

### HDSUPPLY.

### PROPERTY TURNS

**Get Units Ready For New Residents Fast** 

Stay On Schedule With A Timeline Pages 2-3

Better Organization Leads To Better Turns Pages 4-5

Smart Solutions That Pay Off Page 8

Speed Up Service Items With Our Room-By-Room Checklist Insert



### **LOOK INSIDE**

Inspect items room-by-room to prioritize the work and get units move-in ready faster.

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**00D TO KNOM** 

Fewer turns can mean bigger returns. If you're a 225-unit property with an average turn cost of \$1,800 per unit and a 40% annual turnover rate, you're spending a whopping \$162,000 on replacing residents. Reducing turnover by just one unit per month can

SAVE MORE THAN \$20,000.

Source: naahq.org/read/partner-perspectives/breaking-down-turnover-costs

### START-TO-FINISH PROPERTY TURNS SOLUTIONS

Save time and money on all your property turns projects. Make HD Supply your one stop for products, expert support, and labor services, and get units move-in ready quickly and safely.

#### We offer:

- · Dedicated, One-On-One Support
- · Project Management Assistance
- · Budget Management Solutions
- · Fully Vetted Labor Services

Learn more at www.hdsupplysolutions.com/turns

### **WE'RE ON IT.**

### IT'S TURNS TIME

Whether you have just a few days or several weeks, HD Supply can help you maximize the time you have to complete turns and minimize the loss of revenue. Follow the timeline below and use our Turns Checklist (see insert) to help you plan, organize, and budget for property turns.



- Identify repairs to make and products to replace
- Create and approve a budget
- Consult with HD Supply for large orders and/or renovations



- Consider replacing or upgrading heavy-use items like appliances, faucets, lighting, ceiling fans, and water heaters while units are vacant
- · Install new flooring
- Replace missing or broken blinds with updated cordless blinds



- · Make light repairs
- · Patch holes
- Fix leaky faucets and toilets
- Adjust wobbly ceiling fans
- · Add fresh paint
- · Check weatherstripping
- Replace missing or damaged window screens



1-2 DAYS:

- · Do light cleaning
- Add new switch plates and outlet covers
- · Touch up paint
- · Replace bulbs
- · Change/re-key door locks
- Replace batteries in smoke alarms
- Update cabinet door hardware

••••••

### TURN RENOVATIONS INTO HIGHER RENTS AND RENEWALS

When repairs become too frequent, renovations may be a more cost-effective solution in the long run. Our Property Improvement team can manage your projects from start to finish, help with product selection, provide installation services, and work within your budget and timeline.

Learn more at

hdsupplysolutions.com/propertyimprovement

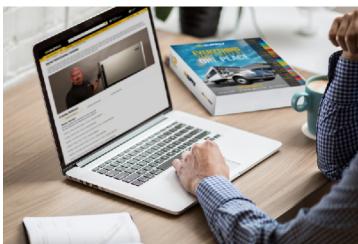
### INCREASE YOUR SKILLS IMPROVE YOUR TURNS

We offer basic and advanced-level training and certification classes led by our team of highly experienced maintenance professionals.

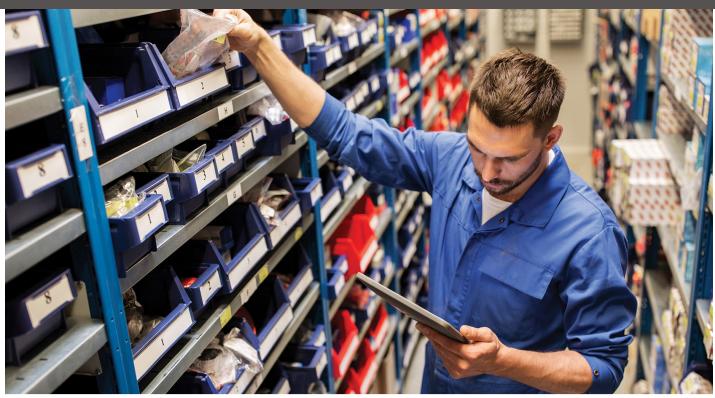
Learn more at hdsupplysolutions.com/training.

The More You Know, The More You Can Do Let our maintenance professionals show you how it's done. Watch our helpful How-To videos on the HD Supply YouTube channel. New videos are added all the time, so check back often.





## **ORGANIZATION IS** AS EASY AS A-B-C



DOD TO KNOW

Using your order history, customized bin labels are created just for you. Each label includes the part number, bar code, product image & description, as well as space for you to enter minimum/maximum information for easier re-ordering. Use bin labels to help you manage inventory for each of the three groups below.

Learn more at hdsupplysolutions.com/binlabels

Use the **A-B-C method** to group parts, products, and supplies based on frequency of use. You'll cut clutter and costs and create a more organized shop that enables your maintenance staff to find what they need more quickly.

Group A: For priority items you use a lot

**Group B**: For mid- to lower-priority products that you use regularly

**Group C**: For products you need in stock, but don't use very often



# PREP YOUR SHOP FOR PROJECT SUCCESS



#### Mustang Rack

Mustang Rack™ Commercial Bin Rack With 24 Plastic Bins, 64-1/2 x 34 x 15" 129633



Five-Shelf Industrial Storage Rack 129668 72H x 36W x 24°D

72H x 36W x 24"D 129669 74H x 36W x 24"D





13 Gallon Storage Container, 12H x 15W x 21"L 129606



White Cardboard Bin Box Pack Of 25

143275 4-1/4H x 4-1/2W x 12"D 143525 4-1/4H x 6W x 12"D



#### STANLEY.

Stanley® FatMax® Tape Measure With BladeArmor® Coating 282552



Stanley® 6-1/2" InstantChange™ Retractable Knife 531446

Stanley® 6-Way Screwdriver 130379



#### STANLEY

Stanley® 75-Piece Mechanic Tool Set



#### KLEIN TOOLS

Klein® 10-In-1 Screwdriver/Nutdriver 300889

⚠ CA Residents, See Warning 1





Milwaukee 95 Piece Drill And Drive Set 700099



#### <u>DEWALT</u>

DeWalt 12" Tradesman's Tool Bag 700099



▲ WARNING 1: Cancer and reproductive harm - www.P65Warnings.ca.gov.

### **LEASING SUCCESS**STARTS AT THE STREET



Prospects often look at several properties before they lease, so it's important that yours stands out.

#### Use Customization To Build Your Brand

Custom signs, banners, flags, permits, door mats, and more from HD Supply can help create a more personalized connection with residents and prospects.







**Custom Sign,** Non-Reflective, 6" x 9" 264135

#### **Look Around Your Grounds**

Install or repair outdoor lighting to improve safety and to add nighttime appeal. Restripe parking areas, patch potholes, and repaint building exteriors. Add more benches, tables, and trash receptacles.

Shop now at hdsupplysolutions.com/ grounds

▲ WARNING 2: Cancer and reproductive harm - www.P65Warnings.ca.gov.







**Gift Box** ⚠ CA Residents, See Warning 2 265529 Hunter Green 267239 Red



Flutter

Flag Kit

⚠ CA Residents, See Warning 2

268098









Fido Baggies® Pet Waste Header Bags, Case Of 12 116126

Fido Fido Baggies® **Pet Waste** House® **Station Bags** Header **Pet Station** (300 Bags/Roll)





Fido House® **Pet Waste** Station 502402

📤 WARNING 1: This product can expose you to chemicals including carbon monoxide, which is known to the State of California to cause birth defects or other reproductive harm. For more information go to www.P65Warnings.ca.gov.

### MANTENANCE AND REPAIR THAT MAKES AN IMPACT

Depending on the age of the unit and how long the previous resident lived there, much of the turns work can be done faster and more cost-effectively if you have the right tools and general maintenance supplies on hand.

Need something fast? We offer free, next-day delivery on most maintenance and repair orders to most areas.



SAS Safety® N95 Particulate Respirator, Double Head Straps 129325 Package Of 20



SAS Safety® N95 Particulate Respirator, Double Head Straps 129326 Package Of 10





#### Maintenance Warehouse® 6 Mil Disposable Nitrile Gloves

282504 117955 Small X-Large 282505 119109 Medium XX-Large

282506 Large



### Make Cleaning And Disinfecting Easier

Victory Innovations electrostatic sprayers take cleaning to the next level by distributing a powerful flow of charged particles to safely sanitize surfaces.



Electrostatic Handheld Sprayer 124507



**Disposable Non-Surgical And Non-Medical Mask** 207544 Package Of 50



Homax

920020

20 oz Homax®

**Spray Texture** 

⚠ CA Residents, See Warning 3

Orange Peel/Splatter





ENFORCER.
16 oz Enforcer®
Wasp And
Hornet Killer
Spray
511005





Warner Tool® 2-Piece Putty Knife Set 531426

**DAP 5.5 Oz** 

Kwik Seal Kitchen

**And Bath Caulk** 





Quikrete 50 Lb
Road Ready Repair
Asphalt Pothole Patch
130196



Victory Innovations® Professional Cordless Electrostatic Backpack Sprayer 124508

WARNING 1: Cancer - www.P65Warnings.ca.gov. WARNING 2: This product can expose you to chemicals including silica, crystalline, which is known to the State of California to cause birth defects or other reproductive harm. For more information go to www.P65Warnings.ca.gov. WARNING 3: Cancer and reproductive harm - www.P65Warnings.ca.gov.

### **SMART TECHNOLOGY**THAT RESIDENTS WANT



Technology is making life easier and more convenient every day. Taking a tech-savvy approach can help you attract and retain more residents.

#### **Smart Security**

Bluetooth locks and remote security features, like video-enabled doorbells and plug-and-go cameras, give residents peace of mind, at home or away.

#### **Smart Energy**

Smart thermostats help residents conserve energy by letting them control and program temperatures, and smart lighting turns itself off when not in use.

#### **Asset Protection & Safety**

New smoke alarms and outdoor cameras may seem like small additions, but they send the message that you put safety and security first.

#### **Connect With Tech**

With more residents staying and working at home, voice assistants and USB outlets have become everyday necessities.





Hubbell 15 Amp Wall And **USB** Receptacle 374616



nest. Nest®

Learning **Thermostat Pro** 282984



**Google Home** Voice-Activated Speaker 124993



Lithonia

Lighting® 6" Speaker **Downlight** 



Kwikset® Kevo 2 Deadbolt 111334





### **SECURITY AND PRIVACY**CAN COEXIST

You can help your residents feel safer with new door locks. We carry door security hardware from the leading brands—including Kwikset® SmartKey™ locks that re-key in seconds—as well as solutions you'll only at HD Supply.

To learn more, visit hdsupplysolutions.com/shophardware

#### Kwikset

#### Kwikset® Single Cylinder Deadbolt

900792 Brass 900794 Satin Chrome 900795 Satin Nickel





#### **Shield Security® Round Ball Knob**

913872 Dummy Knob 913880 Passage Lock 913889 Privacy Lock 913807 Entry Lock A CA Residents, See Warning 1





#### Shield Security® Wave Lever

913884 Dummy Lever 913832 Passage Lock 913836 Privacy Lock 913839 Entry Lock





#### **Cordless Blinds Increase Safety**

Cordless blinds are the new industry standard. Count on us to deliver the quality styles and sizes that match your windows. We cut blinds to your measurements, and most orders ship within 7-10 business days.

To learn more, visit

#### hdsupplysolutions.com/blinds



Champion® TruTouch™ Cordless 2" Faux Wood Mini Blind 484957 35 x 72" 484953 71 x 60"





A WARNING 1: This product can expose you to chemicals including lead, which is known to the State of California to cause birth defects or other reproductive harm. For more information go to www.P65Warnings.ca.gov.

### GIVE KITCHENS A FRESH NEW LOOK



Trust HD Supply to deliver the appliance brands, styles, and finishes you need. Order four or more major appliances, and we will deliver them into your units and haul away the old appliances, free of charge.

Learn more at hdsupplysolutions.com/appliancedelivery

Whirlpool\*

Whirlpool® 18 Cu Ft Top Mount Refrigerator

⚠ CA Residents, See Warning 1 502005



Whirlpool

Whirlpool® 4.8 Cu Ft Electric Range

⚠ CA Residents, See Warning 1 555271



Whirlpool

Whirlpool® 24" Built-In Dishwasher

⚠ CA Residents, See Warning 1 555274





Whirlpool

Whirlpool® 1.7 Cu Ft Over-The-Range Microwave

△ CA Residents, See Warning 1



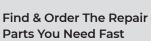
Universal Drip Bowl, PkgOf 6 229825 6

229850 8"



4-Turn Replacement Temperature Limiting Range Element 999218 6"

999218 6" 999219 8"



Find the appliance repair parts you need by model number or part number at hdsupplysolutions. com/partslink.







Seasons® Double Bowl Top-Mount Kitchen Sink 837450



Break-Up® Oven And Grill Cleaner 110104



#### **Custom Cabinet Solutions Delivered Fast**

Our nationwide network of fabrication centers can quickly build and deliver custom-made cabinets that fit your needs – and your space.

Learn more about all of our custom fabrication solutions at

hdsupplysolutions.com/fabrication



**WARNING 1:** Cancer and reproductive harm - www.P65Warnings.ca.gov.

## UPDATE KITCHENS FOR SAFETY AND FUNCTIONALITY

When it comes to turns, time is money. We can deliver time-saving solutions that help you get new residents in faster.

#### **Quick Connect Installation**

Quick Connect is a secure, self-aligning water hose connection system that makes faucet installation faster and easier. They're ideal for widespreads and pull-outs/pull-downs in the kitchen or bath.

#### **Quick-Install Range Hoods**

Broan® and Whirlpool® range hoods are now faster and easier to install. Thanks to new bracketing technology, one person can install a range hood unit in about 10 minutes.



We carry a full menu of smoke, CO, and combo alarms, as well as kitchen fire prevention products from SmartBurner™ and FireStop® to keep residents safe.

Learn more at

hdsupplysolutions.com/fireprevention

Performing routine maintenance checks throughout the year on smoke alarms, lighting, drains, and HVAC filters can save valuable time and money during turns season.









Hardwired **Smoke Alarm** 336606



Stovetop FireStop®

126799

Kidde Kidde® Fire Extinguisher 1-A:10-B:C Dry **Chemical Fire** Extinguisher 126455



Fire Extinguisher **Dimensional Sign** 293493





# EASY BEDROOM UPGRADES THAT ADD REAL VALUE



Because residents can spend up to a third of the day there, bedrooms may need more TLC than other spaces. New light switches, outlets, ceiling fans, flooring, and clean carpeting go a long way toward making bedrooms look new again.

TayMac Masque® Toggle Switch Wall Plate

⚠ CA Residents, See Warning 1 328072



TayMac
Masque® Single Gang
Decorator Wall Plate
With Masque Look

⚠ CA Residents, See Warning 1
328120



TayMac Toggle Switch Cover-Up & CA Residents, See Warning 1 328124



Masque® Duplex
Cover-Up

A CA Residents, See Warning 1
328130



#### **Renovate Without Rewiring**

Masque® Revive™ wall plates from TayMac offer a fast, easy way to refresh a room's appearance without the expense of rewiring.

#### Make Quick Work Of Fan Installs

Seasons® ceiling fans arrive more than 50% preassembled and feature snap-to-connect fan blades and preattached blade arms.

#### Keep Bedbugs Out

Bedbugs don't just live in beds.
They also take up residence behind baseboards and electrical switch plates and can still be present after a move-out. HD Supply has a variety of bedbug control and detection products to help keep units pest-free.

Harris® Bed Bug Kit, Egg Kill & Resistant Bed Bug Kit, 1 Gal. 721083



▲ WARNING 1: Cancer - www.P65Warnings.ca.gov.

# **LOW-MAINTENANCE LIGHTING**AND FLOORING SOLUTIONS



Seasons® Morillo Quick-Install 52" Five-Blade **Hugger-Mount Fan** 269608



Champion® 6 x 36" Vinyl Plank Flooring ⚠ CA Residents, See Warning 2







12 x 12"

127428





9 Watt LED A-19 Non-Dimmable (60W Equiv)

701143 2,700 Kelvin 701144 4,100 Kelvin 449214 3.000 Kelvin 449215 5,000 Kelvin



8 Watt LED BR-30 Dimmable (65W Equiv) 402315 2,700 Kelvin

402316 4,100 Kelvin



seasons Seasons® LED

**Ceiling Fixture** 326470 Satin Nickel



326472 Oil-Rubbed Bronze

Energy efficiency is one of the easiest and most cost-effective ways to improve the competitiveness of your property and to help reduce utility costs for residents.

- Add LED lighting
- · Install ceiling fans to help circulate warm or cool air
- · Upgrade to programmable thermostats
- · Add roller shades to help combat heat loss/gain

A WARNING 1: This product can expose you to chemicals including lead, which is known to the State of California to cause birth defects or other reproductive harm. For more information go to www.P65Warnings.ca.gov. A WARNING 2: This product can expose you to chemicals including di(2-ethylhexyl)phthalate (DEHP), which is known to the State of California to cause birth defects or other reproductive harm. For more information go to www.P65Warnings.ca.gov.

## **SAVING WATER** SAVING MONEY



Make apartment units more water and energy efficient. Install low-flow faucets, showerheads, and toilets to help reduce water use.

#### **Stop The Drops**

A leaky faucet that drips at the rate of one drip per second can waste more than 3,000 gallons per year.\* That's enough water for about 180 showers. Trust us to have the tools and repair parts you need to fix the leaks.

#### **Reduce Water Use By Doing The Following:**

- 1. Repair or replace leaky toilets and faucets
- 2. Replace 2.5 or 2.2 GPM showerheads with low-flow 2.0 to 1.5 GPM models
- 3. Look for WaterSense®-labeled plumbing products that meet EPA standards for water efficiency and performance











\* Source: epa.gov/watersense/fix-leak-week ▲ WARNING 1: Cancer - www.P65Warnings.ca.gov.

# **BATHROOM UPDATES**THAT RESIDENTS APPRECIATE





#### Fluidmaster® Sure-Fit® **Plastic Toilet Tank Lever** A CA Residents, See Warning 1 569881 White Handle







seasons Seasons® White Molded **Wood Round Beveled Quick** Release Hinge ⚠ CA Residents, See Warning 3 131706



Seasons® Raleigh Widespread **Two Handle Bath Faucet** 158085

seasons



Fluidmaster. Fluidmaster® Better-Than-Wax™ **Wax-Free Seal**  ⚠ CA Residents, See Warning 1 844970

seasons

Seasons® Seabrook™ Toilet

776616 1.28 GPF Tank

△ CA Residents, See Warning 2 776619 Elongated Bowl with SL Footprint

776618 Round Bowl with XL Footprint (not shown)





Fluidmaster<sup>®</sup> **400A Toilet** Fill Valve 754116

♠ Fluidmaster

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### **ONE SUPPLIER FOR ALL** YOUR PROPERTY NEEDS

Money-saving contract pricing. Time-saving business tools. Only HD Supply delivers the products, services, and support you need to operate efficiently, control costs, and keep your staff and those they serve safe.

#### THOUSANDS OF PRODUCTS IN STOCK

Enjoy the convenience of free, next-day delivery.<sup>†</sup>

#### 360° PRODUCT & SERVICE SUPPORT

Rely on us to help you find the right solution, whatever your project.



OUR MOST POWERFUL SHOPPING TOOL IS IN YOUR POCKET

#### **SHOP, SEARCH, & SAVE**

The HD Supply Solutions™ App has earned 4.8/5 stars as of 3/23/22 in the App Store. Download today and get award-winning access to pricing and product information, like:

- How to save with programs like Buy More & Save
- · Real-time product availability
- Push notifications, which will give you the most up-to-date information



### SAVE 10% TODAY AND 2% THEREAFTER\* EASY SUBSCRIPTIONS

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\*\*Toll most orders to most areas.\*\*

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