Contact Number: 847-537-0344

Email Address: debra.lee@hp.com



## **Request for Vendor Contract Update**

Pursuant to the terms of your awarded vendor contract, all vendors must notify and receive approval from Region 4/OMNIA Partners, Public Sector when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4. Region 4 reserves the right to accept or reject any request. hereby provides notice of the following update to HP Inc. Technology Solutions, Products and R210403 Contract number: on this date <u>1/24/2023</u>. Contract Title Instructions: Vendors must check all that may apply and shall provide supporting documentation. Place your initials next to each item to confirm that documents are indeed included. Request received without supporting documentation will be returned. Be sure to sign prior to submitting your update for approval. This form is not intended for use if there is a material change in operations, which may adversely affect members, i.e. assignment, bankruptcy, change of ownership, merger, etc. Please contact a member of the OMNIA Partners Contracting Team to request a "Notice of Material Change to Vendor Contract" form. X Price Update **Authorized Distributors/Dealers** DL Supporting Documentation Addition (see list at the bottom of this sheet) Deletion Supporting Documentation **Discontinued Products/Services**  $\mathbf{X}$ **Products/Services Supporting Documentation** X New Addition X Update Only X Supporting Documentation Other \_\_\_\_ П **States/Territories** Supporting Documentation Supporting Documentation Notes: Vendor may include other notes regarding the contract update here: (attach another page if necessary). Request to add services to support HP branded products. 2nd tab to the existing HP OMNIA Partners MPS Price Book to include not to exceed CPC services pricing to supporting Toshiba branded products. 1/25/2023 | 8:42 AM CST Debra Lee Approved Date Submitted By: Title: Director, Public Sector Contract Management Denied Date \_\_\_\_\_

Robert Eingelmann

#### **ATTACHMENT A**

The Managed Print Solutions contract number R171402 will be merged into the Technology Solutions, Products and Services contract number R210403 as detailed below.

- 1. Purchases of Technology Solutions, Products and Services will be governed by the following documents for contract number R210403:
  - A. Executive Summary
    - Executive Summary
    - Pricing
    - <u>Due Diligence</u>
  - B. Master Agreement Documents
    - Official Signed Contract
    - Contract Award Documents
    - Contract Award Letter
    - All Change Orders
  - C. Response Evaluation
    - Supplier Response to RFP
    - Evaluation Documents
  - D. Solicitation Process
    - Original RFP Document
    - RFP Addendum 1
    - RFP Ouestions and Answers
    - Proof of Publication
    - RFP Request List
    - RFP Opening Documents
- 2. Purchases of Managed Print Solutions will be governed by the following documents for contract number R171402:
  - A. Executive Summary
    - Executive Summary
  - B. Master Agreement Documents
    - Official Signed Contract
    - Award Letter
    - Contract Renewal 1
    - Contract Renewal 2
    - Contract Award Documents (Board Recommendation, Contract Approval, and Multiple Award Justification)
    - Contract Update #1 SOW Additions
    - All Change Orders

### C. Response Evaluation

- Response Evaluation Summary
- AZ Compliance Questionnaire

#### D. Solicitation Process

- Determination for RFP
- Original RFP Document
- RFP Addendum 1
- RFP Addendum 2
- Proof of Publication
- RFP Request List
- RFP Opening Documents (Time Stamped Responses, Response Receipt List, and RFP Opening Sign In Sheet)

# **OMNIA PARTNERS TECHNOLOGY MPS Services (HP branded)**

Managed Print Services ("MPS"): Full Managed Print Services - Includes toner and ink cartridges, maintenance kits, parts, and repairs. Essential Support ("ES"): Toner Only - Includes toner and ink cartridges drop shipped to Customer's dock.

- Offered as "Not to Exceed" pricing.
  HP agrees that CPP pricing will be at least 17% off list.
  New devices added to portfolio will also be at least 17% off list.
  CPPs do NOT include value added services such as JetAdvantage Insights, Client Management or additional solutions, including but not limited to, Jet Advantage Security Manager, HP Access Control, Remote Management Services, Case Exchange Service, and Papercut.

Engine Name HP 1010	Meter Mono	MPS LIST \$0.0671	MPS NIPA/OMNIA \$0.0530	ES LIST \$0.0568	ES NIPA/OMNIA \$0.0448
HP 1012	Mono	\$0.0671	\$0.0530	\$0.0568	\$0.0448
HP 1018	Mono	\$0.0606	\$0.0478	\$0.0568	\$0.0448
HP 1020	Mono	\$0.0671	\$0.0530	\$0.0568	\$0.0448
HP 1022 HP 1160	Mono Mono	\$0.0671 \$0.0700	\$0.0530 \$0.0552	\$0.0568 \$0.0489	\$0.0448 \$0.0386
HP 1300	Mono	#N/A	#N/A	\$0.0282	\$0.0222
HP 1320	Mono	\$0.0431	\$0.0340	\$0.0357	\$0.0282
HP 2420	Mono	\$0.0416	\$0.0329	\$0.0272	\$0.0215
HP 2430 HP 3015	Mono Mono	\$0.0416 #N/A	\$0.0329 #N/A	\$0.0272 \$0.0282	\$0.0215 \$0.0222
HP 3030	Mono	\$0.0671	\$0.0530	\$0.0262	\$0.0364
HP 3050	Mono	\$0.0682	\$0.0538	\$0.0461	\$0.0364
HP 3052	Mono	\$0.0682	\$0.0538	\$0.0461	\$0.0364
HP 3055	Mono	\$0.0682	\$0.0538	\$0.0461	\$0.0364
HP 3390 HP 3600	Mono Black	\$0.0682 \$0.0337	\$0.0538 \$0.0266	\$0.0453 \$0.0192	\$0.0358 \$0.0151
HP 3600	Color	\$0.1747	\$0.1379	\$0.1603	\$0.1266
HP 4200	Mono	\$0.0236	\$0.0186	\$0.0176	\$0.0139
HP 4240	Mono	\$0.0210	\$0.0166	\$0.0134	\$0.0106
HP 4250 HP 4345	Mono Mono	\$0.0210 \$0.0210	\$0.0166 \$0.0166	\$0.0134 \$0.0131	\$0.0106 \$0.0104
HP 4350	Mono	\$0.0210	\$0.0166	\$0.0131	\$0.0104
HP 4700	Black	\$0.0296	\$0.0234	\$0.0236	\$0.0186
HP 4700	Color	\$0.1276	\$0.1008	\$0.1217	\$0.0961
HP 5200	Mono	\$0.0282	\$0.0222	\$0.0216 \$0.0176	\$0.0171
HP 5550 HP 5550	Black Color	\$0.0262 \$0.1197	\$0.0207 \$0.0945	\$0.0176 \$0.1111	\$0.0139 \$0.0877
HP 9000	Mono	\$0.0210	\$0.0945	\$0.0139	\$0.0077
HP 9040	Mono	\$0.0162	\$0.0128	\$0.0091	\$0.0073
HP 9050	Mono	\$0.0210	\$0.0166	\$0.0091	\$0.0073
HP CM1015 HP CM1015	Black Color	\$0.0779 \$0.3225	\$0.0615 \$0.2546	\$0.0494 \$0.2942	\$0.0390 \$0.2322
HP CM1015 HP CM1017	Black	\$0.3225 \$0.0779	\$0.2546 \$0.0615	\$0.2942 \$0.0494	\$0.2322 \$0.0390
HP CM1017	Color	\$0.3225	\$0.2546	\$0.2942	\$0.2322
HP CM1312	Black	\$0.0779	\$0.0615	\$0.0473	\$0.0373
HP CM1312	Color	\$0.3225	\$0.2546	\$0.2594	\$0.2049
HP CM1415 HP CM1415	Black Color	\$0.0645 \$0.2690	\$0.0509 \$0.2122	\$0.0390 \$0.2433	\$0.0308 \$0.1920
HP CM2320	Black	\$0.0444	\$0.0350	\$0.0317	\$0.0250
HP CM2320	Color	\$0.2084	\$0.1645	\$0.1957	\$0.1545
HP CM3530	Black	\$0.0309	\$0.0244	\$0.0127	\$0.0101
HP CM3530 HP CM4540	Color Black	\$0.1290 \$0.0228	\$0.1019 \$0.0180	\$0.1109 \$0.0118	\$0.0876 \$0.0094
HP CM4540	Color	\$0.1032	\$0.0815	\$0.0858	\$0.0677
HP CP1215	Black	\$0.0700	\$0.0552	\$0.0473	\$0.0373
HP CP1215	Color	\$0.2822	\$0.2228	\$0.2594	\$0.2049
HP CP1515	Black	\$0.0700	\$0.0552	\$0.0473	\$0.0373
HP CP1515 HP CP2025	Color Black	\$0.2822 \$0.0416	\$0.2228 \$0.0329	\$0.2594 \$0.0218	\$0.2049 \$0.0173
HP CP2025	Color	\$0.1950	\$0.1539	\$0.0210	\$0.0757
HP CP3525	Black	\$0.0296	\$0.0234	\$0.0246	\$0.0194
HP CP3525	Color	\$0.1276	\$0.1008	\$0.1032	\$0.0815
HP CP4025 HP CP4025	Black Color	\$0.0255 \$0.1129	\$0.0202 \$0.0891	\$0.0218 \$0.0926	\$0.0173 \$0.0731
HP CP4525	Black	\$0.0255	\$0.0202	\$0.0925	\$0.0731
HP CP4525	Color	\$0.1129	\$0.0891	\$0.0961	\$0.0759
HP CP5225	Black	\$0.0282	\$0.0222	\$0.0241	\$0.0190
HP CP5225	Color	\$0.1507	\$0.1189	\$0.1465	\$0.1156 \$0.0138
HP CP5525 HP CP5525	Black Color	\$0.0249 \$0.1102	\$0.0197 \$0.0870	\$0.0175 \$0.0996	\$0.0138 \$0.0786
HP E40040	Mono	\$0.0147	\$0.0116	\$0.0129	\$0.0102
HP E40040	Mono	\$0.0147	\$0.0116	\$0.0129	\$0.0102
HP E42540	Mono	\$0.0168	\$0.0133	\$0.0129	\$0.0102
HP E45028 HP E45028	Black Color	\$0.0209 \$0.0808	\$0.0165 \$0.0637	\$0.0142 \$0.0780	\$0.0112 \$0.0616
HP E47528	Black	\$0.0168	\$0.0037	\$0.0780	\$0.0010
HP E47528	Color	\$0.0808	\$0.0637	\$0.0780	\$0.0616
HP E50045	Mono	\$0.0121	\$0.0096	\$0.0088	\$0.0071
HP E50145 HP E52545	Mono Mono	\$0.0121 \$0.0127	\$0.0096 \$0.0101	\$0.0084 \$0.0088	\$0.0068 \$0.0071
HP E52545 HP E52645	Mono	\$0.0127	\$0.0101	\$0.0088	\$0.0071
HP E55040	Black	\$0.0147	\$0.0116	\$0.0085	\$0.0069
HP E55040	Color	\$0.0671	\$0.0530	\$0.0602	\$0.0474
HP E57540	Black	\$0.0147 \$0.0671	\$0.0116 \$0.0530	\$0.0085 \$0.0603	\$0.0069 \$0.0474
HP E57540 HP E60055	Color Mono	\$0.0671 \$0.0093	\$0.0530 \$0.0074	\$0.0602 \$0.0044	\$0.0474 \$0.0036
HP E60065	Mono	\$0.0093	\$0.0074	\$0.0044	\$0.0034
HP E60075	Mono	\$0.0093	\$0.0074	\$0.0041	\$0.0033
HP E60155	Mono	\$0.0093	\$0.0074	\$0.0045	\$0.0037
HP E60165 HP E60175	Mono Mono	\$0.0093 \$0.0093	\$0.0074 \$0.0074	\$0.0044 \$0.0042	\$0.0036 \$0.0034
HP E62555	Mono	\$0.0093	\$0.0074	\$0.0042	\$0.0034
HP E62565	Mono	\$0.0093	\$0.0074	\$0.0046	\$0.0038
HP E62575	Mono	\$0.0093	\$0.0074	\$0.0044	\$0.0036
HP E62655	Mono	\$0.0093	\$0.0074	\$0.0046	\$0.0038
HP E62665 HP E65050	Mono Black	\$0.0093 \$0.0131	\$0.0074 \$0.0104	\$0.0044 \$0.0111	\$0.0036 \$0.0087
HP E65050	Color	\$0.0606	\$0.0478	\$0.0509	\$0.0402
HP E65060	Black	\$0.0131	\$0.0104	\$0.0048	\$0.0040
HP E65060	Color	\$0.0606	\$0.0478	\$0.0524	\$0.0414
HP E65150	Black	\$0.0131	\$0.0104	#N/A	#N/A
HP E65150 HP E65160	Color Black	\$0.0606 \$0.0131	\$0.0478 \$0.0104	#N/A \$0.0048	#N/A \$0.0040
HP E65160	Color	\$0.0131	\$0.0104	\$0.0524	\$0.0040
		-	\$0.0104	\$0.0073	\$0.0057
HP E67550	Black	\$0.0131	φ0.0104	Ψ0.0073	φυ.υυστ
HP E67550 HP E67550 HP E67560	Color Black	\$0.0606 \$0.0131	\$0.0104 \$0.0478 \$0.0104	\$0.0539 \$0.0070	\$0.0037 \$0.0425 \$0.0054

<b>Engine Name</b>	Meter	MPS LIST	MPS NIPA/OMNIA	ES LIST	ES NIPA/OMNIA
HP E67560	Color	\$0.0606	\$0.0478	\$0.0514	\$0.0405
HP E67650	Black	\$0.0131	\$0.0104	\$0.0042	\$0.0034
HP E67650	Color	\$0.0606	\$0.0478	\$0.0539	\$0.0425
HP E67660	Black	\$0.0131	\$0.0104	\$0.0040	\$0.0032
HP E67660	Color	\$0.0606	\$0.0478	\$0.0514	\$0.0405
HP E72425	Mono	\$0.0122	\$0.0097	\$0.0042	\$0.0034
HP E72430	Mono	\$0.0122	\$0.0097	\$0.0041	\$0.0033
HP E72525 HP E72530	Mono Mono	\$0.0090 \$0.0090	\$0.0072 \$0.0072	\$0.0034 \$0.0034	\$0.0026 \$0.0026
HP E72535	Mono	\$0.0090	\$0.0072	\$0.0034	\$0.0026
HP E73130	Mono	\$0.0090	\$0.0072	#N/A	#N/A
HP E73135	Mono	\$0.0108	\$0.0084	#N/A	#N/A
HP E73140	Mono	\$0.0108	\$0.0084	#N/A	#N/A
HP E75160	Black	\$0.0080	\$0.0064	\$0.0046	\$0.0038
HP E75160	Color	\$0.0361	\$0.0284	\$0.0296	\$0.0234
HP E75245	Black	\$0.0162	\$0.0128	\$0.0070	\$0.0054
HP E75245	Color	\$0.0606	\$0.0478	\$0.0494	\$0.0390
HP E77422	Black	\$0.0082	\$0.0066	\$0.0042	\$0.0034
HP E77422	Color	\$0.0578	\$0.0456	\$0.0444	\$0.0350
HP E77428	Black	\$0.0082	\$0.0066	\$0.0040	\$0.0032
HP E77428	Color	\$0.0578	\$0.0456	\$0.0422	\$0.0333
HP E77650 HP E77650	Black	\$0.0085 \$0.0361	\$0.0069 \$0.0284	\$0.0048 \$0.0311	\$0.0040 \$0.0245
HP E77660	Color Black	\$0.0361	\$0.0264	\$0.0311	\$0.0245
HP E77660	Color	\$0.0361	\$0.0284	\$0.0296	\$0.0038
HP E77822	Black	\$0.0080	\$0.0064	\$0.0042	\$0.0034
HP E77822	Color	\$0.0538	\$0.0424	\$0.042	\$0.0034
HP E77825	Black	\$0.0080	\$0.0064	\$0.0040	\$0.0032
HP E77825	Color	\$0.0538	\$0.0424	\$0.0383	\$0.0302
HP E77830	Black	\$0.0080	\$0.0064	\$0.0040	\$0.0032
HP E77830	Color	\$0.0538	\$0.0424	\$0.0383	\$0.0302
HP E78223	Black	\$0.0082	\$0.0066	\$0.0016	\$0.0016
HP E78223	Color	\$0.0578	\$0.0456	\$0.0423	\$0.0334
HP E78228	Black	\$0.0082	\$0.0066	\$0.0016	\$0.0016
HP E78228	Color	\$0.0578	\$0.0456 \$0.0064	\$0.0423	\$0.0334 \$0.0013
HP E78323 HP E78323	Black Color	\$0.0080 \$0.0538	\$0.0064 \$0.0424	\$0.0013 \$0.0372	\$0.0013 \$0.0293
HP E78323 HP E78325	Black	\$0.0538	\$0.0424 \$0.0064	\$0.0372	\$0.0293
HP E78325	Color	\$0.0538	\$0.0424	\$0.0013	\$0.0293
HP E78330	Black	\$0.0080	\$0.0064	\$0.0012	\$0.0293
HP E78330	Color	\$0.0538	\$0.0424	\$0.0372	\$0.0293
HP E78625	Black	\$0.0087	\$0.0070	#N/A	#N/A
HP E78625	Color	\$0.0450	\$0.0355	#N/A	#N/A
HP E78630	Black	\$0.0087	\$0.0070	#N/A	#N/A
HP E78630	Color	\$0.0450	\$0.0355	#N/A	#N/A
HP E78635	Black	\$0.0087	\$0.0070	#N/A	#N/A
HP E78635 HP E82540	Color	\$0.0471	\$0.0372	#N/A	#N/A
HP E82550	Mono Mono	\$0.0068 \$0.0068	\$0.0052 \$0.0052	\$0.0038 \$0.0037	\$0.0030 \$0.0029
HP E82560	Mono	\$0.0068	\$0.0052	\$0.0037	\$0.0029
HP E82650	Mono	\$0.0100	\$0.0079	#N/A	#N/A
HP E82660	Mono	\$0.0100	\$0.0079	#N/A	#N/A
HP E82670	Mono	\$0.0093	\$0.0074	#N/A	#N/A
HP E85055	Black	\$0.0122	\$0.0097	\$0.0070	\$0.0054
HP E85055	Color	\$0.0578	\$0.0456	\$0.0485	\$0.0383
HP E87640	Black	\$0.0068	\$0.0052	\$0.0038	\$0.0030
HP E87640	Color	\$0.0471	\$0.0372	\$0.0352	\$0.0278
HP E87650 HP E87650	Black Color	\$0.0068 \$0.0464	\$0.0052 \$0.0366	\$0.0037 \$0.0337	\$0.0029 \$0.0266
HP E87660	Black	\$0.0464	\$0.0360	\$0.0337	\$0.0200
HP E87660	Color	\$0.0457	\$0.0361	\$0.0320	\$0.0252
HP E87740	Black	\$0.0078	\$0.0062	#N/A	#N/A
HP E87740	Color	\$0.0403	\$0.0318	#N/A	#N/A
HP E87750	Black	\$0.0078	\$0.0062	#N/A	#N/A
HP E87750	Color	\$0.0403	\$0.0318	#N/A	#N/A
HP E87760	Black	\$0.0078	\$0.0062	#N/A	#N/A
HP E87760	Color	\$0.0403	\$0.0318	#N/A	#N/A
HP E87770	Black	\$0.0076	\$0.0060	#N/A	#N/A
HP E87770	Color	\$0.0376	\$0.0297	#N/A	#N/A
HP M102 HP M1212	Mono Mono	\$0.0538 #N/A	\$0.0424 #N/A	\$0.0485 \$0.0386	\$0.0383 \$0.0305
HP M1212 HP M1217	Mono	#N/A \$0.0606	#N/A \$0.0478	\$0.0386	\$0.0305 \$0.0244
HP M127	Mono	\$0.0606	\$0.0478	\$0.0309	\$0.0244
HP M130	Mono	\$0.0565	\$0.0361	\$0.0485	\$0.0343
HP M1522	Mono	\$0.0606	\$0.0478	\$0.0473	\$0.0373
HP M1536	Mono	\$0.0484	\$0.0382	\$0.0441	\$0.0349
HP M177	Black	\$0.1049	\$0.0827	\$0.0671	\$0.0530
HP M177	Color	\$0.3090	\$0.2440	\$0.2552	\$0.2016
HP M180	Black	\$0.0620	\$0.0488	\$0.0525	\$0.0415
HP M180	Color	\$0.2445	\$0.1931	\$0.2355 \$0.0341	\$0.1858 \$0.0260
HP M201 HP M203	Mono Mono	\$0.0484 \$0.0403	\$0.0382 \$0.0318	\$0.0341 \$0.0309	\$0.0269 \$0.0244
HP M225	Mono	\$0.0403	\$0.0316	\$0.0309	\$0.0244
HP M227	Mono	\$0.0420	\$0.0331	\$0.0309	\$0.0209
HP M251	Black	\$0.0551	\$0.0435	\$0.0439	\$0.0247
HP M251	Color	\$0.2286	\$0.1804	\$0.1807	\$0.1426
HP M252	Black	\$0.0591	\$0.0467	\$0.0439	\$0.0347
HP M252	Color	\$0.2433	\$0.1920	\$0.1807	\$0.1426
HP M254	Black	\$0.0350	\$0.0276	\$0.0249	\$0.0197
HP M254	Color	\$0.1613	\$0.1273	\$0.1237	\$0.0977
HP M2727	Mono	\$0.0337 \$0.0538	\$0.0266 \$0.0424	\$0.0266 \$0.0337	\$0.0210 \$0.0266
HP M276 HP M276	Black Color	\$0.0538 \$0.2354	\$0.0424 \$0.1857	\$0.0337 \$0.2135	\$0.0266 \$0.1685
HP M277	Black	\$0.2354	\$0.0424	\$0.0350	\$0.0276
HP M277	Color	\$0.2354	\$0.1857	\$0.2122	\$0.1675
HP M281	Black	\$0.0337	\$0.0266	\$0.0277	\$0.0218
HP M281	Color	\$0.1613	\$0.1273	\$0.1554	\$0.1227
HP M283	Black	\$0.0343	\$0.0271	#N/A	#N/A
HP M283	Color	\$0.1410	\$0.1114	#N/A	#N/A
HP M3027	Mono	\$0.0262	\$0.0207	\$0.0181	\$0.0143
HP M3035 HP M375	Mono	\$0.0262 \$0.0337	\$0.0207 \$0.0266	\$0.0181 \$0.0218	\$0.0143 \$0.0173
HP M375 HP M375	Black Color	\$0.0337 \$0.1613	\$0.0266 \$0.1273	\$0.0218 \$0.1467	\$0.0173 \$0.1158
HP M375 HP M377	Black	\$0.1613	\$0.1273 \$0.0212	\$0.1467	\$0.1158
HP M377	Color	\$0.0209	\$0.1008	\$0.0224	\$0.0964
HP M401	Mono	\$0.0269	\$0.0212	\$0.0203	\$0.0160
HP M402	Mono	\$0.0228	\$0.0180	\$0.0180	\$0.0142
HP M404	Mono	\$0.0215	\$0.0170	\$0.0172	\$0.0136
HP M406	Mono	\$0.0209	\$0.0165	\$0.0172	\$0.0136
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Engine Name	Meter	MPS LIST	MPS NIPA/OMNIA	ES LIST	ES NIPA/OMNIA
HP M425	Mono	\$0.0262	\$0.0207	\$0.0203	\$0.0160
HP M426 HP M428	Mono Mono	\$0.0209 \$0.0194	\$0.0165 \$0.0153	\$0.0180 \$0.0172	\$0.0142 \$0.0136
HP M430	Mono	\$0.0194	\$0.0153	\$0.0172	\$0.0136
HP M4345	Mono	\$0.0175	\$0.0138	\$0.0131	\$0.0104
HP M451 HP M451	Black Color	\$0.0337 \$0.1478	\$0.0266 \$0.1167	\$0.0228 \$0.1226	\$0.0180 \$0.0966
HP M452	Black	\$0.0269	\$0.0212	\$0.0224	\$0.0300
HP M452	Color	\$0.1009	\$0.0796	\$0.0964	\$0.0761
HP M454 HP M454	Black Color	\$0.0269 \$0.1009	\$0.0212 \$0.0796	\$0.0167 \$0.0925	\$0.0132 \$0.0730
HP M455	Black	\$0.0242	\$0.0191	\$0.0923	\$0.0730
HP M455	Color	\$0.0954	\$0.0753	\$0.0925	\$0.0730
HP M4555 HP M475	Mono Black	\$0.0175 \$0.0350	\$0.0138 \$0.0276	\$0.0134 \$0.0218	\$0.0106 \$0.0173
HP M475	Color	\$0.0350	\$0.1167	\$0.0216	\$0.0173
HP M476	Black	\$0.0350	\$0.0276	\$0.0225	\$0.0178
HP M476 HP M477	Color Black	\$0.1478 \$0.0242	\$0.1167 \$0.0191	\$0.1353 \$0.0224	\$0.1069 \$0.0177
HP M477	Color	\$0.1009	\$0.0796	\$0.0224	\$0.0761
HP M479	Black	\$0.0228	\$0.0180	\$0.0167	\$0.0132
HP M479 HP M480	Color Black	\$0.0954 \$0.0221	\$0.0753 \$0.0175	\$0.0925 \$0.0167	\$0.0730 \$0.0132
HP M480	Color	\$0.0221	\$0.0732	\$0.0107	\$0.0730
HP M501	Mono	\$0.0209	\$0.0165	\$0.0197	\$0.0155
HP M5035 HP M506	Mono Mono	\$0.0337 \$0.0175	\$0.0266 \$0.0138	\$0.0134 \$0.0126	\$0.0106 \$0.0100
HP M506m	Mono	\$0.0175	\$0.0138	\$0.0126	\$0.0100
HP M507	Mono	\$0.0162	\$0.0128	\$0.0151	\$0.0119
HP M521 HP M521m	Mono Mono	\$0.0209 \$0.0175	\$0.0165 \$0.0138	\$0.0111 \$0.0111	\$0.0087 \$0.0087
HP M525	Mono	\$0.0175	\$0.0138	\$0.0111	\$0.0087
HP M525m	Mono	\$0.0175	\$0.0138	\$0.0111	\$0.0087
HP M527 HP M527m	Mono Mono	\$0.0181 \$0.0181	\$0.0143 \$0.0143	\$0.0126 \$0.0126	\$0.0100 \$0.0100
HP M528	Mono	\$0.0181	\$0.0143	\$0.0126	\$0.0100
HP M551	Black	\$0.0242	\$0.0191	\$0.0134	\$0.0106
HP M551 HP M553	Color Black	\$0.1142 \$0.0187	\$0.0902 \$0.0148	\$0.0793 \$0.0116	\$0.0626 \$0.0092
HP M553	Color	\$0.0187	\$0.0148	\$0.0116	\$0.0092 \$0.0579
HP M553m	Black	\$0.0187	\$0.0148	\$0.0109	\$0.0085
HP M553m HP M554	Color Black	\$0.0808 \$0.0187	\$0.0637 \$0.0148	\$0.0733 \$0.0112	\$0.0579 \$0.0088
HP M554	Color	\$0.0808	\$0.0637	\$0.0744	\$0.0587
HP M555	Black	\$0.0187	\$0.0148	\$0.0112	\$0.0088
HP M555 HP M570	Color Black	\$0.0808 \$0.0221	\$0.0637 \$0.0175	\$0.0744 \$0.0141	\$0.0587
HP M570	Color	\$0.0221	\$0.0175 \$0.0690	\$0.0793	\$0.0111 \$0.0626
HP M570m	Black	\$0.0215	\$0.0170	\$0.0141	\$0.0111
HP M570m	Color	\$0.0860	\$0.0679	\$0.0793	\$0.0626
HP M575 HP M575	Black Color	\$0.0309 \$0.1049	\$0.0244 \$0.0827	\$0.0141 \$0.0793	\$0.0111 \$0.0626
HP M575m	Black	\$0.0215	\$0.0170	\$0.0141	\$0.0111
HP M575m	Color	\$0.0860	\$0.0679	\$0.0793	\$0.0626
HP M577 HP M577	Black Color	\$0.0221 \$0.0874	\$0.0175 \$0.0690	\$0.0116 \$0.0808	\$0.0092 \$0.0637
HP M577m	Black	\$0.0187	\$0.0148	\$0.0116	\$0.0092
HP M577m	Color	\$0.0808	\$0.0637	\$0.0562	\$0.0444
HP M578 HP M578	Black Color	\$0.0215 \$0.0847	\$0.0170 \$0.0668	\$0.0112 \$0.0793	\$0.0088 \$0.0626
HP M601	Mono	\$0.0203	\$0.0160	\$0.0187	\$0.0148
HP M602	Mono	\$0.0147	\$0.0116 \$0.0116	\$0.0134	\$0.0106 \$0.0106
HP M603 HP M604	Mono Mono	\$0.0147 \$0.0199	\$0.0116 \$0.0157	\$0.0134 \$0.0158	\$0.0106 \$0.0125
HP M605	Mono	\$0.0127	\$0.0101	\$0.0082	\$0.0066
HP M605m	Mono	\$0.0115	\$0.0091	\$0.0082	\$0.0066 \$0.0066
HP M606 HP M606m	Mono Mono	\$0.0127 \$0.0115	\$0.0101 \$0.0091	\$0.0082 \$0.0082	\$0.0066
HP M607	Mono	\$0.0121	\$0.0096	\$0.0073	\$0.0057
HP M608 HP M609	Mono	\$0.0121 \$0.0121	\$0.0096 \$0.0096	\$0.0073 \$0.0073	\$0.0057 \$0.0057
HP M610	Mono Mono	\$0.0121	\$0.0096	\$0.0073	\$0.0057
HP M611	Mono	\$0.0121	\$0.0096	\$0.0073	\$0.0057
HP M612 HP M630	Mono Mono	\$0.0115 \$0.0133	\$0.0091 \$0.0105	\$0.0073 \$0.0082	\$0.0057 \$0.0066
HP M630m	Mono	\$0.0133	\$0.0105	\$0.0082	\$0.0066
HP M631	Mono	\$0.0133	\$0.0105	\$0.0073	\$0.0057
HP M632 HP M633	Mono Mono	\$0.0133 \$0.0133	\$0.0105 \$0.0105	\$0.0073 \$0.0073	\$0.0057 \$0.0057
HP M634	Mono	\$0.0126	\$0.0100	\$0.0072	\$0.0056
HP M635	Mono	\$0.0126	\$0.0100	\$0.0073	\$0.0057
HP M636 HP M651	Mono Black	\$0.0126 \$0.0162	\$0.0100 \$0.0128	\$0.0060 \$0.0108	\$0.0047 \$0.0084
HP M651	Color	\$0.0779	\$0.0615	\$0.0645	\$0.0509
HP M651m	Black	\$0.0147	\$0.0116	\$0.0108	\$0.0084
HP M651m HP M652	Color Black	\$0.0671 \$0.0147	\$0.0530 \$0.0116	\$0.0645 \$0.0060	\$0.0509 \$0.0047
HP M652	Color	\$0.0741	\$0.0584	\$0.0408	\$0.0321
HP M653	Black	\$0.0147	\$0.0116	\$0.0060	\$0.0047
HP M653 HP M680	Color Black	\$0.0741 \$0.0162	\$0.0584 \$0.0128	\$0.0408 \$0.0121	\$0.0321 \$0.0096
HP M680	Color	\$0.0162	\$0.0637	\$0.0121	\$0.0521
HP M680m	Black	\$0.0147	\$0.0116	\$0.0121	\$0.0096
HP M680m HP M681	Color Black	\$0.0671 \$0.0155	\$0.0530 \$0.0122	\$0.0661 \$0.0093	\$0.0521 \$0.0074
HP M681	Color	\$0.0155	\$0.0122	\$0.0093	\$0.0074
HP M682	Black	\$0.0145	\$0.0114	\$0.0093	\$0.0074
HP M682 HP M712	Color	\$0.0741 \$0.0131	\$0.0584 \$0.0104	\$0.0642	\$0.0506 \$0.0074
HP M712 HP M725	Mono Mono	\$0.0131 \$0.0162	\$0.0104 \$0.0128	\$0.0093 \$0.0093	\$0.0074 \$0.0074
HP M725m	Mono	\$0.0131	\$0.0104	\$0.0093	\$0.0074
HP M750	Black	\$0.0249 \$0.0041	\$0.0197 \$0.0743	\$0.0115 \$0.0572	\$0.0091 \$0.0451
HP M750 HP M751	Color Black	\$0.0941 \$0.0249	\$0.0743 \$0.0197	\$0.0572 \$0.0087	\$0.0451 \$0.0070
HP M751	Color	\$0.0874	\$0.0690	\$0.0713	\$0.0563
HP M775	Black	\$0.0211	\$0.0167	\$0.0134	\$0.0106
HP M775 HP M775m	Color Black	\$0.0874 \$0.0198	\$0.0690 \$0.0156	\$0.0700 \$0.0134	\$0.0552 \$0.0106
HP M775m	Color	\$0.0706	\$0.0557	\$0.0700	\$0.0552

Engine Name	Meter	MPS LIST	MPS NIPA/OMNIA	ES LIST	ES NIPA/OMNIA
HP M776 HP M776	Black Color	\$0.0211 \$0.0860	\$0.0167 \$0.0679	\$0.0082 \$0.0732	\$0.0066 \$0.0578
HP M806	Mono	\$0.0108	\$0.0084	\$0.0060	\$0.0047
HP M830 HP M830m	Mono Mono	#N/A \$0.0165	#N/A \$0.0130	\$0.0131 \$0.0060	\$0.0104 \$0.0047
HP M855	Black	\$0.0203	\$0.0160	\$0.000	\$0.0106
HP M855	Color	\$0.0853	\$0.0674	\$0.0727	\$0.0574
HP M856 HP M856	Black Color	\$0.0203 \$0.0847	\$0.0160 \$0.0668	\$0.0112 \$0.0744	\$0.0088 \$0.0587
HP M880	Black	\$0.0187	\$0.0148	\$0.0134	\$0.0106
HP M880	Color	\$0.0834	\$0.0658	\$0.0608	\$0.0480
HP M880m HP M880m	Black Color	\$0.0171 \$0.0691	\$0.0135 \$0.0546	\$0.0134 \$0.0608	\$0.0106 \$0.0480
HP M9040	Mono	\$0.0210	\$0.0166	\$0.0141	\$0.0111
HP M9050 HP OJP 8710	Mono Black	#N/A \$0.0779	#N/A \$0.0615	\$0.0114 \$0.0198	\$0.0090 \$0.0156
HP OJP 8710	Color	\$0.1410	\$0.1114	\$0.0968	\$0.0764
HP OJP 8720	Black	\$0.0779	\$0.0615	\$0.0187	\$0.0148
HP OJP 8720 HP OJP 8730	Color Black	\$0.1410 \$0.0779	\$0.1114 \$0.0615	\$0.0923 \$0.0180	\$0.0728 \$0.0142
HP OJP 8730	Color	\$0.1410	\$0.1114	\$0.0878	\$0.0693
HP OJP 8740 HP OJP 8740	Black Color	\$0.0779 \$0.1410	\$0.0615 \$0.1114	\$0.0171 \$0.0836	\$0.0135 \$0.0660
HP OJP X476	Black	\$0.0242	\$0.0191	\$0.0030	\$0.000
HP OJP X476	Color	\$0.1075	\$0.0849	\$0.0924	\$0.0729
HP OJP X555 HP OJP X555	Black Color	\$0.0121 \$0.0671	\$0.0096 \$0.0530	\$0.0080 \$0.0595	\$0.0064 \$0.0470
HP OJP X585	Black	\$0.0121	\$0.0096	\$0.0080	\$0.0064
HP OJP X585 HP OJP X585m	Color Black	\$0.0671 \$0.0108	\$0.0530 \$0.0084	\$0.0595 \$0.0080	\$0.0470 \$0.0064
HP OJP X585m HP OJP X585m	Color	\$0.0108 \$0.0671	\$0.0084 \$0.0530	\$0.0080 \$0.0595	\$0.0064
HP P1102	Mono	\$0.0606	\$0.0478	\$0.0000	\$0.0000
HP P1505 HP P1606	Mono Mono	#N/A \$0.0551	#N/A \$0.0435	\$0.0385 \$0.0441	\$0.0304 \$0.0349
HP P2014	Mono	\$0.0431	\$0.0340	\$0.0266	\$0.0210
HP P2015	Mono	\$0.0431	\$0.0340	\$0.0266	\$0.0210
HP P2015 HP P2035	Mono Mono	\$0.0431 \$0.0484	\$0.0340 \$0.0382	\$0.0266 \$0.0322	\$0.0210 \$0.0254
HP P2055	Mono	\$0.0431	\$0.0340	\$0.0274	\$0.0216
HP P3005 HP P3015	Mono Mono	\$0.0255 \$0.0203	\$0.0202 \$0.0160	\$0.0181 \$0.0175	\$0.0143 \$0.0138
HP P4014	Mono	\$0.0249	\$0.0197	\$0.0221	\$0.0175
HP P4015	Mono	\$0.0194	\$0.0153	\$0.0150	\$0.0118
HP P4515 HP P75050	Mono Black	\$0.0194 \$0.0102	\$0.0153 \$0.0080	\$0.0150 \$0.0046	\$0.0118 \$0.0038
HP P75050	Color	\$0.0591	\$0.0467	\$0.0507	\$0.0400
HP P75250 HP P75250	Black Color	\$0.0100	\$0.0079 \$0.0318	\$0.0034 \$0.0318	\$0.0026 \$0.0251
HP P77440	Black	\$0.0403 \$0.0102	\$0.0080	\$0.0015	\$0.0251
HP P77440	Color	\$0.0403	\$0.0318	\$0.0321	\$0.0253
HP P77740 HP P77740	Black Color	\$0.0102 \$0.0403	\$0.0080 \$0.0318	\$0.0050 \$0.0348	\$0.0042 \$0.0275
HP P77750	Black	\$0.0102	\$0.0080	\$0.0048	\$0.0040
HP P77750 HP P77760	Color	\$0.0403	\$0.0318	\$0.0332	\$0.0262
HP P77760	Black Color	\$0.0102 \$0.0403	\$0.0080 \$0.0318	\$0.0046 \$0.0315	\$0.0038 \$0.0249
HP P77940	Black	\$0.0102	\$0.0080	\$0.0046	\$0.0038
HP P77940 HP P77950	Color Black	\$0.0403 \$0.0102	\$0.0318 \$0.0080	\$0.0352 \$0.0044	\$0.0278 \$0.0036
HP P77950	Color	\$0.0403	\$0.0318	\$0.0337	\$0.0266
HP P77960	Black	\$0.0102	\$0.0080	\$0.0042	\$0.0034
HP P77960 HP Pro 4001	Color Mono	\$0.0403 \$0.0203	\$0.0318 \$0.0160	\$0.0320 #N/A	\$0.0252 #N/A
HP Pro 4101	Mono	\$0.0181	\$0.0143	#N/A	#N/A
HP PWE 556 HP PWE 556	Black Color	\$0.0121 \$0.0606	\$0.0096 \$0.0478	\$0.0048 \$0.0535	\$0.0040 \$0.0422
HP PWE 55650	Black	\$0.0119	\$0.0095	\$0.0048	\$0.0040
HP PWE 55650	Color	\$0.0471	\$0.0372	\$0.0399	\$0.0315
HP PWE 586 HP PWE 586	Black Color	\$0.0134 \$0.0606	\$0.0106 \$0.0478	\$0.0048 \$0.0535	\$0.0040 \$0.0422
HP PWE 58650	Black	\$0.0131	\$0.0104	\$0.0048	\$0.0040
HP PWE 58650 HP PWE 765	Color Black	\$0.0471 \$0.0108	\$0.0372 \$0.0084	\$0.0399 \$0.0066	\$0.0315 \$0.0050
HP PWE 765	Color	\$0.0510	\$0.0403	\$0.0440	\$0.0348
HP PWE 780	Black	\$0.0108	\$0.0084 \$0.0403	\$0.0066	\$0.0050 \$0.0348
HP PWE 780 HP PWE 785	Color Black	\$0.0510 \$0.0108	\$0.0403 \$0.0084	\$0.0440 \$0.0066	\$0.0348 \$0.0050
HP PWE 785	Color	\$0.0510	\$0.0403	\$0.0440	\$0.0348
HP PWP 452 HP PWP 452	Black Color	\$0.0162 \$0.0712	\$0.0128 \$0.0562	\$0.0100 \$0.0651	\$0.0079 \$0.0515
HP PWP 477	Black	\$0.0162	\$0.0362	\$0.0001	\$0.0079
HP PWP 477	Color	\$0.0712	\$0.0562	\$0.0651	\$0.0515
HP PWP 552 HP PWP 552	Black Color	\$0.0155 \$0.0671	\$0.0122 \$0.0530	\$0.0100 \$0.0651	\$0.0079 \$0.0515
HP PWP 55250	Black	\$0.0147	\$0.0116	\$0.0079	\$0.0063
HP PWP 55250 HP PWP 577	Color Black	\$0.0606 \$0.0155	\$0.0478 \$0.0122	\$0.0523 \$0.0073	\$0.0413 \$0.0057
HP PWP 577	Color	\$0.0155	\$0.0122	\$0.0073 \$0.0651	\$0.057
HP PWP 57750	Black	\$0.0187	\$0.0148	\$0.0079	\$0.0063
HP PWP 57750 HP PWP 750	Color Black	\$0.0606 \$0.0108	\$0.0478 \$0.0084	\$0.0523 \$0.0042	\$0.0413 \$0.0034
HP PWP 750	Color	\$0.0510	\$0.0403	\$0.0447	\$0.0352
HP PWP 755	Black	\$0.0108	\$0.0084	\$0.0042	\$0.0034
HP PWP 755 HP PWP 772	Color Black	\$0.0510 \$0.0108	\$0.0403 \$0.0084	\$0.0447 \$0.0042	\$0.0352 \$0.0034
HP PWP 772	Color	\$0.0565	\$0.0446	\$0.0447	\$0.0352
	Black	\$0.0108	\$0.0084 \$0.0403	\$0.0042 \$0.0447	\$0.0034 \$0.0352
HP PWP 774	Color	CU ULAU	- · · · · · · · · · · · · · ·	TO 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	カロロバウノ
HP PWP 774 HP PWP 774 HP PWP 779	Color Black	\$0.0510 \$0.0108	\$0.0084	\$0.0042	\$0.0034
HP PWP 774		<u> </u>			

### **OMNIA PARTNERS TECHNOLOGY MPS Services Pricing (Toshiba Branded)**

Managed Print Services ("MPS"): Full Managed Print Services - Includes toner and ink cartridges, maintenance kits, parts, and repairs. Essential Support ("ES"): Toner Only - Includes toner and ink cartridges drop shipped to Customer's dock.

- 1. Offered as "Not to Exceed" pricing.
- 2. HP agrees that CPP pricing will be at least 17% off list.
- 3. New devices added to portfolio will also be at least 17% off list.
- 4. CPPs do NOT include value added services such as JetAdvantage Insights, Client Management or additional solutions, including but not limited to, Jet Advantage Security Manager, HP Access Control, Remote Management Services, Case Exchange Service, and Papercut.

Description	Monthly Pages	Monthly Mono Pages	Monthly Color Pages	Color Mix	HW Purchase Option	Base Fee	Mono Click	Color Click
Solution- Toshiba e-STUDIO 5015AC	20,000	12,000	8,000	40.00%	Installed Base	131.46	0.00261	0.02169
Solution- Toshiba e-STUDIO 6506AC	60,000	36,000	24,000	40.00%	Installed Base	131.46	0.00283	0.02526
Solution- Toshiba e-STUDIO 5018A	30,000	30,000			Installed Base	127.14	0.00476	

Supplies - Direct Purchase						
<b>Product Description</b>	Purchase Opt	Net Price				
Toshiba e-STUDIO 5015AC						
(6LK52443000) Fuser	Direct Purchase	1,512.82				
(6LK56860000) Maintenance Kit	Direct Purchase	857.69				
(6LK50423000) Transfer Unit	Direct Purchase	1,184.62				
Toshiba e-STUDIO 5018A						
(6LK68070100) Fuser	Direct Purchase	969.23				
(6LK72105000) Maintenance Kit	Direct Purchase	633.33				
(6LK67102300) Black Drum	Direct Purchase	884.62				
Toshiba e-STUDIO 6506AC						
(6LK43607000) Yellow Developer	Direct Purchase	1,239.74				
(6LK43607200) Cyan Developer	Direct Purchase	1,239.74				
(6LK44124000) Fuser	Direct Purchase	2,060.26				
(6LK43607300) Black Developer	Direct Purchase	432.05				
(6LK43607100) Magenta Developer	Direct Purchase	1,239.74				