

To: Board of Directors

From: Adam Tabor

CC: Jorgannie Carter

Date: April 22, 2025

Subject: Recommendation of Contract Award

Region 4 ESC held an RFP opening on March 6, 2025, for RFP # 24-11 Telecommunication-Wireline, Wireless, IoT, Unified Communications & Data There were six (6) proposals submitted:

- Consolidated Communications of Texas Company
- Extreme Networks, Inc.
- Granite Telecommunications
- New Tech Solutions, Inc.
- RingCentral, Inc.
- Total Communications Solutions

After careful review of all proposals, the Evaluation Team has determined that four (4) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

CONSIDERATION

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

RECOMMENDATION

The Evaluation Team recommends the following companies for award based on their response:

Contract	Vendor	Term of Contract
Telecommunication-Wireline, Wireless, IoT, Unified Communications & Data Communications	Consolidated Communications of Texas Company Extreme Networks, Inc. Granite Telecommunications RingCentral, Inc.	Three (3) year with the option of two (2) one-year renewals

Support documentation has been attached for your reference.
 Enclosure: Bid Tab Summary



April 22, 2025

Granite Telecommunications, LLC
Ryan Goldrick
AVP, Contracts and Compliance
1 Heritage Dr.
Quincy, MA 02171
govtproposals@granitenet.com

Re: Award of Contract # R241103

Dear Ryan Goldrick:

Per official action taken by the Board of Directors of Region 4 Education Service Center on April 22, 2025, we are pleased to announce that Granite Telecommunications, LLC, has been awarded a (3) three-year contract, contingent upon successful negotiations, for the following, based on the online proposal RFP# R241103 opened on January 16, 2025:

Commodity/Service

Supplier

Telecommunications-Wireline, Wireless, IoT,
Unified Communications & Data Communications

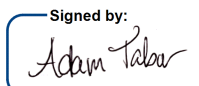
Granite Telecommunications, LLC

This contract is effective May 1, 2025, and will expire on April 30, 2028. As indicated above, your contract number is R241103. This contract may be renewed annually for an additional two (2) years if mutually agreed upon by Region 4 ESC and Granite Telecommunications, LLC.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact our Procurement Department at 713-462-7708 or questions@esc4.net.

Sincerely,

Signed by:

A5A9F62707BB46B...

Adam Tabor
Procurement Director