat)	The ability to record inbound calls on an individual extension to off-site cloud storage. Storage priced separately.	EA	$14.74
Compliance Call Recording (per seat)	The ability to record inbound calls on an individual extension to off-site cloud storage that adheres to compliance standards, such as HIPPA. Storage priced separately.	EA	$34.38
Monitored Call Recording (per seat)	The ability to record inbound calls on an individual extension to off-site cloud storage with additional features such as speech analytics, screen recording, live monitoring, and agent evaluation. Storage priced separately.	EA	$54.03
Phone Set up Installation	Installation of Hosted PBX from Granite by a trained professional technician for additional phones.	EA	$24.56
Hosted PBX Installation	Installation of Hosted PBX from Granite by a trained professional technician. Install and test one Granite provided router, switch or Integrated Access Device (IAD) with the installation of 4 digital IP Phones. The technician will arrive at the designated site, make contact and confirm arrival with the LCON. The technician will then locate the designated work area and the Customer Premise Equipment (CPE) and any additional peripherals ls required for completion of the installation. The technician will also conduct a visual inspection of the CPE and peripherals to ensure compatibility and serviceability of all required items. The technician will then install and test one Granite provided and preconfigured router and/or switch in the designated location or demarcation point (D-marc) or Minimum Point of Entry (MPOE). If the D-marc needs to be extended or any additional work is required, the work will be billed at the established Time & Materials rates. Standard rate includes only an hour of labor. After the first hour, an additional fee of $125 per hour in 30-minute increments will be charged. Ranges from standard handset installation at user desks to router and PoE switch installation and cabling, if needed. Cabling and router/switch install are ICB.	HR	$292.75
Government 5 GB-Pooled Plan - Data, Hotspot, and Tablet	The 5GB pooled plan includes 5GB of data per month, which may be shared by all users on the account. Granite's Data, Hotspot, and Tablet Plan offers all 4 major US and multiple Canadian/International Mobile Operators available on one platform. Granite's price includes its dedicated Premier support team that helps our customers manage their data usage through Cross Carrier Pooling, Proactive alerts and the ability to customize billing and provide customized reports.	EA	$58.93
Government 1 GB-Pooled Plan -Data, Hotspot, and Tablet	The 1GB pooled plan includes 1GB of data per month, which may be shared by all users on the account. Granite's Data, Hotspot, and Tablet Plan offers all 4 major US and multiple Canadian/International Mobile Operators available on one platform. Granite's price includes its dedicated Premier support team that helps our customers manage their data usage through Cross Carrier Pooling, Government 1 GB -Pooled Plan - Data, Hotspot, and Tablet. Proactive alerts and the ability to customize billing and provide customized reports.	EA	$29.46

Service	Service Description	UOI	GSA Price
Government Basic Phone - 100 MB Pooled Plan Smartphone and Basic Phone Only	The 100MB pooled plan includes 100MB of data per month, which may be shared by all users on the account. Granite's Smartphone and Basic Phone Plan offers all 4 major US and multiple Canadian/International Mobile Operators available on one platform. Granite's price includes its dedicated Premier support team that helps our customers manage their data usage through Cross Carrier Pooling, Proactive alerts and the ability to customize billing and provide customized reports.	EA	$19.64
Government 2 GB-Pooled Plan - Smartphone and Basic Phone Only	The 2GB pooled plan includes 2GB of data per month, which may be shared by all users on the account. Granite's Smartphone and Basic Phone Plan offers all 4 major US and multiple Canadian/International Mobile Operators available on one platform. Granite's price includes its dedicated Premier support team that helps our customers manage their data usage through Cross Carrier Pooling, Proactive alerts and the ability to customize billing and provide customized reports.	EA	$39.28
Government 4 GB-Pooled Plan - Smartphone and Basic Phone Only	The 4GB pooled plan includes 4GB of data per month, which may be shared by all users on the account. Granite's Smartphone and Basic Phone Plan offers all 4 major US and multiple Canadian/International Mobile Operators available on one platform. Granite's price includes its dedicated Premier support team that helps our customers manage their data usage through Cross Carrier Pooling, Proactive alerts and the ability to customize billing and provide customized reports.	EA	$49.11
Government 2 GB-Non-Pooled Plan - Smartphone and Basic Phone Only	The 2GB pooled plan includes 2GB of data per month for an individual device, under this data plan the data cannot be shared by all users on the account. Granite's Smartphone and Basic Phone Plan offers all 4 major US and multiple Canadian/International Mobile Operators available on one platform. Granite's price includes its dedicated Premier support team that helps our customers manage their data usage through Cross Carrier Pooling, Proactive alerts and the ability to customize billing and provide customized reports.	EA	$18.66
SIP Call Paths: 0- 100	SIP Call Paths are the logical connectivity for an individual call, either inbound or outbound, to be established with an end user of a Session Initiated Protocol Voice over Internet Protocol service provider and the calling/called party across the Public Switched Telephone Network. These can be requested in quantities of one with no predetermined maximum limit. When ordered to a single customer and configured on the customer's IP PBX, it is known as a SIP Trunk with the quantity SIP Call Paths, also known as Concurrent Call Paths, configured for that individual customer. **Includes local calling.	EA	$9.81
SIP Call Paths: 101-200	SIP Call Paths are the logical connectivity for an individual call, either inbound or outbound, to be established with an end user of a Session Initiated Protocol Voice over Internet Protocol service provider and the calling/called party across the Public Switched Telephone Network. These can be requested in quantities of one with no predetermined maximum limit. When ordered to a single customer and configured on the customer's IP PBX, it is known as a SIP Trunk with the quantity SIP Call Paths, also known as Concurrent Call Paths, configured for that individual customer. **Includes local calling.	EA	$9.81
SIP Call Paths: 201-300	SIP Call Paths are the logical connectivity for an individual call, either inbound or outbound, to be established with an end user of a Session Initiated Protocol Voice over Internet Protocol service provider and the	EA	

Service	Service Description	UOI	GSA Price
	calling/called party across the Public Switched Telephone Network. These can be requested in quantities of one with no predetermined maximum limit. When ordered to a single customer and configured on the customer's IP PBX, it is known as a SIP Trunk with the quantity SIP Call Paths, also known as Concurrent Call Paths, configured for that individual customer. **Includes local calling.		$9.81
SIP Call Paths: 301-400	SIP Call Paths are the logical connectivity for an individual call, either inbound or outbound, to be established with an end user of a Session Initiated Protocol Voice over Internet Protocol service provider and the calling/called party across the Public Switched Telephone Network. These can be requested in quantities of one with no predetermined maximum limit. When ordered to a single customer and configured on the customer's IP PBX, it is known as a SIP Trunk with the quantity SIP Call Paths, also known as Concurrent Call Paths, configured for that individual customer. **Includes local calling.	EA	$9.81
SIP Call Paths: 500+	SIP Call Paths are the logical connectivity for an individual call, either inbound or outbound, to be established with an end user of a Session Initiated Protocol Voice over Internet Protocol service provider and the calling/called party across the Public Switched Telephone Network. These can be requested in quantities of one with no predetermined maximum limit. When ordered to a single customer and configured on the customer's IP PBX, it is known as a SIP Trunk with the quantity SIP Call Paths, also known as Concurrent Call Paths, configured for that individual customer. **Includes local calling.	EA	$9.81
Line Initiation Charge	Line Initiation Charge is a one-time fee charged for establishing a SIP Trunk between a customer and Granite.	EA	$24.56
DID	Direct Inward Dial numbers are telephone numbers that can be assigned to end users on a Private Branch Exchange of a customer that subscribes to a trunking service to access the PSTN. These numbers are globally unique and allow inbound calling to be delivered to users of a PBX individually or as a primary pilot number within the PBX to reach a hunt group or an auto attendant. DID numbers can be ordered individually but are usually ordered in blocks of 20/100.	EA	$0.29
SIP CommPortal	Granite's SIP Portal is an online tool that can be accessed from a web browser by a SIP Trunking customer, usually a telephony system administrator, for DID configuration and routing and call analytics on the SIP Trunking service.	EA	$3.93
SIP Bursting	A Burstable Call Path is the same as a regular call path in the sense that it provides a Granite SIP Trunking customer access to the PSTN over a SIP based VoIP connection. The difference is Bursting allows a customer to temporarily use more than the predetermined base number of concurrent call paths (CCP), at a rate up to 50% more. For example, if a customer subscribes to 10 CCPs, the 11th call, inbound or outbound, will receive a busy tone. When a customer subscribes to bursting, they are billed for the base quantity of 10 unless they have an event of higher-than-normal call volume. That 11th call, and up to 50% more than the base for a total of 15 CCPs, will be connected without the need for Granite's intervention. The amount of call paths that burst above the base number will be billed for the month in which they are used (in the example above a total of 11	EA	$9.82

Service	Service Description	UOI	GSA Price
	will be billed) and return to the normally billed amount the following month.		
Truck Roll Setup Fee	A Truck Roll Fee is a one-time fee charged to install any necessary hardware needed to terminate the Granite provided SIP Trunking service. This fee is optional and only needed when a customer requests a dedicated access circuit for the bandwidth needed for SIP trunking service.	EA	$19.65
Direct Trunk Overflow	Direct Trunk Overflow is a feature of Granite's SIP trunking service that allows multiple customer PBX's the ability to act as primary and backup, load balanced pairs or separate individual objects with DID failover capabilities. DTO will allow the total number of call paths across all PBXs that have a configured SIP Trunk to be available to a single customer PBX if one should fail or lose access to the PSTN. Also, if one PBX fails or loses access to the PSTN, DID failover to the customer's other PBX is automatic without any intervention from Granite or the customer.	EA	$34.38
Intralata Long Distance (per minute)	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	$0.021
Interstate Long Distance (per minute)	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	$0.019
Long Distance (LD) Package - 500 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	$15.72
Long Distance (LD) Package - 1000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	$29.47
Long Distance (LD) Package - 2,500 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	$68.77
Long Distance (LD) Package - 5,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	$122.80
Long Distance (LD) Package - 10,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local	EA	$235.77

Service	Service Description	UOI	GSA Price
	and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.		
Long Distance (LD) Package - 20,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	$392.95
Long Distance (LD) Package - 50,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	$835.01
Long Distance (LD) Package - 75,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	$1,105.16
Long Distance (LD) Package - 100,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	$1,277.08
Long Distance (LD) Package - 150,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	$1,719.14
Long Distance (LD) Package - 200,000 minutes	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	$2,112.09
Long Distance (LD) Package – Overages (per minute)	Long Distance is offered in two separate manners for SIP services. If a user plans to use only local calling, they may pay for Long Distance on a per minute rate. If the user plans on using their SIP service for both local and long-distance calling, they may opt to purchase an LD package that allots a certain number of minutes per month.	EA	$0.044

Service Name and Description	Service Charge	Service Areas	Term	GSA Price
Nationwide Internet Tier 1 Minimum Download Speed = 3Mbps Minimum Upload Speed = 500 Kbps	Monthly	Nationwide	12 months	$82.94
Nationwide Internet Tier 2 Minimum Download Speed = 10Mbps Minimum Upload Speed = 3Mbps	Monthly	Nationwide	12 months	$111.58
Nationwide Internet Tier 3 Minimum Download Speed = 15Mbps Minimum Upload Speed = 5Mbps	Monthly	Nationwide	12 months	$133.30
Nationwide Internet Tier 4 Minimum Download Speed = 25Mbps Minimum Upload Speed = 10Mbps	Monthly	Nationwide	12 months	$182.67
Nationwide Internet Tier 5 Minimum Download Speed = 50Mbps Minimum Upload Speed = 10Mbps	Monthly	Nationwide	12 months	$185.63

Service Name and Description	Service Charge	Service Areas	Term	GSA Price
Nationwide Internet Tier 6 Minimum Download Speed = 100Mbps Minimum Upload Speed = 10 Mbps	Monthly	Nationwide	12 months	$247.84
Nationwide Internet Tier 7 Minimum Download Speed = 200Mbps Minimum Upload Speed = 10Mbps	Monthly	Nationwide	12 months	$235.76
Nationwide Internet Tier 8 Minimum Download Speed = 500Mbps Minimum Upload Speed = 20Mbps	Monthly	Nationwide	12 months	$353.64
Nationwide Internet Tier 10 Minimum Download Speed = 1000Mbps Minimum Upload Speed = 35Mbps	Monthly	Nationwide	12 months	$501.00
Service Relocation Non-Recurring Charge (No more than 50 miles)	Each	Nationwide	One Time	$180.45
Service Activation Fee	Each	Nationwide	One Time	$180.45
Equipment- Modem (Model Varies by Carrier)	Each	Nationwide	One Time	$89.77
Long Distance Only PRIs/EPRIs	Monthly	Lower 48 States	12 Months	$293.20
Long Distance Only PRIs/EPRIs	Monthly	Lower 48 States	36 Months	$291.69
Per PRI/EPRI - DID	Monthly	Lower 48 States	12 Months	$0.28
Per PRI/EPRI - DID	Monthly	Lower 48 States	36 Months	$0.27
Point To Point Circuits - 50mb	Monthly	Lower 48 States	12 Months	$459.35
Point To Point Circuits - 1.5mb	Monthly	Lower 48 States	12 Months	$2,658.34
PRI/EPRI	Monthly	Lower 48 States	12 Months	$383.12
PRI/EPRI	Monthly	Lower 48 States	36 Months	$379.20

DIA Services

Service name	Service Description/Service Area	Service Charge	Term	GSA Price
DIA Ethernet 10A	10 Mbps – AT&T Service Area	Monthly	12 Months	$1,421.78
DIA Ethernet 10C	10 Mbps – CenturyLink Service Area	Monthly	12 Months	$1,060.24
DIA Ethernet 10F	10 Mbps – Frontier Service Area	Monthly	12 Months	$1,238.54
DIA Ethernet 10V	10 Mbps – Verizon Service Area	Monthly	12 Months	$1,080.62
DIA Ethernet 10X	10 Mbps – Other Service Area	Monthly	12 Months	$1,682.02
DIA Ethernet 20A	20 Mbps – AT&T Service Area	Monthly	12 Months	$1,771.15
DIA Ethernet 20C	20 Mbps – CenturyLink Service Area	Monthly	12 Months	$1,599.12
DIA Ethernet 20F	20 Mbps – Frontier Service Area	Monthly	12 Months	$1,583.93
DIA Ethernet 20V	20 Mbps – Verizon Service Area	Monthly	12 Months	$1,345.99
DIA Ethernet 20X	20 Mbps – Other Service Area	Monthly	12 Months	$2,220.99
DIA Ethernet 30A	30 Mbps – AT&T Service Area	Monthly	12 Months	$2,096.43
DIA Ethernet 30C	30 Mbps – CenturyLink Service Area	Monthly	12 Months	$1,758.78
DIA Ethernet 30F	30 Mbps – Frontier Service Area	Monthly	12 Months	$1,899.46
DIA Ethernet 30V	30 Mbps – Verizon Service Area	Monthly	12 Months	$1,562.20
DIA Ethernet 30X	30 Mbps – Other Service Area	Monthly	12 Months	$2,715.71
DIA Ethernet 50A	50 Mbps – AT&T Service Area	Monthly	12 Months	$2,426.48
DIA Ethernet 50C	50 Mbps – CenturyLink Service Area	Monthly	12 Months	$1,922.82
DIA Ethernet 50F	50 Mbps – Frontier Service Area	Monthly	12 Months	$2,596.14
DIA Ethernet 50V	50 Mbps – Verizon Service Area	Monthly	12 Months	$2,071.78
DIA Ethernet 50X	50 Mbps – Other Service Area	Monthly	12 Months	$4,217.35
DIA Ethernet 100A	100 Mbps – AT&T Service Area	Monthly	12 Months	$2,912.52
DIA Ethernet 100C	100 Mbps – CenturyLink Service Area	Monthly	12 Months	$2,503.20
DIA Ethernet 100F	100 Mbps – Frontier Service Area	Monthly	12 Months	$3,225.33
DIA Ethernet 100V	100 Mbps – Verizon Service Area	Monthly	12 Months	$2,851.83
DIA Ethernet 100X	100 Mbps – Other Service Area	Monthly	12 Months	$4,216.89
DIA Ethernet 1000A	1 Gbps – AT&T Service Area	Monthly	12 Months	$7,709.75

Service name	Service Description/Service Area	Service Charge	Term	GSA Price
DIA Ethernet 1000C	1 Gbps – CenturyLink Service Area	Monthly	12 Months	$8,382.98
DIA Ethernet 1000F	1 Gbps – Frontier Service Area	Monthly	12 Months	$8,042.54
DIA Ethernet 1000V	1 Gbps – Verizon Service Area	Monthly	12 Months	$8,806.48
DIA Ethernet 1000X	1 Gbps – Other Service Area	Monthly	12 Months	$8,747.61
Ethernet Activation	Ethernet Service Activation Fee	One-time Charge	N/A	$1,259.37
T-1 (1.5mb)	T-1 Service- All Service areas (mileage rates may apply)	Monthly	12 Months	$403.14
T-1 mileage	Monthly Per Mile Charge	Monthly	12 Months	$5.03
DIA Ethernet 10A	10 Mbps – AT&T Service Area	Monthly	36 Months	$790.14
DIA Ethernet 10C	10 Mbps – CenturyLink Service Area	Monthly	36 Months	$588.01
DIA Ethernet 10F	10 Mbps – Frontier Service Area	Monthly	36 Months	$638.07
DIA Ethernet 10V	10 Mbps – Verizon Service Area	Monthly	36 Months	$807.46
DIA Ethernet 10X	10 Mbps – Other Service Area	Monthly	36 Months	$934.45
DIA Ethernet 20A	20 Mbps – AT&T Service Area	Monthly	36 Months	$983.97
DIA Ethernet 20C	20 Mbps – CenturyLink Service Area	Monthly	36 Months	$797.51
DIA Ethernet 20F	20 Mbps – Frontier Service Area	Monthly	36 Months	$845.93
DIA Ethernet 20V	20 Mbps – Verizon Service Area	Monthly	36 Months	$974.84
DIA Ethernet 20X	20 Mbps – Other Service Area	Monthly	36 Months	$1,233.68
DIA Ethernet 30A	30 Mbps – AT&T Service Area	Monthly	36 Months	$1,165.52
DIA Ethernet 30C	30 Mbps – CenturyLink Service Area	Monthly	36 Months	$930.60
DIA Ethernet 30F	30 Mbps – Frontier Service Area	Monthly	36 Months	$1,031.16
DIA Ethernet 30V	30 Mbps – Verizon Service Area	Monthly	36 Months	$980.94
DIA Ethernet 30X	30 Mbps – Other Service Area	Monthly	36 Months	$1,508.73
DIA Ethernet 50A	50 Mbps – AT&T Service Area	Monthly	36 Months	$1,349.02
DIA Ethernet 50C	50 Mbps – CenturyLink Service Area	Monthly	36 Months	$1,071.22
DIA Ethernet 50F	50 Mbps – Frontier Service Area	Monthly	36 Months	$1,383.29
DIA Ethernet 50V	50 Mbps – Verizon Service Area	Monthly	36 Months	$1,161.51
DIA Ethernet 50X	50 Mbps – Other Service Area	Monthly	36 Months	$1,962.10
DIA Ethernet 100A	100 Mbps – AT&T Service Area	Monthly	36 Months	$1,619.03
DIA Ethernet 100C	100 Mbps – CenturyLink Service Area	Monthly	36 Months	$1,392.32
DIA Ethernet 100F	100 Mbps – Frontier Service Area	Monthly	36 Months	$1,839.57
DIA Ethernet 100V	100 Mbps – Verizon Service Area	Monthly	36 Months	$1,497.47
DIA Ethernet 100X	100 Mbps – Other Service Area	Monthly	36 Months	$2,342.94
DIA Ethernet 1000A	1 Gbps – AT&T Service Area	Monthly	36 Months	$4,282.74
DIA Ethernet 1000C	1 Gbps – CenturyLink Service Area	Monthly	36 Months	$6,393.44
DIA Ethernet 1000F	1 Gbps – Frontier Service Area	Monthly	36 Months	$6,151.34
DIA Ethernet 1000V	1 Gbps – Verizon Service Area	Monthly	36 Months	$4,116.14
DIA Ethernet 1000X	1 Gbps – Other Service Area	Monthly	36 Months	$4,859.67
DIA Ethernet 10000V	10 Gbps – Verizon Service Area	Monthly	36 Months	$8,614.61

Nationwide Services Notes:

1. Prices are subject to pre-qualification of sites to determine service availability.
2. Internet Service will be delivered via Digital Subscriber Line (DSL), Cable Broadband, or FTTX.
3. The following minimum requirements for quantity and coverage area apply to be eligible to order the Nationwide Svc
    A. Minimum order quantity: 200 Circuits
    B. Minimum coverage area: 11 States
4. Minimum contract term is 1 year.
5. Maximum allowable service relocations within 12 months shall be limited to 10% of total inventory.

Additional Notes:

1. Speeds are listed by download speed / upload speed

2. Prices are subject to change if construction is necessary to deliver the requested service.

3. Granite will waive its Carrier Surcharge Recovery Fee for all to all Hi-CAP circuits/services delivered by Covad, Verizon, AT&T or CenturyLink.

4. Prices exclude modem and router costs, which vary based on customer specifications and models.

5. Prices exclude applicable taxes, fees and surcharges in accordance with applicable law, tariff or regulatory provisions.

Service Areas:

AT&T	AL, AR, CA, CT, FL, GA, IL, IN, KS, KY, LA, MI, MO, MS, NC, NM, NV, OH, OK, SC, TN, TX, WI
CENTURYLINK	AL, AR, CA, CO, IA, ID, IN, LA, MI, MN, MO, MS, MT, NM, NV, OH, OK, OR, TN, TX, WA, WI, WY, AZ, ND, NE, SD, UT, FL, KS, NC, NJ, PA, SC, VA
FRONTIER	AL, AZ, CA, GA, IA, ID, IL, KY, MN, NC, NE, NV, NY, OK, OR, PA, TN, UT, WI, FL, HI, IN, AI, OH, SC, TX, WA, WV
VERIZON	CA, FL, HI, ID, IL, IN, MI, NC, NV, OH, OR, PA, SC, TX, WA, WI, CT, DC, DE, GA, MA, MD, NJ, NY, RI, VA, WV
OTHER	AL, AR, FL, GA, IA, IN, KS, KY, MO, MS, NC, NE, NM, NY, OH, OK, PA, SC, TX, CT, ME, NH, VT, HI

Terms and Conditions:

Prices are subject to pre-qualification of sites to determine service availability.

If applicable, T-1 Mileage shall be the total miles between the service location and the serving central office.

Cablevision FootPrint - Colorado, Connecticut, Montana, New Jersey, New York, Utah, Wisconsin

Charter FootPrint - Alabama, California, Connecticut, Georgia, Illinois, Louisiana, Michigan, Minnesota, Missouri, Nebraska, Nevada, New Hampshire, North Carolina, Oregon, South Carolina, Tennessee, Texas, Vermont, Virginia, Washington, Wisconsin.

Comcast FootPrint - Alabama, Alaska, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, Ohio, Oregon, Pennsylvania, South Carolina, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin.

Cox FootPrint - Arizona, Arkansas, California, Connecticut, Florida, Georgia, Idaho, Iowa, Kansas, Louisiana, Massachusetts, Nebraska, Nevada, Ohio, Oklahoma, Rhode Island, Virginia

Time Warner FootPrint - Kentucky, Maine, New York, North Carolina, Ohio, South Carolina, Texas, Wisconsin
AT&T Ethernet CLLIs, Verizon Ethernet CLLIs, Covad Area

Definitions and Abbreviations

"DIA" - Dedicated Internet Service Access

"DID" - Direct Inward Dialing, ability of a caller outside of company to call an extension directly

Dynamic - Internet Protocol address that changes each time you connect to the Internet

"PRI" - Primary Rate Interface, ISDN version of a T1

Static - Internet Protocol address that does not change and that is unique to the user

"TDM" - Time-division multiplexing

POTS Services

STATE	MRC	STATE	MRC	STATE	MRC	STATE	MRC	STATE	MRC
AL	$46.05	ID	$35.71	MS	$42.43	OR	$24.56	WV	$41.31
AR	$45.53	IL	$42.86	MT	$37.28	PA	$31.15	WY	$36.12
AZ	$20.30	IN	$43.01	NC	$46.76	RI	$27.59		
CA	$38.67	KS	$40.94	ND	$25.21	SC	$42.91		
CO	$23.57	KY	$49.03	NE	$32.75	SD	$29.09		
CT	$38.46	LA	$43.49	NH	$21.85	TN	$47.08		
DC	$20.69	MA	$27.31	NJ	$23.76	TX	$43.34		
DE	$25.56	MD	$23.67	NM	$31.23	UT	$21.45		
FL	$42.46	ME	$21.96	NV	$39.01	VA	$30.61		
GA	$44.95	MI	$42.57	NY	$27.21	VT	$20.17		
HI	$42.23	MN	$27.43	OH	$47.26	WA	$26.13		
IA	$23.89	MO	$43.52	OK	$44.27	WI	$47.04		

UNLIMITED LONG-DISTANCE PACKAGE   **$6.48 per month**

INSTALLATION			
	1-3 Lines	**4-10 Lines**	**11+Lines**
AT&T	$177.08	$382.87	$670.03
Verizon	$114.86	$248.87	$478.59
Frontier	$95.72	$191.44	$263.22
CenturyLink	$57.43	$196.22	$335.01
Other	$148.36	$358.94	$478.59

POTS SERVICE TERMS AND CONDITIONS

1. For services procured in high tariff AT&T zones (AL, AR, CA, CT, FL, GA, IL, IN, KS, KY, LA, MI, MO, MS, NC, NM, NV, OH, OK, SC, TN, TX, WI) $50 per month increases to state prices may apply.

2. Locations are subject to pre-qualification to determine service availability.

3. Prices do not include Taxes, Fees, and Surcharges.

4. Prices assume Plain Old Telephone Service (POTS) on Granite's wholesale platform and include all standard features (i.e., Anonymous Call Rejection, Billed Number Screening, International Call Blocking, Busy Line/Call Transfer, Call Blocking, Call Forwarding, Call Return/Repeat Dial, Call Selector, Call Trace, Call Waiting, Caller ID, Caller ID Name delivery, Hunting, Repeat Dialing, Three-way Calling, Touchtone, Unlimited *66 Repeat Dialing).

5. Non-published or additional listings may be added for an additional monthly recurring charge of $4.50 per line.

6. Voicemail may be added for an additional monthly recurring charge of $7.00 per line.

7. For services in resale or remote areas, additional surcharges in an amount of $9.99 each may apply.

8. For Centrex Service, additional surcharges in an amount of $8.99 each may apply.

9. Volume and location discounts may apply and shall be determined on an individual case basis (ICB).

10. For services outside of Granite's service area, Granite may re-bill and manage the line at a monthly fee of $9.95 per line.

EPIK POTS Replacement Service

A Plain Old Telephone Service replacement. Granite can provide a comprehensive package to replace out-of-date landlines with an LTE device to make and receive telephone calls using standard analog telephones. Utilizing Verizon's extensive 4G LTE network, the EPIK device delivers an analog signal to break free from aging networks and rising costs. Save money and upgrade technology with an all-inclusive package and an EPIK device.

Complete Solution:

Life safety - Enables alarms and elevator phones to fully communicate, even if power or Internet goes down.

Disaster avoidance - Reliable, self-contained connections for a cost-effective "always up" alternative to copper

Faxing - Reliably, send and receive faxes without the challenges. Complies with HIPPA regulations.

Business Continuity - Enjoy robust 4G Internet failover as back-up for primary Internet connection.

EPIK is 5G ready.

*Standard Overage rate of $15 per GB applies once the pooled rate is exceeded.

Service	Service Description	Svc Charge	Term	GSA Price
EPIK POTS Replacement Service	Includes 1 GB LTE Plan per location, Access Fee per line, Granite Guardian - Wireless Managed Service per location, and Standard Installation Fee per location, install includes 1.5 hours installation time, cross connect w/ wiring may incur additional expense. Customer can elect to self-install pre-activated units.	Monthly	36 months	$58.93

Emulated POTS Solution

Granite's Emulated POTS, part of the Granite Merged Voice product suite, is a hosted service that delivers digital voice to an analog terminal adapter for POTS devices, reducing and eliminating infrastructure change. Granite Merged Voice services are scalable for businesses with multiple sites or businesses with a large concentration of employees at a central location. As a managed voice service, Granite Merged Voice can be easily integrated with all types of communication systems and help streamline your business operations. Includes the following features: Local and Long Distance, Caller ID, Call Waiting and Forwarding, Directory Listing, Operator Assistance, Facsimile (Fax).

Service	Service Charge	Term	GSA Price
Emulated POTS Solution	Monthly	EA	$12.76