

## Technology Solutions, Products and Services

## HP Discount Schedule

Based on a discount off HP US List price

[https://government.hp.com/content\\_detail.aspx?contentid=1678](https://government.hp.com/content_detail.aspx?contentid=1678)

% off HP US List Price

**Handheld Products and Accessories**

HyperX	HyperX	15%
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**Notebooks**

Tablets	x2 1012	6%
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Value Notebooks	Chromebook; ProBook x360 11EE	3%
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Entry-Level Notebooks	2xx, 4xx	5%
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Mid-Range Notebooks	6xx	10%
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High-End Notebooks	7xx, 8xx, 10xx, Dragonfly, Z Book	14%
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Mobility Computing / Mobility 3 in 1 Configure to Order (CTO) Modules / Accessories	Elite x3, All Mobility 3 in 1 Modules,	6%
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Notebook & Tablet Configure to Order (CTO) Modules	All Notebook & Tablet models	5%
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Commercial VR Mobility	VR	5%
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Notebook & Tablet Options and Accessories	All Notebook & Tablet models	15%
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Notebook Accessories - Education Software	All Notebook & Tablet models	20%
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**Desktops/Workstations**

Entry-Level & Specialty Desktops (includes all AIO)	AIO, 2xx, 4xx	3%
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Mid-Range	Pro One 4xx/6xx, Pro Desk 4xx/6xx	6%
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High-End	Elite One 8xx/7xx, Elite Desk 8xx/7xx, Slice	14%
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Retail Solutions	rp Family, HP Digital Signage Displays	3%
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Desktop CTO Modules	All desktop product models	6%
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Desktop Options and Accessories	All desktop product models	15%
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Entry/ Value/ Mid-Range Workstations	Z1, Z2xx, Z4xx, Sprout, Z6xx	10%
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High-End Workstations	Z8xx	12%
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Workstation Configure to Order (CTO) Modules	All workstation models	10%
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Workstation Options and Accessories (Includes Virtual Reality)	All workstation models	12%
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**Thin Clients**

Thin Clients Desktop and Mobility	HP Thin Client txx Family, Notebook t Series	8%
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Options and Accessories	All thin client models	8%
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**Monitors**

Flat Panel Monitors, Workstation Monitors	Flat Panel Monitors, Workstation Monitors	3%
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Monitor Options and Accessories		8%
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**eSports/Gaming Equipment**

HP OMEN products and accessories		5%
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HP Poly		
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Poly Audio		
DocuSign Envelope ID: 62BB2AB0-2C73-4E5E-BEBA-23CCB54D7B60		
Poly Audio UDX101,UDX102,UDX103,UDX104,UDX105	Headsets	19%
Poly Audio Care Packs - Poly Service +		2%
Poly Audio Custom Services - Poly Elite Custom		2%
<b>Poly Video</b>		
Poly Video UDY104	Studio R30 Series, Studio USB Series, Studio USB/TC10 Kit, Studio R30/GC8 Kit, MTR PC	8%
Poly Video UDY105	Telehealth Station, Studio E70/TC10, Studio E70, Studio X30/TC8, Studio X30, Studio R30/TC10, Studio USB/GC8	14%
Poly Video UDY201	X70/TC8, Studio X70	14%
Poly Video UDY202	EE IV, G7500 w/EEIV, G7500	14%
Poly Video UDY303	Poly Studio P5	5%
Poly Video UDY301	P15 Series, P21 Series	8%
Poly Video Care Packs - Poly Service +		2%
Poly Video Custom Services - Poly Elite Custom		2%
<b>Poly Voice</b>		
Poly Voice UDZ104	Phone Accessories	15%
Poly Voice UDZ204	Edge B Series, Edge E Series, CCX Series, VVX Series, ROVE Series	17%
Poly Voice UDZ205	TRIO Series	19%
Poly Voice Care Packs - Poly Service +		2%
Poly Voice Custom Services - Poly Elite Custom		2%
<b>Print/MFD</b>		
Printers/MFD	All HP All-in-One, Multifunction, LaserJet, Inkjet, Large Format	28%
Scanners	Scanners	28%
Printer Options & Accessories	All Products	28%
Technology & Industry Solutions	Troy 3rd Party Print	28%
HP Print Software	Jet Advantage Workflow Software	28%
Print Security Hardware	Jet Advantage Hardware Solutions	28%
Managed Print	A3 Growth Copiers Managed	77%
PageWide Printers / Accessories	PageWide Printers - Managed Accessories - Managed	77%
	PageWide Printers - Transactional Accessories - Transactional	28%
PageWide XL	PageWide XL Bundles	25%
	PageWide XL 5xxx/6xxx	25%
	PageWide XL Accessories/Software	25%

Supplies	LaserJet Ink/Cartridge and associated Ink/Cartridge options	25%
	InkJet Ink/Cartridge and associated Ink/Cartridge options	20%
	DesignJet Ink/Cartridge and associated Ink/Cartridge options	23%
	Media Products	10%
<b>Calculators</b>		
Calculators	Calculators - PL 52	0%
<b>All HP Smart Buy/Promotions/Specials</b>		
All HP Smart Buy/Promotions/Specials	All HP branded products	1%
<b>Third Party Manufacturer Products</b>	Related to the scope	10%
<b>Services</b>		
Custom Services	Custom Services from HP directly or approved Servicing Subcontract; Services bundled with a Device (purchase or lease), Installation/de-installation, maintenance, support, training, migration, and optimization of products offered or supplied under the Master Price Agreement. These types of services may include, but are not limited to: warranty services, maintenance, installation, de-installation, factory integration (software or equipment components), asset management, recycling/disposal, training and certification, pre-implementation design, disaster recovery planning and support, service desk/helpdesk, and any other directly related to the product or technical support service required for the effective operation or support of product offered or supplied	10%
Value Added Logistics		10%
Onsite Deployment/Installation		10%
Care Pack Services	PC - Hardware, Software, Installation	20%
Care Pack Promotions	Smart Buy Promotions	0%
Project Management Services (AOM)	Account Operations Project Management	0%

